

# MEETING OF THE BOARD OF DIRECTORS VIA ZOOM/In Person Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510 May 18, 2023

# ZOOM Meeting Information:

Meeting ID: <u>https://us02web.zoom.us/j/87973390446</u> Password: not required

# AGENDA

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES April 2023
- 5. DIRECTOR'S COMMENTS
- 6. COMMENTS BY CHAIRMAN
- 7. PUBLIC COMMENT
- 8. PRESENTATION
  - a. Bodhi Gardens: Michael Shannon, Ashley Lawson, Amanda Buzzanco, Varun Tewari
- 9. COMMITTEE REPORTS
  - a. Treasurer's Report
  - b. Strategic Planning Committee
  - c. Update from County Council
  - d. Update from County Executive's Office

# 10. REPORT OF THE EXECUTIVE DIRECTOR

11. SOLICITOR'S REPORT

### **12. OLD BUSINESS**

#### **13. NEW BUSINESS**

a. Resolution Number 8, 2023 – Resolution to Adopt the Funding for the Erie County Learn and Earn Program, formerly known as the Summer Jobs and More Program

#### 14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date:Thursday, June 15, 2023Time:8:30 a.m. – BOARD MeetingLocation:5240 Knowledge Parkway, Erie, PA 16510; Board RoomZOOM meeting – details to follow



# Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting April 20, 2023

### CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on April 20, 2023 at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Vice-Chair at 8:39 am.

# ELECTION OF OFFICERS

<u>Mr. Cleaver</u>: Mr. Chairman. I make a motion that we continue with the same officers that we had in the year 2022 through 2023; the same positions if there's no objection. I, as treasurer, have no objections. I can't speak for the rest.

Ms. Hess seconds the motion. There is no further discussion of the election of officers. Motion carries 5-0.

#### ROLL CALL

Mr. Cleaver, Mr. DiPaolo, Ms. Hess, Mr. Oberlander, and Mr. Winschel are present in person. Mr. Barney is present via Zoom (arrives late). Mr. Wachter and Mr. Smith (arrives late) are present via zoom. Dr. Wood is present in person.

#### APPROVAL OF THE AGENDA

Mr. Cleaver makes a motion to approve the agenda. Mr. Winschel seconds the motion. There is no discussion of the agenda. Motion carries 5-0.

### APPROVAL OF MINUTES - March 2023

Mr. Cleaver makes a motion to accept the minutes as presented. Ms. Hess seconds the motion. There is no discussion on the minutes. Motion carries 5-0.

### DIRECTOR'S COMMENTS

No member of the Board has a comment at this time.

#### COMMENTS BY THE CHAIR

Mr. DiPaolo, Vice-Chair acting on behalf of Mr. Barney, has no comments at this time.

#### PUBLIC COMMENT

There is no public present for comments.

#### **PRESENTATIONS**

There are no presentations at this time.

Let the record reflect that Mr. Barney has joined the meeting.

Mr. DiPaolo: Mr. Barney, would you like to take over or would you like me to continue?

Mr. Barney: You can continue. Thank you.

#### COMMITTEE REPORTS

a. Treasurer's Report: <u>Mr. Cleaver</u>: Thank you, Mr. Chairman. We finished the year really good. We had about four or five items that were overspent which we didn't have much control over. One was the accounting fees, web design, subscriptions and dues, and meetings. I don't know how meetings got overspent because I didn't eat anything but bologna! Insurance increased a little bit, but overall, the year finished up very well. That's basically all I have to say and now we will move on to 2023 with a new budget. That's the end of my report, Mr. Chairman.

Dr. Wood: Can you talk about how you've worked with the auditors?

<u>Mr. Cleaver</u>: The auditors called me. They have begun the audit and they called me with a couple of questions. They have indicated to me that everything is fine and in order. They may have to do an extra audit this coming year because of the ARPA money. They have to do that if we spend any of it and we're at that point. By law, we have to do that and so it's going to cost us a few more bucks to have them come in and do that. But other than that, they said everything's fine.

Mr. DiPaolo: You're doing good, Whitey.

Dr. Wood: So, we'll have them here in May to present a draft audit.

Ms. Hess makes a motion to accept the Treasurer's Report as presented. Mr. Oberlander seconds the motion. There is no further discussion of the Treasurer's Report. Motion carries 6-0.

- b. Strategic Planning Committee: <u>Dr. Wood</u>: What happened at Strategic Planning was the discussion of the Community Assets for Arts, Culture, and Heritage, and that will be addressed later in Resolution Number 7.
- c. Update from County Council: Mr. Shank is not present to give an update.
- d. Update from County Executive's Office: Mr. Smith is not present to give an update.

# REPORT OF THE EXECUTIVE DIRECTOR

<u>Dr. Wood</u>: Good morning, everyone. I'll give a brief report that correlates with the packet on the Board site. You have the communications report and can see what has been going on and the strategy there. You'll see the press release, as well as the event that we did following last month's Board meeting for Special Events. The Strategic Planning, of course, met to discuss Arts, Culture, and Heritage. Then I like to include letters of appreciation and we have one in here from Mercy Hilltop Center thanking us for one of the grants that we gave to them.

Then you'll see the news. There is a piece from the Times about Infinite Erie and the role that ECGRA has played in that, as well as some articles from the Corry Journal about Renaissance Block, Special Events, and Mission Main Street. I'll end there and see if you have any questions.

#### SOLICITOR'S REPORT

Mr. Wachter is currently traveling for work, but has nothing specific to report at this time.

#### OLD BUSINESS

a. Executive Director Contract Renewal

<u>Mr. Cleaver</u>: Mr. Chairman, I've got a comment in reference to that. Last month, we approved the employee's increases. It seems that we're supposed to negotiate, or we should negotiate, every three or four years with Perry. I can't remember negotiations for salary since I've been here. We don't really sit down to talk. So, I took some time to talk with Perry about this because I feel we should get this out of the way. I mean, I'm not real happy with the way the last meeting went. Regardless, I talked to Perry and made a couple of suggestions and he sort of agreed with me and if the Board would agree, maybe we could move on with this.

My major change was that he would receive a 3% increase this year, which I believe is already done because we passed the budget. But in the future years, I think that we shouldn't put a number in there. I think we should negotiate that. If it's a good year, fine. If it's a bad year, fine. But to just set a number like 3% or 2.5% or the social security rating, I just think that puts us and the other Board members into a bind.

So, what I would like to do if the Board approves, I'd like to renew Perry's contract, and I've talked to him about it, and I'll let him comment if he has anything to say. But I would like to move

on with an extension of Dr. Wood's contract with the stipulations that on a year-to-year basis we review any increases in salary.

<u>Ms. Hess</u>: I'd like to comment. I obviously voted against tabling this last month, so I wasn't in agreement last month. I believe that now more than ever, if you have been paying attention to the news, and I'm sure you all have been, I have noticed on a pretty consistent basis that the County Executive's office is talking about ECGRA funds in regards to public safety. Not that I disagree with that. But I think there is a bigger picture here that, as the ECGRA Board, we need to take a look at.

There are a lot of organizations in our city and our county that rely on ECGRA for this money. And I'm not necessarily saying that has to be a priority, but I think to stabilize leadership in ECGRA, to make sure that these organizations over the next "X" number of years have the support that we have been able to give to these really important organizations. I think it's something that we as a Board really need to consider because if you've been watching the news, I really believe they are coming after ECGRA; they are coming after these funds that are used to support a lot of important organizations. I think we've got to think of the other side that if we take that money away from those organizations, we're going to have a group of people in here talking about that. So, I do think it's time to consider stabilizing our leadership.

With that, Mr. Cleaver, I would agree with you.

<u>Mr. DiPaolo</u>: I'd like to basically say that I think we're putting the cart before the horse. We don't know if the County is going to do that. I mean, there's rumors flying all over of what's going to happen to ECGRA. We voted at the last meeting to table this until September. I don't know what could have changed in 30 days. Everybody was in agreement; there were five votes to table it. I understand, Mr. Cleaver, that you're trying to do this the best way that you think is possible. But I think we're in a position right now that we're stuck until September, with the vote that we took.

<u>Mr. Cleaver</u>: If I may interrupt, I beg to differ. I looked at the minutes and we did say that we would shoot for September. We did not indicate that we would only make a move in the month of September. I'm trying to find it here in the minutes. I just wanted to bring that up. We discussed September, we said we would address it, but it wasn't engraved in stone.

<u>Ms. Hess</u>: You can always make a motion to un-table something that has been tabled. And Dom, I hear what you're saying as far as that is concerned. You're right. I mean, I voted against that. However, I hear what you're saying. So maybe today is not the day; maybe everybody needs to sit on it. I'm not sure about that, but I don't think our hands are tied and that we can't do anything until September.

<u>Mr. Barney:</u> I don't think we have to sit on it. I think we need to come to a conclusion. We either decide to change our motion from last month or pick a particular month we want to handle this in. Whether it's next month or whenever, if somebody needs more time to think about it. But we don't have to wait until September.

<u>Mr. Wachter</u>: If I may, my recollection of the motion was that it was to be handled no later than September. But even if it did have a definitive date on it, we would have the opportunity to reconsider that if the Board so wanted.

<u>Mr. Winschel</u>: Yeah, the actual wording in the minutes said, "there would be a motion to table until no later than the September meeting."

<u>Mr. Cleaver</u>: No later than September. I'm glad you found that, that it was no later than September.

<u>Mr. Winschel</u>: So, first of all, can the County Executive or the County, do what he says he can do? Can he basically strip ECGRA of all the funding or is it a Home Rule Charter thing or how it's set up through the casino that that money has to flow to ECGRA and the Board will disseminate the funds?

<u>Dr. Wood</u>: That's a quasi-political and legal question. But I guess what I would say is that only happens if there's a complete and total breakdown of communication between the administration and ECGRA and that hasn't happened yet. In fact, I am going to sit down with Doug next week and talk about what we can do to help out with public safety from a grantmaking standpoint. And that's probably the best way to go. That conversation from before, they've already begun to back off the idea of going the route of trying to defund us, which would result in multiple legal challenges, especially with the settlement municipalities.

<u>Ms. Hess</u>: I would agree. Of course we want to support public safety, but it would be through a grant funding process. I work with grants on a daily basis and if anything, when you're talking about grants, is that it has to be something that's sustainable. If we're talking about personnel, like ECGRA supporting public safety, personnel in public safety – that's something that continues and goes on forever. Personnel doesn't go away. That versus us helping with buying some truck or some sort of equipment, those are more one-time purchases.

So, what I can wrap my mind around as far as how ECGRA can support that. So, could we support public safety for one-time, grant-type purchases? I think 100%, how could you not be in favor of that? To support things like personnel, from some of the things that I'm hearing on the news, that to me is a slippery slope that once you start giving money towards that, you're signing up forever.

<u>Mr. Barney</u>: It used to be when agencies were requesting money through grants, we saw to it that it wasn't for increasing their personnel or paying for staff. It was for paying for things that were concrete. So, this would be different than what we had done in the past.

<u>Mr. Winschel</u>: I could see, like you said, if ECGRA made a contribution that was matched by the County, matched by the municipality, and matched by, well maybe not matched, but in part by the auxiliaries. Look at what they are doing down in Edinboro. They have the restaurant to help fund themselves. Fire House 39 or 69, it's a restaurant where they all work together; all the volunteers and families work together to raise money to support their volunteer fire department. I like that idea. I agree that we should be part of it.

My fear when asking about can they do that is because if we enter a contact for three or four years, and then there is no ECGRA, where does that money come from?

<u>Dr. Wood</u>: So, to that question, there is an out clause. I've talked to somebody so that if something did happen, let's say that funds cease to exist, like the casino closes tomorrow, there is an out clause so that you're not on the hook for a four-year contract for the Executive Director. There is an out clause.

Mr. DiPaolo: Now, did you say you have a meeting next week with Doug?

Dr. Wood: Yes, next Monday.

Mr. Cleaver: I think it's political suicide to eliminate ECGRA.

Mr. DiPaolo: Well, nobody's talking about eliminating ECGRA.

<u>Mr. Cleaver</u>: (inaudible) to distribute it elsewhere. If you look at the groups, and it was a good example after last meeting, how many people were out there and how much we affect certain groups, it's political suicide to eliminate ECGRA. And I can't believe that that's going to be their game plan.

<u>Mr. DiPaolo</u>: Why don't we hold off on this table issue because Dr. Wood is going to meet with Mr. Smith and he will bring back a little bit more information as far as where we stand with this. Like I said, I think we're jumping the gun here. Everybody has an opinion of what's going to happen, like Whitey just said, they may decide to get rid of ECGRA, well nobody said they were going to get rid of ECGRA. I think we ought to wait. That's my opinion.

<u>Ms. Hess</u>: I hear what you're saying. But in the back of my head, the conversation that I had with the County Executive when he called me prior to last month's meeting and some of the comments he made, he was just flippant about it. When he described our projects as self-esteem projects, it didn't make me feel like he supported what we're doing here.

<u>Mr. DiPaolo</u>: But you don't know that for sure.

<u>Ms. Hess</u>: I hear that. I hear what you're saying, Dom. I'm just saying that when it comes from your leader, you have to choose your words carefully. And I don't think his words were chosen very carefully when he talked to me.

Mr. DiPaolo: Does anybody disagree with waiting until Perry meets with Doug?

Ms. Hess: What's the objective?

<u>Dr. Wood</u>: Well, I do. The reason I disagree with it is because you need to create stability in your organization. And the best way to do that is to not have your executive director susceptible to threats. Doug is not the County Executive but when the County Executive zooms in and says, "you're not going to need that executive director," that is basically saying, "we want you to fire that executive director." So, how is that person supposed to keep up morale, do their job, keep the office going? That being said, Doug and I are going to meet next week. We're going to figure out a compromise and we're going to start doing research on what is the best way to fund this issue. If we can come to that compromise, and, Doug, feel free to chime in, I think it's a positive thing for the County, for the Administration, and for ECGRA.

<u>Mr. Winschel</u>: Doug is on the zoom now. Doug, can you make any comments on hearing this discussion?

<u>Mr. Smith</u>: Sure. I know that the temperature was turned up pretty high last time and as Perry noted, we are going to meet on Monday and discuss this issue. The County Executive is very passionate sometimes when he gets to talking about particular issues. I think some of his comments were premature, and I need to be the first to say so.

At this point, we want to work with ECGRA. I think Whitey made a good point a couple minutes ago when I jumped on about the fact that you do help a lot of different groups in the

community. We recognize that, so we're looking to figure out a way to address this problem. We're not looking to disband ECGRA. We feel like in any circumstance, ECGRA is going to be an integral part of this mechanism.

I understand Perry's comments, certainly. And if I were in his chair, I would also be feeling a certain way about what I heard. So, I just want to say that we are going to go forward with you. We want to work this through and handle it in a way that makes sense for ECGRA as a Board and for the community.

<u>Ms. Hess</u>: When I'm hearing Doug say that, it even underscores – what are we waiting for? What I heard Doug just say is they don't want to disband ECGRA. What I heard Doug say was that the County Executive may have been a little passionate about what he said and maybe over spoke some things. So, what are we waiting for? What are we waiting for if I heard him say that they have no intentions of disbanding ECGRA? Then what are we waiting for to stabilize our leadership? Give Perry the consistency and the support that I think we all should give him. I'm concerned. I'm confused as to why we wouldn't just move on this and get it done?

<u>Mr. Winschel</u>: I guess my take on that, Kelly, is those are the words from Doug Smith, but that's not the words I'm hearing from Brenton Davis. And so I know that we had said until September, and I got the impression that the contract is until next year. My thought was or my impression for tabling until September is to afford a lot of meetings, not just one meeting next week, but a lot of meetings and hopefully Brenton is in front of us too so we can confront him head on with this. It would give us the opportunity to meet several times. We have the contract through next year so I think it may be premature just to say, "let's do this." At that point, I think it loses some of the discussion opportunities.

<u>Ms. Hess</u>: What is that going to accomplish? What does that accomplish other than saying to Perry that the support of the Board, we are not behind him. He has asked for an extension. He has done nothing but portray ECGRA in a positive light. And I firmly believe that he deserves an extension of his contract. And if we were to talk last month when the County Executive was here, that's when there was definitely some angst about whether ECGRA was even going to exist. But what I hear Doug saying, who doesn't speak for the County Executive, but he represents the County Executive, that no, we're not going to disband them, Doug recognizes the importance of ECGRA and the support that we give organizations throughout the city and county, then why wouldn't we give; I'm not sure why we wouldn't give Perry his extension.

<u>Mr. DiPaolo</u>: I agree with Mr. Winschel and what he just said. No disrespect to you, Mr. Smith, but we should hear that from the County Executive.

<u>Ms. Hess</u>: But if we hear from the County Executive that they do want to disband ECGRA, I think as a Board, we want to fight against that because of the impact that we make.

<u>Mr. Barney</u>: Then we need a director.

<u>Mr. DiPaolo</u>: Well, we can fight against that but it's just the idea, like Mr. Winschel said, if we're going to be in a position where if we okay this and something happens that it's going to be dissolved, then we have a problem with the pay that we've got to pay everybody. So, I think we should wait until next month. That's my understanding and I believe we should do that.

<u>Mr. Oberlander</u>: Perry, County Council has had a meeting since Brenton has talked to us, right? So Doug would have been at that meeting and discussed, I would assume, that exact thing, correct?

<u>Mr. Winschel</u>: County Council gave a million dollars, didn't they?

Dr. Wood: County Council has not discussed disbanding ECGRA.

<u>Mr. Smith</u>: Board, I would say also that the resolution didn't say that you should wait until September, but that it would be no later than September.

To Gary's point, I think there should be several meetings discussing this issue and we certainly don't want, I certainly wouldn't want, your Executive to feel like he's on a slippery floor. At the same time, I don't feel that there is a need for you to rush to that extension at this point at this meeting. I mean, Perry is in no danger.

Mr. Barney: We don't know that.

Mr. DiPaolo: What do we want to do? Whitey, do you want to make a motion?

<u>Mr. Cleaver</u>: I make a motion that we extend the Executive Director's contract based on a pay scale that is reviewed yearly; nothing engraved in stone as far as social security increases. It's the Board's decision to either freeze it or discuss an increase.

<u>Mr. Winschel</u>: Tim, you can help us out with this, but don't we need to make a motion to take it off the table?

<u>Mr. Wachter</u>: Gary, I was just thinking that. First, we should take a motion to remove it from the table. Then if that passes, then Mr. Cleaver, your motion would be in order.

<u>Mr. Cleaver</u>: I discussed this with Perry; maybe you want to hear Perry's side of it as far as the negotiations with the dollars and cents.

<u>Mr. DiPaolo</u>: Who wants to make a motion to take it off the table? Only the ones who voted to table it can do that.

Ms. Hess: I will make a motion to un-table . . .

Mr. DiPaolo: You can't. You didn't vote to table it. Is that correct, counselor?

<u>Mr. Wachter</u>: I believe that is only for a motion to Reconsider, sir. I believe that anyone can make the motion to remove it from the table.

Ms. Hess makes a motion to un-table the Executive Director's contract. Mr. Cleaver seconds the motion. Motion fails 3-3, with Mr. DiPaolo, Mr. Oberlander, and Mr. Winschel voting in the negative.

<u>Mr. DiPaolo</u>: Mr. Wachter, as a question, because of the fact that the vote was 3-3, can this be brought up again, or not?

<u>Mr. Wachter</u>: We do not have the rule that County Council has that says if a motion fails they can't being it up for a period of time. We do not have that rule so we can bring it up at any time.

<u>Mr. DiPaolo</u>: Very good.

<u>Mr. Cleaver</u>: To bring it off the table, is that what you're saying counselor? That's what we would bring up again if we so desire?

<u>Mr. Wachter</u>: That is correct. You can have a motion again in the future to remove it from the table and if that passes, then a motion to dispose of the contract, an extension or otherwise, whatever terms you want, would be appropriate.

<u>Mr. Cleaver</u>: Thank you.

### NEW BUSINESS

a. Resolution Number 7, 2023 – Resolution to enter into agreements with twenty-four (24) Erie County community organizations and municipalities engaged in Arts, Culture, and Heritage

Dr. Wood reads the resolution.

Mr. Cleaver makes a motion to approve the resolution. Mr. Winschel seconds the motion. There is no discussion of the resolution. Motion carries 6-0.

# <u>ADJOURNMENT</u>

Ms. Hess moves to adjourn. Meeting is adjourned at 9:12am.

# Erie County Gaming Revenue Authority Profit & Loss April 2023

|   | April        | YTD          | Budget YTD | 2022-23 YTD  |
|---|--------------|--------------|------------|--------------|
| Ordinary Income/Expense                   |              |              |            |              |
| Income                                    |              |              |            |              |
| 44000 · ARPA Fund                         |              |              | 1          |              |
| 44800 · Gaming Revenue                    |              |              | i          |              |
| 44801 · Interactive Gaming Revenue        |              |              | i          |              |
| 46400 · Other Types of Income             |              |              |            |              |
| 46410 · Interest Income - Savings         | 39,711.38    | 39,711.38    |            |              |
| 46422 · Interest Income - BWC - Erie Grow | th           |              | 1          |              |
| 46424 · Interest Income - Progress Fund   |              |              |            |              |
| 46425 · Interest Income - EDF Restruct    | 3,250.00     | 3,250.00     | !          |              |
| 46426 · Interest Income - BWC - Inclusive |              |              | i          |              |
| 46427 · Interest Income - Blue Highway    |              |              | i          |              |
| 46428 · Interest Income - eCAT            | 2,556.00     | 2,556.00     |            |              |
| 46510 · Interest Income - YLI             |              |              |            |              |
| Total Income                              | 45,517.38    | 45,517.38    | ł          |              |
|   |              |              | i          |              |
| Expense                                   |              |              |            |              |
| 62100 · Contracted Services               | 7,105.64     | 7,105.64     | 6,058.00   | 72,700.00    |
| 62800 · Facilities & Equipment            | 792.49       | 792.49       | 2,000.00   | 24,000.00    |
| 65000 · Office Administration             | 1,312.04     | 1,312.04     | 1,975.00   | 23,700.00    |
| 65100 · Other Types of Expenses           | 2,787.97     | 2,787.97     | 4,675.00   | 56,100.00    |
| 66000 · Payroll Expenses                  | 19,859.62    | 19,859.62    | 28,575.00  | 342,900.00   |
| 67000 · Building a Better Future (ARPA)   | 68,664.27    | 68,664.27    | 33,333.00  | 4,000,000.00 |
|   |              |              | i          |              |
| Total Expense                             | 100,522.03   | 100,522.03   | 76,616.00  | 4,519,400.00 |
| Net Ordinary Income                       | (55,004.65)  | (55,004.65)  |            |              |
| Other Income/Expense                      |              |              | !          |              |
| 70000 · Grants / Settlements / MRIs       |              |              | i          |              |
| 70030 · Community Assets                  | 6,290.00     | 6,290.00     | i          |              |
| 70050 · Municipal Settlements             |              |              | 1          |              |
| 70070 · Special Events                    | 187,842.68   | 187,842.68   |            |              |
| 70090 · Multi-Municipal Collaboration     |              |              |            |              |
| 70100 · Mission Main Street               |              |              |            |              |
| 70120 · Summer Jobs Program               |              |              |            |              |
| 70125 · Neighborhoods & Communities MRI   |              |              | !          |              |
| 70130 · Small Business Financing          |              |              | i          |              |
| 70136 · Ignite Erie_Beehive               |              |              | i          |              |
| 70140 · Pilot Projects                    |              |              |            |              |
| 70150 · Shaping Tomorrow                  |              |              |            |              |
| 70170 · Renaissance Block                 |              |              |            |              |
| 70180 · Anchor Building                   |              |              |            |              |
| 70190 · COVID-19 Immediate Human Relief   |              |              |            |              |
| Total 70000 · Grants / Settlements        | 194,132.68   | 194,132.68   |            |              |
| Net Other Income                          | (194,132.68) | (194,132.68) |            |              |
| Net Income                                | (249,137.33) | (249,137.33) |            |              |
|   |              |              |            |              |

# Erie County Gaming Revenue Authority Balance Sheet

As of April 30, 2023

|   | April          |
|---|----------------|
| ASSETS                                  |                |
| Current Assets                          |                |
| Checking/Savings                        |                |
| 10000 · ErieBank - Checking             | 400,248.05     |
| 10100 · ErieBank - Savings              |                |
| 10101 · Committed Funds                 | 1,239,350.00   |
| 10102 · Restricted Funds                | 3,187,151.23   |
| 10104 · ARPA Fund                       | 2,110,560.44   |
| 10100 · ErieBank - Savings - Other      | 10,661,064.19  |
| Total 10100 · ErieBank - Savings        | 17,198,125.86  |
| Total Checking/Savings                  | 17,598,373.91  |
| Other Current Assets                    |                |
| 12000 · Notes Receivable                |                |
| 12003 · NR - CIBA                       | 4,635.00       |
| 12004 · NR - BWC - Erie Growth          | 1,000,000.00   |
| 12005 · NR - Progress Fund              | 1,000,000.00   |
| 12010 · NR - 1855 Capital               | 500,000.00     |
| 12050 · NR - EDF Restructured           | 1,300,000.00   |
| 12060 · NR - BWC - Inclusive Erie       | 2,500,000.00   |
| 12070 · NR - Blue Highway               | 250,000.00     |
| 12080 · NR - BWC - Resp Fund Sm Bus     | 520,000.00     |
| 12085 · NR - BWC - Resp Fund Nnprofit   | 100,000.00     |
| 12090 · NR - eCAT                       | 500,000.00     |
| 12500 · NR - Youth Leadership Institute | 121,824.00     |
| 12900 · Reserve for Uncollectable Notes | (1,529,600.00) |
| Total 12000 · Notes Receivable          | 6,266,859.00   |
| 14500 · Prepaid Insurance               | 13,953.20      |
| Total Other Current Assets              | 6,280,812.20   |
| Total Current Assets                    | 23,879,186.11  |
| TOTAL ASSETS                            | 23,879,186.11  |
| LIABILITIES & EQUITY                    |                |
|   |                |
| Current Liabilities                     |                |
| 20100* · Deferred Revenue               | (4,000,000.00) |
| 20300 · Unerarned Revenue               | 6,335,757.00   |
| Total Current Liabilities               | 2,335,757.00   |
| Total Liabilities                       | 2,335,757.00   |
| Equity                                  | _,,            |
| 30000 · Opening Balance Equity          | 2,927,064.18   |
| 32000 · Unrestricted Net Assets         | 18,865,502.26  |
| Net Income                              | (249,137.33)   |
| Total Equity                            | (249,137.33)   |
| · · ··································  | 21,040,420.11  |
| TOTAL LIABILITIES & EQUITY              | 23,879,186.11  |

# Erie County Gaming Revenue Authority Budget vs. Actual April 2023

|   | April      | YTD        | Budget       | Over/(Under)<br>Budget                  | % of Budget |
|---|------------|------------|--------------|---|-------------|
| Expense                                       |            |            |              |   |             |
| 62100 · Contracted Services                   |            |            |              |   |             |
| 62110 · Accounting Fees                       | 0.00       | 0.00       | 8,200.00     | (8,200.00)                              | 0.00%       |
| 62130 · Professional Services                 | 3,000.00   | 3,000.00   | 40,000.00    | (37,000.00)                             | 7.50%       |
| 62140 · Legal Services                        | 4,018.80   | 4,018.80   | 20,000.00    | (15,981.20)                             | 20.09%      |
| 62145 · Website Design                        | 0.00       | 0.00       | 3,000.00     | (3,000.00)                              | 0.00%       |
| 62150 · Payroll Services                      | 86.84      | 86.84      | 1,500.00     | (1,413.16)                              | 5.79%       |
| Total 62100 · Contracted Services             | 7,105.64   | 7,105.64   | 72,700.00    | (65,594.36)                             | 9.77%       |
| 62800 · Facilities & Equipment                |            |            |              |   |             |
| 62840 · Office Equipment                      | 944.99     | 944.99     | 6,000.00     | (5,055.01)                              | 15.75%      |
| 62890 · Rent                                  | -152.50    | -152.50    | 18,000.00    | (18,152.50)                             | -0.85%      |
| Total 62800 · Facilities & Equipment          | 792.49     | 792.49     | 24,000.00    | (23,207.51)                             | 3.30%       |
| 65000 · Office Administration                 |            |            |              |   |             |
| 65010 · Books, Subscriptions, Dues            | 65.00      | 65.00      | 3,000.00     | (2,935.00)                              | 2.17%       |
| 65020 · Postage                               | 19.07      | 19.07      | 250.00       | (230.93)                                | 7.63%       |
| 65040 · Office Supplies                       | 39.86      | 39.86      | 2,000.00     | (1,960.14)                              | 1.99%       |
| 65050 · Cell Phone                            | 310.07     | 310.07     | 3,000.00     | (2,689.93)                              | 10.34%      |
| 65060 · Copier Lease                          | 311.35     | 311.35     | 4,200.00     | (3,888.65)                              | 7.41%       |
| 65070 Copier Printing Costs                   | 63.62      | 63.62      | 500.00       | (436.38)                                | 12.72%      |
| 65080 · Bank Fees                             | 35.00      | 35.00      | 500.00       | (465.00)                                | 7.00%       |
| 65085 · Professional Development              | 350.00     | 350.00     | 6,000.00     | (5,650.00)                              | 5.83%       |
| 65090 · Meeting Expenses                      | 118.07     | 118.07     | 4,000.00     | (3,881.93)                              | 2.95%       |
| 65095 · Miscellaneous Expense                 | 0.00       | 0.00       | 250.00       | (250.00)                                | 0.00%       |
| Total 65000 Office Administration             | 1,312.04   | 1,312.04   | 23,700.00    | (22,387.96)                             | 5.54%       |
| 65100 · Other Types of Expenses               | .,         | .,0.12101  | 20,1 00.00   | (,001100)                               | 0.017       |
| 65105 · Outreach                              | 0.00       | 0.00       | 5,000.00     | (5,000.00)                              | 0.00%       |
| 65110 · Advertising                           | 79.77      | 79.77      | 4,000.00     | (3,920.23)                              | 1.99%       |
| 65115 · Phone/IT/Fax                          | 829.51     | 829.51     | 18.000.00    | (17,170.49)                             | 4.61%       |
| 65120 · Insurance                             | 1,544.08   | 1.544.08   | 18,600.00    | (17,055.92)                             | 8.30%       |
| 65130 · Grant Management Software             | 0.00       | 0.00       | 5,500.00     | ( · · · · · · · · · · · · · · · · · · · | 0.00%       |
| 65150 · Travel                                | 334.61     | 334.61     | 5,000.00     | (5,500.00)<br>(4,665.39)                | 6.69%       |
| Total 65100 · Other Types of Expenses         |            |            |              |   |             |
|   | 2,787.97   | 2,787.97   | 56,100.00    | (53,312.03)                             | 4.97%       |
| 66000 · Payroll Expenses                      | 40.050.07  | 40.050.07  |              |   | 5 400/      |
| 66005 · Salaries & Wages                      | 16,258.27  | 16,258.27  | 300,000.00   | (283,741.73)                            | 5.42%       |
| 66010 · FITW Tax                              | 1,410.44   | 1,410.44   | 21,000.00    | (19,589.56)                             | 6.72%       |
| 66015 · FUTA Tax                              | 0.00       | 0.00       | 150.00       | (150.00)                                | 0.00%       |
| 66020 · PASUI Tax<br>66700 · PMRS             | 0.00       | 0.00       | 2,000.00     | (2,000.00)                              | 0.00%       |
|   | 2,190.91   | 2,190.91   | 19,750.00    | (17,559.09)                             | 11.09%      |
| Total 66000 · Payroll Expenses                | 19,859.62  | 19,859.62  | 342,900.00   | (323,040.38)                            | 5.79%       |
| 67000 · Building a Better Future (ARPA)       |            |            |              |   |             |
| 67005 · Contracted Services - ARPA            | 42,375.00  | 42,375.00  | 214,540.20   | (172,165.20)                            | 19.75%      |
| 67010 · Subawards - ARPA                      | 19,353.92  | 19,353.92  | 1,925,293.10 | (1,905,939.18)                          | 1.01%       |
| 67025 · Indirect Costs - ARPA                 | 272.54     | 272.54     | 7,772.47     | (7,499.93)                              | 3.51%       |
| 67030 · Salaries & Wages - ARPA               | 6,662.81   | 6,662.81   | 31,618.94    | (24,956.13)                             | 21.07%      |
| Total 67000 · Building a Better Future (ARPA) | 68,664.27  | 68,664.27  | 2,179,224.71 | (2,110,560.44)                          | 45.34%      |
| Total Expense                                 | 100,522.03 | 100,522.03 | 2,698,624.71 | (2,598,102.68)                          | 3.72%       |
|   |            |            |              |   |             |

# Erie County Gaming Revenue Authority Schedule of Grant Reserve as of

April 30, 2023

| April YTD Totals      | April       |                                |
|-----------------------|-------------|--------------------------------|
| 2 4 97 4 54 99        |             |                                |
| 3,187,151.23          | 3,187,151.2 | l Funds                        |
| 1,239,350.00          | 1,239,350.0 |                                |
| 2,110,560.44          | 2,110,560.4 |                                |
|                       |             |                                |
|                       |             | (75% - after settlement paymer |
|                       |             | Revenue                        |
|                       |             | ing Revenue                    |
|                       |             | g Revenue                      |
|                       |             | ng Revenue                     |
|                       |             | Revenue                        |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
| 213,486.60 213,486.60 | 213,486.6   | ements                         |
|                       |             | ursements                      |
|                       |             | sements                        |
|                       |             | rsements                       |
| Detail                | s Detail    | Disburse                       |
| Detail                | 5 Detail    | <u>S</u>                       |
| April YTD St          | April       | _                              |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             |                                |
|                       |             | ration                         |
| April YTD Si          | April       |                                |
|                       | -           | ACT                            |
|                       |             | tem                            |
|                       |             |                                |
|                       |             |                                |
| April YTD Si          | April       | IACT                           |

Erie County Investment Playbook

# Erie County Gaming Revenue Authority Schedule of Grant Reserve as of

April 30, 2023

|  | April                | YTD                  | Subtotal |
|--|----------------------|----------------------|----------|
| EIGHBORHOODS & COMMUNITIES                       |                      |                      |          |
| Anchor Building                                  |                      |                      |          |
| Mission Main Street                              |                      |                      |          |
| UALITY OF PLACE                                  |                      |                      |          |
| Community Assets                                 |                      |                      |          |
| Parks, Fields, Trails                            |                      |                      |          |
| Humane Society of NWPA                           | 18,500.00            | 18,500.00            |          |
|  |                      |                      | 18,500.  |
| Special Events                                   |                      |                      |          |
| Albion Area Fair, Inc.                           | 12,707.00            | 12,707.00            |          |
| Asbury Woods Partnership, Inc.                   | 1,520.11             | 1,520.11             |          |
| Borough of Edinboro                              | 1,625.00             | 1,625.00             |          |
| Borough of Union City                            | 230.00               | 230.00               |          |
| CAFE   | 20,000.00            | 20,000.00            |          |
| Community Blood Bank of NWPA                     | 1,400.00             | 1,400.00             |          |
| Crime Victim Center of Erie County, Inc,         | 4,594.55             | 4,594.55             |          |
| Downtown North East, Inc.                        | 887.00               | 887.00               |          |
| Edinboro University Foundation                   | 2,525.00             | 2,525.00             |          |
| Erie Bird Observatory                            | 265.00               | 265.00               |          |
| Erie Downtown Partnership                        | 6,000.00             | 6,000.00             |          |
| Erie Homes for Children and Adults, Inc          | 3,011.20             | 3,011.20             |          |
| Erie Regional Chamber & Growth Partner.          | 5,000.00             | 5,000.00             |          |
| Film Society of Northwestern PA                  | 9,255.00             | 9,255.00             |          |
| Lake Erie Fanfare, Inc.                          | 5,000.00             | 5,000.00             |          |
| Harborcreek Community Engagement Team            | 915.00               | 915.00               |          |
| Harborcreek Township                             | 1,400.00             | 1,400.00             |          |
| Humane Society of NWPA                           | 7,500.00             | 7,500.00             |          |
| Jefferson Educational Society of Erie            | 19,300.00            | 19,300.00            |          |
| Lake Erie Greek Cultural Society                 | 3,000.00             | 3,000.00             |          |
| McKean Community Development Group               | 500.00               | 500.00               |          |
| Mercy Center for Women                           | 1,200.00             | 1,200.00             |          |
| Erie-Western PA Port Authority                   | 6,866.00             | 6,866.00             |          |
| Presque Isle Light Station                       | 297.00               | 297.00               |          |
| Presque Isle Partnership                         | 4,692.50             | 4,692.50             |          |
| Saint Patrick Church<br>SSJ Neighborhood Network | 7,746.92<br>5,412.74 | 7,746.92<br>5,412.74 |          |
| Saint Joseph Church                              | 4,450.00             | 4,450.00             |          |
| St. Stanislaus Catholic Church                   | 4,450.00             | 4,450.00             |          |
| Goodell Gardens & Homestead                      | 2,050.00             | 2,050.00             |          |
| Union City Pride                                 | 1,273.00             | 1,273.00             |          |
| Waterford Community Fair Association             | 9,250.00             | 9,250.00             |          |
| Waterord Community an Association                | 12,345.06            | 12,345.06            |          |
| Young Artists Debut Orchestra                    | 4,500.00             | 4,500.00             |          |

# Erie County Gaming Revenue Authority Schedule of Grant Reserve as of April 30, 2023

#### Special Events (cont.)

|                                    | April    | YTD      | Subtotal |
|------------------------------------|----------|----------|----------|
| YMCA of Greater Erie               | 400.00   | 400.00   |          |
| Youth Leadership Institute of Erie | 1,200.00 | 1,200.00 |          |
| Holy Trinity Roman Catholic Church | 6,925.00 | 6,925.00 |          |
| Mercy Hilltop Center               | 400.00   | 400.00   |          |
| Borough of Wesleyville             | 965.50   | 965.50   |          |
| SafeNet                            | 3,942.50 | 3,942.50 |          |
| Erie County Veterans Memorial Park | 300.00   | 300.00   |          |
| YMCA of Corry                      | 3,072.10 | 3,072.10 |          |
| St. Stanislaus Catholic Church     | -250.00  | -250.00  |          |
| Lawrence Park Township             | 37.50    | 37.50    |          |
| The Nonprofit Partnership          | 3,882.00 | 3,882.00 |          |

187,842.68

#### SMALL BUSINESS FINANCING

**Beehive Network** 

#### **Community Enterprise Financing Loan**

#### **YOUTH & EDUCATION**

| Summer Jobs & More        | 7,143.92   | 7,143.92   |            |
|---------------------------|------------|------------|------------|
|                           |            |            | 7,143.92   |
| Total Funds Disbursements | 213,486.60 | 213,486.60 | 213,486.60 |

# Erie County Gaming Revenue Authority Schedule of Grant Reserve as of

April 30, 2023

|              |   | April     | Amount<br>Remaining | Original<br>Commitment |
|--------------|---|-----------|---------------------|------------------------|
| Committee    | d Funds:                                  |           |                     |                        |
| N&C          | Renaissance Block 2018                    |           |                     |                        |
|              | 1 Academy Neighborhood Association        |           | 11,250.00           | 22,500.00              |
|              | SSJ Neighborhood Network                  |           | 7,000.00            | 70,000.00              |
|              | 2 Bayfront Eastside Taskforce             |           | 25,000.00           | 50,000.00              |
|              | ServErie                                  |           | 29,000.00           | 58,000.00              |
|              | Renaissance Block 2022                    |           |                     |                        |
|              | Borough of Edinboro                       |           | 50,000.00           | 100,000.00             |
|              | Downtown Girard                           |           | 50,000.00           | 100,000.00             |
|              | Our West Bayfront                         |           | 50,000.00           | 100,000.00             |
|              | Anchor Building                           |           |                     |                        |
|              | 19 Impact Corry                           |           | 60,000.00           | 75,000.00              |
|              | 20 Borough of Union City                  |           | 15,000.00           | 64,375.00              |
|              | 22 Christian Ministries                   |           | 50,000.00           | 100,000.00             |
|              | Mission Main Street                       |           |                     |                        |
|              | 1 City of Erie                            |           | 225,000.00          | 250,000.00             |
|              | 3 Waterford Borough                       |           | 84,600.00           | 249,800.00             |
|              | Mission Main Street 2022                  |           |                     |                        |
|              | Downtown Girard                           |           | 75,000.00           | 150,000.00             |
|              | Downtown North East                       |           | 87,500.00           | 175,000.00             |
|              | Edinboro Community & Economic Development |           | 62,500.00           | 125,000.00             |
| MUN          | Multi-Municipal Collaboration             |           |                     |                        |
|              | 21 Borough of North East                  |           | 50,000.00           | 100,000.00             |
| SB           | Beehive Network                           |           |                     |                        |
|              | Community Enterprise Financing Loan       |           |                     |                        |
|              | Small Business Ecosystem                  |           |                     |                        |
|              | Impact Corry                              |           | 87,500.00           | 175,000.00             |
| PP           | Pilot Program                             |           |                     |                        |
| Y&E          | Shaping Tomorrow                          |           |                     |                        |
|              | Empower Erie - Community College          |           | 220,000.00          | 400,000.00             |
| Total Commit | tted Funds                                | 0.00      | 1,239,350.00        | 2,364,675.00           |
| ARPA Trar    | nsformative Funds                         |           |                     |                        |
|              | Subawards                                 | 19,353.92 | 1,905,939.18        | 3,622,025.00           |
|              | Contracted Services                       | 42,375.00 | 172,165.20          | 273,274.00             |
|              | Salaries & Wages                          | 6,662.81  | 24,956.13           | 93,406.00              |
|              | Indirect Costs                            | 272.54    | 7,499.93            | 11,295.00              |
|              |   | 68,664.27 | 2,110,560.44        | 4,000,000.00           |

**Total ARPA Funds** 

# Erie County Gaming Revenue Authority Transaction List Detail April 2023

| Date       | Num | Name                                     | Memo                                 | Amount     |
|------------|-----|--|--------------------------------------|------------|
| 04/03/2023 | EFT | VISA                                     | 2023 March Statement                 | -572.52    |
| 04/11/2023 | EFT | PMRS                                     | Pay Ending 2/24/23 - late submission | -709.95    |
| 04/13/2023 | EFT | ECCA. Inc.                               | 03/25/2023 to 4/7/2023 Payroll       | -9,717.22  |
| 04/13/2023 | EFT | PMRS                                     | Pay Ending 04/07/2023                | -737.48    |
| 04/13/2023 | EFT | Fidelity Investments                     | 03/25/2023 to 04/07/2023 Simple IRA  | -250.00    |
| 04/13/2023 | EFT | ComDoc, Inc.                             | 2023 Q1 Copy Fees                    | -63.62     |
| 04/13/2023 | EFT | Gary Winschel                            | 2023 Q1 Travel                       | -80.85     |
| 04/13/2023 | EFT | Greater Erie Community Action Committee  | 2022 Summer Jobs                     | -7,143.92  |
| 04/13/2023 | EFT | Knox McLaughlin Gornall & Sennett        | 2023 April Legal                     | -4,018.80  |
| 04/13/2023 | EFT | Parker Philips                           | 2023 March Services                  | -3,000.00  |
| 04/13/2023 | EFT | Roth Marz Partnership                    | ARPA Contracted Services             | -42,375.00 |
| 04/13/2023 | EFT | Velocity Network, Inc.                   | New Desktop - Tom                    | -944.99    |
| 04/14/2023 | EFT | Albion Area Fair, Inc.                   | 2023 Special Events                  | -12,707.00 |
| 04/14/2023 | EFT | Asbury Woods Partnership, Inc.           | 2023 Special Events                  | -1,520.11  |
| 04/14/2023 | EFT | Borough of Edinboro                      | 2023 Special Events                  | -1,625.00  |
| 04/14/2023 | EFT | Borough of Union City                    | 2023 Special Events                  | -230.00    |
| 04/14/2023 | EFT | CAFE                                     | 2023 Special Events                  | -20,000.00 |
| 04/14/2023 | EFT | Community Blood Bank of NWPA             | 2023 Special Events                  | -1,400.00  |
| 04/14/2023 | EFT | Crime Victim Center of Erie County, Inc, | 2023 Special Events                  | -4,594.55  |
| 04/14/2023 | EFT | Downtown North East, Inc.                | 2023 Special Events                  | -887.00    |
| 04/14/2023 | EFT | Edinboro University Foundation           | 2023 Special Events                  | -2,525.00  |
| 04/14/2023 | EFT | Erie Bird Observatory                    | 2023 Special Events                  | -265.00    |
| 04/14/2023 | EFT | Erie Downtown Partnership                | 2023 Special Events                  | -6,000.00  |
| 04/14/2023 | EFT | Erie Homes for Children and Adults, Inc  | 2023 Special Events                  | -3,011.20  |
| 04/14/2023 | EFT | Erie Regional Chamber & Growth Partner.  | 2023 Special Events                  | -5,000.00  |
| 04/14/2023 | EFT | Film Society of Northwestern PA          | 2023 Special Events                  | -9,255.00  |
| 04/14/2023 | EFT | Lake Erie Fanfare, Inc.                  | 2023 Special Events                  | -5,000.00  |
| 04/14/2023 | EFT | Harborcreek Community Engagement Team    | 2023 Special Events                  | -915.00    |
| 04/14/2023 | EFT | Harborcreek Township                     | 2023 Special Events                  | -1,400.00  |
| 04/14/2023 | EFT | Humane Society of NWPA                   | 2023 Special Events                  | -7,500.00  |
| 04/14/2023 | EFT | Jefferson Educational Society of Erie    | 2023 Special Events                  | -19,300.00 |
| 04/14/2023 | EFT | Lake Erie Greek Cultural Society         | 2023 Special Events                  | -3,000.00  |
| 04/14/2023 | EFT | McKean Community Development Group       | 2023 Special Events                  | -500.00    |
| 04/14/2023 | EFT | Mercy Center for Women                   | 2023 Special Events                  | -1,200.00  |
| 04/14/2023 | EFT | Erie-Western PA Port Authority           | 2023 Special Events                  | -6,866.00  |
| 04/14/2023 | EFT | Presque Isle Light Station               | 2023 Special Events                  | -297.00    |
| 04/14/2023 | EFT | Presque Isle Partnership                 | 2023 Special Events                  | -4,692.50  |
| 04/14/2023 | EFT | Saint Patrick Church                     | 2023 Special Events                  | -7,746.92  |
| 04/14/2023 | EFT | SSJ Neighborhood Network                 | 2023 Special Events                  | -5,412.74  |
| 04/14/2023 | EFT | Saint Joseph Church                      | 2023 Special Events                  | -4,450.00  |
| 04/14/2023 | EFT | St. Stanislaus Catholic Church           | 2023 Special Events                  | -250.00    |
|            |     |  |                                      |            |

# Erie County Gaming Revenue Authority Transaction List Detail April 2023

| Date       | Num  | Name                                 | Memo                                  | Amount     |
|------------|------|--------------------------------------|---------------------------------------|------------|
| 04/14/2023 | EFT  | Goodell Gardens & Homestead          | 2023 Special Events                   | -2,050.00  |
| 04/14/2023 | EFT  | Union City Pride                     | 2023 Special Events                   | -1,273.00  |
| 04/14/2023 | EFT  | Waterford Community Fair Association | 2023 Special Events                   | -9,250.00  |
| 04/14/2023 | EFT  | Wattsburg Agricultural Society       | 2023 Special Events                   | -12,345.06 |
| 04/14/2023 | EFT  | Young Artists Debut Orchestra        | 2023 Special Events                   | -4,500.00  |
| 04/14/2023 | EFT  | YMCA of Greater Erie                 | 2023 Special Events                   | -400.00    |
| 04/14/2023 | EFT  | Youth Leadership Institute of Erie   | 2023 Special Events                   | -1,200.00  |
| 04/14/2023 | EFT  | Holy Trinity Roman Catholic Church   | 2023 Special Events                   | -6,925.00  |
| 04/14/2023 | EFT  | Mercy Hilltop Center                 | 2023 Special Events                   | -400.00    |
| 04/14/2023 | EFT  | PMRS                                 | Q1 Reconcilliation                    | -6.00      |
| 04/14/2023 | EFT  | Velocity Network, Inc.               | 2023 April Phone/IT                   | -914.95    |
| 04/17/2023 | EFT  | Borough of Wesleyville               | 2023 Special Events                   | -965.50    |
| 04/17/2023 | EFT  | SafeNet                              | 2023 Special Events                   | -3,942.50  |
| 04/17/2023 | EFT  | Erie Insurance                       | 2023 Workers Comp Adjustment          | -25.00     |
| 04/17/2023 | EFT  | Local iQ                             | 2023 March Strategic Planning Meeting | -79.77     |
| 04/19/2023 | EFT  | Wells Fargo Financial Leasing        | 2023 April Copier Lease               | -345.95    |
| 04/19/2023 | EFT  | Erie County Veterans Memorial Park   | 2023 Special Events                   | -300.00    |
| 04/19/2023 | EFT  | Humane Society of NWPA               | 2022 Parks, Fields, Trails            | -18,500.00 |
| 04/19/2023 | EFT  | YMCA of Corry                        | 2023 Special Events                   | -3,072.10  |
| 04/24/2023 | 2939 | Highmark Health Insurance            | 2023 May Benefits                     | -4,483.93  |
| 04/26/2023 | EFT  | Lawrence Park Township               | 2023 Special Events                   | -37.50     |
| 04/26/2023 | EFT  | The Nonprofit Partnership            | 2023 Special Events                   | -3,882.00  |
| 04/26/2023 | EFT  | ECCA, Inc.                           | 04/08/2023 to 04/21/2023 Payroll      | -9,717.21  |
| 04/26/2023 | EFT  | Fidelity Investments                 | 04/08/2023 to 04/21/2023 Simple IRA   | -250.00    |
| 04/26/2023 | EFT  | PMRS                                 | Pay Ending 04/21/2023                 | -737.48    |
| 04/26/2023 | EFT  | Perry Wood                           | 2023 Q1 Travel/Phone                  | -376.26    |
| 04/26/2023 | EFT  | Tammi Michali                        | 2023 Q1 Travel/Phone                  | -207.05    |
| 04/30/2023 | EFT  | Erie Bank                            | Security Token Fee                    | -35.00     |

#### BL ACCT 00100029-10000000 ERIE COUNTY GAMING Account Number: #### ####-8643 Page 1 of 3



| valuitoider Account of      | unningr;            |                           |  |
|-----------------------------|---------------------|---------------------------|--|
| <b>Cardholder Account S</b> | umman               | V State State State State |  |
| 03/03 03/03                 | 1615411894          |                           |  |
| Trans Date Post Date        | Re                  | ference Number            |  |
| Corporate Activity          | Sec. A.S.           | ALC: NO DESCRIPTION       |  |
| Disputed Amount             |                     | \$0.00                    |  |
| Amount Past Due             |                     | \$0.00                    |  |
| Amount Over Credit Line     |                     | \$0.00                    |  |
| Available Cash              |                     | \$39,427.48               |  |
| Available Credit Line       |                     | \$39,427.48               |  |
| Total Credit Line           |                     | \$40,000.00               |  |
| Credit Summary              |                     |                           |  |
| NEW BALANCE                 | CALCULAR OF COMPANY | \$572.52                  |  |
| Finance Charges             | +                   | \$0.00                    |  |
| Other Charges               | +                   | \$0.00                    |  |
| Payments                    | -                   | \$790 72-                 |  |
| Credits                     | -                   | \$0.00                    |  |
| Special                     | +                   | \$0.00                    |  |
| Balance Transfers           | +                   | \$0.00                    |  |
| Cash                        | +                   | \$0.00                    |  |
| Purchases                   | +                   | \$572.52                  |  |
| Previous Balance            |                     | \$790.72                  |  |
| Days In Billing Cycle       |                     | 31                        |  |
| Billing Cycle               |                     | 03/10/2023                |  |
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| MINIMUM PAYMENT  | \$572.52   |  |  |
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| PAYMENT DUE DATE | 04/04/2023 |  |  |
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NOTE: Grace period to avoid a finance charge on purchases pay entire new balance by payment due date Finance charge accrues on cash advances until paid and will be billed on your next statement

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| 02/28                               | 03/02     | PBUS01    | 24789303060502103024862 | GANNETT NEWSPRPR NE 888-8710686 IN  | \$65.00 Subscript                  |  |  |
| 03/01                               | 03/02     | PBUS01    | 24492153060852493105418 | AMERICAN PLANNING A 312-431-9100 IL | \$350.00 prof develop              |  |  |
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| 03/03                               | 03/05     | PBUS01    | 24226383063400006587590 | WAL-MART #5445 ERIE PA              | \$23.86 <b></b>                    |  |  |

# Additional Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

THE TOTAL FINANCE CHARGE PAID ON YOUR ACCOUNT DURING THE PAST YEAR WAS \$.00.

| CORECARD                   | Beginning<br>Balance<br>\$0.00                           |                  | ••••••                   |             | ashBack<br>djusted   | Ending<br>Balance  |                          | CashBack<br>Payout Date     |                   |
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# EXECUTIVE DIRECTOR'S REPORT FOR MAY 2023

# **INFINITE ERIE** Meeting Agenda

# **Broadband opportunities**

# 4.24.23

- 1. Welcome: Kim Thomas
- 2. Update on feasibility study and consultant work: Michelle Jaggi
- 3. Update on Hagen Fellowship broadband cohort work: Ken Klinner
- 4. Other updates from the group
- 5. Funding & Technical Assistance
  - a. Just Transition Fund
    - i. Coal Communities Get Ready Challenge
    - ii. USDA Community Connect
  - b. USDA Broadband TA
    - i. Expansion into rural communities
  - c. <u>Connect Humanity</u>
    - i. The fund for digital equity
  - d. Capital Projects Fund (ARP)
    - i. Expand internet access for 44,000 PA homes and businesses
  - e. Workforce
    - i. PA (L&I) broadband expansion through registered apprenticeship programs
    - ii. DEI in Construction Trades
- 6. PA expected to receive at least a billion more in high-speed internet funding from infrastructure law in coming years
- 7. Next steps



# INFINITE ERIE Meeting Agenda

# ERIE ACTION TEAM

Monday, May 1<sup>st</sup>, 2023 3:00pm – The Nonprofit Partnership

- 1. Welcome Karen Bilowith/Kim Thomas
- 2. Impact Framework Update Amy Murdock, Altair Consulting
- 3. Community & Economic Development Finance Tools
  - a. City Revitalization Improvement Zone (CRIZ) Kim Thomas, Chris Marsh, Renee Lamis
  - b. Just Transition Fund Capacity Building
- 4. Delivery Team Updates Kim Thomas
  - a. Government Advisory Team
  - b. Buffalo Rd. Corridor Revitalization
  - c. Broadband
- 5. Communications
  - a. Analytics Review
  - b. Upcoming Partner Events
  - c. Project Partner Outreach
- 6. Other
  - a. Infinite Erie 1-Year Summit
  - b. Next meeting





#### April 2023

Meeting with Executive Director

Ongoing Social Media Management

**Ongoing Consulting** 

**April Comms** 

#### IMPLEMENTED

27 Total April posts27 Total graphics createdStrategic Marketing Planning with Kate Philips and Executive Director

#### IN PROGRESS | 2023 Grant Releases and Graphics

Holiday Graphics 2022 Annual Report

#### IN PLANNING

Parks Fields & Trails 2 year report ECGRA Playbook Roadshow Tours



assess. analyze. assert!



May 2, 2023

ECGRA Attn: Perry Wood 5340 Fryling Road, Suite 201 Erie, PA 16510

Dear Perry,

The Erie Humane Society's second annual Mutt Gala was truly a magical evening! On behalf of myself, our planning committee, and our board of directors, we would like to extend our sincerest gratitude to our sponsors who helped make our vision for this event possible.

It was remarkable to be in a room filled with so much excitement for our mission to rescue, rehabilitate, and rehome pets in need. If it was not for the kindness of the wonderful businesses who sponsored this event, we may not have achieved our goal to sustain our outpatient medical fund. Your belief in our work is tremendously appreciated and valued.

Because of your generosity, our organization was able to raise over \$80,000 to ensure all pets have an opportunity to live a quality life they deserve. We hope that you will save the date of April 27, 2024, and plan to join us again next year!

Appreciatively,

Nicole Leone Executive Director

Supporten

2407 Zimmerly Road • Erie, PA 16506

# **Peyronel looks to bring business specialty** to Corry, connect locals to resources

BY CHLOE FORBES chloe@thecorryjournal.com

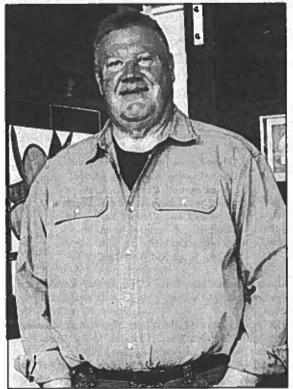
Tony Peyronel is considered an economic steward, meaning he looks after the best interest of those in the economic sector.

"It's kind of an academic term, but it's fitting because the main part of what I'm going to be doing is making sure small businesses in rural Erie County, starting with Corry, are aware of either free or low-cost resources that are available to them," Peyronel said.

He has his sights set on helping local businesses and building communities, with Corry being the keystone of the initiative.

Peyronel said he retired with a lowercase "r" from PennWest Edinboro last year, where he taught communications for 30 years. His background in journalism, public relations and strategic branding led him to have a hand in the NWPA Innovation Beehive Network.

The Beehive Network is a collection of six grant- and donation-funded centers that each specialize in a different area of business development, and provide those services to local startups free of cost. Most of the centers are part of area universities.



**Chice Forbes/The Corry Journal** 

Tony Peyronel, a communications specialist, will be visiting Corry businesses beginning this week in an effort to connect locals with free or low-cost resources that aide in economic growth. He is working with Impact Corry.

Peyronel was previously the director of the PennWest Edinboro node of the network.

There, he found he was impassioned about growing local businesses and communities, which led him to Impact Corry.

Impact Corry is a client of the Beehive Network, which allowed Peyronel to learn about the efforts within the city, including the many

organizations working to grow Corry.

Monday, May 1, 2023

"I gauged that there's a lot of effort now to grow businesses and promote Corry as a unique travel destination," he said. "I think there are a lot of interesting things going on and a lot of potential."

He recalled his first time coming to Corry, as he was the adviser for Edinboro's campus newspaper, The Spectator, and visited The Corry Journal, where it was previously printed. From talks about Corry, he assumed he would blink and miss it, maybe a single stop light town just past Union City. He said it couldn't have been further from the truth.

He knew when he was in Corry because he said he was shocked how big it was and found the misconceptions about the city to be misleading, as he saw it as a destination.

The biggest challenge, he explained, is that there's a stigma surrounding lowcost or free resources as "too good to be true," so people are reluctant to use those outlets in case it's a type of business scheme. He learned this with the Beehive Network, which is largely powered by students and faculty that are gaining experience and learning about business through the initiative.

See Business, P.2

# Business

#### (Continued from front page)

His job is to reassure people of the benefits and explain to them that it is free, and introduce them to other resources as well. He said any help he can give, he's happy to -- even if it's something as small as attending a meeting.

"For instance, if someone is reluctant to go to a meeting, I'm around to go with them, if that's something that would make them more comfortable," he said.

Now doing economic work with Impact Corry, Peyronel will begin meeting with local businesses beginning on Thursday of this week. In the past months, he has worked to continue . tive from the Corry Area Chamber of collaborative efforts that Charles Gray, executive director of Impact Corry, began.

"There's a need and value in collaborating with other supporting groups," Peyronel said. "I think that's one of Impact Corry's keys to success. Corry isn't isolated and alone, it has earned credibility and support of all these other organizations."

He has networked with the Erie Re-

gional Chamber, Erie County RDA, Visit Erie and Infinite Erie on the countv level.

In Corry, he met with a representa-Commerce last week. He said the plan is to start in Corry, then branch out to Union City in a few years, then the rest of the municipalities.

He hopes to be a face that people in the community get to know and trust as a business advocate and ally. The idea is to bring all parts of an ecosystem to fruition in life in order to help it thrive as a whole.

The Corry Journal • www.thecorryjournal.com

2 - Friday, April 28, 2023

# Renovated Union City Museum to host open house May 6

BY MARYANN MOOK Staff writer

What's new is old again. Well ... sort of.

The Union City Museum has a new look. The museum has undergone some major changes in its inside appearance, and the public is invited to come and take a look.

The Union City Historical Society is hosting an open house at the museum, 11 S. Main St., from 10 a.m. to 2 p.m. on Saturday, May 6.

"In the past, we've always had an open house during Homecoming, but we've done a lot of renovating over the winter and decided to have an open house in the spring to, hopefully, entice people to come and visit us," said Linda Geer, president of the historical society.

It all started when the historical society hired Jeff Burrows of Burrows Con-



Maryann Mook/The Corry Journal

Linda Geer, president of the Union City Historical Society, sits in a "parlor" at the Union City Museum. On the back wall is a picture of the Cafilsch family.

tracting Co. in Corry to replace most of the ceilings in the three-story building. "We had to move items for the ceiling work, so we used the opportunity to, basical-

ly, redesign our displays," Geer said.

< See Museum, P.3

#### **RESOLUTION NUMBER 8, 2023**

# Resolution to adopt the Funding for the Erie County Learn and Earn Program, previously known as the Summer Jobs & More Program

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government, businesses, and citizen groups working together in a public-private partnership to address the needs of youth development;

Whereas, the Economic Development Financing Law recognizes that economic insecurity due to unemployment is at any time a serious menace to the people of the Commonwealth in areas of urban and rural blight;

Whereas, the Economic Development Financing Law states expressly that entities like ECGRA may have as one of its purposes the alleviation or elimination of unemployment;

Whereas, ECGRA's Strategic Plan recognizes that regional asset funding is to provide basic services that address the needs of our most vulnerable, including youth that are challenged by circumstances of economic disadvantage;

Whereas, programs that develop the next generation through employment opportunities and career pathways are necessary components of a healthy community;

Whereas, Erie County Council and multiple private and nonprofit funders have approved matching funds for the Erie County Learn and Earn Program, previously known as the Summer Jobs & More Program;

Whereas, the funders have requested \$150,000 from ECGRA;

Whereas, additional funding has been applied for through the organization acting on behalf of the Greater Erie Community Action Committee and other financial partners that could possibly enhance or replace Program Funding this fiscal year;

Whereas, ECGRA believes, as a good steward of the Gaming Funds, that, in the event that Supplemental Funding is received this fiscal year, the amount of the ECGRA Funding shall be proportionately reduced by a fraction representing the ECGRA Funding divided by the total Program Funding;

Whereas, ECGRA declares the milestones are to be measured throughout the summer of 2024 and analyzed in accordance with the Program contract;

Whereas, ECGRA believes the stipulations resulting from the careful deliberation of Erie County Council on reporting and the use of Erie County funding creates a wise and appropriate framework to be applied to ECGRA funding as well; NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt the summer jobs pilot project to the extent outlined in this Resolution and attachments.

On the motion of \_\_\_\_\_\_, seconded by \_\_\_\_\_\_.

This resolution was passed on the 18<sup>th</sup> day of May 2023 by a vote of \_\_\_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority May 18, 2023

ATTEST:

Secretary, ECGRA

# Updated Summer JAM proposals

# Assumptions for All

23. P. P.

- # of students during summer = 150 total
  - Tier 1 (entry-level) = 100
  - Tier 2 (career pathway) = 50
- # of hours for student work during summer = 180 (approximately 30 hours per week \* 6 weeks)
  - Weeks worked will fall from late June/early July thru mid-August
  - Budgeting for 92% attendance based on past experience
- Starting wages for first 90 hours (approximately 3 weeks)
  - Tier 1 = \$8.25/ hour
  - o Tier 2 = \$10/ hour
- Students will be evaluated by employer during week 3. Youth counselor will work with employer and student to discuss evaluation results.
- Increased wages after successful evaluation during week 3
  - o Tier 1 = \$8.50/ hour
  - Tier 2 = \$10.50/ hour
- All students and employers will have detailed orientations focusing on all program and governmental guidelines and regulations with heavy emphasis on safety and child labor laws.
- Emphasis for Tier 1 (entry level) students will be on basic work readiness with a strong focus on soft-skills training and an overview of career pathways.
- Emphasis for Tier 2 (career pathways) students will be on understanding career pathways and matching students with careers within their areas of interest.

# Indicators to Track

- # of youth who are placed in employment
- # of youth who successfully complete mid-term evaluation period
- # of youth who remain engaged in either school or employment after program completion
- # of youth who demonstrate appropriate job readiness skills based on employer feedback
- # of youth who increase knowledge of the five generally accepted career pathways
- # of youth indicating increased understanding of career opportunities in the region (Tier 2 only)
- # of students indicating participation in the program has helped influence, solidify, or refine their career aspirations (Tier 2 only)

# Option 1 Assumptions

- Summer only April 1 thru September 30
- TWO youth counselors and one program manager
  - o Will reduce counselor to student ratio and increase oversight
- Total cost = \$398,005
- Total Employer match (50% starting week 4 @ approximately hour 91) = \$56,925
- Total cost minus employer match = \$341,080

# **Option 2 Assumptions**

- Through end of calendar year April 1 thru December 31
- **TWO** youth counselors and one program manager during summer; one youth counselor and one program manager from Oct 1 thru December 31
- # of students after initial 6 weeks = 30 total
  - o **Tier 1 = 20**
  - Tier 2 = 10
- # of hours for student work during school year = 180 (approximately 10 hours per week \* 18 weeks)
- Total cost = \$490,354
- Total Employer match (50% starting week 4 @ approximately hour 91) = \$79,695
- Total cost minus employer match = \$410,659

# **Request for ECGRA Funding**

# Erie County Earn and Learn—Jobs for Students and Adults

The Erie County Gaming Revenue Authority and Erie County Government have worked as partners in the community effort to create employment opportunities for young adults--- ages 16 to 21 since 2014.

The program has a compressive approach for participants:

- 1. Help motivated students apply their skills on the job at area businesses.
- 2. Provide training in the soft skills if needed to help those not quite ready, so they too become successful employees.
- 3.

Entering its ninth year Erie County is seeking a higher level of outcomes, more sustained employment for young people and filling the needs of manufacturing and industry through the region.

Erie County, GECAC and Erie Together have created a plan for 2023 and seek the partnership of the Erie County Gaming Revenue Authority to reintroduce Summer JAMs as **Erie County EARN & LEAR**N. This proposal carries a solid record of success that has proved its value to its employers.

Earn & Learn will have two tiers, one for entry-level student workers and the other for creating career pathways for long-term employment. The community has invested approximately \$2.5 million into this initiative so far, assisting nearly 1,000 youth. New in this proposal is the requirement for businesses to cover a portion of the wages once the worker accrues 90 hours on the job. Employer commitment through wages will increase the likelihood of training and retention.

Key to increased success is the addition of more firms and a greater variety of firms joining the effort. Participants are then be exposed to a greater variety of industries and operations. It is these on-the-job experiences, which can lead young people to pursue paths to education or pique their interest in future careers – scenarios that reflect not just the goal of **EARN & LEAR**N but an essential outcome for our community overall.

The participants must attend training, and prove to employers that they are positive and dedicated working members of the local workforce. We believe strongly the changes and additions to **EARN & LEARN** will establish a path we can build on with further collaboration, customers and funding opportunities.

Erie County and other leaders are committed to securing this future with continued funding that provides for the training and employment of **Erie County EARN & LEAR**N participants during summer months and beyond. We need your support to continue this winning formula for our community's future.

Projected 2023 Major Funding Commitments:

| Erie County | \$260,000        |
|-------------|------------------|
| ECGRA       | <u>\$150,000</u> |
|             | \$410,000        |







# Earn + Learn 2023 Proposed Programming

**Erie Together and GECAC** propose to collaborate to deliver an Earn + Learn program that will begin in April 2023 and conclude in December 2023. GECAC will be responsible for overall program administration, student recruitment (with Erie Together assistance), and soft skills training, among other tasks, to ensure the program's success as well as job placements for 100 youth who need entry-level positions. Erie Together's role will be to execute a collection of career exploration/ career pathways experiences for approximately 50 participants in the 2023 Earn + Learn program.

The partners recognize that county administration would like to move Earn + Learn to focus on strategic, career pathways-related job placements and that Erie Together has made great inroads into this work. This is necessitated by the number of employers in our community struggling to find quality workers to fill open positions.

We also recognize that many young people in our county need the opportunity to have a first job where they can learn all the basics of being a good employee. They need an understanding employer in an environment where minor mistakes will not cause catastrophic damage – an employment opportunity where they can learn to report to work on time, how to communicate in a professional setting, how to appropriately handle conflict in the workplace, etc.

To address both needs, a two-tiered Earn + Learn program is being proposed – one tier for younger participants, those with no work experience or those who demonstrate they will not have the ability to perform at the level needed to participate in a comprehensive career exploration program. The second tier will be for those youth age 17 and older who are ready for more strategic, career pathways-related job placements. Young people who are at least a high school junior will specifically be targeted for tier two.

GECAC's main focus will be on the tier one students, primarily those who have not yet reached their junior year of high school or who otherwise have barriers that necessitate them to have a first job prior to the more intensive career pathways exploration. For these students, focus will be on placements where they can do all the learning that takes place at a "first job." Program staff will concentrate on placements where the students will learn strong employability (aka "soft") skills and will help the students to hone those skills over the course of the summer.

Erie Together's targeted cohort will include individuals aged 17-21 who are ready for more strategic, career pathways-related job placements. The purpose is to connect this cohort of young people with employers in meaningful ways to expose them to different industries, occupations, and real-time job opportunities in Erie County. Erie Together will plan and execute experiences

that will help these individuals refine their career aspirations and develop mutually beneficial relationships with local employers, and give employers access to, and the ability to shape, a pipeline of future workers.

# Proposed Activities

- Working through Erie Together's successful cross-sector Erie County Career Pathways Alliance and with current Earn + Learn contacts, identify and enroll 150 young people to participate in Earn + Learn – 100 to participate in the traditional tier 1 program and 50 to participate in the tier 2 career exploration program. Youth will be recruited from across the entire county with a goal of 50% from the city and 50% from the remainder of the county. Youth that are already employed by participating employers are not eligible for the tier 1 program.
- Working in collaboration with each other and other community organizations, recruit employers that are geographically located across the county. In addition to a geographic focus on Metro, East, West, and South County, we will target employers where the data shows that High Priority Occupations and/or In-Demand Occupations exist. Employers will be limited to 3 students, unless strong evidence is presented for a waiver. Waivers will be considered on a case-by-case basis. Employers will be recruited for the following levels:
  - For tier 1 students, employers who are best suited to provide a learning environment for youth participants who are new to the workforce versus those who are ready to learn more in-depth about a specific career or cluster of careers will be selected.
  - For tier 2 students, employers that agree to participate in the program by hosting employer tours and six-week summer job placements aligned with youth participants' interests will be selected.
- All employers will participate in an orientation which will include Clearance requirements, expectations for the work experiences, and other topics necessary for the program's success.
- Students will participate in initial orientation sessions. This will include:
  - For tier 2 students, Erie Together will arrange for youth participation in an overview of career pathways. This will include a one-day session with live employer panels, and/or a review and discussion of Erie Together's "Career Pathways Information Sessions for Students and Families" which are pre-recorded panel discussions. This will lay the groundwork for participants to rank their pathways areas of interest and help us schedule student/company interactions moving forward. *Timeframe: June 2023*
    - Following the career pathways overview, Erie Together will survey participants to (1) ascertain their understanding of career pathways, (2) understand their existing career aspirations, and (3) identify career pathways of greatest interest, etc. (Note: This baseline data will be used to determine project success when compared with post-survey data at the end of the project.) *Timeframe: June 2023*

- Also in June, participants will take place in **soft skills training** delivered by GECAC in preparation for their job placements.
- For the younger youth who are not ready for a more career-oriented placement, orientation will have a heavy focus on soft skills training, inclusive of communication in the workplace, handling workplace conflict, appropriate work attire, work attitude and affect, etc. During this session, students will also be given an overview of career pathways using the information developed by Erie Together. Pre and post surveys will be done during this process to measure change in knowledge.
- For tier 2 students, Erie Together will arrange youth participation in a series of **employer tours**, based on their career interests. *Timeframe: July 2023*
- GECAC, with Erie Together's assistance, will provide preparatory, administrative services to ensure all youth and employers are fully oriented, enrolled and meet all requirements as set forth by employment regulations.
  - For youth participants, this will include review and approval of program applications, federal W4s, I9 forms, local residency forms for local earned income taxes, local service tax waiver certificates, direct depository certifications for paycheck deposits, and income verifications. It also will include program orientation sessions where all program guidelines and expectations are discussed and questions are answered.
  - For employers, this will include ensuring the employer enrollment packets are completed inclusive of identifying who onsite supervisors will be for the students, verifying clearances of those individuals if they will be supervising youth under the age of 18, obtaining proof of the business' liability insurance (workers compensation insurance will be paid by the program), and orienting the employers on the specifics of the program and employing young people (timesheet processing, child labor law requirements, program requirements, etc.) The employer contribution will also be finalized during this meeting. *Timeframe: MayJune 2023*
- Students will complete approximately 180-hour work placements (approximately 30 hours/week for 6 weeks).
  - For tier 1 students, using information gleaned from the initial application and discussions with the participants, GECAC will be responsible for placing the younger and/or less prepared youth (approximately 100) with employer partners. Participants will be matched to employers based on interests, skills, and locations. Both participant and employer will be made fully aware that this is both an employment and a learning experience where the student should be honing their abilities to be a good employee. Employment placement will be for an average of 180 hours (approximately 30 hours per week for 6 weeks). *Timeframe: June-August 2023*

- For the students in the entry-level track, pay will be \$8.25/hour for the first 90 hours. Upon successful completion of the first 90 hours, student pay will be increased to \$8.50/hour.
- For tier 2 students, Erie Together will work with employers and youth participants to **arrange six-week summer job placements** for youth, aligned with their interests. It is anticipated that these placements will average 180 hours (30 hours/week). *Timeframe: July-August 2023* 
  - For the students in the Tier 2 track, pay will be \$10/hour for the first 90 hours. Upon successful completion of the first 90 hours, student pay will be increased to \$10.50/hour.
- Employers will be required to provide a partial matching contribution to support wages during the second 90 hours for Tier 1 students assigned to them who successfully complete their initial 90-hour probation. Employers will be required to provide a partial matching contribution to support wages during the full 180 hours for Tier 2 students assigned to them. Thus, for students in the Tier 1 track, employers will be responsible for 90 hours \* \$4.25/hour and for students in the Tier 2 track, employers will be responsible for 90 \* \$5.00/hour and 90 hours \* \$5.25/hour.
- GECAC will provide all payroll functions related to the program and both tiers of students, inclusive of issuing wages via direct deposit, withholding and transmitting wage related taxes and workers compensation insurance, and completing all required federal, state, and local wage reporting. *Timeframe: payroll will be issued every other week. All other reporting, etc. will be completed based on deadlines dictated by applicable regulations.*
- Post-participation surveys for the summer component will be completed for all students. *Timeframe: September 2023*
- Thirty students (20 from Tier 1 and 10 from Tier 2) will be employed for an additional 180 hours from September through December 2023. For these students, the employer contribution will be in effect during the entire Fall employment period.

# Budget costs

- The cost for Erie Together to provide this comprehensive career exploration / career pathways job placement programming for 50 youth as part of the Erie Earn + Learn program is \$50,000, which does not include the compensation to youth participants.
- The cost for GECAC to administer and payroll the program, provide soft skills training as well as to place and support all tier 1 students is \$136,930.
- The cost for student wages, fringe and related costs for 150 students based on the tiered wage approach presented above is \$303,424.
- ✤ Total cost for the project will be \$490,354.
- Total amount of employer contributions will be \$79,695.
- Total cost to the County and its supporting partners for the project to run from April 1 – December 31, 2023 will be \$410,659.

# Indicators to Track

- # of youth who are placed in employment
- # (and %) of youth who successfully complete evaluation period
- # (and %) of youth who remain engaged in either school or employment after program completion
- # (and %) of youth who demonstrate appropriate job readiness skills based on employer feedback
- # (and %) of youth who increase knowledge of the five generally accepted career pathways
- # (and %) of youth indicating increased understanding of career opportunities in the region (Tier 2 only)
- # (and %) of students indicating participation in the program has helped influence, solidify, or refine their career aspirations (Tier 2 only)
- # of companies participating (% non-profit vs. for profit; % city vs. county) (Names of companies will be required to be provided to the County)
- # (and %) of companies repeating participation from year to year (Names of companies will be required to be provided to the County)
- # (and %) of youth who repeat program participation from year to year