

MEETING OF THE BOARD OF DIRECTORS VIA ZOOM/In Person Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510 August 18, 2022

ZOOM Meeting Information: https://us02web.zoom.us/j/85856920419

Meeting ID: 858 5692 0419 Password: not required

AGENDA

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES July 2022
- 5. DIRECTOR'S COMMENTS
- 6. COMMENTS BY CHAIRMAN
- 7. PUBLIC COMMENT
- 8. PRESENTATION

9. COMMITTEE REPORTS

- a. Treasurer's Report
- b. Strategic Planning Committee
- c. Update from County Council
- d. Update from County Executive's Office

10. REPORT OF THE EXECUTIVE DIRECTOR

- 11. SOLICITOR'S REPORT
- 12. OLD BUSINESS

13. NEW BUSINESS

- Resolution Number 10, 2022 Resolution to enter into agreements with three (3) entities that comprise the recipients of the 2022 Multi-Municipal Collaboration Grant
- b. Resolution Number 11, 2022 Resolution to enter into agreements with six (6) applicants to the Mission Main Street Grant Program
- c. Resolution Number 12, 2022 Resolution to authorize the executive director to enter into negotiations and execute an agreement with the Enterprise Development Fund and the Erie County Diversity, Equity and Inclusion Commission for a \$250,000 grant/loan for the purpose of creating the Diverse Erie Revolving Loan Fund of Erie County

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date:	Thursday, September 15, 2022
Time:	8:30 a.m. – BOARD Meeting
Location:	5240 Knowledge Parkway, Erie, PA 16510; Jordan Room
	ZOOM meeting – details to follow



Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting July 21, 2022

Meetings for the Board of Directors of ECGRA can begin meeting in a physical location per Governor Wolf's proclamation of June 11, 2021. However, each member and ex-officio has the option to attend in person or virtually. Members of the public can now speak at the physical location of 5240 Knowledge Parkway.

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on July 21, 2022 at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Cleaver is present in person, Ms. Loll is present via phone, Ms. Hess and Mr. Sample are present via Zoom. Chairman Brian Shank and Mr. Wachter are present via zoom. Dr. Wood is present in person.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda. Mr. Cleaver seconds the motion. There is no discussion of the agenda. Motion carries 4-0.

<u>APPROVAL OF MINUTES</u> – June 2022

Mr. Sample makes a motion to accept the minutes as presented. Mr. Cleaver seconds the motion. There is no discussion on the minutes. Motion carries 4-0.

DIRECTOR'S COMMENTS

There are no comments by any Board member at this time.

COMMENTS BY THE CHAIR

There are no comments by the acting Chair at this time.

PUBLIC COMMENT

There is no public present for comments.

PRESENTATIONS

There are no presentations at this time.

COMMITTEE REPORTS

a. Treasurer's Report: <u>Mr. Cleaver</u>: I reviewed the financials and everything seems to be in order.

Mr. Sample makes a motion to accept the Treasurer's Report as presented. Ms. Hess seconds the motion. There are no questions or discussion of the Treasurer's Report. Motion carries 4-0.

b. Strategic Planning Committee:

<u>Dr. Wood</u>: The committee did not meet but we did make two grant applications available to the Board for review, which will be the bulk of the decision-making today. It's in the form of Resolution Number 9, 2022; it's the first two Renaissance Block applications for 2022. One is for the Borough of Union City and the second is for Our West Bayfront, each in the amount of \$100,000. Those grants were reviewed, they were put out to the Board, we didn't receive any questions from the Board. Tom and I would be more than happy to entertain any questions you might have about either of those applications at this time.

<u>Mr. Sample</u>: They are pretty much in line with a continuation of what they have been doing, correct?

<u>Dr. Wood</u>: They are. In fact, these are two of the best organizations we have with the Renaissance Block Program. I would say Union City in particular is very efficient and effective in their community engagement efforts; they have a great leader in Cindy Wells. We were just down in Union City this week for a listening session, meeting with the leaders of Union City as well as some special guests – we had Councilman Bayle there and we had Jeff Cooper from the County Executive's office.

These are great opportunities to support some of our smaller communities that are being very aggressive in rural economic development.

<u>Mr. Sample</u>: The response has been very favorable. These smaller towns are very appreciative of this opportunity.

<u>Dr. Wood</u>: Indeed, they have been. Are there any questions for me about Renaissance Block?

c. Update from County Council

<u>Chairman Shank</u>: I met with Perry and the group in North East and I just spoke to Charlie Bayle about the meeting you guys had and we really appreciate this, what I call, Boots on the ground approach in our community. That is one of the biggest things we hear from our constituents in the County is that they feel like they kind of get second choice on a lot of stuff. I know I have had several wonderful discussions with the folks and explain that we are Erie County Council and not the City of Erie Council. We are all in this together, all in this as a team, we all have to survive. But I know for a fact with the new County Executive, we're trying to refocus on the issues of Erie County and not just focusing on the City of Erie.

I think the City of Erie has had a great jump-start and I think they are going to be doing well. Now, we need to look at the County and ask "What's broken out here?" I live in Harborcreek, and I know we don't hear a lot from the township supervisors, which sometimes that can be a good thing. But we want to make sure that communication is there between the council reps and folks like ECGRA. I always talk about Perry and how during the lockdown, we had a food bank in North East that needed some money and you guys helped. We had a food bank in Harborcreek that needed help and you guys helped. They appreciate that and I appreciate that.

I really like the fact that we are starting to communicate better amongst management. I'm not going to point fingers at the previous Administration, but I think the line of communication is a lot better now and I think the only thing we can do is improve and keep on track. I tell the folks in my district, "We can't fix something unless we know it's broken." So, I appreciate what you guys are doing, I appreciate the mission. I think we're on the right track and we'll get this all fixed and we'll get working together. With that, I thank you.

<u>Mr. Wachter</u>: Chairman Shank, I have a question for you. Are you familiar with the Grant Money at Work map that is on the Gaming Authority's website?

Chairman Shank: I will be honest with you and say that no, I am not.

Mr. Wachter: Perry, do you mind if I share my screen?

Dr. Wood: Sure. I believe you have the ability to do that.

<u>Mr. Wachter</u>: Just based on your conversation there, this is a map that the Gaming Authority has put together that details each and every grant that has been made over the years, throughout the County, identifying where the money has gone by Council district. Your comments regarding the County and those folks who are happy to see the work that's being done; if there's ever a question, you can go through and take a look at each one of these. Unfortunately, it won't let me go to the next level, but it will give you the details on each of the grants that have been given in each Council district throughout the County over the years.

<u>Chairman Shank</u>: That's a great tool and I appreciate that. Now what I can do is redirect the people to it. I know when we met in North East with Dr. Wood, I was actually impressed. I had no idea that so much work had gone in toward North East through ECGRA. These listening tours that you have started, I think it's a great idea.

I spoke to Charlie Bayle, and he loved the fact that you had the time to talk and I think you're on the right track. Some people just really don't understand your mission and that is both good and bad. But it ends up being a bad thing because the negative stuff starts to fly, which 90% of it is not even true.

You're on the right track. The men and women on this Board are doing a great job. We appreciate all the work that everybody does. And let's face it, it benefits us, and I know, like I said earlier, we're trying to refocus back to the counties. I can go back to when we were out in North East of what we talked about in the meeting about how we have a lot of renters in North East that are struggling; it's not just an inner-city Erie problem. There are folks in Albion and all over the place that these communities need a little bit of help and what the men and women here do, that's a great mission. That's why I'm here and that's why I always support it. When they try to beat up Perry, I always make sure I defend him because the mission is a good mission, and we appreciate that.

d. Update from County Executive's Office

Mr. Smith is not present to give an update.

REPORT OF THE EXECUTIVE DIRECTOR

<u>Dr. Wood</u>: Good morning, everyone. There is a report on Board Effect that has some of my comments on there. First, you'll see the communications report, so we'll start with that. As Chairman Shank mentioned, we did begin the listening sessions; we've actually done three of them so far. We did one in North East, we did one in Union City, and we had a combined Girard/Lake City session just this week.

If you don't know, or if you're new to the Board, we used to do these listening sessions pre-COVID about every three years. Obviously, things slowed down with the pandemic and the need to do everything on zoom, but we're getting back into the saddle on getting back out there and talking to folks. This is tremendously valuable. Basically, the format is we bring in some special guests to assist us in talking to the municipalities. When we go into a County Council district, we invite the County Council person to attend, and we do everything we can to help facilitate that. We now have a representative from the County Executive's office, who is a liaison with the Fusion Cell. His name is Jeffrey Cooper, and he is attending those meetings, and then Melinda Meyer from the Planning Office most recently attended the session in Girard, and she will be attending those in the future as well.

Basically, what we do is we go into these communities, we get representation from local government, we have representation from local industry, small business – mostly main street-type business folks, and then we get representation from some type of nonprofit sector. Mostly it's the revitalization group that exists that we're already working with. In some of these communities, it might be a Foundation, which can also bring funds to the table, and we have talks with them about how they can leverage the funds with the grants we are making and vice versa. I know we have established a relationship with the North East Community Foundation, which I think will be productive as we are able to pass information back and forth from grantees with folks from that community.

Then we do what's really key – we give an overview of ECGRA grants that have been made because elected officials come and go, and volunteers come and go and they really don't know the full history of the impact that we've made over the last 10 years. I think Councilman Shank saw that we have made over a half million dollars-worth of investment in North East over the last decade, and even the leaders of North East were surprised to see it all on one piece of paper in a nice, concise one-pager showing the huge impact that we have had on their community. We always summarize that and then we ask who is missing from the list, whether it's a nonprofit, municipality, or economic

development projects. We normally get some good feedback like maybe there's a group that's not hearing about us for some reason.

Then we present the Building a Better Future Guidelines, which of course is the funds that ECGRA has been tasked to administer from the ARPA funds. We have a contract with the County to administer those funds. We explain the three buckets within that program and then we move on to listening. We spend the majority of our time listening.

You can see we provide them with an outline, you can see there A through F, but we want to hear from them about what they are doing to support their small businesses, their residential side like do they have a Renaissance Block and if they do how that's going and what they would change about the program if they could, what kind of Anchor Buildings need investment – are there any problem properties, vacancy issues or blight issues – and then how are the businesses responding to the façade programs that are being put forth through Mission Main Street.

Then we ask about infrastructure. This is something new that we've been doing; just kind of getting a consensus of where they are at with broadband, everybody brings up stormwater, some folks have brought up water infrastructure as a key issue. We want to hear about those utilities and find out where folks are at and if they have any projects in the mix. Every now and then something will come up that will surprise us and we'll add it to the list.

Maintenance and development of parks – we have the Parks, Fields, and Trails money available, and then any other matters of strategy that the local community is working on that we should know about, that we can have a conversation on. Sometimes it's a property. Like in Union City, it was the old chair factory, which the Borough is in negotiations with the current owner of to get site control of. They are talking with the County Redevelopment Authority so they can make sure that we knew about that.

The next step is how can they market and do something productive with the property to strengthen it for the future to make sure that it is a productive property on the tax rolls, and it can do something for the local economic development efforts.

That is the listening sessions in a nutshell. They take up a lot of time, but I can tell you just as Chairman Shank said, they are very worth it, we get a ton of positive feedback, and especially postpandemic, it's a great opportunity for us to get in front of these leaders and talk face to face about how the grants are going and the revitalization efforts. Are there any questions for me about the listening sessions?

We do have other listening sessions scheduled that we haven't got to yet. We have one scheduled with Corry, there is one with Millcreek on the horizon, and then Councilperson Schauerman asked us about doing a west county one that we hadn't planned on doing which would include Albion, Conneaut, and Springfield. We can pull in the leaders from Elk as well.

I think the main strategy with these listening sessions isn't to get to every municipality; I want to clarify that. It's not to be physically present at every single one. It's to talk to the ones that have the most potential for economic development efforts based on the programs that we have. The Boroughs, for example, have the largest main streets in Erie County and these are significant commercial corridors with small businesses. That's why we're targeting them – it's part of our rural economic development strategy here at ECGRA. I just wanted to make that one clarification – we're not going to hit all 42 municipalities. We are going to target the ones that have the ability to take advantage of our programs.

Continuing on with the report, you'll see some stuff in there about some things that we funded, folks recognizing those grants, some news information in there like the story from Bridgeway that highlights eCAT, you'll see the announcement that the Erie County Community College expanded its footprint into the Villa Maria facility – Mr. Barney attended that on our behalf with other leaders. Finally, you'll see the rollout of the Investment Playbook took place, which of course you have a copy of and we have talked about it several times. The title of it is "Erie Inclusive Growth: A Framework for Action." This has been a great success so far. We have an editorial here from the County Executive, the Mayor, and the Chair of the Erie Community Foundation explaining it to the public, endorsing it, and talking about initial first steps. The Nerve Center is now up and running and we are super excited to see that. I think this is going to be one of the most significant things that we have done, certainly

post-pandemic. This is going to be a great strategy for the community. And with the City and the County rowing in the same direction, we need to continue to be supportive and stay on board with the other funders of Erie County. This will not interfere with our grant-making process, but what I would like to say is that is should complement or inform our grant-making process. We're actually in talks with the County Executive right now about what kind of role we can play in ARPA based on this Investment Playbook work and based on the work we're doing in rural Erie County.

Are there any questions of the Executive Director?

Mr. Cleaver: Have you received a report from the Summer Jobs Program yet?

<u>Dr. Wood</u>: We used to get a report from the Director of Administration about Summer Jobs on a regular basis, but with the transition, no, we have not received any kind of report. We are in touch with GECAC though, periodically, about how the program is going. I don't have numbers for you today, but we can certainly get those numbers. They are saying that everything is going along well so far this year; there is continuity in the program because of the administrator, but I don't have any specific numbers for you.

<u>Mr. Cleaver</u>: I just wanted to compare to last year just to make sure we're not throwing money away. But if there are people and they are working . . .

<u>Dr. Wood</u>: I would definitely say that there are opportunities, there are definitely folks working, the program does continue to function. GECAC is still firing on all cylinders. We get an analysis back every year from a third party detailing all that stuff and confirming it. Those reports keep back favorable as well.

<u>Mr. Sample</u>: Perry, I will be surprised if we even broach the 50/50 split between County and City because I know that there was not much of an outreach in Corry, which had supported the program pretty well. It was radio silent down here as far as anybody marketing the program to the different businesses. I'll be interested to look at the numbers. I think that my fear is that they took the low-hanging fruit and took the City of Erie while other things in the County maybe didn't get dealt with as much. I know that in the previous Administration, Gary was very adamant about that. Things get lost; it's not a big deal, but if we're going to move forward, we should encourage them to get out to the County earlier and to go in through the School Districts.

<u>Dr. Wood</u>: We'll communicate with GECAC and find out how many kids are enrolled currently, and we'll find out what the City/County split is. Historically, it's been between about 60/40 or 70/30, it's kind of fluctuated, but City heavy.

<u>Mr. Sample</u>: I understand that, but I just don't think that this year there was much outreach.

Dr. Wood: We will specifically ask about that.

SOLICITOR'S REPORT

Mr. Wachter has nothing to report.

<u>Dr. Wood</u>: Tim, you may not have a report, but I will say that Tim and Tom and I continue to work diligently on getting the ARPA funds up and running – making sure that we are compliant with all the federal standards and rules that are out there. We occasionally touch base on process, as far as making sure that we are crossing all the "t"s and dotting all the "I"s on our side. I think we have a

good communication strategy in place to make sure that we are in compliance not only with the County, but also with the federal ARPA guidelines as well.

OLD BUSINESS

There is no old business to discuss at this time.

NEW BUSINESS

- a. Resolution Number 9, 2022 Resolution to enter into agreements with two (2) entities that comprise the recipients of the 2022 Renaissance Block Program
 - Dr. Wood reads the resolution.

Mr. Sample moves to accept the resolution. Ms. Hess seconds the motion. There is no further discussion of the resolution. Motion carries 4-0.

ADJOURNMENT

Mr. Sample moves to adjourn. Mr. Cleaver seconds the motion.

Erie County Gaming Revenue Authority Profit & Loss July 2022

	July	YTD	Budget YTD	2022-23 YTD
Ordinary Income/Expense			!	
Income			!	
44800 · Gaming Revenue		327,757.56	i	
46400 · Other Types of Income				
46410 · Interest Income - Savings	4,162.28	7,712.06		
46422 · Interest Income - BWC - Erie Grow	th	7,500.00		
46424 · Interest Income - Progress Fund		10,000.00		
46425 · Interest Income - EDF Restruct	3,250.00	6,500.00		
46426 · Interest Income - BWC - Inclusive		6,250.00		
46427 · Interest Income - Blue Highway	14.31	14.31	!	
46428 · Interest Income - eCAT	2,556.00	5,112.00	i	
46510 · Interest Income - YLI	17,502.80	42,318.80	i	
	i	i		
Total Income	27,485.39	413,164.73	i	
Funance			i	
Expense 62100 · Contracted Services	6,085.54	24,153.06	24,000.00	72,000.00
62800 · Facilities & Equipment	-152.50	5,514.97	9,332.00	28,000.00
65000 · Office Administration	913.53	4,496.95	5,984.00	17,950.00
65100 · Other Types of Expenses	2,188.02	10,704.02	15,900.00	47,700.00
66000 · Payroll Expenses	18,442.45	91,763.97	104,680.00	314,050.00
• •	6,863.13			
67000 · Building a Better Future (ARPA) 7000 · Provision for Uncollect Notes	12,800.00	22,822.50 12,800.00	1,333,332.00	4,000,000.00
7000 · Frovision for Onconect Notes	12,000.00	12,000.00	i ———	
Total Expense	47,140.17	172,255.47	1,493,228.00	4,479,700.00
Net Ordinary Income	(19,654.78)	240,909.26		
Other Income/Expense				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets		(11,942.55)		
70050 · Municipal Settlements		81,939.39	1	
70070 · Special Events		165,097.25	i	
70090 · Multi-Municipal Collaboration		,		
70100 Mission Main Street		181,422.18		
70120 · Summer Jobs Program		53,867.10		
70125 · Neighborhoods & Communities MRI		,		
70130 · Small Business Financing		105,877.00		
70140 · Pilot Projects		,		
70150 · Shaping Tomorrow				
70170 · Renaissance Block		50,000.00	i	
70180 · Anchor Building		60,000.00		
70190 · COVID-19 Immediate Human Relief		,		
70200 · Community Enterprise Financing	63,920.00	63,920.00	i	
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Total 70000 · Grants / Settlements	63,920.00	750,180.37	i	
Net Other Income	(63,920.00)	(750,180.37)		
Net Income	(83,574.78)	(509,271.11)		

Erie County Gaming Revenue Authority Balance Sheet

As of July 31, 2022

	July
ASSETS	
Current Assets	
Checking/Savings	38,283.26
10000 · ErieBank - Checking	
10100 · ErieBank - Savings	
10101 · Committed Funds	2,114,850.30
10102 · Restricted Funds	3,244,756.00
10104 · ARPA Fund	3,966,802.02
10100 · ErieBank - Savings - Other	6,752,823.03
Total 10100 · ErieBank - Savings	16,079,231.35
Total Checking/Savings	16,117,514.61
Other Current Assets	
12000 · Notes Receivable	
12003 · NR - CIBA	4,635.00
12004 · NR - BWC - Erie Growth	1,000,000.00
12005 · NR - Progress Fund	1,000,000.00
12010 · NR - 1855 Capital	500,000.00
12050 · NR - EDF Restructured	1,300,000.00
12060 · NR - BWC - Inclusive Erie	2,500,000.00
12070 · NR - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	520,000.0
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · NR - eCAT	500,000.00
12500 · NR - Youth Leadership Institute	188,000.0
12900 · Reserve for Uncollectable Notes	(1,542,800.00
Total 12000 · Notes Receivable	6,319,835.00
14500 · Prepaid Insurance	4,443.46
Total Other Current Assets	6,324,278.46
Total Current Assets	22,441,793.07
TOTAL ASSETS	22,441,793.07
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
20100* · Deferred Revenue	(4,000,000.00
20300 · Unerarned Revenue	7,989,488.0
Total Current Liabilities	3,989,488.00
Total Liabilities	3,989,488.00
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	16,015,592.00
Net Income	(490,351.11
Total Equity	18,452,305.07

Erie County Gaming Revenue Authority Budget vs. Actual July 2022

	-				
	July	YTD	Budget	Over/(Under) Budget	% of Budget
Expense					
62100 · Contracted Services					
62110 · Accounting Fees	1,850.00	8,950.00	7,500.00	1,450.00	119.33%
62130 · Professional Services	3,000.00	9,000.00	40,000.00	(31,000.00)	22.50%
62140 · Legal Services	1,150.50	4,719.00	20,000.00	(15,281.00)	23.60%
62145 · Website Design	0.00	1,140.00	3,000.00	(1,860.00)	38.00%
62150 · Payroll Services	85.04	344.06	1,500.00	(1,155.94)	22.94%
Total 62100 · Contracted Services	6,085.54	24,153.06	72,000.00	(47,846.94)	33.55%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	147.97	10,000.00	(9,852.03)	1.48%
62890 · Rent	-152.50	5,367.00	18,000.00	(12,633.00)	29.82%
Total 62800 · Facilities & Equipment	-152.50	5,514.97	28,000.00	(22,485.03)	19.70%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	65.00	1,390.99	3,000.00	(1,609.01)	46.37%
65020 · Postage	19.07	76.28	500.00	(423.72)	15.26%
65040 · Office Supplies	99.27	468.81	2,000.00	(1,531.19)	23.44%
65050 · Cell Phone	700.62	700.62	3,000.00	(2,299.38)	23.35%
65060 · Copier Lease	-34.60	899.45	4,200.00	(3,300.55)	21.42%
65070 · Copier Printing Costs	0.00	3.70	500.00	(496.30)	0.74%
65080 · Bank Fees	35.00	140.00	500.00	(360.00)	28.00%
65085 · Professional Development	0.00	350.00	2,000.00	(1,650.00)	17.50%
65090 · Meeting Expenses	29.17	467.10	2,000.00	(1,532.90)	23.36%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	913.53	4,496.95	17,950.00	(13,453.05)	25.05%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	84.69	5,000.00	(4,915.31)	1.69%
65110 · Advertising	98.92	98.92	4,000.00	(3,901.08)	2.47%
65115 · Phone/IT/Fax	922.32	6,714.62	18,000.00	(11,285.38)	37.30%
65120 · Insurance	879.67	3,518.68	10,200.00	(6,681.32)	34.50%
65130 · Grant Management Software	0.00	0.00	5,500.00	(5,500.00)	0.00%
65150 · Travel	287.11	287.11	5,000.00	(4,712.89)	5.74%
Total 65100 · Other Types of Expenses	2,188.02	10,704.02	47,700.00	(36,995.98)	22.44%
66000 · Payroll Expenses					
66005 · Salaries & Wages	15,641.19	77,759.82	276,400.00	(198,640.18)	28.13%
66010 · FITW Tax	1,369.30	6,343.16	17,400.00	(11,056.84)	36.45%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	0.00	2,000.00	(2,000.00)	0.00%
66700 · PMRS	1,431.96	7,660.99	18,100.00	(10,439.01)	42.33%
Total 66000 · Payroll Expenses	18,442.45	91,763.97	314,050.00	(222,286.03)	29.22%
67000 · Building a Better Future (ARPA)					
67005 · Contracted Services - ARPA	448.50	1,053.00	273,274.00	(272,221.00)	0.39%
67025 · Indirect Costs - ARPA	272.54	1,076.50	11,295.00	(10,218.50)	9.53%
67030 · Salaries & Wages - ARPA	6,142.09	20,693.00	93,406.00	(72,713.00)	22.15%
Total 67000 · Building a Better Future (ARPA)	6,863.13	22,822.50	377,975.00	(355,152.50)	32.07%
7000 · Provision for Uncollect Notes	12,800.00	12,800.00	12,800.00	0.00	100.00%
••••		,	,		
Total Expense	47,140.17	172,255.47	870,475.00	(698,219.53)	19.79%
•	·		·		

July	DI, 2022		
	July	YTD	Totals/Subtotals
Restricted Uncommitted Funds	3,244,756.00		
Committed Funds	2,114,850.30		
ARPA Funds	3,966,802.02		
2021 Restricted Funds: (75% - after settlement paymen	ts)		
First Quarter Gaming Revenue	,	327,757.56	
Second Quarter Gaming Revenue		021,101.00	
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			327,757.56
FY Disbursements:			
		776 060 24	
First Quarter Disbursements	62 020 00	776,260.31 63,920.00	
Second Quarter Disbursements	63,920.00	63,920.00	
Third Quarter Disbursements Fourth Quarter Disbursements			840,180.31
	nents Detail		
<u>Grants/Settlements</u>	July	YTD	Subtotal
MUNICIPALITIES			
Settlements			
Summit Township		36,872.74	
Greene Township		9,013.33	
McKean Township		9,013.33	
Millcreek Township		9,013.33	
Waterford Township		9,013.33	
Erie County	-	9,013.33	
			81,939.39
Multi-Municipal Collaboration			
NEIGHBORHOODS & COMMUNITIES			
Anchor Building			
2018 Emmaus Ministries, Inc.		5,000.00	
Performing Artists Collective Alliance		5,000.00	
2021 Derforming Artista Collective Allience		E0 000 00	

Performing Artists Collective Alliance	5,000.00	
2021 Performing Artists Collective Alliance	50,000.00	
		60,000.00

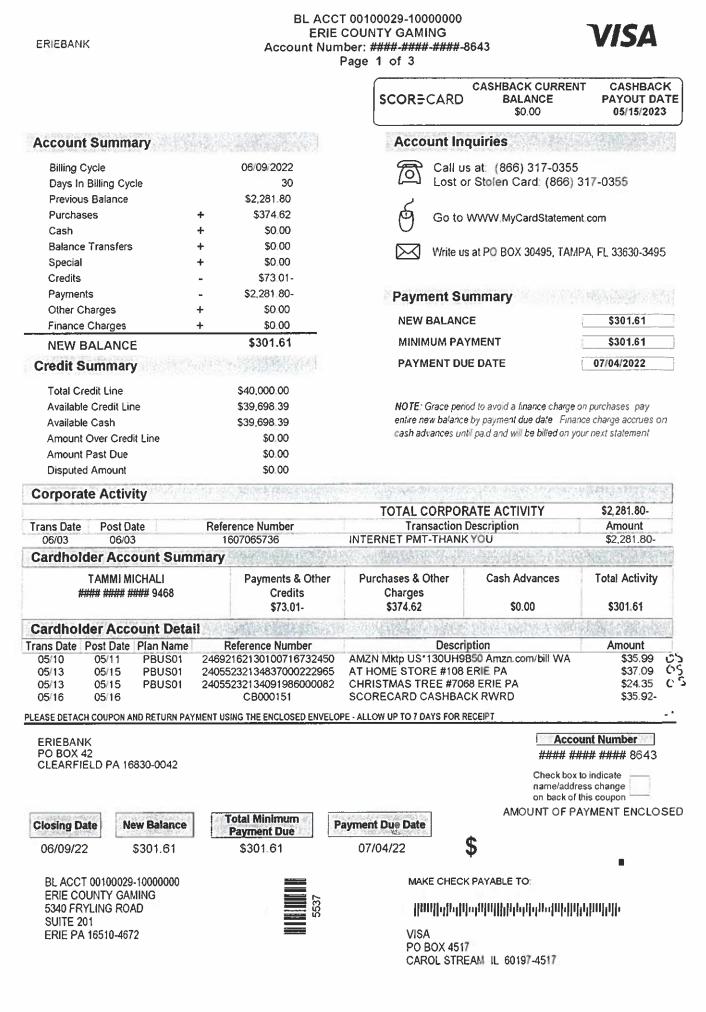
	July	YTD	Subtotal
Mission Main Street			
2018 Erie Downtown Partnership		134,108.00	
2019 Preservation Erie		(8,185.82)	
SSJ Neighborhood Network 2020 Borough of Girard		55,500.00 45,000.00	
		43,000.00	226,422.18
			,
Renaissance Block			
2021 Borough of Union City		50,000.00	
			50,000.00
PILOT PROGRAMS			
QUALITY OF PLACE			
Community Assets			
2018 Harborcreek Township		(11,942.55)	
			(11,942.55)
Special Events			
Albion Area Fair, Inc.		9,560.40	
Asbury Woods Partnership		1,855.16	
Borough of Edinboro		1,315.95	
Borough of Wesleyville		781.53	
CAFE		16,507.50	
Crime Victim Center of Erie County, Inc,		2,504.22	
Downtown North East		2,979.26	
Edinboro Arts & Music Festival		3,022.50	
Erie Contemporary Ballet Theatre		5,068.04	
Erie Downtown Partnership		6,300.75	
Erie Homes for Children and Adults		930.70	
Erie Regional Chamber & Growth Partner.		4,650.00	
Erie-Western PA Port Authority		6,165.46	
Film Society of NWPA		6,863.40	
Fort LeBoeuf Historical Society		841.65	
Goodell Gardens & Homestead		1,655.40	
Harborcreek Township		1,162.50	
Holy Trinity RC Church		6,347.25	
Humane Society of NWPA		4,650.00	
Impact Corry		1,148.55	
Iroquois School District Foundation		1,962.30	
Jefferson Educational Society of Erie		20,000.00	
Lake Erie Fanfare		4,394.25	
Lake Erie Greek Cultural Society		7,440.00	
Mercy Center For Women		910.24	
Nonprofit Partnership, The		3,514.24	
Presque Isle Light Station		576.60	

••••	01, 2022		
	July	YTD	Subtotal
Special Events (cont.)			
Presque Isle Partnership		4,008.30	
Saint Joseph Church		6,783.19	
SSJ Neighborhood Network		4,726.61	
Union City Pride, Inc.		1,209.00	
Waterford Community Fair Association		7,851.76	
Wattsburg Agricultural Society		10,481.57	
YMCA of Greater Erie		1,422.90	
Young Artists Debut Orchestra		4,201.74	
Youth Leadership Institute of Erie		1,304.33	
	-		165,097.25
SHAPING TOMORROW			
SMALL BUSINESS FINANCING			
Beehive Network			
Erie Regional Library Foundation		5,877.00	
Penn State University		100,000.00	
Community Enterprise Financing Loan			
Youth Leadership Institute of Erie	63,920.00	63,920.00	
			169,797.0
OUTH & EDUCATION			
Summer Jobs & More		53,867.10	
	-		53,867.10
Fotal Funds Disbursements	63,920.00	795,180.37	795,180.37

		July	Amount Remaining	Original Commitment
Commi	tted Funds:			
N&C	Renaissance Block 2018			
	1 Academy Neighborhood Association		11,250.00	22,500.00
	SSJ Neighborhood Network		7,000.00	70,000.00
	2 Bayfront Eastside Taskforce		25,000.00	50,000.00
	ServErie		29,000.00	58,000.00
	Renaissance Block 2020			
	Borough of North East		30,000.00	60,000.00
	Renaissance Block 2021			
	Impact Corry		50,000.00	100,000.00
	Anchor Building			
	19 Housing & Neighborhood Development Services		40,000.00	50,000.00
	Impact Corry		60,000.00	75,000.00
	20 Borough of Union City		15,000.00	64,375.00
	Mission Main Street			
	1 Borough of North East		110,000.00	250,000.00
	City of Erie		225,000.00	250,000.00
	3 Impact Corry		28,000.00	202,400.00
	Waterford Borough		84,600.00	249,800.00
MUN	Multi-Municipal Collaboration			
	21 Borough of North East		50,000.00	100,000.00
SB	Beehive Network			
	Community Enterprise Financing Loan			
	Youth Leadership Institute of Erie	63,920.00	0.00	188,000.00
PP	Pilot Program			
QP	Response Fund (COVID)			
	Small Business		680,000.00	1,200,000.00
	Non-Profit		300,000.00	400,000.00
Y&E	Shaping Tomorrow			
	Empower Erie - Community College		220,000.00	400,000.00
	GECAC - Summer Jobs Program 2022		150,000.00	150,000.00
Total Cor	nmitted Funds	63,920.00	2,114,850.00	3,940,075.00
	ransformative Funds			
			2 622 025 00	2 622 025 00
	Subawards	110 50	3,622,025.00	3,622,025.00
	Contracted Services	448.50	265,607.50	273,274.00
	Salaries & Wages	6,142.09	69,216.73	93,406.00
	Indirect Costs	272.54 6,863.13	9,952.79 3,966,802.02	11,295.00 4,000,000.00
Total ARF	—	0,003.15	3,300,002.02	4,000,000.00

Erie County Gaming Revenue Authority Transaction List Detail July 2022

Date	Num	Name	Мето	Amount
07/01/2022	EFT	VISA	2022 June Statement	-301.61
07/08/2022	EFT	ECCA, Inc.	6/18/22 to 7/1/22 Payroll	-9,426.87
07/08/2022	EFT	Fidelity Investments	6/18/22 to 7/1/22 Simple IRA	-250.00
07/08/2022	EFT	PMRS	Pay Ending 7/1/2022	-715.98
07/08/2022	EFT	MaherDuessel, CPA	2021-22 Audit - Final payment	-1,850.00
07/08/2022	EFT	Parker Philips	2022 June Professional Services	-3,000.00
07/08/2022	EFT	Youth Leadership Institute of Erie	CEFL - Final Drawdown	-63,920.00
07/08/2022	EFT	Local iQ	2022 June Meeting Ad	-98.92
07/13/2022	EFT	Knox McLaughlin Gornall & Sennett	2022 June Legal - ARPA	-448.50
07/13/2022	EFT	Knox McLaughlin Gornall & Sennett	2022 June Legal - General	-1,150.50
07/13/2022	EFT	Velocity Network, Inc.	2022 July Phone/IT	-918.66
07/19/2022	EFT	ECCA, Inc.	7/2/22 to 7/15/22 Payroll	-9,426.87
07/19/2022	EFT	Fidelity Investments	7/2/22 to 7/15/22 Simple IRA	-250.00
07/19/2022	EFT	PMRS	Pay Ending 7/15/22	-715.98
07/19/2022	EFT	Perry Wood	2022 Q2 Expenses	-490.65
07/19/2022	EFT	UPMC Health Plan	2022 July Benefits	-3,883.88
07/21/2022	EFT	Tammi Michali	2022 Q2 Expenses	-141.33
07/27/2022	EFT	Tom M. Maggio	2022 Q2 Expenses	-355.75
07/29/2022	EFT	Erie Bank	Service Charge	-35.00



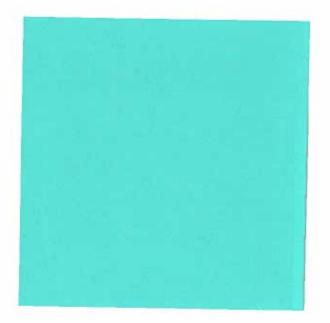
17 4335 2636 1000 8643 00030161 00030161 5

rans Date	Post Date	Pian Name	Reference Number	Description	Amount
05/19	05/20	PBUS01	24692162139100308872715	AMZN Mktp US*1L3Q147I2 Amzn.com/bill WA	\$29.96 0 3
05/22	05/23	PBUS01	24692162142100440030904	STAMPS.COM 855-608-2677 CA	\$19.07 pc sta
05/24	05/26	PBUS01	24121572145000144240213	KOLDROCK WATERS, INC. 000-0000000 PA	دکٹ \$8.50
05/25	05/26		74055232146837000219913	CREDIT VOUCHER AT HOME STORE #108 ERIE PA	\$37.09-0 ⁻⁵
06/02	06/05	PBUS01	24789302154336702249821	GANNETT NEWSPRPR NE 888-8710686 IN	\$65.00 SUND
06/06	06/07	PBUS01	24055232158812449565184	ATT* BILL PAYMENT 800-331-0500 TX	\$65.00 SUBSC \$89.10 phone
06/07	06/08	PBUS01	24137462159001318138349	GIANT EAGLE #4038 ERIE PA	\$29.17
06/08	06/09	PBUS01	24906412159149149601375	At-A-Glance US 800-6439923 IL	\$36.39 CS

Additional Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

CORECARD	Beginning Balance	3	Current Earned		ashBack \djusted		ding ance		hBack ut Date
	\$0.00	1	\$0.00		\$0.00	\$0.00		05/15/2023	
Finance C	harge Summ	ary / Pla	n Level inf	ormation		diam'na	编编的问题	de la companya de la	
Plan Name	Plan Description	FCM ¹	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
Purchases PBUS01 001	PURCHASE	Ę	\$0.00	0.60416%(M)	7.2500%(V)	\$0.00	\$0.00	0.0000%	\$301.61
Cash CBUS01 001	CASH	G	\$0.00	0.60416%(M)	7.2500%(V)	\$0.00	\$0 00	0.0000%	\$0_00
	(M)=Monthly (D)= h advance and for		ncy fees		n and deadle and the distance of the distance		'	illing Cycle: nnual Perce	
¹ FCM = Financ	e Charge Method								





EXECUTIVE DIRECTOR'S REPORT FOR AUGUST 2022





Strategic Planning Committee Meeting

Wednesday, August 10, 2022 10:00 am 5240 Knowledge Parkway and via zoom

https://us02web.zoom.us/j/85069002441

Meeting ID: 850 6900 2441 Password: Not Required

AGENDA

- 1. Presentation Diverse Erie Loan Fund Gary Lee Tina Mengine
- 2. Multi-Municipal Collaboration grants
- 3. Mission Main Street grants
- 4. Good of the Order





Listening Session ECGRA/Edinboro/McKean Thursday, August 11, 2022 1:00 pm

- I. Welcome & Introductions
- II. Summary of ECGRA's Funding in Support of Edinboro and McKean (ECGRA)
- III. Overview of ECGRA funding through ARPA (ECGRA)
- IV. Review of Edinboro's and McKean's strategic plans in the following areas: (Edinboro/McKean leaders)
 - a. Support for small business
 - b. Support for residential revitalization
 - c. Anchor buildings, problem properties, & main street façade needs
 - d. Infrastructure
 - e. Maintenance & development of parks
 - f. Other matters of strategic importance





Listening Session ECGRA/Millcreek Thursday, August 11, 2022 10:30 am

- I. Welcome & Introductions (Councilman Scutella)
- II. Summary of ECGRA's Funding in Support of Millcreek (ECGRA)
- III. Overview of ECGRA funding through ARPA (ECGRA)
- IV. Review of Millcreek's strategic plans in the following areas: (Millcreek leaders)
 - a. Support for small business
 - b. Support for residential revitalization
 - c. Anchor buildings, problem properties, & main street façade needs
 - d. Infrastructure
 - e. Maintenance & development of parks
 - f. Other matters of strategic importance





Listening Session ECGRA/Fairview Wednesday, August 17, 2022 1:00 pm

- I. Welcome & Introductions (Councilwoman Schauerman)
- II. Summary of ECGRA's Funding in Support of Fairview (ECGRA)
- III. Overview of ECGRA funding through ARPA (ECGRA)
- IV. Review of Fairview's strategic plans in the following areas: (Fairview leaders)
 - a. Support for small business
 - b. Support for residential revitalization
 - c. Anchor buildings, problem properties, & main street façade needs
 - d. Infrastructure
 - e. Maintenance & development of parks
 - f. Other matters of strategic importance

June 2022

Meeting with Executive Director

Ongoing Social Media Management

Ongoing Consulting

June Comms

IMPLEMENTED

8 Total June posts 4 Total graphics created 2021–22 Annual Report

IN PROGRESS | 2022 Grant Releases and Graphics

Annual Report Graphics Holiday Graphics

IN PLANNING

Grants Events Parks Fields & Trails 2 year report ECGRA Playbook Roadshow Tours



1



July 2022

Meeting with Executive Director

Ongoing Social Media Management

Ongoing Consulting

July Comms

IMPLEMENTED

12 Total July posts 8 Total graphics created Annual Report Graphics

IN PROGRESS | 2022 Grant Releases and Graphics

Renaissance Block grant release Event planning Holiday Graphics

IN PLANNING

Grants Events Parks Fields & Trails 2 year report ECGRA Playbook Roadshow Tours



Tammi Michali

From: Sent: To: Cc: Subject: Georgia Del Freo <gdelfreo@GECAC.org> Thursday, August 4, 2022 8:01 AM Nick DiPlacido; Tammi Michali Jamilia Gates RE: 2022 Summer JAM

Good morning,

Just to add one piece of information to what Nick had sent. Pam's decision to focus additional recruitment efforts on the city of Erie was based on directions from the County of Erie to realign efforts to have enrollment closer to a 50% city/ 50% county split. This has been a program goal since the inception of the program.

Thank you, Georgia

Please note: I am sending this email at a time that is convenient to me. Please do not feel obligated to reply or take action outside of your normal working hours.

From: Nick DiPlacido <ncdiplacido@GECAC.org> Sent: Monday, August 1, 2022 3:15 PM To: Tammi Michali <tmichali@ecgra.org> Cc: Georgia Del Freo <gdelfreo@GECAC.org>; Jamilia Gates <jgates@gecac.org> Subject: RE: 2022 Summer JAM 2021 Good Afternoon Tammi:

Just a quick update regarding the information being requested by you. This year we have 136 participants in the Summer JAM Program. The City of Erie to Erie County spit is 40:60 (55/81). We had approximately 198 youth show interest in the program however a number of them did not fully complete the application or provide necessary documents. Of those showing interest but only providing partial applications, the majority would have been city participants had applications been completed.

I have attached a list of employers that had demonstrated an interest in the program by completing employer applications. Most of the youth participants came to the program with an employer preference which we tried to accommodate. The high-lighted employers are those who were assigned participants. The unhigh-lighted employers are those who were assigned participants.

Your observation of Corry's involvement is probably staffing related. Desiree Higley, the previous Summer JAM Program Director, had many ties to the Corry area which was reflected in recruitment and placement. Upon Desiree's resignation, Pam Masi, Division Manager, took over some of the recruitment efforts. Pam felt that the program was well enough established in the Corry area and concentrated her efforts in the City of Erie, holding numerous mini orientations in an effort to recruit participants.

I hope you find this information useful. If you have any additional questions, please do not hesitate to ask.

2022 Summer JAM Participating Employers Albion Assembly of God Asbury Woods Partnership Martin Luther King Center/Bayfront NATO **Bethany Outreach** Bethesda Lutheran Services Trinity Center Boys & Girls Club **Blue Rock Construction LLC Buzz of Union City** Career & Dreams (Booker T Washington) Charter School for Excellence (Perseus House) Christian Ministries of the Apostolistic Faith Church City of Corry Community Access Media (CAM) Corry Lumber Dafmark Creative Arts Program & John Horan Apt. **Demeter Premier Double Dippers Ice Cream Shop Dynasty Construction Erie County Housing Authority Erie School District Executool Precision Tooling** Fat Lenny's Footlights Theatre Performing Arts Gannon University GECAC **Girard School District** Hagan History Center Handled with Care Child Care Hands (Housing & Neighborhood Dev. Service Harborcreek School District Hayes Tree Farm Iroquois High School J.H. Auto Parts KC Ice Cream **Keystone Research Corporation** Lake Erie Arboretum at Frontier (LEAF) Magnolia Run Kennels Pennsylvania International Academy Premier Manufacturing, LLC Sarah A Reed Children's Center The Vintage Garden Floral Towne & Country Motor Taco Bell Whole Foods (Taco Bell) YMCA of Corry The Learning Ladder Early Child Care Center Youth Leadership Institute of Erie

11311 Rt. 18 Albion, PA 4105 Asbury Rd. Erie, PA 312 Chestnut zST. Erie, PA 254 East 10th St Erie, PA 462 W. 18th St. Erie, PA 1515 East Lake Rd Erie, PA 1854 East 26th Street Erie, PA Union City, PA 64 N. Main St. 1720 Holland St. Erie, PA Erie, PA 1511 Peach St. 930 Liberty St. Erie, PA 100 S. Center St. Corry, PA 142 West 12th St Erie, PA 630 East Columbus Ave. Corry, PA 1033 State St. Erie, PA 714 E South St. Corry, PA 5320 Buffalo Rd A Erie, PA 206 S First Ave. Corry, PA 120 South Center St. Corry, PA 148 West 21st Street Erie, PA 2727 West 16th St. Erie, PA 443 West 8th St. Erie, PA 817 Washington Place Erie, PA 109 University Square Erie, PA 18 West Ninth St Erie, PA 1203 Lake St. Girard, PA 356 W 6th St. Erie, PA 925 State Street Erie. PA 7 East 7th St. Erie, PA 6375 Buffulo Rd. Harborcreek, PA 11215 Springfield Road Girards, PA 4301 Main St. Erie, PA 955 North Center St. Corry, PA 13283 US 6 Corry, PA 3823 West 12th St Erie, PA 1501 West 6th ST Erie, PA 9827 Franklin Center Rd. Cranesville, PA 8155 Oliver Road Erie, PA 1001 State t. Erie, PA 2445 West 34th Street Erie, PA 58 N. Main St. Union City, PA 635 E Smith St. Corry, PA 4305 Peach Street Erie, PA 906 N Center St Corry, PA 2502 Peach Street Erie, PA 1306 East Lake Rd Erie. P a

Monday, July 25, 2022

Next round of Renaissance funds to help improve Corry coming soon

BY KATHLEEN SPINAZZOLA kathleen@thecorryjournal.com

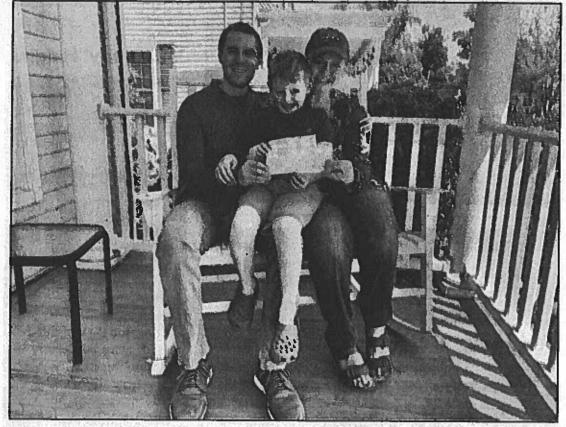
Impact Corry has announced that the next round of Renaissance Block funding will soon be available for Corry homeowners.

Renaissance Block is a home beautification grant that matches dollar for dollar up to 50% of what a homeowner invests into their home improvements. For example, if a property owner spends \$500, a \$250 reimbursement will be made.

The grant will pay up to \$5,000 per home.

In 2019, the Renaissance Block grant funds first became available through the Erie County Gaming Revenue Authority. The program allowed for up to \$150,000 for Corry homes.

By early 2020, four neighborhoods had been earmarked for the grant money after an application process narrowed down where the money would go. ECGRA had created a list of criteria, which included consecutive houses wanting to participate, neighborhood organi-



Jordan Schrecengost/Contributed photo

Dominick Rodriguez, Sarah Rodriguez and 5-year-old Andy Rodriguez gather on their newly renovated front porch. The family was able to receive matching grant funds through the Renaissance Block grant program in order to complete the work on their home.

zation, effective communication between neighbors and community investment.

At that time, the cluster of homes dubbed "School House Block" was first of the four neighborhoods to receive funds for renovations. The area is comprised of homes between Wayne Street

and North Center Street, from East Bond and East Irving Street to East Frederick Street.

< See Funds, P.3

Erie is Cooking Up Something New

Erie's Inclusive Growth: A Playbook for Action provides menu for \$1.1 billion of investment strategies and projects

By Ben Speggen

To better know what something is, sometimes it is best to first understand what it is not. In the case of Eries Inclusive Growth: A Playbook for Action, it is important to recognize it is not another plan.

Bruce Katz and Kim Thomas are each quick to make that point to me on separate Zoom call interviews. Both are well-positioned to know what Erie's 'Playbook' both is and can be. And knowing the who behind it and in front of it helps to comprehend both the what and the whatcomesnext.

Katz is the founding director of The New Localism Advisors. He is the playbook's architect, along with Florian Schalliol.

Thomas has been hired to direct the investment playbooks "Nerve Center" — a distinctive feature of both the present and future of the playbook, which will provide, as the playbook notes, "day-to-day support to the entities implementing the projects of the Playbook." That is, moving forward from its announcement, there is already infrastructure in place to get identified projects moving along.

Neither Katz nor Thomas are strangers to Erie or this work.

Thomas has worked in media, government, and economic development in Erie. Before heading up the Nerve Center, she served as the director of the Pennsylvania Department of Community and Economic Development's northwest region office, which includes Erie and 12 other counties, for over seven years.

Katz first arrived in Erie to present at the Jefferson Educational Society's Global Summit in 2014, discussing his widely praised book The Metropolitan Revolution," which showcased cities and their successes and the people there driving progress. Katz has remained engaged with Erie over the years, consulting on various projects and ideas, and appearing at additional Global Summits. For years, a Katzian mantra had been: The federal government is not coming to save you. Or, in other words, towns and cities control their own destinies, and progress happens — or does not —

August 3, 2022

at the local level. But then, COVID-19.

At the onset of the global pandemic, Katz asked me to help write an early response to the U.S. federal government's early actions - or inactions - in the wake of a once-in-a-century global crisis. First and foremost, COVID-19 was a global public health crisis. But it was also crippling businesses and creating an economic crisis. In late March 2020, we made the case for why we believed Erle's downtown was 'a Proxy for the Nation," arguing that a renaissance a decade in the making ran the risk of being stunted, or, worse, undone, without purposeful immediate government intervention at the federal level - and that many other towns and cities now faced similar situations to Erie's.

The pandemic has, indeed, prompted an unprecedented flow of federal dollars. Beginning during the Trump administration and continuing into the Biden White House, the federal government is deploying trillions of dollars to communities nationwide.

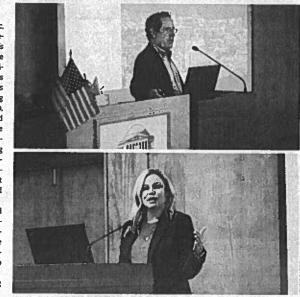
Katz commonly likens the dispersing of funds to a fire hose.

But you don't flood your whole house if only the kitchen and dining room are on fire. This new playbook positions Erie to turn talk — ideas, dreams, wishes, plans — more quickly to action, and action to revitalizing results — a refnaissance restored, a better Erie for all by directing the stream of dollars at specific projects.

Erie, like many places, has an archive of plans. Some drill down at the municipal level. Others are scaled to countywide and regional levels. Some are just a few years old. Others drafted decades ago still have relevance today.

Unlike other cities and towns, Erie now has a playbook. The list of those that do is short.

The New Localism Associates and the Nowak Metro Finance Labat Drexel University, so far, have created investment playbook toolkits for the downtown of Dayton, Ohio; a health innovation corridor in El Paso; and disadvantaged commercial corridors in Buffalo, Philadelphia, Pittsburgh, and Greensboro, N.C. Next up: the downtown of San Bernardino in the Inland Empire region in Southern California.



Bruce Katz [top] and Kim Thomas (bottom) are spearheading "Erie's Inclusive Growth: A Playbook for Action," which aims to accelerate Erie's pandemic-disrupted renaissance by directing federal funding to the right projects.

"What we have in Erie is a portfolio of real projects," Katz told me. "It is tangible projects that are costed out, that can raise capital from federal programs, from the state, and from banks, from CDFIs (Community Development Financial Institutions), and from investors."

Those projects came from studying and reviewing 12 of Erie's past and current plans, and from interviewing some 50 community stakeholders. What's emerged is Erie's playbook, which serves as a Tiving document."

Think of this as a restaurant with a menu. Thanks to the internet and social media, most restaurants have the ability to advertise their menus to prospective diners before they decide whether to sit down. The menu lists what is served and by extension, what is not. Diners might be able to modify some dishes — Hold the tomatoes! Add some relish! while others might come out as-is (you can't take the chocolate out of chocolate

ice cream). With the menu comes the ability to say more than just "we serve food." Erie, through its playbook, expresses: Here is where we will invest money, how much it will cost, why it matters, and how it stands to improve our community.

To unpack and review the entire menu/playbook is an important thing to do, but not something we will do in depth here. The living document lives on the Nonprofit Partnerships website, and should be something anyone who cares about Erie's present circumstances and wants a tay in its future should review.

Briefly reviewing Eric's menu — err, its playbook — you will find 35 projects that build on identified strengths to address identified weaknesses, focusing on specific types of investments at a total cost of \$11 billion. They are both cross-cutting and place-based.

Cross-cutting projects focus on county and regional investment strategies.

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NEWS & VIEWS

They focus on how to accelerate local infrastructure and quality of life investments; build new clusters of industries in plastics, recycling, advanced manufacturing, and the blue economy; and grow Erie's entrepreneurship through new businesses, especially minority-owned ones.

The place-based projects emphasize investment strategies in the downtown, the bayfront, the 12th Street corridor, and various neighborhoods in Erie's 'Greater Core.' The argument for targeting Erie's Greater Core is that despite accounting for just 21 percent of the land area of the city of Erie and less than 1 percent of Erie County, the 'Greater Core' accounts for one-third of all income earned countywide.

To those who might say that Erie's 35 projects read like a Cheesecake Factory "everything but the kitchen sink" menu, if we're pushing the restaurant analogy as far as it might go, Katz told me "35 projects may not be enough."

To Katz, the magnitude of the moment matters. It is not every day, or every year, or even every 25 years that the federal government does what it is doing.

What it is doing: Making funds available to places. What it is not doing: Making specific plans for places that will use these funds.

"Here's the moment to rise to the occasion, build the capacity in the public and private sectors, the civic community, and get these projects done if you want your community to really have a leapfrog effect." Katz said. "So, this is really your choice."

Choice can be seen in Erie's playbook being a "living document." This is where Kim Thomas, and others, come in.

"This is a living document, because it is not every project that there currently is, or that there will be, as we continue to implement this moving forward," Thomas told me. "This was created with a bias toward action."

That action means having projects now fit to investments the federal government has already identified. But it also means, in restaurant-speak, being able to update the menu as the seasons change, and as the public has time to offer more input (maybe don't hold the tomatoes! In addition to chocolate ice cream, can we add pie?).

With Thomas directing the Nerve Center, a steering committee is overseeing the execution of the playbook

and providing guidance and oversight to local organizations implementing projects. The committee includes local government (both the county executive, Brenton Davis, and Joe Schember, the mayor of the city of Erie), the Erie Community Foundation (Karen Bilowith), the Jefferson Educational Society (Ferki Ferati), the Erie Regional Chamber & Growth Partnership (James Grunke), Erie County DEI Commission (Gary Lee), Erie Insurance (Chris Marsh), and the Erie County Gaming Revenue Authority (Perry Wood).

The steering committee and Thomas are developing the third element in the playbook's structure: Delivery Teams. These teams will conduct additional research and planning for exploratory projects from the playbook. Because the work is ongoing, the community's input will breathe life into the playbook's future.

"This playbook is Erie organizing for success, it's organizing for a once-ina-lifetime opportunity to bring a disproportionate amount of investment to the people who live and work here." Thomas said. "It's our time. I've asked people along the way, as we've been launching this, to believe that Erie can be successful in this, to believe that Erie can be a poster child for a positive movement. This is our opportunity. The federal government is releasing trillions of dollars. Why can't we bring a significant amount of that here like we never have before?"

If not now, when? And if not in Erie, why not?

Those questions — and which projects move forward, which new ones are added — are already playing out, and will continue to play out, in Erie. How they are answered, and when, depend on who sits down at the table. Right now, reservations are open.

And with Erie being among the first places to organize such a document, and to take action on it, other people in other places will likely look to Northwestern Pennsylvania to see that this is the model for the day. Will the Erie recipe for success be franchised? All of the key ingredients are there.

Ben Speggen can be reached at bSpeggen@ErieReader.com and you can follow him on Twitter @BenSpeggen. For the record, the author was among the stakeholders interviewed by The New Localism Associates.

August 3, 2022



NEIGHBORHOOD, THE HOUSE OF MERCY, ESTABLISHED AND SPONSORED BY THE SISTERS OF MERCY, PROMOTES A HEALTHY NEIGHBORHOOD BY **PROVIDING ACTIVITIES AND ADVOCACY THAT ENGAGE CHILDREN IN** POSITIVE EXPERIENCES FOR THEM AND THEIR NEIGHBORHOOD.



The House of Mercy completed a \$50,000 Home Improvement Project on Prospect Ave in 21-22. It included: siding replacement, roof repair, awnings, doors, windows and porch repairs.





before and after roof repair

Map of Eastside Grassroots Coalition



Monthly Eastside Grassroots Coalition Neighborhood Meetings are held the second Tuesday of the month at the Quality of Life Learning Center. Currently we are partnering with the City of Erie on an updated plan.

Prayers and sympathy to "ESPN" who was killed on Fairmount Pkwy and Downing Ave. on April 14, 2022.

Visit the House of Mercy online for more information!

WWW.HOUSEOFMERCYERIE.ORG HTTPS://WWW.FACEBOOK.COM/HOUSEOFMERCYERIE/



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Timothy S. Wachter twachter@kmgslaw.com

August 9, 2022

Perry Wood Ed.D. Erie County Gaming Revenue Authority 5340 Fryling Road, Suite 201 Erie, Pennsylvania 16510

RE: Summary of Coronavirus State and Local Fiscal Recovery Funds and Erie County Subrecipient Eligibility Criteria

Dear Dr. Wood:

As you are aware, the Erie County Gaming Revenue Authority (ECGRA) was granted \$4,000,000 by Erie County from Coronavirus State and Local Fiscal Recovery Funds (SLFRF). The SLFRF funds were authorized pursuant to Sections 602 and 603 of the Social Security Act, which provides that recipients may use such funds "to respond to the public health emergency with respect to COVID-19 or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel and hospitality." You have asked that I provide a brief outline regarding ECGRA applicant and project eligibility.

The Erie County SLFRF funds were granted pursuant to a Subrecipient Agreement. The Subrecipient Agreement provides that eligible projects should fit into one of three funding buckets, including: (1) Investing in Entrepreneurship & Small Business, (2) Investing in Quality of Place, and (3) Investing in Community Facilities. Additionally, the Subrecipient Agreement requires that projects must align with priorities and recommendations identified by Emerge 2030 and any other relevant existing community plans, and provide a cash match. Eligible applicants are required by the Subrecipient Agreement to adhere to contemporary practices/policies with regards to diversity, equity and inclusion, and hold a 501(c)(3) tax exemption.

The Subrecipient Agreement also identified an *intended audience* that is to be addressed by ECGRA funding, including applicants with:

- A program or service with the primary beneficiaries living within HUD Qualified Census Tracts;
- A program or service for which the eligibility criteria states that primary beneficiaries must earn less than 60% of the income for Erie County (\$51,529 Household Income or \$26,585 Individual income);

Dr. Perry Wood August 9, 2022 Page 2

- Those census tracts or census block groups in Erie County outside of the City of Erie where more than 50% of residents have a median household income at or below \$30,755; or
- A program or service with 25% of the primary beneficiaries below the federal poverty level.

In addition to the requirements of the Subrecipient Agreement, the expenditure of the SLFRF funds by ECGRA is subject to applicable regulations promulgated by the Department of the Treasury, 87 F.R. 4338, 31 CFR Part 35 (the "Regulations").

The Regulations provide that ECGRA may only allocate funds to eligible applicants which have applied for funding for projects with eligible uses. Generally, eligible applicants are those groups which are determined to be impacted, or disproportionately impacted by the public health emergency caused by COVID-19, and its negative impacts. Eligible uses include those projects which respond to the public health emergency created by COVID-19, or respond to the negative economic impacts of the public health emergency.

The Regulations provide for a list of presumed eligible applicants and uses determined to be disproportionately impacted, but also state that the list is not all inclusive. Accordingly, the Regulations also provide a process to be used to independently determine project and applicable eligibility.

Applicants that are presumed to be disproportionately impacted, and thus eligible to apply for funding, include households or populations that:

- Experienced unemployment
- Experienced increased food or housing insecurity
- Qualify for CHIP
- Qualify for Childcare Subsidies through the Child Care and Development Fund Program
- The general public for COVID-19 mitigation and prevention, and behavioral care
- Households and populations residing in qualified census tracts

- Low-income households and populations
- Households that qualify for Medicare Part D Low-income Subsidies
- Households that qualify for SSI
- Households that qualify for Section 8 Vouchers
- Qualify for Medicaid
- If funds are for affordable housing, qualify for the National Housing Trust Fund or the Home Investment Partnership Program

Dr. Perry Wood August 9, 2022 Page 3

- If funds are to be used to address impacts of lost instructional time for K-12, any students who did not have access to in-person instruction for a significant period of time
- Low and moderate income household
- Households that qualify for TANF

- Households that qualify for SNAP
- Households that qualify for Free and Reduced Price School Lunch and/or Breakfast programs
- Households that qualify for LIHEAP

Additionally, small businesses and nonprofit organizations operating in qualified census tracts are presumed eligible to apply.

Applicable uses that are presumed eligible include:

- Preventing and responding to increased violence resulting from the public health emergency, including community violence intervention programs, or responding to increased gun violence resulting from the public health emergency, including payroll and covered benefits associated with community policing strategies, enforcement efforts to reduce gun violence and investing in technology and equipment.
- A program, service, capital expenditure or other assistance provided to a disproportionately impacted household, population or community, including...investments in communities to promote healthy outcomes and public safety such as parks, recreation facilities, and programs that increase access to health foods....

- Assistance to nonprofit organizations to mitigate financial hardship such as declines in revenues or increased costs, or technical assistance.
- Capital expenditure or other services provided to a disproportionately impacted household, population or community, to address vacant or abandoned properties.
- Financial services that facilitate the delivery of Federal, State, or local benefits for unbanked and underbanked individuals.
- Assistance for individuals who want and are available for work, including those who are unemployed, have looked for work sometime in the past 12 months, who are employed part time but who want and are available for full-time work, or who are employed but seeking a position with greater opportunities for economic advancement.

Dr. Perry Wood August 9, 2022 Page 4

 Assistance to small businesses, including:

 loans or grants to mitigate financial hardship as a result of COVID-19 such as declines in revenues or impacts of periods of business closure or providing technical assistance, and (2) rehabilitation of commercial properties, storefront and façade improvements, technical assistance, business incubators, and grants for start-ups or expansion costs for small businesses.

The Regulations also provide for a process through which funders, such as ECGRA, may make an independent determination of eligibility. Applicants must first identify the economic harm or impact that is a result of COVID-19 that either they, or a class that they are attempting to benefit, experienced. Second, the applicant must have designed a program that responds to the harm or impact in a manner that is reasonably designed to benefit the intended class of beneficiaries and that is reasonably proportionate to the harm or impact experienced.

For any applicant or use that is not otherwise presumed eligible, ECGRA must make an eligibility determination and, as part of that determination, should be able to articulate (1) the negative impact or harm caused by COVID-19 to the applicant or the class of beneficiaries the applicant desires to benefit, (2) how the program reasonably responds to that harm or impact in a manner that benefits the intended beneficiaries, and (3) that the program is reasonably proportionate to the harm or impact experienced.

Special rules do exist for awards which anticipate funding capital expenditures. The term "capital expenditure" is defined as meaning "expenditures to acquire capital assets or expenditures to make additions, improvements, modifications, replacements, rearrangements, reinstallations, renovations, or alterations to capital assets that materially increase their value or useful life." 2 CFR § 200.1.

For projects which anticipate capital expenditures where the total expected capital expenditure is in excess of \$1,000,000, the recipient must provide a written justification, including (i) describing the harm or need to be addressed, (ii) explain why a capital expenditure is appropriate, and (iii) compare the proposed capital expenditure to at least two alternative capital expenditures and demonstrate why the proposed capital expenditure is superior. The below table determines when such written justification is required:

If a project has total expected capital expenditures of	And the use is presumed eligible, then	And the use is not presumed eligible, then
Less than \$1M	No written justification required	No written justification required
Greater than or equal to \$1M, but less than \$10M	Written justification required but recipients are not required to submit as part of regular reporting to Treasury	Written justification required and must submit as part of regular reporting to Treasury
\$10M or more	Written justification required and must submit as part of regular reporting to Treasury	Written justification required and must submit as part of regular reporting to Treasury

In summary, the Subrecipient Agreement's eligibility criteria is specifically identified as being related to an *intended audience*. While I do not believe that the intent of the Subrecipient Agreement is that the requirements be mandatory, they are broad enough to largely encompass those communities that are likely grant applicants. Additionally, ECGRA must ensure that applicants and their proposed use are either presumed eligible, or that ECGRA goes through the process to independently determine eligibility. Lastly, if a grant award is for a project that meets the criteria requiring written justification for capital expenditures, such written justification is to be provided to ECGRA prior to funding.

Please note that this correspondence is intended to provide ECGRA with an overview of CSLFRF and Erie County criteria that ECGRA must follow in making beneficiary and project eligibility determinations. The correspondence is not designed to be all encompassing. Please do let me know if you would like to discuss this matter further. I remain,

Very truly yours,

KNOX McLAUGHLIN GORNALL & SENNETT, P.C.

Bv:

Timothy S. Wachter

2367782.v1

RESOLUTION NUMBER 10, 2022

Resolution to enter into agreement with three (3) entities as the recipients of the 2022 Multi-Municipal Collaboration Grant

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government in developing a strong economy and community; and

Whereas, ECGRA seeks to use gaming funds as a catalyst for municipalities to coordinate and cooperate with one another in the provisioning of services to achieve efficiencies, economies of scale, and innovation of modern governmental processes;

Whereas, ECGRA believes that active collaboration through councils of governments, authorities, intergovernmental associations and nonprofits coordinating such activities are key strategies in economic development; and

Whereas, the three (3) recipients are identified as the following applicants: Jefferson Educational Society, Edinboro Community & Economic Development, and Erie Area Council of Governments;

Whereas, the eligible applicants are awarded grants totaling \$200,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with three (3) recipients of the Multi-Municipal Collaboration Grant so they may flourish, create an economic impact on the region and continue to improve upon local government on behalf of the people of Erie County.

On the motion of ______, seconded by ______.

This resolution was passed on the 18th day of August, 2022 by a vote of _____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

August 18, 2022

ATTEST:

Secretary, ECGRA





2022 Multi-Municipal Collaboration

Lead Organization	Collaborators	Amount Awarded		Project Description	
Edinboro Community & Economic Development	Borough of Edinboro, ECED, Washingtown Township	\$	50,000	Greater Edinboro Area Parks and Recreation Plan	
Erie Area Council of Governments	Erie County Broadband Exapnsion Feasibility Study	\$	50,000	Fairview Township, Girard Township, Franklin Township	
Jefferson Educational Society	Millcreek Township, Harborcreek Township, City of Corry	\$	100,000	Jefferson Alliance for Community Progress (JACP)	
	Total Requested	\$	200,000		

RESOLUTION NUMBER 11, 2022

Resolution to enter into agreements with six (6) applicants to the Mission Main Street Grant Program

Whereas, the Regional Assets Committee recommended to the Board of Directors and subsequently did pass a set of guidelines, an online application, match requirements, and eligibility requirements to provide funding support for Erie County's main streets; and

Whereas, the Board of Directors affirms that six (6) applicants have met the funding eligibility; and

Whereas, the six (6) Mission Main Street applicants are identified as Downtown Girard, Downtown North East, Edinboro Community & Economic Development, Erie Center for Arts & Technology, Our West Bayfront, and Union City Pride; and

Whereas, the eligible applicants are awarded grants totaling \$775,000 to be disbursed over the next three years to the extent outlined in the attached Exhibit "A";

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law, and the Erie County Gaming Revenue Authority Bylaws, enters into agreements with six (6) Erie County Mission Main Street applicants so they may flourish, create an economic impact on the region through tourism, and continue to enrich the quality of place we all call home: Erie County, Pennsylvania.

On the motion of ______, seconded by ______.

This resolution was passed on the 18th day of August, 2022 by a vote of ______.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman Erie County Gaming Revenue Authority August 18, 2022

ATTEST:

Secretary ECGRA





Mission Main Street 2022

Organization	Project	Contact	Amount Awarded
Downtown Girard	Investing in Downtown Girard	Jeanne Miller	\$150,000.00
	Implementing strategic activities to build a		
Downtown North East	better future	Charlene Kerr	\$175,000.00
Edinboro Community &			
Economic Development	Edinboro Downtown Revitalization Project	Brenda Cannell	\$150,000.00
Erie Center for Arts &			
Technology	Wayne Health & Wealth Equity District	Daria Devlin	\$25,000.00
Our West Bayfront	West 8th Street Mission Main Street Phase 2	Anna Frantz	\$125,000.00
Union City Pride	UCPI Mission Main Street	Dave Nothum	\$150,000.00
Tables and			

Total Requested

\$775,000.00

RESOLUTION NUMBER 12, 2022

Resolution to authorize the executive director enter into negotiations and execute an agreement with the Enterprise Development Fund and the Erie county Diversity, Equity and Inclusion Commission for a \$250,000 grant/loan for the purpose of creating the Diverse Erie Revolving Loan Fund of Erie County

Whereas, ECGRA established the Entrepreneurial Opportunities for Small Business focus as a funding stream to make both grants and MRIs within Erie County to support projects and programs designed to provide working capital and technical assistance for entrepreneurs and small businesses; and

Whereas, ECGRA's mission of economic and community development recognizes: the importance of supporting projects that lead to the employment of targeted groups such as the economically disadvantaged; and

Whereas, the PA Economic Development Financing Law finds that the unavailability of private credit sources for redevelopment areas of distress has a detrimental effect on the ability of residents to access employment, cultural, and business opportunities, and

Whereas, entities such as the Enterprise Development Fund have as its purpose the ability to promote the establishment and development of entrepreneurs and small business through grant and loan financing, and

Whereas, in accordance with ECGRA's impact investment policy and by the recommendation of the strategic planning committee, ECGRA seeks to enter into an agreement with the Erie County Enterprise Development Fund and Diverse Erie by authorizing the executive director to negotiate and execute on terms and conditions in order to effectuate grant/loan;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, awards a grant/loan in the amount of \$250,000 to the Erie County Enterprise Development Fund and Erie County Diversity, Equity and Inclusion Commission subject to contract negotiations with the executive director. On the motion of ______, seconded by ______.

This resolution was passed on 18th day of August, 2022 by a vote of ______.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

August 18, 2022

ATTEST:

Secretary, ECGRA