



MEETING OF THE BOARD OF DIRECTORS
VIA ZOOM/IN PERSON

Physical Meeting Location has changed from
Knowledge Park; 5240 Knowledge Parkway, Erie, PA 16510
to
5340 Fryling Road, Suite 201 Erie, PA 16510

January 20, 2022

ZOOM Meeting Information:
<https://us02web.zoom.us/j/84610986761>

Meeting ID: 846 1098 6761
Password: not required

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – December 2021
5. DIRECTOR’S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
9. COMMITTEE REPORTS
 - a. Treasurer’s Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive’s Office
10. REPORT OF THE EXECUTIVE DIRECTOR

11. SOLICITOR'S REPORT

- a. Executive Session – Lead Assets

12. OLD BUSINESS

13. NEW BUSINESS

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, February 17, 2022
Time: 8:30 a.m. – BOARD Meeting
Location: ZOOM meeting – details to follow



Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting

December 9, 2021

Meetings for the Board of Directors of ECGRA can begin meeting in a physical location per Governor Wolf's proclamation of June 11, 2021. However, each member and ex-officio has the option to attend in person or virtually. Members of the public can now speak at the physical location of 5240 Knowledge Parkway.

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on December 9, 2021 at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Cleaver, Mr. DiPaolo, Ms. Hess, Mr. Paris, and Mr. Sample are present via Zoom. Mr. Anderson, Mr. Lee, and Dr. Wood are present via Zoom. Mr. Wachter is present in person.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Cleaver seconds the motion. There is no discussion of the agenda. Motion carries 6-0.

APPROVAL OF MINUTES – November 2021

Mr. Cleaver makes a motion to accept the minutes. Mr. DiPaolo seconds the motion. There is no discussion on the minutes. Motion carries 6-0.

DIRECTOR'S COMMENTS

There are no comments at this time.

COMMENTS BY THE CHAIR

Mr. Barney: I would like to take this opportunity to wish everyone a happy holiday season and a Merry Christmas. It has been a pleasure so far this year. It's been uneventful, to say the least, so I am grateful for that.

PUBLIC COMMENT

There is no public present.

PRESENTATIONS

There are no presentations scheduled.

COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Cleaver: Thank you, Mr. Chairman. I reviewed the Treasurer's Report and all looks in order. If you have any questions, if I can't answer them, I'm sure Dr. Wood can.

I just have one comment that members get an opportunity if you look at the minutes, to see a real good breakdown of the Schedule of Grant Reserve. I think it's quite interesting to see how much money they've taken and how much they have left; it's a really good breakdown. To be honest with you, I think it's there all the time or at least it's there after we award it, but it caught my eye and I thought I'd just mention that. Other than that, I have nothing to report, Mr. Chairman.

Mr. Sample makes a motion to accept the Treasurer's Report as presented. Mr. DiPaolo seconds the motion. There are no questions or discussion of the Treasurer's Report. Motion carries 6-0.

- b. Strategic Planning Committee

There was no meeting held.

- c. Update from County Council: Mr. Anderson: Mr. Chairman, thank you. If you don't mind that I take a few minutes. Four years goes by in a flash and my time on Council, my term is coming to an end. My first appointment to ECGRA was Tony Logue, a dedicated servant to this community. Some might say at times he's a tough person to work with and unorthodox at times, but a hard-working, dedicated servant to this community; someone I know who had worked to help make ECGRA a better organization.

As he departed, my good friend and colleague and long-time loyalist with me, Mr. Whitey Cleaver, has taken over to serve this community as he has for so many years in a great capacity and I wish him well as he continues on serving on the ECGRA Board long past my service. And certainly, my colleague, Carol Loll, has continued her service a long with my good friend, Dom DiPaolo and new friends like Mike Paris and Dave Sample and certainly you,

Mr. Chairman, Mr. Dale Barney. So many people who have given such great public service to our community and certainly the staff of ECGRA and the Director, Perry Wood.

The dedication and commitment of all of you has been exemplary and certainly not to forget Gary Lee and the work that we have done with the Administration, beginning with the Erie County Community College. Many would say that was a miracle as we achieved that for this community, working through difficult times as we put in place new grant programs working with my colleagues, Carol Loll and Kathy Fatica under the direction of the Chairman at the time, Mr. Fiore Leone. ECGRA responded in such a positive way in undertaking that.

I know it was a disappointing time when ECGRA lost the Land Bank but responded in a positive way and, I think, growing out of that experience both in a relationship with the State Representatives and County Council, building a relationship, I think, that has become positive and dynamic.

The staff has really shown the value, the commitment, the dedication to this community and none more exemplary than the way in which ECGRA responded to the pandemic. It can't be noted any more than the immediate and positive response led by your executive director, Perry, at the time that the pandemic began. As we began the COVID Committee, Perry and the staff immediately came on board in working with us in such a positive way to ensure that we had an outcome to be able to work with the Administration and dedicate CARES money and ARPA funds to be one of the first counties, not only in Pennsylvania, but in the country, to dedicate funds. Working with Kathy Dahlkemper and her Administration to ensure that those funds got into programs that are positive for our community, this was able to make such a difference and will for a long time to come.

I have been so fortunate to work with people like all of you and have enjoyed the time, the dedication and the commitment that we have all made to this community; it makes a difference and I thank all of you for your service and the time that we have spent together. Thank you, Mr. Chairman.

Mr. Sample: Carl, I would just like to thank you personally for the support that you've shown ECGRA. I know you were truly knowledgeable about the workings of what we do and how we get things done.

Mr. Anderson: Thank you.

Mr. Barney: Mr. Anderson, I want to commend you for public service both to Erie County as well as to ECGRA during your time as the County liaison. It has truly been a pleasure working with you and getting your insight into various issues. I want to thank you and commend you for your service.

- d. Update from County Executive's Office: Mr. Lee: Good morning, everyone. Thank you, Mr. Chairman. First of all, I would like to say that this will be my last meeting as well. I am moving on from the Administration and I am excited about the new opportunities that are ahead. More importantly, I'm excited about Erie County; I think that we have a lot of great things coming down the pipeline. I'm going to speak for myself, but I'm going to do everything I can to work with the new Administration, to help them become successful because at the end of the day, it's about Erie County, it is not about individuals. I am excited to build new relationships with the new Administration and his team.

In saying that, I would like to thank each and every one of you – the Board members. A lot of the public doesn't really understand what County government does, and in this particular case, the majority of the County doesn't understand what ECGRA does and the

value that we have here with ECGRA. We are one of the only ones in the country that have this set-up and that has to be commended by all of you. I appreciate your dedication, your support, your loyalty. Again, to each of the Board members, thank you so much.

To Dr. Wood and his team – thank you so much for being creative and innovative in your approaches. I view ECGRA as a think-tank, so it has always been an opportunity to come and have a conversation and discussion about how to accomplish what it is that we needed to accomplish. I appreciate the environment in which we could do that and that is to be commended. Dr. Wood, you are to be commended for your leadership and being a thought leader in the region. Again, I can't thank the team enough because we all know that it takes a team approach.

Some of the highlights of the Summer Jobs and More Program, as each of you know this is a program that is near and dear to my heart. I appreciate all of the support and the partnership and collaboration that ECGRA has given to that. Hopefully, and I believe that it will, that the program will continue to grow and go on to a higher level.

The Community College, that was not just one task that any one person could do by themselves. I appreciate County Council, under the leadership of Carl Anderson and Andre Horton, especially for the Community College for working so diligently and tirelessly to get that pass accomplished. We were the first one in over 25 years to get a community college so that says a lot and the community college is off to a great start.

Lastly, the partnerships that we have dealt with like the Brookings Institution, I think that is invaluable because they have a global perspective about what's going on around the world. Bruce Katz and his team have just been tremendous to work with, as well as the Jefferson Society. They have done and they continue to do great things and that is because of the commitment of ECGRA.

Lastly, as far as my comments, as everyone knows I like to read a lot and one of the books that I have read most recently that continues to stick with me is by John C. Maxwell and he says, "Everyone communicates, few connect." He talks about how to connect effectively with people or organizations, and you have to ask yourself three questions in doing that – 1. Do you care for me? 2. Can you help me? 3. Can I trust you? Those are the three questions that I think are at the foundation of ECGRA. When someone is asking, "Do you care for me?", notice that they say, "Do you care for me?" as opposed to, "Do you care about me?" because we can care about many things and be passive but when you care for something, it requires you to be active, and that is what ECGRA has done – being active. "Can you help me?" We have helped many thousands of people and hundreds of organizations to live and enjoy life in Erie County. "Can I trust you?" has been based on the integrity of each and every one of you and the character of each and every one of you in the community to build that trust.

Again, I'm saying goodbye. I'm sure I will see the majority of you around in some aspect and in some form or fashion, but it's been a pleasure. One of the highlights of being in County government has been being part of this particular board. I've been a part of it for 7 ½ years. As many of you know, I was at the majority of the meetings and participated very regularly in the meetings because I know it was a team approach.

As Steve Jobs says, and I think this is one of my favorite quotes, "Great things in business are never done by one person. They are always done by a team of people." And we can say that as we continue to do the great work in the community with ECGRA. Thank you so much and God Bless.

Mr. Sample: Thank you, Gary.

Mr. Barney: Thank you, Mr. Lee. I want to let you know it's been a pleasure working with you for the time that I have been here; it hasn't been quite the full 7 ½ but it's been a pleasure hearing the Administration's point of view from Gary Lee.

Mr. Cleaver: I wish you a lot of luck, Gary, in your future endeavors and it's been my pleasure.

Mr. Lee: Thank you everyone. I appreciate it.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: This is definitely the time of year to be thankful for how blessed we all are, and part of that blessing is being a part of this group. I don't say that lightly; it is an absolute pleasure to be a member of the team at ECGRA.

To the gentlemen that are leaving us today, thank you for those well thought out and impassioned comments. I have no doubt that we will work together in the future on other things in different aspects of the community. I respect both of you tremendously. We've had our bumpy moments, but we have worked through them and respect and trust was restored every step of the way. As a result, our relationship grew.

To Mr. Lee, 7 ½ years is a really long time to be working together. I really appreciate everything you have brought to the table as far as establishing our connection with the County Executive's office in a manner that embodied integrity and trust. Thank you for establishing the Summer Jobs Program and watching our back. We really appreciate those moments, so, thank you, sir. I look forward to working with you in the future.

Mr. Lee: Thank you, Dr. Wood. I appreciate it.

Dr. Wood: To Chairman Anderson, who has become one of our biggest supporters, one of our biggest proponents on County Council, who has helped us repair our relationship with County Council, has been visionary in moving behind the scenes in supporting us. I think that your leadership at that particular body of government is going to be very missed. There was always the ability to reach out to you to have a conversation about a project or an idea or a concept or a way to support an organization that was in our community. That passion that you had to solve things in government when often people are not motivated to do so came through time and time again. So, sir, thank you for your leadership as well. I have no doubt that you will stay active from a civic standpoint, and we'll be working again together in the future.

Mr. Anderson: Thank you. I appreciate that.

Mr. Lee: Dr. Wood, before you go on, since I have been with the Board long enough, I would like to know, will Mr. Anderson and myself be receiving a plaque? (Laughter begins!)

Dr. Wood: Yes, normally, in the past, we would have a nice plaque presentation in person. But yes, we do have plaques. I have no doubt that that plaque will hang in your office for decades to come with the pride that you know that you served!

Mr. Lee: I know budgets are tight, that's why I was asking!

Dr. Wood: To the Board of Directors, thank you for your work and dedication. Happy Holidays to you and your families for the time that you take away from your job to be with us. Then of course to my staff. I got a lot of kudos on the call this morning, but the truth is, I'm nothing without the team. The

team is what makes ECGRA work well and function. Tom and Tammi, who are the left and right hand of ECGRA, I appreciate everything that you do. I really do. God Bless.

The Executive Director's Report is in there. The only thing that I want to point out is the letter from the Lead Asset committee requesting that we take a look at how the endowment is structured. I don't think there is a need to get into that discussion at this moment; it's possibly a topic in January for executive session because there are potentially some legal ramifications to it. Go ahead and take a look at the letter; if you want to have a conversation with me about it, give me a call.

But the majority of today's work is in resolutions 17-22. I'll end the Director's Report there unless you have any questions for me.

SOLICITOR'S REPORT

Mr. Wachter: I came up to the office to see you all in person and you all went virtual, so I won't take that personally. Happy Holidays.

OLD BUSINESS

There is no old business to discuss at this time.

NEW BUSINESS

- a. Resolution Number 17, 2021 – Resolution to approve the 2022 Board Meeting schedule

Dr. Wood: The Board Meeting schedule is the third Thursday of every month, with the exception of the holiday schedule. You'll see it in the attachment there. We approve it every December, it's then advertised in accordance with the Sunshine Law and of course, it requires your action as a Board.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution. Mr. Cleaver seconds the motion. There is no further discussion of the resolution. Motion carries 6-0.

- b. Resolution Number 18, 2021 – Resolution to direct the Erie Community Foundation to release \$528,979 to the Erie County Lead Assets

Dr. Wood: I can tell you that the Lead Assets have acted in accordance with the Memorandum of Understanding that we have with them. We have also maintained fidelity to that MOU and the resulting factor is the attachment to which they have their formula and the amounts to be distributed in accordance with that formula.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution. Ms. Hess seconds the motion. There is no further discussion of the resolution. Motion carries 6-0.

- c. Resolution Number 19, 2021 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute agreements to establish the Community Enterprise Financing Loan to serve as a guide to update ECGRA's Impact Investing Policy in Erie County

Dr. Wood: Tim and I had a conversation about this, the Community Enterprise Financing Loan concept, which we discussed at the last Zoom meeting. We put a concept paper forth, the Board discussed it, we tweaked it based on the Board's recommendations. Tim's suggestion was to pass a resolution authorizing the concept because we'll go back and we'll insert this concept into our Impact Investment Policy. It's really already there, it will just serve as clarifying language.

The meat and potatoes is in the attachment, so if you take a look at that, we already went over this. It shows the purpose, the eligibility, the terms, the risk and security, and of course the application fee. This fund is not to exceed \$1 million, although I don't think it will ever come close to that. So, Resolution Number 19 is to pass the concept of the Community Enterprise Financing Loan, and if it passes, then we can vote on Resolutions 20 and 21.

Mr. Sample: This is going to be our future of being able to help these nonprofits and I think it's a logical step. I make a motion that we approve it because I think that in order for the nonprofits and for ECGRA to evolve in Erie County, we're going to have to have some more lateral mobility. These nonprofits, in order to grow, I think that's what we're going to find out from the Lead Assets, they're going to need more money. In this particular case, they need the ability to guarantee matching funds to get state and federal grants.

Mr. DiPaolo: I have a question, if I may. Why are we rushing to get this through? Is there a reason we had a meeting in early December and talked about this and now, all of a sudden, within a month we're voting on it? I don't understand. One of the places that you want to give \$300,000 to is Impact Corry, and according to the Mission Related Investment, your eligibility, if you don't have the adequate cash flow funds to start up your current operation, basically this is why you ask for this type of money because you can't get your own line of credit.

The question that I have is, over the years, how much have we given Impact Corry? Do we know that Mr. Wood?

Dr. Wood: We do. It's in the cumulative grants reports, which we update once a month.

Mr. DiPaolo: Do we have a ballpark figure? I'm just kind of curious why we would give them that type of money when just last month we gave them money.

Dr. Wood: Tammi, why don't you look up the cumulative amount while I answer some of the other questions from Mr. DiPaolo.

Mr. Sample: Let me deal with the urgency issue. We explained this at the last meeting that they need to have the guarantee to qualify for the federal grant by, I believe, December 15th. There is no real intention of them drawing this down; that doesn't mean they won't. But if they don't have the guarantee, they can't secure the other grant. That's the only reason for the urgency.

Mr. Wachter: So, Mr. Sample, is it appropriate to say they are not anticipating actually drawing down on this; that this is just more to secure the guarantee?

Mr. Sample: That's what I have been told. They have other applications that they feel they've got good position on, but they have to have secured funds in order to qualify. But yes.

Mr. DiPaolo: If that's the case, are we starting a precedent then to just give out money with the possibility that a nonprofit may need that money at some future time?

Mr. Sample: We're not going to give it out until they ask for it.

Mr. DiPaolo: I understand that. But what I'm saying is, how many more people will come and apply for this knowing that they may not need it at that particular time but maybe at some future time they may need it. That's what I'm saying.

Mr. Sample: I'm sure there's going to be a time frame and stipulations as to what it's being used for.

Mr. DiPaolo: Ok. Is there a request now, as far as the \$300,000, what they want to use it for? Do we know that? Or is it just a ballpark \$300,000?

Dr. Wood: If you look at the attachment to the resolution, it details their application for what they're going to use the funds for and the amount requested.

Mr. DiPaolo: Ok, but then I go back to my original question. How much have we given them prior to this? Maybe they could have done that with the money we already gave them. That's what I'm asking.

Mr. Sample: This opportunity just came up in the last two months.

Dr. Wood: Tammi, before you give Mr. DiPaolo the amount, we have given them money for main street renewal, we've given them money for Renaissance Block. This specific request is for a broadband deployment project, which they cannot draw down on the state and federal funds unless they have the match. Now, the conversations we have had with them show that the match will probably come through in January. If not, they will need to draw down on these funds as a loan. But they are anticipating that those funds will come through. They need the letter of commitment that says they have the funds available to them.

If you're worried about a precedent, I actually think this is a good precedent. We have the flexible funds available and here's a project that won't happen unless they get the financing for it.

Mr. Cleaver: Let me ask a question. Don't they have a line of credit somewhere, or does everyone fall back on us? Can't they go to the bank? I don't know. That's why I'm asking; to get this \$300,000 upfront so they can follow through with this project?

Dr. Wood: I know they can't go to the bank with the time frame they're working in.

Mr. Cleaver: Anytime. Is their credit no good? Or is it that we're more available, we're cheaper, we're better off? I'm just looking for an explanation.

Dr. Wood: Yes to all of those things, but most importantly is our mission. Our mission is to support these organizations. A lot of these nonprofits, and I think we're going to find this over

and over again, they have no property and therefore there is no guarantee. So, to go to a bank, the only thing to establish a line of credit is cash flow so a lot of them will not have the ability to do it.

We do have to scrub these very carefully. I appreciate both of you gentlemen's apprehension because we do have to be very careful about this, but that's why when Tom and I look at these things, we read these grant agreements and we make sure that these funds are going to come through, and we also minimize risk by having a cash flow drawdown. It's not the full amount of what they're requesting, but on a monthly basis.

Mr. DiPaolo: Let me ask you one more question, and I don't want to prolong this. The Industrial Development Authority, wouldn't they be eligible to give these people the money they want?

Dr. Wood: I called the Erie County Redevelopment Authority and asked them if this would be a better program for them to administer and they decided not to administer it.

Mr. DiPaolo: Ok. But they could have requested it from them.

Dr. Wood: They want to focus on lending to for-profit businesses.

Mr. Cleaver: Say that again – they want to focus on for-profit?

Dr. Wood: The County Redevelopment Authority, or the industrial benefit-type authority, they want to focus on lending to for-profit businesses.

Mr. Sample: And this is a loan, not a grant.

Ms. Hess: Perry, that is what I wanted to see. When we had that original meeting, it was my understanding that this was a very low-risk initiative.

Dr. Wood: Agreed. It's low risk because the contracts are in place. It would be like the federal government defaulting on a grant to one of these groups; I'm not sure it has ever happened, unless the group violates some type of rule or regulation. When Tim and I sat down to set this up, we said that if it was \$100,000 loan, we would not give them \$100,000 out of the gate. We would set up a cash flow plan that they would submit. That's another factor to mitigating the risk.

Ms. Hess: And I would just say that we're seeing all this ARPA money and getting all these grants that are coming out, there are quick turnarounds. We've been involved in it and the turnarounds have been crazy quick. I can appreciate the deadline because we have been living it for the last year.

Mr. Sample: Honestly, I feel that this is going to be our future in that we're going to be used. Because of the turnaround times, these groups are going to need access to secured funds that they may never need, but they have to prove that they have the ability to draw them down or else they will miss the opportunity.

Mr. Lee: Dr. Wood, I have a question. I appreciate everyone and all the great conversation that is going on about this particular program. The funds for this program, will they be coming out of ECGRA's general fund, or are you looking to use the ARPA money for this?

Dr. Wood: We are not going to use ARPA money.

Mr. Lee: That's what I thought because there's a lot of stipulations with that ARPA money, so I think that's wise. Secondly, do you have the range that an applicant would be eligible for; is it like \$5,000 up to \$100,000 or something of that nature?

Dr. Wood: We have a total pot of \$1 million, according to the concept paper, that will be available. Tom, how much was the Youth Leadership Institute's application for?

Mr. Maggio: The total grant that they received from the state was \$188,000; they will probably not draw that much down. Probably at the maximum, \$90,000 in the first six months and then they will get reimbursed. So, I would say, the most they would draw down at any time would be around \$90,000.

Mr. Lee: Thank you, Dr. Wood. I appreciate it.

Mr. DiPaolo: One more question. The Youth Leadership, who is the CEO of that?

Dr. Wood: His name is Edison Nicholson.

Mr. DiPaolo: That's what I thought, but I wasn't sure. Thank you. Like I said, I don't want to rain on anyone's parade, but I had some questions about it. Like I said, the only reason I brought it up was because of the fact that we put this through so fast. That's all. Thank you.

Dr. Wood: That's understandable. I appreciate those questions.

Mr. Sample makes a motion to accept the resolution.

Mr. Barney: What does the process look like? I know we have another entity, even though we only have two on here today. I know we have another entity that was expressing interest that is supposedly going to come in January. I had the same concerns as far as Corry and broadband but I am more knowledgeable about the other two, as far as their grants and what they were going to utilize the funding for. I'm not that familiar with the Corry broadband situation other than they need to have some funds to state that they are available.

As far as other people in the future after January and down the road, the parameters, the individuals that are going to apply, are they going to be ones that have grants already approved and are just looking to have financial capabilities to run them?

Dr. Wood: Tim and I talked about this extensively, so Tim, feel free to jump in if you want. I think we need to do these initial three and learn from it, we need to see how it goes, before we make any future decisions. This program would exist on a rolling basis, probably heavily utilized in 2022 based on the fact that there is a lot of this cash flow coming. The other aspect is analyzing the particular grants that are coming in and making sure that those grants fit the mission of ECGRA. So far, everything we've discussed does fit the mission.

I'll give an erroneous example, like what if somebody has gotten a grant to build a nonprofit horse-racing facility or something. It doesn't necessarily fit economic development with what we're trying to accomplish so we wouldn't necessarily be in a position to justify providing them with that working capital.

Mr. Wachter: If I can add to that too, specifically answering the question. If you look at your screen there to answer the question of eligibility, these would be Erie County nonprofit entities that have obtained grants or contracts to provide a new and/or necessary community program but don't have adequate cash flow to fund start up and current operation costs. There has to be a cash flow coming in that would be the guaranteed money coming in for our payout.

Mr. DiPaolo: Mr. Walker, for the next sentence, these two places have no current collateral for banking? Not at all? They couldn't go to a bank and get their money if they wanted for their broadband?

Mr. Wachter: I don't do the review, so I don't know the answer to that.

Mr. DiPaolo: Ok, well who can answer that? Can Tom answer that?

Dr. Wood: I'll answer that. The short answer is no. Without any kind of collateral, many of these nonprofits are unable to get certain types of financing products. It doesn't mean that they won't in the future.

Mr. DiPaolo: But we know for sure that the two that are listed this morning can't go to a bank and get financing?

Dr. Wood: The big issue with Impact Corry is timing, even more important than the issue of bank financing.

Mr. DiPaolo: Ok, so in other words, if they went tomorrow, they could get financing?

Dr. Wood: I'm not willing to go on record definitively saying whether or not they can get any kind of financing.

Mr. DiPaolo: Well, that's what our Mission Related Investment is.

Dr. Wood: Yes, but it says if they have access to it currently, then they don't need our funds. But they currently don't have access to it.

Mr. DiPaolo: Ok. Alright. Very good.

Dr. Wood: This is good discussion. As a member of the staff, I really appreciate this level of discussion.

Mr. Anderson: Mr. Chairman, can I just add in that from a County Council perspective, what we're seeing is that the state and federal government is starting to do more and more to these nonprofits. They are giving them these grants but they are really handicapping them. By the way, I should add on that the Erie School District is creating a grant program that they are doing the same thing to local nonprofits within the city. They are giving the grants, but they

are handicapping the organizations by making them be able to pay the upfront costs and then they have to get reimbursed down the road, whether it's monthly or quarterly. These organizations just don't have the resources . . .

Mr. Anderson's zoom feed is disconnected.

Mr. Barney: In line with what Mr. Anderson was speaking on, that is the situation with a couple that we are aware of and that's why we are proceeding forward, trying to minimize the problem.

Dr. Wood reads the resolution.

Ms. Hess makes a motion to accept the resolution. Mr. Paris seconds the motion. There is no further discussion of the resolution. Motion carries 5-1, with Mr. DiPaolo voting in the negative.

- d. Resolution Number 20, 2021 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Impact Corry in conjunction with the Community Enterprise Financing Loan, not to exceed \$300,000

Dr. Wood: This is the first Community Enterprise Financing Loan of \$300,000 to Impact Corry for the broadband project.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution.

Mr. Wachter: If I may interject for a moment, first of all, Mr. Anderson is not yet in the waiting room to rejoin the meeting; we will take care of him when he is. Secondly, Mr. Sample, I believe this is the resolution for Impact Corry.

Mr. Sample: I resigned as the ad-hoc of Impact Corry; I am no longer involved.

Mr. Wachter: I was not aware. Thank you very much.

Mr. Sample makes a motion to accept the resolution. Ms. Hess seconds the motion. There is no further discussion of the resolution. Motion carries 5-1, with Mr. DiPaolo voting in the negative.

- e. Resolution Number 21, 2021 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with the Youth Leadership Institute of Erie in conjunction with the Community Enterprise Financing Loan, not to exceed \$188,000

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution. Ms. Hess seconds the motion. There is no further discussion of the resolution. Motion carries 5-1, with Mr. DiPaolo voting in the negative.

- f. Resolution Number 22, 2021 – Resolution to support the design, creation, and implementation of a Women’s Small Business Center

Dr. Wood: I would love for Mr. Anderson to be back on the call with us. Let me see if I can get a hold of him.

Mr. Cleaver: This is new, isn't it?

Dr. Wood: This is a brand-new concept. I'm still trying to get Mr. Anderson on the call here.

Mr. Cleaver: Can you give us a little info on it rather than asking us to vote on it right away?

Dr. Wood: Absolutely.

Mr. Wachter: I do not see Mr. Anderson in the waiting room, but Mr. Cleaver, I believe Dr. Wood is trying to get Mr. Anderson on the phone as he was going to speak to this.

Dr. Wood: Do me a favor, Tim, and just keep monitoring that waiting room. Basically, what has happened here is Erie County Council is interested in investing in a women’s small business center. It’s kind of an SBA concept, or a Small Business Administration, concept. The Small Business Administration looks at regions like ours, they take applications to create small business centers that focus on women-owned businesses, and then they make awards. The next award they will be making is in 2022. That team of people that have come together and put together an application for 2022 is currently in place; they need local matching funds.

County Council decided that \$500,000 in matching funds would be enough to get it up and running. They asked that we be the recipient of those matching funds so we could monitor the progress of the women’s small business center. I told them that I would definitely take it to the Board for discussion. They said they needed us to do it by the end of the year; it was two days ago that they asked us for that. I told them that I would put together a resolution and talk to the Board about it, even though it’s last minute.

Listen, if you’re not comfortable with it, I completely understand. Personally, I think it’s a good program. Mr. Anderson has asked us to do this because there is a good team of people who have come together to support this women’s small business center concept.

The necessity of the resolution is because the County Council colleagues have asked for it. That being said, I’ll take any questions.

Mr. DiPaolo: Is it a 501c3 already?

Dr. Wood: That’s the biggest unanswered question, Who is the actual recipient of the women’s business center funds, because we require a 501c3. The answer is yes, it will be a 501c3; it’s more than likely to be Bridgeway Capital. I’ve had several discussions with them. I was talking with them about this concept even before this group was put together.

Mr. Lee: Who does the group consist of for this concept?

Dr. Wood: The group is led by Beth Zimmer.

Mr. Lee: And is there anyone besides Beth at this point that is kind of spearheading it?

Dr. Wood: Yes, the folks from Bridgeway have stepped up and said that they really liked the concept and thought of it as another arrow in their quiver as far as helping their clients receive funding. They love the concept; they have run it up through the chain. They have a similar relationship to one of the small business centers in the southwestern part of the state, I forget though which university it's at. So, they are familiarized with the specialized SBA concept, which this consists of it, so they are interested in participating. Quite frankly, I don't think it works unless it has Bridgeway's support.

Mr. Lee: Do you know if they have had any conversation with Gannon University Small Business Development Center?

Dr. Wood: Bridgeway does have a good relationship with the Gannon SBDC. That's one of the first questions I asked, Gary. It's a great question. What's the synergy and why wouldn't they simply administer it. The answer is that an entity that already has an SBDC designation cannot also get a Women's Small Business Center designation; it has to be a separate entity.

Mr. Lee: Thank you, Dr. Wood.

Mr. Anderson: Dr. Wood, can I interject? Part of the situation that has occurred here is the concept of what's happening here has actually received recognition from the National Small Business Administration to receive funding. They need to find a host in 2022 for that funding. Maybe this has already been explained and I apologize but I just got back on the call.

Working with the County Executive and the ARPA funding, as the Chairman of Council, in the first round of funding, we set aside \$250,000 for this specific program. Then when we began working on the budget, in the County Executive's preliminary budget, as we budgeted the second round of ARPA funding, we set aside another \$250,000 which was then in her preliminary budget which, of course, didn't have final passage until the County Council passed the final budget on December 1, which it did survive as it was intended to do.

The money originally went through the Redevelopment Authority as the agency of County government through County Council, intended to be hosted at the Enterprise Fund. The Enterprise Fund was apparently not aware that this money was sitting in the ARPA funding for the matching funds for this particular program. So, they did not have the capacity to back this fund and they were nervous about this program because they didn't have the capacity and apparently they were unaware and I'm not sure why but were not made aware that County Council had set aside this funding working with this Administration. So, they did not accept this. To be a host for this through the national SBA, you get substantially higher, and again I apologize if you have already explained this, but you get substantially higher point recognition to be hosted by a CDFI, which of course Bridgeway is. County Council will only send the funds through one of our agencies, which you at ECGRA are, as an administrator. The concept is to deploy these funds the \$500,000 set aside in the ARPA funding because this money is only set aside for the women and minority business center. The Redevelopment Authority can't use it for any other purpose so the money will either be lost and go back into the general pot or be redeployed through ECGRA. Council has said if you pass this resolution accepting this, we will redeploy the funds through ECGRA when council has a finance meeting. That's what we're asking you to do today.

Mr. DiPaolo: Carl, the only question I have is this a 501c3 now?

Mr. Anderson: No, they are asking to latch onto the 501c3 of Bridgeway, so then Bridgeway becomes the host, the 501c3, and they become a program under Bridgeway. We're not directly giving the funds to Bridgeway but rather to ECGRA as the administrator and then you'd be giving to the 501c3 of Bridgeway and then this is a program that Bridgeway will administer.

Mr. Wachter: Can I ask a question? The resolution states that the Gaming Authority will be establishing a women's small business center and will utilize the funds of \$500,000 of American Rescue Plan Act funding as authorized and supported by County Council. After hearing this explanation, I wonder if it would be more appropriate for the resolution to state that the Erie County Gaming Revenue Authority accepts the \$500,000 from Erie County to create a fund for a Women's Small Business Center contingent upon . . . What I'm trying to figure out, and maybe you can help Mr. Lee or Mr. Anderson maybe you can help me out, we have not yet accepted ARPA money but it is my understanding that there needs to be a subrecipient grant agreement when that money is accepted for the designated purpose of that money. Is this one of those situations where we need that subrecipient grant agreement?

Mr. Lee: Mr. Wachter, I can speak to that on behalf of the Administration. You are absolutely right about there being a subrecipient grant agreement and that is a requirement of the Department of Treasury. Our finance team, along with the Community Development office is working on finalizing those agreements.

By the way, this is my first time hearing about this; I had not heard about this Women's Small Business Center so this is my first time hearing about this concept. I was trying to reach out to the County Executive to see what her take was. As you know, she and I are in very close contact in communicating daily and this is my first time hearing about this. So, I have to say that I'm a little concerned from my aspect, just because I'm just now hearing about this and I am concerned. I'm not saying that it's not a good concept; I'm just simply saying that personally I don't have enough information on this from my aspect, and I'm speaking on behalf of my position as official Director of Administration with the County. There are missing pieces as we're going through here, and that's what I'm saying. Thank you.

Mr. Anderson: I have to say that this was a specific line item that was separated out under the entrepreneurial line item that County Council passed, not only in ARPA 1 but ARPA 2 as well. It specifically was separated and for grant programs specifically negotiated by the County Executive and myself for four specific programs, of which the Women and Minority Small Business Program was one, of which we just learned that the Enterprise Fund had denied acceptance of the program because they were unaware of the funds that existed. We are looking to ensure that they are able to continue moving forward.

Of course, Bridgeway as the CDFI is willing to ensure that they are to continue moving forward. This is certainly a very high priority for myself and finance Chairwoman Clear to make sure that it gets taken care of at our last County Council meeting before we are done with our service on County Council.

Mr. Sample: I would like to say that, once again, this is a typical example of how ECGRA can help Erie County and how with our ability to be somewhat malleable and be able to react more quickly, I am in favor of this. Whatever verbiage needs to be changed, we get it changed, but I would make a motion to approve this subject to that verbiage change.

Mr. Wachter: The question of whether it should be done is not one for me to answer. From my perspective, I think the language of the resolution should change to, "Now therefore, be it resolved, that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, accepts the \$500,000 of American Rescue Plan Act funding from Erie County to create a fund for a Women's Small Business Center, subject to the terms and conditions of a subrecipient grant agreement to be received from the County." That way, we are accepting the money if there is a timing issue of having to get it from one account to another; we can accept that at this point. Then from an ARPA compliance procedure, we wouldn't deploy those funds until such time that we receive the terms and conditions as a subrecipient so that we know what terms and conditions we then have to place upon the sub-subrecipient. Does that sound reasonable?

Mr. Lee: Let me interject. I was just on the phone with the County Executive, and she shared with me that she is aware of the concept, but she has not spoken in detail about this with County Council at all. So, she said she is aware of the concept, but she has not spoken in detail about this with County Council or any of its members about this concept.

Mr. Anderson: Listen, she has spoken and negotiated in absolute detail with Chairman Carl Anderson and finance Chairwoman Kim Clear in negotiating in ARPA 1 and ARPA 2. It's passed in County Council legislation. It's passed in the budget. In a separate line item. Separated into \$250,000 in each round of ARPA funding. There is no misconception.

Mr. Lee: Ok. Mr. Anderson, I'm not going to go back and forth with you on this. I'm just sharing with you that she says she has not spoken with you in detail about this. She is aware of the concept. Here is another thing as I listen to everything. You were saying women and minority; this resolution is just talking about a women's small business center. So, there may have been some conversation about minority and women business center or something like that, but she just shared with me that she had not talked about a women's small business development center in detail with you or anyone on Council. I'm just going by what she told me.

My suggestion, it seems like there are a lot of rolling pieces to this and it just seems like it's missing some pieces to the puzzle. That's my thoughts. Thank you.

Mr. Sample: But if it needs to be done by the end of this year, I'm going to ask a simple question. If we do accept this with the resolutions and County Council chooses not to fund it, it becomes a non-event, correct?

Mr. Anderson: That's correct.

Mr. Sample: So, we can go ahead and approve it, County Council and the County Executive can work through their issues, and if the money never comes forward, it's a motion made and presented that we're not required to commit on.

Mr. DiPaolo: So, Dave, you made a motion to accept this?

Mr. Sample: Yes.

Mr. DiPaolo: I second it.

Mr. Wachter: Is that motion per my amendments?

Mr. DiPaolo: As you amended.

Mr. Barney: Is part of your amending going to read minorities, because it just says women's small business center?

Dr. Wood: I don't believe it should include the word minorities; I think it's just for a women's small business center. That was my understanding.

Mr. Anderson: Yes, that language is fine.

Mr. Barney: It may be fine to you, but I didn't say I liked it.

Mr. Anderson: There were two separate concepts there.

Mr. Sample makes a motion to accept the resolution per the amendment made by Mr. Wachter. Mr. DiPaolo seconds that motion. There is no further discussion of the resolution. Motion carries 6-0.

Mr. Cleaver: Counselor, can you somehow send us what you recommended in that last paragraph today so we can take a look at that? Or you can just send it to me so I can get a better idea.

Mr. Wachter: I will send out the revised motion, yes.

Dr. Wood: Tim's clarifying language is more about accepting the cash on behalf of County Council, as opposed to the rough language we have there of authorizing the concept. We are not actually creating the center; we are just accepting the cash for the match.

Ms. Hess: Once again, from my understanding, this is low risk.

Mr. Sample: Right. And once again, it's a timing thing. They need it by the end of the year, or it can't be done. That's what we're good at. That's why we have to be malleable. We've proved that during COVID, and I'm sure we'll prove it with the ARPA funds.

Dr. Wood: It seemed like a slam dunk. I didn't anticipate this level of scrutiny.

Ms. Hess: I agree with Dave completely. I think that's the duty of this organization is the ability to do those kinds of things. I whole-heartedly agree with him.

ADJOURNMENT

Ms. Sample moves to adjourn. Mr. Cleaver seconds the motion.

**Erie County Gaming Revenue Authority
Profit & Loss
December 2021**

	<u>December</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2021-22 YTD</u>
Ordinary Income/Expense				
Income				
44000 · ARPA Fund	4,000,000.00	4,000,000.00		
44800 · Gaming Revenue		1,572,600.15		
44801 · Interactive Gaming Revenue		1,946,938.99		
46400 · Other Types of Income				
46410 · Interest Income - Savings	337.89	3,839.54		
46422 · Interest Income - BWC - Erie Grow	7,666.67	22,916.67		
46424 · Interest Income - Progress Fund	5,000.00	15,000.00		
46425 · Interest Income - EDF Restruct	3,250.00	13,000.00		
46426 · Int. Income - BWC - Inclusive	6,388.89	19,097.22		
46427 · Interest Income - Blue Highway		65.24		
46428 · Interest Income - eCAT	2,556.00	10,224.00		
Total Income	<u>4,025,199.45</u>	<u>7,603,681.81</u>		
Expense				
62100 · Contracted Services	3,598.04	45,465.46	59,625.00	79,500.00
62800 · Facilities & Equipment	1,456.67	14,652.21	15,372.00	20,500.00
65000 · Office Administration	616.78	10,105.58	12,861.00	17,150.00
65100 · Other Types of Expenses	1,857.96	27,920.19	36,747.00	49,000.00
66000 · Payroll Expenses	22,471.29	216,315.30	233,514.00	311,352.00
Total Expense	<u>30,000.74</u>	<u>314,458.74</u>	<u>358,119.00</u>	<u>477,502.00</u>
Net Ordinary Income	3,995,198.71	7,289,223.07		
Other Income/Expense				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets	110,340.50	387,601.86		
70050 · Municipal Settlements		879,884.79		
70070 · Special Events		156,402.05		
70090 · Multi-Municipal Collaboration	50,000.00	113,299.13		
70100 · Mission Main Street		212,010.82		
70120 · Summer Jobs Program		123,627.71		
70125 · Neighborhoods & Communities MRI				
70130 · Small Business Financing	15,000.00	222,500.00		
70140 · Pilot Projects		65,000.00		
70150 · Shaping Tomorrow				
70170 · Renaissance Block	25,000.00	235,625.00		
70180 · Anchor Building		98,000.00		
70190 · COVID-19 Immediate Human Relief		(39,788.78)		
Total 70000 · Grants / Settlements	<u>200,340.50</u>	<u>2,454,162.58</u>		
Net Other Income	<u>(200,340.50)</u>	<u>(2,454,162.58)</u>		
Net Income	<u><u>3,794,858.21</u></u>	<u><u>4,835,060.49</u></u>		

Erie County Gaming Revenue Authority
Balance Sheet
As of December 31, 2021

	December
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	77,068.00
10100 · ErieBank - Savings	
10101 · Committed Funds	2,517,187.59
10102 · Restricted Funds	3,469,358.62
10104 · ARPA Fund	4,000,000.00
10100 · ErieBank - Savings - Other	4,884,414.24
Total 10100 · ErieBank - Savings	14,870,960.45
Total Checking/Savings	14,948,028.45
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	4,635.00
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	520,000.00
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · Notes Receivable - eCAT	500,000.00
12900 · Reserve for Uncollectable Notes	(1,540,000.00)
Total 12000 · Notes Receivable	6,134,635.00
14500 · Prepaid Insurance	(2,280.02)
Total Other Current Assets	6,132,354.98
Total Current Assets	21,080,383.43
TOTAL ASSETS	21,080,383.43
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	13,318,259.55
Net Income	4,835,060.10
Total Equity	21,080,383.83
TOTAL LIABILITIES & EQUITY	21,080,383.83

Erie County Gaming Revenue Authority
Budget vs. Actual
December 2021

Expense	December	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	10,100.00	15,000.00	(4,900.00)	67.33%
62130 · Professional Services	3,000.00	27,000.00	40,000.00	(13,000.00)	67.50%
62140 · Legal Services	513.00	6,859.00	20,000.00	(13,141.00)	34.30%
62145 · Website Design	0.00	717.99	3,000.00	(2,282.01)	23.93%
62150 · Payroll Services	85.04	788.47	1,500.00	(711.53)	52.56%
Total 62100 · Contracted Services	3,598.04	45,465.46	79,500.00	(34,034.54)	57.19%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	1,542.18	2,500.00	(957.82)	61.69%
62890 · Rent	1,456.67	13,110.03	18,000.00	(4,889.97)	72.83%
Total 62800 · Facilities & Equipment	1,456.67	14,652.21	20,500.00	(5,847.79)	71.47%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	57.63	2,602.42	3,000.00	(397.58)	86.75%
65020 · Postage	19.07	228.63	500.00	(271.37)	45.73%
65040 · Office Supplies	159.13	1,159.53	2,000.00	(840.47)	57.98%
65050 · Cell Phone	0.00	1,346.21	2,200.00	(853.79)	61.19%
65060 · Copier Lease	345.95	3,113.55	4,200.00	(1,086.45)	74.13%
65070 · Copier Printing Costs	0.00	12.69	500.00	(487.31)	2.54%
65080 · Bank Fees	35.00	315.00	500.00	(185.00)	63.00%
65085 · Professional Development	0.00	1,054.93	2,000.00	(945.07)	52.75%
65090 · Meeting Expenses	0.00	272.62	2,000.00	(1,727.38)	13.63%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	616.78	10,105.58	17,150.00	(7,044.42)	58.92%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	1,246.08	5,000.00	(3,753.92)	24.92%
65110 · Advertising	95.09	318.19	4,000.00	(3,681.81)	7.95%
65115 · Phone/IT/Fax	928.37	11,358.44	18,000.00	(6,641.56)	63.10%
65120 · Insurance	834.50	9,179.50	10,100.00	(920.50)	90.89%
65130 · Grant Management Software	0.00	5,150.00	4,900.00	250.00	105.10%
65150 · Travel	0.00	667.98	7,000.00	(6,332.02)	9.54%
Total 65100 · Other Types of Expenses	1,857.96	27,920.19	49,000.00	(21,079.81)	56.98%
66000 · Payroll Expenses					
66005 · Salaries & Wages	19,859.05	191,326.89	274,400.00	(83,073.11)	69.73%
66010 · FITW Tax	1,276.90	12,302.68	17,302.00	(4,999.32)	71.11%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	0.00	2,000.00	(2,000.00)	0.00%
66700 · PMRS	1,335.34	12,685.73	17,500.00	(4,814.27)	72.49%
Total 66000 · Payroll Expenses	22,471.29	216,315.30	311,352.00	(95,036.70)	69.48%
Total Expense	30,000.74	314,458.74	477,502.00	(163,043.26)	65.85%

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
December 31, 2021

	<u>December</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Restricted Uncommitted Funds	3,469,358.62		
Committed Funds	2,517,187.59		
ARPA Funds	4,000,000.00		
2021 Restricted Funds: (75% - after settlement payments)			
First Quarter Gaming Revenue		332,414.20	
Second Quarter Gaming Revenue		1,240,185.95	
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			1,572,600.15
2021 Interactive Gaming Revenue			
FY 2020-2021		1,946,938.99	1,946,938.99
FY Disbursements:			
First Quarter Disbursements		782,550.20	
Second Quarter Disbursements		796,394.02	
Third Quarter Disbursements	200,340.50	875,218.36	
Fourth Quarter Disbursements			2,454,162.58

Disbursements Detail

Grants/Settlements

	<u>December</u>	<u>YTD</u>	<u>Subtotal</u>
MUNICIPALITIES			
Settlements			
Summit Township		395,948.19	
Greene Township		96,787.32	
McKean Township		96,787.32	
Millcreek Township		96,787.32	
Waterford Township		96,787.32	
Erie County		96,787.32	
			879,884.79
Multi-Municipal Collaboration			
Borough of North East 2018		(83,700.87)	
Borough of North East 2021	50,000.00	50,000.00	
Girard Township		17,000.00	
Impact Corry		25,000.00	
Jefferson Educational Society		100,000.00	
West Erie County EMA		5,000.00	
			113,299.13

Erie County Gaming Revenue Authority

Schedule of Grant Reserve

as of
December 31, 2021

	<u>December</u>	<u>YTD</u>	<u>Subtotal</u>
NEIGHBORHOODS & COMMUNITIES			
Anchor Building			
Albion Borough		48,000.00	
Gaudenzia Erie		0.00	
Performing Artists Collective Alliance		50,000.00	
		<u>50,000.00</u>	<u>98,000.00</u>
 Mission Main Street			
Preservation Erie - 2018		(2,591.18)	
Borough of Edinboro - 2019		34,900.00	
Erie Downtown Partnership - 2019		45,892.00	
Our West Bayfront - 2019		133,810.00	
		<u>133,810.00</u>	<u>212,010.82</u>
 Renaissance Block			
Borough of Girard - 2020		25,625.00	
Borough of Union City - 2021		50,000.00	
Impact Corry - 2019		50,000.00	
Impact Corry - 2021		50,000.00	
Our West Bayfront		10,000.00	
Sisters of Mercy		25,000.00	
YMCA of Greater Erie	25,000.00	25,000.00	
	<u>25,000.00</u>	<u>25,000.00</u>	<u>235,625.00</u>
 PILOT PROGRAMS			
Film Society of Northwestern PA		15,000.00	
New Localism Associates		50,000.00	
		<u>50,000.00</u>	<u>65,000.00</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
December 31, 2021

	December	YTD	Subtotal
QUALITY OF PLACE			
Community Assets			
ACH Albion Area Fair, Inc.		8,000.00	
AmeriMasala	5,000.00	5,000.00	
Dafmark Dance Theater		12,000.00	
Edinboro Arts & Music Fest		10,000.00	
Edinboro Highland Games		8,000.00	
Erie Contemporary Ballet Theatre		12,000.00	
Erie County Veterans Memorial Park		13,500.00	
Erie PAL		8,000.00	
Erie Yesterday		11,501.00	
Film Society of Northwestern PA		7,500.00	
Lake Erie Fanfare, Inc.		12,000.00	
Maggie Knox Western		7,500.00	
Performing Artists Collective Alliance		10,000.00	
Presque Isle Light Station		5,000.00	
United Way of Erie County		5,000.00	
Wattsburg Wrestling Club		8,000.00	
WQLN Public Media		15,000.00	
Young Artists Debut Orchestra		15,000.00	
CC 2018 CC - Erie Center on Health and Aging		(4,648.76)	
Borough of Edinboro	10,000.00	10,000.00	
Boro Women & Family Services	3,362.50	3,362.50	
Boys & Girls Club of Erie	15,000.00	15,000.00	
Community Shelter Services	8,499.00	8,499.00	
Crime Victim Center of Erie County, Inc,	12,000.00	12,000.00	
Eagle's Nest Leadership Corporation	12,000.00	12,000.00	
JFK Center	5,479.00	5,479.00	
Mercy Center for Women	12,000.00	12,000.00	
Booker T. Washington Center	15,000.00	15,000.00	
Youth Leadership Institute of Erie	12,000.00	12,000.00	
PFT Borough of Edinboro		11,250.00	
Borough of Girard		25,000.00	
Borough of Union City		25,000.00	
City of Corry		12,500.00	
Fairview Prks & Recreation Authority		5,000.00	
Goodell Gardens & Homestead		12,365.12	
Headwaters Natural Resource Trust		9,295.00	
Impact Corry		25,000.00	
			399,102.86
Immediate Human Relief Fund			
Penn State University - The Behrend College		(3,928.78)	
Penn State University - The Behrend College		(35,860.00)	
			(39,788.78)

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
December 31, 2021

Special Events	<u>December</u>	<u>YTD</u>	<u>Subtotal</u>
Albion Area Fair, Inc.		12,268.75	
Asbury Woods Partnership		1,217.50	
Borough of Edinboro		1,000.00	
Borough of Union City		300.00	
CAFE		3,875.00	
Corry Higher Education Council		500.00	
Crime Victim Center of Erie County, Inc,		1,669.15	
Dr. Gertrude A. Barber Foundation		18,820.00	
Edinboro University Foundation		1,212.00	
Erie Art Company		1,250.00	
Erie Contemporary Ballet Theatre		4,044.00	
Erie Downtown Partnership		7,500.00	
Erie Homes for Children and Adults		3,077.00	
Erie Lions Club Save an Eye Game		975.00	
Erie Regional Chamber & Growth Partner.		5,000.00	
Film Society of NWPA		5,900.00	
French Creek Council, BSA		1,973.70	
Gaudenzia Erie		200.00	
Goodell Gardens & Homestead		1,115.00	
Holy Trinity RC Church		7,062.00	
Iroquois School District Foundation		5,200.00	
Jefferson Educational Society of Erie		20,000.00	
Lake Erie Fanfare		2,290.00	
Lake Erie Greek Cultural Society		2,250.00	
Mercy Center For Women		1,201.00	
Sacred Heart Church (2020)		197.23	
Sacred Heart Church		299.92	
Saint Joseph Church		6,000.00	
SSJ Neighborhood Network		1,821.80	
The Nonprofit Partnership		4,046.25	
Waterford Community Fair Association		8,950.00	
Wattsburg Agricultural Society		9,700.00	
Young Artists Debut Orchestra		3,600.00	
Youth Leadership Institute of Erie		385.75	
		<hr/>	<hr/>
			144,901.05

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
December 31, 2021

	December	YTD	Subtotal
SHAPING TOMORROW			
SMALL BUSINESS FINANCING			
Beehive Network			
Edinboro University Foundation	5,000.00	86,000.00	
Erie Regional Library Foundation		47,000.00	
Gannon University	5,000.00	84,500.00	
Mercyhurst University	5,000.00	5,000.00	
			222,500.00
YOUTH & EDUCATION			
Summer Jobs & More			
2020 Summer Jobs		11,480.00	
2021 Summer Jobs		112,147.71	
			123,627.71
Total Funds Disbursements	200,340.50	2,454,162.58	2,454,162.58

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
December 31, 2021

		<u>December</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Committed Funds:				
N&C	Renaissance Block 2018			
	1 Academy Neighborhood Association		11,250.00	22,500.00
	SSJ Neighborhood Network		7,000.00	70,000.00
	2 Bayfront Eastside Taskforce		25,000.00	50,000.00
	ServErie		29,000.00	58,000.00
	Renaissance Block 2020			
	Borough of North East		30,000.00	60,000.00
	Borough of Union City		10,000.00	60,000.00
	YMCA of Greater Erie	25,000.00	0.00	50,000.00
	Renaissance Block 2021			
	Borough of Union City		50,000.00	100,000.00
	Impact Corry		50,000.00	100,000.00
	Anchor Building			
	18 Emmaus Ministries, Inc.		5,000.00	100,000.00
	Performing Artists Collective Alliance		5,000.30	93,126.50
	19 Housing & Neighborhood Development Services		40,000.00	50,000.00
	Impact Corry		60,000.00	75,000.00
	20 Borough of Union City		15,000.00	64,375.00
	21 Performing Artists Collective Alliance		50,000.00	100,000.00
	Mission Main Street			
	1 Borough of North East		110,000.00	250,000.00
	City of Erie		225,000.00	250,000.00
	Erie Downtown Partnership		134,108.00	250,000.00
	2A Borough of Union City		4,000.00	200,000.00
	2B SSJ Neighborhood Network		55,500.00	250,000.00
	3 Borough of Girard		45,000.00	170,000.00
	Impact Corry		28,000.00	202,400.00
	Waterford Borough		84,600.00	249,800.00
MUN	Multi-Municipal Collaboration			
	21 Borough of North East	50,000.00	50,000.00	100,000.00
SB	Beehive Network			
	Edinboro University Foundation	5,000.00	0.00	200,000.00
	Erie Regional Library Foundation		5,877.00	200,000.00
	Gannon University	5,000.00	0.00	200,000.00
	Mercyhurst University	5,000.00	0.00	200,000.00
	Penn State University (Behrend)		100,000.00	200,000.00

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
December 31, 2021

Committed Funds (cont):

	<u>December</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
PP	Pilot Program		
		50,000.00	100,000.00
QP	Response Fund (COVID)		
		0.00	53,200.00
		680,000.00	1,200,000.00
		300,000.00	400,000.00
Y&E	Shaping Tomorrow		
		220,000.00	400,000.00
		37,852.29	150,000.00
Total Committed Funds	<u>90,000.00</u>	<u>2,517,187.59</u>	<u>6,278,401.50</u>

Erie County Gaming Revenue Authority
Check Detail Report
December 2021

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
12/03/2021	EFT	VISA	2021 November Statement	-235.83
12/06/2021	EFT	AmeriMasala	2021 Community Assets ACH	-5,000.00
12/06/2021	EFT	Borough of Edinboro	2021 Community Assets CC	-10,000.00
12/06/2021	EFT	Boro Women & Family Services	2021 Community Assets CC	-3,362.50
12/06/2021	EFT	Boys & Girls Club of Erie	2021 Community Assets CC	-15,000.00
12/06/2021	EFT	Community Shelter Services	2021 Community Assets CC	-8,499.00
12/06/2021	EFT	Crime Victim Center of Erie County, Inc.	2021 Community Assets CC	-12,000.00
12/06/2021	EFT	Eagle's Nest Leadership Corporation	2021 Community Assets CC	-12,000.00
12/06/2021	EFT	JFK Center	2021 Community Assets CC	-5,479.00
12/06/2021	EFT	Knox McLaughlin Gornall & Sennett	2021 November Legal	-513.00
12/06/2021	EFT	Mercy Center for Women	2021 Community Assets CC	-12,000.00
12/06/2021	EFT	Multicultural Community Resource Center	2021 Community Assets CC	-15,000.00
12/06/2021	EFT	Penn State University - Knowledge Park	2021 December Rent	-1,456.67
12/06/2021	EFT	Wells Fargo Financial Leasing	2021 December Copier Lease	-345.95
12/06/2021	EFT	Fidelity Investments	11/20/21 to 12/3/21 Simple IRA	-250.00
12/08/2021	EFT	ECCA, Inc.	11/20/21 to 12/3/21 Payroll	-8,776.80
12/08/2021	EFT	Velocity Network, Inc.	2021 December Phone/IT	-928.37
12/08/2021	EFT	Parker Philips	2021 November Professional Services	-3,000.00
12/08/2021	EFT	PMRS	Pay Ending 12/3/2021	-667.67
12/14/2021	EFT	Booker T. Washington Center	2021 Community Assets CC	-15,000.00
12/14/2021	EFT	Youth Leadership Institute of Erie	2021 Community Assets CC	-12,000.00
12/14/2021	EFT	YMCA of Greater Erie	2020 Renaissance Block - Final Payment	-25,000.00
12/20/2021	EFT	UPMC Health Plan	2022 January Health Insurance	-3,417.39
12/20/2021	EFT	Local iQ	2021 December Meeting	-95.09
12/22/2021	EFT	Edinboro University Foundation	Beehives - Final Payment	-5,000.00
12/22/2021	EFT	Mercyhurst University	Beehives - Final Payment	-5,000.00
12/22/2021	EFT	Gannon University	Beehives - Final Payment	-5,000.00
12/22/2021	EFT	ECCA, Inc.	12/4/21 to 12/17/21 Payroll	-8,776.80
12/28/2021	EFT	Borough of North East	2021 MMC	-50,000.00
12/31/2021	EFT	Erie Bank	Service Charge	-35.00



SCORECARD CASHBACK CURRENT BALANCE \$0.00 CASHBACK PAYOUT DATE 05/15/2022

Account Summary

Billing Cycle		11/09/2021
Days In Billing Cycle		30
Previous Balance		\$371.43
Purchases	+	\$235.83
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	-	\$371.43
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

NEW BALANCE \$235.83

Credit Summary

Total Credit Line	\$40,000.00
Available Credit Line	\$39,764.17
Available Cash	\$39,764.17
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Account Inquiries

- Call us at: (866) 317-0355
Lost or Stolen Card: (866) 317-0355
- Go to WWW.MyCardStatement.com
- Write us at PO BOX 30495, TAMPA, FL 33630-3495

Payment Summary

NEW BALANCE	\$235.83
MINIMUM PAYMENT	\$235.83
PAYMENT DUE DATE	12/04/2021

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Corporate Activity

TOTAL CORPORATE ACTIVITY				\$371.43-
Trans Date	Post Date	Reference Number	Transaction Description	Amount
11/03	11/03	1601088519	INTERNET PMT-THANK YOU	\$371.43-

Cardholder Account Summary

TAMMI MICHALI ####-####-####-8023	Payments & Other Credits \$0.00	Purchases & Other Charges \$235.83	Cash Advances \$0.00	Total Activity \$235.83
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Cardholder Account Detail

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
10/13	10/13	PBUS01	24692161286100353881754	AMZN Mktp US*2716G69O1 Amzn.com/bill WA	\$16.96
10/20	10/21	PBUS01	24692161293100232822376	AMZN Mktp US*2Y4OY0MIO Amzn.com/bill WA	\$101.17
10/28	10/29	PBUS01	24692161301100043884615	STAMPS COM 855-608-2677 CA	\$19.07
11/01	11/03	PBUS01	24789301306445702500155	GANNETT NEWSPRPR NE 888-8710686 IN	\$57.63

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830-0042

Account Number
####-####-####-8643

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
11/09/21	\$235.83	\$235.83	12/04/21

\$

BL ACCT 00100029-10000000
ERIE COUNTY GAMING
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672

e-Statement



MAKE CHECK PAYABLE TO:



VISA
PO BOX 4517
CAROL STREAM IL 60197-4517

Cardholder Account Detail Continued					
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
11/02	11/03	PBUS01	24692161306100308851429	Amazon.com*MT0VX91P3 Amzn.com/bill WA	\$41.00

Additional Information About Your Account
 MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

ScoreCard CashBack Earnings as of 11/08/2021					
SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$0.00	\$0.00	\$0.00	\$0.00	05/15/2022

Finance Charge Summary / Plan Level Information									
Plan Name	Plan Description	FCM ¹	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
Purchases									
PBUS01 001	PURCHASE	E	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$235.83
Cash									
CBUS01 001	CASH	G	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$0.00
* Periodic Rate (M)=Monthly (D)=Daily							Days In Billing Cycle: 30		
** includes cash advance and foreign currency fees							APR = Annual Percentage Rate		
¹ FCM = Finance Charge Method									
(V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.									



E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
JANUARY
2022**



COUNTY OF ERIE

OFFICE OF THE COUNTY EXECUTIVE
ERIE COUNTY COUNCIL

December 16, 2021

Dear Board or Commission Chairperson:

We write to express our strong disagreement with the request you recently received from Mr. Richards on behalf of County Executive-Elect Davis. His letter urged your agency to stop doing important aspects of your job, should the need arise, until after Mr. Davis takes office. Specifically, you were requested to refrain from any "extensions, cancellations or terminations of personnel or outside contracts."

You and your colleagues were chosen to serve the community because of your dedication to public service, good judgment, knowledge and experience, and character. The current County Executive and Council have confidence in those abilities. Equally important to us is respect for your independence and good faith as you discharge your responsibilities.


We believe that one of fundamental purposes for creating boards and commissions at the County level is to assure the public of the political independence of these important agencies. The role of the County Executive with respect to your agency is strictly limited to making appointments of qualified people to the Board or Commission. Once those appointments are confirmed by Council, the conduct of all aspects of agency business is left to you and your employees and contractors. We are concerned that the letter you received suggests otherwise.

You should continue to feel free to discharge your full responsibilities as you believe is in the best interests of our community.

Sincerely,


Kathy Dahlkemper
County Executive


Andre Horton
County Council, District 2


Mary Rennie
County Council, District 4



Knox McLaughlin Gornall & Sennett, P.C.
120 West Tenth Street | Erie, Pennsylvania 16501-1461
814-459-2800 | 814-453-4530 fax | www.kmgslaw.com

Timothy S. Wachter
twachter@kmgslaw.com

January 10, 2022

Dr. Perry Wood
Erie County Gaming Revenue Authority
5370 Fryling Rd., Ste. 201
Erie, PA 16510

RE: 2022 Rates – General Solicitor

Dear Dr. Wood:

Please know that we value our relationship with you and look forward to continuing to serve you throughout 2022. We at the Knox Firm appreciate the public service that you provide, and, as such, we have traditionally charged our public sector clients a deeply discounted rate for legal services. We are pleased to be able to continue to offer you deeply discounted rates in 2022, and, starting on January 1, 2022, our rate for solicitor services will increase \$5.00, which is a less than 3% increase, to \$195 per hour for attorneys and \$110 an hour for paralegals.

This reflects a small increase in our hourly fee, and represents a significant discount from our standard private sector rates. Thank you for allowing us to continue to serve you. Should you have any concerns, please do not hesitate to contact me. I remain,

Very truly yours,

KNOX McLAUGHLIN GORNALL &
SENNETT, P.C.

By: 
Timothy S. Wachter

2308472 v1

cc:

December 2021

Meeting with Executive Director
Ongoing Social Media Management
Ongoing Consulting
December Comms

IMPLEMENTED

25 Total December posts
24 Total graphics created
Press Releases:
 Community Assets
 Community Centers
 Lead Assets

IN PROGRESS | 2022 Grant Releases and Graphics

Holiday Graphics

IN PLANNING

Parks Fields & Trails 2 Year Report
ECGRA Playbook
Roadshow Tours with ECAT, PACA, and Train Station Corry

Tammi Michali

From: Kate Philips <philips@parkerphilips.com>
Sent: Friday, December 17, 2021 10:03 AM
To: Perry Wood
Subject:

5



ECGRA Community Asset Grants Strengthen Local Community Centers

ECGRA Invests Over \$250,000 in Community Centers and Borough of North East

CONTACT: Kate Philips
philips@parkerphilips.com
215.850.4647 | mobile

ERIE, PA (December 17, 2021) — Erie County Gaming Revenue Authority (ECGRA) has invested \$150,340.50 in the Community Assets Grant Program, which will be distributed to 13 community centers across Erie County, as well as invested \$100,000 for the second round of funding for the Multi-Municipal Collaboration grant to the Borough of North East.

The Community Assets – Community Centers grant program is an investment that provides funding for capital improvements, programming, and equipment for publicly accessible community centers. Community centers in Erie County have provided residents with basic health and well-being, job training, mentoring, education, nutrition, and other benefits to a large cross-section of the community.

“Community centers bring our Erie community together through social, educational, cultural, and recreational activities,” said Dr. Perry Wood, Executive Director, ECGRA. “A vibrant community center is the strong link needed to build safe and inclusive neighborhoods, so by strategically investing we are ensuring these vital centers continue to make a positive impact.”

The Multicultural Community Resource Center (MCRC) was a recipient of this round of grants. MCRC provides educational, social, political, self-sufficiency and economic progress services to Erie’s refugee, Latino/Hispanic/Latinx and international community, and are also a “welcoming” organization for Erie County’s New American population.

“As part of our new strategic plan and vision, we have identified a need to beautify our campus – so we requested funds to improve and enhance the presence of the exterior of our facility to create a better image of MCRC in Erie,” said Katie

Kretz, Executive Director, Multicultural Community Resource Center. “The goal of this project is to improve the aesthetics of the property, to ensure the safety and comfort of the clients we serve while on our campus, and to be better stewards in our community with enhancing our organization’s presence with the addition of new signage. MCRC is grateful to ECGRA for the support and contribution to continuing our mission within the Erie community.”

The Multi-Municipal Collaboration Grants were launched in 2012 to catalyze functional cooperation among Erie County’s 38 municipalities and to support economic growth and vibrancy in the community. For the second round of this grant, the Borough of North East was awarded for their Imagining North East Community Parks and fire training facility.

Below is a breakdown of the Community Assets – Community Center Grants and Multi-Municipal Collaboration Grant that were awarded:

Second Round of Multi Municipal Collaboration Grant			
Lead Organization	Collaborators	Project Description	Amount Awarded
Borough of North East	North East Township, Fuller Hose Company #1, Crescent Hose Company, Greenfield Township, Volunteer Fire Company Station #20	16428: Imagining North East Community Parks, Fire Training Facility	\$100,000.00
TOTAL			\$100,000.00

Community Assets - Community Centers		
Organization	Project	Amount Awarded
Booker T. Washington Center	After School Program	\$15,000.00
Boro Women & Family Services	Confidential Community Resource Room & Mental Health Accessibility	\$3,362.50
Borough of Edinboro	Edinboro Borough Community Room Renovation	\$10,000.00
Boys & Girls Club of Erie	Great Futures Start Here	\$15,000.00
Community Shelter Services	2021-22 Fire Alarm System Upgrade	\$8,499.00
Crime Victim Center of Erie County	Trauma Informed Healing Programs	\$12,000.00
Eagle's Nest Leadership Corporation	Kitchen Repairs/Renovation	\$12,000.00
John F. Kennedy Center	JFK Security Update	\$5,479.00
Martin Luther King Center	Family Matters - Workforce Development and Self-Sustainability	\$15,000.00
Mercy Center for Women	Community Vegetable and Meditation Garden	\$12,000.00
Multicultural Community Resource Center	Multicultural Community Resource Center Beautification	\$15,000.00
Northwestern Community Youth Center	Kitchen renovation/Heat and Insulation for Gym	\$15,000.00
Youth Leadership Institute of Erie	Connected in 5 Expansion Project	\$12,000.00
TOTAL		\$150,340.50



Asbury Woods
The woods are calling.

ANDREW J. CONNER
NATURE CENTER
BROWN'S FARM
GREENWAY TRAIL

4105 Asbury Road • Erie, Pennsylvania 16506 • 814.835.5356 • asburywoods.org

December 6, 2021

Mr. Perry Wood
ECGRA
5340 Fryling Road Suite 201
Erie, PA 16510-4672

Dear Perry,

Thank you for your donation this past year. Together, we've made a tremendous impact: educating over four thousand school-aged children (in-person and online); offering thousands of outdoor enthusiasts a nature's playground for hiking, dog walking, mountain biking, and more; and continuing to maintain and protect our property. I'm thrilled to share our annual report that showcases what we have accomplished thanks to your support.

Learn. Play. Protect. These three pillars hold up our mission of inspiring a greater connection to the natural world. It's through play that we'll introduce you to Nicole VanTassel and her children within the pages of the annual report. Nicole and her husband feel strongly that outdoor recreation and playtime helps to instill life-long conservation values in their children.

I'm grateful for the investments you have made in Asbury Woods. Your support has ensured that we are well-positioned to protect natural places so people like you, me, Nicole and her family can learn about our environment, enjoy recreating in natural places and pass on the importance of conservation.

I'm asking for your support once again as we strive to implement our strategic plan, mission and vision for Asbury Woods. Together we can help realize a future for Northwestern Pennsylvania where appreciation for and protection of natural places is a deeply held personal and community value.

Thank you for all you have done for Asbury Woods and your continued belief in the power of nature.

Sincerely,

Jennifer Farrar, CFRE
Executive Director



December 16, 2021

ECGRA
5340 Fryling Rd Ste 201
Erie, PA 16510-4672

Dear Perry,

Thank you for your generous gift of **\$12,000.00** to the Mercy Center for Women. As the last leaves fall from the trees and snow starts falling, we give thanks for people like you who believe in our mission. The women and children here at the Mercy Center made beautiful memories to last a lifetime. Families trick-or-treated at Zoo Boo, camped at Camp Fitch, and shared a delicious Thanksgiving meal together.

Clients and staff gave back to the Erie Community as they made Blessing Bags which were distributed to guests at our Thanksgiving Lunch held at the Erie City Mission on November 20th.



Everyone came together as a team to serve all who attended the lunch.

The project at the former Holy Rosary School is coming together beautifully- it's beginning to look like home! Recently, Mayor Joe Schember took a tour of the facility to see its progress. We are blessed to have many local dignitaries take interest in the housing crisis our community faces. Completion is scheduled for the end of December with the building opening in 2022.

It's beginning to look a lot like Christmas here at the Mercy Center! Decorations are appearing everywhere, and the children are writing letters to Santa. We look forward to celebrating the warmth of the season and thank you again for your kindness and generosity. You make a difference in the lives of those we serve.

"Christmas is doing a little something extra for someone." – Charles M. Schulz

Smile, Pray, Be Kind,

Jennie

Jennie Hagerty
Executive Director

*Dear Perry,
We never take your kindness for granted. We look forward to the community gardens in Spring 2022 along the mercy anchor Community Center. To bring beauty to the neighborhood as a blessing. Christmas Blessings*

In accordance with section 170(f)(8) of the Internal Revenue Code, I certify that Mercy Center for Women is a 501(c)3 charitable organization to which contributions are tax deductible. Since no goods or services were given in exchange for your gift, the entire amount is tax deductible. This letter serves as documentation of your gift and is necessary for your income tax records.

Tammi Michali

From: Halle Sullivan <hsullivan@wqln.org>
Sent: Monday, December 13, 2021 9:29 AM
To: Tom Maggio
Cc: Tammi Michali
Subject: RE: Grant Agreement Letter Successfully Submitted
Attachments: RyanFeedback12.10.21.png

Good morning, Tom!

I'd like to share a bit more good news from our recent ECGRA-funded "Erie Eats" video series:

Ryan Atzert, owner of Federal Hill Smokehouse, reached out to let us know how far the Erie Eats video we made with them as reached. He says, "I just want to thank you for doing that segment on us this year. It's been out for months and we still get customers coming in every week mentioning it. I can't believe the reach it had."

The video is also the best organically performing Facebook video WQLN has ever had.

Success!! And thank you, again, for supporting Erie Eats 😊

Halle

Halle K. Sullivan
Grant Writer
Grants & Community Engagement Manager
WQLN PBS NPR
(814) 217-6020
www.WQLN.org

From: Halle Sullivan
Sent: Monday, October 18, 2021 8:49 AM
To: tmaggio@ecgra.org
Cc: tmichali@ecgra.org
Subject: RE: Grant Agreement Letter Successfully Submitted

Good morning Tom,

I submitted our final report for the Erie Eats 'Arts, Culture & Heritage' grant last week but was only able to upload a single photo. (I think that is due to my lack of tech know-how, and not the online portal.) So I also want to share the attached photos with you: the exterior of Federal Hill Smokehouse that we filmed, and the (extremely tempting!) signature chicken & waffles dish at Chippers Seafood & Southern Fusion, which was the final video in the three-video series.

Happy Monday!

Halle

Halle K. Sullivan
Grant Writer
Grants & Community Engagement Manager

Union City to accept applications for Renaissance Grant funds

FROM STAFF REPORTS

Union City Borough has announced there are still funds available from the residential Renaissance Grant Program for 2021-22. There is a remaining balance of about \$30,000.

The Renaissance Grant funds are from the Erie County Gaming Revenue Authority (ECGRA). The purpose of the Renaissance Grant Program is to remove housing blight and reverse deterioration, incentivize and spur private investment, make neighborhoods and communities more attractive, increase market value of homes and improve the municipal tax

base.

Union City Borough Manager Cindy Wells said this round of funding includes residential properties on North Main Street, South Main Street, Waterford Street and Perry Street and still includes East High Street, West High Street, South Street, and First Avenue through Sixth Avenue.

There are not any income requirements. The application process opens Jan. 10 and runs through March 4. The grant is made on a 1:1 matching basis, and the maximum grant award is \$5,000.

◀ See Funds, P.2

Funds

(Continued from front page)

The following are the types of improvements permitted: doors and windows visible from the street; roofs, soffits, gutters and downspouts; exterior lighting; porches, stairs and steps; painting, siding and shutters; and chimney and masonry repairs.

Grants will be awarded based upon the level of improvements and the vitality and significant impact the project will make to a neighborhood.

In 2018, the borough received \$50,000 that was utilized in 2018-19 and provided for more than \$107,000 in residential improvements. In 2020, an additional \$60,000 was received and provided for more than \$140,000 in residential improvements. The borough received \$100,000 to be spent in 2021 and 2022.

All grant applications must be approved by Union City Borough Council. In 2020, there were 17 applications. Council had approved all 17 applications. This past July, Council approved 11 applications.

The guidelines and applications are available online at unioncitypa.us or at the Union City Borough Office, 13 S. Main St., during normal business hours.

For more information, call the borough office at 814-438-2331.



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Impact Corry awarded \$50K for Renaissance program

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Impact Corry was recently awarded \$50,000 through the Keystone Communities Program that will continue to fund a Renaissance Block Grant Program in which homeowners in Corry can make improvements to their houses and see their money matched.

Gov. Tom Wolf made the announcement on Dec. 20 that 34 projects in 22 counties would receive the grant money. The Department of Community and Economic Development administers the program.

Separately, the Erie County Gaming Revenue Authority has invested \$190,000 to date toward the Renaissance Block grants, matched by homeowners' investments totaling over \$200,000.

ECGRA's investments into the Renaissance Block grants have served 43 families in Corry.

When the Renaissance Block Grant Program was opened to Corry residents in 2019, four neighborhoods were ultimately selected as eligible to apply for the funding. ECGRA matches dollar-for-dollar while each homeowner is eligible to receive up to \$5,000 for his or her home.

"It's a neighborhood building initiative that lets neighbors collaborate to save money and gives them a one-to-one match to improve their properties," Impact Corry Executive Director Charles Gray said in 2019.

With this most recent \$50,000 from the state, 10 to 13 families will be served, with up to \$5,000 per project in matching funds.

Gray said that funding contracts are being reviewed and those who've been on the waiting list for the program will be notified.