



MEETING OF THE BOARD OF DIRECTORS  
VIA ZOOM/In Person  
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510  
December 9, 2021

ZOOM Meeting Information:  
<https://us02web.zoom.us/j/87837007762>

Meeting ID: 878 3700 7762  
Password: not required

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – November 2021
5. DIRECTOR’S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
9. COMMITTEE REPORTS
  - a. Treasurer’s Report
  - b. Strategic Planning Committee
  - c. Update from County Council
  - d. Update from County Executive’s Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR’S REPORT
12. OLD BUSINESS

### 13. NEW BUSINESS

- a. Resolution Number 17, 2021 – Resolution to approve the 2022 Board Meeting Schedule
- b. Resolution Number 18, 2021 – Resolution to direct the Erie Community Foundation to release \$528,979 to the Erie County Lead Assets
- c. Resolution Number 19, 2021 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute agreements to establish the Community Enterprise Financing Loan to serve as a guide to update ECGRA’s Impact Investing Policy in Erie County
- d. Resolution Number 20, 2021 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Impact Corry in conjunction with the Community Enterprise Financing Loan, not to exceed \$300,000
- e. Resolution Number 21, 2021 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with the Youth Leadership Institute of Erie in conjunction with the Community Enterprise Financing Loan, not to exceed \$188,000
- f. Resolution Number 22, 2021 – Resolution to support the design, creation, and implementation of a Women’s Small Business Center

### 14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, January 20, 2022  
Time: 8:30 a.m. – BOARD Meeting  
Location: 5240 Knowledge Parkway, Erie, PA 16510; Jordan Room  
ZOOM meeting – details to follow



## **Erie County Gaming Revenue Authority**

### **Minutes of the Board of Directors' Meeting**

**November 19, 2021**

Meetings for the Board of Directors of ECGRA can begin meeting in a physical location per Governor Wolf's proclamation of June 11, 2021. However, each member and ex-officio has the option to attend in person or virtually. Members of the public can now speak at the physical location of 5240 Knowledge Parkway.

#### **CALL TO ORDER**

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on November 19, 2021 at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

#### **ROLL CALL**

Mr. Barney, Mr. DiPaolo, Ms. Hess, and Ms. Loll, are present via Zoom. Mr. Cleaver and Mr. Paris are present in person. Mr. Wachter and Mr. Lee are present via Zoom, and Dr. Wood is present in person. Mr. Sample joins the meeting late via Zoom.

#### **APPROVAL OF THE AGENDA**

Mr. Cleaver makes a motion to approve the agenda as presented. Mr. Paris seconds the motion. There is no discussion of the agenda. Motion carries 6-0.

#### **APPROVAL OF MINUTES** – October 2021

Mr. Cleaver makes a motion to accept the minutes. Mr. Paris seconds the motion. There is no discussion on the minutes. Motion carries 6-0.

#### **DIRECTOR'S COMMENTS**

**Mr. Paris:** I was just curious on what everyone thought about the zoo losing its accreditation and if we should kick them out of the Lead Assets. What do you think? I was just wondering if there may be

any ramifications down the road. How did this happen, and is this something we should be concerned about?

Mr. Barney: I agree that we need to discuss it and how it occurred, but I wasn't leaning all the way toward kicking them out of the Lead Assets. It is definitely something to discuss. What are the feelings of others?

Ms. Hess: I think I would need way more information, personally, before I would have an opinion.

Mr. DiPaolo: I would also.

Mr. Paris: That's all I had; I was just curious.

Mr. Barney: I think we'll be talking to them in the near future. There will be some discussion with the Lead Assets on the Lead Assets. Dr. Wood, what is your opinion? Do you have any comment?

Dr. Wood: I saw it on the news last night with everyone else. What is the weight of zoo accreditation at the end of the day? I don't really know. It seems like a black eye. From a legal standpoint, I don't think there is anything in the Settlement Agreement that says, "Thou shalt remain accredited" clause.

Mr. Wachter: Perry, I would agree. There is nothing in there that says that. I would also note that my knowledge of the accreditation process is such that that if you are accredited and you receive some funding from the Commonwealth of Pennsylvania, then you are not subject to the Pennsylvania Game Commission regulations regarding zoos and that is why it is important for these zoos to be accredited. The Game Commission regulations were drafted, I think, in the 50's, and they are very outdated.

Dr. Wood: Game Commission, not Gaming Commission. Those are two very different things.

Mr. Wachter: It's more of an operational issue for the zoo rather than anything else.

Mr. Barney: Thank you. Are there any other Directors who have anything to say?

Ms. Hess: I do, Dale. I just wanted to share with everyone that I participated in several of the Jefferson Society presentations over the last couple of weeks. It was really good and I think it is a really important service and the money that we provide the Jefferson Society produces really good programming. I just wanted to share that with everyone that there were some really good programs that we supported. That's all I have.

#### COMMENTS BY THE CHAIR

Mr. Barney: I concur, Kelly. I had the opportunity to attend quite a few of them and I thought they were top notch.

#### PUBLIC COMMENT

There is no public present.

## PRESENTATIONS

There are no presentations scheduled.

## COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Cleaver: Thank you, Mr. Chairman. I reviewed all the expenses, the Profit & Loss, with Dr. Wood and everything seems in order and we are well within our budget. There is one item that I do want to bring up and for Dr. Wood to explain. We do have what they call Interactive Gaming Revenue; it's an additional revenue that we received and I'll turn it over to Perry and let him explain where that came from. It's a plus on our side. Other than that, I have nothing to report, Mr. Chairman.

Dr. Wood: I will explain this briefly. Typically, we have only had one category of revenue, and that was Gaming Revenue which is revenue that came from slots. Now there is a new form of revenue called Interactive Gaming Revenue which is only a couple of years old. There was a large cash payout of \$1.9 million, which is our share after the County takes their half and we decided to recognize it because, while it is subject to the Settlement, it is immediately unrestricted as opposed to having to wait twelve months for the funds to become unrestricted like we have to do with slots revenue. It is similar but has that one distinction. I'll see if Tim has anything to add because Tim is the one who helped me come to this conclusion after reviewing the legal side.

Mr. Wachter: This is like a true-up payment. The way that this works with Interactive Gaming is that the State has set a base year of 2017-2018 and they measured the amount of money that each county had received from the Local Share slots revenue and then they determine when they put the Interactive Gaming in that that was going to impact the amount of slots money received. So, then this payment is a true-up to take us from where we were with slots in 2017-18 and truing it up using the Interactive Gaming Revenue. It is specifically to be spent on that category of municipal projects that we typically spend our money on. So, this is making up for lost money, which is great.

Mr. Barney: Thank you. Are there any questions of the Finances?

Mr. DiPaolo makes a motion to accept the Treasurer's Report as presented, with Dr. Wood's explanation of interactive gaming. Mr. Paris seconds the motion. There are no questions or discussion of the Treasurer's Report. Motion carries 6-0.

The internet service in the building at Knowledge Parkway has been unstable and now has been disconnected. The meeting continues via Mr. Paris's personal cell phone. The minutes from here on out are a summary of the statements that were made.

- b. Strategic Planning Committee: Dr. Wood states that there was a meeting held last week via Zoom to discuss the applications for the Community Centers, of which there were 16, and the Multi-Municipal Collaboration, of which there was only one. The consensus that was reached at that meeting is shown in resolution form in both Resolution Number 15, 2021 and Resolution Number 16, 2021 that will be voted on later in the meeting.

- c. Update from County Council: Mr. Anderson is not present to give an update.
- d. Update from County Executive's Office: Mr. Lee wants to reiterate what Ms. Hess stated earlier about the caliber of the Jefferson Educational Summit that was held over the past two weeks. Mr. Lee was able to attend the session with former President George Bush and felt that it was outstanding. He stated that it is not often that Erie, PA has the opportunity to sit in and listen to a former President of the United States speak. Not only that event, but all the others, shows the outstanding quality of programming we have available to us.

Mr. Lee then proceeds to talk about the 2022 County budget having been submitted to the County for review. The amount of the budget is \$534.24 million and County Council will have until the end of the month to make a decision on that budget.

Next, Mr. Lee talks about the ARPA money that has been made available and that the \$26.2 million has been set aside for the 2022 budget, in which ECGRA will have a part, to administer the Transformative Grants.

Dr. Wood asks Mr. Lee to clarify that ECGRA is indeed in the budget for 2022, and if so, how much would ECGRA be receiving. Mr. Lee confirms that ECGRA will be receiving money in 2022 for the Transformative Grants but does not have a specific number. He tells Dr. Wood to get in touch with James Sparber to confirm the actual amount.

Mr. Lee then gives an update on the 2021 Summer Jobs Program and explains that the final report of the outcomes is in process by Keystone Research and as soon as that report is completed, he will submit it to Dr. Wood who can make it available to all Board members.

### REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood begins by talking about the status of ECGRA's application for the ARPA funding in the amount of \$4 million for Transformative Grants. He tells that Board that paperwork has been signed and submitted but we are waiting for some feedback at this time. The basic model of the Transformative Grants is to focus on areas like entrepreneurship and small business, placemaking, and community facilities. He reiterates that ECGRA did submit the first draft of the application and that the process is moving along. Dr. Wood asks for questions and there are none.

Dr. Wood directs everyone's attention to the report in their documents and references the letters of thanks and the various news clippings that pertain to ECGRA. But he notes that the main document in his report is the report of the COVID-19 Committee. He is very pleased that Erie County has a document like this that highlights several different types of organizations and the impact that COVID may have had upon each one. He explains that this document will be very helpful to ECGRA in moving forward with the Transformative Grant program because it helps clarify where the needs are strongest.

Dr. Wood explains that the report is broken down by categories and each category has three sections; they include Highlights – which tells who was involved in the discussions about that particular topic, Findings – which tells what had been discussed and what the perceived needs were, and finally Recommendations – which is the results and ideas of how to best move forward.

Dr. Wood confirms how productive these meetings were and recognizes the members of the committee for their great communication, interaction, and support of such a timely topic. Dr. Wood asks for questions and there are none.

### SOLICITOR'S REPORT

Mr. Wachter states that he was only going to discuss the Interactive Gaming, but since Dr. Wood already did, he has nothing to discuss.

## OLD BUSINESS

There is no old business to discuss at this time.

## NEW BUSINESS

- a. Resolution Number 15, 2021 – Resolution to enter into agreement with one (1) entity as the sole recipient of the 2021 Multi-Municipal Collaboration Grant, Round 2.

Dr. Wood reads the resolution.

Mr. Paris makes a motion to accept the resolution. Mr. Cleaver seconds the motion. There is no further discussion of the resolution. Motion carries 6-0.

Mr. Sample joins the meeting via zoom on Mr. Paris's cell phone.

- b. Resolution Number 16, 2021 – Resolution to enter into agreements with thirteen (13) Erie County community organizations and municipalities engaged in Community Centers as part of the Community Assets.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution. Ms. Hess seconds the motion.

Mr. DiPaolo notes that he will have to abstain from voting on this resolution as he is on the Executive Board of the Eagle's Nest Leadership Corporation, who is one of the grantees receiving funds. Mr. Wachter is asked to prepare and submit a Conflict of Interest Memo for Mr. DiPaolo.

There is no further discussion of the resolution. Motion carries 6-0-1, with Mr. DiPaolo abstaining.

## ADJOURNMENT

Ms. Paris moves to adjourn. Mr. Sample seconds the motion.

**Erie County Gaming Revenue Authority  
Profit & Loss  
November 2021**

	<u>November</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2021-22 YTD</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
44800 · Gaming Revenue		1,572,600.15		
44801 · Interactive Gaming Revenue		1,946,938.99		
46400 · Other Types of Income				
46410 · Interest Income - Savings	292.56	3,501.65		
46422 · Interest Income - BWC - Erie Grow		15,250.00		
46424 · Interest Income - Progress Fund		10,000.00		
46425 · Interest Income - EDF Restruct		9,750.00		
46426 · Int. Income - BWC - Inclusive		12,708.33		
46427 · Interest Income - Blue Highway		65.24		
46428 · Interest Income - eCAT		7,668.00		
<b>Total Income</b>	<u>292.56</u>	<u>3,578,482.36</u>		
<b>Expense</b>				
62100 · Contracted Services	5,042.04	41,867.42	<b>53,000.00</b>	<b>79,500.00</b>
62800 · Facilities & Equipment	1,456.67	13,195.54	<b>13,664.00</b>	<b>20,500.00</b>
65000 · Office Administration	2,073.67	9,488.80	<b>11,432.00</b>	<b>17,150.00</b>
65100 · Other Types of Expenses	2,296.84	26,062.23	<b>32,664.00</b>	<b>49,000.00</b>
66000 · Payroll Expenses	22,721.29	193,844.01	<b>207,568.00</b>	<b>311,352.00</b>
<b>Total Expense</b>	<u>33,590.51</u>	<u>284,458.00</u>	<u><b>318,328.00</b></u>	<u><b>477,502.00</b></u>
<b>Net Ordinary Income</b>	(33,297.95)	3,294,024.36		
<b>Other Income/Expense</b>				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets	156,500.00	277,261.36		
70050 · Municipal Settlements	486,734.75	879,884.79		
70070 · Special Events	14,145.15	156,402.05		
70090 · Multi-Municipal Collaboration	(83,700.87)	63,299.13		
70100 · Mission Main Street		212,010.82		
70120 · Summer Jobs Program	94,953.79	123,627.71		
70125 · Neighborhoods & Communities MRI				
70130 · Small Business Financing		207,500.00		
70140 · Pilot Projects	25,000.00	65,000.00		
70150 · Shaping Tomorrow				
70170 · Renaissance Block		210,625.00		
70180 · Anchor Building		98,000.00		
70190 · COVID-19 Immediate Human Relief		(39,788.78)		
<b>Total 70000 · Grants / Settlements</b>	<u>693,632.82</u>	<u>2,253,822.08</u>		
<b>Net Other Income</b>	<u>(693,632.82)</u>	<u>(2,253,822.08)</u>		
<b>Net Income</b>	<u><b>(726,930.77)</b></u>	<u><b>1,040,202.28</b></u>		



**Erie County Gaming Revenue Authority**  
**Balance Sheet**  
As of November 30, 2021

	<b>November</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10000 · ErieBank - Checking	136,188.43
10100 · ErieBank - Savings	
10101 · Committed Funds	2,507,187.59
10102 · Restricted Funds	3,469,358.62
10100 · ErieBank - Savings - Other	5,039,601.50
<b>Total 10100 · ErieBank - Savings</b>	<b>11,016,147.71</b>
<b>Total Checking/Savings</b>	11,152,336.14
<b>Other Current Assets</b>	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	4,635.00
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	520,000.00
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · Notes Receivable - eCAT	500,000.00
12900 · Reserve for Uncollectable Notes	(1,540,000.00)
<b>Total 12000 · Notes Receivable</b>	<b>6,134,635.00</b>
14500 · Prepaid Insurance	(1,445.52)
<b>Total Other Current Assets</b>	<b>6,133,189.48</b>
<b>Total Current Assets</b>	<b>17,285,525.62</b>
<b>TOTAL ASSETS</b>	<b>17,285,525.62</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	13,318,259.55
Net Income	1,040,201.89
<b>Total Equity</b>	<b>17,285,525.62</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>17,285,525.62</b>

**Erie County Gaming Revenue Authority**  
**Budget vs. Actual**  
**November 2021**

Expense	November	YTD	Budget	Over/(Under) Budget	% of Budget
<b>62100 · Contracted Services</b>					
62110 · Accounting Fees	0.00	10,100.00	15,000.00	(4,900.00)	67.33%
62130 · Professional Services	3,000.00	24,000.00	40,000.00	(16,000.00)	60.00%
62140 · Legal Services	1,957.00	6,346.00	20,000.00	(13,654.00)	31.73%
62145 · Website Design	0.00	717.99	3,000.00	(2,282.01)	23.93%
62150 · Payroll Services	85.04	703.43	1,500.00	(796.57)	46.90%
<b>Total 62100 · Contracted Services</b>	<b>5,042.04</b>	<b>41,867.42</b>	<b>79,500.00</b>	<b>(37,632.58)</b>	<b>52.66%</b>
<b>62800 · Facilities &amp; Equipment</b>					
62840 · Office Equipment	0.00	1,542.18	2,500.00	(957.82)	61.69%
62890 · Rent	1,456.67	11,653.36	18,000.00	(6,346.64)	64.74%
<b>Total 62800 · Facilities &amp; Equipment</b>	<b>1,456.67</b>	<b>13,195.54</b>	<b>20,500.00</b>	<b>(7,304.46)</b>	<b>64.37%</b>
<b>65000 · Office Administration</b>					
65010 · Books, Subscriptions, Dues	287.66	2,544.79	3,000.00	(455.21)	84.83%
65020 · Postage	26.07	209.56	500.00	(290.44)	41.91%
65040 · Office Supplies	83.73	1,000.40	2,000.00	(999.60)	50.02%
65050 · Cell Phone	1,131.53	1,346.21	2,200.00	(853.79)	61.19%
65060 · Copier Lease	345.95	2,767.60	4,200.00	(1,432.40)	65.90%
65070 · Copier Printing Costs	0.00	12.69	500.00	(487.31)	2.54%
65080 · Bank Fees	35.00	280.00	500.00	(220.00)	56.00%
65085 · Professional Development	0.00	1,054.93	2,000.00	(945.07)	52.75%
65090 · Meeting Expenses	163.73	272.62	2,000.00	(1,727.38)	13.63%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
<b>Total 65000 · Office Administration</b>	<b>2,073.67</b>	<b>9,488.80</b>	<b>17,150.00</b>	<b>(7,661.20)</b>	<b>55.33%</b>
<b>65100 · Other Types of Expenses</b>					
65105 · Outreach	0.00	1,246.08	5,000.00	(3,753.92)	24.92%
65110 · Advertising	0.00	223.10	4,000.00	(3,776.90)	5.58%
65115 · Phone/IT/Fax	794.36	10,430.07	18,000.00	(7,569.93)	57.94%
65120 · Insurance	834.50	8,345.00	10,100.00	(1,755.00)	82.62%
65130 · Grant Management Software	0.00	5,150.00	4,900.00	250.00	105.10%
65150 · Travel	667.98	667.98	7,000.00	(6,332.02)	9.54%
<b>Total 65100 · Other Types of Expenses</b>	<b>2,296.84</b>	<b>26,062.23</b>	<b>49,000.00</b>	<b>(22,937.77)</b>	<b>53.19%</b>
<b>66000 · Payroll Expenses</b>					
66005 · Salaries & Wages	20,109.05	171,467.84	274,400.00	(102,932.16)	62.49%
66010 · FITW Tax	1,276.90	11,025.78	17,302.00	(6,276.22)	63.73%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	0.00	2,000.00	(2,000.00)	0.00%
66700 · PMRS	1,335.34	11,350.39	17,500.00	(6,149.61)	64.86%
<b>Total 66000 · Payroll Expenses</b>	<b>22,721.29</b>	<b>193,844.01</b>	<b>311,352.00</b>	<b>(117,507.99)</b>	<b>62.26%</b>
<b>Total Expense</b>	<b>33,590.51</b>	<b>284,458.00</b>	<b>477,502.00</b>	<b>(193,044.00)</b>	<b>59.57%</b>

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
as of  
**November 30, 2021**

	<u>November</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
<b>Restricted Uncommitted Funds</b>	3,469,358.62		
<b>Committed Funds</b>	2,507,187.59		
<b>2021 Restricted Funds:</b> (75% - after settlement payments)			
First Quarter Gaming Revenue		332,414.20	
Second Quarter Gaming Revenue		1,240,185.95	
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			<b>1,572,600.15</b>
<b>2021 Interactive Gaming Revenue</b>			
FY 2020-2021		1,946,938.99	<b>1,946,938.99</b>
<b>FY Disbursements:</b>			
First Quarter Disbursements		782,550.20	
Second Quarter Disbursements		796,394.02	
Third Quarter Disbursements	693,632.82	674,877.86	
Fourth Quarter Disbursements			<b>2,253,822.08</b>

**Disbursements Detail**

**Grants/Settlements**

	<u>November</u>	<u>YTD</u>	<u>Subtotal</u>
<b>MUNICIPALITIES</b>			
<b>Settlements</b>			
Summit Township	219,030.65	395,948.19	
Greene Township	53,540.82	96,787.32	
McKean Township	53,540.82	96,787.32	
Millcreek Township	53,540.82	96,787.32	
Waterford Township	53,540.82	96,787.32	
Erie County	53,540.82	96,787.32	
			<b>879,884.79</b>
<b>Multi-Municipal Collaboration</b>			
Borough of North East 2018	(83,700.87)	(83,700.87)	
Girard Township		17,000.00	
Impact Corry		25,000.00	
Jefferson Educational Society		100,000.00	
West Erie County EMA		5,000.00	
			<b>147,000.00</b>

Erie County Gaming Revenue Authority

Schedule of Grant Reserve

as of  
November 30, 2021

	<u>November</u>	<u>YTD</u>	<u>Subtotal</u>
<b>NEIGHBORHOODS &amp; COMMUNITIES</b>			
<b>Anchor Building</b>			
Albion Borough		48,000.00	
Gaudenzia Erie		0.00	
Performing Artists Collective Alliance		50,000.00	
		<u>50,000.00</u>	<u>98,000.00</u>
 <b>Mission Main Street</b>			
Preservation Erie - 2018		(2,591.18)	
Borough of Edinboro - 2019		34,900.00	
Erie Downtown Partnership - 2019		45,892.00	
Our West Bayfront - 2019		133,810.00	
		<u>133,810.00</u>	<u>212,010.82</u>
 <b>Renaissance Block</b>			
Borough of Girard - 2020		25,625.00	
Borough of Union City - 2021		50,000.00	
Impact Corry - 2019		50,000.00	
Impact Corry - 2021		50,000.00	
Our West Bayfront		10,000.00	
Sisters of Mercy		25,000.00	
		<u>25,000.00</u>	<u>210,625.00</u>
 <b>PILOT PROGRAMS</b>			
Film Society of Northwestern PA		15,000.00	
New Localism Associates	25,000.00	50,000.00	
	<u>25,000.00</u>	<u>50,000.00</u>	<u>65,000.00</u>

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
as of  
**November 30, 2021**

	November	YTD	Subtotal
<b>QUALITY OF PLACE</b>			
<b>Community Assets</b>			
<b>ACH</b> Albion Area Fair, Inc.	8,000.00	8,000.00	
Dafmark Dance Theater	12,000.00	12,000.00	
Edinboro Arts & Music Fest	10,000.00	10,000.00	
Edinboro Highland Games	8,000.00	8,000.00	
Erie Contemporary Ballet Theatre	12,000.00	12,000.00	
Erie County Veterans Memorial Park	13,500.00	13,500.00	
Erie PAL	8,000.00	8,000.00	
Erie Yesterday	11,501.00	11,501.00	
Film Society of Northwestern PA	7,500.00	7,500.00	
Lake Erie Fanfare, Inc.	12,000.00	12,000.00	
Maggie Knox Western	7,500.00	7,500.00	
Performing Artists Collective Alliance	10,000.00	10,000.00	
Presque Isle Light Station	5,000.00	5,000.00	
United Way of Erie County	5,000.00	5,000.00	
Wattsburg Wrestling Club	8,000.00	8,000.00	
WQLN Public Media	15,000.00	15,000.00	
Young Artists Debut Orchestra	15,000.00	15,000.00	
<b>CC</b> 2018 CC - Erie Center on Health and Aging		(4,648.76)	
<b>PFT</b> Borough of Edinboro		11,250.00	
Borough of Girard		25,000.00	
Borough of Union City		25,000.00	
City of Corry		12,500.00	
Fairview Prks & Recreation Authority		5,000.00	
Goodell Gardens & Homestead		12,365.12	
Headwaters Natural Resource Trust		9,295.00	
Impact Corry		25,000.00	
			120,761.36
<b>Immediate Human Relief Fund</b>			
Penn State University - The Behrend College		(3,928.78)	
Penn State University - The Behrend College		(35,860.00)	
			(39,788.78)

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
as of  
**November 30, 2021**

<b>Special Events</b>	<u>November</u>	<u>YTD</u>	<u>Subtotal</u>
Albion Area Fair, Inc.		12,268.75	
Asbury Woods Partnership		1,217.50	
Borough of Edinboro		1,000.00	
Borough of Union City		300.00	
CAFE		3,875.00	
Corry Higher Education Council		500.00	
Crime Victim Center of Erie County, Inc,	1,669.15	1,669.15	
Dr. Gertrude A. Barber Foundation		18,820.00	
Edinboro University Foundation		1,212.00	
Erie Art Company		1,250.00	
Erie Contemporary Ballet Theatre		4,044.00	
Erie Downtown Partnership		7,500.00	
Erie Homes for Children and Adults		3,077.00	
Erie Lions Club Save an Eye Game	975.00	975.00	
Erie Regional Chamber & Growth Partner.		5,000.00	
Film Society of NWPA		5,900.00	
French Creek Council, BSA		1,973.70	
Gaudenzia Erie		200.00	
Goodell Gardens & Homestead		1,115.00	
Holy Trinity RC Church		7,062.00	
Iroquois School District Foundation		5,200.00	
Jefferson Educational Society of Erie		20,000.00	
Lake Erie Fanfare		2,290.00	
Lake Erie Greek Cultural Society		2,250.00	
Mercy Center For Women		1,201.00	
Sacred Heart Church (2020)		197.23	
Sacred Heart Church		299.92	
Saint Joseph Church		6,000.00	
SSJ Neighborhood Network		1,821.80	
The Nonprofit Partnership		4,046.25	
Waterford Community Fair Association		8,950.00	
Wattsburg Agricultural Society		9,700.00	
Young Artists Debut Orchestra		3,600.00	
Youth Leadership Institute of Erie		385.75	
			<b>144,901.05</b>

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
as of  
**November 30, 2021**

	November	YTD	Subtotal
<b>SHAPING TOMORROW</b>			
<b>SMALL BUSINESS FINANCING</b>			
<b>Beehive Network</b>			
Edinboro University Foundation		81,000.00	
Erie Regional Library Foundation		47,000.00	
Gannon University		79,500.00	
			<b>207,500.00</b>
<b>YOUTH &amp; EDUCATION</b>			
<b>Summer Jobs &amp; More</b>			
2020 Summer Jobs		11,480.00	
2021 Summer Jobs	94,953.79	112,147.71	
			<b>123,627.71</b>
<b>Total Funds Disbursements</b>	693,632.82	2,253,822.08	<b>2,169,521.95</b>

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
as of  
**November 30, 2021**

		<u>November</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
<b>Committed Funds:</b>				
<b>N&amp;C</b>	<b>Renaissance Block 2018</b>			
	1 Academy Neighborhood Association		11,250.00	22,500.00
	SSJ Neighborhood Network		7,000.00	70,000.00
	2 Bayfront Eastside Taskforce		25,000.00	50,000.00
	ServErie		29,000.00	58,000.00
	<b>Renaissance Block 2020</b>			
	Borough of Girard		0.00	51,250.00
	Borough of North East		30,000.00	60,000.00
	Borough of Union City		10,000.00	60,000.00
	YMCA of Greater Erie		25,000.00	50,000.00
	<b>Renaissance Block 2021</b>			
	Borough of Union City		50,000.00	100,000.00
	Impact Corry		50,000.00	100,000.00
	<b>Anchor Building</b>			
	18 Emmaus Ministries, Inc.		5,000.00	100,000.00
	Performing Artists Collective Alliance		5,000.30	93,126.50
	19 Housing & Neighborhood Development Services		40,000.00	50,000.00
	Impact Corry		60,000.00	75,000.00
	20 Borough of Union City		15,000.00	64,375.00
	Gaudenzia Erie		0.00	50,000.00
	21 Albion Borough		0.00	48,000.00
	Performing Artists Collective Alliance		50,000.00	100,000.00
	<b>Mission Main Street</b>			
	1 Borough of North East		110,000.00	250,000.00
	City of Erie		225,000.00	250,000.00
	Erie Downtown Partnership		134,108.00	250,000.00
	2A Borough of Union City		4,000.00	200,000.00
	2B Preservation Erie		0.00	150,000.00
	SSJ Neighborhood Network		55,500.00	250,000.00
	3 Borough of Girard		45,000.00	170,000.00
	Impact Corry		28,000.00	202,400.00
	Waterford Borough		84,600.00	249,800.00
<b>MUN</b>	<b>Multi-Municipal Collaboration</b>			
<b>SB</b>	<b>Beehive Network</b>			
	Edinboro University Foundation		5,000.00	200,000.00
	Erie Regional Library Foundation		5,877.00	200,000.00
	Gannon University		5,000.00	200,000.00
	Mercyhurst University		5,000.00	200,000.00
	Penn State University (Behrend)		100,000.00	200,000.00



**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
as of  
**November 30, 2021**

**Committed Funds (cont):**

	<u>November</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
<b>PP</b>			
<b>Pilot Program</b>			
Partnership for a Healthy Community		50,000.00	100,000.00
New Localism Associates	\$25,000.00	0.00	50,000.00
<b>QP</b>			
<b>Response Fund (COVID)</b>			
Penn State Behrend x2		0.00	53,200.00
Small Business		680,000.00	1,200,000.00
Non-Profit		300,000.00	400,000.00
<b>Y&amp;E</b>			
<b>Shaping Tomorrow</b>			
Empower Erie - Community College		220,000.00	400,000.00
<b>GECAC - Summer Jobs Program 2021</b>	94,953.79	37,852.29	150,000.00
<b>Total Committed Funds</b>	<u><u>119,953.79</u></u>	<u><u>2,507,187.59</u></u>	<u><u>6,527,651.50</u></u>

**Erie County Gaming Revenue Authority**  
**Check Detail Report**  
November 2021

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
11/03/2021	EFT	VISA	2021 October Statement	-371.43
11/03/2021	EFT	Wells Fargo Financial Leasing	2021 November Copier Lease	-345.95
11/03/2021	EFT	Penn State University - Knowledge Park	2021 November Rent	-1,456.67
11/03/2021	EFT	Crime Victim Center of Erie County, Inc,	2021 Special Events	-1,669.15
11/03/2021	EFT	Dafmark Dance Theater	2021 Community Assets ACH	-12,000.00
11/03/2021	EFT	Erie Contemporary Ballet Theatre	2021 Community Assets ACH	-12,000.00
11/03/2021	EFT	Erie County Veterans Memorial Park	2021 Community Assets ACH	-13,500.00
11/03/2021	EFT	Erie Yesterday	2021 Community Assets ACH	-11,501.00
11/03/2021	EFT	Lake Erie Fanfare, Inc.	2021 Community Assets ACH	-12,000.00
11/03/2021	EFT	New Localism Associates	2021 Pilot Project - Final Payment	-25,000.00
11/03/2021	EFT	Performing Artists Collective Alliance	2021 Community Assets ACH	-10,000.00
11/03/2021	EFT	United Way of Erie County	2021 Community Assets ACH	-5,000.00
11/03/2021	EFT	Wattsburg Wrestling Club	2021 Community Assets ACH	-8,000.00
11/03/2021	EFT	WQLN Public Media	2021 Community Assets ACH	-15,000.00
11/03/2021	EFT	Young Artists Debut Orchestra	2021 Community Assets ACH	-15,000.00
11/03/2021	EFT	Summit Township	FY 20-21 Interactive Gaming	-219,030.65
11/03/2021	EFT	Greene Township	FY 20-21 Interactive Gaming	-53,540.82
11/03/2021	EFT	McKean Township	FY 20-21 Interactive Gaming	-53,540.82
11/03/2021	EFT	Millcreek Township	FY 20-21 Interactive Gaming	-53,540.82
11/03/2021	EFT	Waterford Township	FY 20-21 Interactive Gaming	-53,540.82
11/03/2021	EFT	Erie County	FY 20-21 Interactive Gaming	-53,540.82
11/05/2021	EFT	Albion Area Fair, Inc.	2021 Community Assets ACH	-8,000.00
11/05/2021	EFT	Edinboro Highland Games	2021 Community Assets ACH	-8,000.00
11/05/2021	EFT	Erie Lions Club Save an Eye Game	2021 Special Events	-975.00
11/05/2021	EFT	Maggie Knox Western	2021 Community Assets ACH	-7,500.00
11/05/2021	EFT	Parker Philips	2021 October Professional Services	-3,000.00
11/05/2021	EFT	Velocity Network, Inc.	2021 November Phone/IT	-794.36
11/10/2021	EFT	ECCA, Inc.	10/23/21 to 11/5/21 Payroll	-8,776.80
11/10/2021	EFT	Fidelity Investments	10/23/21 to 11/5/21 Simple IRA	-250.00
11/10/2021	EFT	PMRS	Pay Ending 11/5/2021	-667.67
11/10/2021	EFT	Tom M. Maggio	2021 1st and 2nd Quarters Phone, Travel	-1,274.52
11/10/2021	EFT	Perry Wood	2021 1st & 2nd Quarters Phone	-551.02
11/16/2021	EFT	Greater Erie Community Action Committee	2021 Summer Jobs	-94,953.79
11/16/2021	EFT	Knox McLaughlin Gornall & Sennett	2021 October Legal	-1,957.00
11/16/2021	EFT	Tom M. Maggio	Planning Conference	-163.73
11/17/2021	EFT	UPMC Health Plan	2021 December Health Insurance	3,417.39
11/18/2021	EFT	Edinboro Arts & Music Fest	2021 Community Assets ACH	-10,000.00
11/18/2021	EFT	Erie PAL	2021 Community Assets ACH	-8,000.00
11/18/2021	EFT	Film Society of Northwestern PA	2021 Community Assets ACH	-7,500.00
11/23/2021	EFT	ECCA, Inc.	11/6/21 to 11/19/21 Payroll	-8,776.80
11/23/2021	EFT	Fidelity Investments	11/6/21 to 11/19/21 Simple IRA	-250.00
11/23/2021	EFT	PMRS	Pay Ending 11/19/2021	-667.67
11/23/2021	EFT	Presque Isle Light Station	2021 Community Assets ACH	-5,000.00
11/30/2021	EFT	ErieBank	Service Charge	-35.00

ERIEBANK



SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$0.00	05/15/2022

**Account Summary**

Billing Cycle		10/10/2021
Days In Billing Cycle		31
Previous Balance		\$742.50
Purchases	+	\$371.43
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	-	\$742.50-
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

**NEW BALANCE \$371.43**

**Credit Summary**

Total Credit Line	\$40,000.00
Available Credit Line	\$39,628.57
Available Cash	\$39,628.57
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

**Account Inquiries**

- Call us at: (866) 317-0355  
Lost or Stolen Card: (866) 317-0355
- Go to [WWW.MyCardStatement.com](http://WWW.MyCardStatement.com)
- Write us at PO BOX 30495, TAMPA, FL 33630-3495

**Payment Summary**

NEW BALANCE	\$371.43
MINIMUM PAYMENT	\$371.43
PAYMENT DUE DATE	11/04/2021

*NOTE: Grace period to avoid a finance charge on purchases pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.*

**Corporate Activity**

TOTAL CORPORATE ACTIVITY					\$742.50-
Trans Date	Post Date	Reference Number	Transaction Description	Amount	
10/01	10/01	1600129717	INTERNET PMT-THANK YOU	\$742.50-	

**Cardholder Account Summary**

TAMMI MICHALI ####-####-####-8023	Payments & Other Credits \$0.00	Purchases & Other Charges \$371.43	Cash Advances \$0.00	Total Activity \$371.43
--------------------------------------	------------------------------------	---------------------------------------	-------------------------	----------------------------

**Cardholder Account Detail**

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
09/14	09/15	PBUS01	24692161257100529807191	AMZN Mktp US*2G1HO6H91 Amzn.com/bill WA	\$29.95 <i>0.5</i>
09/16	09/17	PBUS01	24692161259100968145259	AMZN Mktp US*2G9UQ8N42 Amzn.com/bill WA	\$22.29 <i>0.5</i>
09/20	09/21	PBUS01	24692161263100135589201	AMZN Mktp US*2G9AK0IY0 Amzn.com/bill WA	\$31.49 <i>0.5</i>
09/21	09/22	PBUS01	24692161264100560859573	STAMPS.COM 855-608-2677 CA	\$19.07 <i>postage</i>

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK  
PO BOX 42  
CLEARFIELD PA 16830-0042

**Account Number**  
####-####-####-8643

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

<b>Closing Date</b>	<b>New Balance</b>	<b>Total Minimum Payment Due</b>	<b>Payment Due Date</b>
10/10/21	\$371.43	\$371.43	11/04/21

\$

BL ACCT 00100029-10000000  
ERIE COUNTY GAMING  
5340 FRYLING ROAD  
SUITE 201  
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:



VISA  
PO BOX 4517  
CAROL STREAM IL 60197-4517

**Cardholder Account Detail Continued**

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
09/28	09/29	PBUS01	24011341271000036858121	EVENT* AMERICAN PLANNI 157-12268300 VA	\$25.00
10/01	10/03	PBUS01	24055231274400641000050	SAMPLE NEWS GROUP 8146658291 PA	\$186.00
10/01	10/04	PBUS01	24789301276317202087882	GANNETT NEWSRPRR NE 888-8710686 IN	\$57.63

member,  
 subscript

**Additional Information About Your Account**

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO [WWW.MYCARDSTATEMENT.COM](http://WWW.MYCARDSTATEMENT.COM) AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

ScoreCard CashBack Earnings as of 10/08/2021					
SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$0.00	\$0.00	\$0.00	\$0.00	05/15/2022

**Finance Charge Summary / Plan Level Information**

Plan Name	Plan Description	FCM <sup>1</sup>	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
<b>Purchases</b>									
PBUS01 001	PURCHASE	E	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$371.43
<b>Cash</b>									
CBUS01 001	CASH	G	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$0.00
* Periodic Rate (M)=Monthly (D)=Daily							Days In Billing Cycle: 31		
** includes cash advance and foreign currency fees							APR = Annual Percentage Rate		
<sup>1</sup> FCM = Finance Charge Method									
(V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.									



**E·C·G·R·A**  
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE  
DIRECTOR'S  
REPORT  
FOR  
DECEMBER  
2021**

12/6/2021

Erie County Gaming Revenue Authority  
% Perry Wood  
5340 Fryling Rd, # 201  
Erie, PA 16510

Dear Perry and the ECGRA Board of Directors,

The nine Lead Assets met on December 6, 2021 to discuss the opportunity to deliver a proposal to the Erie County Gaming Revenue Authority (ECGRA) Board of Directors regarding the future of the Lead Assets Endowment, which is presently managed by the Erie Community Foundation. The nine Lead Assets collectively request that ECGRA please consider releasing control of the fund and name the Lead Assets as the owners and direct advisors of the fund. Doing so will give the Lead Assets the necessary control to work directly with the Erie Community Foundation regarding future management and disbursements of the fund, thus ensuring that the fund best serves the needs and aspirations of the Lead Assets.

We are extremely grateful of how ECGRA has advised over the fund to-date. We are also thankful for ECGRA's support of the non-profit cultural sector and advocacy related to the sector's value and impact in our community and region. We believe that what we are requesting will streamline the funding process while also amplifying the fund's ability to live up to its full desired potential.

We appreciate your consideration on this matter and welcome the opportunity to answer any questions you may have when reviewing this request.

Sincerely,



Laura Domencic  
Erie Art Museum



Kate Neubert-Lechner  
Erie Playhouse



William Sabatini  
Flagship Niagara League



Patrick Fisher  
Erie Arts & Culture



Roo Kojancie  
Erie Zoological Society



George Deutsch  
Hagen History Center



Steve Weiser  
Erie Philharmonic



Ainslie Brosig  
expERIENCE Children's Museum



Brett Johnson  
Mercyhurst Institute for Arts and Culture

**November 2021**

**Meeting with Executive Director**  
**Ongoing Social Media Management**  
**Ongoing Consulting**  
**November Comms**

**IMPLEMENTED**

- 30 Total November posts
- 25 Total graphics created
- Erie County COVID Report
- Community Assets - Arts Culture Heritage

**IN PROGRESS | 2021 Grant Releases and Graphics**

- Community Assets - Community Centers
- Lead Assets
- Holiday Graphics

**IN PLANNING**

- Parks Fields & Trails 2 Year Report
- ECGRA Playbook
- Roadshow Tours with ECAT, PACA, and Train Station Corry

# RECIPE FOR A BRIGHTER FUTURE

With your help, Erie's only Teaching Kitchen, located within the YMCA Community Learning Center at the Downtown Y, will offer programs for Erie County teens focused on nutrition, culinary education, career exploration and healthy cooking.



## LET'S GET COOKING!

### Donations will be used to:

- Hire professional culinary teachers to provide youth-centered, hands-on food literacy education
- Equip the kitchen with bowls, pots, pans, & cooking utensils
- Purchase food ingredients in partnership with Whole Foods Co-Op
- Grow fresh produce year-round with Tower Gardens in partnership with Mercyhurst University
- Host parent and community showcase nights

### With your help, this new program will:

- Build self-reliance and self-confidence
- Teach life skills
- Promote relaxation and calmness
- Create social connectedness
- Explore careers and extend high school learning

Lisa Heidelberg is a trained culinary professional and owns Dinner is Served by Lisa. Lisa is a graduate of Mercyhurst University and is the Travel & Tourism Supervisor at Presque Isle Downs & Casino.



HOW CAN YOU HELP COOK UP SOMETHING GOOD?



Donate online at [ymcaerie.org/donate](http://ymcaerie.org/donate).  
Select Teen Center



Scan QR code for our Amazon Shopping List



Return check with enclosed envelope



**RESOLUTION NUMBER 17, 2021**

**Resolution to Approve the 2022 Board Meetings Schedule**

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, approves the 2022 Board Meetings Schedule as outlined in the attached Exhibit "A".

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on 9<sup>th</sup> day of December, 2021 by a vote of \_\_\_\_ - \_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

-----  
Chairman  
Erie County Gaming Revenue Authority

December 9, 2021

ATTEST:

\_\_\_\_\_  
Secretary  
ECGRA

## 2022 Meeting Schedule

### Board of Directors' Meetings

Meetings are held via Zoom and the link will be sent to all members along with the meeting book. However, members may attend in person, if desired. Meetings are held in the Jordan Room, 5240 Knowledge Parkway, Erie, PA 16510. Board meetings begin at 8:30 a.m. on the third Thursday of each month with the exception of the month of December in which the meeting will be held on the second Thursday.

Board of Directors' Meetings
January 20 <sup>th</sup>
February 17 <sup>th</sup>
March 17 <sup>th</sup>
April 21 <sup>st</sup> – Annual Meeting
May 19 <sup>th</sup>
June 16 <sup>th</sup>
July 21 <sup>st</sup>
August 18 <sup>th</sup>
September 15 <sup>th</sup>
October 20 <sup>th</sup>
November 17 <sup>th</sup>
December 8 <sup>th</sup>

### Board of Directors

Dale E. Barney  
Chair

Dominic D. DiPaolo  
Vice-chair

Whitey Cleaver  
Treasurer

Perry N. Wood  
Secretary

Kelly S. Hess

Carol J. Loll

Michael J. Paris

David S. Sample

Carl Anderson III  
Ex-officio

Gary N. Lee  
Ex-officio

Perry N. Wood  
Executive Director

Contact Tammi Michali to clarify any scheduling issues:

Erie County Gaming Revenue Authority  
5340 Fryling Road, Suite 201  
Erie, PA 16510  
(814) 897-2690  
(814) 897-2691 (fax)

**RESOLUTION NUMBER 18, 2021**

**Resolution to direct  
the Erie Community Foundation to release \$528,979  
to the Erie County Lead Assets**

Whereas, ECGRA has executed on its financial commitment to the Lead Assets through grant funding and creation of an endowment in accordance with the Strategic Plan aka the Framework for Distribution of Uncommitted Funds and the Settlement Agreement of December 13, 2010 (the "Settlement"),

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves that the ECF is to be directed to release funds from the Erie County Lead Asset Endowment in the amount of \$528,979 to the extent outline in Exhibit "A", in order to grow and sustain nonprofits that contribute significantly to Erie County's economy, quality of place, and sense of civic pride.

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on 9<sup>th</sup> day of December, 2021 by a vote of \_\_\_\_ - \_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

-----  
Chairman, Erie County Gaming Revenue Authority

December 9, 2021

ATTEST:

\_\_\_\_\_  
Secretary, ECGRA

# Lead Asset Endowment Distribution 2021

	2017	2018	2019	3-Year Average	% of TOTALS	Award Amount based on %
<i>Hagen History Center</i>	\$972,033.00	\$1,190,921.00	\$1,353,895.00	\$1,172,283.00	8.22%	\$43,474.44
<i>Erie Philharmonic</i>	\$1,814,453.00	\$1,855,729.00	\$1,815,745.00	\$1,828,642.33	12.82%	\$67,815.71
<i>expERIEnce Children's Museum</i>	\$639,912.00	\$757,474.00	\$646,870.00	\$681,418.67	4.78%	\$25,270.60
<i>Erie Playhouse</i>	\$1,375,509.00	\$1,444,514.00	\$1,029,886.00	\$1,283,303.00	9.00%	\$47,591.65
<i>Flagship Niagara League</i>	\$1,476,957.00	\$1,908,026.00	\$1,911,541.00	\$1,765,508.00	12.38%	\$65,474.35
<i>Mercyhurst Institute for Art and Culture</i>	\$894,521.00	\$1,046,408.00	\$1,209,714.00	\$1,050,214.33	7.36%	\$38,947.49
<i>Erie Zoological Society</i>	\$4,016,869.00	\$3,878,508.00	\$3,908,657.00	\$3,934,678.00	27.58%	\$145,918.63
<i>Erie Art Museum</i>	\$1,200,649.00	\$1,469,100.00	\$898,158.00	\$1,189,302.33	8.34%	\$44,105.61
<i>Erie Arts &amp; Culture</i>	\$1,055,259.00	\$1,205,651.00	\$1,814,604.00	\$1,358,504.67	9.52%	\$50,380.52
<b>TOTALS</b>	<b>\$13,446,162.00</b>	<b>\$14,756,331.00</b>	<b>\$14,589,070.00</b>	<b>\$14,263,854.33</b>	<b>100.00%</b>	<b>\$528,979.00</b>
<b>2020 Amount for Distribution</b>	<b>\$528,979.00</b>					

## **RESOLUTION NUMBER 19, 2021**

### **Resolution to authorize the executive director and solicitor to enter into negotiations and execute agreements to establish the Community Enterprise Financing Loan to serve as a guide to update ECGRA's Impact Investing Policy in Erie County**

Whereas, ECGRA has established the Community Enterprise Financing Loan as a funding stream to make mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, in accordance with ECGRA's impact investment policy and by the recommendation of the strategic planning committee, ECGRA seeks to establish a Community Enterprise Financing Loan by authorizing the executive director and solicitor to negotiate and execute on terms and conditions in order to effectuate mission-related investment;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, establishes the Community Enterprise Financing Loan not to exceed \$1,000,000 subject to contract negotiations with the executive director and legal counsel, and to serve as a guide to update ECGRA's Economic Impact Investing Policy.

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on 9<sup>th</sup> day of December 2021 by a vote of \_\_\_\_ - \_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

\_\_\_\_\_  
Chairman, Erie County Gaming Revenue Authority

December 9, 2021

ATTEST:

\_\_\_\_\_  
Secretary, ECGRA

## **MISSION RELATED INVESTMENT**

### **COMMUNITY ENTERPRISE FINANCING LOAN**

**Purpose:** Community-based nonprofits offering a new service via contracts or grant funding are often underfunded and lack sufficient cash flow. Startup and operational costs are needed for these nonprofits to behave in an entrepreneurial fashion. ECGRA proposes creating a low-cost loan product to eligible applicants to cover start up and operational costs incurred because of a grant or service contract to provide a community enriching program. This fund is to assist these established community-based entrepreneurs in providing upfront and startup capital to fund these new initiatives. It is not designed to replace traditional bank financing. The amount dedicated to this program by ECGRA shall not exceed \$1,000,000.

**Eligibility:** Erie County, nonprofit entities that have obtained grants or contracts to provide a new and/or necessary community program but don't have adequate cash flow to fund start up and current operation costs. This loan focuses on entities that do not currently have the collateral for bank financing and/or are not eligible for an approved line of credit from a lender.

**Terms:** Short term, no interest loans. Term not to exceed 18 months, or the term of grant funding or contract, whichever is shorter. 90–180-day payment free period. Multiple drawdowns may be authorized, not to exceed total loan amount. Bi-annual payments, thereafter, amortized over total period of term or as otherwise negotiated. Balloon payment on backend. Terms negotiated via the executive director with the solicitor's feedback.

**Risk/Security:** To mitigate risk, the revenues from grant or service contract would be assigned to ECGRA. Note that many government grants may prohibit the assignment of grant funds. As such, there may not be an opportunity for assignment. Under these circumstances, ECGRA would include in any agreement that failure to repay the loan would place the nonprofit in a perpetual state of ineligibility for future funding. Furthermore, the drawdown schedule would be based on the individual grant reimbursement process and associated timeline. Since this varies by grant, the terms would be negotiated by the executive director in consultation with the solicitor.

**Application Fee:** 1.5% of each disbursement to recoup administrative costs.

## **RESOLUTION NUMBER 20, 2021**

### **Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Impact Corry in conjunction with the Community Enterprise Financing Loan, not to exceed \$300,000**

Whereas, ECGRA has established the Community Enterprise Financing Loan as a funding stream to make mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, in accordance with ECGRA's impact investment policy and by the recommendation of the strategic planning committee, ECGRA seeks to establish a Community Enterprise Financing Loan by authorizing the executive director and solicitor to negotiate and execute on terms and conditions in order to effectuate mission-related investment;



NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, establishes the Community Enterprise Financing Loan with Impact Corry, not to exceed \$300,000 subject to contract negotiations with the executive director and legal counsel.

On the motion of \_\_\_\_\_, seconded by\_\_\_\_\_.

This resolution was passed on 9<sup>th</sup> day of December 2021 by a vote of \_\_\_\_ - \_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

\_\_\_\_\_  
Chairman, Erie County Gaming Revenue Authority

December 9, 2021

ATTEST:

\_\_\_\_\_  
Secretary, ECGRA



## **COMMUNITY ENTERPRISE FINANCING REVOLVING LOAN FUND APPLICATION**

### **Introduction**

Non-profit organizations often need financial assistance to implement projects funded by large grants. Due to the requirement of large drawdowns without sufficient grant award payments at the outset, an organization's cash flow may present a problem. Banks often require collateral to make lines of credit available, leaving small budget or undercapitalized organizations no alternatives but to use high interest loans. ECGRA understands this predicament and is offering a zero-interest loan to help non-profits administer projects and programs of \$50,000 or more.

### **Application**

#### **Organization Information**

**Loan Applicant/Organization Name: Corry Community Development Corporation DBA Impact Corry**

**Address: 4 South Center Street**

**City, State, ZIP: Corry, PA 16407**

**Federal Tax ID #: 25-1849375**

**Organization Contact Name: Charles Gray**

**Organization Contact Email: director@impactcorry.com**

**Organization Contact Phone Number: 814-688-7559**

#### **Project Information**

**Project Name: Universal Fiber Installation throughout the City of Corry**

**Project Summary (50 words):**

Install 73-miles of high-speed, optimized fiber optic network connected to low-latency fiber node to Tier 1 carrier. Expandable network to every business (50 Mbps to 100 Gbps symmetrical

via dedicated fiber) and household (25 Mbps up to 1,000 Mbps/1 Gbps symmetrical speeds) within the City of Corry.

Detailed Project Description: (300 words max)

This is an all-fiber PON network designed upon a nodal architecture, (upgradable to NG-PON2 to supply up to 10GB/address) using middle-mile fiber to the Corry Area Technology Center and Hub (CATCH) as a nodal distribution location for final-mile fiber-to-the-premise. Network will deliver voice, internet, video, and WAN services. End user services will be delivered through the ONU. Client connections are delivered using a x32 split ratio for the PON network. Within the design criteria, each splitter (x4 or x8) within network is deployed with a minimum of one port unallocated at the initial construction and client connections. Within the distribution layer of the fiber network, a minimum of two strands of fiber are unallocated for future growth and new commercial and residential construction within the service delivery area. The initial network is being deployed with the nominal splitting of x21 once all unused ports are accounted. With a nominal internodal connection of 160GB, end user service limitations due to oversubscription are removed. Using forward facing real-time analytics, peak usage metrics will be examined and upon triggering events as determined within the operational metrics, additional internodal and tier carrier bandwidth will be added as needed. The network source, Corry Area Technology Center & Hub (CATCH), will be a thriving regional economic and education powerhouse, that will be accessible to all residents as soon as they are connected through this project's high-speed, fixed fiber network. Deployment clears a secondary exclusionary challenge to equitable access: affordability. Responsive to the challenge of 17.4% of residents living in poverty, service packages begin at \$25/month for voice and 25mb symmetrical services for households and \$65/month at 100mb symmetrical for businesses. Household service fees top out at \$130/month for 1 Gig/500Mb and \$300/month for 1 Gig symmetrical for businesses.

Project Impact/Importance: (300 words max)

Corry's fiber network will transform every home into a potential virtual business or remote worker office and still offer the bandwidth for online learning, training, and re-training. Partnerships with the Corry Higher Education Council and numerous regional colleges will offer training for numerous professions and technology-based careers. 2018 U.S. census data shows that the most common jobs in Corry are manufacturing (714), retail trade (416), health care and social assistance (392), educational services (229), and accommodations and food services (172). Of this group, only manufacturing ranks among the top five highest paying professions at an average annual income of \$35,789 annually, \$5,156 less than the average median income. Access to training and remote work will create information jobs, which are currently the highest paying jobs in Corry with median earnings of \$81,429, which currently comprise 3.82% of the Corry workforce. There would be a corresponding rise in computer and mathematical services; professional, scientific, and technical services; and other related, professions with increased earning potential. Universal fiber network implementation within the City of Corry is step one of multiple step process to build large-scale fiber network through rural communities of Erie and contiguous counties. These efforts will create a large network through which educational, work, and training opportunities will flow to rural residents. This network will make each participating community more attractive for residents and businesses, more self-sustaining, and better integrated into the workforce development ecosystem for our region. Step two of this process is universal fiber implementation to unserved

and underserved census blocks through the Union City and Corry Area School Districts within Erie and Crawford Counties. A \$6.3M request to begin to build this system in public/private partnership with the Commonwealth of Pennsylvania is currently in review with the National Technology and Information Agency's Broadband Infrastructure Program.

Name of entity which has awarded your organization a grant and the amount of the grant:

ARC POWER (secured when match met) \$875,000

NAP Tax Credits (secured) \$215,000

Fiber In-kind Donation: (secured) \$499,940

Erie County Gap Funding (secured) \$250,000

Redevelopment Authority of the County of Erie (secured) \$110,000

RACP (pending) \$200,000

NTIA (pending) \$100,000

Is your loan request for a program or a capital improvement project?

Capital improvement

What is the amount of financing you need?

**\$300,000**

If financing is for a capital project, has the project been bid?

Preliminary cost analysis has been arrived at via verbal and written query of industry providers. Formal bid process cannot be completed prior to funded project start date. Since project funding comes from state, federal, county, and local funding dollars, procurement processes of each funding source will need to be satisfied.

If financing is for a program, has an RFP/RFQ been issued?

RFP will be completed, reviewed legally, and issued as soon as funding is secured and procurement process review is finalized.

Has the staff been hired for your program?

Staff will be hired then project is fully funded. This project will require 960 hours of existing executive director's time as well as the following contracted services:

Project Marketing & Surveys (to be contracted) = \$25,000

Clerical Costs (to be contracted) = \$18,000

IT Consultant (to be contracted) = \$30,000

## **RESOLUTION NUMBER 21, 2021**

### **Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with the Youth Leadership Institute of Erie in conjunction with the Community Enterprise Financing Loan, not to exceed \$188,000**

Whereas, ECGRA has established the Community Enterprise Financing Loan as a funding stream to make mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, in accordance with ECGRA's impact investment policy and by the recommendation of the strategic planning committee, ECGRA seeks to establish a Community Enterprise Financing Loan by authorizing the executive director and solicitor to negotiate and execute on terms and conditions in order to effectuate mission-related investment;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, establishes the Community Enterprise Financing Loan with the Youth Leadership Institute of Erie, not to exceed \$188,000 subject to contract negotiations with the executive director and legal counsel.

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on 9<sup>th</sup> day of December 2021 by a vote of \_\_\_\_ - \_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

\_\_\_\_\_  
Chairman, Erie County Gaming Revenue Authority

December 9, 2021

ATTEST:

\_\_\_\_\_  
Secretary, ECGRA

## **Community Enterprise Financing Revolving Loan Fund Application**

### **Introduction**

Non-profit organizations often need financial assistance to implement projects funded by large grants. Due to the requirement of large drawdowns without sufficient grant award payments at the outset, an organization's cash flow may present a problem. Banks often require collateral to make lines of credit available, leaving small budget or undercapitalized organizations no alternatives but to use high interest loans. ECGRA understands this predicament and is offering a zero-interest loan to help non-profits administer projects and programs of \$50,000 or more.

### **Application**

#### **Organization Information**

Loan Applicant/Organization Name: Youth Leadership Institute of Erie

Address: 1306 East Lake Road

City, State, ZIP: Erie, PA 16507

Federal Tax ID #: 27-3972170

Organization Contact Name: Edison Nicholson III

Organization Contact Email: enicholson@ylierie.org

Organization Contact Phone Number: 814-806-0103

#### **Project Information**

Project Name: **Connected in 5 (Semester of Service)**

**Project Summary (50 words): The Youth Leadership Institute of Erie community-based education career training program seeks to engage and assist high school students in pursuing higher education and set career goals. The effort is carried out through the YLI's signature program called Semester of Service a national affiliate of Youth Service America and Points of Light. The joint initiatives help young people find their voice, take action, and make an impact on vital community issues.**

Detailed Project Description: (300 words max)

**Through the YLI's Connected in 5, Semester of Service activities, students are motivated to achieve as they see the knowledge and skills, they are learning in school are relevant and useful to their community now, and not in some distant future. As such, we at YLI encourage our participants (students and teachers) to identify one, two or three academic strategies, such as:**

- Student Leadership Development
- Citizenship / Civic Education
- Career Exploration

Our students have many chances to serve and step-up as leaders. The YLI's curriculum not only includes leadership training, but through our many community service engagements, there are a variety of opportunities for students to lead projects and their peers.

All these efforts are geared to help young people lead community change through Awareness (educating others to change behaviors), Service (using their passion, creativity, and Idealism to solve problems through volunteerism), Advocacy (to change policies and laws), and Philanthropy (generating and donating financial and in-kind support).

Youth Leadership Institute of Erie incorporates several pieces of YSA's learning and leadership programs into our program as a whole. Our joint initiatives help young people find their voice, take action, and make an impact on vital community issues. Our mission is to connect high school students with resources that enable them to become Servant Leaders who are educated, motivated and committed to their communities.

The vision of YLI Erie is to empower tomorrow's leaders, while helping to alleviate generational poverty through a focus on academic soundness, civic engagement and service. All these efforts are geared to help young people lead community change through Awareness (educating others to change behaviors), Service (using their passion, creativity, and Idealism to solve problems through volunteerism), Advocacy (to change policies and laws), and Philanthropy (generating and donating financial and in-kind support).

Project Impact/Importance: (300 words max)

As a direct result of the successful outcomes of Connected in 5, the Erie region will benefit over time from improved social and economic factors, including but certainly not limited to:

- Reduction of crime
- Improved neighborhoods/property revitalization
- Increased education attainment
- A better prepared workforce

Through the one-on-one relationships with their social capital, more commonly known as their coach, students will be exposed to ways that helps them understand how their emotions impact their behavior and how their awareness of other's emotions impacts their behavior, and furthermore, how emotions of both either collide, causing dissonance or collaborate, yielding desired outcomes.

These areas are Academic Growth, Career Development and Emotional, Social, and Physical Development. Student interest and aspirations are the basis for the development of the ISP. An inclusive, well-thought-out ISP will yield acquisition of skills, retention of knowledge, and development of positive mental attitudes necessary to be an engaged and effective student in school and across all levels of life experiences. The ISP is designed to ensure that youth complete their secondary education with relevant skills and competencies.



Our graduates will benefit from a higher level of self-esteem, self-worth, and self-efficacy. They will be competent and prepared for higher-education and the workforce. In addition, participating students will achieve or exceed the following benchmarks:

- 65% of participating students will show an increase in their overall GPA at the end of the school calendar year.
- 65% of participating students will show a decrease in school tardiness, suspension, and detention.
- 80% of all eligible, participating students will apply and enroll into some form of post-secondary training, have knowledge of the post-secondary application process and academic expectations once admitted.
- 90% of participating students will demonstrate an increased knowledge of community service/civic involvement.
- 90% of participating students will demonstrate team-building skills through group interaction. Students will demonstrate team building skills through the Student Ambassador Leadership team.

Is your loan request for a program or a capital improvement project? **Program**

If financing is for a capital project, has the project been bid? **No, it is not.**

If financing is for a program, has an RFP/RFQ been issued? **Yes, it has been.**

Has the staff been hired for your program? **No**

### **Required Documents**

Please send the following as attachments:

- List of Board of Directors
- Project timeline
- Copy of latest 990 form
- Copy of E/O insurance:
- Grant Agreement/Reimbursement Agreement
- Sources and uses breakdown
- Anticipated Drawdown Schedule/Cash flow forecast

ECGRA will require the following of organizations which are approved for a loan:

- Quarterly progress reports
- Copy of project or program audit if grantor requires such
- Copies of bills/invoices and proof of payment
- Records be kept for 3 years and be made available on request

**RESOLUTION NUMBER 22, 2021**

**Resolution to support the Design, Creation, and Implementation of a Women’s Small Business Center**

Whereas, ECGRA’s mission of economic and community development recognizes the importance of supporting small business in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to “promote industrial, commercial and other economic development”; and,

Whereas, ECGRA’s Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, establishes a Women’s Small Business Center and will utilize funds in the amount of \$500,000 of American Rescue Plan Act funding as authorized and supported by County Council.

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on 9<sup>th</sup> day of December 2021 by a vote of \_\_\_\_-\_\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

\_\_\_\_\_  
Chairman, Erie County Gaming Revenue Authority

December 9, 2021

ATTEST:

\_\_\_\_\_  
Secretary, ECGRA