



MEETING OF THE BOARD OF DIRECTORS
VIA ZOOM

Notice posted on location at:
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
June 17, 2021

ZOOM Meeting Information:
<https://us02web.zoom.us/j/82719162905>

Meeting ID: 827 1916 2905
Password: not required

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – May 2021
5. DIRECTOR’S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
 - a. Film Society of Northwestern Pennsylvania – Erika Berlin
 - b. Maher Duessel – Draft Audit
Michelle Bryan, Amanda Jaros
9. COMMITTEE REPORTS
 - a. Treasurer’s Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive’s Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR’S REPORT

12. OLD BUSINESS

13. NEW BUSINESS

- a. Resolution Number 5, 2021 – Resolution to enter into agreements with four (4) entities as the recipients of the 2021 Multi-Municipal Collaboration Grant
- b. Resolution Number 6, 2021 – Resolution to enter into an agreement with the Film Society of Northwestern Pennsylvania to fund a Pilot Project for an Economic Impact study of the Film Industry Regional Expansion
- c. Resolution Number 7, 2021 - Resolution to renew the existing lease for one (1) year
- d. Resolution Number 8, 2021 - Resolution to enter into an agreement with New Localism Associates

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, July 15, 2021
Time: 8:30 a.m. – BOARD Meeting
Location: ZOOM meeting – details to follow



Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting

May 20, 2021

This meeting is held via Zoom due to Governor Wolf's orders to stay at home during the time of this COVID-19 crisis.

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on May 20, 2021 via Zoom with a link that was provided to all Board members by the Executive Director. An agenda containing the Zoom link to this meeting was posted on the ECGRA website and at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Cleaver, Mr. DiPaolo, Ms. Hess, Ms. Loll, Mr. Paris and Mr. Sample. Mr. Sennet is present for Mr. Wachter, and Dr. Wood is also present.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Paris seconds the motion. There is no discussion of the agenda. Motion carries 7-0.

APPROVAL OF MINUTES – April 2021

Mr. Cleaver makes a motion to accept the minutes. Mr. Sample seconds the motion. There is no further discussion on the minutes. Motion carries 7-0.

DIRECTOR'S COMMENTS

There are no comments at this time.

COMMENTS BY THE CHAIR

Mr. Barney has no comments at this time.

PUBLIC COMMENT

There is no public on the call for comments.

PRESENTATIONS

- a. Bridgeway Capital – TJ Bogdewic, Cathryn Easterling, Dawn Seckler

Dr. Wood: Thank you, Mr. Chairman. With us today is a group that we have been working with for several years now on several different projects and funding streams. Bridgeway Capital is what's known as a CDFI, or a Community Development Financial Institution, which is a key part of the infrastructure of the Community Reinvestment Act here in the United States. It's because it takes a market-based approach, and it targets underserved and disadvantaged neighborhoods and census tracts. They have become a strong partner of ours, in some ways they are one of the top-funded groups that ECGRA has ever worked with through grants and loans, and we were really excited about the recent relationship at the beginning of COVID when we reached out and were able to get Bridgeway to collaborate with us on loans funds for small business. We were the first group, definitely in our region and possibly in Pennsylvania, to establish a small business loan fund for COVID relief.

That being said, let me turn it over to their CEO, TJ Bogdewic, who can introduce his team who has taken the time to be with us today. One other note, real quick, and that is that we are working on a special report with Bridgeway on how the various funds have been invested and some of the initial outcomes. Stay tuned for that because that report is in draft form right now. I want to say thanks to Mary Styn and Dawn Seckler for their efforts in that.

Mr. Bogdewic: Thanks, Perry. I think Perry gave a quick introduction to a CDFI industry and what we do, so I will introduce the team that we have from Bridgeway today starting with myself. I'm TJ Bogdewic; I'm the President and CEO of Bridgeway. We also have Cathryn Easterling here with us today; Cathryn is the Director of Bridgeway's Erie office. We also have Dawn Seckler, who is Bridgeway's Director of Development; she is really responsible for managing all of our relationships with the various funders that Bridgeway works with. She also keeps me in line with technical details if there are any tough questions that get asked to make sure that I don't misspeak on anything. Dawn is also here to listen, as we all are, to what types of questions the Board has, what your thoughts are on things so that as we continue to develop Bridgeway's portfolio and grow in the Erie market, we're cognizant of the concerns of the community as a whole, and particularly the leaders of the community that we have on this zoom meeting today.

I want to thank you all for your time this morning and giving us the chance to give you a little more detail on Bridgeway and the work that we do. As Perry said, we are a Community Development Financial Institution, the acronym is CDFI. We have been around for 30 years; we are a private, nonprofit organization. We started in Erie back in 2009, which is when we made our first loan here, so we have been part of the Erie community for coming up on 12 years now. Erie has been a great place for us and it's a place that we feel is part of home.

The ECGRA relationship began in 2016 with funding for a new loan fund that Bridgeway was creating at the time called Ignite Erie. Ignite Erie was really instrumental in ramping up Bridgeway's activity in the Erie market. ECGRA made a \$1 million investment in that Fund. I'll give you a little insight into the business model because that will help explain how the money works here. When an organization like ECGRA makes an investment, that enables us to attract and leverage other capital. In the case of the \$1 million investment for Ignite Erie that ECGRA made, we have been able to turn that \$1 million into over \$8 million in loans to Erie businesses. We do that by drawing and leveraging capital from other sources as diverse as Erie Bank to Goldman Sacks, from the Pennsylvania State Small Business Credit Initiative to the US Department of Agriculture and the Appalachian Regional Commission, to name just a few. The end result is that the \$1 million results in \$8 million of funds that we can lend in Erie; and we have lent just over \$8 million. In the CDFI model, that money is lent out and goes and creates full time jobs, it creates and grows local amenities ranging from daycares to affordable housing, to main street businesses, and then the money is repaid over time. Our loss rates in the six years since I have been with Bridgeway have hovered at, or below, 1%. So, you can see that the money comes back and then the money can be relent so that \$8 million can turn into \$16 million over time in terms of the amount of money invested in local communities. That cycle of creation and growth just repeats.

The Ignite Erie Fund has invested 86% of its \$8 million in Bridgeway's target markets of low-income individuals, low-income census tracts, and African American owned enterprises. Perry mentioned the underserved markets, and that is where we seek to invest and that's where the vast majority of Bridgeway's investments go, both in Erie and across western Pennsylvania. The Fund's investment in private enterprises, like those represented by those statistics, have helped create sustainable wage jobs and revitalize neighborhoods.

I'll give you a couple of examples of loans that we have done through the Ignite Erie Fund. One of the largest loans we did was a \$1 million loan to an organization company called Hoffman United (HU). It's a residential property development company that seeks to aid in the development of downtown Erie through the procurement, rehabilitation, development, construction, and management of blighted and abandoned properties. That is a crucial part of Erie's renaissance. Bridgeway's loans enabled Hoffman to acquire and rehabilitate seven properties consisting of 34 apartments, 7 garages, and 1 commercial retail unit. That's seven streetscapes improved, and 34 households with a decent, affordable roof over their heads, and a development business that is now positioned to do even more of that same sort of work in Erie.

Including Hoffman, Bridgeway's overall Erie lending has led to the construction or rehabilitation of 65 affordable housing units in Erie; that's good, quality housing at affordable prices in Erie County.

Another example of the Fund at work can be seen in companies like LL Kurtz. LL Kurtz is a company that was started by Bill Kurtzhals 20 years ago. It is a light manufacturer and tester of engineered parts for clients like Bridgestone and the United States Government. COVID hit them very hard; they were growing and hiring employees and the business was thriving. When COVID came, everything they had done to equip themselves for growth - the new equipment they had purchased, the new employees they had brought on - had suddenly become a huge cash flow drain. They found themselves in a difficult position with the bank that they had been working with to finance that growth. They weren't able to refinance, and the business found itself in serious trouble. They came to Bridgeway, and we were able to refinance their debt, give them significant cash flow relief, and long story short, the business is back on its growth trajectory with 10 jobs saved. Those are good light manufacturing jobs that pay well and now they are positioned for growth again.

Mr. Kurtzhals' dream has always been to hand the business over to his daughter eventually, and now they are in a position where they can continue that succession plan. She is now positioned to take over that business and run it for many years to come. So, you have well-paying local jobs saved, a business moving forward and growing, and Leslie – Mr. Kurtzhals daughter – speaks of how she is happy that she can further her father's dream of producing Erie made, highly engineered technical parts.

Those are a couple of examples. They are larger loans, but we do smaller loans through the Fund as well. I am going to hand things over to Cathryn in a minute to talk about some of our other recent activities, but she'll talk about some of the smaller, more main street type businesses that we support as well. Those business are part of the Ignite Erie Fund also. I am going to turn things over to Cathryn to walk through some of our more recent activities with ECGRA, including the Inclusive Erie Fund as well as some of the funding that we were able to provide to businesses during the COVID-19 crisis.

Since we will be talking about COVID, I would be remiss at this point, and I tell everyone this, that Perry was so far ahead of the curve on thinking about the COVID-19 coming down the pike and what type of relief we could provide for businesses, what kind of help we could provide, and what kind of support. I have gone through my email records and the first email from him asking what we could do was dated March 11, 2020, which was before shut-down started and when we were all in a world thinking that we might have to close down for two weeks. Everybody else was kind of in wait-and-see mode, but Perry was charging forward. This was the first COVID relief funding of any sort that Bridgeway provided anywhere, in any of its markets. It was also, to the best of my knowledge and I'm in close communication with similar organizations across the state, it was the first COVID relief funding offered anywhere in the state, that I am aware of, by a CDFI. So, my hat is off to Perry for being way out in front of that.

With that, I will turn things over to Cathryn to talk a little more about what we have been up to.

Ms. Easterling: Thank you, TJ, and thank you to all of you for having us here today. I wanted to discuss a little bit about the Inclusive Erie Fund. In 2018, in partnership with ECGRA, Bridgeway launched the Erie Urban Entrepreneurship Program and the Erie Minority-Owned Business Accelerator, which is commonly called EMOBA. The programs were really groundbreaking in order for us to be able to assist minority entrepreneurs and to develop and launch these businesses. Within EMOBA, we provided extensive mentoring, while layering support of one-on-one tailored technical assistance, while also streamlining the lending process in conjunction with relaxed and somewhat relaxed credit standards.

Financing of \$2.5 million from ECGRA and \$2.5 million from Bridgeway, the Erie Inclusive Fund will invest at least \$5 million in new loans in Erie County by 2022, with a commitment to invest half of that - \$2.5 million – into minority-owned businesses. Already, more than 86% of the dollars lent have been directed towards low-income businesses and communities and Africa Americans.

The Erie Urban Entrepreneurship Program and the EMOBA are programs that have both helped minority entrepreneurs to develop and launch their businesses. We are going into the third cohort for the Erie Minority-Owned Business Accelerator Program and applications are open right now until July 1st. This program is really assisting our minority entrepreneurs with boosting the local economy and Erie's investment into the black-and minority-owned businesses.

Since 2018, \$1.5 million has been deployed to 10 Erie County businesses, creating 11 new jobs. The breakdown of that is \$416,000 going to five African American owned

businesses, \$1.1 million going into non-minority owned businesses, and \$120,000 going into one Syrian immigrant owned business. Seven of the ten funded companies are located within the City of Erie. We have companies located in McKean, one of which is Tagteam Logistics, which is a black owned, family-owned business; it is a husband-and-wife business that is a trucking and logistical company. Perry's Pet in Waterford is another company that we have funded, and it has really addressed a huge need in that area. There are a lot of animal hospitals and pet hospitals, but within the Waterford area, there was a huge need for small and non-farm animals. We were able to provide a loan where they were able to convert a home into a pet clinic. We also funded Rushin Enterprises in Corry.

We are injecting capital into all areas of our city and county. Part of those injections was into Sham Middle Eastern Market. If anyone is familiar with the lower east side, we all know that the access to healthy foods and fresh foods is almost nonexistent. Sham Middle Eastern Market received a \$120,000 fixed rate loan needed for growth capital and to be able to purchase vehicles so that the owner can be able to travel to receive items for the store. This is a local grocer in the heart of one of our food deserts that we were able to provide funding for them and now they are able to provide both Syrian and Middle Eastern food because we all know that Erie has a very large New American population and to be able to provide these types of foods and fresh foods to an area that is so underserved was really great for us to be able to do. That was accomplished with loans and a grant as well.

Johnson Real Estate is another one I would like to talk about. I always call them serial entrepreneurs because Sean and Kenya Johnson first started off with their daycare business, The Learning Ladder, but from that they have now started a real estate company where they have begun purchasing and renovating investment real estate within the City of Erie since 2012. They own several affordable housing residential properties, including The Learning Ladder business and they are achieving really great things. They are doing some really great things within the lower east side as well and are renovating some of the blighted properties and then turning them into quality affordable residential properties in our area.

We talked a little about EMOBA, the Erie Minority-Owned Business Accelerator; one of the first participants in that first cohort was Krystal Robinson. She came through the Accelerator Program with an idea. She is an Erie Insurance employee, and on her lunch break, she wanted to find a fresh smoothie downtown and could not find a place that was able to serve her a fresh smoothie with fresh ingredients. So, she had a concept; she was accepted through the Accelerator and has gone on and has graduated the Program and she is now going to be opening up Taste & See: All Things Fruits & Vegetables. I myself have been privy to go through her tasting menu a few weeks ago, which was delicious, but this is just part of the reason why Bridgeway has partnered with and worked with ECGRA to be able to assist in concepts like this. Someone had an idea, was able to go through the Accelerator to learn how to do business plans and a marketing plan and now is going to be opening in our Food Hall downtown this fall. Krystal Robinson is a great success story from the EMOBA Program; she was one of the first cohort programs and now we are going into our third cohort.

TJ touched on the COVID-19 Relief Fund; this Fund was integral in helping our small businesses. When COVID first started, our businesses were scared; they didn't know what to do and didn't know what was going to happen to their businesses or barber shops or restaurants. It was really integral that Bridgeway and ECGRA combined to be able to start the COVID-19 Relief Fund which was able to respond to the working capital needs, the overhead needs, the immediate things that were happening. A lot of businesses were beginning and growing, or thinking about starting in the beginning of 2020, and then the pandemic happened.

Since March 2020, Bridgeway has deployed \$633,000 from the COVID-19 Relief Fund to 25 small businesses and 2 nonprofits operating within Erie County and saved 103 full-time

employees and 58 part time employees. Twenty-two loans were to businesses and nonprofits operating in low-to moderate-income areas, as TJ said. We are very intentional with the funding and the capital and the resources so we go at things from a very granular level, at a zip code level, to see if these businesses are within these census tracts. There were 16 loans totaling \$298,000; \$200,000 have been closed to either women or minority-owned businesses.

One of the businesses that received the COVID-19 funds was Chido's Dry Cleaning. Chido's Dry Cleaning is a beloved business in Erie. If you live in Erie, are from Erie, or part of Erie, Chido's has been a mainstay in our downtown area. Bridgeway was able to provide Chido's with a \$50,000 loan to be able to assist with maintaining their employees, being able to make payroll, and the working capital to retain the 8 full-time and 6 part-time employees.

Another business of ours was King Precision Solutions, which is a manufacturing company that produces injection molding and tool builds. They lost 75% of their orders as of April 2020. To replace these orders, King Precision Solutions began producing tool and die polishing for a local Erie firm that was able to do COVID-19 testing. This was a company that was able to pivot and meet the needs of the company and also be able to receive a loan through Bridgeway.

These are low interest loans, by the way. We were able to provide 3% to nonprofits and 4% to for-profit low interest, very favorable and forgiving terms, and flexible and patient terms because the pandemic was something that even the best economist couldn't have predicted.

We were able to provide King Precision Solutions with \$50,000 for them to be able to support the retention of 14 full-time and 2 part-time employees.

I said we did for-profit businesses and the nonprofit sector as well. Our Erie Philharmonic was in the beginning of their season, and they had to cancel. The revenue from that stalled, so we were able to provide a working capital loan with them for \$50,000. We also provided a \$50,000 loan to the Erie Regional Chamber and Growth Partnership. During the pandemic, the Chamber was able to provide access and advocacy to our small businesses, and they were a huge conduit to be able to provide the information and all of the programs and the assistance that was coming from the local, state, and federal governments. Being able to assist the Chamber by providing the \$50,000 loan was essential because this is where a lot of our small businesses are able to receive the information to know what is going on, especially during such crazy times as last year and currently.

We were really able to inject necessary capital due through the COVID-19 Fund as well as assist our minority population with the Erie Minority-Owned Business Accelerator. These are just some of the things that Bridgeway has done within our time and partnership with ECGRA. I will send this back over to TJ so he can provide a conclusion for us.

Mr. Bogdewic: Thank you, Cathryn. As I said, that COVID Fund was there very early. I liken it to when someone falls over a ship, there are lots of things that you have to do to rescue the person who is overboard; you've got to turn the ship around, you may have to send out some life boats or small craft to scoop them up, but the first thing you need to do is toss the person a life preserver and that Fund and the timeliness we were able to get that out was a life preserver to businesses that were hit extremely hard and extremely quickly when the COVID shutdown came along. There were a lot of other funding sources that came along later – grants and federal programs, and you name it. But that was the life preserver for the businesses that took advantage of that at that time, which made it very critical in that sense.

That's a good overview of the programming that we have been involved in. As I said, we made our first loan in Erie in 2009; since then we have deployed \$16.5 million to businesses and organizations in Erie and the total projects that were supported under that \$16

million, because some of that is layered in with other money that has been brought into projects, was \$31 million. For example, when I say other money and it's not reflected in these numbers, but we recently approved funding to support the eCAT program. So, we'll be a small, but important piece, of the overall capital structure to enable eCAT to come together. I know you all are very familiar with that project as well. We look for places where there are holes that we can fill to drive larger development as well.

We are real excited to be here today; we are always thrilled with the opportunities that we have in Erie and getting to be a part of Erie's Renaissance. We are super excited about the future here as we come out of COVID; there is so much good activity in both our pipeline and across the County right now. I am really looking forward to being a part of Erie over the next five to ten years with everything that is going on.

Dr. Wood: Thank you, TJ and Cathryn. This was a great presentation with a lot of data, and if the Board members remember, I talked about the five-year report with the relationship between the two groups that will have this data in it. At this time, let's open it up to the Board for any questions or curiosities.

Mr. Cleaver: I have a question. Have we had any defaulted loans?

Ms. Seckler: Hi, this Dawn. Let me answer that question for you. Looking over the loans, I do not see that any of them have defaulted. I can tell you that when we do our default report, we look at our entire portfolio of loans. Across our entire portfolio, as TJ had mentioned, we have less than a 1% default rate. Just by looking at the names of the businesses on the list, none of them jumped out at me, and we usually know the ones that go bad because we have to do a work out and find solutions there. I think it's incredibly impressive and says a lot about the businesses; they are doing well.

Anecdotally, I looked up some of the businesses that we have provided financing to that are located on Peach Street the other day, and noticed that loans dating back to 2013, there is a barber shop called Gaines Cut Up, I think, and also another beauty salon from 2013, they are both still in business. Honey Baked Ham in 2015, still in business. So, we see that the loans we have provided are setting up businesses for long-term stability and growth.

Mr. Cleaver: Thank you.

Ms. Seckler: You're welcome.

Mr. Barney: I have a question for Cathryn. You spoke on the food desert and providing fresh food in the lower eastside area, where is the location of that market?

Ms. Easterling: It's on East 12th Street. If you are heading east on East 12th, right before you go across the bridge where the baseball park is and Bay City Tattoo Parlor, right across from there. It used to be an old bar and has now been turned into the Middle Eastern Market.

Mr. Barney: I had seen that but just wanted to confirm that was the one. Thank you.

Dr. Wood: Are there any other questions for our guests? Hearing none, let me just provide a few wrap-up comments. I want to begin by thanking TJ, Cathryn, and Dawn and really the whole team at Bridgeway for the great relationship that we have. We look forward to putting this five-year report into circulation. I think it shows that this is a great funder-activist

relationship here with all the different companies that we have been able to help reach bankability. Let's face it, that's one of the key priorities here is to put Bridgeway out of business! That will never happen, so let's just keep going.

The revitalization process is a wicked problem that we have but we know that some of the solution involve these types of CDFIs, along with the technical assistance that they provide like the handholding, the extra mentoring, the training, and the processes that you put in place; research shows that that increases the viability of businesses tremendously. We can't thank you enough for being a part of that and I look forward to sharing this report with the Board as soon as we complete it. Thank you very much for your time.

Mr. Bogdewic: Thank you very much as well. Take care everyone.

Mr. Barney: I would like to thank Bridgeway Capital also – thank you TJ, Cathryn, and Dawn.

COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Cleaver: I reviewed the financial report with Dr. Wood and found no problems. I did have one question, which he answered, so I will let him continue with the expenses if no one has a problem with that.

Dr. Wood: I will just make one note about the finances; sixteen Special Events organizations have signed their grant agreements and have drawn down on their funds. We know after being in contact with those sixteen that their events are going to happen. If you remember, we open up Special Events in January of every year and we award it in the March time frame. We awarded it before the Governor announced new regulations, and of course the Biden Administration has made new announcements as well. The relaxed rules on Special Events and outdoor activities especially have allowed a lot of these events that thought they could not take place to revisit whether or not they are going to be viable and whether they are going to happen in the June through October time frame. I wanted to have this conversation with the Board; normally we only have one round of Special Events, but due to extenuating circumstances, I've talked it over with the staff and we would like to open up the Special Events for a 30-day period and take a second round of applications based on these new regulations.

Mr. Sample: Perry, our level of participation is typically 5% of the budget, correct?

Dr. Wood: It is 5%; we take a look at the overall operation budget of the event, we do a 5% calculation, which basically equates to a Sponsorship level opportunity.

Mr. Sample makes the motion to open Special Events for a second round of funding.

Mr. Cleaver: Perry, how many did we have apply this time as compared to what we normally have without the virus? Are you talking another 20 applications?

Dr. Wood: We can still have the original standard in place, which is we fund about \$150,000 each year for Special Events grants; we can still have that standard in place when we take another round of funding. We will probably get another 5-10 applications of which would be another \$30,000 - \$50,000.

Ms. Michali: This year for Special Events, we had 22 applications that were approved. In a typical year we get about 40 applications.

Mr. Cleaver: Thank you.

Mr. Sample: And what did we award out?

Ms. Michali: As of now, we have awarded \$118,000.

Mr. Sample: So, we basically have about \$32,000 that we could increase if we were to stay within our normal level.

Dr. Wood: Some years we do go a little over that amount. It's up to the Board. We will bring the applications back for your review when they come in.

Mr. Paris seconds the motion. There is no further discussion on opening up Special Events for a second round. Motion carries 7-0.

Dr. Wood: I will now take any questions that anyone may have on the Treasurer's Report.

Mr. Cleaver makes a motion to approve the Treasurer's Report. Mr. Sample seconds the motion. There are no questions or further discussion of the Treasurer's Report. Motion carries 7-0.

- b. Strategic Planning Committee: There was no meeting held so there is nothing to report.
- c. Update from County Council: Mr. Anderson is not present to give an update.
- d. Update from County Executive's Office: Mr. Lee is not present to give an update.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: Good morning, everyone. There is an Executive Director's Report in your packet. The first document you will see is a letter from the County detailing distribution of the first quarter gaming funds. You'll see the portion that went to the land bank and then the portion that went to ECGRA. I put a progress report in there from Parker Philips so you can see the activity that was worked on in March. There are several agendas for the County Council Economic Impact & COVID Revitalization Committee from April through the beginning of May; I believe May 5th is the most recent one. There are a couple of letters in there recognizing us for our contributions and grant dollars from Edinboro University as well as PACA. Not everyone sends a Thank You letter, but when they do, I like to put it in the report so the Board can see it. Finally, there are news clippings related to some ECGRA activity going on and those are from the Corry Journal.

Today, the staff is going to ask you to vote on a couple of things. We already talked about opening up Special Events for another round, we talked about the Bridgeway Capital/ECGRA report which is forthcoming. We are going to ask you to vote on the Summer Jobs Program. Mr. Lee couldn't be here today, but we work very closely with the County in supporting them in that program and it continues to reach the numbers, continues to go well, and continues to reach good evaluations, all of which are available for your review if you have an interest.

Finally, we are going to ask you to vote on Renaissance Block. We received four applications for this round of Renaissance Block that opened earlier this year. We are going to ask you to vote on two of the applications. The other two applicants we didn't feel were ready for prime time, so we are going back to the applicants and ask them to revise and do some more work at the grass roots level.

Next, I want to let you know that the next Board meeting is going to be an important one because the draft of our annual audit will be in place so, we will provide that to you and we will also bring in our auditors, Maher Duessel, in order to answer any of your questions in the same format that we did with Bridgeway today as a special presentation.

Does anyone have any questions for me? If not, thank you.

Mr. Barney: Thank you, Dr. Wood.

SOLICITOR'S REPORT

Mr. Sennet: Thank you, Mr. Chairman. I have no substantive report today other than Atty. Wachter thanks you all for the well wishes. His recovery is going well, and he is planning his return for June. Thank you very much. That concludes my report.

OLD BUSINESS

There is no Old Business to cover at this time.

NEW BUSINESS

- a. Resolution Number 3, 2021 – Resolution to Adopt the funding for the Summer Jobs & More Program

Dr. Wood reads the resolution.

Mr. DiPaolo makes a motion to adopt the resolution. Mr. Sample seconds the motion. There is no further discussion of the resolution. Motion carries 7-0.

- b. Resolution Number 4, 2021 – Resolution to enter into agreements with the two (2) entities that comprise the recipients of the 2021 Renaissance Block Program

Dr. Wood reads the resolution.

Mr. DiPaolo makes a motion to accept the resolution. Mr. Paris seconds the motion. Mr. Sample requests to abstain from the vote because he is a member of the advisory committee of Impact Corry. There is no further discussion of the resolution. Motion carries 6-0-1.

ADJOURNMENT

Mr. Paris moves to adjourn.

MEMORANDUM

TO: Dale Barney
Chairman of the Board
Erie County Gaming Revenue Authority

FROM: David Sample
ECGRA Board Director

DATE: May 20, 2021

RE: Conflict of Interest Disclosure

On this date, the Board of Directors of the Erie County Gaming Revenue Authority were presented with Resolution Number 4, 2021, which is a Resolution to enter into agreements with two (2) entities that comprise the recipients of the 2021 Renaissance Block Program. One such entity is Impact Corry.

I am a past Board Member for Impact Corry and currently serve in a position as an informal advisor to Impact Corry. As such, I have abstained from any deliberation or involvement in the process to determine whether to recommend an award to Impact Corry, and I abstain from the deliberation, and vote, regarding the approval of the Resolution. Further, I announced my conflict during the meeting and request that this memo be made part of the minutes of the May 20, 2021 meeting of the ECGRA Board of Directors.

**Erie County Gaming
Revenue Authority**

Financial Statements

Year Ended March 31, 2021
with Independent Auditor's Report

ERIE COUNTY GAMING REVENUE AUTHORITY

YEAR ENDED MARCH 31, 2021

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Independent Auditor's Report

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Independent Auditor's Report

**Board of Directors
Erie County Gaming
Revenue Authority
Erie, Pennsylvania**

We have audited the accompanying financial statements of the Erie County Gaming Revenue Authority (Authority), a component unit of the County of Erie, Pennsylvania as of and for the year ended March 31, 2021, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of March 31, 2021, and the changes in its financial position and cash flows thereof, for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Pittsburgh, Pennsylvania

<DATE>

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF NET POSITION

MARCH 31, 2021

Assets	
Current assets:	
Cash and cash equivalents	\$ 10,089,578
Prepaid expenses	6,899
Total current assets	10,096,477
Noncurrent assets:	
Notes receivable, net	6,148,846
Total Assets	\$ 16,245,323
Liabilities and Net Position	
Liabilities	\$ -
Net Position:	
Restricted - economic development	16,245,323
Total Liabilities and Net Position	\$ 16,245,323

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

YEAR ENDED MARCH 31, 2021

Operating Revenues:

<u>Gaming revenue</u>	\$ 4,432,299
COVID-19 revenue	250,000
Contributions	25,000
Interest income - note receivable	<u>98,494</u>
Total operating revenues	<u>4,805,793</u>

Operating Expenses:

<u>Economic Development:</u>	
Grants awarded	3,858,915
Provision for uncollectible notes	230,000
Employee costs	256,727
Professional fees	71,486
Office space	17,471
Marketing and communications	3,400
Office expenses	13,476
Data processing	17,502
Insurance	3,474
General and meeting	<u>3,482</u>
Total operating expenses	<u>4,475,933</u>

Operating Income (Loss)	<u>329,860</u>
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Nonoperating Revenues (Expenses):

<u>Interest income</u>	<u>35,614</u>
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Change in Net Position	365,474
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Net Position:

<u>Beginning of year</u>	<u>15,879,849</u>
End of year	<u><u>\$ 16,245,323</u></u>

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2021

Cash Flows From Operating Activities:	
Cash received from gaming revenue	\$ 4,432,299
Cash received from COVID-19 revenues	250,000
Cash received from donors	25,000
Cash received from borrowers	98,494
Cash paid to borrowers as loan disbursements	(1,120,000)
Cash paid to employees and for employee benefits	(256,727)
Cash paid as grant awards	(3,858,915)
Cash paid for operating expenses	(136,831)
Net cash provided by (used in) operating activities	(566,680)
Cash Flows From Investing Activities:	
Interest income	35,614
Net Increase (Decrease) in Cash and Cash Equivalents	(531,066)
Cash and Cash Equivalents:	
Beginning of year	10,620,644
End of year	\$ 10,089,578
Reconciliation of Operating Income (Loss) to Net Cash Flows Provided by (Used in) Operating Activities:	
Operating income (loss)	\$ 329,860
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:	
Provision for uncollectible notes	230,000
Change in operating assets and liabilities:	
Prepaid expenses	(6,540)
Notes receivable	(1,120,000)
Total adjustments	(896,540)
Net cash provided by (used in) operating activities	\$ (566,680)

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

1. General Information

The Erie County Gaming Revenue Authority (Authority) was established February 2008. The Authority was formed pursuant to the provisions of the Economic Development Financing Law, the Pennsylvania Race Horse Development and Gaming Act, and the Home Rule Charter of the County of Erie (County). The purpose of the Authority is to administer municipal grants and otherwise perform the functions of the County's Economic Development Authority.

The Authority's Board consists of nine Board members. Two of the members are ex-officio, non-voting members, namely, the Chairman of County Council or designee, and the County Executive or designee. The remaining members consist of one resident from each of the seven districts within the County who shall be appointed by the County Executive with the consent of County Council.

The Authority is dependent on gaming revenues generated from the Presque Isle Downs and Casino. These revenues are passed on to the Authority as restricted funds.

On October 26, 2017, the Pennsylvania Race Horse Development and Gaming Act was amended, changing, among other things, how gaming revenues were distributed to counties and entities like the Authority. One clause specifically effecting the Authority diverted \$1,000,000 of restricted gaming revenue each year for use by the Erie County Land Bank.

2. Summary of Significant Accounting Policies

The financial statements of the Authority have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the Authority's accounting policies are described below.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

The Authority is considered a special purpose government entity operating a single government program.

Net Position

The Authority only reports restricted net position which represents constraints placed on net position used through external restrictions, reduced by liabilities related to those assets. The Authority's net position is restricted for economic development grants and loans. Of the total restricted net position, \$6.1 million represents notes receivable (net) from various borrowers as described in Note 6, and \$3.1 million represents grant funding committed via award agreements but not yet spent.

The Authority's policy is to use funds in the order of the most restricted to the least restrictive.

Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, as well as demand deposits in checking and savings accounts at a local financial institution.

Notes Receivable

As described in Note 6, the Authority has issued various economic development related notes. Notes receivable are written off when they are determined to be uncollectible. It is the Authority's policy to provide for future losses on notes based on an evaluation of the current portfolio, current economic conditions, and such other factors which, in the Authority's judgement, may impact collectability for specific notes. The allowance for uncollectable notes totaled \$1,540,000 as of March 31, 2021. As of March 31, 2021, none of the notes receivable are in default.

From time to time, the Authority awards convertible loans to organizations ("Awardee") which are required to loan those funds to third parties ("Recipient"). If the Recipient defaults on the loans to the Awardee, the Authority's loan to the Awardee converts to a grant. If the Recipient pays the loan back to the Awardee, the Authority will continue to receive its payments from the Awardee. Based on the convertible nature of these provisions, the Authority recognizes these awards as grants, since the likelihood of receiving funds cannot be determined, nor can they be quantified, at the time the grants are awarded.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

Risk Management

The Authority is exposed to various risks of loss related to torts (mitigated through the Pennsylvania Political Subdivision Tort Claims Act), theft of, damage to and destruction of assets; error and omission, and natural disasters for which the Authority carries commercial insurance. There have been no significant changes in insurance coverage since the prior year.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Pending Pronouncements

The Governmental Accounting Standards Board (GASB) has issued statements that will become effective in future years, including Statement Nos. 87 (Leases), 89 (Accounting for Interest Costs), 91 (Conduit Debt Obligations), 92 (Omnibus 2020), 93 (Interbank Offered Rates), 94 (Public-Private and Public-Public Partnerships), 96 (Information Technology Arrangements), and 97 (Deferred Compensation Plans). Management has not yet determined the impact of these statements on the financial statements.

3. Cash and Cash Equivalents

Custodial credit risk is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. The Authority does not have a policy for custodial credit risk. As of March 31, 2021, \$9,848,605 of the Authority's bank balance of \$10,098,605 was collateralized with securities held by the pledging financial institution and \$250,000 was covered by the Federal Deposit Insurance Corporation (FDIC). These deposits include amounts with a book balance as of March 31, 2021 of \$10,089,578, which are reported as cash and cash equivalents in the statement of net position.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

4. Operating Leases

The Authority entered into an agreement with an Organization for rental of office space, which commenced in April 2015.

The Authority's base rent will be payable in equal monthly installments of \$1,457. This will be charged monthly. The total expenditures for the year ended March 31, 2021 were \$17,471.

Minimum future rentals to be paid as of March 31, 2021 are as follows:

2022	\$	<u>2,913</u>
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5. Irrevocable Gifts to Erie Community Foundation

The Authority has entered into an irrevocable gift agreement with the Erie Community Foundation (ECF). This fund is under the control of the ECF and subject to their policies and, as such, is not recorded on the books of the Authority. The market value of this fund as reported by the ECF as of March 31, 2021 was \$15.2 million. A donor-designated fund, called the Lead Asset Endowment Fund, was established to perpetually provide financial assistance to organizations designated by the settlement dated December 13, 2010 (Erie County Lead Regional Assets). During the fiscal year, \$505,216 in distributions from this fund were awarded directly to Erie County Lead Assets.

6. Notes Receivable

On September 13, 2012 and August 13, 2013, the Authority entered into loan agreements with the Enterprise Development Fund of Erie County, Inc. (Fund) for \$500,000 and \$800,000, respectively. The purpose of the loan was to provide loans to various entities in the County area to create and retain jobs. In March 2018, the loans were restructured and combined into one loan agreement. The loan agreement requires quarterly interest-only payments at a rate of 1% per annum, until March 31, 2028. The loan has an outstanding principal balance of \$1,300,000 as of March 31, 2021. The Authority was notified in 2016 that an entity related to the Fund, The Greater Erie Industrial Development Corporation (GEIDC), filed for Chapter 7 bankruptcy. The Authority has considered the uncertainty surrounding the ultimate collectability of the loan in its determination of the overall

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

allowance for uncollectible notes. The Authority staff and Board will continue to monitor this dynamic situation to confirm ongoing viability of the Fund.

In September 2014, the Authority entered into a loan agreement with the Corry Industrial Benefit Association (CIBA) for \$50,000. The purpose of the loan was to provide loans to low-income individuals for energy efficient improvements for their homes. Payments are due to the Authority when CIBA has issued a loan to an individual and CIBA receives principal payments. The loan has an outstanding principal balance of \$18,846 as of March 31, 2021.

In January 2016, the Authority entered into a loan agreement with Bridgeway Capital for \$1,000,000. The purpose of the loan was to create the Erie Growth Fund. The loan requires interest-only quarterly payments at a rate of 3% per annum. The entire principal is due January 2026. The loan has an outstanding principal balance of \$1,000,000 as of March 31, 2021.

In April 2017, the Authority entered into a loan agreement with The Progress Fund for \$1,000,000. The purpose of the loan was to provide capital to rural businesses that create jobs and invest in Erie County. The loan requires interest-only quarterly payments at a rate of 2% per annum. The entire principal is due January 2026. The loan has an outstanding principal balance of \$1,000,000 as of March 31, 2021.

In December 2017, the Authority entered into a loan agreement with 1855 Capital Fund for \$500,000. The purpose of the loan was to provide capital to technology-based businesses that create jobs and invest in Erie County. Minimum Interest, as that term is defined in the loan agreement, is due to ECGRA semiannually. Outstanding Minimum Interest, Fixed Interest, Participating Interest, and Principal are due on the Maturity Date, as that term is defined in the loan agreement. The entire principal is due December 2027. The loan has an outstanding principal balance of \$500,000 as of March 31, 2021.

In September 2018, the Authority entered into a loan agreement with Bridgeway Capital for \$2,500,000. The purpose of the loan was to create the Erie Inclusive Fund. The loan requires interest-only quarterly payments at a rate of 1% per annum. The entire principal is due December 2028. The loan has an outstanding principal balance of \$2,500,000 as of March 31, 2021.

In January 2019, the Authority entered into a loan agreement with Blue Highway Capital for \$250,000. The purpose of the loan was to provide capital to rural businesses throughout Erie County. Minimum Interest, as that term is defined in the loan agreement, is due to

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

ECGRA semiannually. Outstanding Minimum Interest, Fixed Interest, Participating Interest, and Principal are due on the Maturity Date, as that term is defined in the loan agreement. The entire principal is due in January of 2029, unless extensions are exercised. The loan has an outstanding principal balance of \$250,000 as of March 31, 2021.

In March 2020, the Authority entered into a loan agreement with Bridgeway Capital to develop two separate coronavirus COVID-19 emergency loan funds, one to provide loans to small businesses within Erie County that have demonstrated actual negative economic impact due to effects of coronavirus COVID-19 in the amount of \$520,000, and one to provide loans to small Erie County nonprofit organizations for the purpose of providing the nonprofit organization with resources to aid in their mission based on local response to the pandemic in the amount of \$100,000. The loan bears zero interest. The entire outstanding balance is due in October of 2026, unless the forgiveness clause is exercised. The loan has an outstanding principal balance of \$620,000 as of March 31, 2021.

In August 2020, the Authority entered into a loan agreement with Erie Center for Arts & Technology for \$500,000. The purpose of the loan was to provide capital to rural businesses throughout Erie County. Minimum Interest, as that term is defined in the loan agreement, is due to the Authority semiannually. Outstanding Minimum Interest, Fixed Interest, Participating Interest, and Principal are due on the Maturity Date, as that term is defined in the loan agreement. The entire principal is due in August of 2027, unless extensions are exercised. The loan has an outstanding principal balance of \$500,000 as of March 31, 2021.

7. Simple IRA

In September 2014, the Authority's SIMPLE IRA Plan (Plan) was established with Fidelity Advisors to provide retirement benefits to their employees. The provisions of the Plan were established by the Board of Directors, who can also amend the Plan. Employees can contribute up to the IRS limits and the Authority will match up to 3% of the employee's wages. All contributions and earnings are vested immediately. Contributions made for the year ended March 31, 2021 by employees and the Authority were \$8,400 and \$4,726, respectively. Effective January 2021, the Authority entered into a Pension Plan for the Authority's match with the Pennsylvania Municipal Retirement System (PMRS), as documented in Note 8.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2021

8. Pension Plan

The Authority offers a defined contribution Pension Plan (Plan), which is administered by PMRS. All employees of the Authority are required to participate in the Plan. Members are eligible for retirement at 65 years of age or early retirement at 60 years of age with the benefit being actuarially reduced for each year or partial year prior to the attainment of age 65. The Authority contributes 8% of each member's compensation. For the year ended March 31, 2021, the Authority's contributions to the Plan totaled \$4,734.

9. COVID-19

In early 2020, an outbreak of a novel strain of COVID-19 was identified, and infections have been found in a number of countries around the world, including the United States. COVID-19 and its associated impacts on supply chains, travel, employee productivity, and other economic activities has had, and may continue to have, a material effect on financial markets and economic activity. The extent of the impact of COVID-19 on the Authority's operational and financial performance is currently uncertain and cannot be predicted. There has been no immediate impact to the Authority's operations. A future potential impact may include disruptions or restrictions on the Authority's employees' ability to work. Operating revenues are not expected to change, as the Pennsylvania Race Horse Development and Gaming Act dictates that the Authority receive one percent of slot machine gross revenues or \$10 million a year. The future effects of these issues are unknown.

**Erie County Gaming Revenue Authority
Profit & Loss
May 2021**

	<u>May</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2021-22 YTD</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue	332,414.20	332,414.20		
46400 · Other Types of Income				
46410 · Interest Income - Savings	764.69	1,580.98		
46422 · Interest Income - BWC - Erie Growth		0.00		
46424 · Interest Income - Progress Fund		0.00		
46425 · Interest Income - EDF Restruct		3,250.00		
46426 · Int. Income - BWC - Inclusive		0.00		
46427 · Interest Income - Blue Highway		0.00		
46428 · Interest Income - eCAT		2,556.00		
46440 · Immediate Human Relief Fund		0.00		
Total Income	<u>333,178.89</u>	<u>339,801.18</u>		
Expense				
62100 · Contracted Services	10,953.90	11,358.94	13,250.00	79,500.00
62800 · Facilities & Equipment	1,456.67	2,913.34	3,416.00	20,500.00
65000 · Office Administration	789.97	1,430.77	2,858.00	17,150.00
65100 · Other Types of Expenses	2,419.10	4,176.40	8,166.00	49,000.00
66000 · Payroll Expenses	22,759.15	42,908.68	51,892.00	311,352.00
Total Expense	<u>38,378.79</u>	<u>62,788.13</u>	<u>79,582.00</u>	<u>477,502.00</u>
Net Ordinary Income	294,800.10	277,013.05		
Other Income/Expense				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets				
70050 · Municipal Settlements	83,103.55	83,103.55		
70070 · Special Events	26,296.25	108,266.75		
70090 · Multi-Municipal Collaboration				
70100 · Mission Main Street				
70120 · Summer Jobs Program	8,221.67	8,221.67		
70125 · Neighborhoods & Communities MRI				
70130 · Small Business Financing	47,000.00	128,000.00		
70140 · Pilot Projects				
70150 · Shaping Tomorrow				
70170 · Renaissance Block	150,000.00	160,000.00		
70180 · Anchor Building				
70190 · COVID-19 Immediate Human Relief				
70195 · Response Fund - Small Business MRI				
Total 70000 · Grants / Settlements	<u>314,621.47</u>	<u>487,591.97</u>		
Net Other Income	<u>(314,621.47)</u>	<u>(487,591.97)</u>		
Net Income	<u>(19,821.37)</u>	<u>(210,578.92)</u>		

Erie County Gaming Revenue Authority
Balance Sheet
As of May 31, 2021

	May
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	49,199.60
10100 · ErieBank - Savings	
10101 · Committed Funds	2,981,445.29
10102 · Restricted Funds	3,314,620.61
10100 · ErieBank - Savings - Other	3,534,402.19
Total 10100 · ErieBank - Savings	9,830,468.09
Total Checking/Savings	9,879,667.69
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	520,000.00
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · Notes Receivable - eCAT	500,000.00
12900 · Reserve for Uncollectable Notes	(1,540,000.00)
Total 12000 · Notes Receivable	6,148,846.25
14500 · Prepaid Insurance	3,561.48
Total Other Current Assets	6,152,407.73
Total Current Assets	16,032,075.42
TOTAL ASSETS	16,032,075.42
LIABILITIES & EQUITY	
Liabilities	
Accounts Payable	
20200 · Retirement Payable	(2,750.00)
Total Liabilities	(2,750.00)
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	13,318,340.55
Net Income	(210,579.31)
Total Equity	16,034,825.42
TOTAL LIABILITIES & EQUITY	16,032,075.42

Erie County Gaming Revenue Authority
Budget vs. Actual
May 2021

Expense	May	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	7,100.00	7,100.00	15,000.00	(7,900.00)	47.33%
62130 · Professional Services	3,000.00	3,000.00	40,000.00	(37,000.00)	7.50%
62140 · Legal Services	114.00	380.00	20,000.00	(19,620.00)	1.90%
62145 · Website Design	660.00	717.99	3,000.00	(2,282.01)	23.93%
62150 · Payroll Services	79.90	160.95	1,500.00	(1,339.05)	10.73%
Total 62100 · Contracted Services	10,953.90	11,358.94	79,500.00	(68,141.06)	14.29%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	0.00	2,500.00	(2,500.00)	0.00%
62890 · Rent	1,456.67	2,913.34	18,000.00	(15,086.66)	16.19%
Total 62800 · Facilities & Equipment	1,456.67	2,913.34	20,500.00	(17,586.66)	14.21%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	57.63	191.34	3,000.00	(2,808.66)	6.38%
65020 · Postage	19.07	38.14	500.00	(461.86)	7.63%
65040 · Office Supplies	126.39	233.46	2,000.00	(1,766.54)	11.67%
65050 · Cell Phone	0.00	0.00	2,200.00	(2,200.00)	0.00%
65060 · Copier Lease	345.95	691.90	4,200.00	(3,508.10)	16.47%
65070 · Copier Printing Costs	0.00	0.00	500.00	(500.00)	0.00%
65080 · Bank Fees	35.00	70.00	500.00	(430.00)	14.00%
65085 · Professional Development	205.93	205.93	2,000.00	(1,794.07)	10.30%
65090 · Meeting Expenses	0.00	0.00	2,000.00	(2,000.00)	0.00%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	789.97	1,430.77	17,150.00	(15,719.23)	8.34%
65100 · Other Types of Expenses					
65105 · Outreach	104.94	209.88	5,000.00	(4,790.12)	4.20%
65110 · Advertising	0.00	0.00	4,000.00	(4,000.00)	0.00%
65115 · Phone/IT/Fax	1,479.66	2,297.52	18,000.00	(15,702.48)	12.76%
65120 · Insurance	834.50	1,669.00	10,100.00	(8,431.00)	16.52%
65130 · Grant Management Software	0.00	0.00	4,900.00	(4,900.00)	0.00%
65150 · Travel	0.00	0.00	7,000.00	(7,000.00)	0.00%
Total 65100 · Other Types of Expenses	2,419.10	4,176.40	49,000.00	(44,823.60)	8.52%
66000 · Payroll Expenses					
66005 · Salaries & Wages	20,108.66	37,550.32	274,400.00	(236,849.68)	13.68%
66010 · FITW Tax	1,315.15	2,687.68	17,302.00	(14,614.32)	15.53%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	0.00	2,000.00	(2,000.00)	0.00%
66700 · PMRS	1,335.34	2,670.68	17,500.00	(14,829.32)	15.26%
Total 66000 · Payroll Expenses	22,759.15	42,908.68	311,352.00	(268,443.32)	13.78%
Total Expense	38,378.79	62,788.13	477,502.00	(414,713.87)	13.15%

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
May 31, 2021

	<u>May</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Restricted Uncommitted Funds	3,314,620.61		
Committed Funds	2,981,445.29		
2020 Restricted Funds: (75% - after settlement payments)			
First Quarter Gaming Revenue	332,414.20	332,414.20	
Second Quarter Gaming Revenue			
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			<u>332,414.20</u>
FY Disbursements:			
First Quarter Disbursements	314,621.47	487,591.97	
Second Quarter Disbursements			
Third Quarter Disbursements			
Fourth Quarter Disbursements			<u>487,591.97</u>

Disbursements Detail

Grants/Settlements

	<u>May</u>	<u>YTD</u>	<u>Subtotal</u>
MUNICIPALITIES			
Settlements			
Summit Township	37,396.60	37,396.60	
Greene Township	9,141.39	9,141.39	
McKean Township	9,141.39	9,141.39	
Millcreek Township	9,141.39	9,141.39	
Waterford Township	9,141.39	9,141.39	
Erie County	9,141.39	9,141.39	
			<u>83,103.55</u>

Multi-Municipal Collaboration

NEIGHBORHOODS & COMMUNITIES

Anchor Building

Mission Main Street

Renaissance Block

Borough of Union City - 2021	50,000.00	50,000.00	
Impact Corry - 2019	50,000.00	50,000.00	
Impact Corry - 2021	50,000.00	50,000.00	
Our West Bayfront		10,000.00	
			<u>160,000.00</u>

PILOT PROGRAMS

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
May 31, 2021

	May	YTD	Subtotal
QUALITY OF PLACE			
Community Assets			
Special Events			
Albion Area Fair, Inc.		12,268.75	
Borough of Edinboro		1,000.00	
Borough of Union City		300.00	
CAFE		3,875.00	
Corry Higher Education Council		500.00	
Dr. Gertrude A. Barber Foundation		18,820.00	
Edinboro University Foundation		1,212.00	
Erie Contemporary Ballet Theatre		4,044.00	
Erie Regional Chamber & Growth Partner.		5,000.00	
Saint Joseph Church		6,000.00	
Goodell Gardens & Homestead		1,115.00	
Iroquois School District Foundation		5,200.00	
Jefferson Educational Society of Erie	20,000.00	20,000.00	
Lake Erie Greek Cultural Society	2,250.00	2,250.00	
The Nonprofit Partnership	4,046.25	4,046.25	
Waterford Community Fair Association		8,950.00	
Wattsburg Agricultural Society		9,700.00	
Young Artists Debut Orchestra		3,600.00	
Youth Leadership Institute of Erie		385.75	
			108,266.75
 SHAPING TOMORROW			
SMALL BUSINESS FINANCING			
Beehive Network			
Edinboro University Foundation		81,000.00	
Erie Regional Library Foundation	47,000.00	47,000.00	
			128,000.00
 YOUTH & EDUCATION			
Summer Jobs & More			
2020 Summer Jobs	8,221.67	8,221.67	
			8,221.67
Total Funds Disbursements	314,621.47	487,591.97	487,591.97

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
May 31, 2021

		<u>May</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Committed Funds:				
N&C	Renaissance Block 2018			
	1 Academy Neighborhood Association		11,250.00	22,500.00
	Our West Bayfront		0.00	100,000.00
	SSJ Neighborhood Network		7,000.00	70,000.00
	2 Bayfront Eastside Taskforce		25,000.00	50,000.00
	ServErie		29,000.00	58,000.00
	Renaissance Block 2020			
	Borough of Girard		25,625.00	51,250.00
	Borough of North East		30,000.00	60,000.00
	Borough of Union City		10,000.00	60,000.00
	Impact Corry	50,000.00	0.00	100,000.00
	Sisters of Mercy/House of Mercy		25,000.00	50,000.00
	YMCA of Greater Erie		25,000.00	50,000.00
	Renaissance Block 2021			
	Borough of Union City	50,000.00	50,000.00	100,000.00
	Impact Corry	50,000.00	50,000.00	100,000.00
	Anchor Building			
	18 Emmaus Ministries, Inc.		5,000.00	100,000.00
	Grace Church		0.00	100,000.00
	Performing Artists Collective Alliance		5,000.30	93,126.50
	19 Erie Masonic Temple Preservation Foundation		0.00	70,000.00
	Housing & Neighborhood Development Services		40,000.00	50,000.00
	Impact Corry		60,000.00	75,000.00
	Mission Main Street			
	1 Borough of North East		110,000.00	250,000.00
	City of Erie		225,000.00	250,000.00
	Erie Downtown Partnership		180,000.00	250,000.00
	2A Borough of Edinboro		34,900.00	250,000.00
	Borough of Union City		4,000.00	200,000.00
	2B Our West Bayfront		133,810.00	250,000.00
	Preservation Erie		122,000.00	150,000.00
	SSJ Neighborhood Network		55,500.00	250,000.00
	3 Borough of Girard		45,000.00	170,000.00
	Impact Corry		28,000.00	202,400.00
	Waterford Borough		84,600.00	249,800.00
MUN	Multi-Municipal Collaboration			
SB	Beehive Network			
	Edinboro University Foundation		5,000.00	200,000.00
	Erie Regional Library Foundation	47,000.00	5,877.00	200,000.00
	Gannon University		84,500.00	200,000.00
	Mercyhurst University		5,000.00	200,000.00
	Penn State University (Behrend)		100,000.00	200,000.00
PP	Pilot Program			
	Partnership for a Healthy Community		50,000.00	100,000.00

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
May 31, 2021

Committed Funds (cont):

		<u>May</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
QP	Response Fund (COVID)			
	Small Business		680,000.00	1,200,000.00
	Non-Profit		300,000.00	400,000.00
Y&E	Shaping Tomorrow			
	Empower Erie - Community College		220,000.00	400,000.00
	GECAC - Summer Jobs Program 2020	8,221.67	110,382.99	150,000.00
Total Committed Funds		<u><u>205,221.67</u></u>	<u><u>2,981,445.29</u></u>	<u><u>7,082,076.50</u></u>

Erie County Gaming Revenue Authority
Check Detail Report
May 2021

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
05/03/2021	EFT	VISA	2021 April Statement	-1,199.26
05/03/2021	EFT	UPMC Health Plan	Initiation Fee	-3,417.00
05/05/2021	EFT	Penn State University - Knowledge Park	2021 May Rent	-1,456.67
05/05/2021	EFT	Wells Fargo Financial Leasing	2021 May Copier Lease	-345.95
05/05/2021	EFT	MaherDuessel, CPA	Q3 Review and 2021 Audit	-7,100.00
05/05/2021	EFT	Parker Philips	2021 March Professional Services	-3,000.00
05/05/2021	EFT	Velocity Network, Inc.	2021 June Invoices	-794.36
05/05/2021	EFT	Jefferson Educational Society of Erie	2021 Special Events	-20,000.00
05/05/2021	EFT	Impact Corry	2019 Renaissance Block - 2nd Installment	-50,000.00
05/07/2021	EFT	Epic Web Studios	2021 Annual Hosting Fee	-660.00
05/10/2021	EFT	Summit Township	2021 1st Qtr Gaming	-37,396.60
05/10/2021	EFT	Greene Township	2021 1st Qtr Gaming	-9,141.39
05/10/2021	EFT	McKean Township	2021 1st Qtr Gaming	-9,141.39
05/10/2021	EFT	Millcreek Township	2021 1st Qtr Gaming	-9,141.39
05/10/2021	EFT	Waterford Township	2021 1st Qtr Gaming	-9,141.39
05/10/2021	EFT	Erie County	2021 1st Qtr Gaming	-9,141.39
05/14/2021	EFT	Knox McLaughlin Gornall & Sennett	2021 April Legal	-114.00
05/14/2021	EFT	Greater Erie Community Action Committee	2020 Summer Jobs	-8,221.67
05/14/2021	EFT	PMRS	Pay Ending 5/7/21	-667.67
05/14/2021	EFT	ECCA, Inc.	4/24/21 to 5/7/21 Payroll	-8,774.23
05/14/2021	EFT	Fidelity Investments	4/24/21 to 5/7/21 Simple IRA	-250.00
05/14/2021	2932	Erie Regional Library Foundation	Idea Lab Beehive - 3rd Installment	-47,000.00
05/24/2021	EFT	Lake Erie Greek Cultural Society	2021 Special Events	-2,250.00
05/24/2021	EFT	The Nonprofit Partnership	2021 Special Events	-4,046.25
05/26/2021	EFT	ECCA, Inc.	5/8/21 to 5/21/21 Payroll	-9,312.48
05/26/2021	EFT	Fidelity Investments	5/8/21 to 5/21/21 Simple IRA	-250.00
05/26/2021	EFT	PMRS	Pay Ending 5/21/2021	-667.67
05/26/2021	EFT	Impact Corry	2021 Renaissance Block 1st Installment	-50,000.00
05/26/2021	EFT	Borough of Union City	2021 Renaissance Block 1st Installment	-50,000.00
05/31/2021	EFT	Erie Bank	Service Charge	-35.00



SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$0.00	05/15/2021

Account Summary

Billing Cycle		04/09/2021
Days in Billing Cycle		30
Previous Balance		\$388.29
Purchases	+	\$1,199.26
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	-	\$388.29
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

NEW BALANCE \$1,199.26

Credit Summary

Total Credit Line	\$40,000.00
Available Credit Line	\$38,800.74
Available Cash	\$38,800.74
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Account Inquiries

- Call us at: (866) 317-0355
Lost or Stolen Card: (866) 317-0355
- Go to WWW.MyCardStatement.com
- Write us at PO BOX 30495, TAMPA, FL 33630-3495

Payment Summary

NEW BALANCE	\$1,199.26
MINIMUM PAYMENT	\$1,199.26
PAYMENT DUE DATE	05/04/2021

NOTE: Grace period to avoid a finance charge on purchases pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement

Corporate Activity

Trans Date	Post Date	Reference Number	Transaction Description	Amount
04/01	04/01	1595602579	INTERNET PMT-THANK YOU	\$388.29

Cardholder Account Summary

TAMMI MICHALI ####-####-####-8023	Payments & Other Credits \$0.00	Purchases & Other Charges \$1,199.26	Cash Advances \$0.00	Total Activity \$1,199.26
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Cardholder Account Detail

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
03/19	03/19	PBUS01	24430991078400813039251	MSFT * E0500E0QQ7 800-642-7676 WA	\$508.80
03/21	03/22	PBUS01	24692161080100622130452	STAMPS.COM 855-608-2677 CA	\$19.07
03/22	03/23	PBUS01	24789301081446502478635	ERIE TIMES NEWS CIRCULATI 814-8701600 PA	\$57.63

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830-0042

Account Number
####-####-####-8643

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
04/09/21	\$1,199.26	\$1,199.26	05/04/21

\$

BL ACCT 00100029-1000000
ERIE COUNTY GAMING
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:



VISA
PO BOX 4517
CAROL STREAM IL 60197-4517

Cardholder Account Detail Continued

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
03/22	03/23	PBUS01	24011341081000049928192	WWW.ROBLY.COM HTTPSWWW.ROBL TX	\$153.00
03/24	03/25	PBUS01	24492151083745057788370	EB 20202021 NORTHEAS 801-413-7200 CA	\$205.93
03/25	03/26	PBUS01	24493981084083016533416	AT&T*BILL PAYMENT 800-331-0500 TX	\$23.50
03/28	03/29	PBUS01	24906411087117511610638	SMK*SURVEYMONKEY.COM 971-2311154 CA	\$104.94
03/31	04/01	PBUS01	24692161090100827834542	Amazon.com*FJ3GB2B83 Amzn.com/bill WA	\$126.39

phone/IT
 prof. devel.
 phone/IT
 outreach
 U.S.

Additional Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

ScoreCard CashBack Earnings as of 04/08/2021

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$0.00	\$0.00	\$0.00	\$0.00	05/15/2021

Finance Charge Summary / Plan Level Information

Plan Name	Plan Description	FCM ¹	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
Purchases									
PBUS01 001	PURCHASE	E	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$1,199.26
Cash									
CBUS01 001	CASH	G	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$0.00

* Periodic Rate (M)=Monthly (D)=Daily
 ** includes cash advance and foreign currency fees
 Days In Billing Cycle: 30
 APR = Annual Percentage Rate
¹ FCM = Finance Charge Method
 (V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.



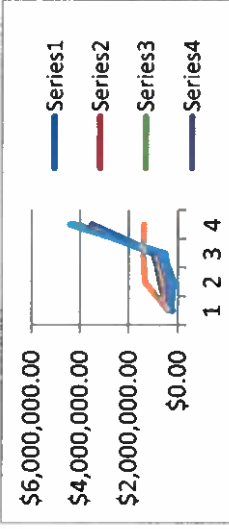
E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
JUNE
2021**

**Revenue Dashboard
by Quarter
2007 - 2020 YTD**



Year	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2007	201,418.07	562,082.72	867,508.44	3,507,952.54	5,138,961.77
2008	366,211.37	672,936.98	941,125.00	4,063,561.53	6,043,834.88
2009	407,507.87	701,525.21	898,525.69	4,060,932.24	6,068,491.01
2010	385,476.85	665,559.96	962,909.94	4,073,449.24	6,087,395.99
2011	393,440.61	636,302.96	903,421.25	4,166,222.13	6,099,386.95
2012	356,241.99	554,752.50	794,443.73	4,114,583.35	5,820,021.57
2013	318,869.71	374,557.04	701,478.54	4,261,932.00	5,656,837.29
2014	281,934.65	315,628.24	584,126.03	4,350,692.65	5,532,381.57
2015	264,934.67	308,566.19	541,749.43	4,390,710.21	5,505,960.50
2016	271,003.84	300,719.61	507,757.83	4,332,642.04	5,412,123.32
2017	254,570.93	172,041.71	578,894.78	4,412,495.64	5,418,003.06
2018	375,769.51	1,317,928.22	1,394,780.33	1,362,089.40	4,450,567.46
2019	373,319.64	1,314,153.08	1,391,141.81	1,360,202.23	4,438,816.76
2020	345,218.83	1,033,868.60	1,319,908.61	1,247,584.00	3,946,580.04
2021	332,414.20				
4,928,332.74	8,930,623.02	12,387,771.41	49,705,049.20	75,951,776.37	



April 2021

Meeting with Executive Director
Ongoing Social Media Management
Ongoing Consulting
April Comms

IMPLEMENTED

Sixteen April posts
Special Events Grants – 22 Graphics Made – 13 Posted in April
Meeting with Bridgeway Capital

IN PROGRESS

Holiday Graphics
Bridgeway Capital Report

IN PROGRESS | 2021 Grant Releases and Graphics

Multi-Municipal Collaboration Round 1 grant
Community Assets - Parks Field Trails grant
Anchor Building Grant
Multi-Municipal Collaboration Round 2 grant
Community Assets - Arts Culture Heritage
Community Assets - Community Centers

2021 Multi-Municipal Collaboration (MMC) Grant Program

Round #1 Proposal Summaries

(A second round of proposals will be due 9/30/2021)

Four Applications Received

Total Requested Amount: \$147,000

1. Project Name: West County Recycling Group Recycling Day

Project Sponsor: Girard Township

Collaborating Entities: Girard, Elk Creek, Franklin, Springfield, and Conneaut Townships, and Albion and Cranesville Boroughs

Amount of Request: \$17,000

Match: \$17,000 – mostly from a PA DEP recycling grant.

Project Total: \$34,000

Previous MMC Grants for this project: \$73,500

- \$ 7,500 Girard Township – 2016
- \$16,350 Girard Township – 2017
- \$16,600 Girard Township – 2018
- \$17,000 Girard Township – 2019
- \$17,000 Girard Township – 2020

Project Summary

Seven communities in western Erie County conduct a joint recycling day to collect items that are not able to be recycled at other events or are not normally accepted by trash haulers or the municipalities themselves. These items include electronics, freon containing appliances, tires, motor oil, and other large items. The joint effort is an annual event that reduces operational costs for the municipal officials and staff and reduces illegal dumping that occurs in rural areas.

This would be the 21st-year the event will be held.

Recommendation: Support the project as requested. The event continues to have a stable number of participants and the number of items responsibly recycled. There are few options for e-waste or tire collection in Erie County.

2. Project Name: Corry-Lawrence Airport Strategic Planning

Project Sponsor: Impact Corry

Collaborating Entities: City of Corry, Concord Township, Corry RDA, Impact Corry

Grant Request: \$25,000

Match Status: Matching funds have been requested from the Commonwealth and are not in hand. The city of Corry will provide the cash match if necessary.

Project Total: \$50,000

Previous Grants: \$523,707 (Impact Corry)

Project Summary:

The Corry-Lawrence Airport is located directly south of Corry approximately 25 miles southeast of Erie. The airport is accessible via U.S. Route 6. Corry-Lawrence Airport is classified as a Basic airport by the Pennsylvania Bureau of Aviation. There is one runway, which is 4,100 feet long by 75 feet wide. Corry-Lawrence Airport provides basic general aviation needs for the local community.

With the loss of a major airport tenant (LifeStar), the City of Corry, Concord Township, Impact Corry, and the Corry Redevelopment Authority have formed a working group to formulate a 10-year business plan to leverage the airport asset once more for the benefit of southeastern Erie County. The project would center on a strategic planning process that would identify the new management structure, potential new users and uses. Federal, state, and local elected officials have requested a plan as a pre-requisite for future funding considerations.

Recommendation:

The importance of using this airport resource for economic benefit is significant as it continues to require maintenance, insurance, and utilities. Additionally, there are a number of entities working together towards that goal. Fully fund the project upon receipt of a signed Memorandum of Understanding and a commitment of a cash match.

3. Project Name: Jefferson Civic Alliance for Community Progress

Project Sponsor: Jefferson Educational Society

Collaborating Entities: Millcreek Township, Harborcreek Township, City of Corry

Grant Request: \$100,000

Match Status: The match for actual expenses totals \$129,300 and will be provided by the applicant. There is additional in-kind support provided for the program.

Project Total: \$229,300

Previous Grants: \$808,981

Project Summary: The Jefferson Educational Society will provide four main programs:

1. Three Jefferson Dinners will be held to discuss local government issues along with a prominent speaker. All elected officials in Erie County are invited and encouraged to attend.
2. Two to three Jefferson Essays will be published on relevant topics in Erie County and distributed to all elected officials.
3. The Raimy Fellowship will support emerging leaders and leadership theory.
4. The 6th annual Jefferson Civic Leadership Academy prepares 25-30 young professionals for meaningful community engagement through a year-long program.

The following is a detailed update from the Jefferson Society's Angela Beaumont about the deliverables from the 2020 project from the Jefferson Educational Society. It is being included since the closeout report for the 2020 project is not yet due.

The 2020 Jefferson Civic Leadership Academy Cohort ("Cohort") was tasked with examining the topic of "Leadership in a Time of Crisis: Proposing a Preparedness Model for Erie County." The Cohort explored this topic during the COVID-19 global pandemic that began in December 2019. After researching the early effects of the pandemic, conferring with business assistance organizations, and interviewing local businesses and nonprofits, the Cohort confirmed that the mandated shutdown severely impacted many businesses within Erie County. Even after businesses were permitted to reopen, limits on capacity and other health and safety requirements necessary to protect the public continued to have impacts on businesses.

As a result of this research, the Cohort decided the best way to address the topic of "Leadership in the Time of Crisis" was by sharing business resiliency tactics and information through a free and easily accessible business speaker series delivered via live-streaming on Facebook and available

on the Jefferson's website <https://www.jeserie.org/jcla-business-speaker-series>. In detail these discussions focused on the following topics:

1. January 12: How to Help Your Business Survive the COVID Pandemic: Financial Resources Available for Erie Businesses
2. January 19: Making the Pivot to New Models of Service
3. January 26: Strategies for De-escalation and Improving Mental Health
4. February 2: Small Business Resilience Toolkit: Preparedness Plans and Human Resources

In order to create an effective speaker series, the Cohort performed research including conducting interviews, reviewing academic material and news articles, and listening to expert speakers on relevant topics. This paper describes those efforts and addresses the following:

- the background of the COVID-19 Pandemic;
- its impacts on Pennsylvania and the Erie region;
- Erie County responses to the COVID-19 Pandemic;
- creation of speaker series, marketing, and surveys;
- overview of the JCLA Business Speaker Series: Resources for Building Resiliency during Uncertain Times;
- a reflection on the project and potential future opportunities.

The full report is accessible for free download on the Jefferson's webpage <https://www.jeserie.org/civic-leadership-academy-projects>

JACP cohort to date, Jefferson dinners, and the topics of the essays:

To date, more than 145 participants have graduated from the Civic Leadership Academy. **The Class of 2020 graduated 19 participants** representing a wide range of non-profit organizations, universities, Erie County offices, social services, and the private sector (banks, funeral home, IT, insurance, car dealers). Participant's residency went from more urban to include county residency, representing an equal number of female and male participants and had a 35% minority representation.

While 2020 posed many challenges due to the impact of Covid-19 in every aspect of life, we are particularly pleased about the engagement, leadership, and perseverance that the 2020 cohort demonstrated during the program. Graduation and completion rate is 90% and the class attended all digital sessions and project working groups with great diligence. The deliverable (speaker series and report) was professionally done and of great use to the Erie community which was/is still recovering from the economic and personal impact of the pandemic.

The Jefferson has seen an increased interest in civic engagement and economic development among alumni materializing in running for public offices, being nominated to boards, becoming engaged in grassroots initiatives, and opening a business or accepting leadership roles in businesses. This development can be attributed to the skills and knowledge gained in the Leadership Academy where conversations with community leaders, elected officials, and experts as well as the interaction in the cohort nourish such interest and hone leadership skills.

The Jefferson held one Jefferson Dinner in January 2020 with Kristen Zeiber of the Cleveland Urban Design Collaborative to present the findings of the “Charrette”, an assessment of Erie’s Bayfront development and creative place making opportunities performed in the fall of 2019. Due to the pandemic and ensuing gathering restrictions no further Jefferson Dinners were held in 2020.

Thanks to dedicated regional and national authors and writers, **Jefferson Essays and Reports continued to be published throughout 2020**. The following topics were chosen because of an acute need for information and research-based assessments of situations and issues that were prevalent in 2020, in particularly Covid-19 and health, economic impact of the pandemic, environment, racism and the Black Live Matters movement:

1. **Faith, Fears, and Facts: African Americans, Vaccinations, and the Fierce Urgency of Now for BIPOC Communities**, by Dr. Parris J. Baker, with Rev. Charles Mock, Pat Cuneo, Gary Horton, James Sherrod, and Ben Speggen
2. **A Pain-filled, Polarized America: Reflections, Recommendations on Racism in U.S., Erie**, by Dr. Parris Baker
3. **Erie & Crisis: Region Faces Unique Opportunity to Reimagine Itself**, by Dr. Judith Lynch
4. **Why Erie’s Downtown is a Proxy for the Nation: The Future of Main Street Businesses amidst the Covid-19 Crisis**, co-authored by Bruce Katz, the Founding Director of the Nowak Metro Finance Lab at Drexel University and a Partner with Accelerator for America, and Ben Speggen, Jefferson Educational Society Vice President
5. **Down in the Dumps: An inclusive look at glass recycling in Erie County**, by Seth M. Trott
6. **Report: Charrette Follow-up: Reconnecting Erie’s Bayfront**, by Kristen Zeiber

All Jefferson and Essays are available to the public and free for download on the Jefferson webpages <https://www.jescric.org/essays> and <https://www.jescric.org/reports>.

Angela Beaumont, JES, May 7

Recommendation: Continue to support the activities of the Center for Community Progress as detailed above in the amount requested.

4. Project Name: West Erie County EMA Technology Upgrades (Computers)

Project Sponsor: West Erie County Emergency Management Agency

Collaborating Entities: Conneaut, Elk Creek, Franklin, Girard, McKean, Washington, and Springfield Townships, and Albion, Edinboro, Girard, McKean, Platea, and Cranesville Boroughs

Grant Request: \$5,000

Match: \$5,000 which has been budgeted by the agency.

Project Total: \$10,000

Previous Grants: \$51,665

- MMC West Erie County Emergency Management Agency 2013 - \$15,400
- MMC West Erie County Emergency Management Agency 2016 - \$21,100
- MMC West Erie County Emergency Management Agency 2018 - \$8,500
- MMC West Erie County Emergency Management Agency 2018 - \$6,655

Project Summary: The 13 communities in the West Erie County Emergency Management Agency would like to upgrade its computer capabilities to enable remote work to operate its emergency operations center. The proposed tablets will be able to be used in the field using a mobile hotspot to be purchased with the grant.

Recommendation: Fully fund the modest request.



Dr. Gertrude A. Barber
Foundation

Making dreams come true.

June 10, 2021

Mr. Perry Wood
ECGRA
5340 Fryling Road, Suite 201
Erie, PA 16510

Dear Perry,

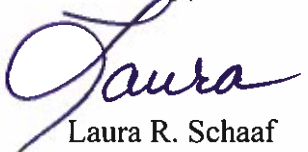
Thank you for your support of the *Barber National Institute's 2021 Events*. We greatly appreciate the very special gift of \$18,820.00 from the ECGRA's Special Events fund, which was processed on June 4, 2021.

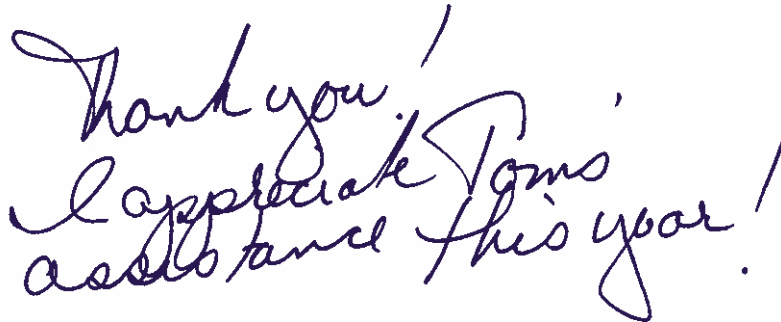
This donation will help make our 2021 Art Show, Beast on the Block, Beast on the Bay, Christmas Ball and Home for the Holidays events a continued success.

The Barber National Institute helps over 6,200 individuals with special needs in Erie, Girard, Corry, Warren, Pittsburgh, Bedford, Somerset, and Philadelphia. Your commitment to our organization and support of our *2021 Events* helps us continue the special work that we do, whether it's helping a child with autism learn to communicate, finding a rewarding career in the community for an adult with intellectual challenges, or providing assistance to a family through our vast array of support services. So many individuals and their families rely on the Barber National Institute every day for the programs and services they need to reach their fullest potential, and we are grateful for your commitment to helping us to fulfill our mission of *Making Dreams Come True*.

Thank you again for your support of the *Barber National Institute*. I wish you the very best!

Sincerely,


Laura R. Schaaf
Director of Giving
LRS/slj



Erie County's World War I history explored in new book

A.J. Rao
Erie Times-News
USA TODAY NETWORK

The Erie County World War One Centennial Committee for the past three years has set out to honor residents whose service and sacrifice a century ago helped win the Great War.

While a memorial placed in Erie County Veterans Memorial Park in 2019 was arguably the group's crowning achievement, a new book, which pools research on Erie County's role in the



The cover of "Answering the Call: Erie County, Pennsylvania in World War One." CONTRIBUTED PHOTO

war, is perhaps their most significant work.

"Answering the Call: Erie County, Pennsylvania in World War One," is built on the committee's research of the roughly 200 men — each with connections to Erie County — who died in the

war, as well as the various contributions made by Erie County residents.

The committee will launch the 176-page book Tuesday at the Erie County Historical Society, at the Watson Curtze Mansion, 356 W. 6th St., from 5-7 p.m. The public is invited. Face masks are required.

The book includes biographies, a list of more than 2,300 Erie County men and women who served during the war, as well as chapters on the local infantry units of the 28th Division and the local machine gun battalion of the 80th Divi-

sion.

Other parts cover Erie's Gold Star mothers, the local Red Cross chapter and the time a German U-boat visited Erie after the war.

Mary Jane Koenig, chairperson of the Centennial Committee and one of the editors and writers of the book, said researching material evolved from "academic endeavor to an emotional quest."

"When we first started, we didn't even imagine that we were going to

See BOOK, Page 2B

Book

Continued from Page 1B

write a book," she said. "But we ended up with so much wonderful research that it was just a natural path."

Koenig called the book a "work of love and devotion."

"We know Erie County really values its veterans and this was just another way of supporting that, bringing back the memory of World War I and honoring those of that era," she said.

The Erie County Gaming Revenue Authority awarded the committee a grant for \$15,000 to publish the book.

Eighteen authors and four editors contributed to the book, which was printed at Printing Concepts, Inc. of Erie.

A.J. Rao can be reached at arao@gannett.com. Follow him on Twitter @ETNRao.

Where to buy 'Answering the Call'

- Little Annie's, at 37 North Center St., in Corry.
- Hagen History Center, 356 W. 6th St., starting in July.
- \$22 per softbound copy, with all proceeds going toward the maintenance and upkeep of the World War I memorial at Erie County Veterans Memorial Park.
- For information on the book, or to request a copy, email eriecountyww1@gmail.com or call 814-868-2225.

Still ringing out



From left, contractors Dave Lesonik Jr., David Jullante and Gabe Colon clean up on Friday after attaching a new cover for the bell at the Little Church on the Hill in Elk Creek Township. GREG WOHLFORD/ERIE TIMES-NEWS

Elk Creek's historic 'Little Church on the Hill,' a landmark since 1855, gets new bell tower thanks to local grant money and community donations

A.J. Rao
Erie Times-News
USA TODAY NETWORK

For years, the bell atop the historic Little Church on the Hill in Elk Creek Township was enclosed in an aging — and slowly deteriorating — bell tower.

The wooden shutters, or louvers, were wearing out. The roof was leaking. And years of quick fix repairs had put the overall life of the structure into

question.

But not anymore. Thanks to local grant money and community donations, the Elk Creek Historical Society was able to replace the bell tower Friday. The new structure, built and installed by Edinboro-based Mammoth Restoration, was designed to fit the aesthetic of the 19th-century church, while also extending the bell tower's lifespan for years to come.

"We essentially did a duplication based on a sketch from 1902," said Rob Shearer of Mammoth Restoration. "We wanted to restore it to its original intent because there had been numerous repairs over the years — and some outright replacement of components — and it was lackluster at best when we saw the thing."

Shearer said the project wasn't ex-

See BELL, Page 2A



The bell at the Little Church on the Hill is shown just prior to being covered with a new tower in Elk Creek Township. An inscription on the top of the bell reads "Meneelys, West Troy, N.Y. 1869." PROVIDED IMAGE

Bell

Continued from Page 1A

actly a total replacement. Indeed, both the bell and the timber frame supporting it were kept in place. What was changed was the "exoskeleton," which, according to Shearer, was built off-site and then placed on top of the existing frame with a crane.

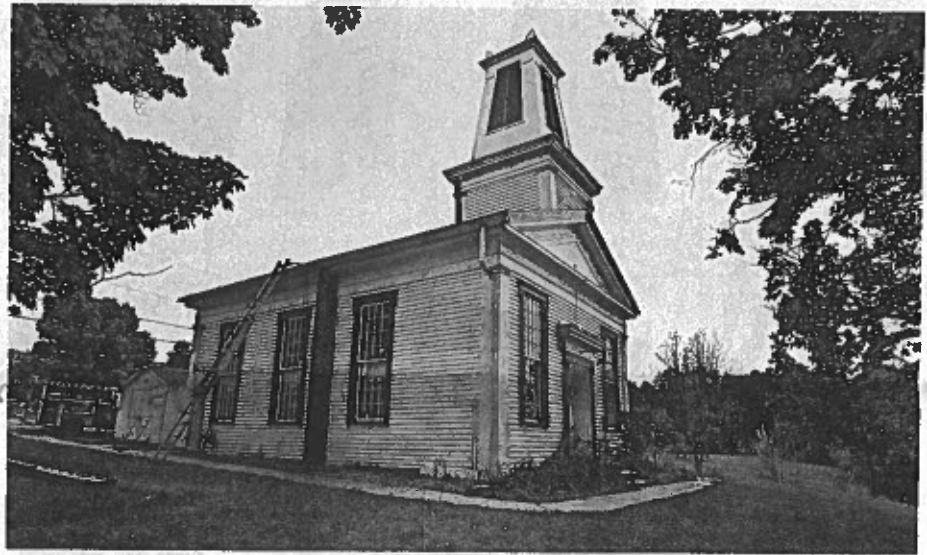
"You can equate it to a siding and roofing replacement," he said.

The shutters were handmade by Moses Yoder, a Springs, Somerset County, resident who makes custom polywood furniture, according to the Elk Creek Historical Society. All measurements were the same as the original.

Shearer added that his company used composite materials in making the bell tower to ensure the structure lasts longer than its previous incarnation.

Laura Rosecky, president of the Elk Creek Historical Society, said the restoration was a long time coming and a welcome project for the beloved church, which is now used as a community center.

"The bell itself is a cornerstone of Christmas Eve in this area," she said.



Contractors clean up on Friday after a new bell tower, top, was installed at the Little Church on the Hill in Elk Creek Township. GREG WOHLFORD/ERIE TIMES-NEWS

"The bell is rung during our December Coffee House — often with the help of a child from the community — during our Christmas Eve Service, as well as at the end of weddings and on historical or special days."

Rosecky said while the Elk Creek Township Historical Society doesn't use the building as a regular church, it does allow it to be used for church services, memorial services, weddings and other events for a small donation.

"We rely on donations from the community to help pay the bills and pay for restoration projects such as this," she said.

The bell tower project was made possible by support from the Erie County Gaming Revenue Authority and Erie Yesterday.

Rosecky said the Elk Creek Historical Society is working with a local woodworker to explore options to turn the wood from the bell tower into keepsakes for the community, in exchange for a small donation.

"We are looking into more fundrais-



Contractor Dave Lesonik Jr. attaches four 20-foot bolts to the new bell covering inside the Little Church on the Hill. GREG WOHLFORD/ERIE TIMES-NEWS

ing activities for the summer, but we do not want to be a burden on those who have supported us all of these years.

The Little Church on the Hill was completed in 1855. The bell is from the late 1860s, so it was added to the church at a later date.

For more information on the project or the Little Church on the Hill, email the Elk Creek Historical Society at echistoricalociety@gmail.com.

A.J. Rao can be reached at arao@gannett.com. Follow him on Twitter @ETNRao.

Summer JAM program deadline extended

BY REBEKAH WALLACE
rebekah@thecorryjournal.com

School is letting out, and Corry-area youth have the opportunity this summer to get a feel for the workforce.

Applications are being accepted until June 10 for Erie County's Summer JAM (Jobs And More) program, sponsored by the Greater Erie Community Action Committee (GECAC). This deadline has been extended from an original cut-off date of June 4.

The program allows young people between the ages of 16 and 21 to partner with local businesses, work for the summer and receive on-the-job training and experience.

Desiree Higley, program manager, noted she believes Summer JAM provides networking opportunities and other positive experiences for participants.

"Summer JAM is a wonderful program that provides youth ages 16 to 21 an opportunity to gain job readiness training, career exploration and employment opportunities in Erie County," Higley said.

According to a recent press release from Erie County, 52 employers are participating in the program this year. Of those, 16 are located in the Corry and Union City area:

- Alternative Heat Source, 1322 Sample Flats Road, Corry
- Buzz of Union City Cafe, 64 N. Main St.
- Corry Cambridge Senior Living, 771 E. Columbus Ave.
- Corry Area School District
- Corry Jamestown Credit Union, 637 N. Center St.
- Corry Lumber True Value Hardware, 630 E. Columbus Ave.
- Dynasty Construction, 821 W. Washington St., Corry
- Erie County Housing Authority
- Evergreen Cemetery, Concord St., Union City
- Harecreek Campground, 375 Sciota St., Corry
- KC's Ice Cream, 13283 Route 6, Corry
- Maker Enterprises Lawn & Care Service, 12142 Turnpike Road, Corry
- Corry Redevelopment Authority

◀ See JAM, P.2

JAM

(Continued from front page)

- Towne & Country Automotive, 633 E. Smith St., Corry
- Vintage Garden Floral Design & Gifts, 58 N. Main St., Union City
- YMCA of Corry, 906 N. Center St.

Participants will be matched with an employer and work an average of 22.5 hours a week from June 21 to Aug. 3, the press release said. Geographic proximity and transportation availability are just two factors that will be considered when pairing businesses with participating youth.

Additional partners in the Summer JAM program

include the Erie Community Foundation, Erie County Gaming and Revenue Authority and the Erie County government.

Application packets can be found online at <https://www.gecac.org/work/employment-and-income/summer-jam>, Higley said. Interested parties may also email summerjam@gecac.org or call Karen Rayes, peer counselor, at 814-969-5381.

Higley can also field questions and is available at 814-897-6571.

Orientation for Corry and Union City participants will take place via Zoom on June 16.

Applications still accepted for UC home upgrades grant

FROM STAFF REPORTS

Union City Borough was recently notified that its application for an additional \$100,000 has been approved by the Erie County Gaming Revenue Authority (ECGRA) for the residential Renaissance Grant Program.

This is a two-year program, and the borough will receive \$50,000 in 2021 and an additional \$50,000 in 2022.

During Union City Borough Council's May 25 meeting, Borough Manager Cindy Wells informed Council of the grant being awarded.

The purpose of the Renaissance Grant Program is to remove housing blight and reverse deterioration, incentivize and spur private investment, make neighborhoods and communities more attractive, increase market value of homes and improve the municipal tax base.

In 2018, the borough received \$50,000 that was utilized in 2018-19 and provided for more than \$107,000 in residential improvements. In 2020, an additional \$60,000 was received and provided for more than \$140,000 in residential improvements.

Wells said this grant round of funding expands the area to include residential properties on North Main Street, South Main Street, Waterford Street and Perry Street and still includes East High Street, West High Street, South Street, and First Avenue through Sixth Avenue.

◀ See Grants, P.2

Grants

(Continued from front page)

There are not any income requirements. The deadline to apply is July 8. The grant is made on a 1:1 matching basis, and the maximum grant award is \$5,000.

The following are the types of improvements permitted: doors and windows visible from the street; roofs, soffits, gutters and downspouts; exterior lighting; porches, stairs, steps; painting, siding, shutters; and chimney and masonry repairs.

Grants will be awarded based upon the level of improvements and the vitality and significant impact the project will make to a neighborhood.

The initial grant application deadline is June 19, 2020. This will allow proper-

ty owners to possibly have their projects completed in 2020. If there is additional funding available, another round of applications will be received. The guidelines and applications are available online at UnionCityPA.us. For more information, call the Union City Borough Office at 814-438-2331.

RESOLUTION NUMBER 5, 2021

Resolution to enter into agreements with four (4) entities as the recipients of the 2021 Multi-Municipal Collaboration Grant

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government in developing a strong economy and community; and

Whereas, ECGRA seeks to use gaming funds as a catalyst for municipalities to coordinate and cooperate with one another in the provisioning of services to achieve efficiencies, economies of scale, and innovation of modern governmental processes;

Whereas, ECGRA believes that active collaboration through councils of governments, authorities, intergovernmental associations and nonprofits coordinating such activities are key strategies in economic development; and

Whereas, the four (4) recipients are identified as the following primary applicants: Girard Township, Impact Corry, Jefferson Educational Society, and West Erie County Emergency Management Agency;

Whereas, the eligible applicants are awarded grants totaling \$147,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into an agreement with four (4) recipients of the Multi-Municipal Collaboration Grant so they may flourish, create an economic impact on the

region and continue to improve upon local government on behalf of the people of Erie County.

On the motion of _____, seconded by _____.

This resolution was passed on the 17th day of June, 2021 by a vote of ____-____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

June 17, 2021

ATTEST:

Secretary, ECGRA

2021

Multi-Municipal Collaboration



Lead Organization	Collaborators	Amount Requested	Project Description
Girard Township	Elk Creek, Franklin, McKean, Springfield, Albion, Cranesville	\$ 17,000	West County Recycling Group 2020 Recycling/Clean-Up Day
Impact Corry	City of Corry, Concord Township, Corry RDA, Strategic Solutions	\$ 25,000	Strategic Business Planning Process for Corry-Lawrence Airport
Jefferson Educational Society	Millcreek Township, Harborcreek Township, City of Corry	\$ 100,000	Jefferson Alliance for Community Progress (JACP)
West Erie County Emergency Management Agency	Cranesville, Edinboro, Girard, McKean, Platea Boroughs; Conneaut, Elk Creek, Franklin, Girard, McKean, Springfield, Washington Townships	\$ 5,000	West Erie County EMU Technology Upgrades
		\$ 147,000	
		Total Requested	

RESOLUTION NUMBER 6, 2021

Resolution to enter into an agreement with the Film Society of Northwestern Pennsylvania to fund a Pilot Project for an Economic Impact Study of the Film Industry Regional Expansion

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of public impact in promoting Erie County and its competitive advantages; and

Whereas, ECGRA seeks to use gaming funds as a catalyst to assist economic development agencies in assessing Erie County's economic assets and to devise a strategy to promote the county's workforce capabilities through public impact; and

Whereas, the Film Society Northwestern Pennsylvania is engaged in economic development for Erie County and leading a coalition of economic development entities in the entertainment sector; and

Whereas, the eligible applicant is awarded a Pilot Project grant totaling \$15,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreement with the Film Society of Northwestern Pennsylvania so Erie County can explore the effectiveness of the Film Industry Regional Expansion.

On the motion of _____, seconded by _____.

This resolution was passed on the 17th day of June 2021 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

June 17, 2021

ATTEST:

Secretary, ECGRA

Film Industry Regional Expansion (FIRE) Phase 2 - Economic Impact Study

Pilot Project Grant Program

Film Society of Northwestern Pennsylvania

Mr. John Lyons
PO Box 3260
Erie, PA 16508

info@filmsocietynwpa.org
O: 814-580-6608

Mrs. Erika Berlin

PO Box 3260
Erie, PA 16508

filmsocietynwpa@gmail.com
O: 814-746-9551

Application Form

Eligibility

Qualifiers*

All must apply in order to be eligible.

- Applicant is in good standing with ECGRA's reporting requirements to date
- Applicant is in good standing with the IRS and state and local taxing bodies
- Applicant's headquarters is located in Erie County
- Applicant is 501(c)(3), a municipal authority, or a school district
- Applicant will be the recipient of the grant. (Pass through grants are not permissible.)
- Applicant is current on payment of any mandated workers compensation.
- Applicant is current on payment of unemployment or other required employee related insurances.
- Applicant's real estate taxes are not delinquent.

Disqualifiers

If any apply, your organization is not eligible.

Project Information

Project Name*

Film Industry Regional Expansion (FIRE) Phase 2 - Economic Impact Study

Brief Project Summary*

This grant will fund an economic impact study that will be used to garner support from local and state leaders to fund the strategic goals of the Film Society of Northwestern Pennsylvania to establish a film industry in Erie County.

Goals (broad) and Objectives (specific) of the project*

Economic Impact Study Goals and Objectives

Goal: Conduct quantitative research

Objectives:

- quantify the economic, employment, and tax impacts of Film Industry in Erie County
- Collect data and information about the role that the film industry plays in the overall enhancement of quality of life and arts and cultural environment
- develop scenarios of projected growth based on the current industry segment and how investment in this sector could yield short- and long-term dividends for the local, regional, and statewide economies
- profile the supply chain impacts and other sectors of the economy that are projected to grow as a result of the film industry segment.

-collect information about the operational phase, tourism impacts, and vendor/exhibitor data expenditures.

Goal: Conduct qualitative research

Objectives:

- conduct a minimum of ten interviews with key stakeholders, business leaders, and those closely associated with the film industry
- draw on existing information about the film industry, its accomplishments, its growth trajectory, and the Film Society's goals to describe the historic transformation of the region as a result of the efforts of the Film Society of Northwestern Pennsylvania and the film industry, and will situate and describe the current state of the industry locally, statewide, and nationally.

Goal: Conduct peer market research

Objectives:

- identify cities and towns throughout the U.S. that have utilized tax credits to launch their film industry
- profile up to 10 cities from start-up to present day to identify best practices and patterns of growth and success (from early to late stage) that have similar profiles to Erie, PA
- Also look at Pennsylvania markets such as Philadelphia and Pittsburgh for comparison and strategy.

Goal: Economic Impact Analysis and Reporting with IMPLAN

Objectives:

- report and detail: the total jobs supported in the short- and long-term (direct effect, indirect effect, and induced effect)
- total economic impact (direct, indirect, and induced)
- state and local taxes generated (direct, indirect, and induced) at the county level
- make clear the ways in which the industry is vital to the social, economic, environmental, and workforce development of the state and region.

Goal: Create marketing, communications, and print material

Objectives:

- Write a broad narrative for the local market
- Create graphics and a preliminary talking points to tell story to community members, influencers, and lawmakers

Project Narrative*

Describe your project in detail including the problem you are addressing and what you will do to solve that problem.

GEFO is unable to provide an Economic Impact report that is implicitly and/or explicitly requested to demonstrate the impact of film and television production and its related benefits that they can have on the Erie region.

Until GEFO can produce an Economic Impact report that is unique to the city and county of Erie and its short and long-term vision of economic growth, it won't be tangible for local and state leaders. It won't bridge the gap between what is proven and what could be. It is the familiar local setback of risk-averse thinking vs. potential achievement of the film production industry.

An Economic Impact Report is needed to lobby at the city, county, and state level for yearly allocation of funds to contribute to and sustain a working budget. In compliance with the Association of Film Commissioners International (AFCI), a membership organization standard to all Film Office's across the United States, a Film Office is required to provide services without financial compensation. GEFO is a program of the Film Society of Northwestern Pennsylvania, a 501c3, as it is the only organization in Erie that

coordinates individuals and companies that support and work in the film and television industry here in Erie, and as a community the network of film industry and film exhibition is one and the same. In addition, programming as an arts organization that provides film exhibition, film tourism, and future opportunities for economic development to construct an independent theater in opportunity zones or target areas of cultural development are supported by local and state funding and evidence of their benefits are further supported by an Economic Impact Report. Without financial and belief support from local and state leaders, GEFO will continue to rely solely on revenue, sponsorships, and private donations, of which the arts community in Erie competes over.

The Film Society of NWPA has gone as far as it can go with an all-volunteer staff. In order to serve the community with dedicated and reliable staff, gain leverage to keep volunteers and interns, conduct marketing efforts to attract the productions to see through the economic scenarios that the Economic Impact Report will lay out, and build up the workforce that will support the productions as they come to our community, local and state funding sources must exist for our region. The film office must not half-heartedly respond to inquiries, and we must be able go out and bring productions here.

The Economic Impact Report will put in-hand the justification needed to allocate funds for economic development and arts funding to the Film Society of Northwestern Pennsylvania and the Greater Erie Film Office.

Project Justification*

Describe why the pilot project is important and necessary (short and long term) to Erie County. Please provide evidence, research, and surveys documenting the problems. Standalone documents may be uploaded.

The Film Society of Northwestern Pennsylvania requires a report that describes its economic and growth potential. The study will seek to be a base from which the society can grow its profile and promote the region. This economic impact study will seek to answer the following overarching questions about the film industry in Northwestern Pennsylvania:

- What projects have taken advantage of the Pennsylvania Film Tax Credit (feature film, a television film, a television talk or game show series, a television commercial, a television pilot or each episode of a television series intended as programming for a national audience)?
- What local businesses are working directly in the industry?
- What industries are experiencing indirect and induced impact by the industry?
- Are film industry occupations good jobs? What makes Erie County attractive to someone working in the film industry?
- What is the economic impact of the projects that have been filmed in the region?
- What is the projected impact of increased investment in the film industry?
- What peer markets have achieved success? What steps did they take to get there? How long did it take?

The attached PA Department of Community and Economic Development report to the general assembly of the 2019-2020 Film Production Tax Credit Program demonstrates that each region of the state gains specific tax benefits and that tax credits remain unused at the end of the year. Almost 30% of the approved credits are for films with budgets below \$1 million, those that should be targets of Film Society marketing.

The attached PPT summarizes the previous studies that skimmed the surface of the film industry potential in Erie County.

Do you anticipate other funding sources?*

Please discuss your matching fund sources and financing partners.

The required 50% match has been committed. Erie County has pledged a \$10,000 match toward this study, and VisitErie has pledged \$2,500. In-kind match is pledged by the Film Society.

Project Benefits*

Please describe who will benefit and how. Will specific groups be targeted or served?

Film productions in Pennsylvania are beneficial to the state and its specific regions, and to the filmmakers. Outputs are Direct (actual production expenses), Indirect (production related food, hotels, recreation), and Induced (insurance, hospitals, dwelling rentals), and each of these categories shows positive economic impact. Economic impact will always be greater than the production budget itself.

Film and television production can revitalize workers with all levels of skills and talents. Part of the strategic action plan of the Film Society is to provide education for both youth and adults for production-related skills and partner with local universities and media-service organizations to prepare resources for hire. These individuals broadening skillsets are not only more marketable to visiting productions but within their own community.

Like other businesses in the growing tech and media industry in Erie County, film and television production will slow the "brain drain" and keep graduates in Erie, especially through partnerships with universities such as Penn State Behrend's BOLD-C program. With the assistance of the Film Society, this program connects students with local and visiting productions that rent equipment from the University to gain industry experience.

Amount Requested from ECGRA*

\$15,000.00

Project Budget*

Please click here to download a budget form

Film Society Econ Impact Grant Budget 051921 (1).xlsx

Personnel: \$2,500

\$1,250 requested from ECGRA, \$1,250 in-kind from Film Society

Marketing: \$2,500

\$1,250 requested from ECGRA, \$1,250 in-kind from Film Society

Contracted Services: \$25,000

Economic Impact Study - Parker Phillips

Secondary Data Research; Primary Data Research (interviews and data collection; IMPLAN Data Analysis and Data Acquisition AND reporting and messaging

Long term plans*

Is there a plan to continue the project? How will you sustain the project financially and administratively?

The final deliverable of the economic impact study is a detailed, actionable methodology for ongoing data collection and evaluation of impact to inform and strengthen the industry and the understanding of the industry as it grows over the next decade. As the Film Society and its board evaluates activities each year, additional research can be conducted at a reasonable scale. Each year, new data will be published in the Annual Report and sent to local and state leaders.

Project Partners*

Describe project partners and how they will be involved.

Consultants Parker Phillips to complete the economic impact study.

Local individuals/organizations that support or could support film/television productions.

Pennsylvania State and regional Film Offices.

Producers of reality show "Undercover Billionaire" shot in Erie County. Producers of the locally produced film "Unearth". Both are case studies.

Local organizations VisitErie, ECGRA, Erie County, Erie Regional Chamber and Growth Partnership, and Erie Redevelopment Authority, among others.

Project Support*

Provide evidence of project support within the community. (Letters of support, resolutions, memoranda of understanding, etc. can be uploaded at the end of the application.)

Kathy Dahlkemper and John Oliver have pledged financial support. They both also believe in the value of a film office to attract film productions to a city, and the impact production film can have on a region's economy, in addition to growing the arts sector with film events and film tourism.

Letter of support from Kathy Dahlkemper to be provided separately via email.

Qualifications and Experience*

Description of the qualifications and experience of the project administrators and project leaders.

Nichole Parker of Parker Philips will lead the economic impact study. Parker has been conducting economic impact studies since 1999, utilizing a multitude of methodologies including REMI, linear cash flow, RIMS II, and IMPLAN. She is co-founder of Parker Philips and has over 20 years of experience in the economic impact and consulting field. Nichole is recognized as an expert in the field of economic impact having personally completed over 400 economic impact assessments in the past 25 years. Some examples of economic impact studies completed for corporations include: GE Corporate, GE Healthcare, GE Saudi Arabia, and AAR Corporation. Examples of her work with large academic health centers, health systems, or research collaboratives include: The University of Washington/UW Medicine (Washington), Association of Faculties of Medicine — AFMC (all Canadian Provinces), University of Connecticut/John Dempsey Hospital, University of Minnesota and owned health clinics and facilities, Indiana University/ Indiana Health, Penn Medicine, University of Kansas Medical Center, Norton Healthcare (Kentucky), UAB (Birmingham, AL), University of Kentucky/ Kentucky Cancer Consortium, Paul L. Foster School of Medicine Texas Tech University Health

Sciences Center, University of Pittsburgh, and University of Arizona/University of Arizona Health Network/Banner Health. Her economic impact work has also included working with National Heritage Areas/National Park Service quantifying the impact of cultural and historic tourism throughout the United States.

Prior to founding Parker Phillips, Parker was a Principal Project Director at Tripp Umbach for 16 years and established them as a national leader in economic impact studies for academic health centers, colleges and universities, corporations, major tourist events, and nonprofit entities. She worked as an independent consultant for many years and completed economic impact and community benefits work for Joint Commission International (Trinidad & Tobago), MinSec (Pennsylvania), Heritage Health Foundation (Pittsburgh, PA), and the Knoxville Public Safety Collaborative (Knoxville, TN).

Erika Berlin of the Film Society of Northwestern Pennsylvania will administer the project. Berlin has been the Executive Director of the Film Society since January 2020 and before that served as the Board Chair since March 2011. She has 20 years of professional experience and currently works as a management service volunteer for the Film Society in addition to her career as a marketing and program development consultant for Strategy Solutions Inc.

The Film Society established the Greater Erie Film Office 8 years ago, has been in contact and recognized by the state film office (Maryann Marisco, mamarisco@pa.gov) as the official film office of Northwestern Pennsylvania. From our early transfer from VisitErie, who had previously received inquiries with very little ability to support them) to the Film Society, we have received and assisted more than 75 film and television productions by connecting them to locations, crew members, equipment, hotels, transportation, restaurant recommendations, studio space, and other resources needed to conduct their business. The largest success to date was convincing the "documentary" film crew that Erie was the right city for Glenn Stearns to build a business from \$100 because of its cost of living and kindness of its people - and the dedication and, per the requirement of the Association of Film Commissioners International, to do it at no cost to the production.

In the eight years, staff has attended in-person and online workshops to gain training on film offices and fostered stronger relationships with other state film offices.

Ability to Complete the Project*

Describe your ability to complete the project within the allotted time.

The credentials of both the consulting agency Parker Phillips and the Executive Director of the Film Society instill confidence in the project completion.

The project will be conducted over the next 100 days, with priority given by the consultant agency to ensure that the Film Society be considered by local agencies during funding allocations timelines for additional arts grants.

Film Society staff has made themselves available to supervise and assist in this project success.

Timeline*

Please provide a project timeline with key milestones (12-month schedule).

The goal is to be complete in 90 days.

Month 1 - June

Project Kick-off
 Discussion Guide Development
 Peer Market Study
 Primary Data Collection

Month 2 - July

Secondary Data Research (statewide profile of film industry, national profile, and review of county level data on potential growth projections and potential)
 Schedule and complete interviews with key event stakeholders
 Peer Market Study
 Interviews
 Parker Philips collects operational data and develops scenarios for projection analyses
 Programming Models for the three geographies, IMPLAN, survey data entry, completing economic analysis, and qualitative summaries

Month 3 - August

Draft Report and Marketing/Outreach Materials
 Draft of Recommended Metrics for Ongoing Collection and Tracking

Month 4

Final Report and Marketing/Outreach Materials

Outcome Measurement*

Please describe how you will analyze the outcomes and gauge success of the project.

The outcomes will be analyzed by:

- The completion of the deliverables on time
- The thoroughness of the deliverables
- Coherence and completeness of deliverables
- "Print-ready" report - ready to send to printer and mail to relevant parties

Success of the project will be the completion of all deliverables within 90-100 days. The deliverables for the economic impact study are:

- A comprehensive economic impact and cultural analysis at the state and local level – Erie County, Northwestern Pennsylvania, and Pennsylvania – that looks at economic (quantitative) and community (qualitative) impact of the film industry;
- Completion of a baseline economic impact and potential growth scenarios in the industry segment based upon growth potential;
- A complete executive summary report and dashboard with model details, assumptions, and findings;
- Narrative report summarizing the impacts with a complete methodology and explanation of approach;
- Marketing and outreach documents with infographics, charts, PowerPoint, talking points, messaging, and social media graphics to illustrate and describe the regional value of the film industry that can be used to engage different audiences, including but not limited to economic development and tourism partners, event sponsors (both regional and national), elected officials, and other stakeholders;
- Detailed, actionable methodology for ongoing data collection and evaluation of impact to inform and strengthen the industry and the understanding of the industry as it grows over the next decade.

Organizational Information

Name of Organization*

The Film Society of Northwestern Pennsylvania

Organization Mission Statement*

The mission of the Film Society of Northwestern Pennsylvania (Film Society) is to Elevate Erie's film industry, Empower regional filmmakers, and Foster appreciation for the art of film.

Year Organization Was Established*

2008

Municipality in which headquarters is located*

Erie

County Council District in which headquarters is located*

[Click here to see a County Council District map](#)

County Council District #3

Website Address

www.filmerie.com

Staff/Volunteer Leadership*

List or upload a list of the names and titles of the organization's leadership.

Film Society NWPA Staff and Volunteer Leadership 2021.xlsx

Erika Berlin

John C. Lyons

Jesse Olszewski

Tom Fox Davies

Betsy Butoryak

Deriyonah Reid

Board of Directors*

List or upload a list of the names, email addresses, and occupations of the organization's board members.

Film Society NWPA Board Leadership 2021.xlsx

Dan Sloppy
Jacqueline George
John Vanco
Tommy Hartung
Joel Deuterman

Annual Summary Statistics

Please click here to download the Annual Summary Statistics form

Additional Documents

Most Recent Annual Report or Year End Review*

2020 FILM SOCIETY ANNUAL REPORT 051221.pdf

Current General Liability Insurance Certificate

Travelers insurance renewal Oct 2020.pdf

Organization Logo

Letters of Support

Letter of Support Film Society NWPA.docx

Other Supporting Material

FY-2019-20-Film-Tax-Credit-Program-Report-to-Legislature_Aug-2020-recd-9-15-2020.pdf

Other Supporting Material

Film Society NWPA_pitch deck 050421.pptx

Links

Upload a link

File Attachment Summary

Applicant File Uploads

- Film Society Econ Impact Grant Budget 051921 (1).xlsx
- Film Society NWPA Staff and Volunteer Leadership 2021.xlsx
- Film Society NWPA Board Leadership 2021.xlsx
- 2020 FILM SOCIETY ANNUAL REPORT 051221.pdf
- Travelers insurance renewal Oct 2020.pdf
- Letter of Support Film Society NWPA.docx
- FY-2019-20-Film-Tax-Credit-Program-Report-to-Legislature_Aug-2020-recd-9-15-2020.pdf
- Film Society NWPA_pitch deck 050421.pptx

Budget (Do not include in-kind)

Category	Amount	Amount	Amount(s)	Breakdown of Other-in-kind Film Society	Narrative (Include a breakdown of)	Total
Personnel (15% maximum of the	\$1,250.00	\$1,250.00		in-kind Film Society	Contractor research, study	\$2,500.00
Marketing	\$1,250.00	\$1,250.00		in-kind Film Society	Facebook ads, website updates,	\$2,500.00
Utility Expense						\$0.00
Project/Programming Insurance						\$0.00
Equipment & Supplies						\$0.00
Contracted Services	\$12,500.00	\$12,500.00			Secondary Data Research; Primary	\$25,000.00
Instruction						\$0.00
Outcomes Measurement & Impact						\$0.00
Other						\$0.00
Totals	\$13,750.00	\$13,750.00	\$0.00			\$30,000.00



Name	Role
Erika Berlin	Executive Director
John C. Lyons	Director of Programming
Jesse Olszewski	Program Coordinator, Greater Erie Film Office
Tom Fox Davies	Program Coordinator, Greater Erie Film Office
Betsy Butoryak	Locations Volunteer, Greater Erie Film Office
Deriyonah Reid	Intern

Name	Role	Occupation	Phone	Email
Dan Sloppy	Chair, Finance, Treasurer	CPA, Schaffner, Knight, Minnaugh	814-490-6601	dsloppy@skmco.com
Jacqueline George	Board Member	Erie Dance Film Festival	818-601-0602	jjakeg@aol.com
John Vanco	Board Member	Director Emeritus, Erie Art Museum	814-881-6823	ivanco@erieartmuseum.org
Tommy Hartung	Board Member	Assistant Professor of Digital Art, Digital Media, Arts, and	814-490-2804	tlh5775@psu.edu
Joel Deuterman	Board Chair	President, Velocity Network	814-440-2629	joel@velocitynetwork.net

RESOLUTION NUMBER 7, 2021

Resolution to Renew the existing lease for the period of one (1) year

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, hereby adopts the extension of the lease for the property occupied at 5340 Fryling Road, Suite 201 for the period of one (1) year, to the extent outlined in the attached Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on the 17th day of June, 2021 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

June 17, 2021

ATTEST:

Secretary, ECGRA

FOURTH AMENDMENT TO AGREEMENT OF LEASE

This FOURTH AMENDMENT TO AGREEMENT OF LEASE (this “Amendment”) is made as of the 1st day of June 2021, by and between THE PENNSYLVANIA STATE UNIVERSITY a state-related institution and instrumentality of the Commonwealth of Pennsylvania subject to the Pennsylvania nonprofit corporation laws, located at 208 Old Main, University Park, Pennsylvania 16802 (the ‘Lessor’), and the ERIE COUNTY GAMING REVENUE AUTHORITY, having an address at 5340 Fryling Road, Suite 201, Erie, Pennsylvania 16510 (the ‘Lessee’).

BACKGROUND

- A. Lessor is the fee simple owner of certain parcels of real property situate in Erie County, Pennsylvania, commonly known as Knowledge Park.
- B. The parties entered into an Agreement of Lease dated May 22, 2015 for 1,135 square feet of commercial office space on the second floor of 5340 Fryling Road, Suite 201 in Knowledge Park Building #4, which was amended by the parties (i) on September 15, 2017, to extend the Term to May 31, 2018 (the “First Amendment”), (ii) on May 1, 2018, to extend the Term to May 31, 2019 (the “Second Amendment”), and (iii) on April 17, 2019, to extend the Term to May 31, 2021 (the “Third Amendment”) (as previously amended, hereinafter referred to as the “Lease”).
- C. The parties now desire to amend the Lease to (i) further extend the Term of the Lease to May 31, 2022 and (ii) update the addresses of the parties for purposes of notice under Section 2 of Article XVI, all on the terms and conditions set forth herein.

TERMS OF AGREEMENT

NOW, THEREFORE, in consideration of the mutual promises and covenants hereinafter set forth, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, and intending to be legally bound hereby, the parties hereby agree as follows:

- 1. The Term of the Lease is hereby extended from June 1, 2021 until May 31, 2022 (the “Fourth Extended Term”). The Fourth Extended Term shall be governed by all of the terms and conditions of the Lease.
- 2. Commencing June 1, 2021, the Base Rent during the Fourth Extended Term shall be \$17,427.72 annually, payable in monthly installments of \$1,452.31 per month.
- 3. Section 2 of Article XVI of the Lease is hereby amended by deleting such section in its entirety and replacing it with the following:
 - 2. All notices required to be given under this Lease shall be in writing

and will be deemed given when sent by (a) certified or registered mail, return receipt requested (to be effective on the date shown as received on the return notice), or by a nationally recognized overnight delivery service requiring receipt (to be effective on the date shown on the notice of delivery), with all postage and delivery charges prepaid, or (b) email to the email address set forth below (to be effective upon the affirmative reply by email by the intended recipient that such email was received, which affirmative reply shall be sent by such recipient promptly following such recipient having actual knowledge that such e-mail has been received; and provided that, for the avoidance of doubt, an automated response from the electronic mail account or server of the intended recipient shall not constitute an affirmative reply), in each case, addressed to the proper party at the following mailing addresses or email address, or such other addresses as are from time to time specified by proper notice hereunder:

(a) To Lessor:

The Pennsylvania State University
Attention: Manager, University Real Estate Services
328 Innovation Boulevard, Suite 316
State College, PA 16803
Email : PSURealEstate@psu.edu

With copies to:

The Pennsylvania State University
208 Old Main
University Park, PA 16802
Attention: Senior Vice President for Finance and Business
Email : thorndikes@psu.edu

and

Penn State Erie, The Behrend College
Office of the Chancellor
Erie, PA 15663-1701
Attention: Senior Director, Corporate Strategy and
External Engagement
Email : aeb20@psu.edu

and

Altair Real Estate Services
155 E. 10th St.
Erie, PA 16501
Attention: General Manager
Email : cpeters@altairre.com

(b) To Lessee:

Erie County Gaming Revenue Authority
5340 Fryling Road, Suite 201
Erie, Pennsylvania 16510
Email: pwood@ecgra.org

4. All provisions of this Amendment shall be effective as of the date hereof. Except as modified herein, all other terms and conditions of the Lease shall remain unchanged and in full force and effect and the Lease in all respects is hereby ratified and affirmed by each of the parties hereto.
5. This Amendment shall be binding upon and inure to the benefit of the parties hereto, and their successors and permitted assigns. The Lease and this Amendment represent the entire agreement of the parties with respect to the subject matter hereof and supersedes all prior agreements with respect to such subject matter, whether written or oral.
6. Each capitalized term which is not defined by this Amendment shall have the meaning given to such capitalized term in the Lease. Unless otherwise indicated in this Amendment, all section and article references in this Amendment refer to the Lease.
7. The validity, interpretation and construction of this Amendment shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania without giving effect to any choice or conflict of law provision or rule (whether of the Commonwealth of Pennsylvania or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the Commonwealth of Pennsylvania.
8. This Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall be one and the same document. The parties agree that this Amendment may be executed by means of electronic signatures and that each copy to which such electronic signatures are affixed shall be deemed to be an original.

(Remainder of Page Intentionally Left Blank)

IN WITNESS WHEREOF, this Fourth Amendment to Agreement of Lease has been executed the day and year first above written.

Lessor:

THE PENNSYLVANIA STATE
UNIVERSITY

By: _____

Name: Susan J. Wiedemer

Title:

In Process

Lessee:

ERIE COUNTY GAMING REVENUE
AUTHORITY

By: _____

Name: Perry N Wood

Title:

RESOLUTION NUMBER 8, 2021

Resolution to enter into an agreement with New Localism Associates as one of three community partners not to exceed \$50,000

Whereas, ECGRA's mission of economic and community development recognizes the importance of revitalizing neighborhoods and main street corridors, combating blight, strengthening small business, and catalyzing innovation; and

Whereas, the Economic Development Financing Law recognizes that economic insecurity due to unemployment is at any time a serious menace to the people of the Commonwealth in both urban and rural areas;

Whereas, the Economic Development Financing Law states expressly that entities like ECGRA may have as one of its purposes the alleviation or elimination of unemployment;

Whereas, ECGRA's approach recognizes that supporting the regional economy through proper alignment of resources from the federal, state, and local levels brings additional educational, cultural, and financing resources addressing the needs of industry, nonprofits, and local governments;

Whereas, ECGRA's participation in Erie County Council's COVID Revitalization Task Force resulted in listening sessions from a vast array of community stakeholders and led to the recommendation of hiring New Localism Associates;

Whereas, New Localism Associates have extensive experience advising groups like ECGRA and communities like Erie County across the United State on issues central to the region's vitality and revitalization;

Whereas, ECGRA, in partnership with the Erie Community Foundation, and Erie Insurance have selected New Localism Associates to further the ideas in the attached proposal at a cost not to exceed \$150,000 (of which ECGRA's portion is \$50,000), which is matched 2-1 by the partners;

Whereas, ECGRA declares the following milestones to be measured and analyzed as part of the contract:

1. Inform the Erie County recovery effort by convening public, private and civic institutions and leaders.
2. A concrete outline of federal programs and implementable priorities for local leaders to consider and refine.
3. A plan to braid public, private, and civic investments to advance identified priorities.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, resolves to enter into an agreement with New Localism Associates for 1/3 of the contract, not to exceed \$50,000 to the extent outlined in this document and attachment.

On the motion of _____, seconded by _____.

This resolution was passed on the 17th day of June 2021 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
June 17, 2021

ATTEST:

Secretary, ECGRA

June 15, 2021

Erie Inclusive Recovery

From 1960 until 2010, Erie was a posterchild of deindustrialization and urban decline in the United States. Over the past decade, however, a group of dedicated local government, corporate, university and civic leaders, spurred by Erie Insurance Company's growth and investment, has begun to build the city back, with particular focus on the revitalization of the downtown.

The promise of unprecedented federal relief and recovery investments provides the city with an opportunity to build on existing momentum and advance a more transformative agenda. President Biden is pursuing a "multi-act" investment strategy, with significant implications for cities and metros throughout the country. The Administration has already pushed through a \$1.9 trillion American Recovery Plan. A bipartisan \$250 billion U.S. Innovation and Competition Act is moving through Congress and major infrastructure investments have been proposed under an American Jobs Plan.

New Localism Associates proposes working with the Jefferson Educational Society and three local funders (Erie Insurance, the Erie Community Foundation and the Erie County Gaming Revenue Authority) to inform a high-profile community process that teases out a set of concrete, actionable strategies; harnesses the full potential of federal investments and establishes a strong foundation for the next phase of Erie's growth and development.

Our work will include the following:

- **Inform Erie recovery effort.** Bruce Katz will inform an Erie recovery effort composed of key public, private and civic institutions and leaders. This effort will be tasked with designing three detailed strategies that, if fully financed and implemented well, could set Erie on a course of inclusive, innovative and sustainable growth over the coming decade and beyond.
- **Outline concrete and implementable priorities.** Bruce Katz and New Localism Associates will propose a series of concrete, detailed and implementable priorities for local leaders to consider and refine. These priorities will build on hard evidence about Erie's distinctive competitive assets and advantages and will take into account the shifting market dynamics-post pandemic. Identifying and articulating these priorities will pay sizable dividends as Erie moves to allocate likely local resources under the American Rescue Plan as well as expected countercyclical investments in infrastructure, innovation and human capital through the U.S. Innovation and Competition Act and American Jobs Plan.
- **Braid public, private and civic investments.** This effort will also help clarify the public, private, and philanthropic funding possibilities for actions needed to advance identified priorities. Effectively leveraging federal public money in order to secure needed private and philanthropic capital will not happen by itself. Rather, it will take dedicated work to coordinate efforts, engage stakeholders and attract capital. As economic development initiatives of the last few years have shown, local institutions and intermediaries – public authorities, CDFIs, urban land banks – will play a vital role in supporting and delivering this work.

Budget and Deliverables

New Localism Associates proposes to work with the Jefferson Educational Society and three local funders (Erie Insurance, the Erie Community Foundation, the Erie County Gaming Revenue Authority) and other local stakeholders to co-deliver the following concrete products:

By mid-September 2021, prepare an *initial set of priorities* for local leaders to consider;

By mid-November 2021, co-develop with local stakeholders a set of *detailed strategies* for the next phase of Erie's recovery, with recommendations for the strategic allocations of (or formal applications for) broader federal resources made available under subsequent recovery packages; and

By mid-January 2022, present a *final action plan* for the next phase of Erie's recovery, with recommendations for securing necessary public, private and civic resources.

Each deliverable shall be provided in memo and presentation form. The budget for these three deliverables is divided in three tranches of \$50,000 each, totaling \$150,000.