

MEETING OF THE BOARD OF DIRECTORS VIA ZOOM

Notice posted on location at: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510 November 19, 2020 8:30am

> ZOOM Meeting Information: https://us02web.zoom.us/j/89576361044

Meeting ID: 895 7636 1044 Password: not required

AGENDA

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES October 2020
- 5. DIRECTOR'S COMMENTS
- 6. COMMENTS BY CHAIRMAN
- 7. PUBLIC COMMENT
- 8. PRESENTATION
- 9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
- 10. REPORT OF THE EXECUTIVE DIRECTOR
- 11. SOLICITOR'S REPORT
- 12. OLD BUSINESS

13. NEW BUSINESS

- a. Resolution Number 21,2020 Resolution to enter into agreements with thirteen (13) Erie County community organizations and municipalities engaged in Community Centers as part of the Community Assets
- b. Resolution Number 22, 2020 Resolution to enter into an agreement with Downtown North East for a 2020 Anchor Building grant Round 2

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date:

Thursday, December 10, 2020**

Time:

8:30 a.m. – BOARD Meeting

Location:

ZOOM meeting - details to follow

**Please Note: This is the SECOND Thursday of the month, due to the Christmas holiday.



Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting October 15, 2020

This meeting is held via Zoom due to Governor Wolf's orders to stay at home during the time of this COVID-19 crisis.

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on October 15, 2020 via Zoom with a link that was provided to all Board members by the Executive Director. An agenda containing the Zoom link to this meeting was posted on the ECGRA website and at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Cleaver, Mr. DiPaolo, Ms. Hess, Mr. Paris (arrives late), and Mr. Sample. Mr. Lee, Mr. Wachter, and Dr. Wood are also present.

APPROVAL OF THE AGENDA

Mr. Cleaver makes a motion to approve the agenda as presented. Mr. Barney seconds the motion. There is no discussion of the agenda. Motion carries 5-0.

APPROVAL OF MINUTES - September 2020

Mr. Cleaver makes a motion to accept the minutes. Mr. Sample seconds the motion. There is no further discussion on the minutes. Motion carries 5-0.

DIRECTOR'S COMMENTS

There are no comments by any member of the ECGRA Board at this time.

COMMENTS BY THE CHAIR

Mr. Paris is not present to make a comment at this time.

PUBLIC COMMENT

There is no public on the call for comments.

PRESENTATIONS

There are no presentations at this time.

COMMITTEE REPORTS

a. Treasurer's Report: Mr. Cleaver makes a motion to accept the Treasurer's Report. Mr. DiPaolo seconds the motion.

Mr. Barney: Unfortunately, we cannot do that today because there are some special items that need to be discussed. I will make it quick. I'm going to highlight a few things and after I do that, if there are any questions feel free to inquire.

I would like for everyone to look at the gaming revenue. That is not the quarterly revenue coming in; that's a special distribution from the Gaming Revenue Board. This is not going to happen on a regular basis. They had identified that they had made a mistake and informed us by sending us a check at \$485,718.00. I wanted everyone to be aware that these funds are not the third quarter money, but that it's a special distribution.

Mr. Sample: Dale, is that the Gaming Revenue or the County?

<u>Dr. Wood</u>: It's actually the Department of Revenue of the Commonwealth. The Department of Revenue either made a mistake or are reconciling their books and realized that they did not sent the correct amount to Erie County. They actually sent two different distributions to Erie County; one for 2017-18 and one for 2019-20. You will see checks to settlement municipalities later on for both of those distributions as they came in. Like Dale said, this is the first time this has ever happened.

<u>Mr. Sample</u>: This doesn't matter but it's just a point of information, did the County get a check just like this for their half?

Mr. Lee: I can speak on that behalf. To answer your question Dave, yes. As Dr. Wood had stated there was a mistake by the Department of Revenue for those two years that were highlighted. The checks actually came to Erie County and we gave the proportion based on the formula that we have to ECGRA. So, that's what that was based on.

Mr. Cleaver: Don't we have to share that with the other counties?

Mr. Barney: If you look at it down farther, you will see it. As we go down, you can also see the interest from eCAT, which is the first interest payment from them; that hasn't occurred before either. As we go farther down and look at Other Income and Expenses, there is the answer to your question that yes, we did make the payments to the other municipalities in the amount of \$121,429. There is a breakdown as we get further in the report.

You will also see the Special Events were paid to the Greek Fest, the International Institute, and the Nonprofit Partnership. Next, you will see a credit of \$1,000 in the Multi-Municipal category. Let me explain what that is. The City returned \$18,000 from their refuge program and then Girard was awarded \$17,000 for their recycling day; so that is where the credit comes in.

The next page is the Balance Sheet that shows the basic Committed Funds and Restricted Funds; Restricted means it's waiting in the bank for twelve months before it can be released. Moving down, you see the Reserve for Uncollectable Notes, which indicates the 20% that goes there. The next page is the Statement of Cash Flow which shows nothing out of the ordinary.

Budget vs. Actual shows everything that is basic – payment to Parker Philips, Times News, etc. You can see the Grant Management Software at \$4,900; that is an annual cost. Is there anything that anybody sees that they would like to inquire about?

Mr. Sample: Dale, this is just the verbiage, but you said that the City returned \$18,000, but then you said that Girard asked for \$17,000. Did we vote on that?

<u>Dr. Wood</u>: Of course, we voted on that as we do for any grant distribution. This was the last round of Multi-Municipal Collaboration in which we awarded Girard and the West County Recycling Group the \$17,000 in order to pull off their West County Recycling Program. The City of Erie was returning \$18,000 for a program that took place last year that had to do with economic development financing incentives; that was also a Multi-Municipal Collaboration grant. That's why the line item reflects a \$1,000 surplus.

Mr. Sample: It just looked a little odd the way that it was presented.

Mr. Barney: I apologize, Dave.

<u>Dr. Wood</u>: I think that makes sense because rarely do people return grants so, rarely would you see a surplus in a grant category like that.

Mr. Barney: Moving on to the Schedule of Grant Reserve, there is nothing on the first page. The second page shows the disbursement we agreed upon and made to the UECDC for \$20,000; and then you see the breakdown of the special gaming revenue and how that was disbursed out to the municipalities. Then you'll see under Multi-Municipal what Perry was discussing where the City returned their funds and Girard drew down their funds.

The next page shows the Special Events and the breakdown of where the funds of \$2,270 went. The next page shows nothing new and then the next page shows where we documented the \$20,000 to UECDC. Next you will see the Check Detail Report, which shows nothing out of the ordinary. You will see the checks that were written for the Special Events, UECDC, to the municipalities, etc. Next is the Visa statement with the basic charges like the Phone/IT, Subscriptions, and Postage.

There is nothing really out of the ordinary, but I did want to point out about the money that came in that was a special distribution and a few things about how it was disbursed.

I would now like to move along to the Draft report of the Quarter 1 Financial Statements. I hope everyone had a chance to review that. As I reviewed it, nothing out of the ordinary was brought to my attention. This does indicate the grants that have been awarded at \$1,151,000, which shows a substantial amount of activity in light of COVID and everything that we were still able to handle business. It also shows the Notes Receivable to Bridgeway Capital. I hope you have all had a chance to read it, and if you have any questions, feel free to ask.

<u>Mr. Sample</u>: I have a question but it's probably for Perry or Tom. I'm not sure if it comes in at this point, but on some of these grants, we were giving them a percentage of their budget. Because of COVID, are we still holding people to that? I'm not a proponent of it, it's just a question.

<u>Dr. Wood</u>: Are we still holding people to their original budget? No. Like with the Special Events, which are percentage based, if they went virtual for example and their expenses were going to drop drastically, we lowered their reward that they were eligible for.

Mr. Sample: It's important that these festivals and things continue to succeed. I know some of them we had 5% and I would like to think that we are possibly being a little more liberal with them so that they can continue. Does that make any sense?

Dr. Wood: It does, and we're not. We stay strict with the percentage policy.

Mr. Sample: Obviously with virtual, the expenses aren't nearly what they were. Depending on how things continue to transpire, we may have to look at some of that stuff because the last thing we want is to have somebody fail because they couldn't survive this.

<u>Dr. Wood</u>: It's a great point. If you look at something like the Polish Festival, Zabawa, that is the major fundraiser for that church and that neighborhood. So, not being able to conduct that event or to have a situation where you have to order food to go, the fundraising doesn't even compare to the past. It's a good point.

Mr. Maggio: I just wanted to say, I've heard that a lot of organizations have lost money because they couldn't do special events whether they had Special Events grants or not. So, maybe we'll have to have a discussion about how we could assist them in some way. I understand what you're saying, Mr. Sample.

Mr. Sample makes a motion to approve the Treasurer's Report as presented. Mr. DiPaolo seconds the motion. There are no questions or further discussion of the Treasurer's Report. Mr. Paris has joined the meeting. Motion carries 6-0.

- b. Strategic Planning Committee: There was no Strategic Planning meeting, so there is nothing to report at this time.
- c. Update from County Council: Mr. Horton is not on the call so there is no report from him at this time.
- d. Update from County Executive's Office: Mr. Lee: Thank you, Mr. Paris. I'm going to be extremely brief. The Summer JAMS Program Request for Proposal, we are in the midst of

working on that. The goal is to have that out within the next two to three weeks. Are there any questions about that?

Mr. Cleaver: I'm sorry, I didn't catch the name of that.

Mr. Lee: That is the Summers JAMS – Summer Jobs and More – Program. It is time for us to issue a new Request for Proposal. This is the contract that GECAC has had for the last five years. The Request for Proposal will be set up like the last one where it will be three years and then two optional one-year periods so it could run up to five years. We feel that works out better; it worked out well last time and we are going to be doing the same as far as putting out the Request for Proposal. The goal is to have the Request for Proposal, coming out of the County of Erie, within the next two to three weeks and we will plan to make an award before the end of the calendar year 2020.

Mr. Sample: Gary, I would just like to say that I know the numbers were down, but I know that Corry really had great representation this time. I don't know what to attribute it to, whether it be the local person or GECAC; I'm assuming the answer is that it was everybody. I know that the people here were very pleased.

Mr. Lee: Thank you for the feedback, Dave. To answer your question, it was a team effort, but I have to give kudos to the leadership of Sylvia Lavore who was the Project Administrator for the Summer JAMS Program this year. She started early reaching out to Corry and outlying areas outside the City of Erie. She and her team did a remarkable job. And then COVID played into it as far as impacting the City. In prior years, it was usually 60% student participation within the City of Erie and 40% student participation outside the City. It was actually a reversal this time of 28% coming from the City of Erie and 72% from outside the City. A lot of that was employers that have traditionally participated in the program in the City of Erie did not; Gannon University did not, Erie Insurance did not, Allegheny Health Network did not, and the list goes on and on. The reason for that was COVID-19.

In saying that, the County will still encourage the Administrator of the program to continue that outreach so that we can continue to strive for a balance. The goal is to reach 50/50 and not have it one way or the other whether it is inside or outside the City of Erie more; we want to strike that 50/50 balance. I have to give the leadership of Sylvia Lavore kudos because she did an outstanding job and really navigated during this very challenging time of COVID-19. The program was a very successful program. Are there any questions? If not, thank you, Mr. Chairman.

REPORT OF THE EXECUTIVE DIRECTOR

<u>Dr. Wood</u>: Good morning everyone. If you look in your Executive Director's Report, you will see the letter in the form of an email from the Commonwealth that came into the Finance Department for those two special distributions of funds. You can see that Sparber or Tracey always puts a little handwritten note in the lower right corner with the calculations so we can see it. So, that documentation is in the report for you.

Next, you will see that we did announce to the public our decisions on Community Asset grants for the Arts, Culture, and Heritage. We had a nice press event; we did a Zoom press conference that was very well attended by members of the public and the media. You'll also see the press coverage on that event.

It's a rather thin report, so let me go into some detail on what is happening with MRIs. There were two big MRIs that we closed on recently; one was closed on and one we're working on closing. Both have been awarded by the Board, so this is just more of an update. One was the Erie Center for Arts & Technology and everything is going well with that. They are already in their payback period and this is the first New Market Tax Credit program in Erie County.

The second one, which is in process right now that Tim and I are working on, is the Downtown North East one. That is a \$400,000 MRI to do investments in the main street and anchor buildings and renovations. That one is really important because that is the direction that we're trying to involve the Main Street Program. More and more of these 501c3s are getting into a situation where they need to preserve or protect a key anchor building asset on their main street. So, this \$400,000 to DNE, we're expecting to see an Anchor Building grant come in from them within the next month or so as well so we will probably be reviewing that in November. Tim and I are in the process of closing on this \$400,000 MRI and I will leave it at that because Tim is going to go into a little more detail in his report. Tim, did you want to go into Executive Session during your report?

Mr. Wachter: We don't necessarily have to; I thought about it again and the descriptions provided in the resolution are adequate so we can talk generally when we get to my report.

<u>Dr. Wood</u>: The reason I asked if you wanted to go into Executive Session is because there is some property acquisition issues related to it, so whenever that happens we have the ability to protect ourselves or our client based on that and Executive Session is the way to do that.

That concludes my Directors Report unless the Board has any questions. Thank you, Mike.

SOLICITOR'S REPORT

Mr. Wachter: I'm going to share my screen and show you the terms sheet. What I had done is I had taken the resolution that the Board adopted on October 17, 2019 to authorize a 10-year, \$400,000 Mission-Related Investment to Downtown North East which was specifically for the purpose of proactively revitalizing buildings in the main street and commercial corridors deemed necessary to stabilize and improve growth or use in the amount of \$400,000. We did have a meeting with them and their representatives earlier this week. They have properties that are ripe for acquisition; these generally only come up once in a generation or two, so they want to move quickly on this.

The terms that we have put together, and the amount is \$400,000 and that of course was approved by the Board. With respect to disbursements, the resolution requires that disbursements only be provided at such point that we have been told that the fundraising goals have been met in order to perform the necessary project. They may not need the full \$400,000 if they are going to do one project and they only need a portion of that, and the resolution is written in a way that we only need proof that they have met the fundraising goals of that particular portion of the project.

We know that match is a 100% match commitment availability at the time of disbursement and that hasn't changed. Maturity is at 120 months. It's a 10-year loan which is what was approved in the resolution. The interest rate is set at 2%, fixed; that is the same interest rate that we provided eCAT so we wanted to be consistent with the MRIs in that respect. Repayment is only quarterly interest payments for the ten years with a balloon payment on the back end at the last payment which is the same terms we had put together for eCAT and for the terms that have been used for the majority of these loans. There is no prepayment penalty.

Collateral of security; this is a policy call that Perry and I had discussed extensively with the eCAT loan and at what level of security is it that we will require on these loans. Of course, the filing of a UCC1 in order to secure the debt. The debt of the question is now that we are doing properties, and eCAT was the first property, do we want to require a mortgage interest in the property where we are

liening the properties for the amount of our loan or do we just want to sign any leases and rents that are received in the utilization of that property? After being involved in the eCAT process and that financing, we quickly came to realize that the purpose of the MRI money was to help these projects that are otherwise not necessarily bankable, that a traditional financing entity which would take a mortgage interest may not do this project without the Gaming Authority Mission-Related Investment. If the Gaming Authority takes a mortgage interest in that particular project, that is then going to limit the ability of the traditional financing entity to do their loan as well because they are looking for first-position mortgages; if we were to do this, then we would have to subordinate and take second position and if the entity needs a follow on financing, they are going to come back and ask us to take the third or fourth position and we realize that that is not really the purpose of the money to get into the game of taking position on real estate on current development. But with the eCAT project, the (inaudible) of signing any leases or rents acquired and we wanted to make sure that you are okay with that general philosophy moving forward.

We would ask that our priority be an equal priority as to the assignment of leases and rents in the event that the banks would want to take those as well. By giving up the mortgage interest in the property, we think it is reasonable to ask for equal priority in leases and rents. Of course, you know the risk of doing that – the risk is that in the event the building is worth nothing, then that's a problem for the bank because they have the mortgage interest in the building. In the event that the building fails and there is absolutely no leases or rents coming in, then there is nothing for us to hold. So, it is a secure loan to the extent that this is a successful property.

I will also note that in just about all of our prior loans, we have had less security than this because we recognize that this money is to make an impact rather than securing those loans. This is actually putting us in a better position than with a traditional loan.

The remainder of the term sheet just gives a reference to the documents that we typically require for closing. So long as there are no objections, I think this is something that we would like to have Perry send out today.

Mr. Lee: Mr. Wachter, thank you. I definitely concur with you and Dr. Wood as far as not taking a position on the lien for the property because we are not in the business of taking over property, should it happen. I think that's a very good, solid move about the leases and rents if it was acquired and it got to that point. I said all that to say this, I definitely concur with that decision that was made; I think it was a very good decision. Thank you.

Mr. Wachter: Hearing no objections, we will take that as a general head-nod and Perry, I will get this document over to you. Once you are okay with the final language there, you can send it to Downtown North East. Please be sure to copy me on that. That concludes my report.

OLD BUSINESS

There is no Old Business to conduct at this time.

NEW BUSINESS

There is no New Business to conduct at this time.

Mr. Sample moves to adjourn.

Erie County Gaming Revenue Authority Profit & Loss October 2020

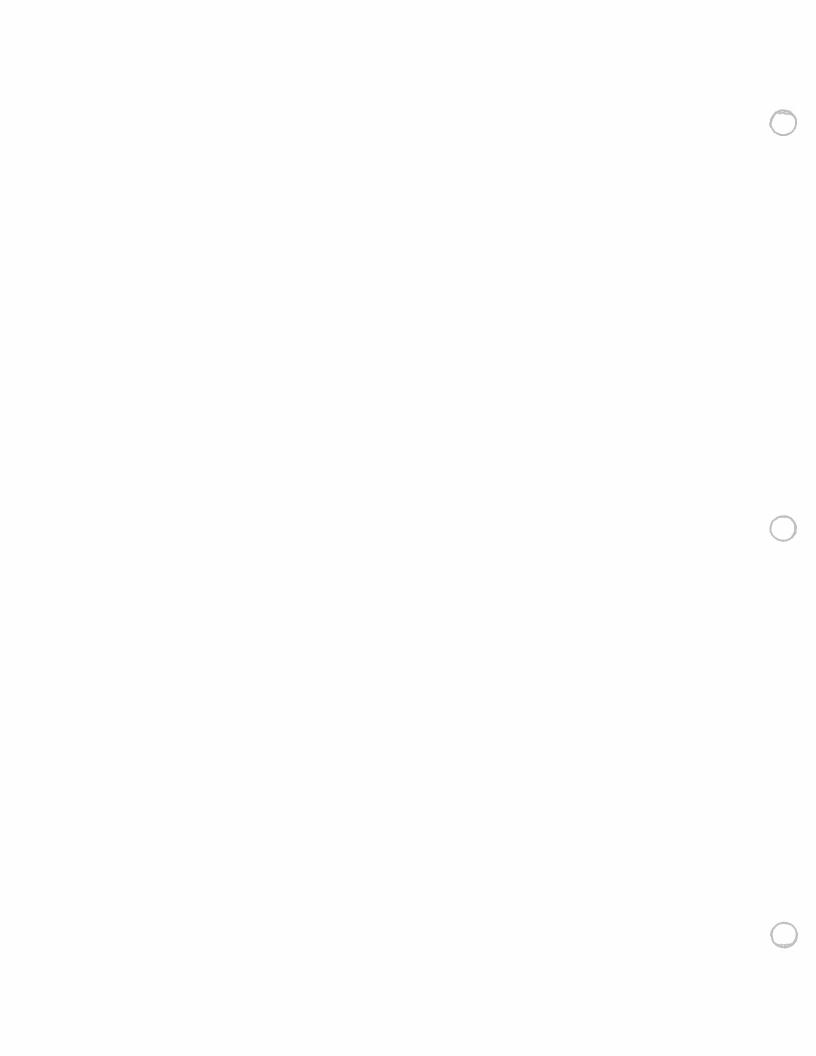
_	October	YTD	Budget YTD	2019-20 Budget
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue		1,864,806.16		
46400 · Other Types of Income		ļ		
46410 · Interest Income - Savings	1,478.54	31,264.78	į	
46422 · Interest Income - BWC - Erie Growt	h	15,251.00		
46424 · Interest Income - Progress Fund	5,000.00	15,000.00		
46425 · Interest Income - EDF Restruct		6,505.42		
46426 · Int. Income - BWC - Inclusive		12,708.34		
46427 · Interest Income - Blue Highway		703.88		
46428 · Interest Income - eCAT		1,333.00		
46440 · Immediate Human Relief Fund		275,000.00		
Total Income	6,478.54	2,222,572.58		
Expense	,	40 000 00		AA 844 44
62100 · Contracted Services	4,039.99	49,989.32	52,794.00	90,500.00
62800 · Facilities & Equipment	1,456.67	12,052.95	11,081.00	19,000.00
65000 · Office Administration	586.24	5,755.20	13,328.00	22,850.00
65100 · Other Types of Expenses 66000 · Payroll Expenses	1,596.61 19,814.93	21,835.43 147,804.66	31,941.00 156,597.00	54,750.00 268,452.00
ecooo · Payron Expenses	19,014.93	147,004.00	136,657.00	260,402.00
Total Expense	27,494.44	237,437.56	265,741.00	455,552.00
Net Ordinary Income	(21,015.90)	1,985,135.02		
Other Income/Expense				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets	140,563.99	140,563.99		
70050 · Municipal Settlements		466,201.54		
70070 · Special Events	900.00	2,227.50		
70090 · Multi-Municipal Collaboration		99,000.00		
70100 · Mission Main Street	121,000.00	121,000.00		
70120 · Summer Jobs Program		!		
70125 · Neighborhoods & Communities		500,000.00		
70130 · Small Business Financing		307,123.00		
70140 · Pilot Projects		i		
70150 - Shaping Tomorrow		216,666.50		
70170 · Renaissance Block	20,000.00	210,625.00		
70180 · Anchor Building		279,375.00		
70190 · COVID-19 Immediate Human Relief		585,889.00		
70195 · Response Fund - Small Business		620,000.00		
Total 70000 · Grants / Settlements	282,463.99	3,548,671.53		
Net Other Income	(282,463.99)	(3,548,671.53)		
Net Income	(303,479.89)	(1,563,536.51)		

	7	

Erie County Gaming Revenue Authority Balance Sheet

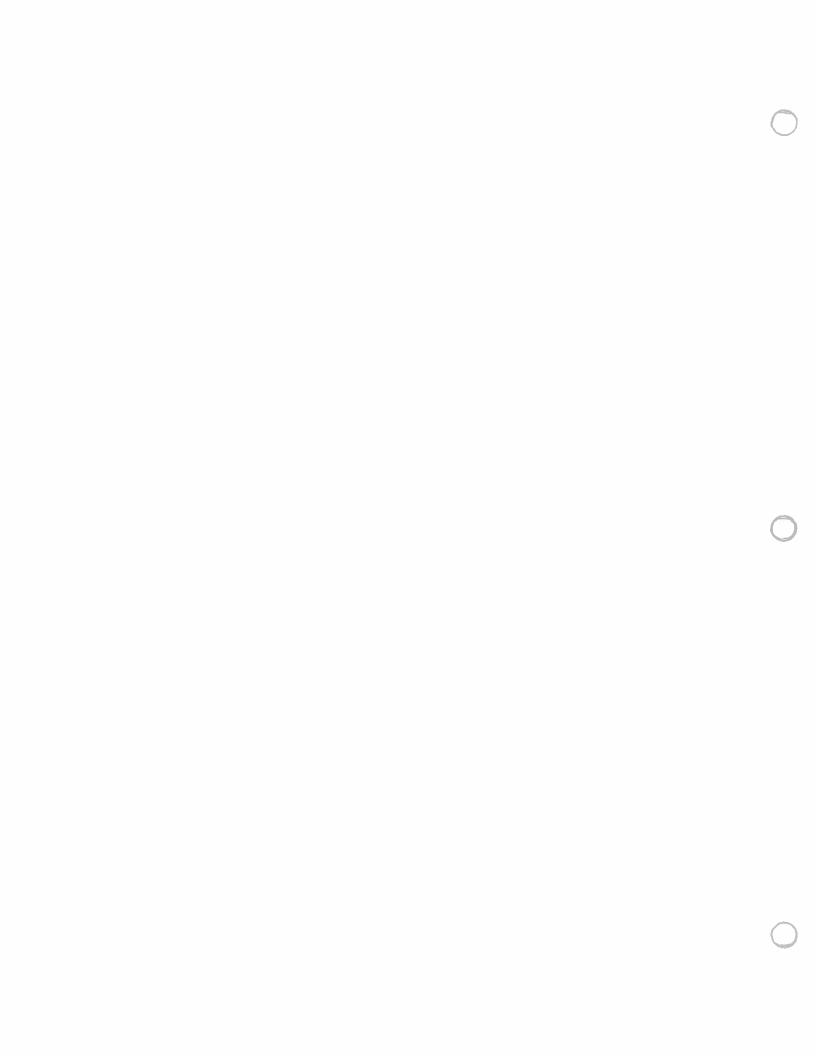
As of October 31, 2020

	October
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	119,722.35
10100 · ErieBank · Savings	
10101 · Committed Funds	4,731,132,30
10102 · Restricted Funds	3,462,112.65
10100 · ErieBank - Savings - Other	728,689.14
Total 10100 · ErieBank - Savings	8,921,934.09
Total Checking/Savings	9,041,656.44
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	520,000.00
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · Notes Receivable - eCAT	500,000.00
12900 · Reserve for Uncollectable Notes	(1,502,000.00)
Total 12000 · Notes Receivable	6,186,846.25
14500 · Prepaid Insurance	(5,092.27)
Total Other Current Assets	6,181,753.98
Total Current Assets	15,223,410.42
TOTAL ASSETS	15,223,410.42
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	4,047,064.18
32000 · Unrestricted Net Assets	12,952,783.75
Net Income	(1,776,437.51)
Total Equity	15,223,410.42
TOTAL LIABILITIES & EQUITY	15,223,410.42



Erie County Gaming Revenue Authority Statement of Cash Flows October 2020

	October
OPERATING ACTIVITIES	
Net Income	(\$303,480.89)
Adjustments to reconcile Net Income	
to net cash provided by operations:	
14500 · Prepaid Insurance	\$778.75
Net cash provided by Operating Activities	(\$302,702.14)
Net cash increase for period	(\$302,702.14)
Cash at beginning of period	\$9,344,358.58
Cash at end of period	\$9,041,656.44



Erie County Gaming Revenue Authority Budget vs. Actual October 2020

	October	YTD	Budget	Over/(Under) Budget	% of Budget
Expense					
62100 · Contracted Services					
62110 · Accounting Fees	0.00	9,900.00	15,000.00	(5,100.00)	66.00%
62120 · Government Relations Services	0.00	3,189.38	3,189.38	0.00	100.00%
62130 · Professional Services	3,000.00	22,065.00	36,000.00	(13,935.00)	61.29%
62140 · Legal Services	958.94	13,532.44	35,000.00	(21,467.56)	38.66%
62145 · Website Design	0.00	660.00	3,000.00	(2,340.00)	22.00%
62150 · Payroll Services	81.05	642.50	1,500.00	(857.50)	42.83%
Total 62100 · Contracted Services	4,039.99	49,989.32	93,689.38	(43,700.06)	53.36%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	1,864.98	1,000.00	864.98	186.50%
62890 · Rent	1,456.67	10,187.97	18,000.00	(7,812.03)	56.60%
Total 62800 · Facilities & Equipment	1,456.67	12,052.95	19,000.00	(6,947.05)	63.44%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	85.80	1,256.09	3,500.00	(2,243.91)	35.89%
65020 · Postage	19.07	148.49	500.00	(351.51)	29.70%
65040 · Office Supplies	100.42	315.70	2,000.00	(1,684.30)	15.79%
65050 · Cell Phone	0.00	916.57	2,200.00	(1,283.43)	41.66%
65060 · Copier Lease	345.95	2,421.65	4,200.00	(1,778.35)	57.66%
65070 · Copier Printing Costs	0.00	72.17	2,000.00	(1,927.83)	3.61%
65080 · Bank Fees	35.00	236.00	200.00	36.00	118.00%
65085 · Professional Development	0.00	274.00	4,000.00	(3,726.00)	6.85%
65090 · Meeting Expenses	0.00	16.00	4,000.00	(3,984.00)	0.40%
65095 · Miscellaneous Expense	0.00	98.53	250.00	(151.47)	39.41%
Total 65000 · Office Administration	586.24	5,755.20	22,850.00	(17,094.80)	25.19%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	889.21	8,000.00	(7,110.79)	11.12%
65110 · Advertising	0.00	84.90	7,000.00	(6,915.10)	1.21%
65115 - Phone/IT/Fax	817.86	10,153.06	18,000.00	(7,846.94)	56.41%
65120 · Insurance	778.75	5,451.25	9,850.00	(4,398.75)	55.34%
65130 · Grant Management Software	0.00	4,900.00	4,900.00	0.00	100.00%
65150 · Travel	0.00	357.01	7,000.00	(6,642.99)	5.10%
Total 65100 · Other Types of Expenses	1,596.61	21,835.43	54,750.00	(32,914.57)	39.88%
66000 · Payroll Expenses					
66005 · Salaries & Wages	17,792.40	132,397.00	233,000.00	(100,603.00)	56.82%
66010 · FITW Tax	1,372.53	10,246.92	17,302.00	(7,055.08)	59.22%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	35.74	2,000.00	(1,964.26)	1.79%
66500 · Retirement	650.00	5,125.00	9,000.00	(3,875.00)	56.94%
66700 · PMRS	0.00	0.00	7,000.00	(7,000.00)	0.00%
Total 66000 · Payroll Expenses	19,814.93	147,804.66	268,452.00	(120,647.34)	55.06%
Total Expense	27,494.44	237,437.56	458,741.38	(221,303.82)	51.76%

	October	YTD	Totals/Subtotals
Restricted Uncommitted Funds	3,462,112.65	REYES V. S	Printer
Committed Funds	4,731,132.30		
2020 Restricted Funds: (75% - after settlement payments	s)		
First Quarter Gaming Revenue	•	345,218.83	
Second Quarter Gaming Revenue		1,519,587.33	
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			1,864,806.16
FY Disbursements:			
First Quarter Disbursements		1,604,410.71	
Second Quarter Disbursements		1,600,696.83	
Third Quarter Disbursements	282,463.99	282,463.99	
Fourth Quarter Disbursements	202,400.00	202,400.00	3,487,571.53
Fourth Quarter Disbursements			0,107,07,1100
	ents Detail		
Grants/Settlements	October	YTD	Subtotal
IMMEDIATE HUMAN RELIEF FUND (COVID-19)	OCIODEI		Cabtota
Bethany Outreach Center		7,600.00	
		3,000.00	
Christian Cupboard		30,750.00	
Community Shelter Services		12,500.00	
County of Erie MH/ID		9,370.00	
Edinboro Community & Eco. Devel. Corp.			
Ella Cochran Food Pantry		1,000.00	
Elmwood Food Pantry		2,000.00	
Erie City Mission		39,085.00	
Erie DAWN		10,000.00	
Erie Family Center		13,000.00	
Erie United Methodist Alliance		2,365.00	
Gannon University		23,000.00	
Harbor Creek High School		1,000.00	
HVA Senior Living Alliance		6,800.00	
International Institute of Erie USCRI-IIE		17,210.00	
MECA, Inc.		3,850.00	
Millcreek Counseling & Mental Health		2,500.00	
Northwestern Food Pantry		5,000.00	
Penn State Erie, The Behrend College		63,321.00	
Project Face Shield		25,480.00	
Project Face Shield for Educators		22,120.00	
Sacred Heart Church		2,000.00	
Safe Journey		9,000.00	
Salvation Army, Corry		9,500.00	
Sarah A Reed Children's Center		11,000.00	
Sarah Reed Senior Living		5,200.00	
Second Harvest Food Bank of NMPA		84 000 00	

84,000.00

Second Harvest Food Bank of NWPA

ServErie		8,710.00	
	October	YTD	Subtotal
SSJ Neighborhood Network		25,400.00	
St. Martin Center		7,300.00	
St. Patrick's Haven Inc.		2,500.00	
Union City Family Support Center		2,000.00	
Urban Erie Community Development Corp		76,408.00	
Waterford Food Pantry		5,000.00	
YMCA of Greater Erie		22,960.00	
Youth Leadership Institute of Erie		13,960.00	
			585,889.00
RESPONSE FUND - SMALL BUSINESS & NONPRO	FITS		
Bridgeway Capital - 1st Draw		125,000.00	
Bridgeway Capital - 2nd Draw		80,000.00	
Bridgeway Capital - 3rd Draw		260,000.00	
Bridgeway Capital - 4th Draw		70,000.00	
Bridgeway Capital - 5th Draw		85,000.00	
			620,000.00
MUNICIPALITIES			
Settlements			
Summit Township		209,790.69	
Greene Township		51,282.17	
McKean Township		51,282.17	
Millcreek Township		51,282.17	
Waterford Township		51,282.17	
Erie County		51,282.17	
			466,201.54
Multi-Municipal Collaboration			
Borough of North East - 2019		(82,000.00)	
Jefferson Educational Society - 2020		100,000.00	
City of Erie - return of unspent funds		(18,000.00)	
Girard Township		17,000.00	
			17,000.00
SHAPING TOMORROW			
Empower Erie, LLC		150,000.00	
Erie's Public Schools - Tech After Hours		66,666.50	
			216,666.50

	October	YTD	Subtotal
QUALITY OF PLACE			-
Community Assets			
Albion Area Fair, Inc.	\$9,375.00	\$9,375.00	
Erie Bird Observatory	\$10,000.00	\$10,000.00	
Erie Contemporary Ballet Theatre	\$7,700.00	\$7,700.00	
Erie PAL	\$15,000.00	\$15,000.00	
Erie Yesterday	\$15,000.00	\$15,000.00	
Goodell Gardens & Homestead	\$7,901.49	\$7,901.49	
Impact Corry	\$14,000.00	\$14,000.00	
Performing Artists Collective Alliance	\$14,000.00	\$14,000.00	
Presque (sle Partnership	\$15,000.00	\$15,000.00	
Waterford Community Fair Association	\$2,750.00	\$2,750.00	
Wesleyville Area Museum	\$3,837.50	\$3,837.50	
WQLN Public Media	\$12,000.00	\$12,000.00	
Young Artists Debut Orchestra	\$14,000.00	\$14,000.00	
			\$140,563.99
Special Events			
Corry Area Arts Council	900.00	900.00	
International Institute of Erie - USCRI		350.00	
Lake Erie Greek Cultural Society		1,215.00	
The Nonprofit Partnership		662.50	
			2,227.50
NEIGHBORHOODS & COMMUNITIES			
Anchor Building			
2019 Erie Center for Arts & Technology		60,000.00	
Mercy Center for Women		20,000.00	
2020 Borough of Union City		49,375.00	
Gaudenzia Erie		50,000.00	
Woman's Club of Erie	_	100,000.00	
			279,375.00
Erie Center for Arts & Technology	_	500,000.00	
			500,000.00
Mission Main Street			
2019 Borough of Union City	121,000.00	121,000.00	121,000.00

	October	YTD	Subtotal
Renaissance Block			
2020 Borough of Girard		25,625.00	
Borough of North East		30,000.00	
Borough of Union City	20,000.00	50,000.00	
Sisters of Mercy		25,000.00	
Impact Corry		50,000.00	
Our West Bayfront		25,000.00	
YMCA of Greater Erie		25,000.00	
			230,625.0
SMALL BUSINESS FINANCING			
Beehive Network			
Edinboro University Foundation		57,000.00	
Gannon University		90,500.00	
Mercyhurst University		97,500.00	
Erie Regional Library Foundation		62,123.00	
	-		307,123.00

YOUTH & EDUCATION

Summer Jobs & More

PILOT PROGRAMS

Total Funds Disbursements	282,463.99	3,487,571.53	3,486,671.53

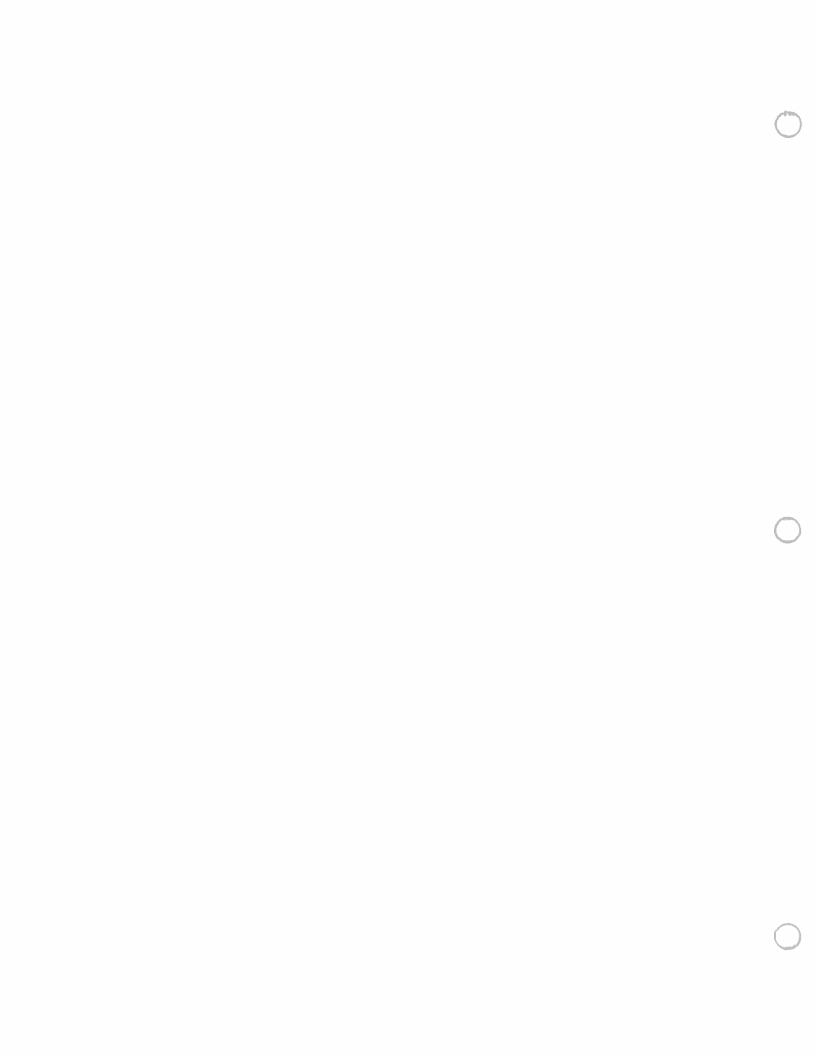
		_	October	Amount Remaining	Original Commitment
Commit	ted F	unds:			
N&C	Re	naissance Block 2018			
	1	Academy Neighborhood Association		11,250.00	22,500.00
		Our West Bayfront		10,000.00	100,000.00
		SSJ Neighborhood Network		7,000.00	70,000.00
	2	Bayfront Eastside Taskforce		25,000.00	50,000.00
		ServErie		29,000.00	58,000,00
	Re	naissance Block 2020			
		Borough of Girard		25,625.00	51,250,00
		Borough of North East		30,000.00	60,000.00
		Borough of Union City	20,000.00	10,000.00	60,000.00
		Impact Corry		50,000.00	100,000.00
		Our West Bayfront		0.00	25,000.00
		Sisters of Mercy/House of Mercy		25,000.00	50,000.00
		YMCA of Greater Erie		25,000.00	50,000.00
	An	chor Building			
	18	Emmaus Ministries, Inc.		5,000.00	100,000.00
		Grace Church		80,000.00	100,000.00
		Performing Artists Collective Alliance		5,000.30	93,126.50
	19	Erie Center for Arts & Technology		0.00	75,000.00
		Erie Masonic Temple Preservation Foundation		56,000.00	70,000.00
		Housing & Neighborhood Development Services		40,000.00	50,000.00
		Impact Corry		60,000.00	75,000.00
		Mercy Center for Women		0.00	100,000.00
	Mis	ssion Main Street			
	1	Borough of North East		110,000.00	250,000.00
		City of Erie		225,000.00	250,000.00
		Erie Downtown Partnership		180,000.00	250,000.00
	2A	Borough of Edinboro		154,650.00	250,000.00
		Borough of Union City	121,000.00	4,000.00	200,000.00
	2B	Our West Bayfront		133,810.00	250,000.00
		Preservation Erie		122,000.00	150,000.00
		SSJ Neighborhood Network		159,500.00	250,000.00
	3	Borough of Girard		90,000.00	170,000.00
		Impact Corry		87,200.00	202,400.00
		Waterford Borough		166,200.00	249,800.00
MUN	Mu	Iti-Municipal Collaboration			
	19	Borough of North East		82,000.00	82,000.00

Committed Funds (cont):

	, ,	October	Amount Remaining	Original Commitment
SB	PennVenture Partners		1,000,000.00	1,000,000.00
	Beehive Network			
	Edinboro University Foundation		86,000.00	200,000.00
	Erie Regional Library Foundation		52,877.00	200,000.00
	Gannon University		84,500.00	200,000.00
	Mercyhurst University		5,000.00	200,000.00
	Penn State University (Behrend)		100,000.00	200,000.00
Y&E	GECAC - Summer Jobs Program 2020		150,000.00	150,000.00
	Shaping Tomorrow			
	Empower Erie - Community College		220,000.00	400,000.00
	Erie's Public Schools - Tech After Hours		0.00	200,000.00
PP	Pilot Program			
	Partnership for a Healthy Community		50,000.00	100,000.00
QP	Immediate Human Relief Fund (COVID)			
	Second Harvest Food Bank of NWPA		0.00	168,000.00
	Community Shelter Services		0.00	30,750.00
	Erie City Mission		0.00	39,085.00
	Gannon University		0.00	23,000.00
	Sisters of St. Joseph Neighborhood Network		0.00	25,400.00
	UECDC		0.00	76,408.00
	Project Face Shield		(5,480.00)	20,000.00
	YMCA of Greater Erie		0.00	22,960.00
	Response Fund (COVID)			
	Small Business		680,000.00	1,200,000.00
	Non-Profit		300,000.00	400,000.00
Total Com	mitted Funds	141,000.00	4,731,132.30	8,769,679.50

Erie County Gaming Revenue Authority Check Detail Report October 2020

Date	Num	Name	Memo	Amount
10/01/2020	EFT	Erie Contemporary Ballet Theatre	2020 Community Assets - ACH	-7,700,00
10/01/2020	EFT	Erie PAL	2020 Community Assets - ACH	-15,000.00
10/01/2020	EFT	Erie Yesterday	2020 Community Assets - ACH	-15,000,00
10/01/2020	EFT	Presque Isle Partnership	2020 Community Assets - ACH	-15,000.00
10/01/2020	EFT	Goodell Gardens & Homestead	2020 Community Assets - ACH	-7,901.49
10/01/2020	EFT	Waterford Community Fair Association	2020 Community Assets - ACH	-2,750.00
10/01/2020	EFT	WQLN Public Media	2020 Community Assets - ACH	-12,000.00
10/01/2020	EFT	Young Artists Debut Orchestra	2020 Community Assets - ACH	-14,000.00
10/02/2020	EFT	VISA	2020 September Statement	-228.79
10/08/2020	EFT	Velocity Network, Inc.	2020 November Phone/IT/Fax	-794,36
10/08/2020	EFT	Welfs Fargo Financial Leasing	2020 October Copier Lease	-345.95
10/08/2020	EFT	Penn State University - Knowledge Park	2020 October Rent	-1,456,67
10/09/2020	EFT	Albion Area Fair, Inc.	2020 Community Assets - ACH	-9,375.00
10/09/2020	EFT	Borough of Union City	2019 MMS 2A - 2nd Installment	-121,000.00
10/09/2020	EFT	Borough of Union City	2020 Renaissance Block - 2nd Installment	-20,000.00
10/09/2020	EFT	Corry Area Arts Council	2020 Special Events	-900,00
10/09/2020	EFT	Erie Bird Observatory	2020 Community Assets - ACH	-10,000.00
10/09/2020	EFT	Impact Corry	2020 Community Assets - ACH	-14,000.00
10/09/2020	EFT	Performing Artists Collective Alliance	2020 Community Assets - ACH	-14,000.00
10/09/2020	EFT	Westeyville Area Museum	2020 Community Assets - ACH	-3,837.50
10/15/2020	EFT	ECCA, Inc.	9/26/20 to 10/9/20 Payroll	-9,507.76
10/15/2020	EFT	Fidelity Investments	9/26/20 to 10/9/20 Retirement	-575.37
10/15/2020	EFT	Knox McLaughlin Gornall & Sennett	2020 August Legal	-958.94
10/26/2020	EFT	Parker Philips	2020 September Communications	-3,000.00
10/27/2020	EFT	ECCA, Inc.	10/10/20 to 10/23/20 Payroll	-9,237.48
10/27/2020	EFT	Fidelity Investments	10/10/20 to 10/23/20 Retirement	-575.37
10/30/2020	EFT	Erie Bank	Security Token	-35.00



ERIEBANK

BL ACCT 00100029-10000000 **ERIE COUNTY GAMING**

Account Number: ####-####-8643

Page 1 of 3

SCOR CARD



CASHBACK

PAYOUT DATE

CASHBACK CURRENT

BALANCE

\$0.00 05/15/2021 **Account Summary Account Inquiries** 09/09/2020 Billing Cycle Call us at: (866) 317-0355 Lost or Stolen Card: (866) 317-0355 Days In Billing Cycle 30 Previous Balance \$313.47 **Purchases** \$228.79 Go to WWW.MyCardStatement.com \$0.00 Cash **Balance Transfers** \$0.00 Write us at PO BOX 30495, TAMPA, FL 33630-3495 \$0.00 Special Credits \$0.00 **Payments** \$313.47-**Payment Summary** Other Charges \$0.00 **NEW BALANCE** \$228.79 Finance Charges + \$0.00 **MINIMUM PAYMENT** \$228.79 \$228.79 **NEW BALANCE PAYMENT DUE DATE** 10/04/2020 **Credit Summary Total Credit Line** \$40,000.00 Available Credit Line \$39,771.21 NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on Available Cash \$39,771.21 cash advances until paid and will be billed on your next statement Amount Over Credit Line \$0.00 **Amount Past Due** \$0.00 Disputed Amount \$0.00 **Corporate Activity** TOTAL CORPORATE ACTIVITY \$313.47-Post Date Trans Date Reference Number **Transaction Description** Amount 09/03 09/03 1590270957 INTERNET PMT-THANK YOU \$313.47-Cardholder Account Summary TAMMI MICHALI Payments & Other Purchases & Other Cash Advances **Total Activity** #### #### #### 8023 Credits Charges \$0.00 \$228.79 \$0.00 \$228,79 **Cardholder Account Detail** Trans Date Post Date Plan Name Reference Number Description **Amount** \$42.90 SUBSC. ERIE TIMES NEWS CIRCULATI 814-8701600 08/10 08/12 PBUS01 24789300224251900057498 \$35.99 0.5 08/12 08/13 PBUS01 24692160225100122533328 AMZN Mktp US*MM99Y3ZN1 Amzn.com/bill WA AMZN Mktp US*MF3W412I0 Amzn.com/bill WA \$22.95 D.S. 08/14 **PBUS01** 24692160226100618462437 08/13 PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT **Account Number ERIEBANK** PO BOX 42 #### #### #### 8643 CLEARFIELD PA 16830-0042 Check box to indicate name/address change on back of this coupon AMOUNT OF PAYMENT ENCLOSED Total Minimum

BL ACCT 00100029-10000000 ERIE COUNTY GAMING 5340 FRYLING ROAD SUITE 201 ERIE PA 16510-4672

New Balance

\$228.79

Closing Date

09/09/20



Payment Due

\$228.79

MAKE CHECK PAYABLE TO:

PO BOX 4517 CAROL STREAM IL 60197-4517

Payment Due Date

10/04/20



BL ACCT 00100029-10000000 ERIE COUNTY GAMING

Account Number: #### #### 8643

Page 3 of 3

Cardholder Account Detail Continued						
Trans Date	Post Date	Plan Name	Reference Number	Description	Amount	
08/13	08/14	PBUS01	24692160226100930418562	AMZN Mktp US*MF31O8UN2 Amzn.com/bill WA	\$41.48 0.5	
08/21	08/23	PBUS01	24692160234100172848609	STAMPS.COM 855-608-2677 CA	\$19.07 POST	
08/24	08/25	PBUS01	24493980237083002812087	AT&T*BILL PAYMENT 800-331-0500 TX	\$19.07 POST \$23.50 Phor	
08/31	09/02	PBUS01	24789300245372302456420	ERIE TIMES NEWS CIRCULATI 814-8701600	\$42.90 SUN	
				PA		

Additional Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

ScoreCard Ca	shBack Earnings	as of 09/08/2020	The Control of the Control		Distance (NEW)
SCOR=CARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$0.00	\$0.00	\$0.00	\$0.00	05/15/2021

Plan Name	Plan Description	FCM ¹	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges		Effective APR	Ending Balance
Purchase	S		,						
PBUS01 001	PURCHASE	E	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$228.79
Cash									
CBUS01 001	CASH	G	\$0.00	0.58333%(M)	7.0000%(V)	\$0.00	\$0.00	0.0000%	\$0.00
	ate (M)=Monthly (D)= ash advance and for		ncy fees				•	Billing Cycle: nnual Perce	

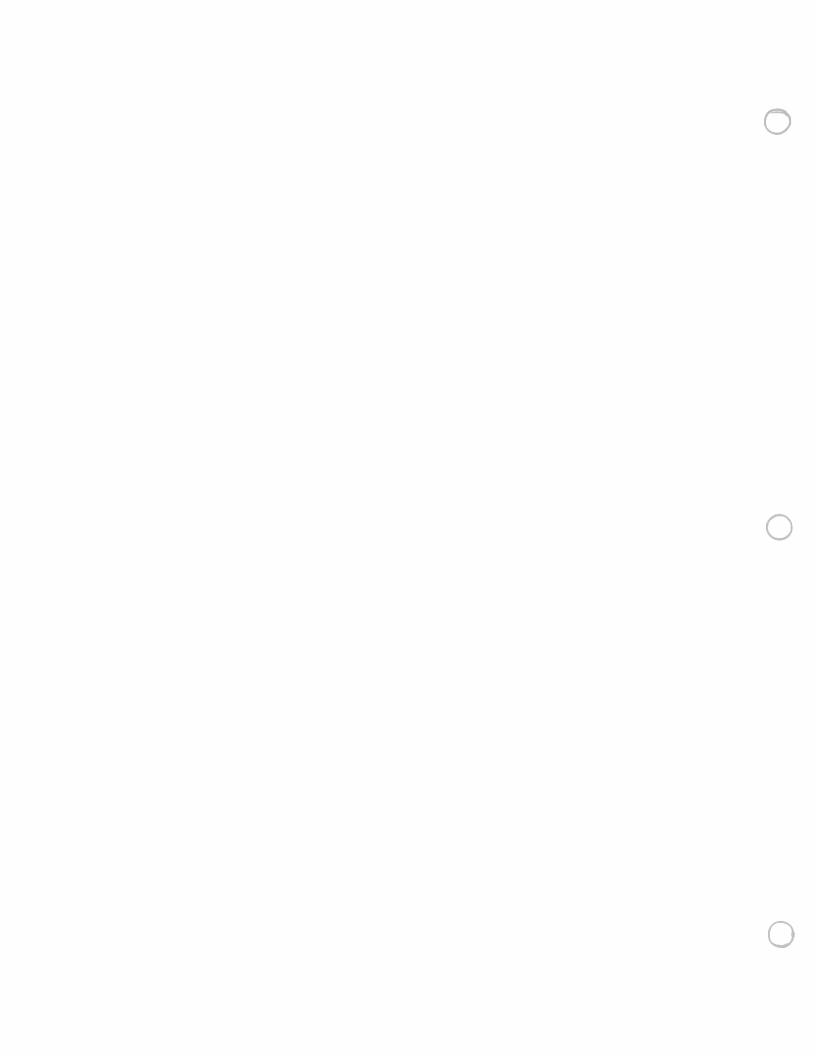
		8	



EXECUTIVE DIRECTOR'S REPORT

FOR

NOVEMBER 2020



Atto: Tammi Michali

Fugagli, Tracey

From:

Robie, Lisa

Sent:

Tuesday, November 03, 2020 8:15 AM

To: Subject: Fugagli, Tracey; Ertl, Jennifer; Knight, Ericka; Lucas, Helen

FW: Payment Remittance: 159008 3Q20LSA159008 10/22/202

Lisa M. Robie

Assistant Manager of Accounting Erie County Office of Children and Youth

154 West 9th Street Erie, PA 16501

(814) 451-6677

(814) 451-7727 (fax)

Eric County Co. 7-02/010-042/00
Elic (E12) 33,130,24x.55= 61,613,221,60
ECCRA 067-02/010-042/00

@ 3,933,130,34 X,45=@1,319,908,6/

From: RA-OBE-REMITTANCE@pa.gov [mailto:RA-OBE-REMITTANCE@pa.gov]

Sent: Tuesday, November 3, 2020 2:49 AM

To: RA-OBE-REMITTANCE@pa.gov; Ryan, Patrick < PRyan@eriecountypa.gov>; Robie, Lisa < LRobie@eriecountypa.gov>

Subject: Payment Remittance: 159008 3Q20LSA159008 10/22/202

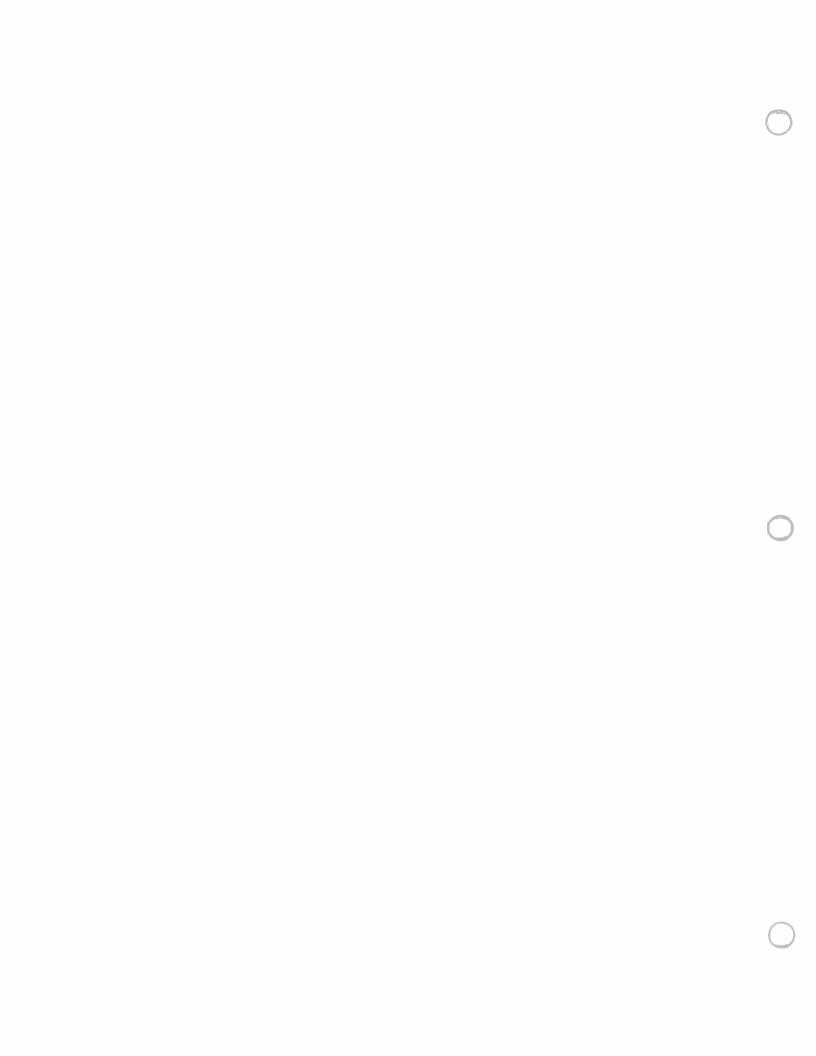


Invoice 3Q20LSA159008 received on 10/22/2020 in the amount of \$2933130.24 is scheduled to be paid via ACH on 11/05/2020. Detailed remittance information is below.

Aggreen	Hayance hanesence	(involce page	มีเดือดเลียงใช้เปล่าเลือด	Investos suma
Revenue	3Q20LSA159008	10/22/2020	1904872625	\$2933130.24

Please visit the Office of the Budget's Services for Vendors web site at https://www.budget.pa.gov/SERVICES/FORVENDORS for additional information.

- Online 24/7 access to payment information is also available via the Self-Service Payment Lookup tool at: https://www.budget.pa.gov/Services/ForVendors/Pages/Self-Service-Payment-Lookup.aspx





ECGRA Awards \$396,250 in 2020 Renaissance Block Grants

Program Invests in Neighborhoods in Partnership with Homeowners to Combat Blight

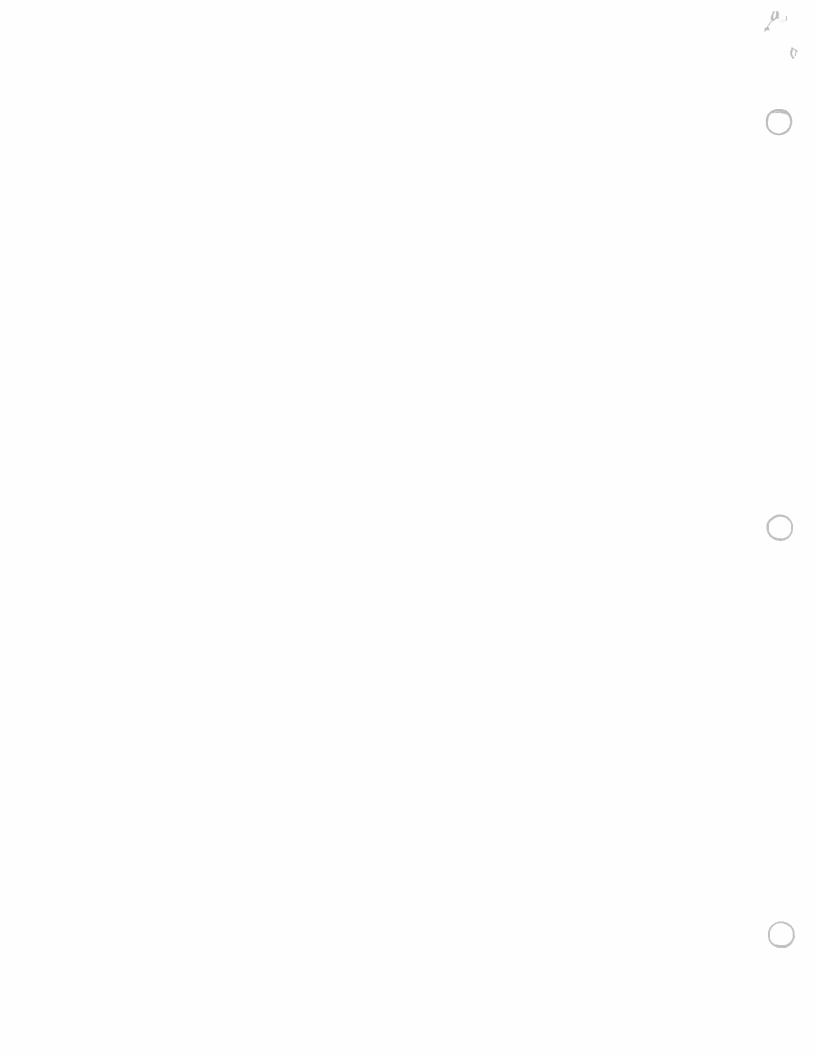
contact: Kate Philips philips@parkerphilips.com 215.850.4647 | mobile

ERIE, PA (October 28, 2020) Eric County Gaming Revenue Authority (ECGRA) awarded nearly \$400,000 in the 2020 round of funding for the Eric County Renaissance Block Program, an anti-blight, neighborhood cooperation initiative designed to help improve Eric County neighborhoods through a block-by-block strategy that targets aging or neglected areas where neighbors are organized and willing to work together to combat blight.

"Once blight settles in, a neighborhood is at high risk of reduced property values, vacancies, and increased crime - in the City of Erie alone, there are 9,500 homes identified by Erie Refocused as moderately or severely distressed," said ECGRA Executive Director, Perry Wood. "ECGRA's Renaissance Block Program awards grants to help revitalize our neighborhoods."

"The execution of a blight removal strategy to reestablish a neighborhood is the first step, and when families are ready to invest in their community, these grants help to carry out their goals. Impact Corry is just one of the inspiring success stories happening in Erie County."

Impact Corry was awarded \$100,000 through the local Renaissance Block project specifically focused on the neighborhood of School House Block. Rick and Linda Brown are residents in the neighborhood that received a portion of the grant to help improve their home. The couple recently installed 21 energy-efficient windows that totaled \$16,000, but with the \$5,000 matching grant, they ended up spending \$11,000 out of pocket.



"This is a real thing," said Linda Brown, School House Block homeowner. "I just hope anyone who wants to take advantage of these grants makes the decision to do so. I'd like to see as many people as possible benefit from this."

The Brown's home is one of 19 School House Block homes that are in the process of or have finished making their exterior improvements with the recently awarded funds. Projects range from replacing garage doors to upgrading front porches to roof replacement to painting to landscaping.

The grant, which can be used for exterior home improvements, is a one-to-one match up to \$5,000 of a participant's project.

2020 Renaissance Block Grants were awarded to the following neighborhood groups:

Borough of Girard	\$51,250
Borough of North East	\$60,000
Borough of Union City	\$60,000
Impact Corry	\$100,000
Our West Bayfront	\$25,000
Sisters of Mercy/House of Mercy	\$50,000
YMCA of Greater Erie	\$50,000

Total \$396,250

The Erie County Renaissance Block Program awards up to \$150,000 per application or up to \$5,000 awarded per property. It is a matching program that helps finance eligible exterior repairs, permanent improvements, and streetscapes. Funds can also be used to improve publicly owned property that is targeted to improve the block's visual appearance.

####

ħ



September 2020

Meeting with Executive Director to Plan COVID-19 report

Ongoing Social Media Management

Ongoing Consulting

October/November Comms

IMPLEMENTED | ZOOM EVENT

MANAGD participant engagement & quote approvals DRAFTED INVITE for TM distribution COORDINATED Zoom logistics DRAFTED & DISTRIBUTED Media Advisory IMPLEMENTED MEDIA Outreach DRAFTED & DISTRIBUTED Press Release 10 Social Media Graphics (top award recipients)

IN PROGRESSS

2020 Renaissance Block Awards | PAPER RELEASE

Case study for website of Corry success story Social Media Graphics

2019/20 Anchor Building | EVENT

MANAGE on site event planning
DRAFT & DISTRIBUTE Media Advisory
MEDIA Outreach
DRAFT & DISTRIBUTE Press Release
LOCATION: Mercy Center for Women
DATE: TBD
PARTNER: Women's Club of Erie County (largest award to date)

CONCEPTUALIZE & DESIGN Social Media Graphics

DRAFT OP-ED on the role of SPECIAL EVENTS in local economy and social fabric of Erie County

Erie County COVID-19 Emergency Response Fund Report Planning

1

Parker Philips

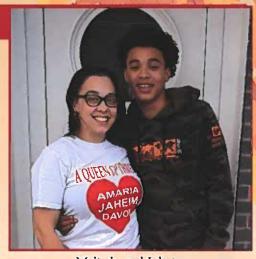
assess analyze assert

Asking for Help

Walking into Melinda's apartment is so refreshing, it is immaculate, stylish, and so inviting. The eight-foot collage of mirrors, family pictures and words of inspiration the wall just jumped out to you. The wall relates to her life, her hopes and her dreams. Melinda did not have it easy and she did not know how to ask for help. She is a mom with 3 very active and thriving teenagers who she calls her heros.

Nearly ten years ago they lost their home and their temporary housing was not ideal, but the priority was always that the four of them remain together and they have. She describes their journey as tough and exhausting but a learning process that has created an extremely close and loving family.

She came to Erie DAWN a year ago after she ran into an Erie DAWN Case Manager, Sheila Murray, who she knew many years ago at Kids Café. She shared



Melinda and Jaheim

with Sheila how she was struggling financially but trying so hard and it is so hard to ask for help. Erie Dawn was able to help this working mom, through the rough spots with rent assistance, clothing, COVID Help Kit, school supplies and other household items. Melinda's advice to other struggling women is to "ASK FOR HELP" – IT CAN CHANGE YOUR LIFE!

Melinda is glad Fall is here, her favorite season, and looks forward to Thanksgiving most of all. Her hard work has allowed her family to celebrate with food, football, fun and playing games as she pauses to appreciate what she is most thankful for, her life with her children.

We are Grateful

During the unsettling time in the beginning of the community shutdown, everyone was overwhelmed as to what would happen next. Erie DAWN is so grateful to those who stepped up to help the women and children we serve. Without a second thought they helped by giving grant funds to help the women pay their rent, help with utilities, food, and other essential needs.



Thank You

Erie Community Foundation

Erie County Gaming Revenue Authority • Auto Racers for Kids Sisters of Mercy • Sisters of St Joseph of Northwestern PA

And to the many donors who gave extra to help the women and children we serve.

I Give Catholic

Erie Dawn is excited to be participating in the #iGiveCatholic giving day again this year on #GivingTuesday, December 1, 2020! Your generous support makes a meaningful difference to our important work in the community. Please consider supporting us on the **December 1** giving day, or at any time during the Advanced Giving Period from **November 16** – **November 30**. Gifts can be made **online** during this time by searching for Erie Dawn at https://erie.igivecatholic.org/, or you can send a **cash or check gift** directly to ErieDAWN at 2816 Elmwood Ave, Erie, PA 16508. With your help, we WILL reach our fundraising goal.

Thank you for 'Giving Catholic!'





New Collaborative with Erie DAWN & Crime Victim Center



Erie DAWN is excited to announce a new collaborative partnership with Crime Victim Center of Erie County (CVC). Not only will they be partnering on services and case management but they will also be neighbors. Erie DAWN is slated to take over space adjacent to the Crime Victim Center on West 18th Street later this fall.

With combined service of nearly 75 years in the Erie Community, Erie DAWN and the Crime Victim Center believe that this partnership and move will help increase the efforts to help women, children and victims in need.



Executive Directors Paul Lukach

While saving money is an important goal in our partnership, we see the ability to seamlessly serve clients who are currently suffering from some type of trauma to be the greatest benefit. Through this partnership the Crime Victim Center and Erie DAWN are proud to take the lead in the community collaborative model of service.

Crime Victim Center Quick Facts:

- Established in 1973
- Provides services to victims and witnesses of any crime
 - Specializes in crisis intervention, counseling, and victim compensation and restitution assistance
- Over 10,000 individuals have been educated in the Erie community and in 2020 hosted over 400 educational sessions

Benefits for Erie DAWN:

- Cost savings and efficiency of services
- Seamless case management for our clients
- Access to all of the benefits, resources and educational opportunities for staff and clients
- Provide housing assistance for clients of Crime Victim Center

Journal Journal

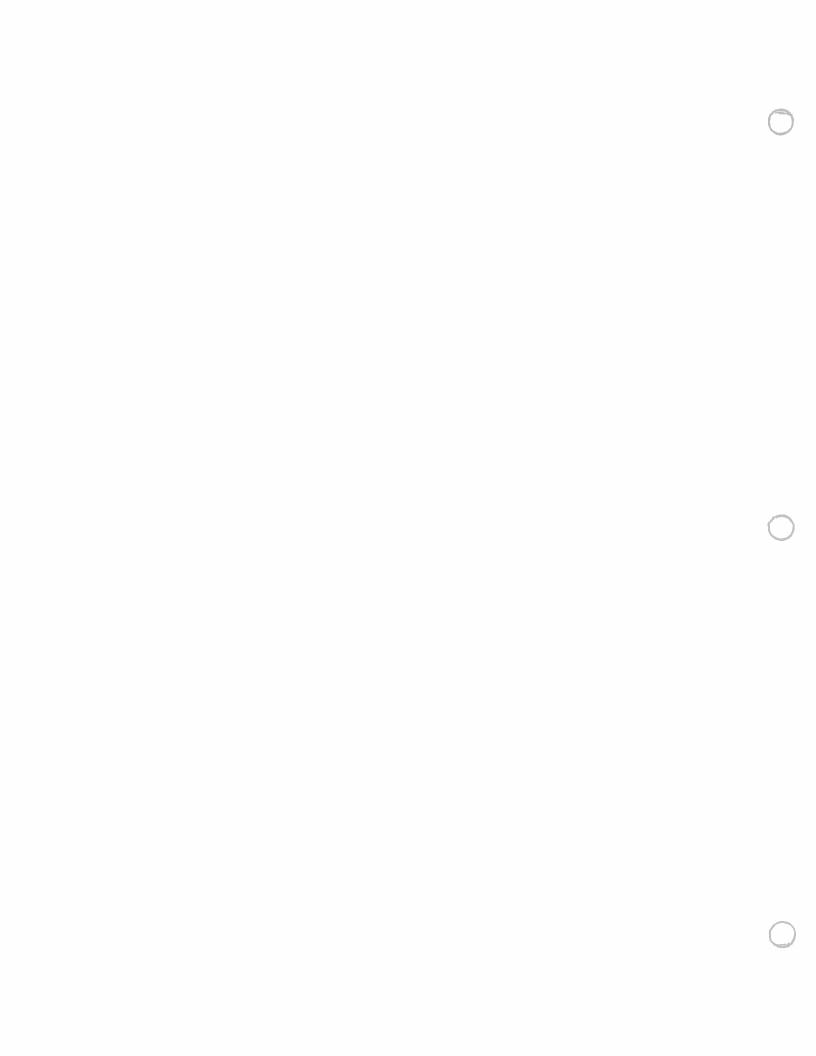
Corry R.A.I.L.S. steams ahead with \$10,000 grant awarded from ECGRA

By Sara Jukes sara@thecorryjournal.com



The 1928 Climax locomotive manufactured in Corry is still the main attraction for museum visitors. The Corry Journal/Stephen Sears

Erie County Gaming Revenue Authority announced on Monday 15 organizations in Erie County that were awarded a combined \$149,000 through its 2019 Community Assets Grant Program, and Corry Rail and Industrial Legacy Society was the recipient of \$10,000.



Impact Corry Mission Main Street Feedback



"Mission Main Street is a great opportunity for local business owners to improve their properties and to help increase retail traffic."

- Steven Nichols, General Manager, Cobblestones Inn & Suites

"This grant is going to be great for Corry's downtown. The process and application have been well thought out and streamlined to make it easy for everyone to apply. All applicants having a rendering done by local people of the completed project long before anything is changed is just great. Everyone wonders 'how is this going to look' whenever they do a project and that will help them to answer that and make any adjustments before they get started. Then having the potential to tie it all together with the historical designation makes it great for the business owners and the entire city."

- Josh Dyne, Dynasty Construction, Inc.

"Grant programs like this are very important to the City. As a City, we are always trying to think of ways to improve things and move the City forward. However, in small municipalities that is often times very hard to do on our tight budgets, decreasing tax bases, and shrinking populations. So grant programs such as Mission Main Street go a long ways towards fighting those odds. Mission Main Street will have a direct impact on the value of our downtown, which will in turn improve the tax base, which will in turn help us continue to reinvest in the City and our infrastructure. Like any investment, grant programs such as this have a compounding effect that is much greater than the initial project itself."

- Nick Heil, Business Manager, City of Corry

"The key to a vibrant downtown shopping area is to make it look like it is thriving. This grant gives our merchants a chance to improve the look of their stores and - in effect - upgrade the sense of progress for all stores on the block. It is hard to run a small store and make a profit. This grant gives owners an opportunity to enhance their store and attract more shoppers."

Mayor Dave Mitchell, City of Corry

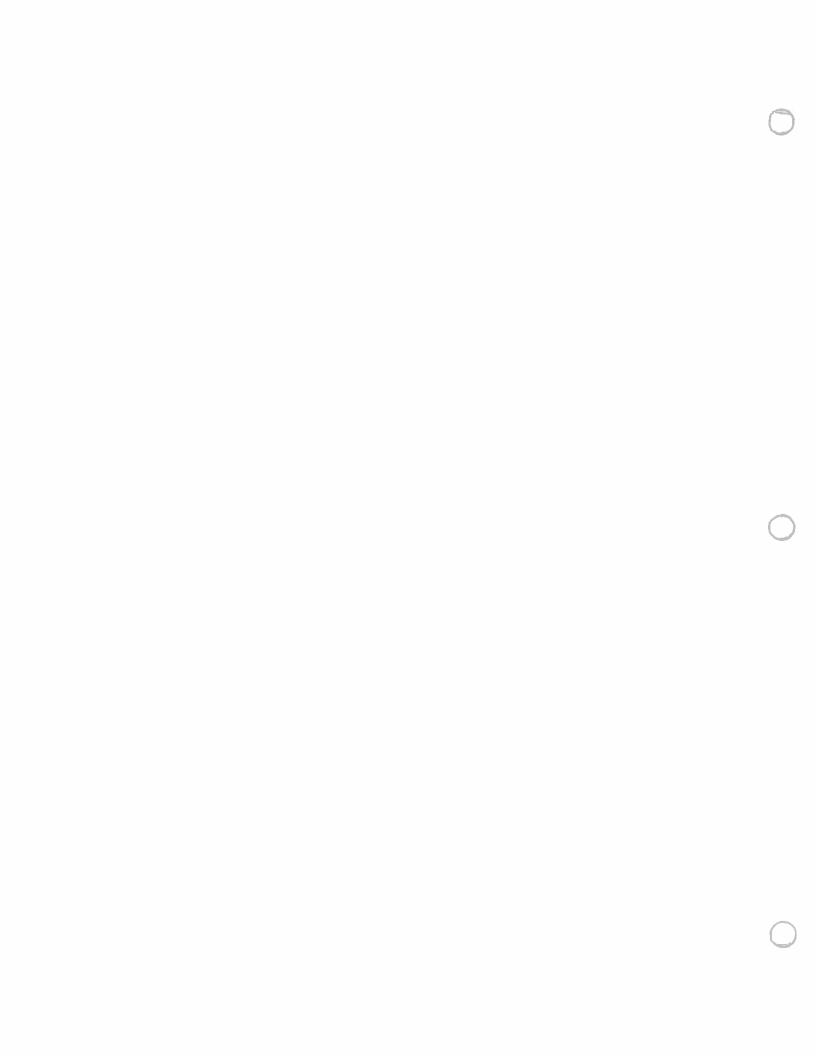
"The way that I perceive the downtown Main Street program is: it's given a lot of local property owners a chance to put money into their buildings that they normally would not be able to do. Matchings funds enables us to take some of our money and take some of the grant money and do a much better job. It is a more productive way of doing things for our community. Additionally, for the community, it gives the feeling and look of a nicer place to live. That's a very important factor when people travel into our community and want to put down roots or want to bring business here. It's just something that is a great win-win for every one of us."

Buzz Hammond, Partner in Hammond Realty

"Video is a critical tool for storytelling. Representing the historic and unique sides of Corry will bring many people who want to visit. Corry has a unique story, a historic story, and a positive story that needs to be told. Short films can be that medium to deliver positive news about Corry to the world."

Donnie Rosie, Rosie Marketing







http://www.thecorryjournal.com/news/article_f497e18a-2e65-11ea-88cd-5be944fde409.html

FEATURED

Impact Corry takes every third Thursday to grow businesses

By Sara Jukes sara@thecorryjournal.com Jan 4, 2020



Impact Corry Community Development Director Chuck Gray will be going to Corry businesses to connect with owners and inform them of every portion of a Mission Main Street Program grant, from Erie County Gaming Revenue Authority, to help local businesses thrive. This includes a Third Thursday program, open to all business owners, and will focus on their needs. Sara Jukes/The Corry Journal



A brand logo has been developed for Corry, and will be available for use by all area businesses. Contributed graphic

		0



http://www.thecorryjournal.com/news/article_9275875a-eab8-11e9-afe1-e7f14ca9d9a0.html

FEATURED

Impact Corry awarded \$202,400 in Mission Main Street funds

By Erin Passinger erinpass@thecorryjournal.com Oct 9, 2019



A grant to support revitalization projects was awarded to Impact Corry on Tuesday in the amount of \$202,400.

The Erie County Gaming Revenue Authority (ECGRA) awarded a total of \$772,200 toward four projects throughout the county as part of its 2019 Mission Main Street Grant Program.

Former Summer JAM participant hired as city inspection mechanic



Sara Jukes/The Corry Journal Dylan Vanderhoof, recently promoted to city of Corry Inspection mechanic, stands with a large Snap-on toolbox, which he wanted because his grandfather, Dean Vanderhoof, who inspired his interest in fixing things, always had one.

BY SARA JUKES sara@thecorryjournal.com

Dylan Vanderhoof, 20, of Corry, has recently been promoted to the position of city of Corry inspection mechan-

What started as a summer participation in the Summer Jobs and More Program turned into a part-time posi-tion and career for the 2018 Corry Area High School graduate

"I got in here just to make some money doing mechan-ics work when I was in the Summer JAM program and I ended up loving it," Vanderhool said. "I liked the generalized work. It's a little bit of everything, not just brake liebs and everything. brake jobs and suspension

Vanderhoof's job offer was approved at a Sept. 21 Corry City Council meeting, with a starting wage of \$14.02 per

Vanderhoof's position brings the city garage back up to having two full-time mechanics for the first time since January 2018, when Nate Martin resigned, leaving the current city mechanic, Clayton Repasky, as its sole

repairman.
His interest in fixing things started young, as he and his grandfather, Dean Vanderhoof, often tried to fix things that broke around their home when he was

growing up.
"He was pretty much
guessing as he went along,"
he said with a smile. "He had an understanding of stuff but we would end up way off track, and I wanted to learn how to do stuff the right way so it was a one-day project instead of a four-day project."

Those experiences led Vanderhoof to want to go through the auto program at

CAHS. He started in small engine repair in ninth grade and entered into the auto pro-

gram for his 10th-, 11th- and 12th-grade years. He said he wanted to gain a general knowledge of how to fix things, but during high school he wasn't sure what he wanted to do as a career.

After graduating, Vanderhoof participated in the Summer JAM program in 2018. His high school experi-ence in addition to those three months working at the city garage through the Summer JAM program led him to the University of Northwestern Ohio, where he earned a diploma in automotive tech-nologies.

"I originally went for the my associates degree but I thought I was going to get hired here so I switched to just a regular diploma," he said.

◆ See Mechanic, P.2

Mechanic

Now that his part-time mechanic position has turned full time, Vanderhoof feels he is embarking on a career that he truly enjoys.

T just like seeing the way stuff works to be honest, teating it apart, he said, I seem to be decent at it so I hought I would just run with it.

A perk of the job he enjoys

with it."

A perk of the job he enjoys is his large Snap-on power tool toolbox, which he's always wanted.

"I've always wanted myown toolbox," Vanderhoof said. "My grandpa always had his own and when I started working here I was amazed by all the tools Clayton had and wanted to get some of my own."

He went on to say the city did not provide his tools, he has bought his own to house in the toolbox.

in the tootbox.

City Manager Jason
Biondi said he views
Vanderhoof as a valued

employee. — He has worked with us as

he's gone through college sentiment. "I think it's pretty remarker of the team up to this point." Biondi said during the Sept. 21 Corry City Council meeting, when you hire him to a part-time role — and ultimately a full-time role—it's unanimously approved.

Corry Public Works Department Lead Operator also to him and the city about dedication on both

Leofs Vanderl has sho true enj

wants to





Covering Corry, Columbus, Concord, Clymer, Elgin, Findley Lake, Spartansbur

Grant, universities to fund Beehive expansion

By Times-News staff

The Appalachian Regional Commission has awarded \$1.5 million to the Northwest Pennsylvania Innovation Beehive Network, which provides entrepreneurial support and business guidance at four local universities.

The network partners Edinboro University of Pennsylvania, Gannon University, Mercyhurst University and Penn State Behrend - will match that funding to expand services available through the network, which will soon offer app development, co-working spaces, mobile outreach and case management for entrepreneurs.

The three-year grant also will extend beyond the network's initial five-county reach, providing support to start-up companies and inventors in 17 counties, including portions of New

York and Ohio.

"The Innovation Beehive sites have become a lifeline for businesses that encounter roadblocks as they develop new products and approaches," said Amy Bridger, the senior director of corporate strategy and external engagement at Penn State Behrend. "By coordinating our university resources, we can provide expertise at every stage of the productdevelopment process, from prototyping to branding to business intelligence. That investment, we've found, also pays off for the tri-state region. Companies aren't



Penn State Behrend graduate assistant John Nowakowski, of Erie, operates a 3D scanner at Behrend's Innovations **Commons Lab in January** 2019. [JACK HANRAHAN FILE PHOTO/ERIE TIMES-NEWS]

likely to leave a community where they have built a network of support."

The Beehive Network was founded in 2014 with seed money from the Erie County Gaming Revenue Authority, the Economic Development Administration and Invent Penn State. It built on the success of Penn State Behrend's Innovation Commons, part of the Invent Penn State network.

The Beehive Network links the Innovation Commons to specialized labs at Edinboro, Gannon and Mercyhurst universities and to an affiliate lab at Erie County's Blasco Library to provide comprehensive business support.

The network was designed for collaboration. To receive funding, projects must involve partners at more than one Beehive site.

Edinboro University's Center for Branding and Strategic Communication provides marketing services,

digital design and video production and will significantly expand its Student Start-Up Hub, which provides a coworking space for student entrepreneurs.

Gannon's Center for Business Ingenuity provides business consulting and is linked to the Small Business Development Center and the Erie Technology Incubator. It will offer crowdfunding consultation, pitch-deck generation and best practices for managing startup capital. Mercyhurst's Innovation Entente Lab provides market analysis and competitive business intelligence strategies and will launch a mobile unit to provide support onlocation to companies across the expanded service area. The university will add a third team of students to its business intelligence service and will supplement Edinboro's graphic design services.

Behrend's Innovation Commons is an ideas and rapid prototyping space and will introduce services including data analytics, sensor management and virtual and augmented reality. The commons also will expand its support for app development.

The Innovation Beehive Network so far has advanced more than 400 entrepreneurial projects.

More than 100 students contribute to Beehive projects each year, and seven undergraduates have been named as inventors on patents that developed from their work at the Beehive sites.



Holiday lights will illuminate Presque Isle

JSA TODAY NETWORK By Ed Palattella Erie Times-News

of help lighting up Presque The stars will get plenty Isle State Park this holiday LED lights are coming — 25,000 to 30,000 of them.

Starting the weekend of Dec. 5-6, seasonal lights will be on display in about the nonprofit Presque Isle Partnership said at a news conference on Wednesday in announcing its inaugural Presque Isle Lights attraction. a dozen areas of the park,

executive director of the Presque Isle Partnership, the guided tours of the displays by driving the 13-mile loop of the park on weekends through allow visitors to take selfan. 3, said Jon DeMarco, Presque Isle Lights wil attraction's organizer.

sions of deer, frogs, owls and other wildlife native to Presque Isle, though he said the entire 3,200-acre park He said Presque Isle Lights will not be strung with lights. will feature illuminated ver-

ing the displays and lights will be electrical utilities lights and displays include Monument and Presque and, in remote areas, solar Areas that will feature the he ranger station, Perry Isle Lighthouse. Powerthe Stull Interpretive Center,

Presque Isle Lights, which ship is funding with \$120,000 nership set up the lights for DeMarco said the partnerin donations from more than 20 businesses and nonprofits. Penelec is helping the part -

ship hopes to create "an Erie He said about half of the \$120,000 will pay for the With this year's event, DeMarco said, the partnertradition for years to come.

items to make the park come alive with the displays and the pay for equipment and other 25,000 to 30,000 energyefficient LED bulbs. The rest of the money, he said, will ights in between the highighted spots.

He said the partnership is ilso planning hot chocolate "Each area will have a diferent theme," DeMarco said.

stations and the broadcasting of holiday music.

to give visitors a safe way to enjoy the holidays during the DeMarco and the others at the news conference said Presque Isle Lights is designed COVID-19 outbreak.

beth Smialek, Penelec's "We know what a tough year it has been," said Marydirector of external affairs.

ders to install lights on Friday at the Rotary Pavilion, Stull Interpretive Center and park feam" - will help hang the pany calls them the "Tinsel lights in the higher spots, Smialek said, The crew will use bucket trucks and lad-A Penelec crew - the comranger station.

State Sen. Dan Laughlin said he will be glad to see the lights go up and the park lit

inspecting erosion at the park Dist., helped "us get this in said he got the idea for Presque Isle Lights while over the summer with Matt Greene, the park's operations Millcreek Township, R-49th DeMarco said Laughlin, of snowball rolling." Laugh-

day attraction similar to Wheeling, West Virginia. The Presque Isle Partnership, the vation and Natural Resources Penelec and others to develop Presque isle Lights, DeMarco Laughlin said he and Winter Festival of Lights held in Oglebay Park, outside state Department of Conserworked with Laughlin, Greene discussed a holi-

ect advanced because of the commitment of the Presque Isle Partnership and the activities for Erie during the desire to create community Laughlin said the proitime of social distancing.

"It was the perfect storm, if you will," Laughlin said.

after-hours Presque Isle DeMarco said Presque Isle Lights will give park visitors a chance to see a different than the one that is usually dark, except for starlight and moonlight.

"Out here at night it is darker than you can even imagine," DeMarco said.

Presque Isle Lights boosts DeMarco and he hopes

ture event, Discover Presque Isle, and other fundraisers which had to cancel its signathe Presque Isle Partnership, due to the pandemic.

"It was tough year for the partnership," he said

\$25,000, DeMarco said. The enue Authority contributed of \$25,000, and UPMC Health Plan and UPMC Hamot, for another total of Erie County Gaming Rev-Presque Isle Lights include Highmark, Allegheny Health Network and Saint Vincent Hospital, for a total profits that contributed to The businesses and non-\$15,000.

light not just Presque Isle at \$25,000, Demarco said, is the Allegheny Beverage Co., a beer distributor whose parent company bought Glenwood eny Beverage sees Presque Isle Lights as a way to spot-State Park, said John Dimario, Beer in Erie in 2018. Allegh-Another major sponsor, the company's president.

The event, he said, is also a way to "quite literally shed light on the Erie community."

RESOLUTION NUMBER 21, 2020

Resolution to enter into agreements with thirteen (13) Erie County community organizations and municipalities engaged in Community Centers as part of the Community Assets

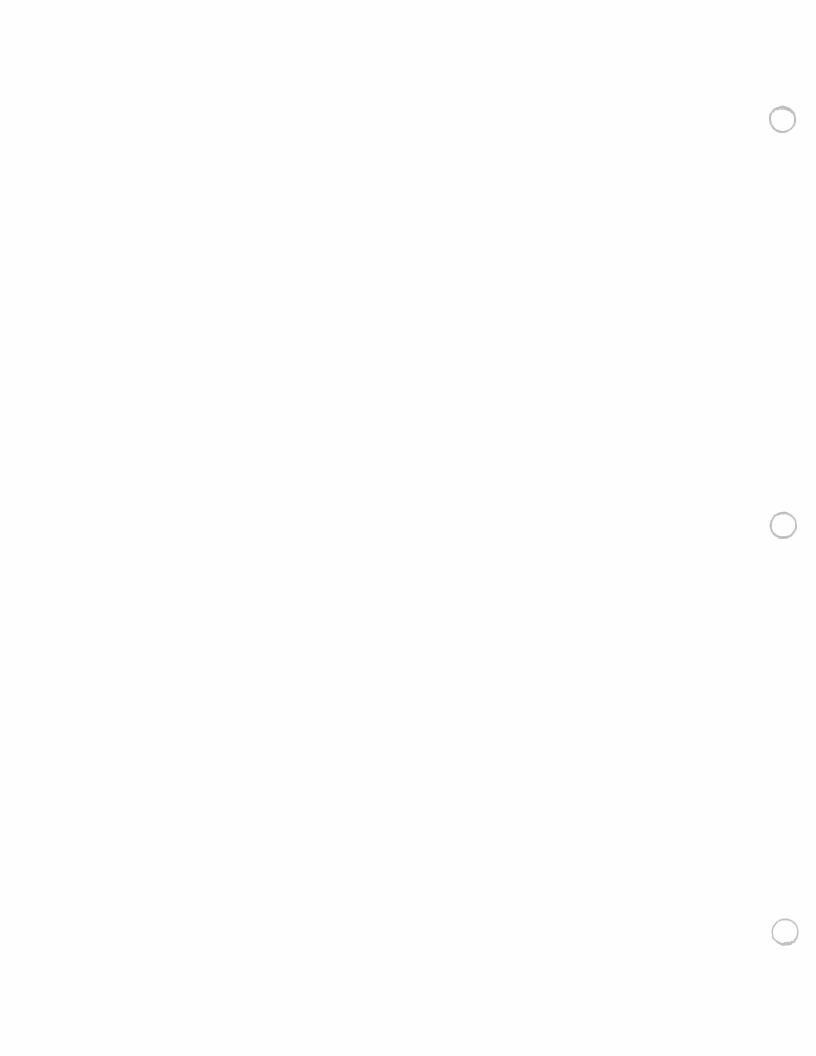
Whereas, the Strategic Planning Committee reviewed funding proposals and made funding recommendations to support community assets as they relate to ECGRA's Strategic Plan and community goals;

Whereas, there were thirteen (13) applicants for Community Assets funding and the Board of Directors affirms that thirteen (13) applicants have met the threshold for funding including being in good standing with taxing bodies and other reporting requirements;

Whereas, the eligible applicants are awarded grants totaling \$167,976.76 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with thirteen (13) Erie County Community Assets so they may flourish, create an economic impact on the region through tourism and continue to enrich the quality of life for Erie County residents.

On the motion of	, seconded by
This resolution was passed on 19 th d	ay of November 2020 by a vote of
	ERIE COUNTY GAMING REVENUE AUTHORITY
	Chairman, Erie County Gaming Revenue Authority November 19, 2020
ATTEST:	
Secretary, ECGRA	



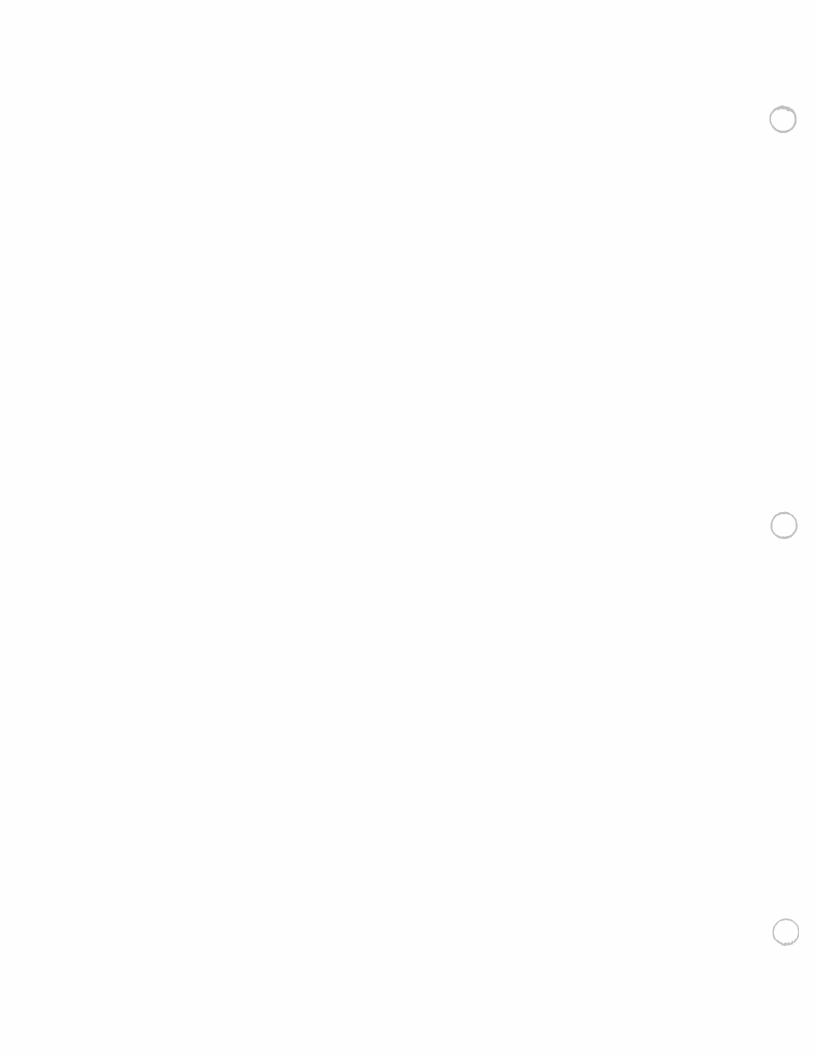


2020 Community Assets Grants

COMMUNITY	CENTEDO
	CHUIFRS

001	IMUNITY CENTERS	A
Organization	Project	Amount Awarded
Booker T. Washington Center	Virtual Assistance Technology Investment & Training	\$15,000.00
Harris Maria		
Boys & Girls Club of Erie	Child Care Sustainability	\$15,000.00
Eagle's Nest Leadership Corporation	Roof Repairs/Installation	\$10,000.00
	Youth Athletics Programming with ShanPull	
Erie Center for Arts & Technology	Sports	\$14,307.90
International Institute/USCRI	Flagship Farms/ Garden Learning Center	\$15,000.00
John F. Kennedy Center	Sickle Cell Anemia Program	\$15,000.00
Mission Empower	Upgrading & Implementing New Technology to Keep up with an Everchanging World	\$6,441.09
	MLK Center Technology Investment &	
Martin Luther King Center	Training Program	\$15,000.00
North East Arts Council	North East Cultural Center Repairs	\$6,500.00
Sisters of St. Joseph Neighborhood Network	Improve the Overall Health of Residents in the SSJNN Service Area	\$15,000.00
Urban Erie Community Development		
Corporation	Safe Service Delivery & Facility Equipment	\$14,773.77
YMCA of Greater Erie	YMCA of Greater Erie Meals for Transportation Logistics	\$15,000.00
Youth Leadership Institute of Erie	YLIE's Safe Connections Project	\$10,954.00

TOTAL Requested \$167,976.76



RESOLUTION NUMBER 22, 2020

Resolution to enter into agreement with one (1) entity that comprise the recipient of the 2020 Anchor Building Grant Program – Round 2

Whereas, ECGRA's mission of economic and community development recognizes the importance of investing in neighborhoods and communities by working with citizen groups organized as nonprofits, authorities established to promote economic development and municipal governments;

Whereas, the Economic Development Financing Law finds that a) "the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other economic activities" and b) "that by reason of the unavailability of private credit sources, redevelopment areas in cities of this Commonwealth have remained unimproved";

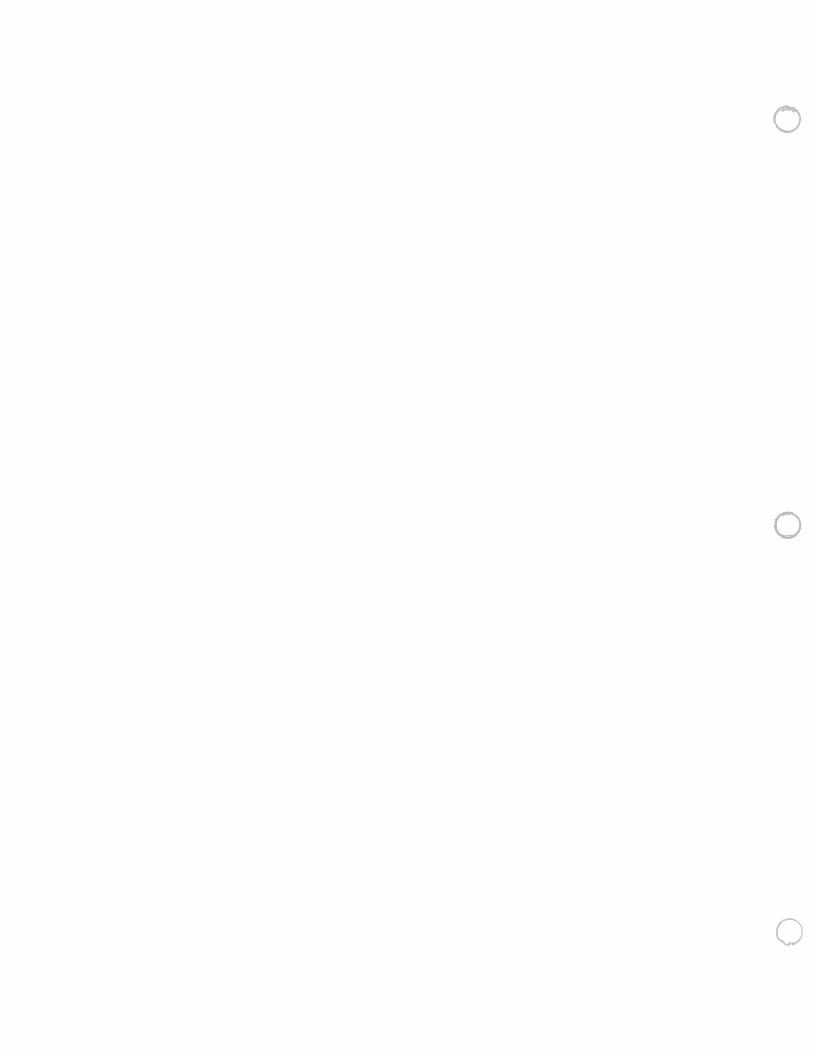
Whereas, the Economic Development Financing Law states that entities like ECGRA may have as its purposes the promotion of "new or improved residential facilities or other activities deemed appropriate to eliminate blight", and the promotion of "urban and commercial centers"; and

Whereas, the one (1) recipient is identified as the following primary applicant: Downtown North East;

Whereas, the eligible applicant is awarded a grant totaling \$100,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with (6) recipients of the Anchor Building Grant Program so that they may flourish and create an economic impact on the region.

Secretary, ECGRA	
ATTEST:	
	Chairman, Erie County Gaming Revenue Authority November 19, 2020
	ERIE COUNTY GAMING REVENUE AUTHORITY
This resolution was passed on the 19 th da	ay of November 2020 by a vote of
On the motion of	, seconded by





\$299,375.00