



MEETING OF THE BOARD OF DIRECTORS
VIA ZOOM

Notice posted on location at:
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
July 16, 2020
8:30am

ZOOM Meeting Information:

<https://us02web.zoom.us/j/84661913915>

Meeting ID: 846 6191 3915
Password: not required

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – June 2020
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
 - a. Erie Center for Arts & Technology – Daria Devlin
9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR'S REPORT

12. OLD BUSINESS

- a. Parker Philips Professional Service Agreement

13. NEW BUSINESS

- a. Resolution Number 14, 2020 – Resolution to accept the 2019-2020 audited financial statements
- b. Resolution Number 15, 2020 – Resolution to enter into agreement with three (3) entities that comprise the recipients of the 2020 Anchor building Grant Program
- c. Resolution Number 16, 2020 – Resolution to enter into agreement with one (1) entity as the sole recipient of the 2020 Multi-Municipal Collaboration Grant
- d. Resolution Number 17, 2020 – Resolution to direct the Executive Director to submit a proposal to the Erie County Task Force to administer CARES Act funded grants in Erie County

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, August 20, 2020
Time: 8:30 a.m. – BOARD Meeting
Location: ZOOM meeting – details to follow



Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
June 18, 2020

This meeting is held via Zoom due to Governor Wolf's orders to stay at home during the time of this COVID-19 crisis.

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on June 18, 2020 via Zoom with a link that was provided to all Board members by the Executive Director. An agenda containing the Zoom link to this meeting was posted on the ECGRA website and at 5240 Knowledge Parkway, Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Bagnoni, Mr. Cleaver (via phone – late, then joins via Zoom), Mr. DiPaolo, Ms. Hess, Mr. Paris, and Mr. Sample. Mr. Lee, Mr. Wachter and Dr. Wood are also present.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Bagnoni seconds the motion. There is no discussion of the agenda. Motion carries 6-0.

APPROVAL OF MINUTES – May 2020

Mr. Bagnoni makes a motion to approve the minutes as to be amended. Mr. Sample seconds the motion. There is no further discussion on the minutes. Motion carries 6-0.

DIRECTOR'S COMMENTS

Mr. DiPaolo: Mr. Chairman, I would like to make a comment. I have a question about the face masks that we paid for through Penn State that we have been providing to the nonprofits and they are charging for the masks now that they are selling them to the public. I don't know whether that's true or not; Perry, if you know if it is true. But I would think that if in fact they are selling the masks, unless

there is some kind of a deal, shouldn't we be reimbursed some of the money that we gave them? That's just a question I would like answered if at all possible, if you know.

Dr. Wood: Sure, I can tell you what I do know. I think it's important to clarify that it is a face shield and not a face mask; I know that is a technicality. There are two different projects – the face mask project which hasn't gone to manufacturing yet, and the face shield project. We still have face shields available through Project Face Shield and because we have been authorized to spend up to \$20,000, we have extensively marketed it through the nonprofit network. We put it out through public safety and human services and of course what we did most recently with the public educators. All folks, if they want masks at no cost, just have to go to the ECGRA website and sign up (audio goes out) and pick up the masks at no cost.

If they are charging, well I'll give you one example, the Cleveland Clinic ordered 100,000 of those face shields through the manufacturers that produced them because they really liked the design of them. They did charge Cleveland Clinic; anyone outside of Erie County is being charged. If someone goes directly to the manufacturers and asks to buy them, they are going to sell them those face shields but if they go through ECGRA, they will get them at no cost as part of our Project Face Shield. So, they just need to be directed to go to our website.

As a Board member, you should know we have a database of over 5,000 contacts through Robly; we also went through the Nonprofit Partnership and the Erie Community Foundation to promote it there so multiple sources have promoted that if you want these face shields, all you have to do is fill out a form on the ECGRA website.

Mr. DiPaolo: The only reason I'm bringing this up, Perry, is the fact that on the last group of face masks that we gave to all the schools, there was some question on whether or not we are just going to give it to anybody that asks; I know Whitey brought it up and I think someone else did as well. If in fact they are charging any organization such as the Cleveland Clinic, what do they do with the proceeds? That's the question. I realize a nonprofit can ask for these and they can get them, but if they are charging, what happens to the proceeds of that money that they get? That's the only question.

Dr. Wood: I had a conversation with them about that as well because the whole point of the project was to do it at cost in order to help the community. The manufacturers have recouped their costs, the designers have recouped their costs, ECGRA subsidized the mold in order to make that happen to the tune of \$15,000 - \$20,000. They said if there are excess profits from the project, they would like to return it to ECGRA and actually have it go into the COVID-19 Response Fund.

Mr. DiPaolo: That's fine. That's all I wanted to know. Thank you.

Mr. Cleaver: I do have just one thing, if you can hear me.

Mr. Paris: Yes, we can hear you.

Mr. Cleaver: Ok. Perry, we had talked about, what's that girl's name – I can't think of it right off hand, but she does the media. Have you sat down with her and worked out some kind of agreement or contract deal, so we know where we stand with her?

Dr. Wood: Yes, she did submit something like that to me and I didn't have it ready for this meeting.

Mr. Cleaver: That's fine. I was just reading the minutes and it was brought up. That's fine; when it happens, it happens. I just didn't know if we had (phone service cuts out). First of all, in the article I read (phone service cuts out again).

Mr. Paris: Whitey, you keep cutting out. Can you hear us because we can't hear everything you're saying.

Mr. Cleaver: I can hear you. Never mind. I'll (service cuts out again).

Dr. Wood: Mr. Cleaver, if you don't mind, I will follow up with you via phone and we will have that conversation directly and we'll make sure that we get that agreement to the Board as soon as possible.

Ms. Michali: His called just disconnected.

COMMENTS BY THE CHAIR

Mr. Paris: I just want to thank everyone for still coming to the meetings. It's great that everyone is showing up and I hope that everyone is well and that soon we will be able to do things normally again.

PUBLIC COMMENT

There is no public on the call for comments.

PRESENTATIONS

a. Maher Duessel – 2019-2020 Audit Review

Mr. Kent: Hi, this is Jeff. I believe Nate is on as well.

Mr. Paris: Good morning. Thanks for being here.

Mr. Kent: Thank you for having us. I know we normally meet in person in the July time frame, but we are happy to be here and see everybody to go through the 2019-20 audit results. At this point, the report is in draft form, but it has been reviewed and it is in shape to move forward to the next step to finalize once you all have a chance to review and discuss.

We prepared a short PowerPoint to show some of the highlights, but if you see anything in this draft report that you have questions on, please let us know. I will stick to the PowerPoint for the purposes of our conversation. The second page shows the reports that we issue as far as process. These include the financial statements themselves along with the footnotes and with any audit that we do we issue a letter of Communication to Those Charged with Governance that just goes through communications that we are required to make under our professional standards; we will hit the highlights of those communications within this handout. I also want to point out that outside of the audit, throughout the year, we have done quarterly reviews, and this is the second year that we have done that. So, there is that as well that you are seeing those quarterly statements in the same format as the year-end report.

The next couple pages just go through the topics of our communication letter that I mentioned, our responsibility to issue an opinion on the financial statements based on the fair presentation of the financial statements; so, we're performing a financial statement audit. The letter talks about the financial statements and your related internal control systems. Although we look at them as part of the audit, they are your responsibility as far as the accuracy of the numbers and the adequacy of your controls.

In terms of accounting policies, your footnotes describe your significant accounting policies; there is nothing really to note in terms of changes as far as new standards or anything like that. The letter points out that within your financial statements the most significant estimate is the evaluation of your Notes Receivable. The Note balance and your estimate for Uncollectables did not change throughout the year so there was no real activity on the Notes. Given the size of the balance, that is a significant estimate.

There are three disclosures that are listed that are of significance that it's good for you to be aware of their content: the first two are not new disclosures – the description of the funds held at the Erie Community Foundation; those funds are just disclosed in the footnotes but not reflected as assets on your financial statements. The notes describe the value at the end of the year of those funds at about \$12.4 million.

As I mentioned the Notes Receivable balance didn't change; most of your Notes are not normal amortizing Notes where there is not new principal that is required every year or every month so there were no new Notes or required payments throughout the year so the balance didn't change so the footnote descriptions are pretty consistent with what you would have seen in the past.

There is a new general footnote related to COVID-19; pretty much every set of financial statements that are being issued in this time period include some kind of disclosure related to it so it just talks about the event and the uncertainty related to it in terms of not necessarily knowing the future financial impact of it.

The next page shows the rest of that communication letter and it's pretty exception based. I'm happy to report that there were no difficulties, no disagreements; we received everything we needed to get through all of our procedures. We certainly thank Perry and Tammi for their help throughout the process. Most of our audits these days are being done remotely; we were able to be pretty consistent as in past years with the logistics of your audit; we did some remote work and we were able to be onsite for a little bit a well.

Page 5 is a summary of results in terms of the report that we are issuing on your financial statement will be an unmodified or clean opinion, so certainly the type of opinion you want to receive from us. Pages 6 and 7 are the summary of the financial statement information. Page 6 is the Summary Statement of Net Position, so your total Net Position being shown as Restricted at the end of fiscal year is about \$15.9 million; that was an increase of about \$800,000-\$900,000 from the previous year. I mentioned no change in the Notes Receivable balance and the rest of your assets are sitting there in cash at about \$10.6 million.

The next page shows the Income Statement Activity for the year; your revenue of about \$4.5 million is pretty consistent, your grants were down quite a bit but those often fluctuate, and the other category of Other Types of Expenses – the biggest types of that are Salaries and Professional Services. The main change from the previous year was a decrease of about \$500,000 relates to in 2019 you had a Provision for Uncollectable Loans recorded as an expense related to a new loan that was issued and when you had applied your normal provision against it, that's what created that expense in the previous year. That is what accounts for the other fluctuation.

Are there any questions on the numbers? The last page is just contact information. I am certainly happy to go through any questions you all may have on the numbers or the audit process or results.

Mr. Lee: Good morning. This is Gary Lee with the County of Erie. Thank you for the overview. I have one question – you stated about the \$500,000 from a previous loan initiative – can you give us a little more information on that?

Mr. Kent: Yes. With a loan portfolio you have to evaluate it for collectability and because of the nature of the loans, they are not normal amortizing loans and are often due in lump sums, your typical provision that you apply to most loans is I believe around 20%. So, there was a loan issued last year and in applying that normal provision for uncollectables, it created the expense.

Mr. Lee: Perry, this may be for you, what loan was that involving or was it involving multiple loans?

Dr. Wood: If you look at Note #6, that lists all the Notes Receivable. Any time we do a new Note Receivable, like Jeff said, 20% of the loan increases the size of the Reserve for Uncollectability. In essence, if it goes up \$500,000, it's just a prorated amount based on those loans.

Mr. Kent: I believe that specific one was for the \$2.5 million to Bridgeway Capital. It is nothing specific related to that loan other than your starting point is that 20% and to the extent that there is some issue that might lead you to change an allowance and increase it whether it be a default or one of the borrowers are in financial difficulty, you go through those considerations in order to determine if you need to change it, but that is typically where you start.

Dr. Wood: Gary, it's paragraph six under Note #6.

Mr. Lee: I want to make sure I'm looking at the right document – I'm looking at Draft 6/15/20; this is the Draft of the Financial Statements. I don't have what you are showing on the screen.

Dr. Wood: Correct, there is a PowerPoint on the screen as opposed to the actual draft document that you have in front of you.

Mr. Lee: Thank you. Perry, what page would that have been on?

Dr. Wood: Page 8.

Mr. Lee: Thank you.

Dr. Wood: If I could just add to what Jeff was saying, the Notes did not change dramatically. Note #5 is the Irrevocable Gift to the Foundation – those numbers were updated to reflect current market value. There is nothing new in Notes Receivable from the perspective of language, just updates in numbers. Note #7 is the Simple IRA contributions so those numbers would have been updated; what ECGRA put in and what the employees put in. As Jeff mentioned, Note #8 is brand new and Jeff, I would imagine that this brand new COVID language is going to be in a lot of audits this year.

Mr. Kent: Yes, pretty much everything that has been issued since March has had some type of language like this in it. It might vary based on any known impact but there is general language related to COVID.

Dr. Wood: Basically, it's contextual language. The main sentence, if I could read it to the Board is, there is a lot of language here about COVID and then it says, "There has been no immediate impact to the Authority's operations. A future potential impact may include disruptions or restrictions on our employees' ability to work. Operating revenues are not expected to change as the Pennsylvania Race Horse Development and Gaming Act dictates that the Authority receive 1 percent of slot machine gross revenues or \$10 million a year. The future effects of these issues are unknown."

Mr. Kent: The other potential impact would be that you don't know what the impact of it will be on your borrowers. So, there may certainly be an effect on their ability to pay.

Dr. Wood: Hence the Reserve for Uncollectable Notes.

Mr. Kent: That is correct.

Meeting is temporarily suspended due to Zoom time limit. Meeting resumes after approximately one minute.

Dr. Wood: While we're waiting for people to get logged back on, let me take this opportunity to talk about the audit which is one of the most important historical documents that we have at ECGRA; it is a shot in time of where we are financially. The other document is the Annual Report, which we are going to ask you to discuss and approve today. Please note that this is a draft of the audit, so this is your opportunity as a Board member to ask the auditors questions – not just today, but if you want to you can contact the auditors separately. You can also contact the staff and ask clarifying questions. The audit is a key part of our checks and balances here at ECGRA so this document that you have on your Board Effect says "Draft" for a very important reason. There is still the ability to ask questions about it; we are not asking you to pass it today. We are asking you to take a look at it though and ask those questions within the next two to three weeks so we have time before the next Board meeting to finalize the audit and ask you to vote on it officially at the July Board meeting; we will put it in Resolution form. If it passes in Resolution form at that time, it becomes the official financial record of ECGRA and goes to our various liaisons at Erie County government as well as going into storage here at ECGRA as a key snapshot in time; an Authority artifact, if you will.

Jeff, was there anything else you needed to cover?

Mr. Kent: No, I think I covered everything.

Dr. Wood: Are there any questions from the Board for Jeff or Nate? If not, I will just reiterate that if anyone on the Board wants to reach out to the staff, the treasurer, or the auditors directly and ask questions that they're not comfortable asking right now, we want to encourage them to do so and get those questions answered.

Mr. Kent: We are absolutely available for any questions that you might have.

Dr. Wood: Gentlemen, thank you very much for your time. We appreciate it.

Mr. Kent: Thank you for having us.

COMMITTEE REPORTS

- a. Treasurer's Report: Mr. DiPaolo: Mr. Chairman, I would like to make a motion. Dale does a terrific job with this every month but I think to expedite, if anybody has any questions, maybe they can ask Dale. But I would like to make a motion that we accept it as prepared.

Mr. Bagnoni seconds the motion. There is no further discussion of the Treasurer's Report. Motion carries 7-0.

Mr. DiPaolo: Good job, Dale. Thanks.

- b. Strategic Planning Committee: Mr. Paris: I know we did not have a meeting but that we are planning to hold a meeting very soon to discuss some things.

Dr. Wood: Tammi, do we have the next meeting on the books for Strategic Planning?

Ms. Michali: Yes, the meeting is scheduled for this coming Tuesday, June 23rd at 10:00am. I will be sending you all the agenda and the summaries and applications to review. I know Tom did send those already, but this way you will have them all in one place. I will also be sending you the Zoom link and necessary information to get you logged in.

Mr. DiPaolo: Tammi, just so you know, I can't make that meeting. That's when I volunteer at the food pantry.

Ms. Michali: I will note that. Thank you.

- c. Update from County Council: There is no representative to give a report.
- d. Update from County Executive's Office: Mr. Lee: Thank you, Mr. Chairman. I am going to report on a high level, but I am going to give pause for questions as I go through because there are quite a few key initiatives going on at the County.

As most of you should know, and I think everyone does, the Erie Community College plan was passed last Thursday at their Board meeting which was done virtually. This was an interim Board meeting just to discuss about the Erie Community College application. As many of you know, that application has been in the works for three years as far as with Harrisburg. We were told initially that it would be anywhere from 12-18 months, but it looks as if we are on our way to getting it finalized. Now, the reason I say it looks as if is because the vote came down to nine for it and six against it; this was an interim vote. The official vote will be at their next Board meeting that they are planning on July 8th or 9th or both dates maybe; it will be by the 9th for sure that they plan to call an official vote. At that time, it is required that everyone who would like to cast their official vote, they have to be a part of the meeting. So, we have to make sure that the nine individuals that voted for it will be present virtually at the meeting, so that is very important.

County Council, Empower Erie, and the Administration has been a fantastic collaboration; there has been some very challenging sections of that process but we made it through and we're very excited about that.

The next steps for the actual Community College is going to be naming the Board of trustees. That Board will consist of nine individuals; each Councilperson gets to appoint an individual, so that would be seven from County Council, and then the County Executive and the Administration appoints the last two spots. We then have 60 days from the time of the official approval which would be July 9th, we have 60 days to name the Board and get them in place. The Administration will be doing our process publicly; we will be requesting individuals who may be interested to submit a letter of interest and a resume so that we can go through it and make a determination as to who would be the best for the Board. Are there any questions about the Community College?

Hearing none, I'm going to move on to the Summer Jobs Program. As I stated during our last meeting, we will be having the Summer Jobs Program, but it will be modified this year due to COVID-19. The Administration decided to let it be employer driven. We have 25 employers that will be participating; typically we have between 55-60 but with what's been going on with the COVID-19 pandemic, it is completely understandable. We are looking to have approximately 50-60 students that will be participating in the program. The Department of Health will be doing a workshop specifically for COVID-19 for the employers as well as for the employees just to make sure everyone is on board. It's going to be everything we have been talking about like social distancing, masking, the importance of washing hands with soap and water, having hand sanitation stations and things of that nature.

There are going to be two start dates – the first start date is this coming Monday, June 22nd and then there is going to be another start date at the beginning of July. GECAC decided that that would be the most feasible way to execute the program. The program will end August 14th. We're excited about the program; we didn't really want to stop the program and wanted it to be driven by the employers. Are there any questions about the Summer JAMS program?

Mr. Sample: Yes, Gary. Is that in the City of Erie only because I know that nobody in Corry has been contacted, even the people who had employees last year. We've tried to reach out to GECAC and have had no response.

Mr. Lee: Dave, thanks for sharing that with me. I will follow up with GECAC. The reports that I have been receiving state that they have been working with the rest of the county, particularly with Union City and Corry and down in that area. It appears that there may be a disconnect. I will follow up with them to find out what is going on.

It is for the entire County; in fact, the last report that I had seen showed that there were more employers outside the City of Erie than inside the City of Erie. I will reach out to them and follow up. Thanks for sharing that with me.

Mr. Sample: You and I have discussed this several times and there has been little to no interaction with previous employers and that was the thing that I requested of you to get to GECAC that they needed to contact people.

Mr. Lee: Based on the feedback that I received from GECAC is that they had been doing that.

Mr. Sample: I would be interested to see who they talked to because I know that the Corry Redevelopment Authority, they typically take two or three, and I was just told the other day that they had heard nothing about it.

Mr. Lee: Again, I will follow up. When you talked about you and I, that was in previous years; we didn't talk about it recently.

Mr. Sample: We talked about it this year. I encouraged you to make sure that the County was as represented as the City. You said that you would talk to GECAC - and I'm sure that you did - because the day that you went over the statistics you said that it was much higher in the City than in the County.

Mr. Lee: I'm not going to spend a lot of time belaboring this point. But in the past, the goal is to try and get 50% participation inside the City of Erie and 50% participation outside the City of Erie. The fact of the matter is that traditionally it has been 60% inside the City and 40% outside the City which includes Union City, Corry, North East, Girard, and other areas. There has been a push to try and get more employers outside the City of Erie. Again, the information that I was shown for their outreach included Corry. So, there appears to be a disconnect that I will follow up on. Again, traditionally it has been higher in the City because more employers have participated in the City of Erie. That's where we are with that. Were there any other questions about the Summer Jobs Program?

Mr. Barney: Gary, I have two questions. One is, you stated two different start times but only one ending time; is everybody not going to have the same opportunity to make the same amount of money?

Mr. Lee: That's a good question, Dale. Yes, they will have the opportunity to make the same amount of money. The way it is set up is they are required to do approximately 35 hours a week. It all depends on the scheduling but some of them may be stretched out a little longer and some will be condensed as far as what the employers need, but there is only six weeks as far as participation. The time frame that we have set is more than six weeks, so the goal is to be able to complete it by August 14th. Even though there are two starting dates, the program only goes six weeks so some will complete it prior to the 14th and some will complete it closer to the 14th.

Mr. Barney: Thank you. My other question is I know that at one time we were speaking on raising the rate from minimum wage; what is the rate this year?

Mr. Lee: We're still working on that, but we are planning on having a decision soon. The feedback that we received, because we wanted to look at this very methodically and very closely, the feedback I got from GECAC is that employers are paying about \$8.75 - \$9.00. The County was not prepared to go that high. If we are going to go higher, it would be \$8.25, but that decision will be made before the end of the week. We will either keep it at the \$7.25 minimum wage or we will go up one dollar to \$8.25. It's leaning more toward the \$8.25 to be honest with you based on everything that is going on with COVID-19 and the budget that we have, we have the funds to cover it.

Mr. Barney: Super. I think \$8.25 would be great. Thank you, Gary.

Mr. Lee: Thank you for your input. Are there any other questions on the Summer Jobs Program?

The last part that I will cover is the CARES funding. Many of you know that the State received money from the CARES Act; the State received approximately \$4.9 billion. One

billion of that had the opportunity to go to counties with 500,000 residents or more and out of the 67 counties in Pennsylvania, that means that seven counties could go directly to the U.S. Treasury Department and draw down their funds. The other 60 counties will have to go through the State to draw down their \$3.9 billion.

The State just recently released the guidelines and it was a very tight schedule; they gave less than a week to submit the information, it was general information. The County submitted our application yesterday; we are entitled to \$24,358,828 and we're looking forward to that money. Here's the catch to that – there are different categories that we can utilize the money for: small business, nonprofit, tourism, broadband, human services, those are just name a few. But you have to meet the criteria.

What is the criteria? The State is still developing that criteria and we're still working with the State. This is like a moving target. The money has to be given out to the various municipalities and organizations before the end of 2020, so it's a very tight timeline. We're looking at the guidelines because the catch to this is that if the County does not stay within the guidelines and make sure that we have accountability to the organizations that we're releasing this money to, we are on the hook for it. meaning, if they came in and did an audit and said, "This was only for COVID-19 expenses. You gave this money and they're using it to adjust their revenue. You shouldn't have done that." Then whatever money we gave out, say \$2 million, the County would be on the hook for that \$2 million. You can imagine that we're going to be sure that our guidelines are very, very tight and that they are very, very specific driven. That's where we are.

The State says that money will be in hand for the County before July 15th so they are working on a very tight timeline to get us the money. Then again, we will have to distribute those funds based on the guidelines from the State and based on our own mechanisms as far as checks and balances before the end of this year. Are there any questions about the CARES funding for the County?

Dr. Wood: I have had several Board members asking about this. Would that be the funding that could potentially reimburse us for our COVID-19 grants?

Mr. Lee: Here's the thing, because the guidelines have not been released, I have to answer that by saying I don't know. That is something that as we get more information from our finance team and as they talk with individuals – and I can bring that question up – because as we speak right now, I really do not know.

Dr. Wood: Thank you.

Mr. Lee: Thank you, Mr. Chairman.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: Good morning, everyone. In your Executive Director's packet, you are going to see a couple of things. One is I was invited to give an update at the County Council finance committee meeting on May 21st on the COVID-19 Response Fund. I can tell you that it was a very good meeting and they asked a lot of good questions. Council is extremely happy with the work that we have done with that Response Fund and of course the newest round of that is going to be found in Resolution 12, 2020 which asks you to retroactively pass another round of approvals.

Next, you will see information from the Girard Borough about the business recovery grant that is part of our Mission Main Street grant to Girard Borough. Many of the Mission Main Street grants are now pivoting from façade improvements to mini grants for small businesses to get them on an e-commerce platform or other types of improvements they need to do to get back up and running once we get back into the green phase. I put the entire application in there for you to look at; it's kind of a model of how our Main Streets are looking at using our funds; it's really only about \$10,000 that they're using but I think it's an innovative use of the funds.

You will see a press release in there about Project Face Shield which we discussed extensively today. We are at a total of 44 projects funded through that COVID Response Fund to date; we're asking you to approve four of them today although we approved 20 of them throughout the month of May, which shows you what a busy month we had. The last thing you'll see in there is media clippings.

Let me move on to say that one of the things we have to approve today is the Annual Report. The Annual Report is not a legal document but it's an important informational document. You will see a copy of it there as an attachment to Resolution Number 13, 2020. This is important because it's a nice snapshot in time of what ECGRA has done in the past year. We distribute that along with the audit to all of our counterparts such as Erie County government.

Let me wrap up my report by talking about an initiative that is very important here at ECGRA and that is small business development. As we inch closer to the green phase, we have seen the State government take action here and put out a \$225 million stimulus program for small businesses in the Commonwealth; \$25 million of that is guaranteed for forbearances so the pot is really at about \$200 million. The interesting thing about this pot of money is it shows how much faith the State government has in CDFIs. There are 17 CDFIs in the Commonwealth that have been charged with distributing this \$200 million; \$100 million of it is going to what we are calling main street businesses and the other \$100 million is going to businesses owned by racial minorities. The grant also shows commitment to historically disadvantaged businesses both in the main street historical corridors and also owned by racial minorities, which does not include white women, so we are not using the term minority-owned but rather racial minorities according to the DCED guidelines.

I made a phone call to the two CDFIs that we have a relationship with here in northwest Pennsylvania – that would be Bridgeway Capital and The Progress Fund – and after extensive discussions we have offered to be an outreach partner for them to make sure that the small businesses in downtown Erie, the Borough of North East, the City of Corry, Union City and Girard, and all the other commercial corridors we service know about these grants and have an opportunity to go and apply for them.

There were a lot of concerns in the beginning because only two CDFIs directly and two CDFIs indirectly service Erie County that we would not get our fair share. After multiple conversations with Rep. Bizarro's office, and it should be noted that Rep. Bizarro is one of the sponsors of this bill, we are taking steps to make sure that Erie County is protected. It really helped that we have preexisting relationships with those two CDFIs so we're able to get information quickly and timely and we were drafted to be an outreach partner.

Here's what I know about the program so far. It is for businesses that are under \$1 million in revenue, that have less than 25 employees, and are of course located and incorporated within the State of Pennsylvania. Half of the money is for businesses owned by racial minorities that the guidelines that we're expecting to come out some time around July 1 that the funds will be released in approximately four tranches at approximately \$50 million per tranche. This is important because one of the things I asked them was, "What if Erie County isn't getting their fair share, what am I going to do as a major advocate for small business in our area to ensure that they do?" The CDFI representative said that their software will be tracking by region and on each tranche, they will adjust to make sure that there is a level of fairness as it's applied across the Commonwealth. We will also be monitoring to make sure that that is the case.

What do businesses need to do? There is an application process that is forthcoming that is designed to be very simple but if you know of a business that wants to take advantage of this they will need their most recent tax documents available electronically; so probably 2018-19 tax year, and they

need a copy of their corporate documentation so anyone who is incorporated through the Commonwealth of Pennsylvania, they would have to have that corporate documentation electronically available.

Rep. Bizarro's office has asked us to co-host a Zoom informational session with them for our business community and because we have extensive relationships with Main Street groups and Renaissance Block groups, we will be reaching out to those folks who have business contact lists for the commercial corridors. We'll talk to the chamber, we'll talk to the traditional entities and we are going to prepare an informational session so the Representative can talk about the legislation, so ECGRA can talk about CDFIs and their importance in this process, and finally the CDFIs themselves will participate in the informational session. We hope to do that as soon as the application comes out and we will be promoting it heavily. Does anyone have any questions for me about that program?

Mr. Lee: I have a question, Perry? First of all, I would like to thank you for all of your diligence on this particular program. I am familiar with it; I had asked questions when they were in the beginning stages even before they put out the guidelines about how we would protect Erie County. It was shared with me that it would not be regionally as far as money being allocated. So, I'm glad to hear that you are on top of that.

Once you have the date if you could just be sure that the Administration and County Council is aware of it. The reason I say County Council is because Andre Horton; he has been working and I know you talked with him on several occasions about what ECGRA could perhaps do, but he is working on this from the County side and I'm going to be joining him in working on this as well. In particular, what kind of grant programs and loan programs we can make accessible for minority-owned companies. So that we are all on the same page and that there is no duplication, I think that it would be great for us to be included when you have the date determined. I'm really glad to hear about it.

Please let me know from the Administration's standpoint if there is anything we can do. Our biggest concern is one of yours which is making sure that Erie County gets its fair share and the money doesn't disappear and it becomes what it becomes. That's great; I'm glad to hear the update and all the great work you are doing as it pertains to this initiative. Thank you.

Dr. Wood: Thank you. I am making a note of it to follow up with you as soon as we get a date on it. Are there any other questions for me? Thanks for your time, folks.

SOLICITOR'S REPORT

Mr. Wachter has nothing to report.

OLD BUSINESS

Dr. Wood: Tim and I have been working on the Erie Center for Arts & Technology closing. That's relevant for a couple of reasons. 1) That's a \$500,000 MRI and it's been a very complicated process as we learn about New Market Tax Credits and 2) the Erie Center for Arts & Technology has been asked to take over the Tech After Hours program. I think that's a discussion we're going to have to have. I am going to ask them to make a formal request to us, but we still have \$66,000 left in the Tech After Hours program. Daria was basically quarterbacking it along with the gentleman from Central Tech back when it was there. If they are going to be taking that program over, we should have a conversation with them about moving the rest of those funds over to the Erie Center for Arts & Technology, but I'll wait until I get a formal request from Daria on that.

The other thing to mention under Old Business is that there is still \$370,000 left in Reserve Funds for the Erie County Community College effort. They have contacted me and asked for a potential drawdown on that in the near future. I told them that there has been a lot going on and a lot of moving parts to this, so I asked if they would mind coming in and giving us an update. They are scheduled to come to our Strategic Planning Committee meeting on Tuesday and give us an update on the progress they have made and what they want to use the funds for with the next drawdown.

We're not asking you to vote on this, it's just that it has taken so long that I think it would be good for us to have an update from Empower Erie. I'm not sure who they are going to send to the meeting, but it will be someone from that nonprofit.

Mr. Lee: Just so the Board is aware, Erie County, the Administration, and County Council are going to have to really work on what Empower Erie's role will be as we move forward because once we name the Board of Trustees, Erie County essentially steps out of it except for the aspect of funding which we of course will be looking at very closely to make sure that the money is executed properly. It really becomes the responsibility of the Trustees to run the college, to hire the new president whoever he or she may be. So, it will be interesting, and I think the Board has to pay very close attention to what Empower Erie may be proposing. I don't know because I haven't spoken to them, but I just want to make sure that it is in lock-step with the County and how the County sees this pan out. Thank you, Perry, for that update.

Dr. Wood: Thank you.

NEW BUSINESS

- a. Resolution Number 12, 2020 – Resolution to fund applicants selected through the Immediate Human Relief Grant Program as part of the Erie County COVID-19 Response Fund.

Dr. Wood reads the resolution.

Mr. Bagnoni makes a motion to adopt the resolution. Mr. Barney seconds the motion. There is no further discussion of the resolution. Motion carries 7-0.

- b. Resolution Number 13, 2020 – Resolution to Adopt the 2019-2020 Annual Report.

Dr. Wood reads the resolution.

Mr. Barney makes a motion to accept the Annual Report into record. Mr. Bagnoni seconds the motion. There is no further discussion. Motion carries 7-0.

Mr. Sample moves to adjourn.





ECAT

**ERIE CENTER FOR ARTS
AND TECHNOLOGY**

CULTIVATING THE GENIUS IN EVERYONE

Wayne School Project

Erie Center for Arts & Technology (ECAT)

- ECAT is the 12th replication of the Manchester Bidwell model, created by Bill Strickland in Pittsburgh in 1968
- ECAT was formed in 2017 and hired its first ED in Jan 2019
- Although we are inspired by the MBC model, ECAT has its own nonprofit status and is intended to meet local needs
- Guiding philosophy:
 - 1. Environment shapes behavior;
 - 2. People are assets;
 - 3. Creativity fuels enterprise

Wayne School Project

- ECAT purchased Wayne from the Erie School District in July 2019 for \$250K and a promise to put the building back on tax rolls
- Wayne is 80,000 square feet and has an anchor tenant in Primary Health Network, the largest FQHC in PA, which has operated Wayne Primary Care since 2015 and serves 2500 patients
- Renovation, with full buildout for PHN and ECAT, is \$9 million
- Wayne is not in an Opportunity Zone but is in 16503 zip code, one of Erie's neediest neighborhoods



ENTRANCE
APR 15, 2009

 ECAT

ACA



New Market Tax Credit

- Federal tax credits issued by the U.S. Treasury Dept.
- Commonwealth Cornerstone Group (CCG) is the CDE that receives tax credit allocations and was formed as a subsidiary of PHFA to create tax credits deals in PA. Erie has NEVER received one.
- CCG has approved the Wayne Project for an \$8 million allocation, which translates into roughly \$2.6 million in capital
- PNC will be the buyer of the tax credits. PNC has its own tax credit allocation and is willing to provide an additional \$1 million allocation, bringing the total tax credit investment to \$3.1 million

New Market Tax Credit

- ECAT must assemble the remaining \$6 million in a “leverage loan” in order to take advantage of the New Market tax credit
- ECAT has received a \$1 million loan from CCG and a \$1 million grant from the Hamot Health Foundation
- NW and Erie Bank are willing to provide \$2.5 million in financing
- After 7 years, New Market note will be forgiven and ECAT will refinance its remaining debt with a traditional mortgage
- Lease income from the building will supplement ECAT programming (including operation of Tech After Hours)

Participate in debt
at \$500K to \$750K

7 year term

Interest-only (4.5% to 4.75%)

\$100K Anchor
Building grant
request

How ECGRA can help

Sustainability

- 10-year signed lease with PHN valued at \$400,000/year
- MBC Implementation Plan committing state funds in range of \$150,000-\$200,000/year
- Verbal commitment by UPMC Health Plan to participate in 5-year NPP at \$250,000/year
- Donor commitment of \$40,000/year from donor-advised fund at ECF for 10 years
- Additional rental income capacity from gym and 2nd floor spaces

**Erie County Gaming Revenue Authority
Profit & Loss
June 2020**

	<u>June</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2019-20 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue		345,218.83		
46400 · Other Types of Income				
46410 · Interest Income - Savings	6,899.92	20,790.38		
46422 · Interest Income - BWC - Erie Grow	7,583.33	7,583.33		
46424 · Interest Income - Progress Fund		5,000.00		
46425 · Interest Income - EDF Restruct		3,252.71		
46426 · Int. Income - BWC - Inclusive	6,319.44	6,319.44		
46427 · Interest Income - Blue Highway				
46440 · Immediate Human Relief Fund		250,000.00		
Total Income	<u>20,802.69</u>	<u>638,164.69</u>		
Expense				
62100 · Contracted Services	6,410.40	32,120.03	22,626.00	90,500.00
62800 · Facilities & Equipment	1,456.67	4,361.29	4,749.00	19,000.00
65000 · Office Administration	1,334.15	2,467.72	5,712.00	22,850.00
65100 · Other Types of Expenses	1,594.14	6,545.13	13,689.00	54,750.00
66000 · Payroll Expenses	18,247.81	63,195.17	67,113.00	268,452.00
Total Expense	<u>29,043.17</u>	<u>108,689.34</u>	<u>113,889.00</u>	<u>455,552.00</u>
Net Ordinary Income	(8,240.48)	529,475.35		
Other Income/Expense				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets				
70050 · Municipal Settlements	9,493.52	86,304.71		
70070 · Special Events				
70090 · Multi-Municipal Collaboration		(82,000.00)		
70100 · Mission Main Street				
70120 · Summer Jobs Program				
70130 · Small Business Financing	245,000.00	245,000.00		
70140 · Pilot Projects				
70150 · Shaping Tomorrow				
70170 · Renaissance Block	210,625.00	210,625.00		
70180 · Anchor Building	80,000.00	80,000.00		
70190 · COVID-19 Immediate Human Relief	70,970.00	529,481.00		
70195 · Response Fund - Small Business		535,000.00		
Total 70000 · Grants / Settlements	<u>616,088.52</u>	<u>1,604,410.71</u>		
Net Other Income	<u>(616,088.52)</u>	<u>(1,604,410.71)</u>		
Net Income	<u>(624,329.00)</u>	<u>(1,074,935.36)</u>		



Erie County Gaming Revenue Authority
Balance Sheet
As of June 30, 2020

	June
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	231,347.57
10100 · ErieBank - Savings	
10101 · Committed Funds	5,272,329.50
10102 · Restricted Funds	3,308,036.96
10100 · ErieBank - Savings - Other	654,329.56
Total 10100 · ErieBank - Savings	9,234,696.02
Total Checking/Savings	9,466,043.59
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	290,000.00
12085 · NR - BWC - Resp Fund Nprofit	100,000.00
12900 · Reserve for Uncollectable Notes	(1,402,000.00)
Total 12000 · Notes Receivable	5,556,846.25
14500 · Prepaid Insurance	(1,977.27)
Total Other Current Assets	5,554,868.98
Total Current Assets	15,020,912.57
TOTAL ASSETS	15,020,912.57
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	3,317,064.18
32000 · Unrestricted Net Assets	12,870,783.75
Net Income	(1,166,935.36)
Total Equity	15,020,912.57
TOTAL LIABILITIES & EQUITY	15,020,912.57



Erie County Gaming Revenue Authority
Statement of Cash Flows
June 2020

	<u>June</u>
OPERATING ACTIVITIES	
Net Income	(624,329.00)
Adjustments to reconcile Net Income to net cash provided by operations:	
14500 - Prepaid Insurance	<u>778.75</u>
Net cash provided by Operating Activities	<u>(623,550.25)</u>
Net cash increase for period	(623,550.25)
Cash at beginning of period	<u>10,089,593.84</u>
Cash at end of period	<u><u>9,466,043.59</u></u>



Erie County Gaming Revenue Authority
Budget vs. Actual
June 2020

Expense	June	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	8,500.00	15,000.00	(6,500.00)	56.67%
62120 · Government Relations Services	0.00	3,189.38	3,189.38	0.00	100.00%
62130 · Professional Services	4,980.00	11,085.00	36,000.00	(24,915.00)	30.79%
62140 · Legal Services	1,350.50	9,065.00	35,000.00	(25,935.00)	25.90%
62145 · Website Design	0.00	0.00	3,000.00	(3,000.00)	0.00%
62150 · Payroll Services	79.90	280.65	1,500.00	(1,219.35)	18.71%
Total 62100 · Contracted Services	6,410.40	32,120.03	93,689.38	(61,569.35)	34.28%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	0.00	1,000.00	(1,000.00)	0.00%
62890 · Rent	1,456.67	4,361.29	18,000.00	(13,638.71)	24.23%
Total 62800 · Facilities & Equipment	1,456.67	4,361.29	19,000.00	(14,638.71)	22.95%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	897.90	1,041.59	3,500.00	(2,458.41)	29.76%
65020 · Postage	19.07	72.21	500.00	(427.79)	14.44%
65040 · Office Supplies	41.23	147.90	2,000.00	(1,852.10)	7.40%
65050 · Cell Phone	0.00	0.00	2,200.00	(2,200.00)	0.00%
65060 · Copier Lease	345.95	727.85	4,200.00	(3,472.15)	17.33%
65070 · Copier Printing Costs	0.00	72.17	2,000.00	(1,927.83)	3.61%
65080 · Bank Fees	30.00	96.00	200.00	(104.00)	48.00%
65085 · Professional Development	0.00	0.00	4,000.00	(4,000.00)	0.00%
65090 · Meeting Expenses	0.00	0.00	4,000.00	(4,000.00)	0.00%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	1,334.15	2,157.72	22,850.00	(20,692.28)	9.44%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	889.21	8,000.00	(7,110.79)	11.12%
65110 · Advertising	0.00	0.00	7,000.00	(7,000.00)	0.00%
65115 · Phone/IT/Fax	815.39	3,319.67	18,000.00	(14,680.33)	18.44%
65120 · Insurance	778.75	2,336.25	9,850.00	(7,513.75)	23.72%
65130 · Grant Management Software	0.00	0.00	4,900.00	(4,900.00)	0.00%
65150 · Travel	0.00	0.00	7,000.00	(7,000.00)	0.00%
Total 65100 · Other Types of Expenses	1,594.14	6,545.13	54,750.00	(48,204.87)	11.95%
66000 · Payroll Expenses					
66005 · Salaries & Wages	16,334.86	56,569.70	233,000.00	(176,430.30)	24.28%
66010 · FITW Tax	1,262.95	4,389.73	17,302.00	(12,912.27)	25.37%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	35.74	2,000.00	(1,964.26)	1.79%
66500 · Retirement	650.00	2,200.00	9,000.00	(6,800.00)	24.44%
66700 · PMRS	0.00	0.00	7,000.00	(7,000.00)	0.00%
Total 66000 · Payroll Expenses	18,247.81	63,195.17	268,452.00	(205,256.83)	23.54%
Total Expense	29,043.17	108,379.34	458,741.38	(350,362.04)	23.63%



Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2020

	<u>June</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Restricted Uncommitted Funds	3,308,036.96		
Committed Funds	5,272,329.50		
2020 Restricted Funds: (75% - after settlement payments)			
First Quarter Gaming Revenue		345,218.83	
Second Quarter Gaming Revenue			
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			345,218.83
FY Disbursements:			
First Quarter Disbursements	616,088.52	1,604,410.71	
Second Quarter Disbursements			
Third Quarter Disbursements			
Fourth Quarter Disbursements			1,604,410.71

Disbursements Detail

Grants/Settlements

	<u>June</u>	<u>YTD</u>	<u>Subtotal</u>
IMMEDIATE HUMAN RELIEF FUND (COVID-19)			
Bethany Outreach Center		7,600.00	
Christian Cupboard		3,000.00	
Community Shelter Services		30,750.00	
County of Erie MH/ID		12,500.00	
Edinboro Community & Eco. Devel. Corp.		9,370.00	
Ella Cochran Food Pantry		1,000.00	
Elmwood Food Pantry		2,000.00	
Erie City Mission		39,085.00	
Erie DAWN		10,000.00	
Erie Family Center		13,000.00	
Erie United Methodist Alliance		2,365.00	
Gannon University		23,000.00	
Harbor Creek High School		1,000.00	
HVA Senior Living Alliance		6,800.00	
International Institute of Erie USCRI-IIE	17,210.00	17,210.00	
MECA, Inc.		3,850.00	
Millcreek Counseling & Mental Health		2,500.00	
Northwestern Food Pantry		5,000.00	
Penn State Erie, The Behrend College		63,321.00	
Project Face Shield	3,480.00	13,480.00	
Project Face Shield for Educators	22,120.00	22,120.00	
Sacred Heart Church		2,000.00	
Safe Journey		9,000.00	
Salvation Army, Corry		9,500.00	
Sarah A Reed Children's Center		11,000.00	
Sarah Reed Senior Living	5,200.00	5,200.00	
Second Harvest Food Bank of NWPA		84,000.00	

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2020

	June	YTD	Subtotal
ServErie		8,710.00	
SSJ Neighborhood Network		25,400.00	
St. Martin Center		7,300.00	
St. Patrick's Haven Inc.		2,500.00	
Union City Family Support Center		2,000.00	
Urban Erie Community Development Corp	16,000.00	32,000.00	
Waterford Food Pantry		5,000.00	
YMCA of Greater Erie	6,960.00	22,960.00	
Youth Leadership Institute of Erie		13,960.00	
			529,481.00

RESPONSE FUND - SMALL BUSINESS & NONPROFITS

Bridgeway Capital - 1st Draw		125,000.00	
Bridgeway Capital - 2nd Draw		80,000.00	
Bridgeway Capital - 3rd Draw		260,000.00	
Bridgeway Capital - 4th Draw		70,000.00	
			535,000.00

MUNICIPALITIES

Settlements

Summit Township		38,837.11	
Greene Township	9,493.52	9,493.52	
McKean Township		9,493.52	
Millcreek Township		9,493.52	
Waterford Township		9,493.52	
Erie County		9,493.52	
			86,304.71

Multi-Municipal Collaboration

Borough of North East - 2019		(82,000.00)	
			(82,000.00)

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2020

	<u>June</u>	<u>YTD</u>	<u>Subtotal</u>
QUALITY OF PLACE			
Community Assets			
Special Events			
NEIGHBORHOODS & COMMUNITIES			
Anchor Building			
2019 Erie Center for Arts & Technology	60,000.00	60,000.00	
Mercy Center for Women	20,000.00	20,000.00	
			<u>80,000.00</u>
Mission Main Street			
Renaissance Block			
2020 Borough of Girard	25,625.00	25,625.00	
Borough of North East	30,000.00	30,000.00	
Borough of Union City	30,000.00	30,000.00	
Sisters of Mercy	25,000.00	25,000.00	
Impact Corry	50,000.00	50,000.00	
Our West Bayfront	25,000.00	25,000.00	
YMCA of Greater Erie	25,000.00	25,000.00	
			<u>210,625.00</u>
SMALL BUSINESS FINANCING			
Beehive Network			
Edinboro University Foundation	57,000.00	57,000.00	
Gannon University	90,500.00	90,500.00	
Mercyhurst University	97,500.00	97,500.00	
			<u>245,000.00</u>
YOUTH & EDUCATION			
Summer Jobs & More			
PILOT PROGRAMS			
Total Funds Disbursements	616,088.52	1,604,410.71	1,604,410.71

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2020

		<u>June</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Committed Funds:				
N&C	Renaissance Block 2018			
	1 Academy Neighborhood Association		11,250.00	22,500.00
	Our West Bayfront		10,000.00	100,000.00
	SSJ Neighborhood Network		7,000.00	70,000.00
	2 Bayfront Eastside Taskforce		25,000.00	50,000.00
	ServErie		29,000.00	58,000.00
	Renaissance Block 2020			
	Borough of Girard	25,625.00	25,625.00	51,250.00
	Borough of North East	30,000.00	30,000.00	60,000.00
	Borough of Union City	30,000.00	30,000.00	60,000.00
	Impact Corry	50,000.00	50,000.00	100,000.00
	Our West Bayfront	25,000.00	0.00	25,000.00
	Sisters of Mercy/House of Mercy	25,000.00	25,000.00	50,000.00
	YMCA of Greater Erie	25,000.00	25,000.00	50,000.00
	Anchor Building			
	18 Emmaus Ministries, Inc.		5,000.00	100,000.00
	Grace Church		80,000.00	100,000.00
	Performing Artists Collective Alliance		5,000.00	93,126.50
	19 Erie Center for Arts & Technology	60,000.00	0.00	75,000.00
	Erie Masonic Temple Preservation Foundation		56,000.00	70,000.00
	Housing & Neighborhood Development Services		40,000.00	50,000.00
	Impact Corry		60,000.00	75,000.00
	Mercy Center for Women	20,000.00	0.00	100,000.00
	Mission Main Street			
	1 Borough of North East		110,000.00	250,000.00
	City of Erie		225,000.00	250,000.00
	Erie Downtown Partnership		180,000.00	250,000.00
	2A Borough of Edinboro		154,650.00	250,000.00
	Borough of Union City		125,000.00	200,000.00
	2B Our West Bayfront		133,810.00	250,000.00
	Preservation Erie		122,000.00	150,000.00
	SSJ Neighborhood Network		159,500.00	250,000.00
	3 Borough of Girard		90,000.00	170,000.00
	Impact Corry		87,200.00	202,400.00
	Waterford Borough		166,200.00	249,800.00
MUN	Multi-Municipal Collaboration			
	19 Borough of North East		82,000.00	82,000.00

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2020

Committed Funds (cont):

	<u>June</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
SB			
PennVenture Partners		1,000,000.00	1,000,000.00
Beehive Network			
Edinboro University Foundation	57,000.00	86,000.00	200,000.00
Erie Regional Library Foundation		115,000.00	200,000.00
Gannon University	90,500.00	84,500.00	200,000.00
Mercyhurst University	97,500.00	5,000.00	200,000.00
Penn State University (Behrend)		100,000.00	200,000.00
Y&E			
GECAC - Summer Jobs Program 2020		150,000.00	150,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
PP			
Pilot Program			
Partnership for a Healthy Community		50,000.00	100,000.00
QP			
Immediate Human Relief Fund (COVID)			
Second Harvest Food Bank of NWPA		0.00	168,000.00
Community Shelter Services		0.00	30,750.00
Erie City Mission		0.00	39,085.00
Gannon University		0.00	23,000.00
Sisters of St. Joseph Neighborhood Network		0.00	25,400.00
UECDC	16,000.00	24,408.00	56,408.00
Project Face Shield	3,480.00	6,520.00	20,000.00
YMCA of Greater Erie	6,960.00	0.00	22,960.00
Response Fund (COVID)			
Small Business		765,000.00	1,200,000.00
Non-Profit		300,000.00	400,000.00
Total Committed Funds	<u><u>562,065.00</u></u>	<u><u>5,272,329.50</u></u>	<u><u>8,749,679.50</u></u>



Erie County Gaming Revenue Authority
Check Detail Report
June 2020

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
06/02/2020	EFT	Urban Erie Community Development Corp	COVID #25 - Draw 2	-16,000.00
06/02/2020	EFT	Penn State University - Knowledge Park	2020 June Rent	-1,456.67
06/02/2020	EFT	Bliley Technologies	Project Face Shield Draw 5	-1,600.00
06/02/2020	EFT	Parker Philips	Annual Report	-2,490.00
06/02/2020	EFT	Velocity Network, Inc.	Phone/IT/Fax	-791.89
06/02/2020	EFT	Wells Fargo Financial Leasing	2020 June Copier Lease	-345.95
06/03/2020	EFT	VISA	2020 May Statement	-981.70
06/04/2020	EFT	Edinboro University Foundation	Beehive - 2nd Draw	-57,000.00
06/04/2020	EFT	Mercyhurst University	Beehive - 2nd Draw	-97,500.00
06/04/2020	EFT	Sarah Reed Senior Living	COVID Grant 42	-5,200.00
06/04/2020	EFT	YMCA of Greater Erie	COVID Grant 37 - Final Draw	-6,960.00
06/04/2020	EFT	Erie County	2020 1st Quarter Settlement	-9,493.52
06/10/2020	EFT	International Institute of Erie USCRI-IIE	COVID Grant 43	-17,210.00
06/10/2020	EFT	Project Face Shield ofr Educators	COVID Grant 44	-22,120.00
06/10/2020	EFT	Bliley Technologies	Project Face Shield Draw 6	-1,800.00
06/10/2020	EFT	Knox McLaughlin Gornall & Sennett	2020 May Legal	-1,350.50
06/10/2020	EFT	Parker Philips	2020 June Professional Services	-2,490.00
06/10/2020	EFT	ECCA, Inc.	5/23/20 to 6/5/20 Payroll	-7,964.52
06/10/2020	EFT	Fidelity Investments	5/23/20 to 6/5/20 Retirement	-550.34
06/11/2020	EFT	Erie Center for Arts & Technology	Anchor Building - final payment	-60,000.00
06/11/2020	EFT	Bliley Technologies	Project Face Shield Draw 6.5	-80.00
06/17/2020	EFT	Greene Township	2nd Quarter 2020 Settlement Payment	-9,493.52
06/17/2020	EFT	Mercy Center for Women	Anchor Building - 2nd Draw	-20,000.00
06/19/2020	EFT	Gannon University	Beehive Grant - 2nd Draw	-90,500.00
06/24/2020	EFT	Borough of Girard	2020 Renaissance Block - 1st Draw	-25,625.00
06/24/2020	EFT	Borough of North East	2020 Renaissance Block - 1st Draw	-30,000.00
06/24/2020	EFT	Borough of Union City	2020 Renaissance Block - 1st Draw	-30,000.00
06/24/2020	EFT	Sisters of Mercy	2020 Renaissance Block - 1st Draw	-25,000.00
06/24/2020	EFT	Impact Corry	2020 Renaissance Block - 1st Draw	-50,000.00
06/24/2020	EFT	Our West Bayfront	2020 Renaissance Block - Full Payment	-25,000.00
06/24/2020	EFT	YMCA of Greater Erie	2020 Renaissance Block - 1st Draw	-25,000.00
06/26/2020	EFT	ECCA, Inc.	6/6/20 to 6/19/20 Payroll	-9,237.48
06/26/2020	EFT	Fidelity Investments	6/6/20 to 6/19/20 Retirement	-575.37
06/30/2020		Erie Bank	Token Rental Fee	-30.00





E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
JULY
2020**





PennState
Behrend

Young People's Chorus of Erie
The Pennsylvania State University
Logan Carriage House
4213 Station Road
Erie, PA 16563

814-898-6789
behrend.psu.edu/ypcerie

June 8, 2020

Mr. Perry Wood
ECGRA
5340 Fryling Road, Suite 201
Erie, PA 16510

Dear friend of YPC Erie,

The Young People's Chorus of Erie has been a youth outreach program of the School of Humanities and Social Sciences at Penn State Behrend for eleven years. Since its inception, YPC Erie has stayed true to its mission of providing a comprehensive, quality, music education program for young people in our community regardless of their socioeconomic situation. In short, *we never refused a child who wished to participate in the program*. Due to the COVID-19 situation, the program had to adapt quickly. While the chorus has been on hiatus in its traditional form since mid-March, the choristers have been participating in weekly Zoom activities with YPC Erie staff and other choristers.

However, it is with a heavy heart that we share, after eleven years, this will be the last season of the Young People's Chorus of Erie at Penn State Behrend. Our music education program relied heavily on donor support as well as support from Penn State Behrend and, unfortunately, Behrend is no longer able to support the chorus at the level it once did.

YPC Erie has educated thousands of children on healthy vocal technique, music literacy, and music theory. We provided a safe learning environment and a culture that fostered inclusion, diversity, and creativity. And, while we taught children how to be more confident, expressive singers, we also taught them to become more thoughtful and knowledgeable people.

Education has been such a strong component of YPC Erie's mission, and while the program was lucky to have Dr. Gabrielle Dietrich as artistic director and conductor for eight years, the chorus was also fortunate to work with outstanding musicians like Nobuntu and Cantus, and choral clinicians Rollo Dilworth and Brandon Williams.

While singing was something that brought immense joy to our choristers, we have never underestimated how much our music meant to our audience members. Whether it was a performance at a skilled nursing facility, a large community gathering, or a self-produced concert hosted by YPC Erie, our legacy carries on through the lives touched by the voices of our young people.

Finally, we are grateful to you. No matter if you purchased a concert ticket, assisted us with a performance, supported us financially with a gift or grant award, attended an event, or were a current or former chorister, we have been humbled by your generosity and appreciate your support over the years. We are equally grateful to have had the privilege of teaching such impassioned, kind-hearted, and dynamic young people for the past eleven years. Thank you for making a difference in their lives and ours.

Sincerely,

Alyson Amendola, program advisor
Marit Bakken Barber, communications and production manager

1. The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that proper record-keeping is essential for ensuring the integrity and reliability of financial data. This section also highlights the role of internal controls in preventing errors and fraud.

2. The second part of the document focuses on the implementation of a robust risk management framework. It outlines the key components of such a framework, including the identification, assessment, and mitigation of various risks. The document stresses the need for a proactive approach to risk management, where potential risks are identified and addressed before they become significant issues.

3. The third part of the document addresses the importance of effective communication and reporting. It discusses the need for clear and concise communication of financial information to all relevant stakeholders. This section also emphasizes the importance of timely reporting and the role of management in ensuring that all information is accurate and up-to-date.

4. The final part of the document provides a summary of the key findings and recommendations. It reiterates the importance of maintaining accurate records, implementing a robust risk management framework, and ensuring effective communication and reporting. The document concludes by stating that these measures are essential for ensuring the long-term success and sustainability of the organization.



EMPOWER ERIE

June 29, 2020

Tom,

This letter addresses the questions in your June 26, 2020 email.

I. Role and Qualifications of Key Consultants Engaged by Empower:

A. David Dix, Luminous Strategies, LLC - Specialty: Government Affairs

Mr. Dix, a native of Erie, Pennsylvania, has over 14 years of experience as his firm's most senior manager overseeing every aspect of government relations and public affairs as a registered lobbyist. He and Luminous Strategies have played a key role in Empower Erie's successful Harrisburg strategy in the prosecution of the Erie County Community College application thus far. Mr. Dix will continue as a member of the Empower Erie team as we focus on, among other things, the final vote of the State Board of Education, potential legal challenges before or after the vote, and the effort to secure State funding for the college. More information on Mr. Dix's experience and other qualifications is attached.

B. Peter Shelly, Shelly Lyons Public Affairs – Specialty: Communications

Mr. Shelly of Shelly Lyons was responsible for public relations communications in Harrisburg in support of the Erie County Community College application. The firm helped coordinate Erie County's Harrisburg mobilizations at State Board of Education meetings in Harrisburg. The firm helped create a rapid response procedure to meet and repel any partisan attacks on the community college efforts of Erie County. The firm coordinated messaging with Erie-based Turn-Two Communications. Ms. Danielle Gross, also of Shelly Lyons, served as the Director of Public Affairs for the Pennsylvania Commission for Community Colleges for three years, and has contributed valuable information. The firm will continue as a member of the Empower Erie team as we focus on, among other things, the final vote of the State Board of Education, potential legal challenges before or after the vote, and the effort to secure State funding for the college.

C. Scott Westcott, Turn-Two Communications – Specialty: Communications

Mr. Westcott of Turn-Two Communications has been working closely with Empower Erie for more than three years, focusing on strategic

1001 State Street ♦ Suite 1400 ♦ Erie, PA 16501

814-480-5717 ♦ empowererie1001@gmail.com

communications and public relations. Turn-Two partnered with Empower Erie to write the narrative and assist in the content for the Erie County Community College application submitted in June 2017. Since then, the firm has been responsible for public relations communications in Erie County to gain greater understanding, awareness, and support for Erie County Community College. The firm helped coordinate Erie County's communications-based effort to win support for the Erie County Community College through earned and paid media, social media, and community mobilization. The firm organized the engagement of all major sectors of the community including the historic Interfaith Task Force on the Erie County Community College as well as weekly "Community College Conversations" with community leaders from a range of sectors. The firm worked with Shelly Lyons to create a rapid response procedure to meet and repel any partisan attacks on the community college efforts of Erie County. The firm instituted a newsletter, a petition drive, and special events. The firm will continue as a member of the Empower Erie team as we focus on, among other things, expanding the mobilization and database in support of the college, establishing a plan for fund development, preparing for the final vote of the State Board of Education, pursuing State funding for the college, and preparing for the transition associated with the seating of the Board of Trustees for the college.

D. Joseph Maloney; Maloney, Reed et al. LLP; Specialty: Public Accounting

Mr. Maloney, a Certified Public Accountant, has worked with Empower Erie since it was founded in 2016. He is one of the most experienced municipal accounting and finance experts in the state with over 38 years of experience working for the County of Erie on matters of accounting, finance, and budgeting. He wrote the financial plan for the establishment of the Erie County Community College, and his work has been ratified by the Department of Education and the State Board of Education thus far. He was a key witness at the June 10-11, 2020 hearing on the college application. Mr. Maloney will continue as a member of the Empower Erie team as we focus on, among other things, the final vote of the State Board of Education, potential legal challenges before or after the vote, and the effort to secure State funding for the college.

E. Eckert Seamans, Cherin & Mellott, LLC – Specialty: Legal

In 2019, Ronald DiNicola, an attorney and Co-Founder of Empower Erie, and Erie County Councilman Carl Anderson, led a search of law firms that maintained offices in Harrisburg to represent Erie County and Empower Erie in connection with the prosecution of the Erie County Community College application. The search focused on firms specializing in administrative law, litigation, and appellate work in the context of state government. Erie County and Empower Erie accepted, respectively, the recommendations from the search that Erie County retain the firm of Post & Schell, P.C., and that Empower Erie retain Eckert Seamans, Cherin & Mellott, LLC. Eckert Seamans is a national law firm

with offices in 15 cities across the nation including Harrisburg. Empower Erie's motion to intervene in the hearing before the State Board of Education was granted and Attorneys Mark Stewart and David (Neil) Hittinger of Eckert Seamans have represented Empower Erie, at Empower Erie's expense, in the pending administrative proceedings. More information on Mr. Stewart and Mr. Hittinger and their experience and other qualifications is attached.

F. Dr. Roy Church, President Emeritus Lorain County Community College – Specialty: Community College Education

Dr. Church has served 45 years as a leader in higher education. He served as president of Lorain County Community College for 30 years, retiring in 2016, at which time he was awarded the honorary title of President Emeritus of the College. He served previously for six years as Vice-President of Academic Affairs and Student Services at St. Petersburg Junior College, Pinellas County, Florida. Dr. Church is recognized nationally for his leadership in creating innovative models to fulfill the four cornerstones of the comprehensive community college mission-educational, economic, community and cultural development. He has been the anchor education expert for Empower Erie since 2016 and chaired the curriculum committee in the preparation of the Erie County Community College Plan and application. He was recognized as an expert by the Pennsylvania Department of Education and the State Board of Education. He was a lead expert at the hearings of June 10 and 11, 2020. Dr. Church will continue as a member of the Empower Erie team as we focus on, among other things, the final vote of the State Board of Education, potential legal challenges before or after the vote, and the effort to secure State funding for the college. More information on Dr. Church's experience and other qualifications is attached.

II. Pending and Anticipated Legal Work Needs

We anticipate that further legal work on the part of Eckert Seamans will be required in connection with (a) the creation of findings of fact and conclusions of law drafted on behalf of the State Board of Education (SBE) by government counsel if the SBE requests proposed findings of fact and conclusions of law be submitted by Erie County and Empower Erie; (b) issues relevant to the scheduling of the final vote of the SBE; (c) responding to issues raised by the SBE in connection with the final vote; (d) additional legal maneuvers by opponents of the application prior to, during or after the final vote; and (e) in connection with appellate and post appellate proceedings.

III. Timeline of Deliverables and Milestones

July 2020 Preparation and review of findings of fact and conclusions of law by counsel if the SBE requests proposed findings of fact and conclusions of law be submitted by Erie County and Empower Erie

July – September 2020 Final vote by the SBE (post completion of findings of fact and conclusions of law) depending on whether vote takes place at July meeting of SBE, later in July, or at September [9-10] meeting of SBE

July – September 2020 Possible initiation of appellate proceedings by parties aggrieved by final vote

July – November 2020 Formulation of plan of transition and plan of fund development

August – November 2020 Seating of Board of Trustees of Erie County Community College if Erie County prevails in final vote and opponents of Erie County Community College do not seek and/or are unable to obtain an injunction to block the formation of the college

August – November 2020 Pursuit of funding from State government for Erie County Community College

IV. Request re Issues or Objections

We are compelled to respond here with a generalization that issues and objections are common in such proceedings.

V. Capital Funding

The Harrisburg campaign to obtain capital funding will utilize our Harrisburg consultant resources and local mobilization to focus on the Governor's promise and the State's legal duty to provide funding for the newly established college.

VI. Community Mobilization Assets

Empower Erie and the Erie County Community College Committee presented to the Board of Education letters of endorsement and/or support from well over 125 individuals and organizations. These include: the Erie Community Foundation, ECGRA, Erie Regional Chamber & Growth Partnership, United Way, Interfaith Task Force for the Community College, PA United, and NAACP. In addition to these community wide organizations, our submission also included several letters of support from various Labor Unions, Erie County Superintendents of Schools, The School District of the City of Erie (and several others throughout Erie County), Guidance Counselors, many local business leaders such as; Tim Hunter, Dale and Lynn McBrier, David Tullio, Thomas Hagen, Robin Scheppner and Elected Leaders such as; Mayor Joseph Schember, Former Mayor Joyce Savacchio, Former County Executive Barry Grossman, Erie City Council member Dave Brennen, Erie County Council

members Fiore Leone, Kathy Fatica, Kim Clear, Carl Anderson III and Andre Horton to name a few. Working with mobilization partners, Empower Erie will involve them in our efforts to make a positive difference in our community.

VII. Plan of Public Outreach

Empower Erie will continue to execute on a fully integrated media and marketing plan that leverages a range of communication tools to update the community through newsletters, news blasts, web site posting, social media, content marketing, video, media outreach and direct communications.

Please do not hesitate to call on us if you have any further questions.

Empower Erie

Judith Roth

By: Judith Roth
Its: Treasurer

ADDENDUM TO SECTION I.A

David H. Dix.

DAVID H. DIX is President and CEO of Luminous Strategies. He was motivated to unite his career experience, his passion of politics and public policy to launch Luminous Strategies. As President and CEO of Luminous Strategies, David strives daily to develop innovative approaches to civic engagement, advocacy and government relations. Since its inception, his firm has risen to prominence, now holding the distinction as the largest African American owned lobbying firm in the Commonwealth of Pennsylvania. A native of Erie, Pennsylvania David studied political science and marketing at Indiana University of Pennsylvania where he was the student representative on the Board of Trustees. More Recently, David was nominated by Governor Tom Wolf as the Chairman of the Governor's Advisory Commission on African American Affairs (GACAAA) he also serves as Treasurer of the Community College of Philadelphia Foundation Board (CCP), and holds life memberships in both the National Association for the Advancement of Colored People (NAACP) and Alpha Phi Alpha Fraternity Incorporated. He currently shares time between the birthplace of American Democracy, Philadelphia and the Sweetest Place on Earth, Hershey Pennsylvania.

ADDENDUM TO SECTION I.E

David C. Hittinger, Jr.

OVERVIEW

David C. Hittinger, Jr., (Neil) focuses his practice in the areas of business counseling, gaming, hospitality, and regulated substances. As a member of the firm's Business Division, Neil advises clients on an array of issues in both state and federal courts as well as before administrative agencies of the Commonwealth of Pennsylvania.

Prior to joining Eckert Seamans, Neil served as assistant counsel in the Governor's Office of General Counsel, Pennsylvania Department of Health, where he provided counsel to the Department's Bureau of Epidemiology, Bureau of Community Health Systems, and Health Policy Board on all legal aspects relative to the department's mission of promoting healthy lifestyles, preventing injury and disease, and assuring the safe delivery of health care to Commonwealth citizens.

Neil also served for 11 years in the Office of Chief Counsel at the Pennsylvania Gaming Control Board, most recently as senior counsel. In that role, Neil advised the seven-member board on all aspects of the implementation and regulation of legalized casino gaming in Pennsylvania, including litigation, agency administration, employment law matters, and ethical considerations. Neil also participated in the successful defense of the board in appeals of casino licensure decisions on multiple occasions.

EDUCATION:

J.D., The Pennsylvania State University, Dickinson School of Law, 2005

B.A., University of Pennsylvania, College of Arts and Science, 2002

ADDENDUM TO SECTION I.E

Mark Stewart

OVERVIEW

Mark Stewart concentrates his practice on areas where business, law, and government intersect. His practice includes a blend of civil and administrative litigation, regulatory advice, transactional representations, and government affairs. As co-chair of the firm's hospitality and gaming groups, Mark has represented gaming companies, Native American Indian tribes, and gaming industry participants in Pennsylvania, Maryland, and Massachusetts. His work spans the full spectrum of issues and services in the gaming space, including licensure and regulatory compliance; civil, administrative and appellate litigation; legislative support and analysis; financing and transactional matters; and land development, taxation, and liquor representations. Mark has also provided legal advice in these areas to national corporations, municipal governments, private equity funds, public utilities, educational institutions, nursing homes, real estate developers, small businesses, and many other clients. He has been an active participant in the growing trend to privatize public infrastructure through long term public-private partnerships, or P3s.

Mark is a former deputy attorney general in the Pennsylvania Office of Attorney General, Bureau of Consumer Protection.

REPRESENTATIVE MATTERS

Gaming Matters

- Ongoing representation of casinos, gaming manufacturers, and vendors on a broad array of matters before regulatory agencies in multiple jurisdictions, as well as state and federal trial and appellate courts.
- Counsel to three of Pennsylvania's 13 licensed casinos.
- Pennsylvania regulatory counsel to The United States Playing Card Company.
-

ADDENDUM TO SECTION I.E

- Pennsylvania regulatory counsel to two private equity funds in their acquisition of Harrah's Entertainment before the PA Gaming Control Board and Harness Racing Commission.
- Participated in drafting legislation on issues impacting the gaming industry, including Internet gaming, horse racing and pari-mutuel wagering, smoking bans, liquor issues, and Internet sweepstakes cafes.
- Representation of racetracks in administrative and appellate litigation involving licensure, account wagering, and regulatory issues.

Infrastructure Investment & Privatization

- Counsel to the Dauphin County Infrastructure Bank in the design, implementation, and operation of its innovative transportation infrastructure financing program.
- Representation of the sponsors of a P3 lease of a city's parking assets on transactional, regulatory, municipal, and government affairs matters.
- Worked with the Pennsylvania House Majority Leader to develop and draft liquor privatization legislation.
- Special counsel to multiple third-class counties in the privatization of their longtime county nursing homes, as well as for all regulatory, operational, and labor matters involving the facility pre-sale.
- Privatization of a county youth detention and shelter facility.

Administrative & Civil Litigation

- Representation of numerous businesses in relation to investigations and enforcement actions by the Pennsylvania Office of Attorney General and other state agencies.
- Representation of one of the largest school districts in Pennsylvania in successfully resolving a special audit by the Pennsylvania Auditor General.

ADDENDUM TO SECTION I.E

- Representation of non-utility generators in litigation pertaining to the implementation of the Alternative Energy Portfolio Standards Act and its alternative energy credits program.
- Representation of a first class township in land use and Fair Housing Act litigation against a corporate operator of group home facilities.
- Representation of the developer of a large traditional neighborhood development project on land development, zoning, utility, and regulatory matters.

EDUCATION:

J.D., cum laude, Cornell Law School, Cornell University, 1995

B.A., with honors and high distinction, The Pennsylvania State University, 1992

ADDENDUM I.F

Dr. Roy A. Church
President Emeritus of Lorain County Community College

Dr. Church has served 45 years as a leader in higher education and served as president of Lorain County Community College for 30 years, retiring June 30, 2016. At that time the District Board of Trustees awarded him the honorary title of President Emeritus of the College. Dr. Church is recognized for his leadership in creating innovative models to fulfill the four cornerstones of the comprehensive community college mission-educational, economic, community and cultural development. Notable among these are the nationally recognized University Partnership Program, an Early College High School and a Public Service Institute with its Joint Center for Policy Research. In addition, Dr. Church has worked to build collaborative initiatives with business, organized labor and government to enhance workforce education, economic development and entrepreneurial activity in Northeast Ohio. His work in economic development has led to the creation of GLIDE, which is recognized by the State of Ohio as a highly successful Technology Incubator; the Innovation Fund, a \$20 million pre-seed fund for regional technology start-ups; a 46,000 square foot commercialization center for sensors and microsystems; and a 75,000 square foot Advanced Technologies Center supporting advanced manufacturing and containing a National Science Foundation Weld-Ed Center and a digital rapid prototyping center.

During his Presidency, he was active professionally serving as Co-Chair of the Ohio Department of Higher Education Articulation and Transfer Advisory Council; a member of the Governor's Executive Workforce Board; Advisory Board Member of the Ohio Third Frontier; Vice Chair of the Northeast Ohio Council on Higher Education and served as a member of the Ohio Department of Higher Education Commercialization Task Force. Nationally, he was a member of the Manufacturing Extension Partnership Board (MEP); he also served as a board member for several regional workforce and economic initiatives, including the Regional Competitiveness Council, MAGNET (Manufacturing Advocacy and Growth Network), Fund for our Economic Future, and Entrepreneur's EDGE. Locally, he served on the boards of the Lorain County Chamber of Commerce, Team Lorain County, the Workforce Institute, the Workforce Investment Board and the Lorain County Port Authority.

Dr. Church continues to serve on the Board of Directors for Team NEO, a business and economic development organization focused on accelerating economic growth and job creation throughout the 18 counties of Northeast Ohio.

ADDENDUM I.F

Education:

1969-1973 Florida Atlantic University, Boca Raton, FL

Doctor of Education: Higher Education Administration and Supervision. Second cognate field was Economics.

Master of Education: Administration and supervision—emphasis in higher education

1964-68 State University of New York, Cortland, New York

Bachelor of Science—Health and Phys. Ed with emphasis in Anatomy and Physiology

Positions:

2016 – Present	President Emeritus, Lorain County Community College
1987 – 2016	President, Lorain County Community College, Elyria, OH
1981-1987	Vice Pres., Academic Affairs and Student Services, St. Petersburg Junior College, Pinellas County, FL
1973-1981	Broward Community College, Ft. Lauderdale, FL 76-81: Provost, Judson A. Samuels (So.) Campus 74-77: Dean of Academic Affairs, North Campus 73-74: Assistant to the President
1969-72	St. Joseph College of Florida, Jensen Beach, FL 71-72: Dean of Students 69-72: Assistant Professor
1968-69	Rome Public Schools, Rome, New York Junior high school teacher

VIEWPOINT

OUR VIEW

Jobs program shows power of protest

The issue: Summer jobs program returns
Our view: Resource fashioned after march

Cautious and doubt informed by history accompany the unprecedented groundswell of support for racial justice in this country. Will the momentum yield a reckoning? Or will it subside or be answered with punishing backlash?

Those questions remain open. But we know this much – activism, the mobilization of voices and vision works.

A story published Friday noted the return on Monday of Erie County's Summer Jobs and More program.

The project offers Erie County youth from low- to moderate-income households a chance at a valuable rite of passage, a summer job. The work, 180 hours at \$8.25 an hour, helps them earn some pocket money, of course. More importantly, it offers them entry to the workforce and a view on learning and career opportunities that might not be visible in the circumstances in which they live.

Gary Lee, Erie County director of administration, noted that since its inception in 2014, 915 young people have completed Summer J.A.M.S.

Erie County, the Greater Erie Community Action Committee, the Erie County Gaming Revenue Authority and the Erie Community Foundation back the program and together have invested nearly \$2 million.

On Monday, the first group of 50 participants began Summer J.A.M.S. at 28 local employers. Those interested in taking part in a second phase have until July 2 to apply at www.gecac.org.

Given the toll of COVID-19 safety measures on the local economy, summer work opportunities for young people could prove scarce. We welcome the return of Summer J.A.M.S. under these difficult circumstances because it guarantees that some of the region's most vulnerable, who are already faring worse amid the pandemic, won't be left out of the slow reopening.

More importantly in this season of awakening to enduring, systemic racial injustice, it is a reminder of the power of protest.

Summer J.A.M.S., now a staple, emerged only after Bishop Dwane Brock, of Victory Christian Center, Erie County Councilman Andre Horton, Gary Horton of the Urban Erie Community Development Corp., the Erie NAACP and others marched to the Erie Community Foundation and lobbied others, exhorting them to give young people economic opportunity and a path out of the gun violence that was claiming young lives, especially in poor, minority communities.

The city under Mayor Joe Sinnott rejected the plea, arguing in essence that the status quo – policing youth violence and offering summer jobs at city parks – sufficed.

But Erie County Executive Kathy Dahlkemper, the Community Foundation and ECGRA heeded the call for something more and fashioned a program that does not just offer needed jobs, but also strengthens the whole community by enabling new relationships and opportunities for workers and employers alike.

That history should seed hope and remind us during this unprecedented time both to listen carefully and act to deliver overdue change.

VIEWPOINT

OUR VIEW

Make Erie livable for everyone

The issue: Erie's livability ranks high
Our view: Work remains undone

Erie's found its way onto another national list ranking the quality of life here. As reporter Jim Martin detailed, the city made it into the top 25 "most livable" small cities in the U.S.

SmartAsset.com analyzed 10 metrics in 287 U.S. cities with between 65,000 and 100,000 residents and told us much we already know and love about Erie. The city earned the 24th most livable spot based on strong scores in its concentration of health care facilities and entertainment options, restaurants and taverns. It listed one of the shortest average commutes, just 17.8 minutes. The relatively low cost of housing was also a key factor.

Erie was one of many cities from the heartland that fared well in the rankings. SmartAsset.com cited a 2018 Gallup poll that found four in 10 Americans would choose to live in smaller locales that offer big-city amenities and small-town community ties.

It noted, too, that the coronavirus could increase this appeal because people could be drawn to areas featuring more open space and less population density, so hazardous amid a pandemic.

That bodes well for the future as our region – which had gathered so much momentum before COVID-19 arrived – finds its way out of the economic ruin wrought by the pandemic.

The work of the Erie Downtown Development Corp., the Erie County Gaming Revenue Authority and others has gone a long way to transform Erie's image on the national stage from Rust Belt punchline to paragon of local agency and self-determination. This flattering rating should burnish that profile and could help draw interest in the region. That is key if we are to reverse a deeply damaging half century of population and job losses.

But as with many such lists, however eye-catching, the number-crunching fails to capture the full sweep of life here.

A 2017 24/7 Wall St. report memorably deemed Erie the worst city in the United States for African Americans. That report, as reporters here have detailed, suffered from deep methodological flaws, but it got at an essential truth, that the city still suffers from gross and intolerable racial disparities.

The SmartAsset.com analysis factored in some of this damning data, including the fact that more than a quarter of Erie residents, 27.1%, live below the poverty line. That number was by far the highest among the other "livable" cities in the top 25 and arguably should undermine any valid claim to high "livability" here.

This is no occasion for laurel-resting, but rather action. Imagine how this city, graced with so much, would rank if we got even more intentional about rooting out the systemic barriers that impede human potential here, especially for poor and minority residents.

That would truly be a community worth bragging about.



Summer JAM extends program

BY SARA JUKES

sara@thecorryjournal.com

An Erie County Summer Jobs and More program to give young adults job experience expanded and restructured to make accommodations for the ongoing pandemic.

The program has been split into two phases, the first phase started June 22, but youth ages 16 to 21, with qualifying household income, can now apply for a second phase, which will begin July 6.

An application deadline for phase two is July 2 and interested parties can apply at www.gecac.org/work/employment-an-income/summer-jam.

The countywide program is a summer job program that aims to employ young Erie County residents who come from low- to middle-income families. JAM is administered by the Greater Erie Community Action Committee (GECAC), and is a collaboration between Erie County government, the Erie County Gaming Revenue Authority and the Erie Community Foundation.

◀ See JAM, P.2

JAM

(Continued from front page)

GECAC Workforce Development Summer JAM Program Manager Silvana Lavor said this second phase is an opportunity for additional youth to sign up for Summer JAM 2020.

"Adding a second phase allows us to keep this opportunity open for a bit longer while ensuring we take all precautions for a healthy and successful Summer JAM work experience."

In addition to receiving a Summer JAM welcome package with two washable masks and hand sanitizer, participants will see an increase in pay from past years.

The new pay wage is \$8.25, increased from \$7.25 because of a number of factors, including the pandemic, Lavor said.

"The safety and health of our youth, employers and staff is extremely important," Lavor said. "All youth participate in a mandatory youth orientation where we provide a COVID-19 safety training conducted by the Erie County Department of Health. The two phases allows all youth to receive a thorough orientation."

Youth in both phases can work up to 180 hours and both phases have an end date of Aug. 14.



RESOLUTION NUMBER 14, 2020

Resolution to accept the 2019-20 audited financial statements

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to accept the 2019-20 audited financial statements into record as outlined in the attached Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of July 2020 by a vote of _____ - _____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
July 16, 2020

ATTEST:

Secretary, ECGRA



**Erie County Gaming
Revenue Authority**

Financial Statements

Year Ended March 31, 2020
with Independent Auditor's Report

MaherDuessel

Pursuing the profession while promoting the public good 
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ERIE COUNTY GAMING REVENUE AUTHORITY

YEAR ENDED MARCH 31, 2020

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Independent Auditor's Report

**Board of Directors
Erie County Gaming
Revenue Authority
Erie, Pennsylvania**

We have audited the accompanying financial statements of the Erie County Gaming Revenue Authority (Authority), a component unit of the County of Erie, Pennsylvania as of and for the year ended March 31, 2020, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of March 31, 2020, and the changes in its financial position and cash flows thereof, for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Maher Duessel

Pittsburgh, Pennsylvania
July 15, 2020

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF NET POSITION

MARCH 31, 2020

Assets	
<hr/>	
Current assets:	
Cash and cash equivalents	\$ 10,620,644
Prepaid expenses	<u>359</u>
Total current assets	10,621,003
Noncurrent assets:	
Notes receivable, net	<u>5,258,846</u>
Total Assets	<u><u>\$ 15,879,849</u></u>
<hr/>	
Liabilities and Net Position	
<hr/>	
Liabilities	<u>\$ -</u>
Net Position:	
Restricted - economic development	<u>15,879,849</u>
Total Liabilities and Net Position	<u><u>\$ 15,879,849</u></u>

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

YEAR ENDED MARCH 31, 2020

Operating Revenues:

Gaming revenue	\$ 4,438,817
Interest income - note receivable	93,600
	<hr/>
Total operating revenues	4,532,417

Operating Expenses:

Economic Development:	
Grants awarded	3,410,277
Employee costs	210,101
Professional fees	118,156
Office space	15,975
Marketing and communications	10,236
Office expenses	12,334
Data processing	21,154
Insurance	16,150
General and meeting	9,135
	<hr/>
Total operating expenses	3,823,518

Operating Income (Loss) 708,899

Nonoperating Revenues (Expenses):

Interest income	<u>139,937</u>
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Change in Net Position 848,836

Net Position:

Beginning of year	<u>15,031,013</u>
End of year	<u>\$ 15,879,849</u>

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2020

Cash Flows From Operating Activities:	
Cash received from gaming revenue	\$ 4,438,817
Cash received from borrowers	93,600
Cash paid to employees and for employee benefits	(210,101)
Cash paid as grant awards	(3,410,277)
Cash paid for operating expenses	(196,335)
Net cash provided by (used in) operating activities	<u>715,704</u>
Cash Flows From Investing Activities:	
Interest income	<u>139,937</u>
Net Increase (Decrease) in Cash and Cash Equivalents	855,641
Cash and Cash Equivalents:	
Beginning of year	<u>9,765,003</u>
End of year	<u>\$ 10,620,644</u>
Reconciliation of Operating Income (Loss) to Net Cash Flows Provided by (Used in) Operating Activities:	
Operating income (loss)	\$ 708,899
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:	
Change in operating assets and liabilities:	
Prepaid expenses	<u>6,805</u>
Total adjustments	<u>6,805</u>
Net cash provided by (used in) operating activities	<u>\$ 715,704</u>

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

1. General Information

The Erie County Gaming Revenue Authority (Authority) was established February 2008. The Authority was formed pursuant to the provisions of the Economic Development Financing Law, the Pennsylvania Race Horse Development and Gaming Act, and the Home Rule Charter of the County of Erie (County). The purpose of the Authority is to administer municipal grants and otherwise perform the functions of the County's Economic Development Authority.

The Authority's Board consists of nine Board members. Two of the members are ex-officio, non-voting members, namely, the Chairman of County Council or designee, and the County Executive or designee. The remaining members consist of one resident from each of the seven districts within the County who shall be appointed by the County Executive with the consent of County Council.

The Authority is dependent on gaming revenues generated from the Presque Isle Downs and Casino. These revenues are passed on to the Authority as restricted funds.

On October 26, 2017, the Pennsylvania Race Horse Development and Gaming Act was amended, changing, among other things, how gaming revenues were distributed to counties and entities like the Authority. One clause specifically effecting the Authority diverted \$1,000,000 of restricted gaming revenue each year for use by the Erie County Land Bank.

2. Summary of Significant Accounting Policies

The financial statements of the Authority have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the Authority's accounting policies are described below.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

The Authority is considered a special purpose government entity operating a single government program.

Net Position

The Authority only reports restricted net position which represents constraints placed on net position used through external restrictions, reduced by liabilities related to those assets. The Authority's net position is restricted for economic development grants and loans. Of the total restricted net position, \$5.3 million represents notes receivable (net) from various borrowers as described in Note 6, and \$4.2 million represents grant funding committed via award agreements but not yet spent.

The Authority's policy is to use funds in the order of the most restricted to the least restrictive.

Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, as well as demand deposits in checking and savings accounts at a local financial institution.

Notes Receivable

As described in Note 6, the Authority has issued various economic development related notes. Notes receivable are written off when they are determined to be uncollectible. It is the Authority's policy to provide for future losses on notes based on an evaluation of the current portfolio, current economic conditions, and such other factors which, in the Authority's judgement, may impact collectability for specific notes. The allowance for uncollectable notes totaled \$1,310,000 as of March 31, 2020. As of March 31, 2020, none of the notes receivable are in default.

From time to time, the Authority awards convertible loans to organizations ("Awardee") which are required to loan those funds to third parties ("Recipient"). If the Recipient defaults on the loans to the Awardee, the Authority's loan to the Awardee converts to a grant. If the Recipient pays the loan back to the Awardee, the Authority will continue to receive its payments from the Awardee. Based on the convertible nature of these provisions, the Authority recognizes these awards as grants, since the likelihood of receiving funds cannot be determined, nor can they be quantified, at the time the grants are awarded.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

Risk Management

The Authority is exposed to various risks of loss related to torts (mitigated through the Pennsylvania Political Subdivision Tort Claims Act), theft of, damage to and destruction of assets; error and omission, and natural disasters for which the Authority carries commercial insurance. There have been no significant changes in insurance coverage since the prior year.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Pending Pronouncements

GASB has issued statements that will become effective in future years, including Statement No. 87 (Leases). Management has not yet determined the impact of this statement on the financial statements.

3. Cash and Cash Equivalents

Custodial credit risk is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. The Authority does not have a policy for custodial credit risk. As of March 31, 2020, \$10,373,133 of the Authority's bank balance of \$10,623,133 was collateralized with securities held by the pledging financial institution and \$250,000 was covered by the Federal Deposit Insurance Corporation (FDIC). These deposits include amounts with a book balance as of March 31, 2020 of \$10,620,644, which are reported as cash and cash equivalents in the statement of net position.

4. Operating Leases

The Authority entered into an agreement with an Organization for rental of office space, which commenced in April 2015.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

The Authority's base rent will be payable in equal monthly installments of \$1,452. This will be charged monthly. The total expenditures for the year ended March 31, 2020 were \$17,428.

Minimum future rentals to be paid as of March 31, 2020 are as follows:

2021	\$	17,428
2022		<u>2,905</u>
	\$	<u>20,333</u>

5. Irrevocable Gifts to Erie Community Foundation

The Authority has entered into an irrevocable gift agreement with the Erie Community Foundation (ECF). This fund is under the control of the ECF and subject to their policies and, as such, is not recorded on the books of the Authority. The market value of this fund as reported by the ECF as of March 31, 2020 was \$12.4 million. A donor-designated fund, called the Lead Asset Endowment Fund, was established to perpetually provide financial assistance to organizations designated by the settlement dated December 13, 2010 (Erie County Lead Regional Assets). During the fiscal year, \$468,892 in distributions from this fund were awarded directly to Erie County Lead Assets.

6. Notes Receivable

On September 13, 2012 and August 13, 2013, the Authority entered into loan agreements with the Enterprise Development Fund of Erie County, Inc. (Fund) for \$500,000 and \$800,000, respectively. The purpose of the loan was to provide loans to various entities in the County area to create and retain jobs. In March 2018, the loans were restructured and combined into one loan agreement. The loan agreement requires quarterly interest-only payments at a rate of 1% per annum, until March 31, 2028. The loan has an outstanding principal balance of \$1,300,000 as of March 31, 2020. The Authority was notified in 2016 that an entity related to the Fund, The Greater Erie Industrial Development Corporation (GEIDC), filed for Chapter 7 bankruptcy. The Authority has considered the uncertainty surrounding the ultimate collectability of the loan in its determination of the overall allowance for uncollectible notes. The Authority staff and Board will continue to monitor this dynamic situation to confirm ongoing viability of the Fund.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

In September 2014, the Authority entered into a loan agreement with the Corry Industrial Benefit Association (CIBA) for \$50,000. The purpose of the loan was to provide loans to low-income individuals for energy efficient improvements for their homes. Payments are due to the Authority when CIBA has issued a loan to an individual and CIBA receives principal payments. The loan has an outstanding principal balance of \$18,846 as of March 31, 2020.

In January 2016, the Authority entered into a loan agreement with Bridgeway Capital for \$1,000,000. The purpose of the loan was to create the Erie Growth Fund. The loan requires interest-only quarterly payments at a rate of 3% per annum. The entire principal is due January 2026. The loan has an outstanding principal balance of \$1,000,000 as of March 31, 2020.

In April 2017, the Authority entered into a loan agreement with The Progress Fund for \$1,000,000. The purpose of the loan was to provide capital to rural businesses that create jobs and invest in Erie County. The loan requires interest-only quarterly payments at a rate of 2% per annum. The entire principal is due January 2026. The loan has an outstanding principal balance of \$1,000,000 as of March 31, 2020.

In December 2017, the Authority entered into a loan agreement with 1855 Capital Fund for \$500,000. The purpose of the loan was to provide capital to technology-based businesses that create jobs and invest in Erie County. Minimum Interest, as that term is defined in the loan agreement, is due to ECGRA semiannually. Outstanding Minimum Interest, Fixed Interest, Participating Interest, and Principal are due on the Maturity Date, as that term is defined in the loan agreement. The entire principal is due December 2027. The loan has an outstanding principal balance of \$500,000 as of March 31, 2020.

In September 2018, the Authority entered into a loan agreement with Bridgeway Capital for \$2,500,000. The purpose of the loan was to create the Erie Inclusive Fund. The loan requires interest-only quarterly payments at a rate of 1% per annum. The entire principal is due December 2028. The loan has an outstanding principal balance of \$2,500,000 as of March 31, 2020.

In January 2019, the Authority entered into a loan agreement with Blue Highway Capital for \$250,000. The purpose of the loan was to provide capital to rural businesses throughout Erie County. Minimum Interest, as that term is defined in the loan agreement, is due to ECGRA semiannually. Outstanding Minimum Interest, Fixed Interest, Participating Interest, and Principal are due on the Maturity Date, as that term is defined in the loan agreement.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2020

The entire principal is due in January of 2029, unless extensions are exercised. The loan has an outstanding principal balance of \$250,000 as of March 31, 2020.

7. Simple IRA

In September 2014, the Authority's SIMPLE IRA Plan (Plan) was established with Fidelity Advisors to provide retirement benefits to their employees. The provisions of the Plan were established by the Board of Directors, who can also amend the Plan. Employees can contribute up to the IRS limits and the Authority will match up to 3% of the employee's wages. All contributions and earnings are vested immediately. Contributions made for the year ended March 31, 2020 by employees and the Authority were \$8,425 and \$5,082, respectively.

8. COVID-19

In early 2020, an outbreak of a novel strain of COVID-19 was identified and infections have been found in a number of countries around the world, including the United States. The COVID-19 and its associated impacts on supply chains, travel, employee productivity, and other economic activities has had, and may continue to have, a material effect on financial markets and economic activity. The extent of the impact of the COVID-19 on the Authority's operational and financial performance is currently uncertain and cannot be predicted. There has been no immediate impact to the Authority's operations. A future potential impact may include disruptions or restrictions on our employees' ability to work. Operating revenues are not expected to change as the Pennsylvania Race Horse Development and Gaming Act dictates that the Authority receive 1 percent of slot machine gross revenues or \$10 million a year. The future effects of these issues are unknown.



RESOLUTION NUMBER 15, 2020

**Resolution to enter into agreements with three
(3) entities that comprise the recipients of the
2020 Anchor Building Grant Program**

Whereas, ECGRA's mission of economic and community development recognizes the importance of investing in neighborhoods and communities by working with citizen groups organized as nonprofits, authorities established to promote economic development and municipal governments;

Whereas, the Economic Development Financing Law finds that a) "the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other economic activities" and b) "that by reason of the unavailability of private credit sources, redevelopment areas in cities of this Commonwealth have remained unimproved";

Whereas, the Economic Development Financing Law states that entities like ECGRA may have as its purposes the promotion of "new or improved residential facilities or other activities deemed appropriate to eliminate blight", and the promotion of "urban and commercial centers"; and

Whereas, the (3) recipients are identified as the following primary applicants: Borough of Union City, Gaudenzia, and Woman's Club of Erie;

Whereas, the eligible applicants are awarded grants totaling \$199,375 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with (6) recipients of the Anchor Building Grant Program so that they may flourish and create an economic impact on the region.

On the motion of _____, seconded by _____.

This resolution was passed on the 16st day of July 2020 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
July 16, 2020

ATTEST:

Secretary, ECGRA





ANCHOR BUILDING RECIPIENTS

AL	Organization	Representative	Project Title	Amount Requested	Amount Awarded	C/O
	Borough of Union City	Cindy Wells	Union City Borough Hall Building Improvements	\$64,375.00	\$49,375.00	
	Gaudenia Erie	Jason Kisielewski	Crossroads Renovation Project, Phase I	\$100,000.00	\$50,000.00	
	Woman's Club of Erie	Judy Husted	Renovation and Preservation of the Downing Galbraith Mansion	\$100,000.00	\$100,000.00	
			Totals	\$264,375.00	\$199,375.00	



RESOLUTION NUMBER 16, 2020

Resolution to enter into agreements with one (1) entity as the sole recipient of the 2020 Multi-Municipal Collaboration Grant

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government in developing a strong economy and community; and

Whereas, ECGRA seeks to use gaming funds as a catalyst for municipalities to coordinate and cooperate with one another in the provisioning of services to achieve efficiencies, economies of scale, and innovation of modern governmental processes;

Whereas, ECGRA believes that active collaboration through councils of governments, authorities, intergovernmental associations and nonprofits coordinating such activities are key strategies in economic development; and

Whereas, the one (1) recipients is identified as the following primary applicant: the Jefferson Educational Society;

Whereas, the eligible applicants are awarded a grant totaling \$100,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into an agreement with one (1) recipient of the Multi-Municipal Collaboration Grant so they may flourish, create an economic impact on the region and continue to improve upon local government on behalf of the people of Erie County.

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of July, 2020 by a vote of ___ - ___.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

July 16, 2020

ATTEST:

Secretary, ECGRA

2020

Multi-Municipal Collaboration



E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

Lead Organization	Collaborators	Amount Recommended	Project Description
Jefferson Educational Society	Millcreek Township, Harborcreek Township, City of Corry	\$ 100,000	Jefferson Alliance for Community Progress (JACP)
		\$ 100,000 Total Recommended	



RESOLUTION NUMBER 17, 2020

Resolution to Direct the Executive Director to submit a proposal to the Erie County Task Force to administer CARES Act funded grants to nonprofits in Erie County

Whereas, Erie County has received over \$24 million in COVID relief funds through the CARES ACT; and

Whereas, Erie County has created a Task Force to review proposals from candidates to administer CARES ACT funding; and

Whereas, ECGRA is an arm of county government established to administer grant funds; and

Whereas, ECGRA has deployed over \$50 million of gaming funds through a fair, open, and transparent process; and

Whereas, ECGRA has developed a relationship with the nonprofit sector, whereby the nonprofit community has come to accept and understand the ECGRA grant making process; and

Whereas, ECGRA, in partnership with County Council, successfully administered the Erie County COVID-19 Response Fund through the initial months of the pandemic; and

Whereas, as an arm of county government, ECGRA has developed a transparent grant making process that is accountable to both the public, and the County; and

Whereas, ECGRA has the necessary grant making infrastructure, and at the present time, the capacity, to assist the County through administering CARES Act grants to the nonprofit sector in an appropriate and transparent manner; and

Whereas, because ECGRA has the infrastructure and process in place now to appropriately administer CARES Act grant funds, the County can be assured that the money will be distributed efficiently, and with a high level of public accountability and integrity.

NOW, THEREFORE, BE IT RESOLVED BY THE ECGRA BOARD OF DIRECTORS, that the Authority Executive Director is hereby directed to develop and submit a proposal to the Erie County Task Force to administer all CARES Act nonprofit grants to the Erie County nonprofit sector. This proposal is to utilize the public, transparent and accountable grant making process developed by ECGRA.

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of July, 2020 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

July 16, 2020

ATTEST:

Secretary, ECGRA