



MEETING OF THE BOARD OF DIRECTORS
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
January 16, 2020

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – December 2019
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR'S REPORT
12. OLD BUSINESS
 - a. Review of Insurance Rates
13. NEW BUSINESS
14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, February 20, 2020

Time: BOARD MEETING: 8:30 a.m.

Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510



Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
December 12, 2019

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on December 12, 2019 in the Board Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Bagnoni (via phone), Mr. Cleaver, Ms. Hess, Mr. Paris, and Mr. Sample. Mr. Wachter and Dr. Wood are also present.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Cleaver seconds the motion. There is no discussion of the agenda. Motion carries 6-0.

APPROVAL OF MINUTES – November 2019

Mr. Cleaver makes a motion to approve the minutes as presented. Mr. Sample seconds the motion. There is no discussion on the minutes. Motion carries 6-0.

DIRECTOR'S COMMENTS

Mr. Sample: I would like to bring something up. I had sent an email out that I would really appreciate it if we could try to get together in early January; I will be gone January 13 through January 24. I would like to get it addressed. Hopefully we have gotten all the information out there that people need to be able to review what we're doing and then we'll be able to get some information from Perry and some other stuff.

COMMENTS BY THE CHAIR

Mr. Paris: That's what I was going to talk about in my comments. Let's try and see if we can nail that date down now. Does anybody have any objections to meeting sometime that week of January 6 – 10?

Mr. Cleaver: I may be gone later in January, but earlier is fine with me. If you pick three or four days, right now it sounds good to me.

Dr. Wood: Do you want Tammi to put out an email asking for dates and times that people are available?

Mr. Cleaver: If Tammi sends out a choice . . .

Mr. Sample: That early in January I can meet at almost any time.

Mr. Paris: Tammi, I'll talk to you afterward. The only other comments I have is I just want to say Merry Christmas, Happy New Year, Happy Hanukah!

PUBLIC COMMENT

There is no public comment.

PRESENTATIONS

There are no presentations.

COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Barney: Good morning. Hopefully everyone has had a chance to review the Treasurer's Report; I don't see any major snafus. I'm just going to speak on a couple of things. You'll notice the gaming revenue 3rd quarter came in, which increased our revenue. When you look at other expenses, you'll see that the six municipality settlements have been sent. You'll also see a negative for the Summer Jobs Program because they returned some of the money for 2019 to the tune of \$6,828.00. You will also see under the Pilot Program an amount of \$5,000 – that was for the Jefferson and the Iconic Connection program that they put on.

The next page shows nothing out of the ordinary, but I just want to point out that we do keep the negative balance for the Uncollectable Reserve; we have never not collected from anyone, but we have to keep that there for auditing purposes. Statement of Cash Flow shows nothing out of the ordinary. Budget vs. Actual shows no accounting fees because we have fulfilled that obligation. Ridge Government – we paid that, Parker Philips for the media, paper, TV, and the different things they do for us for Professional Services. The Times News – we paid two months and there is a book in there – that's why the amount is \$109. Meeting Expenses – that amount is for the Jamestown Renaissance Block speaker that came to the Roundtable, as well as a Strategic Planning session that we had. Travel is Tom's amount

from last quarter. Does anyone see anything on the Budget vs. Actual that they would like to discuss?

If not, we will move onto the Schedule of Grant Reserve. You'll see the third quarter gaming money was posted and at the very top you see the Committed and Uncommitted Funds because certain money has to stay for a length of time before it can be utilized. On the back page at the bottom you'll see the municipalities and the amounts we gave out to each township. Nothing on the next page, but the back of that page shows the Summer Jobs refund. We allocated \$150,000 and the total we have given to date is \$132,000 so we have about \$18,000 to still distribute.

Mr. Cleaver: Other than us, what other organizations donate to that? Do they just take us only or do they break it down somehow?

Dr. Wood: The way they do it with Erie County is Erie County puts \$150,000 into the program, we put \$150,000 into the program, and I think Erie Insurance pays for its own interns to be a part of the program, GE and some other employers participate in that way.

Mr. Sample: Did the Community Foundation put any in last year?

Dr. Wood: They did; I believe it was like \$25,000 cash. But the way they do the accounting is GECAC draws down on the County's funds first. When those are exhausted they come to us and start drawing down. It's all done through the County Finance Department; they send us a notification when to send a check to GECAC. They are technically administering it.

Mr. Cleaver: Is that through Sparber's office?

Dr. Wood: It's the Director of Accounting, so yeah, Sparber's office.

Mr. Barney: That's a good question because how do they determine, "You get \$6,000; you get \$2,000."

Mr. Sample: In essence, if they're giving us money back, do they never hit the Community Foundation or do they take that at full . . . ?

Dr. Wood: I don't know the answer to that.

Mr. Cleaver: If County gave \$150,000, we gave \$150,000, I think they would take the small amount first.

Dr. Wood: The program budget is \$350,000/year. So, there's another \$50,000 coming from somewhere.

Mr. Sample: Maybe they just take those and put it with the County's funds and spend that out first.

Dr. Wood: I actually don't know how that happens, I just know that this is the second year we've gotten a refund.

Mr. Barney: Out of our \$150,000, they did \$132,626.96. You see the \$5,000 for the Iconic Connection. I did have a question about this because it doesn't match up - \$132,626 so we should have about \$18,000 left but under the Amount Remaining it shows \$21,600 that's due. I was just wondering which one it is.

Dr. Wood: We'll check that out. This Schedule of Grant Reserve is more for your reference; it's not an official accounting document for the organization. We will double check and find out why that doesn't match.

Mr. Barney: Next is the Check Detail Report. Are there any questions on this report? Then you see the Visas with Perry's on the front and Tammi's gives a listing of office supplies, phone, and things of that nature. Are there any questions?

There is no further discussion of the Treasurers Report. Mr. Sample makes a motion to accept the Treasurer's Report as presented. Ms. Hess seconds the motion. Motion carries 6-0.

- b. Strategic Planning Committee: Mr. Paris: We did have a meeting last week on December 4th where we went over the Parks, Fields, & Trails and the Community Centers grants. We have money to give out and resolutions to vote on later in the meeting.
- c. Update from County Council: Mr. Leone is not present so there is nothing to report.
- d. Update from County Executive's Office: Mr. Lee is not present to give a report.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: There are a couple of hard documents I want to go over with you. Tammi, did you email these documents to Mr. Bagnoni?

Ms. Michali: Yes, I did.

Dr. Wood: Great. Mr. Bagnoni, if you look in your email, you'll see a couple of documents that we will review in this room so if you can follow along, that would be great. The first document is the 2020 Meeting Schedule. This has not been advertised yet; this is for your records.

Mr. Paris: I have one comment on that. The April meeting is scheduled on the 16th and I don't know if this will cause a problem for anyone else, but I will be out of town due to the Easter holiday and Spring Break.

Dr. Wood: Is that a conflict with anyone else? Are you asking for it to be rescheduled?

Mr. Wachter: It is your Annual Meeting.

Mr. Paris: I would like to have it rescheduled, but . . .

Mr. Cleaver: What do we do at the Annual Meeting?

Mr. Wachter: Reorganize.

Dr. Wood: Elect officers and pass the Annual Report, typically. And the budget.

Mr. Paris: Is there any objection to moving that back a week to the 23rd?

Dr. Wood: Does anyone object to moving it back?

Mr. Cleaver: Why don't we just hold off changing it because it's a little way off yet.

Mr. Paris: But it's for advertising purposes.

Mr. Sample: Why don't you go ahead and advertise it for the 23rd and then if we need to change it, we can do it then.

Dr. Wood: I'm sorry I wasn't clear why we were presenting this; it's because we're going to advertise this publicly.

Mr. Sample: That way, instead of advertising every month, we just do it once.

Mr. Barney: Is that how we do it – advertise them all at once?

Dr. Wood: It saves us a lot of time.

Mr. Wachter: The law says you have to advertise in January every regularly scheduled meeting for the year.

Mr. Barney: I didn't know you could do that; I thought you had to advertise per month. How do people get hit with, "You forgot to advertise?" If you did them all at once?

Mr. Wachter: You advertise all your regular meetings, but you are still allowed to have special meetings and change them with 24-hour notice advertisements. If you were to have a meeting without doing the 24-hour notice, a special meeting, that's when you can get pinched.

Mr. Barney: So, we do it all at once but if we come in here and decide we're going to have a meeting, we have to advertise that.

Dr. Wood: Are there any other comments on the meeting schedule for next year? We'll make a note to change the April meeting to the 23rd.

The second document you have in your hand is one that I've been working with the staff on. It is really important since we are a small staff of three people, so project management is really important to the operations of ECGRA. The first page is the first six months of the 2020 Grant schedule, the second page is the second six months of the 2020 Grant schedule, and the third page is the first six months of the 2021 Grant schedule. We're planning out, we're planning how we're going to manage these so we're not reviewing too many grants at one time. The grants are obviously staggered, and we never want to have more than 30-40 grants in any grant review. For example, the two resolutions today will be a rare time that you see two grants reviewed in the same month and that's because they're only adding up to about 29 grants. The two categories of Community Assets grants - Parks, Fields, & Trails and Community Centers - are ones we will review together. Everything else is done on a staggered basis.

This is generally a planning schedule for you to look at and understand how we're going to fit this all in as a staff and what you can expect as a Board as far as when you'll be asked to review grants and when you'll be asked to vote on grants. The grant application process is shown in the yellow blocks and that's the general amount of time that we are advertising this to our constituents that these are available. You'll also see the due date, the Board review period which is a little more

extensive, and then the Board voting on it. Whatever month that falls under, that's generally when you're going to be expected to vote on these in resolution form.

This is not set in stone; it is not any kind of legal document. It is a project management plan for the staff and it's a great reference for the Board as to when we'll be dealing with the business for these grants.

Ms. Hess: Perry, are the Parks, Fields, & Trails and the Community Centers – are those opened up anytime?

Dr. Wood: We only open those up every 18 months, as opposed to most grants which come up every 12 months. Those are only every 18 months.

Ms. Hess: Obviously we'll be voting on those today, so the community isn't going to be seeing those for another year and a half?

Dr. Wood: Yes. Those will come up again in 2021, so if you turn to page three of your project management plan, you'll see us revisiting those.

Ms. Hess: I see. Thank you.

Dr. Wood: That's consistent with our cash flow analysis. This is a great reference document. Keep in mind it is not set in stone, we can revisit this anytime you want. But this is how the staff makes sure that we have the capacity to address these grants.

Moving on in my Executive Director's Report, you will see a copy of this project management plan, you'll see an update from Ridge Policy Group and the stuff we're working on with North East right now. North East is in the RACP budget for two different projects. We are assisting them based on the fact that Mercyhurst North East is in the process of closing. You'll see a cumulative report from Ridge Policy Group.

You'll see an agenda for the Strategic Planning meeting as well as the summary proposals that were part of that meeting. Then you'll see communication we had with the public; there's a Goodell Gardens newsletter, there's a thank-you letter from the TALK Minority Action Group for the diversity conference we sponsored, there's a letter from Edinboro, the German Heritage Fest, and from Gannon University. We were admitted into the Old Main University Society.

Then there's some articles in here about Renaissance Block; Corry is going gangbusters right now getting ready for their Renaissance Block program that we're going to want to open up in the new year. Union City's Historic Preservation plan is in full swing; Tom has been in contact with the City Manager about that. There are a couple articles that have shown up in the paper along with some editorials, as well as Blue Zones funding. We had a press conference with the County Executive and National Fuel to announce our Blue Zones funding.

That's going to conclude my Executive Director's Report. While this is the year-end meeting, this is not the fiscal year-ending meeting for ECGRA, so there isn't a lot of summary information to bring to the table, but I'd be more than happy to answer any questions. Thanks for your attention everyone.

SOLICITOR'S REPORT

Mr. Wachter: Merry Christmas and Happy New Year!

Mr. Cleaver: When does the Solicitor's position come up? I'm always curious about that?

Mr. Wachter: With the pleasure of the Board.

Mr. Cleaver: So, in other words, four votes could swap him outta here?

Mr. Wachter: The way I do it with all my clients is I just do a simple engagement letter and if you tell me I'm done tomorrow, I'm done tomorrow.

Mr. Cleaver: I was just curious. It's nothing against you, I was just curious.

OLD BUSINESS

There is no old business to follow up on.

NEW BUSINESS

- a. Resolution Number 20, 2019 – Resolution to enter into agreement with ten (10) Erie County community organizations and municipalities engaged in Parks, Fields, & Trails as part of the Community Assets.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution. Mr. Cleaver seconds the motion.

Mr. Cleaver: I do have a question. What about the ones we turn down? When do you hear from them or when do we? I noticed we turned down three.

Dr. Wood: Today is the official action to accept or turn them down.

Mr. Cleaver: Then they come knock on your door once you say no to them?

Dr. Wood: We send them an email notifying them that the Board did not act favorable on their grant application.

Mr. Cleaver: There's gotta be someone who says, "I don't agree." I don't know and that's why I'm asking.

Dr. Wood: It's rare, but every now and then someone does, and then we give them a deeper explanation.

Mr. Sample: Some of these that get turned down, they realize it's a reach when they apply.

Mr. Cleaver: I know if I was rejected, I would call and say, "I'd like a little better explanation. Can I take it to the next step?"

Dr. Wood: We do take notes during the Board meeting as to why the Board turned down a particular application, so we give them a summary.

Mr. Cleaver: Okay. That's fine. I understand it a little better now.

There is no further discussion. Motion carries 6-0.

- b. Resolution Number 21, 2019 – Resolution to enter into agreements with thirteen (13) Erie Community organizations and municipalities engaged in Community Centers as part of the Community Assets.

Dr. Wood reads the resolution.

Mr. Cleaver makes a motion to accept the resolution. Mr. Barney seconds the motion. There is no further discussion. Motion carries 6-0.

- c. Meeting Schedule for 2020 – Mr. Paris: We already went over that.

Mr. Samples moves to adjourn.



E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY





**EXECUTIVE
DIRECTOR'S
REPORT
FOR
JANUARY
2020**



2020 ECGRA Grant Program Schedule

				J	F	M	A	M	J	J	A	S	O	N	D
				A	E	A	P	A	U	U	A	S	O	O	D
				N	B	R	R	Y	N	L	G	P	T	V	C
PROGRAM	OPEN	DUE	AWARD												
Special Events Grant															
	1/3/2020	2/28/2020	3/19/2020												
Renaissance Block Program															
	12/15/2019	3/31/2020	4/16/2020												
Multi-Municipal Collaboration Round #1															
	1/3/2020	4/30/2020	5/21/2020												
Multi-Municipal Collaboration Round #2															
	1/3/2020	9/30/2020	10/15/2020												
Community Assets - Parks Field Trails 2021															
Community Assets - Arts Culture Heritage															
	4/15/2020	8/31/2020	9/17/2020												
Anchor Building															
	2/1/2020	5/30/2020	6/18/2020												
Community Assets - Community Centers 2021															

Key

-  Grant application process open
-  Due date
-  Staff and Board review period
-  Board meeting and grant award





Ridge Policy Group Activity

ECGRA Dec 6 – Jan 15 Report

Relevant Activity

- On January 13, 2020, RPG had a planning call with Perry to discuss short and long-term priorities for 2020
 - As a follow-up, RPG sent grant information for grants targeted toward Opportunity Zones, neighborhood revitalization programs, STEM Apprenticeship program, and transportation initiatives (all described below)
- RPG has been working directly with the North East Borough to identify funding opportunities for their Sustain NE concept. This has included:
 - Confirming Feb 6th as a meeting date for a walking tour of North East with Sen Laughlin and Rep Sonney to review RACP project
 - Scheduling a call with PennDOT to have an initial discussion of gateway projects in North East borough
 - Having bi-weekly calls set up to help support their activities
 - Reviewing and sending information on funding available to support them (outlined in the grant opportunities below)
- Mark Campbell discussed Erie community college status with Perry and had a subsequent call with Greg Mahon of Sen. Scarnati's office regarding the community college.
- Mark Campbell discussed possible sales tax increase with Sen. Laughlin to fund community and economic development projects in Erie County.
- We continue to monitor progress of RACP authorization legislation.

Grant Opportunities

Opportunity Zones

- Provided a document with all Opportunity Zone targeted federal funding (attached).

Choice Neighborhoods Grants

- **Planning Grant:** Choice Neighborhoods Planning Grants support the development of comprehensive neighborhood revitalization plans which focus on directing resources to address three core goals: Housing, People and Neighborhood. To achieve these core goals, communities must develop and implement a comprehensive neighborhood revitalization strategy, or Transformation Plan. The Transformation Plan will become the guiding document for the revitalization of the public and/or assisted housing units while simultaneously directing the transformation of the surrounding neighborhood and positive

outcomes for families. Current funding is available up to \$5 million for Planning Grant awards.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Grant Occurrence: Yearly

- **Implementation Grant:** Choice Neighborhoods Implementation Grants support those communities that have undergone a comprehensive local planning process and are ready to implement their plan to redevelop the distressed public and/or assisted housing and neighborhood.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Grant Occurrence: Yearly

BUILD Grant

Overview: BUILD Transportation program are to be awarded on a competitive basis for projects that will have a significant local or regional impact. Funding provided under National Infrastructure Investments have supported capital projects which repair bridges or improve infrastructure to a state of good repair; projects that implement safety improvements to reduce fatalities and serious injuries, including improving grade crossings or providing shorter or more direct access to critical health services; projects that connect communities and people to jobs, services, and education; and, projects that anchor economic revitalization and job growth in communities.

Deadline: This year's deadline was July 15, 2019, and it is expected to be similar in 2020

Eligible Entities: Eligible Applicants for BUILD Transportation grants are State, local and tribal governments, including U.S. territories, transit agencies, port authorities, metropolitan planning organizations (MPOs), and other political subdivisions of State or local governments.

Multiple States or jurisdictions may submit a joint application and must identify a lead applicant as the primary point of contact, and identify the primary recipient of the award. Each applicant in a joint application must be an Eligible Applicant. Joint applications must include a description of the roles and responsibilities of each applicant and must be signed by each applicant. A joint applicant refers to one or more Eligible Applicants, as described in the NOFO, who submit a single application. Multiple States or jurisdictions may submit a joint application and must identify a lead applicant as the primary point of contact. Joint applications must include a description of the roles and responsibilities of each applicant and must be signed by each applicant. Only an eligible entity may receive and administer BUILD funds upon award, and lead applicants who wish to administer

their grants through eligible co-applicants (such as State DOTs) should create those relationships (such as through MOUs) to the extent possible prior to award.

A project partner refers to one or more stakeholders or collaborators that support the project. Project support can include, but is not limited to, help with public engagement or outreach, monetary contributions, planning, or public alignment with project priorities. A project partner need not be an Eligible Applicant.

Eligible Projects: Eligible projects for BUILD Transportation Grants are capital projects that include, but are not limited to:

road or bridge projects eligible under title 23, United States Code;

- public transportation projects eligible under chapter 53 of title 49, United States Code;
- passenger and freight rail transportation projects;
- port infrastructure investments (including inland port infrastructure and land ports of entry); and
- intermodal projects.

Please note that research, demonstration, or pilot projects are eligible only if they result in long-term, permanent surface transportation infrastructure that has independent utility as defined in Section C.3.iii of the NOI/O. Applicants are strongly encouraged to submit applications only for eligible award amounts.

Cost Sharing: The Department will not use Federal share as a selection criterion in awarding projects.

Per the Consolidated Appropriations Act, 2019, BUILD Transportation grants may be used for up to 80 percent of the costs of projects located in an urban area and up to 100 percent of the costs of a project located in a rural area. For a project located in an urban area, total Federal assistance for a project receiving a BUILD grant may not exceed 80 percent.

Non-Federal financial contributions can include State, local, and private sector funding; or other forms of cost share such right of way contributions or recycled revenue from the competitive sale or lease of publicly owned or operated assets. Unless otherwise authorized by statute, non-Federal cost-share may not be counted as the non-Federal share for both the BUILD Transportation grant and another Federal grant program.

Award Size: For projects located in urban areas, the minimum award is \$5 million. Please note that the minimum total project cost for a project located in an urban area must be \$6.25 million to meet match requirements. For projects located in rural areas, the minimum award is \$1 million. The maximum award for all projects is \$25 million. Not more than \$90 million can be awarded to a single State.

STEM Apprenticeship Program

Congress recently allocated \$2 million in funding for the development of a pilot STEM Apprenticeship Program. The details of that program are outlined below. The guidelines are currently being created, so any input at this stage is welcome.

SEC. 28. STEM APPRENTICESHIP PROGRAMS.

(a) **In General.**--The Secretary of Commerce may carry out a grant program to identify the need for skilled science, technology, engineering, and mathematics (referred to in this section as "STEM") workers and to expand STEM apprenticeship programs.

(b) **Eligible Recipient Defined.**--In this section, the term "eligible recipient" means--

- (1) a State;
- (2) an Indian tribe;
- (3) a city or other political subdivision of a State;
- (4) an entity that--

(A) is a nonprofit organization, an institution of higher education, a public-private partnership, a science or research park, a Federal laboratory, or an economic development organization or similar entity; and

(B) has an application that is supported by a State, a political subdivision of a State, or a native organization; or

- (5) a consortium of any of the entities described in paragraphs (1) through (5).

(c) **Needs Assessment Grants.**--The Secretary of Commerce may provide a grant to an eligible recipient to conduct a needs assessment to identify--

- (1) the unmet need of a region's employer base for skilled STEM workers;
- (2) the potential of STEM apprenticeships to address the unmet need described in paragraph (1); and
- (3) any barriers to addressing the unmet need described in paragraph (1).

(d) **Apprenticeship Expansion Grants.**--The Secretary of Commerce may provide a grant to an eligible recipient that has conducted a needs assessment as described in subsection (c)(1) to develop infrastructure to expand STEM apprenticeship programs.



Funding Opportunities	Awards
Erie School District/Mercyhurst University – PAsmart Award	\$ 500,000
Greater Erie Community Action Committee – pre-apprenticeship program	\$ 49,995
ARC Grant – Investing in Appalachia’s Future: ARC 5-year Strategic Plan	\$ 200,000
EDA – Regional Innovation Strategies Assistance to Coal Communities Program	\$ 1,000,000
Millcreek School District Foundation – tax credit	\$ 20,000
City of Erie/Erie Innovation District (ARC POWER grant)	\$ 500,000
Erie Innovation District (EDA grant)	\$ 2,000,000
TOTAL:	\$ 4,269,995





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Timothy S. Wachter
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January 7, 2020

Mr. Perry Wood
Erie County Gaming Revenue Authority
5370 Fryling Rd., Ste. 201
Erie, PA 16510

RE: 2020 Rates – General Solicitor

Dear Mr. Wood:

Please know that we value our relationship with you, and look forward to continuing to serve you throughout 2020. We at the Knox Firm appreciate the public service that you provide, and, as such, we have traditionally charged our public sector clients a deeply discounted rate for legal services. We are pleased to be able to continue to offer our deeply discounted rates in 2020, and, starting on January 1, 2020 our rate for legal services will be \$185 per hour for attorneys and \$100 an hour for paralegals. These rates reflect a small increase in our hourly fee, and nearly a significant discount from my standard private sector rates.

Thank you for allowing us to continue to serve you. Please do not hesitate to contact me if you have any questions. I remain,

Very truly yours,

KNOX McLAUGHLIN GORNALL &
SENNETT, P.C.

By: 
Timothy S. Wachter

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**Professional
Governmental
Underwriters, Inc.**
The Authority.

9020 Stony Point Parkway, Suite 455
P.O. Box 35471
Richmond, VA 23235 www.pgul.com
Toll Free: 800-586-6502 Fax: 804-272-7852

Public Officials Management & Employment Practices Liability

Proposed Insured: Erie County Gaming Revenue Authority
5340 Fryling Road, Suite 201
Erie, PA 16510

Application #: POL0952032-01-REN

Thank you very much for your submission. Based upon the information received and subject to the limitations outlined below, we are pleased to offer the following:

QUOTATION

Coverage: See coverage form PGU POL 2001 (04/2017) for terms, conditions and limitations

Form: Claims Made

Retro Date: None - Full Prior Acts

Insurer Information: Greenwich Insurance Company
A member of the AXA XL Group of Companies
Best Rating: A XV
Admitted Insurer

Filings / Taxes: Not Applicable

Quotation / Indication valid until: 2/1/2020

If we are offering coverage on a surplus lines basis, the agent is responsible for handling of filings unless we note otherwise on this quotation. If we have provided terms using bid specifications or an application other than ours, the quote is subject to change pending review of a completed and signed PGU application.

Public Officials Management & Employment Practices Liability

Proposed Insured: Erie County Gaming Revenue Authority

Terms	Limits	Retentions each claim including LAE	Premium
Public Officials Management	\$1,000,000	\$7,500	\$6,370.00
Employment Practices Liability	\$1,000,000	\$10,000	Included
Policy Aggregate	\$1,000,000	[REDACTED]	[REDACTED]
Non-Monetary Coverage - Defense Only	\$50,000	\$7,500	Included
Non-Monetary Coverage - Defense Only Aggregate	\$100,000	[REDACTED]	[REDACTED]
Crisis Management	\$25,000	\$5,000	Included
Features/Enhancements			
Punitive Damages		See Retentions Above	Included
Personal Injury		See Retentions Above	Included
Third Party Wrongful Acts		See Retentions Above	Included
Back Pay / Front Pay		See Retentions Above	Included
Loss of Earnings		See Retentions Above	Included
FLSA / Wage and Hour Coverage	(SubLimit) \$50,000	\$10,000	Included
Optional Increased Limits			Additional Premium
	2,000,000 CSL		N/A
	3,000,000 CSL		N/A
	4,000,000 CSL		N/A
	5,000,000 CSL		N/A
Premium, Fees and Taxes			
	Total Premium:		\$6,370.00
Comments:			
<p>By purchasing this coverage, you will have the opportunity to register for our EPL Risk Management Website where you will be able to access up-to-date articles and information, live online and on-demand seminars, as well as on-demand and live online training on topics every EPL insured needs. You will also be provided with a toll-free EPL Loss Prevention Hotline to access our EPL Risk Management Specialists if you have questions on employment related issues or believe you may have an issue that could potentially lead to a future claim. Insureds can access these services throughout the policy period at no additional cost.</p>			

Public Officials Management & Employment Practices Liability

Proposed Insured: Erie County Gaming Revenue Authority

Deadly Weapon Protection Insurance is available through Professional Governmental Underwriters, Inc. Please contact your underwriter if you are interested in additional information about this new product.

Reminders:

A written request is required to bind coverage.

Backdating of coverage is not allowed.

See attached Coverage Features attachment for additional information.

Limits, retentions, terms and conditions quoted do not necessarily match those requested.

This proposal contains a brief outline of coverages to be included in any policy that may be issued in the future.

This is only a summary and the Terms and Conditions of any policy will take precedence over any proposal.

We will not cancel flat after inception date.

Engineering Fee is non-refundable.

Applicable Forms: (Other forms may apply. Consult Underwriter for details.)

PN PA 03 11 17	Notice to Policyholders - Pennsylvania "Insurance Consultation Services Exemption Act" Notice
PGU POL 2000 04 17	Public Officials and Employment Practices Liability Declarations
IL MP 9104 0314 GIC 03 14	In Witness
PGU 2002 04 17	Schedule of Policy Forms and Endorsements
PGU POL 2001 04 17	Public Officials and Employment Practices Liability Insurance Policy
PGU POL 1158 PA 04 17	Pennsylvania State Amendatory
PGU 1103 04 16	FLSA / Wage and Hour Coverage
PN CW 01 09 15	Notice to Policyholders - Fraud Notice
PN CW 02 10 15	Notice to Policyholders - Privacy Policy
PN CW 05 09 14	Notice to Policyholders - U.S. Treasury Department's Office of Foreign Assets Control ("OFAC")





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ECGRA Extends Impact of Gaming Funds through Long-Term Investment in Lead Assets

9th Year Investing in Erie County's Nine Lead Place-Making Organizations

ERIE, PA (December 19, 2019) Erie County Gaming Revenue Authority (ECGRA) awarded \$468,895 today to the nine Lead Asset organizations, extending the long-term impact of gaming revenue in Erie County. Since 2011, ECGRA has made nine major cash investments in each of the nine organizations totaling \$5,582,008.60.

"When Erie County's cultural assets thrive, Erie County thrives," said Perry Wood, **Executive Director, ECGRA**. "ECGRA is committed to the sustainability of these core organizations and the role each of them play in anchoring and elevating our quality of place."

In 2011, ECGRA designated and made its first investment in the Erie County Lead Assets. These nine place-shaping culture-, heritage-, and entertainment-based nonprofits, essential to the continued vitality of the region, are: **Erie Art Museum, Erie Arts & Culture, Erie County Historical Society, Erie Philharmonic, Erie Playhouse, Erie Zoological Society, exPERIENCE Children's Museum, Flagship Niagara League, and the Mercyhurst Institute for Arts & Culture.**

"The arts and culture sector creates jobs and produces tax revenue," said Patrick Fisher, **Executive Director, Erie Arts & Culture**. "These lead assets are economic assets that stimulate business activity, attract tourism revenue, retain a high-quality workforce, and stabilize property values."

ECGRA's investment in arts and culture is a successful and sustainable strategy for revitalizing rural areas, inner cities, and populations struggling with poverty."

In 2012, ECGRA committed to sustain Lead Assets in perpetuity and created the Erie County Lead Assets Endowment, now valued at \$13.9 million, held in trust at The Erie Community Foundation.

ECGRA invested the following in each of the nine organizations below:

LEAD ASSET	AWARD
Erie Art Museum	\$47,460.28
Erie Arts & Culture	\$36,860.82
Erie County Historical Society	\$31,559.17
Erie Philharmonic	\$55,082.97
Erie Playhouse	\$48,830.41
Erie Zoological Society	\$146,412.03
expERIEence Children's Museum	\$20,796.85
The Flagship Niagara League	\$53,318.47
Mercyhurst Institute for Arts & Culture	\$28,573.99
TOTAL	\$468,895.00

####

BEEHIVE GETS STUDENTS, LOCAL BUSINESSES BUZZING TOGETHER

THE CENTER FOR BRANDING AND STRATEGIC COMMUNICATION – KNOWN AS THE BEEHIVE – ON THE SECOND FLOOR OF BARON-FORNESS LIBRARY HAS BEEN SUPPORTED BY ABOUT \$235,000 IN FUNDING FROM ERIE COUNTY GAMING REVENUE AUTHORITY SINCE IT OPENED IN JANUARY 2018.

The center pairs existing student coursework with clients, ranging from start-up businesses to nonprofits. One of several centers in a network connecting universities and entrepreneurs, this swarm of innovation is spurring economic development in northwestern Pennsylvania. What's been buzzing in the Beehive? Here's a look.

BY THE NUMBERS

39

EXTERNAL CLIENTS
SERVED

13

CLASSES
ENGAGED

10

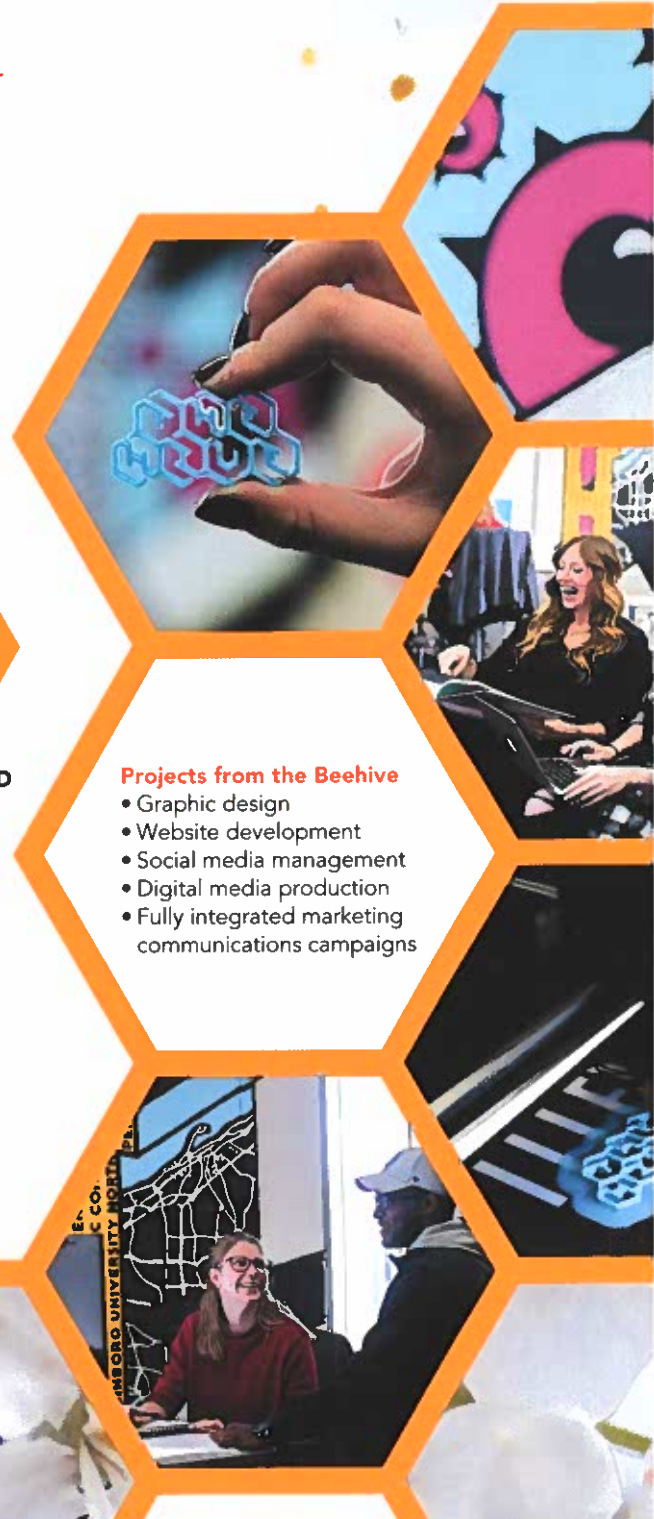
FACULTY MEMBERS
INVOLVED

131

STUDENTS
PARTICIPATED

Projects from the Beehive

- Graphic design
- Website development
- Social media management
- Digital media production
- Fully integrated marketing communications campaigns



"I knew that this project would have a deep sense of Edinboro."

THE BASKETBALL ARTIST

It was 1968, and the United States was imploding.

The North Vietnamese communists launched the Tet Offensive, and nearly 300,000 young men were drafted to serve in the U.S. military. Riots broke out across the country as millions of young Americans protested the war and some burned their draft cards.

In the midst of this turmoil, a lanky, 18-year-old artist-athlete was faced with decisions about his future. Not highly recruited as a basketball player from Bishop Canevin High School in Pittsburgh, Prokell took a chance as an art education major at Edinboro and earned a tryout for the basketball team.

"I wanted to get an education, and this was an opportunity for me to do that," said Prokell, who spent most of his freshman year watching from the bench. "I was so far back on the players list, I'm not sure the coach even knew my name."

As he developed his skills in his sophomore year – when he earned his spot in the starting lineup as a forward, he also took profound interest in expanding his artistic talents.

"Art was the reason I wanted to go to Edinboro," said Prokell, who joked that he was the only student-athlete who brought his art portfolio to his basketball tryout. "This was a job – a job exploring something that I love – at a school that has a high degree of artistic inclinations."

After he earned a starting position on the team that season, Prokell's career took off. In each of his next three seasons, he was selected as a first-team all-star in the Pennsylvania State Athletic Conference. He guided Edinboro to a 46-26 record and eventually the national tournament in 1972.

Prokell finished his Edinboro career with 1,196 points – fifth in Fighting Scot history at the time – and 593 rebounds.

"I must have been fortunate enough to stay healthy, and the coaching staff brought me up the depth chart," he said.

With a degree in art education and a concentration in illustration, Prokell left Edinboro with options: He could test the waters of commercial illustration or see where his basketball career could take him.

"After playing four years of college ball, I escaped having any broken discs in my back or knee problems, which were common among college athletes," he said.

In 1972, Prokell became the second of three Edinboro student-athletes to be selected in the NBA Draft (1967: Darryl Meachem – Cincinnati Royals; 1980: Melvin Hooker – Los Angeles Lakers). With the second pick in the 11th round, the Buffalo Braves selected Prokell, who would compete against 18 rookies for one spot.

The one athlete who would ultimately derail Prokell's professional career was future NBA Hall of Fame forward Bob McAdoo, who was selected No. 2 overall and immediately signed a contract with a \$1.2 million signing bonus.

"I'm flattered that I got drafted – and I certainly recognize that I could hold my own with the majority of athletes," said Prokell, who returned home after his time at rookie camp to explore his other passion – illustration. "But my time in the NBA can be counted by hours."

BEYOND THE BORO

After deciding that a career in basketball wasn't in the plans, Prokell was hired by several agencies and took a teaching position at the Art Institute of Pittsburgh.

Three years out of Edinboro and disenchanted with the agency arrangement, the business-savvy 24-year-old decided to start his own business – Jim Prokell Studio. Despite the risk of starting a new business in the mid-1970s, Prokell immediately made an impact.

"I said that I will do this until someone hires me," said Prokell, who worked with clients in Chicago and Los Angeles before returning to Pittsburgh to do pro bono artwork and knock on doors for opportunities. "And – lo and behold – 40-some years later, I guess I'm still waiting for someone to hire me."

After he got his footing in Pittsburgh, Prokell's list of clients grew exponentially. Over the next three decades, he was hired to complete design work and corporate identities for University of Pittsburgh Athletics, Pittsburgh Pirates, University of

Pittsburgh Medical Center, Joseph Schlitz Brewing Company, PPG Industries, ABC Radio Network, Westinghouse, Alcoa, Rehabilitation Institute and Consol Energy, Inc.

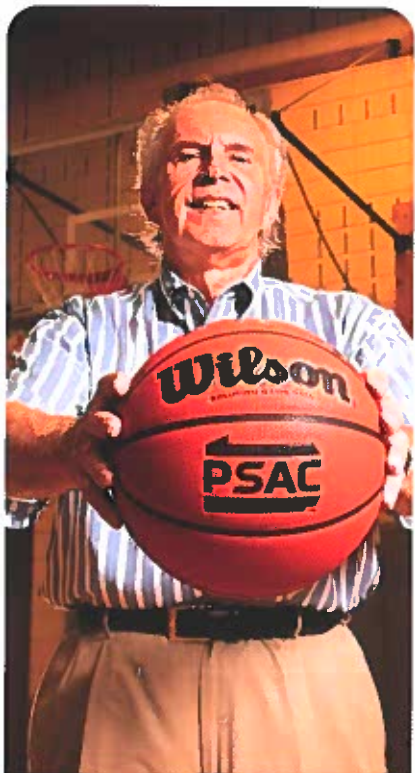
He even became one of the main illustrators/designers for Fred Rogers and his "Mr. Rogers Neighborhood" illustrated children's books.

"Fear of failure is an incredible motivator. I did not want to fail," he said. "Embarking on my own company raised a lot of eyebrows. I was just determined that I wanted to make it."

Prokell, who designed his alma mater's logo during the 1990s, was inducted into the Edinboro University Athletic Hall of Fame in 1999. During his ceremony, he was approached to create the \$600,000 statue, which was funded by Alumni Association donations and friends of Edinboro.

This capstone project not only completed the circle of his Edinboro University experience, it also provided the exclamation point for his artistic career up to that point.

"I knew that this project must have a deep sense of Edinboro – and now it has become known with some amount of prominence," said Prokell, who spent nearly nine years designing and sculpting the Fighting Scot statue. "Life never goes as you plan it. If we all get a road map, the adventure might be a lot different, but never as interesting."



Impact Corry brings renaissance door to door

BY SARA JUKES
sara@thecorryjournal.com

Neighborhood captains for a program spearheaded by Impact Corry will offer a grant opportunity to residents, and captains are canvassing neighborhoods to speak to as many people as possible for inclusion in the home and street beautification program.

The Renaissance Block Matching Grant Program is

being offered by Erie County Gaming Revenue Authority as a dollar-for-dollar match for homeowners, up to \$5,000 per home, to complete exterior improvements.

There are four neighborhoods in Corry being considered for inclusion when the grant application is submitted.

There is a list of criteria ECGRA is looking for in applications, including consecutive houses wanting to

participate, neighborhood organization, effective communication between neighbors and community investment.

The application process to receive the ECGRA grant was supposed to open in November but did not. Impact Corry Community Development Director Chuck Gray is expecting the grant to be opened in December and needs to have improvement commitments

from neighborhoods by Dec. 20 at 5 p.m., in order to narrow down which neighborhoods will be included in the ECGRA application.

While borders could be altered at a later date for better inclusion, eligible homes are as south as West Washington Street, east to Wayne Street, north to Bond Street including the south side of East Irving Street between Wright Street and Wayne Street, and west to

Mead Avenue.

A Facebook page called Our Town Corry has been created to provide the public with more information as it is released.

Neighborhood block captains chosen so far are Jeff and Tracy Sproveri, Holly Wood, Kenneth Smith, Linda and Rick Brown, Leonard Baker, Nick Heil and Dale Henderson.

◀ See Impact, P.3



Linda Brown



Rick Brown



Kenneth Smith



Leonard Baker



Nick Heil

Impact

(Continued from front page)

Each block captain is choosing his or her own strategy to reach out to neighbors, but each one will be explaining the program and will have applications for those who are interested.

"Interest and organization is what we are trying to gauge," Gray said.

The Browns plan to knock on doors as a team in the neighborhood of Wright and Wayne streets.

"Basically, we are going to tell them about the program, the possibility of grants and ask them what kind of improvements they might want to do in the next couple of years," Rick Brown said.

Every captain is familiar with the program and can answer questions to guide residents in finding a project that is eligible.

Smith has already started going door to door in his neighborhood, explaining the program and gathering interest.

"You can't complain about all the bad things in town if you're not willing to step up and do something yourself, so I felt I needed to be a part of it and try to make a difference," Smith said.

Smith said he lives in a "working neighborhood," referring to his neighbors as hard working residents and has got-

ten positive response from neighbors for participation in a program that will help pay for half of home improvements.

Baker has also started visiting neighbors and gathering interest. He has received positive responses.

"I wanted to get involved in the community to help better it," Baker said. "We have a good community but I want the community to grow and bring good people to Corry," Baker said.

Heil is starting on Bond Street and working his way out from there.

Heil said he looks at volunteering as a neighborhood captain as a chance to improve the city and feels that it corresponds with the work he does in his day job as the city of Corry business manager, even though the city is not involved with this program.

"I thought it made perfect sense for me to be as involved as I can with this project," Heil said.

After all applications are in to Gray, she will be able to narrow down which neighborhood is put on the ECGRA application based on things like the amount of interest.

More information can be found on the Our Town Corry Facebook page, or by calling 814-664-3884.



VIEWPOINT

OUR VIEW

Innovation key to Erie's future

The issue: Innovation District changing course
Our view: Erie needs diverse economic base

It was never going to be easy — using a big check and a bold idea to conjure a new economic engine in Erie centered on innovation and technology. The Erie Innovation District launched just three years ago under the leadership of Mercyhurst University and with the support of a \$4 million grant from the Erie Community Foundation, the Susan Hirt Hagen Fund for Transformational Philanthropy and the Erie County Gaming Revenue Authority. Following a model set by other former manufacturing hubs, it sought to pair local academic expertise with businesses to spark growth of tech-based companies.

However theoretical its mandate, as reporter Jim Martin has detailed, the EID notched material advances. Under CEO Karl Sanchack's leadership, the Innovation District helped pair the city of Erie with Quantela Inc. to expand smart city technology that is vital to attracting investment.

Two summer accelerator programs that offered mentoring and \$50,000 in seed money to startups resulted in a handful of those companies making Erie their base.

Following the Erie Homecoming event in August, Connecticut-based CapZone Impact Investments announced the creation of a \$10 million venture capital fund focused on recruiting startups to Erie.

Tech-based companies from other cities have expanded into Erie, including ValueMomentum, MCPc and Federal Resources Corp. Mercyhurst and Gannon University are both honing cyber security academic programming.

We welcomed as a sign of maturity news in October that the Innovation District planned to establish itself as a nonprofit independent of the initial grant funding and administrative support from Mercyhurst.

New, somewhat opaque, developments announced Monday, however, raise questions.

Sanchack is stepping down and the new EID board says it wants to find what Jim Martin, EID board chairman and president of the Erie region for Northwest Bank, called a more "simplified approach to drive sustained economic growth."

Erie Insurance will continue funding the EID through 2020 and more accelerators are planned, he said.

Karen Kraus Phillips, a vice president and spokeswoman for Erie Insurance, noted the EID needs to be self-sustaining and work with the local innovation community and funding partners as it moves ahead.

"We are trying to determine where we fit and what we should do," Martin said.

Even with decades of crushing job losses, Erie is fortunate to retain a healthy manufacturing base. But it has felt its past losses so keenly in part because of its reliance on the sector.

Better to cultivate a diverse economy by seizing relevant modern opportunities for innovation and growth. Data security, especially when it comes to industries like health care or insurance, for example, seems laden with opportunities for synergy with Erie's existing companies and academic institutions.

The EID's self-examination we hope yields clearer vision and a confident path forward, not a retreat.

The Corry Journal, Friday, December 13, 2019

\$120,000 tar and chip equipment purchase approved for spring

BY SARA JUKES
sara@thecorryjournal.com

The hunt for a reasonably priced pugmill, a machine to process road millings into reusable material, ended in a change of direction for the city of Corry and Union City, the two recipients of a 2018 Multi-Municipal Collaborative grant from Erie County Gaming Revenue Authority, which recently approved the purchase of tar and chip equipment instead.

A used 2009 Bearcat emulsion application truck, a used 2010 rubber tire roller and two new hydraulic tailgate chip spreaders were approved for purchase at a recent Corry City Council meeting, with the total price not to exceed \$120,000.

The ECGRA grant was matched by the Corry Redevelopment Authority totaling \$70,000. The remaining \$50,000 was donated by LECOM Health.

As soon as the grant was received, officials in Corry and Union City started looking for a reasonably priced pugmill, but when faced with prices that were too high, both municipalities discussed how the grant could otherwise be utilized and agreed on tar and chip equipment, Corry Public Works Lead Operator Mark Leofsky said.

Ultimately the two municipalities decided the limited amount of use of the pug mill would not make the purchase worthwhile.

"If we got a pugmill, we chewed all our millings and then we didn't get any for five to 10 years, that machine is just sitting there," Leofsky said. "So we went back to the drawing board and thought, what could we utilize more. We came up with the tar and chip equipment."

◀ See Purchase, P.2

Purchase

(Continued from front page)

The truck and roller are being purchased from TC Paving Inc., of Waterford. The truck has 2,000 miles on it and the roller has 75 hours of use.

The equipment will be stored at TC Paving for the winter and the purchase will be completed in 2020.

Together, the application truck and roller cost \$105,000. That leaves \$15,000 to use for purchasing spreaders.

The spreaders will come from a separate vendor, yet to be established. Leofsky is still researching where to get the best deal.

While it is Council's intention to do another 16 to 17 miles of tar and chipping, the job will still need

to be bid out due to the size of the project and the lack of experience the streets employees have with tar and chip equipment.

However, Leofsky said TC Paving has offered to train the Corry streets department employees on the tar and chip equipment.

After 2020, training should allow streets employees to continue addressing any roads that have not been tar and chipped and to continue with road upkeep and repair.

"Some roads done in 2019 will need another coat in two to three years. We'll be able to do that internally," Leofsky said.



Impact Corry takes every third Thursday to grow businesses in Corry

BY SARA JUKES
sara@thecorryjournal.com

Retail and service businesses in Corry soon will be getting a personal visit from Impact Corry Community Development Director Chuck Gray for one-on-one discussions to inspire their participation in meetings she intends to have focused entirely on their success.

Starting Jan. 16, the first meeting of all Corry-area businesses will take place at 6 p.m. at a location to be announced. Impact Corry is calling the meetings Third Thursdays.

Gray said she will start by visiting businesses in downtown Corry, because of the nearing deadline of the façade program for downtown businesses, and will be working her way out through the Corry area using a map to check off every business in town.

A Façade Renovation Matching Grant Program was announced in November to help downtown businesses make exterior improvements more affordable for the owners of the buildings and businesses.

"People have already heard a bit about the façade renovation portion of the Mission Main Street program, however there is

more to this program to help local businesses thrive," Gray said. "To get the word out and to start making even more personal relationships with business owners, beginning in January, I'll be opening every business door I can find in Corry to meet the owners, find out their needs, learn what would help them grow and try to support that through the services we are

offering in the grant." Gray will first be reviewing with business owners the downtown Corry façade renovation program to make sure every eligible person has heard about it and can participate.

She will be sharing the start of a Small Business Jump Start program that will be offered by Corry Hi-Ed soon. This is an entrepre-

neurship program to help small business owners with things like networking and growth opportunities. Gray said more details will be forthcoming.

Gray will also be discussing the start of Third Thursdays, which will be open to all business owners.

Third Thursdays will focus on the needs of business owners and what can be

done to help every business grow.

The first meeting will focus on topics that affect businesses. Surveys will be handed out to gather individual priorities of each business to see how many businesses have the same issues.

Survey questions may include: What keeps you from doing the work you need to do? What will help your business grow? What would you like to learn and who would you like to hear from?

"We can take those questions and we can talk to people across the nation to find out what are the best solutions currently for each problem," Gray said.

After comparing the top options, Impact Corry can bring in and present the options that fit best to help companies with the same issues. The goal is to address the best solutions for each problem.

"What if someone says 'I don't have people interacting with my website,'" Gray said. "I will go to businesses that are succeeding — either local or regional or beyond — with their website and with people in communication because people drive sales, not buildings."

See Thursday, P.2



Sara Jukes/The Corry Journal

Impact Corry Community Development Director Chuck Gray will be going to Corry businesses to connect with owners and inform them of every portion of a Mission Main Street Program grant, from Erie County Gaming Revenue Authority, to help local businesses thrive. This includes a Third Thursdays program, open to all business owners, and will focus on their needs.

Thursday

(Continued from front page)

Whoever attends the first meeting will be helping to construct meeting content for the next 35 meetings that will take place over the next three years.

"Essentially, over the next three years, we want to listen to the issues that business owners are having and help them solve them. Anything from workforce development to signage," Gray said. "I don't care what it is, Impact Corry wants to hear from the community of business owners. Third Thursdays will be a tool for addressing those needs."

While Gray will be reaching out one on one to Corry area business owners, businesses from surrounding areas are welcome to attend.

"The more that we are an attractive region, the more we are an attractive destination," Gray said.

Gray said she finds that most business owners struggle with the same issues.

"Everyone who adds to the conversation adds something we don't know," Gray said. "Everything is better when there are more voices

involved."

Another topic Gray will discuss with Corry business owners is the development of a Corry brand logo, available for use by any business.

The logo was developed with students in Edinboro University's Center for Branding and Strategic Communication.

Impact Corry will be continuing to work with the Edinboro program during the next semester to develop a marketing campaign for the Corry area, including social media.

"If business owners are interested in that process, they can join in," Gray said.

Business owners will be introduced to a website that is being developed to represent all things Corry with promotions, events and even Google Earth.

"Our hope is that every business in Corry will be identified on that website," Gray said.



Contributed graphic

A brand logo has been developed for Corry, and will be available for use by all area businesses.

Gray would like to have every business connected with its personal stories, business philosophy, pictures and even videos.

"We want to connect people to Corry," Gray said. "People will connect to stores if they know the owner or know the purpose behind it. That's what drives people's dollars. So we want to tell those stories for each business in Corry."

Gray said she wants to col-

lect all the data before the website goes live.

Anyone with questions or inquiries can call 814-664-3884, ext 5.

"I want to get to know our business owners," Gray said. "Every day I'm out there seeing what's available and talking to people with great ideas. The more I know about what our business owners think and want, the more good stuff I can bring into Corry."



Friday, January 10, 2020

Neighborhoods announced for Renaissance grant

BY REBEKAH WALLACE
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Members of Impact Corry and a Renaissance Block Grant Committee met with leaders from four different Corry neighborhoods on Tuesday to discuss plans for moving forward with an available Renaissance grant application meant for improving and beautifying eligible sections of the city.

Pending application, the grant money will be made available by the Renaissance Block Matching Grant Program, offered by Erie County Gaming Revenue Authority. It allows for up to \$5,000 per home or multifamily housing structure to be used for various types of renovation projects. The program allows for up to \$150,000 to be awarded per application.

Together, the four eligible neighborhoods stretch as far south as West Washington Street, east to Wayne Street, north to Bond Street (including the south side of East Irving Street between Wright Street and Wayne Street) and west to Mead Avenue. They were each given a name: School House Block, Park View, Bear Creek Trestle and Hiram's Haunt.

Park View was later changed to Park Place by its residents, Impact Corry Vice President Pat Goodsel said.

A color-coded map of these designated neighborhoods and the housing structures they encompass can be accessed on an Our Town Corry Facebook page.

School House Block was awarded a projected \$220,075. Renovations in



Erin Passinger, left, of the Corry Redevelopment Authority, and Pat Goodsel, vice president of Impact Corry, filter through Renaissance grant paperwork.



Resident Nick Heil, left, and Impact Corry Community Development Director Chuck Gray discuss plans for bettering Corry's neighborhoods at Tuesday evening's meeting.

this neighborhood, expected to take place during the upcoming 2020 summer building season, will be prioritized if and when funds are awarded in April, Goodsel said.

Park Place was awarded a total of \$65,875. Projects in this neighborhood will be next to receive available

funds. Bear Creek Trestle was awarded \$50,525. Hiram's Haunt was awarded \$19,900.

Besides indicating which neighborhoods and homes will be included in the upcoming grant application and a projected dollar amount for each neighbor-

hood, the results announced on Tuesday reveal a point system that rated them according to certain predetermined criteria.

This point system also helped to determine which neighborhood would be prioritized should grant funds become available.

◀ See Renaissance, P.2

Impact Corry lays out criteria for grant money

BY SARA JUKES
sara@thecorryjournal.com

In order to award a neighborhood as the first in Corry to participate in a Renaissance Block Matching Grant Program, each of four eligible neighborhoods was evaluated based on a point attribution system based on a list of grant criteria.

The grant program is offered by Erie County Gaming Revenue Authority as a dollar-for-dollar matching grant home beautification program.

Impact Corry Community Development Director Chuck Gray said there is a list of criteria ECGRA is looking for in applications, and in order to help Corry's neighborhoods be as eligible as possible, Impact Corry Vice President Pat Goodsel constructed a quantifiable scoring system.

The most that could have been awarded was 100 points, broken down into three categories.

The first category was contiguity — the number of adjacent properties.

◀ See Grant, P.2

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Renaissance

(Continued from front page)

Because the renovations are already projected to exceed \$150,000, Impact Community Development Director Chuck Gray says that she is on the lookout for additional funding options.

"I am looking for more funding opportunities going forward," Gray said.

Those in attendance at the meeting discussed viable options for deciding which projects will get to go ahead if the funding is more limited than the awarded amounts project. One idea brought to the table was developing criteria for rating the necessity of each project. For instance, a leaking roof or windows in dis-

repair would be prioritized over something related to beautification of the property.

On the other hand, should the awarded grant money exceed what is needed for School House Block's projects, Gray said that those funds could become available to the second neighborhood, Park Place, right away.

The neighborhood leaders, called captains, volunteered for the task of promoting and spearheading this project within their respective areas and met for the first time in early December, Goodsel said.

Neighborhood captains include: Jeff and Tracy Sproveri, Holly Wood for

Bear Creek; Kenneth Smith and Tom VanTassel for Park Place; Linda and Rick Brown, Leonard Baker, Nick Heil and Dale Henderson for School House Block. Goodsel confirmed that there are currently no captains for Hiram's Haunt.

Block captains will continue to facilitate these tasks going forward.

Goodsel and Gray noted at Tuesday's meeting that the next steps are for School House Block participants to clarify and polish their applications and submit official project estimates by Jan. 31. Gray said she will use this information to compile the complete grant application by the end of

February so that it is ready to submit by the due date in March.

Goodsel noted that there is a two-year window for using any awarded funds, and then the city can reapply during the next grant cycle.

Additionally, Gray said that DIY proposals will be accepted, so long as they are accompanied by itemized costs for different projects. For example, anticipated costs for redoing steps must be included, as well as a separate estimate for improvements to a roof.

Those interested in following this project can visit the Our Town Corry Facebook page for continued updates.

Grant

(Continued from front page)

"We have a map of the neighborhood and we've posted each of the homes that are in the application and then we count how many properties they're adjoining to," Goodsel said.

It is better to focus on properties that overlap to some degree and are continuously connected.

If we have a neighborhood of 10, for example, we might have a cluster of three and a cluster of four and then three individuals," Goodsel said. "The aim for the project is to address the clusters because the more you address in the same area, the better results you have and the more you are turning the neighborhood around."

The second category, worth 30 points, was strategic, which is broken into three subcategories.

One was proximity to a community asset, such as a park or a school.

Another subcategory is whether improvements to a residence will also improve a gateway such as Main Street, Center Street or

Smith Street.

The last subcategory of the strategic category is a street's marketability or power to reduce blight.

That subcategory has to do with visibility, such as on a high traffic street.

Each of those subcategories were worth 10 points.

The last scoring category, worth 40 points, is organization and collaboration. This category is broken into five subcategories — quality of plan; communication for cohesiveness; demonstration of a neighborhood identity; past, present and future activities; and projected expenditures.

"All together it's worth 100 points," Goodsel said.

"We scored each of the four neighborhoods and then we used that to determine which is the first neighborhood we're going to move forward working with."

In trying to conform to ECGRA's expectations, Gray said she feels the point system gives Corry the best opportunity to obtain the grant money.



Neighborhoods & Communities

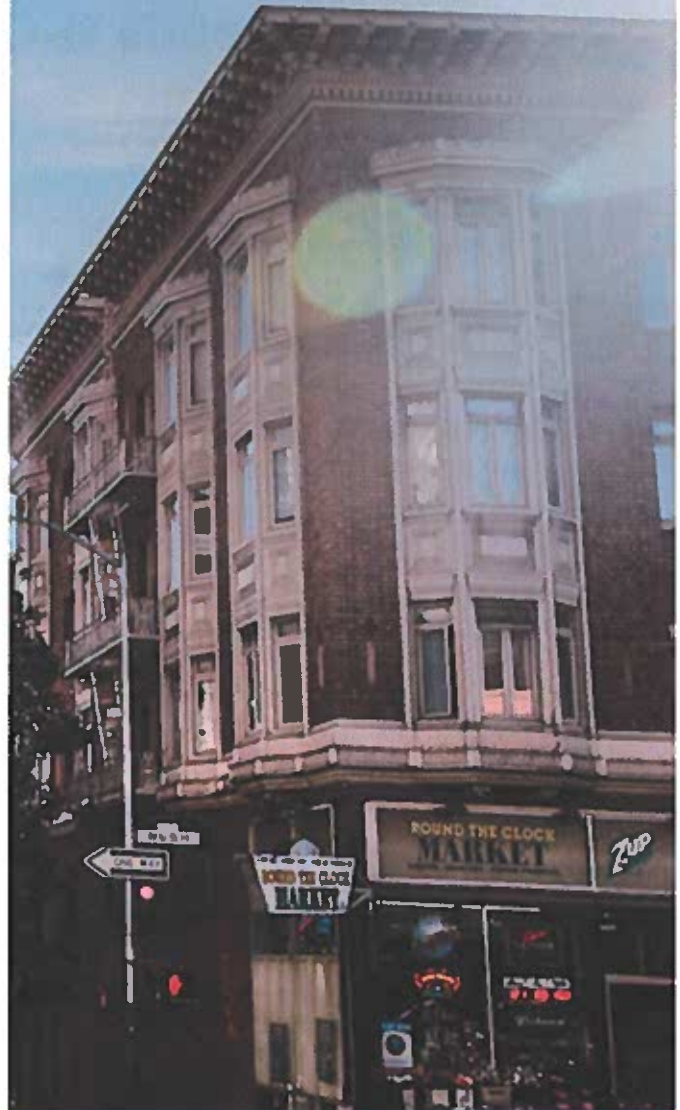
A Midterm Evaluation



IMPACT
NEIGHBORHOODS
& COMMUNITIES

January 2020

Dr. Perry N. Wood
ECGRA, Executive Director
pwood@ecgra.org



ECGRA
ERIE COUNTY GAMING REVENUE AUTHORITY

Neighborhoods & Communities

A Midterm Evaluation

Executive Summary

In 2018, the Erie County Gaming Revenue Authority (ECGRA) designed three placemaking grant programs to address revitalization of commercial corridors, neighborhood housing, and preservation of historic structures with commercial value for the express purpose of stemming the tide of blight and reversing historic disinvestment. They are as follows:

- **Anchor Building**
- **Mission Main Street**
- **Renaissance Block**

This Midterm evaluation looks at each program in summary, capturing interim results. The purpose is to give the ECGRA board of directors an understanding of where funds have been invested, how the implementation is going, and illustrate interim outcomes. Some analysis is provided followed by staff recommendations.

“These strategic investments allow for the renewal of a marquee building, while supporting the communities they ‘anchor’,” Sen. Dan Laughlin

Introduction

Erie Refocused (2016) challenged the City of Erie to invest strategically in concentrated places that could yield the best multiplier effects. The plan refers to these places as “areas of work” and “strategy zones” to concentrate financial investment. The Neighborhoods and Communities impact area is a direct response to this plan. Two years of research -- focus groups, workshops, and benchmarking -- led the ECGRA team to redesign the scale and flexibility of **Mission Main Street**, while creating the **Renaissance Block Program** in the image of the Pete Lombardi inspired program in Jamestown, NY. **Anchor Building** came in response to numerous plans to stabilize and preserve our rich architectural past. The three programs are complimentary in their approach, focus, and intended outcomes.

Plans like *Erie Refocused* lay out a wonderful strategy with principles, maps, data points, graphs, history, and findings all backed by interviews, public meetings and secondary data. What plans don't do: tell you exactly how to implement the revitalization process. Neighborhoods and Communities is a **tactical funding plan** to implement the wisdom behind *Erie Refocused*.

This midterm evaluation summarizes how these tactics have been funded all over Erie County.



Outcomes

The following outcomes summarize the impact of the Neighborhoods & Communities grantmaking and mission-related investments (MRI). These results are aggregated from anchor building, mission main street, renaissance block, and MRIs.

1. **Neighborhoods & Communities funding has served the whole of Erie County.** There are nine (9) neighborhoods in the City of Erie and six (6) communities in rural Erie County that are actively working with the ECGRA staff on developing long-term revitalization projects. Although the funds are dispersed throughout Erie County, they are focused in ways that create a greater impact, such as commercial centers and residential assets central to future development.
2. **To date, these programs have produced quantifiable results.** Homes have been restored, facades repaired, large historic structures with commercial value to small business have been preserved. ECGRA funds act as a catalyst in getting these projects to implementation phase. In some cases, these funds were the impetus to begin revitalization work. If we take a page from the Jamestown playbook, we will be able to compare housing values in RB neighborhoods before the grant and in five years to gauge success. Another form of success can be captured in photographs. As curb appeal programs, the visible transformation of these places speaks volumes.
3. **These grant and loan dollars have unlocked private capital, other funders, and the Commonwealth's NAP Tax Credit.** Leverage has always been an important part of the ECGRA funding formulas. These programs are designed to incentivize the property owner to invest. Closeout reports list private investment as the chief form of local match. In addition, some localized funders like the Corry Community Foundation, Union City Foundation, and North East Community Foundation have invested alongside ECGRA. The Commonwealth's Neighborhood Assistance Program (NAP), a tax credit, is designed to assist in economically distressed places. A recent analysis by ECGRA shows that NAP tax credits were the most frequently cited form of publicly funded leverage to ECGRA dollars. Specifically, \$1,358,200 of NAP tax credits were used as match in acquiring \$1,718,191 of ECGRA dollars.
4. **These programs provide both economic impact and equitable development.** There are economic development benefits to improving housing stock, changing the market dynamic of commercial corridors, and proactively preventing blight. In most cases, a home is the largest source of wealth that the average citizen masses in their lifetime. Small businesses grow

when their location attracts customers. Historic preservation has long been cited as a catalyst for the economy. Equitable development is a valuable tool in strengthening the social fabric of neighborhoods. Nonprofits that gather homeowners are assisting them in accessing funding that would not have possible to carry out a self-determined revitalization process.

Anchor Building

The Anchor Building grant program is an adaptive re-use funding program. The program provides resources to enable 501©3 non-profits, municipalities, and municipal authorities to strengthen a community, neighborhood, or commercial district by redeveloping, enhancing, and preserving an under-utilized or vacant building that has the potential to serve as a catalyst for greater investment, commercial, or cultural/social activity.

Anchor buildings are most often historic structures located in the heart of a community, and possess intrinsic historical, architectural, and/or cultural qualities that make places special or unique. Also, these buildings can be adaptively re-used due to the quality of original construction, location, and suitability for new uses. Unfortunately, communities find that these older buildings are difficult to re-use due to construction costs relative to modern building code requirements, lack of financial resources, or low appraisal values.

ECGRA funding has served as a vital part of the financing structure to bridge the gap, boost the real estate market, assist in developing equity, and enhance the quality of place. Examples include:

- Saint Mary's School Building now serves small businesses with an arts focus.
- PACA building now serves as a performing arts venue and hosts small businesses.
- Wayne School building is being converted to a center for arts & technology with a healthcare center that serves the neighborhood.

Chart 1. Summarizes the 2018 and 2019 recipients, requested funds, awarded funds, and an interim result as of December 2019. Recent recipients were not asked to respond for this report.

Chart 1. Anchor Buildings 2018-2019

Organization	Project Title	Request	Award	Interim Result
2018 Recipients				
City of Corry	Corry City Hall Improvements	26,125	26,125	Project halted after construction costs exceeded original estimate
Emmaus Ministries	St. Mary's School Building Renovations	100,000	100,000	Windows, Handicap bathroom installed
Grace Church	Leadership Development Center	100,000	100,000	Project delayed based on legal acquisition from Erie Insurance; on track now
Our West Bayfront	404-406 West 8th Street Rehabilitation	100,000	100,000	Design completed; construction in process
PACA	Building expansion, innovative repurposing	93,126	93,126	Project complete: additional studios completed on 4th floor; match from windows and façade (partially funded by the city)
2019 Recipients				
Benedictine Sisters of Erie	Steam Boiler Replacement	42,000	42,000	
Erie Center for Arts & Technology	Wayne School Reimagined	100,000	75,000	
Erie Masonic Temple Preservation Foundation	Masonic Temple Sidewalk Vault Rehabilitation	100,000	70,000	
HANDS	Boston Store Place North Wall Improvements	50,000	50,000	
Impact Corry	Rehabilitation of Railway Express Office	100,000	75,000	
Mercy Center for Women	Holy Rosary Building Development Project	100,000	100,000	
		\$911,251	\$831,251	

Mission Main Street

The Mission Main Street grant program is based on the nationally recognized main street model developed by the National Trust for Historic Preservation. The Trust model identifies investments in: organization, design, promotion, and economic restructuring as the central building blocks to main street renewal. ECGRA has adopted this model in our grantmaking and has held several workshops to build capacity with main street managers, borough managers, and public policymakers interested in commercial development and historic preservation. This includes assisting the Erie Downtown Partnership in bidding on and hosting the Pennsylvania Downtown Center statewide conference in 2019.



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Main Streets across the country have fallen into disrepair because of the diaspora of retail from business districts to malls. In communities where main streets are well-maintained, there is a sense of vibrancy and civic pride. Mission Main Street grants improve Erie County's primary commercial corridors – geographically distinct “main streets” that serve to incubate and host small businesses, events, historic structures, and the community's central parks. Main street revitalization is an economic and community development strategy that creates jobs, promotes tourism, addresses real estate disinvestment, thereby stemming the tide of blight and improving the surrounding neighborhoods.

ECGRA funding has been building capacity with main street associations since 2013. In 2018, the Mission Main Street grant shifted from supporting small, capacity building projects to full-scale revitalization plans. Funding increased from a maximum grant of \$15,000 annually to \$250,000 over 3 years. Examples include:

- Sisters of Saint Joseph's efforts to revitalize Federal Hill district through façade improvements, banners, and planters.
- Union City's Historic District designation, diner restoration, and facade improvements.
- Edinboro Borough's comprehensive streetscape and façade improvements.

Chart 2. Summarizes three rounds of funding to twelve (12) applicants, includes project title, grant request, grant award and interim results as of December 2019.

Chart 2. Mission Main Street 2018-2020

Organization	Project Title	Request	Award	Interim Result
Round #1 Recipients				
Borough of North East	Clinton Street Business District	250,000	250,000	Marketing program; planning stages with PennDOT for underpass
Borough of Union City	Historic Preservation Plan and Designation	10,000	10,000	Historic preservation plan is complete
City of Erie	Downtown Streetscape Masterplan - State Street Improvements	250,000	250,000	In design phase
Erie Downtown Partnership	Placemaking & Elevation of Built Environment - Gateways & Public Art	250,000	250,000	In design phase
Round #2 Recipients				
Borough of Edinboro	Business Façade Revitalization	250,000	250,000	Small business training has begun; façade program is in outreach
Borough of Union City	Downtown Improvements	250,000	200,000	Upper floor assessments underway; 3 facades complete
Our West Bayfront	Re-store 8th Street Corridor	250,000	250,000	façade program is in outreach
Preservation Erie	Technical assistance to nascent main streets in rural communities	150,000	150,000	Work in Albion is underway
Sisters of Saint Joseph Neighborhood Network	Independence Hill Facades, 19th & Parade Street Intersection	250,000	250,000	6 facades in design phase; phase 2 begins in spring 2020
Round #3 Recipients				
Borough of Girard	Façade Matching Grant	170,000	170,000	façade program is in outreach
Impact Corry	Comprehensive Entrepreneurial Ecosystem & Business District Destination	202,400	202,400	façade program is in outreach
Waterford Borough	Façade Matching Grant	249,800	249,800	façade program is in outreach
		\$2,532,200	\$2,482,200	

Renaissance Block

The Renaissance Block program is a financial incentive-based grant designed to address and reverse housing blight in Erie County. Based on the Jamestown Renaissance Block program pioneered in the City of Jamestown, the grant goes toward curbside improvements visible from the street in order to incentivize visual transformation and address deferred maintenance. By utilizing an existing network of neighborhood revitalization groups, the ECGRA has been able to quickly and efficiently deploy funds to “areas of work” identified as core strengthening, stabilization, and middle markets.

The problems with deteriorating and code-deficient residential structures are well-documented and far-reaching. Properties in poor condition can reduce the market value of adjacent homes. This discourages nearby property owners from making investments themselves thus starting or continuing a cycle of disinvestment. *Erie Refocused* (2016) estimates that \$96 million in home improvements and routine maintenance are being withheld annually in the City of Erie due to poor market signals. The same can be said for Corry, Edinboro, Girard, North East Borough, and Union City. Simply put: Renaissance Block unlocks capital investment.

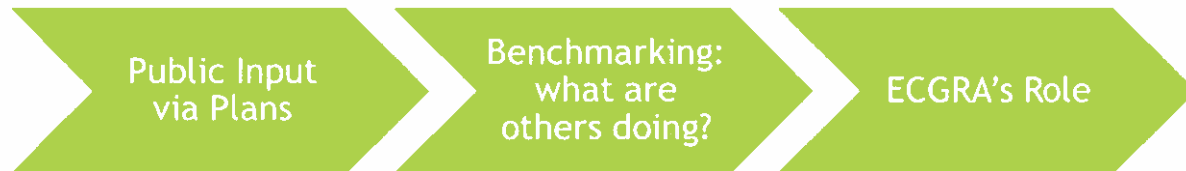
Chart 3. Renaissance Block

Organization	Project Title	Request	Award	Interim Result
Round #1 Recipients				
Academy Neighborhood Association	Revitalize East 28th Street	22,500	22,500	50% Complete
Borough of North East	Building Blocks	150,000	50,000	Completed
Borough of Union City	Renaissance Approach	50,000	50,000	Completed
Our West Bayfront	Renaissance Approach	150,000	100,000	90% Complete
Robins Blass Neighborhood Watch	Exterior Improvements, Beautification	6,000	6,000	Completed
Sisters of Saint Joseph Neighborhood Network	Renaissance Approach	70,000	70,000	Completed
Sisters of Mercy	Buffalo Road Corridor	25,000	25,000	Completed

Round #2 Recipients				
Bayfront Eastside Task Force	Renaissance Approach	50,000	50,000	25% Complete
Preservation Erie	West 21st Street Historic District	150,000	53,840	75% Complete
ServErie	East 6th Street Corridor	120,000	58,000	25% Complete
		\$793,500	\$485,340	

Studies & Public Involvement

The ECGRA process for designing tactical funding programs was implemented in order to create the Neighborhoods and Communities approach. Following a three-step process, the staff designed these programs utilizing A) public input via community plans, B) benchmarking; looking at what others are doing, and C) synthesizing these two components to draft grant guidelines.



Several recent community planning efforts have recommended reducing blight and incentivizing investment as an economic development strategy. Plans such as *Erie Refocused* (2016) take it a step further pointing out that concentrated investment is key to creating an economic multiplier effect. A list of studies and pilot projects used to inform the policies behind the Neighborhoods and Communities grant programs are as follow:

- *Emerge 2040* (2015)
- *Erie Refocused* (2016)
- Corry Neighborhood Initiative Pilot Project (2014)
- *Proposed Business Plan for Erie Land Bank* (2015)
- *A Citizen's Action Guide to Blight* (2016)
- *Erie County Cultural Heritage Plan* (2017)
- *Strategic Assessment of Blight in Erie County, PA* (2012)
- *Our West Bayfront Community Plan* (2016)

Placemaking

Currently working in nine (9) City of Erie neighborhoods/commercial districts and six (6) rural communities, the ECGRA is making or in the process of making grants and loans. Those places are listed in the chart below.

City of Erie Neighborhoods & Commercial Districts	Rural Communities
<ul style="list-style-type: none"> • Academy Neighborhood Association (Academy-Marvintown) • Bayfront Eastside Task Force (East Bayfront) • Central Business District (downtown) • Independence Hill (Little Italy) • Our West Bayfront (West Bayfront) • Preservation Erie (Greengarden & Little Italy historic districts) • Robbins Blass Neighborhood (Greengarden) • ServErie (East Bayfront) • Sisters of Mercy (Fairmont-McClelland) 	<ul style="list-style-type: none"> • Corry • Edinboro • Girard • North East • Union City • Waterford

Leverage

The ECGRA requires a 1:1 match for all grant programs. This leverage requirement, at a minimum, doubles the impact of the ECGRA dollar. The following are estimates for budgeting and cash flow purposes.

2020 Grantmaking

	ECGRA	Recipient	
Anchor Building	400,000	400,000	Leveraged Impact \$2,430,000
Mission Main Street	415,000	415,000	
Renaissance Block	400,000	400,000	
	\$1,215,000	\$1,215,000	

2021 Grantmaking

	ECGRA	Recipient	
Anchor Building	400,000	400,000	Leveraged Impact \$2,430,000
Mission Main Street	415,000	415,000	
Renaissance Block	400,000	400,000	
	\$1,215,000	\$1,215,000	

Mission-related Investing (MRIs)

In addition to grantmaking plans, the ECGRA will be vetting multiple revitalization funds designed to make loans that act as bridge financing in order to attract banks and other sources of private capital. The vetting process of an MRI is more extensive. Participation is required from other funding sources beyond a 1:1 match. The more diversified the funding streams, the less ECGRA must risk in the portfolio. The following examples are only hypothetical now. Each nonprofit is in the process of fundraising.

MRI Examples

	ECGRA	Affiliate and/or other Foundations	Bridgeway Capital or other CDFI	Banks and/or New Markets Tax Credit
Sustain North East Fund	400,000	100,000	300,000	100,000
Erie Center for Arts & Technology	500,000	1,000,000	3,000,000	3,152,000
	\$900,000	\$1,100,000	\$3,300,000	\$3,252,000

Recommendations

The team at ECGRA has successfully analyzed, implemented, and tweaked these three grant programs since 2018. Each requires a complex community coalition of residents, business owners, nonprofits, local government, and funders. These programs effect the built environment, public perception of market value, and they build capacity at the neighborhood level. In order to continue supporting these programs, we recommend the following:

- Based on the midterm information, **we recommend launching another round of Anchor Building and Renaissance Block in the new year** in order to give neighborhood champions

enough time to secure contractors for the Spring 2020 construction season. We will continue to monitor Mission Main Street recipients and report back on their progress.

- **We propose utilizing a Neighborhoods & Communities Report format to communicate with local government officials.** These programs are being used as match for state level and foundation funding. Erie County's investments through the ECGRA's Neighborhoods and Communities program is the primary catalyst for accomplishing revitalization objectives set forth in county-funded plans like *Emerge 2040*, *Erie Refocused*, and the *Cultural Heritage Plan*. Local elected officials need to understand how ECGRA has aligned resources with their efforts.
- **We propose that ECGRA leverage its expertise in this area by collaborating with other funding agencies.** The ECGRA team would share their due diligence on applicants with other funding agencies and make awards based on criteria set forth in ECGRA's Guidelines. ECGRA has an established workshop, application, and award process in place. In turn, we would provide other funders with documentation in the form of closeout reports, which include programmatic and financial data.
- Finally, **we recommend a research project** that looks at new approaches to financing corridors, policy goals aligned with a complete streets concept, and additional grants that offer financial support for placemaking. This research along with interim reporting may shape future iterations of Neighborhoods and Communities.

Conclusion

The ECGRA teams' background in local government, neighborhood renewal, main street management, planning, redevelopment, and construction activities makes us uniquely positioned to design and administer this trio of programs. In addition, our collective networks within the City of Erie and the rural parts of Erie County have been strengthened through these programs. The staff believes that a strong foundation has been laid to make Neighborhoods and Communities a signature thematic area for many years to come. As the Authority moves forward, we will continue to collect status reports and financial data to inform the board of directors. Should you have any specific requests or comments, do not hesitate to share with the staff.





**Professional
Governmental
Underwriters, Inc.**
The Authority.

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Richmond, VA 23235 www.pgul.com
Toll Free: 800-586-6502 Fax: 804-272-7852

Public Officials Management & Employment Practices Liability

Proposed Insured: Erie County Gaming Revenue Authority
5340 Fryling Road, Suite 201
Erie, PA 16510

Application #: POL0952032-01-REN

Thank you very much for your submission. Based upon the information received and subject to the limitations outlined below, we are pleased to offer the following:

QUOTATION

Coverage: See coverage form PGU POL 2001 (04/2017) for terms, conditions and limitations

Form: Claims Made

Retro Date: None - Full Prior Acts

Insurer Information: Greenwich Insurance Company
A member of the AXA XL Group of Companies
Best Rating: A XV
Admitted Insurer

Filings / Taxes: Not Applicable

Quotation / Indication valid until: 2/1/2020

If we are offering coverage on a surplus lines basis, the agent is responsible for handling of filings unless we note otherwise on this quotation. If we have provided terms using bid specifications or an application other than ours, the quote is subject to change pending review of a completed and signed PGU application.

Public Officials Management & Employment Practices Liability

Proposed Insured: Erie County Gaming Revenue Authority

Terms	Limits	Retentions each claim including LAE	Premium
Public Officials Management	\$1,000,000	\$7,500	\$6,370.00
Employment Practices Liability	\$1,000,000	\$10,000	Included
Policy Aggregate	\$1,000,000	[REDACTED]	[REDACTED]
Non-Monetary Coverage - Defense Only	\$50,000	\$7,500	Included
Non-Monetary Coverage - Defense Only Aggregate	\$100,000	[REDACTED]	[REDACTED]
Crisis Management	\$25,000	\$5,000	Included
Features/Enhancements			
Punitive Damages		See Retentions Above	Included
Personal Injury		See Retentions Above	Included
Third Party Wrongful Acts		See Retentions Above	Included
Back Pay / Front Pay		See Retentions Above	Included
Loss of Earnings		See Retentions Above	Included
FLSA / Wage and Hour Coverage	(SubLimit) \$50,000	\$10,000	Included
Optional Increased Limits			Additional Premium
	2,000,000 CSL		N/A
	3,000,000 CSL		N/A
	4,000,000 CSL		N/A
	5,000,000 CSL		N/A
Premium, Fees and Taxes			
	Total Premium:		\$6,370.00
Comments:			
<p>By purchasing this coverage, you will have the opportunity to register for our EPL Risk Management Website where you will be able to access up-to-date articles and information, live online and on-demand seminars, as well as on-demand and live online training on topics every EPL insured needs. You will also be provided with a toll-free EPL Loss Prevention Hotline to access our EPL Risk Management Specialists if you have questions on employment related issues or believe you may have an issue that could potentially lead to a future claim. Insureds can access these services throughout the policy period at no additional cost.</p>			

Public Officials Management & Employment Practices Liability

Proposed Insured: Erie County Gaming Revenue Authority

Deadly Weapon Protection Insurance is available through Professional Governmental Underwriters, Inc. Please contact your underwriter if you are interested in additional information about this new product

Reminders:

A written request is required to bind coverage.

Backdating of coverage is not allowed.

See attached Coverage Features attachment for additional information.

Limits, retentions, terms and conditions quoted do not necessarily match those requested.

This proposal contains a brief outline of coverages to be included in any policy that may be issued in the future.

This is only a summary and the Terms and Conditions of any policy will take precedence over any proposal.

We will not cancel flat after inception date.

Engineering Fee is non-refundable.

Applicable Forms: (Other forms may apply. Consult Underwriter for details.)

PN PA 03 11 17	Notice to Policyholders - Pennsylvania "Insurance Consultation Services Exemption Act" Notice
PGU POL 2000 04 17	Public Officials and Employment Practices Liability Declarations
IL MP 9104 0314 GIC 03 14	In Witness
PGU 2002 04 17	Schedule of Policy Forms and Endorsements
PGU POL 2001 04 17	Public Officials and Employment Practices Liability Insurance Policy
PGU POL 1158 PA 04 17	Pennsylvania State Amendatory
PGU 1103 04 16	FLSA / Wage and Hour Coverage
PN CW 01 09 15	Notice to Policyholders - Fraud Notice
PN CW 02 10 15	Notice to Policyholders - Privacy Policy
PN CW 05 09 14	Notice to Policyholders - U.S. Treasury Department's Office of Foreign Assets Control ("OFAC")

