



MEETING OF THE BOARD OF DIRECTORS
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
November 21, 2019

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – October 2019
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR'S REPORT
12. OLD BUSINESS
13. NEW BUSINESS
 - a. Resolution Number 18, 2019 – Resolution to enter into agreement with the six (6) entities that comprise the recipients of the 2019 Anchor Building Program
 - b. Resolution Number 19, 2019 – Resolution to direct the Erie Community Foundation to release \$468,895 to the Erie County Lead Assets

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, **December 12, 2019** – This is the **Second Thursday** instead of the third Thursday

Time: BOARD MEETING: 8:30 a.m.

Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510 – BOARD Room



Happy Thanksgiving



Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
October 17, 2019

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on October 17, 2019 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Bagnoni, Mr. Barney, Mr. Cleaver, Mr. DiPaolo, Ms. Hess, Mr. Paris, and Mr. Sample. Mr. Lee, Mr. Wachter and Dr. Wood are also present.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Cleaver seconds the motion. There is no discussion of the agenda. Motion carries 7-0.

APPROVAL OF MINUTES – September 2019

Mr. Cleaver makes a motion to approve the minutes as presented. Ms. Hess seconds the motion. There is no further discussion on the minutes. Motion carries 7-0.

DIRECTOR'S COMMENTS

Mr. Sample: Just as an aside, I had an Impact Corry meeting yesterday with Blue Zones and everybody else, and ECGRA's name came up several times and everybody in Corry is very appreciative, the Blue Zone people find them instrumental in the progress that they have made. It's nice that they notice; Chuck is certainly a cheerleader for this place. It's just nice to know that they recognize where these funds are coming from.

And Gary, there was also discussion of the Summer Jobs because with Blue Zones there, we're going to be a little more aggressive in getting set up because I know the County Executive wants 50/50 and we have fallen short of that. I think we're going to be a little better prepared for that.

Ashley Lawson is going to make a contact so that we can be proactive as opposed to reactive next year.

Mr. Lee: Great. Thank you.

COMMENTS BY THE CHAIR

Mr. Paris has nothing to report on today.

PUBLIC COMMENT

There is no public comment.

PRESENTATIONS

There are no presentations.

COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Barney: Good morning everyone. Has everyone had the opportunity to review the Treasurer's Report? I would just like to highlight a few things; income is basic because we just have interest. There is nothing out of the ordinary under expenses. As we move farther down and look at Other Income Expense, that \$175,655 is four entities that include North East Borough at \$82,000 for police consolidation, Girard Borough at \$17,000 for recycling, West County Paramedics at \$70,000 for the wheelchair van, and West County EMA at \$6,654 for safety lighting. You'll see those shown in other reports, and I'll point out where that expense is shown. Then you have \$5,000 for Union City Renaissance Block; that is their third and final payment.

Next, we go to the Balance Sheet. You can see, as was reported in the MaherDuessel report from earlier, the Uncollectables are at \$1.3 million, which we know that if we pass these resolutions later, that figure will increase. I'd like to highlight that nothing has been not collected to date. The Statement of Cash Flow is standard. Are there any questions?

Budget vs. Actual – I just want to highlight a few things. You will see quarterly MaherDuessel and their accounting fees. Office Administration - \$237.57 is for Books, Subscriptions, and Dues; \$201 of that is for books and the \$36 is the Times News. Professional Development shows \$216 and that was for a conference for Perry and Tom that they had attended here in Erie.

Meeting Expenses - \$330 of that was for the Press Conference in Edinboro and the rest was for the Strategic Planning meeting. Outreach - \$379 was for the function down at the Bayfront Convention Center for the County Council candidate briefing which was before the GECAC Annual Dinner. Advertising costs shows the cost of us advertising the Strategic Planning meeting in the newspaper. There is nothing else that is out of the ordinary there.

Next is the Schedule of Grant Reserve and you can see at the top it shows the basic Committed Funds and Uncommitted Funds. It also shows the first and second quarter disbursements. When we go to grants you don't see anything for the month of September

until we get to the Multi-Municipal Collaboration – you can see where I spoke on the Borough of North East, Girard Township, West County Paramedic Association, and the West County EMA. You will also see under the Neighborhoods & Communities Renaissance Block that is where you will see the \$5,000 that went to Union City. A reminder that is their final payment. Moving to the last page you'll see the Union City payment again and see that the amount remaining is \$0.

The Check Detail Report shows the checks that were made out to those four entities in the amounts of \$82,000, \$17,000, \$70,000, and \$6,655. I did want to point out at the bottom the date 9/18/2019 – Harborcreek Little League 2018 Community Assets; why are we still dealing with 2018 when it's this late into 2019? We inquired to them as to why nothing had been done on that check and upon inquiry that they stated they hadn't received it. We had to go back and track our records and track down, put a hold on it, and reissue them the check for that amount. Mr. Wood informed me that they probably just misplaced it, but we needed to take action on it and that was in the amount of \$10,250.

The next page is just the VISA statements – as you can see there is nothing on it except for the \$356.86 pertaining to the phone and showing the payment of it. The next page shows a list of other expenses. You may notice that we are operating on one account now; all three of them are combined in one account. The way it's written down, first it shows Perry, then Tammi, and then Tom; Tom had no activities on this statement here. You'll see the breakdown of office supplies, books that I mentioned, the Professional Development session, the meeting, and everything else is standard.

Are there any questions pertaining to any expenditures that you may see or other questions that you may have at this time? If not, that concludes my report. Thank you.

There is no further discussion of the Treasurers Report. Mr. Sample makes a motion to accept the Treasurer's Report as presented. Mr. Bagnoni seconds the motion. Motion carries 7-0.

- b. Strategic Planning Committee: Mr. Paris: We did have a meeting last week and Perry is going to have some updates on what was discussed there.

Dr. Wood: The Strategic Planning Committee met on Thursday, October 10th from 11:30-1:00 here at Knowledge Park. Three main agenda items were on that agenda. The first was to review a Pilot Project grant called "Creating an Iconic Connection between the Bayfront and Downtown Erie"; the applicant was the Jefferson Educational Society. The project involves a design charrette to work with the City of Erie and PennDOT on creating this iconic connection which is called for in the Erie Refocused plan between the central business district and the bayfront – primarily at State Street but also at other locations along the Bayfront Parkway. The Committee recommended to the full Board that we move forward at today's meeting with a \$5,000 grant to the Jefferson which will be matched with another \$5,000 from Erie Insurance and the Erie Community Foundation.

Mr. Sample: Perry, if I could just ask, who was all in attendance (at the Strategic Planning Committee meeting)?

Dr. Wood: Everyone was there but you and Mr. DiPaolo and Mr. Lee.

The second agenda item was for Erie Center for Arts and Technology known as eCAT; the name of their project is Wayne School Reimagined. eCAT is an affiliate of the Manchester Bidwell Corporation which is a non-profit in Pittsburgh. We were informed that there are now

eleven CAT's across the state of Pennsylvania and there are even more internationally and across the country. Erie joins this family, this great network of workforce training initiatives. We are being asked specifically to come in on the financing for the redevelopment of the Wayne School building which will house the Center for Arts and Technology but will also house the Physician's Health Network which is an anchor tenant for the building and will create a form of sustainability to allow them to operate. There will be a couple other floors available for some type of imaginative exercise in economic development. But for now, the Committee saw a presentation from Daria Develin, got their questions answered, and the Committee came back with a recommendation to the full Board to make a \$500,000 mission-related investment – a loan that we would add to our portfolio. I think it's worth noting that the staff scrubbed the finances and worked heavily with Daria and that this is the region's first New Market Tax Credit project, which I think could be a major tool for economic development for the region. Somebody had to be first and I think this a great project to go first. You're going to see some more details in the resolution as far as the terms go, but like a standard MRI, we'll be asking the Board to empower the director and Solicitor to negotiate the final terms based on what I read in the final resolution.

The next item was the North East Revitalization Fund – they're calling it Sustain North East. The applicant is Downtown North East; they are the 501c3. They came in and presented to us about the fund they want to create along with other groups including the North East Community Foundation, the Borough, Downtown North East, and the Erie Community Foundation. The idea there is to proactively redevelop buildings on the primarily on the main street but also in other commercial corridors. I think it's timely that they're looking at this concept considering what's been going on with Mercyhurst North East. As you've probably seen in the news, within the next three years they are drawing down all activity at that campus; they will be relocating it or disbanding some of that activity or relocating it to their main campus. This is kind of a timely effort for us to work with them on what is a potential moment of crisis for that community in losing a major employer.

I will add to that that we have been keeping Ridge Policy Group up to date on this and we just did a conference call with them yesterday to talk with them about steps we can take to work with North East on. Part of that was to submit two RACP projects to the State budget; both of those summaries have been submitted and they are in the process of being added to the bill with the assistance of Senator Laughlin.

The Committee did hear a presentation from Pat Gehrlein, the Borough Manager, and Char Kerr, the head of Downtown North East and Holly Ferruggia, the head of the Chamber, and the Committee recommended a \$400,000 mission-related investment in the form of a loan to be part of this fund. We did discuss the idea that since this is a project-by-project driven fund that we would hold on to the funds. In both cases, we want to make sure that full fund raising takes place toward the financial goals before we release the funds. In the case of the North East Revitalization Fund, we would draw down based upon a construction schedule on a project-by-project basis depending upon what percentage we are in the portfolio. We did tell Downtown North East we don't want to be any more than 25% of the portfolio in order to protect our investment and share less of the risk and they agreed. The idea would be \$1.6 million as their fundraising goal.

Mr. Sample: I apologize for not being there, but the one question that I had broached with them when they came in initially was, did they present anything dealing with the code requirements for the second and third floors and how they were going to deal with that? I think one of the first things is we want to make sure they have approved plans before we start throwing money at this because we have four projects in Corry right now that are held up

because people started them without approved plans by BIU and then two of them aren't going to get finished.

Mr. Paris: She didn't mention anything specifically about the codes, but I know she mentioned something about working with an agency that they typically work with that handles all the contracting. I'm pretty sure all of that will be taken care of.

Dr. Wood: I would answer that question two ways: 1) they have an imaginative project to create access to those upper floors through the back alleyway and they showed us drawings of that. The revolving loan fund would not be involved in that project; that is something they are going to go for grant funds for.

Mr. Sample: In the balcony or in the restoration of the second and third floors?

Dr. Wood: Restoration of the second and third floors to access the multiple ballrooms and upper floor apartments. But a more specific answer to your question is that the Borough of North East has their own zoning and code enforcement officers, so they are going to proactively work with these property owners on those issues you just asked about.

Mr. Sample: I just don't want to see a bunch of money get spent on stuff and then hear, "Well, now we can't utilize it." This is not related, but what did we ever find out about the money that we were going to give to the Borough of North East for the police department and then the building that was owned by Mercyhurst and what kind of lease they were going to get or how that was going to move forward? I understand they're divesting themselves of everything in North East other than that building. I just want to make sure that we're not going to throw a bunch of money into a building and then in two years they say, "Oh, and by the way, we're leaving."

Mr. Maggio: We haven't released the money yet until they have a lease. I talked to Pat and he said it would be a significant lease of at least 10 years or longer. Pat said they have a commitment to stay there and use the building. I'll follow up but the bottom line is we won't release the money until we see the lease.

Mr. Sample: I know when we did the review that was a question that was brought forward and they said, "We don't know." Thank you.

Dr. Wood: Those are the three recommendations of the Committee. Are there any other questions?

Mr. DiPaolo: I just have one in regards to both the North East and the school, I imagine we don't release the funds until they've met their fundraising. Do we give them a time period to do that or how long do you usually wait before they do that? Or isn't there any set time?

Dr. Wood: It is somewhat open-ended and somewhat arbitrary. Let's talk about the New Market Tax Credit project first – if they don't line up their financing by mid-November, the project will not happen in this calendar year and that is because the New Market Tax Credit allocation comes from the PHFA on behalf of the State of Pennsylvania and they will basically take them off of the list. We will have to revisit it next calendar year. We haven't been in that scenario before, but I would definitely bring it back to the Board to discuss.

The North East Revitalization Fund – the major funders are meeting by the end of this year, culminating with the Erie Community Foundation meeting in December, so we should know something by early January as far as that goes.

Mr. DiPaolo: I was just curious to see how that would work. Thank you.

Dr. Wood: Anything else?

Mr. Barney: One thing also, if they get this funding, both are going to revisit us pertaining to another grant.

Dr. Wood: Anchor Building.

Mr. Barney: Both of them are going to have a grant before. We need to know that if we're going with this, that's going to be coming too.

Dr. Wood: I think part of the discussion at the Committee level, if we're going to make this loan investment, we're probably going to make grant investments as well to support our investment. Starting with the eCAT, they have applied for Anchor Building. The next Committee meeting that we have as a Board will be to review the Anchor Building applications and Tom and I have reviewed. They have asked for \$100,000 for this building.

The second is North East, but they will apply next year assuming they accomplish their fundraising goals in creating this fund and assuming they get site control of an actual building because they have not yet purchased any real estate, which they can't do until they have raised the funds. I think the idea that Mr. Barney is expressing is they are counting on coming back to us for an Anchor Building grant for their first big purchase.

Mr. Cleaver: When did you say they would be back?

Dr. Wood: Next year, but that is just an assumption.

Mr. Sample: We never know what grants we're going to get but I would be cautious to be held hostage to an Anchor Building grant because we funded the other one, we can't afford to not fund them. We have never tried to preferential in that arena.

Dr. Wood: That's a good point. I suppose if it's a bad application, we'll deal with it at that time.

Mr. Sample: It's almost like if we give them this one, are we locked in to continue to fund them in order for the project to succeed?

Mr. Paris: Alright. Let's move on.

- c. Update from County Council: Mr. Leone is not present so there is nothing to report.
- d. Update from County Executive's Office: Mr. Lee: Thank you, Mr. Chairman. I'll spend a couple minutes bringing everyone up to date in reference to the Erie County Community College. Many of you have probably heard that the State Board of Education Special Review Committee will be reviewing the report from the Department of Education dealing with its findings and recommendations on October 29th. This is really important because when the

Administration submitted the application on behalf of the County on June 30, 2017, at that time we were told that it was going to take anywhere between 12 – 18 months because they had not reviewed a community college application in over 25 years. To date, it has taken close to two and a half years and the main reason for that is the politics of it all.

Many of you have probably read in the paper and seen in the media different things pertaining to this community college. One of such is the Administration at one point was talking with the Northern Pennsylvania Regional College; we were. We were asked on behalf of Harrisburg, in particular the Governor's Office, to sit down and talk to see if we could partner with them. That did not transpire due to several different reasons, but the main reason was the curriculum, the Board representation, and perhaps the location of where the college might be as far as a workforce development center. That's what we were proposing at that time.

I need to put an asterisk here. The Administration never deviated and never took the application or was going to remove the application unless, and this is very important, unless everyone was on board that it was the right thing to do with the Northern Pennsylvania Regional College. We always supported the application, we have always followed up with Harrisburg to find out what type of information was needed, so we never deviated from that. We were just asked to explore if there was an opportunity to work with NPRC. We did that; it did not work out. Now we pivot back to giving 100% of our efforts to the application down in Harrisburg.

The meeting is going to happen on the 29th; the Special Review Committee after they have their findings and recommendations from the Department of Education, they are going to give a recommendation to the full Board and the full Board will meet on November 13th and 14th. It is our understanding that they will share their thoughts on the 13th and on the 14th of November they will vote. We're hoping that it will be a positive vote.

One particular item that we don't know and we're trying to find out currently what the status is, there were two items that the Board needed in order to proceed with a vote. One was the report that they're going to get on the 29th and the second is a Memorandum from the Governor's office stating how many community colleges the Governor plans to fund in the ensuing year. Currently there are 14 community colleges in the State of Pennsylvania. If the Governor said he wanted to do 15, we know that Erie would be in. We don't know where that particular Memorandum stands, and that's a very important part of this review process.

The Department of the State Board of Education has shared with us that it is not required to have that Memorandum, but they would like it. Even though it's not required based on the Public School Code, it's very important because it tells if the Governor supports it from a financial standpoint.

Stay tuned. We're excited that they're starting to move on this. At the end of the day we're hoping that Erie County will receive a favorable vote on the community college. Are there any questions?

Mr. Cleaver: How large is the Committee that's voting?

Mr. Lee: It's about 14-15 individuals.

Mr. Cleaver: Are they located throughout the State?

Mr. Lee: Located throughout the State and they were appointed by previous Governors; not all have been appointed by Governor Wolf. One particular tie that we have, many of you remember Dr. Barker former Superintendent of the Erie School District, he's on that Board. We've had individuals reaching out to him, talking with him, addressing any type of questions

he might have. The feedback is that he is looking at it favorably, but you never know until it's actually done. Our take on this from the Administration's standpoint is that we really don't know which way this is going to go. It's like flipping a coin to be honest with you, because there is still a lot of politics involved in this. Again, stay tuned.

Lastly, very briefly, Dr. Wood and I will be going to GECAC this afternoon for the wrap-up session of the Summer Jobs Program 2019. It was a very successful program; GECAC did a very, very good job in my opinion. We had about 160 students complete the program; this brings us to date to over 750 students and an investment of nearly \$1.5 million and that includes County of Erie government, ECGRA, Erie Community Foundation, and Erie Insurance invests some as well. This program is a game-changer; it has been transformative for the young men and women throughout the County and we look to just build upon that. Thank you, Mr. Chairman.

Mr. DiPaolo: I have one question. The Community Foundation supposedly gave another \$300,000 to the Erie group. And that going to be used for advertising?

Mr. Lee: Empower Erie is a part of the Erie County Community College Committee and that consists of the County Executive, myself, James Sparber who is our Director of Finance, Joe Maloney, Ron DiNicola, and Council members Andre Horton and Carl Anderson. You're right, Dom, that the Erie Community Foundation has released \$300,000 of the money to Empower Erie for PR work. Also, they're looking to hire a lobbyist and they're also looking to hire some staff for Empower Erie to help execute the key things with the lobbyist as well as with the media.

The Committee is still awaiting the details of what that looks like. That announcement was done on Tuesday and it came out on Wednesday that the State Board of Education would be reviewing the application. We kind of want to see how this plays into that because everything is moving really quickly, and if that's the case, what will that \$300,000 be used for? We're still working with them to find out the details to it, but that's a very good question.

Mr. DiPaolo: The only question that I would have, Perry, is going back to our situation with Empower Erie, the \$300,000 that we gave them, does that mean that they have \$600,000 or they didn't use it?

Mr. Lee: It was a partnership, and Perry I'm sure you have more details, but it was a partnership with ECGRA and the Erie Community Foundation. A total of \$4 million was available and the majority of that was Mr. Hagen's money as far as specifically for this community college. Empower Erie, to date, has used about \$300,000 total because \$3.7 million is what is left. This additional \$300,000 would be drawn down from that \$3.7. That is my understanding. Perry, do you have any additional?

Dr. Wood: Does that answer your question?

Mr. DiPaolo: The \$300,000 that we gave them, have they used that?

Mr. Lee: It's part of the big pool of \$4 million.

Dr. Wood: Mr. DiPaolo, if you look in our Schedule of Grant Reserve, you'll see that we originally awarded \$400,000 to the project, which is 10%, the Community Foundation awarded 10%, The Hagen Transformational Philanthropy Fund awarded 80% of the \$4 million.

Empower Erie drew down \$30,000 from us, so we still have \$370,000 that we've set aside for the project. Now, that \$300,000 that was announced yesterday, they did not ask us to draw down on our funds, so ours is still intact for the project.

Mr. DiPaolo: If in fact, unfortunately on November 14th, we don't get the community college, we then take that money and put it into another fund?

Dr. Wood: Yes.

Mr. DiPaolo: Very good. Thank you.

Mr. Paris: Thank you, Gary.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: I will be brief so we can get on to the resolutions. You'll see in the Executive Director's Report the Ridge Policy Group activity report; they did help the City of Erie get a grant from the Appalachian Regional Commission for \$500,000 for the Smart City Project, which was a big win this past month. That brings the total that Ridge Policy Group has assisted with to just over \$4.2 million in grants. That was a big win and there is a little description of how that came about in that report.

We had a big announcement for our Community Asset funds down at the Watson-Curtze Mansion. Sen. Laughlin spoke, Councilman Anderson spoke, and that was a nice public information event. We also had an announcement in Waterford to talk about the rural Mission Main Street funds. Councilman Rastatter was there, Mr. Lee spoke, and Council Borough President Tim LaFlamme headed up the speaking there. It was a nice event as well. We are going to have, next Thursday if anyone is interested in attending the Mayor's press conference next Thursday, we'll be doing the three city Mission Main Street grants that we will be announcing there. The County Executive will be speaking at that along with the Mayor.

Mr. Barney: Where is that at?

Dr. Wood: The Mayor's press conferences are Thursday at 10:00am in the Mayor's Office on the 5th Floor.

Next, you'll see that we conducted a listening session, a focus group with all the Renaissance Block recipients. This is a new program that we are monitoring closely and see how things are going. We brought in Mary Maxwell, who is the Program Manager of the Jamestown Renaissance Block Program to have a discussion with all the recipients. It was a very productive discussion dealing with missteps, recommendations, how are things going, therapy group all combined into one and we had really good attendance for that and we got some good feedback on how the grant is functioning and changes that we might make in the future. That will be relevant next year when we bring the Renaissance Block back to you for another round of funding.

The Strategic Planning Committee meeting which I went over in detail was held. Then there are some press clippings from how ECGRA was recognized in various newspapers throughout the region to round out the report. Any questions for me? Thank you very much.

Mr. Paris: Thanks, Perry.

SOLICITOR'S REPORT

Mr. Wachter has nothing to report.

OLD BUSINESS

There is no old business to follow up on.

NEW BUSINESS

- a. Resolution Number 15, 2019 – Resolution to enter into agreement with the Jefferson Educational Society to fund a Pilot Project for Community Engagement in the Planning and Design of an Iconic Connection between Downtown Erie and the Waterfront.

Dr. Wood reads the resolution.

Mr. DiPaolo: I know when Mr. Fuhrman was here, he didn't know how many people were actually going to participate in this. Do we know for sure?

Mr. Wood: You mean from a public engagement standpoint?

Mr. DiPaolo: No, the kids coming from Kent.

Dr. Wood: I don't know if we ever got that question answered.

Mr. Cleaver: There was an article in today's paper that they were in town and I'm trying to remember if there was a number or not. But there was an article in today's paper that they are here, and they are proceeding, and they put some dates down for when they're going to make their presentation.

Dr. Wood: The application says 30-35 students.

Mr. DiPaolo: I was just curious. Thank you.

Ms. Hess makes a motion to accept the resolution into record. Mr. Bagnoni seconds the motion. There is no further discussion. Motion carries 7-0.

- b. Resolution Number 16, 2019 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Erie Center for Arts and Technology (eCAT) for a %500,000 mission-related investment loan for the purpose of rehabilitating the Wayne School building in support of workforce development, educational, and healthcare programming anchoring a distressed neighborhood.

Dr. Wood reads the resolution.

Mr. Barney makes a motion to accept the resolution. Mr. Cleaver seconds the motion. There is no further discussion. Motion carries 7-0.

- c. Resolution Number 17, 2019 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Downtown North east for a \$400,000 mission-related investment loan for the purpose of proactively revitalizing buildings in the main street and commercial corridors deemed necessary to stabilize and improve the Borough of North East.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution. Mr. Bagnoni seconds the motion. There is no further discussion. Motion carries 7-0.

ADJOURNMENT

Mr. Bagnoni moves to adjourn.



**Erie County Gaming Revenue Authority
Profit & Loss
October 2019**

	<u>October</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2019-20 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue		1,687,472.72		
46400 · Other Types of Income				
46410 · Interest Income - Savings	11,416.60	81,388.68		
46422 · Interest Income - BWC - Erie Growth		15,250.00		
46424 · Interest Income - Progress Fund	5,000.00	15,000.00		
46425 · Interest Income - EDF Restruct	3,252.71	9,755.42		
46426 · Int. Income - BWC - Inclusive		12,708.33		
46427 · Interest Income - Blue Highway		2,227.14		
46430 · Miscellaneous Revenue				
Total Income	<u>19,669.31</u>	<u>1,823,802.29</u>		
Expense				
62100 · Contracted Services	7,518.55	70,524.30	85,169.00	146,000.00
62800 · Facilities & Equipment	0.00	7,315.55	13,419.00	23,000.00
65000 · Office Administration	1,268.11	9,247.64	15,540.00	26,650.00
65100 · Other Types of Expenses	3,924.48	33,136.69	35,497.00	60,850.00
66000 · Payroll Expenses	18,590.89	121,349.58	132,562.50	227,250.00
Total Expense	<u>31,302.03</u>	<u>241,573.76</u>	<u>282,187.50</u>	<u>483,750.00</u>
Net Ordinary Income	(11,632.72)	1,582,228.53		
Other Income/Expense				
70000 · Grants / Settlements				
70030 · Community Assets	146,400.00	146,400.00		
70050 · Municipal Settlements		421,868.18		
70070 · Special Events		175,515.39		
70090 · Multi-Municipal Collaboration	21,500.00	295,655.00		
70100 · Mission Main Street	278,800.00	683,840.00		
70120 · Summer Jobs Program	6,828.47	139,455.43		
70130 · Small Business Financing		0.00		
70140 · Pilot Projects		50,000.00		
70150 · Shaping Tomorrow		0.00		
70170 · Renaissance Block		93,000.00		
70180 · Anchor Building	20,000.00	84,276.20		
Total 70000 · Grants / Settlements	<u>473,528.47</u>	<u>2,090,010.20</u>		
Net Other Income	(473,528.47)	(2,090,010.20)		
Net Income	<u>(485,161.19)</u>	<u>(507,781.67)</u>		



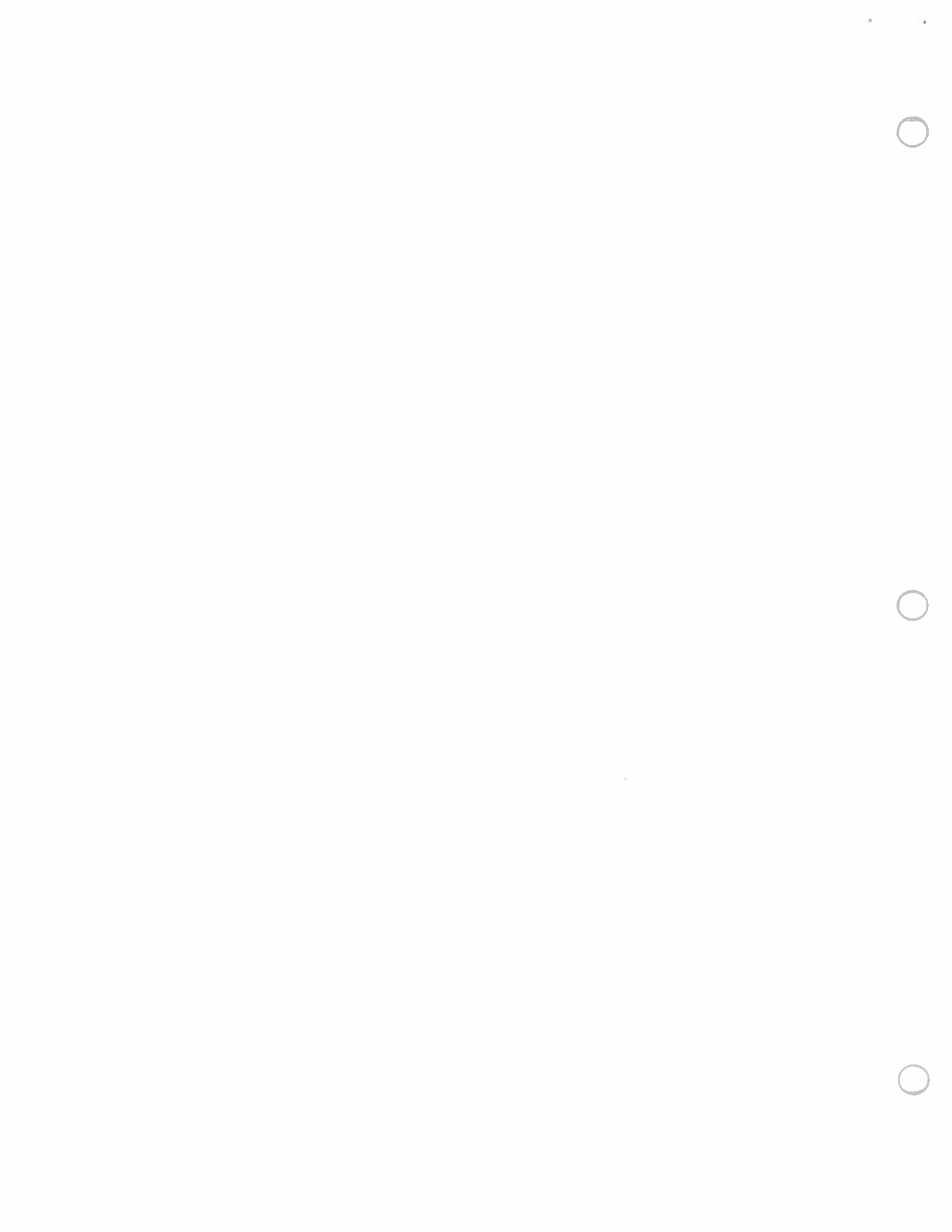
Erie County Gaming Revenue Authority
Balance Sheet
As of October 31, 2019

	October
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	36,770.04
10100 · ErieBank - Savings	
10101 · Committed Funds	3,968,874.14
10102 · Restricted Funds	3,333,256.84
10100 · ErieBank - Savings - Other	1,923,905.11
Total 10100 · ErieBank - Savings	9,226,036.09
Total Checking/Savings	9,262,806.13
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12900 · Reserve for Uncollectable Notes	(1,310,000.00)
Total 12000 · Notes Receivable	5,258,846.25
14500 · Prepaid Insurance	1,578.41
Total Other Current Assets	5,260,424.66
Total Current Assets	14,523,230.79
TOTAL ASSETS	14,523,230.79
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	12,103,948.28
Net Income	(507,781.67)
Total Equity	14,523,230.79
TOTAL LIABILITIES & EQUITY	14,523,230.79



Erie County Gaming Revenue Authority
Statement of Cash Flows
October 2019

	<u>October</u>
OPERATING ACTIVITIES	
Net Income	(485,161.19)
Adjustments to reconcile Net Income to net cash provided by operations:	
14500 · Prepaid Insurance	797.92
Net cash provided by Operating Activities	<u>(484,363.27)</u>
Net cash increase for period	(484,363.27)
Cash at beginning of period	<u>9,747,169.40</u>
Cash at end of period	<u><u>9,262,806.13</u></u>



Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of October 31, 2019

	<u>October</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Uncommitted Funds	1,923,905.11		
Committed Funds	3,968,874.14		

2019 Restricted Funds: (75% - after settlement payments)

First Quarter Gaming Revenue		279,989.73	
Second Quarter Gaming Revenue		985,614.81	
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			<u>1,265,604.54</u>

FY Disbursements:

First Quarter Disbursements		880,820.03	
Second Quarter Disbursements		742,426.43	
Third Quarter Disbursements	473,528.47	473,528.47	
Fourth Quarter Disbursements			<u>2,096,774.93</u>

Disbursements Detail

Grants/Settlements

	<u>October</u>	<u>YTD</u>	<u>Subtotal</u>
Community Assets			
Community Access Television	7,000.00	7,000.00	
Edinboro Highland Games	8,000.00	8,000.00	
Erie Yesterday	12,250.00	12,250.00	
Film Society of Northwestern PA	15,000.00	15,000.00	
Goodell Gardens & Homestead	10,000.00	10,000.00	
Greater Erie Alliance for Equality	7,000.00	7,000.00	
Lake Erie Fanfare, Inc.	10,000.00	10,000.00	
League of Women Voters Erie Co. Chapter	15,000.00	15,000.00	
North East Community Fair Association	3,150.00	3,150.00	
Presque Isle Chapter, NSDAR	15,000.00	15,000.00	
WQLN Public Media	6,000.00	6,000.00	
Young Artists Debut Orchestra	10,000.00	10,000.00	
AmeriMasala	8,000.00	8,000.00	
Edinboro Arts & Music Fest	10,000.00	10,000.00	
Corry Community Development Corp.	10,000.00	10,000.00	
			<u>146,400.00</u>

Special Events

Achievement Center	1,449.48
Albion Area Fair, Inc.	10,351.80
AmeriMasala	1,070.28
Asbury Woods Partnership, Inc.	876.60
Borough of North East	1,540.80
Borough of Union City	454.10
CAFE	12,085.20
Corry Area Arts Council	277.20
Crime Victim Center of Erie County, Inc.	2,000.02

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of October 31, 2019

	<u>October</u>	<u>YTD</u>	<u>Subtotal</u>
Downtown North East, Inc.		4,558.50	
Barber National Institute		9,626.09	
Edinboro Highland Games		2,124.00	
Edinboro University Foundation		7,668.00	
Erie Homes for Children and Adults, Inc		2,367.00	
Erie Asian Pacific American Association		684.00	
Erie Contemporary Ballet Theatre		5,847.55	
Erie Downtown Partnership		4,014.00	
Erie Regional Chamber & Growth Partner.		3,204.14	
French Creek Council, BSA		492.03	
Harborcreek Township		881.96	
Holy Trinity Roman Catholic Church		4,982.40	
Jefferson Educational Society of Erie		11,340.00	
Lake Erie Arboretum at Frontier		1,476.00	
Lake Erie Fanfare, Inc.		3,801.60	
Lake Erie Greek Cultural Society		5,076.00	
Mercy Center for Women		1,629.00	
Preservation Erie		448.20	
Presque Isle Partnership		3,500.82	
Roar on the Shore Inc.		17,421.75	
SafeNet		1,620.00	
Saint Joseph Church		3,600.00	
Saint Patrick Church		4,181.40	
ServErie		3,060.00	
SSJ Neighborhood Network		3,310.80	
Goodell Gardens & Homestead		810.00	
Iroquois School District Foundation		3,171.60	
The Nonprofit Partnership		3,510.00	
Tom Ridge Environmental Center Foundation		608.40	
Union City Pride		722.14	
Waterford Community Fair Association		6,118.67	
Wattsburg Agricultural Society		10,575.14	
WQLN Public Media		1,722.96	
YMCA of Greater Erie		8,535.42	
Young Artists Debut Orchestra		2,214.54	
Youth Leadership Institute of Erie		505.80	
		<hr/>	<hr/>
			175,515.39
Municipalities			
Summit Township		189,840.68	
Greene Township		46,405.50	
McKean Township		46,405.50	
Milcreek Township		46,405.50	
Waterford Township		46,405.50	
Erie County		46,405.50	
		<hr/>	<hr/>
			421,868.18

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of October 31, 2019

	<u>October</u>	<u>YTD</u>	<u>Subtotal</u>
Multi-Municipal Collaboration			
1 Erie Area Council of Governments			
return of unspent funds - 2018 MMC		-30,000.00	
Census 2020 Outreach - 2nd payment	21,500.00	50,000.00	
JES - Civic Leadership Academy		100,000.00	
			<u>120,000.00</u>
2 Borough of North East		82,000.00	
Girard Township		17,000.00	
West County Paramedic Association		70,000.00	
West Erie County EMA		6,655.00	
			<u>175,655.00</u>
Neighborhoods & Communities			
Renaissance Block			
Borough of Union City		25,000.00	
Our West Bayfront		40,000.00	
SSJ Neighborhood Network		28,000.00	
			<u>93,000.00</u>
Anchor Building			
Grace Church 2018	20,000.00	20,000.00	
Performing Artsits Collective Alliance 2018		69,501.20	
City of Corry - return of unspent funds 2018		-5,225.00	
			<u>84,276.20</u>
Mission Main Street - Round 2A			
Borough of Edinboro		95,350.00	
Borough of Union City		75,000.00	
			<u>170,350.00</u>
Mission Main Street - Round 2B			
Our West Bayfront		116,190.00	
Preservation Erie		28,000.00	
SSJ Neighborhood Network		90,500.00	
			<u>234,690.00</u>
Mission Main Street - Round 3			
Borough of Girard	80,000.00	80,000.00	
Impact Corry	115,200.00	115,200.00	
Waterford Borough	83,600.00	83,600.00	
			<u>278,800.00</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of October 31, 2019

	<u>October</u>	<u>YTD</u>	<u>Subtotal</u>
Small Business Financing			
Youth & Education			
Summer Jobs & More			
Greater Erie Community Action Committee	<u>6,828.47</u>	<u>139,455.43</u>	<u>139,455.43</u>
Pilot Programs			
Partnership for a Healthy Community - 1st Payment		<u>50,000.00</u>	<u>50,000.00</u>
Total Funds Disbursements	<u>473,528.47</u>	<u>2,090,010.20</u>	<u>2,090,010.20</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of October 31, 2019

Committed Funds:	<u>October</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Renaissance Block			
1 Academy Neighborhood Association		11,250.00	22,500.00
Borough of North East		0.00	50,000.00
Borough of Union City		0.00	50,000.00
Our West Bayfront		10,000.00	100,000.00
Robbins Blass Neighborhood Watch		0.00	6,000.00
Sisters of Mercy		0.00	25,000.00
SSJ Neighborhood Network		7,000.00	70,000.00
2 Bayfront Eastside Taskforce		25,000.00	50,000.00
Preservation Erie		26,920.00	53,840.00
ServErie		29,000.00	58,000.00
Anchor Building			
Emmaus Ministries, Inc.		5,000.00	100,000.00
Grace Church	20,000.00	80,000.00	100,000.00
Our West Bayfront		80,000.00	100,000.00
Performing Artists Collective Alliance		5,000.00	93,126.50
Mission Main Street			
1 Borough of North East		110,000.00	250,000.00
Borough of Union City		0.00	10,000.00
City of Erie		225,000.00	250,000.00
Erie Downtown Partnership		180,000.00	250,000.00
2A Borough of Edinboro		154,650.00	250,000.00
Borough of Union City		125,000.00	200,000.00
2B Our West Bayfront		133,810.00	250,000.00
Preservation Erie		122,000.00	150,000.00
SSJ Neighborhood Network		159,500.00	250,000.00
3 Borough of Girard	80,000.00	90,000.00	170,000.00
Impact Corry	115,200.00	87,200.00	202,400.00
Waterford Borough	83,600.00	166,200.00	249,800.00
Multi-Municipal Collaboration			
Erie Area Council of Governments	21,500.00	0.00	50,000.00
GECAC - Summer Jobs Program 2019	6,828.47	14,177.64	150,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
Beehive Network			
Edinboro University Foundation		143,000.00	200,000.00
Erie Regional Library Foundation		115,000.00	200,000.00
Gannon University		175,000.00	200,000.00
Mercyhurst University		102,500.00	200,000.00
Penn State University (Behrend)		100,000.00	200,000.00
Pilot Program			
Partnership for a Healthy Community		50,000.00	100,000.00
Total Committed Funds	<u>327,128.47</u>	<u>3,968,874.14</u>	<u>6,260,666.50</u>



Erie County Gaming Revenue Authority
Budget vs. Actual
October 2019

Expense	October	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	11,240.32	11,500.00	(259.68)	97.74%
62120 · Government Relations Services	4,000.00	24,959.35	58,000.00	(33,040.65)	43.03%
62130 · Professional Services	2,790.00	25,830.00	36,000.00	(10,170.00)	71.75%
62140 · Legal Services	647.50	6,709.50	35,000.00	(28,290.50)	19.17%
62145 · Website Design	0.00	1,182.43	4,000.00	(2,817.57)	29.56%
62150 · Payroll Services	81.05	602.70	1,500.00	(897.30)	40.18%
Total 62100 · Contracted Services	7,518.55	70,524.30	146,000.00	(75,475.70)	48.30%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	54.00	5,000.00	(4,946.00)	1.08%
62890 · Rent	0.00	7,261.55	18,000.00	(10,738.45)	40.34%
Total 62800 · Facilities & Equipment	0.00	7,315.55	23,000.00	(15,684.45)	31.81%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	35.97	2,206.17	3,500.00	(1,293.83)	63.03%
65020 · Postage	69.07	277.33	500.00	(222.67)	55.47%
65030 · Printing	0.00	0.00	1,000.00	(1,000.00)	0.00%
65040 · Office Supplies	205.70	975.66	2,800.00	(1,824.34)	34.85%
65050 · Cell Phone	336.24	711.23	2,200.00	(1,488.77)	32.33%
65060 · Copier Lease	345.95	2,421.65	4,200.00	(1,778.35)	57.66%
65070 · Copier Printing Costs	226.63	432.67	2,000.00	(1,567.33)	21.63%
65080 · Bank Fees	0.00	130.00	200.00	(70.00)	65.00%
65085 · Professional Development	0.00	1,001.00	5,000.00	(3,999.00)	20.02%
65090 · Meeting Expenses	48.55	1,091.93	5,000.00	(3,908.07)	21.84%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	1,268.11	9,247.64	26,650.00	(17,402.36)	34.70%
65100 · Other Types of Expenses					
65105 · Outreach	1,000.00	4,596.50	12,000.00	(7,403.50)	38.30%
65110 · Advertising	0.00	4,230.10	12,000.00	(7,769.90)	35.25%
65115 · Phone/IT/Fax	1,139.83	11,722.61	18,000.00	(6,277.39)	65.13%
65120 · Insurance	797.92	5,585.44	9,850.00	(4,264.56)	56.70%
65130 · Grant Management Software	0.00	4,900.00	4,900.00	0.00	100.00%
65150 · Travel	986.73	2,102.04	9,000.00	(6,897.96)	23.36%
Total 65100 · Other Types of Expenses	3,924.48	33,136.69	65,750.00	(32,613.31)	50.40%
66000 · Payroll Expenses					
66005 · Salaries & Wages	16,647.58	108,265.07	201,000.00	(92,734.93)	53.86%
66010 · FITW Tax	1,293.31	8,447.93	15,100.00	(6,652.07)	55.95%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	99.04	2,000.00	(1,900.96)	4.95%
66500 · Retirement	650.00	4,537.54	9,000.00	(4,462.46)	50.42%
Total 66000 · Payroll Expenses	18,590.89	121,349.58	227,250.00	(105,900.42)	53.40%
Total Expense	31,302.03	241,573.76	488,650.00	(247,076.24)	49.44%



Erie County Gaming Revenue Authority
Check Detail Report
October 2019

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
10/02/2019	EFT	ECCA, Inc.	09/14/19 to 09/27/19 Payroll	-6,779.93
10/02/2019	EFT	Fidelity Investments	9/14/19 to 9/27/19 Retirement	-521.88
10/02/2019	2791	Dale Barney	2019 3rd Quarter Travel	-61.37
10/02/2019	2792	Dave Sample	2019 3rd Quarter Travel	-189.66
10/02/2019	2793	David Bagnoni	2019 3rd Quarter Travel	-44.69
10/02/2019	2794	Mike Paris	2019 3rd Quarter Travel	-121.54
10/02/2019	2795	Perry Wood	3rd Quarter Travel/Phone	-663.63
10/02/2019	2796	Tammi Michali	3rd Quarter Travel/Phone	-242.08
10/02/2019	2797	Velocity Network, Inc.	Phone//T/Fax	-791.89
10/03/2019	EFT	VISA	2019 August Visa	-707.23
10/03/2019	2798	Borough of Girard	2019 MMS Round 3 - 1st Payment	-80,000.00
10/03/2019	2799	Community Access Television	2019 Community Assets	-7,000.00
10/03/2019	2800	Edinboro Highland Games	2019 Community Assets	-8,000.00
10/03/2019	2801	Erie Yesterday	2019 Community Assets	-12,250.00
10/03/2019	2802	Film Society of Northwestern PA	2019 Community Assets	-15,000.00
10/03/2019	2803	Goodell Gardens & Homestead	2019 Community Assets	-10,000.00
10/03/2019	2804	Greater Erie Alliance for Equality	2019 Community Assets	-7,000.00
10/03/2019	2805	Impact Cory	2019 MMS Round 3 - 1st Payment	-115,200.00
10/03/2019	2806	Lake Erie Fanfare, Inc.	2019 Community Assets	-10,000.00
10/03/2019	2807	League of Women Voters Erie Co. Chapter	2019 Community Assets	-15,000.00
10/03/2019	2808	North East Community Fair Association	2019 Community Assets	-3,150.00
10/03/2019	2809	Parker Philips	2019 September Professional Services	-2,490.00
10/03/2019	2810	Presque Isle Chapter, NSDAR	2019 Community Assets	-15,000.00
10/03/2019	2811	Waterford Borough	2019 MMS Round 3 - 1st Payment	-83,600.00
10/03/2019	2812	WQLN Public Media	2019 Community Assets	-6,000.00
10/03/2019	2813	Young Artists Debut Orchestra	2019 Community Assets	-10,000.00
10/03/2019	2814	AmeriMasala	2019 Community Assets	-8,000.00
10/03/2019	2815	Edinboro Arts & Music Fest	2019 Community Assets	-10,000.00
10/07/2019	2816	Corry Community Development Corp.	2019 Community Assets	-10,000.00
10/07/2019	2818	Kate Nash	October Graphic Design	-300.00
10/07/2019	2819	Ridge Policy Group	2019 October Government Relations	-4,000.00
10/09/2019	2820	Grace Church	2018 Anchor Building - 1st Payment	-20,000.00
10/09/2019	2821	Knox McLaughlin Gornall & Sennett	2019 September Legal	-647.50
10/14/2019	2822	Greater Erie Community Action Committee	2019 Summer Jobs	-6,828.47
10/16/2019	2823	Talk Minority Action Group	Erie Conference on Diversity & Inclusion	-1,000.00
10/16/2019	2824	Erie Area Council of Governments	2019 MMC - Final Payment	-21,500.00
10/18/2019	EFT	ECCA, Inc.	9/28/19 to 10/11/19 Payroll	-10,850.49
10/18/2019	EFT	Fidelity Investments	9/28/19 to 10/11/19 Retirement	-519.64
10/23/2019	2826	ComDoc, Inc.	Copy Fees 3rd Qtr	-226.63
10/23/2019	2825	Wells Fargo Financial Leasing	October 2019 Copier Lease	-345.95





E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
NOVEMBER
2019**





October 31, 2019

James Sparber
Finance Director
Erie County Courthouse
140 W 6th Street, Room 111
Erie, PA 16501-1011

Dear Mr. Sparber:

In accordance with the Pennsylvania Race Horse Development and Gaming Act 42 of 2017, the Department is required to distribute quarterly the Local Share Assessment collected for slots to the municipalities in which a licensed gaming entity is located. This distribution is based on the local share assessment amount collected plus the slot machine license operation fee amount collected over Summit Township's budget limitation.

An ACH for the third quarter of 2019 payment in the amount of \$3,091,426.24 should be deposited in your bank account within 3 - 5 business days. This payment includes the slots local share assessment of \$591,426.24 and the slot machine license operation fee of \$2,500,000.00. Any reductions to the Gross Terminal Revenue (GTR) for promotional items is the result of the Gaming Bulletin 2015-01 and the Pennsylvania Supreme Court's April 28, 2014 decision in Greenwood Gaming and Entertainment Incorporated v. Commonwealth of Pennsylvania, Department of Revenue (90 A.3d 699 (Pa. 2014)).

If you have any questions, please contact me at 717-346-4004.

Sincerely,

Jennifer Heckert, Gaming Division Chief
Bureau of Fiscal Management

Erie County 067-021010-042100

3,091,426.24 x .55 = \$1,700,284.43

ECGRA 067-021050-042100

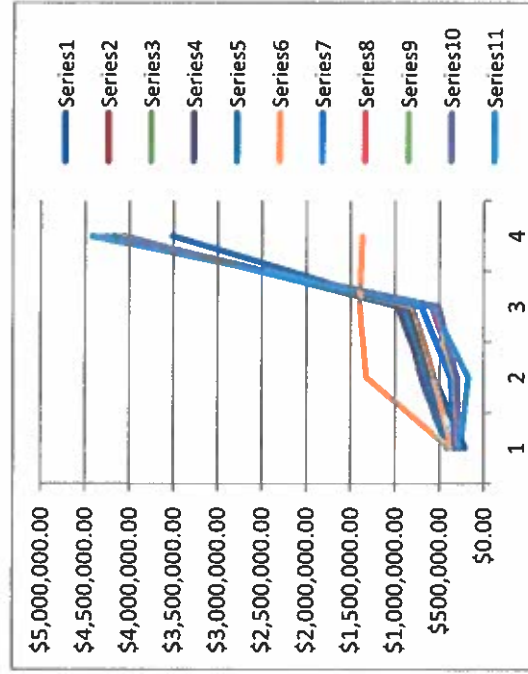
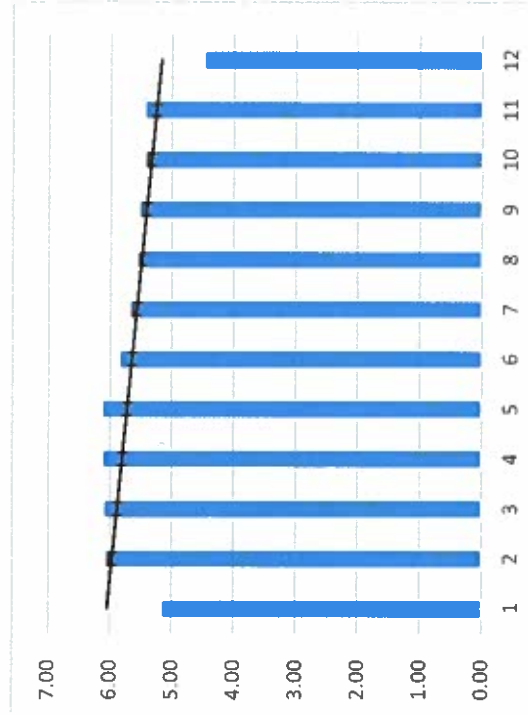
3,091,426.24 x .45 = \$1,391,141.81



**Revenue Dashboard
by Quarter
2007 - 2018 YTD**



Year	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2007	201,418.07	562,082.72	867,508.44	3,507,952.54	5,138,961.77
2008	366,211.37	672,936.98	941,125.00	4,063,561.53	6,043,834.88
2009	407,507.87	701,525.21	898,525.69	4,060,932.24	6,068,491.01
2010	385,476.85	665,559.96	962,909.94	4,073,449.24	6,087,395.99
2011	393,440.61	636,302.96	903,421.25	4,166,222.13	6,099,386.95
2012	356,241.99	554,752.50	794,443.73	4,114,583.35	5,820,021.57
2013	318,869.71	374,557.04	701,478.54	4,261,932.00	5,656,837.29
2014	281,934.65	315,628.24	584,126.03	4,350,692.65	5,532,381.57
2015	264,934.67	308,566.19	541,749.43	4,390,710.21	5,505,960.50
2016	271,003.84	300,719.61	507,757.83	4,332,642.04	5,412,123.32
2017	254,570.93	172,041.71	578,894.78	4,412,495.64	5,418,003.06
2018	375,769.51	1,317,928.22	1,394,780.33	1,362,089.40	4,450,567.46
2019	373,319.64	1,314,153.08	1,391,141.81		
2007 - 2018 YTD	4,250,699.71	7,896,754.42	11,067,862.80	47,097,262.97	70,312,579.90





Ridge Policy Group Activity

ECGRA October 15 – November 15 Report

Relevant Activity

- RPG has been working directly with the North East Borough to identify funding opportunities for their Sustain NE concept. This has included:
 - Coordinating a meeting between North East officials, Perry, Senator Laughlin, and Rep. Sonney in support of RACP funding
 - Facilitating the passage through the Senate of two authorizations in RACP funding for Sustain NE
 - Finding funding opportunities at the state and federal level and connecting North East officials with appropriate lawmakers and officials to obtain said funding
 - Having bi-weekly calls set up to help support these activities.
- RPG was contacted directly by the Executive Director of DCED about how PA has been selected to host an Appalachian Regional Commission (ARC) POWER workshop in support of the forthcoming POWER 2020 RFP. The event will be held at the Seven Springs Mountain Resort in Champion, PA on Wednesday, December 11th. We shared this event with Perry Wood and are looking for opportunities to highlight Erie projects as consideration for ARC POWER.
- On October 22, we had a call with Perry Wood to discuss plans related to North East and any other items we should be prioritizing.
- Mark Holman and Mark Campbell have had informal calls with Perry throughout the month to discuss other priorities.

Grant Opportunities

Economic Development Administration

Overview: Under this NOFO, EDA solicits applications from applicants in rural and urban areas to provide investments that support construction, non-construction, technical assistance, and revolving loan fund projects under EDA's Public Works and EAA programs. Grants and cooperative agreements made under these programs are designed to leverage existing regional assets and support the implementation of economic development strategies that advance new ideas and creative approaches to advance economic prosperity in distressed communities. EDA provides strategic investments on a competitive- merit-basis to support economic development, foster job creation, and attract private investment in economically distressed areas of the United States.

EDA's Public Works and EAA programs provide economically distressed communities and regions with comprehensive and flexible resources to address a wide variety of economic needs. Projects funded by these programs will support the DOC Strategic Plan (2018-2022) by, among other things, advancing innovation, enhancing the manufacturing and export capacities of regions, providing

workforce development opportunities, and growing ecosystems that attract foreign direct investment. Through these programs, EDA supports bottom-up strategies that build on regional assets to spur economic growth and resiliency. EDA encourages its grantees throughout the country to develop initiatives that present new ideas and creative approaches to advance economic prosperity in distressed communities.

There are a few different funding opportunities under this investment:

Public Works: Through the Public Works program, EDA provides catalytic investments to help distressed communities build, design, or engineer critical infrastructure and facilities that will help implement regional development strategies and advance bottom-up economic development goals to promote regional prosperity. The Public Works program provides resources to meet the construction and/or infrastructure design needs of communities to enable them to become more economically competitive. Prior examples of investments EDA has supported through the Public Works program include projects supporting water and sewer system improvements, industrial parks, high-tech shipping and logistics facilities, workforce training facilities, business incubators and accelerators, brownfield redevelopment, technology-based facilities, wet labs, multi-tenant manufacturing facilities, science and research parks, and telecommunications infrastructure and development facilities.

Economic Adjustment Assistance: Through the EAA program, EDA provides investments that support a wide range of construction and non-construction activities (including infrastructure, design and engineering, technical assistance, economic recovery strategies, and capitalization or re-capitalization of Revolving Loan Funds (RLF)) in regions experiencing severe economic dislocations that may occur suddenly or over time. EDA utilizes EAA investments to provide resources that help communities experiencing or anticipating economic dislocations to plan and implement specific solutions to leverage their existing regional economic advantages to support economic development and job creation. Like Public Works investments, EAA investments are designed to help communities catalyze public-private partnerships to foster collaboration, attract investment, create jobs, and foster economic resiliency and prosperity. For example, EDA might provide funding to a university or community college to create and launch an economic diversification strategy to promote and enhance the growth of emerging industries in a region facing job losses due to declines in regionally important industries. As another example, EDA might provide funding to a city to support the construction of a publicly-owned multi-tenant business and industrial facility to house early-stage businesses.

Eligible Entities:

- Nonprofits having a 501(c)(3) status with the IRS, other than institutions of higher education
- Private institutions of higher education
- State governments
- County governments
- Nonprofits that do not have a 501(c)(3) status with the IRS, other than institutions of higher education
- Special district governments
- Others (see text field entitled "Additional Information on Eligibility" for clarification)
- Public and State controlled institutions of higher education

- City or township governments
- Native American tribal governments (Federally recognized)

Cost Sharing: Cost sharing is an essential element of any EDA project, and the availability and committed nature of matching funds is a competitiveness factor in evaluating applications against each other. Generally, the amount of an EDA award may not exceed 50 percent of the total cost of the project.

Deadline: There are no submission deadlines under this opportunity. Applications will be accepted on an ongoing basis until the publication of a new PWEAA NOFO.

Application/ more information: <https://www.grants.gov/web/grants/view-opportunity.html?oppld=321695>

ARC

Join ARC staff and other experts to learn how to develop a strong application for POWER 2020 in response to the POWER 2020 Request for Proposals (RFP available in early December).

All workshops will run from 9am–3pm and are free to attend.
Pre-registration required. Lunch provided.

Wednesday, December 11, 2019
Champion, Pennsylvania

POWER in Appalachia

In October 2019, ARC announced 54 POWER investments, totaling \$44.4 million. These investments are projected to create or retain over 5,700 jobs, and leverage more than \$39 million in private investment and prepare tens of thousands of workers and students for opportunities in entrepreneurship, broadband development, tourism, and other industry sectors in 232 coal-impacted counties. POWER investments are also supporting workforce-to-recovery and other comprehensive strategies to strengthen the Region's Recovery Ecosystem

Since 2015, ARC has invested over \$190 million in 239 projects touching 326 counties across Appalachia through the POWER Initiative. Together, these investments are projected to create or retain more than 23,000 jobs, and leverage more than \$811 million in additional private investment into Appalachia's economy.

Read ARC's POWER project summaries to learn how these investments are growing Appalachia's economy.

A Request for Proposals (RFP) for POWER 2020 funding will be available later this fall.

For questions about the POWER Initiative, please email power@arc.gov.





Funding Opportunities	Awards
Erie School District/Mercyhurst University – PAsmart Award	\$ 500,000
Greater Erie Community Action Committee – pre-apprenticeship program	\$ 49,995
ARC Grant – Investing in Appalachia’s Future: ARC 5-year Strategic Plan	\$ 200,000
EDA – Regional Innovation Strategies Assistance to Coal Communities Program	\$ 1,000,000
Millcreek School District Foundation – tax credit	\$ 20,000
City of Erie/Erie Innovation District (ARC POWER grant)	\$ 500,000
Erie Innovation District (EDA grant)	\$ 2,000,000
TOTAL:	\$ 4,269,995





GREATER ERIE COMMUNITY ACTION COMMITTEE

Helping People. Changing Lives.

2019 Summer Jobs and More (JAM) Program

Agenda for October 17, 2019

<u>Topic</u>	<u>Time</u>	<u>Description</u>
Greeting & Opening Remarks	2:00	Welcome given to attendees and a brief history of the Summer JAM program – Mr. Gary N. Lee
Student Testimonials	2:10	Impact of participation in Summer JAM Dominique Booker & Alexa Pierce
Employer Feedback	2:20	Employers voice their thoughts about the program, successes, and concerns
Program Highlights	2:30	2019 statistics, changes implemented, & challenges - Benjamin Wilson & Silvana Lavor
Role of the Evaluator	2:35	What is the role of the Evaluator? What data is collected? - Keystone Research Corporation
Q&A	2:40	Opportunity for Key Investors & Employers to ask questions to Evaluator or Program Staff
Remarks from Key Investors	2:45	Erie County, ECGRA, and The Erie Community Foundation
Closing Remarks	2:55	Thank you from GECAC – Ms. Georgia Delfreo

The Erie County Summer Jobs and More Program is a collaboration, which is mainly funded by Erie County, ECGRA, and The Erie Community Foundation.



Could look at a higher wage: PA has a rate of $\$10.15$
Rent rate of $\$12.00$
* ~~Summer~~ JAN might look
at a tiered wage
system.

Formative elements

- ✓ Orientation
- ✓ Payroll
- ✓ Gift Cards
- ✓ Wage system

Summer JAM 2019 Program Highlights



Youth at a Glance	2019
Total # Youth Enrolled	190
Total # Youth Employed	148
Total # Youth Released	2
Total # Youth Re-Assigned	2
Total # Youth Resigned	3
Employers at a Glance	2019
Total # Participating Employers	52
Total # 2018 Returning Emp.	33
Total # 2019 New Employers	19
Total # City of Erie Employers	28
Total # Erie County Employers	24
Total # Non Profit Employers	25
Total # For Profit Employers	27

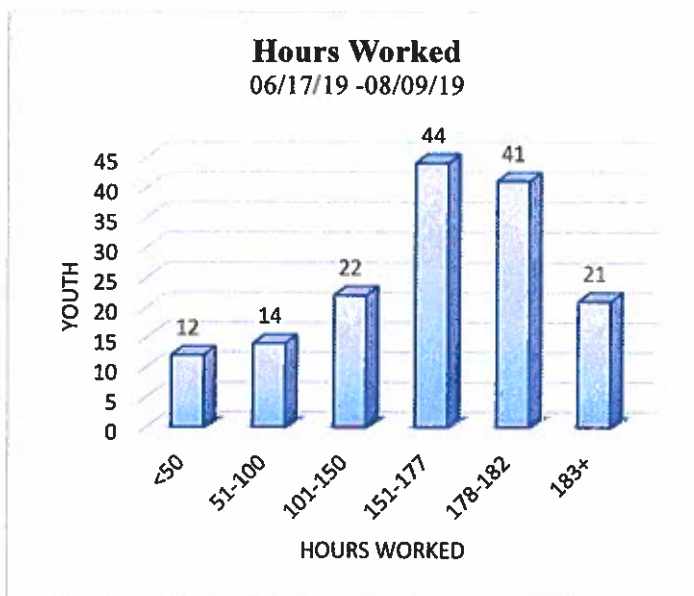
Recruitment and orientation efforts took place at 10 locations over an 8-week period throughout Erie County. Locations included City Hall, high schools, and community centers.

Over 80 employers were contacted. New employers providing employment opportunities include Knox Law Firm, LECOM, Whole Foods Coop, and Concourse of Union Station.

Programmatic Changes

Summer JAM 2019 implemented several programmatic changes in an effort for efficiency and contextualize the JAM experience for participants and employers. Some changes are listed below:

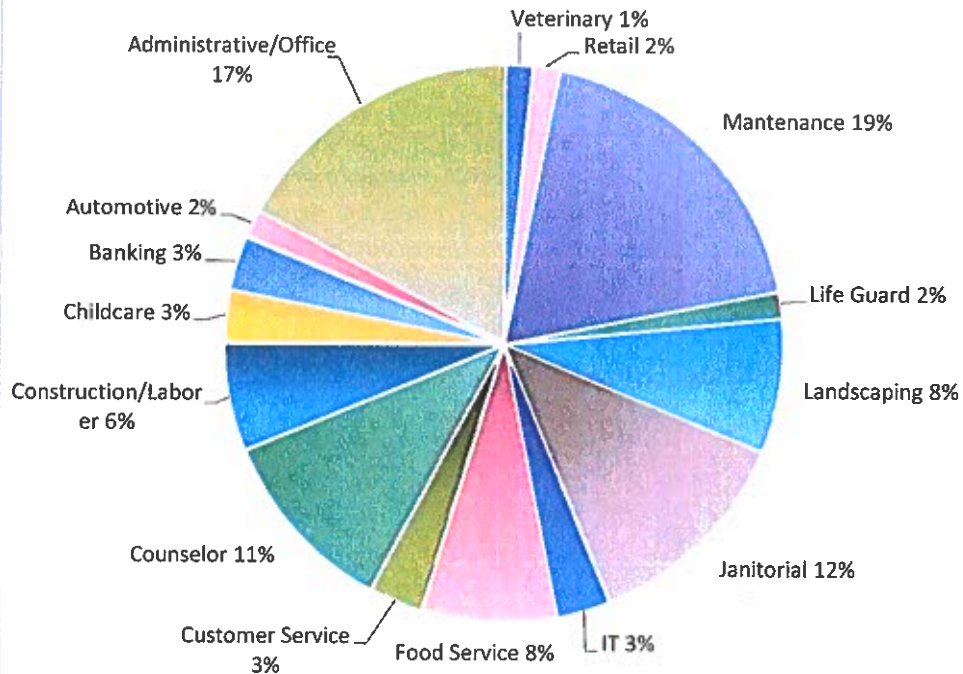
- Orientation Week included a dynamic and interactive schedule. Guest speakers included representatives from various government offices, financial institutions, human resources directors, community college, participant testimonials, and career services professionals. Ice breaker activities were developed to encourage all participants to interact and network. Transportation and bussing was coordinated to ensure all participants, both city and county-wide, were able to attend orientation week.
- GECAC implemented an electronic timecard tracking and direct deposit. The use of a single platform allows participants to enter their time electronically, from any device. Site supervisors are able to review and approve time cards electronically. Payroll is processed on a bi-weekly basis and participants are paid via direct deposit.



As of the final pay period:

- 68% of youth worked 151+ hours
- 32% of youth worked less than 150 hours Reasons include: a late start in the program, minimally scheduled hours, conflicting personal schedules (family vacations), and early exit from the program either due to resignation or termination.
- Several youth worked over the allotted 180-hours due to work schedules. For example, rather than end a work week mid-day or mid-week youth were allowed to finish out the week based on their regular schedule.

Job Opportunities by Type



Summer JAM 2019 provided a variety of job opportunities. These jobs can be bucketed into 15 general categories.

Top 3 Job Types:

- Maintenance
- Administrative/Office
- Janitorial

New categories include:

- Food Service
- Retail

Beyond Summer JAM 2019

Several employers offered flexible schedules and weekend hours accommodating back-to-school requirements and schedules. Ten youth participants were offered and accepted positions with their Summer JAM employer. Employers hiring youth include:

- | | |
|------------------------------------|----------------------------|
| • Corry YMCA | • Magnolia Run Kennels |
| • Concourse at Union Station | • Mayor's Office |
| • Edinboro University (Work Study) | • MCRC |
| • Erie Housing Authority | • Original Breakfast Place |
| • LECOM | |



ADVISORY*ADVISORY***ADVISORY***ADVISORY***ADVISORY**

ECGRA to Announce City of Erie Mission Main Street Grants at Mayor’s Weekly Press Conference

CONTACT: Kate Philips
philips@parkerphilips.com
215.850.4647 | mobile

ERIE, PA (October 23, 2019) The Erie County Gaming Revenue Authority (ECGRA) will join **Erie Mayor Joe Schember and Erie County Executive Kathy Dahlkemper** at the Mayor’s weekly press conference to present several grant awards that will support an ongoing reinvestment in the City of Erie.

On **Thursday, October 24 at 10:00 a.m.** ECGRA will present \$750,000 in Mission Main Street Grants to benefit organizations in the City of Erie.

This latest investment is part of a strategic investment strategy by ECGRA to invest in and reinvigorate towns and cities across Erie County through local share gaming revenue.

WHAT: City of Erie Mission Main Street Grant Awards
WHEN: Thursday, October 24
TIME: 10:00 a.m.
WHERE: Mayor’s Chambers
5th Floor of City Hall
Erie, PA

---more---

ABOUT MISSION MAIN STREET GRANTS

Studies show that improving main streets can drive job creation and promote tourism—two critical economic growth components. With [Mission Main Street Grants](#), launched in 2013, ECGRA targets revitalization along countywide commercial corridors that are home to small businesses, historic structures, and special events.

Municipalities and nonprofit organizations with plans to renew historic commercial corridors can apply for Mission Main Street Grants. A 1:1 cash match is required for all applicants. Projects may include overhauled streetscapes, revamped landscapes, and restored façades. See current grant guidelines for further details.

Mission Main Street grantees are required to match ECGRA's \$1.2 million of local share gaming revenue investments, extending the reach of these valuable economic development dollars to \$2.4 million revitalizing main streets across Erie County in the past six years.

Up to \$10,000 awarded per planning grant; up to \$250,000 per implementation grant; a maximum of \$2,500,000 to be granted in the 2018 - 2021 funding.

####



ECGRA Mission Main Street Investments Supporting Economic Revitalization, Building Local Capacity

City of Erie Organizations Receive Grants through Mission Main Street

CONTACT: Kate Philips
philips@parkerphilips.com
215.850.4647 | mobile

ERIE, PA (October 24, 2019) The Erie County Gaming Revenue Authority (ECGRA) announced \$750,000 to support revitalization projects within the City of Erie as part of their 2019 Mission Main Street Grant Program.

During the event, ECGRA presented \$250,000 to Erie Downtown Partnership for “Designing a Better Downtown Experience,” a project that focuses on strengthening the appearance and appeal of downtown Erie’s core by strategically aligning and allocating programs that address placemaking, the built environment, streetscaping, safety, and business attraction.

“ECGRA’s Mission Main Street Grants have, for years, made a lasting impact on the City of Erie. Through these grants, our downtown has become more vibrant, more welcoming, and a better place to live, visit, and do business,” said Erie Mayor Joe Schember.

The Erie Downtown Partnership is a nonprofit serving over 400 businesses in downtown Erie over a 70-block Downtown Improvement District and is a statewide and nationally accredited Main Street organization. The mission of the organization is to revitalize the Erie, PA downtown by improving its image, business climate, physical environment, and design.

Mayor Schember was joined by Erie County Executive Kathy Dahlkemper, along with other city, county, and ECGRA officials to celebrate the ongoing reinvestment in the region.

“Projects across Erie County being funded through Mission Main Street Grants further the purpose of revitalizing Erie’s main streets as an economic and community development strategy that creates jobs, promotes tourism, and impacts the region’s economy,” said Erie County Executive Kathy Dahlkemper.

“Once thriving commercial districts, many of the areas of focus for today’s grant recipients, have suffered from disinvestment and neglect in recent decades,” said Perry Wood, Executive Director,

ECGRA. “Each area retains anchor businesses, manufacturers, and tourist destinations. They are hubs of economic activity that will continue to grow with these new Mission Main Street Grants.”

As towns and communities across the region reinvest in local businesses, infrastructure, and neighborhoods, this new round of investments by ECGRA includes a \$250,000 Mission Main Street grant to both Our West Bayfront as well as Sisters of St. Joseph Neighborhood Network.

Our West Bayfront’s Re-Store West 8th project will accelerate a comeback of the West 8th Street Commercial Corridor in the City of Erie’s West Bayfront by implementing a simultaneous set of neighborhood interventions including property repairs, vacant lot enhancements, traffic and security improvements.

Sisters of St. Joseph Neighborhood Network will be focusing their revitalizing efforts on improving gateway anchors and two significant business corridors: Erie’s historic Federal Hill area and South Parade Street.

Mission Main Street grants that were announced today:

Organization	Project	Amount Received
Erie Downtown Partnership	Placemaking & Elevation of Built Environment	\$250,000.00
Our West Bayfront	Re-Store West 8th Street	\$250,000.00
Sisters of St. Joseph Neighborhood Network	2019 SSJNN Neighborhood Corridors and Gateways	\$250,000.00
TOTAL		\$750,000.00

Using national best practices as models for grant making and impact investing since 2008, ECGRA has made and reported on 1,075 grants and loans to 248 nonprofits and municipalities totaling over \$58 million of investments of local share gaming revenue.

ECGRA has set aside \$2.5 million in grants over the next three years for Main Street revitalization. Mission Main Street grantees are required to match ECGRA’s \$1.2 million of local share gaming revenue investments, extending the reach of these valuable economic development dollars to \$2.4 million revitalizing main streets across Erie County in the past six years.

ABOUT MISSION MAIN STREET

ECGRA’s Mission Main Street Grants is one of three *IMPACT: Neighborhoods & Communities* initiatives invested in and measured by the ECGRA board of directors with the purpose of reinvigorating neighborhoods and main corridors, boosting buy-local efforts, and combating blight.

Mission Main Street Grants were established in 2013 by the ECGRA board of directors to buttress any area recognized as a "main street" — a distinct geographic area host to small businesses, special events, historic structures, green spaces, and parks.

Mission Main Street grant guidelines, available at www.ECGRA.org, were originally written in collaboration with a volunteer committee made up of 19 municipal, nonprofit, and business leaders from across the county.

Applicants can apply for up to \$250,000 over three years for an implementation project, and up to \$10,000 for a one-year planning project. All projects require a 1:1 cash match.

###



Strategic Planning Committee Meeting

Thursday, November 7, 2019
11:30am – 1:00pm
5240 Knowledge Parkway, Erie, PA 16510

AGENDA

- I. Review of Lead Asset Distribution
- II. Anchor Building Review

Perry Wood

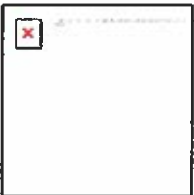
From: Patrick Fisher <patrick@erieartsandculture.org>
Sent: Thursday, October 31, 2019 9:05 AM
To: Perry Wood
Subject: 2019 Distribution Recommendations

Perry,

Below you will find our agreed upon recommended distribution for 2019. Please let me know if you have any questions.

	2015-2016	2016-2017	2017-2018	Three Year Average	% of Total	Recommended Award
Erie County Historical Society	\$818,265.00	\$819,956.00	\$972,033.00	\$870,084.67	6.73%	\$31,559.17
Erie Philharmonic	\$1,304,144.00	\$1,437,306.00	\$1,814,453.00	\$1,518,634.33	11.75%	\$55,082.97
expERIEnce Children's Museum	\$462,860.00	\$580,573.00	\$676,671.00	\$573,368.00	4.44%	\$20,796.85
Erie Playhouse	\$1,313,578.00	\$1,349,668.00	\$1,375,509.00	\$1,346,251.67	10.41%	\$48,830.41
Flagship Niagara League	\$1,356,272.00	\$1,576,733.00	\$1,476,957.00	\$1,469,987.33	11.37%	\$53,318.47
MIAC	\$753,973.00	\$714,856.00	\$894,521.00	\$787,783.33	6.09%	\$28,573.99
Erie Zoo	\$3,861,854.00	\$4,230,991.00	\$4,016,869.00	\$4,036,571.33	31.22%	\$146,412.03
Erie Art Museum	\$1,255,683.00	\$1,200,649.00	\$1,469,100.00	\$1,308,477.33	10.12%	\$47,460.28
Erie Arts & Culture	\$1,011,447.00	\$982,046.00	\$1,055,259.00	\$1,016,250.67	7.86%	\$36,860.82
TOTALS	\$12,138,076.00	\$12,892,778.00	\$13,751,372.00	\$12,927,408.67	100.00%	\$468,895.00

Funds for Distribution **\$468,895.00**



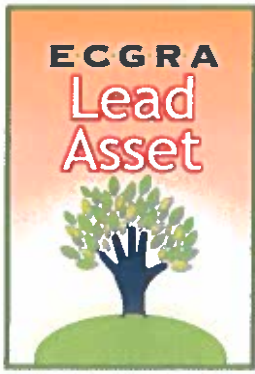
Patrick Fisher
Executive Director



Erie Arts & Culture | 814-452-3427
erieartsandculture.org







2019 LEAD ASSET DISTRIBUTION

Organization	2015-2016	2016-2017	2017-2018	Three Year Average	% of Total	Recommended Award
Erie County Historical Society	\$818,265.00	\$819,956.00	\$972,033.00	\$870,084.67	6.73%	\$31,559.17
Erie Philharmonic	\$1,304,144.00	\$1,437,306.00	\$1,814,453.00	\$1,518,634.33	11.75%	\$55,082.97
expERIEence Children's Museum	\$462,860.00	\$580,573.00	\$676,671.00	\$573,368.00	4.44%	\$20,796.85
Erie Playhouse	\$1,313,578.00	\$1,349,668.00	\$1,375,509.00	\$1,346,251.67	10.41%	\$48,830.41
Flagship Niagara League	\$1,356,272.00	\$1,576,733.00	\$1,476,957.00	\$1,469,987.33	11.37%	\$53,318.47
MIAC	\$753,973.00	\$714,856.00	\$894,521.00	\$787,783.33	6.09%	\$28,573.99
Erie Zoo	\$3,861,854.00	\$4,230,991.00	\$4,016,869.00	\$4,036,571.33	31.22%	\$146,412.03
Erie Art Museum	\$1,255,683.00	\$1,200,649.00	\$1,469,100.00	\$1,308,477.33	10.12%	\$47,460.28
Erie Arts & Culture	\$1,011,447.00	\$982,046.00	\$1,055,259.00	\$1,016,250.67	7.86%	\$36,860.82
TOTALS	\$12,138,076.00	\$12,892,778.00	\$13,751,372.00	\$12,927,408.67	100.00%	\$468,895.00
Funds for Distribution	\$468,895.00					

**2019 Anchor Building Grant Program
Proposal Summaries**

Total applications: 8

Total grant request: \$629,000

Project Name: Steam Boiler Replacement/St. Benedict Community Center

Project Sponsor: Benedictine Sisters of Erie, Inc.

Grant Request: \$ 42,000

Project Total: \$ 94,075

Previous Grants: \$21,298, Human Services - 2014

Match Status: \$20,000 – Erie Community Foundation; \$32,075 – Sponsor cash

Cost Estimates: Based on proposal by W. T. Spaeder

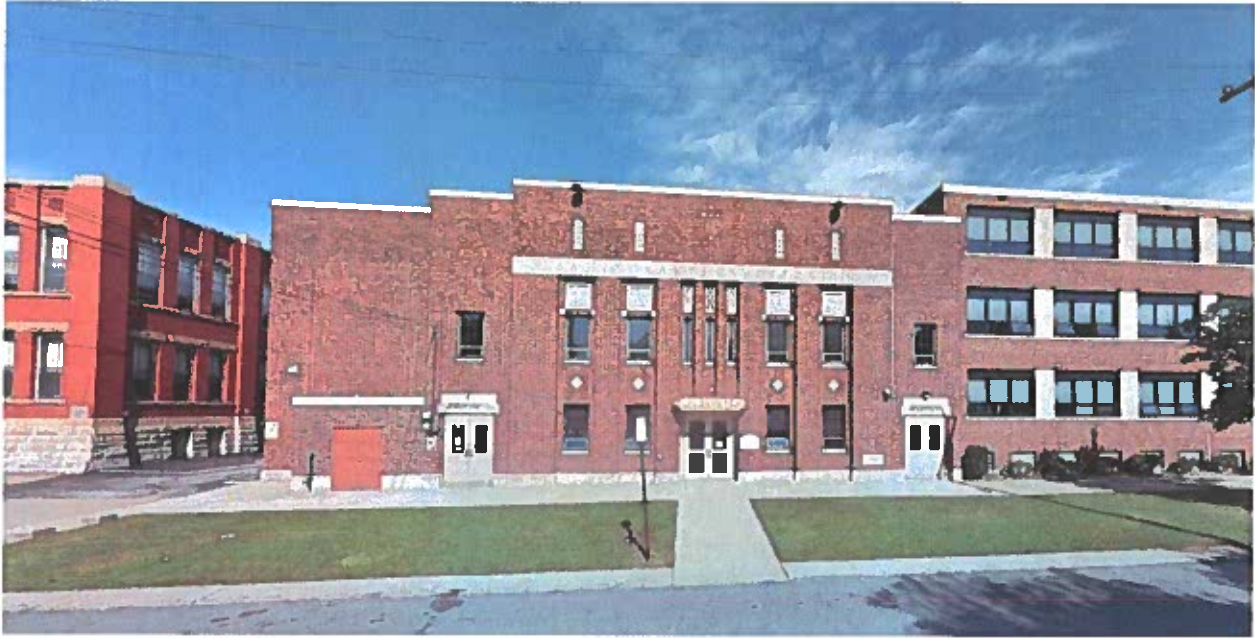
Heritage Building: Yes

Project Summary: The Benedictine Sisters of Erie own the former St. Mary's School auditorium building located at 320 East 10th St. in Erie. The building was renamed the St. Benedict Community Center (SBCC) in August of 2000. The steam boiler system that heats the building is no longer in working order. Upon the recommendation of the Wm. T. Spaeder Company the installation of a completely new steam boiler system is necessary as parts needed for repair of the system are no longer available.

The St. Benedict Community Center provides a recreational facility inclusive of people of all ages, races, and physical and emotional challenges. Without heat in the building, the St. Benedict Community Center would close resulting in the termination of therapeutic and recreational programs offered. The project needs to be completed before the onset of the 2019 winter season.

The building houses the recreational and therapeutic adapted sports programs offered to Erie's inner-city youth, and those with physical challenges. During the school year underprivileged youth from the Emmaus Ministries Kids Café play basketball, flag football and kick ball during the after-school hours. A&K Skill Development, a business owned by 2 former Gannon University Basketball players rent space at the SBCC. They work with individuals and small groups on basketball fundamentals and skill development for a nominal fee paid by the participants. The St. Mary's Club (St. Mary's Auditorium Assn.) is located in the ground level of the building. The social club was established March 28, 1938 and membership remains strong today. The St. Mary's Club has an annual contract with the Benedictine Sisters/St. Benedict Community Center. The club pays a monthly user fee and the SBCC receives a monthly donation from them. The auditorium has a large kitchen that is not utilized. The outdated appliances have been taken out of the area. In the past, the kitchen was used to prepare school lunches and food for when bingo took place many years ago. The building has a balcony and upstairs bathrooms that are currently not being utilized.

Improvements to the building will enable additional income and allow the Benedictines to further their mission.



St. Benedict Community Center (SBCC)

- Project Name:** Union City Borough Hall Building ADA Access Improvements
- Project Sponsor:** Union City Borough
- Grant Request:** \$ 37,500
- Project Total:** \$ 75,000
- Previous Grants:** \$196,493, Mission Main Street, Renaissance Block, Community Assets, Special Events – 2017-2019.
- Match Status:** None in hand
- Cost Estimates:** Based on Porter Consulting Engineers estimate
- Heritage Building:** Yes, within National Register Historic District

Project Summary: The Borough will implement accessibility improvements, as proposed by Porter Consulting Engineers, for the 135-year-old City Building. The work will include the installation of an entrance ramp, sidewalk improvements, installation of a public service window/counter, and restroom improvements. The City Building is a contributing resource of the National Register listed Union City Historic District, and it houses the municipal offices and police department.

Investment in the building will allow the borough to use a vacant upper floor social hall for events and ensure that the building remains an anchor in the downtown business district.



Union City Borough Hall

<u>Project Name:</u>	Wayne School Reimagined
<u>Project Sponsor:</u>	Erie Center for Arts and Technology (ECAT)
<u>Grant Request:</u>	\$ 100,000
<u>Project Total:</u>	\$ 8,685,000
<u>Previous Grants:</u>	None
<u>Match Status:</u>	\$1,000,000 in cash in hand from UPMC Hamot
<u>Cost Estimates:</u>	Based architect's estimates
<u>Heritage Building:</u>	Yes

Project Summary: The newly established Erie Center for Arts and Technology (ECAT) is inspired by the Empowering Education model, created in the 1960's by Bill Strickland at the Pittsburgh-based Manchester Bidwell Corporation. Strickland's message of hope and his mission to "make the impossible possible" is based on a personal and professional philosophy that has grown out of his work fighting poverty for more than half a century. This philosophy is: 1. Environment shapes behavior; 2. All people are assets; and 3. Creativity fuels enterprise. Building on this simple framework, ECAT seeks to create the Wayne Opportunity Center as a world-class facility— a place of light, beauty, openness, inclusion and respect and transforms an historic educational asset into a modern mecca for opportunity and growth. With its full-size gymnasium, community space for art displays and events/meetings, medical suite and ample tenant space, the Wayne Opportunity Center will transform a 100+ year old educational landmark into a new home for healthcare, education, art and investment on Erie's East Side.

Plans for full renovation and buildout of the former Wayne School include:

- 10,000 square foot expansion for Primary Health Network including expanded primary services at Wayne Primary Care, additional specialty offices and a pharmacy, bringing the total healthcare footprint to roughly 17,800 square feet.
- Gym space and gallery space for community events, art exhibits and rentals
- 16,000 square feet for ECAT programming, which will initially include photography and digital arts classes for high school students, as well a certified Medical Assistant with Phlebotomy adult training program— all offered at no cost. Additional programs are being explored in Pharmacy Tech and Medical Billing/Coding/Claims
- 16,000 square feet available for commercial lease (tenant relationships to be informed by data collected through the 2019 Community Health Census project currently underway in this neighborhood with priority given to social service/nonprofit organizations in need of incubator space)

Funds would be used to defray the cost of architectural and engineering services. Asbestos removal is currently underway.

Wayne School



Project Name: Masonic Temple Building Sidewalk Vault Rehabilitation

Project Sponsor: Erie Masonic Temple Preservation Foundation

Grant Request: \$ 100,000

Project Total: \$ 205,000

Previous Grants: None

Match Status: \$105,000 cash from sponsor

Cost Estimates: Based engineer's estimates

Heritage Building: Yes

Project Summary: The Erie Masonic Temple Preservation Foundation is seeking support for a sidewalk vault shoring and water abatement project. This project has several main goals: securing the sidewalk structures on Peach Street and West 8th to keep it safe for pedestrian and light equipment; ensuring the building is structurally safe both at the basement level and above; and preventing any future water intrusion and future damage.

The Masonic Temple has already completed work to move several major building systems (heating and electrical). This has drastically reduced any potential for water damage to those systems as they are now out of the way of any water intrusion. Temporary shoring plans are underway and expected to be put in place where needed to prevent any further deterioration of the structure, and to strengthen any areas that are of immediate concern. The owners have invested \$150,000 in the building within the past year: air conditioning (new system and refurbishments), elevator electrical upgrades, steam line replacement, and electrical service and panel upgrades.

The Masonic Temple hopes to be able to repurpose these basement spaces once they are secure and dry. Uses currently under consideration are: an expanded kitchen to support the basement banquet facility known as the Camelot Room, event storage, and future home for a new steam boiler.

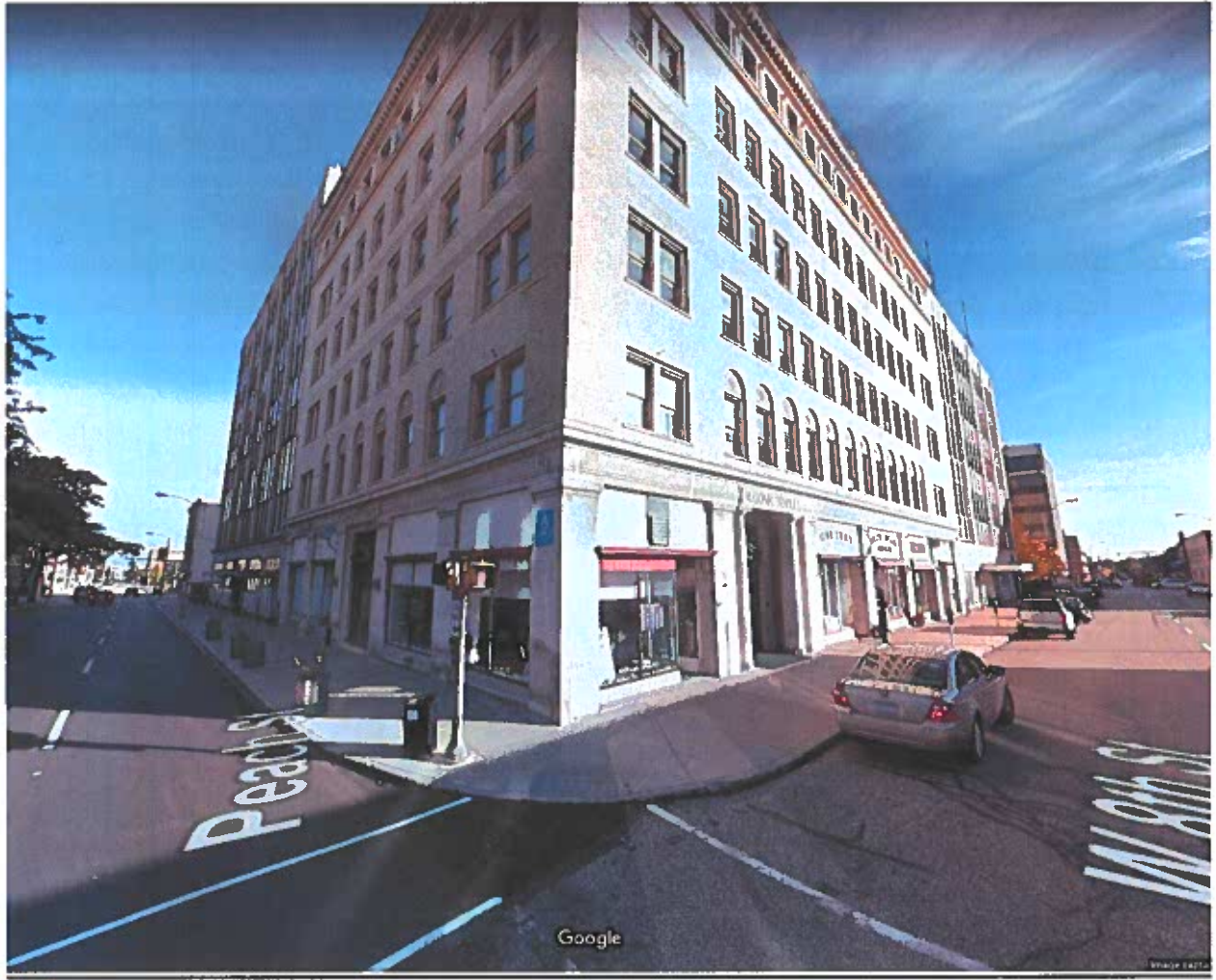
Phase I: Structural and Water Intrusion Correction - \$140,000.

Phase II: Expanded kitchen space and event space, and a future home for a new steam boiler - \$65,000. (match work)

Annual tax bill is over \$13,000

Current occupancy rate as reported by owner is 85%.

Masonic Building



Project Name: Boston Store Place Improvements

Project Sponsor: Housing and Neighborhood Development Service (HANDS)

Grant Request: \$ 50,000

Project Total: \$ 505,000

Previous Grants: 2012 Human Service Grant - \$15,000

Match Status: \$ 455,000 - \$100,000 private donation for clock repairs and \$ 355,000 in HUD HOME funds for HVAC, masonry, and roof repairs

Cost Estimates: Based on contractors' cost proposals

Heritage Building: Yes. On the National Register of Historic Places

Project Summary: Housing and Neighborhood Development Service (HANDS) recently acquired the historic Boston Store in downtown Erie from a Kansas-based owner. The building came with great potential, but also many challenges, including higher than acceptable vacancy rates and deferred maintenance of critical needs. With ECGRA funding, HANDS plans to make improvements to a damaged portion of the exterior building envelope on the northern elevation. The goal is to improve the aesthetic look of the exterior building environment, which will in turn enhance marketing efforts currently underway to increase awareness of underutilized vacant commercial spaces. HANDS feels the proposed exterior wall improvement is a critical component in attracting new commercial tenants who desire a prime downtown location.

The work needed to improve the long-term marketability and sustainability of the building has already begun. HANDS, with the backing of a private donations, has completed a full restoration of the historic Boston Store interior and exterior clocks. Additionally, City of Erie HOME funds are being utilized to perform other critical needs including masonry and roof repairs, mechanical systems upgrades including new high efficiency boilers and cooling tower upgrades, environmental remediation, and residential lobby/elevator finish updates.

Annual tax bill is over \$119,000.



Boston Store

Project Name: Railway Express Office Rehabilitation

Project Sponsor: Impact Corry

Grant Request: \$ 100,000

Project Total: \$ 239,090

Previous Grants: \$ 272,362 Mission Main Street, Special Events – 2012-2019.

Match Status: \$ 139,000 from RACP grant in hand.

Cost Estimates: Based on contractors' cost proposals

Heritage Building: Yes. Built in 1951.

Project Summary: Impact Corry is proposing to rehabilitate the Railway Express Office as part of the ongoing development of Green Junction Park. Green Junction Park is located on 1.7 acres of underutilized rail property in the heart of the City of Corry that is now owned by the Corry Industrial Benefit Association and being targeted for redevelopment as it is the point of convergence for three separate potential rails-to-trails.

The depot is one of two historic structures that remain on the property and reflect the city's 150+ year rail history, and, due to the building's high degree of integrity (very few alterations have been made to the property), it is a "contributing" building to the proposed Corry Historic District.

The scope of work for the rehabilitation includes interior and exterior building renovations, as well as the installation of a new parking area. The intent of the project is to sensitively transform the Railway Express Office into a "white box" space suitable for a future retail tenant, such as a restaurant or specialty shop.



Project Name: Maggie Knox Western Contemporary Art Center
Project Sponsor: Maggie Knox Western
Grant Request: \$ 99,570
Project Total: \$ 1,131,150
Previous Grants: None
Match Status: None in hand
Cost Estimates: Based architect's estimates and contractors' proposals
Heritage Building: Yes. Built in 1918.

Project Summary

Maggie Knox Western (MKW), a non-profit arts organization, is proposing to acquire, revitalize, reuse and renovate the former Knox Western manufacturing plant (located in the city of Erie's Little Italy neighborhood at 550 Huron Street) into a contemporary art center which will offer space and facilities for artists in the region to create and exhibit their works in a blossoming wholesome arts community. Uses of the building will include large scale, open warehouse exhibition and event space, workspace, space to rent, to program. There is a phased plan so it can operate in part of the building while work on the rest of the building progresses.

Applicant does not yet own the building.

Property is tax delinquent.

An environmental assessment of the property should be made available to potential funders.



Project Name: Holy Rosary Building Development Project

Project Sponsor: Mercy Center for Women

Grant Request: \$ 100,000

Project Total: \$ 2,433,755

Previous Grants: \$ 42,267 Community Assets, Special Events – 2012-2019.

Match Status: From capital campaign

Cost Estimates: Based on proposal from Frontier Construction

Heritage Building: Yes

Project Summary

Mercy Center for Women (MCW), headquartered at the former Holy Rosary convent, recently purchased the former Holy Rosary Elementary School Building and adjacent property (located on the same block) to expand the MCW campus and redevelop the empty building and space to further the MCW mission. The interior classrooms will be converted into 15 permanent loft-style apartments for families and individuals enrolled in the MCW program. The basement level will house a childcare center, and the offices will be remodeled into usable spaces for community services, which will include the following new and existing programs: Dress for Success Erie, Our Daily Threads Thrift Store, a childcare center, a food pantry, an education and resource center, a social enterprise, and a wellness and healthcare program.

The building has been maintained and the costs involve asbestos removal and the conversion of classrooms to residential.

A capital campaign has begun and matching funds have been donated according to MCW executive director.







ANCHOR BUILDING RECIPIENTS

AL	Organization	Representative	Project Title	Amount Requested	Amount Awarded	C/O
	Benedictine Sisters of Erie	Patti Eichen	Steam Boiler Installation/St. Benedict Community Center (SBCC)	\$42,000.00	\$42,000.00	
	Borough of Union City	Cindy Wells	Union City Borough Building ADA Access	\$37,500.00	-	
	Erie Center for Arts & Technology	Daria Devlin	Wayne School Reimagined	\$100,000.00	\$75,000.00	
	Erie Masonic Temple Preservation	Ethan Sykes	Erie Masonic Temple Sidewalk Vault Rehabilitation	\$100,000.00	\$70,000.00	
	Housing and Neighborhood Development Services	Cameron Kobielski	Boston Store Place	\$50,000.00	\$50,000.00	
	Impact Corry	Charles Gray	Rehabilitation of Railway Express Office	\$100,000.00	\$75,000.00	
	Maggie Knox Western	Sarah Moody	Maggie Knox Western Contemporary Art Center	\$99,570.00	-	
	Mercy Center for Women	Holly Nowak	Holy Rosary Building Development Project	\$100,000.00	\$100,000.00	
			Totals	\$629,070.00	\$412,000.00	





LOCAL SHARE GAMING REVENUE: A CATALYST FOR CHANGE

June 2019
(2009-2018)



Prepared by:
Parker Phillips
assess analyze assert

A LETTER FROM THE CHAIR

The Erie County Gaming Revenue Authority (ECGRA) has made a lasting impact across Erie County by investing wisely and with a strategic mission that reflects the intent of the Pennsylvania Race Horse Development and Gaming Act. The act was designed to greatly benefit Pennsylvanians by ensuring gaming jobs and gaming revenue aid local nonprofits, municipalities, economic development projects, and residents.

In 2011, ECGRA designated and made its first investment in the Erie County Lead Assets: Erie Art Museum, Erie Arts & Culture, Erie County Historical Society, Erie Philharmonic, Erie Playhouse, Erie Zoological Society, expERIENCE Children's Museum, Flagship Niagara League, and the Mercyhurst Institute for Arts & Culture. These place-shaping culture-, heritage-, and entertainment-based nonprofits are essential to the continued vitality of our region, each of them anchoring and elevating our quality of place. Erie's vitality depends on the sustainability of these core organizations, and they are secured for future generations. By investing in an endowment these anchor institutions will benefit our community in perpetuity.

Following the lead of respected foundations across the U.S., including The Rockefeller, George Gund, and F.B. Heron Foundations, ECGRA has practiced Impact Investing since 2014, driving social, cultural, and environmental change. By investing in our main streets, financing multi-municipal cooperation projects, joining in the efforts to prevent blight, being a catalyst for entrepreneurialism, and investing in local community events that shape our Erie heritage, ECGRA dollars are working.

With ten years of investing behind us, Erie County can be proud of the continued impact ECGRA dollars are making on our region. Through these dollars, Erie County has leveraged local share gaming revenue to fuel progress and economic development. From Union City to North East, and Corry to Girard, local share gaming revenue has reached every corner of the County, while ECGRA remains laser focused on making it work on behalf of our citizens.

I'm proud to be the chairman of the ECGRA board of directors. My colleagues take stewardship of these dollars seriously and strive toward creative solutions to address community problems. This economic impact study shows that a thoughtful, creative and impactful process has gone into turning gaming revenue into a multiplier for #OurErie. If you have any questions, please don't hesitate to reach out to our staff. For more information or to contact our staff, visit us online at www.ecgra.org.

Michael J. Paris
Chairman, Board of Directors
Erie County Gaming Revenue Authority



EXECUTIVE SUMMARY

ECGRA's investments of more than \$56 million over the course of a little more than ten years throughout Erie County have been transformative from an economic and community perspective. As a funder of community events and activities and an influencer of new and innovative programs to stimulate Erie County's economy, ECGRA has made an impact. Its 990 strategic investments in 244 Erie County organizations have generated an economic impact of \$128.4 million, supported 838 jobs, and created \$4.6 million in state and local tax revenue.



Economic Impact of Ten Years of Local Share Gaming Revenue

E.C.G.R.A.
ERIE COUNTY GAMING REVENUE AUTHORITY

generated
\$128.4M
in Economic Impact



supported and sustained
838 Jobs



supported
\$4.6M
in State and Local Tax Revenue



Combined Impact

ECGRA, Erie County Government, and Summit Township

generated
\$258.3M
in Economic Impact

supported and sustained
1282 Jobs

supported
\$10.0M
in State and Local Tax Revenue

TABLE OF CONTENTS

Introduction and Methodology	1
ECGRA's Impact	2
Individual Area Impacts	5
Small Business Impact	6
Combined Impact of All Local Share Gaming Revenue	7
Conclusions	8
Appendix A: Methodology and FAQs	9
Appendix B: Terms and Definitions	11



INTRODUCTION AND METHODOLOGY

In December 2018, Parker Philips was retained to complete a comprehensive economic impact study for ECGRA to demonstrate the economic, employment, and tax revenue impacts associated with the investment of local share gaming revenue distributed through ECGRA's grant making initiatives and loans.



The goal of this analysis is to exhibit the aggregate financial and community benefits garnered by Summit Township, Erie County, and the Commonwealth of Pennsylvania as a result of innovative investments of local share gaming revenues.

Since its formation in 2008, ECGRA has built a model for how local share gaming revenue can be used to benefit local communities. By strategically channeling the tax dollars generated by Presque Isle Downs & Casino through its Impact Investing model, ECGRA has established a nationally-respected legacy of transparent grant making that is making a sustained impact on Erie County.



About the Study

Data Utilized

Primary data from 2009 to 2018 obtained from ECGRA and key partner organizations

Geography

Summit Township, Erie County, and Pennsylvania

Methodology

IMPLAN, 2016 Data Set

About Local Share Gaming Revenue

Local share gaming revenue continues to help deliver on the legislative promise made when lawmakers enacted Pennsylvania's Racehorse Development and Gaming Act in 2004.

When the gaming law was drafted, the goals of its authors included generating additional state revenue, offering property tax relief for PA residents, and providing host municipalities with funds to meet needs generated by casino development. The authors also intended for local share gaming revenue to afford economic and community development initiatives that would otherwise be left unfunded.

In 2016, the Erie County Gaming Revenue Authority played an integral role in securing local control of Erie County's \$11 million per year in local share gaming revenue, which continues to deliver on its legislative intent today.

ECGRA'S IMPACT

ECGRA Works

In 2011, ECGRA designated and made its first investment in the Erie County Lead Assets. These nine place-shaping culture-, heritage-, and entertainment-based nonprofits, essential to the continued vitality of the region, are: **Erie Art Museum, Erie Arts & Culture, Erie County Historical Society, Erie Philharmonic, Erie Playhouse, Erie Zoological Society, expERIENCE Children's Museum, Flagship Niagara League, and the Mercyhurst Institute for Arts & Culture.**

In 2012, ECGRA committed to sustain Lead Assets in perpetuity and created the Erie County Lead Assets Endowment, now valued at \$13.2 million, held in trust at The Erie Community Foundation. In grant and endowment funding, **ECGRA has invested a total of \$16,313,896 in the Erie County Lead Assets representing more than 29% of the more than \$50 million ECGRA has distributed since 2009.** Each Lead Asset uses its ECGRA funding differently, but all of the organizations attest to the power of the ECGRA investment to extend their reach and leverage the dollars to enhance programming and access to all.

ECGRA Precipitates Change and Spurs Growth



DIRECT

Investment in construction and expenditures for operations

INDIRECT

Purchase of goods and services from local suppliers

INDUCED

Household spending from earnings of direct and indirect expenditures

ECGRA strategically invests gaming revenue into key areas to achieve community development and promote stability and strength in the region. ECGRA has methodically invested in Erie County small business lenders, nonprofit organizations, and educational entities. The Authority has transformed Erie County's local share gaming revenue into an integral component for the region's economic transformation and ongoing resurgence.

ECGRA's strategic investment has targeted key sectors of what makes a prosperous and well-rounded community. Their ten year commitment to transforming Erie County has been impressive.

- Over the past 10 years, ECGRA has generated **\$128.4 million** in economic impact for the state and local economy (\$59.9 million in direct impact and \$68.4 million in indirect and induced impact).
- Over the past 10 years, ECGRA has supported and sustained **838 jobs** in the state and local economy. Each year, nearly **84 jobs** were supported or sustained by ECGRA's strategic investments throughout Erie County.
- Over the past 10 years, ECGRA's investments in Erie County initiatives has generated **\$4.6 million** in state and local taxes. Specific types of taxes generated include; employment tax, property tax, sales and use, and licenses, fines, and fees.

LOCAL SHARE GAMING REVENUE'S IMPACT ON THE ZOO

Here's what the impact of local share gaming revenue looks like in terms of economic impact when given to the Erie Zoo:

The Erie Zoo uses strategically invested local share gaming revenue to stay open later on Wednesdays in July, to buy veterinary supplies, and to address capital projects such as the hanging flower baskets along West 38th Street and the new scoreboard at the JMC Ice Arena, which is operated by the Erie Zoo.

ECGRA funding helps the Erie Zoo provide access for all residents of Erie County every Sunday for two hours when admission is free. ECGRA funding helps to pay for the staff and extra security needed during these peak attendance times.

DIRECT

Operational Expenditures:

- Pay for Staff Salaries
- Pay for Security Staff
- Purchase Veterinary Supplies

Capital Expenditures:

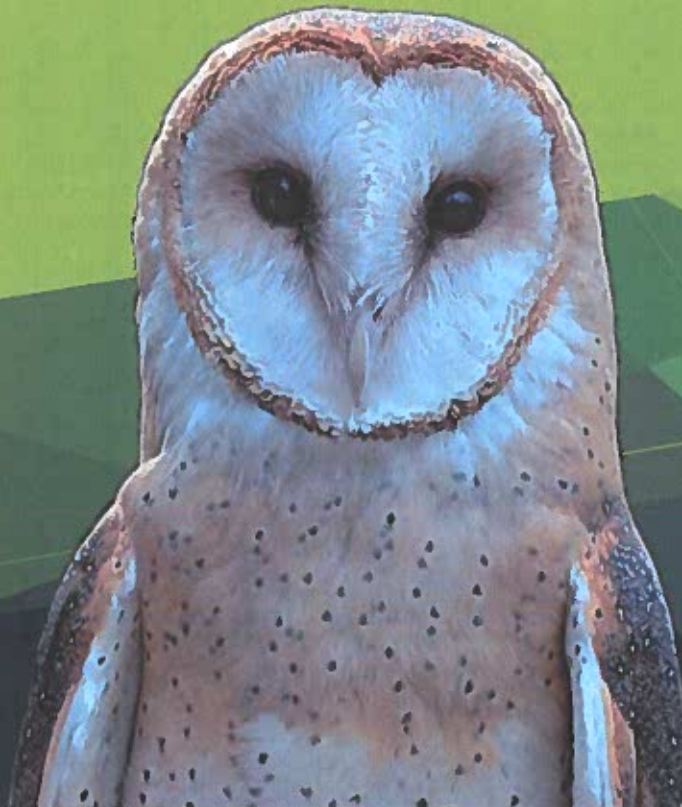
- Purchase and Install Scoreboard at JMC Ice Arena
- Purchase and Install Flower Baskets on West 38th Street

INDIRECT

- Veterinary Suppliers
- Scoreboard at JMC Arena
- Flower Baskets

INDUCED

- Zoo employees, employees of the scoreboard company/installer, and flower/garden store employees spend their money on housing, cars, groceries, gasoline, clothes, and other household items creating an even greater impact in the local and state economy.



ECGRA's IMPACT

Direct Effect

Induced Effect

Indirect Effect

Total Effect

Cumulative Economic Impact Generated by ECGRA over 10 Years (Millions)

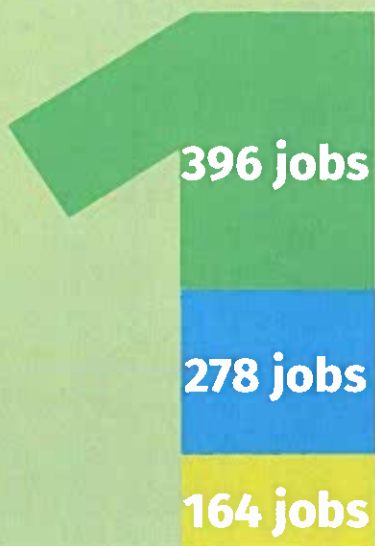


\$128.4M

10
years

ECGRA Precipitates Change and Spurs Growth

Cumulative Impact of Jobs Supported and Sustained By ECGRA Over 10 Years (Jobs)



838 jobs

10
years

ECGRA Funds Create and Sustain Jobs

"For years, local governments have strived independently from their neighboring communities. They've worked to build infrastructure and separate communities with invisible lines. Today we take a step toward blurring those dividing lines."

—Denise McCumber
North East Borough
Council Vice President






INDIVIDUAL AREA IMPACTS

Economic and Employment Impact

ECGRA's mission is to elevate Erie County by empowering nonprofits and small businesses toward economic and community development. Recognizing the inherent limitations of grant making, ECGRA adopted an impact investing strategy in 2014.

ECGRA incorporates job creation, regional competitiveness, needs of disadvantaged citizens, and development of at-risk youth and under served communities into the investment decision-making process.¹ ECGRA works to effect change and analyzes outcomes in five areas: Small Business, Youth & Education, Quality of Place, Neighborhoods & Communities, and Municipalities.

Economic Impact of ECGRA's Strategic Investment Over 10 Years

IMPACT	IMPACT		JOBS	ECONOMIC IMPACT
	IMPACT	IMPACT		
	SMALL BUSINESS		184	\$26.2 million
	YOUTH & EDUCATION		60	\$8.0 million
	QUALITY OF PLACE		359	\$41.9 million
	NEIGHBORHOODS & COMMUNITIES		9	\$1.9 million
	MUNICIPALITIES		202	\$43.0 million


¹ECGRA strictly adheres to the intent of gaming legislation, which earmarked local share gaming revenue to act as a catalyst for transformational projects in host communities. Independent funding sources, such as gaming funds, provide the agility and flexibility to address the growing needs of a community, like Erie.

SMALL BUSINESS IMPACT

ECGRA works to catalyze Erie County's private sector and to develop Erie's entrepreneurial ecosystem by spurring small business development, building collaborations for business acceleration, and offering a broader spectrum of gap financing products for starting, growing, and reinventing small business. Programs supported include Beehive Network, Erie Innovation District, TechCelerator, Erie Inclusive Fund, and Ignite Erie™.


In December 2018, ECGRA invested \$1 million of additional funding into a new innovation network known as the Beehives — \$200,000 to each Beehive. **Since launching, the Beehives have seen more than 100 clients, employed 50 students, helped with the formation of two businesses, developed 15 business plans, seven intelligence studies and 21 marketing concepts, and designed three prototypes.**

ECGRA's strategic decision to prioritize investing local share gaming revenue in small business has created a significant ripple effect. These investments have empowered organizations in multiple sectors from healthcare to manufacturing to leverage additional financing, attracting more dollars to the region and increasing the positive effects on Erie's economy. ECGRA's small business investments have attracted \$24.2 million in additional funds resulting in an impact of \$50.4 million.



"Profits from a big gambling casino in Erie County are funneled partly to 'innovation spaces' at four local campuses—the right answer for Rust Belt towns where the old manufacturing base has disappeared."

—David Ignatius
Washington Post columnist

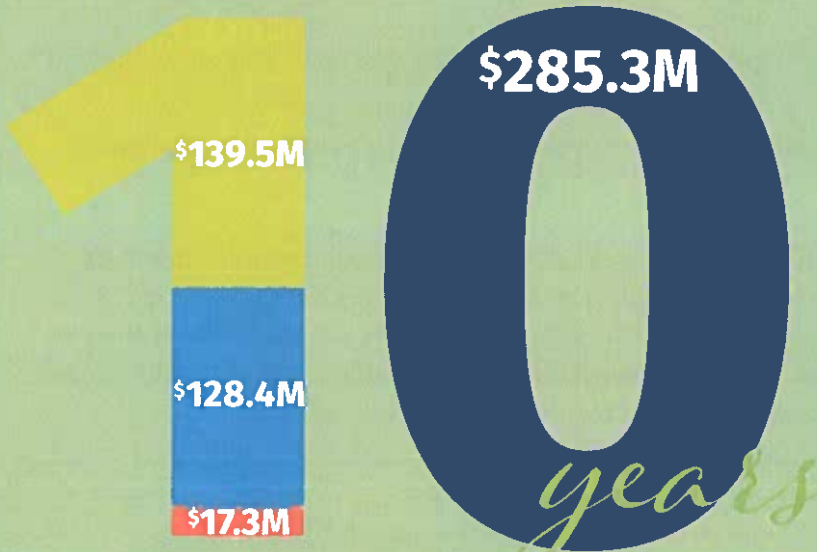


"The Erie Innovation Fund provided our company the necessary resources to launch and execute new product lines in billion dollar markets, based right here in Erie, PA. That wouldn't have happened without ECGRA's foresight to help technology-based companies."

—Aaron Lewis
Sphere Brakes

COMBINED IMPACT OF ALL LOCAL SHARE GAMING REVENUE

Combined Economic Impact of Local Share Gaming Revenue Over 10 Years (Millions)



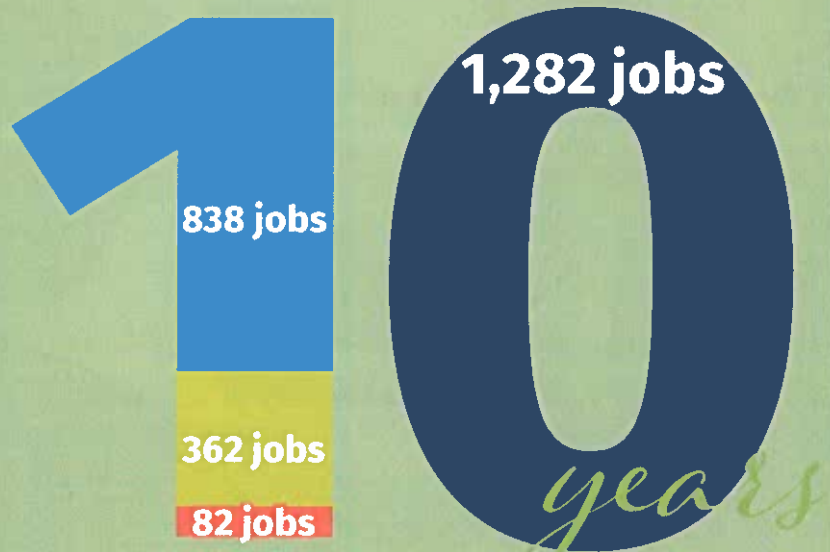
Transforming the Erie Economy



"These strategic investments allow for the renewal of a marquee building, while supporting the communities they 'anchor'. I continue to be impressed with ECGRA's approach to investing our gaming dollars."

—Dan Laughlin
State Senator
R-49th District

Combined Economic Impact of Local Share Gaming Revenue Over 10 Years (jobs)



Supporting and Sustaining jobs in Erie County

CONCLUSION

Local share gaming revenue is helping to transform the Erie County region. ECGRA's strategic investment strategy has worked to strengthen and support a new Erie economy. The combined impacts of local share gaming revenue have been integral in supporting Erie's transformation.

ECGRA has been an excellent steward of Erie County's local share gaming revenue funds. Local share gaming revenue is helping to transform Erie County and the region through ECGRA's strategic investment strategy that is based on proven methods successfully implemented in communities across the nation. ECGRA is paying attention, and the programs it is tailoring to suit Erie County's needs are attracting national attention.

ECGRA's impact investment strategy has also built a bedrock of core assets that will continue to provide structural benefits to the economic and community infrastructure for decades, as well as playing an immediate vital role in supporting a new Erie economy still taking form. ECGRA's mission "to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development" is used as a North Star, ensuring that its investments are effective, transparent, and impactful.

"The Minority-owned Business Accelerator and the Erie Inclusive Fund are purposeful efforts to ensure all Erie residents benefit from future economic improvements.

ECGRA and Bridgeway deserve kudos for having the vision to pursue them."

—Editorial Board
Erie Times News
4/19/2019



ERIE
PHILHARMONIC
Erie Lead Asset

APPENDIX A: TECHNICAL APPENDICES

Primary financial data used in this study was obtained from ECGRA, Erie County government, Summit Township, and small businesses receiving funding from ECGRA grants/loans. The analysis in this report is a cumulative impact showing ten years of gaming revenue's impact.

Overview and the IMPLAN Model

The most common and widely accepted methodology for measuring the economic impacts of economic sectors is input-output (I-O) analysis. At its core, an I-O analysis is a table that records the flow of resources to and from companies/organizations and individuals within a region at a given time. For a specified region like a state or the nation, the input-output table accounts for all dollar flows between different sectors of the economy in a given time period. With this information, a model can then follow how a dollar added into one sector is spent and re-spent in other sectors of the economy, generating outgoing ripples of subsequent economic activity. This chain of economic activity generated by one event is called the "economic multiplier" effect.



IMPLAN Methodology

The model uses national production functions derived from U.S. Census Department data for over 536 industries to determine how an industry spends its operating receipts to produce its commodities and IMPLAN couples these with county-level economic data to determine the impacts at a state and congressional district level. To estimate these regional impacts, IMPLAN combines national industry production functions with county-level economic data. IMPLAN collects data from a variety of economic data sources to generate average output, employment and productivity for each industry in a given county. IMPLAN combines this data to generate a series of economic multipliers for the study area. The multiplier measures the amount of total economic activity generated by a specific industry's spending an additional dollar in the study area. Based on these multipliers, IMPLAN generates a series of tables to show the economic event's direct, indirect, and induced impacts to gross receipts, or output, within each of the model's more than 536 industries.

Frequently Asked Questions and Answers

What is an economic impact study?

Technically, this study is a contribution analysis, but is most commonly referred to as an economic impact study. The study quantifies the economic contribution of gaming revenue in terms of jobs, economic impact, and local and state tax revenue. The study calculates the impact of gaming revenue dollars invested and spent by ECGRA, Erie County government, and Summit Township. It examines how expenditures and investments create additional impact in the economy to produce an economic impact.

What should you remember about the study when you read it?

- It is a point-in-time calculation of impact of local share gaming revenue.
- It quantifies the amount of impact that local share gaming revenue has generated in the statewide and local economy.

What methodology was used to complete this study?

Impact analysis for PLANning (IMPLAN) data and software were used to conduct this study. The IMPLAN database is built utilizing county, state, ZIP code, and federal economic statistics that are specialized by region, not estimated from national averages to measure the contribution or impact of an organization economy's activity.

What were the multipliers for this study?

The multipliers used in this study range from 1.8 to 2.1. The multipliers are derived through the input-output models created through the IMPLAN software based upon industries selected during the modeling process.

What data does this study utilize to calculate the economic impact?

Primary data utilized in this analysis includes:

- Expenditure data from ECGRA, Erie County government, Summit Township
- Expenditure and investment data by ECGRA program type
- Expenditure data for small businesses and their leverage dollars

Why did ECGRA commission a study?

ECGRA commissioned the analysis to quantify the ten-year impact of its strategic investments of local share gaming revenue, Erie County government expenditures, and Summit Township. This independent study is one way to try to explain the importance of local share gaming revenue.

APPENDIX B: TERMS AND DEFINITIONS

Study Year	January 1, 2008 – December 31, 2018.
Dollar Year	Presented in 2019 dollars.
Total Economic Output/ Economic Impact	Includes organizational spending on operations, capital expenditures, labor income expenditures, and value-added to the economy as a result of expenditures made by an organization. It is the combined impact of direct, indirect, and induced impacts.
Direct Economic Impact	All direct expenditures made by an organization due to an organization's operating expenditures. These include operating expenditures, capital expenditures, and pay and benefits for expenditures.
Indirect Economic Impact	The indirect impact includes the impact of local industries buying goods and services from other local industries. The cycle of spending works its way backward through the supply chain until all money is spent outside of the local economy, either through imports or by payments to value added (multiplier effect).
Induced Economic Impact	The response by an economy to an initial change (direct effect) that occurs through re-spending of income received by a component of value added. IMPLAN's default multiplier recognizes that labor income (employee compensation and proprietor income components of value added) is not lost to the regional economy. This money is recirculated through the household spending patterns causing further local economic activity (multiplier effect).
Multiplier Effect	The multiplier effect is the additional economic impact created as a result of the organization's direct economic impact. Local companies that provide goods and services to an organization increase their purchasing by creating a multiplier (indirect/ supply chain impacts). Household spending generated by employees of the organization and the organization's suppliers create a third wave of multiplier impact (induced/household spending impacts).
Government Revenue/ State and Local Tax Impact	Government revenue or tax revenue that is collected by governmental units at the state and local level in addition to those paid directly by an organization. This impact includes taxes paid directly by the organization itself, employees of the organization, and vendors who sell products to the organization and at the household level.
Direct Employment	Total number of employees, both full-time and part-time, at the organization based on total jobs, not FTEs.
Indirect Employment	Additional jobs created as a result of an organization's economic impact. Local companies or vendors that provide goods and services to an organization increase their number of employees as purchasing increases, thus creating an employment multiplier.
Induced Employment	Additional jobs created as a result of household spending by employees of an organization and the employees of vendors. This is another wave of the employment multiplier.



web: ECGRA.org
phone: 814.897.2690
email: info@ECGRA.org
 [@ECGRA814](https://twitter.com/ECGRA814)

ECGRA's work in community and economic development is funded by the Commonwealth of Pennsylvania through an assessment levied on Presque Isle Downs and Casino.

BOROUGH OF UNION CITY

13 South Main Street • Union City, Pennsylvania 16438
Phone (814) 438 - 2331 • Fax (814) 438 - 7115

November 1, 2019

Erie County Gaming Revenue Authority
5340 Fryling Road, Suite 201
Erie, PA 16510

Dear ECGRA Board of Directors:

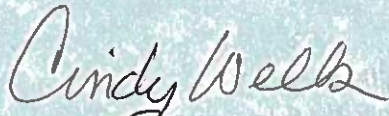
I am writing on behalf of the Borough of Union City and would like to thank you for the grant funding that we have been provided over the past few years.

Perry and Tom contacted me back 2017. I was new to my position in the Borough and was just getting started. They presented information about ECGRA and encouraged me to apply for grants. That one meeting has been one of the biggest steps toward change in Union City and I can't thank them enough. It is a pleasure dealing with Perry, Tom, and Tammi!

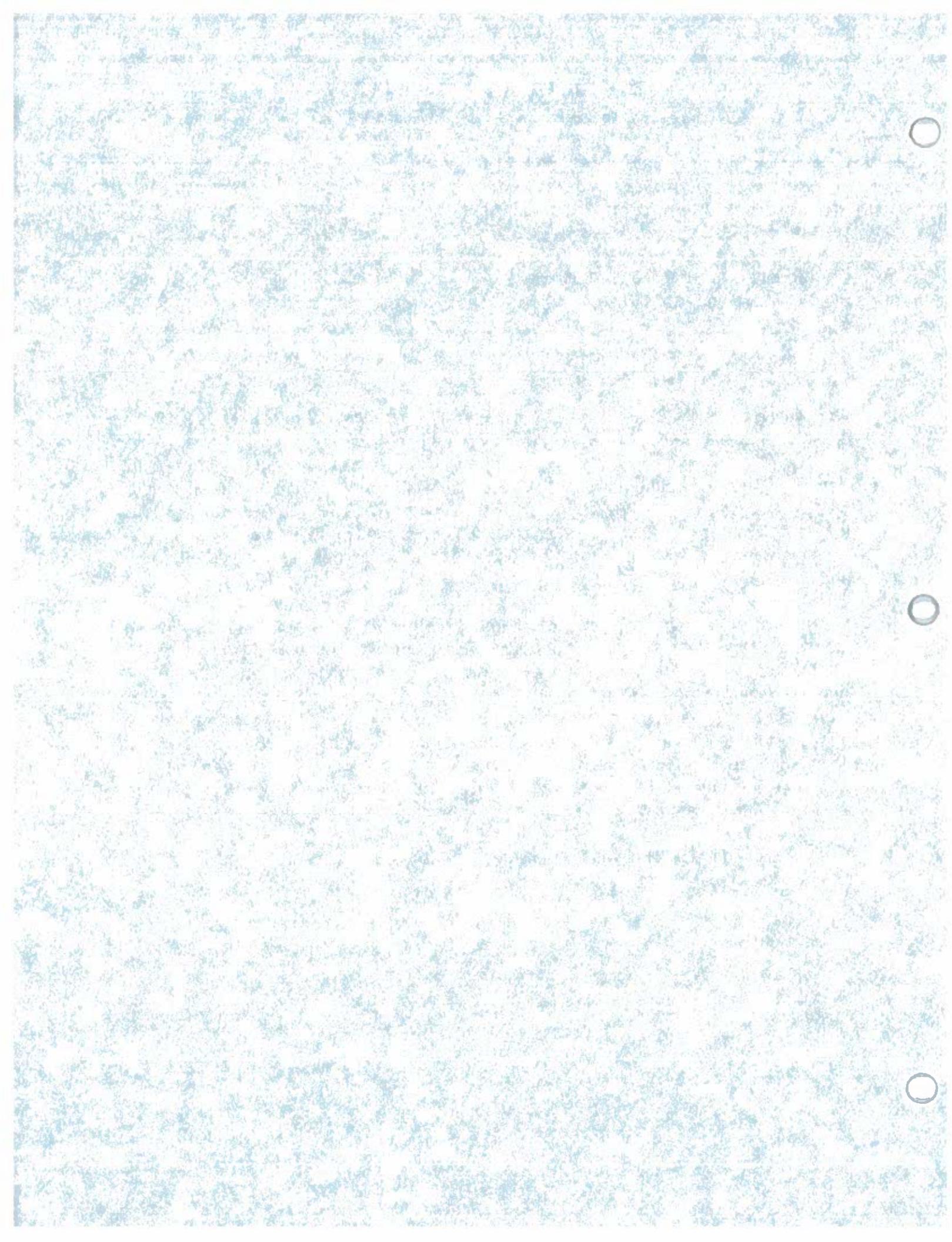
We have seen so many benefits and changes because of the ECGRA funding. One of the most noticeable benefits is the physical improvements, whether it be to a personal residence or a business. The property improvements for some have be astounding. Another benefit is the interest it has created with both property and business owners. Signs have been placed at the project locations that say "ECGRA Grant Money Works". I have received so many phone calls asking about the programs. The Borough has also seen a change in the way groups such as the Union City Community Foundation, Union City Pride/Downtown Development, and the Borough work together. We all have a vision and know that it will take time, but it will also take everyone working together.

Again, I want to thank all of you for the time and effort and ECGRA Grant Money truly does work!

Sincerely,



Cindy Wells
Borough Secretary-Treasurer



Community Development projects outlined for Redevelopment Authority

BY SARA JUKES
sara@thecorryjournal.com

A Wednesday Corry Redevelopment Authority meeting ended with a visit from Impact Corry Community Development Director Chuck Gray, who outlined the many projects that she is working on for the benefit of the community.

"Essentially, we're pursuing community development and economic development," Gray said.

Projects that are ready to be implemented are an ECGRA funded Mission Main Street grant for facade renovation of historic downtown Corry, an Impact Corry website with a calendar of events with registration availability and product sales, classes for business and building owners on how to receive historic tax

credits and work with Edinboro University of Pennsylvania.

A class at Edinboro is currently developing a logo, tagline and marketing campaign for downtown Corry.

"They've invited us to stay on through the spring, and they will develop a strategic marketing campaign to roll out afterwards," Gray said.

Upcoming projects include pursuit of a four-year grant through Pennsylvania Council on the Arts.

"We're hopefully minutes away from being funded by the Pennsylvania Council on the Arts," Gray said.

Also being developed is a blight plan for submission to the city for possible adoption as a first step toward getting grants for housing improvement.

◀ See Authority, P.2

"We're also about to roll out Hiram and Hill, which is a play on Hiram Cory and Mr. Hill from the railroad, who made a great deal with one another, and we got the Corry Junction," Gray said.

Gray was referring to how the city of Corry was founded by Hiram Cory and was built in the area surrounding the Atlantic and Erie Junction, made in 1861 when the Atlantic and Great Western Railroad Company purchased a small piece of land from Cory, on which the the junction was located. AGWRC General Manager Hill named the station for Cory, but his last name was misspelled as Corry.

Hiram and Hill will be made up of people who volunteer to go out and clean up blight throughout the Corry Area School District. Through this program, courses will be offered for home projects like winterizing a home, how to use a driver drill and fiscal management of a home.

A tool loaning library is planned to be developed through the Hiram and Hill program, to encourage people to improve their homes with tool availability at



Sara Jukes/The Corry Journal

Impact Corry Community Development Director Chuck Gray attended Wednesday's Corry Redevelopment Authority meeting and spoke about the many projects she has been working on since starting in her position in June.

cost.

Examples of the biggest tools that could be available through this program are post hole diggers and pressure washers, Gray said.

A program named Corry Pride Certified is in the works, to give out placards to encourage people to take pride in residences and continued property maintenance.

This program would get neighbors together to

decide what it means to be Corry Pride Certified before any placards would be placed in lawns.

A paint the town initiative is being looked at for buildings that are structurally sound but need a coat of paint.

"There are three organizations across the nation who do stuff like this, so we've been getting more and more information from them," Gray said. "We've identified

the difficulties in getting this project rolled out, but we think the business community will come to the table and get this done."

Work with PennDOT is continuing toward creation of gateways for bicycles and snowmobiles to get downtown.

Gray continued to say Impact Corry is looking for community leaders or groups to lead these projects.



EUP's Beehive to build a website for the community

By Rick Chernicky
Reporter

EDINBORO — Edinboro University's Center for Branding and Strategic Communication began serving clients during the 2018 spring semester, and now it's working with members of the Edinboro community to improve its downtown.

The center is part of the NWPA Innovation Beehive Network, a collaborative effort between Edinboro, Penn State Behrend, Gannon and Mercyhurst universities. The network's goal is to help business development in northwest Pennsylvania.

Dr. Tony Peyronel, executive director for Entrepreneurial Development Center for Branding and Strategic Communication, said his organization is working on a major project with the Edinboro Com-

munity Economic Development (ECED) organization.

"ECED is a consortium of many of the Edinboro businesses, and they came to us last spring with hopes of promoting the community," Peyronel said.

Peyronel said the purpose of the website is to showcase the town as a place to visit, and that students from Edinboro have been sent to businesses in the downtown to gather basic information.

The goal is to transfer that information to a website, which is expected to be finished by December, Peyronel said.

Through their coursework, students are able to facilitate businesses with assignments that coincide with the motives of the Beehive. Deadlines for the assignments are measured in semesters, like that of the

project with ECED.

Peyronel said his organization only takes on one or two web design clients per semester, and part of the reason it agreed to work with ECED was because it would help the area.

"We knew it was going to be an incredible amount of work, but in terms of promoting the region as a whole, we thought it was a good use of our time," Peyronel said.

The new initiative at Edinboro is funded by grants from Pennsylvania State System of Higher Education (PASSHE), Ignite Erie (Erie County Gaming Revenue Authority), the Appalachian Regional Commission (Department of Community and Economic Development) and the Economic Development Administration (Department of Commerce).

Erie Times-News | GoErie.com | Saturday, October 26, 2019

Waterford to expand facade incentive program

By Valerie Myers
vmyers@timesnews.com

WATERFORD — Waterford Borough will continue and expand its downtown facade improvement program.

The borough will provide grants of up to \$10,000 for facade improvements to eligible commercial buildings.

"The purpose of the program is to stimulate private investment in the downtown and create a compelling place for businesses to exist and residents and visitors to spend time," Waterford Borough Council President Tim LaFlamme said in a statement.

Property or business owners must match the borough investment in the project.

To be eligible for funding, buildings must be located within prescribed boundaries — from the center line of 5th Street to the south borough line, and from the center line of Walnut Street to the center line of Cherry Street.

LaFlamme encourages property and business owners to apply for grants for projects large or small.

"Even simple changes

such as the removal of non-historic materials or a new paint job that calls attention to a building's original architectural details signal positive change and often stimulates similar improvements in neighboring buildings," he said.

The borough will fund its investments in the program over the next three years with a \$25,000 annual grant from the Erie County Gaming Revenue Authority.

Applications for funding will be accepted until Nov. 21. Applications are available on the borough website at www.waterfordboro.net.

The borough's 2018 Facade Improvement Grant Program provided \$13,000 for six projects. Improvements totaled \$26,890.

Waterford Borough additionally received ECGRA funding for an interior improvements grant program, to expand its existing sidewalk grant program and to improve Waterford Library.

Valerie Myers can be reached at 878-1913 or by email. Follow her on Twitter at [www.twitter.com/ETNmyers](https://twitter.com/ETNmyers).



College application decision soon

State Board of Education expected to take it up Nov. 13-14

By Matthew Rink
matthew.rink@timesnews.com

After more than two years of waiting, Erie County will finally get an answer from the state about its community college application, according to an email from the Pennsylvania Department of Education to Erie County officials obtained by the Erie Times-News.

A special subcommittee of the state Board of Education will meet to review

More online

- View the Updated Erie County community college application: bit.ly/2BIG5WK
- Follow developments in Erie County's attempt to secure a community college: www.GoErie.com/topics/community-college

the county's 2017 application Oct. 29 at 2 p.m. in anticipation of providing a recommendation to the full board when it meets Nov. 13-14 in Harrisburg. The board will act on the application at that time, according to the email from Angela Fitterer, director of government relations for the Department of Education.

"It's great news," said Ron DiNicola, a member of Empower Erie, the nonprofit that was established to push for a community college. "It's a step in the right direction. Hopefully, it bodes well for the governor's designation of making Erie County the 15th community college."

See COLLEGE, A5



Erie County Councilman Andre Horton, left, and Empower Erie board member Ron DiNicola, center, listen as Erie Community Foundation President Mike Batchelor announces a \$300,000 grant to help push Erie County's community college application "over the finish line" Tuesday at the Susan B. Hirt Hagen Foundation for Transformational Philanthropy. [MATTHEW RINK/ERIE TIMES-NEWS]

COLLEGE

From Page A1

"We're just thrilled and excited it's moving forward," said Gary Lee, Erie County director of administration for County Executive Kathy Dahlkemper.

"The administration has been in the trenches fighting for this for months, for years, and we continue to be," Dahlkemper said. "We never stopped."

The announcement from the state comes just hours after the Erie Community Foundation and the Susan B. Hirt Hagen Foundation for Transformational Philanthropy on Tuesday awarded a \$300,000 grant to Empower Erie to advance the county's application both in Harrisburg and at home. The money will be used for a marketing campaign to mobilize the support of business, industry, philanthropic, labor, education, social advocacy and African-American leaders, as well as the community at large.

It also comes weeks after an alternative proposal to partner with the Northern Pennsylvania Regional College for community college education failed to materialize.

DiNicola called the announcement from the state a "prompt and positive development" considering that talks between the county and NPRC ended in late August.

"This is a very timely development," he said. "We haven't been in this current iteration for very long."

State Rep. Ryan Bizzarro, D-3rd Dist., said Erie's state delegation, working with Gov. Tom Wolf and the state Board of Education, "was able to advance this vote, which will rise or fall on the

strength of the application."

"The local case has been made for a community college in Erie County," Bizzarro said. "We applaud our local elected officials, business and education leaders and the community college advocates for their hard work."

"I will continue to work with Governor Wolf and my colleagues to ensure Erie County's education needs are fully considered," he added. "Erie County deserves this vote, one way or the other."

In June 2017, following years of discussions and failed attempts, Erie County Council voted to sponsor a community college, a requirement of the state. Dahlkemper sent the county's application to the state Board of Education days later.

The application has been idling in Harrisburg ever since. The county has twice provided supplemental information to the state, including a new budget that, at the urging of state officials, reduced the first-year enrollment and course offerings from the county's original projections.

"We were always hopeful that we would receive feedback from the state Board of Education," Lee said. "It has taken longer than anticipated. At the beginning, the state Board of Education had shared with the administration that the timeline would be approximately 12 to 18 months. But we were aware that they had not reviewed an application since back in 1993. We anticipated it might take the full 18 months, but we did not think it was going to take nearly two and a half years."

In July, the state board told Lee that it needed a report from the Department of Education and a commitment about community college

funding from Wolf before it could proceed. Lee said Wednesday that the Department of Education's report will be presented to the special subcommittee when it meets Oct. 29.

Wolf has expressed support for Erie's community college bid. In a statement to the Erie Times-News in September, Wolf spokesman J.J. Abbott said, "Governor Wolf supports a community college in Erie and appreciates greatly the varying perspectives shared by those serving the community. The Governor knows that all involved want to get this right, and looks forward to identifying a solution that will best serve the needs of Erie County."

Empower Erie and the Erie County Community College Committee — which includes Dahlkemper, Lee, DiNicola, and County Council members Carl Anderson and Andre Horton, among others — want Wolf to designate Erie County the state's 15th community college location and the first in more than 25 years.

In a letter sent to Wolf this week, Dahlkemper asked the governor to do "all in (his) power" to advance a vote on the application.

"The need has been fully articulated and supported," Dahlkemper wrote. "Erie County has indicated strong support for the application as many entities sent letters of support. Our workforce constraints continue to hinder our region's economic success. I believe it is long past time for the Commonwealth to grant to Erie County residents the same benefits afforded to many Pennsylvanians for decades — a community college education."

Dahlkemper said she is glad that Wolf read her letter.

Anderson, aware at the time that an announcement

from the state was forthcoming, said at council's Tuesday night meeting that "much progress has been made since we passed the resolution," referring to a resolution passed by council in September that urged the state board to act on the application at its November meeting, and that he felt "very confident and strong" about the county's prospects.

He added, "We need to enlist the powerful support of Governor Wolf. Governor Wolf has stepped forward in making a statement that he supports community college education and I believe that Governor Wolf will make even stronger statements as we continue to move forward."

Lee said he's confident because of the "strength" of the county's application.

The application calls for 10 associate-degree majors in the first year: accounting; associate of arts; associate of science; automation engineering technology; computer-aided design, machining and manufacturing; management, information services; management and entrepreneurship, network systems; surgical technology, medical assistant; and welding. Additional majors would be added in the third year and phased in over the fourth and fifth years.

Tuition would start at \$125 a credit, or \$3,528 for tuition and fees for the first year. Per-credit tuition would increase to \$155 per credit by the fifth year.

The plan projects initial enrollment at 500 full-time-equivalent students, with 17 to 19 additional students enrolling each year.

The county's revised application projects more than \$5.7 million for operating costs in the first year.

Those costs would increase to \$7.8 million by the fifth year.

To cover both operating and capital costs, the application projects that the community college would be funded with \$26.3 million of state money for the first 10 years. The county would provide a local match of \$15.7 million in that same span. It would use casino gaming revenue and other sources to fund its share. Dahlkemper and other county officials have said that they don't anticipate having to rely on taxpayer funds for the college outside of gaming revenue, but that other local sources, including grants and donations, would be needed.

The county's application also calls for a scholarship fund of \$2.25 million over the first five years.

Still available to the county is \$3.33 million pledged by the Erie Community Foundation, the Susan B. Hirt Hagen Foundation for Transformational Philanthropy and the Erie County Gaming Revenue Authority.

Proponents believe a community college would help address generational poverty by affording students who want to advance their education with the opportunity to do so at a low cost, and that it would strengthen the area's workforce and help fill the in-demand jobs of local businesses and industries.

"It's an outstanding application," Lee said. "We feel the supporting data is fair to solidify the need and demand for a community college in Erie County. So, we're hopeful and optimistic it will receive a positive vote."

Matthew Rink can be reached at 870-1884 or by email. Follow him on Twitter at www.Twitter.com/ETNrink.



Workshop to focus on building bayfront connection

The challenge of connecting Erie to its bayfront will be posed to Kent State University graduate students in urban design, architecture and landscape architecture who are visiting Erie through a three-day event sponsored by the Jefferson Educational Society.

The design workshop, which is supported by the Erie Community Foundation and the Erie County Gaming Revenue Authority, begins Thursday with an introductory presentation from 6 to 7:30 p.m. at the Russian Community Center at 109 German St.

A second community event will be held Friday from 4:30 to 6 p.m. at Boswick Design Partnership, 4000 Lovell Place. A design presentation will be held Saturday from 3 to 4 p.m. at the Jefferson Education Educational Society at 3207 State St.

A final public presentation will be scheduled later in the fall. Times-News staff

Climax recovery planning steams ahead during Alaska trip

BY SARA JUKES
sara@thecorryjournal.com

Two Corry Railroad and Industrial Legacy Society members, Vice Chairman Carl Wassink and Chairman Tom VanTassel, recently returned from a trip to Alaska in pursuit of the mission to bring an A313 Climax locomotive home to Corry, where it was built.

There were two main goals for this trip — to begin to tie together transportation for shipping the locomotive from Palmer, Alaska, back to Corry and to research acquiring additional Climax pieces and parts.

With ground transportation for the locomotive's shipping container set for the Cleveland to Corry portion of the trip, transportation from Palmer to Cleveland still needed to be worked out.

Wassink and VanTassel met with Jim Jansen, chairman of Lynden Transportation, and secured transportation from Anchorage to Seattle, a dona-

tion that saves Corry R.A.I.L.S. about \$4,000.

They met with Charles Reader whose father, also named Charles Reader, owned the Curly Q Line Railroad that operated as a rail tour company.

The senior Reader was the owner of the Climax A313 before it was sold to Keith Christenson, whose family is selling the A313 to Corry R.A.I.L.S.

The land previously occupied by the Curly Q rail company still held many railcar and locomotive remains, including Climax locomotive and flatcar pieces and parts.

On it still sits a small building named Little Creek Station, an abandoned train depot from around the early and mid 1900s during the Curly Q Line Railroad's active times.

Climax parts and cars were found including Climax flatcars, a bent drive shaft with transmission gears, a metal Climax wheel, two nearly complete Climax geared trucks and more nearly complete Climax engines.



Contributed photo

Corry Railroad and Industrial Legacy Society Vice Chairman Carl Wassink stands at the Little Creek Station in Nome, Alaska, where many more Climax pieces and parts were found.

Wassink said. "We're hopeful that we can get them either purchased from or donated by the guy that owns them and get it ready to ship back here," VanTassel said.

Another accomplishment was meeting people in the Nome area with key knowledge of the Climax in Nome history.

One was "Cussy" Reader,

daughter of Charles Reader. She had documents, pictures and a memory full of Climax history that can contribute to a documentary that Corry R.A.I.L.S. would like to put together during a return visit in the spring to pack up the A313.

A large equipment rental company offered use of a forklift to move the locomotive into the shipping con-

tainer in the spring. This donation will save Corry R.A.I.L.S. around \$1,000.

In the spring, Corry R.A.I.L.S. members will return to Alaska to pack the A313 for shipment and during the next seven months plans for transportation will be finalized, fundraising will continue and remaining details will get ironed out for additional acquisitions.

Residents visit new Blue Zone office during First Fridays



BY SARA JUKES
sara@thecorryjournal.com

November's First Fridays event, Hometown Holidays, including Corry Blue Zones Project open house, had many visitors despite the 30-degree temperatures.

People were arriving at the new Corry Blue Zones headquarters, 26 N. First Ave., before the open house started, said Shannon Wohlford, Corry Blue Zones Project engagement lead.

"I think people didn't want to miss the opportunity to see the space," Wohlford said.

Visitors saw the interior still incomplete, with the electric having been just turned on earlier that day.

Quite a bit of work still needs to be done, including the installation of bathrooms, but Wohlford estimates the building will be complete by the end of this month.

There are still two ticket windows in place, reminiscent of when it was a train terminal, that Blue Zones team members have dubbed the Welcome Window.

A small tree with bare branches was set up with paper leaves available for visitors to write what they are thankful for in Corry, and then hang the leaves on the tree.

After visiting the Corry Blue Zones space, many visitors continued a trek to downtown businesses to enjoy the Hometown Holidays event, greeted by many storefronts decorated with seasonal flair.

"It was a lighter attendance than our normal First Fridays but it went well," DCBA Chairman Wendy Neckers said. "We think the weather may have been a factor as it was quite a chilly night."

See Office, P.2

Sara Jukes/The Corry Journal
Ashley Lawson, Corry Blue Zones Project policy advocate, speaks to Corry's Snap Fitness owner Bob Brown through the newly nicknamed Welcome Window at an open house during First Fridays. The open house invited residents to visit the Corry Blue Zones Project headquarters — a recently renovated former train terminal downtown.



Facade renovation grant available for downtown Corry businesses

BY SARA JUKES
sara@thecorryjournal.com

A Façade Renovation Matching Grant Program was announced at a Downtown Corry Business Association meeting Monday, for non-residential buildings located in the downtown Corry business district.

The grants give eligible parties a matching grant for every dollar spent, up to \$12,400, to make upgrades and renovations to the outside of businesses and commercial structures in the downtown Corry area.

"Restored and improved storefronts are essential to the vitality of our local communities," Impact Corry

Community Development Director Chuck Gray said. "They revitalize the pedestrian environment, attract customers, improve property values and encourage neighborhood economic development and investment."

A planned façade renovation project must have a minimum project cost of \$1,000 to be eligible.

The grant is being offered by Impact Corry, and is funded by the Erie County Gaming Revenue Authority through its Mission Main Street Program.

"Corry business leaders have been moving mountains in the revitalization of our city," Gray said. "We are excited to help these leaders advance their efforts

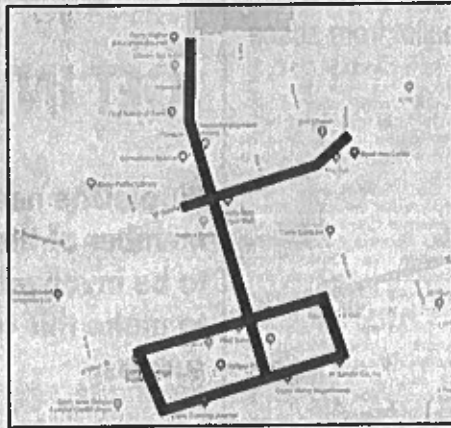
including façade renovation, collaborative marketing efforts, online presence and business development sessions."

The total funding for the Corry façade project is \$100,000, available for distribution over three years. If that amount is exceeded, Impact Corry will move to secure additional grant money to cover all projects, Gray said.

The grant program is to help make exterior building improvements more affordable for the owners of buildings and business in the following areas:

- Center Street between Park Place and South Street

◀ See Facade, P.2



Contributed graphic

A grant to improve the façades of commercial buildings and businesses was announced Monday at a Downtown Corry Business Association meeting. A map shows what streets are eligible to apply for this grant, which will provide matching funds for external upgrades and renovations.

Facade

(Continued from front page)

- Washington Street between Allen Street and Wright Street
- Main Street between First Avenue and Maple Avenue
- South Street between First Avenue and Mill Street
- First Avenue between West Main Street and West South Street

To be eligible to participate, building property taxes must be paid up to date. Buildings must all comply with all building code regulations.

Gray said that there are Impact Corry members available to help applicants through the process. Initial applications do not require architect drawing, but should describe a basic idea of renovation work and an estimate of costs. After reviews are done of each project, applicants will get assistance.

"They get assistance through a design consultant, who will do an electronic mock up on a picture of their façade," Gray said.

There is an application fee of \$250, half of which would be reimbursed.

Letters will be sent out to

all who are eligible to take advantage of this grant to inform them of the opportunity.

Multiple business/property owners can apply for each owned business or structure.

Applications will be available online at www.impactcorry.com or may be picked up at the Corry Area Chamber of Commerce office, at 221 N. Center St., or The Painted Finch Gallery, 32 N. Center St.

Applications must be submitted to Impact Corry by Feb. 7. Funds will be awarded on a first-come, first-served basis.

UC development spurred by Erie foundation, ECGRA funding

BY STEVE BISHOP
Contributing writer

An unprecedented collaboration between Union City and two Erie-based grantmaking organizations has the borough poised to make significant investments in its downtown and public parks.

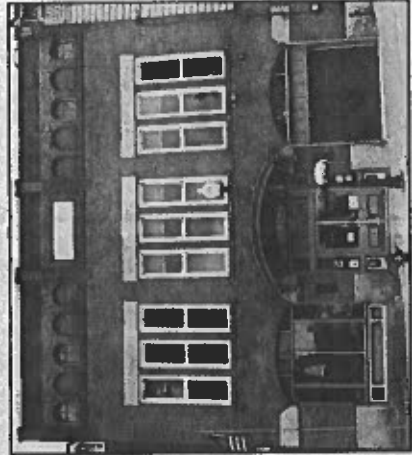
The Erie Community Foundation (ECF) is granting community-development nonprofit Union City Pride a \$258,000 grant from the foundation's Shaping Tomorrow program.

That funding joins \$250,000 granted from the Erie County Gaming Revenue Authority (ECGRA) to Union City Borough in recent months, plus \$90,000 from the Union City Community Foundation, and \$1,500 from the borough itself.

Combined with up to \$85,000 that downtown building owners have the opportunity to invest next year to receive matching funds for building improvements, the investment in the downtown and parks will total \$624,500 if fully utilized.

"The Erie Community Foundation challenged the Union City Community Foundation to think bigger," said ECF President Mike Batchelor. "We hoped it would move beyond traditional, day-to-day, grantmaking and assume a stronger community leadership role, and we are proud the community rose to this challenge."

The Union City



Journal file photo

improvements to the Union City Borough building, 13 S. Main St., were made possible this year because of ECGRA's Mission Main Street Grant. The continued collaborative efforts of Union City Borough, Union City Community Foundation, Union City Pride, the Erie Community Foundation and Erie County Gaming Revenue Authority are driving the revitalization of downtown.

Community Foundation since early 2019 has been actively collaborating with Union City Pride and Union City Borough to identify projects that would "move the dial" in the community, said UCCF Board Chairman Steve Jones.

Those projects were packaged into a Shaping Tomorrow grant application to ECF, and included a live presentation to the ECF board of directors by representatives of the borough, Union City Pride, and the Union City Community Foundation.

"We all love our hometown Union City," Jones said. "The idea is to be a more vibrant and progressive design

guidelines being developed," said Union City Pride board President Dave Nohum, about separate downtown historic preservation efforts that have been ongoing in recent months. "The diner initiative will ensure this momentum continues."

Determining what could happen with the diner and adjacent building, as well as the small, borough-owned "Industrial Park" green space across West High Street from the diner, and the overall look of the downtown entrance, is also part of the collaborative project.

"It will be exciting to witness the changes as they develop, and see where this transformational community growth can take us all," Steve Jones said.

The third local partner in the initiative is Union City Borough itself.

"We are seeing so many property improvements in Union City it only makes sense for improvements to this intersection," said Borough Secretary Cindy Wells. "This is the crossroads of Union City."

"It's exciting to be part of the process that will have people traveling through downtown Union City thinking that the community looks great," Nohum added.

At the other end of the downtown, tangible change will come in the form of a new public parking lot on the west side of Main Street, across from Union City Public Library.

4 See Funding, P.2

Funding

(Continued from front page)

"We believe that if we help create the necessary environment, and help restore an economic model that makes sense, private entrepreneurs will see the opportunity and take it from there," said Jones of Union City's downtown.

In addition to the downtown initiatives, ECGRA, ECF and borough funds will be used to make improvements to the borough's Caslish Park. Enhancing the borough's parks is part of the community's strategic effort to attract families.

A total of \$101,500 is targeted to improvements that make Caslish Park more compliant with the Americans with Disabilities Act, as well as other changes. That work is also expected to

take place next year, an dovetails with Union City's recent award of separate \$50,000 grant to create a master development plan for four of the borough parks.

"The strong collaboration between Union City Borough, Union City Pride, the Union City Community Foundation, Erie Community Foundation, and ECGRA is empowering a revitalization effort in one of Erie County's finest towns," said Pen Wood, ECGRA executive director.

Union City Pride Dave Nohum agrees. "By working close together, we have been able to focus our efforts toward our common goal for the revitalization of Union City," he said.

RESOLUTION NUMBER 18, 2019

**Resolution to enter into agreements with
(6) entities that comprise the recipients of the
2019 Anchor Building Grant Program**

Whereas, ECGRA's mission of economic and community development recognizes the importance of investing in neighborhoods and communities by working with citizen groups organized as nonprofits, authorities established to promote economic development and municipal governments;

Whereas, the Economic Development Financing Law finds that a) "the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other economic activities" and b) "that by reason of the unavailability of private credit sources, redevelopment areas in cities of this Commonwealth have remained unimproved";

Whereas, the Economic Development Financing Law states that entities like ECGRA may have as its purposes the promotion of "new or improved residential facilities or other activities deemed appropriate to eliminate blight", and the promotion of "urban and commercial centers"; and

Whereas, the (6) recipients are identified as the following primary applicants: Benedictine Sisters of Erie, Erie Center for Arts and Technology, Erie Masonic Temple, Housing and Neighborhood Development Services (HANDS), Impact Corry, and Mercy Center for Women;

Whereas, the eligible applicants are awarded grants totaling \$412,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with (6) recipients of the Anchor Building Grant Program so that they may flourish and create an economic impact on the region.

On the motion of _____, seconded by _____.

This resolution was passed on the 21st day of November 2019 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
November 21, 2019

ATTEST:

Secretary, ECGRA



ANCHOR BUILDING RECIPIENTS

AL	Organization	Representative	Project Title	Amount Requested	Amount Awarded	C/O
	Benedictine Sisters of Erie	Patti Eichen	Steam Boiler Installation/St. Benedict Community Center (SBCC)	\$42,000.00	\$42,000.00	
	Borough of Union City	Cindy Wells	Union City Borough Building ADA Access	\$37,500.00	-	
	Erie Center for Arts & Technology	Daria Devlin	Wayne School Reimagined	\$100,000.00	\$75,000.00	
	Erie Masonic Temple Preservation	Ethan Sykes	Erie Masonic Temple Sidewalk Vault Rehabilitation	\$100,000.00	\$70,000.00	
	Housing and Neighborhood Development Services	Cameron Kobielski	Boston Store Place	\$50,000.00	\$50,000.00	
	Impact Corry	Charles Gray	Rehabilitation of Railway Express Office	\$100,000.00	\$75,000.00	
	Maggie Knox Western	Sarah Moody	Maggie Knox Western Contemporary Art Center	\$99,570.00	-	
	Mercy Center for Women	Holly Nowak	Holy Rosary Building Development Project	\$100,000.00	\$100,000.00	
			Totals	\$629,070.00	\$412,000.00	

RESOLUTION NUMBER 19, 2019

**Resolution to direct
the Erie Community Foundation to release \$468,895
to the Erie County Lead Assets**

Whereas, ECGRA has executed on its financial commitment to the Lead Assets through grant funding and creation of an endowment in accordance with the Strategic Plan aka the Framework for Distribution of Uncommitted Funds and the Settlement Agreement of December 13, 2010 (the "Settlement"),

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves that the ECF is to be directed to release funds from the Erie County Lead Asset Endowment in the amount of \$468,895 to the extent outline in Exhibit "A", in order to grow and sustain nonprofits that contribute significantly to Erie County's economy, quality of place, and sense of civic pride.

On the motion of _____, seconded by _____.

This resolution was passed on 21st day of November, 2019 by a vote of ___ - ____.

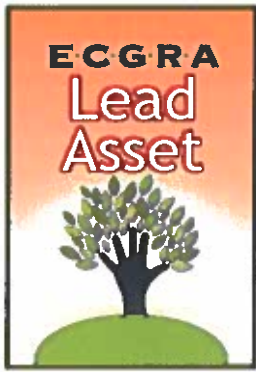
ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

November 21, 2019

ATTEST:

Secretary, ECGRA



2019 LEAD ASSET DISTRIBUTION

Organization	2015-2016	2016-2017	2017-2018	Three Year Average	% of Total	Recommended Award
Erie County Historical Society	\$818,265.00	\$819,956.00	\$972,033.00	\$870,084.67	6.73%	\$31,559.17
Erie Philharmonic	\$1,304,144.00	\$1,437,306.00	\$1,814,453.00	\$1,518,634.33	11.75%	\$55,082.97
expERIENCE Children's Museum	\$462,860.00	\$580,573.00	\$676,671.00	\$573,368.00	4.44%	\$20,796.85
Erie Playhouse	\$1,313,578.00	\$1,349,668.00	\$1,375,509.00	\$1,346,251.67	10.41%	\$48,830.41
Flagship Niagara League	\$1,356,272.00	\$1,576,733.00	\$1,476,957.00	\$1,469,987.33	11.37%	\$53,318.47
MIAC	\$753,973.00	\$714,856.00	\$894,521.00	\$787,783.33	6.09%	\$28,573.99
Erie Zoo	\$3,861,854.00	\$4,230,991.00	\$4,016,869.00	\$4,036,571.33	31.22%	\$146,412.03
Erie Art Museum	\$1,255,683.00	\$1,200,649.00	\$1,469,100.00	\$1,308,477.33	10.12%	\$47,460.28
Erie Arts & Culture	\$1,011,447.00	\$982,046.00	\$1,055,259.00	\$1,016,250.67	7.86%	\$36,860.82
TOTALS	\$12,138,076.00	\$12,892,778.00	\$13,751,372.00	\$12,927,408.67	100.00%	\$468,895.00
Funds for Distribution	\$468,895.00					

