



MEETING OF THE BOARD OF DIRECTORS  
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510  
August 15, 2019

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – July 2019
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
9. COMMITTEE REPORTS
  - a. Treasurer's Report
  - b. Strategic Planning Committee
  - c. Update from County Council
  - d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR'S REPORT
12. OLD BUSINESS
13. NEW BUSINESS
  - a. Resolution Number 12, 2019 – Resolution to enter into agreements with three (3) applicants to the Mission Main Street Program – Round 3
  - b. Resolution Number 13, 2019 – Resolution to enter into agreements with four (4) entities that comprise the recipients of the 2019 Multi-Municipal Collaboration Grants – Round 2
14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, September 19, 2019

Time: 8:30 a.m.

Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510



**Erie County Gaming Revenue Authority**  
**Minutes of the Board of Directors' Meeting**  
**July 18, 2019**

**CALL TO ORDER**

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on July 18, 2019 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

**ROLL CALL**

Mr. Bagnoni (via zoom), Mr. Barney, Mr. Cleaver, Ms. Hess, Mr. Paris, and Mr. Sample. Mr. Lee, Mr. Wachter and Dr. Wood are also present.

**APPROVAL OF THE AGENDA**

Mr. Sample makes a motion to approve the agenda as presented. Mr. Barney seconds the motion. There is no discussion of the agenda. Motion carries 6-0.

**APPROVAL OF MINUTES – June 2019**

Mr. Cleaver makes a motion to approve the minutes as presented. Mr. Sample seconds the motion. There is no discussion of the minutes. Motion carries 6-0.

**DIRECTOR'S COMMENTS**

**Mr. Cleaver:** Mr. Chairman, I have a couple of concerns. 1. Has Roar on the Shore ever approached ECGRA for any funds? And 2. Were they turned down? I would like to get a little background if they did.

**Mr. Paris:** I know they have applied . . .

**Dr. Wood:** . . . and they have been successful for the last four years in applying for Special Events grants.

**Mr. Cleaver:** And they have been successful?

Dr. Wood: They have been successful every year for the last four years. They are the single largest recipient of Special Events grants funding; approximately \$17,000-\$18,000 a year in sponsorship dollars based upon our formula.

Mr. Paris: Did they apply this past year?

Dr. Wood: They did apply.

Mr. Cleaver: I think it's a shame we lost it from the City but that's neither here nor there. I was just curious because I had a couple of calls and discussions if anything could be done through gaming and I said, "That's a good question. I'm going to ask if they ever requested any funds."

Mr. Paris: I don't know if this has been talked about with Roar on the Shore, but one of the things is since they went 501c3, they have a staff and an Executive Director to pay now which they never had before. There's a lot of money going out the door to pay those people which, that's where they lost all that money. They didn't do any fundraising to get the event to stay in Erie.

Mr. Cleaver: Well, if they change their tune now, we'll see.

Mr. Paris: That's what I'm hoping.

Mr. Cleaver: I hope it's a success out there, but I can't see it.

Mr. Sample: When they applied, and Perry and Tammi can correct me if I'm wrong, they didn't have the bill from the City at that point which would have raised their budget. So, next year, if they do go back to the City, they could ask us for more money. Isn't that the case?

Dr. Wood: I suppose that is true, although we do have a cap on Special Events sponsorships of \$20,000.

Mr. Barney: We can't pay for the police force, can we?

Mr. Sample: We pay a certain percentage of their budget, so if their budget was higher . . . . This is an aside thing, but it concerns me that you're getting a bunch of people, feeding them alcohol, and then putting them on 86, which on their website they're encouraging people not to go on.

Mr. Cleaver: I predict somewhere between eight and ten fatalities this particular year because of the move. I know what 86 is; I travelled it all the time, and I know what 89 is. They should come back downtown.

Mr. Sample: Right now, 86 is one lane and torn up.

Mr. Cleaver: I just wanted to get something in my brain about what has happened and what did happen. Thank you.

### COMMENTS BY THE CHAIR

Mr. Paris: I just want to take this opportunity to welcome our new member, Kelly Hess, to the Board. Thank you for becoming a member. You'll get to know us pretty well and we're a good bunch of people. Kelly, if you could tell us a little about yourself.

Ms. Hess: Thank you very much for this opportunity. I look forward to being a part of this Board. I actually was born and raised in Harborcreek and I have been an educator in the district for 29 years. I started my career as a teacher and just kind of moved my way up through as Principal and Curriculum director and have been the Superintendent for the last five years. I'm excited about this opportunity to hopefully help in some small way or big way here at ECGRA and I've only heard good things about the Board here from Dr. Wood, so I'm excited about this opportunity. Thanks for having me.

Mr. Paris: Thank you. I would also like to start the process of, and direct Tim to look at, Perry's salary. I know it's three or four months out, but it's something we would like to get started well in advance.

Mr. Sample: Don't we also have a contract?

Mr. Paris: Yes.

Mr. Wachter: I'll pull it up.

Mr. Sample: I think that's important because sometimes Boards wait a little too long to go in and start doing things and then everything is a knee-jerk reaction. It's better not to get into that.

Mr. Paris: Right. At least we'll have three or four months to talk about it.

### PUBLIC COMMENT

There is no public comment.

### PRESENTATIONS

#### a. Jeff Kent – MaherDuessel

Mr. Kent: Thank you. My name is Jeff Kent and I'm here with MaherDuessel to present an overview of the 2019 audit, both the financial statements and the results of the audit. At this point, the reports are in draft form and have been reviewed in pretty comprehensive detail by Tammi and Perry and the Solicitor. All of their changes have been incorporated into the drafts that you have right now, and we can move towards finalizing at your convenience.

As far as this conversation, I have prepared a brief handout that I'll use as a guide for this conversation, but if you have any questions or you want to get into the details of a certain section, I can certainly do that.

The first page of the handout talks about the reports that are issued as part of the process. Certainly, the Financial Statements themselves which I will go through some highlights of, and the Communication to Those Charged with Governance; this is a letter that we issue as a part of every audit that goes through communications that we're required to make under our professional standards. I'll also hit the topics of that letter. One thing that is

not on here that I wanted to note, we also started doing quarterly reviews for this fiscal year. A review is not an audit; it is more an analytical procedure reviewing the financial information, making sure the significant reconciliations are done and that type of stuff but as part of that review process, you're issuing quarterly financial statements now. At this point, your interim financial statements are now more consistent with what you've seen on an annual basis. I just wanted to point that out.

The next couple of slides are the topics of the Communication to Those Charged with Governance letter. The first part of the letter talks about responsibilities; certainly, our responsibility to perform the audit in accordance with generally accepted auditing standards. It talks about the fact that the financial statements themselves are the responsibility of the organization including the accuracy of the numbers, the accuracy of the disclosures, and such. In terms of your report framework, no real changes in terms of accounting policies or the basic information that is in your financial statements so that the numbers and the footnotes have been updated but not a whole lot of change to the content or no changes to the accounting policies of note.

The letter points out some significant estimates and disclosures that are in the financial statements. You have large Notes Receivable and as far as the reporting of Notes Receivable, you go through a process of estimating an allowance for uncollectable accounts. That is certainly an estimate that is incorporated into your financial statements. You don't have a large volume of Notes, so you can look at them individually, but you generally adhere to the policy of 20% reserve on the Note balance. In terms of significant disclosures, we point out the Notes Receivable which kind of goes through the details of each Note.

There is a footnote related to the Erie Community Foundation related to the funds held there and we point that out because those funds are not necessarily on your books, but the balance is about \$13 million at the end of the year and that balance and the nature of those funds are described in the footnotes.

The rest of the communication letter is pretty exception-based. I am certainly happy to report that there were no difficulties in performing the audit, no disagreements, we were able to get everything we needed to complete our procedures, so we certainly thank Perry and Tammi for their help throughout the process.

The next page is the summary of results where we are issuing an opinion on your financial statements and as I mentioned, that opinion is in draft form. That opinion will be an unmodified or clean opinion which is certainly the type of report you want from us.

The next couple of pages are the summaries of the financials statements themselves. Page 6 shows that you ended the year with a net position of about \$15 million; that is a decrease from the prior year and when we go to the next slide, you'll see the results for the year. You did use some of your net position this year because you had a lot of grant activity, so your expenses did exceed your revenues. In terms of the Notes Receivable, you also had some significant activity in that area; you issued about \$2.75 million in new loans and that was two loans – Bridgeway Capital and Blue Highway. So, that number is significantly bigger than what you've seen in the past.

Page 7 is the results for the year and as I had mentioned, the net position decreased by about \$2.5 million so you can see that your expenses were about \$7 million, the grant activity of \$6 million a pretty large increase from the previous year and certainly that's not necessarily going to be consistent from year to year. Within that, there was one large grant of about \$1.3 million to Ben Franklin.

On the revenue side, your revenue was down by about \$1 million and your footnotes do describe that decrease in revenue given the allocation change where some of that \$1 million was redirected that normally would have come to you. The Provision for

Uncollectables, I had mentioned before that you typically have about a 20% reserve on your loans so that \$550 is the new reserve just for this year on those new loans. Any questions on the activity?

That's about it as far as the audit and the results and the summary of financial statement information. Certainly, I'm available for questions either through wrapping up this process, if you have any questions that come up after the meeting that you would like to ask me, certainly don't hesitate. Then also throughout the year, again we're about to start the first quarter review for the new year so if you have any questions about the financials throughout the year, I'm available or you can direct them through Perry.

Dr. Wood: Just a comment for the record; we began the audit review process with MaherDuessel in May. The first draft was finalized by the June Board meeting; the Board received a copy of the first draft version which is what you have in front of you today in resolution form. Jeff is here to present on the process, which he just did, but then to answer any questions you may have about the document that was distributed last month. We did follow up in between and we hadn't heard any questions or comments from Board members but now would be the opportunity to ask those questions before we memorialize the audit in the form of a resolution which is on your agenda as Resolution Number 11. If we do pass it here today, it will go to County Council, the County Executive, the County Controller, and it will go to the Director of Finance at the County for their records. Are there any questions for Jeff?

Mr. Kent: Thank you for your time.

Dr. Wood: The next report you get from Jeff will be the first quarter financials for the new fiscal year which began April 1<sup>st</sup>.

### COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Barney: Good morning everyone. I hope everyone had the opportunity to review the Treasurer's Report or you have one in front of you. We will start with the Profit & Loss statement and I will just highlight a few of the changes. If anyone has any particular issues, feel free to bring them up. I would like to point out at the top under income, that is pertaining to interest from savings and from Bridgeway Capital loans. Last month there was interest on the other two and Bridgeway's hadn't been reported to us and this month we have the interest on their two loans.

Going further down under other types of income, there really are no changes there because that's basically the same throughout. At the bottom under Expenses, you'll notice there is a negative \$1,500 – that is a refund from 2018 that we received. We like it when people are straight forward and don't create reasons to spend it all and actually return it. Then you see the \$234,690 for Mission Main Street – that's Round 2 that went to Our West Bayfront, Preservation Erie, and the Sisters of St. Joseph. The Pilot Program is the Blue Zones in Corry and then the \$31,650 for Anchor Building – that's the second payment to PACA. Any questions on that sheet?

The Balance Sheet is pretty straight forward. Does anyone have any questions? Statements of Cash Flow – any issues? Onto the next page is which is Budget vs. Actual. As you look down, Government Relations is the Ridge Group, Professional Services is Parker Philips. If you go down farther under Books, Subscriptions, and Dues I'd like it to be known that while it seems like a large amount, we renewed our Chamber membership for \$285 and



there is the Times Subscription is \$45 and the remainder is books. Meeting expenses may seem like a lot, but we had an Anchor Building workshop and a Strategic Planning meeting. Other than that, nothing is out of the ordinary.

Mr. Lee: I have a question before we move on and this may be something for Perry to answer. What type of contract or arrangement do we have with Parker Philips?

Dr. Wood: We have a monthly services agreement with them.

Mr. Lee: Do we have a cap on it or is it an open end? What type of contract is it?

Dr. Wood: Let me get back to you with the details so I can go back and review it, but generally it's in the ballpark of what you're seeing here.

Mr. Lee: Thank you.

Mr. Barney: Are there any other questions? Looking at the Schedule of Grant Reserve – the first page shows no activity in June but the next page at the bottom you'll see activity under Multi-Municipal you'll see the \$1,500 refund. The next page shows where PACA received their second payment for Anchor Building.

Mr. Wachter: Mr. Barney, on the Schedule of Grant Reserves under Special Events, that's where Mr. Cleaver can see the \$17,421 that was given to Roar on the Shore this year.

Mr. Cleaver: That pretty much answered my question when I asked how they go about it and the President indicated that they've got a lot of expenses. Okay.

Mr. Barney: You can see the second payment for PACA indicates that it's the first payment - that is the first payment in this fiscal year – but it is their second payment. Under Pilot Programs, we have the Blue Zones in Corry that is the first of two payments. The last page of the Schedule of Grant Reserves for the month of June shows the expenses that went out and they include PACA, Preservation Erie, Our West Bayfront, and Sisters of St. Joseph as well as the Pilot Program – Partnership for a Healthy Community, which is the Blue Zones.

The Check Detail on the next page doesn't show anything out of the ordinary. If there are any questions, feel free to mention it. If you haven't had a chance to look at it thoroughly and you do see something, feel free to contact me and let me know and we'll discuss it. If I don't have the answer, I'll get the answer. The Visa statements are next, and Perry's just shows the phone and IT. Tammi's Visa shows that most everything is office supplies, postage, and meeting expenses as well as the membership subscriptions. Are there any questions pertaining to that? If not, that concludes the Treasurer's Report.

Mr. Paris: Thanks Dale.

Mr. Cleaver makes a motion to accept the Treasurer's Report. Mr. Sample seconds the motion. There is no other discussion. Motion carries 6-0.

- b. Strategic Planning Committee: There was not a meeting of the Strategic Planning Committee so there is nothing to report.



- c. Update from County Council: Mr. Leone is not present so there is nothing to report.
- d. Update from County Executive's Office: Mr. Lee: Thank you, Mr. Chairman. The Summer Jobs Program is up and running and is going really well. We have a total of 160 students participating this year. For Kelly's background, the program is going into its sixth year, it is for the entire County, it is for individuals between the ages of 16 and 21, they must reside in Erie County, and there are some income stipulations that they must meet. This program has been a great partnership with Erie County government, ECGRA, and the Erie Community Foundation. To date we have invested over \$1.6 million and have seen over 780 students participate in the program and our completion rate is about 92%. It's a program that once the students get involved it is for the duration of seven weeks, they are committed to be in their group.

This year we have about 50 employers that are participating ranging from large corporations like Erie Insurance and Saint Vincent to smaller companies where there are only five or ten employees. The type of job assignments that are assigned to these students are valuable assignments where they work with a human resources team, a finance team, a marketing team, we do have some that do landscaping and facilities management. It's a great opportunity for our young men and women to be introduced to the job world. We're pleased with how the program is going and if there are any questions I'd be more than happy to address them. That's all I have to report for today. Thank you.

Mr. Paris: Thank you for that update.

### REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: I will be brief this morning. The first thing you see in your report is the activity from the Ridge Policy Group; they had a really good month. The Innovation District received two grants under their marketing – one is a \$500,000 grant to the ARC (Appalachian Regional Commission) and the second is a \$2 million capital grant from the Economic Development Administration. We've been working with Mark Hollman on promoting the Innovation District to those two federal resources and they both came through successfully. That's another \$2.5 million to add to the list of Ridge Policy achievements; it was a really good month.

You'll also see that Erie Innovation District has moved forward with their next round of opening up their Secure Erie Accelerator which Erie Insurance has gotten on board with. Then there is a Bridgeway Capital newsletter in here as well along with some press coverage we received through the various grants that we have been doing with Union City as far as historic preservation goes, Girard Borough's Master Plan, and the City of Erie's historic preservation committee, which mentions ECGRA, as well as the Corry events grant that we did and the Census Project that we did. The end of the report talks a bit about Summer Jobs and PACA and the Anchor Building grant that that was done there, and that second payment was just issued.

Mr. Lee: Mr. Chairman, I would like to commend the Board for their dedication and support of the Ridge Policy Group. This, as many of you know, there was feedback from some individuals that thought perhaps we should go in a different direction, but I thought the Board held strong and as we can see, it is paying off. One of the proponents of the Ridge Policy Group, which I definitely am a proponent of, is that it is an investment and I think that is what people did not understand. It takes time for your investments to give a return, but we can see by this report of \$2.5 million coming back, it has been a great investment for ECGRA, and more importantly for the Erie County region. Again, I would like to go on record as saying thank you to the Board for doing the right thing.

Mr. Paris: I appreciate those comments, Gary, and I agree with you.

Mr. Barney: Question. Pertaining to that amount which I commend and think it's exceptional, a number of the Board members would want to know, would they have gotten that without the help of Ridge Policy Group?

Dr. Wood: Whenever you're going after federal funding, it's a long process of marketing yourself to those federal agencies and that's one of the areas that Ridge Policy Group specializes in. They have a grants division and that's mainly what we're tasking them for at this particular time, so they are spending time working with EDA and ARC on our behalf and since the Innovation District is the most aggressive going after those funds, which makes sense for us because the Innovation District has been one of our main strategic priorities since we did transformational funding two years ago.

Mr. Sample: I think the big thing with Ridge Policy Group is that everyone wants to see how you can tie them directly but the thing that's interesting about them is they can get you into a meeting. You can call and get voicemail all the time, but they seem to pick up the phone when Ridge calls and you can at least get in front of a person to talk to so it's just the ability to talk to the right people and have some encouragement to funding.

Dr. Wood: Are there any other questions for me?

Mr. Cleaver: What do we pay Ridge?

Dr. Wood: Ridge Policy Group receives a flat fee of \$4,000/month to do both State and Federal marketing and sometimes there are expenses on top of that. There might be expenses for reporting fees, lobbying fees, or some travel costs.

Mr. Cleaver: So, that's roughly \$50,000 to get a phone call for \$4,000. That's what you're saying, that they make a phone call.

Mr. Sample: Or a quarter of a million.

Dr. Wood: Well, this round it was \$2.5 million.

Mr. Sample: We can't attribute all of it to them, but I think they're definitely helpful in getting us to the right people.

Mr. Paris: And I see this as just the beginning of things to come.

Mr. Sample: Once we got the acceptance of Erie County government to use this and encourage Ridge to work with Erie County government and to get them to bring us this stuff, once County Executive Dahlkemper grabbed a hold of it and now they're feeding stuff saying this is what we need – can you get us a meeting?

Mr. Lee: Mr. Chairman, I think it's very important to not minimize it not saying that anyone is because this is more a point of clarification, but it's more than phone calls – it's relationships. The Ridge Policy Group has an outstanding reputation not only statewide, but nationally. Through that, they have been able to cultivate and develop relationships that we just do not have the ability or capacity to do. Because of that, they have taken us to a national level on many fronts. For example, the Blue Zones program. They have opened up a door where our Director of Health, Mellissa Lyon, has had an opportunity to go with them to Washington to speak about Blue Zones and to share with them about the positive initiative that we are doing here in Erie County.

Consequently, some other counties around the country are considering Blue Zones. That type of exposure and that type of relationship-building is invaluable.

Mr. Cleaver: Does that contract come up on a year-to-year basis?

Dr. Wood: There is a contract that is on a month-to-month basis. We initially had a period of a year and since then it's been on a month-to-month basis.

Mr. Cleaver: I was just curious. I wonder why we have State legislators and their office help, why they can't get their foot in the door. I haven't heard the answer to that one yet. Gary mentioned that they have pull here, there, and there and that's fine as long as we get the benefit of it. From what I can see or hear there is some, but I'm not sold on it. I'm just speaking my peace.

### SOLICITOR'S REPORT

Mr. Wachter: A series of months ago, the Board had approved a convertible loan to Blue Highway Capital. In that approval you had authorized the Executive Director and myself to negotiate the agreement with Blue Highway in order to spend some money in Erie County. We had negotiated those agreements, we had closed on those, and Blue Highway realized there was an interest rate that needed to be fixed in the agreements where we had negotiated a three percent interest rate on the funds prior to their investment by Blue Highway Capital, however the documents reflected a six percent interest rate. I just wanted to report to the Board that we amended that, and it's been corrected.

I also wanted to add, if I may, to Mr. Lee's report regarding Summer JAMS. We have a young woman who is working with us at the Knox Firm for Summer JAMS and while she's been doing a significant amount of shadowing and such, I think that she has been well-received and is a good representative of the program. My own personal experience with her is that she's been great.

Mr. Lee: Thank you, Mr. Wachter.

### OLD BUSINESS

There is no old business to follow up on.

### NEW BUSINESS

- a. Resolution Number 11, 2019 – Resolution to accept the 2018-19 audited financial statement.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to accept the resolution into record. Mr. Cleaver seconds the motion. There is no further discussion. Motion carries 6-0.

### ADJOURNMENT

Mr. Sample moves to adjourn.



**Erie County Gaming Revenue Authority  
Profit & Loss  
July 2019**

	<u>July</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2019-20 Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
44800 · Gaming Revenue		373,319.64		
46400 · Other Types of Income				
46410 · Interest Income - Savings	12,038.81	46,440.69		
46422 · Interest Income - BWC - Erie Growth		7,583.33		
46424 · Interest Income - Progress Fund	5,000.00	10,000.00		
46425 · Interest Income - EDF Restruct	3,252.71	6,502.71		
46426 · Int. Income - BWC - Inclusive		6,319.44		
46427 · Interest Income - Blue Highway	2,227.14	2,227.14		
46430 · Miscellaneous Revenue				
<b>Total Income</b>	<u>22,518.66</u>	<u>452,392.95</u>		
<b>Expense</b>				
62100 · Contracted Services	12,764.35	40,979.13	48,668.00	146,000.00
62800 · Facilities & Equipment	1,506.31	4,410.93	7,668.00	23,000.00
65000 · Office Administration	1,177.08	5,325.30	8,880.00	26,650.00
65100 · Other Types of Expenses	2,302.56	10,385.97	20,284.00	60,850.00
66000 · Payroll Expenses	18,454.93	72,840.41	75,750.00	227,250.00
<b>Total Expense</b>	<u>36,205.23</u>	<u>133,941.74</u>	<u>161,250.00</u>	<u>483,750.00</u>
<b>Net Ordinary Income</b>	(13,686.57)	318,451.21		
<b>Other Income/Expense</b>				
70000 · Grants / Settlements				
70030 · Community Assets		0.00		
70050 · Municipal Settlements		93,329.91		
70070 · Special Events		175,515.39		
70090 · Multi-Municipal Collaboration		98,500.00		
70100 · Mission Main Street		405,040.00		
70120 · Summer Jobs Program	3,633.07	3,633.07		
70130 · Small Business Financing		0.00		
70140 · Pilot Projects		50,000.00		
70150 · Shaping Tomorrow		0.00		
70170 · Renaissance Block		20,000.00		
70180 · Anchor Building		31,670.00		
<b>Total 70000 · Grants / Settlements</b>	<u>3,633.07</u>	<u>877,688.37</u>		
<b>Net Other Income</b>	<u>(3,633.07)</u>	<u>(877,688.37)</u>		
<b>Net Income</b>	<u>(17,319.64)</u>	<u>(559,237.16)</u>		



**Erie County Gaming Revenue Authority**  
**Balance Sheet**  
As of July 31, 2019

	<b>July</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10000 · ErieBank - Checking	94,500.66
10100 · ErieBank - Savings	
10101 · Committed Funds	3,940,018.34
10102 · Restricted Funds	3,336,088.19
10100 · ErieBank - Savings - Other	1,838,349.69
<b>Total 10100 · ErieBank - Savings</b>	9,114,456.22
<b>Total Checking/Savings</b>	9,208,956.88
<b>Other Current Assets</b>	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12900 · Reserve for Uncollectable Notes	(1,310,000.00)
<b>Total 12000 · Notes Receivable</b>	5,258,846.25
14500 · Prepaid Insurance	3,972.17
<b>Total Other Current Assets</b>	5,262,818.42
<b>Total Current Assets</b>	14,471,775.30
<b>TOTAL ASSETS</b>	<b>14,471,775.30</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	12,103,948.28
Net Income	(559,237.16)
<b>Total Equity</b>	14,471,775.30
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>14,471,775.30</b>





**Erie County Gaming Revenue Authority**  
**Statement of Cash Flows**  
July 2019

	<u>July</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	(17,319.64)
Adjustments to reconcile Net Income to net cash provided by operations:	
14500 - Prepaid Insurance	797.92
Net cash provided by Operating Activities	<u>(16,521.72)</u>
Net cash increase for period	(16,521.72)
Cash at beginning of period	<u>9,225,478.60</u>
Cash at end of period	<u><u>9,208,956.88</u></u>



**Erie County Gaming Revenue Authority**  
**Budget vs. Actual**  
**July 2019**

	July	YTD	Budget	Over/(Under) Budget	% of Budget
<b>Expense</b>					
<b>62100 · Contracted Services</b>					
62110 · Accounting Fees	0.00	9,500.00	11,500.00	(2,000.00)	82.61%
62120 · Government Relations Services	4,203.30	12,807.35	58,000.00	(45,192.65)	22.08%
62130 · Professional Services	7,500.00	13,000.00	36,000.00	(23,000.00)	36.11%
62140 · Legal Services	980.00	4,077.50	35,000.00	(30,922.50)	11.65%
62145 · Website Design	0.00	1,182.43	4,000.00	(2,817.57)	29.56%
62150 · Payroll Services	81.05	361.85	1,500.00	(1,138.15)	24.12%
<b>Total 62100 · Contracted Services</b>	<b>12,764.35</b>	<b>40,929.13</b>	<b>146,000.00</b>	<b>(105,070.87)</b>	<b>28.03%</b>
<b>62800 · Facilities &amp; Equipment</b>					
62840 · Office Equipment	54.00	54.00	5,000.00	(4,946.00)	1.08%
62890 · Rent	1,452.31	4,356.93	18,000.00	(13,643.07)	24.21%
<b>Total 62800 · Facilities &amp; Equipment</b>	<b>1,506.31</b>	<b>4,410.93</b>	<b>23,000.00</b>	<b>(18,589.07)</b>	<b>19.18%</b>
<b>65000 · Office Administration</b>					
65010 · Books, Subscriptions, Dues	125.99	1,710.66	3,500.00	(1,789.34)	48.88%
65020 · Postage	19.07	120.12	500.00	(379.88)	24.02%
65030 · Printing	0.00	0.00	1,000.00	(1,000.00)	0.00%
65040 · Office Supplies	16.95	451.75	2,800.00	(2,348.25)	16.13%
65050 · Cell Phone	232.08	374.99	2,200.00	(1,825.01)	17.05%
65060 · Copier Lease	0.00	1,037.85	4,200.00	(3,162.15)	24.71%
65070 · Copier Printing Costs	78.35	206.04	2,000.00	(1,793.96)	10.30%
65080 · Bank Fees	0.00	130.00	200.00	(70.00)	65.00%
65085 · Professional Development	686.00	686.00	5,000.00	(4,314.00)	13.72%
65090 · Meeting Expenses	18.64	607.89	5,000.00	(4,392.11)	12.16%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
<b>Total 65000 · Office Administration</b>	<b>1,177.08</b>	<b>5,325.30</b>	<b>26,650.00</b>	<b>(21,324.70)</b>	<b>19.98%</b>
<b>65100 · Other Types of Expenses</b>					
65105 · Outreach	55.00	717.00	12,000.00	(11,283.00)	5.98%
65110 · Advertising	0.00	76.70	12,000.00	(11,923.30)	0.64%
65115 · Phone/IT/Fax	791.89	5,285.28	18,000.00	(12,714.72)	29.36%
65120 · Insurance	797.92	3,191.68	9,850.00	(6,658.32)	32.40%
65130 · Grant Management Software	0.00	0.00	49,000.00	(49,000.00)	0.00%
65150 · Travel	657.75	1,115.31	9,000.00	(7,884.69)	12.39%
<b>Total 65100 · Other Types of Expenses</b>	<b>2,302.56</b>	<b>10,385.97</b>	<b>109,850.00</b>	<b>(99,464.03)</b>	<b>9.45%</b>
<b>66000 · Payroll Expenses</b>					
66005 · Salaries & Wages	16,521.01	64,780.89	201,000.00	(136,219.11)	32.23%
66010 · FITW Tax	1,283.92	5,047.94	15,100.00	(10,052.06)	33.43%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	99.04	2,000.00	(1,900.96)	4.95%
66500 · Retirement	650.00	2,912.54	9,000.00	(6,087.46)	32.36%
<b>Total 66000 · Payroll Expenses</b>	<b>18,454.93</b>	<b>72,840.41</b>	<b>227,250.00</b>	<b>(154,409.59)</b>	<b>32.05%</b>
<b>Total Expense</b>	<b>36,205.23</b>	<b>133,891.74</b>	<b>532,750.00</b>	<b>(398,858.26)</b>	<b>25.13%</b>



**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
**As of July 31, 2019**

	<u>July</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
<b>Uncommitted Funds</b>	1,838,349.69		
<b>Committed Funds</b>	3,940,018.34		
<b>2018 Restricted Funds:</b>			<b>3,337,925.59</b>
<b>2019 Restricted Funds:</b> (75% - after settlement payments)			
First Quarter Gaming Revenue		279,989.73	
Second Quarter Gaming Revenue			
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			<b>279,989.73</b>
<b>Disbursements:</b>			
First Quarter Disbursements	314,860.00	880,820.03	
Second Quarter Disbursements	3,633.07	3,633.07	
Third Quarter Disbursements			
Fourth Quarter Disbursements			<b>884,453.10</b>

**Disbursements Detail**

**Grants/Settlements**

	<u>July</u>	<u>YTD</u>	<u>Subtotal</u>
<b>Community Assets</b>			
<b>Special Events</b>			
Achievement Center		1,449.48	
Albion Area Fair, Inc.		10,351.80	
AmeriMasala		1,070.28	
Asbury Woods Partnership, Inc.		876.60	
Borough of North East		1,540.80	
Borough of Union City		454.10	
CAFE		12,085.20	
Corry Area Arts Council		277.20	
Crime Victim Center of Erie County, Inc.		2,000.02	
Downtown North East, Inc.		4,558.50	
Barber National Institute		9,626.09	
Edinboro Highland Games		2,124.00	
Edinboro University Foundation		7,668.00	
Erie Homes for Children and Adults, Inc		2,367.00	
Erie Asian Pacific American Association		684.00	
Erie Contemporary Ballet Theatre		5,847.55	
Erie Downtown Partnership		4,014.00	
Erie Regional Chamber & Growth Partner.		3,204.14	
French Creek Council, BSA		492.03	
Harborcreek Township		881.96	
Holy Trinity Roman Catholic Church		4,982.40	
Jefferson Educational Society of Erie		11,340.00	

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
**As of July 31, 2019**

	July	YTD	Subtotal
Lake Erie Arboretum at Frontier		1,476.00	
Lake Erie Fanfare, Inc.		3,801.60	
Lake Erie Greek Cultural Society		5,076.00	
Mercy Center for Women		1,629.00	
Preservation Erie		448.20	
Presque Isle Partnership		3,500.82	
Roar on the Shore Inc.		17,421.75	
SafeNet		1,620.00	
Saint Joseph Church		3,600.00	
Saint Patrick Church		4,181.40	
ServErie		3,060.00	
SSJ Neighborhood Network		3,310.80	
Goodell Gardens & Homestead		810.00	
Iroquois School District Foundation		3,171.60	
The Nonprofit Partnership		3,510.00	
Tom Ridge Environmental Center Foundation		608.40	
Union City Pride		722.14	
Waterford Community Fair Association		6,118.67	
Wattsburg Agricultural Society		10,575.14	
WQLN Public Media		1,722.96	
YMCA of Greater Erie		8,535.42	
Young Artists Debut Orchestra		2,214.54	
Youth Leadership Institute of Erie		505.80	
		175,515.39	175,515.39
 <b>Municipalities</b>			
Summit Township		41,998.46	
Greene Township		10,266.29	
McKean Township		10,266.29	
Millcreek Township		10,266.29	
Waterford Township		10,266.29	
Erie County		10,266.29	
		93,329.91	93,329.91
 <b>Multi-Municipal Collaboration</b>			
Erie Area Council of Governments			
return of unspent funds - 2018 MMC		-30,000.00	
Census 2020 Outreach - 1st payment		28,500.00	
JES - Civic Leadership Academy		100,000.00	
		98,500.00	98,500.00



**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
**As of July 31, 2019**

	<u>July</u>	<u>YTD</u>	<u>Subtotal</u>
<b>Neighborhoods &amp; Communities</b>			
<b>Renaissance Block</b>			
Borough of Union City Round 1, Payment 2		20,000.00	
			<u>20,000.00</u>
<b>Anchor Building</b>			
Performing Artsits Collective Alliance 2018 - 2nd Payment		31,670.00	
			<u>31,670.00</u>
<b>Mission Main Street - Round 2A</b>			
Borough of Edinboro		95,350.00	
Borough of Union City		75,000.00	
			<u>170,350.00</u>
<b>Mission Main Street - Round 2B</b>			
Our West Bayfront - 1st Payment		116,190.00	
Preservation Erie - 1st Payment		28,000.00	
SSJ Neighborhood Network - 1st Payment		90,500.00	
			<u>234,690.00</u>
<b>Small Business Financing</b>			
<b>Youth &amp; Education</b>			
<b>Summer Jobs &amp; More</b>			
Greater Erie Community Action Committee	3,633.07	3,633.07	
			<u>3,633.07</u>
<b>Pilot Programs</b>			
Partnership for a Healthy Community - 1st Payment		50,000.00	
			<u>50,000.00</u>
<b>Total Funds Disbursements</b>	<u>3,633.07</u>	<u>877,688.37</u>	<u>877,688.37</u>

**Erie County Gaming Revenue Authority**  
**Schedule of Grant Reserve**  
**As of July 31, 2019**

<b>Committed Funds:</b>	<u>July</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
<b>Renaissance Block</b>			
1 Academy Neighborhood Association		11,250.00	22,500.00
Borough of North East		0.00	50,000.00
Borough of Union City		5,000.00	50,000.00
Our West Bayfront		50,000.00	100,000.00
Robbins Blass Neighborhood Watch		0.00	6,000.00
Sisters of Mercy		0.00	25,000.00
SSJ Neighborhood Network		35,000.00	70,000.00
2 Bayfront Eastside Taskforce		25,000.00	50,000.00
Preservation Erie		26,920.00	53,840.00
ServErie		29,000.00	58,000.00
<b>Anchor Building</b>			
City of Corry		20,900.00	26,125.00
Emmaus Ministries, Inc.		5,000.00	100,000.00
Grace Church		100,000.00	100,000.00
Our West Bayfront		80,000.00	100,000.00
Performing Artists Collective Alliance		42,831.50	93,126.50
<b>Mission Main Street</b>			
1 Borough of North East		110,000.00	250,000.00
Borough of Union City		0.00	10,000.00
City of Erie		225,000.00	250,000.00
Erie Downtown Partnership		180,000.00	250,000.00
2A Borough of Edinboro		154,650.00	250,000.00
Borough of Union City		125,000.00	200,000.00
2B Our West Bayfront		133,810.00	250,000.00
Preservation Erie		122,000.00	150,000.00
SSJ Neighborhood Network		159,500.00	250,000.00
<b>Multi-Municipal Collaboration</b>			
Erie Area Council of Governments		21,500.00	50,000.00
GECAC - Summer Jobs Program 2018	3,633.07	5,490.34	150,000.00
GECAC - Summer Jobs Program 2019		150,000.00	150,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
<b>Shaping Tomorrow</b>			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
<b>Beehive Network</b>			
Edinboro University Foundation		143,000.00	200,000.00
Erie Regional Library Foundation		115,000.00	200,000.00
Gannon University		175,000.00	200,000.00
Mercyhurst University		102,500.00	200,000.00
Penn State University (Behrend)		100,000.00	200,000.00
<b>Pilot Program</b>			
Partnership for a Healthy Community		50,000.00	100,000.00
<b>Total Committed Funds</b>	<u>3,633.07</u>	<u>3,940,018.34</u>	<u>5,814,591.50</u>

**Erie County Gaming Revenue Authority**  
**Check Detail Report**  
**July 2019**

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
07/01/2019	2740	Greater Erie Community Action Committee	FINAL 2018 Summer Jobs payment	-3,633.07
07/01/2019	2741	Dale Barney	2019 Qtr 2 Travel	-36.81
07/01/2019	2742	Perry Wood	2019 Qtr 2 Travel/Phone	-695.82
07/03/2019	EFT	VISA	2019 June Visa - Tammi	-75.97
07/03/2019	2743	Parker Phillips	Economic Impact Study Update	-7,500.00
07/03/2019	2744	Velocity Network, Inc.	Phone/IT/Fax	-791.89
07/08/2019	2745	Ridge Policy Group	2019 July Government Relations	-4,203.30
07/11/2019	EFT	ECCA, Inc.	06/22/19 to 07/05/19 Payroll	-10,091.94
07/11/2019	EFT	Fidelity Investments	06/22/19 to 07/05/19 Retirement	-518.90
07/11/2019	2746	K&A Engraving / K&A Tool Co. Inc.	Peters Plaque	-40.00
07/15/2019	2747	Knox McLaughlin Gornall & Sennett	20109 June Legal Fees	-980.00
07/15/2019	2748	Tom M. Maggio	2019 Qtr 2 Travel/Prof. Development	-948.08
07/16/2019	2749	Velocity Network, Inc.	Office Equipment	-54.00
07/18/2019	2750	ComDoc, Inc.	Copies	-78.35
07/18/2019	2751	KimKopy Printing	Hess Name Plate	-15.00
07/23/2019	2752	Penn State University - Knowledge Park	2019 July Rent	-1,452.31
07/24/2019	EFT	ECCA, Inc.	7/6/19 to 7/19/19 Payroll	-7,406.20
07/24/2019	EFT	Fidelity Investments	7/6/19 to 7/19/19 Retirement	-518.94





SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$2.51	05/15/2020

**Account Summary**

Billing Cycle		06/09/2019
Days In Billing Cycle		30
Previous Balance		\$668.65
Purchases	+	\$118.59
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$42.62
Payments	-	\$668.65
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

**NEW BALANCE \$75.97**

**Credit Summary**

Total Credit Line	\$10,000.00
Available Credit Line	\$9,924.03
Available Cash	\$9,924.03
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

**Account Inquiries**

- Call us at: (866) 317-0355  
Lost or Stolen Card: (866) 317-0355
- Go to WWW.MyCardStatement.com
- Write us at PO BOX 30495, TAMPA, FL 33630-3495

**Payment Summary**

NEW BALANCE	\$75.97
MINIMUM PAYMENT	\$75.97
PAYMENT DUE DATE	07/04/2019

*NOTE: Grace period to avoid a finance charge on purchases pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.*

**Cardholder Account Summary**

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
05/13	05/14	PBUS01	24445009134000761961872	GET GO #3090 ERIE PA	\$1.99 O.S.
05/14	05/15	PBUS01	24226389135400006689462	SAMSLUB #6675 ERIE PA	\$42.35 mfg 398 05.38
05/16	05/16	PBUS01	74335269136001CB0001580	SCORECARD CASHBACK REWARD	\$42.62
05/17	05/20	PBUS01	24789309139548602071494	ERIE TIMES NEWS CIRCULATI 814-8701600 PA	\$35.97 subscrip
05/16	05/21	PBUS01	24137469137001032035500	KOLDROCK WATER 814-452-0200 PA	\$7.25 O.S.
05/20	05/21	PBUS01	24445009141000795127038	GET GO #3090 ERIE PA	\$1.99 O.S.
05/16	05/21	PBUS01	24431069136083701406107	AMAZON.COM*MN2GM4MG1 AMZN AMZN COM/BILL WA	\$5.99 O.S.
05/21	05/22	PBUS01	24692169141100701374294	STAMPS.COM 855-608-2677 CA	\$19.07 Postage
05/28	05/29	PBUS01	24445009149000798460511	GET GO #3090 ERIE PA	\$1.99 O.S.
06/03	06/03		1577817982	INTERNET PMT-THANK YOU	\$668.65
06/03	06/04	PBUS01	24445009155000816600297	GET GO #3090 ERIE PA	\$1.99 O.S.

118.59  
-42.62

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT 5012

CNB BANK  
 PO BOX 42  
 CLEARFIELD PA 16830-0042

**Account Number**

####-####-####-8023

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

<b>Closing Date</b>	<b>New Balance</b>	<b>Total Minimum Payment Due</b>	<b>Payment Due Date</b>
06/09/19	\$75.97	\$75.97	07/04/19

\$

TAMMI MICHALI  
 ERIE COUNTY GAMING  
 5340 FRYLING ROAD  
 SUITE 201  
 ERIE PA 16510-4672

e-Statement



47352

MAKE CHECK PAYABLE TO:

VISA  
 PO BOX 4517  
 CAROL STREAM IL 60197-4517



**Additional Information About Your Account**

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO [WWW.MYCARDSTATEMENT.COM](http://WWW.MYCARDSTATEMENT.COM) AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

**ScoreCard CashBack Earnings as of 06/07/2019**

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	CashBack Rebate Paid	Ending Balance	CashBack Payout Date
	\$42.15	\$2.98	\$0.00	-\$42.62	\$2.51	05/15/2020

**Finance Charge Summary / Plan Level Information**

Plan Name	Plan Description	FCM <sup>1</sup>	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
<b>Purchases</b>									
PBUS01 001	PURCHASE	E	\$0.00	0.77083%(M)	9.2500%(V)	\$0.00	\$0.00	0.0000%	\$75.97
<b>Cash</b>									
CBUS01 001	CASH	G	\$0.00	0.77083%(M)	9.2500%(V)	\$0.00	\$0.00	0.0000%	\$0.00
* Periodic Rate (M)=Monthly (D)=Daily							Days In Billing Cycle: 30		
** includes cash advance and foreign currency fees							APR = Annual Percentage Rate		
<sup>1</sup> FCM = Finance Charge Method									
(V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.									





**Erie County Gaming Revenue Authority**  
**Check Detail Report**  
**June 2019**

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
06/03/2019	EFT	VISA	2019 April Visa - Tammi	-668.65
06/03/2019	EFT	VISA	2019 April Visa - Perry	-356.86
06/04/2019		Bank Fee	Service Charge	-24.00
06/06/2019	2720	Parker Philips	April 20149 Strategic Communications	-2,490.00
06/06/2019	2721	Penn State University - Knowledge Park	2019 June Rent	-1,452.31
06/06/2019	2722	Performing Artists Collective Alliance	Anchor Building 2018 - Payment 2	-31,670.00
06/06/2019	2723	Velocity Network, Inc.	Phone/IT/Fax	-791.89
06/11/2019	2724	Our West Bayfront	2019 MMS - 2B - 1st Payment	-116,190.00
06/11/2019	2725	Partnership for a Healthy Community	2019 Blue Zone Pilot Project - 1st Payment	-50,000.00
06/11/2019	2726	Preservation Erie	2019 MMS - 2B - 1st Payment	-28,000.00
06/11/2019	2727	SSJ Neighborhood Network	2019 MMS - 2B - 1st Payment	-90,500.00
06/12/2019	EFT	ECCA, Inc.	05/25/19 to 06/07/19 Payroll	-6,659.20
06/12/2019	EFT	Fidelity Investments	05/25/19 to 06/07/19 Retirement	-518.52
06/12/2019	2728	Velocity Network, Inc.	TITAN Service Agreement	-93.98
06/14/2019	EFT	VISA	2019 June Visa - Perry	-291.36
06/14/2019	2729	Erie Regional Chamber & Growth Partner.	2019 Membership	-285.00
06/14/2019	2730	Knox McLaughlin Gornall & Sennett	2019 May Legal	-1,137.50
06/17/2019		Bank Fee	Service Charge	-28.00
06/19/2019	2732	Ridge Policy Group	2019 June Government Relations	-4,604.05
06/26/2019	EFT	ECCA, Inc.	06/08/19 to 06/21/19 Payroll	-7,260.18
06/26/2019	EFT	Fidelity Investments	06/08/19 to 06/21/19 Retirement	-514.87
06/27/2019	2733	Dave Sample	2019 Quarter 2 Travel	-93.09
06/27/2019	2734	David Bagnoni	2019 Quarter 2 Travel	-21.94
06/27/2019	2735	Mike Paris	2019 Quarter 2 Travel	-82.71
06/27/2019	2736	Tammi Michali	2019 Quarter 2 Travel/Expense	-227.39
06/27/2019	2737	Wells Fargo Financial Leasing	2019 July Copier Lease	-345.95
06/28/2019	2738	Erie Area Council of Governments	2019 MMC - 1st Payment	-28,500.00
06/28/2019	2739	Kate Nash	Annual Report work	-450.00





<b>SCORECARD</b>	<b>CASHBACK CURRENT BALANCE</b> \$1.78	<b>CASHBACK PAYOUT DATE</b> 06/16/2020
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**Account Summary**

Billing Cycle		06/09/2019
Days In Billing Cycle		30
Previous Balance		\$356.86
Purchases	+	\$356.86
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$65.50-
Payments	-	\$356.86-
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

**NEW BALANCE \$291.36**

**Credit Summary**

Total Credit Line	\$25,000.00
Available Credit Line	\$24,708.64
Available Cash	\$24,708.64
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

**Account Inquiries**

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 Lost or Stolen Card: (866) 317-0355

Go to [WWW.MyCardStatement.com](http://WWW.MyCardStatement.com)

Write us at PO BOX 30495, TAMPA, FL 33630-3495

**Payment Summary**

<b>NEW BALANCE</b>	<b>\$291.36</b>
<b>MINIMUM PAYMENT</b>	<b>\$291.36</b>
<b>PAYMENT DUE DATE</b>	<b>07/04/2019</b>

*NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.*

**Cardholder Account Summary**

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
05/16	05/16	PBUS01	74335269136001CB0001020	SCORECARD CASHBACK REWARD	\$65.50-
05/25	05/26	PBUS01	24493989145083003093465	AT&T*BILL PAYMENT 800-331-0500 TX	\$356.86
06/03	06/03		1577818012	INTERNET PMT-THANK YOU	\$356.86-

*phone / rt / fax*

**Additional Information About Your Account**

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PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT 5012

CNB BANK  
 PO BOX 42  
 CLEARFIELD PA 16830-0042

**Account Number**  
 ####-####-####-6829

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

<b>Closing Date</b>	<b>New Balance</b>	<b>Total Minimum Payment Due</b>	<b>Payment Due Date</b>
06/09/19	\$291.36	\$291.36	07/04/19

\$

PERRY N WOOD  
 ERIE COUNTY GAMING  
 5340 FRYLING ROAD  
 SUITE 201  
 ERIE PA 16510-4672

e-Statement



MAKE CHECK PAYABLE TO:

VISA  
 PO BOX 4517  
 CAROL STREAM IL 60197-4517



ERIEBANK

PERRY N WOOD  
ERIE COUNTY GAMING  
Account Number: ####-####-####-6829  
Page 1 of 3



<b>SCORECARD</b>	<b>CASHBACK CURRENT BALANCE</b>	<b>CASHBACK PAYOUT DATE</b>
	\$3.56	05/15/2020

**Account Summary**

Billing Cycle		07/10/2019
Days In Billing Cycle		31
Previous Balance		\$291.36
Purchases	+	\$356.86
Cash	+	\$0.00
Balance Transfers	+	\$0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	-	\$291.36
Other Charges	+	\$0.00
Finance Charges	+	\$0.00

**NEW BALANCE \$356.86**

**Credit Summary**

Total Credit Line	\$25,000.00
Available Credit Line	\$24,643.14
Available Cash	\$24,643.14
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

**Account Inquiries**

- Call us at: (866) 317-0355  
Lost or Stolen Card: (866) 317-0355
- Go to [WWW.MyCardStatement.com](http://WWW.MyCardStatement.com)
- Write us at PO BOX 30495, TAMPA, FL 33630-3495

**Payment Summary**

<b>NEW BALANCE</b>	<b>\$356.86</b>
<b>MINIMUM PAYMENT</b>	<b>\$356.86</b>
<b>PAYMENT DUE DATE</b>	<b>08/04/2019</b>

*NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.*

**Cardholder Account Summary**

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
06/14	06/14		70087509165555165510010	PAYMENT - THANK YOU CLEARFIELD PA	\$291.36
06/24	06/25	PBUS01	24493989175083017033294	AT&T*BILL PAYMENT 800-331-0500 TX	\$356.86

**Additional Information About Your Account**

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PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT 5012 5204

CNB BANK  
PO BOX 42  
CLEARFIELD PA 16830-0042

**Account Number**  
####-####-####-6829

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

<b>Closing Date</b>	<b>New Balance</b>	<b>Total Minimum Payment Due</b>	<b>Payment Due Date</b>
07/10/19	\$356.86	\$356.86	08/04/19

\$

PERRY N WOOD  
ERIE COUNTY GAMING  
5340 FRYLING ROAD  
SUITE 201  
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:  
VISA  
PO BOX 4517  
CAROL STREAM IL 60197-4517

17 4335 2636 1000 6829 00035686 00035686 4

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**E·C·G·R·A**  
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE  
DIRECTOR'S  
REPORT  
FOR  
AUGUST  
2019**





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	0 * *
	3,090,740.99 +
	170,400.81 -
0000	
	2,920,340.18 *

July 25, 2019

James Sparber  
 Finance Director  
 Erie County Courthouse  
 140 W 6<sup>th</sup> Street, Room 111  
 Erie, PA 16501-1011

Dear Mr. Sparber:

In accordance with the Pennsylvania Race Horse Development and Gaming Act 42 of 2017, the Department is required to distribute quarterly the Local Share Assessment collected for slots to the municipalities in which a licensed gaming entity is located. This distribution is based on the local share assessment amount collected plus the slot machine license operation fee amount collected over Summit Township's budget limitation. Based on the formula provided in the legislation, the Land Bank Jurisdiction annual amount has been paid in full this quarter.

Erie County: \$2,920,340.18  
 Land Bank Jurisdiction: \$170,400.81

An ACH for the second quarter of 2019 payment in the amount of \$3,090,740.99 should be deposited in your bank account within 3 - 5 business days. This payment includes the slots local share assessment of \$590,740.99 and the slot machine license operation fee of \$2,500,000.00. Any reductions to the Gross Terminal Revenue (GTR) for promotional items is the result of the Gaming Bulletin 2015-01 and the Pennsylvania Supreme Court's April 28, 2014 decision in Greenwood Gaming and Entertainment Incorporated v. Commonwealth of Pennsylvania, Department of Revenue (90 A.3d 699 (Pa. 2014)).

If you have any questions, please contact me at 717-346-4004.

Sincerely,

*Jennifer Heckert*

Jennifer Heckert, Gaming Division Chief  
 Bureau of Fiscal Management

*Erie County 067-021010-042100  
 2,920,340.18 x .55 = 1,606,187.10*

*ECCRA 067-021050-042100  
 2,920,340.18 x .45 = 1,314,153.08*

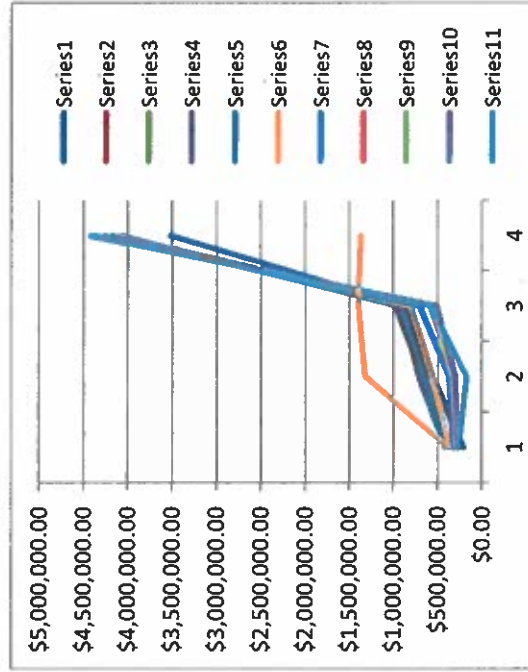
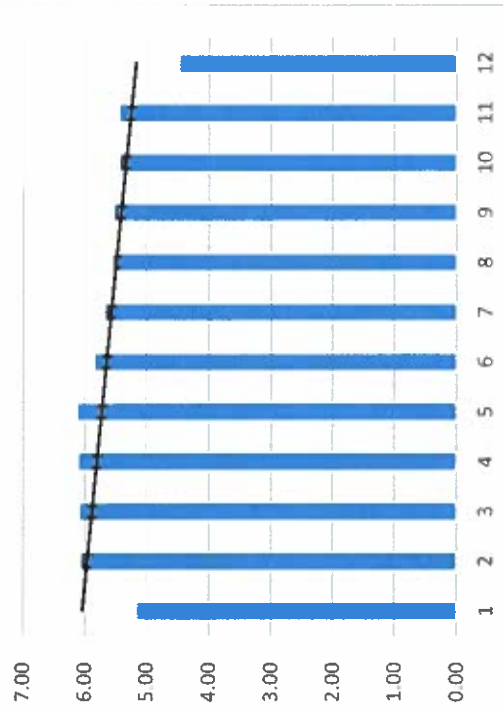
*Land Bank 067-021018-042100  
 170,400.81*



**Revenue Dashboard  
by Quarter  
2007 - 2018 YTD**



Year	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2007	201,418.07	562,082.72	867,508.44	3,507,952.54	5,138,961.77
2008	366,211.37	672,936.98	941,125.00	4,063,561.53	6,043,834.88
2009	407,507.87	701,525.21	898,525.69	4,060,932.24	6,068,491.01
2010	385,476.85	665,559.96	962,909.94	4,073,449.24	6,087,395.99
2011	393,440.61	636,302.96	903,421.25	4,166,222.13	6,099,386.95
2012	356,241.99	554,752.50	794,443.73	4,114,583.35	5,820,021.57
2013	318,869.71	374,557.04	701,478.54	4,261,932.00	5,656,837.29
2014	281,934.65	315,628.24	584,126.03	4,350,692.65	5,532,381.57
2015	264,934.67	308,566.19	541,749.43	4,390,710.21	5,505,960.50
2016	271,003.84	300,719.61	507,757.83	4,332,642.04	5,412,123.32
2017	254,570.93	172,041.71	578,894.78	4,412,495.64	5,418,003.06
2018	375,769.51	1,317,928.22	1,394,780.33	1,362,089.40	4,450,567.46
2019	373,319.64	1,314,153.08			
	4,250,699.71	7,896,754.42	9,676,720.99	47,097,262.97	68,921,438.09







# Ridge Policy Group Activity

## ECGRA July 15 – August 15 Report

### RPG Relevant Meetings and Calls

- Call with PA officials over algae bloom to get advice on state funding opportunities to address harmful activity in lake
- To hold a meeting with Senator Laughlin in Erie and mention problems related to ECGRA on 8/13
- To hold a meeting with ECGRA on North East Borough issues on 8/14
- To hold a meeting with Perry Wood and Councilman Foust on 8/14
- To meet with Ridge Environmental Center on 8/14 to discuss algae bloom in Erie
- To meet with Karl Sanchak, Erie Innovation District, on 8/14

### RPG Additional Relevant Activity

- Provided advice to Karl Sanchak of Innovation District on RACP and federal EDA funding
- Sent federal and state funding opportunities to address Erie's algae bloom

### Funding Opportunities Presented

#### **Federal Opportunities:**

#### **Great Lakes Restoration Initiative**

The Great Lakes Restoration Initiative accelerates efforts to protect and restore the Great Lakes.

All projects must support one of the GLRI focus areas:

- **Toxic Substances and Areas of Concern**
- Invasive Species
- Nonpoint Source Pollution Impacts on Nearshore Health (formerly Nearshore Health and Nonpoint Source Pollution FY2010-2014)
- Habitat and Species (formerly Habitat and Wildlife Protection and Restoration FY2010-2014)
- Foundations for Future Restoration Actions (formerly Accountability, Education, Monitoring, Evaluation, Communication and Partnerships FY2010-2014)

Funding is typically available in February and July of each year.

More information can be found [here](#).

**NOAA National Centers for Coastal Ocean Science**





NOAA's National Centers for Coastal Ocean Science (NCCOS) typically has up to 30 new and continuing harmful algal bloom (HAB) research awards over the last several years. NCCOS HAB competitive research programs develop science-based solutions to address expanding HAB impacts that are affecting coastal resources and economies in every U.S. coastal region. HAB species and impacts vary regionally and NCCOS projects are advancing the understanding of bloom toxicity, applying new technologies to detect HABs and their toxins in the field, producing HAB forecasts, and exploring HAB prevention and control methods. Summaries of new and continued research projects by region are below. NCCOS projects are the result of a rigorous competitive peer-review process that ensures support for the highest quality science.

This year's funding opportunity was from January – February and it is expected to be similar next year. More information can be found [here](#).

### **Clean Water State Revolving Fund (CWSRF)**

The Clean Water State Revolving Fund (CWSRF) program is a federal-state partnership that provides communities a permanent, independent source of low-cost financing for a wide range of water quality infrastructure projects. Funds are available for the implementation of a variety of watershed pollution management activities related to HABs, including: removal of leaking or damaged septic systems, implementation of agricultural BMPs such as no-till equipment and manure management measures, and wetland restoration. Other projects to prevent the degradation of water quality that are less focused on drinking water systems, but still impact source water, include green infrastructure and stormwater management activities.

More information can be found [here](#).

### **319 Grant Program for States and Territories**

Under Section 319, states, territories and tribes receive grant money that supports a wide variety of activities including technical assistance, financial assistance, education, training, technology transfer, demonstration projects and monitoring to assess the success of specific nonpoint source implementation projects.

More information can be found [here](#).

### **Regional Conservation Partnership Program (RCPP)**

USDA provides funding through the RCPP to foster restoration efforts and the sustainable use of soil, water, flora, and fauna at regional and watershed scales. Through the RCPP, funding recipients partner with agricultural producers to help the producers implement and maintain conservation activities in defined project areas. The partners administer RCPP funding to local project participants and stakeholders. Funds have previously been provided to water and sewer districts for watershed conservation projects. RCPP funding is allocated at the national level, state level, and for **critical conservation areas such as the Great Lakes**, Mississippi River watershed, and Chesapeake Bay. State entities administer state-specific funds. A project can be eligible for funding at all levels. Funding is provided in accordance with the rules of EQIP, the Conservation Stewardship Program, and other USDA conservation programs.





Funding Opportunities	Awards
Erie School District/Mercyhurst University – PAsmart Award	\$ 500,000
Greater Erie Community Action Committee – pre-apprenticeship program	\$ 49,995
ARC Grant – Investing in Appalachia’s Future: ARC 5-year Strategic Plan	\$ 200,000
EDA – Regional Innovation Strategies Assistance to Coal Communities Program	\$ 1,000,000
Millcreek School District Foundation – tax credit	\$ 20,000
City of Erie/Erie Innovation District (ARC POWER grant)	\$ 500,000
Erie Innovation District (EDA grant)	\$ 2,000,000
<b>TOTAL:</b>	<b>\$ 4,269,995</b>





## Strategic Planning Committee Meeting

Tuesday, August 6, 2019  
11:30am – 1:00pm  
5240 Knowledge Parkway, Erie, PA 16510

### AGENDA

1. Discussion: North East Revitalization Fund
  
2. Mission Main Street – Round 3
  - a. Borough of Girard
  - b. Erie Neighborhood Growth Partnership
  - c. Impact Corry
  - d. Union City Pride, Inc.
  - e. Waterford Borough
  
3. Multi-Municipal Collaboration – Round 2
  - a. Borough of North East
  - b. City of Erie
  - c. Girard Township
  - d. West County Paramedic Association
  - e. West Erie County Emergency Management Agency



**Project Name:** Unite North East (Regional Police Commission – North East Borough and North East Township)

**Project Sponsor:** Borough of North East

**Collaborating Entities:** Borough of North East and North East Township; Mercyhurst University – Regional Police Cadet Academy

**Grant Request:** \$82,000

**Match:** \$84,250 committed by Mercyhurst University to improve the shared space in the building.

**Project Total:** \$166,250

**Previous Grants:**

- \$50,000 Renaissance Block Program, Borough of North East – 2018
- \$100,000 MMC, Borough of North East – 2018
- \$50,000 Renaissance Block, Borough of North East - 2018
- \$250,000 Mission Main Street, Borough of North East - 2018

**Project Summary:** The Borough of North East and North East Township have discussed mergers in various forms over the years. In 2018, ECGRA funded a study to combine the water and sewer systems of the two jurisdictions. As a result, the Commonwealth recently made a \$12.6 million PennVest loan available to upgrade their joint system.

The 2018 grant also supported an analysis of North East Borough providing policing to North East Township on a fee basis. The result was a tentative agreement to pursue a regional police commission to serve the 10,600 residents of the combined area. The Borough/Township police commission would improve response times over that of the Pennsylvania State Police (PSP), keep fines and penalties within the township, and prevent a proposed fee for PSP which would range from \$25/resident to \$75/resident. (\$150,000 - \$450,000 annually)

The Borough of North East is requesting funds to remodel a building to house the expanded police force. The building is currently used by Mercyhurst University for the Regional Police Cadet Academy. The former bank building, located at 5999 Route 89 in North East Township, at one time housed a school of nursing in addition to the Police Academy. The nursing school has moved and the building can house all of the functions of the regional police commission as well as the academy. The secondary goal is to increase the training and education for the academy by virtue of the co-location and have joint facilities such as a gun range, and forensic laboratory.

**Project Name:** Emergency Vehicle Preemption System Projects

**Project Sponsor:** City of Erie

**Collaborating Entities:** City of Erie, Harborcreek Township

**Grant Request:** \$100,000

**Match:** No cash match has been secured. The application listed in-kind from PennDOT. More information regarding match has been requested from the applicant.

**Project Total:** \$200,000

**Previous Grants:**

- \$28,000 Multi-Municipal Collaboration (MMC), city of Erie – 2018
- \$50,000 Community Assets, city of Erie - 2018
- \$250,000 Mission Main Street, city of Erie – 2019
- \$47,636 – Special Events, Community Assets, & MMC, Harborcreek – 2011 - 2018

**Project Summary:** The city of Erie and Harborcreek proposes to install RELCO compatible traffic signal preemption technology on 20 traffic signals on Pennsylvania State Route 290: 15 (Bayfront Connector) in Erie and 5 in Harborcreek (Bayfront Connector).



**Project Name:** Wheelchair Accessible Vans

**Project Sponsor:** West County Paramedic Association

**Collaborating Entities:** Girard and Lake City Boroughs in addition to all western Erie County communities.

**Grant Request:** \$70,000

**Match:** \$70,000, secured.

**Project Total:** \$140,000

**Previous Grants:** None

**Project Summary:**

The non-profit West County Paramedic Association provides wheelchair transportation on a non-emergency basis. In 2018 there were 6,750 wheelchair van transports and 6,309 in 2017. Its two current vans are in need of replacement. A grant would reduce the financial burden on residents, mostly rural, who donate to the service.

**Project Name:** West County Recycling Group Recycling/Clean-Up Day

**Project Sponsor:** Girard Township

**Collaborating Entities:** Elk Creek, Franklin, Girard, McKean, and Springfield Townships, and Albion and Cranesville Boroughs

**Grant Request:** \$17,000

**Match:** \$17,000 – mostly from PA DEP.

**Project Total:** \$34,000

**Previous Grants:**

- \$7,500 MMC, Girard Township - 2016
- \$16,350 MMC, Girard Township – 2017
- \$16,600 MMC, Girard Township – 2018
- \$6,470 Community Assets, Girard Township - 2018

**Project Summary:**

Seven communities in western Erie County conduct a joint recycling day to collect items that are not able to be recycled at other events or are not normally accepted by trash haulers or the municipalities themselves. These items include electronics, freon containing appliances, tires, motor oil, and other large items. The joint effort is an annual event that reduces operational costs for the municipal officials and staff, and reduces illegal dumping that occurs in rural areas.

This would be the 4<sup>th</sup> year the event will be held.

This year, two additional communities, Lake City Borough and Girard Borough will take part to include nearly every community in western Erie County.

**Project Name:** West Erie County EMA Emergency Lighting

**Project Sponsor:** West Erie County Emergency Management Agency

**Collaborating Entities:** Conneaut, Elk Creek, Franklin, Girard, McKean, Washington, and Springfield Townships, and Albion, Edinboro, Girard, McKean, Platea, and Cranesville Boroughs

**Grant Request:** \$6,655

**Match:** \$6,600

**Project Total:** \$13,315

**Previous Grants:**

- MMC West Erie County Emergency Management Agency 2013 - \$15,400
- MMC West Erie County Emergency Management Agency 2016 - \$21,100
- MMC West Erie County Emergency Management Agency 2018 - \$8,500

**Project Summary:** The 13 communities in the West Erie County Emergency Management Agency presently do not own a portable light tower for emergencies. Agency voted this as a priority and decided to pursue funding through ECGRA.



**Project Name:** Revitalizing Downtown Girard

**Project Sponsor:** Borough of Girard

**Grant Request:** \$170,000

**Match:** Match for façade improvements will come from property owners; \$20,000 in masterplan match is secured from the state; Borough will budget for \$10,000 in years two and three; Borough has committed \$20,000 for 2019.

**Project Total:** \$360,000

**Project Duration:** 2019 - 2021

**Previous Grants:**

- \$15,000 Mission Main Street, Borough of Girard - 2018

**Project Summary:** The Borough of Girard has proposed a three-point approach to enhance its historic main street: 1.) Complete a downtown masterplan; 2.) Continue its storefront façade improvement program which began with a 2018 Mission Main Street Grant; and 3.) Develop and implement marketing initiatives to support borough businesses.

Last year was Girard's first Mission Main Street funded project and the borough, working with Preservation Erie, funded five storefront renovation projects. More than nine other businesses were interested; however, the grant was not large enough to fund all of the projects. A new MMS grant would be able to fund those remaining vetted and ready to go projects.

Girard will also focus on improving its communications and marketing through an enhanced presence online.

**Need/Previous Plans**

- Erie Cultural Heritage Plan - 2017

**Project Management:**

The Borough of Girard partnered with Preservation Erie to create and manage a façade renovation program. Both are experienced and capable of managing a plan process with an outside consultant as well as continuing the successful storefront renovation program.

The Downtown Girard Committee is comprised of several accomplished individuals who will work together to shepherd the MMS program and provide a mechanism for communication between residents and borough officials.

**Project Name:** Parade Street Revitalization Planning

**Project Sponsor:** Erie Neighborhood Growth Partnership

**Grant Request:** \$10,000

**Match:** None committed or secured.

**Project Total:** \$40,000

**Project Duration:** 2019 - 2020

**Previous Grants:**

- None

**Project Summary:** The Erie Neighborhood Growth Partnership would like to hire a planning firm to create a plan for lower Parade Street to reduce blight and assist with business attraction. (East 6<sup>th</sup> to East 12<sup>th</sup> Street)

**Need/Previous Plans:**

- Erie Refocused (2015) does not recommended working on this corridor. Well over \$1 million has been spent in the past 15 years on this stretch of Parade including several façade improvement projects, new sidewalks, and streetlights. The current city engineer intervened and removed pedestrian safety and aesthetic improvements in 2008 – the same improvements this project discusses as needs.

**Project Management:**

Director of the Redevelopment Authority of the City of Erie would oversee the hiring of the planning firm.

**Project Name:** Building a Real and Virtual Entrepreneurial Ecosystem and Business District Destination

**Project Sponsor:** Impact Corry

**Grant Request:** \$202,400. Approximately \$130,000 has been secured or committed to date.

**Match:** \$206,300

**Project Total:** \$408,700

**Previous Grants:** \$68,362

- 5 Mission Main Street Grants - \$61,350
- 5 Special Events Grants - \$7,102

**Project Summary:** Impact Corry has hired a new staff to reinvigorate the organization. Impact Corry has broadened its Board composition and will serve as the lead economic development entity for downtown Corry in conjunction with the city of Corry. Project will tackle the development of local businesses in downtown Corry and work to advertise and promote businesses. Project will embrace the National Trust main street philosophy with various committees operating during the duration of the project. Main points are small business development and support, façade renovations, signage, marketing, promotion, events, and public art. The proposal is very detailed.

**Need/Previous Plans**

- Historic Building Survey – 2018
- Impact Corry Downtown Greenway Plan - 2016

**Project Management:**

Charles Gray, with 30 years' experience in fundraising and project management, has recently been hired to lead Impact Corry and will be the full-time project manager (Main Street manager).

**Project Name:** Union City Downtown Streetscape

**Project Sponsor:** Union City Pride, Inc.

**Grant Request:** \$50,000

**Match:** \$50,000

- \$2,500 committed by Union City Pride
- \$47,500 requested from the Erie Community Foundation

**Project Total:** \$100,000

**Previous Grants:**

- 7 Special Events Grants - \$5,863
- 1 Mission Main Street Grant - \$15,000

**Project Summary:** Union City Pride proposes planting 20 trees downtown, painting one mural, adding plaques on historic buildings, installing interpretive sidewalk panels, and completing a structural assessment for the Higbee Building which was damaged by a tornado.

**Need/Previous Plans:** The borough is currently undertaking a downtown historic plan.

**Project Management:** Steve Bishop, formerly of Impact Corry would manage the project.



**Project Name:** Downtown Improvements

**Project Sponsor:** Waterford Borough

**Grant Request:** \$249,800

**Match:** The match will be provided by Waterford Borough and property owners participating in the façade improvement program.

**Project Total:** \$499,600

**Previous Grants:**

- None

**Project Summary:** Waterford proposes to support a downtown farmer's market; expand the storefront façade program, create a store renovation grant program, enhance the sidewalk replacement program, create a marketing campaign, and improve the exterior of the Waterford Public Library (an independent library) located ½ block from Route 19, the borough's main street.

**Need/Previous Plans:**

- Erie Cultural Heritage Plan - 2017

**Project Management:** Borough officials and Preservation Erie will continue their partnership to manage the project.





**FOR IMMEDIATE RELEASE:**

July 2019

*For more information:*

Liz Wilson / [lizwilson@psu.edu](mailto:lizwilson@psu.edu)

814-898-6541

-Or-

Brian Slawin / [bks185@psu.edu](mailto:bks185@psu.edu)

814-898-6539

**JOIN US AS SIX LOCAL ENTREPRENEURS PITCH FOR UP TO \$10,000!**

**ERIE, PA** – Have you heard of Efficient Nomads, Hippoh, Fish Gods, Scouted.GG, Blue Serenity, or HPG Industries? If not, you soon will! With funding support from the Erie County Gaming Revenue Authority and business mentors provided by Ben Franklin and Gannon’s Small Business Development Center, the local entrepreneurs behind these startups have been participating in Ben Franklin’s business startup accelerator, the TechCelerator@Erie. On August 21, 2019, they will each make a graduation pitch to a panel of judges from the community. **The winner will walk away with up to \$10,000!**

Come out and support these home-grown entrepreneurs, each of whom will have the opportunity to share with the audience and the judges their intended target market, the problem that their solution solves, and how their idea will make money for themselves as well as their investors. Ben Franklin has been offering the TechCelerator Program throughout our 32-county footprint for nearly eight years. The resulting startup activity and job creation has been exciting. Our pitch nights are attended by not only the friends and family of the presenters, but also community partners, local dignitaries, economic development professionals, other startups, and even potential investors.

**While the judges deliberate, stay and enjoy a fun networking reception!**

**When:** Wednesday, August 21, 2019

**Where:** Ben Franklin’s Erie Office/Knowledge Center, 5240 Knowledge Parkway  
For Google Map: <https://goo.gl/maps/rnupTegjL2>

**Time:** Pitches begin at 5:00 pm – catered networking reception to follow

**RSVP:** [heidisullivan@psu.edu](mailto:heidisullivan@psu.edu) or 814-898-6650 by August 16, 2019

**About the Ben Franklin TechCelerator @Erie**

With funding support from the Erie County Gaming Revenue Authority (ECGRA), the TechCelerator is helping to accelerate Erie counties early-stage deal flow by creating an environment that allows those who have considered starting a tech-business to explore the likelihood of success with the benefit of professional guidance. Emerging entrepreneurs who participate in our business startup boot camps are more likely to make an educated decision on how and when to move forward with their business concept, while learning about how to apply for startup funding. <https://cnp.benfranklin.org/techcelerator-at-erie/>



## From the Desk of Sr. Annette

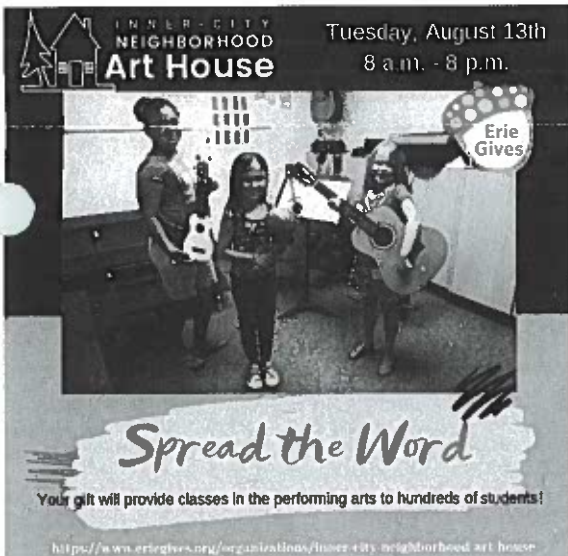
Some are square, some round, some crescent or tear-drop. They may be midnight blue, lime green, brilliant yellow, muted tan. Each is beautiful in its own right. Together, though, the mosaic that they create paints a picture unlike any other. Each piece is judiciously selected and carefully placed. Some may need to be trimmed, some are perfect the way they are. The mosaic is *more than the sum of the parts*.

This phrase was first coined by the philosopher Aristotle and aptly defines the modern concept of synergy. For anyone who has played team sports, it echoes the T.E.A.M. acronym—together, everyone achieves more.

Whether creating the three mosaics that will grace the east garden at the Art House, or pooling all the painting and cutting of plastic bottles to create a Chihuly-like sculpture, or together planting the wall garden, the children found that working together is more productive than working alone.

In a culture that often stresses individual accomplishment over communal endeavors, it is a good life lesson for all of us.

Sister Annette



INNER-CITY NEIGHBORHOOD Art House

Tuesday, August 13th  
8 a.m. - 8 p.m.

Erie Gives

*Spread the Word*

Your gift will provide classes in the performing arts to hundreds of students!

<https://www.eriegives.org/organizations/inner-city-neighborhood-art-house>

## New Neighborhood Art House Sign Installed



The Neighborhood Art House sign that had long been a dream is now a reality. The identification portion of the sign features the new Art House logo; the message section will display information of upcoming events, notices, and inspirational messages. The first message read: *We love our new sign! Thank you to ECGRA, Erie Insurance, and the Blake Family Foundation.*

## Donor Corner



## Nine local companies show their support through EITC contributions

Nine companies generously contributed to the Art House through Pennsylvania's Educational Improvement Tax Credit (EITC) program this year: C A Curtze Co., Erie Insurance, KnoxLaw, MacDonald Illig Attorneys, Marquette Savings Bank, MaxPro Technologies, Plastikos, Inc., PNC Bank, and Scott's Splash Lagoon, Inc.

EITC is a way for businesses to enrich educational opportunities for students and earn tax credits by donating to an Educational Improvement Organization. The current EITC



contributions for this year's Fall of '18 - May of '19 application period is a rousing \$135,183.00!

The Art House was also awarded an additional \$85,754 through a number of grants including the Northwestern Pennsylvania Food Council for \$30,021.82,

RBC-USA Regional Grant for \$2,500, and The Erie Community Foundation - Summer Camp Grant for \$3,960 which will all be used toward programming costs.

Sometimes, when you least expect it, good things happen! On July 5<sup>th</sup>, Red Letter Hospitality held a soft opening Charity Event of their new restaurant, Molly Brannigan's, with all lunch and dinner proceeds to benefit the Neighborhood Art House. We were welcomed with outstanding support and a check for \$5,000.



All of these donations have been put towards a number of significant needs including increased security equipment, exterior improvements, and materials and equipment for children's classes.

You, our donors, are our lifeline for our student programs and we could not do it without you.

Thank you!

"For it is in GIVING that we RECEIVE." - St. Francis of Assisi and it is your giving for which we are forever grateful!

*Kelly Stolar*

Kelly Stolar, CFRE  
Development Director





## Meeting kicks off Union City downtown initiative

BY STEVE BISHOP  
Contributing writer

UNION CITY — A \$50,000 initiative to create a master plan for Union City's downtown, including individualized plans for most of its buildings, kicked off in front of about 50 people recently at the Union City American Legion.

The crowd included downtown local business and property owners, government officials from Union City and Erie County, historical preservation officials, representatives of the nonprofit Union City Pride and the Union City Community Foundation, and others. Union City Borough is using a \$25,000 grant from the Pennsylvania Historical Museum Commission, and matching funds from the borough (\$2,000), the Erie County Gaming Revenue Authority (\$10,000) and the community foundation (\$13,000) to fund the initiative.

Borough Secretary/Treasurer Cindy Wells introduced representatives from the selected architectural and consulting firms that have already started gathering information and meeting with downtown property owners — citySTUDIO of Pittsburgh, and T&B Planning of Murrysville, Pa. Those representatives, over two hours, outlined their process for creating

the master plan, initiated a discussion about downtown improvement ideas with the crowd during a break-out session, and left the crowd with words of encouragement.

Ryan England of citySTUDIO said he and his colleagues have worked in many downtowns through the years, including several smaller communities similar to Union City.

"Your Main Street looks really great. It's a great business district," he said.

Tracy Zinn of T&B Planning told the crowd that the plan will be completed this year. The process, she said, includes engaging the public, creating an inventory of the downtown's buildings and their historical assets, developing a list of downtown challenges and opportunities, drafting the overall and individualized preservation plans, and two or three rounds of revisions before the final product will be completed.

She stressed that utilizing the plans, and adherence to the suggestions and recommendations, is entirely voluntary. The goals of the initiative, Zinn said, include attracting investment and entrepreneurs to the downtown, enhancing the value of the buildings, and increasing the community's awareness of its assets.

◀ See Meeting, P.2

## Meeting

(Continued from front page)

She also said the planners will strive to create realistic improvement plans, with accompanying cost projections, that building owners can actually implement.

Zinn has seen a lot of historic preservation plans with lots of vision, but not so practical in terms of costs and time.

"So we're taking a very practical approach to the project," Zinn said.

Aiding the property owners, said Cindy Wells, is a pool of \$30,000 available in 2019 that can provide one-to-one funding matches of up to \$10,000. Those funds come from a \$200,000 Mission Main Street program grant awarded to Union City from the Erie County Gaming Revenue Authority (ECGRA). More of those ECGRA matching funds will be made available in 2020, she said.

Zinn said project results will include establishing an "architectural theme" for the downtown, identifying streetscape elements, and providing recommendations on things like windows and doors, lighting, landscaping, open spaces, and materials that fit each specific use.

She said that the guidelines will provide building owners a tool — to be used

now or in the future — to make improvements. The design guidelines can be critical in helping building owners do preservation the right way. Using the wrong materials or in the wrong way, she said, "could devalue the building's historic value."

Economic development benefits of Union City undertaking the planning initiative, said Zinn, include maintaining the downtown's authenticity, restoring the tax base, creating jobs, and stimulating private investment. Community development benefits, she said, include connecting citizens to their past, reviving community spirit, and encouraging local participation.

She noted Pennsylvania continues to invest in such initiatives because "there is real evidence that historical preservation works, for economic development for communities."

England noted the individual building plans will include recommendations for both exterior and interior work, including ideas for using vacant available space, such as second floors.

"Union City's downtown has a lot of good things going on, and a lot of potential for the future," England said.





Sunday, July 21, 2019

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Glenn Stearns takes a call on May 8 while searching abandoned buildings in Erie during the filming for the Discovery Channel reality television show called "Undercover Billionaire," where Stearns comes to Erie with only \$100 and tries to create a million-dollar business in 90 days. That business became Underdog Barbecue, 3949 W. Lake Road, in Millcreek Township. (CONTRIBUTED PHOTO)

## Reality TV show sets out to launch \$1 million business in Erie

By Matthew Rink  
 matthew.rink@timesnews.com

When R.J. Messenger announced in a lengthy but cryptic social media post in late June that he was putting on hiatus Iron Empire Clothing, the successful apparel company he co-founded in 2014, to focus on a new venture, he

was amazed how many rumors he started hearing about himself. "I can reassure you that this is a good thing," he wrote to followers on Facebook, "and mark my words, Underdog BBQ and Iron Empire, along with myself and a few others, will be putting Erie on the map like never before and give our city something to truly be proud of."

A camera crew had been following

Messenger and others around for weeks and all the commotion had started to raise eyebrows. About a week later, when the Discovery Channel announced the premiere of a new reality show set in Erie, people started to connect the dots.

People like Erie businessman Pete Zaphiris, who owns the former

See UNDERCOVER, A6

### "Undercover Billionaire"

The series, filmed in Erie, is scheduled to premiere Aug. 6 at 9 p.m. on the Discovery Channel. See the official trailer for "Undercover Billionaire": [www.bit.ly/ErieBillionaire](http://www.bit.ly/ErieBillionaire)

## UNDERCOVER

From Page A1

Metropolitan dance club on West 13th Street, and who, without knowing exactly what was going on, allowed Discovery to use his building for filming.

"They have been in and out for two or three weeks over the last two months," Zaphiris said. "To me, it's good publicity for Erie. I just figured they could go ahead and use it if Erie could get a good plug."

The Discovery Channel will launch the eight-part series "Undercover Billionaire" on Aug. 6 at 9 p.m. It follows mogul Glenn Stearns as he arrives in Erie with just \$100 in his pocket and an old blue pickup truck. Stearns assumes a fake identity, Glenn Bryant, and sets out to create a \$1 million business in just 90 days. Even the crew Stearns assembled is kept in the dark about his true identity until late in the series.

Stearns was not allowed to use any of his wealth or connections to create the million-dollar business. Stearns, according to the Discovery Channel, will put \$1 million of his own money into the business if an independent financial evaluator assesses its value below \$1 million — even if it is a penny short.

Dawn Van Scoter, a 37-year-old North East resident who owns Ninezo Furnishings & Design House and Mercantile 89, was contacted after a client passed on her phone number to the production company. This is just a test. She was told only that she and others would be working with a man who planned to come to Erie to start his own business. She was a small business owner who did great work, they told her, and could give the man help and insight. She was intrigued.

"Helping other small business owners has always been important to me, so I was excited to be part of the project for that fact," she said. She heard nothing about the project in the months after the first meeting. "All of a sudden I got an email and the project was moving forward," Van Scoter said.

As filming moved forward early this year, Van Scoter said "it felt like something was up, but I couldn't quite put my finger on it."

"But I really truly hadn't figured it out. I don't know if I was that naive or that busy with the work I was tasked with."

Van Scoter said viewers will see just how "shocked" she was when she learned that Glenn Bryant was actually billionaire Glenn Stearns.

"My face never lies," she said. "It will show how surprised I was."

That Underdog BBQ plays a central role in the show is absent from the promotional videos and press releases from the Discovery Channel.

"Certainly there's a lot that I'm not ready to talk about yet," Messenger said. "Obviously, people in our area are aware of Underdog BBQ opening, but they didn't really know what it was. Now people are putting the two together. Obviously, they're putting the puzzle pieces together, which we knew was going to happen."

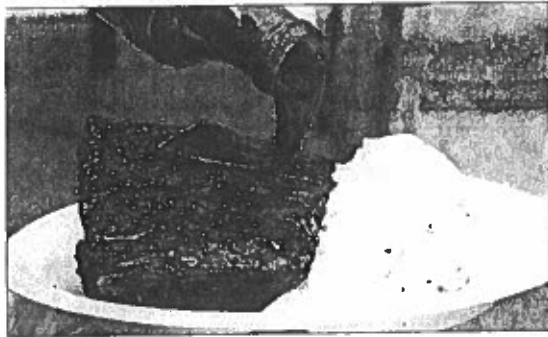
Underdog BBQ was among the vendors at Erie's Wild Rib Cook Off & Music Festival held in Perry Square from May 29 to June 2. It won first place overall in the ribs for juniors category and tied for first place for best ribs overall.

The Erie County Health Department licensed the business to open at its 3040 West Lake Road location in Millcreek Township on June





Underdog BBQ is shown at the Millcreek Township restaurant on Thursday. (GREG WOHLFORD/ERIE TIMES-NEWS)



Diners pour sauce on ribs from Underdog BBQ during Erie's Wild Rib Cook Off & Music Festival in Erie on May 29. (GREG WOHLFORD/ERIE TIMES-NEWS)

4. It's listed as being owned by Glenn Bryant Services, a limited liability company that was registered with the Pennsylvania Department of State on March 7.

"I would have had better luck hitting the lottery and winning \$1 million dollars than this happening," Messenger said. "That's how I personally feel. Because, now, looking back at this whole thing, you're talking about a guy like Glenn Stearns and a film crew, for some reason, out of every city in the entire country, they want to pick Erie, Pennsylvania. And then, on top of that, they want to come here and look around and choose me and a handful of other people to kind of use us to say, 'Hey listen, we have this idea, do you want to help this guy out? Do you want to give him a job at your store for a little bit?'"

The show was filmed between March and June, said Tim Warren, executive producer and showrunner for the production company.

"Erie was chosen," Warren said, "because it represented a hardworking American city that was dealing with economic difficulties yet rebuilding itself through small business."

Nancy Daniels, Discovery's chief brand officer, told Business Insider in 2018 that Stearns approached Discovery with the "idea of wanting

to test himself."

"Before I met him, I was suspicious," Daniels told Business Insider, adding that he later convinced her he could pull it off.

In 1989, then 25-year-old Stearns formed Stearns Lending LLC, a mortgage company. Ernst & Young named Stearns its Entrepreneur of the Year in 2002, and by 2010 Stearns Lending had reached nearly \$1 billion a month in funding, according to a biography of Stearns and other reports. Stearns, according to his website, believes that "adversities are an ideal foundation for success."

He was born to alcoholic parents and grew up in a low-income suburb of Washington, D.C. He was diagnosed with dyslexia, failed fourth grade and became a father when he was 14. He graduated high school in the bottom 10 percent of his class.

"While some of his friends lost their lives to drugs and alcohol, and others spent time in prison, Glenn's path intersected with mentors who gave him motivating examples of how to not meet the fate of his friends and instead take control his destiny," the biography on his website says. "He took that life-changing encouragement and ran with it. Glenn became the first person in his family to attend college

and graduated with a degree in economics from Towson University."

In recent years, Stearns has battled throat cancer, which is now in remission, according to reports.

And he is no stranger to reality TV, having competed in and won "The Real Gilligan's Island" in 2004 with his wife, Mindy.

Gannon University's Small Business Development Centers, students and faculty assisted Stearns and his team with developing the business.

Maggie Horne, director of the SBDC, said she received a call a year and a half or two years ago.

"As far as we understood there was a gentleman who had been very successful in his career, had had a bout of cancer and, with having recovered from that, really had a new focus of wanting to be an integral part of entrepreneurial revival in a city that could really use it," Horne said. "They were looking at several cities, and they chose Erie."

Aside from being tailed by a camera crew, the SBDC treated Stearns as if he were any other client. They assisted him with the basics of starting a business, provided him with the other resources he needed and, as Stearns' "vision began to grow," served as a consultant for all of the "ins and outs."

Students and faculty with the Gannon Beehive researched market conditions and trends and helped Stearns learn more about the industry.

"He was phenomenal to work with," Horne, 54, said. "It was a real joy. That's why we do what we do every day. You're working with people exactly like Glenn was attempting to be, or pretending to be, at the very beginning stage of trying to become an entrepreneur. Throughout the whole time, that was my mindset, you know, 'you haven't done

this, we're going to help you.' When I found out who he really was, I was thinking, 'you needed none of my help at all.'"

Horne's respect for Stearns grew when she learned his identity because he had worked so hard to learn from others to develop the business.

"He chose to go back and do all of the same things that it took to build his empire without needing to," Horne said.

When news of the show dropped on July 2, Stearns tweeted, "So excited to announce the 'special project' I've been working on for the past few months. It's been one of the most rewarding and challenging things I've ever done."

"He is genuine," Van Scoter said. "He is down to earth. You kind of know when you meet a certain type of person who has a certain air about them. He was not that way. He's an amazing human and I am so blessed and privileged to have been able to work with him. He wanted to learn. He wanted to get his hands dirty."

Jason Lavery of Lavery Brewing Co. said the show's co-executive producer, Melinda Cea, approached him with the concept in March 2018. Lavery was not interviewed for "Undercover Billionaire" but, like Zaphiris, also welcomed the Discovery Channel crew to conduct interviews at the brewery.

The film crew visited on a Saturday, Lavery recalled. Stearns was doing a bar crawl that day, he said.

Underdog BBQ pours its own signature brew and also features taps from Lavery Brewing Co., The Brewery At Union Station, Erie Brewing Co., TimberCreek Tap (Meadville/Grove City) and Five & 20 Spirits & Brewing.

"Back then we really didn't understand what he was doing," Lavery said. "How does a bar crawl affect your decision to start a business? Now it makes a lot more sense."

Van Scoter, Messenger and others will fly to Los Angeles this week to take part in promotional events for the show.

"I'm very nervous about it," Van Scoter said. "It's one of those things that was the luck of the draw and you would never really expect to happen in your life. It's very exciting."

Staff writer Jim Martin contributed to this report.

Matthew Rink can be reached at 870-1884 or by email. Follow him on Twitter at [www.Twitter.com/ETNrink](http://www.Twitter.com/ETNrink).



# VIEWPOINT *Erie Corry Journal*

Corry, Pennsylvania | www.thecorryjournal.co...

## OUR VIEW

## Tech putting down roots in Erie's core

**The Issue:** Innovation economy gains traction  
**Our view:** Bold gamble showing results

The headline on Oct. 13, 2016, announced: "\$10 million investment aims to transform Erie County." The funding from the Erie Community Foundation, the Erie County Gaming Revenue Authority and the Susan Hirt Hagen Fund for Transformational Philanthropy included \$4 million to create a new economy in Erie based on cybersecurity and technology through the creation of something known as an "innovation district."

At that moment, neither the Erie Downtown Development Corp. nor its plans to remake the downtown core existed, nor was there any hint of businessman Peter Zaphiris' vision for new offices and housing near the intersection of West 12th and Peach streets.

### ERIE NEXT

About the only sign of action? Velocity Network had purchased the former Rothrock Building, a then-decrepit eyesore at 121 W. 10th St. that seemed to depressingly embody downtown Erie's predicament — forsaken and neglected as residents, shops and businesses spurned the city core for the suburbs.

Erie leaders nonetheless eyed a strategy that had proven successful in other former industrial hubs — the pairing of local academic expertise with tech-based businesses to create new economic opportunities.

The fundamental changes taking place in Erie, their scale and sweep, tend to blur in the drumbeat of daily news. Focus sharpens in the long view. The bold, unlikely bid to engineer Erie's renaissance announced barely three years ago — with nothing more than a check and a notion — is starting to take concrete shape before our eyes.

Related stories Tuesday announced a \$402,500 grant to aid Gannon University's new Institute of Health and Cyber Knowledge, or I-HACK, at the Knight Tower, 131 W. Ninth St., and the demolition of the former United Way building at 120 W. 10th St., as next-door Marquette Savings Bank prepares to develop its own innovation center at West 10th and Peach streets.

That news builds on earlier progress: Both Gannon and Mercyhurst University have launched new degree programs focused on different aspects of cybersecurity. Velocity Net has moved into the former Rothrock Building, now rendered sleek and confident via an \$8.5 million makeover.

The Erie Innovation District will soon make its headquarters in the upper stories of the Downtown YMCA, 31 W. 10th St., following more attractive renovations there. The Innovation District is hosting its second accelerator for tech startups. Five of nine participants in the 2018 session sunk roots in Erie.

Erie's momentum and a strong relationship with Erie Insurance led an established New Jersey-based information technology company, ValueMomentum, to plan an Erie office that is expected to employ 100 people within three years.

Former Mercyhurst administrator David Dausey noted at the Innovation District's launch that "Erie doesn't see itself as a cool, innovative place with energy, excitement and newness."

That is getting a lot easier to do.



Sara Jukes/The Corry Journal

A newly purchased skid steer, milling head and roller were recently put to work patching Corry roads immediately after arrival. City Mechanic Clayton Repasky is operating the 2016 skid steer and milling head while streets operator Jason Knapp drives the 2018 roller.

## Newly purchased equipment arrives at public works

BY SARA JUKES  
sara@thecorryjournal.com

There have been a lot of equipment purchases made by the city of Corry, one with the use of a collaborative grant, and the deliveries were made in the last several weeks.

A three-parcel package including a 2016 KSD280 skid steer, a 24-inch high flow milling head and 2018

roller arrived recently and was put to use right away.

The skid steer, used with the newly purchased milling head, and the roller that was included in the purchase have been out working on patching streets in Corry.

The equipment has been used to mill and patch potholes in Corry and is getting work done about twice as fast as what the previously

owned equipment could get done, Corry Public Works Department Lead Operator Mark Leofsky said.

The package was purchased for \$66,000, with \$39,000 taken from funds budgeted for equipment in the city's water account and \$27,000 taken from funds budgeted for equipment in the city's general account.

◀ See Equipment, P.2

## Equipment

(Continued from front page)

A 2013 Ford F550 bucket truck arrived Saturday, purchased for \$51,000 with a multi-municipal grant through a collaboration between the city of Corry, Concord Township and Wayne Township.

The three entities collaborated on an application for the grant, which was awarded by Erie County Gaming Revenue Authority, who provided \$30,000, and the Tri-County Council of Governments, who provided \$30,000 in matching funds.

Remaining funds from the purchase went toward travel expenses, title transfer fees and equipment to outfit the truck, Leofsky said. Any unused funds will be split in half to return equal amounts to ECGRA and the Tri-County COG.

The bucket truck, which is a work truck with an attached aerial lift designed to lift people into the air to work, is to



Sara Jukes/The Corry Journal

A 2013 bucket truck has recently been delivered to Corry Public Works Department. Since the truck was purchased in Alabama, City Mechanic Clayton Repasky is doing a state inspection to prepare it for use.

be shared by Corry, Concord and Wayne townships.

The truck was purchased through Altec Industries in Birmingham, Alabama,

and is currently going through a state inspection by Repasky.

A 30-day warranty came with the truck, so Leofsky said the truck will be used as much as possible dur-

ing the next 30 days in order to make sure the truck has no problems.

"If we find any issues with it, then Altec will take care of all those," Leofsky said.



**RESOLUTION NUMBER 12, 2019**

**Resolution to enter into agreements with three (3) applicants to the  
Mission Main Street Grant Program – Round 3**

Whereas, the Regional Assets Committee recommended to the Board of Directors and subsequently did pass a set of guidelines, an online application, match requirements, and eligibility requirements to provide funding support for Erie County’s main streets and commercial corridors; and

Whereas, the Board of Directors affirms that three (3) applicants have met the funding eligibility; and

Whereas, the three (3) Mission Main Street applicants are identified as Borough of Girard, Impact Corry, and Waterford Borough; and

Whereas, the eligible applicants for Round 3 are awarded grants totaling \$622,200 to be disbursed over the next three years to the extent outlined in the attached Exhibit “A”;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law, and the Erie County Gaming Revenue Authority Bylaws, enters into agreements with three (3) Erie County Mission Main Street applicants so they may flourish, create an economic impact on the region through tourism, and continue to enrich the quality of place we all call home: Erie County, Pennsylvania.

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on the 15<sup>th</sup> day of August, 2019 by a vote of \_\_\_\_ - \_\_\_\_.

**ERIE COUNTY GAMING REVENUE AUTHORITY**

-----  
Chairman  
Erie County Gaming Revenue Authority

August 15, 2019

ATTEST:

\_\_\_\_\_  
Secretary  
ECGRA





# 2019

## Multi-Municipal Collaboration



### Round 2

Lead Organization	Collaborators	Project Description	Amount Requested	Amount Recommended
Borough of North East	North East Township, North East Borough, Mercyhurst North East	Unite North East	\$82,000.00	\$82,000.00
City of Erie	City of Erie, Harborcreek Township	Emergency Vehicle Preemption System Projects	\$100,000.00	\$0.00
Girard Township	Conneaut, Elk Creek, Franklin, Girard, McKean, and Springfield Townships; Albion, Cranesville, and Lake City Boroughs	West County Recycling Group 2019 Recycling/Clean-Up Day	\$17,000.00	\$17,000.00
West County Paramedic Association	Borough of Girard and Lake City	Two Wheel Chair Vans	\$70,000.00	\$70,000.00
West Erie County Emergency Management Agency	Conneaut, Elk Creek, Franklin, Girard, McKean, Springfield, Washington Townships; Albion, Cranesville, Edinboro, Girard, McKean, Platea Boroughs	West Erie County EMA Lighting Project	\$6,655.00	\$6,655.00
			<b>\$275,655.00</b>	<b>\$175,655.00</b>



**RESOLUTION NUMBER 13, 2019**

**Resolution to enter into agreements with  
four (4) entities that comprise the recipients of the  
2019 Multi-Municipal Collaboration Grants – Round 2**

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government in developing a strong economy and community; and

Whereas, ECGRA seeks to use gaming funds as a catalyst for municipalities to coordinate and cooperate with one another in the provisioning of services to achieve efficiencies, economies of scale, and innovation of modern governmental processes;

Whereas, ECGRA believes that active collaboration through councils of governments, authorities, intergovernmental associations and nonprofits coordinating such activities are key strategies in economic development; and

Whereas, the four (4) recipients are identified as the following primary applicants: Borough of North East, Girard Township, West County Paramedic Association, and West Erie County Emergency Management Agency;

Whereas, the eligible applicants are awarded grants totaling \$175,655 to the extent outlined in the attached Exhibit "A";

**NOW THEREFORE, BE IT RESOLVED** that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with four (4) recipients of the Multi-Municipal Collaboration Grant so they may flourish, create an economic impact on the

region and continue to improve upon local government on behalf of the people of Erie County.

On the motion of \_\_\_\_\_, seconded by \_\_\_\_\_.

This resolution was passed on the 15<sup>th</sup> day of August, 2019 by a vote of \_\_\_-\_\_\_.

ERIE COUNTY GAMING REVENUE AUTHORITY

-----  
Chairman, Erie County Gaming Revenue Authority

August 15, 2019

ATTEST:

\_\_\_\_\_  
Secretary, ECGRA



**Mission Main Street 2019-2021  
ROUND 3**

Organization	Project	Contact	Amount Requested	Amount Recommended
Borough of Girard	Revitalizing Downtown Girard	Rob Stubenbort	\$170,000.00	\$170,000.00
Erie Neighborhood Growth Partnership	Parade Street Revitalization Planning	Scott Henry	\$10,000.00	\$0.00
Impact Corry	Building a Real and Virtual Entrepreneurial Ecosystem and Business District Destination	Charles Gray	\$202,400.00	\$202,400.00
Union City Pride, Inc.	Union City Downtown Streetscape	Dave Nothum	\$50,000.00	\$0.00
Waterford Borough	Downtown Improvements	Stacy Mattson	\$249,800.00	\$249,800.00
<b>Total Requested</b>			<b>\$682,200.00</b>	<b>\$622,200.00</b>



1

