



MEETING OF THE BOARD OF DIRECTORS
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
May 16, 2019

AGENDA

1. CALL TO ORDER
2. ELECTION OF OFFICERS
3. ROLL CALL
4. APPROVAL OF AGENDA
5. APPROVAL OF MINUTES – March 2019
6. DIRECTOR'S COMMENTS
7. COMMENTS BY CHAIRMAN
8. PUBLIC COMMENT
9. PRESENTATION
10. COMMITTEE REPORTS
 - a. Treasurer's Report
 - Budget
 - March & April Finances
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
11. REPORT OF THE EXECUTIVE DIRECTOR
12. SOLICITOR'S REPORT
13. OLD BUSINESS
 - a. By-Laws
14. NEW BUSINESS
 - a. Resolution Number 4, 2019 – Resolution to adopt the funding for the Summer Jobs & More Program

- b. Resolution Number 5, 2019 – Resolution to adopt the 2019-20 Budget
- c. Resolution Number 6, 2019 – Resolution to enter into an agreement with The Partnership for a Healthy Community to fund an ECGRA Pilot Project for Corry Blue Zones
- d. Resolution Number 7, 2019 – Resolution to enter into agreements with two (2) entities that comprise the recipients of the 2019 Multi-Municipal Collaboration Grants
- e. Resolution Number 8, 2019 – Resolution to enter into agreements with three (3) applicants to the Mission Main Street Program – Round 2B
- f. Resolution Number 9, 2019 – Resolution to Adopt the 2018-19 Annual Report

15. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, June 20, 2019
Time: 8:30 a.m. – BOARD Meeting
Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510



Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
March 21, 2019

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on March 21, 2019 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Bagnoni, Mr. Barney, Mr. Cleaver, Mr. DiPaolo, Mr. Paris, Mr. Peters (arrives late) and Mr. Sample. Mr. Wachter and Dr. Wood are also present.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Barney seconds the motion. There is no discussion of the agenda. Motion carries 6-0.

APPROVAL OF MINUTES – February 2019

Mr. Sample makes a motion to approve the minutes as presented. Mr. Bagnoni seconds the motion. There is no discussion of the minutes. Motion carries 6-0.

DIRECTOR'S COMMENTS

Mr. Paris: Are there any comments that any of the directors would like to make? There not being any comments, I would like the record to reflect that Mr. Peters has arrived to the meeting and is in attendance.

COMMENTS BY THE CHAIR

Mr. Paris: I have several things to go over. First of all is the office rent. I would like to read a memo into record:

MEMO

Date: March 15, 2019
To: ECGRA Board of Directors
From: Mike Paris, Chairman
Subject: Recommendation for Office Space

As Chairman of the Erie County Gaming Revenue Authority Board of Directors, I have further reviewed the rental properties as requested by members of this Board. Working with the staff of ECGRA and compiling an average cost per month for the nine properties previously presented to the Board, I have come to the conclusion that the current location at 5340 Fryling Road, Knowledge Park in Erie, PA 16510 not only is an affordable office space, but also includes many conveniences at no extra charge.

Although other offices spaces were reviewed, and some found to be slightly less expensive for annual rent, they would require additional rental fees for meetings and workshops, electronic display conveniences, and parking. With these extra fees, the cost per month becomes a higher amount in comparison to what we currently pay.

There is also the cost of moving, preparation of new office space, reordering marketing items, and set up of the fiber network that we have traditionally accessed. To recoup these expenses, it would take up to five years to make a difference in the amount that is paid per month for rent.

At this time, it is my recommendation that the offices of the Erie County Gaming Revenue Authority remain where they are currently located at 5340 Fryling Road, Erie, PA 16510.

I've asked the staff to stay abreast of any possible office spaces that may come available within the County and we can reopen this discussion when the opportunity presents itself.

I would also like to approach the election of officers in April.

Mr. Sample: I'm sorry, can we have a moment for discussion of that and deal with one item at a time?

Mr. Paris: Sure.

Mr. Sample: I am in agreement with that. Part of it is selfish on my part because this is relatively easy for me to get to. I do think, to your last point, that we do need to be kept aware of anything that would possibly be a better fit or easier to use. Personally, at this time, I see no reason to change.

Mr. DiPaolo: Mr. Chairman, would that be a one-year lease?

Mr. Paris: That is what we typically do – a one-year lease and just go from year to year.

Dr. Wood: Should we, if there's consensus, should the board make a motion to . . .

Mr. Sample: I would make that motion that we would continue to occupy this space and have staff research with the . . . for one year.

Mr. Paris: Do we have a second?

Mr. Barney: I second that.

Mr. Cleaver: Let me ask you a question. Would it be advantageous to us to look at more than one year? Two or three years? When I looked at the breakdown of what was offered and asked that question, I don't know who can answer it. Would it be to our advantage to take it for two years or three years?

Mr. Sample: Potentially, the advantage would be getting away from a potential increase in a year or two from now.

Mr. Cleaver: That's why I'm curious; I don't know if whomever you're dealing with, if that's an option.

Mr. Sample: Personally, I would rather see it at least a two year, then you know we're not going to get bumped out.

Mr. Cleaver: I don't think they're going to bump us out but if we can save a few bucks, I'm all for it. I don't know where we're at. Can we look into it before we make a . . . the second was up for discussion, so that's why I threw it out on the table.

Dr. Wood: Tammi, when is the lease up?

Ms. Michali: I believe it's May.

Dr. Wood: So, we have another month to do what Mr. Cleaver is asking.

Mr. Wachter: Do you have another month to do that, because before there's an automatic renewal, don't you have to give a certain number of days' notice? I don't have the lease.

Mr. Sample: I'm going to ask a question. Could we agree to go for a one-year lease and negotiate for a two-year if it's advantageous, then bring that up at the next meeting?

Mr. Peters: I might be able to short circuit this. Obviously, I'm going to abstain from this vote. Most all of you know that my company manages Knowledge Park on behalf of Penn State so from an ECGRA perspective, I'm not going to comment in any way. From a landlord perspective, Penn State

would typically require longer-term leases. For the same reason, most commercial landlords want to stabilize their rent-flow as much as possible. I can speak on behalf of Penn State and say they're not going to have a problem if you want a two-year lease.

The one thing that does change every year is the Common Area Maintenance; that typically increases with the consumer price index. When you look at the monthly rent, is yours all one number?

Dr. Wood: It is.

Mr. Peters: Alright then, never mind. Penn State wouldn't be opposed to a two-year lease.

Mr. Wachter: Can I just add something? Mr. Cleaver, you were not here when Mr. Peters' company began management of these facilities. Is it still correct to say, that because of your participation on this board, your company does not charge your management fee for the ECGRA lease?

Mr. Peters: That's correct.

Mr. Wachter: So, his company does not make money as a result of ECGRA being in this facility. This is just so you know; so everybody's aware. We want to avoid any conflicts.

Mr. Peters: That was to avoid any potential or appearance of conflict. The fee that would be generated to my company was in the neighborhood of like \$30/month from Penn State. The tenants don't pay that directly; it comes from Penn State. But we have forgone that payment.

In addition, our company when we manage real estate, out of the nine you looked at, our company was involved with well over half of them. We also collect commissions when a deal like this happens. We have agreed to forego any commission so there is no money that will come to Altair as a result of this.

Mr. Cleaver: Like I say, if we can take two, I think we're foolish not to take it. That's just my say so. I don't know if you want to take it a step further. What do we have, 60 days? 30 days?

Mr. Wachter: I was looking; I don't have a copy of the lease here.

Dr. Wood: Mr. Cleaver, in the past the board has made a motion to allow the Executive Director and the Solicitor to negotiate the renewal of any kind of legal document like that. That's one way to potentially handle it. If you want to have some caveats on that, like trying to control the rent for two years, we could.

Mr. Sample: We could just say that we're willing to sign on to the two-year lease and let the Executive Director and the Solicitor do it if it's advantageous for stability and economics, they could go up to "X" number of years.

Dr. Wood: That's one possibility.

Mr. Barney: Personally, I would like to hear Dom, because Dom brought up the thing about us looking into other properties. I would like to hear his feelings to whether it's one year, two years, how would he feel?

Mr. DiPaolo: The only thing that I would say, if you feel that you want to stay here, that's fine. But I would limit it to one year. What if the County, six months from now, buys a building and wants to house us there for nothing and then we're going to be stuck here with a two- or three-year lease? I would think that maybe we should just go with the year and see what happens.

Mr. Cleaver: Good point.

Mr. DiPaolo: Unless we're paying the \$1,500 or whatever it is and they're going to give it to us for \$1,200. I don't think that's going to happen for three years.

Dr. Wood: I like where your head's at on that. I can tell you though, that we're never going to get free rent from the County.

Mr. DiPaolo: You never know. You never know what's going to happen. That Pleasant Ridge, who knows what they're going to do with that place. They may try to turn it around and fix it, who knows.

Mr. Sample: I believe it was Fiore that pointed out at one point, even if the County bought something, it would be at least a year by the time you did the developing and anything else.

Mr. DiPaolo: Right. So, here we are in a situation where we have a two- or three- year lease and we're stuck then. That's just my opinion on that.

Mr. Sample: I say we go for at least a year. The staff can contact the County and see if there's anything going forward. Even if the County bought something, by the time it went through everything, it's going to be two years before anything gets done. Regardless, we can move forward.

Mr. Wachter: So, just for clarity purposes, Mr. Sample made a motion to renew on a one-year lease and Mr. Barney seconded that motion. It appears that there are a significant number of members who are pushing towards a two-year lease. Are you amending your motion?

Mr. Sample: I amend my motion to two years.

Mr. Wachter: Ok. And then, Mr. Barney, are you amending your second?

Mr. Barney: Yes, I will but nothing longer than two because I think that would give us flexibility.

Dr. Wood: Can we clarify what the motion is?

Mr. Wachter: The motion was to renew the lease with Penn State for one year and it was just amended to renew it for two.

Mr. Cleaver: Is there an advantage? Are we talking about changing the rent? I just want to get it clear in my mind. Is the rent going to stay the same for the remaining two years? That's where I'm at.

Mr. Peters: Penn State doesn't do this deal for financial benefit; they do it because it's kind of cool to have the Authority here. So, I think it's safe to say that they will accept that; that they will hold the rent for the two-year period.

Dr. Wood: Hold it at its current rate?

Mr. Peters: Hold it at its current rate.

Dr. Wood: If that drastically changes, obviously I'll come back, and we'll have that discussion.

Mr. Peters: That's what I would suggest. The way it works when you're a company like Altair, is that you don't get to make these decisions unilaterally. I go back to the Penn State real estate department and say, "Hey, this is a good tenant. They've been around. I'm on the board. They're nice folks. Why don't you do this deal for them?" If they say no, then I would recommend a different discussion happens. If they come back and say they're doubling the rent, . . .

Mr. Wachter: Mr. Cleaver, if Mr. Wood and I are going to take a look at this lease and have these conversations, we assure you that if the rent is going to change anything other than a nominal CPI level or something to that degree, we won't do the deal and we'll bring it back to the Board. Would that be . . . ?

Mr. Cleaver: That's fine with me. If we can get two – but on the other hand, like Dom says, nobody knows what's going to happen to Pleasant Ridge Manor, but I don't see anything coming there for a year or two. I think it's an advantage to take it for two years here.

Mr. Wachter: The benefit of doing it for more than one year, Mr. Bagnoni, is really just locking in that rent for budgeting purposes so that you know what you're going to pay.

Mr. Bagnoni: Do they increase the rent?

Mr. Peters: It's typically the Consumer Price Index which is usually under 3%, like 2.8%.

Mr. Bagnoni: So, it goes up every year?

Mr. Peters: Yeah, it goes up because of gas, electric, water, sewer – all those things have gone up.

Mr. Bagnoni: So, if we go for a two-year lease, are they going to lock us in at the same rate for two years?

Mr. Peters: That's what I would ask them to do. I don't run this property personally; it would be the guy that sits in that office, Richard Luke. Perry or Tammi would work with him and ask for that and then I would advocate for it. I don't see Penn State having an issue with it, but again, I genuinely don't know.

Mr. Bagnoni: If they keep the rent the same then I would say go with it. But if they won't then I say just do it for one year.

Mr. Sample: I want to be fair to Penn State too because they are cutting us a break; just the amenities we get here. I don't think, like Whitey said, if anything were to happen at the County level it would take two years to get us in there. I say let's just go ahead for two years and then it will give us time to research anything going forward. But we've contacted the County. My amended motion still stands at two years.

Mr. Paris: Let's do a role call vote on the two-year lease.

Mr. Peters: My company works for Penn Sate therefore I recuse myself from this vote.

Dr. Wood: Tim, we already have a memo on this topic, don't we?

Mr. Wachter: I am going to make sure that we do, and we will reissue the abstention memo that has been previously provided.

There is no further discussion. Motion carries 5-1-1, with Mr. DiPaolo voting in the negative and Mr. Peters abstaining.

Mr. Paris: Next month will be our yearly meeting and we'll have the election of officers. I would like to recommend that we keep the officers as they are; that would be Dave Sample as Secretary, Dale Barney as Treasurer, David Bagnoni as Vice-Chair, and myself as Chairman. After next year we can mix things up again.

Mr. Bagnoni: I got your email, Mike, and basically, I'm against it. I don't see us having a problem with cohesiveness, but I do like the fact that we rotate the presidentship through everybody here. I don't think anybody here is not qualified to be the president and I think everybody should have a shot at it. I think we should rotate it every year to a different person.

Mr. Cleaver: My comment is I wholeheartedly agree. I think it's good for the organization that you change at least the Chairmanship; I don't have a problem with the Secretary, Treasurer. But I think the Chairmanship should . . .

Mr. Paris: I think one of the things we were looking at was that the organization being relatively new, to walk into becoming a Chairman of the organization, it's a learning process. The second year the learning curve is over, and the Chairman can handle the meetings a little bit easier and the processes that go with it.

Mr. Bagnoni: I don't think anyone here is unqualified to sit there. Bottom line is, even if someone new is sitting there, they can still go to the past president and ask for input. That's not a problem. I just think that it's fair to rotate it through to everybody, so everybody gets a fair chance at it.

Mr. DiPaolo: Mr. Chairman, I agree with Bags and Whitey in regards to that. You've got the school district, you've got the City Council, you've got County Council; everybody's the Chairman for one year and then the Vice-Chair takes over. I understand that there's a lot of things that go into leading an organization like this like yourself, but I have to agree with David that someone else on this board could probably do the same thing. Not to take away from what you're doing, but I would agree it should be changed every year. That's my opinion.

Mr. Paris: One other thing to make note of, since we've been an organization, we've always done a two-year Chairman; we've never done one year. Sometimes the other board members and officers had changed but I think for the most part, everything remained the same for two years. The Chair, Vice-Chair, Secretary, and Treasurer all remained the same for two years. That's the road we were going down.

Mr. Peters: Ultimately, doesn't it come down to procedure Counselor? This is good discussion, but next month, the way we've always done it is that at a meeting, there are nominations made and they get voted either up or down, right?

Mr. Wachter: That is correct. Our by-laws are from when this Authority was originally formed prior to most of us being here. The by-laws do not speak to a process; there is no specific nominating committee included. Every year, it's always a question as to what that process is. So, what this board has traditionally done is make a proposal a month before the annual meeting suggesting a process and figuring out whether or not there was enough agreement on the board that that was how it would be handled at the annual meeting. Traditionally, it has been that at the annual meeting that we had discussed it prior to, and then the annual meeting comes along, and motions are made in accordance with the understanding of the board.

Mr. Peters: Have we typically done it as a slate? Theoretically, Mr. Bagnoni can come in and say, "I nominate the following slate" and there's a second or there isn't, or Mr. Barney could come in and say, "I want to make a motion that we make so-and-so the Chair" and do them individually, right?

Mr. Wachter: Traditionally, we've done it as a slate. From a Roberts Rules of Order perspective, we can go in either direction, whether you do on individual motions or as a slate. It's really up to how the board wants to handle that.

Mr. Sample: In other organizations that I've been involved in, if there's a proposed slate, before there's a vote, there would be a question of is there anyone who wants to put up another slate. And then you can vote yay or nay.

Mr. Wachter: The way it happens from a procedure, if you agree to go with a slate, say Mr. Peters makes a motion to appoint slate A, B, and C, there would be a second, are there any other slates, Mr. Bagnoni can do the slate of X, Y, Z, there's a second, are there any other slates. If there are none, then you vote on the first slate that was offered. If it fails to achieve a majority, then you get to the second slate. That's the way that it's handled if you agree to go with the slate.

If you want to go with it individually, then you would follow that same process for each individual board member. So, if Mr. Paris was to nominate Mr. DiPaolo, there would be a second, and Mr. Barney was to nominate Mr. Sample, then there would be a second, we would take Mr. DiPaolo's nomination first and should it achieve a majority, we would never get to a vote on Mr. Sample.

Mr. Sample: I do have another question. I don't believe at the end of last year that we ended up changing officers until June or July. There was a hiccup because we didn't know what our stance was.

Dr. Wood: That's true.

Mr. Wachter: There was a board member fluctuation, we didn't know which . . .

Mr. Peters: Specifically, because we had two newly appointed members, that we found out during that period of time might not be legitimate.

Mr. Wachter: . . . were not appointed correctly.

Mr. Sample: Because of the shorter term last year, I would agree with Mike's recommendation.

Mr. Paris: This is something we'll be voting on next month anyway.

Mr. Sample: So, anybody who didn't agree could bring another slate.

Mr. Cleaver: You keep using the word slate – what's wrong with nominating an individual instead of bringing a whole slate?

Mr. Paris: That's what Tim was saying; we could do it that way.

Mr. Cleaver: Can I ask, how long have you served as Chairman?

Mr. Paris: Eight or nine months.

Mr. Sample: He didn't get a full year because last year we had those other appointees.

Mr. Paris: Same thing goes with Dale being the Treasurer.

Mr. Bagnoni: Who's the Secretary?

Mr. Paris: Sample.

Mr. Peters: If it helps, and I'm not saying this facetiously but, I'm not willing to serve in an officer role again. I did it for too long in too many positions. If that helps, just know that I'm not going to accept a nomination.

Mr. Paris: Is there any other discussion? I would like to move on to the next thing, which is we've been talking about the by-laws. I would like to create a committee to amend and update our by-laws. Perry, is that something we can do today?

Dr. Wood: I suppose you could ask for volunteers.

Mr. Paris: Are there any volunteers who would like to sit on this committee?

Mr. Peters: Are there some specific areas that need addressed?

Dr. Wood: The by-laws have not been updated since 2011, so there's just some historical things. They still have the former Executive Director's name on them as the presiding secretary.

Mr. Wachter: At one point I had compiled a list of issues we could address in the by-laws, but it's probably been six or seven years since we looked at it. The by-laws committee could make a recommendation to address this issue of nomination of officers, so we don't have to have this question every year and lay this process out directly. I would suggest that a nominating committee be established or a governance committee, whichever language you wanted to use whose job it would be every year to come up with that slate and make a recommendation. Additionally, the by-laws prohibit an employee of the Authority from serving as the Secretary. The Secretary is often an administrative role that has to sign a lot of documents and things of that nature. It would be more commonplace for an employee to serve as the Secretary in order to handle those issues. Those are the two things that are coming to me off the top of my mind. I do believe also that the by-laws may reference the official

place of meeting as the old office. There are just some clean-up issues that need to be addressed and if there are any other structural issues, I can't remember them of the top of my head.

Mr. Cleaver: I'll volunteer to serve.

Mr. Peters: I think our current by-laws, by the way, from my time as Chairman, allow the Chairman to call an ad-hoc committee, I believe.

Mr. Paris: They do, yes.

Mr. Wachter: That would be standard.

Mr. Peters: I think that's what you're doing, Mike. You're calling an ad-hoc committee, you're getting volunteers to serve. It makes sense to update the documents.

Mr. Paris: Should we keep it to two or three?

Mr. Peters: I think anyone can.

Mr. Paris: I was just worried about having too many.

Dr. Wood: Just take the volunteers; whoever wants to. I have Mr. Cleaver down here. Just me and Mr. Cleaver?

Mr. Barney: How much time and what dates? What time frame are you looking at?

Dr. Wood: One, probably two meetings, I would guess.

Mr. Bagnoni: I'll volunteer.

Mr. Barney: I will but it depends on my schedule. You don't know your schedule so how can I say if I'm available?

Mr. Paris: We have three. If anybody else would like to join, you can let Perry know. Thank you for that. The other thing that will be coming up next month is the draft budget. Does anyone have any additional feedback on that draft budget?

One of the things I had been thinking about and I had asked Perry and the staff to look into was to research the Pennsylvania Municipal Retirement System just to look into to see what products are out there for retirement plans. They will be researching that. I would also like to thank everybody for attending last week's Strategic Planning Committee meeting. I think Dom, Whitey, and Dave Sample were there, and Dave Bagnoni was on the phone. I'd like to thank you all for being there for the grant review process that occurred. Dale and I were sick.

One last thing, I want to offer condolences to Gary Lee, you'll see he's not here today, on the passing of his brother this past Monday. I just wanted everybody to be aware of that.

Mr. Barney: The calling hours will be Saturday from 10 – 12 and there will be a service after that.

Mr. Paris: This is what it says, "An "Expressions of Love in Celebration Concert" will be held on Friday, March 22, 2019, from 6 – 8 p.m. at Abundant Life Ministries International, 806 Parade St.,

where friends may visit with the family on Saturday, March 23, 2019 from 10 a.m. to 12 p.m., with a home going celebration immediately following.

Mr. Barney: I want you to know that the body is not going to be at Abundant Life on Friday. They are just having a jam session because he was a drummer at the church and a lot of other musicians will be there from 6 – 8pm.

Mr. Sample: Not to belabor this meeting any longer, because the Chairman has done that on his own, but was Gary from Erie that his brother is in Erie?

Mr. Barney: Yes.

Mr. Sample: I was not aware that he was from Erie.

Mr. Paris: That's all I have. Sorry it took so long. Let's move on.

PUBLIC COMMENT

There is no public comment.

PRESENTATIONS

There are no presentations.

COMMITTEE REPORTS

- a. Treasurer's Report: Mr. Barney: Good morning, everybody. Did everyone have an opportunity to look over the Treasurer's Report? The first page is the Profit & Loss. I want you to make note that we did receive our quarterly gaming revenue funds of \$1.3, so the year-to-date has increased. We also got the Savings interest as additional income. As we look down at the expenses, you'll notice that under Multi-Municipal we got a refund of \$8,000 – that was the tree planting. Mission Main Street – you'll see we disbursed the funds to the Borough of North East, Union City, Erie, and the Downtown Partnership. That will be one of three payments.

The next page is the Balance Sheet and you'll notice Committed Funds, Restricted Funds, and what we have in our savings. Each of them are approximately \$3 million. Going down the page you'll notice the Reserve for Uncollectable Notes. That is always in the negative because we never not collected. I want to also let you know that that number is going to increase, due to additional revenue that has been disbursed such as to Blue Highway; so that's going to go up to approximately \$1.2 due to the additional loans. Are there any questions on that?

There is nothing out of the ordinary on the next page, which is the Statement of Cash Flow. Budget vs. Actual on the following page, everything is standard. I would like to note that Books, Subscriptions, and Dues – that's the Times News. Under Copier Lease and Copier Printing Costs, there's nothing under the printing costs because it's all included in the copier lease. Under Advertising, it's large - \$1,576.70 – but it should be noted that \$1,500 of that funded the Innovation Collaborative Showcase. It would've been only \$76.60 for advertising otherwise, which would be our basic amount. Is there any discussion on Budget vs. Actual?

Mr. Peters: Perry, is that Innovation Collaborative, is that the Co-Starters that they've got?

Dr. Wood: That's the Collegiate Showcase, the innovation competition with the university students and entrepreneurs.

Mr. Peters: Thank you.

Mr. Sample: We took an ad in their brochure?

Dr. Wood: We sponsored the event.

Mr. Peters: They're doing interesting things with that Co-Starters. It's one of the more interesting things that they've done.

Dr. Wood: We're just learning about that now; it's based on the book The Ice House. We're doing our homework on that. The other thing to mention is that we just renewed our insurance, so you're going to see a spike there.

Mr. Wachter: The Co-Starters, just while you're on the subject, they recently had a launch of a thing called Polar Popcorn, which is a candy made by the inventor of Jelly Belly™, the jelly beans. He actually reached out to them because of their success ratio in order to launch this new line. It's not just a local success story, but it has now become a national success story.

Mr. Barney: Under Schedule of Grant Reserve . . .

Mr. DiPaolo: Mr. Chairman, I have a question. Under the Schedule of Grants, Shaping Tomorrow, Empower Erie – Community College. According to this, they have \$370,000 remaining that we have to give them? Is that how that works?

Dr. Wood: We have awarded them a total of \$400,000; they have drawn down \$30,000 of it so far, so there is another \$370,000 sitting there waiting for the Community College to get up and running.

Mr. DiPaolo: The reason I ask that is because I see in the paper the last couple days, that they are going to City Council and County Council asking for money. Can't they use this money, or not?

Mr. Barney: They could. This is something Mr. Wood and I discussed recently as to why they choose to approach County council for the additional \$15,000 rather than draw down on what's there. We don't know.

Dr. Wood: I don't know the answer to that. The answer could be that we initially awarded them these funds to them to go toward the Community College with some of the funds in the pre-planning process, they may have exhausted those funds already. I don't actually know the answer to that. The grant was split between us and the Foundation.

Mr. Sample: If I remember correctly, it was proportional that so much was drawn to be used to do the study and then once they got further along, they could draw down more. Maybe like Perry said, they have exhausted what we allocated for the initial.

Mr. DiPaolo: If the State rejects this, we get that \$370,000 back?

Mr. Barney: We still have it; it's just sitting there.

Mr. Sample: We take their name off of it and it's not restricted anymore.

Dr. Wood: Mr. DiPaolo, if the State were to reject it, someone would make a motion to remove it from Grant Reserve and put it back into the General Fund.

Mr. DiPaolo: Okay. That is, if in fact, they get rejected from that State.

Mr. Barney: Right, otherwise, it stays in the Restricted.

Mr. DiPaolo: That's all I wanted to know. Thank you.

Mr. Barney: On the Schedule of Grant Reserve under Mission Main Street – Round 1 – I would like to note that the Borough of North East, Union City, City of Erie, Erie Downtown Partnership which I indicated on the first page, you can see where they drew down for \$245,000. The Committed Funds shows the same draw down from those four entities. And that's one of three draw downs, they still have some to go.

Mr. Sample: That's based over three years, right?

Mr. Barney: Correct. Check Detail Report shows nothing out of the ordinary. Are there any questions? Now I'll review the credit cards. Mr. Wood only has the AT&T bill payment for Phone/IT. Tammi has everything itemized – office supplies, phone/IT, postage, Country Fair (that's for the creamer. I just wanted to let everyone what she's running to Country Fair for). And no credit card from Tom. Are there any other questions? I would request that you approve the Treasurer's Report.

Mr. Sample makes a motion to accept the Treasurer's Report. Mr. DiPaolo seconds the motion. There is no further discussion. Motion carries 7-0.

- b. Strategic Planning Committee: Mr. Sample: We met as was pointed out before; Dom, myself, Gary Lee, Whitey, and David via the phone. We reviewed them and found some questions in a couple of them, so we pushed those back for a month and we're going to have another round. Special Events were reviewed; there were 46 applications that came up to about \$278,000. I believe the committee – Dom, did we resolve at 3.5% as opposed to the 5%? Everybody was qualified so what we tried to do was to make the amount that was allocated fit. That was the committee's recommendation.

Again, we started Mission Main Street, Round 2 review. It was suggested that Union City Borough, as everybody is aware we don't always approve the amount that's asked for, it was suggested that they receive \$200,000 instead of the \$250,000. Edinboro was suggested approval at \$250,000. Further results are waiting on the other five applications and then there was a no for Union City Pride. We are referring Bike Erie to Community Assets because it's a better fit. I appreciated the ones who were able to come.

- c. Update from County Council: Mr. Leone is not present to give a report.
- d. Update from County Executive's Office: Mr. Lee is not present to give a report.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: You'll find an Executive Director's Report on your SharePoint site. It's going to have some information there about some public communications that we had this past month, two of which were to announce Round 1 Mission Main Street funding – one was to the City of Erie to move forward with their streetscaping plan. That was a \$250,000 grant in Round 1 of Mission Main Street; there's some press on that that I attached here. Also, the Erie Downtown Partnership - \$250,000 mostly for façade improvements for the central business district of downtown Erie; there's some press attached to that.

There are some other things that we received some press on like the Independence Hill planning process which we had awarded to the Sisters of St. Joseph to do in the last Round of Mission Main Street funding to move that corridor forward. You'll see documents pertaining to the Strategic Planning Committee meeting including the recommendations of the committee, which Mr. Sample had said for Special Events to go at a pro-rated amount of 3.5%; you'll find those on today's agenda in Resolution Number 3.

There were several Mission Main Street applications reviewed, however they are not all ready for a vote at this time. The committee recommended for two of them to move forward today in Resolution Number 2 and those are the two that Mr. Sample mentioned. We did have a brief review of the summaries of the Mission Main Street grants. This Round, Tom and I have gone back to the ones that have been put on hold and we have asked them for additional information. So, we will be having a grant review committee meeting next month before the Board meeting in order to review those who have submitted additional information to us.

You'll also see the Ridge Policy Group report that is in there; the report on the activities of the last 30 days, a cumulative report on the grants that have been achieved through the Ridge Policy Group, and letters of support from some entities in the community that have taken advantage of the services of Ridge Policy Group strategically through us.

And finally, you'll see a letter from the County Executive talking about Blue Zones. I did participate in a meeting with the national consultants of Blue Zones; we did see a presentation from Melissa Lyon from the County Health Department asking us to participate. The County Executive is asking us to participate financially. It sounds like a pilot project that we can move forward with. We'll ask them to submit some paperwork to us and if they can get it in, it will be part of the grant review next month. Without objection, we'll move forward with that.

Mr. Sample: I know at the last meeting when they were here, there was no ask at that time. What is the amount they're asking for?

Dr. Wood: We haven't got to the point of the ask yet. We do know that they have a budget deficit and I know she discussed it here, but I don't recall what that was.

Mr. Sample: I think it was \$50,000.

Dr. Wood: That's probably a reasonable assumption.

Mr. Sample: I certainly just don't want to blanket say that whatever they come up short that we'll give them.

Dr. Wood: A process still has to take place where they submit a pilot, the Board reviews that pilot project just as they would any other grant and then we'll have a formal discussion at a Board meeting. That's still all ahead of us; this is very preliminary.

Just to briefly review where we're at on the grant schedule - Special Events of course was opened in December, it was closed in February, and it will be awarded today. Mission Main Street Round 2, also opened last year, due in February, and Round 2A will be awarded today. Round 2B, which we had to create based on the fact that some of these applications weren't ready, we're anticipating closing next month and awarding that in May, so we can take April to review the pilot project.

Renaissance Block - we had talked about we weren't sure if there would be another Round of Renaissance Block based on interest from the community. We had aggressively done about a dozen in the first Round. However, there has been some interest so we're going to recommend opening that up. It's technically open right now, but it will be closed in June, and then we'll be able to see those. Tom is kicking around the idea of doing another workshop based upon interest from the community, but we have had some interest.

Multi-Municipal Collaboration opened in February, Round 1 closes April 1st. You'll be able to review those in the grant review next month. Round 2 closes in July. We are spreading those out based upon the initial interest that we've seen. We opened that up early to give these municipalities more time to apply. We don't know if we'll do a third Round of Mission Main Street; let's see what happens in Round 2B but if we do, it will close in July and we'll review and potentially award it in August.

Anchor Building is another one - so, these are the historic structures that we've helped. We think that there is more demand out there although we're still trying to quantify it through some entities. But you can see the activity of some preservation groups are kicking up, especially in the springtime, they start to get more active as the construction season starts. So, we'll see what they say.

Of course, the second half of the year we'll deal with three levels of Community Asset funding - Arts, Culture, & Heritage is one, Parks, Fields, & Trails is the second, and Community Centers is the third. That concludes my report, Mr. Chairman.

Mr. Paris: Thanks, Perry. Does anybody have any questions?

SOLICITOR'S REPORT

Mr. Wachter: Other than preparing for a by-laws committee meeting, not much is happening.

OLD BUSINESS

Mr. DiPaolo: I just have one question. I know I had brought up in one of the meetings in regards to the Bridgeway Capital, the amount of money that we give them and they decide who gets it and they go out and give it to small businesses. Do we ever check back with them to find out if these businesses are still in operation, or don't we do that?

Dr. Wood: On a quarterly basis they submit a report to us on who they're funding. The idea of how many of these businesses have been successful, that's a more long-term thing. We do measure that; we just did an interim report on that exact issue, which went before the Board, it went to County Council, it went to the County Controller, and there was only, I'm going off memory, but there was only one business on that list that failed, but they did pay their loan back even though they failed.

Mr. DiPaolo: Was that the French Maids?

Dr. Wood: I don't recall.

Mr. DiPaolo: Because they went out. The only reason I'm bringing this up is I know the guy that rented to them at a strip plaza on 38th Street and I just happened to run into him. We were talking about how he was trying to get some other people to go in and he told me that these people evidently went out of business. Then I see here that they were given \$115,000 for their business. I just wondered if anybody checks up to find out, if in fact, they're still in business. Just remember that name and maybe that's the one that went out. I don't know; I just thought I'd bring it up.

Mr. Bagnoni: It doesn't affect our money though.

Dr. Wood: It does not. We have no risk in that portfolio.

Mr. DiPaolo: Right. But it's money that we give to them that they could . . .

Mr. Sample: Bridgeway is responsible to us, other than the grants we gave them.

Mr. Wachter: Right. It's a loan.

Mr. DiPaolo: Okay. Thank you, that's all I wanted.

NEW BUSINESS

- a. Resolution Number 2, 2019 – Resolution to enter into agreements with two Mission Main Street applicants in Round 2.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to approve the resolution. Mr. DiPaolo seconds the motion. There is no further discussion. Motion carries 7 – 0.

- b. Resolution Number 3, 2019 – Resolution to enter into agreements with 45 Erie County Special Events applicants.

Dr. Wood reads the resolution.

Mr. Cleaver makes a motion to approve the resolution. Mr. Bagnoni seconds the motion. There is no further discussion. Motion carries 7 – 0.

ADJOURNMENT

Mr. Sample moves to adjourn.

**Erie County Gaming Revenue Authority
Profit & Loss
March 2019**

	<u>March</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2018-19 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue		4,450,567.46		
46400 · Other Types of Income				
46410 · Interest Income - Savings	11,201.30	102,513.85		
46422 · Interest Income - BWC	7,500.00	30,416.67		
46424 · Interest Income - Progress Fund		14,970.00		
46425 · Interest Income - EDF Restruct		10,841.13		
46426 · Int. Income - BWC - Inclusive	6,250.00	11,527.78		
46430 · Miscellaneous Revenue				
Total Income	<u>24,951.30</u>	<u>4,620,836.89</u>		
Expense				
62100 · Contracted Services	12,669.36	113,601.45	137,200.00	137,200.00
62800 · Facilities & Equipment	2,904.62	17,684.80	23,000.00	23,000.00
65000 · Office Administration	1,214.49	16,979.59	26,800.00	26,800.00
65100 · Other Types of Expenses	4,669.27	38,097.38	59,800.00	59,800.00
66000 · Payroll Expenses	14,600.97	206,810.76	223,175.00	223,175.00
7000 · Reserve for Uncollectable Notes	0.00	550,000.00	550,000.00	0.00
Total Expense	<u>36,058.71</u>	<u>943,173.98</u>	<u>1,019,975.00</u>	<u>469,975.00</u>
Net Ordinary Income	(11,107.41)	3,677,662.91		
Other Income/Expense				
70000 · Grants / Settlements				
70030 · Community Assets		805,835.98		
70050 · Municipal Settlements		1,112,641.87		
70070 · Special Events		172,736.71		
70090 · Multi-Municipal Collaboration		437,515.33		
70100 · Mission Main Street		245,000.00		
70120 · Summer Jobs Program		140,876.59		
70130 · Small Business Financing		2,414,500.00		
70140 · Pilot Projects		84,500.00		
70150 · Shaping Tomorrow		295,000.00		
70170 · Renaissance Block		283,170.00		
70180 · Anchor Building		138,850.00		
Total 70000 · Grants / Settlements	<u>0.00</u>	<u>6,130,626.48</u>		
Net Other Income	<u>0.00</u>	<u>(6,130,626.48)</u>		
Net Income	<u>(11,107.41)</u>	<u>(2,452,963.57)</u>		

1



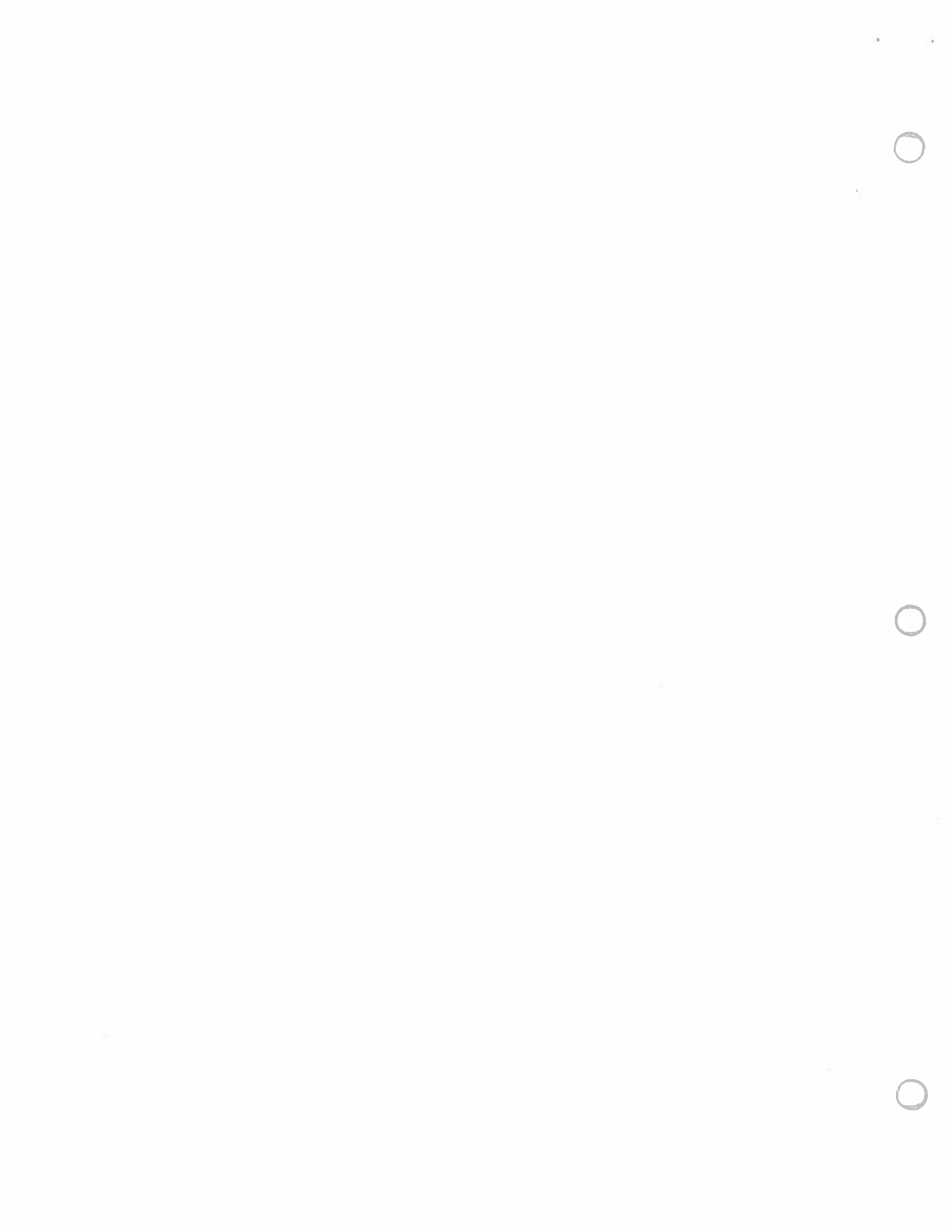
Erie County Gaming Revenue Authority
Balance Sheet
As of March 31, 2019

	March
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	17,637.77
10100 · ErieBank - Savings	
10101 · Committed Funds	3,103,861.41
10102 · Restricted Funds	3,337,925.59
10100 · ErieBank - Savings - Other	3,305,577.59
Total 10100 · ErieBank - Savings	9,747,364.59
Total Checking/Savings	9,765,002.36
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Ignite	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12900 · Reserve for Uncollectable Notes	(1,310,000.00)
Total 12000 · Notes Receivable	5,258,846.25
14500 · Prepaid Insurance	7,163.85
Total Other Current Assets	5,266,010.10
Total Current Assets	15,031,012.46
TOTAL ASSETS	15,031,012.46
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	14,556,911.76
Net Income	(2,452,963.48)
Total Equity	15,031,012.46
TOTAL LIABILITIES & EQUITY	15,031,012.46



Erie County Gaming Revenue Authority
Statement of Cash Flows
March 2019

	<u>March</u>
OPERATING ACTIVITIES	
Net Income	-11,107.41
Adjustments to reconcile Net Income to net cash provided by operations:	
14500 - Prepaid Insurance	<u>797.92</u>
Net cash provided by Operating Activities	<u>-10,309.49</u>
Net cash increase for period	-10,309.49
Cash at beginning of period	<u>9,775,311.85</u>
Cash at end of period	<u><u>9,765,002.36</u></u>



Erie County Gaming Revenue Authority
Budget vs. Actual
March 2019

Expense	March	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	6,538.00	11,000.00	(4,462.00)	59.44%
62120 · Government Relations Services	9,017.45	57,739.38	50,000.00	7,739.38	115.48%
62130 · Professional Services	2,490.00	18,374.91	36,000.00	(17,625.09)	51.04%
62140 · Legal Services	1,015.00	29,028.50	35,000.00	(5,971.50)	82.94%
62145 · Website Design	67.01	838.36	4,000.00	(3,161.64)	20.96%
62150 · Payroll Services	79.90	1,082.30	1,200.00	(117.70)	90.19%
Total 62100 · Contracted Services	12,669.36	113,601.45	137,200.00	(23,598.55)	82.80%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	291.99	5,000.00	(4,708.01)	5.84%
62890 · Rent	2,904.62	17,392.81	18,000.00	(607.19)	96.63%
Total 62800 · Facilities & Equipment	2,904.62	17,684.80	23,000.00	(5,315.20)	76.89%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	34.67	2,405.18	4,000.00	(1,594.82)	60.13%
65020 · Postage	15.99	395.83	600.00	(204.17)	65.97%
65030 · Printing	0.00	369.25	1,200.00	(830.75)	30.77%
65040 · Office Supplies	193.15	1,821.88	2,800.00	(978.12)	65.07%
65050 · Cell Phone	504.04	1,882.89	2,200.00	(317.11)	85.59%
65060 · Copier Lease	345.95	3,489.83	2,200.00	1,289.83	158.63%
65070 · Copier Printing Costs	0.00	1,860.99	3,500.00	(1,639.01)	53.17%
65080 · Bank Fees	0.00	176.47	50.00	126.47	352.94%
65085 · Professional Development	0.00	1,555.00	5,000.00	(3,445.00)	31.10%
65090 · Meeting Expenses	120.69	3,022.18	5,000.00	(1,977.82)	60.44%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	1,214.49	16,979.50	26,800.00	(9,820.50)	63.36%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	8,558.41	12,000.00	(3,441.59)	71.32%
65110 · Advertising	72.60	5,308.60	12,000.00	(6,691.40)	44.24%
65115 · Phone/IT/Fax	1,363.54	15,694.65	18,000.00	(2,305.35)	87.19%
65120 · Insurance	797.92	3,571.82	9,800.00	(6,228.18)	36.45%
65150 · Travel	2,435.21	4,963.90	8,000.00	(3,036.10)	62.05%
Total 65100 · Other Types of Expenses	4,669.27	38,097.38	59,800.00	(21,702.62)	63.71%
66000 · Payroll Expenses					
66005 · Salaries & Wages	12,766.62	183,198.63	200,000.00	(16,801.37)	91.60%
66010 · FITW Tax	996.15	14,252.81	15,000.00	(747.19)	95.02%
66015 · FUTA Tax	9.75	125.99	175.00	(49.01)	71.99%
66020 · PASUI Tax	203.37	1,157.29	2,000.00	(842.71)	57.86%
66500 · Retirement	625.08	8,076.04	6,000.00	2,076.04	134.60%
Total 66000 · Payroll Expenses	14,600.97	206,810.76	223,175.00	(16,364.24)	92.67%
Total Expense	36,058.71	393,173.89	469,975.00	(76,801.11)	83.66%



Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of March 31, 2019

	<u>March</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Uncommitted Funds	3,305,577.59		
Committed Funds	3,103,861.41		
2018 Restricted Funds:			
First Quarter Gaming Revenue		375,769.51	
Second Quarter Gaming Revenue		1,317,928.22	
Third Quarter Gaming Revenue		1,394,780.33	
Fourth Quarter Gaming Revenue		1,362,089.40	4,450,567.46
Disbursements:			
First Quarter Disbursements		711,429.09	
Second Quarter Disbursements		4,182,926.29	
Third Quarter Disbursements		3,118,040.68	
Fourth Quarter Disbursements		851,265.09	8,863,661.15

Disbursements Detail

Grants/Settlements

Community Assets

AmeriMasala	10,000.00
Booker T. Washington Center	25,000.00
Borough of Union City	50,000.00
Boys & Girls Club of Erie	25,000.00
CAFE	7,840.00
City of Corry	21,404.89
City of Erie	50,000.00
Community Access Television	7,470.00
Eagle's Nest Leadership Corporation	25,000.00
Edinboro Arts & Music Fest	10,000.00
Edinboro Highland Games	10,000.00
Edinboro University Foundation	15,000.00
Erie Center on Health & Aging	20,000.00
Erie Downtown Partnership	15,000.00
Bayfront Maritime Center	50,000.00
Erie PAL	15,000.00
Erie Yesterday	15,000.00
Friends of the Erie County Library	10,000.00
Girard Township	6,470.00
Greenfield Township	18,284.75
Harborcreek Little League	10,250.00
Harborcreek Township	15,000.00
Headwaters Natural Resource Center Trust	26,751.50
Inner-City Neighborhood Art House	25,000.00
Lake Erie Fanfare, Inc.	10,000.00
Martin Luther King Center	25,000.00

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of March 31, 2019

	<u>March</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Mead Park Association		49,188.00	
Mental Health Association of NWPA		4,000.00	
Mercy Center for Women		20,000.00	
Our West Bayfront		50,000.00	
Performing Artists Collective Alliance		11,000.00	
Presque Isle Light Station		15,000.00	
Presque Isle Partnership		11,000.00	
Sisters of Mercy		4,991.44	
SSJ Neighborhood Network		20,000.00	
Stairways Behavioral Health		9,000.00	
St. Martin Center		17,741.00	
Goodell Gardens & Homestead		6,464.40	
Young People's Chorus of Erie		12,480.00	
Veterans Miracle Center Erie		12,500.00	
Waterford Community Fair Association		14,000.00	
WQLN Public Media		15,000.00	
Young Artists Debut Orchestra		15,000.00	
			805,835.98

Special Events

Achievement Center	1,603.13
Albion Area Fair, Inc.	8,441.29
AmeriMasala	1,268.01
Borough of Union City	503.13
Borough of Wesleyville	398.87
CAFE	15,914.92
Crime Victim Center of Erie County, Inc.	1,584.51
Downtown North East, Inc.	4,746.55
Dr. Gertrude A. Barber National Institute	10,490.36
Edinboro Arts & Music Fest	2,177.83
Edinboro Highland Games	2,332.19
Edinboro University Foundation	1,786.45
Lake Erie Ballet	2,672.43
Erie Contemporary Ballet Theatre	2,054.18
Erie DAWN	1,635.37
Erie Downtown Partnership	1,890.64
Erie Homes for Children and Adults, Inc	1,711.15
Erie Regional Chamber & Growth Partner.	1,196.61
Film Society of Northwestern PA	1,294.22
French Creek Council, BSA	622.76
Fort LeBoeuf Historical Society	623.41
Goodell Gardens & Homestead	894.51
Holy Trinity Roman Catholic Church	5,041.72
Humane Society of NWPA	319.10

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of March 31, 2019

	<u>March</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Impact Corry		1,058.60	
Jefferson Educational Society of Erie		13,960.45	
Lake Erie Arboretum at Frontier		1,886.66	
Lake Erie Fanfare, Inc.		3,981.72	
Martin Luther King Center		398.87	
Mercy Center for Women		2,495.14	
The Nonprofit Partnership		3,085.26	
North East Community Fair Association		905.44	
Presque Isle Partnership		16,080.00	
Roar on the Shore Inc.		16,080.00	
SafeNet		3,190.96	
Saint Joseph Church		3,817.19	
Saint Patrick Church		4,620.91	
ServErie		4,339.11	
SSJ Neighborhood Network		2,097.70	
Union City Pride		800.11	
Waterford Community Fair Association		6,077.04	
Wattsburg Agricultural Society		7,530.87	
YMCA of Greater Erie		6,262.26	
Young Artists Debut Orchestra		2,063.75	
Youth Leadership Institute of Erie		801.33	
		<u>172,736.71</u>	<u>172,736.71</u>

Municipalities

Erie County	122,390.61	
Greene Township	122,390.61	
McKean Township	122,390.61	
Millcreek Township	122,390.61	
Summit Township	500,688.82	
Waterford Township	122,390.61	
	<u>1,112,641.87</u>	<u>1,112,641.87</u>

Multi-Municipal Collaboration

Borough of North East	100,000.00	
City of Corry	30,000.00	
City of Erie	28,000.00	
Corry Industrial Benefit Association	35,000.00	
Erie Area Council of Governments	50,000.00	
Erie Area Council of Governments	47,450.00	
Erie Area Council of Governments	30,000.00	
Girard Township	16,600.00	
Jefferson Educational Society of Erie	100,000.00	
West Erie County EMA	8,500.00	
Erie Area Council of Governments - return of unspent funds	-8,034.67	
	<u>437,515.33</u>	<u>437,515.33</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of March 31, 2019

	<u>March</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Neighborhoods & Communities			
Renaissance Block			
Academy Neighborhood Association		11,250.00	
Borough of Union City		25,000.00	
Our West Bayfront		50,000.00	
Robbins Blass Neighborhood Watch		6,000.00	
Sisters of Mercy		25,000.00	
SSJ Neighborhood Network		35,000.00	
Borough of North East		25,000.00	
Bayfront Eastside Taskforce		25,000.00	
Preservation Erie		26,920.00	
ServErie		29,000.00	
		<u>258,170.00</u>	258,170.00
Anchor Building			
City of Corry		5,225.00	
Emmaus Ministries Inc		95,000.00	
Our West Bayfront		20,000.00	
Performing Artists Collective Alliance		18,625.00	
		<u>138,850.00</u>	138,850.00
Mission Main Street - Round 1			
Borough of North East		140,000.00	
Borough of Union City		10,000.00	
City of Erie		25,000.00	
Erie Downtown Partnership		70,000.00	
		<u>245,000.00</u>	245,000.00
Small Business Financing			
PSU - Ignite Erie Industry+University		250,000.00	
Ignite Erie - Beehive Networks		364,500.00	
Mercyhurst - Innovation District		295,000.00	
International Institute of Erie - MicroEnterprise Fund		200,000.00	
Bridgeway Capital - Inclusive Erie/Accelerator		2,800,000.00	
Ben Franklin TP - Innovation Fund &TECHcellerator		1,300,000.00	
Blue Highway Capital		250,000.00	
		<u>5,459,500.00</u>	5,459,500.00
Youth & Education			
GECAC - Summer Jobs		140,876.59	
		<u>140,876.59</u>	140,876.59
Pilot Programs			
Erie's Public Schools - Master Plan		30,000.00	
BEST/OWB - Summer Youth Service Pilot		15,000.00	
Erie Regional Chamber - Choose Erie		39,500.00	
		<u>84,500.00</u>	84,500.00
Total Funds Disbursements	<u>0.00</u>	<u>8,855,626.48</u>	8,855,626.48

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of March 31, 2019

Committed Funds:	<u>March</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Renaissance Block			
Academy Neighborhood Association		11,250.00	22,500.00
Borough of North East		25,000.00	50,000.00
Borough of Union City		25,000.00	50,000.00
Our West Bayfront		50,000.00	100,000.00
Robbins Blass Neighborhood Watch		0.00	6,000.00
Sisters of Mercy		0.00	25,000.00
SSJ Neighborhood Network		35,000.00	70,000.00
Bayfront Eastside Taskforce		25,000.00	50,000.00
Preservation Erie		26,920.00	53,840.00
ServErie		29,000.00	58,000.00
Anchor Building			
City of Corry		20,900.00	26,125.00
Emmaus Ministries, Inc.		5,000.00	100,000.00
Grace Church		100,000.00	100,000.00
Our West Bayfront		80,000.00	100,000.00
Performing Artists Collective Alliance		74,501.50	93,126.50
Mission Main Street			
Borough of North East		110,000.00	250,000.00
Borough of Union City		0.00	10,000.00
City of Erie		225,000.00	250,000.00
Erie Downtown Partnership		180,000.00	250,000.00
GECAC - Summer Jobs Program		9,123.41	150,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
Ignite Erie Beshive Network			
Edinboro University Foundation		143,000.00	200,000.00
Erie Regional Library Foundation		115,000.00	200,000.00
Gannon University		175,000.00	200,000.00
Mercyhurst University		102,500.00	200,000.00
Penn State University (Behrend)		100,000.00	200,000.00
Total Committed Funds	<u>0.00</u>	<u>3,103,861.41</u>	<u>4,414,591.50</u>



Erie County Gaming Revenue Authority
Check Detail Report
March 2019

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
03/01/2019	EFT	VISA	2019 January Visa - Perry	-366.61
03/01/2019	EFT	VISA	2019 January Visa - Tammi	-248.80
03/06/2019	EFT	ECCA, Inc.	02/16/19 to 03/01/19 Payroll	-6,443.23
03/06/2019	EFT	Fidelity Investments	02/16/19 to 03/01/19 Retirement	-496.66
03/06/2019	2626	Epic Web Studios	2019 February Website Updates	-67.01
03/06/2019	2627	Ridge Policy Group	2019 March Government Relations	-4,245.40
03/06/2019	2628	Velocity Network, Inc.	Phone/IT/Fax	-1,006.68
03/15/2019	2629	Knox McLaughlin Gornall & Sennett	2019 February Legal	-1,015.00
03/15/2019	2630	Times Publishing Company	Strategic Planning Notice	-72.60
03/20/2019	EFT	ECCA, Inc.	03/02/19 to 03/15/19 Payroll	-7,242.33
03/20/2019	EFT	Fidelity Investments	03/02/19 to 03/15/19 Retirement	-498.65
03/25/2019	2631	Penn State University - Knowledge Park	2019 March Rent	-1,452.31
03/25/2019	2632	Wells Fargo Financial Leasing	2019 April Copier Lease	-345.95
03/26/2019	2633	Penn State University - Knowledge Park	2019 April Rent	-1,452.31
03/28/2019	2634	Parker Philips	2019 February Strategic Communications	-2,490.00
03/29/2019	2635	Dave Sample	2019 1st Quarter Travel	-155.15
03/29/2019	2636	David Bagnoni	2019 1st Quarter Travel	-65.81
03/29/2019	2637	Mike Paris	2019 1st Quarter Travel	-57.78
03/29/2019	2638	Parker Philips	VOID: 2019 February Professional Services	0.00
03/29/2019	2639	Perry Wood	2019 1st Quarter Expense/Travel	-232.56
03/29/2019	2640	Ridge Policy Group	2019 April Government Relations	-4,772.05
03/29/2019	2641	Tammi Michali	2019 1st Quarter Expense/Travel	-207.67
03/29/2019	2642	Tom M. Maggio	2019 1st Quarter Expense/Travel	-2,326.23



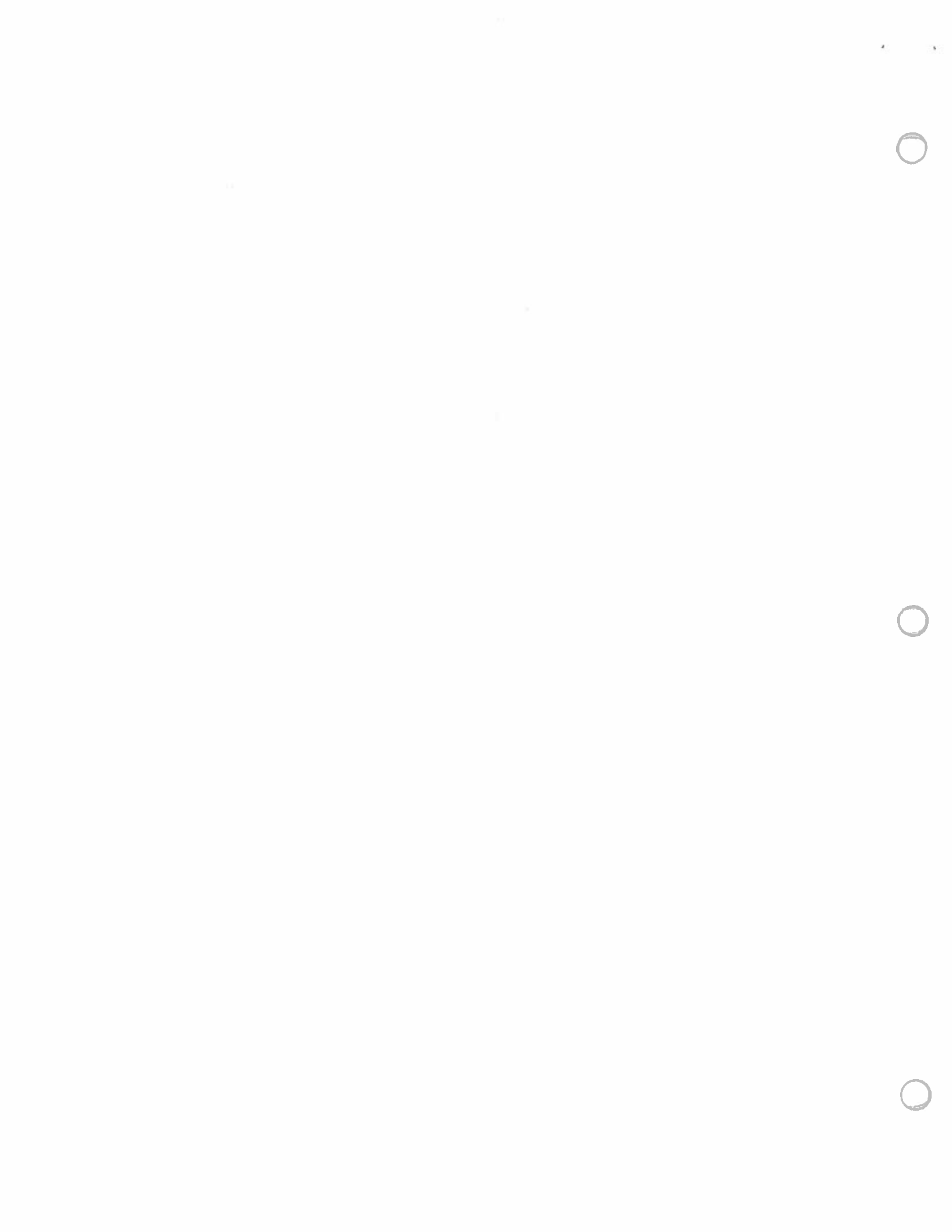
**Erie County Gaming Revenue Authority
Profit & Loss
April 2019**

	<u>April</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2019-20 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue				
46400 · Other Types of Income				
46410 · Interest Income - Savings	12,143.26	12,143.26		
46422 · Interest Income - BWC - Erie Growth				
46424 · Interest Income - Progress Fund	5,000.00	5,000.00		
46425 · Interest Income - EDF Restruct	3,250.00	3,250.00		
46426 · Int. Income - BWC - Inclusive				
46430 · Miscellaneous Revenue				
Total Income	<u>20,393.26</u>	<u>20,393.26</u>		
Expense				
62100 · Contracted Services	5,878.43	5,878.43	12,167.00	146,000.00
62800 · Facilities & Equipment	0.00	0.00	1,917.00	23,000.00
65000 · Office Administration	1,459.75	1,459.75	2,220.00	26,650.00
65100 · Other Types of Expenses	2,138.71	2,138.71	5,071.00	60,850.00
66000 · Payroll Expenses	24,721.91	24,721.91	18,937.50	227,250.00
7000 · Reserve for Uncollectable Notes	0.00	0.00	0.00	0.00
Total Expense	<u>34,198.80</u>	<u>34,198.80</u>	<u>40,312.50</u>	<u>483,750.00</u>
Net Ordinary Income	(13,805.54)	(13,805.54)		
Other Income/Expense				
70000 · Grants / Settlements				
70030 · Community Assets		0.00		
70050 · Municipal Settlements		0.00		
70070 · Special Events	175,515.39	175,515.39		
70090 · Multi-Municipal Collaboration		0.00		
70100 · Mission Main Street	95,350.00	95,350.00		
70120 · Summer Jobs Program		0.00		
70130 · Small Business Financing		0.00		
70140 · Pilot Projects		0.00		
70150 · Shaping Tomorrow		0.00		
70170 · Renaissance Block	20,000.00	20,000.00		
70180 · Anchor Building		0.00		
Total 70000 · Grants / Settlements	<u>290,865.39</u>	<u>290,865.39</u>		
Net Other Income	(290,865.39)	(290,865.39)		
Net Income	<u>(304,670.93)</u>	<u>(304,670.93)</u>		



Erie County Gaming Revenue Authority
Balance Sheet
As of April 30, 2019

	<u>April</u>
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	129,586.89
10100 · ErieBank - Savings	
10101 · Committed Funds	3,438,511.41
10102 · Restricted Funds	3,337,925.59
10100 · ErieBank - Savings - Other	2,555,105.46
Total 10100 · ErieBank - Savings	<u>9,331,542.46</u>
Total Checking/Savings	9,461,129.35
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC - Erie Growth	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC - Inclu	2,500,000.00
12070 · Note Receivable - Blue Highway	250,000.00
12900 · Reserve for Uncollectable Notes	(1,310,000.00)
Total 12000 · Notes Receivable	<u>5,258,846.25</u>
14500 · Prepaid Insurance	6,365.93
Total Other Current Assets	<u>5,265,212.18</u>
Total Current Assets	<u>14,726,341.53</u>
TOTAL ASSETS	<u>14,726,341.53</u>
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	12,103,948.28
Net Income	(304,670.93)
Total Equity	<u>14,726,341.53</u>
TOTAL LIABILITIES & EQUITY	<u>14,726,341.53</u>



Erie County Gaming Revenue Authority
Statement of Cash Flows
April 2019

	<u>April</u>
OPERATING ACTIVITIES	
Net Income	(304,670.93)
Adjustments to reconcile Net Income to net cash provided by operations:	
14500 · Prepaid Insurance	<u>797.92</u>
Net cash provided by Operating Activities	<u>(303,873.01)</u>
Net cash increase for period	<u>(303,873.01)</u>
Cash at beginning of period	<u>9,765,002.36</u>
Cash at end of period	<u><u>9,461,129.35</u></u>



Erie County Gaming Revenue Authority
Budget vs. Actual
April 2019

Expense	April	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	4,500.00	4,500.00	11,500.00	(7,000.00)	39.13%
62120 · Government Relations Services	0.00	0.00	58,000.00	(58,000.00)	0.00%
62130 · Professional Services	0.00	0.00	36,000.00	(36,000.00)	0.00%
62140 · Legal Services	735.00	735.00	35,000.00	(34,265.00)	2.10%
62145 · Website Design	522.43	522.43	4,000.00	(3,477.57)	13.06%
62150 · Payroll Services	121.00	121.00	1,500.00	(1,379.00)	8.07%
Total 62100 · Contracted Services	5,878.43	5,878.43	146,000.00	(140,121.57)	4.03%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	0.00	5,000.00	(5,000.00)	0.00%
62890 · Rent	0.00	0.00	18,000.00	(18,000.00)	0.00%
Total 62800 · Facilities & Equipment	0.00	0.00	23,000.00	(23,000.00)	0.00%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	731.66	731.66	3,500.00	(2,768.34)	20.90%
65020 · Postage	15.99	15.99	500.00	(484.01)	3.20%
65030 · Printing	0.00	0.00	1,000.00	(1,000.00)	0.00%
65040 · Office Supplies	57.39	57.39	2,800.00	(2,742.61)	2.05%
65050 · Cell Phone	0.00	0.00	2,200.00	(2,200.00)	0.00%
65060 · Copier Lease	345.95	345.95	4,200.00	(3,854.05)	8.24%
65070 · Copier Printing Costs	127.69	127.69	2,000.00	(1,872.31)	6.38%
65080 · Bank Fees	0.00	0.00	200.00	(200.00)	0.00%
65085 · Professional Development	0.00	0.00	5,000.00	(5,000.00)	0.00%
65090 · Meeting Expenses	181.07	181.07	5,000.00	(4,818.93)	3.62%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	1,459.75	1,459.75	26,650.00	(25,190.25)	5.48%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	0.00	12,000.00	(12,000.00)	0.00%
65110 · Advertising	76.70	76.70	12,000.00	(11,923.30)	0.64%
65115 · Phone/IT/Fax	1,148.75	1,148.75	18,000.00	(16,851.25)	6.38%
65120 · Insurance	797.92	797.92	9,850.00	(9,052.08)	8.10%
65150 · Travel	115.34	115.34	9,000.00	(8,884.66)	1.28%
Total 65100 · Other Types of Expenses	2,138.71	2,138.71	60,850.00	(58,711.29)	3.51%
66000 · Payroll Expenses					
66005 · Salaries & Wages	21,949.99	21,949.99	201,000.00	(179,050.01)	10.92%
66010 · FITW Tax	1,710.34	1,710.34	15,100.00	(13,389.66)	11.33%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	99.04	99.04	2,000.00	(1,900.96)	4.95%
66500 · Retirement	962.54	962.54	9,000.00	(8,037.46)	10.69%
Total 66000 · Payroll Expenses	24,721.91	24,721.91	227,250.00	(202,528.09)	10.88%
Total Expense	34,198.80	34,198.80	483,750.00	(449,551.20)	7.07%



Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of April 30, 2019

	<u>April</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Uncommitted Funds	2,555,105.46		
Committed Funds	3,438,511.41		
2018 Restricted Funds:			3,337,925.59
2019 Restricted Funds:			
First Quarter Gaming Revenue			
Second Quarter Gaming Revenue			
Third Quarter Gaming Revenue			
Fourth Quarter Gaming Revenue			0.00
Disbursements:			
First Quarter Disbursements	290,865.39	290,865.39	
Second Quarter Disbursements			
Third Quarter Disbursements			
Fourth Quarter Disbursements			290,865.39

Disbursements Detail

Grants/Settlements

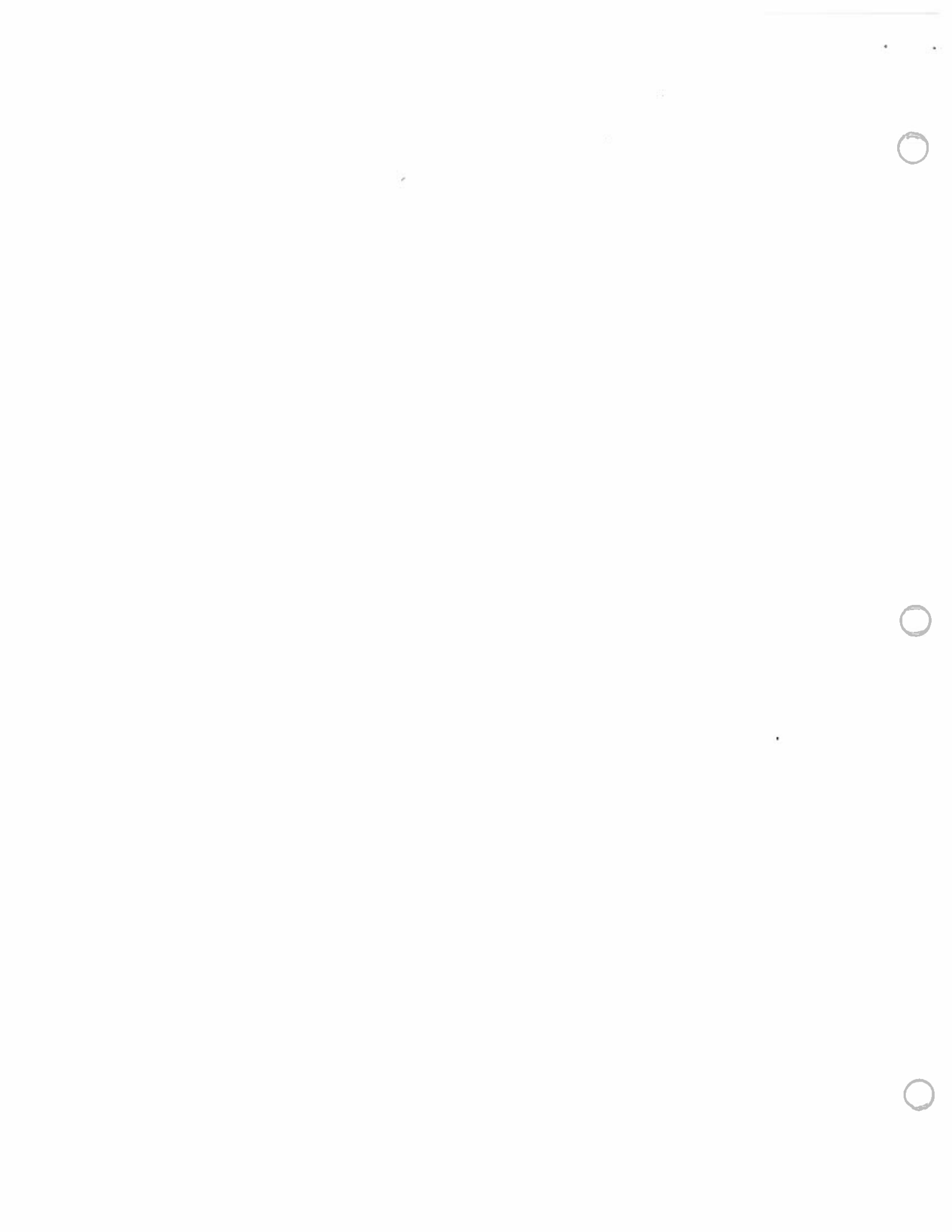
	<u>April</u>	<u>YTD</u>	<u>Subtotal</u>
Community Assets			
Special Events			
Achievement Center	1,449.48	1,449.48	
Albion Area Fair, Inc.	10,351.80	10,351.80	
AmeriMasala	1,070.28	1,070.28	
Asbury Woods Partnership, Inc.	876.60	876.60	
Borough of North East	1,540.80	1,540.80	
Borough of Union City	454.10	454.10	
CAFE	12,085.20	12,085.20	
Corry Area Arts Council	277.20	277.20	
Crime Victim Center of Erie County, Inc.	2,000.02	2,000.02	
Downtown North East, Inc.	4,558.50	4,558.50	
Barber National Institute	9,626.09	9,626.09	
Edinboro Highland Games	2,124.00	2,124.00	
Edinboro University Foundation	7,668.00	7,668.00	
Erie Homes for Children and Adults, Inc	2,367.00	2,367.00	
Erie Asian Pacific American Association	684.00	684.00	
Erie Contemporary Ballet Theatre	5,847.55	5,847.55	
Erie Downtown Partnership	4,014.00	4,014.00	
Erie Regional Chamber & Growth Partner.	3,204.14	3,204.14	
French Creek Council, BSA	492.03	492.03	
Harborcreek Township	881.96	881.96	
Holy Trinity Roman Catholic Church	4,982.40	4,982.40	
Jefferson Educational Society of Erie	11,340.00	11,340.00	

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of April 30, 2019

	1,476.00	1,476.00	
	<u>April</u>	<u>YTD</u>	<u>Subtotal</u>
Lake Erie Arboretum at Frontier	3,801.60	3,801.60	
Lake Erie Fanfare, Inc.	5,076.00	5,076.00	
Lake Erie Greek Cultural Society	1,629.00	1,629.00	
Mercy Center for Women	448.20	448.20	
Preservation Erie	3,500.82	3,500.82	
Presque Isle Partnership	17,421.75	17,421.75	
Roar on the Shore Inc.	1,620.00	1,620.00	
SafeNet	3,600.00	3,600.00	
Saint Joseph Church	4,181.40	4,181.40	
Saint Patrick Church	3,060.00	3,060.00	
ServErie	3,310.80	3,310.80	
SSJ Neighborhood Network	810.00	810.00	
Goodell Gardens & Homestead	3,171.60	3,171.60	
Iroquois School District Foundation	3,510.00	3,510.00	
The Nonprofit Partnership	608.40	608.40	
Tom Ridge Environmental Center Foundation	722.14	722.14	
Union City Pride	6,118.67	6,118.67	
Waterford Community Fair Association	10,575.14	10,575.14	
Wattsburg Agricultural Society	1,722.96	1,722.96	
WQLN Public Media	8,535.42	8,535.42	
YMCA of Greater Erie	2,214.54	2,214.54	
Young Artists Debut Orchestra	505.80	505.80	
Youth Leadership Institute of Erie			<u>175,515.39</u>
 Municipalities			
 Multi-Municipal Collaboration			
 Neighborhoods & Communities			
Renaissance Block			
Borough of Union City Round 1, Payment 2	<u>20,000.00</u>	<u>20,000.00</u>	<u>20,000.00</u>
 Anchor Building			
Mission Main Street - Round 2A			
Borough of Edinboro	<u>95,350.00</u>	<u>95,350.00</u>	<u>95,350.00</u>
 Small Business Financing			
 Youth & Education			
 Pilot Programs			
Total Funds Disbursements	<u>290,865.39</u>	<u>290,865.39</u>	<u>290,865.39</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of April 30, 2019

Committed Funds:	<u>April</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Renaissance Block			
Academy Neighborhood Association		11,250.00	22,500.00
Borough of North East		25,000.00	50,000.00
Borough of Union City	20,000.00	5,000.00	50,000.00
Our West Bayfront		50,000.00	100,000.00
Robbins Blass Neighborhood Watch		0.00	6,000.00
Sisters of Mercy		0.00	25,000.00
SSJ Neighborhood Network		35,000.00	70,000.00
Bayfront Eastside Taskforce		25,000.00	50,000.00
Preservation Erie		26,920.00	53,840.00
ServErie		29,000.00	58,000.00
Anchor Building			
City of Corry		20,900.00	26,125.00
Emmaus Ministries, Inc.		5,000.00	100,000.00
Grace Church		100,000.00	100,000.00
Our West Bayfront		80,000.00	100,000.00
Performing Artists Collective Alliance		74,501.50	93,126.50
Mission Main Street			
Borough of North East		110,000.00	250,000.00
Borough of Union City		0.00	10,000.00
City of Erie		225,000.00	250,000.00
Erie Downtown Partnership		180,000.00	250,000.00
Borough of Edinboro	95,350.00	154,650.00	250,000.00
Borough of Union City		200,000.00	200,000.00
GECAC - Summer Jobs Program		9,123.41	150,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
Ignite Erie Beehive Network			
Edinboro University Foundation		143,000.00	200,000.00
Erie Regional Library Foundation		115,000.00	200,000.00
Gannon University		175,000.00	200,000.00
Mercyhurst University		102,500.00	200,000.00
Penn State University (Behrend)		100,000.00	200,000.00
Total Committed Funds	115,350.00	3,438,511.41	4,864,591.50



Erie County Gaming Revenue Authority
Check Detail Report
 April 2019

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
04/02/2019	2643	MaherDuessel, CPA	Quarterly Reviews 1-3	-4,500.00
04/02/2019	2644	Velocity Network, Inc.	Phone/IT/Fax	-791.89
04/03/2019	EFT	VISA	2019 February Visa - Tammi	-311.11
04/03/2019	EFT	VISA	2019 February Visa - Perry	-356.86
04/03/2019	2645	Dale Barney	1st Quarter 2019 Travel - Barney	-23.75
04/03/2019	2646	Epic Web Studios	2019 March Website Development	-522.43
04/03/2019	2647	Perry Wood	1st Quarter 2019 Travel - Perry	-91.59
04/04/2019	EFT	ECCA, Inc.	03/16/19 to 03/29/19 Payroll	-6,466.06
04/04/2019	EFT	Fidelity Investments	3/16/19 to 3/29/19 Retirement	-499.23
04/10/2019	2648	Achievement Center	2019 Special Events	-1,449.48
04/10/2019	2649	Albion Area Fair, Inc.	2019 Special Events	-10,351.80
04/10/2019	2650	AmeriMasala	2019 Special Events	-1,070.28
04/10/2019	2651	Asbury Woods Partnership, Inc.	2019 Special Events	-876.60
04/10/2019	2652	Barber National Institute	2019 Special Events	-9,626.09
04/10/2019	2653	Borough of Edinboro	MMS - Round 2A - 1st Installment	-95,350.00
04/10/2019	2654	Borough of North East	2019 Special Events	-1,540.80
04/10/2019	2655	Borough of Union City	2019 Special Events	-454.10
04/10/2019	2656	CAFE	2019 Special Events	-12,085.20
04/10/2019	2657	Corry Area Arts Council	2019 Special Events	-277.20
04/10/2019	2658	Crime Victim Center of Erie County, Inc.	2019 Special Events	-2,000.02
04/10/2019	2659	Downtown North East, Inc.	2019 Special Events	-4,558.50
04/10/2019	2660	Edinboro Highland Games	2019 Special Events	-2,124.00
04/10/2019	2661	Edinboro University Foundation	2019 Special Events	-7,668.00
04/10/2019	2662	Erie Asian Pacific American Association	2019 Special Events	-684.00
04/10/2019	2663	Erie Contemporary Ballet Theatre	2019 Special Events	-5,847.55
04/10/2019	2664	Erie Downtown Partnership	2019 Special Events	-4,014.00
04/10/2019	2665	Erie Homes for Children and Adults, Inc	2019 Special Events	-2,367.00
04/10/2019	2666	Erie Regional Chamber & Growth Partner.	2019 Special Events	-3,204.14
04/10/2019	2667	French Creek Council, BSA	2019 Special Events	-492.03
04/10/2019	2668	Goodell Gardens & Homestead	2019 Special Events	-810.00
04/10/2019	2669	Harborcreek Township	2019 Special Events	-881.96
04/10/2019	2670	Holy Trinity Roman Catholic Church	2019 Special Events	-4,982.40
04/10/2019	2671	Iroquois School District Foundation	2019 Special Events	-3,171.60
04/10/2019	2672	Jefferson Educational Society of Erie	2019 Special Events	-11,340.00
04/10/2019	2673	Lake Erie Arboretum at Frontier	2019 Special Events	-1,476.00
04/10/2019	2674	Lake Erie Fanfare, Inc.	2019 Special Events	-3,801.60
04/10/2019	2693	Lake Erie Greek Cultural Society	2019 Special Events	-5,076.00
04/10/2019	2675	Mercy Center for Women	2019 Special Events	-1,629.00
04/10/2019	2676	Preservation Erie	2019 Special Events	-448.20
04/10/2019	2677	Presque Isle Partnership	2019 Special Events	-3,500.82
04/10/2019	2678	Roar on the Shore Inc.	2019 Special Events	-17,421.75

Erie County Gaming Revenue Authority
Check Detail Report
 April 2019

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
04/10/2019	2679	SafeNet	2019 Special Events	-1,620.00
04/10/2019	2680	Saint Joseph Church	2019 Special Events	-3,600.00
04/10/2019	2681	Saint Patrick Church	2019 Special Events	-4,181.40
04/10/2019	2682	ServErie	2019 Special Events	-3,060.00
04/10/2019	2683	SSJ Neighborhood Network	2019 Special Events	-3,310.80
04/10/2019	2684	The Nonprofit Partnership	2019 Special Events	-3,510.00
04/10/2019	2685	Tom Ridge Environmental Center Foundation	2019 Special Events	-608.40
04/10/2019	2686	Union City Pride	2019 Special Events	-722.14
04/10/2019	2687	Waterford Community Fair Association	2019 Special Events	-6,118.67
04/10/2019	2688	Wattsburg Agricultural Society	2019 Special Events	-10,575.14
04/10/2019	2689	WQLN Public Media	2019 Special Events	-1,722.96
04/10/2019	2690	YMCA of Greater Erie	2019 Special Events	-8,535.42
04/10/2019	2691	Young Artists Debut Orchestra	2019 Special Events	-2,214.54
04/10/2019	2692	Youth Leadership Institute of Erie	2019 Special Events	-505.80
04/16/2019	EFT	ECCA, Inc.	03/30/19 to 4/12/19 Payroll	-10,624.91
04/16/2019	EFT	Fidelity Investments	3/30/19 to 4/12/19 Retirement	-511.85
04/16/2019	2694	Knox McLaughlin Gornall & Sennett	2019 March Legal	-735.00
04/24/2019	2695	Borough of Union City	Renaissance Block - Round 1 - 2nd payment	-20,000.00
04/24/2019	2696	ComDoc, Inc.	Copy Fees	-127.69
04/24/2019	2697	Wells Fargo Financial Leasing	May 2019 Copier Lease	-345.95
04/30/2019	2698	The Nonprofit Partnership	2019 Membership	-675.00
04/30/2019	2699	Times Publishing Company	Strategic Planning Notice	-76.70
04/30/2019	EFT	ECCA, Inc.	4/13/19 to 4/26/19 Payroll	-6,234.34
04/30/2019	EFT	Fidelity Investments	4/13/19 to 4/26/19 Retirement	-506.52

Erie County Gaming Revenue Authority

Draft Budget

2019-20

Expense	<u>2018-19</u> <u>Budget</u>	<u>2019-20</u> <u>Budget</u>
62100 · Contracted Services		
62110 · Auditing Fees	11,000.00	11,500.00
62120 · Government Relations Services	50,000.00	58,000.00
62130 · Professional Services	36,000.00	36,000.00
62140 · Legal Services	35,000.00	35,000.00
62145 · Website Design	4,000.00	4,000.00
62150 · Payroll Services	1,200.00	1,500.00
Total 62100 · Contracted Services	<u>137,200.00</u>	<u>146,000.00</u>
62800 · Facilities & Equipment		
62840 · Office Equipment	5,000.00	5,000.00
62890 · Rent	18,000.00	18,000.00
Total 62800 · Facilities & Equipment	<u>23,000.00</u>	<u>23,000.00</u>
65000 · Office Administration		
65010 · Books, Subscriptions, Dues	4,000.00	3,500.00
65020 · Postage	600.00	500.00
65030 · Printing	1,200.00	1,000.00
65040 · Office Supplies	2,800.00	2,800.00
65050 · Cell Phone	2,200.00	2,200.00
65060 · Copier Lease	2,200.00	4,200.00
65070 · Copier Printing Costs	3,500.00	2,000.00
65080 · Bank Fees	50.00	200.00
65085 · Professional Development	5,000.00	5,000.00
65090 · Meeting Expenses	5,000.00	5,000.00
65095 · Miscellaneous Expense	250.00	250.00
Total 65000 · Office Administration	<u>26,800.00</u>	<u>26,650.00</u>
65100 · Other Types of Expenses		
65105 · Outreach	12,000.00	12,000.00
65110 · Advertising	12,000.00	12,000.00
65115 · Phone/T/Fax	18,000.00	18,000.00
65120 · Insurance	9,800.00	9,850.00
65150 · Travel	8,000.00	9,000.00
Total 65100 · Other Types of Expenses	<u>59,800.00</u>	<u>60,850.00</u>
66000 · Payroll Expenses		
66005 · Salaries & Wages	196,000.00	201,000.00
66010 · FITW Tax	15,000.00	15,100.00
66015 · FUTA Tax	175.00	150.00
66020 · PASUI Tax	2,000.00	2,000.00
66500 · Retirement	6,000.00	9,000.00
Total 66000 · Payroll Expenses	<u>219,175.00</u>	<u>227,250.00</u>
Total Expense	<u>465,975.00</u>	<u>483,750.00</u>



**Erie County Gaming
Revenue Authority**

Financial Statements

**For the Nine-Month Period Ended December 31, 2018
with Independent Accountant's Review Report**

MaherDuessel

Pursuing the profession while promoting the public good®
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ERIE COUNTY GAMING REVENUE AUTHORITY

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

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Independent Accountant's Review Report

**Board of Directors
Erie County Gaming
Revenue Authority
Erie, Pennsylvania**

We have reviewed the accompanying financial statements of the Erie County Gaming Revenue Authority (Authority), as of and for the period ended December 31, 2018, and the related notes to the financial statements, as listed in the table of contents. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Maher Duessel

Pittsburgh, Pennsylvania
April 5, 2019

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF NET POSITION

DECEMBER 31, 2018

<u>Assets</u>	
Current assets:	
Cash and cash equivalents	\$ 9,297,201
Notes receivable, net	<u>5,058,846</u>
Total Assets	<u>\$ 14,356,047</u>
<u>Liabilities and Net Position</u>	
Liabilities	<u>\$ -</u>
Net Position:	
Restricted - economic development	<u>14,356,047</u>
Total Liabilities and Net Position	<u>\$ 14,356,047</u>

See accompanying notes and independent accountant's review report.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

Operating Revenues:	
Gaming revenue	\$ 3,088,478
Interest income - note receivable	50,752
Total operating revenues	<u>3,139,230</u>
Operating Expenses:	
Economic Development:	
Grants awarded	5,537,397
Provision for uncollectible notes	500,000
Employee costs	159,360
Professional fees	90,454
Office space	11,584
Marketing and communications	9,535
Office expenses	7,352
Data processing	11,989
Insurance	1,161
General and meeting	7,508
Total operating expenses	<u>6,336,340</u>
Operating Income (Loss)	<u>(3,197,110)</u>
Nonoperating Revenues (Expenses):	
Interest income	<u>69,180</u>
Change in Net Position	(3,127,930)
Net Position:	
Beginning of year	<u>17,483,977</u>
End of year	<u>\$ 14,356,047</u>

See accompanying notes and independent accountant's review report.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF CASH FLOWS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

Cash Flows From Operating Activities:	
Cash received from gaming revenue	\$ 3,088,478
Cash received from borrowers	50,752
Cash paid to borrowers as loan disbursements	(2,500,000)
Cash paid to employees and for employee benefits	(159,360)
Cash paid as grant awards	(5,537,397)
Cash paid for operating expenses	(138,422)
Net cash provided by (used in) operating activities	<u>(5,195,949)</u>
Cash Flows From Investing Activities:	
Interest income	<u>69,180</u>
Net Increase (Decrease) in Cash and Cash Equivalents	(5,126,769)
Cash and Cash Equivalents:	
Beginning of year	<u>14,423,970</u>
End of year	<u>\$ 9,297,201</u>
Reconciliation of Operating Income (Loss) to Net Cash Flows Provided by (Used in) Operating Activities:	
Operating income (loss)	\$ (3,197,110)
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:	
Provision for uncollectible notes	500,000
Change in operating assets and liabilities:	
Prepaid expenses	1,161
Notes receivable	(2,500,000)
Total adjustments	<u>(1,998,839)</u>
Net cash provided by (used in) operating activities	<u>\$ (5,195,949)</u>

See accompanying notes and independent accountant's review report.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

1. General Information

The Erie County Gaming Revenue Authority (Authority) was established February 2008. The Authority was formed pursuant to the provisions of the Economic Development Financing Law, the Pennsylvania Race Horse Development and Gaming Act, and the Home Rule Charter of the County of Erie (County). The purpose of the Authority is to administer municipal grants and otherwise perform the functions of the County's Economic Development Authority.

The Authority's Board consists of nine Board members. Two of the members are ex-officio, non-voting members, namely, the Chairman of County Council or designee, and the County Executive or designee. The remaining members consist of one resident from each of the seven districts within the County, who shall be appointed by the County Executive with the consent of County Council.

The Authority is dependent on gaming revenues generated from the Presque Isle Downs and Casino. These revenues are passed on to the Authority as restricted funds.

On October 26, 2017, the Commonwealth of Pennsylvania expanded gaming legislation and made significant changes in how it was distributed. One clause affecting ECGRA sequestered \$1,000,000 of restricted gaming revenue for use by an Erie County Land Bank.

2. Summary of Significant Accounting Policies

The financial statements of the Authority have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The more significant of the Authority's accounting policies are described below.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

The Authority is considered a special purpose government operating a single government program.

Net Position

The Authority only reports restricted net position which represents constraints placed on net position used through external restrictions, reduced by liabilities related to those assets. The Authority's net position is restricted for economic development grants and loans. Of the total restricted net position, \$5.1 million represents notes receivable (net) from various borrowers as described in Note 6, and approximately \$2.8 million represents grant funding committed via award agreements but not yet spent.

The Authority's policy is to use funds in the order of the most restrictive to the least restrictive.

Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, as well as demand deposits in checking and savings accounts at a local financial institution.

Notes Receivable

As described in Note 6, the Authority has issued various economic development related notes. Notes receivable are written off when they are determined to be uncollectible. It is the Authority's policy to provide for future losses on notes based on an evaluation of the current portfolio, current economic conditions, and such other factors which, in the Authority's judgement, may impact collectability for specific notes. The allowance for uncollectible notes totaled \$1,260,000 as of December 31, 2018. As of December 31, 2018, none of the notes receivable are in default.

From time to time, the Authority awards convertible loans to organizations ("Awardee") which are required to loan those funds to third parties ("Recipient"). If the Recipient default on the loans to the Awardee, the Authority's loan to the Awardee converts to a grant. If the Recipient pays the loan back to the Awardee, the Authority will continue to receive it's payments from the Awardee. Based on the convertible nature of these provisions, the Authority recognizes these awards as grants since the likelihood of receiving funds cannot be determined, nor can they be quantified, at the time the grants are awarded.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

Risk Management

The Authority is exposed to various risks of loss related to torts (mitigated through the Pennsylvania Municipal Torts Claim Act), theft of, damage to, and destruction of assets; error and omission, and natural disasters for which the Authority carries commercial insurance. There have been no significant changes in insurance coverage since the prior year.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

3. Cash and Cash Equivalents

Custodial credit risk is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. The Authority does not have a formal policy for custodial credit risk. As of December 31, 2018, \$9,424,265 of the Authority's bank balance of \$9,674,265 was collateralized with securities held by the pledging financial institution and \$250,000 was covered by the Federal Deposit Insurance Corporation (FDIC). These deposits include amounts with a book balance as of December 31, 2018 of \$9,297,201, which are reported as cash and cash equivalents in the statement of net position.

Uninsured and collateral held by the pledging banks' trust department not in the Authority's name	<u>\$ 9,674,265</u>
<u>Reconciliation to the Financial Statements:</u>	
Insured amount	\$ 250,000
Uninsured amount	9,424,265
Plus outstanding deposits	-
Less outstanding checks	<u>(377,064)</u>
Total cash and cash equivalents per financial statements	<u>\$ 9,297,201</u>

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

4. Operating Leases

The Authority entered into an agreement with an Organization for rental of office space, which commenced in April 2015.

The Authority's base rent will be payable in equal monthly installments of \$1,452. This will be charged monthly. The total expenditures for the nine-month period ended December 31, 2018 were \$11,584.

Minimum future rentals to be paid as of December 31, 2018 are as follows:

January 2019 - December 2019	\$	17,424
January 2020 - April 2020		<u>5,808</u>
	\$	<u>23,232</u>

5. Irrevocable Gifts to Erie Community Foundation

The Authority has entered into an irrevocable gift agreement with the Erie Community Foundation (ECF). This fund is under the control of the ECF and subject to their policies and, as such, is not recorded on the books of the Authority. The market value of this fund as reported by the ECF as of December 31, 2018 was \$12.4 million. A donor-designated fund, called the Lead Asset Endowment Fund, was established to perpetually provide financial assistance to organizations designated by the settlement dated December 13, 2010 (Erie County Lead Regional Assets). During the nine-month period ended December 31, 2018, \$454,833 in distributions from this fund were awarded directly to Erie County Lead Assets.

6. Notes Receivable

On September 13, 2012 and August 13, 2013, the Authority entered into loan agreements with the Enterprise Development Fund of Erie County, Inc. (Fund) for \$500,000 and \$800,000, respectively. The purpose of the loan was to provide loans to various entities in the County area to create and retain jobs. In March 2018, the loans were restructured and combined into one loan agreement. The loan agreement requires quarterly interest-only payments at a rate of 1% per annum, until March 31, 2028. The loan has an outstanding principal balance of \$1,300,000 as of December 31, 2018. The Authority was notified in

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

2016 that an entity related to the Fund, The Greater Erie Industrial Development Corporation (GEIDC), filed for Chapter 7 bankruptcy. The Authority has considered the uncertainty surrounding the ultimate collectability of the loans in its determination of the overall allowance for uncollectible notes. The Authority staff and Board will continue to monitor this dynamic situation to confirm ongoing viability of the Fund.

In September 2014, the Authority entered into a loan agreement with the Corry Industrial Benefit Association (CIBA) for \$50,000. The purpose of the loan was to provide loans to low-income individuals for energy efficient improvements for their homes. Payments are due to the Authority when CIBA has issued a loan to an individual and CIBA receives principal payments. The loan has an outstanding principal balance of \$18,846 as of December 31, 2018.

In January 2016, the Authority entered into a loan agreement with Bridgeway Capital for \$1,000,000. The purpose of the loan was to create the Erie Growth Fund. The loan requires interest-only quarterly payments at a rate of 3% per annum. The entire principal is due January 2026. The loan has an outstanding principal balance of \$1,000,000 as of December 31, 2018.

In April 2017, the Authority entered into a loan agreement with The Progress Fund for \$1,000,000. The purpose of the loan was to provide capital to rural businesses that create jobs and invest in Erie County. The loan requires interest-only quarterly payments at a rate of 2% per annum. The entire principal is due January 2026. The loan has an outstanding principal balance of \$1,000,000 as of December 31, 2018.

In December 2017, the Authority entered into a loan agreement with 1855 Capital Fund for \$500,000. The purpose of the loan was to provide capital to technology-based businesses that create jobs and invest in Erie County. Minimum Interest, as that term is defined in the loan agreement, is due to ECGRA semiannually. Outstanding Minimum Interest, Fixed Interest, Participating Interest, and Principal are due on the Maturity Date, as that term is defined in the loan agreement. The entire principal is due December 2027. The loan has an outstanding principal balance of \$500,000 as of December 31, 2018.

In September 2018, the Authority entered into a loan agreement with Bridgeway Capital for \$2,500,000. The purpose of the loan was to create the Erie Inclusive Fund. The loan requires interest-only quarterly payments at a rate of 1% per annum. The entire principal is due December 2028. The loan has an outstanding principal balance of \$2,500,000 as of December 31, 2018.

ERIE COUNTY GAMING REVENUE AUTHORITY

NOTES TO FINANCIAL STATEMENTS

FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2018

7. Simple IRA

In September 2014, the Authority's SIMPLE IRA Plan (Plan) was established with Fidelity Advisors to provide retirement benefits to their employees. The provisions of the Plan were established by the Board of Directors who can also amend the Plan. Employees can contribute up to the IRS limits and the Authority will match up to 3% of the employee's wages. All contributions and earnings are vested immediately. Contributions made for the nine-month period ended December 31, 2018 by employees and the Authority were \$6,201 and \$3,822, respectively.



E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
MAY
2019**





April 25, 2019

James Sparber
Finance Director
Erie County Courthouse
140 W 6th Street, Room 111
Erie, PA 16501-1011

Dear Mr. Sparber:

In accordance with the Pennsylvania Race Horse Development and Gaming Act 42 of 2017, the Department is required to distribute quarterly the Local Share Assessment collected for slots to the municipalities in which a licensed gaming entity is located. This distribution is based on the local share assessment amount collected plus the slot machine license operation fee amount collected over Summit Township's budget limitation.

Erie County: \$829,599.19
Land Bank Jurisdiction: \$829,599.19

An ACH for the first quarter of 2019 payment in the amount of \$1,659,198.38 should be deposited in your bank account within 3 - 5 business days. This payment includes the slots local share assessment of \$535,574.38 and the slot machine license operation fee of \$1,123,624.00. Any reductions to the Gross Terminal Revenue (GTR) for promotional items is the result of the Gaming Bulletin 2015-01 and the Pennsylvania Supreme Court's April 28, 2014 decision in Greenwood Gaming and Entertainment Incorporated v. Commonwealth of Pennsylvania, Department of Revenue (90 A.3d 699 (Pa. 2014)).

*deposited
5/2/19*

If you have any questions, please contact me at 717-346-4004.

Sincerely,

Jennifer Heckert

Jennifer Heckert, Gaming Division Chief
Bureau of Fiscal Management

*Erie County 067-021010-042100
829,599.19 x .55 = 456,279.55*

*ECGRA 067-021050-042100
829,599.19 x .45 = 373,319.64*

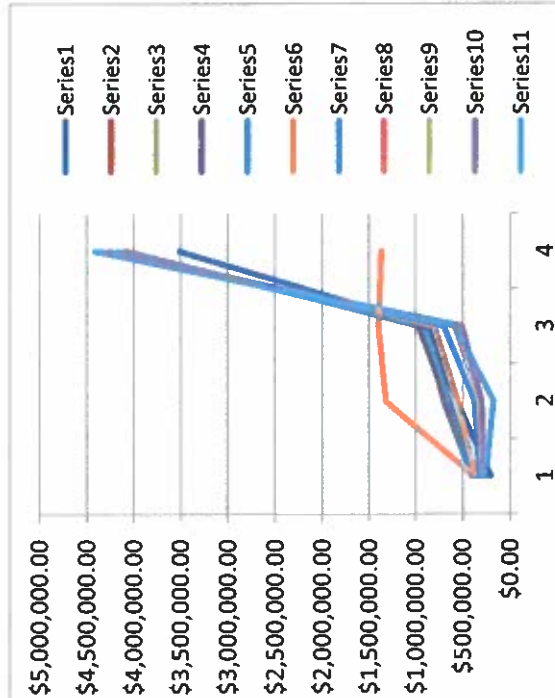
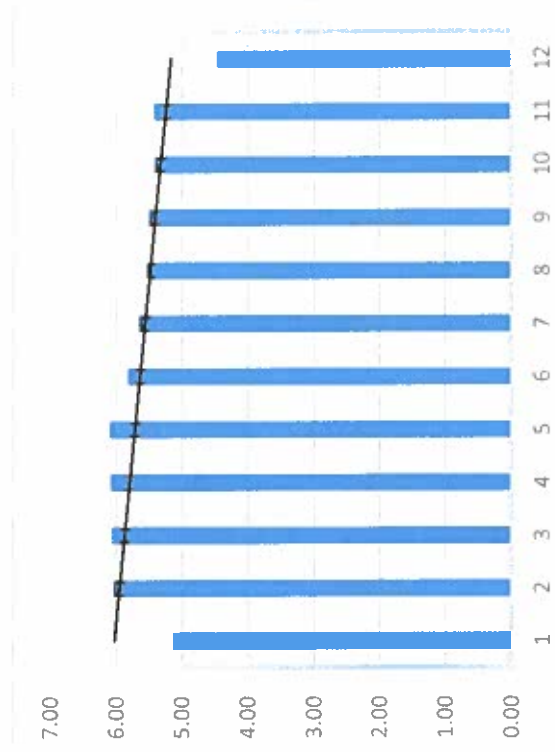
*Land Bank 067-21018-042100
829,599.19*



**Revenue Dashboard
by Quarter
2007 - 2018 YTD**



Year	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
2007	201,418.07	562,082.72	867,508.44	3,507,952.54	5,138,961.77
2008	366,211.37	672,936.98	941,125.00	4,063,561.53	6,043,834.88
2009	407,507.87	701,525.21	898,525.69	4,060,932.24	6,068,491.01
2010	385,476.85	665,559.96	962,909.94	4,073,449.24	6,087,395.99
2011	393,440.61	636,302.96	903,421.25	4,166,222.13	6,099,386.95
2012	356,241.99	554,752.50	794,443.73	4,114,583.35	5,820,021.57
2013	318,869.71	374,557.04	701,478.54	4,261,932.00	5,656,837.29
2014	281,934.65	315,628.24	584,126.03	4,350,692.65	5,532,381.57
2015	264,934.67	308,566.19	541,749.43	4,390,710.21	5,505,960.50
2016	271,003.84	300,719.61	507,757.83	4,332,642.04	5,412,123.32
2017	254,570.93	172,041.71	578,894.78	4,412,495.64	5,418,003.06
2018	375,769.51	1,317,928.22	1,394,780.33	1,362,089.40	4,450,567.46
2019	373,319.64				
2007 - 2018 YTD	4,250,699.71	6,582,601.34	9,676,720.99	47,097,262.97	67,607,285.01







Funding Opportunities	Awards
Erie School District/Mercyhurst University – PAsmart Award	\$ 500,000
Greater Erie Community Action Committee – pre-apprenticeship program	\$ 49,995
ARC Grant – Investing in Appalachia’s Future: ARC 5-year Strategic Plan	\$ 200,000
EDA – Regional Innovation Strategies Assistance to Coal Communities Program	\$ 1,000,000
Millcreek School District Foundation – tax credit	\$ 20,000
TOTAL:	\$ 1,769,995





Ridge Policy Group Activity

ECGRA April 5 – May 15 Report

RPG Relevant Meetings and Calls

- April 18 – RPG call with Sheila Silman on GECAC reentry funding opportunities (third in series of calls to help with their activities)
- May 7 – Meeting between Perry and Mark Holman to discuss ongoing activities
- May 7 – Mark Holman visited with Mercyhurst University Executives
- May 8 – Update call with Karl Sanchak, Erie Innovation District

RPG Relevant Activity

- Helped secure letter of support for GECAC's DOL Grant from state officials
- Provided background research to support GECAC's DOL Grant
- April 22 – Provided information on Second Chance Act Comprehensive Community-based Adult Reentry Program and Second Chance Pell Grant program to GECAC
- May 10 – Provided information to Perry on neighborhood rehabilitation and housing grants

Funding Opportunities Presented

Federal Opportunities:

Choice Neighborhood Grants

- **Planning Grant:** Choice Neighborhoods Planning Grants support the development of comprehensive neighborhood revitalization plans which focus on directing resources to address three core goals: Housing, People and Neighborhood. To achieve these core goals, communities must develop and implement a comprehensive neighborhood revitalization strategy, or Transformation Plan. The Transformation Plan will become the guiding document for the revitalization of the public and/or assisted housing units while simultaneously directing the transformation of the surrounding neighborhood and positive outcomes for families. Current funding is available up to \$5 million for Planning Grant awards.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Grant Occurrence: Yearly

- **Implementation Grant:** Choice Neighborhoods Implementation Grants support those communities that have undergone a comprehensive local planning process and are ready to implement their plan to redevelop the distressed public and/or assisted housing and neighborhood.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Grant Occurrence: Yearly

Neighborhood Stabilization Program

This program funding can be used to do the following:

- Establish financing mechanisms for purchase and redevelopment of foreclosed homes and residential properties;
- Purchase and rehabilitate homes and residential properties abandoned or foreclosed;
- Establish land banks for foreclosed homes;
- Demolish blighted structures;
- Redevelop demolished or vacant properties

Eligible Applicants: State and Local Governments, so long as all activities funded by NSP must benefit low- and moderate-income persons whose income does not exceed 120 percent of the area median income (AMI)

Application Dates/Occurrence: This has not been funded since 2015, but we will continue to monitor funding opportunities.

Continuum Of Care Program

The CoC Program is designed to promote a community-wide commitment to the goal of ending homelessness; to provide funding for efforts by nonprofit providers, States, and local governments to quickly re-house homeless individuals, families, persons fleeing domestic violence, and youth while minimizing the trauma and dislocation caused by homelessness; to promote access to and effective utilization of mainstream programs by homeless; and to optimize self-sufficiency among those experiencing homelessness.

Eligible Applicants: Nonprofit organizations, States, local governments, and instrumentalities of State and local governments, and public housing agencies, as such term is defined in 24 CFR 5.100, without limitation or exclusion. For-profit entities are not eligible to apply for grants or to be subrecipients of grant funds. Individuals, foreign entities, and sole proprietorship organizations are not eligible to compete for, or receive, awards made under this announcement.

Occurrence: Yearly

Self-Help Homeownership Opportunity Program (SHOP)

The Self-Help Homeownership Opportunity Program (SHOP) awards grant funds to eligible national and regional non-profit organizations and consortia to purchase home sites and develop or improve the infrastructure needed to set the stage for sweat equity and volunteer-based homeownership programs for low-income persons and families. SHOP funds must be used for eligible expenses to develop decent, safe and sanitary non-luxury housing for low-income persons and families who otherwise would not be able to afford to become homeowners. SHOP units must be decent, safe, and sanitary non-luxury dwellings that comply with state and local codes, ordinances, and zoning requirements, and with all other SHOP requirements.

Only national and regional non-profit organizations and consortia with experience facilitating innovative homeownership opportunities through the provision of self-help homeownership housing programs are eligible to apply. Applicants must propose to use a significant amount of SHOP grant funds in at least two states. Individuals are not eligible applicants for SHOP grant funds. Applications received from individuals will not be reviewed by HUD.

Land acquisition, infrastructure improvements, and reasonable and necessary planning and administration costs (not to exceed 20 percent) are the only eligible uses for SHOP grant funds. The average SHOP expenditure for the combined costs of land acquisition and infrastructure improvements cannot exceed \$15,000 per SHOP unit. Successful applicants must leverage other public and private funds to pay for the construction or rehabilitation costs of each SHOP unit.

The SHOP units must be sold to homebuyers at prices below the prevailing market price. Homebuyers must be low-income and must contribute a significant amount of sweat equity towards the development of the SHOP units. Reasonable accommodations must be permitted for individuals with disabilities in order for such individuals to meet hourly requirements. A homebuyer's sweat equity contribution cannot be mortgaged or otherwise restricted upon future sale of the SHOP unit. Volunteer labor is also required.

SHOP Grantees may award SHOP grant funds to local non-profit affiliate organizations to carry out the Grantee's SHOP program. These affiliate organizations must be located within the Grantee's service area.

Eligible Applicants: Certain national and regional non-profit organizations and consortia

Occurrence: Yearly

HUD Youth Homeless Demonstration Program (YHDP)

The goal of the YHDP is to support up to 25 communities, at least 8 of which will be rural, in the development and implementation of a coordinated community approach to preventing and ending youth homelessness and sharing that experience with and mobilizing communities around the country toward the same end.

Eligible Applicants: Nonprofit organizations, States, local governments, and instrumentalities of State and local governments. For-profit entities are not eligible to apply for grants or to be subrecipients of grant funds.

Occurrence: Yearly

Second Chance Act

We confirmed that the Second Chance Act Comprehensive Community-based Adult Reentry Program is seeking applications to implement or expand on reentry programs that demonstrate strong partnerships with corrections, parole, probation, law enforcement, and other reentry service providers. Based on this, we believe that this funding opportunity could be used to expand on your programs, not just for new efforts. More information is [here](#).

Second Chance Pell Grant

We also found some additional information on the Second Chance Pell Grant program. The program does allow Pell grant funding to go directly to students in prison. It's geared toward prisoners likely to be released within the next five years. The program is in 24 states, including students through Bloomsburg University, Lehigh Carbon Community College, IUP, and Villanova in PA. Congress is currently considering expanding this program for more broad usage of the program. For now, it seems the best way to take advantage of the program is to partner with the universities currently eligible to give the grants.

State Opportunities:

Community Development Block Grant

The Community Development Block Grant (CDBG) Program provides annual grants on a formula basis to states, cities, and counties to develop viable urban communities by providing decent housing and a suitable

living environment, and by expanding economic opportunities, principally for low- and moderate-income persons.

Eligible Applicants: Cities, counties, and states

Application Dates: Generally, applications are submitted around September of each year by the county with DCED making the final determinations for funding by the end of the calendar year

Grant Occurrence: Yearly

- **Section 108, Department of Housing and Urban Development**

If an entity receives a CDBG, they may be eligible to use a portion of the CDBG to receive a federally guaranteed loan under the Section 108 Loan Guarantee Program (Section 108) large enough to pursue physical and economic revitalization projects capable of revitalizing entire neighborhoods. This program provides communities with a source of financing for economic development, housing rehabilitation, public facilities, and other physical development projects. Loans typically range from \$500,000 to \$140 million, depending on the scale of the project or program. Under Section 108, project costs can be spread over time with flexible repayment terms, and borrowers can take advantage of lower interest rates than could be obtained from private financing sources.

Transportation Alternatives Set-Aside of the Surface Transportation Block Grant Program

The Transportation Alternatives Set-Aside (TA Set-Aside) provides funding for programs and projects defined as transportation alternatives, including on- and off-road pedestrian and bicycle facilities, infrastructure projects for improving non-driver access to public transportation and enhanced mobility, community improvement activities, environmental mitigation, recreational trail program projects, and safe routes to school projects.

Eligible Applicants: Local Transportation Safety Authorities and nonprofit organizations that oversee the administration of local transportation safety programs

Application Dates: They anticipate opening the next funding round in 2019

Grant Occurrence: Normally yearly

ARC Area Development Grant

Each year in Pennsylvania, ARC provides funding for numerous projects in the Appalachian Region in a wide range of program areas. The projects funded in the program areas create thousands of new jobs, improve local water and sewer systems, increase school readiness, expand access to health care, assist local communities with strategic planning and provide technical and managerial assistance to emerging businesses.

Eligible Applications: Local governments, community organizations, and nonprofits, including educational institutions

Application Dates: May/June to the Northwest Commission so that they can score them before sending them over in order of priority to DCED for DCED's review. DCED reviews over the summer and then invites all of the LDDs in September/October to do a more thorough review before DCED invites applications, which is done in December/January

Grant Occurrence: Yearly



Strategic Planning Committee Meeting

Wednesday, May 1, 2019
11:30am – 12:30pm
5240 Knowledge Parkway, Erie, PA 16510

AGENDA

1. Pilot Project Review
 - a. Corry Blue Zones

2. Multi-Municipal Collaboration
 - a. Erie Area Council of Governments
 - b. Jefferson Educational Society

3. Mission Main Street – Round 2 Review
 - a. Our West Bayfront
 - b. Preservation Erie
 - c. Sisters of St. Joseph Neighborhood Network





NEWS*NEWS***NEWS***NEWS***NEWS***NEWS***NEWS**

\$250,000 Investment to Reinvigorate Clinton Street Business District “Original Main Street”, North East

Investment in will reconnect Main Street businesses, community to Clinton Street District

CONTACT: Kate Philips
pahilips@parkerphilips.com
215.850.4647 | mobile

ERIE, PA (March 21, 2019) – Atop the back of a locomotive built in Erie in 1945 and permanently stationed at the Lake Shore Railway Historical Society and Museum in North East, Erie County Executive Kathy Dahlkemper and ECGRA Officials announced an investment of \$250,000 in the Borough of North East to help reinvigorate and reconnect the Clinton Business District to downtown North East. ECGRA has set aside \$2.5 million in grants over the next three years for Main Street revitalization.

“At the heart of every community across Erie County is a main street - a place to shop, meet, eat, relax, and connect,” Dahlkemper said. “As our main streets grow, so do our neighborhoods and our local economies. North East Borough and North East Township have proven that a good plan, collaboration, and smart investments can help to breathe new life back into these once-bustling corridors.”

Today’s announcement marks the beginning of the sixth round of Mission Main Street Grants. Mission Main Street grantees are required to match ECGRA’s \$1.2 million of local share gaming revenue investments, extending the reach of these valuable economic development dollars to \$2.4 million revitalizing main streets across Erie County in the past six years.

“Reconnecting North East’s charming Main Street to the ‘Original Main Street’ is a wise economic development strategy,” said Perry Wood, Executive Director, ECGRA. “As the Main Street experience expands, North East will be able to continue redevelopment efforts in partnership with local businesses, and capitalize on available economic development dollars.”

Using national best practices as models for grant making and impact investing since 2008, ECGRA has made and reported on 1,050 grants, and loans to 247 nonprofits and municipalities totaling over \$57 million of investments of local share gaming revenue.

“You can almost feel the energy building today as we envision a future with our reconnected downtown attracting visitors and people who want a vibrant community to call home,” said Pat Gerhlein, North East Borough Manager. “We are excited to put this funding to use, and continue to implement our strategic plan that includes collaboration, economic and community development.”

The Mission Main Street Grant announced today will provide direct assistance to the business community through façade improvements, energy and safety improvements, access to web-based business solutions, streetscape amenities, traffic calming techniques, pedestrian travelways, Route 89 Gateway enhancements, and revised resident/customer parking strategies.

ABOUT MISSION MAIN STREET

ECGRA’s Mission Main Street Grants is one of three *IMPACT: Neighborhoods & Communities* initiatives invested in and measured by the ECGRA board of directors with the purpose of reinvigorating neighborhoods and main corridors, boosting buy-local efforts, and combating blight.

Mission Main Street Grants were established in 2013 by the ECGRA board of directors to buttress any area recognized as a “main street” — a distinct geographic area host to small businesses, special events, historic structures, green spaces, and parks.

Mission Main Street grant guidelines, available at www.ECGRA.org, were originally written in collaboration with a volunteer committee made up of 19 municipal, nonprofit, and business leaders from across the county.

Applicants can apply for up to \$250,000 over three years for an implementation project, and up to \$10,000 for a one-year planning project. All projects require a 1:1 cash match.

ERIE MINORITY-OWNED BUSINESS ACCELERATOR

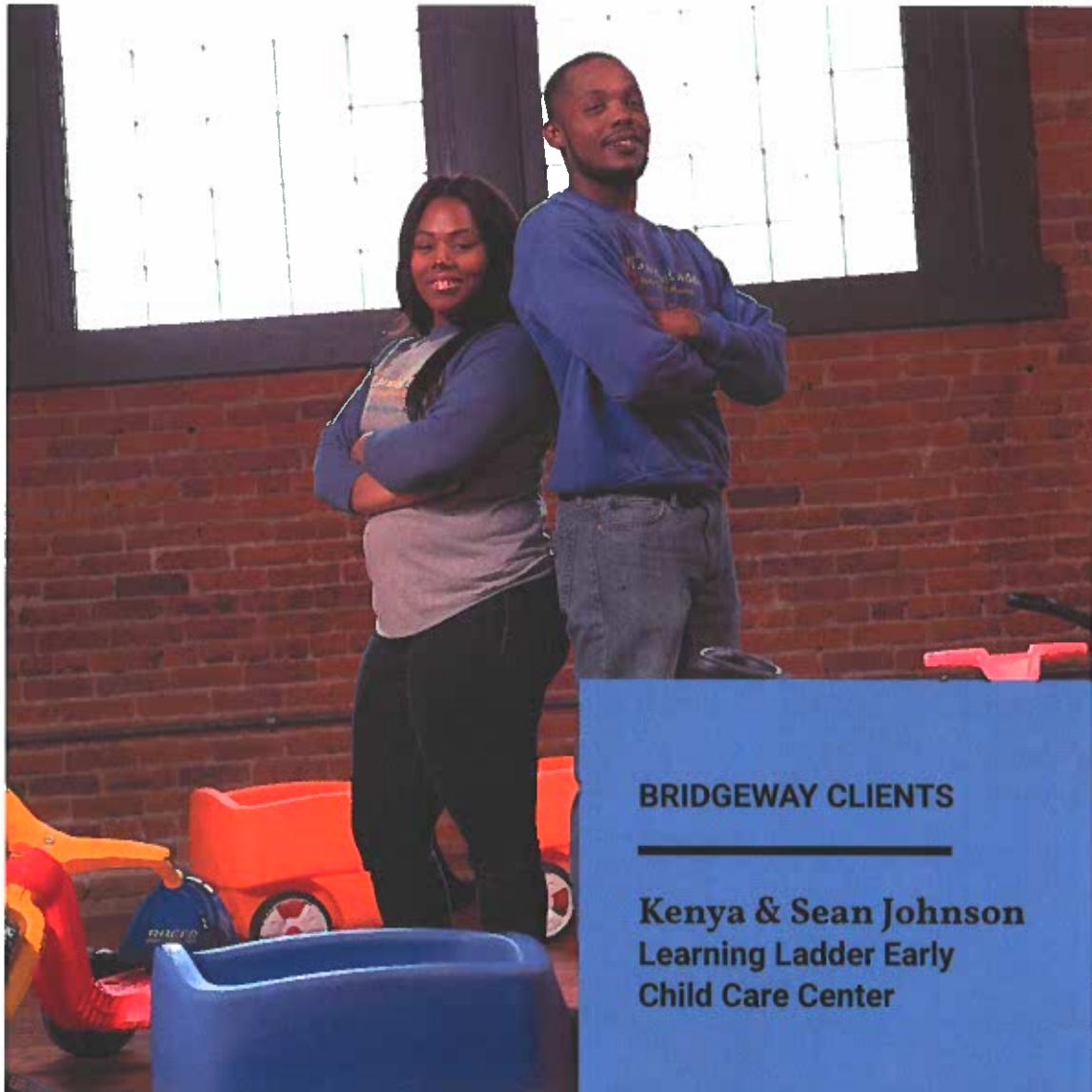
PROGRAM INFORMATION & APPLICATION



**BRIDGEWAY
CAPITAL**

Connect Opportunity with Capital

ABOUT BRIDGEWAY CAPITAL.



BRIDGEWAY CLIENTS

Kenya & Sean Johnson
Learning Ladder Early
Child Care Center

We invest in inclusive economic opportunities that create a vibrant region where all can thrive.

For the past 7 years , Bridgeway has provided patient, flexible capital and business education to ignite small business growth and develop communities in Erie. As a lender, we know what success looks like in the Erie market. We understand the passion that drives you and the challenges you face. We believe that businesses and real estate development projects can be positive forces for good. We seek entrepreneurs who use the power of business to make a difference in their communities.

GROW YOUR BUSINESS. GROW YOUR NETWORK.

When it comes to navigating entrepreneurship, we understand the passion that drives you and the challenges you face. We can help you turn obstacles into opportunities for business growth.

The Erie Minority-owned Business Accelerator provides guidance and tools to help minority entrepreneurs build and scale their companies. The program brings the latest solutions to the table and builds your network to accelerate business growth.

If you're an entrepreneur – whether that means you have just developed a business plan or have a long track record of success – and are looking to take your business to the next level, this program is designed for you. We are seeking to work with driven and focused business-owners that are ready to set a vision for business growth and plot the actions to achieve it.

PROGRAM AT-A-GLANCE:



JUNE - FEBRUARY

9 months meeting as a cohort for workshops & networking events. You'll develop a business growth plan with a trusted group of advisers.



MARCH - DECEMBER

For the next 9 months you'll take the lead on your business growth plans with access to advisers and GrowthWheel tools.



360° BUSINESS ASSESSMENT

Get a 360° view of your business & identify key focus areas to move your business forward.



4 WORKSHOPS

On the four business cornerstones of concept, customer relations, organization & operations.



NETWORKING OPPORTUNITIES

To build your network & make it work for you.



BUSINESS GROWTH PLAN

Coaching sessions & a tailored business growth plan will help you navigate challenges & opportunities.



WORK WITH EXPERTS

Access a "brain trust" of trusted experts & advisers invested in your success.



A COHORT OF ENTREPRENEURS

Connect with a cohort of entrepreneurs & navigate entrepreneurship together.

CUSTOM SOLUTIONS TO SHARED CHALLENGES.

Companies have shared challenges when growing, whatever the industry, life stage, or company size.

The Accelerator uses GrowthWheel, a cloud-based platform designed to help entrepreneurs and growing companies make decisions and take actions.

GrowthWheel breaks down 4 business cornerstones into 20 focus areas to move your business forward.

The platform allows you to work through your decisions and actions both online and using printable worksheets. This allows you to make decisions quickly and track your progress in real time. We know business moves quickly, we trust GrowthWheel to help you work more efficiently and stay focused on your business goals.



GROWTHWHEEL'S FOUR BUSINESS CORNERSTONES:

BUSINESS CONCEPT

Meeting or creating demand.

Getting the right business idea and designing the right product portfolio. Selling it to the right customer segments using the right revenue model and doing so while maintaining a strong market position.

CUSTOMER RELATIONS

Finding and keeping clients.

Networking to meet the right people. Choosing the right way to do marketing and organizing an effective sales process. Getting in the media and on the customers' agenda through communication and PR.

ORGANIZATION

Building teams and partnerships.

Finding the right ownership and board structure, recruit and develop the right employees. Outsourcing tasks through partnerships with suppliers and contractors and mapping core business processes. Having the legal framework in place for working together.

OPERATIONS

Being productive. Making money.

Making sure the right financial practices are in place and ensuring that there is enough funding for profitable investments to be made. Setting up the right production and delivery system to secure profitability, IT-systems to make operations profitable and facilities that make the operations effective.

CHARTING A COURSE FOR SUCCESS.

Grow your businesses through an action-focused process.

Over the course of 9 months, the cohort will participate in workshops, events, networking opportunities, and one-on-one meetings with business coaches. Then for the next 9 months you will put your plan into action.



360° BUSINESS ASSESSMENT

Get a 360° view on your business.

We'll start with a visual checklist that gives you a complete 360° view of your business to identify key focus areas to move your business forward. Then, working with a team of trusted business advisers, you will develop a business growth plan to set actionable goals and measure your progress.



WORKSHOPS

Navigate entrepreneurship.

Take part in 4 facilitated workshops with your cohort of entrepreneurs. The workshops will focus on GrowthWheel's four business corner stones. As a group you will explore business challenges and navigate entrepreneurship together. These sessions will be roughly 3 hours each and will occur every other month over the 9 month Accelerator.



NETWORKING

Grow your network and make it work for you.

Networking events will be scheduled over the course of the nine months and may include round table sessions, panel discussions, social networking engagements, and coffee meetings in small groups.



COACHING

Structured conversations about your business.

Your coach will help you build a custom toolbox using GrowthWheel and provide decision worksheets to help you take action. They will help hold you accountable and keep you on track.



WORK WITH EXPERTS

Access expertise to close gaps.

We'll help you identify the strengths and gaps you'll encounter as you execute your business growth plan. Then we'll help you build a "brain trust" of trusted experts and advisers invested in your success to help you close gaps.



BUSINESS GROWTH PLAN

The proving grounds.

After 9 months, you'll take the lead and test your new skills and network. The business growth plan you create will guide you. Our business coaches and your brain trust will be available during this period. You'll take the lead, but we'll stand with you to achieve your goals.

HOW TO APPLY.

We seek entrepreneurs who use the power of business to make a difference in their community.

To apply please fill out the application by May 15th and scan and email or mail to:

Blair Schoenborn
Associate Director of Strategy
bschoenborn@bridgewaycapital.org
412.201.2450 x134

TIMELINE:

- **May 15th:** Applications Due
- **June:** 360° Business Assessment
- **July:** Workshop 1
- **August:** Networking Event
- **September:** Workshop 2
- **October:** Networking Event
- **November:** Workshop 3
- **December:** Networking Event
- **January:** Workshop 4
- **February:** Networking Event | Graduation from Cohort
- **February - December:** You take the lead and test you new skills and network. Your business growth plan will guide you with access to advisers and GrowthWheel.

For information on Bridgeway's flexible financing for entrepreneurs please contact:

Jimmy Jackson
Erie Office Director
jjackson@bridgewaycapital.org
814.451.1150



Knox McLaughlin Gornall & Sennett, P.C.
120 West Tenth Street Erie, Pennsylvania 16501-1461
814-459-2800 814-453-4530 fax www.kmgslaw.com

April 3, 2019

Mr. Perry Wood
Erie County Gaming Revenue Authority
5340 Fryling Road
Suite 201
Erie, PA 16510

RE: Section 218 Agreement with
Social Security Administration

Dear Mr. Wood,

I have been in recent contact with Ms. Kristen E. Gardner, the Pennsylvania State Administrator of Social Security for Public Employees. As you may be aware, local government, school district and authority employees are not specifically eligible for Social Security, but can have such withholdings made and participate in the system if the entity has a Section 218 Agreement with the Social Security Administration. I was told that the majority of these agreements were adopted at some point between 1951 and 1955, but that there has been little to no compliance review since that time.


Ms. Gardner has determined that as the State Administrator of Social Security for Public Employees she is going to ensure that each local government entity is compliant with the Section 218 of the Social Security Act requirements so that there are no concerns with local government employee social security and Medicare eligibility in the future.

I am available to assist in this review. Ms. Gardner has indicated that you would need to authorize me to speak with her about your Agreement, and to obtain copies of the Agreement in the State's possession. You can undertake this yourself if you so desire. If, however, you wish me to do it on your behalf, please email Kristen Gardner at krgardner@pa.gov and simply indicate that I am authorized to work with her to ensure Section 218 compliance on behalf of your government entity. Please do copy me on any email you send to Ms. Gardner.

Please do let us know if you would like to discuss this further, or if you have any questions. I remain,

Very truly yours,

KNOX McLAUGHLIN GORNALL &
SENNETT, P.C.

By: 
Timothy S. Wachter





April 17, 2019

ECGRA
Perry Wood
5340 Fryling Rd Ste 201
Erie PA 16510-4672

Dear Perry,

On behalf of the women, children and staff of the Mercy Center for Women, we thank you for your special events grant of \$1,629.00 to support our 25th Anniversary Gala in October. As we experience Holy Week and celebrate the sacrifice and resurrection of our Lord, let me share a few stories of how your generosity has impacted our women and children.

'Sarah' and her two beautiful little girls moved into an apartment in a safe neighborhood and will celebrate Easter in their very own home. DayNisha and her children, recently featured in a Times News article, are excited to finally have a house to call their own. Nikki was thrilled to find an apartment and comes back to Mercy Center often to volunteer. Two new clients have moved into Mercy Center in the past week, both seeking a safe haven from domestic abuse. It is because of your support that Mercy Center is able to provide the essential programs, mentorship and job readiness skills our women need to be successful.

As we celebrate 25 years of changing lives with a touch of Mercy, thank you for being a part of the life-changing services we offer to women and their children in need.

May God richly bless you, and may you have a wonderful, happy Easter.

Blessings,

Jennie

Jennie Hagerty
Executive Director

*Dear Perry,
We cannot thank you enough
for your generous support to
the Mercy Center. ECGRA has
been committed to our mission
in helping women and children.*

In accordance with section 170(f)(8) of the Internal Revenue Code, I certify that Mercy Center for Women is a 501(c)3 charitable organization to which contributions are tax deductible. Since no goods or services were given in exchange for your gift, the entire amount is tax deductible. This letter serves as documentation of your gift and is necessary for your income tax records.





Dr. Gertrude A. Barber
Foundation

Making dreams come true.

April 22, 2019

Mr. Perry Wood
ECGRA
5340 Fryling Road, Suite 201
Erie, PA 16510

Dear Perry,

Thank you for your continued support of the Barber National Institute! Your very special gift of \$9,626.09 was processed on April 18, 2019 and will help make our **7th Annual Barber Beast on the Bay**, the **2019 Christmas Ball**, and the **2020 Art Show & Sale** a continued success. We appreciate your friendship and the difference you are making in the lives of the children and adults with disabilities we serve.

The Barber National Institute helps over 6,200 individuals with special needs in Erie, Girard, Corry, Warren, Pittsburgh and Philadelphia. Your commitment to our organization helps us continue the special work that we do, whether it's helping a child with autism learn to communicate, finding a rewarding career in the community for an adult with intellectual challenges, or providing assistance to a family through our vast array of support services. So many individuals and their families rely on the Barber National Institute every day for the programs and services they need to reach their fullest potential, and we are grateful for your commitment to helping us to fulfill our mission of **Making Dreams Come True**.

Perry, thank you and everyone at ECGRA that helped make this generous gift possible in support of the children and adults with disabilities and mental health challenges in Erie, Pittsburgh and Philadelphia regions. I wish you all the very best!

Sincerely,

Laura R. Schaaf
Director of Giving

LRS/cmh







Providing Shelter, Counseling,
Advocacy, Legal Representation,
Education & Transitional Housing for
Survivors of Domestic Violence

April 24, 2019

Erie County Gaming Revenue Authority
ATTN Perry Wood
5340 Fryling Road
Suite 201
Erie, PA 16510-4672

Dear Mr. Wood,

Thank you for your generosity in remembering SafeNet with your donation of a grant in the amount of \$1,620.00 dated 4/10/2019. Your support of our mission is very much appreciated.

One of the hardest things to do is to identify that you are in an abusive relationship. And it's even harder to then remove yourself from that situation – especially when there are children involved. SafeNet empowers individuals by providing the tools – support, counseling, legal assistance and secure shelter – to help the abused take the difficult first step in stopping the cycle of physical violence or emotional abuse.

This year SafeNet will celebrate 45 years of serving the needs of the Erie Community. We could not do it without the support of friends like you.

Warmest regards,

Linda Lyons King
Executive Director

Please save this document for your tax records. It is your acknowledgment as required by IRS regulations. No goods or services have been provided in exchange for all or part of the above cash gift.

The official registration and financial information for SafeNet may be obtained from the Pennsylvania Department of State Bureau of Charitable Organizations by calling 1-800-732-0999. SafeNet, Domestic Violence Safety Network is registered as charitable organization No. 181 under the Solicitation of funds for Charitable Purposes Act, 10 P.S. Section 162.1 et seq., and is authorized to solicit charitable contributions under the conditions and limitations set forth under the Act.





University Advancement
Alumni House • 210 Meadville Street • Edinboro, PA 16444
phone: (814) 732-2992
fax: (814) 732-2996
email: advancement@edinboro.edu

April 23, 2019

Mr. Perry N. Wood III, Executive Director
Erie County Gaming Revenue Authority
5340 Fryling Rd Ste 201
Erie, PA 16510-4672

Dear Mr. Wood:

Perry

You did something really special - you gave the gift of education. While an education touches lives in critical ways, so too does philanthropy. We are fortunate to have your loyalty and trust and are honored that you have chosen Edinboro University and its students as the recipient of your philanthropic spirit.

Every student's story is different, but each one has been impacted because of donors like you. Thank you for all that you have done and continue to do to make the university a place of opportunity and excellence for our students.

On behalf of the Edinboro University and our Foundation, thank you for your generous gift. You are a great example of the significant impact donors can have on students' lives -- and through them -- on our world.

Thank you for your support!

Sincerely, .

Julie Chacona

Julie A. Chacona
Director of Development

P.S. The impact of your gift to Edinboro University may be doubled or possibly tripled! Please check with your HR Representative to see if your company sponsors a matching gift program .

Gift Amount: \$7,668.00
Gift Type: Business Check 2661 dated 4/10/2019
Designation: Art 100

Your contribution may be tax deductible as provided by law. Please retain this document for tax filing purposes. Unless otherwise indicated, no substantial donor benefits were associated with this gift.

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University Advancement
Alumni House • 210 Meadville Street • Edinboro, PA 16444
phone: (814) 732-2992
fax: (814) 732-2996
email: advancement@edinboro.edu

April 23, 2019

Mr. Perry N. Wood III, Executive Director
Erie County Gaming Revenue Authority
5340 Fryling Rd Ste 201
Erie, PA 16510-4672

Dear Mr. Wood:

You did something really special - you gave the gift of education. While an education touches lives in critical ways, so too does philanthropy. We are fortunate to have your loyalty and trust and are honored that you have chosen Edinboro University and its students as the recipient of your philanthropic spirit.

Every student's story is different, but each one has been impacted because of donors like you. Thank you for all that you have done and continue to do to make the university a place of opportunity and excellence for our students.

On behalf of the Edinboro University and our Foundation, thank you for your generous gift. You are a great example of the significant impact donors can have on students' lives -- and through them -- on our world.

Sincerely,

Marilyn K. Goellner, '01 '17, CFRE
Vice President

Thank you to the EGRA Board!

P.S. The impact of your gift to Edinboro University may be doubled or possibly tripled! Please check with your HR Representative to see if your company sponsors a matching gift program .

Gift Amount: \$2,124.00
Gift Type: Business Check 2660 dated 4/10/2019
Designation: Highland Games

Your contribution may be tax deductible as provided by law. Please retain this document for tax filing purposes . Unless otherwise indicated, no substantial donor benefits were associated with this gift.

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11-11-11

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Caring since 1912

Residential and Community Services
Providing Quality Care for People with Developmental Disabilities

Erie Homes for Children and Adults, Inc.

226 East 27th Street Erie, Pennsylvania 16504 (814) 454-1534 Fax (814) 452-6723

April 23, 2019

Board of Directors

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President

Michelle Robertson
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Edwin W. Smith, Esq.

James Thomas, Jr., M.D.

Benjamin Wilson

Perry Wood
Erie County Gaming Revenue Auth
5340 Fryling Rd, Suite 201
Erie, PA 16510

Thanks Perry + Authority!

Dear Mr. Wood:

Thank you for your continued support of EHCA (Erie Homes for Children and Adults) with \$1,000.00 by sponsoring the Spring Speakeasy gala. Proceeds from this year's event will benefit the entire agency, as they will be directed toward the EHCA Endowment. We hope you plan to join us on Friday, May 3rd at the Concourse of Union Station as we open a speakeasy for one night only!

We are looking forward to trying heavy hors d'oeuvres from a menu created specifically for this event, enjoying a cocktail or three from the open bar, and dancing to some great music by DJ Shawn Steele. Your sponsorship allows six individuals to attend the gala (valued at \$600.00). Have your guests call to pre-register to use our fast lane at check-in. Also included with your sponsorship is an advertisement displayed on event night. Just remember to speak easy, and no snitches allowed!

Your generosity helps provide quality services to over 400 people every day in three Pennsylvania counties. Please feel free to contact Karyn Langdon at 814-315-1803 or via email at karyn.langdon@ehca.org for more information.

Sincerely,

Charles Walczak
Chief Executive Officer

Jonathan Rilling
VP of Marketing, Advancement & Communications

Thank you Perry!

Chief Executive Officer

Charles R. Walczak, MBA, FACHE

extraordinary people. extraordinary programs

Your Bequest Will Leave a Legacy for the Children and Adults We Serve



100
100
100
100
100



April 23, 2019

Perry Wood
Erie County Gaming Revenue Auth
5340 Fryling Rd, Suite 201
Erie, PA 16510



Dear Mr. Wood:

Thank you so very much for your sponsorship for the annual Victory Ride of EHCA (Erie Homes for Children and Adults, Inc.). The support of our community for this event has truly been overwhelming. Cash, in-kind donations, registrations for the ride and guests at the party continue to grow, thanks to generous people like you!



Aaron and Sammi from EHCA
-captains for the Victory Ride.

More than 40 EHCA residents and program participants - as well as a friend of the agency that had previously never been able to ride - were able to experience the wind in their faces last year thanks to some very dedicated sidecar owners, members of the Christian Motorcyclists Association that added their trikes to the Resident Ride, and the Chrome Angels that led and followed our riders to help ensure their safety, as did members of Leader of Men. The Enforcers and Chrome Angels also helped plan the ride and event, which only shows the amount of support that the motorcycle community and community at large have shown for the Victory Ride!

Hundreds of riders came out for the Destination Ride and after-party, and a great group of volunteers kept everything running smoothly. Your contribution will make Victory Ride 2019 an even bigger success, helping us in our mission to assist people with disabilities to live rich and fulfilling lives. We think that Shades Beach Park is the perfect venue for Victory Ride 2019, scheduled on Saturday, August 24. With plenty of space for music, raffles, games, and awesome event merchandise, you will definitely want to be there - even if you don't ride! Our clients and everyone who cares about them are extremely grateful for your generosity. You can learn more about EHCA and the Victory Ride at ehca.org/upcoming-events, or by contacting Karyn Langdon at 814-454-1534 or karyn.langdon@ehca.org. I look forward to seeing you on August 24!



My sincerest thanks,

Jonathan Rilling
VP of Marketing, Advancement
and Communication

Thank you Perry & ECORA!



Therese from EHCA and Doc from the Christian Motorcyclists Association are great friends after riding together for several years.

EHCA is a 501(c)(3) non-profit human service organization and all gifts are tax deductible to the full extent allowed under IRS regulations. No goods or services were provided as a result of this donation.





Asbury Woods
The woods are calling.

ANDREW J. CONNER
NATURE CENTER
BROWN'S FARM
GREENWAY TRAIL

4105 Asbury Road • Erie, Pennsylvania 16506 • 814.835.5356 • asburywoods.org

April 25, 2019

Mr. Perry Wood, Executive Director
ECGRA
5340 Fryling Road Suite 201
Erie, PA 16510-4672

Dear Mr. Wood, *Perry,*

Thank you! Your recent sponsorship grant to Asbury Woods is much appreciated. As discussed, this sponsorship will be recognized at Maple Festival, Scary Creature Feature and Winter Wonderland. Your gift helps us positively impact the lives of more than 70,000 people who experience Asbury Woods each year. From summer campers to long-time volunteers, from school children to avid trail users, we strive to provide a place where everyone can enjoy nature.

I'm very grateful to you and all our donors who support Asbury Woods and make moments in the Woods possible. Donations are critical to our ability to protect the land, maintain the trails, offer educational programs for all ages, and provide natural recreational opportunities.

Thank you once again and hope to see you in the Woods and on the trails very soon.

Sincerely,

Jennifer A. Farrar
Jennifer A. Farrar, CFRE
Executive Director
814-836-6189

Asbury Woods Partnership is a tax-exempt 501 (c) (3) organization which received your contribution of **\$876.60** on **4/15/19**. No goods or services were given for your donation, therefore the full amount of your donation is deductible for federal tax purposes. **Please retain this letter for your tax records.**

*Many thanks for
supporting our
community events!*



New Mead Park bathrooms to be completed by September

BY SARA JUKES
sara@thecorryjournal.com

New bathrooms are in the future for Mead Park, one across the road from a Perry Springs pavilion and another at a main playground close to Nichols Lodge.

The project is part of a Mead Park Phase 1 Restrooms Project and will include constructing new restroom facilities as well as adding a level of safety and security to the park.

Mead Park Association and Mead Park steering committee will be doing this project in conjunction with the city, City Manager Jason Biondi said at Thursday's Corry City Council planning session.

Phase 1 is a part of a Master Site Plan that is made possible through donations and grants received from Erie County Planning office greenways, Pennsylvania Department of Conservation and Natural Resources (DCNR), Erie County Gaming Revenue Authority (ECGRA), Corry Community Foundation, the Arlene H. Smith Charitable Foundation, and the Mead Park Board has put several thousand dollars in to the project as well.

The master site plan is a 10- to 15-year plan, which will also eventually include additional and more visibly outlined parking, building renovations, a new maintenance building, upgrades to the amphitheater and seating, more defined trails with the addition of markers and new playground equipment.

◀ See Bathrooms, P.2

BATHROOMS

(Continued from front page)

During Phase 1, pavilions and picnic tables will be reviewed and replaced for safety purposes, Johnson said.

"We're increasing and updating security in the park," Johnson said.

Phase 1 was scheduled to start in spring 2018, but was pushed back due to unforeseen delays, according to Maddie Johnson, treasurer of Mead Park Association board of directors and chairwoman of the Mead Park steering committee.

"I thought we were going to start building last year, at this time but because of planning delays, timelines, work schedules and so on, it's gotten pushed into this year," Johnson said. "We're not pleased, but we are pleased that it's moving forward. It's just slower than anticipated."

The Perry Springs restroom project was sent to DCNR last week and the restrooms near Nichols Lodge should be sent to DCNR in the next week, Johnson said.

"DCNR has three to four weeks to review those plans and recommend any changes," Johnson said. "Hopefully there won't be any."

Perry Springs is the first picnic area on the right when using the baseball field entrance, located at the south end of the park.

To build the bathroom across from the Perry Springs pavilion, the Mead Park Association's engineer, Joshua Chestney from Stifflet McGraw, of Hollidaysburg, Pa., submitted a general permit registration to the Pennsylvania Department of Environmental Protection.

A notice of the permit registration was received and filed at Monday's Corry City Council meeting.

The permit registration states the new lines will mean disturbing existing wetlands and a stream.

The letter says a water and electric service will be extended from Mead Avenue. It also states this

project gives the opportunity to extend the water line to three additional pavilions and there is an existing sanitary sewer line in the west part of the park for the restroom near Perry Springs to tie into.

Those restrooms will have basic facilities for men and women but the restrooms to be built near Nichols Lodge will have heat, electricity and facilities for men, women and a family option with a diaper changing table, all handicap accessible, Johnson said.

"It'll be able to be open basically year-round," Johnson said. "Which is something that we have never had at the park."

The primary consideration of all existing plans for upgrades and new buildings is to maintain the historical integrity of the park, relating to all the stonework and the rustic appeal of existing structures, Johnson said.

"That was one of the key points in all of our grant applications and funding requests," Johnson said.

After DCNR is done reviewing plans, a bid package can be put together for companies to bid on by the end of May, Johnson said. She is hoping contracts can be awarded for the restrooms project in July and to have the restrooms completed in September.

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OUR VIEW

Minority entrepreneurs getting boost

The Issue: More minority-owned businesses
Our view: Accelerator offers promise

It was fitting that the launch of the Erie Minority-Owned Business Accelerator on Wednesday evening took place at Learning Ladder Early Childhood Education in the 2500 block of Peach Street. Learning Ladder's owners, Kenya and Sean Johnson, are well down the path to which the would-be minority entrepreneurs at the accelerator kick-off aspire. They received a \$150,000 loan in 2016 from Bridgeway Capital to buy the building they had been leasing for their day care center.

The Pittsburgh-based Bridgeway, which has had an Erie office since 2012, is what is known as a community development financial institution. It's a private nonprofit that focuses on providing affordable business loans in places marked by disinvestment and low wealth for ventures that might not be eligible for traditional bank financing.

To that end, Bridgeway and the Erie County Gaming Revenue Authority in December announced the formation of the Erie Inclusive Fund, a \$5 million investment pool to encourage minority entrepreneurship in the county. Bridgeway will match dollar for dollar the \$2.5 million being invested by ECGRA, with a commitment to invest half the money in minority-owned businesses over three years.

The Minority-Owned Business Accelerator, launched Wednesday, aims to put budding entrepreneurs in the minority community on the road to success and growth. It is being funded with a \$300,000 grant from ECGRA.

Both the fund and the accelerator are aimed at addressing a dearth of minority-owned businesses in the region. ECGRA Executive Director Perry Wood said in December that minorities in Erie County own businesses at less than half the national rate.

About 25 prospects for the accelerator attended Bridgeway's informational presentation and were invited to apply to be part of it. Six businesses or potential start-ups will be chosen to participate in the first accelerator "cohort."

The owners of the six businesses will receive extensive mentoring and support from June to February through workshops and networking events as they develop plans to build and scale their companies. The owners will then be asked to take the reins in executing their plans with further guidance along the way.

Businesses not chosen for the first accelerator cohort — the focus will be on finding people "with the drive and focus to get it done," Bridgeway's Blair Schoenborn told the group — will receive mentoring on how to get ready for the next one. One goal of the accelerator program, officials said, is to build an alumni network over time that can serve as a source of inspiration and support for other minority entrepreneurs.

The Minority-Owned Business Accelerator and the Erie Inclusive Fund are purposeful efforts to ensure all Erie residents benefit from future economic improvements. ECGRA and Bridgeway deserve kudos for having the vision to pursue them.

**ERIE
NEXT**

Summer jobs program gives youth leg up

The Issue: Summer Jobs and More returns
Our view: Program expands horizons

If Erie's Bishop Dwane Brock, dynamic orator and force for change, has a mantra it might be this: Nothing stops a bullet like a job.

He's correct. Work imparts dignity and meaning and can be the ladder to scale barriers — social, economic, geographic — that prevent too many in Erie from realizing their full potential.

A quiet press release announcing the sixth session of the Summer Jobs and More program landed in recent days with little stir. Through the program, more than 780 disadvantaged young people have been employed by businesses, nonprofits and other agencies since 2014.

It has become a fixture in a slowly growing suite of options that help young people master soft skills, enter the workforce and open their imaginations to possibilities that might not be readily visible from their home neighborhoods. Erie County government, the Erie County Gaming Revenue Authority and the Erie Community Foundation make the Summer JAM program possible.

Its challenging origins should not be forgotten amid its success. It was just six years ago that Brock, of Victory Christian Center, Erie County Councilman Andre Horton, Gary Horton of the Urban Erie Community Development Corp., the Erie chapter of the NAACP and others marched to the Erie Community Foundation and lobbied others, exhorting them to act in the face of escalating gun violence that telegraphed nihilism and hopelessness and claimed young lives.

Erie County government, the Community Foundation and ECGRA acted on their concerns and established a fund to create the program that has steadily grown. Then-Mayor Joe Sinnott, meanwhile, walked. He said the city's limited resources were focused on policing violence and that the city offered youth summer jobs in parks operations and elsewhere.

It is welcome that Mayor Joe Schember, making good on a campaign promise, has budgeted \$20,000 to lend city support to the program this summer. The mayor has become a leading voice in an overdue movement to confront the community's racial and economic divides with intention.

While consensus is growing about the need to pursue inclusion, not all agree on how to achieve it. Some, for example, advocate community benefits agreements — contracts that mandate that multimillion-dollar economic development projects benefit affected communities. Others embrace a more individualistic approach.

The success of the summer jobs program, which emerged from an urgent, difficult conversation, witnesses to the value of speaking up, listening and acting.

Those eligible for Summer JAM, people ages 16 to 21 from low- to moderate-income households, should not overlook this resource. The first orientation meeting is Monday from 5 to 7 p.m. at the Booker T. Washington Center, 1720 Holland St., with seven more scheduled at locations throughout the county. The schedule can be found at www.gecac.org/summer-jam.



Erie Times-News

Wednesday, April 24, 2019

Serving our readers since 1888



Edinboro Beehive conjures park nostalgia

Students, faculty lend hands to Conneaut Lake Park marketing, signs, operations

By Jim Martin
jim.martin@timesnews.com

EDINBORO — Jim Becker, executive director of the Economic Progress Alliance of Crawford County that operates Conneaut Lake Park, said the 127-year-old park needs to trade on its strengths.

"We are not Waldameer," he said. "We are not Six Flags. We are a vintage amusement park."

To communicate that message, Conneaut Lake Park management turned to a team of students and faculty at Edinboro University of Pennsylvania.

That team, part of the Northwest Pennsylvania Innovation Beehive Network, a grant-funded collaboration between Edinboro

University, Gannon University, Mercyhurst University, Penn State Behrend and the Erie County Public Library, unveiled some of the work it has produced over the past few months during a news conference Tuesday morning at Edinboro's Baron-Forness Library.

While some of the Beehive collaborations involve more than one school, Edinboro University's Center for Branding and

Communication and Strategic Communication worked alone with the park on this project, developing a series of vintage-look posters that can be used for advertising and sold in the park's gift shop.

One poster features the 81-year-old Blue Streak roller coaster. Another offers a nostalgic look at Camper Land. Another showcases Hotel Conneaut, built in

See PARK, A5

What's a beehive?

A grant-funded collaboration between Edinboro University, Gannon University, Mercyhurst University, Penn State Behrend and the Erie County Public Library that provides free assistance to regional entrepreneurs and organizations in areas such as public relations, advertising, graphic design and web design; business development and analysis; engineering and product design, and business and intelligence services.

PARK

From Page A1

1903. The final poster shows off Splash City, built in 1986.

Edinboro students also have conducted an analysis of park operations, developed a public service announcement for radio and taken control of its social media accounts for the publicly owned amusement park.

Cassandra Reese, an instructor of interactive and graphic design at Edinboro, said she was proud of the work produced by student artists.

"I think the team really communicated the feeling of the amusement park, the vintage timeless quality that Conneaut Lake Park represents," she said.

The artwork didn't end with the posters.

"Since last August, we have had teams working on poster designs, signage within the park, park maps and illustrations of mascots," she said.

Inspired by those drawings and the park's historic mascot, mothballed years ago, Connie Otter — as in Conneauter — was introduced to the public in full costume Tuesday morning. Becker said the image of Connie Otter will be seen on signs throughout the park this coming summer, including the signs that set height requirements for each ride.

Becker, who explained the park recently rebuilt the third hill of the Blue Streak, said the promotional efforts come at a time when Conneaut Lake is starting to make

progress, retiring more of its debt, increasing its paid attendance and unveiling a new Ferris wheel this year.

"We are starting to see the daylight at the end of the tunnel," he said.

The amusement park isn't the only one that stands to benefit.

Scott Gladd, art director for the Beehive Network, said students were able to work in a professional, agency-like setting and learned to respond to the needs of a client.

"They leave the school knowing how to speak to clients and knowing how to work on projects in a time frame that is a real-world time frame," he said.

Abigail Deweyer, a senior from Eldred, in McKean County, who served as design leader said she's proud to have helped breathe new life into an old park. She was in a group that worked on the mascot design and still has work to do on a park map.

"Conneaut Lake Park is a community treasure," she said. "It was close to my heart."

Tony Peyronel, executive director of the Edinboro Beehive, said the university's students and faculty have already worked with more than 50 clients, many of them startups.

This project was special, he said.

"I have been here for 27 years now," he said. "I have never been linked to a project this significant and this much fun."

Jim Martin can be reached at 870-1668 or by email. Follow him on Twitter at www.twitter.com/ETNMartin.



GOOD MORNING

Presque Isle Lighthouse projects underway



Ron Leonardi

Michael Sullivan toured the grounds at the Presque Isle Lighthouse on a recent day, surveying masonry restoration work on the brick living quarters and chimneys of the peninsula landmark.

Sullivan, lighthouse executive director, is overseeing \$140,000 of improvements, most of which are expected to be completed when the lighthouse opens for public tours May 23.

"The whole idea was to get the outside of the house buttoned up and to stop the leaking," Sullivan said. "We have some cracked walls and some cracked ceilings. When visitors come to the lighthouse this summer, they're going to see the house the way it was in the late 1800s. The brick is being taken back to the terra cotta color it was originally. There's no paint on it, there's no mold on it, there's no black acid rain. It looks absolutely gorgeous."

In early April, masonry crews began power-washing the structure's brick and stone, and are now repointing the structure.

When the mortar work is complete, crews will give the brick and stone another power-washing to remove dust and debris. Additional repointing to address leaking issues is scheduled for the lighthouse tower. The masonry improvements will cost \$60,000.

Another project involves the installation of a handicap-accessible ramp on the west side of the lighthouse. A \$15,000 grant awarded in 2018 by the Erie County Gaming Revenue Authority is earmarked for construction of the ADA-compliant ramp.

That ramp will connect to a new outdoor porch, built of composite materials and measuring 6 feet wide and 22 feet long. Cost is \$5,000. The lake room, an addition built onto the north side of the living quarters in the 1970s, has been torn down and the porch will be rebuilt in its place.

Crews also will complete construction on sidewalk areas around the perimeter (\$5,200) and construction and renovation of cabinetry in the operations center's gift shop (\$10,000).

The season's final major renovation project is targeted for mid-September, when crews will install a new thatched roof on the living quarters, new copper gutters and new copper flashing.

That project carries a \$45,000 price tag.

The improvements are funded through 2018 and 2019 operating capital from ticket and gift shop sales, Sullivan said.

Restoration of the interior — a project estimated at several hundred thousand dollars — is tentatively scheduled to begin next winter at the earliest, Sullivan said.

For the third straight year, the lighthouse will be open seven days a week from late May through Labor Day. A \$300,000 operations center, including a gift shop, opened in 2018, which helped boost attendance by about 15 percent from 2017.

From May 24 through Labor Day in 2018, an estimated 45,000 visitors either toured the grounds for free, paid \$3 to tour the house living quarters or paid \$6 to climb the 78 stairs to the deck of the 68-foot tower.

Visitors from every state and 43 countries toured the grounds in 2018, Sullivan said. The latest batch of improvements should only enhance visitors' lighthouse experience this spring and summer.

Erie Times-News staff writers share their views from behind the scenes, stories and bylines. Ron Leonardi can be reached at 870-1680. Send email to ron.leonardi@timesnews.com.



North East gets \$250,000 grant

By Times-News staff

NORTHEAST — North East Borough will use a \$250,000 investment to assist in reconnecting its Clinton business district to downtown.

The borough received the grant from the Erie County Gaming Revenue Authority in the launch of the sixth round of Mission

Main Street grant awards. ECGRA has set aside \$2.5 million in grants over the coming three years for Main Street revitalization.

"Reconnecting North East's charming Main Street to the 'Original Main Street' is a wise economic development strategy," said Perry Wood, ECGRA executive director. "As the

Main Street experience expands, North East will be able to continue redevelopment efforts in partnership with local businesses, and capitalize on available economic development dollars."

The grant will provide direct assistance to the business community through facade improvements, energy and safety

improvements, access to web-based business solutions, streetscape amenities, traffic calming techniques, pedestrian travelways, Route 89 gateway enhancements and revised resident/customer parking strategies, according to ECGRA.

"You can almost feel the energy building today as we envision a future with

our reconnected downtown attracting visitors and people who want a vibrant community to call home," said Pat Gerhlein, North East Borough manager. "We are excited to put this funding to use, and continue to implement our strategic plan that includes collaboration, economic and community

development."

Mission Main Street grant guidelines are available at www.ECGRA.org. Applicants can apply for as much as \$250,000 over three years for an implementation project and up to \$10,000 for a one-year planning project. All projects require a 1-to-1 cash match.



RESOLUTION NUMBER 4, 2019

Resolution to adopt the Funding for the Summer Jobs & More Program

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government, businesses, and citizen groups working together in a public-private partnership to address the needs of youth development;

Whereas, the Economic Development Financing Law recognizes that economic insecurity due to unemployment is at any time a serious menace to the people of the Commonwealth in areas of urban and rural blight;

Whereas, the Economic Development Financing Law states expressly that entities like ECGRA may have as one of its purposes the alleviation or elimination of unemployment;

Whereas, ECGRA's Strategic Plan recognizes that regional asset funding is to provide basic services that address the needs of our most vulnerable, including youth that are challenged by circumstances of economic disadvantage;

Whereas, programs that develop the next generation through employment opportunities and career pathways are necessary components of a healthy community;

Whereas, Erie County Council and multiple private and nonprofit funders have approved matching funds for the Summer Jobs & More Program (the "Program") to the extent outlined in attached Exhibit "A" meeting ECGRA's minimum 1-1 match (the "Match Funding")

Whereas, the funders have requested \$150,000 from ECGRA ("ECGRA Funding");

Whereas, the Match Funding and ECGRA Funding represent the total funding for the Program (the "Program Funding");

Whereas, additional funding has been applied for through the organization acting on behalf of the Workforce Investment Board and other financial partners that could possibly enhance or replace Program Funding this fiscal year ("Supplemental Funding");

Whereas, ECGRA believes, as a good steward of the Gaming Funds, that, in the event that Supplemental Funding is received this fiscal year, the amount of the ECGRA Funding shall be proportionately reduced by a fraction representing the ECGRA Funding divided by the total Program Funding;

Whereas, ECGRA declares the milestones are to be measured throughout the summer of 2019 and analyzed in accordance with the Program contract;

Whereas, ECGRA believes the stipulations resulting from the careful deliberation of Erie County Council on reporting and the use of Erie County funding creates a wise and appropriate framework to be applied to ECGRA funding as well;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing

Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt the summer jobs pilot project to the extent outlined in this Resolution and attachments.

On the motion of _____, seconded by _____.

This resolution was passed on the 11th day of April 2019 by a vote of ____-____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
April 11, 2019

ATTEST:

Secretary, ECGRA

Request for Funding – 2019 Erie County Summer Jobs and More (JAM) Program

Since 2014, Erie County government has worked with the Erie County Gaming Revenue Authority and The Erie Community Foundation to provide funding for the Summer JAM Program, which creates employment opportunities for young adults. These participants – all ages 16 to 21 – receive training in the soft skills needed to become successful employees, and then apply those skills on the job at area businesses.

In its sixth year, Summer JAM already has a record of success that proves its value to its employer partners: In 2018, the program saw a 94 percent success rate, with 183 young participants successfully completing the summer employment. To date, approximately \$1.6 million has been invested into this initiative while assisting over 780 youths in the county.

Now, Summer JAM is ready to grow. With more employers joining the effort, participants will be exposed to a greater variety of industries and operations. It is those on-the-job experiences that can lead young people to pursue paths to education or pique their interest in future careers – scenarios that reflect not just the goal of Summer JAM, but an essential outcome for our community overall.

The young participants have pledged to attend training and to become hard-working members of the local workforce.

Erie County and other leaders are committed to securing this future with continued funding that provides for the training and employment of Summer JAM's young participants. We need your support to continue this winning formula for our community's future.

Current 2019 Major Funding Commitments:

Erie County	\$150,000
ECCGRA	\$150,000
Erie Community Foundation	<u>\$ 60,000</u>
	\$360,000

11-11-11



RESOLUTION NUMBER 5, 2019

Resolution to Adopt the 2019-20 Budget

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, hereby adopts its 2019-20 Budget, to the extent outlined in the attached Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on the 11th day of April, 2019 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

April 11, 2019

ATTEST:

Secretary, ECGRA



Erie County Gaming Revenue Authority

Draft Budget

2019-20

Expense	<u>2018-19</u> <u>Budget</u>	<u>2019-20</u> <u>Budget</u>
62100 · Contracted Services		
62110 · Auditing Fees	11,000.00	11,500.00
62120 · Government Relations Services	50,000.00	58,000.00
62130 · Professional Services	36,000.00	36,000.00
62140 · Legal Services	35,000.00	35,000.00
62145 · Website Design	4,000.00	4,000.00
62150 · Payroll Services	1,200.00	1,500.00
Total 62100 · Contracted Services	<u>137,200.00</u>	<u>146,000.00</u>
62800 · Facilities & Equipment		
62840 · Office Equipment	5,000.00	5,000.00
62890 · Rent	18,000.00	18,000.00
Total 62800 · Facilities & Equipment	<u>23,000.00</u>	<u>23,000.00</u>
65000 · Office Administration		
65010 · Books, Subscriptions, Dues	4,000.00	3,500.00
65020 · Postage	600.00	500.00
65030 · Printing	1,200.00	1,000.00
65040 · Office Supplies	2,800.00	2,800.00
65050 · Cell Phone	2,200.00	2,200.00
65060 · Copier Lease	2,200.00	4,200.00
65070 · Copier Printing Costs	3,500.00	2,000.00
65080 · Bank Fees	50.00	200.00
65085 · Professional Development	5,000.00	5,000.00
65090 · Meeting Expenses	5,000.00	5,000.00
65095 · Miscellaneous Expense	250.00	250.00
Total 65000 · Office Administration	<u>26,800.00</u>	<u>26,650.00</u>
65100 · Other Types of Expenses		
65105 · Outreach	12,000.00	12,000.00
65110 · Advertising	12,000.00	12,000.00
65115 · Phone/IT/Fax	18,000.00	18,000.00
65120 · Insurance	9,800.00	9,850.00
65150 · Travel	8,000.00	9,000.00
Total 65100 · Other Types of Expenses	<u>59,800.00</u>	<u>60,850.00</u>
66000 · Payroll Expenses		
66005 · Salaries & Wages	196,000.00	201,000.00
66010 · FITW Tax	15,000.00	15,100.00
66015 · FUTA Tax	175.00	150.00
66020 · PASUI Tax	2,000.00	2,000.00
66500 · Retirement	6,000.00	9,000.00
Total 66000 · Payroll Expenses	<u>219,175.00</u>	<u>227,250.00</u>
7000 · Reserve for Uncollectable Notes	<u>0.00</u>	<u>0.00</u>
Total Expense	<u>465,975.00</u>	<u>483,750.00</u>



RESOLUTION NUMBER 6, 2019

Resolution to enter into an agreement with the Partnership for a Healthy Community to fund a Pilot Project for the Blue Zones Initiative

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of public health in promoting Erie County and its competitive advantages; and

Whereas, ECGRA seeks to use gaming funds as a catalyst to assist economic development agencies in assessing Erie County's economic assets and to devise a strategy to promote the county's workforce capabilities through public health; and

Whereas, the Partnership for a Healthy Community is engaged in economic development for Erie County and leading a coalition of economic development entities in the healthcare sector; and

Whereas, the eligible applicant is awarded a Pilot Project grant totaling \$100,000, disbursed in two equal payments of \$50,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreement with the **Partnership for a Healthy Community** so Erie County can explore the effectiveness of the Blue Zones Initiative.

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of May 2019 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

May 16, 2019

ATTEST:

Secretary, ECGRA

Blue Zone Project- Corry Expansion

Pilot Project Grant Program

Partnership for a Healthy Community

Mrs. Carrie Ennis
606 West 2nd Street
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LOI Form

Question Group

Project Name*

Blue Zone Project- Corry Expansion

Name of organization*

Partnership For a Healthy Community

Brief description of the organization*

Please include your mission statement, a brief history of the organization, and how the project is part of your mission.

The Partnership for a Healthy Community (Partnership) is a 501c3 that was originally established under the Pennsylvania Department of Health's State Health Improvement Plan that began in 1999 and was referred to as the "SHIP". SHIP-Affiliated, community-based health improvement partnerSHIPS worked with the Pennsylvania Department of Health to help improve health status and eliminate barriers to good health for all who resided within the Commonwealth of Pennsylvania. The Pennsylvania Department of Health and community partnerSHIPS had mutually agreed to share responsibility and accountability for improving the health status of all residents. This design was a perfect foundation to transition for the Partnership for a Healthy Community to implement the Community Health Improvement Plan (CHIP). The Partnership's focus shifted from a State-driven initiative to a locally-driven initiative. The current Partnership is comprised of executives from UPMC- Hamot, Allegheny Health Network- Saint Vincent Hospital, LECOM Health- Millcreek Community Hospital, Corry Memorial Hospital an affiliate of LECOM Health, EmergyCare, and the Erie County Department of Health.

In 2014, the Community Health Improvement Plan Committee met quarterly to discuss programs, activities and initiatives to improve the community's health. These activities are related to the identified priority areas similar to those identified today as: lifestyle behavior change, chronic disease prevention and control, cancer prevention and detection and mental health. It quickly became apparent that the group needed a leadership structure that could pursue grant dollars and administer programs. In 2015, the first Partnership for a Healthy Community meetings were held to develop Bylaws, elect officers and set meeting frequency. Starting November of 2015, nine meetings were held to develop the board, discuss strategies and prepare for future funding opportunities. Commencing in April of 2016 there had been fourteen meetings held to prepare and pursue Blue Zone Project (BZP) as the community health improvement plan for Erie to address 21st century population health issues identified in the Community Health Needs Assessment. After the successful launch of the Corry Blue Zone Project in November of 2018, the Partnership continues to hold monthly meetings to discuss health initiatives including the Corry Blue Zone Project. Three of the Partnership Executive Board members serve on the BZP Governance Committee.

The capacity of the Partnership has not reached its potential because the magnitude of the work has not required expansion to support large projects. However, the Bylaws are written to allow for expanded board membership, ad hoc committees and workgroups to implement large, complex projects. The Partnership also has the ability to secure and develop, legal consultation, accounting and financial infrastructure.

The mission of the Partnership for a Healthy Community is “to improve the health status of Erie County residents by mobilizing the collective power of caring community partners.” The vision of the Partnership is that “Erie County is to be an ideal model of personal well-being, health equity and barrier free access to care.”

The BZP clearly links to the vision and mission of the Partnership. It is a comprehensive community health improvement strategy that is nationally recognized as a public health evidenced-based strategy. The BZP is a model practice that has already been financially sponsored in Corry by mobilizing the leading healthcare entities in Erie County. The BZP is designed to improve the personal well-being of individuals and provide health equity by making systematic and policy changes at the community level.

Brief project or program description*

What are you trying to accomplish?

There is significant work being done to improve region’s economic prospects. While the economy is important, the health of Erie’s citizen’s is vital and needs attention in concert with the economic development efforts. Erie’s health is often an afterthought. The Blue Zones (BZ) Project is designed to change that dialogue and shift toward a focus on health as a complimentary priority.

A Blue Zones Project makes permanent and semi-permanent changes through policy and built environments where we live, work, worship, learn and play. To make these changes, Blue Zones would collaborate with work-sites, schools, grocery stores, restaurants, faith-based organizations, government, individuals and other initiatives such as Erie Refocused and neighborhood revitalization projects. The Blue Zones Project is not in addition to all the other great work occurring in Erie, it is a force multiplier that aligns with the projects currently underway. Blue Zones prioritizes using current community initiatives and leverages national resources and grant opportunities to augment the work to ensure it results in positive health outcomes for the community. Ultimately, every decision is analyzed using a health lens.

The BZP in Corry was launched in November of 2018. The goal of the BZP is to change peoples’ environment and make the healthy choice the easy choice. The ultimate goal is to reach BZ community certification by demonstrating measurable improvement in the overall health and well-being of Corry. Certification is achieved by accomplishing the following goals:

- #1: Adopt significant policy changes that impact health outcomes such as: obesity, chronic disease, tobacco use, physical activity and nutrition
- #2: Change/Improve food choices available in communities; provide and market healthier options to consumers
- #3: Engage a critical mass, at least 15% of the identified population in healthy BZ activities

The project requires a systematic approach to improve well-being by focusing on people, places and policy within the community. It is designed to make permanent or semi-permanent changes to the environment.

BZP requires three full-time staff to implement the activities in the Corry area through a two phase approach. The discovery and foundation phase is nearing completion.

Discovery and Foundation Stage (4 months -January-April):

- Hire and train locally based BZP staff
- Assemble and train the local leadership on the project and blueprint design phase
- Recruit, coach and train 100+ core volunteers about committees and strategies
- Set the Well-being Index baseline and identify 8 to 16 unique metrics for Corry
- Select strategies to adopt changes in food policy, tobacco policy, and built environments (ex: bike and walkability).

Community Transformation Phase 1 (3 years- May 2019-April 2022):

Project kicks off with announcement of blueprint that contains at least 8 sectors and 5 initiatives

-8 sectors include:

- Engage**
 - city, township and municipal government to adopt policies and practices
 - faith-based community to adopt healthier behaviors
 - restaurants to become BZ approved that nudge customers to healthier behaviors
 - grocery stores to become BZ approved that promote healthier purchases
 - corner stores in BZ Project area to make healthier choices easier
 - Schools to become BZ approved by adopting policies and practices that prioritize physical activity, nutrition and educational outcomes
 - employers to become BZ approved worksites thus increasing productivity and wellness and decreasing healthcare costs

Start walking school buses

-5 Initiatives include:

- Engage individuals to sign pledges and take action to change health behaviors**
- Create small groups focused on healthy behaviors known as Moais**
- Develop purpose workshops so people identify their purpose**
- Create, train and support the volunteer force to keep BZ active in the community**
- Launch and sustain public awareness and media campaign**

The final phase of the project is complete transformation to sustain the efforts that were created during the implementation phase. A sustainability plan is developed during phase 1, in which ongoing strategies are identified for the community to continue to build upon. The community leaders and blue zones sites will continue to have access to evaluations, blue zones experts, summits and the Institutes for best practice, tools, materials and resources.

All of the work of the Corry BZP is orchestrated by the full time staff and supported by formal Governance, Steering and Sector committees. These committees are comprised of community leaders, change agents and influential community members.

Why is this Pilot Project needed?*

Describe why the project is needed in the community. Are there other funding sources including your organization that could fund your project?

The health in Erie County is abysmal. Obesity rates climb, physical activity declines, consumption of fruits and vegetable couldn't get much worse and mental health/poor health days are not improving. Erie County's rates of overweight or obese children have increased dramatically and have surpassed state and national averages at an alarming rate. This is a red flag for future generations that will be plagued with chronic disease and shorter life-spans than their parents.

Physical inactivity, poor nutrition, stress, alcohol and substance abuse are causative factors of significant and unacceptable levels of chronic diseases such as: obesity, diabetes, cancer, mental health, heart disease, lung disease and chronic pain documented within the 2018 Health Needs Assessment and on Vital Signs. This results in poor quality of life, increased healthcare costs, decreased productivity in the workplace and reduced achievement and education retention in schools.

Funding sources totaling three million dollars over a three year period have been secured from the three healthcare systems for the Corry BZP. The funding requested from ECGRA is to assist with final funding needed of \$500,000.

Additional funding is currently being sought from the following organizations, foundations or agencies: Corry Community Foundation, Arlene Smith Foundation, American Heart Association, Erie Insurance, Aetna, United Healthcare, The Black Family Foundation, PNC, PenFirst Energy Foundation, National Fuel Foundation and Northwest Saving Bank.

Project Timeline

When will the project begin? Can this project be completed withing 12 months of a grant award?

The project is currently underway. The foundation and discovery phase began in January 2019 and will finish at the end of April 2019. The Blueprint of the projected work will be created in May 2019 and the official Kick-off Event is scheduled for June 23, 2019. The work will then take place over the next three years to achieve BZ certification.

What is the amount of your grant request?*

\$100,000.00

What is the total project budget?*

\$3,500,000.00

Will there be a 1:1 cash match?*

No

What is the source of the cash match?

NA

Is the match secured or committed?*

NA

File Attachment Summary

Applicant File Uploads

No files were uploaded

RESOLUTION NUMBER 7, 2019

**Resolution to enter into agreements with
two (2) entities that comprise the recipients of the
2019 Multi-Municipal Collaboration Grants – Round 1**

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government in developing a strong economy and community; and

Whereas, ECGRA seeks to use gaming funds as a catalyst for municipalities to coordinate and cooperate with one another in the provisioning of services to achieve efficiencies, economies of scale, and innovation of modern governmental processes;

Whereas, ECGRA believes that active collaboration through councils of governments, authorities, intergovernmental associations and nonprofits coordinating such activities are key strategies in economic development; and

Whereas, the two (2) recipients are identified as the following primary applicants: the Erie Area Council of Governments, and the Jefferson Educational Society;

Whereas, the eligible applicants are awarded grants totaling \$150,000 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with two (2) recipients of the Multi-Municipal Collaboration Grant so they may flourish, create an economic impact on the

region and continue to improve upon local government on behalf of the people of Erie County.

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of May, 2019 by a vote of ___ - ___.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

May 16, 2019

ATTEST:

Secretary, ECGRA

2019

Multi-Municipal Collaboration



Lead Organization	Collaborators	Amount Recommended	Project Description
EACOG	Albion Borough, City of Erie, Erie County, Franklin Township, Summit Township, Union City, Venango Township, Wesleyville Borough	\$ 50,000	Census 2020 Outreach Coordinator
Jefferson Educational Society	Millcreek Township, Harborcreek Township, City of Corry	\$ 100,000	Jefferson Alliance for Community Progress (JACP)
		\$ 150,000	
		Total Recommended	



RESOLUTION NUMBER 8, 2019

Resolution to enter into agreements with three (3) applicants to the Mission Main Street Grant Program – Round 2B

Whereas, the Regional Assets Committee recommended to the Board of Directors and subsequently did pass a set of guidelines, an online application, match requirements, and eligibility requirements to provide funding support for Erie County’s main streets and commercial corridors; and

Whereas, the Board of Directors affirms that three (3) applicants have met the funding eligibility; and

Whereas, the three (3) Mission Main Street applicants are identified as Our West Bayfront, Preservation Erie, and Sisters of St. Joseph Neighborhood Network; and

Whereas, the eligible applicants for Round 2B are awarded grants totaling \$650,000 to be disbursed over the next three years to the extent outlined in the attached Exhibit “A”;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law, and the Erie County Gaming Revenue Authority Bylaws, enters into agreements with three (3) Erie County Mission Main Street applicants so they may flourish, create an economic impact on the region through tourism, and continue to enrich the quality of place we all call home: Erie County, Pennsylvania.

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of May, 2019 by a vote of _____ - _____.

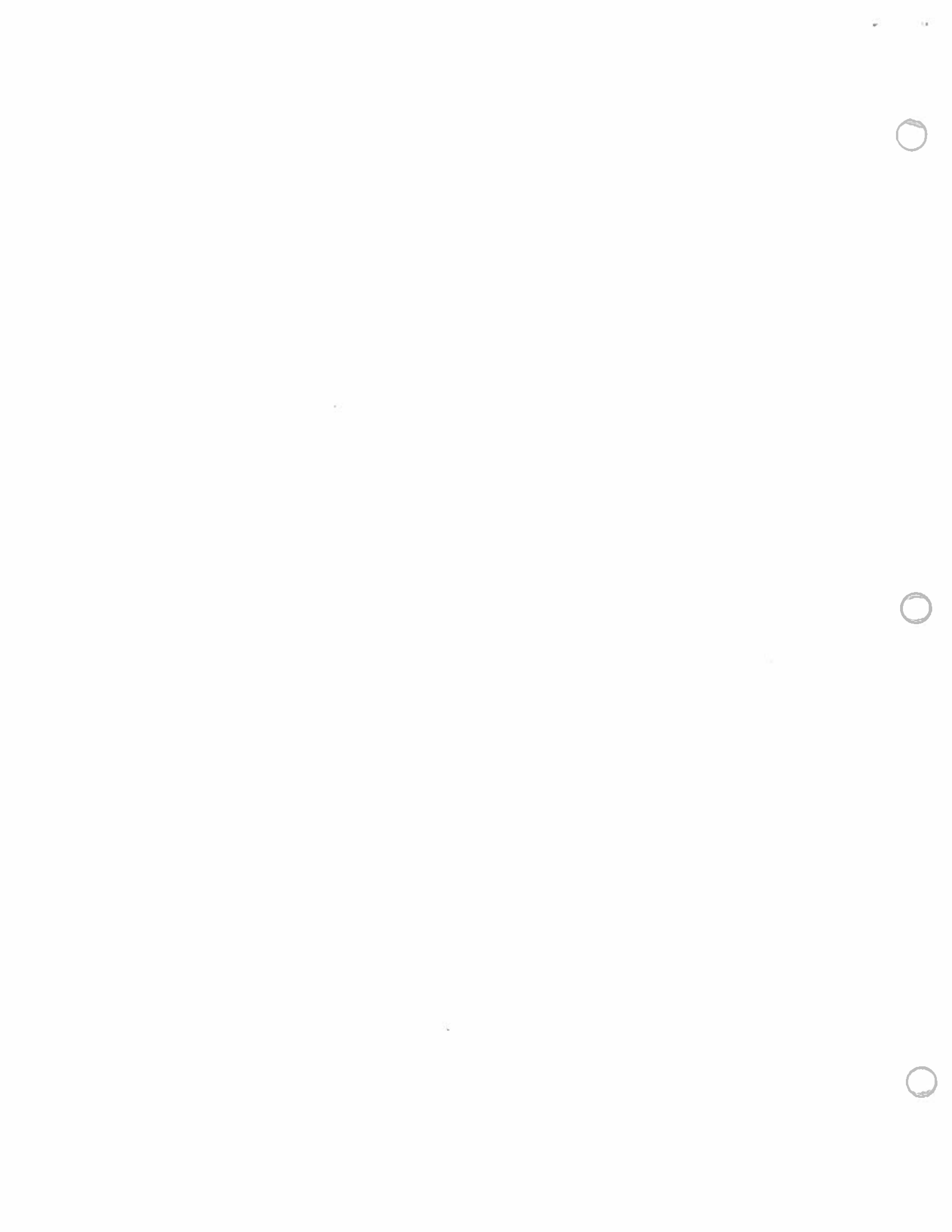
ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman
Erie County Gaming Revenue Authority

May 16, 2019

ATTEST:

Secretary
ECGRA





Mission Main Street 2018-2020
ROUND 2B

Organization	Project	Contact	Email	Amount Awarded
Our West Bayfront	Re-Store West 8th	Anna Frantz	anna@ourwestbayfront.org	\$250,000.00
Preservation Erie	Building a Culture of Preservation	Melinda Meyer	info@preservationerie.org	\$150,000.00
Sister's of St. Joseph Neighborhood Network	2019 SSJNN Neighborhood Corridors and Gateways	Gretchen Durney	gdurney@ssjnn.org	\$250,000.00
Total Requested				\$650,000.00



RESOLUTION NUMBER 9, 2019

Resolution to Adopt the 2018-19 Annual Report

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania;

Whereas, the ECGRA Board of Directors and staff have effectively executed on all legal agreements, designed grant guidelines and an application process that is fair, open and transparent for multiple grant categories;

Whereas, ECGRA has funded ninety-nine (99) nonprofits and municipalities in the 2018-19 fiscal year totaling an investment of \$8,880,635.78 in Erie County;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to present an Annual Report to the community detailing the funding categories, nonprofits and municipalities that were funded, the amount they received in funding and the results of that funding, to the extent outlined in the attached Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on the 16th day of May, 2019 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

May 16, 2019

ATTEST:

Secretary, ECGRA





E·C·G·R·A

ERIE COUNTY GAMING REVENUE AUTHORITY

is Making a

BUZZ

2018-2019 Annual Report

5340 Fryling Road
Suite 201
Eric, PA 16510
(814) 897-2690
ECGRA.org

Across Erie County, ECGRA is making a buzz with new investments in economic development strategies that put Erie County's local share gaming revenue dollars to work.

An impact investor, ECGRA's mission is to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development. Since February 2008, ECGRA has invested more than \$57 million in Erie County.

Using national best practices as models for grant making and impact investing, ECGRA has made and reported on 1,050 grants and loans to 247 nonprofits and municipalities totaling over \$57 million of investments of local share gaming revenue.



2018-19 Financial Report

Assets:

Checking Account	\$17,637.77
Savings Account	\$9,747,364.59
Accounts Receivable	\$5,258,846.25
Prepaid Expenses	\$9,575.00
Total Assets: \$15,033,423.61	

Equity:

Beginning Balance	\$14,556,911.76
Net Income	(\$2,452,963.48)
Grants Issued:	\$6,130,626.48
Anchor Building	(\$138,850.00)
Community Assets	(\$805,835.98)
Local Government Development	(\$1,112,641.87)
Mission Main Street	(\$245,000.00)
Multi-Municipal Collaboration	(\$437,515.33)
Pilot Projects	(\$84,500.00)
Renaissance Block	(\$283,170.00)
Shaping Tomorrow Collaboration	(\$295,000.00)
Small Business	(\$2,414,500.00)
Special Events	(\$172,736.71)
Summer Jobs & More	(\$140,876.59)
Total Equity: \$8,583,588.96	

Board of Directors

Chair **Michael J. Paris**
owner
Paris Homes

Vice Chair **David M. Bagnoni**
instructor
University of Phoenix

Treasurer **Dale E. Barney**
community engagement and growth specialist
Gateway Health

Secretary **David S. Sample**
owner
Corry Lumber Company Inc

Charles J. Peters
managing partner
Altair Real Estate Services

Ronald Cleaver
retired

Dominick D. DiPaolo
retired

Dr. Kyle Foust
(ex officio) chairman, Erie County Council

Fiore Leone
(ex-officio), Erie County Council Liaison

Gary N. Lee
(ex-officio), director of administration, County of Erie

ECGRA Staff

Executive Director **Perry N. Wood, Ed. D.**

Grants Manager **Tom M. Maggio**

Office Manager **Tammi L. Michali**



**IMPACT
SMALL
BUSINESS**

To catalyze our region's private sector and develop Erie's entrepreneurial ecosystem by spurring small business development, building collaborations for business acceleration, and offering a broader spectrum of gap financing products for starting, growing, and reinventing small business. Learn more about the programs that support this effort: Beehive Network, Erie Innovation District, TechCelerator, Erie Inclusive Fund, and Ignite Erie™.

In December 2018, ECGRA invested \$1 million of additional funding into a new innovation network known as the Beehives — \$200,000 to each Beehive. Since launching, the Beehives have seen more than 100 clients, employed 50 students, helped with the formation of two businesses, developed 15 business plans, seven intelligence studies and 21 marketing concepts, and designed three prototypes. The Beehive investment strategy has been lauded by the Washington Post, Erie Times News, and featured as the Cover Story of the Erie Reader Innovation Issue.

Recipient	Program	Impact Category	Date	Amount
Edinboro University Foundation	Beehives	Small Business	12/21/18	\$57,000.00
Erie Regional Library Foundation	Beehives	Small Business	12/21/18	\$85,000.00
Gannon University	Beehives	Small Business	12/21/18	\$25,000.00
Mercyhurst University	Shaping Tomorrow	Small Business	11/15/18	\$295,000.00
Mercyhurst University	Beehives	Small Business	12/21/18	\$97,500.00
Penn State, The Behrend College	Ignite Erie	Small Business	5/31/18	\$250,000.00
Penn State, The Behrend College	Beehives	Small Business	12/21/18	\$100,000.00
Ben Franklin Technology Partners	Small Business	Small Business Financing	10/15/18	\$1,300,000.00
Blue Highway Capital, LLC	Small Business	Small Business Financing	1/14/19	\$250,000.00
Bridgeway Capital	Small Business	Small Business Financing	9/28/18	\$2,800,000.00
International Institute of Erie	Small Business	Small Business Financing	9/28/18	\$200,000.00
				\$5,459,500.00

@ralph_ford • 14 Dec 2018

All four of the region's universities working together through the innovation Beehive Network to grow our innovation economy - exciting and unprecedented!

2 10 31

The Beehive Network is about leveling the playing field for the entrepreneurs of Erie County. Beehives are opening the doors of our universities to the community, because not every entrepreneurial idea is born out of a physics class.

"Profits from a big gambling casino in Erie County are funneled partly to 'innovation spaces' at four local campuses—the right answer for Rust Belt towns where the old manufacturing base has disappeared."

—David Ignatius
Washington Post columnist



**IMPACT
YOUTH &
EDUCATION**

To educate Erie's workforce, strengthen schools and employers, and abate poverty. Initiatives include the Go College Initiative, Tech After Hours, Eagle's Nest Leadership, Summer Jobs and More, Erie's Community College Plan, and Community Schools.

Recipient	Program	Impact Category	Date	Amount
Erie's Public Schools	Pilot Programs	Youth & Education	5/3/18	\$30,000.00
Greater Erie Community Action Committee	Summer Jobs	Youth & Education	1/14/19	\$140,876.59
				\$170,876.59



**IMPACT
NEIGHBORHOODS
& COMMUNITIES**

To reinvigorate neighborhoods, main streets, and commercial corridors, boost buy-local efforts, and combat blight. Current projects include Mission Main Street Grants, Renaissance Block Program, and the Anchor Building Program.

In 2018, ECGRA launched the Anchor Building Grant program, designed to be a part of the financing structure necessary to spur adaptive reuse of these marquee buildings, preserving them to once again become viable businesses, community and cultural centers, that support the local tax base.

An Anchor Building defines a locale and is special from an architectural, historical, and cultural perspective. You can see Anchor Buildings all over Erie County. They serve as an unmistakable economic and social anchor or architectural center to the communities they call home.

Recipient	Program	Impact Category	Date	Amount
Academy Neighborhood Association	Renaissance Block	Neighborhoods & Communities	6/1/18	\$11,250.00
Bayfront East Side Taskforce	Renaissance Block	Neighborhoods & Communities	7/19/18	\$25,000.00
Bayfront East Side Taskforce	Pilot Programs	Neighborhoods & Communities	8/24/18	\$15,000.00
Borough of North East	Renaissance Block	Neighborhoods & Communities	6/1/18	\$50,000.00
Borough of North East	Mission Main Street	Neighborhoods & Communities	2/20/19	\$140,000.00
Borough of Union City	Renaissance Block	Neighborhoods & Communities	6/1/18	\$25,000.00
Borough of Union City	Mission Main Street	Neighborhoods & Communities	2/20/19	\$10,000.00
City of Corry	Anchor Building	Neighborhoods & Communities	7/19/18	\$5,225.00
City of Erie	Mission Main Street	Neighborhoods & Communities	2/20/19	\$25,000.00
Emmaus Ministries, Inc.	Anchor Building	Neighborhoods & Communities	7/11/18	\$20,000.00
Emmaus Ministries, Inc.	Anchor Building	Neighborhoods & Communities	12/6/18	\$75,000.00
Erie Downtown Partnership	Mission Main Street	Neighborhoods & Communities	2/20/19	\$70,000.00
Grace Church	Anchor Building	Neighborhoods & Communities		
Our West Bayfront	Renaissance Block	Neighborhoods & Communities	6/1/18	\$50,000.00
Our West Bayfront	Anchor Building	Neighborhoods & Communities	7/19/18	\$20,000.00
Performing Artists Collective Alliance	Anchor Building	Neighborhoods & Communities	7/19/18	\$18,625.30
Preservation Erie	Renaissance Block	Neighborhoods & Communities	7/11/18	\$26,920.00
Robbins Blass Neighborhood Network	Renaissance Block	Neighborhoods & Communities	6/1/18	\$6,000.00
ServErie	Renaissance Block	Neighborhoods & Communities	7/19/18	\$29,000.00
Sisters of Mercy/House of Mercy	Renaissance Block	Neighborhoods & Communities	6/1/18	\$12,500.00
Sisters of Mercy/House of Mercy	Renaissance Block	Neighborhoods & Communities	12/6/18	\$12,500.00
Sisters of St. Joseph Neighborhood Network	Renaissance Block	Neighborhoods & Communities	6/1/18	\$35,000.00
				\$682,020.30



@GoodellGardens • Mar 22

**#ECGRA money works at Goodell Gardens!
We're so grateful! Thank you @ECGRA814**



1



2



"These strategic investments allow for the renewal of a marquee building, while supporting the communities they 'anchor'," state Sen. Dan Laughlin, R-49th District, said. "I continue to be impressed with ECGRA's approach to investing our gaming dollars."



**IMPACT
MUNICIPALITIES**

To foster progress and functional cooperation among Erie County's 38 municipal governments. Current programs include Multi-Municipal Collaboration Grants and Local Government Development.

A 2018 ECGRA Multi-Municipal Collaboration Grant will support the shared operations between the North East Borough and North East Township Water and Sewer Authorities. This grant will also support the creation of a regional police commission with North East Township using North East Borough Police on a contract basis, a significant step toward further cooperation.

Recipient	Program	Date	Amount
Borough of North East	Multi-Municipal Collaboration	7/19/18	\$100,000.00
City of Corry	Multi-Municipal Collaboration	7/19/18	\$30,000.00
City of Erie	Multi-Municipal Collaboration	7/19/18	\$28,000.00
County of Erie	Local Government Development	5/21/18	\$10,333.66
County of Erie	Local Government Development	8/22/18	\$36,243.03
County of Erie	Local Government Development	11/9/18	\$38,356.46
County of Erie	Local Government Development	2/15/19	\$37,457.46
Corry Industrial Benefit Association	Multi-Municipal Collaboration	7/19/18	\$35,000.00
Erie Area Council of Governments	Multi-Municipal Collaboration	7/19/18	\$50,000.00
Erie Area Council of Governments	Multi-Municipal Collaboration	7/19/18	\$47,450.00
Erie Area Council of Governments	Multi-Municipal Collaboration	7/19/18	\$30,000.00
Erie Area Council of Governments	Multi-Municipal Collaboration (2017)	2/5/19	(\$8,034.67)
Girard Township	Multi-Municipal Collaboration	7/19/18	\$16,600.00
Greene Township	Local Government Development	5/21/18	\$10,333.66
Greene Township	Local Government Development	8/22/18	\$36,243.03
Greene Township	Local Government Development	11/9/18	\$38,356.46
Greene Township	Local Government Development	2/15/19	\$37,457.46
Jefferson Educational Society	Multi-Municipal Collaboration	7/19/18	\$100,000.00
McKean Township	Local Government Development	5/21/18	\$10,333.66
McKean Township	Local Government Development	8/22/18	\$36,243.03
McKean Township	Local Government Development	11/9/18	\$38,356.46
McKean Township	Local Government Development	2/15/19	\$37,457.46
Millcreek Township	Local Government Development	5/21/18	\$10,333.66
Millcreek Township	Local Government Development	8/22/18	\$36,243.03
Millcreek Township	Local Government Development	11/9/18	\$38,356.46
Millcreek Township	Local Government Development	12/5/19	\$37,457.46
Summit Township	Local Government Development	5/21/18	\$42,274.08
Summit Township	Local Government Development	8/22/18	\$148,266.91
Summit Township	Local Government Development	11/9/18	\$156,912.78
Summit Township	Local Government Development	2/15/19	\$153,235.05
Waterford Township	Local Government Development	5/21/18	\$10,333.66
Waterford Township	Local Government Development	8/22/18	\$36,243.03
Waterford Township	Local Government Development	11/9/18	\$38,356.46
Waterford Township	Local Government Development	2/15/19	\$37,457.46
West County Emergency Management Agency	Multi-Municipal Collaboration	7/19/18	\$8,500.00
			\$1,550,157.20

"For years, local governments have strived independently from their neighboring communities. They've worked to build infrastructure and separate communities with invisible lines. Today we take a step toward blurring those dividing lines."

—Denise McCumber
North East Borough
Council Vice President

"We know that we are always stronger when we work together—and pool our resources. These efforts, notably the collaboration between North East Borough and Township, reinforce county government's efforts to create a more efficient, effective government for the residents of Erie county."

—Kathy Dahlkemper
Erie County Executive



To promote well-being, foster civic pride, drive tourism, and attract, retain, and mobilize creative talent and innovative businesses through cultural, heritage, service, and recreational organizations and projects. Currently, grant and endowment funds are at work for Lead Assets, Special Events, and Community Assets.

Events like parades and festivals are part of the social fabric that enhance the attractiveness of a region, while elevating our pride in Erie County. Special events grants are driving tourism, attracting talent to the region, and helping sustain some quintessential traditions that have helped make Erie County a special place to visit and to call home.

Recipient	Program	Date	Amount	Recipient	Program	Date	Amount
Achievement Center	Special Events	4/13/18	\$1,603.13	Harborcreek Township	Community Assets	10/10/18	\$15,000.00
Albion Area Fair	Special Events	4/13/18	\$8,441.29	Headwaters Natural Resource Center Trust	Community Assets	10/10/18	\$26,751.50
AmeriMasala	Special Events	4/13/18	\$1,268.01	Holy Trinity Roman Catholic Church	Special Events	4/13/18	\$5,041.72
AmeriMasala	Community Assets	10/10/18	\$10,000.00	Humane Society of NWP	Special Events	4/13/18	\$319.10
Booker T. Washington Center	Community Assets	10/10/18	\$25,000.00	Impact Corry	Special Events	4/13/18	\$1,058.60
Borough of Union City	Special Events	4/13/18	\$503.13	Inner-City Neighborhood Art House	Community Assets	10/10/18	\$25,000.00
Borough of Union City	Community Assets	10/10/18	\$50,000.00	Jefferson Educational Society	Special Events	4/13/18	\$13,960.45
Borough of Wesleyville	Special Events	4/13/18	\$398.87	Lake Erie Arboretum at Frontier (LEAF)	Special Events	4/13/18	\$1,886.66
Boys & Girls Club of Erie	Community Assets	10/10/18	\$25,000.00	Lake Erie Fanfare, Inc.	Special Events	4/13/18	\$3,981.72
CAFÉ	Special Events	4/13/18	\$15,914.92	Lake Erie Fanfare, Inc.	Community Assets	10/10/18	\$10,000.00
CAFÉ	Community Assets	10/10/18	\$7,840.00	Martin Luther King - Erie Dance Theater	Special Events	4/13/18	\$398.87
City of Corry	Community Assets	10/10/18	\$21,404.89	Martin Luther King - Center	Community Assets	10/10/18	\$25,000.00
City of Erie	Community Assets	10/10/18	\$50,000.00	Mead Park Association	Community Assets	10/10/18	\$49,188.00
Community Access Media	Community Assets	10/10/18	\$7,470.00	Mental Health Association of NWP	Community Assets	10/10/18	\$4,000.00
Crime Victim Center of Erie County, Inc.	Special Events	4/13/18	\$1,584.51	Mercy Center for Women	Special Events	4/13/18	\$2,495.14
Downtown North East, Inc.	Special Events	4/13/18	\$4,746.55	Mercy Center for Women	Community Assets	10/10/18	\$20,000.00
Dr. Gertrude A. Barber Foundations	Special Events	4/13/18	\$10,490.36	Nonprofit Partnership, The	Special Events	4/13/18	\$3,085.26
Eagle's Nest Corporation	Community Assets	10/10/18	\$25,000.00	North East Community Fair Association	Special Events	4/13/18	\$905.44
Edinboro Arts & Music Festival	Special Events	4/13/18	\$2,177.83	Our West Bayfront	Community Assets	10/10/18	\$50,000.00
Edinboro Arts & Music Festival	Community Assets	10/10/18	\$10,000.00	Performing Artists Collective Alliance	Community Assets	10/10/18	\$11,000.00
Edinboro Highland Games	Special Events	4/13/18	\$2,332.19	Presque Isle Light Station	Community Assets	10/10/18	\$15,000.00
Edinboro Highland Games	Community Assets	10/10/18	\$10,000.00	Presque Isle Partnership	Special Events	4/13/18	\$16,080.00
Edinboro University Foundation	Special Events	4/13/18	\$1,786.45	Presque Isle Partnership	Community Assets	10/10/18	\$11,000.00
Edinboro University Foundation	Community Assets	10/10/18	\$15,000.00	Roar on the Shore, Inc.	Special Events	4/13/18	\$16,080.00
Erie Center on Health and Aging	Community Assets	10/10/18	\$20,000.00	SafeNet	Special Events	4/13/18	\$3,190.96
Erie Civic Ballet/Lake Erie Ballet	Special Events	4/13/18	\$2,672.43	Saint Patrick's Church	Special Events	4/13/18	\$4,620.91
Erie Contemporary Ballet Theatre	Special Events	4/13/18	\$2,054.18	ServErie	Special Events	4/13/18	\$4,339.11
Erie DAWN	Special Events	4/13/18	\$1,635.37	Sisters of Mercy/House of Mercy	Community Assets	10/10/18	\$4,991.44
Erie Downtown Partnership	Special Events	4/13/18	\$1,890.64	Sisters of St. Joseph Neighborhood Network	Special Events	4/13/18	\$2,097.70
Erie Downtown Partnership	Community Assets	10/10/18	\$15,000.00	Sisters of St. Joseph Neighborhood Network	Community Assets	10/10/18	\$20,000.00
Erie Homes for Children and Adults/EHCA	Special Events	4/13/18	\$1,711.15	St. Joseph Church, Bread of Life Community	Special Events	4/13/18	\$3,817.19
Erie Maritime Foundation	Community Assets	10/10/18	\$50,000.00	St. Martin Center, Inc.	Community Assets	10/10/18	\$17,741.00
Erie Regional Chamber & Growth Partnership	Special Events	4/13/18	\$1,196.61	Stairways Behavioral Health	Community Assets	10/10/18	\$9,000.00
Erie Regional Chamber & Growth Partnership	Pilot Programs	9/11/18	\$39,500.00	Union City Pride, Inc.	Special Events	4/13/18	\$800.11
Erie PAL	Community Assets	10/10/18	\$15,000.00	Veterans Miracle Center Erie	Community Assets	10/10/18	\$12,500.00
Erie Yesterday	Community Assets	10/10/18	\$15,000.00	WQLN Public Media	Community Assets	10/10/18	\$15,000.00
Film Society of Northwestern Pennsylvania	Special Events	4/13/18	\$1,294.22	Waterford Community Fair Association	Special Events	4/13/18	\$6,077.04
Fort LeBoeuf Historical Society	Special Events	4/13/18	\$632.41	Waterford Community Fair Association	Community Assets	10/10/18	\$14,000.00
French Creek Council, BSA	Special Events	4/13/18	\$622.76	Wattsburg Agricultural Society, Inc.	Special Events	4/13/18	\$7,530.87
Friends of the Erie County Library	Community Assets	10/10/18	\$10,000.00	YMCA of Greater Erie	Special Events	4/13/18	\$6,262.26
Girard Township	Community Assets	10/10/18	\$6,470.00	Young Artists Debut Orchestra	Special Events	4/13/18	\$2,063.75
Goodell Gardens & Homestead	Special Events	4/13/18	\$894.51	Young Artists Debut Orchestra	Community Assets	10/10/18	\$15,000.00
Goodell Gardens & Homestead	Community Assets	10/10/18	\$6,464.40	Young People's Chorus	Community Assets	10/10/18	\$12,480.00
Greenfield Township	Community Assets	10/10/18	\$18,284.75	Youth Leadership Institute of Erie	Special Events	4/13/18	\$801.33
Harborcreek Little League	Community Assets	1/23/19	\$10,250.00				\$1,018,072.69

