



MEETING OF THE BOARD OF DIRECTORS
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
December 13, 2018 8:30 a.m.

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – November 2018
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR'S REPORT
12. OLD BUSINESS
13. NEW BUSINESS
 - a. Calendar for 2019 Board Meetings
 - b. Resolution Number 30, 2018 – Resolution to accept the Grant Guidelines for the Grant Categories as follows: Special Events, Community Assets, Mission Main Street, Renaissance Block, Anchor Building, Multi-Municipal Collaboration, Beehive Network, and Pilot Programs.

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, January 17, 2019
Finance: 8:00 a.m.
Board: 8:30 a.m.
Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510



Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
November 15, 2018

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on November 15, 2018 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Cleaver, Mr. Paris, Mr. Peters, and Mr. Sample. Mr. Lee, Mr. Wachter, and Dr. Wood are also present.

APPROVAL OF THE AGENDA

Mr. Sample makes a motion to approve the agenda as presented. Mr. Peters seconds the motion. Motion carries 5-0.

APPROVAL OF MINUTES – October 2018

Mr. Barney makes a motion to approve the minutes as presented. Mr. Peters seconds the motion. Motion carries 5-0.

DIRECTOR'S COMMENTS

Mr. Sample: I would like to welcome our newest member, Mr. Cleaver. We hope we can bring him up to speed. I'm not sure if he knows but I'm sure during his orientation that he will learn about the existence of ECGRA.

Mr. Cleaver: I appreciate that and I'm here to serve and I'm looking forward to it.

COMMENTS BY THE CHAIR

Mr. Paris: I need to read a letter into record; this comes from Dr. Kyle Foust, the Chairman of Erie County Council. It is addressed to Tony Logue and says:

Dear Tony,

Congratulations on your appointment as the new director of the Erie County Human Relations Commission. I look forward to your efforts in moving the agency forward. Please notify me and the whole of County Council when you plan to meet with the Human Relations Commission. I and several colleagues wish to attend.

As a reminder, your appointment to the directorship of the Human Relations Commission disqualifies you from continued service as a member of the board of ECGRA and the Advisory Board to the HRC per Ordinance Number 83, 2016. I have cc'd both Mr. Leone and Mr. Anderson so they are aware and can proceed with finding a new appointment where appropriate.

Wishing you good luck in your new endeavor.

Regards,
Dr. Kyle Foust

So, that is the reason why Tony is not here and the reason why Mr. Whitey Cleaver is here – who is newly appointed. Welcome.

That concludes my remarks. Let's move on.

PUBLIC COMMENT

There is no public comment.

PRESENTATIONS

- a. Sisters of St. Joseph Neighborhood Network – Heather May Caspar

Ms. Caspar: Thank you for having me here; I'm excited to be showing you how we have used the funding support from ECGRA.

I'm going to go through these slides but if I get going on something and you are interested, I can follow up later on it. I wanted to start with our Mission Statement; we are sponsored by the Sisters of St. Joseph of Northwestern Pennsylvania, that means that they provide a little bit of financial support and also a percentage of our board members are Sisters of St. Joseph, but we are a separate 501(c)3 from the Sisters of St. Joseph of Northwest Pennsylvania. Twenty years ago, we started in Little Italy with a soup kitchen; the weekly soup kitchen that is still going. It has grown to emergency needs, a small food pantry, we have after-school and summer activities for kids, and also for some parents. We have grown as far as our social services to providing some affordable housing; we have some rental units. We do a lot of referrals to other agencies; we try very hard to identify gaps of service and fill those but not to do something that another agency is already doing. We develop close relationships with them and provide referrals to other agencies.

As far as revitalization, which is primarily where the ECGRA funding has supported us, you can see the number of things that we do for revitalization like neighborhood clean-ups, security cameras and lighting, a lot of blight removal and remediation, green space gardens, public art, streetscaping; we've worked with the City to get some grants for all the new sidewalks and streets for 18th Street with the curbside gardens. That was a grant that we got with the City. There is a lot of revitalization there. The Sisters, at some point, were helping people with their social services and they realized that the built environment, the day-to-day walk to work and school and down the street really has an effect on your psyche - if it's run

down and needs some work. That's when they started getting into the revitalization work and really trying to at least stabilize and keep Little Italy clean and safe.

Social Enterprise, we also have a home ownership program that we turn renters into home owners; that would be a whole presentation on its own, but I would be happy to talk to anybody about that further. We also have turned the entire Jerilu Fruit former building into this huge bike center. We've got earn-a-bike programs for kids and adults; this year we've given away over 100 bikes through this program. Once a week, people can bring them back and we have people who know how to fix them; we have free parts and free tools and we'll teach them how to fix their bike, so once a week you can bring your bike back and fix it up.

We also do career awareness education with the public schools that are in our footprint, that's McKinley Elementary and Wilson Middle School; we'll talk a little more about that in a minute. We have a teen urban farm project, which we'll also talk about, and the only farmer's market that is within the city limits right now on 18th Street in Little Italy.

That is a very quick rundown of the programs that we have. I don't typically include this next part, but I thought that you might be interested in this; we haven't approved the final audited figures for the fiscal year ending this past June, but here are our figures for the fiscal year before. This is not a full list of the grants that we have received but a list of the bigger grants that we received. As you can see, 59% in that year were individual contributions and donations from private sources so we are very fortunate to have a lot of support in the community from that.

Mr. Peters: Can I ask a question about the DCED tax credits? Could you share what program that is?

Ms. Caspar: Yes, that the Neighborhood Assistance tax program. So, we have an NAP, which is a one-year commitment from businesses and we also have an NPP, which can be a five- or six-year commitment. We are just finishing our third year of a six-year commitment.

Dr. Wood: For board members who may not be aware of the NAP program, who purchases those tax credits?

Ms. Caspar: For NAP, our funders this year just past was Erie Insurance. For the next one going in we have Erie Insurance and E.E. Austin who have purchased into that. For our NPP, which is a six-year program and we can't write a new one until this one is done, but right now we have Highmark and Marquette Bank and Northwest Savings Bank as part of that NPP.

Dr. Wood: Thank you. It's kind of an innovative program for corporations to get involved with nonprofits who are doing good in the community. Has that been on the chopping block at all by the legislature?

Ms. Caspar: It has, in fact, just earlier this week saw that it just needs to be signed by the Governor. The original funding back in the '70s was \$17 million dedicated toward that, and actually there has been a lot of lobbying and advocacy to increase it because \$17 million doesn't go as far now as it did in the '70s. I think they are going to boost it up to \$30 million, which is huge! I would love to talk to anyone one-on-one about that; it almost sells itself as a program for local businesses being able to get anywhere from 50% to 85% of their State tax in credit. That means you donate to us \$50,000, we get to spend \$50,000, but if you get 85% of that back in a tax credit, the actual money out of your pocket is so small compared to the actual good that that money can do right here in Erie. It's a great program and we're always

looking for, and obviously not just my organization but many of the neighborhood organizations, are looking for partners. I have a whole presentation about that; call me anytime and I will show up with that too!

Here is a list of the support from ECGRA from 2016 to 2018. You can see the Italian Festival has been ongoing; I think that has been since 2012 maybe. These two amounts need to be swapped; I moved the columns but forgot to do that one. This past year the amount was \$2,097 and that's really seed money for the church to buy all the materials that they need in order to get that going.

We'll talk more about all of these, but in 2016 we had the Career Education Program, in 2018 we had the Federal Hill planning for Mission Main Street (which you actually have in front of you the strategic plan), the Renaissance Block Program that we just started last year - this \$70,000 is for the 1000 block of West 24th Street that we are administering, and the newest one is the Community Assets Grant which we are really excited about because it actually combines a lot of the work that we have been doing into a new initiative for us.

I added some pictures here because I don't know if you've been to the Italian Festival; look at the food if nothing else. It's quite a bit of fun. When the diocese was combining churches recently, St. Paul's would have absolutely been closed had it not been the fact that it is such a vibrant church in community outreach. It's really a treasure for us, and I think for all of Erie, that that congregation can keep that church going.

The Career Awareness Education specialist is Colleen Burbules; she is our full-time staff and she also serves as a Specials teacher at McKinley; all of the kids K-5 rotate through her for career awareness. She starts as early as kindergarten and it's just a likes and dislikes - what's your favorite color, what's your favorite food - getting into the idea that you can actually grow up to choose careers according to your likes and dislikes. She gets into skills and aptitudes and things that you're good at. She has the kids reimagine lemonade stands; instead of a lemonade stand, what would you set up outside the school selling which gets them to think through all kinds of different career clusters. They interview each other! To see her in action with the kids is great, but we don't have permission from McKinley to use those pictures with the kids.

She also has a speaker series at Wilson, which is similar to the Junior Achievement except that the same adults come in six times as opposed to just once and so the kids get to know one person. She also tries to line up individuals who grew up in the neighborhood, so it feels very approachable and attainable for the kids who are living around Wilson Middle School. And there's a picture of Tom, of course, at the end of the year essay contest; the president of Kiwanis gave us money for a prize for her.

The Mission Main Street planning grant was for continued progress on Federal Hill and you have that copy as well. We worked with Char Kerr who we worked with before for our Little Italy plan, our East Side Neighborhood plan; she's fantastic and though that area is not designated as a Main Street district from the DCED, we do follow the same goals that we follow for the Elm Street and Main Street model in Little Italy.

You have this map in front of you with a URL on that there you can click off these layers and see them individually. The pink area is the Elm Street designated Little Italy area; it's very small but you can see that we actually serve the whole way from the railroad tracks to 26th Street, Cranberry the whole way over to the Bayfront Connector to McKinley Avenue. We spread passed east of State Street about five years ago and that's why there's a lot of activity over here and just a little where we started on the east side. We intend to write additional grants to help increase that.

I circled two programs, and this is a really neat thing for us to be able to add with the funding from ECGRA and that is the Renaissance Block grants. The 24th Street grant is one

that we wrote ourselves; the 21st Street we are just really helping Preservation Erie to administer theirs because that is also in our footprint. As you can see, we get a lot of our tax credit money for the areas of the greatest need and so we pour \$250,000 or more into Little Italy every year for blight remediation and renovation. To be able to add a grant program for some of those middle markets, the areas within our footprint that are really quite stable, and we'd like them to remain so because we want those people who are putting money into their homes and choosing to stay in the city, we like to encourage them to do so. The spirit of the Renaissance Block grant has been fantastic for us. A number of the residents throughout volunteer for us with our bike program, our garden program. We already have relationships with them and it makes it really easy to go in and talk with them about this new opportunity.

Dr. Wood: Can I just put a fine point on that for a second? That is, we have the Erie Refocused Plan for the city, this comprehensive plan, and it is very comprehensive and very prescriptive in some cases. Those two Renaissance Block areas are part of that plan; you're engaging that plan. What you just said is key, and I think this often gets lost, the fact that we have to stabilize those middle market neighborhoods as part of our key blight strategy so then we can move on into other areas.

What's the kind of feedback that your organization has got on that plan?

Ms. Caspar: Really positive. Let me show you a picture. The Mayor spent his high school years living in the house that this family now lives in, so he attended some of our meetings. This was our first block party that we had in the end of September just to celebrate what has happened so far. They are wonderful residents and a few of them knew each other, but this has really brought them together. They talk to each other on Saturday mornings when they see each other all out working on their front yards, they're comparing quotes since a lot of them are getting kind of the same work done. As a neighborhood builder it's been really fantastic. They've been getting involved, they talked to the City about Washington Park which is right across the street from them, they engage the arborist to come in and take a look at the trees, they would like to do some planting themselves and continue the revitalization of Washington Park. To bring them together then as a force become this neighborhood organization as an anchor, I think because some of the other streets in there could really use some of the positive energy, and it may spur them on.

If you back up here, the guidelines say something like five homeowners within the same block – we have ten. This house is for sale, this one had a fire in it and needs some serious work, and this person owes taxes, but there are ten of these homeowners that signed on. The impact for this work in that one single block is so visible. We have \$60,000 to put toward reimbursement for renovations and of course it's a 1-1 match so that will represent \$120,000 worth of revitalization efforts on that block alone. I'm sorry, we have 13 property owners participating; they have completed 11 projects already. The reimbursement investment from ECGRA so far is the \$18,669; one of the homeowners has already maxed out their reimbursement of \$5,000 and their expenses exceeded the \$10,000. A number of them, I think, will do that.

Dr. Wood: Two questions about that. We know homeowners are putting a minimum of dollar for dollar match; are many of them putting in more than a dollar for dollar? So, there's a minimum of \$120,000 investment but it could be much higher?

Ms. Caspar: I suspect at least half of these homeowners are in a position to do that. I think a number of them would have made these improvements anyway except that because they

have the added incentive of the reimbursement, they are doing a much higher quality job. They are stressing that. These are historic homes and I'm sure you're familiar with the homes on this block. The flashing on the chimney is copper, it's not the regular flashing that's on say my chimney. One family had this retaining wall built a few years ago and this family decided that they really liked it; others are looking at it too and they are having the same contractor come back in to put in the same retaining wall because they, as a group, decided they didn't want 10 different looking retaining walls for 10 different houses. If they're going to do it, they want to agree on the design. The colors may change a little bit. It's been that kind of investment which I really love to see in that neighborhood.

Dr. Wood: The curb appeal is fantastic. Can I ask for more clarification comment, too? You said that as you were going down the block that there was one property owner that you learned owed taxes, so they are not participating in the program, is that correct?

Ms. Caspar: No, they are not. We have other façade programs that we administer as well, a homeownership home repair grant and that is a stipulation that we have; that's a requirement that we have as a neighborhood network that a property owner has to be current on their taxes in order to be eligible for a grant. We've carried that forward into this grant. I don't know if other neighborhood groups are doing the same thing, but we need to be consistent within our own administering of the grants.

This (next slide) is just a lot of words, but this is the most recent grant and it's real exciting for us. We have already, if you're familiar with our Urban Farm project and the farmer's market and our working farm on the corner of 19th & Myrtle, we actually have – it's not community gardens like our other gardens where homeowners or residents actually have a box and they grow their own food – this is a working urban farm; it's registered with the USDA so we can accept SNAP and WIC and Senior FMNP vouchers at our farmer's market. We employ about 10 teens every year in this garden. Starting in March, they start with the seeds, they do the planting, they do the tending, they do the harvesting. Two of the kids actually tend the market and sell the produce there and receive a portion of the profits in addition to their hourly rate. These are highly supported work positions, one on one; a volunteer adult every minute of that work time with that student because these are highly at-risk teens that we are working with. We're not talking about just having free and reduced lunches; we're talking about truly complicated family situations. This year a 14-year old and a 15-year old, both workers with us, have a baby together and then in September the father, age 15, and his younger sister were kicked out their house and went to live with Harborcreek Youth Services. He found his way from Harborcreek to the garden every Saturday to do his work. This are really highly supported positions.

We refer kids all the time to Summer JAMS and all the wonderful programs that the County has for teens. Those are primarily for older kids too, the programs that are available, but we start kids as early as 14. That ties in with Colleen's work with the career awareness that starts in kindergarten that encourages people to start early and build those work skills. Skills like showing up to work on time, understanding appropriate behavior and communication and dress.

We are now fully funded. I just found out last night that we are fully funded for this program to take 10 kids, the average for each year, and expand that to 30 kids starting this summer. We're going to expand it not just for our own gardens, but we've contracted with Carrie Soxie who runs French Street farms; she's going to actually use two of our teens who have a couple years' experience with us in farming. We'll take care of the payroll but she will actually supervise those two youth and teach them from a whole different perspective – the

for-profit, entrepreneurial kind of farm. We're partnering with Dan Serafin at Serafin's Market too. We have planned 30 jobs for teens in a really highly supported for those truly at-risk youth. We're really excited about this.

This is also going to allow us to hire some part-time adults in our neighborhoods too to act as supervisors for some of those programs. And we're figuring that program will cost us an additional \$45,000 to our normal programming, but we're also leveraging the money we're getting from the Neighborhood Assistance Program for the gardens for all the materials that will be necessary for this. We're really going to leverage a lot of our funding for this program.

This is the farmer's market on 18th Street, so if you haven't been there yet you have to come; June through September. This is our farm at the corner of 19th & Myrtle; these are two of the teens that worked last year. These are two of the teens who worked the summer prior. We had 13 kids that year; 10 of them were the only wage-earner in their family. That meant that no other adult was working so they have very little example for work experience and work skills.

Thank you for the funding of about \$117,000 in the past few years, which is a small percentage of what you guys grant, I know. But it is truly life-changing for these families and these kids and we appreciate it so very much. Thank you.

Dr. Wood: Thanks so much for being here this morning. Just to round it out, I think the Sisters of St. Joseph are one of our most important partners in communities and neighborhoods. What you've been able to do with Federal Hill as a commercial corridor, I think, will be amazing long-term. The board knows we surveyed the Renaissance Block participants because this is a brand-new program and we wanted to continue to have ongoing dialogue with those folks, and the feedback we got was that you were the furthest along out of any of the neighborhood groups. You really hit the ground running and I think we're going to learn a lot from how you approached the historic neighborhoods as well as the more traditional ones. It's very exciting to see.

Ms. Caspar: Thank you.

b. Flagship Niagara League – Bill Sabatini

Mr. Sabatini: I don't have a Power Point or any kind of presentation; I just wanted to come here and introduce myself. I have met some of you in the past and when there is a change to the top of an organization, I feel that everyone needs to know who that person is.

I was made director of the Flagship Niagara League in May, but I didn't really start the job until July because I was still working my last job, which was the Captain of the Brig Niagara. That's how most people in the City or the region know me.

I started with the ship in 2005; I was the third mate for a year, then I was the second mate for two years, then I was the chief mate for six years, and captain for the past five. It's a pretty amazing job to have and I've been easing into this the past few months. My background is primarily in boats. I went to a high school in Marion, Massachusetts called Tabor Academy and I started sailing on tall ships when I was 13 years old. The school that I went to had a boat called Tabor Boy that was built in 1914; that ship was really my base in sail training and tall ships.

After I graduated high school, I took a year off and took my boat and sailed all up and down around New England. My father bought a 36-foot ? Cruiser that was nearly mulch when we got it but we somehow managed to patch it all together and go sailing for a little bit. In my year off, that is when I decided to go to Maine Maritime Academy. It was an unpopular choice

for me in my family; they wanted me to go to a school in Boston since that's where I'm from and they figured I could get into one of those schools. But I ended up disappointing all of them and went to Maine which turned out to be the best thing I could have done.

Maine Maritime Academy was exactly where I needed to be. I got to focus all of my energy on ships and sailing and classes like celestial navigation, watchkeeping and ship handling. While I was at Maine Maritime Academy, because it's a relatively small school with only 800-900 students, I was able to make a difference while I was there. One of the things I did was I created a thing called Schooner Crew. The reason I picked Maine Maritime Academy, even though there is a lesser Maritime Academy in Massachusetts, is because they have a schooner – another tall ship.

In my sophomore year, they were looking at selling the ship. I wrote a proposal to the president of the Academy, it was accepted, and we created Schooner Crews - that is a student-run organization that made up the entire crew except for the captain. They named me the chief mate; in my senior year I was the full time chief mate for Maine Maritime Academy and a full-time student. That didn't last very long; I quit my job because it was just too much to do both at the same time. It was a successful program and the whole idea behind it was sail training. My degree is small vessel operations with a concentration in sail training. Sail training is my passion; it is what I wanted to do since I was 16 years old after my first couple of years with Tabor Boy. I knew I wanted to use these ships as a tool and a platform to help other people.

When I graduated, I was able to come straight to Niagara. The Captain at the time, Wesley Heerssen, and some of you may know him, sent an email to my mentor at Maine Maritime Academy and said he was looking for a third mate with a list of specific qualifications. I had all those qualifications. The funny story that goes along with this is I was in Captain Chase's office before I came down to Erie for my interview in March. I told him I was going to cut my hair and shave my beard for the interview and Captain Chase said, "No, please don't do that." I told him I was going to because I felt the interview was a big deal and I had gone two years without doing much to my hair or beard because I had been the major shipman, which is like a make-believe military that you do; I call it the make-believe military because you're not in the military but you walk around in a uniform and people are thanking you for your service, which means you went to math that morning, I guess! After I got out of the regiment my hair and beard had gotten kind of long, so I thought I should clean myself up a bit. But Captain Chase said, "No. This is who you are. Go to Erie and if they want to hire you, they will." So, I walk into Wes's office, and if any of you know Wes, his hair is a lot longer than mine and he has a big, full beard, so then I knew I had found my tribe.

I started right after that and I've been part of Niagara's changing landscape for the entire time. We became a sailing school vessel in 2005 which means we were truly a sail training vessel, not just in practice but in name, and we built that program over the years. The Niagara's sail training program has been recognized twice just in the past eight years as the finest sail training program in the country; in both 2010 and 2015 we got sail training program of the year.

Last year I was in Bordeaux, France for the Sail Training International conference and the president of Sail Training International pulled me aside, actually by my shirt, and said, "You know you're running one of the best sail training programs in the world." I said, "I think we're doing alright." He said, "No. I know all these programs, and this is the one everybody looks to." I think it's something that here in Erie we should recognize and take pride in the fact that the Niagara is here. We're a relatively small population to have a ship like Niagara. It's one of the only square rig sailing vessels left here in this country.

I'm submitting a grant for another foundation next month. Our development manager was asking me about historic preservation and what it is that we do that's historic preservation. What we're doing is preserving the art of square rig seamanship for this country because without us it almost doesn't exist; there are only a couple of other square riggers in the country.

The difference between a square rigger is the big square sails versus the triangular sails. We have both of them but the big square sails and the scope and size of a ship like Niagara, there's a couple of smaller ones but they don't have the same seamanship ability and they don't have the same reputation nationwide or internationally. What we're doing here in Erie with the Flagship Niagara League is preserving that art form; it's not just a skill but it truly is an art form. If we stop doing it, it will go away forever in this country. It's not something you can read in a book and just figure out.

If you've ever sailed with me on the Niagara, at the end of the sail I always say, "For thousands of years the only way that people, commerce, or ideas moved anywhere in the world was on ships just like Niagara. It's just in the past 120 years or so that that has come out of public consciousness. Once you've sailed on Niagara, you are part of that story because you are part of that 0.001% of people in the world that have actually done it."

When we talk about historic preservation, that's what we're preserving. The ship needs a lot too, but this ship is the fourth version of Niagara and in three years we will have the fifth version of Niagara when we tear apart most of Niagara and rebuild her. But it's that idea and that skillset of square rig seamanship that we are preserving.

The vision that we're working towards now in the Bayfront is taking our brand of sail training and starting to expand it. Last summer we brought in Lettie G. Howard; we had a chance to go sailing on Lettie. The ship was there, and we had something like 6,000 passengers over the course of the summer and we sailed I think it was about 250 times in about three months. The way I presented this to our crew and to our staff is that as a nonprofit, we're here to serve our community, and that ship is here to serve our community. We're trying to get people to look at the City in a different way; to look at the Bayfront in a different way and take a look at what we actually have and do it from the water. Look at the city, standing on a boat, looking up the hill into the city, rather than looking at the water from the top of the hill thinking that's where it ends. The city doesn't end right there. If you go further into the county you know that the city doesn't end when you get to the water's edge; it keeps on going.

I think that's something that we're trying to change is that mentality and give people access to come down. We've been doing the eighth-grade sails on Niagara since 2009; our goal is to get every eighth grader in the City of Erie out sailing. We're actually looking to expand that out further from the City. We're going to talk to other townships and towns in the county to try and get more of those eighth graders sailing with us.

We also expanded that out with Lettie G. Howard; we started using the ship for fifth graders. You get kids at the elementary school and your last year of elementary school, you get to go sailing on a schooner. Then the last year of middle school, you go sailing on the Niagara. It's a really unique opportunity that the students of this region have because Niagara is here.

Our vision and what we want to do moving forward, is to keep building this idea of sail training and this idea of using those ships to help the community and everyone who gets involved. One of the things I would tell my crew when I was sailing the Niagara as captain was, "By sailing on this ship and being here you're not going to save the world; you're not going to create world peace; you're not going to bring back the blue pike, and you're not going to save the sturgeon. But if we do our jobs right, we have the opportunity to save an individual

because those trainees and students that are sailing with us, we could open their eyes to something that is impossible.”

Sailing a square rigger is like magic; rigging a square rigger is like magic. To look at it, it seems incredibly complicated and impossible to do but then you step on board and you're doing it and you're a part of that machine and you're a part of that process. Through teamwork, by working together as that crew, you get to accomplish something beautiful. Sailing that ship is truly beautiful; it truly is. And when you can be a part of that you can see it, feel it, and be brought into the whole process, it changes you – even in that small two-hour sail it has the potential to change you.

But the week long or the two-week programs that we do it slowly starts building up. We started our tall ships summer camp to expand our age; 14 was always the lower age limit for all of our programs but now it's 10. We're doing the tall ship summer program with Lettie G. Howard and that was pretty successful. We had about 100 students last summer and we're expecting a lot more this summer. We're also expanding our sail training program south. Lettie G. Howard is currently in Rockland, Maine then the ship is getting launched on Monday and will keep getting further south where we will be expanding our sail training programs to operate year-round.

We're trying to make Erie the center for sail training in this country.

Dr. Wood: Can I ask you a question? You are very passionate about your craft and I really appreciate that. You mentioned that for hundreds of years ships were connectivity for people, goods, ideas and I think another way to say that is economic development and innovation. Now these historic ships serve a different type of economic development for us; one of attracting people to the region through tourism. Can you speak on that for a second as one of the reasons we have been economically supportive of the Flagship Niagara?

Mr. Sabatini: The Niagara is iconic; it's everywhere. We're the Flagship City. The whole region uses Niagara in their names and in their images. That does draw people in of course. The Erie Maritime Museum, with what we've had with the Niagara, the biggest complaint was, "The ship isn't here." That's because we're out sailing it and doing these sail training programs. By bringing Lettie G. Howard into this, every time someone comes in to the Erie Maritime Museum, every time someone goes down to the Bayfront or to the Peninsula and they look toward the bay, we now have 125-foot schooner sailing every day. The idea of tourism and bringing people into the city – nobody has that in this region. I think the closest day sailer that is doing something similar is up in Buffalo, where they have the Spirit of Buffalo, but there's nothing in Cleveland, there's nothing in Put-In-Bay; in Lake Erie we're the only wooden schooner that's doing this.

We're sailing anywhere from two to five times a day every single day. Any time you go down to the Bayfront, sitting at the Cove or Smuggler's or the Yacht Club or down in Dobbins fishing or anywhere on the Peninsula you will always see that ship and that's going to start transforming what that picture of Erie is and what the Bayfront is because as we grow and develop, there will be more ships like that doing those types of sails. The Bayfront Maritime Center has the Porcupine that should be ready hopefully in 2020. When that ship is out sailing, then we will have two ships doing that. We're always looking to expand and grow and build. I want more ships based out of Erie. To have that image, it's one of the best marketing aspects you can have for a city – to have those big majestic tall ships.

And by the way, Tall Ships Erie is happening next year. The economic impact to the city and the draw that we bring in with just that one event is pretty fantastic. We're looking to make it, Erie's Festival in 2019, we're looking to make it the largest in the Great Lakes.

Chicago is not doing one, so now we get to be the biggest one. We're in one of the smallest markets going up against Buffalo, Cleveland, Toronto – and our festival will be even bigger than Toronto's. We're really trying to make a huge splash in the Great Lakes of making Erie that one destination where you can see the most ships, be a part of the biggest thing that's going on instead of having to travel to Toronto or Chicago. Chicago, Toronto, and Duluth have always been the biggest ones but since Chicago is out, we're going to surpass that. We're driving forward, trying to make things happen and it's exciting and it's fun.

That's the whole point of this. I tell people that we don't need some of the things that we do. So, if we're going to do it, we better do it right.

Mr. Barney: I have a question pertaining to the camps you spoke on. What is the length of the camps?

Mr. Sabatini: The summer camp is a week-long day camp where the kids are dropped off between 8:30 – 9:00am and they leave around 4:30pm.

Mr. Barney: Cost involved?

Mr. Sabatini: Right now, it's \$199 for the full week and that goes up to \$250 after January 1st. That is the member rate and then it's another \$30 for non-members. As summer camps go, it's not too bad.

Mr. Cleaver: I'm from the blue pike era so I was a little disappointed when you said you won't be able to bring the blue pike back.

Mr. Sabatini: We're doing our best, but I don't think that's in our purview right now.

Mr. Maggio: I just want to make a comment because I have seen the progression of the Niagara from working at the Port Authority. They used to have a lot of money from the state and then the state really cut funding. They've worked really hard to keep it going and they're doing a great job sustaining themselves. They've made a lot of improvements to the ship, and for a while they weren't allowed to charge money for people going into the ship and they just asked for a donation and would get quarters and pennies. Now they have made these incredible improvements to the ship's safety and now with the requirements they are able to generate revenue and I think they have done a tremendous job.

I was also volunteer crew and I've seen all the hard work that is required to maintain the ship, to sail the ship, and it's an amazing thing for someone to be able to learn how to sail a tall ship for free. No other city does that.

Mr. Sabatini: Our volunteer program is over 100 volunteers.

Mr. Maggio: The kids program was amazing, and the kids really learned a lot and I think that's a good thing and a good direction to be going. The Bayfront of Maritime Studies - we funded the Schooner Porcupine - so all these things are working together, and I think it's going to be an amazing transformation. I wanted to thank Bill for coming in and for all the hard work that he's doing.

Mr. Sabatini: They said you're always promoted one position past where you're most useful but now that I'm the Executive Director, I can't go any higher. Let's see how it goes.

Mr. Paris: Thanks for coming in, Bill.

Dr. Wood: Thank you, Bill. We appreciate it.

COMMITTEE REPORTS

- a. Treasurer's Report – Mr. Barney: Hello everyone. Hopefully you have all had the opportunity to look over the Treasurer's Report. The first page is the Profit & Loss and there are no changes under the Income and Expenses but when we move down, you'll notice the \$795,000 paid out – that's the grants that were dispersed. Then under that you have the \$1.3 million and that's to Ben Franklin; \$1 million of that is Erie Innovations and \$300,000 is the TechCellerator.

As we turn over you will get to the Balance Sheet; there have been no changes in the Notes Receivable or anything. If at any time you notice something and want to raise a question, feel free to. Next is the Statement of Cash Flows and there are no changes.

Then we get to the Budget vs. Actual; everything is standard and basic. The only thing that I want to bring to your attention due to being transparent is the Professional Development; we did spend some money there, \$920, but we have \$5,000 allocated for Professional Development. That expense is due to Tom who is going to attend a grant-making systems class.

The Schedule of Grant Reserves – the Restricted Funds you'll see that nothing came in in October because we're looking to receive a payment hopefully next month. As I mentioned before under the Community Assets, everything has been paid out, so they are matching up and everything has been drawn down. I would like to bring to your attention under Small Business Financing you can see the \$1.3 million and you can see it's the Ben Franklin Innovation Fund and the TechCellerator.

Now I'm into the Check Detail Report. Hopefully everyone has had a chance to look at that. There is nothing out of the ordinary and is standard. The bulk of it was the Community Assets being paid and being drawn down. The actual copy of the visas – the first one is Mr. Wood's and the only expenses he has is for legal and phone/IT/fax. As you are aware, the legal is going to be off eventually because we are going to be paying them by check. Then there is a charge for the Parking Authority.

Mr. Peters: Out of curiosity, why are we making the change from an electronic form of payment to a check?

Mr. Barney: It is going to checks because someone raised an issue why were we paying legal with a credit card; we thought that was a good move but because it was brought up it was decided that we would decrease doing that and just pay with a check. If the Board wants to discuss it, we can.

Mr. Peters: I guess it doesn't really matter. In general, my preference is as much electronic payment as you can from a tracking perspective and a record perspective but writing one more check doesn't matter. I was just curious.

Mr. Barney: Next, we're on to Tammi's visa. Nothing out of the ordinary as she indicates also office supplies, subscriptions, everything basic and nothing that jumps out. If there is

something that jumps out at any time, fell free to bring it up or pull me aside and ask. I'll either answer or get you the answer.

That concludes my report. Are there any questions?

Mr. Cleaver: It may not be a bad idea to download the app for the Parking Authority then you can use your credit card instead of monkeying around.

Mr. Paris: There's an app?

Mr. Peters: That app is awesome, it really is. I love it.

Mr. Cleaver: I served on the Board of the Parking Authority and I was there for a lifetime too, but I think they've got about 3,00 users and it keeps going up and up and up. The majority of it is running the courthouse but eventually it's going to expand. I just think it's a great option. You just download it and you don't have to monkey with penny, nickel, dime, quarter.

Mr. Peters: Are you sure you like that, Mr. Cleaver? I get less parking tickets now.

Mr. Cleaver: First of all, the name is Whitey! We didn't anticipate to get that much play on it but it just went "boom" and keeps on going, so that's good.

Mr. Peters makes a motion to accept the Treasurer's Report as presented. Mr. Sample seconds the motion. There is no further discussion. Motion carries 5-0.

Mr. Peters: Mr. Chairman, if I may. I have to leave early and so what I'm about to say probably doesn't matter anyway since I won't be here for the deliberation, but I had shared with Mr. Wachter in memo format that had I been able to stay longer today that I would not have been able to deliberate or vote on Resolution Number 29, as all four of the institutions that are part of the Ignite Erie program are organizations that I have either done work for in the past or that I do work for now; the four local universities. In essence it doesn't matter because I have to excuse myself anyway. Thank you.

Mr. Wachter: Mr. Peters, if I may note, that Conflict Memorandum has been submitted to the Executive Director of the Board as well as to the Secretary of the Board for inclusion in the minutes.

Mr. Peters: Thank you.

- b. Strategic Planning Committee: Mr. Paris: We did have a meeting that was attended by Dave Sample, Gary Lee, and myself. Gary has some things to report on, so if you could do that for me, I would appreciate it.

Mr. Lee: Thank you, Mr. Chairman. If I could point out that Mr. Bagnoni was there as well.

Mr. Paris: Yes, he was. Thank you.

Mr. Lee: He did have to leave a little early, but he was there for the majority of the meeting.

As Mr. Paris said, we had a meeting November 5th in reference to the Beehive presentations. A little background about the Beehive concept; it grew out of Ignite Erie

funding. Ignite Erie is bringing together the four universities plus industry and I'm going to read some things that I think are important because I don't want to leave some of the key things out. The Beehives are physical, innovation spaces on university campuses or in publicly accessible facilities. The main goal of the Beehives is for students to be linked up and matched with entrepreneurs to solve problems. I think that's really important because we always want to engage our students, especially since we have four great institutions here in the region. These problems include prototype and product development, branding and communications, business intelligence and modeling, market analysis, cybersecurity, engineering, and information technology.

The four universities were there to do their presentations – Edinboro University, Gannon University, Penn State Behrend, and of course Mercyhurst University. As I just stated, it's not only open to just universities but it's open to publicly accessible places, so the Blasco Library was invited to do a presentation because we have the Idea Lab there.

They all came in and did presentations. The criteria that we looked at for these particular presentations were:

1. Creating and retaining jobs by supporting local entrepreneurs and industry through innovation
2. Provide institutions like universities with seed funding to launch and/or expand services, equipment, and talent necessary to establish Beehives on their respective campus
3. Continue the industry-university engagement that was started by the Ignite Erie collaborative in 2015
4. Further engage the universities of Erie County and other institutions in providing services necessary to assist entrepreneurs and industries in starting new businesses and expanding existing businesses

The criteria from a financial aspect is:

1. A 1:1 cash match, so that every dollar we put in, they have to put a dollar in
2. The amount of funding we have for this is \$1 million for the 2018 cycle
3. A maximum of \$250,000 per application
4. One application can be submitted per applicant
5. Grant contracts will run for three years with the option to extend for one year

It was interesting because what we saw in the presentations, although all the universities are dealing with business formation and business development, each university kind of organically has identified their own niche. For example, Edinboro University has a great communication and strategic marketing focus, Behrend has a great business prototype development, Mercyhurst deals with cybersecurity, Gannon University deals with business formation and information technology.

Then there's the library that is kind of like a catch-all because they are not on a university campus, you can go there and come up with various concepts. Equally as important is that the library serves as another resource to share what the other universities are doing and perhaps send them to a particular university if they need further advancement with their particular business product or their business plan.

In discussion with the committee, we're going to be making a recommendation which will be read a little later by Mr. Wood, but we decided that all the projects are worthwhile for investing. We decided to invest \$200,000 each with every organization. There were five organizations that I mentioned, so each one of them will receive \$200,000 based on our recommendations. Many of them were asking for \$250,000 and the library was the only one asking for \$200,000 but we felt that it was prudent upon their budgets, prudent upon the money that we have been given the authority to invest that we invest equally with each one.

That presentation will be read, and Mr. Wood will probably expound a little bit more at the appropriate time. Are there any questions? If not, then I would like to thank Mr. Wood and his team for putting together the application packets and facilitating because I know that is a lot of work and we were very appreciative that you and your team took that initiative on.

Mr. Paris: Thanks, Gary.

- c. Update from County Council: Dr. Foust is not present.
- d. Update from County Executive's Office: Mr. Lee: In the sake of time, I'm just going to stick with some highlights. The week before last we were down in Corry, Mr. Sample's neck of the woods, to kick off the initiative for the Blue Zone funding. Blue Zone is a really great concept; what it is doing in this particular case is working with the City of Corry on indicators that can improve the well-being of health. Too many times we take that for granted.

Based on Erie County, it was really stunning to see some of the health indicators and how poor we are doing. A few examples are we are very high in obesity, we are very high in smoking among our citizens, we're very high in depression which is really interesting. Based on the data and the feedback that we received, about 25% of individuals in Erie County have been diagnosed with some form of depression. This is not just having a bad day and so forth; these are individuals that have gone to a physician and have been clinically diagnosed as being depressed on any given day.

Those are some of the indicators that the organization Blue Zones will handle. It is an investment. All three major organizations, meaning UPMC Hamot, Highmark's St. Vincent, and LECOM have each invested \$1 million dollars into this project. It's a \$3 million project. We're excited. You will be finding out more at the beginning of January but we're hoping that, based on the outcomes we've received from Corry, that it will be expanded among the rest of the citizens of Erie County.

That is the only thing I would like to share at this particular time. Are there any questions about that? Thank you.

Dr. Wood: If I could just make a comment about Blue Zones. I think it's a proven national model, proven for results. It's not like we're going on the cheap with the model; we're doing it the right way and by bringing in the national affiliate who has successfully implemented it, I think it's going to be very successful.

It's interesting that we started in a smaller community like Corry; I think that's a good way for us to get our arms around it as a pilot concept for all of Erie County. I think that it has economic development repercussions because this is key when it comes to workforce and the future of our workforce in Erie County. You have to have a healthy workforce.

I also want to mention that Ridge Policy Group has been working very closely with Melissa Lyon on the Healthy Partnership Grant through the Department of Health and Human Services and we're looking at applying for that as a region next year. That's been key. In general, I think it's going to be important to have good government relations when it comes to Blue Zones because of the amount of money that is going to be coming out for health care – especially since the House is changing.

Thank you, Mr. Lee.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: You'll see on the Share Point site that I do have an Executive Director's Report but then I have some handouts in front of you that I specifically wanted to go over with you as well. Mr. Lee did a great job of summarizing the Strategic Planning Committee, which is one of the main focuses of what we did since the last Board meeting. You're also going to see on your Share Point a revenue dashboard as the third quarter revenue came in. Just as a reminder, we're used to this kind of hockey stick shaped approach to revenue; it's now going to more of a plateau shape approach to revenue.

I've also entered into record the letter from Jim Sparber; the funds came in October 25th. You have the letter from Councilman Foust, you have the letter from the Lead Assets in accordance with our memorandum of understanding with the Lead Asset group and that comes to fruition in Resolution Number 28, 2018 as far as distribution goes. They met as a committee and you'll see their recommendation.

You're also going to see an activity report from Ridge Policy Group and then there are some other documents that I want to go over with you specifically. The first one is under New Business, I'm asking you to vote on allowing the staff to expend \$7,500 for an update to our Economic Impact Study. If you look at the document titled ECGRA 2018 Economic Impact Update Proposal, the last time we conducted this economic impact study was data through 2015-16 fiscal year. We've now hit over \$50 million dollars and we're ten years old as an organization. So, I'd like to ask you for the \$7,500 in Professional Services to update that document. We want to make the information that comes from this updated proposal part of the event that we're planning with Presque Isle Downs to make the announcement to the community that these funds have been invested, along with the County. I'm going to ask you to vote on that in the affirmative under New Business.

Resolution Number 28, the justification is in the letter that's in front of you from the Lead Assets. They did meet as a committee and formally put together their proposal in accordance with the MOU. Then Resolution Number 29 is the result of the recommendation of the Strategic Planning Committee and the recommendation for funding for the Beehive proposals. That's the business in front of us.

There are two other documents I would like to go over with you briefly. The first is 2019 Grant Cycles. As we begin to plan, the staff met and we wanted to use November as a chance to look forward not only to what we're doing in 2019, but a three year trend or projection. I'm not asking to vote on this; this is just a document for feedback and for review. We're going to use December as sort of a look back or a year in review. But looking forward, we have been careful to manage the grant cycles based upon what we learned from adding these new programs as well as expanding the concept of Community Assets.

We have grant cycles still based on quarters, although those quarters have been broken up because of the way we structured the Community Assets funding. What's interesting is we think we can do Arts, Culture & Heritage Community Assets on a 12-month basis, Community Center Community Assets on a 15-month basis, and Parks, Fields & Trails Community Assets on an 18-month basis. So, if you think about the size of these and what they entail, I think it makes sense. Also, from a staff standpoint, it gives us the ability through our grants management plan to effectively manage these programs.

The other document is the ECGRA Disbursement Dashboard. Here's a little projection for you based on our new budget. We haven't done this for a while but based on the fact that we have \$1 million less to deal with and the first year we will be dealing with that \$1 million less is the 2019 fiscal year. That's why I thought it was important to project out where our current programs are at and where we're going to be at from a cash flow standpoint on the grant side of things. This is based on a \$3 million budget, although we think it will come in at about \$3.2 - \$3.4 million so that gives us a little wiggle room. In essence, you have your Impact Categories on your left, the center are the actual grant programs under the word

"category", you can see what we would anticipate expending in 2019, 2020, and 2021; that's basically between \$2.6 and \$2.7 million each year over the next three fiscal years.

We have done some projections, we think we're going to be okay from a budgetary standpoint despite the \$1 million cut, and that's what we think the next three years of grant making will look like. No need to react to it; just let that sink in. We will have future conversations about it.

That concludes my report. Are there any questions?

Mr. Cleaver: I don't know if it's proper to ask this question at this particular time, but were there proposals received on this study?

Dr. Wood: No, there were not proposals. We specifically asked the group that did the last economic impact proposal. Now that group we did receive proposals on so this is an update to the former study.

Mr. Cleaver: One other question, if I may. Do you draw a line in reference to printing costs? I notice as I read this very quickly is that printing costs are not involved. Does somebody indicate somewhere along the line whoever is doing this particular project a minimum or a maximum? I mean printing costs, who's pushing the button on that?

Mr. Wachter: Mr. Wood, do you receive that electronically from them?

Dr. Wood: We do.

Mr. Wachter: And then the Gaming Authority decides when to print and bind and such.

Mr. Cleaver: I thought it was their additional cost; our cost, the Authority for their printing. If I read the proposal right, it says there is no printing fees included in the pricing.

Dr. Wood: Right. We're simply asking them to update the numbers of the study and provide us with the electronic version of the data.

Mr. Cleaver: Okay.

SOLICITOR'S REPORT

Mr. Wachter: I have nothing real to report other than, and I apologize, I'm going to have to leave by 10:00am because I have to be in Hermitage for a speaking engagement at 11:30. Mr. Cleaver, Whitey, just for you since you were last actively involved with the Gaming Authority, just a little explanation on Resolution 28 which is the distribution of the Lead Assets. What we had done, once the endowment was put together and was fully funded at the Community Foundation, we sat down with each one of the Lead Assets and said, "Look, it's going to be clear exactly as to how much money is going to be available from the growth on that endowment" and the Gaming Authority did not want to be in the position year-to-year of making value judgements as to how much each one of those entities should receive.

Because the names of the entities that can receive that money were set in stone by the Settlement Agreement where Judge Dunlavy actually listed who were the Lead Assets that could be the beneficiaries of that money and the endowment was funded as a catch-up to past payments that should have been made through the Settlement Agreement, the ones who can receive that money is set; it's a closed circle. So, what we had done is we entered into an MOU with them where we certify to them every year how much money is available coming off

of the endowment and then they have to come to agreement as to how that money is going to be distributed amongst themselves.

Mr. Cleaver: What's the number of groups?

Dr. Wood: There are nine.

Mr. Barney shows Mr. Cleaver the handout where the Lead Assets are listed.

Mr. Wachter: Just so you know what we do then is we make a recommendation to the Community Foundation because it is a donor-designated fund and we make the recommendation to them for disbursement but the actual figures as to who is getting how much, the groups come to agreement themselves.

Mr. Cleaver: Makes good sense.

Mr. Wachter: That's all I had.

Mr. Cleaver: Thank you for the update and for the information.

Mr. Paris: Thanks, Tim.

OLD BUSINESS

There is no old business to report on.

NEW BUSINESS

a. Updated Economic Impact Study

Mr. Paris: We have a motion and two resolutions, so the first would be to update the Economic Impact Study.

Mr. Barney makes a motion to accept the proposal to update the Economic Impact Study. Mr. Sample seconds that motion.

There is no further discussion. Motion carries 4 – 0.

b. Resolution Number 28, 2018 – Resolution to direct the Erie Community Foundation to release \$454,833 to the Erie County Lead Assets.

Dr. Wood reads the resolution.

Mr. Sample makes a motion to approve the resolution. Mr. Barney seconds the motion. There is no further discussion. Motion carries 4 – 0.

c. Resolution Number 29 2018 – Resolution to enter into agreements with five (5) organizations that represent the 2018-2019 Beehive Recipients for Ignite Erie Community-Industry Engagement funding.

Dr. Wood reads the resolution.

Mr. Barney makes a motion to approve the resolution. Mr. Cleaver seconds the motion after stating that he didn't want to second something he wasn't quite sure he understood but concludes that he will second the motion to keep it on the table.

Mr. Wachter: Mr. Chairman, if I could just say two things. First, I would like to thank Mr. Lee for the presentation he gave coming out of the committee regarding this particular item, however I want to clarify for purpose of the minutes that Mr. Lee is a non-voting liaison from the County Executive's office. I don't want there to be any confusion that he chaired the committee or served as a voting member of the committee because of the recommendation of the committee for the grant to the library which falls under the auspices of the County. There is no ethics act concerned here because he doesn't get to vote; he was just making the presentation and I just wanted that to be clear.

Secondly, merely to put in the record, I don't participate in any way in the deliberations and the review of the grants and in making recommendations. Many times, I don't even know they're going on until I see them on the agenda. I mention that because I am a trustee at Edinboro University.

There is no further discussion. Motion carries 4 -0.

ADJOURNMENT

Mr. Sample moves to adjourn.



Erie County Gaming Revenue Authority
Profit & Loss
November 2018

	<u>November</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2017-18 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue	1,394,780.33	3,088,478.06		
46400 · Other Types of Income				
46410 · Interest Income - Savings	5,642.36	63,397.34		
46422 · Interest Income - BWC		15,250.00		
46424 · Interest Income - Progress Fund		9,970.00		
46425 · Interest Income - EDF Restruct		7,588.42		
46430 · Miscellaneous Revenue				
Total Income	<u>1,400,422.69</u>	<u>3,184,683.82</u>		
Expense				
62100 · Contracted Services	14,698.25	79,911.05	91,466.64	137,200.00
62800 · Facilities & Equipment	1,452.31	10,423.25	15,333.28	23,000.00
65000 · Office Administration	2,092.07	13,233.67	17,866.64	26,800.00
65100 · Other Types of Expenses	3,169.62	27,263.17	39,866.64	59,800.00
66000 · Payroll Expenses	22,262.22	142,762.80	148,783.36	223,175.00
Total Expense	<u>43,674.47</u>	<u>273,593.94</u>	<u>313,316.56</u>	<u>469,975.00</u>
Net Ordinary Income	1,356,748.22	2,911,089.88		
Other Income/Expense				
70000 · Grants / Settlements				
70030 · Community Assets		795,585.98		
70050 · Municipal Settlements	348,695.08	772,119.52		
70060 · Human Services				
70070 · Special Events		172,736.71		
70090 · Multi-Municipal Collaboration		445,550.00		
70100 · Mission Main Street				
70120 · Summer Jobs Program	25,957.87	134,582.10		
70130 · Small Business Financing		3,000,000.00		
70136 · Ignite Erie Industry+University		1,550,000.00		
70140 · Pilot Projects		84,500.00		
70150 · Shaping Tomorrow	195,000.00	295,000.00		
70170 · Renaissance Block		270,670.00		
70180 · Anchor Building		63,850.00		
Total 70000 · Grants / Settlements	<u>569,652.95</u>	<u>7,584,594.31</u>		
Net Other Income	<u>(569,652.95)</u>	<u>(7,584,594.31)</u>		
Net Income	<u><u>787,095.27</u></u>	<u><u>(4,673,504.43)</u></u>		



Erie County Gaming Revenue Authority
Balance Sheet
As of November 30, 2018

	November
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	29,936.18
10100 · ErieBank - Savings	
10100 · ErieBank - Savings - Other	1,595,893.16
10101 · Committed Funds	2,047,155.86
10102 · Restricted Funds	6,059,901.37
Total 10100 · ErieBank - Savings	9,702,950.39
Total Checking/Savings	9,732,886.57
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12060 · Notes Receivable - BWC 2	2,500,000.00
12900 · Reserve for Uncollectable Notes	(760,000.00)
Total 12000 · Notes Receivable	5,558,846.25
14500 · Prepaid Insurance	(3,731.31)
Total Other Current Assets	5,555,114.94
Total Current Assets	15,288,001.51
TOTAL ASSETS	15,288,001.51
 LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	5,427,064.18
32000 · Unrestricted Net Assets	14,556,911.76
Net Income	(4,695,974.43)
Total Equity	15,288,001.51
TOTAL LIABILITIES & EQUITY	15,288,001.51



Erie County Gaming Revenue Authority
Statement of Cash Flows
November 2018

	<u>November</u>
OPERATING ACTIVITIES	
Net Income	787,095.27
Adjustments to reconcile Net Income to net cash provided by operations:	
14500 · Prepaid Insurance	<u>815.33</u>
Net cash provided by Operating Activities	<u>787,910.60</u>
Net cash increase for period	787,910.60
Cash at beginning of period	<u>8,944,975.97</u>
Cash at end of period	<u><u>9,732,886.57</u></u>



Erie County Gaming Revenue Authority
Budget vs. Actual
November 2018

Expense	November	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	6,538.00	11,000.00	(4,462.00)	59.44%
62120 · Government Relations Services	4,737.05	35,798.48	50,000.00	(14,201.52)	71.60%
62130 · Professional Services	0.00	10,832.17	36,000.00	(25,167.83)	30.09%
62140 · Legal Services	9,730.00	25,248.50	35,000.00	(9,751.50)	72.14%
62145 · Website Design	111.35	771.35	4,000.00	(3,228.65)	19.28%
62150 · Payroll Services	119.85	722.55	1,200.00	(477.45)	60.21%
Total 62100 · Contracted Services	14,698.25	79,911.05	137,200.00	(57,288.95)	58.24%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	291.99	5,000.00	(4,708.01)	5.84%
62890 · Rent	1,452.31	10,131.26	18,000.00	(7,868.74)	56.28%
Total 62800 · Facilities & Equipment	1,452.31	10,423.25	23,000.00	(12,576.75)	45.32%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	69.34	2,266.50	4,000.00	(1,733.50)	56.66%
65020 · Postage	69.94	281.87	600.00	(318.13)	46.98%
65030 · Printing	0.00	369.25	1,200.00	(830.75)	30.77%
65040 · Office Supplies	201.47	1,376.73	2,800.00	(1,423.27)	49.17%
65050 · Cell Phone	0.00	993.64	2,200.00	(1,206.36)	45.17%
65060 · Copier Lease	691.90	2,106.03	2,200.00	(93.97)	95.73%
65070 · Copier Printing Costs	0.00	1,443.51	3,500.00	(2,056.49)	41.24%
65080 · Bank Fees	0.00	127.47	50.00	77.47	254.94%
65085 · Professional Development	560.00	1,480.00	5,000.00	(3,520.00)	29.60%
65090 · Meeting Expenses	499.42	2,788.67	5,000.00	(2,211.33)	55.77%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	2,092.07	13,233.67	26,800.00	(13,566.33)	49.38%
65100 · Other Types of Expenses					
65105 · Outreach	90.00	8,528.41	12,000.00	(3,471.59)	71.07%
65110 · Advertising	80.80	992.40	12,000.00	(11,007.60)	8.27%
65115 · Phone/IT/Fax	2,180.49	10,845.67	18,000.00	(7,154.33)	60.25%
65120 · Insurance	815.33	4,891.98	9,800.00	(4,908.02)	49.92%
65150 · Travel	3.00	2,004.71	8,000.00	(5,995.29)	25.06%
Total 65100 · Other Types of Expenses	3,169.62	27,263.17	59,800.00	(32,536.83)	45.59%
66000 · Payroll Expenses					
66005 · Salaries & Wages	19,784.05	127,254.90	200,000.00	(72,745.10)	63.63%
66010 · FITW Tax	1,540.55	9,898.92	15,000.00	(5,101.08)	65.99%
66015 · FUTA Tax	0.00	0.00	175.00	(175.00)	0.00%
66020 · PASUI Tax	0.00	33.26	2,000.00	(1,966.74)	1.66%
66500 · Retirement	937.62	5,575.72	6,000.00	(424.28)	92.93%
Total 66000 · Payroll Expenses	22,262.22	142,762.80	223,175.00	(80,412.20)	63.97%
Total Expense	43,674.47	273,593.94	469,975.00	(196,381.06)	58.21%



**Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of November 30, 2018**

	November	YTD	Totals/Subtotals
Uncommitted Funds	1,595,893.16		
Committed Funds	2,047,155.86		
2018 Restricted Funds:			
First Quarter Gaming Revenue		375,769.51	
Second Quarter Gaming Revenue		1,317,928.22	
Third Quarter Gaming Revenue	1,394,780.33	1,394,780.33	
Fourth Quarter Gaming Revenue		0.00	3,088,478.06
Disbursements:			
First Quarter Disbursements		711,429.09	
Second Quarter Disbursements		4,182,926.29	
Third Quarter Disbursements	569,652.95	2,665,238.93	
Fourth Quarter Disbursements		0.00	7,559,594.31

Disbursements Detail

Grants/Settlements

Community Assets

AmeriMasala	10,000.00
Booker T. Washington Center	25,000.00
Borough of Union City	50,000.00
Boys & Girls Club of Erie	25,000.00
CAFE	7,840.00
City of Corry	21,404.89
City of Erie	50,000.00
Community Access Television	7,470.00
Eagle's Nest Leadership Corporation	25,000.00
Edinboro Arts & Music Fest	10,000.00
Edinboro Highland Games	10,000.00
Edinboro University Foundation	15,000.00
Erie Center on Health & Aging	20,000.00
Erie Downtown Partnership	15,000.00
Bayfront Maritime Center	50,000.00
Erie PAL	15,000.00
Erie Yesterday	15,000.00
Friends of the Erie County Library	10,000.00
Girard Township	6,470.00
Greenfield Township	18,284.75
Harborcreek Township	15,000.00
Headwaters Natural Resource Center Trust	26,751.50
Inner-City Neighborhood Art House	25,000.00
Lake Erie Fanfare, Inc.	10,000.00
Martin Luther King Center	25,000.00
Mead Park Association	49,188.00

**Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of November 30, 2018**

	<u>November</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Mental Health Association of NWPA		4,000.00	
Mercy Center for Women		20,000.00	
Our West Bayfront		50,000.00	
Performing Artists Collective Alliance		11,000.00	
Presque Isle Light Station		15,000.00	
Presque Isle Partnership		11,000.00	
Sisters of Mercy		4,991.44	
SSJ Neighborhood Network		20,000.00	
Stairways Behavioral Health		9,000.00	
St. Martin Center		17,741.00	
Goodell Gardens & Homestead		6,464.40	
Young People's Chorus of Erie		12,480.00	
Veterans Miracle Center Erie		12,500.00	
Waterford Community Fair Association		14,000.00	
WQLN Public Media		15,000.00	
Young Artists Debut Orchestra		15,000.00	
			<u>795,585.98</u>

Special Events

Achievement Center	1,603.13
Albion Area Fair, Inc.	8,441.29
AmeriMasala	1,268.01
Borough of Union City	503.13
Borough of Wesleyville	398.87
CAFE	15,914.92
Crime Victim Center of Erie County, Inc.	1,584.51
Downtown North East, Inc.	4,746.55
Dr. Gertrude A. Barber National Institute	10,490.36
Edinboro Arts & Music Fest	2,177.83
Edinboro Highland Games	2,332.19
Edinboro University Foundation	1,786.45
Lake Erie Ballet	2,672.43
Erie Contemporary Ballet Theatre	2,054.18
Erie DAWN	1,635.37
Erie Downtown Partnership	1,890.64
Erie Homes for Children and Adults, Inc	1,711.15
Erie Regional Chamber & Growth Partner.	1,196.61
Film Society of Northwestern PA	1,294.22
French Creek Council, BSA	622.76
Fort LeBoeuf Historical Society	623.41
Goodell Gardens & Homestead	894.51
Holy Trinity Roman Catholic Church	5,041.72
Humane Society of NWPA	319.10

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of November 30, 2018

	<u>November</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Impact Corry		1,058.60	
Jefferson Educational Society of Erie		13,960.45	
Lake Erie Arboretum at Frontier		1,886.66	
Lake Erie Fanfare, Inc.		3,981.72	
Martin Luther King Center		398.87	
Mercy Center for Women		2,495.14	
The Nonprofit Partnership		3,085.26	
North East Community Fair Association		905.44	
Presque Isle Partnership		16,080.00	
Roar on the Shore Inc.		16,080.00	
SafeNet		3,190.96	
Saint Joseph Church		3,817.19	
Saint Patrick Church		4,620.91	
ServErie		4,339.11	
SSJ Neighborhood Network		2,097.70	
Union City Pride		800.11	
Waterford Community Fair Association		6,077.04	
Wattsburg Agricultural Society		7,530.87	
YMCA of Greater Erie		6,262.26	
Young Artists Debut Orchestra		2,063.75	
Youth Leadership Institute of Erie		801.33	
		<u>172,736.71</u>	<u>172,736.71</u>

Municipalities

Erie County	38,356.46	84,933.15	
Greene Township	38,356.46	84,933.15	
McKean Township	38,356.46	84,933.15	
Millcreek Township	38,356.46	84,933.15	
Summit Township	156,912.78	347,453.77	
Waterford Township	38,356.46	84,933.15	
		<u>772,119.52</u>	<u>772,119.52</u>

Multi-Municipal Collaboration

Borough of North East		100,000.00	
City of Corry		30,000.00	
City of Erie		28,000.00	
Corry Industrial Benefit Association		35,000.00	
Erie Area Council of Governments		50,000.00	
Erie Area Council of Governments		47,450.00	
Erie Area Council of Governments		30,000.00	
Girard Township		16,600.00	
Jefferson Educational Society of Erie		100,000.00	
West Erie County EMA		8,500.00	
		<u>445,550.00</u>	<u>445,550.00</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of November 30, 2018

	<u>November</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Neighborhoods & Communities			
Renaissance Block			
Academy Neighborhood Association		11,250.00	
Borough of Union City		25,000.00	
Our West Bayfront		50,000.00	
Robbins Blass Neighborhood Watch		6,000.00	
Sisters of Mercy		12,500.00	
SSJ Neighborhood Network		35,000.00	
Borough of North East		25,000.00	
Bayfront Eastside Taskforce		25,000.00	
Preservation Erie		26,920.00	
ServErie		29,000.00	
		<u>245,670.00</u>	245,670.00
Anchor Building			
City of Corry		5,225.00	
Emmaus Ministries Inc		20,000.00	
Our West Bayfront		20,000.00	
Performing Artists Collective Alliance		18,625.00	
		<u>63,850.00</u>	63,850.00
Small Business Financing			
PSU - Ignite Erie Industry+University		250,000.00	
Mercyhurst - Innovation District	195,000.00	295,000.00	
International Institute of Erie - MicroEnterprise Fund		200,000.00	
Bridgeway Capital - Inclusive Erie/Accelerator		2,800,000.00	
Ben Franklin TP - Innovation Fund &TECHcellerator		1,300,000.00	
		<u>4,845,000.00</u>	4,845,000.00
Youth & Education			
GECAC - Summer Jobs	25,957.87	134,582.10	
		<u>134,582.10</u>	134,582.10
Pilot Programs			
Erie's Public Schools - Master Plan		30,000.00	
BEST/OWB - Summer Youth Service Pilot		15,000.00	
Erie Regional Chamber - Choose Erie		39,500.00	
		<u>84,500.00</u>	84,500.00
Total Funds Disbursements	<u>569,652.95</u>	<u>7,559,594.31</u>	<u>7,559,594.31</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of November 30, 2018

Committed Funds:	<u>November</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Renaissance Block			
Academy Neighborhood Association		11,250.00	22,500.00
Borough of North East		25,000.00	50,000.00
Borough of Union City		25,000.00	50,000.00
Our West Bayfront		50,000.00	100,000.00
Robbins Blass Neighborhood Watch		0.00	6,000.00
Sisters of Mercy		12,500.00	25,000.00
SSJ Neighborhood Network		35,000.00	70,000.00
Bayfront Eastside Taskforce		25,000.00	50,000.00
Preservation Erie		26,920.00	53,840.00
ServErie		29,000.00	58,000.00
Anchor Building			
City of Corry		20,900.00	26,125.00
Emmaus Ministries, Inc.		80,000.00	100,000.00
Grace Church		100,000.00	100,000.00
Our West Bayfront		80,000.00	100,000.00
Performing Artists Collective Alliance		74,501.50	93,126.50
GECAC - Summer Jobs Program	25,957.87	15,417.90	150,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
Mercyhurst University - Innovation District	195,000.00	0.00	400,000.00
Total Committed Funds	<u>220,957.87</u>	<u>2,047,155.90</u>	<u>3,054,591.50</u>



Erie County Gaming Revenue Authority
Check Detail Report
November 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
11/01/2018	2556	Wells Fargo Financial Leasing	November 2018 Copier Lease	-345.95
11/01/2018	EFT	ECCA, Inc.	10/13/18 to 10/26/18 Payroll	-6,718.27
11/01/2018	EFT	Fidelity Investments	10/13/18 to 10/26/18 Retirement	-507.36
11/02/2018	EFT	VISA	October Visa - Perry	-3,794.86
11/02/2018	EFT	VISA	October Visa - Tammi	-1,543.50
11/02/2018	EFT	VISA	October Visa - Tom	-25.00
11/05/2018	2557	Epic Web Studios	2018 October Services	-111.35
11/05/2018	2558	Velocity Network, Inc.	Phone/IT/Fax	-806.03
11/09/2018	2559	Erie County	3rd Quarter Gaming Settlement 2018	-38,356.46
11/09/2018	2560	Greene Township	3rd Quarter Gaming Settlement 2018	-38,356.46
11/09/2018	2561	McKean Township	3rd Quarter Gaming Settlement 2018	-38,356.46
11/09/2018	2562	Millcreek Township	3rd Quarter Gaming Settlement 2018	-38,356.46
11/09/2018	2563	Summit Township	3rd Quarter Gaming Settlement 2018	-156,912.78
11/09/2018	2564	Times Publishing Company	Beehive Review Notice	-80.80
11/09/2018	2565	Waterford Township	3rd Quarter Gaming Settlement 2018	-38,356.46
11/12/2018	2566	Knox McLaughlin Gornall & Sennett	Legal	-6,295.00
11/12/2018	2567	Ridge Policy Group	2018 November Government Relations	-4,737.05
11/14/2018	2568	Tammi Michali	2018 Oct/Nov Expenses	-849.27
11/14/2018	EFT	ECCA, Inc.	10/27/18 to 11/09/18 Payroll	-6,714.95
11/14/2018	EFT	Fidelity Investments	10/27/18 to 11/09/18 Retirement	-507.27
11/14/2018	2569	Greater Erie Community Action Committee	2018 Summer Jobs	-25,957.87
11/15/2018	2570	Mercyhurst University	Final Payment - Erie Innovation Fund	-195,000.00
11/15/2018	2571	Penn State University	2018 November Rent	-1,452.31
11/27/2018	2572	Kate Nash	Community Assets Poster	-90.00
11/27/2018	2573	Wells Fargo Financial Leasing	2018 December Copier Lease	-345.95
11/28/2018	EFT	ECCA, Inc.	11/10/18 to 11/23/18 Payroll	-7,427.50
11/28/2018	EFT	Fidelity Investments	11/10/18 to 11/23/18 Retirement	-506.72



CASHBACK CURRENT CASHBACK
SCORECARD BALANCE PAYOUT DATE
\$52.96 05/15/19

Account Summary

Billing Cycle		10/10/18
Days in Billing Cycle		31
Previous Balance		\$1,549.86
Purchases	+	3,794.86
Cash	+	0.00
Special	+	\$0.00
Balance Transfers	+	\$0.00
Credits	-	\$0.00
Payments	-	\$1,549.86
Other Charges	+	\$0.00
Finance Charges	+	0.00

NEW BALANCE \$3,794.86

Credit Summary

Total Credit Line	\$25,000.00
Available Credit Line	\$21,205.00
Available Cash	\$21,205.00
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

PAY ONLINE OR VIEW YOUR ACCOUNT AT:

LAST CHANCE TO WIN BIG WITH SCORECARD SCOREBIG!

Cardholder Account Summary

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
09/13/18	09/16/18	8111	24767898257999801395230	KNOX MCLAUGHING GORNALL A 800-4498012 PA	\$3,435.00
09/24/18	09/25/18	4814	24493988267083054498237	AT&T*BILL PAYMENT 800-331-0500 TX	\$356.86

legal
phone/IT

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830 - 0042

Account Number
6829

Check box to indicate
name/address change on
back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
10/10/18	\$3,794.86	\$3794.86	11/04/18



ERIE COUNTY GAMING
PERRY N WOOD
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:

VISA
PO BOX 4512
CAROL STREAM IL 60197-4512

ERIEBANK

ERIE COUNTY GAMING
PERRY N WOOD



Account Number: #### #### #### 6829

Closing Date: 10/10/18

Credit Limit \$25,000.00 Available Credit \$21,205.00

15081

Cardholder Account Summary Continued

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
09/27/18	09/30/18	7523	24473018271900011380360	ERIE PARKING AUTHORITY ERIE PA	\$3.00 <i>travel</i>
10/03/18	10/03/18	0000	74335268276001157084152	ACH PMT THANK YOU	\$1,549.86 -

Additional Information About Your Account

ScoreCard CashBack Earnings as of 10/09/18

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$33.98	\$18.98	\$0.00	\$52.96	05/15/19

Interest Charge Calculation/Plan Level Information

Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT						
PURCHASES	E	\$ 0.00	0.7292%	8.75% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7292%	8.75% (V)	\$ 0.00	
FEES/INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 3,794.86

¹ ICM Interest Charge Method. See reverse side of Page 1 for explanation.

² Your Annual Percentage Rate (APR) is the annual interest rate on your account.

(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.



SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$26.70	05/15/19

Account Summary

Billing Cycle		10/10/18
Days In Billing Cycle		31
Previous Balance		\$568.28
Purchases	+	1,543.50
Cash	+	0.00
Special	+	\$0.00
Balance Transfers	+	\$0.00
Credits	-	\$0.00
Payments	-	\$568.28
Other Charges	+	\$0.00
Finance Charges	+	0.00
NEW BALANCE		\$1,543.50

Credit Summary

Total Credit Line	\$10,000.00
Available Credit Line	\$8,390.00
Available Cash	\$8,456.00
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

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LAST CHANCE TO WIN BIG WITH SCORECARD SCOREBIG!

Account Inquiries

Customer Service: (800) 423-7503
Report Lost or Stolen Card: (727) 570-4881

Visit us on the web at:
www.MyCardStatement.com

Please send Billing Inquiries and Correspondence to
PO BOX 30495 TAMPA, FL 33630-3495

Payment Summary

NEW BALANCE	\$1,543.50
MINIMUM PAYMENT	\$31.00
PAYMENT DUE DATE	11/04/18

NOTE: Grace period to avoid a finance charge on purchases pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Cardholder Account Summary

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
09/10/18	09/11/18	5541	24299108253001966871876	COUNTRY FAIR #48 ERIE PA	\$1.99 O.S
09/10/18	09/12/18	5968	24789308254978802743967	ERIE TIMES NEWS CIRCULATI 814-8701600 PA	\$34.67 SUBS
09/12/18	09/13/18	5942	24692168255100637590546	AMZN Mktp US*MT9DG1481 Amzn.com/bill WA	\$81.30 O.S

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830-0042

Account Number
8023

Check box to indicate
name/address change on
back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
10/10/18	\$1,543.50	\$31.00	11/04/18



ERIE COUNTY GAMING
TAMMI MICHALI
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:

VISA
PO BOX 4512
CAROL STREAM IL 60197-4512

ERIEBANK

ERIE COUNTY GAMING
TAMMI MICHALI

Account Number: #### #### #### 8023

Closing Date: 10/10/18

Credit Limit: \$10,000.00 Available Credit \$8,390.00



Cardholder Account Summary Continued

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
09/12/18	09/14/18	9402	24445008256100156521176	USPS POSTAGE STAMPS.COM 310-482-5800 CA	\$50.00 postage
09/13/18	09/14/18	5812	24269798257001095342146	JOHNS WILDWOOD PIZZERIA I ERIE PA	\$35.50 CA Renew mtg
09/13/18	09/16/18	5111	24121578257810168726553	WB MASON 888-9262766 MA	\$23.98 C.S
09/18/18	09/19/18	5541	24299108261003650052755	COUNTRY FAIR #48 ERIE PA	\$3.89 O.S
09/18/18	09/19/18	5310	24164078261091007885479	TARGET 00012872 ERIE PA	\$22.70 mtg
09/18/18	09/19/18	5045	24430998262400819011206	MSFT * E05006P1BC 800-642-7676 WA	\$1,017.60 phone/IT
09/18/18	09/20/18	7011	24122598262017026207541	WWW.CITYHOUSEBB.COM 717-903-2439 PA	\$139.13 mtg.
09/21/18	09/23/18	7399	24692168264100315376852	STAMPS.COM 855-608-2677 CA	\$15.99 postage
09/21/18	09/23/18	5942	24692168264100394057126	Amazon.com*MT1EP7330 Amzn.com/bill WA	\$33.15 O.S
09/28/18	09/30/18	5199	24224438272101019652873	KOLDROCK WATER 814-452-0200 PA	\$13.50 C.S
10/01/18	10/02/18	5541	24299108274000111057709	COUNTRY FAIR #48 ERIE PA	\$1.99 C.S
10/03/18	10/03/18	0000	74335268276001157084152	ACH PMT THANK YOU	\$568.28 -
10/08/18	10/09/18	5541	24299108281001554933829	COUNTRY FAIR #48 ERIE PA	\$1.99 C.S
10/08/18	10/10/18	5968	24789308282156601727236	ERIE TIMES NEWS CIRCULATI 814-8701600 PA	\$34.67 subs
10/09/18	10/10/18	7399	24493988283026905601160	SHRED-IT USA LLC 866-647-4733 IL	\$31.45 O.S

15147

Additional Information About Your Account

ScoreCard CashBack Earnings as of 10/09/18					
SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$19.31	\$7.39	\$0.00	\$26.70	05/15/19

Interest Charge Calculation/Plan Level Information						
Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT PURCHASES	E	\$ 0.00	0.7292%	8.75% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7292%	8.75% (V)	\$ 0.00	
FEES/INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 1,543.50

¹ ICM Interest Charge Method. See reverse side of Page 1 for explanation.
² Your Annual Percentage Rate (APR) is the annual interest rate on your account.
(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary



SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$0.31	05/15/19

Account Summary

Billing Cycle		10/10/18
Days In Billing Cycle		31
Previous Balance		\$28.06
Purchases	+	25.00
Cash	+	0.00
Special	+	\$0.00
Balance Transfers	+	\$0.00
Credits	-	\$0.00
Payments	-	\$28.06
Other Charges	+	\$0.00
Finance Charges	+	0.00
NEW BALANCE		\$25.00

Credit Summary

Total Credit Line	\$5,000.00
Available Credit Line	\$4,975.00
Available Cash	\$4,975.00
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

LAST CHANCE TO WIN BIG WITH SCORECARD SCOREBIG!

Cardholder Account Summary

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
09/16/18	09/17/18	5192	24492158259637320334665	SAVEYOUR TOWN	\$25.00
				SAVEYOUR TOWN IA	
10/03/18	10/03/18	0000	74335268276001157084160	ACH PMT THANK YOU	\$28.06

training

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830-0042

Account Number
7397

Check box to indicate
name/address change on
back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
10/10/18	\$25.00	\$25.00	11/04/18

\$

ERIE COUNTY GAMING
TOM MAGGIO
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:

VISA
PO BOX 4512
CAROL STREAM IL 60197-4512

ERIEBANK

ERIE COUNTY GAMING
TOM MAGGIO

Account Number: #### #### #### 7397
Closing Date: 10/10/18
Credit Limit \$5,000.00 Available Credit \$4,975.00



15110

Additional Information About Your Account

ScoreCard CashBack Earnings as of 10/09/18

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$0.18	\$0.13	\$0.00	\$0.31	05/15/19

Interest Charge Calculation/Plan Level Information

Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT						
PURCHASES	E	\$ 0.00	0.7292%	8.75% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7292%	8.75% (V)	\$ 0.00	
FEES/INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 25.00

¹ ICM Interest Charge Method: See reverse side of Page 1 for explanation.
² Your Annual Percentage Rate (APR) is the annual interest rate on your account.
(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.





E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
DECEMBER
2018**





**Community Asset Grant Award Ceremony
Arts, Culture & Heritage; Parks, Fields & Trails; and Community Centers**

AGENDA

Headwaters Park Nature Center and Conservancy Trail

State Senator Dan Laughlin

County Executive Kathy Dahlkemper

County Councilman Carl Anderson

Sister Annette Marshall, Inner-City Neighborhood Art House

Perry Wood, Executive Director, ECGRA

Welcome and intro Sen. Laughlin

Remarks and intro CE Dahlkemper

Remarks and intro Anderson

Remarks and intro Sr. Annette Marshall

Remarks and intro Wood

Remarks and check presentation

\$805,835.98 check presentation to Erie County

Media Q & A

Individual Check Presentation Photos (List below)





ADVISORY*ADVISORY***ADVISORY***ADVISORY***ADVISORY**

ECGRA to Award Community Asset Grants Supporting Local Arts, Culture & Heritage; Parks, Fields & Trails; and Community Centers

CONTACT: Kate Philips
philips@parkerphilips.com
215.850.4647 | mobile

ERIE, PA (November 14, 2018) Erie County Gaming Revenue Authority (ECGRA) will continue investment of local share gaming funds across Erie County with an event on Friday to award the latest round of Community Asset Grants.

ECGRA officials will be joined by State Senator Dan Laughlin, County Executive Kathy Dahlkemper, and other local officials to award the Grants on **Friday, November 16 at 10:30 a.m. at the Headwaters Park located at 1927 Wager Rd., Erie.**

Headwaters Park Nature Center and Conservancy Trail will receive \$26,751.50, as part of this round of funding. The nearly one million dollar funding pool, continues to support the already successful Arts, Culture & Heritage project area, and now includes two new project areas: Parks, Fields & Trails and Community Centers. A full list of grant recipients is listed below.

WHAT:	Community Asset Grant Awards
WHEN:	Friday, November 16
TIME:	10:30 a.m.
WHERE:	1927 Wager Road Erie, PA

--more--

Organization	Project	Amount Awarded
AmeriMasala	The AmeriMasala Movement	\$10,000.00
CAFÉ	Bandwagon Art	\$7,840.00
Community Access Television	CATV Video Editing Equipment	\$7,470.00
Edinboro Arts & Music Festival	Downtown Edinboro Arts & Music Fest	\$10,000.00
Edinboro Highland Games	Highland Games & Scottish Festival	\$10,000.00
Edinboro University Foundation	EU FM Transmitter Project	\$15,000.00
Erie Downtown Partnership	Downtown Art + Activation	\$15,000.00
Erie PAL	Unlocking the Power of the Cop + Kid Relationship	\$15,000.00
Erie Yesterday	A Collaboration of Eight Heritage Organizations	\$15,000.00
Friends of the Erie County Library	Digitization of the Library's Newspaper Microfilm - Phase 1	\$10,000.00
Harborcreek Township	Hilinski Barn Relocation	\$15,000.00
Lake Erie Fanfare	36th Season of Drum Corps Activities in Erie	\$10,000.00
PACA	PACA Theatre 2019 Theatrical Season	\$11,000.00
Presque Isle Light Station	Installation of Handicapped Access Ramp	\$15,000.00
Presque Isle Partnership	Waterworks Gear Tower Refurbishment	\$11,000.00
Stairways Behavioral Health	Art Hub Erie	\$9,000.00
The Goodell Project	Upgrading & refurbishing equipment	\$6,464.40
The Young Peoples Chorus	YPC Erie - Behind the Scenes	\$12,480.00
Veterans Miracle Center Erie	VMCE Good 360 Community Redistribution Partner Program	\$12,500.00
Waterford Community Fair Association	Educational & Safety Enhancements	\$14,000.00
WQLN Public Media	Our Town 2018-2019: Stories from UC & LP	\$15,000.00
YADO	YADO 14th Season	\$15,000.00

ARTS, CULTURE, AND HERITAGE TOTAL: \$261,754.40

Organization	Project	Amount Funded
Borough of Union City	Parks Master Plan & Beginning Implementation	\$50,000.00
City of Corry	North Hills Municipal Golf Course Irrigation System	\$21,404.89
City of Erie	Wayne Park Area Improvements - Safe Routes to School	\$50,000.00
Erie Maritime Foundation	The Schooner Porcupine	\$50,000.00
Girard Township	Lake Erie Community Park Playground Project	\$6,470.00

Greenfield Township	Greenfield Community Park - ADA access & parking improvements	\$18,284.75
Harborcreek Little League	Community Park Fencing Project	\$10,250.00
Headwaters Natural Resource Center Trust	Headwaters Nature Center & Trail Development	\$26,751.50
Mead Park Association	Mead Park Master Site Plan - Phase 1	\$49,188.00
Our West Bayfront	Bayview Park Enhancement Project	\$50,000.00
	PARKS, FIELDS, AND TRAILS TOTAL:	\$332,349.14

Organization	Project	Amount Funded
Booker T. Washington Center	The Center City-School Initiative	\$25,000.00
Boys & Girls Club of Erie	Triple Play	\$25,000.00
Eagle's Nest Leadership Corporation	Eagle's Nest Programming	\$25,000.00
Erie Center on Health & Aging	Creativity Matters: Improving Health & Wellness through Arts	\$20,000.00
Inner-City Neighborhood Art House	Community Awareness Campaign	\$25,000.00
Martin Luther King Center	Bayfront Mini Mall Parking Lot Renovation	\$25,000.00
Mental Health Association of NWPA	Warming Center	\$4,000.00
Mercy Center for Women	Chronically Homeless Women & Children Project	\$20,000.00
Sisters of Mercy/House of Mercy	Improving Computer Access to Low-Income Students & Adults	\$4,991.44
SSJNN	Community Revitalization and Development	\$20,000.00
St. Martin Center, Inc.	St. Martin Early Learning Center Van	\$17,741.00
	COMMUNITY CENTER TOTAL:	\$211,732.44
		\$805,835.98

ABOUT COMMUNITY ASSET GRANTS

The new **Parks, Fields & Trails Grants** will provide funding for capital projects to create, protect, or improve publicly accessible parks, athletic fields, and trails throughout Erie County. Funding can also be used to increase or improve access to recreational facilities.

The new **Community Center Grants** will support capital improvements, programming, and equipment for publicly accessible community centers. A community center is a neighborhood or community hub whose primary focus is social, educational, cultural, and/or recreational activities serving a particular segment of the community such as children or senior citizens.

Arts, Culture & Heritage Grants continue to provide capital and program funding for arts, culture, and heritage organizations. Programs and projects must serve the general public and be open and accessible to the public. Examples of past awards include grants to the Bayfront Maritime Center, Asbury Woods Partnership, Albion Fair, Corry Area Historical Society, Erie Chamber Orchestra, Erie County Fair at Wattsburg, Erie Dance Theater, and Lawrence Park Historical Society.

###





Bridgeway Capital Inclusive Erie Fund Launch

AGENDA

Perry Wood
State Senator Dan Laughlin
County Executive Kathy Dahlkemper
Mayor Joe Schember

Dwayne Rankin
Jimmy Jackson

Background/Emcee
Remarks on sm. business/econ. dev.
Remarks on
Remarks on investing in urban
neighborhoods
Remarks on Investment Program
Remarks on reaching the Erie
Entrepreneur Community

CHECK PRESENTATION:
Inclusive Erie Fund-\$5 million
MEMO: Bridgeway Capital

Media Q & A

Kenya Johnson will be available for media interviews following check presentation





ECGRA Expands Investment in Successful Erie Urban Entrepreneur Fund, Partners with Bridgeway Capital to Launch \$5 Million Erie Inclusive Fund

Pittsburgh-based Bridgeway continues investment in Erie County

ERIE, PA (December 3, 2018) Erie County Gaming Revenue Authority (ECGRA) announced a ground-breaking investment in Erie County's minority communities today that will support an expansion of the successful Erie Urban Entrepreneur Program. State Senator Dan Laughlin and Erie Mayor Joe Schember joined officials from ECGRA and Bridgeway Capital today to announce the **Erie Inclusive Fund**, a \$5 million program to catalyze minority entrepreneurship in Erie County.

Financed by ECGRA and managed by Pittsburgh-based Bridgeway Capital, the **Erie Inclusive Fund**, will invest at least \$5 million in new loans in Erie County over the next three years, with a commitment to invest half, \$2.5 million, in minority-owned businesses.

As part of the ECGRA investment, Bridgeway Capital will launch an **Erie County Minority-owned Business Accelerator**, tailoring individual growth plans and support system to ensure success for burgeoning businesses, while continuing to provide growth capital.

"Investing in small business growth is a smart way to extend ECGRA economic development dollars into minority communities across Erie County," said **Pennsylvania State Senator Dan Laughlin**. "Coupling start-up capital with an accelerator program shows Bridgeway Capital long-term commitment to and vital role in our Erie County economic development ecosystem."

"When Erie County small businesses succeed, Erie County grows," said Erie County Executive Kathy Dahlkemper. "This fund will create streamlined access to capital, and valuable business development resources through the new accelerator program, helping to launch new and existing business owners through the difficult start up period."

Since opening its Erie office in 2012, thanks in large part to ECGRA's initial \$100,000 investment, Bridgeway Capital has offered 69 loans totaling more than \$8.4 million in Erie County; thirteen of those loans (32%) were made through the Erie Urban Entrepreneur Program helping launch and grow minority owned businesses.

Since then Bridgeway has made investments that support low-income communities and the creation of living-wage jobs as a means to revitalize the regional economies it serves.

"Walking through the Independence Hill section of Erie it is hard to miss all of the reactivated store fronts, and fresh economic energy," said **Erie Mayor Joe Schember**. "By focusing investing in neighborhoods ECGRA is helping create local jobs, and spurring community development. We know that Erie is ripe for investment and on the precipice of an economic explosion, and I salute Bridgeway Capital for recognizing a wise investment."

"The Erie Inclusive Fund is a natural outgrowth of Bridgeway's Erie Urban Entrepreneur program—a flexible loan capitol program launched in 2015 that has helps support community and economic development in Erie's urban core," said **Perry Wood, Executive Director, ECGRA**. "The Erie Inclusive Fund will make more capital available, and pair loans with intensive and individualized support to help businesses succeed and encourage urban communities across Erie County."

The new program was launched at the [Learning Ladder Early Childhood Education Center](#), a high-quality child care facility owned by Sean and Kenya Johnson. The Johnson's became a part of Erie's burgeoning entrepreneur community when they launched a successful child care center in their home five years ago. When their dreams grew and they wanted to take their licensed in-home business and grow it into a full-fledged high-quality child care facility, their entrepreneurial spirit led them to Bridgeway Capital.

"The Inclusive Erie Fund builds upon Bridgeway's success of providing inclusive funding and hands-on assistance to small businesses and real estate developments," said **Dwayne Rankin, Chief Lending Officer, Bridgeway Capital**. "Since opening our Erie office in 2012, Bridgeway has made \$8.4 million in loans to people and places in Erie that cannot access mainstream sources of finance. With ECGRA's support, Bridgeway is able to provide more funding to minority entrepreneurs to create economic opportunity through business ownership, job creation, and neighborhood revitalization."

The Erie Urban Entrepreneur program, modeled after a pilot project launched by Bridgeway Capital in Pittsburgh, was conceptualized by ECGRA two years ago when its leadership saw a need for more programs to support African American entrepreneurs in Erie.

"Bridgeway understands the passion that drives entrepreneurs and the challenges they face," said **Jim Jackson, Erie Office Director, Bridgeway Capital**. "The Inclusive Erie Fund will create a strong ecosystem for minority entrepreneurship in Erie by providing patient, flexible capital paired with business accelerator services to help navigate entrepreneurship. We seek minority entrepreneurs to participate in the accelerator who want to use the power of business to make a difference in their community."

ECGRA views Erie County's inner city as a regional force in the economy and recognizes that there is an unrealized potential of inner-city markets and entrepreneurs. To learn more about Erie Inclusive Fund at Bridgeway Capital borrowers should call Jim Jackson at (814) 451-1172.

####





ECGRA: November 15 – December 15, 2018 Activity Report

Meetings, Phone Calls, Emails, and Other Work

11/15/2018	Phone call with Kathy Wyrosdick and Perry about potential infrastructure package
11/26/2018	Phone call with Dave Brennan and Mark Holman regarding revitalization of bridge in Erie
11/27/2018	Flagged infrastructure materials related to the importance of preparing for an infrastructure package and the state and local levels
11/28/2018	Flagged Environmental Small Grants Program for Melissa/ Perry
12/3/2018	Phone call with Melissa Lyon about EPA Environmental Fund Grant and Blue Zones
12/4/2018	Flagged STEM Initiative from the Administration for Perry
12/6/2018	Covered webinar for Melissa Lyon about EPA Environmental Grant

Potential Opportunities Discussed and Provided

EPA Environmental Small Grants Program

Grant Description: The U.S. Environmental Protection is now accepting applications for its Environmental Justice Small Grants Program. Nonprofit groups are eligible for grants to support community-driven projects designed to engage, educate, and empower communities to better understand local environmental and public health issues and develop strategies for addressing those issues, building consensus in the community, and setting community priorities. The EJSG program will award approximately \$1.5 million nationwide for this competitive opportunity. EPA anticipates awarding approximately 50 grants (5 per EPA region) of up to \$30,000 each. These grants are for one-year projects.

Deadline: The deadline for applications is February 15.

Pre-Application Assistance Calls: EPA has scheduled a series of pre-application assistance conference calls to answer questions about applying for these grants starting December 6. For all the details, visit EPA's Environmental Justice Small Grants Program webpage here:

<https://www.epa.gov/environmentaljustice/environmental-justice-small-grants-program#tab-2>.

Trump Administration Plan

The Trump administration launched a five-year STEM initiative today to build strong literacy and help prepare workers and increase diversity in the subject area according to the White House technology advise. The initiative will partner with government agencies and education bodies. Private partnerships, which will also be announced today, will be part of the initiative's funding. Funding for the plan will also be discussed as part of next year's budget request, according to an administration official. We will continue to monitor this and consider how those in Erie might be able to take advantage of this funding.



Infrastructure Package Information

Winning the approval of governors and mayors is crucial to any infrastructure overhaul effort, the White House's former point person on the issue said Nov. 27. Because the White House won't be ignoring the issue, time is still left to solve this problem, Gribbin said. Internal polling that the White House conducted shows that infrastructure remains among the top two or three most important issues to voters, and President Donald Trump brings his personal experience as a real estate developer to the table, according to Gribbin. "Don't underestimate the power of the president being able to set an agenda," he said. "I was the first special assistant whose sole job was to focus on infrastructure in history. That's a window to talk about infrastructure. That window may not stay open in the next administration."



COPY

COUNTY OF ERIE, PA

Erie County Council

Erie County Courthouse
140 West Sixth Street, Room 114
Erie, Pennsylvania 16501-1081

Carl Anderson, III
District 4

November 16, 2018

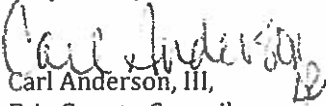
Mr. Ronald Cleaver
3919 Dexter Avenue
Erie, PA 16504

Dear Mr. Cleaver:

It is with great pleasure to inform you that your appointment to the Erie County Gaming Revenue Authority was approved at the County Council Meeting held November 13, 2018. Your term will expire on December 31, 2022.

It is because of civic minded individuals like you that our community will continue to move forward in a positive direction. I congratulate you and extend my appreciation for the time and public service you have graciously offered to provide.

Respectfully,



Carl Anderson, III,
Erie County Council
District 4

cc: ✓ Perry Wood, Erie County Gaming Revenue Authority
File

COFFEE



November 16, 2018



Perry, Tom, and the ECGRA Board,

Thank you so much for your acceptance of our application. Your grant of \$50,000 plays a key role in BMC's success in the completion of the 1812 Schoolship Porcupine, furthering BMC's mission to implement hands-on maritime themed, educational, vocation and recreational activities for the community.

BMC's mission began in 1998 to design and implement engaging, hands-on, maritime-themed educational, vocational, and recreational opportunities for the community in a universally accessible waterfront facility. Since then we have provided over 20,000 community members from every socio-economic group, hands-on, year-round programming, building over 96 boats in the process.

Everyone at the Bayfront Maritime Center appreciates your support to finish this important asset to the Erie community. Please visit the BMC campus and see the Schooner Porcupine progress for yourself!

Thanks again!

Rich Eisenberg

Richard Eisenberg
Executive Director.



40 Holland Street, Erie, PA 16507

814-456-4077

www.bayfrontcenter.org





PennState
Behrend

Ralph M. Ford, Chancellor
The Pennsylvania State University
Glenhill Farmhouse
4701 College Drive
Erie, PA 16563-0101

Tel: 814-898-6160
Fax: 814-898-6461
rmf7@psu.edu
behrend.psu.edu

November 16, 2018

Erie County Gaming Revenue Authority
5340 Fryling Road, Suite 201
Erie, PA 16510

Friends:

The Community Assets Grant in the amount of \$12,480 for the Young People's Chorus of Erie is very much appreciated.

It is because of funding such as yours that no student is turned away for an inability to pay the tuition. I'm grateful for the significant part your financial backing makes in creating this opportunity for youth in the area that enjoy singing. Your support enables young people to act as ambassadors of the Erie region, sharing their talents both within and outside our community.

Thank you for your partnership and for choosing Penn State Behrend as one of your giving priorities.

Sincerely,

Ralph Ford, Ph.D.

RMF/kib







October 22, 2018

ECGRA
Perry Wood
5240 Knowledge Pkwy Ste A
Erie PA 16510-4658

Dear Perry,

On behalf of the women, children and staff of the Mercy Center for Women, we thank you for your gift of \$20,000 through the Community Assets Grant. After a beautiful hot summer, we are settling into a regular schedule of classes and activities for our women and their children. I am so excited to share with you some of the things your kindness has accomplished for our women and children.

Lisa is planning to move into her new home very soon and is grateful for the opportunities she was given to become self-sufficient. Brittany was honored as the Mercy Center Graduate of the Year 2018 and enjoys planning activities for program alumnae and current clients. After a successful picnic in the backyard at Mercy Center, she is now spearheading a fun Halloween party for next week. Another client is studying hard to become a veterinarian assistant. It is due to your generosity that we can continue to offer life-changing services to the many women and children who come through our doors.

There are exciting things happening on every front at Mercy Center for Women, and I am so glad that you have chosen to be a part of the life-changing undertakings. Your support allows us to provide the essential programs, mentorship and job readiness skills our women need to realize their potential and be successful.

May God richly bless you. Thank you for believing in our mission and being instrumental in the lives of all those we serve.

Blessings,

A handwritten signature in blue ink that reads 'Jennie'.

Jennie Hagerty
Executive Director

*Dear Perry,
Thank you for believing in our mission to serve women and children for 25 years. Your kindness and support of allowing our shelter to move forward is appreciated.
Kindly, Jennie*

In accordance with section 170(f)(8) of the Internal Revenue Code, I certify that Mercy Center for Women is a 501(c)3 charitable organization to which contributions are tax deductible. Since no goods or services were given in exchange for your gift, the entire amount is tax deductible. This letter serves as documentation of your gift and is necessary for your income tax records.



Groups share \$806,000 in gaming grants

Community Assets Grant program funds parks, arts and community centers

By Matthew Rink
matthew.rink@timesnews.com

The Erie County Conservation District will use its \$26,751 share of a Community Assets Grant to expand the trail system and improve ADA accessibility, safety and appearance of its facility at Headwaters Park, where it also will build a new nature center.

The Erie Inner-City Neighborhood Art House will improve the facade and paint a new mural at its building with the \$25,000 it is receiving from Erie County Gaming Revenue Authority grant program.

And the Erie County District Library will embark on a project to digitize a century's worth of local newspapers to make them easier to access and search for history buffs, genealogists and other library patrons.

ECGRA officials unveiled grants for those and 40 other recipients Friday at the Conservation District office at Headwaters Park. The Community Assets Grant Program has been in existence for eight years. However, this year ECGRA increased the program to \$1 million from \$50,000 and established three grant application categories: arts, culture and heritage; parks,

See GRANTS, B2

GRANTS

From Page B1

fields and trails; and community centers. The first round of funding under the revamped program totaled \$805,836.

"So many of the organizations that are being funded today support a lot of the work that county government does and work alongside us on common goals," Erie County Executive Kathy Dahlkemper said. "Those goals are really building a better and more vibrant Erie County for our citizens."

Perry Wood, executive director of ECGRA, said "community assets make us better neighbors, better parents, better citizens. Community assets are driven by boards of directors and staff consisting of your neighbors, elected officials, business and civic leaders.

"They're groups that want to fix up parks down the street, ensure



Tom McClure speaks about Headwaters Park projects that will benefit from a \$26,000 grant that was announced Friday. McClure is the trustee of the Headwaters Natural Resource Center Trust. From left are State Sen. Dan Laughlin, of Millcreek, R-49th Dist; McClure; Perry Wood, executive director of ECGRA; Erie County Councilman Carl Anderson; Erie County Executive Kathy Dahlkemper; and Mike Paris, board chairman of ECGRA. (CHRIS TOPHER MILLETTE PHOTOS/ERIE TIMES-NEWS)



Perry Wood, executive director of the Erie County Gaming Revenue Authority, announces more than \$800,000 in annual grants to 43 local nonprofits Friday at Headwaters Park, which is part of the Erie County Conservation District in Millcreek Township. From left are: State Sen. Dan Laughlin, of Millcreek, R-49th Dist; Wood; Erie County Councilman Carl Anderson; Erie County Executive Kathy Dahlkemper; and Mike Paris, chairman of ECGRA.

that you have safe recreational equipment and educational benefits in your parks," Wood continued. "They're historical romanticists that look at a run-down historic building, take the time to learn the story of that structure and fundraise to preserve it for future generations. They're passionate volunteers that put mission first."

Some of the other

recipients include the city of Erie, which was awarded \$50,000 to improve Wayne Park and the area around it; Union City, which will use its \$50,000 award to develop and begin implementation of a parks master plan; the Booker T. Washington Center, which received \$25,000 for its Center-City School initiative; and the Boys & Girls Club of Erie, which will

use \$25,000 for its Triple Play program.

ECGRA has placed caps on recipients and categories. Applicants for parks, fields and trails funding could receive no more than \$50,000 for a total of \$500,000. Applicants under the community centers category were capped at \$15,000 for a total of \$300,000; and applicants under the arts, culture and heritage category were capped at

\$15,000 per grant and \$200,000 overall.

The program requires the recipient to match the grant dollar for dollar.

Sister Annette Marshall, OSB, director of the Neighborhood Art House, said the funding enables the center to do things it otherwise wouldn't be able to do.

Founded in 1995, the Neighborhood Art House strives to

Online extra

See video from the ECC news conference: www.GoErie.com/Videos

"help inner-city children have the spark create a better life, & the inner strength say 'I'm worth it. I'm something to off I'm a good person and can move ahead and something,'" Marsh said.

Marshall said it because the grant requires a match, if the organizations leverage donations. The Neighborhood Art House funded entirely by donations, she said.

In addition to facade improvements at its E. 10th Street location, the Neighborhood Art House will use the funds to increase safety in and around the building.

Matthew Rink can be reached at 870-1884 or by email. Follow him on Twitter at [www.Twitter.com/ETN_rink](https://twitter.com/ETN_rink).

Gaming grants

Erie County Gaming Revenue Authority's Community Assets Grant Program

Total Awarded: \$805,836
Arts, Culture & Heritage Total: \$261,754

Recipient: AmeriMasala Project: The AmeriMasala Movement

Amount: \$10,000
Recipient: CAFÉ Project: Bandwagon Art

Amount: \$7,840
Recipient: Community Access Television

Project: CATV Video Editing Equipment
Amount: \$7,470

Recipient: Edinboro Arts & Music Festival
Project: Downtown Edinboro Arts & Music Fest

Amount: \$10,000
Recipient: Edinboro Highland Games

Project: Highland Games & Scottish Festival
Amount: \$10,000

Recipient: Edinboro University Foundation
Project: FM Transmitter Project

Amount: \$15,000
Recipient: Erie Downtown Partnership

Project: Downtown Art + Activation
Amount: \$15,000

Recipient: Erie PAL
Project: Unlocking the Power of the Cop + Kid Relationship

Amount: \$15,000
Recipient: Erie Yesterday

Project: A Collaboration of Eight Heritage Organizations

Amount: \$15,000
Recipient: Friends of the Erie County Library

Project: Digitization of the Library's Newspaper Microfilm - Phase 1
Amount: \$10,000

Recipient: Harborcreek Township
Project: Hilinski Barn Relocation

Amount: \$15,000
Recipient: Lake Erie Fanfare

Project: 36th Season of Drum Corps Activities in Erie
Amount: \$10,000

Recipient: PACA Project: PACA Theatre 2019 Theatrical Season

Amount: \$11,000
Recipient: Presque Isle Light Station

Project: Installation of Handicapped Access Ramp
Amount: \$15,000

Recipient: Presque Isle Partnership
Project: Waterworks Gear Tower Refurbishment

Amount: \$11,000
Recipient: Stairways Behavioral Health

Project: Art Hub Erie
Amount: \$9,000

Recipient: The Goodell Project
Project: Upgrading & refurbishing equipment

Amount: \$6,464
Recipient: The Young Peoples Chorus

Project: YPC Erie - Behind the Scenes
Amount: \$12,480

Recipient: Veterans Miracle Center Erie
Project: VMCE Good 360

Community Redistribution Partner Program
Amount: \$12,500

Recipient: Waterford Community Fair Association
Project: Educational & Safety Enhancements

Amount: \$14,000
Recipient: WQLN Public Media

Project: Our Town 2018-2019: Stories from Union City & Lawrence Park
Amount: \$15,000

Recipient: YADO
Project: YADO 14th Season
Amount: \$15,000

Parks, Fields & Trails
Total: \$332,349

Recipient: Borough of Union City
Project: Parks Master Plan & Beginning Implementation

Amount: \$50,000
Recipient: City of Corry

Project: North Hills Municipal Golf Course Irrigation System
Amount: \$21,405

Recipient: City of Erie
Project: Wayne Park Area Improvements - Safe Routes to School

Amount: \$50,000
Recipient: Erie Maritime Foundation

Project: The Schooner Porcupine
Amount: \$50,000

Recipient: Lake Erie Community Park Playground Project
Amount: \$6,470

Recipient: Greenfield Township
Project: Greenfield

Community Centers
Total: \$211,732

Recipient: Booker T. Washington Center
Project: The Center City-School Initiative

Amount: \$25,000
Recipient: Boys & Girls Club of Erie

Project: Triple Play
Amount: \$25,000

Recipient: Eagle's Nest Leadership Corporation
Project: Eagle's Nest programming

Amount: \$25,000
Recipient: Erie Center on Health & Aging

Project: Creativity Matters: Improving Health & Wellness through Arts

Project: Greenfield Community Park - ADA access & parking improvements
Amount: \$18,285

Recipient: Harborcreek Little League
Project: Community Park Fencing Project

Amount: \$10,250
Recipient: Headwaters Natural Resource Center

Project: Trust Headwaters Nature Center & Trail Development
Amount: \$26,751

Recipient: Mead Park Association
Project: Mead Park Master Site Plan - Phase 1

Amount: \$49,188
Recipient: Our West Bayfront

Project: Bayview Park Enhancement Project
Amount: \$50,000

Community Centers
Total: \$211,732

Recipient: Booker T. Washington Center
Project: The Center City-School Initiative

Amount: \$25,000
Recipient: Boys & Girls Club of Erie

Project: Triple Play
Amount: \$25,000

Recipient: Inner-City Neighborhood Art House
Project: Community Awareness Campaign

Amount: \$25,000
Recipient: Martin Luther King Center

Project: Bayfront Mini Mall Parking Lot Renovation
Amount: \$25,000

Recipient: Mental Health Association of NWPA
Project: Warming Center

Amount: \$4,000
Recipient: Mercy Center for Women

Project: Chronically Homeless Women & Children Project
Amount: \$20,000

Recipient: Sisters of Mercy/House of Mercy
Project: Improving Computer Access to Low Income Students & Adult

Amount: \$4,991
Recipient: Sisters of St. Joseph Neighborhood Network

Project: Community Revitalization and Development
Amount: \$20,000

Recipient: St. Martin Center, Inc.
Project: St. Martin Early Learning Center Van

Amount: \$17,741



ECGRA

(Continued from front page)

The irrigation system is reportedly old and outdated. Handling the grant applications for the city is Councilwoman Taree Hamilton and Mitchell said that he was pleased with the work she did.

"She did a great job working with the people from the golf course, our local foundations and ECGRA to secure the grant," Mitchell said. "I'm very pleased with the hard work that was done by everyone including Taree."

Corry receives ECGRA funds for irrigation system at golf course

BY WILLIAM STEVENS
williamstevens@thecorryjournal.com

The city of Corry has received just over \$20,000 as part of a Community Asset Grant to be used for improvements to an irrigation system at North Hills Municipal Golf Course.

The money comes from Erie County Gaming Revenue Authority, which recently released \$135,593 to local municipalities to be used for programs, including improvements and maintenance of the municipal golf course.

Corry City Mayor Dave Mitchell confirmed that the funds were presented to Council last week and the \$21,405 would be used for maintenance and updates to the irrigation system at the municipal golf course.

"We had a problem with the sprinkler system at the golf course," Mitchell said. "We didn't have the money in the budget this year to address that issue, so we went for the ECGRA grant."

◀ See ECGRA, P.2

The Corry Journal

Wednesday, November 28, 2018

Mead Park Association receives nearly \$50,000 for park upgrades

BY WILLIAM STEVENS
williamstevens@thecorryjournal.com

The Mead Park Association wants Corry residents to know that the first phase of its master site plan at Mead Park is on track for completion next year.

Most recently, the association received \$49,188 from Erie County Gaming Revenue Authority's Community Asset Grant Program in August. The funds will be used to begin security and infrastructure improvements at the city-owned park.

"We want to let people know that the project is still

happening, but when you're securing state and county funds, it usually takes longer than people think," said association Secretary Maddy Johnson.

Mead Park Association President John Raines said things are moving along with security being a top concern.

"What we can say for sure is that there's security in place now to catch the people who have been vandalizing the park and we have confidence in our security system moving forward," said Raines.

◀ See Mead Park, P.2

Mead Park

(Continued from front page)

The vandalism Raines referred to is focused on four main buildings: Nichols Lodge, the hobby shop, Mead Glenn and the bathrooms.

"We've had an immense problem with the bathrooms," Raines said. "That seems to be their target, and we're going to begin securing them in the evening after business hours."

"The presence of the law is always a plus and the investment through ECGRA is a huge help," he said.

Once the contract is awarded, work will begin on the security system, Raines said.

"We can start that right now, and as the park grows and moves through the phases, we can expand our security with minimal effort," Raines said. "We also won't have to constant-

ly dump money into the security system."

While specific details of the security updates could not be shared by Raines, the word was that the infrastructure would be one of the first things upgraded in the spring.

Johnson said the picnic tables at the park will take priority in spring 2019 to provide residents with a physical sign that work is being done to improve the park.

"The reason we're starting with the picnic tables is because people love the park and want to see a visible sign that we're working toward improving it," Johnson said. "We're pleased that we were able to get money from ECGRA, because it looks at the county as a whole and the people have been great to work with."



VIEWPOINT

OUR VIEW

Investments in Erie are adding up

The issue: Seeding Erie's economic future
Our view: Moves build on momentum

To get a feel for the sense of possibility in Erie these days, one need only look at the front page of Tuesday's Erie Times-News. All three of the stories on the page broke news of major investments to come.



Business reporter Jim Martin detailed an effort by a Philadelphia-area businessman to put together a venture capital fund with the sole focus

of investing in early-stage businesses in Erie. Robert Graham, who has experience in venture capital, said he plans to launch the Spirit of Erie Fund over the next few months and hopes to grow it to \$10 million to \$15 million.

In a joint announcement on Monday, meanwhile, the Erie County Gaming Revenue Authority and Bridgeway Capital detailed the launch of the Erie Inclusive Fund. The \$5 million fund will focus on investing in minority-owned businesses and entrepreneurs.

And reporter Madeleine O'Neill delivered news of Waldameer Park & Water World's plans, pending zoning approval from Millcreek Township, to invest \$2 million in replacing two of its oldest water slides with a six-lane Rally Racer water slide.

Those plans represent one more step in the park's 10-year plan for alternating improvements between the amusement park and the water park. Visitors next season can expect to find a relaxation pool with roughly triple the capacity of the current pool, along with Chaos, a new pendulum ride. Those investments build on many others that attest to the commitment and vision of park owner Paul Nelson and his team.

While Waldameer builds on its success story, the two venture capital funds aim to create new ones. They come amid a wave of investment in Erie and the opportunity for much more via Erie's aggressive embrace of the federal Opportunity Zones program.

Local economic development officials agree that Erie's entrepreneurial efforts have been held back by a shortage of investment capital for startup and early-stage businesses. And as ECGRA Executive Director Perry Wood said Monday, minorities in Erie County own businesses at half the national rate.

The proposed Spirit of Erie Fund and the Erie Inclusive Fund are efforts to help close that gap. They are well-timed for the moment.

Graham plans to recruit private investors, including some based in Erie and elsewhere in Pennsylvania, for the Spirit of Erie Fund. ECGRA is contributing \$2.5 million for the Erie Inclusive Fund, which will be matched by Bridgeway, a not-for-profit investment firm.

Bridgeway plans to make 1 percent loans over the next three years in partnership with ECGRA, with half going to minority-owned businesses. Bridgeway Capital will also launch a mentoring and support program for minority businesspeople with \$300,000 provided by ECGRA.

These developments are further signs that Erie is open for business. Let's keep moving.

\$5 million fund boosts minority businesses

Tuesday, December 4, 2018

Erie Times-News | GoErie.com

By Jim Martin
jim.martin@timesnews.com

Perry Wood, executive director of the Erie County Gaming Revenue Authority, sees a couple problems when he looks at a minority-owned business like Learning Ladder

Early Childhood Education, located in the 2900 block of Peach Street.

The first problem is there aren't enough businesses like it. He said statistics show that minorities in Erie County own businesses at less than half the national rate.

Learn about borrowing

To learn more about the Erie

Inclusive Fund, call Bridgeway Capital Erie office director Jim Jackson at 814-451-1172.

The other problem, he said, is that Learning Ladder's owners, like so many

other small businesses, face challenges finding money to finance their ventures.

In a joint announcement made Monday with Bridgeway Capital, ECGRA announced a plan to address both concerns by launching See FUND, A4

FUND

From Page A1

the Erie Inclusive Fund, a \$5 million fund to encourage minority entrepreneurship.

Wood said ECGRA is contributing \$2.5 million to establish the low-interest loan fund that will be matched dollar-for-dollar by Pittsburgh-based Bridgeway Capital, a not-for-profit lender that will make 1 percent loans. The loans will be made in Erie County over the next three years with a commitment to invest half in minority-owned businesses.

As part of the announcement, Wood said Bridgeway Capital will launch an accelerator program, providing one-on-one mentoring and support for minority business owners. ECGRA provided \$300,000 for the accelerator.

Erie County Executive Kathy Dahlkemper, Erie

Mayor Joe Schember and state Sen. Dan Laughlin, R-49th Dist., were among those at the announcement.

"This is a wonderful investment in this community," Laughlin said.

Wood said the program is an outgrowth of Bridgeway's Erie Urban Entrepreneur program, which was launched in 2015 that helps support community and economic development in Erie's urban core.

Sean and Kenya Johnson got help from Bridgeway Capital in 2016 when they wanted to buy what was then a leased building where they had moved the daycare center they had opened in the basement of their home in 2013.

A \$150,000 loan from Bridgeway allowed them to purchase the building they had been leasing, the former Forward Hall.

The investment by Bridgeway, which provides financing to businesses that

might not otherwise have access to commercial funding, has paid dividends.

"The business is solid," Sean Johnson said. "We are at 60, 65 children and 12 or 13 employees."

"I never expected it to be this big," Kenya Johnson said. "It was a blessing to us."

Dahlkemper, who spoke in a room filled with the voices of small children and decorated by their efforts, said she has visited dozens of businesses as she crisscrossed the county for her 50 businesses in 50 weeks initiative.

Despite her best efforts to highlight diversity, she said, it was notable just how few were owned by minorities.

Along with others in a crowded preschool on Monday, Dahlkemper said she hopes this program will change that equation.

Jim Martin can be reached at 870-1668 or by email. Follow him on Twitter at www.twitter.com/ETNMartin.





A grantmaking organization, the mission of the Erie County Gaming Revenue Authority is to empower the nonprofit sector toward economic and community development.

2019 Meeting Schedule

Board of Directors' Meetings

Meetings are held in the Jordan Room, 5240 Knowledge Parkway, Erie, PA 16510 unless an alternate location is listed below. Board meetings begin at 8:30 a.m. on the third Thursday of each month, except for the months with quarterly finance meetings. In those instances, the board meeting will begin at the conclusion of the finance meeting.

Finance Committee Meetings

Meetings are held in the Jordan Room, 5240 Knowledge Parkway, Erie, PA 16510. Finance Committee Meetings begin at 8:00 a.m. on the third Thursday of each quarter.

Finance Committee Meetings	Board of Directors' Meetings
January 17 th	January 17 th
	February 21 st
	March 21 st
April 18 th (second Thursday)	April 11 th – Annual Meeting
	May 16 th
	June 20 th
July 18 th	July 18 th
	August 15 th
	September 19 th
October 17 th	October 17 th
	November 21 st
(second Thursday)	December 12 th – Board Room

Contact Tammi Michali to clarify any scheduling issues:

Erie County Gaming Revenue Authority
 5340 Fryling Road, Suite 201
 Erie, PA 16510
 (814) 897-2690
 (814) 897-2691 (fax)

Board of Directors

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David S. Sample
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Ex-officio

Perry N. Wood
Executive Director



RESOLUTION NUMBER 30, 2018

Resolution to Accept the 2019 ECGRA Grant Programs for the following: Special Events; Mission Main Street 2019-2021; Renaissance Block Program; Multi-Municipal Collaboration; Community Assets – Parks, Fields & Trails; Community Assets – Arts, Culture, & Heritage; Community Assets – Community Centers; Anchor Building Program; and Pilot Programs that will take place during the 2019 calendar year

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt guidelines and an application for each grant program and make them to organizations throughout Erie County, Pennsylvania. Guidelines for each program are briefly described as well as the total funds available for each program and are outlined in the attached Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on 13th day of December 2018 by a vote of _____ - _____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

December 13, 2018

ATTEST:

Secretary, ECGRA



2019 ECGRA Grant Programs				
<u>Program</u>	<u>Description</u>	<u>Total Funds</u>	<u>Maximum per Applicant</u>	
Special Events Grant	Provides funding assistance for special events throughout Erie County which enhance the quality of life and promote tourism.	\$ 150,000.00	5% of cash expenditures	
Mission Main Street 2019-2021	Provides funding for Main Street organizations and municipalities to promote, restore, and rebuild commercial corridors.	\$ 2,500,000.00	\$250,000 for 3 years	
Renaissance Block Program	Provides funds to local governments and non-profit organizations to reverse blight and incentivize home repairs.	\$ 400,000.00	\$150,000 for 2 years	
Multi-Municipal Collaboration	Program incentivizes inter governmental collaboration which makes local governments more efficient.	\$ 300,000.00	\$ 100,000.00	
Community Assets - Parks, Fields, and Trails	Provides capital funding to create, protect, or improve publicly accessible parks, athletic fields, and trails.	\$ 150,000.00	\$ 25,000.00	
Community Assets - Arts Culture Heritage	Provides capital and program funding for arts, culture, and heritage organizations.	\$ 150,000.00	\$ 15,000.00	
Community Assets - Community Centers	Provides funding for capital improvements, programming, and equipment for publicly accessible community centers.	\$ 100,000.00	\$ 15,000.00	
Anchor Building Program	Program provides funding to rehabilitate and re-use significant or historic buildings which enhance the community.	\$ 400,000.00	\$ 100,000.00	
Pilot Program	Program provides funding for potentially transformative projects that are not eligible under existing grant programs.	\$ 150,000.00	\$ 25,000.00	

