



MEETING OF THE BOARD OF DIRECTORS
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
July 19, 2018 8:30 a.m.

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – June 2018
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
 - a. 2017-18 Audit
Maher Duessel – Jeff Kent and Natalie Caponi
9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR – Ignite Erie Evaluation
11. SOLICITOR'S REPORT
12. OLD BUSINESS
13. NEW BUSINESS
 - a. Resolution Number 19, 2018 – Resolution to accept the 2017-18 audited financial statements

- b. Resolution Number 20, 2018 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with International Institute of Erie for \$200,000 Mission Related Investment (MRI) organization for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy.
- c. Resolution Number 21, 2018 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Blue Highway Capital for \$250,000 Mission Related Investment (MRI) organization for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy.
- d. Resolution Number 22, 2018 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Bridgeway Capital for \$2,800,000 Mission Related Investment (MRI) organization for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy.
- e. Resolution Number 23, 2018 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Ben Franklin Technology Partners for \$1,300,000 Mission Related Investment (MRI) organization for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy.
- f. Resolution Number 24, 2018 – Resolution to adopt the 2018 Mission Main Street Grant Guidelines and Application
- g. Resolution Number 25, 2018 – Resolution to adopt the 2018-19 Beehive Grant Guidelines for Ignite Erie Community-University Engagement Funding

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, August 16, 2018
Time: 8:30 a.m.
Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510



Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
June 21, 2018

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on June 21, 2018 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Paris, Mr. Peters, and Mr. Sample. Mr. Lee, Mr. Wachter, and Mr. Wood are also present.

PUBLIC COMMENT

There is no public comment.

NOMINATION OF OFFICERS

Mr. Paris: I would like to put a slate of officers and name myself as Chairman, Dave Bagnoni as Vice-Chairman, Dale Barney as Treasurer, and Perry Wood as Secretary.

Mr. Peters: I would second that.

Mr. Sample: Is there any discussion?

Motion carries 4-0.

Mr. Barney: I have a question. How do I know Mr. Bagnoni is accepting of the nomination?

Mr. Wood: I guess we'll find out at the next meeting.

Mr. Sample: Did anybody discuss it with him?

Mr. Wachter: If I may make a comment, Mr. Chair. The By-Laws indicate that except for the office of Executive Director, any number of offices may be held by the same person. I have a concern that we may have done it incorrectly in the past with Mr. Wood serving as Secretary and Executive Director as

that would be multiple offices being held by the same person. I would request that the motion be amended.

Mr. Paris: I will revise my slate of Board Members to myself as Chair, Dave Bagnoni as Vice-Chair, Dale Barney as Treasurer, and Dave Sample as Secretary.

Mr. Peters: I would second that.

Mr. Sample: Is there any discussion?

Motion carries 4-0.

Mr. Barney: I still have the same question; you have someone that was nominated and he's not here. How do we know he is going to say yay or nay? What situation would that present?

Mr. Wachter: Mr. Bagnoni has the right to resign from the position should he wish, which would create a vacancy in the position that would then have to be filled pursuant to the terms of the By-Laws.

Mr. Sample: So, it wouldn't make the whole slate null and void?

Mr. Wachter: No, it would just be the individual office.

APPROVAL OF THE AGENDA

Mr. Peters makes a motion to approve the agenda as presented. Mr. Barney seconds the motion. Motion carries 4-0.

APPROVAL OF MINUTES – May 2018

Mr. Peters had the opportunity to review the minutes and makes a motion to approve the minutes as presented. Mr. Sample seconds the motion. Motion carries 4-0.

DIRECTOR'S COMMENTS

Mr. Sample: I found it offensive that County Council had asked us to appoint two new Board members; we got two great Board members. Then we found out that the By-Laws needed to be amended. We went through those efforts and when it went back to County Council, they refused to do their own thing. I just think that was rude and ignorant.

Mr. Barney: I would like to also speak on that. I thought it was quite odd; I was on vacation and was on a meeting via phone to ensure that this process took place only for it to be of naught. I apologize for talking but I was talking to Gary on this particular thing when this started. I appreciated working with them.

Mr. Wood: Can I ask of the Solicitor just for the record, what happens when we pass something like that and send it to another body of government? What is the process supposed to look like?

Mr. Wachter: According to the Economic Development Financing Law, we would first take the steps to adopt a resolution for the purpose of amending the Articles of Incorporation through an Articles of Amendment that then goes to the incorporating body, which in this case would have been Erie County Council. Erie County Council would then review that resolution and should they agree and approve, it would then trigger an advertisement be made in the Erie County Legal Journal, as well as the local newspaper of general circulation. After that advertisement would have run for a period of three days, it would then be filed with the Secretary of the Department of State within the Corporations Bureau in order to affect the Articles of Amendment.

That not having occurred where County Council did not adopt a resolution to further the process, then the whole procedure from the Gaming Authority's perspective ends; I won't say without a resolution because the resolution is that it just ends. There are no further steps that we are to take.

Mr. Wood: Just for the record, has any received any communication from County government as to why they did not move forward with that?

Several "no's" from the Board.

Mr. Wachter: To my understanding the only communications that have been understood as a result of this procedure have been through the media.

Mr. Paris: So, we have not changed our By-Laws?

Mr. Wachter: It wasn't a change to the By-Laws; we would have had to change the By-Laws after the Articles of Amendment were approved. At this point, the By-Laws still reflect that there are nine members of the Authority, seven of which are voting and two of which are ex-officio.

Mr. Paris: What would happen if we did change our By-Laws without them?

Mr. Sample: The Incorporating body has to approve it.

Mr. Wachter: The By-Laws are yours; if you wanted to adopt By-Laws changes there are no other approvals that are necessary in order for that to occur. If you wanted to create additional ex-officio seats to give a more structured opportunity for certain individuals to speak at the Board level without having to be relegated specifically to public comment, I would say that that is something that would be within your rights. I would advise against giving them an ex-officio designation as that ex-officio designation would, it appears that it does come from, the County Administrative Code when it sets up the Gaming Authority; so, I would advise that it would be a separate designation – some sort of representative of sorts.

Mr. Paris: Is this something that we should discuss and can discuss at some point?

Mr. Wachter: It would be proper to discuss it and I would recommend it because there are other changes in the By-Laws. If you recall, these are the original By-Laws that we are still operating under from 2008 or 2009. There are some changes that I would like to see and recommend in them such as allowing for assistant secretary positions, such as, specifically allowing for the position of secretary to be held with other multiple offices, which is more of a standard language that is seen within other government entities.

Mr. Wood: Like Secretary/Treasurer.

Mr. Wachter: Secretary/Treasurer, Secretary/Executive Director. I do like in an organization of this size, particularly in the nuance on the financial end, to have the Secretary and Treasure separate so that you have additional separation of duties from an auditing standpoint. But a Secretary and Executive Director is merely a matter of convenience in operational efficiency. Those are things that we could take a look at.

Mr. Wood: So, maybe we should create a By-Laws Committee.

Mr. Wachter: I think a By-Laws Committee to actually do an in-depth review of the By-Laws and determine what may be appropriate to modernize, just to reflect the manner in which we have may been operating by practice, would be appropriate.

Mr. Lee: Mr. Chair, if I may. The County Administration is extremely concerned with this particular situation. We are in the process of having our Solicitor reach out to County Council to find out exactly what is happening. The only thing that we know at this time is that they have taken it off the table and there has been no discussion as far as which way it is going to go. So, we are going to have our Solicitor reach out to find out what's happening from that perspective. Hopefully, we will be hearing something soon.

From the County Administration perspective, County Council was the one that initiated this as far as expanding the Board. We concurred because we thought that it was a good idea to expand it. The County Executive selected two individuals that were definitely qualified and added a lot of value to the process and then all of a sudden it comes out that they are concerned about By-Laws. Hopefully we can work with County Council, in our opinion, to have them do what we believe is right, which is to go according to our original agreement as far as the expansion of the Board and they will honor the County Executive's selections. Thank you, Mr. Chairman.

Mr. Paris: I would like to get the Committee going and if we can change our By-Laws then there's no, what other reason would there be after that?

Mr. Sample: County Council would still have to approve it.

Mr. Paris: Right, but they can't come back and say . . .

Mr. Wachter: So long as the By-Laws are not in direct contravention to any of the incorporating documents, we'll be okay. I will note in following up on Mr. Lee's comments that there is no time period in which County Council is authorized or required to act in response to our resolution. We were pushing it; we wanted to move it quickly so we could resolve this situation and the error caused by County Council and the improper manner in which they adopted the expansion to begin with and we wanted to do that in a timely fashion so that this Board could have the benefit of the experience of the two appointed members. However, if that sat for two or three months, unless this Board was to rescind its resolution, then it remains an open question for County Council.

COMMENTS BY THE CHAIR

Mr. Paris: I'm just happy to be nominated. I've been here for quite a while and I've seen a lot of things go on and I just look forward to keeping things moving forward.

PRESENTATIONS

There are no presentations.

COMMITTEE REPORTS

- a. Treasurer's Report – Mr. Peters: I have a number of things I would like to discuss, as Perry had mentioned. The first thing is the financials for this past month; I'd like to talk a bit about the audit, and like Perry said, we'll give you some time to review that until next month; and then finally, a number of months ago we started talking about having quarterly reviews of the financials by an outside firm.

Mr. Wachter: Mr. Peters, if I may interrupt for a moment. Mr. Barney, you are currently the Treasurer of the Gaming Authority. Would you defer to Mr. Peters for this report?

Mr. Barney: Yes. Please go ahead.

Mr. Peters: Sorry about that, Dale. It's just a force of habit.

Mr. Wachter: I just wanted the record to reflect that. Thank you.

Mr. Peters: Certainly, I will spend some time, Dale, to bring you up to speed on how this all works. Okay, let's start with the financial package which you all have on your SharePoint; Perry is always kind enough to print it for me since I can never login on my technical device. In the interest of time, if there are no questions, we're on track. We're only a couple of months in to our fiscal year; there's really nothing of note.

Mr. Wood: Can I make one observation that I would think is of note?

Mr. Peters: Certainly.

Mr. Wood: We did have a discussion with MaherDuessel. In the past you would see the Enterprise Development Fund (EDF) had two accounts that would come in from interest. Because we restructured, we talked to MaherDuessel about how to consolidate that on our financial statements, so, you'll see EDF – Restructured.

Mr. Peters: That's on the Balance Sheet.

Mr. Wood: On the Profit & Loss and the Balance Sheet. Thank you.

Mr. Peters: There's really nothing of note other than that change in title on the Chart of Accounts so, if there are questions, I'd be happy to answer them. You've got all of the typical financials, including the Check Detail and a copy of the Visa statements.

Mr. Wachter: Mr. Barney, as you're finalizing the audit, if you could take a look at page four of the draft audit, . . .

Mr. Peters: Can we come back to the audit in a bit? So, anything on the financials from last month – are there questions or concerns?

Mr. Sample: I make a motion that we accept the financials as presented.

Mr. Barney seconds the motion. Motion carries 4-0.

Mr. Peters: Related to the monthly financials, we had talked about and really moved forward by building into the budget of funds to have an outside firm look at our financials on a quarterly basis. We of course get an annual audit, so it really only added three more reviews. This came about because, with new Board Members, there was a lot of question about how we were handling looking at these numbers. Certainly, staff does an amazing job however, neither of our staff members are accountants; so, we thought it would be a good idea to go forward with MaherDuessel, who we've been working with.

If you recall, there was question about why we didn't put notice out and solicit bids. At the request of the Board, the staff did that; we sent a request to MaherDuessel, the incumbent; Shafner, Knight, Minnaugh which of course is a relatively good-sized local firm; Felix & Gloeckler, who if you recall was our prior auditor and had worked with the County; Presogna; and Monahan & Monahan. Felix & Gloeckler did not respond at all, and we did reach out to them; they apparently are not interested. Two folks said that they could not do this type of audit because of the type of organization we are as an Authority.

What we ended up with is MaherDuessel and Shafner who came in and said that they could do it; similar prices - \$1,500 per quarter – and then the fourth quarter is currently \$6,500 for the audit; that will increase by \$200 each subsequent year. My recommendation is that we stick with MaherDuessel. I have no issue with Shafner, Knight – they do work for one of my businesses; I like them a great deal. However, we had just changed from Felix & Gloeckler, I think we finally have an auditor that is up to speed and familiar with our organization so, I would recommend that the Board agree to move forward with MaherDuessel for the quarterly reviews, totaling four – three additional and the annual. That will total about \$11,000/year, which is what we budgeted for.

On to the audit. Tim, Perry, and I have all spoken at length with MaherDuessel to make sure that we understand; Tim does have some comments so I will refer to him.

Mr. Wachter: Sorry for jumping the gun earlier, Mr. former-Treasurer. On page four under General Information we have the last paragraph of Note One speaks to the expanded gaming legislation. I would not that there is an error; it seems to be missing the first word where it should say, "ON October 26, 2017" rather than just starting with the date.

I would then also direct you to page eight, the last paragraph of Note Six, not for an error correction but to see if there are any questions. This is the 1855 Capital Fund loan that we had done with them. If you remember correctly, this is not your standard loan. This is a, I believe they call it a Participating Interest Loan, but it is what we refer to as Contingent Interest. The way this loan works, and I'll try to describe it without getting into too much detail in the Note, there is a semi-annual minimum interest that is to be paid to the Authority; that minimum interest is that interest which is earned by 1855 Capital during the period of time that they have not invested our funds with another company. If our funds are sitting in their bank account or if they're sitting in some sort of fund that they have interest-bearing account, we are earning interest on that until such time that they invest it in a purchase of equity within a particular company. There would be no other interest paid to the Authority until the maturity date, in terms defined by the loan. That maturity date is either in 2027 or it can be extended by the Fund for a limited period of time or that maturity date would be such time that they sell the assets of the Fund and they close that Fund out. At that point, the interest that we would

be due would be any outstanding minimum interest, fixed interest, participating interest, and principal.

The basic differences between those are that we know what the outstanding minimum interest is, we discussed that; a fixed interest is a flat level interest which is going to guarantee us a minimum amount at such point when they cash out; a participating interest is essentially calculated as being that amount of interest that we would be due on the loan that would be equivalent to the equity take if we were an equity purchaser within the Fund. If they invested one dollar, the company sold later for five dollars a share, the take on that would be four dollars; that is then reflected in terms of an interest calculation which is why we are providing a loan versus an equity purchase.

Mr. Wood: Which we are unable to make an equity purchase as a local government Authority.

Mr. Wachter: This is also the same exact procedure the Commonwealth of Pennsylvania uses through their Economic Development Financing Authority in making similar investments. So, that's what that paragraph is trying to reflect. If you have any questions on it, I just want you to be clear why I use words in here such as, "as those terms are defined in the loan" because trying to explain that in one paragraph is just going to cause more confusion. If anyone has any questions, we have the loan documents where we spell all that out.

Mr. Paris: Do you have anything else, Chuck?

Mr. Peters: I don't but if you have any questions, feel free to talk to me, talk to Tim, call MaherDuessel, we can put you in touch with the actual auditor. I had a bunch of questions initially; they are very easy to talk with so, if you've got questions, ask. It's a very comfortable process.

- b. Strategic Planning Committee: Mr. Paris: We had a meeting last week, on Tuesday, which was Mr. Peters, Mr. Sample, Mr. Lee, Mr. Bagnoni, and myself were at. I was only there for part of it so Perry, I would rather you go through the discussion on that since I had to leave.

Mr. Wood: I would be more than happy to do that in my Executive Director's Report if that's okay.

Mr. Paris: That would be good. We covered a lot of stuff.

- c. Update from County Council: Dr. Foust is not present.

- d. Update from County Executive's Office: Mr. Lee: Thank you, Mr. Chairman. The update on the Summer Jobs & More Program and where it stands is that everything is going really well. Last week they completed the soft skills training, they have actually been assigned to various work projects this week and that is going to be going on for the next two weeks, as far as assignments. There are going to be a total of 175 students participating in the program.

As you know, 80% of them are still in high school, which is great because it gives them an opportunity to find out what it is that they do enjoy doing and what it is that they may not enjoy doing so much. This is just a fantastic opportunity.

About 45 employers, and the breakdown as far as inside the City of Erie versus outside the City of Erie – about 65% are going to participate inside the City of Erie as far as students, and about 35% outside the City of Erie. Our goal is to work toward 50/50 because it is a

County program and that is really important to us. There has been an improvement from last year because last year it was under 25% outside the City of Erie and that was very concerning to the Administration. We're back on track to getting closer to what the original goal was which is 50/50 and we're excited about that.

What's going to be done differently this year is we decided to move away from paper checks; the students were receiving paper checks. Now it's going to be deposited into their accounts. If they already have a savings or checking account, that's fine, but we had different institutions come in like Erie Bank and Widget Financial to do presentations and to offer some of their products at no cost to the students, which is really good because it is allowing the students to understand the importance of banking and the importance of saving and investing; also, how to manage their own personal checks. That is something new this year that we are doing.

In addition, we are going to be expanding on the community service project; we're partnering again with ServErie. This is really important because we want the students to understand the importance of paying it forward because they are so fortunate to be part of this particular program.

Those are the highlights. The program will end probably in the middle of August; that's the target date for all the assignments to be completed. Erie Insurance along with Gannon University, Saint Vincent, and many small businesses have really taken the program to the next level as far as engaging the students. I know that Erie Insurance and Gannon University have a Lunch & Learn series where they have the students come together one time a week and meet with different leaders within a company or organization and share with them on the various topics. This has just been a fantastic partnership with ECGRA, as well as the Erie Community Foundation and some of the organizations that been able to invest financially. Are there any questions on that?

One other point that I would make so I can bring you up to speed as far as from the Administration is Choose Erie. We had Up for the Jobs and it has transformed or evolved into Choose Erie. A few months ago, Kate Philips came in and made a presentation about the research part and how they were looking to have ECGRA participate in that. That's going to be coming back to the table. She is working with the Chamber; the Chamber will be the organization that will be submitting for the application. This has been a collaborative effort with Erie County government, the Chamber, entities from the Department of Labor, United Way, and the local unions. If you recall, this is an opportunity for us to be able to market our workforce; not only market our workforce, but it has benefited our worksites and be able to get on a selected list so we can market Erie as a region as far as being a good place to come.

I know that the Chamber and Kate Philips are working very diligently on getting the information into the ECGRA Board so they (inaudible). Thank you, Mr. Chair.

Mr. Sample: I just have a question. Where does the Community College stand?

Mr. Lee: Very good question. As you recall, Erie County submitted the application to the State last June. At that time, we were informed that it would be approximately 12 months because the State had not approved a State College in over 25 years. They came back to us in the end of January with a list of additional information and the County did submit that information; it was five pages of questions and we submitted a 31-page response because we wanted to be very thorough.

Where it stands now, the goal was to have the community college on the agenda for the State Board of Education in May. We were informed in April that that was not going to transpire because they did not have all the information from the Governor's office as well as

the Department of Education. They were looking to have it on the agenda for July; I have placed a call down to the State Board of Education to find out if it will proceed as stated. I have not heard anything; we will be following up with them.

This has been a process that has been a lot more political than we had wanted it to be; there are a lot of things happening in Harrisburg. We have been told that this will become a priority after the budget is completed and all talks as far as the budget, of course, have to be passed in a timely manner. Someone was saying they were looking to have it by the end of June; but they were definitely saying by the middle of July they would have completed the budget. Once that is done, we will be engaging the Governor's office to find out what has transpired.

Mr. Wood: So, keep it out of the budget process, right? That makes sense.

Mr. Lee: Thank you, Mr. Chair.

REPORT OF THE EXECUTIVE DIRECTOR

Mr. Wood: A couple of things real quick. You might remember me handing this report out a couple of months ago; one of the authors of this report is the keynote speaker to the Economic Research Institute Summit here at Behrend. We sent out an email to you to let you know that we have two tickets available if anybody would like to take advantage of those; just let Tammi know. We're one of the sponsors for the event. The other thing is there is a copy of "Our Towns" in front of you written by James and Ted Fallows chronicling their trip all over the country to mostly small and mid-size communities like Erie. Erie is the final chapter in the book; ECGRA and County government and all of our partners – there is a lot of complimentary things said about the efforts that we're putting forth there. So, please, enjoy the copy of the book and if you already have a copy, then pass it along to someone who can enjoy it. It's a nice read and a hopeful read about the future of this country.

We already talked about the draft audit; I just want to remind everybody to please, feel free to reach out to myself, the Treasurer, or MaherDuessel directly if you have any questions. They will be here at the July Board meeting to present the audit to us and answer any questions you might have.

We did have a Strategic Planning Committee meeting since the last Board meeting in which we reviewed Anchor Building, Municipal Collaboration, and Round 2 of Renaissance Block funding, as well as a Pilot Project which is a partnership of Bayfront East Side Taskforce and Our West Bayfront. Then we went through a process in which the staff explained how we reimagined the Community Assets grant. There is a Ridge Policy Group update also in your Executive Director's report and then I want to talk a little bit about what is coming up next.

Anchor Building – a brand new grant program; the Board certified it just this year as part of our Neighborhoods & Communities program. Nine applications were submitted for this first round, one of those applications was deemed ineligible and three were declined for funding through the grant process for a total of \$772,151 has been requested and the committee recommending five of those applications to the tune of \$419,251. You'll see that in Resolution Number 15 on your agenda.

Next, Multi-Municipal Collaboration – created in 2012; we did a mid-term progress report on it in 2014 to see how things were going. We've been tweaking it and looking at how to improve it over the years. This is probably the best grant round we have ever received. There were 11 applications; none were ineligible - they were all eligible to the tune of over \$500,000. The committee is recommending eight applicants get funded at \$445,550. The details are in Resolution Number 16. The City is one of the groups that was recommended.

Next is the Renaissance Block group, round 2 – a brand new program created this year. The first round was awarded just in May to seven neighborhoods throughout Erie County. Four applications required refining; one of those decided not to come back in and three of them did through a series of meetings. You'll see that funding for those three as Resolution Number 18. I would say that those revised applications for BEST, Preservation Erie, and ServErie, there is a more realistic alignment with the planning documents that are available in our community as well as their individual capacity as an organization to complete a Renaissance Block project. Three applicants - \$161,840 in Resolution Number 18.

Next, a Pilot Project between the Bayfront East Side Taskforce which would be the primary applicant on this and Our West Bayfront to basically create a workforce development program in which recent college graduates will come in and work in these two neighborhoods in various revitalization capacities. They are requesting \$15,000 as part of a \$70,000 program. We went through our process at ECGRA by looking at the following questions:

1. Has this need been documented? Yes, in various revitalization plans and reports.
2. Does the request fall outside the existing ECGRA grant programs? Yes.
3. Does this request bridge a gap in the current funding system? Yes
4. Does the request fall within the ECGRA's Strategic Plan impact area? Yes, Youth & Education and Neighborhoods & Communities.
5. Does the request have an economic and community development focus? It is basically a workforce development program with a neighborhood-based renewal focus.
6. Does this request qualify as a purpose under the PA Economic Development Financing Law? Yes.
7. Is there a minimum match of 1:1? Yes.

Finally, Community Assets – we had a spirited discussion about Community Assets and kind of the future of this program. The staff, at the direction of the Board, reviewed the Community Asset grant; you know this is one of the most overly subscribed grants; we only have about \$150,000 available for it. We normally get \$350,000 - \$400,000 in requests. We've tweaked it over the years by doing a series of policy refinements in order to refine what we mean by Community Asset. The staff took it in a different direction presented at the Strategic Planning which was to expand the definition of it; to have three subcategories.

In the past, the subcategory was Arts, Culture and Heritage; we still have a tremendous demand for that bucket. We're asking you to raise that to \$200,000 and once again allow for a maximum of \$15,000 per application.

We're asking you to add Parks, Fields and Trails with a bucket of \$500,000, with a maximum of \$50,000; this is another topic that comes up repeatedly. And finally, Community Centers. For the first time a grant specifically dedicated to Community Centers with a bucket of \$300,000 with a maximum of \$15,000. The details of these are in the Guidelines which were reviewed and are one of the Resolutions on your agenda.

Mr. Peters: If I could make one comment, Perry, on all the items you just reported on. I really enjoyed the meeting of the Strategic Planning Committee and I know we're advertising those and inviting all Board members and I think most were able to attend. I think what was really exciting about it was that, now that all the issues we had last year are behind us related to whether we would exist and whether there would be funding, are past. What was really exciting is that we're doing what we had done for so many years prior and that is to come up with new and unique, novel approaches to funding some of our great local non-profits and government entities. It was a great meeting; I thought the staff did a tremendous job in preparing. Tom and Perry and Tammi had really nice Power Points that went through each of the categories but also each of the things that we were funding. Dale, I don't think you had a chance to be there but it was a really cool meeting. Thanks to the staff who worked really hard to pull together a good and long, but productive, meeting.

Mr. Wood: Thank you, Mr. Peters. The Ridge Policy update, briefly; there is a report from May to June of what activities are going on in the five focus areas. Where we're currently focusing really is the EDA Regional Innovation Funding, as well as youth, education, and workforce funding that we've made a lot of progress on.

We struck out on the neighborhoods area and we're still collecting information on Blue Zones which we think will eventually get up and running; at least we are very hopeful. I think we are sold that that is a key economic development program for the future. Not so much on transportation, site selection – we're waiting to see some information come out of there. Are there any questions about that?

Mr. Peters: I have a question for Mr. Lee about that. I have run into the County Executive out in the community a number of times and I know that this is one of the things that she was very vocal about. I'm curious, is the County Executive able to participate? Are we including her? Is she feeling like we're making some progress? Is this something that we need to pay attention to in a different way than we are right now? I have not participated in any of those meetings; I'm just curious who is.

Mr. Lee: Mr. Peters, that's a good question. Yes, the County Executive is still engaged as far as taking a leadership position for this particular initiative. She has spoken with Mr. Wood, they have met on several different occasions to talk about this particular initiative and some other initiatives. This still remains to be at the high level as far as pushing. The Administration feels that it is still imperative because it is a very healthy investment as far as possible. This is something that would have to be a collaborative effort. We've been working with the health organizations, meaning UPMC Hamot, St. Vincent Allegheny Health Network, and of course LECOM. Those talks have been going a little bit slower than we would like them to be going, but nevertheless, they're still going as far as talking with them. The goal is to hopefully within the next sixty days to have a much clearer understanding and a much clearer picture on how this initiative will play out. It is still active, yes ECGRA is still engaged, and those conversations have been going well.

It's just one of those situations where it is something new. And when you talk about something new, especially you're not talking about bricks and mortar where you're having a price tag on what it's priced at, people want to do their due diligence, in which they should. Thank you.

Mr. Peters: And are you satisfied, Perry, and is the staff satisfied with how RPG is doing?

Mr. Wood: Yes. I would say two things. First, after Mr. Lee's comment, I think that we have great, open communication with County government at this point in time. Out of these five committees, we have either a representative from County government or a representative that the County Executive wanted to participate in these five areas. So, it's great. The communication is open. I have been meeting periodically with the County Executive one-on-one as well to review these things and others.

Are we satisfied with Ridge Policy Group's progress? I would say based upon the information, yes. You are seeing a small portion of it here in this report; a lot of it is conversations. I'll give you one example which is Blue Zones; they were able to reach out and they know the important relations people at the various healthcare institutions and they were able to help move that conversation along. The way Mr. Lee alluded to, this is going to be a long-term relationship, collaboration, and trust-building process not dissimilar to what happened with Ignite Erie. It took a significant amount of time for those universities to come together, mobilize, and figure out how to reach consensus in moving forward together.

Mr. Peters: One last question since Kathy (Wyrosdick) is here. I know you were participating and the City – we were going to try to keep them included in what we are doing with RPG. Are we still doing that?

Ms. Wyrosdick: Most recently, our meetings with Youth Build and GECAC, Ridge Policy was not a part of that meeting but it came out of those discussions with Ridge Policy. Now that I am here, I would maybe like to have a side conversation about our efforts with transportation and with Ridge Policy. One of our biggest obstacles in moving forward with the Bayfront and the State Street projects – the LIDS as some of you may recall, or even the Light Ways projects – as some may understand, is our relationship with CSX Railroad. We really need them to be at the table in a big way with abandoning right-of-way or giving us permission to do some installations on the bridges. That has become, of recent, our biggest obstacle. If Ridge Policy Group could help us get with CSX moving forward. There is an incidence where we could use all guns blazing on that issue for a number of reasons.

Mr. Peters: Those are both great projects and if Ridge can help . . . CSX is very difficult. I live in Harborcreek Township and when we did the tracks, the underpass, it was a nightmare to get approval.

Ms. Wyrosdick: The LID project alone would require abandonment of that railroad and until that happens, there will be no movement on what is one of our highest regional priorities.

Mr. Wood: Kathy, one was the LIDS project. What was the other?

Ms. Wyrosdick: The Light Ways, the lighting of the railroad bridges in downtown, which you may have heard of. It might be a little more complicated than asking for abandonment but it's a new ask for the City so we do need all guns fired on that one.

Mr. Peters: Former Councilman David Brennen showed me the architectural renderings for that Light Ways project, so it would be very easy for Ridge to help get the CSX government relations folks copies and show that this is a really interesting project that would help us all; it helps them as well because it beautifies their property.

Thank you, everyone, for sharing because I think it's important – we all heard County Council and the County Executive share that they had significant concerns – and I appreciate what I just heard, that RPG is doing what they are supposed to be doing. Thanks.

Mr. Wood: Just to summarize, in the Executive Director's Report which is pretty thick this month, you're going to find the agenda and notes from our Strategic Planning Committee meeting, the summaries for Anchor Building, as well as the summaries for Municipal Collaboration. You'll see the Blue Highway MRI, which is something I'll discuss here in a minute, you'll see the Pilot Project Letter of Intent and budget in there, as well as the Ridge Policy Group update for your review.

Finally, let's talk about what is next. MRI's are due June 29th; we're expecting to receive four MRI's at this point, although more may come in that we are not aware of. We have received one from Blue Highway Capital, which I think we need to see a presentation from. We are expecting to see one from Bridgeway Capital to continue the work that they have done with minority entrepreneurship in the City of Erie. We're expecting to see one from Ben Franklin Technology Partners for moving the Erie Innovation Fund forward and also adding an accelerator concept which they have in other parts of the State and we would like to see them bring it here for tech companies. Finally, I had a fantastic conversation with the International Institute of Erie on their micro-loan program, so this would be a Pilot Project for micro-loans for immigrant-based companies. I read about it in the Erie Reader and called

them out of the blue and found out that they are in need of funding; right now, their sole source is their parent organization in Washington D.C.

Those are in progress. We will need to hold a meeting the first week of July, sometime after the 4th, to see presentations from these folks; that's the way I would like to handle it. We'll be coordinating with the Board to see when availability is.

Also in development phase and I'm looking to get a thumbs up or thumbs down from you guys on this is school-based STEM funding. It's a concept that we have talked about for months now. Also, Beehive funding, which would be the next iteration of the Industry+University relationships that are going through Ignite Erie.

Let's start with school-based STEM funding. Does anyone have any comments or reactions to that concept? It's kind of an outgrowth of our School District Foundation Challenge concept.

Mr. Lee: Is this expanding on what we were doing with Fairview?

Mr. Wood: We did a Pilot Project with Fairview STEM Academy and we saw tremendous results from that. Yes, this would be (based upon what we learned from that group), we would be developing a set of guidelines for all of Erie County.

Mr. Lee: Ok. Great. I like it. I think it's great.

Mr. Barney: Did Fairview ever share their information and try to take it to other counties, as far as partnering or expanding?

Mr. Wood: That's a good question. They did come in and give a close-out report to us on how they proceeded but I have not followed up on that; I will do that.

The next is Beehive funding. In July, I'm going to come in with a mid-term report completed on Ignite Erie; they have just drawn down their third tranche of funding from us. We have interviewed all of the universities involved and their partners; we have looked at their outcomes. If you really think about this, it is a long-term, complex concept – what we call an adaptive network – tremendous results have come mostly out of two key programs. One is Quick Starter, which is a program that moved from Mercyhurst to the Ignite Erie Collaborative. It is now at the Black Family Foundation, and that announcement takes place next week. The second program was Innovation Commons, which was a Pilot Program for prototyping and that is where the Beehive concept has developed. All of the partners have basically come up with the unique Beehive concept which accentuates the strength of each university. What we would like to do is put guidelines together to move those Beehives forward. Is there any discussion on that?

Mr. Peters: It's the universities, plus the library is still participating as well?

Mr. Wood: We have some criteria as to what a Beehive concept is and open accessibility to the public is a key part to that. The Idea Lab at the library has really benefited from the coaching of the Ignite Erie Collaborative, the selection of equipment, what is provided, what the curriculum will look like; a lot of these things came out of collaboration with Ignite Erie.

Mr. Peters: Do you anticipate that the funding would run through Ignite Erie and be distributed to the four Beehives?

Mr. Wood: There are four participating universities and then the Idea Lab. No, we are anticipating that the funding would be directly from ECGRA to each participating entity rather than running through the Ignite collaborative. The initial idea of the Ignite collaborative was a \$750,000 capacity loan-grant to the universities to put together entrepreneurial support

services. That has taken place and is in full motion; this would be an outgrowth of that concept. So, no, not as a collaborative but rather as individual contracts.

Mr. Peters: Are you thinking initially that it's competitive?

Mr. Wood: It's got to be competitive because we'll have to see what concepts they have come up with. This is really in its development phase right now. While competitive, this is part of a system. That's the other way to think of it.

Mr. Lee: What dollar amount are you looking to establish with this?

Mr. Wood: That's a great question. I'll bring all of those details to the next Committee meeting, in which I hope to do a couple things:

1. Have the MRI's come in and present to you
2. Review the guidelines of STEM
3. Review the guidelines for the Beehive concept

Mr. Lee: Thank you.

Mr. Barney: Basically, from the pool of money that was established as far as the total, they would all be reaching for a portion of that.

Mr. Wood: Yes.

Mr. Peters: When are these meetings going to take place?

Mr. Wood: Sometime after the 4th of July; this will give us time to coordinate with your schedules as well as the folks going for MRIs. That's all I have. Thank you very much.

SOLICITOR'S REPORT

Mr. Wachter: I have nothing to report at this time.

OLD BUSINESS

- a. Quotes for Quarterly Financial Reviews

Mr. Peters: I shared that update during the Treasurer's Report. I would appreciate the Authority members considering taking action in the affirmative on engaging MaherDuessel for three additional reviews of our financials – one per quarter and the annual audit.

Mr. Sample makes a motion to approve using MaherDuessel to do quarterly reviews. Mr. Barney seconds the motion. Motion carries 4-0.

NEW BUSINESS

- a. Resolution Number 14, 2018 – Resolution to enter into agreements with five (5) entities that comprise the recipients of the 2018 Anchor Building Program

Mr. Wood reads the Resolution.

Mr. Paris: Is there any discussion?

Mr. Sample makes a motion to approve Resolution 14. Mr. Barney seconds the motion. Motion carries 4-0.

- b. Resolution Number 15, 2018 – Resolution to enter into agreements with eight (8) entities that comprise the recipients of the 2018 Multi-Municipal Collaboration grants.

Mr. Wood reads the Resolution.

Mr. Peters: I would make a motion that we move forward and I would also add that it was exciting to see some creative – we saw some of the same old, with the Recycling – but we also saw some interesting things, like North East. Very excited. I will make that motion with gusto.

Mr. Wachter: Mr. Peters, just to ensure that your motion to move forward is the same as a motion to approve?

Mr. Peters: Yes.

Mr. Paris: Is there any discussion?

Mr. Sample: I just have to make the announcement that I am on the Board of one of the applicants, Corry Industrial Benefit Association, so I have to recuse myself.

Mr. Wachter: If I may note for the record that Mr. Sample has provided a conflict memo, which reads,

“On this date, The Board of Directors of the Erie County Gaming Revenue Authority was presented with Resolution No. 15, 2018, entitled “*Resolution to enter into agreements with eight (8) entities that comprise the recipients of the 2018 Multi-Municipal Collaboration Grants.*” The Resolution recommends certain awards to the Corry Industrial Benefit Association, of which I am a board member. I announced my conflict at the meeting, and abstained from any deliberation or vote on this particular matter due to my conflict. I ask that this be made part of the minutes of the June 21, 2018 meeting of the ECGRA Board of Directors.”

That has been presented to the Secretary, who is Mr. Sample, and it will be made a part of the minutes of the meeting.

Mr. Barney: Even though Mr. Sample can't vote, we still have a quorum, right?

Mr. Wachter: Mr. Sample's abstention does not in any way affect your quorum. You can move forward.

Mr. Barney seconds the motion. Motion carries 3-0-1, with Mr. Sample abstaining.

- c. Resolution Number 16, 2018 - Resolution to adopt pilot project funding for the Bayfront Neighborhood NCCC Pilot Project.

Mr. Wood reads the Resolution.

Mr. Paris: Is there any discussion?

Mr. Sample makes a motion to adopt Resolution 16. Mr. Barney seconds the motion. Motion carries 4-0.

- d. Resolution Number 17, 2018 – Resolution to adopt the 2018 ECGRA Regional Assets Guidelines for Community Assets, now comprised of three categories: 1) Arts, Culture & Heritage; 2) Parks, Fields & Trails; and 3) Community Centers.

Mr. Wood reads the resolution.

Mr. Paris: Is there any discussion?

Mr. Barney makes a motion to approve Resolution 17. Mr. Sample seconds the motion. Motion carries 4-0.

- e. Resolution Number 18, 2018 – Resolution to enter into agreement with three (3) entities that comprise the recipients of the 2018 Renaissance Block Program – Round 2.

Mr. Wood reads the resolution.

Mr. Paris: Is there any discussion?

Mr. Sample makes a motion to approve Resolution 18. Mr. Barney seconds the motion. Motion carries 4-0.

ANNOUNCEMENTS

There are no announcements at this time.

ADJOURNMENT

Mr. Sample moves to adjourn.

MEMORANDUM

TO: Perry Wood
Secretary of the Board
Erie County Gaming Revenue Authority

FROM: David Sample
ECGRA Board Director

DATE: June 21, 2018

RE: Conflict of Interest Disclosure

On this date, the Board of Directors of the Erie County Gaming Revenue Authority was presented with Resolution No.15, 2018, entitled "*Resolution to enter into agreements with eight (8) entities that comprise the recipients of the 2018 Multi-Municipal Collaboration Grants.*" The Resolution recommends certain awards to the Corry Industrial Benefit Association, of which I am a board member. I announced my conflict at the meeting, and abstained from any deliberation or vote on this particular matter due to my conflict. I ask that this be made a part of the minutes of the June 21, 2018 meeting of the ECGRA Board of Directors.

1937745.v1



MaherDuessel

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Erie County Gaming Revenue Authority Year Ended March 31, 2018

Audit Presentation

Reports Issued

- Financial Statements
- Communication to Those Charged with Governance Letter

Communication to Those Charged with Governance

- Our Responsibility under GAAS
- Planned Scope and Timing of the Audit
- Significant Accounting Policies
- Accounting Estimates (Notes Receivable)
- Disclosures (Erie Community Foundation, Notes Receivable)

Communication to Those Charged with Governance

- Difficulties Encountered in Performing the Audit (None)
- Corrected and Uncorrected Misstatements (None)
- Disagreements with Management (None)
- Management Representations
- Management Consultations with Other Independent Accountants
- Issues Discussed Prior to Retention of Independent Auditors

Summary of Results

- Independent Auditor's Report on Financial Statements

Unmodified Opinion

Summary Financial Statements

Statement of Net Position (in 000s)	
	2018
Cash	\$ 14,424
Prepays	1
Notes Receivable, net	3,059
Total Assets	\$ 17,484
Net Position - Restricted	\$ 17,484

Summary Financial Statements

	2018
Statement of Revenues, Expenses, and Changes in Net Position (in 000s)	
Operating revenues:	
Gaming	\$ 5,418
Interest	80
Total operating revenue	5,498
Operating expenses:	
Grants awarded	2,766
Provision on notes	300
Other	419
Total operating expenses	3,485
Nonoperating revenues - interest	83
Change in Net Position	\$ 2,096

Reporting Notes

- Net Position classification
- Notes receivable allowance
- ECF enhanced disclosures

Management Letter

- **Prior year recommendations resolved**
 - Segregation of Duties
 - Review/approval of the bank reconciliation by the Executive Director
 - Review/approval of the payroll registers by the Executive Director
 - Loan Collectability Analysis
 - Policies and Procedures Manual

Contact Information

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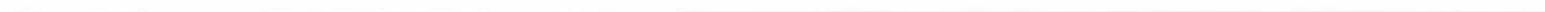
Erie County Gaming Revenue Authority
Profit & Loss
 June 2018

	<u>June</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2017-18 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue		375,769.51		
46400 · Other Types of Income				
46410 · Interest Income - Savings	8,280.66	26,287.72		
46422 · Interest Income - BWC	7,583.33	7,583.33		
46424 · Interest Income - Progress Fund				
46425 · Interest Income - EDF Restruct		1,083.00		
46430 · Miscellaneous Revenue				
Total Income	<u>15,863.99</u>	<u>410,723.56</u>		
Expense				
62100 · Contracted Services	6,707.70	29,554.82	34,299.99	137,200.00
62800 · Facilities & Equipment	0.00	3,126.79	5,749.98	23,000.00
65000 · Office Administration	2,852.50	5,559.94	6,699.99	26,800.00
65100 · Other Types of Expenses	3,792.57	13,727.02	14,949.99	59,800.00
66000 · Payroll Expenses	14,645.48	54,441.04	55,793.76	223,175.00
Total Expense	<u>27,998.25</u>	<u>106,409.61</u>	<u>117,493.71</u>	<u>469,975.00</u>
Net Ordinary Income	(12,134.26)	304,313.95		
Other Income/Expense				
70000 · Grants / Settlements				
70030 · Community Assets				
70050 · Municipal Settlements		93,942.38		
70060 · Human Services				
70070 · Special Events		172,736.71		
70090 · Multi-Municipal Collaboration				
70100 · Mission Main Street				
70120 · Summer Jobs Program				
70130 · Small Business Financing				
70136 · Ignite Erie Industry+University		250,000.00		
70140 · Pilot Projects		30,000.00		
70150 · Shaping Tomorrow				
70170 · Renaissance Block	189,750.00	189,750.00		
Total 70000 · Grants / Settlements	<u>189,750.00</u>	<u>736,429.09</u>		
Net Other Income	<u>(189,750.00)</u>	<u>(736,429.09)</u>		
Net Income	<u>(201,884.26)</u>	<u>(432,115.14)</u>		



Erie County Gaming Revenue Authority
Balance Sheet
As of June 30, 2018

	June
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	164,753.84
10100 · ErieBank - Savings	
10100 · ErieBank - Savings - Other	6,917,895.45
10101 · Committed Funds	2,459,668.00
10102 · Restricted Funds	4,451,982.58
Total 10100 · ErieBank - Savings	13,829,546.03
Total Checking/Savings	13,994,299.87
Other Current Assets	
12000 · Notes Receivable	
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
12050 · Note Receivable - EDF Restruct	1,300,000.00
12900 · Reserve for Uncollectable Notes	(760,000.00)
Total 12000 · Notes Receivable	3,058,846.25
14500 · Prepaid Insurance	(1,285.32)
Total Other Current Assets	3,057,560.93
Total Current Assets	17,051,860.80
TOTAL ASSETS	17,051,860.80
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	14,556,911.76
Net Income	(432,115.14)
Total Equity	17,051,860.80
TOTAL LIABILITIES & EQUITY	17,051,860.80



Erie County Gaming Revenue Authority
Statement of Cash Flows
June 2018

	<u>June</u>
OPERATING ACTIVITIES	
Net Income	(201,884.26)
Adjustments to reconcile Net Income	
to net cash provided by operations:	
14500 · Prepaid Insurance	815.33
20000 · Accounts Payable	<u>(251,508.20)</u>
Net cash provided by Operating Activities	<u>(452,577.13)</u>
Net cash increase for period	(452,577.13)
Cash at beginning of period	<u>14,446,877.00</u>
Cash at end of period	<u><u>13,994,299.87</u></u>



Erie County Gaming Revenue Authority
Budget vs. Actual
June 2018

Expense	June	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	5,000.00	11,000.00	(6,000.00)	45.45%
62120 · Government Relations Services	4,205.80	13,365.02	50,000.00	(36,634.98)	26.73%
62130 · Professional Services	0.00	0.00	36,000.00	(36,000.00)	0.00%
62140 · Legal Services	2,422.00	10,249.00	35,000.00	(24,751.00)	29.28%
62145 · Website Design	0.00	660.00	4,000.00	(3,340.00)	16.50%
62150 · Payroll Services	79.90	280.80	1,200.00	(919.20)	23.40%
Total 62100 · Contracted Services	6,707.70	29,554.82	137,200.00	(107,645.18)	21.54%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	291.99	5,000.00	(4,708.01)	5.84%
62890 · Rent	0.00	2,834.80	18,000.00	(15,165.20)	15.75%
Total 62800 · Facilities & Equipment	0.00	3,126.79	23,000.00	(19,873.21)	13.59%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	1,405.57	1,554.91	4,000.00	(2,445.09)	38.87%
65020 · Postage	15.99	97.97	600.00	(502.03)	16.33%
65030 · Printing	0.00	0.00	1,200.00	(1,200.00)	0.00%
65040 · Office Supplies	174.23	460.72	2,800.00	(2,339.28)	16.45%
65050 · Cell Phone	0.00	288.75	2,200.00	(1,911.25)	13.13%
65060 · Copier Lease	944.28	1,308.28	2,200.00	(891.72)	59.47%
65070 · Copier Printing Costs	264.52	810.31	3,500.00	(2,689.69)	23.15%
65080 · Bank Fees	0.00	85.47	50.00	35.47	170.94%
65085 · Professional Development	0.00	0.00	5,000.00	(5,000.00)	0.00%
65090 · Meeting Expenses	47.91	953.53	5,000.00	(4,046.47)	19.07%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	2,852.50	5,559.94	26,800.00	(21,240.06)	20.75%
65100 · Other Types of Expenses					
65105 · Outreach	1,744.51	6,798.91	12,000.00	(5,201.09)	56.66%
65110 · Advertising	72.60	165.70	12,000.00	(11,834.30)	1.38%
65115 · Phone/IT/Fax	1,157.13	4,218.53	18,000.00	(13,781.47)	23.44%
65120 · Insurance	815.33	2,445.99	9,800.00	(7,354.01)	24.96%
65150 · Travel	3.00	97.89	8,000.00	(7,902.11)	1.22%
Total 65100 · Other Types of Expenses	3,792.57	13,727.02	59,800.00	(46,072.98)	22.95%
66000 · Payroll Expenses					
66005 · Salaries & Wages	13,006.45	48,497.59	200,000.00	(151,502.41)	24.25%
66010 · FITW Tax	1,013.95	3,772.41	15,000.00	(11,227.59)	25.15%
66015 · FUTA Tax	0.00	0.00	175.00	(175.00)	0.00%
66020 · PASUI Tax	0.00	33.26	2,000.00	(1,966.74)	1.66%
66500 · Retirement	625.08	2,137.78	6,000.00	(3,862.22)	35.63%
Total 66000 · Payroll Expenses	14,645.48	54,441.04	223,175.00	(168,733.96)	24.39%
Total Expense	27,998.25	106,409.61	469,975.00	(363,565.39)	22.64%



Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2018

	<u>June</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Uncommitted Funds	6,917,895.45		
Committed Funds	2,459,668.00		
2017 Restricted Funds:			
First Quarter Gaming Revenue		375,769.51	
Second Quarter Gaming Revenue		0.00	
Third Quarter Gaming Revenue		0.00	
Fourth Quarter Gaming Revenue		0.00	375,769.51
Disbursements:			
First Quarter Disbursements	164,750.00	711,429.09	
Second Quarter Disbursements		0.00	
Third Quarter Disbursements		0.00	
Fourth Quarter Disbursements		0.00	711,429.09

Disbursements Detail

Grants/Settlements

Community Assets

Renaissance Block

Academy Neighborhood Association	11,250.00	11,250.00	
Borough of Union City	25,000.00	25,000.00	
Our West Bayfront	50,000.00	50,000.00	
Robbins Blass Neighborhood Watch	6,000.00	6,000.00	
Sisters of Mercy	12,500.00	12,500.00	
SSJ Neighborhood Network	35,000.00	35,000.00	
Borough of North East	25,000.00	25,000.00	164,750.00

Special Events

Achievement Center		1,603.13	
Albion Area Fair, Inc.		8,441.29	
AmeriMasala		1,268.01	
Borough of Union City		503.13	
Borough of Wesleyville		398.87	
CAFE		15,914.92	
Crime Victim Center of Erie County, Inc.		1,584.51	
Downtown North East, Inc.		4,746.55	
Dr. Gertrude A. Barber National Institute		10,490.36	
Edinboro Arts & Music Fest		2,177.83	
Edinboro Highland Games		2,332.19	
Edinboro University Foundation		1,786.45	
Lake Erie Ballet		2,672.43	
Erie Contemporary Ballet Theatre		2,054.18	
Erie DAWN		1,635.37	
Erie Downtown Partnership		1,890.64	
Erie Homes for Children and Adults, Inc		1,711.15	

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2018

	<u>June</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Erie Regional Chamber & Growth Partner.		1,196.61	
Film Society of Northwestern PA		1,294.22	
French Creek Council, BSA		622.76	
Fort LeBoeuf Historical Society		623.41	
Goodell Gardens & Homestead		894.51	
Holy Trinity Roman Catholic Church		5,041.72	
Humane Society of NWPA		319.10	
Impact Corry		1,058.60	
Jefferson Educational Society of Erie		13,960.45	
Lake Erie Arboretum at Frontier		1,886.66	
Lake Erie Fanfare, Inc.		3,981.72	
Martin Luther King Center		398.87	
Mercy Center for Women		2,495.14	
The Nonprofit Partnership		3,085.26	
North East Community Fair Association		905.44	
Presque Isle Partnership		16,080.00	
Roar on the Shore Inc.		16,080.00	
SafeNet		3,190.96	
Saint Joseph Church		3,817.19	
Saint Patrick Church		4,620.91	
ServErie		4,339.11	
SSJ Neighborhood Network		2,097.70	
Union City Pride		800.11	
Waterford Community Fair Association		6,077.04	
Wattsburg Agricultural Society		7,530.87	
YMCA of Greater Erie		6,262.26	
Young Artists Debut Orchestra		2,063.75	
Youth Leadership Institute of Erie		801.33	
			<u>172,736.71</u>
Municipalities			
Summit Township		42,274.08	
Greene Township		10,333.66	
McKean Township		10,333.66	
Millcreek Township		10,333.66	
Waterford Township		10,333.66	
Erie County		10,333.66	
			<u>93,942.38</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of June 30, 2018

	<u>June</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Neighborhoods & Communities			
Small Business Financing			
Ignite Erie Industry+University		250,000.00	
			<u>250,000.00</u>
Youth & Education			
Pilot Programs			
Erie's Public Schools		30,000.00	
			<u>30,000.00</u>
Total Funds Disbursements	<u>164,750.00</u>	<u>711,429.09</u>	<u>711,429.09</u>

	<u>June</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Committed Funds:			
Renaissance Block			
Academy Neighborhood Association	11,250.00	11,250.00	22,500.00
Borough of North East	25,000.00	25,000.00	50,000.00
Borough of Union City	25,000.00	25,000.00	50,000.00
Our West Bayfront	50,000.00	50,000.00	100,000.00
Robbins Blass Neighborhood Watch	6,000.00	0.00	6,000.00
Sisters of Mercy	12,500.00	12,500.00	25,000.00
SSJ Neighborhood Network	35,000.00	35,000.00	70,000.00
Anchor Building			
City of Corry		26,125.00	26,125.00
Emmaus Ministries, Inc.		100,000.00	100,000.00
Grace Church		100,000.00	100,000.00
Our West Bayfront		100,000.00	100,000.00
Performing Artists Collective Alliance		93,126.50	93,126.50
GECAC - Summer Jobs Program		150,000.00	150,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
Mercyhurst University - Innovation District		295,000.00	400,000.00
Total Committed Funds	<u>164,750.00</u>	<u>2,459,668.00</u>	<u>2,892,751.50</u>



Erie County Gaming Revenue Authority
Check Detail Report
 June 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
06/01/2018	2421	Academy Neighborhood Association	1st Instalment - Renaissance Block	-11,250.00
06/01/2018	2422	Borough of Union City	1st Instalment - Renaissance Block	-25,000.00
06/01/2018	2423	Our West Bayfront	1st Instalment - Renaissance Block	-50,000.00
06/01/2018	2420	Penn State Erie, The Behrend College	Ignite Erie - Final Drawdown	-250,000.00
06/01/2018	2424	Penn State University - Knowledge Park	June 2018 Rent	-1,417.40
06/01/2018	2427	Robbins Blass Neighborhood Watch	Full Payment - Renaissance Block	-6,000.00
06/01/2018	2425	Sisters of Mercy	1st Instalment - Renaissance Block	-12,500.00
06/01/2018	2426	SSJ Neighborhood Network	1st Instalment - Renaissance Block	-35,000.00
06/04/2018	EFT	VISA	2018 May Visa - Perry	-2,879.26
06/04/2018	EFT	VISA	2018 May Visa - Tammi	-1,251.81
06/05/2018	2428	Velocity Network, Inc.	Phone/IT/Fax	-924.28
06/06/2018	2429	Graham Upkeep Service	Final Payment - previous check lost	-90.80
06/11/2018	2430	Erie Regional Chamber & Growth Partner.	2018-19 Membership	-285.00
06/11/2018	2431	Great America Financial Services	2018 June Copier Lease	-332.00
06/12/2018	2432	Ridge Policy Group	2018 June Government Relations	-4,205.80
06/14/2018	EFT	ECCA, Inc.	05/26/18 to 06/08/18 Payroll	-6,528.92
06/14/2018	EFT	Fidelity Investments	05/26/18 to 06/08/18 Retirement	-502.08
06/15/2018	2433	Borough of North East	1st Instalment - 2018 Renaissance Block	-50,000.00
06/15/2018	2434	Times Publishing Company	Meeting Announcement	-72.60
06/20/2018	2435	Penn State	2018 ERIE Conference	-1,000.00
06/20/2018	2436	Mark Fainstein	Outreach	-744.51
06/26/2018	2437	Wells Fargo Financial Leasing	June and July 2018 Copier Lease	-762.28
06/27/2018	EFT	ECCA, Inc.	06/09/18 to 06/22/18 Payroll	-7,194.16
06/27/2018	EFT	Fidelity Investments	06/09/18 to 06/22/18 Retirement	-500.22



SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$30.24	05/15/18

Account Summary

Billing Cycle		06/10/18
Days In Billing Cycle		31
Previous Balance		\$1 151 03
Purchases	+	1 380 66
Cash	+	0 00
Special	+	\$0 00
Balance Transfers	+	\$0 00
Credits	-	\$128 85
Payments	-	\$1 151 03
Other Charges	+	\$0 00
Finance Charges	+	0 00
NEW BALANCE		\$1,251.81

Credit Summary

Total Credit Line	\$10 000 00
Available Credit Line	\$8 578 00
Available Cash	\$8 578 00
Amount Over Credit Line	\$0 00
Amount Past Due	\$0.00
Disputed Amount	\$0 00

Account Inquiries

Customer Service: (800) 423-7503
Report Lost or Stolen Card: (727) 570-4881

Visit us on the web at:
www.MyCardStatement.com

Please send Billing Inquiries and Correspondence to
PO BOX 30495 TAMPA, FL 33630-3495

Payment Summary

NEW BALANCE	\$1,251.81
MINIMUM PAYMENT	\$26.00
PAYMENT DUE DATE	06/04/18

NOTE: Grace period to avoid a finance charge on purchases. Pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

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CONGRATULATIONS, YOUR CARD PROGRAM THAT EARNS YOU CASHBACK HAS BEEN EXTENDED FOR ANOTHER YEAR!

YOUR SCORECARD PROGRAM EARNING PERIOD HAS ENDED. LOOK FOR YOUR CASHBACK REWARD NEXT MONTH.

DON'T LEAVE HOME WITHOUT YOUR SCORECARD. REMEMBER, THE MORE YOU USE YOUR CARD, THE MORE CASHBACK YOU EARN.

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE. ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830-0042

Account Number
8023

Check box to indicate
name/address change on
back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
05/10/18	\$1,251.81	\$26.00	06/04/18



ERIE COUNTY GAMING
TAMMI MICHALI
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO:

VISA
PO BOX 4512
CAROL STREAM IL 60197-4512

12 #### #### 8023 00002600 00125181

ERIEBANK

ERIE COUNTY GAMING
TAMMI MICHALI

Account Number #### #### #### 8023
Closing Date 05/10/18
Credit Limit \$10,000.00 Available Credit \$8,578.00



Cardholder Account Summary						
Trans Date	Post Date	MCC Code	Reference Number	Description	Amount	
04/09/18	04/10/18	5541	24299108099001734803555	COUNTRY FAIR #48 ERIE PA	\$1.99	C.S.
04/16/18	04/17/18	5199	24224438107101015753494	KOLDROCK WATER 814-452-0200 PA	\$7.25	C.S.
04/18/18	04/20/18	5541	24299108109003838823065	COUNTRY FAIR #48 ERIE PA	\$1.99	C.S.
04/21/18	04/22/18	7399	24692168111100859209639	STAMPS.COM 855-608-2677 CA	\$15.99	PC Storage
04/23/18	04/24/18	5541	24299108113004688751509	COUNTRY FAIR #48 ERIE PA	\$1.99	C.S.
04/23/18	04/25/18	5968	24789308114101001810509	ERIE TIMES NEWS CIRCULATI 814-8701600 PA	\$34.67	SLISS.
04/25/18	04/26/18	5942	24692168115100005918535	AMAZON MKTPLACE PMTS AMZN COM BILL WA	\$24.49	C.S.
04/25/18	04/26/18	5411	24445008116000672950638	GIANT EAGLE #4237 ERIE PA	\$36.93	RPG mtgs
04/26/18	04/27/18	5942	24692168116100409403703	AMAZON MKTPLACE PMTS AMZN COM BILL WA	\$107.24	C.S.
04/26/18	04/29/18	5541	24299108117005533888020	COUNTRY FAIR #48 ERIE PA	\$3.09	RPG mtgs
04/27/18	04/29/18	5942	24692168117100125781464	AMAZON MKTPLACE PMTS AMZN COM BILL WA	\$23.60	C.S.
04/30/18	04/30/18	0000	74335268120001156644681	ACH PMT THANK YOU	\$1,151.03	
04/30/18	05/01/18	5541	24299108120006185908004	COUNTRY FAIR #48 ERIE PA	\$1.99	C.S.
05/02/18	05/02/18	5942	24431068122083711156492	AMAZON COM AMZN COM BILL AMZN COM BILL WA	\$49.85	books
05/02/18	05/03/18	8398	24492158122894989882980	PAYPAL *NONPROFITPA 402-935-7733 CA	\$675.00	memberships
05/05/18	05/06/18	5942	24692168125100529448405	Amazon.com AMZN COM BILL WA	\$390.90	books
05/07/18	05/08/18	5541	24299108127001374725221	COUNTRY FAIR #48 ERIE PA	\$3.69	C.S.
05/09/18	05/10/18	5942	74692168129100477359886	CREDIT VOUCHER Amazon.com AMZN COM BILL WA	\$128.85	

Additional Information About Your Account

ScoreCard CashBack Earnings as of 05/09/18					
SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$28.94	\$1.30	\$0.00	\$30.24	05/15/18

Interest Charge Calculation/Plan Level Information						
Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT						
PURCHASES	E	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
FEES INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 1,251.81

¹ ICM Interest Charge Method. See reverse side of Page 1 for explanation.
² Your Annual Percentage Rate (APR) is the annual interest rate on your account.
(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.



SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	\$200.85	05/15/18

Account Summary

Billing Cycle		05/10/18
Days In Billing Cycle		31
Previous Balance		\$3,761.62
Purchases	+	2,879.28
Cash	+	0.00
Special	+	\$0.00
Balance Transfers	+	\$0.00
Credits	-	\$0.00
Payments	-	\$3,761.62
Other Charges	+	\$0.00
Finance Charges	+	0.00
NEW BALANCE		\$2,879.26

Credit Summary

Total Credit Line	\$25,000.00
Available Credit Line	\$20,353.00
Available Cash	\$20,353.00
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Account Inquiries

- Customer Service: (800) 423-7503
Report Lost or Stolen Card: (727) 570-4881
- Visit us on the web at:
www.MyCardStatement.com
- Please send Billing Inquiries and Correspondence to
PO BOX 30495 TAMPA, FL 33630-3495

Payment Summary

NEW BALANCE	\$2,879.26
MINIMUM PAYMENT	\$2879.26
PAYMENT DUE DATE	06/04/18

NOTE: Grace period to avoid a finance charge on purchases - pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

PAY ONLINE OR VIEW YOUR ACCOUNT AT:

CONGRATULATIONS. YOUR CARD PROGRAM THAT EARNS YOU CASHBACK HAS BEEN EXTENDED FOR ANOTHER YEAR!

YOUR SCORECARD PROGRAM EARNING PERIOD HAS ENDED. LOOK FOR YOUR CASHBACK REWARD NEXT MONTH. DON'T LEAVE HOME WITHOUT YOUR SCORECARD. REMEMBER, THE MORE YOU USE YOUR CARD, THE MORE CASHBACK YOU EARN.

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE. ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFELD PA 16830-0042

Account Number
6829

Check box to indicate
name/address change on
back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
05/10/18	\$2,879.26	\$2879.26	06/04/18



ERIE COUNTY GAMING
PERRY N WOOD
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672



MAKE CHECK PAYABLE TO
VISA
PO BOX 4512
CAROL STREAM IL 60197-4512

12 #### #### #### 6829 00287926 00287926

ERIEBANK

ERIE COUNTY GAMING
PERRY N WOOD

Account Number #### #### #### 6829
Closing Date 05/10/18
Credit Limit \$25 000.00 Available Credit \$20,353.00



Cardholder Account Summary

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
04-11-18	04-12-18	8111	24055238102208022601223	KNOX MCLAUGHLIN GORNALL 814-459-2800 PA	\$2 422.00 <i>legal</i>
04-18-18	04-19-18	7523	24473018108900015121702	ERIE PARKING AUTHORITY ERIE PA	\$3.00 <i>travel</i>
04-23-18	04-24-18	5814	24492158113741438866663	SQ *EMBER+FORGE ERIE PA	\$7.89 <i>mtg</i>
04-24-18	04-25-18	4814	24493988114083055001571	AT&T*BILL PAYMENT 800-331-0500 TX	\$347.37 <i>phone/IT/fix</i>
04-30-18	04-30-18	0000	74335268120001156644699	ACH PMT THANK YOU	\$3,761.62
05-08-18	05-09-18	5968	24692168128100029462093	AmazonPrime Membership amzn.com.prme WA	\$99.00 <i>membership</i>

17621

Additional Information About Your Account

ScoreCard CashBack Earnings as of 05/09/18

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$186.94	\$13.91	\$0.00	\$200.85	05/15/18

Interest Charge Calculation/Plan Level Information

Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT						
PURCHASES	E	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
FEEs INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 2,879.26

¹ICM Interest Charge Method. See reverse side of Page 1 for explanation.
²Your Annual Percentage Rate (APR) is the annual interest rate on your account.
(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.



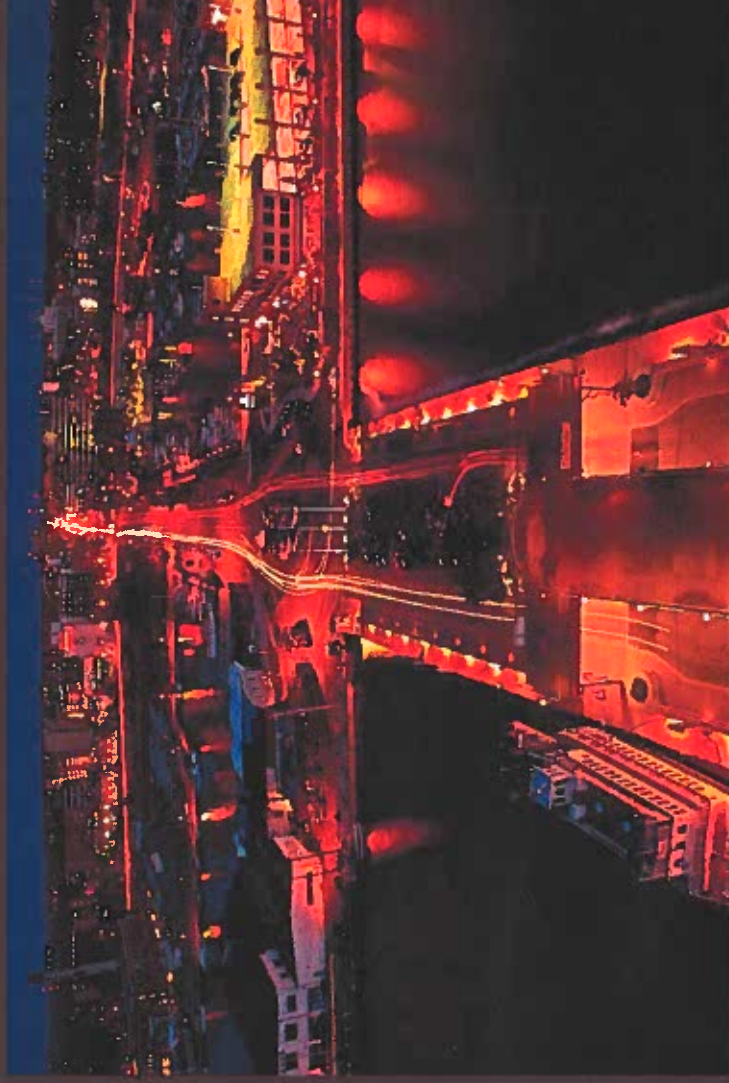


A mid-term review of Ignite Erie: universities engaging with entrepreneurs

Executive Director's Report July 19, 2018

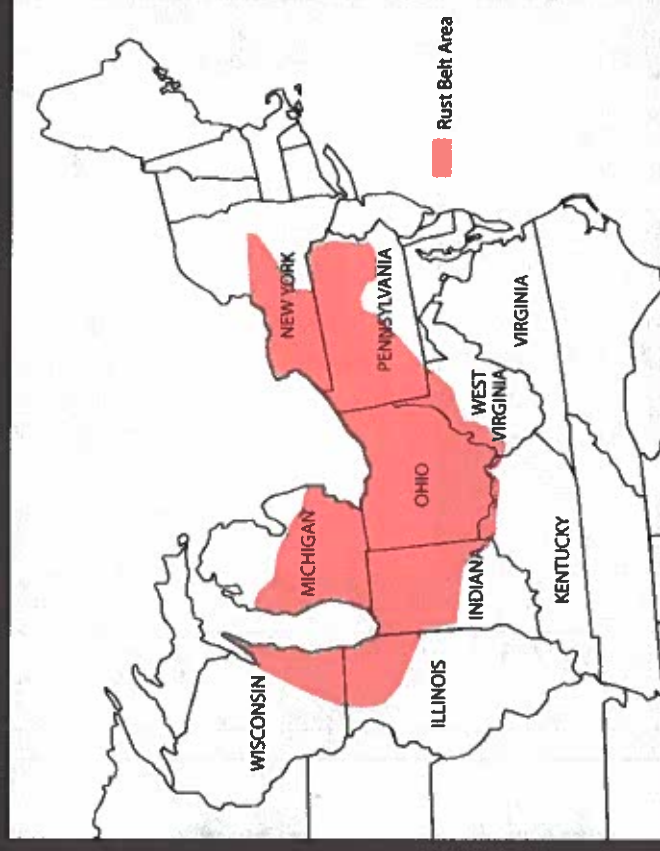
Outline

- The rust belt problem
 - Ignite Erie Network
 - Review Questions
- Adaptive Networks
- Case Study
- Results
- Recommendations
- Conclusion



The rust belt problem

- Economic/Political context
- Universities in Erie County
- *The Path Forward* (2014)
- ECGRA & Local Share Gaming Revenue



Network Strategy

Innovation
Teams

Beehives

Crowd
Funding

New
Products

New
Entrepreneurs

New
Ventures

Contextual Factors/Setting

The Program –



Review Questions

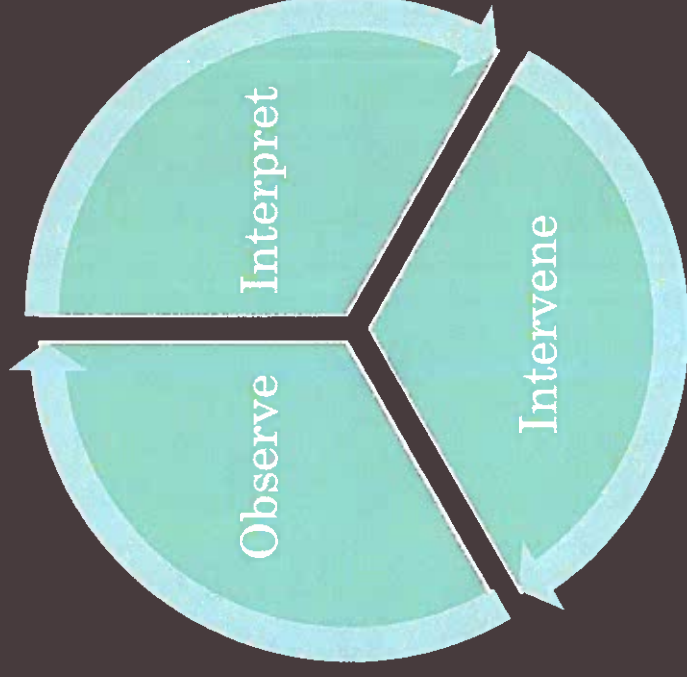
How has Ignite Erie fared in creating a culture of collaboration to implement the goals of *The Path Forward* (2014)?

- What are the core activities undertaken by Ignite Erie?
- What are the interim outcomes?
- What are the conditions that fostered multiple university collaboration?
- What was the network formation process like?

Adaptive Networks

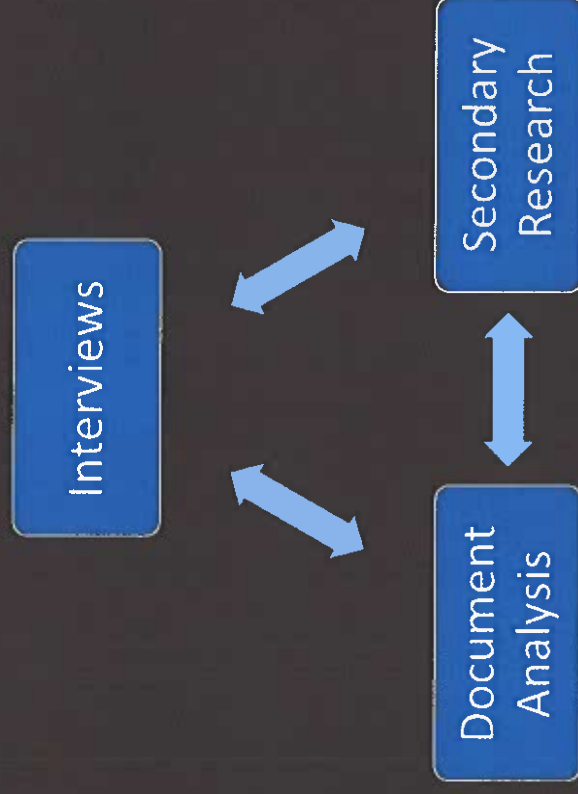
3 concepts of measurement

- Connectivity
- Health
- Results



Case Study Approach

- Mid-term Report
- Methods: what have others written, documents, interviews
- Data Period: November 2017-February 2018



Stakeholder Interviews

Relation to Ignite Erie	Position	Organization	# of Interviews
Program Manager	Administrator	Penn State Behrend	2 (1 background, 1 programmatic)
University #1 Representative	Administrator & Steering Committee	Penn State Behrend	1 (programmatic)
University #2 Representative	Steering Committee	Edinboro University	1 (programmatic)
University #3 Representative	Steering Committee	Gannon University	1 (programmatic)
University #4 Representative	Steering Committee	Mercyhurst University	1 (programmatic)

Documents

Type	Source
Ignite Erie Grant Application	Ignite Erie Administration
Ignite Erie Agendas & Minutes	Ignite Erie Administration
Ignite Erie Interim Reports	Ignite Erie Administration
Ignite Erie Budget & Financials	Ignite Erie Administration

Limitations

- Organizational perspective, not individual (users) or macro (long-term indicators)
- Not a personnel evaluation
- Context specific results, generalizability is not advisable (#New Localism)
- Mid-term reviews are a snapshot in time
- Conceptual frameworks to evaluate adaptive networks working with entrepreneurial universities are in their infancy
- Data was limited to one source: the program administrators

Result #1

- Core activities Quickstarter and Innovation Commons (first Beehive) have been the central programmatic outcomes of Ignite Erie during the initiative's startup phase. These programs are led by university students with support from faculty, industry volunteers, and economic development agencies.
- Short-term outcomes include new entrepreneurs, new products, and new firms.
- In the long-term, Ignite is positioning itself as an adaptive network supporting multi-sector actors in developing entrepreneurial support services for the Erie region's economic development system.

Translation

- Results in the short term: the intervention is achieving its objectives
- Results in long-term: the groundwork for effecting the ecosystem & macro indicators have been established
- Connectivity has been established – multi-sector, multi-university, triple helix approach
- Health – milestones along the way point a healthy network



Beehives: Innovation Spaces

Proposed Innovation Beehive Network

Institution	Focus
Edinboro University	Branding & Strategic Communications
Gannon University	Applied Business Innovation
Mercyhurst University	Intelligence & Cybersecurity
Penn State Behrend	Prototyping & Product Development
Erie County's Blasco Library	Maker Space

THE PATH FORWARD
PUBLISHED

INTERIM RESULTS
REPORTING TO
ECGRA BOARD

ARC GRANT AWARDED
TO ALL 4 UNIVERSITIES

UNIVERSITY PRESIDENTS PUBLISH
EDITORIAL ON COLLABORATION



1/22/15



1/22/14



5/18/17



4/14/16



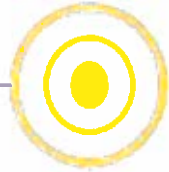
10/4/17



8/28/17



10/22/17



CREATING A ROBUST INNOVATION
ECOSYSTEM IN NORTHWESTERN PA.
TWO UNIVERSITY POLICY INSTITUTED

4 UNIVERSITY
BEEHIVE GROWTH
PROPOSAL

EDA GRANT AWARDED
TO ALL 4 UNIVERSITIES



Result #2

- The multi-university collaboration seen in Ignite Erie is shaped by conditions that include past experiences with university-community engagement, policies, contracts, and funding.

Translation

- External approaches to university-community engagement were important conditions that existed prior to Ignite Erie. Erie County's universities had experience in facilitating, leading, and convening on projects with varying degrees of entrepreneurial behavior.
- *The Path Forward* (2014) was a document that created urgency
- The "Two University" Policy was a policy innovation
- ECGRA capacity building grant offered stability and flexibility

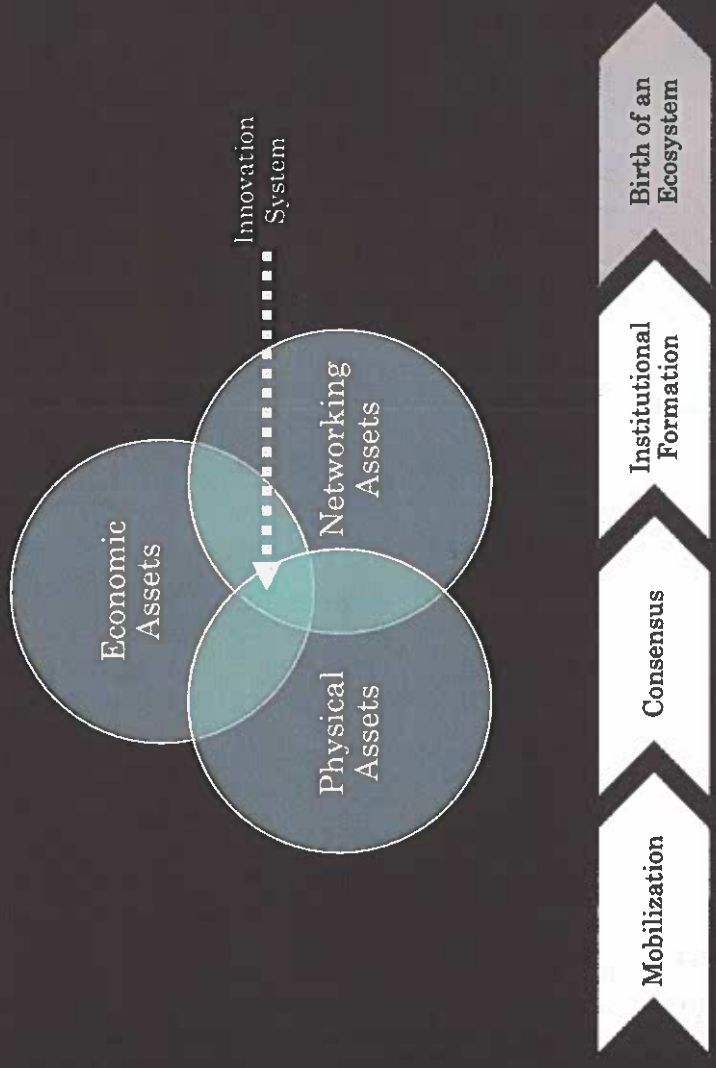
Result #3

- Formation of Ignite Erie as an adaptive network with multi-sector actors follows a linear process observed by those who have studied the entrepreneurial university phenomenon.

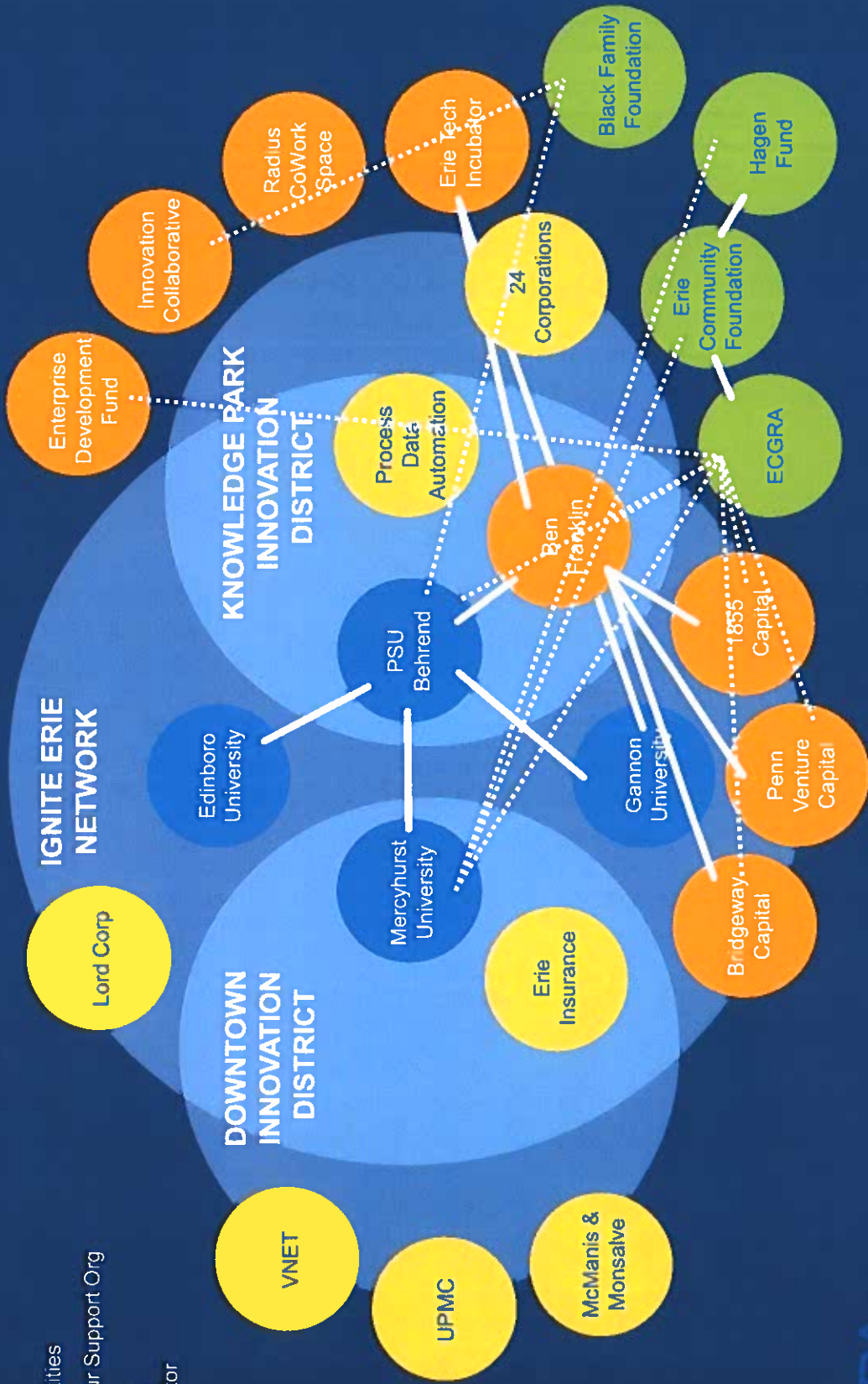
Translation

- What others wrote helped me describe the Ignite Erie program in a linear fashion that would be recognizable to both the ECGRA board of directors and the steering committee.
- First, the interconnected assets of economic, physical, and networking have been described by Bruce Katz and the Brookings Institution to several Erie audiences. This bridging language familiarizes the audience with the network progress.
- Second, writings on the “entrepreneurial university” laid out a linear process that described the activism necessary in bringing a program to a point of systemic change. Hence, the language on mobilization, consensus building, institutionalizing, and birth of an ecosystem will be familiar with those interested in reading the mid-term report.

Graphical Representation of Network Formation



- Relationship
- ⋯ Funding
- Funding Entities
- Entrepreneur Support Org
- Universities
- Private Sector



Recommendations

1. Work with the Ignite Erie Team to tell their story to local elected officials and the media.
2. Connect with additional stakeholders to continue building Ignite Erie's value.
3. Create a grant to seed fund Beehives at each university and the Blasco Library.
4. Build out effective communication infrastructure between Beehives to ensure they system remains focused on the entrepreneur.
5. Conduct follow up surveys with entrepreneurs that have accessed the Ignite Erie ecosystem, interpret that data, and intervene.

Conclusion

- This mid-term case study sought to describe Ignite Erie
1. Core activities Quickstarter & Innovation Commons (aka Beehives) produced high yield entrepreneurial support services.
 2. Permeability, a concept others have discovered is important to university-community engagement, was central to the conditions that made Ignite Erie possible.
 3. Research from think tanks such as Brookings, innovation experts, and philanthropic groups allowed me to graphically visualize the Ignite Erie phenomenon.

Conclusion Cont'd

4. The concepts of Connectivity, Health, & Results, used by the Center for Evaluation Innovation, provided bridging language for quantifying network formation.
5. ECGRA should invest in the development of Beehives at each university and the Blasco Library in order to replicate the Innovation Commons model.
6. Future evaluation needs to look at Ignite from a user perspective, communication between the proposed Beehive system, continued permeability between industry & university spaces, and in the long-term, macro level indicators that signal the ultimate goal of improving Erie's economy and the standard of living for its citizens.



Ignite Erie Mid-term Review

Executive Director's Report July 2018





E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

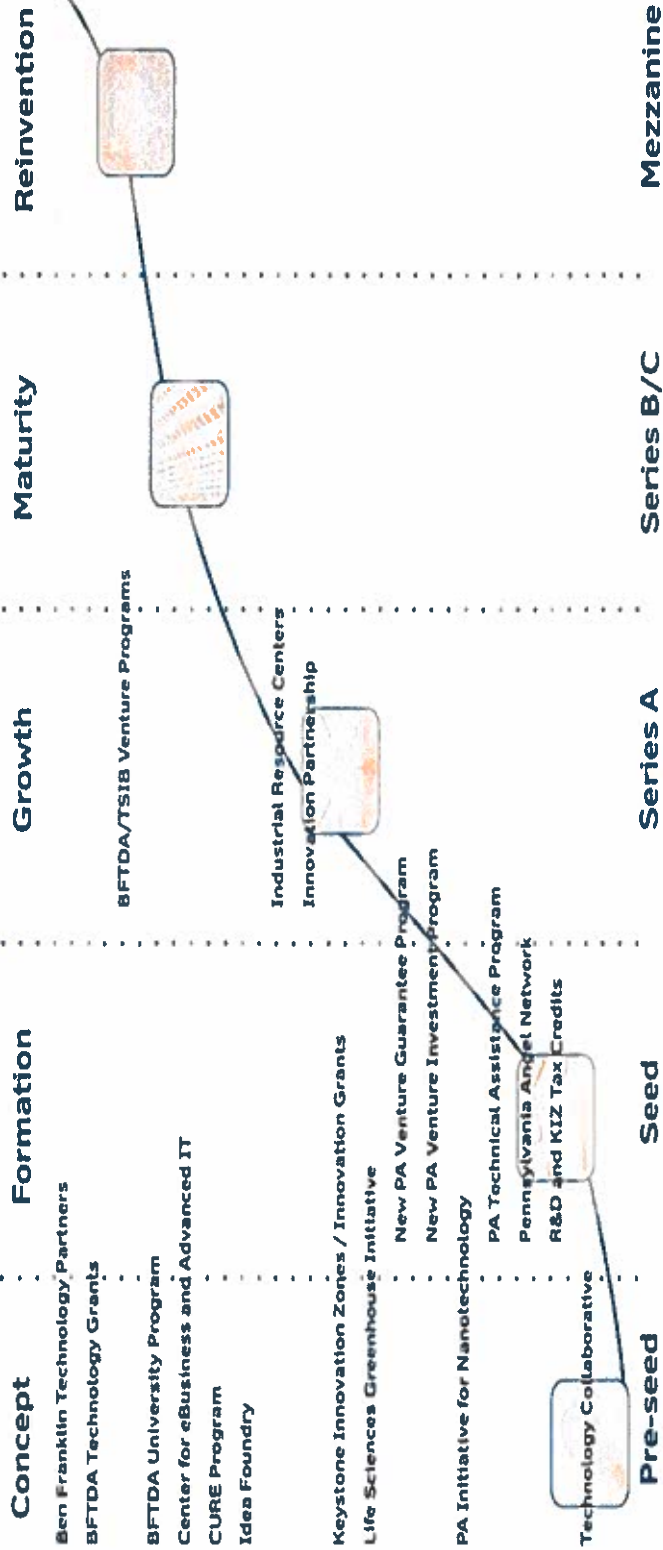
**EXECUTIVE
DIRECTOR'S
REPORT
FOR
JULY
2018**



Targeting Gaps

Technology Investment

Technology-based Economic Development Tools Along the Continuum > ready > set > succeed

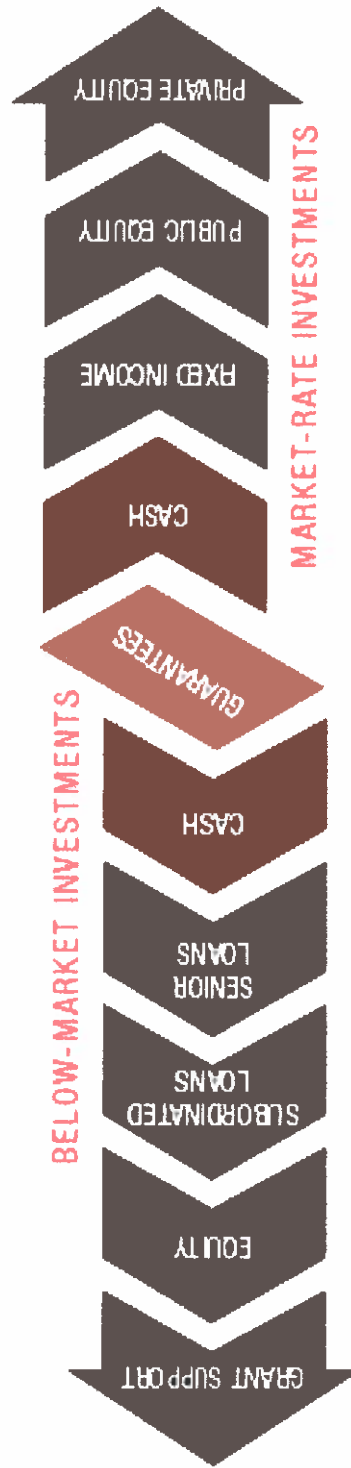


Revenue & Employees



Asset Allocation

Asset Class	Description
Cash	Linked Deposits with local banks, credit unions & CDFIs to accomplish small business financing goals
Fixed Income	Invest in SBA-backed loans, CDFIs, affordable housing projects &/or social impact bonds targeted to Erie County.
Alternative Investments	Growth, venture & working capital for industry and business





Flow Chart

• Prequalification Packet

• Staff Review

• Committee Review

• Committee Recommendation

• Board Resolution



Economic Impact

In 2016, the ECGRA commissioned an economic impact study to determine the impact for all investments.

- *ECGRA's overall economic impact: 87.2 million*
- *ECGRA's funds catalyzed the creation of 573 jobs*
- *ECGRA's funds generated 2.9 million in tax revenue*
- *6:1 ROI for small businesses financing*
- *An investment of 4.1mm attracted 24.2mm in additional financing*





**Mission Related Investments
Review
&
Strategic Planning
Committee Meeting**

**Monday, July 9, 2018
11:00am – 1:00pm
5240 Knowledge Parkway, Erie, PA 16510**

AGENDA

1. Mission Related Investments

11:00 – 11:10am	Blue Highway Capital	Christine Jones Karin Gregory and Alex Moot (via Zoom)
11:20 – 11:30 am	International Institute of Erie	Dylanna Grasinger
11:40 – 11:50am	Bridgeway Capital	Mark Peterson Dwayne Rankin Matt Madia
12:00 – 12:10pm	Ben Franklin Technology Partners	Elizabeth Wilson

2. Mission Main Street

3. Ignite Erie & Beehives



x

Mission Related Investments 2010-2018

2010 - 2011			
Organization	Grant	Loan	
Enterprise Development Fund		\$875,000.00	
Gannon SBDC	\$87,500.00		
Ben Franklin Technology Partnership	\$700,000.00		
			GRAND TOTAL
TOTAL	\$787,500.00	\$875,000.00	\$1,662,500.00

2012-2013			
Organization	Grant	Loan	
Enterprise Development Fund	\$200,000.00	\$1,300,000.00	
Ben Franklin Technology Partners		\$500,000.00	
Gannon SBDC	\$87,500.00		
			GRAND TOTAL
TOTAL	\$287,500.00	\$1,800,000.00	\$2,087,500.00

2015 - 2016			
Organization	Grant	Loan	
Bridgeway Capital	\$100,000.00	\$1,000,000.00	
Corry Industrial Benefit Association		\$18,846.25	
Penn State Erie/Mercyhurst/Gannon/Edinboro	\$750,000.00		
Penn Venture Partners		\$1,000,000.00	
Ben Franklin Technology Partners		\$500,000.00	
Progress Fund		\$1,000,000.00	
1855 Capital		\$500,000.00	
			GRAND TOTAL
TOTAL	\$850,000.00	\$4,018,846.25	\$4,868,846.25

2018 - 2019 (Pending)			
Organization	Grant	Loan	
Ben Franklin Technology Partners	\$300,000.00	\$1,000,000.00	
Blue Highway Capital		\$250,000.00	
Bridgeway Capital	\$300,000.00	\$2,500,000.00	
International Institute of Erie	\$200,000.00		
			GRAND TOTAL
TOTAL	\$800,000.00	\$3,750,000.00	\$4,550,000.00





Community Asset Grant Program Workshop

July 12, 2018



About ECGRA

An impact investor, ECGRA's mission is to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development. Since February 2008, ECGRA has invested more than \$48 million in Erie County.

In 2014, ECGRA adopted an Impact Investing Policy to effect change in five specific areas: Small Business, Education and Youth, Quality of Place, Neighborhoods and Local Communities, and Municipalities.





IMPACT
QUALITY
OF PLACE

IMPACT: Quality of Place

To promote well-being, foster civic pride, drive tourism, and attract, retain, and mobilize creative talent and innovative businesses through cultural, heritage, service, and recreational organizations and projects.

Community Assets Grant Program

The ECGRA Community Assets Grant Program has expanded to provide a grand total of \$1,000,000 and now includes three programmatic areas:

1. Arts, Culture, and Heritage
2. Parks, Fields, and Trails
3. Community Centers



Arts, Culture, and Heritage

The **Arts, Culture, and Heritage Program** provides capital and program funding for arts, culture, and heritage organizations.

Programs and projects must serve the general public and be open and accessible to the public.

\$200,000 is available for the program in 2018.

The maximum grant request is \$15,000.

Arts, Culture, and Heritage

Arts, culture, and heritage organizations enrich the lives of residents, protect resources, and add a dimension to quality of life through performances, interpretation, preservation, and creation of new works.

ECGRA's investment in arts, culture, and heritage encourages entrepreneurs and innovation, enables communities to engage in creative placemaking, plays an integral role in attracting new residents and businesses by elevating the quality of life, and protects what is unique to Erie County.



Parks, Fields, and Trails

The Parks, Fields, and Trails Program provides funding for capital projects to create, protect, or improve publicly accessible parks, athletic fields, and trails throughout Erie County. Funding can also be used to increase or improve access to recreational facilities.

- Athletic fields owned by school districts or universities are not eligible for funding.
- Purchase of maintenance equipment and vehicles are not eligible for funding.
- Construction of trails for motorized uses are not eligible.

\$500,000 is available for the program in 2018.

The maximum grant request is \$50,000.

Parks, Fields, and Trails

Erie County health assessments continue to show a decline in physical activity and an increase in preventable illnesses such as heart disease and diabetes.

Investment in parks, fields, and trails can encourage healthy lifestyles, move towards equitable distribution of park opportunities, and even attract athletic competitions which enhance local tourism.

Additionally, an investment in parks can help rejuvenate neighborhoods and Main Streets throughout Erie County.



Parks, Fields, and Trails

- For construction projects, please be prepared to submit a site development map, plans or drawings, and cost estimates.
- Project sponsors should discuss construction requirements such as the Americans with Disabilities Act (ADA) with their local authorities.
- More information about the ADA can be found here: (www.access-board.gov/guidelines-and-standards/recreation-facilities)
- Agreements for a non-profit "friends of the park" to work on municipal property.

Community Centers

The Community Centers Program provides funding for capital improvements, programming, and equipment for publicly accessible community centers.

ECGRA considers community centers a place whose primary focus is social, educational, cultural, or recreational activities for people from a particular community, such as children or senior citizens.

\$300,000 is available for the program in 2018.

The maximum grant request is \$25,000.



Community Centers

Community centers in Erie County have provided residents with basic health and well-being needs, job training, mentoring, education, nutrition, and other benefits to a large cross-section of the community. Strategically located, community centers are vital to rural and urban areas alike.

Eligibility Requirements for All Programs

- Applicant must be an IRS-designated 501(c)(3), municipal authority,* or a municipality.*
- Applicant's headquarters must be located in Erie County.
- Applicant is in good standing with the IRS, state and local taxing bodies, and with ECGRA's reporting requirements to date.
- Applicant is making sole request on behalf of organization.
- Only one application per entity, per project, per funding cycle will be accepted.
- Applicant must either own or lease property to be improved. **
- Applicant will be the recipient of the grant. (Pass through grants are not permissible.)

* Change to 2018 Program

** Agreements allowing an entity to work on public property are acceptable.



Disqualifiers for Organizations

- A state or federal park
- An airport or transportation facility
- A public safety organization/facility or volunteer fire department
- An institution that predominantly provides primary or secondary education/training
- Any organization that was part of the settlement agreement with ECGRA, entered into 12/13/10

Eligible Uses of Funds

- Personnel (15% maximum of the amount requested from ECGRA)
- Marketing/Advertising
- Facility expense related to the project
- Equipment and supplies
- Contracted services
- Construction – see **Appendix in Program Guidelines for policy on Prevailing Wage!**
- Outcomes measurement



Ineligible Uses of Funds

- Advocacy
- Conference attendance
- Debt service
- Travel
- Golf/sports tournaments
- Walks
- Memberships/subscriptions

Budget and Match

- ECGRA grant funds must be matched 1:1 with cash only.
- Please include only those costs associated with the project.
- In-kind donations do not count towards match requirement. You can describe in-kind match in narrative.
- Budgets should be supported by cost estimates from construction professionals.



Grant Tips

- Review the intent and purpose of the grant program.
- Explain the **NEED** for the project and the **NEED** for funding and how it relates to local, county, and state plans.
- Describe how the project will benefit the community.
- Do you have the match in hand? Committed? Promised? Not really?
- Partnerships and collaboration are important.

Grant Tips continued

- What support do you have in the community? Have you had any public meetings?
- Is the project the result or recommendation of a public plan?
- Detailed budgets and detailed schedules show that the project has been thoroughly discussed and planned.
- Do you have detailed cost estimates from contractor, architect, engineer?
- Board wants to know that you will be able to complete the project. You may be new, but is your team capable of delivering the project or program?
- ECGRA asks how you will evaluate the project success because it wants you to measure it. How do you plan to do that?



Review Process/Important Dates

- Thursday, June 29, 2018 – ECGRA releases the Community Assets Grant Application and Guidelines.
- Program Workshop – Thursday, July 12, 2018.
- Friday, August 31, 2018 – Applications must be submitted by midnight.
- Thursday, September 21, 2018 – ECGRA's board of directors will make the final review and approve funding recommendations.
- Grant reception - To be determined
- Monday, October 15, 2018, last day to submit signed agreement letter.
- Wednesday, October 31, 2019, last day to submit a closeout report.

Post-Award

- Grantees will be required to keep financial records for the project for two years for ECGRA inspection if requested.
- Please review ECGRA co-branding information.
- Please use social media to tell people about your event.
- Closeout report.



Tell Your Story with Us!

Co-branding with ECGRA

- ▶ **Your story matters to us and the Erie community!**
- ▶ In September, ECGRA will announce names and awards to media at a public grant reception
 - You may be asked to speak at the reception or to the media
 - Ample photo opportunities will be available
 - Additional 2017 opportunities for your organization to be highlighted:
 - ◆ 2017-18 annual report
 - ◆ Event image/ video on our website
 - ◆ Print/TV/radio/social media throughout the year

Tell Your Story with Us!

Co-branding with ECGRA

- We ask you to partner with us to share news about your event. We are available to help:
 - Develop public relations concepts and messaging
 - Write and edit press releases
 - Plan media events
 - Introduce you to media contacts
 - Connect you with prospective brand partners



Tell Your Story with Us!

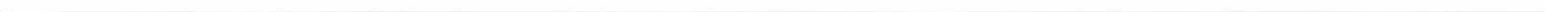
Co-branding with ECGRA

- Cobranding guide will be available to grantees online and will include:
 - Logos with guidelines for use
 - Ads in various sizes (*custom ads available upon request*)
 - Messaging samples for print, TV, radio
 - Social media basics and post/tweet examples
 - Ordering instructions for an ECGRA banner—*free to Special Events Grants recipients!*

Tell Your Story with Us!

Co-branding with ECGRA

- Be sure to:
 - **Follow**
Facebook.com/ErieCountyGamingRevenueAuthority and
Twitter/@ECGRA814
 - **Add** aburlingham1@neo.rr.com to your list of media contacts—we love to share your posts, tweets, and news stories!



Questions?





ERIE is a research center of the
Black School of Business at Penn State Behrend



PennState
Behrend

15th ERIE Conference

Revitalizing Erie's Economy: Taking Stock of Local Initiatives to Date

Wednesday, July 25, 2018

Samuel P. "Pat" Black III Conference Center
Jack Burke Research and Economic Development Center
Penn State Erie, The Behrend College

- 8:00 – 8:30** **Registration and Continental Breakfast**
- 8:30 – 8:40** **Welcome**
Dr. Ralph Ford, Chancellor, Penn State Behrend
Dr. Greg Filbeck, Director, Black School of Business, Penn State Behrend
- 8:40 – 8:45** **Introduction and Overview of the Conference**
Dr. Kenneth Louie, Director, ERIE, Black School of Business, Penn State Behrend
- 8:45 – 9:15** **A Vision for Erie**
Hon. Joe Schember, Mayor of Erie
Hon. Kathy Dahlkemper, Erie County Executive
Hon. Dan Laughlin, Pennsylvania State Senator, 49th District
- 9:15 – 9:45** **The Erie Economy in 2018 and Long-Term Trends in the U.S. Economy**
Dr. Kenneth Louie, Director, ERIE, Black School of Business, Penn State Behrend
Dr. Val Vlad, Asst. Professor of Economics, Black School of Business, Penn State Behrend
- 9:45 – 10:15** **Erie Refocused: The City of Erie's Comprehensive Plan**
Kathy Wrosdick, Director of Planning, City of Erie
- 10:15 – 10:30** **Networking Break (with refreshments)**
- 10:30 – 11:00** **Emerge 2040: Erie County's Master Plan**
Laith Wardi, President, Executive Pulse; Member, Emerge 2040 Steering Committee
- 11:00 – 11:30** **Focusing on the Core: Opportunities and Challenges in the Economic Revitalization of Downtown Erie**
John Persinger, CEO, Erie Downtown Development Corp. (EDDC)
- 11:30 – 12:30** **Keynote Address: Revitalizing America's Smaller Legacy Cities – Strategies for Postindustrial Success**
Dr. Alison Goebel, Executive Director, Greater Ohio Policy Center
- 12:30 – 1:30** **Lunch**
- 1:30 – 2:00** **The Role of Entrepreneurship and Innovation I: Knowledge Park, the Open Lab, and the Innovation Beehive Network**
Amy Bridger, Senior Director, Corporate Strategy & External Engagement, Penn State Behrend



- 2:00 – 2:30** **The Role of Entrepreneurship and Innovation II: The Venture Investor Academy (VIA) in Erie**
Brian Slawin, Regional Director & Portfolio Manager, Ben Franklin Technology Partners (BNP)
Bill Scholz, Co-founder of Radius CoWork and Contract Program Administrator for a Federal Department of Defense Grant with the Erie Regional Chamber of Commerce and Growth Partnership
- 2:30 – 3:00** **What Might Erie's Economy Look Like in the Future?**
Karl Sanchack, CEO, Erie Innovation District
- 3:00** **Wrap-Up and Adjournment**



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Black School of Business at Penn State Behrend

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ECGRA: June 15 – July 15, 2018 Activity Report

Meetings and Phone Calls

6/15/2018	Sent info to Perry on Humanities Grant
6/26/2018	Call with Daniel Kowalski, Department of Treasury regarding Opportunity Zones, where we highlighted ECGRA's support for the initiative
7/2/2018 (and throughout July)	Britte working with Erie City and Innovation District on ARC Area Development Project Grant
7/3/2018	Sent info to Perry/Kathy/Gary on Economic Development Assistance Programs (EDAP) Funding Opportunity
7/9/2018	Sent info on PASMART
7/12/2018	Catch-up call with Perry
Throughout July	Working with Innovation District / Ben Franklin Technology Partners on EDA RIS Grant
Throughout July	Working with Innovation District on EDA Assistance for Coal Communities Grant

Potential Grant Opportunities Discussed and Provided

Below is information on all of the grant opportunities we provided this month.

Economic Development Assistance Program

Grant Description: To provide investments that support construction, non-construction, planning, technical assistance, and revolving loan fund projects under EDA's Public Works program and EAA program (which includes Assistance to Coal Communities). Grants and cooperative agreements made under these programs are designed to leverage existing regional assets and support the implementation of economic development strategies that advance new ideas and creative approaches to advance economic prosperity in distressed communities, including those negatively impacted by changes to the coal economy.

Eligibility:

- (i) District Organization of an EDA designated Economic Development District;
- (ii) Indian Tribe or a consortium of Indian Tribes;
- (iii) State, county, city, or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions;
- (iv) institution of higher education or a consortium of institutions of higher education; or
- (v) public or private nonprofit organization or association acting in cooperation with officials of a political subdivision of a State.

Funding: Award Ceiling: \$3,000,000; Award Floor: \$100,000

Deadline: There are no submission deadlines under this opportunity. Proposals and applications will be accepted on an ongoing basis until the publication of a new EDAP NOFO.



More Information: https://www.grants.gov/web/grants/view-opportunity.html?oppId=306735&utm_content=&utm_medium=email&utm_name=&utm_source=govdelivery&utm_term=

HUMANITIES COLLECTIONS AND REFERENCE RESOURCES

Grant Description: To help libraries, archives, museums, and historical organizations extend the life of items in their collections and make them widely accessible, especially using digital technology; and to help create reference resources and tools for use with cultural materials.

Eligibility: Public, state, and private institutions of higher education; state, county, special district, city, or township governments; Native American tribal governments; and nonprofits with 501(c)(3) status with the IRS, other than institutions of higher education.

Funding: Not specified; awards up to \$350,000

Deadline: July 19, 2018

More Information: Email: preservation@neh.gov

PASMART

Grant Description: This program is for job and skills training, with a majority of the funds being used to increase STEM and computer science training. \$10 million will be made available for innovative workforce development programs through competitive grants administered by the Pennsylvania Work Development Board.

Eligibility: Local education agencies, intermediate units, postsecondary institutions, local workforce development boards, public libraries, employers, labor organizations, chambers of commerce, afterschool providers, nonprofits, community organizations, and others.

Funding: \$3 million is set aside to build upon the Department of Labor and Industry's Next Generation Sector Partnerships program, which connects businesses with educational and economic development partners. \$7 million will be made available to expand apprenticeships in traditional and non-traditional occupations, including youth pre-apprenticeship and registered apprenticeships at high schools and career and technical centers.

Deadline: Not specified. Guidelines will be published late July or early August 2018 with grantees announced October 2018.

Perry Wood

From: Ridge Policy Group <bearp=ridgepolicygroup.com@cmail20.com> on behalf of Ridge Policy Group <bearp@ridgepolicygroup.com>
Sent: Monday, June 25, 2018 4:13 PM
To: Perry Wood
Subject: Budget Recap 2018



The State Budget Bill for 2018-2019

Passed by the legislature and signed by Governor Wolf one week ahead of the June 30 deadline. The bill, HB 2121, passed the House of Representatives on Wednesday June 20 with a 188-10 vote and passed the Senate on Friday June 22 with a vote of 47-2.

Revenue

This \$32.7 billion bill increases spending and requires no increase in taxes or fees. The Governor had sought a severance tax on natural gas and a municipal services fee but neither of these were addressed in this

Increases

While the overall budget is less than proposed by Governor Wolf in February, it is still a 2.2 percent increase (\$718.9 million) from the 2017-2018 budget. With the exception of across the board

0

0

0

budget. The budget uses cost assumptions and one-time cash infusions to bring the spending plan into balance. One revenue enhancer of note that is included in the budget is a 34% increase in statewide hospital assessments. The Governor's proposed new assessment on outpatient ambulatory surgical centers, however, did not occur.

education spending increases, much of the increase in the 2018-2019 budget pays to maintain current programs and services. Additionally, for the first time in a decade, a deposit was made into the state's Rainy Day Fund (\$25 million), the fund intended to mitigate the impact of economic downturns on the budget.



Education

Education was the biggest winner of the 2018-2019 budget. Basic education received a \$100 million increase, making the overall amount over 6 billion dollars. Vocational education, Pre-K programs, Head Start, and special education costs received millions of dollars in new funds. \$40 million in funds was directed to a new program, PA Smart, the governor's computer science, STEM, and workforce development initiative. The State System of Higher Education received a 3.3% increase. Similarly, state-affiliated schools of Penn State, Pitt, Temple, Lincoln, and Thaddeus Stevens College of Technology received a 3% increase. School safety initiatives gained \$60 million in support.



Healthcare

The opioid crisis in Pennsylvania was not forgotten in this budget, including \$4.5 million for home visits and other supports for families impacted by the opioid epidemic. Families will also be supported by increased funds for subsidized child care services and for reductions to the waiting list for

Environment

The Department of Environmental Protection received an increase in funding to hire 35 additional staff to support DEP's permitting, inspection and compliance in air and water programs. The Department of Conservation and Natural Resources received a slight increase in funding to



individuals with intellectual disabilities. The Department of Health and the Department of Human Services remain separate entities in this budget, despite conversation of a proposed consolidation. The budget maintains the rollout of Pennsylvania's managed long-term care program, Community HealthChoices, and the program now has its own line within the budget. The agreed-upon budget also provides a 1% rate increase statewide for nursing homes. Also of note, funding was restored to disease and research-specific appropriations within the Department of Health that had previously been eliminated or reduced in the Governor's proposal.

offset decreases from Oil and Gas Lease Fund transfers. The Department of Agriculture received \$3 million to work towards combatting the spotted lanternfly, an invasive insect.



Code Bills

In addition to the budget bill, three companion code bills were passed with the budget and sent to the Governor on June 22.

The Fiscal Code created two new programs of interest:

- Keystone Scholars Grant program that will provide educational grants for all children born in PA, beginning with \$100 to get it started when they are born.
- Private Dam Financial Assurance Program to assist dam owners in meeting their financial obligations

The Human Services Code did not include controversial work requirements language this year, nor did it include language related to access standards for substance abuse center services. The omnibus amendment did include these items of interest:

- Medical Assistance Day-One Incentive payments are continued and funded at \$8,000,000.



- Statewide or regional brokerage model for nonemergency medical transportation services.

The School Code bill extended the moratorium on the acceptance of new Plancon projects and increased the total amount of Educational Improvement Tax Credits (EITC) by \$25 million. The legislation also required the Pennsylvania Department of Education (PDE) to make links available on the PDE website for the College Navigator Website and the Department of Labor and Industry's High Priority Occupations website.

Access to the budget and budget-related bills:

HB 2121 (Saylor): General Appropriations Bill

HB 1929 (Marsico): Fiscal Code Bill

HB 1677 (Ortitay): Human Services Code Bill

HB 1448 (Cutler): School Code Bill

SB 1142 (Browne): School Safety Bill

Additional Bills of Interest

While the legislature was voting on the budget and budget-related legislation, a few additional bills of interest made their way to the Governor's desk. Here are some highlights:

- [House Bill 2477](#) (Watson) : Clarifies the legislative intent of the medical research provisions of the medical marijuana law.
- [Senate Bill 1056](#) (Brooks) : Ensures Pennsylvania businesses can take advantage of federal tax changes regarding bonus depreciation.
- [House Bill 994](#) (Grove) : Prevents possible double taxation on the sale of mobile phones and accessories.



- [House Bill 2468](#) (Kampf) : Limits the use of eminent domain on land that has been set aside with a conservation easement.
- [House Bill 1851](#) (Pickett) : Ensures the transfer of funds from the Professional Liability Joint Underwriting Association (JUA).
- [House Bill 1232](#) (Murt) : Requires schools and hospitals to post the Statewide toll-free telephone number for reporting suspected child abuse.

Ridge Policy Group

Subscribe



Perry Wood

From: Zaida Ricker <zricker@ridgepolicygroup.com>
Sent: Tuesday, May 22, 2018 11:39 AM
To: Rebeccah Wolfkiel; Perry Wood
Subject: RE: Neighborhood Choice Grant

That's great news!

The implementation grant was actually just released. It is due September 17, 2018. Here is the information:
https://www.hud.gov/sites/dfiles/PIH/documents/FR-6200N34cn_Implementation.pdf

Just for your reference, here is the planning grant info as well:
<https://www.hud.gov/sites/dfiles/PIH/documents/FY18CNPlanningNOFA.PDF>.

Let us know how else we can be helpful!
Zaida

From: Rebeccah Wolfkiel <rwolfkiel@ridgepolicygroup.com>
Sent: Tuesday, May 22, 2018 11:31 AM
To: Perry Wood <pwood@ecgra.org>; Zaida Ricker <zricker@ridgepolicygroup.com>
Subject: Re: Neighborhood Choice Grant

Great, thanks Perry. Zaida can you send? We believe the implementation grant should be coming soon.

Thank you!

Rebeccah Wolfkiel
Ridge Policy Group

On May 22, 2018, at 11:28 AM, Perry Wood <pwood@ecgra.org> wrote:

Becky,

I have a summary of this program from our meetings. Can you send me a link to the program? I think we have some interest in pursuing this from the implementation side, not the planning side.

Perry N. Wood
Executive Director
ECGRA – Erie County Gaming Revenue Authority

Ph: (814) 897-2693
Fx: (814) 897-2691

www.ECGRA.org
<image001.jpg>



Perry Wood

From: Mark Holman <mholman@ridgepolicygroup.com>
Sent: Tuesday, May 22, 2018 10:36 AM
To: Perry Wood; Ben Wilson; Rebecca Wolfkiel
Cc: Zaida Ricker; Georgia Del Freo; Danny Jones
Subject: RE: YouthBuild Update

thanks Perry, Ben....we will just need a summary of the application for letters of support...

Mark Holman • Partner • Ridge Policy Group LLC • 1140 Connecticut Avenue, NW, Suite 510 • Washington, DC 20036 • Phone: 202-480-8094 • Cell: 202-407-3805



From: Perry Wood [mailto:pwood@ecgra.org]
Sent: Tuesday, May 22, 2018 9:21 AM
To: Ben Wilson <bwilson@GECAC.org>; 'Rebecca Wolfkiel' <rwolfkiel@ridgepolicygroup.com>
Cc: Zaida Ricker <zricker@ridgepolicygroup.com>; Mark Holman <mholman@ridgepolicygroup.com>; Georgia Del Freo <gdelfreo@GECAC.org>; Danny Jones <djones@GECAC.org>
Subject: RE: YouthBuild Update

RPG Team,

I spoke with Ben this morning about the solicitation. The GECAC team and I are going to meet with the Mayor on June 6th. I don't see the need for RPG to participate. We hope to gain his support for the program, then we will update you all.

In the meantime, let's start lining up support from our federal delegation.

Thanks,

Perry N. Wood
Executive Director
ECGRA – Erie County Gaming Revenue Authority

Ph: (814) 897-2693
Fx: (814) 897-2691

www.ECGRA.org





ECGRA GRANT MONEY WORKS

From: Ben Wilson [<mailto:bwilson@GECAC.org>]

Sent: Tuesday, May 22, 2018 8:52 AM

To: 'Rebecca Wolfkiel' <rwolfkiel@ridgepolicygroup.com>; Perry Wood <pwood@ecgra.org>

Cc: Zaida Ricker <zricker@ridgepolicygroup.com>; Mark Holman <mholman@ridgepolicygroup.com>; Georgia Del Freo <gdelfreo@GECAC.org>; Danny Jones <djones@GECAC.org>

Subject: RE: YouthBuild Update

Thanks Becky:

I think we should continue to dialogue to make sure we are heading in the right direction. Did you still want to participate in our meeting with the mayor in June? I plan on sending out a confirmation this week to everyone who might want to be involved in the project.

Ben

From: Rebecca Wolfkiel [<mailto:rwolfkiel@ridgepolicygroup.com>]

Sent: Monday, May 21, 2018 3:23 PM

To: Ben Wilson; Perry Wood

Cc: Zaida Ricker; Mark Holman

Subject: YouthBuild Update

Hi Ben and Perry

Please see the note from DOL below- the YouthBuild solicitation was released Friday!

Unfortunately this means that we won't be able to talk to DOL before the September deadline. I'm wondering if there are others who it would make sense for us to talk to, like other current centers?

Apologies that we ran right into the deadline

Becky

Rebecca Wolfkiel • Sr. Government Relations Specialist • Ridge Policy Group LLC • 1140 Connecticut Avenue, NW, Suite 510 • Washington, DC 20036 • Phone: 202-480-8901 • Cell: 717-250-6796



From: Ahlstrand, Amanda - ETA <Ahlstrand.Amanda@dol.gov>

Sent: Monday, May 21, 2018 2:13 PM



To: Rebecca Wolfkiel <rwolfkiel@ridgepolicygroup.com>

Subject: RE: June 6- City of Erie PA Meeting (Call) Request

Hi Becky – I apologize but the FOA was announced on Friday. Please view the information here <https://www.dol.gov/newsroom/releases/eta/eta20180518>.

Grants.gov site has the detailed FOA, including contact information for questions while the competition is open: <https://www.grants.gov/web/grants/search-grants.html?keywords=youthbuild>

We also post this information:

https://doleta.gov/grants/Application_FAQs.cfm

Best
Amanda

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EHCA

Caring since 1912

*Residential and Community Services
Providing Quality Care for People with Developmental Disabilities*

Erie Homes for Children and Adults, Inc.

226 East 27th Street Erie, Pennsylvania 16504 (814) 454-1534 Fax (814) 452-6723

May 16, 2018

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Edwin W. Smith, Esq.

James Thomas, Jr., M.D.

Benjamin Wilson

Perry Wood
Erie County Gaming Revenue Auth
5340 Fryling Rd, Suite 201
Erie, PA 16510

Dear Mr. Wood:

Thank you for your sponsorship of \$1,000.00 for the EHCA (Erie Homes for Children and Adults) Spring Speakeasy gala. Proceeds from this year's event benefit the entire agency, as they have been directed toward the EHCA Endowment. **We feel that this was our best spring gala ever, and you certainly helped make that a reality.**

Your sponsorship afforded your agency a company name listing ad (valued at \$50.00), and six admissions to the event (valued \$600.00). Thank you once again for your generous support.

We are looking forward to a speakeasy theme at the Concourse of Union Station again next year. We are already planning some new surprises, so **mark your calendar for May 3, 2019 – you won't want to miss it!** Please feel free to contact Karyn Langdon at 814-315-1803 or via email at karyn.langdon@ehca.org for more information.

Sincerely,


Charles Walczak
Chief Executive Officer



Jonathan Rilling
VP of Marketing, Advancement & Communications

*EHCA is a 501(c)(3) non-profit human service organization.
All gifts are tax deductible to the full extent allowed under IRS regulations.*

Chief Executive Officer

Charles R. Walczak, MBA, FACHE

extraordinary people, extraordinary programs

Your Bequest Will Leave a Legacy for the Children and Adults We Serve





Erie Homes for Children and Adults, Inc.

EHCA

226 East 27th Street Erie, Pennsylvania 16504 (814) 454-1534 Fax (814) 452-6723

Caring since 1912

May 25, 2018

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Edwin W. Smith, Esq.

James Thomas, Jr., M.D.

Benjamin Wilson

Perry Wood
Erie Co Gaming Revenue Authority
5340 Fryling Rd, Ste 201
Erie, PA 16510

Dear Mr. Wood:

A Day at the Movies was the theme of this year's Partners in Dance, a collaboration between Dafmark Dance Theater and Erie Homes for Children and Adults. Now in its 17th year, the adaptive dance program promotes creative expression, movement, multi-sensory experience, and group interaction for adults with intellectual and physical disabilities. The May 14th performance which was held at EHCA's MOVE program featured 18 participants in the EHCA's MOVE Program (Making Opportunities for Volunteerism and Exploration) as well as Dafmark dancers and Lake Effect Hoop Troop dancers and numerous EHCA staff assistants and volunteers from the community making it a truly collaborative event.

This year's instructor and choreographer, Jennifer Dennehy, is a graduate of Mercyhurst University who has performed with Dafmark Dance Theater and started Lake Effects Hoop Troop in 2012. Jennifer is thrilled to be working with our Partners in Dance group and looks forward to next year.

It is always amazing to have such a generous community of supporters for this annual performance. Our dance program sponsors included Pennsylvania Council on the Arts, Erie County Gaming Revenue Authority and the Erie Arts Council. Thank you for your contribution of \$211.75, which will directly help EHCA achieve its mission to assist people with disabilities to live rich, fulfilling lives. By incorporating the arts, we feel all of the individuals we serve have the opportunity to expand their interests and abilities in meaningful ways. Your support is greatly appreciated in these efforts.

With heartfelt thanks,

Chief Executive Officer

Charles R. Walczak, MBA, FACHE
Debra Niland
MOVE Director



*EHCA is a 501(c)(3) non-profit human service organization.
All gifts are tax deductible to the full extent allowed under IRS regulations.*

extraordinary people, extraordinary programs

Your Bequest Will Leave a Legacy for the Children and Adults We Serve



**Dumpster Day @ Elmwood
Presbyterian Church
June 25**

4-7p.m. (or until dumpster is full)

**Items that CANNOT be
accepted include:**

Hazardous materials
Paints
Oils
Gas
Batteries
Electronics
Tires
Medical waste

If these items are included in the dumpster, the provider reserves the right to refuse pickup until the non-conforming/contaminated items are removed. Please do not tarnish this opportunity by bringing such objects for disposal.

YARD SALE & HOT

DOG LUNCH

**Saturday, June 16
9:00 a.m.—2:00 p.m.
Elmwood Gardens
2628 Melrose Ave**

Proceeds benefit resident activities fund

If you have some items you're ready to part with & are thinking of having a sale, this is the perfect time to do it: We will be advertising this event in the Erie Times-News, so the more neighbors we can actively involve, the more hype we can generate and the better attended everyone's sale will be.

If you are interested in cleaning out your closets but are unavailable to take part in a sale, please consider donating your items to Elmwood Gardens. They will take items in good condition (pre-priced items are ok). You may call them at 864-4802 & make arrangements to drop off items no earlier than two days in advance of the sale.

NEWSFLASH: WE DID IT!

Robbins Blass Neighborhood Watch is proud to announce that we are among the organizations chosen to receive funding from the Erie County Gaming Revenue Authority's (ECGRA) Renaissance Block Grant! This grant will be used to help neighbors in our area make repairs & improvements to their properties.

More details will follow, but we can advise at this time that neighbors will be required to volunteer time to the watch group & complete an application process in order to be eligible to receive funds.

We'd like to thank ECGRA for this opportunity to help make our neighborhood a better place to live, & express our gratitude for their support. We'd also like to tip our hat to the folks who were responsible for bringing this opportunity to our attention & completing the grant application that secured the funding—Congratulations on a job well done!

As we're on the verge of summer weather, we look forward to spending more time outside & opening our houses up to receive fresh air. Here are some suggestions for a safe & considerate summer:

Improving weather means increased criminal activity. Keep your house & vehicles secure. If you are working in your back yard, keep your front door locked (& vice versa). Close & lock windows when you are away. Leave outdoor lights on at night to deter unwanted movement around your home. Be alert to door-to-door scams: Ask for ID, reserve the right to refuse them access to you &/or your home, & contact the appropriate authorities to report suspicious persons.

Outdoor activities involving music &/or loud conversation can be a nuisance to neighbors, especially if these gatherings extend late into the night. Please keep in mind that the city's noise ordinance indicates the distance for violation is 50 feet, & noisy activity after 10pm is cause for notifying the police. Consider giving neighbors a "heads-up" if you're hosting a function that may cause some inconvenience—Or maybe invite them! Additionally, visitors parking on the street in a manner that constricts traffic flow is not just inconvenient to others & potentially damaging to parked cars, but is also unsafe, as emergency vehicles may not be able to pass through.

If you leave pets tied out in your yard, please make sure they have sufficient water & shelter to prevent dehydration & heatstroke. If you see evidence of neglect, you may report it to the ANNA Shelter animal abuse & cruelty hotline (814-572-5913), the Humane Society of NWPA hotline (814-835-8360), or the police.

Like us on
FaceBook!





ROBBINS BLASS NEIGHBORHOOD WATCH

June 2018

P.O. Box 3802, Erie PA 16508

814-602-1626

robbinsblass@yahoo.com

Robbins Blass serves the area from West 26th to West 32nd Street, & from Elmwood to Washington Avenue.

FROM THE DESK OF THE COORDINATOR:

Happy Spring!

As the temperatures rise, along with our grass & gardens, it is so wonderful to see neighbors coming outside again! Next time you talk to your neighbors, share with them these exciting things that are happening:

We are hosting a Dumpster Day, thanks to the Neighborhood Resource Organization, National Fuel, & Erie Community Foundation! Drop off your unwanted items (*see the back of this notice for restrictions*) at Elmwood Avenue Presbyterian Church, 2816 Elmwood Avenue, on Monday, June 25, from 4pm-7pm. We're hoping to have volunteers on hand to help unload vehicles & load the dumpster.

We will be participating in Room 33's 11-11-11 Challenge! Each week, a charity will keep 11% of the profits made during the event night. At the end of the challenge, the top-grossing team will be awarded an additional \$1000. Join us for a drink/snack at Room 33, 1033 State Street, on Tuesday, June 19, from 5pm-8pm. We'll be teaming up with other neighborhood watch groups & hoping for a great turnout.

We're applying for the National Night Out grant through United Way! This event will be held on August 7. We are working on plans for our annual celebration, so let us know how you would like to be involved! We can use volunteers, donations for the basket auction, activities for kids, & information stations for local businesses.

We've joined the Nonprofit Partnership & will be eligible for donations with a pro-rated match during the Erie Gives campaign. Please consider donating on August 14, 2018 through Erie Gives.

The swings are up & the gardens are blooming at Pebble Lake Park! Additional playground equipment will be installed by the City of Erie Parks Department at some point this summer.

We've got a few more exciting announcements to come in the near future, so please stay tuned to our email list & our FaceBook page: www.facebook.com/rbnwerie.

None of these announcements would be possible without the dedicated group of volunteers who are investing time in our neighborhood! We're continuously trying to make small improvements throughout the community to make our neighborhood a better place to live, grow, work & play. Please consider donating time to your neighborhood by attending meetings, taking on a board role (elections are in July), or even distributing the next round of this newsletter. Together, we can impact our neighborhood for years to come!

Please don't hesitate to reach out to any board member or myself with questions, comments, concerns, or to volunteer!

"Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it's the only thing that ever has." - Margaret Mead

Sincerely,

Breanna Adams
Coordinator, Robbins Blass Neighborhood Watch
BreannaAdamsErie@gmail.com

Neighborhood Watch meeting:

7:00 p.m. at

Whole Foods Co-op,
1341 West 26th St.

- Weds, June 27

PEBBLE LAKE PARK DONORS:

Whole Foods Co-op

In Memory of Navy Petty Officer 2nd Class Phillip Azevedo, Bronze Star Recipient

VFW Billy Simpson Post 470

Summer House Café

Brandon Fresch State Farm

Johnston's Evergreen Nursery

In Memory of Richard Fairchild, RBNW 2010-2016

IMPORTANT CONTACT NUMBERS

Emergency: 911
Police Non-emergency 870-1125

Neighborhood Act Team (NAT) 870-1300

Officer in Charge: 870-1120



mission MissionEmpower.org
empower

Educational Advocacy for the Inclusion of Youth

June 25, 2018

Perry Wood
ECGRA 5340 Fryling Rd. suite 201
Erie, PA 16510

Dear Perry Wood,

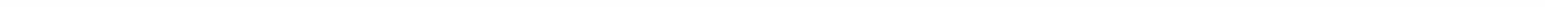
Thank you for supporting Mission Empower this year! A lot has happened at Mission Empower since you've donated. Your support has helped students in our Mission Read program have access to the materials they needed to learn to read and spell, students in Youth ENVISION continue to learn how to advocate for themselves, and our families in our Community Parent Resource Center receive the help and training they need. On behalf of the students, families, and staff of Mission Empower, thank you. Without your support and the support of donors like you, we could not provide the services and support that our Erie community families deserve.

As Mission Empower continues to serve the community, we need your help. Please help us today by filling out a donor survey about your experience donating to Mission Empower. Your answers can help us improve how we interact with and sustain donors. We count on your support and we appreciate your input. We consider our donors to be an important part of our family, and we want to ensure that they have had the best possible experience.

Attached to this letter is a survey about your experience with Mission Empower's donation process. Please fill out and return via our return mail envelope. Thank you for continuing to support Mission Empower and support the empowerment of Erie area children and families with disabilities.

Kind regards,

Jill Hrinda-Patten
Executive Director



Perry Wood

From: The Nonprofit Partnership <abratton@yournpp.org>
Sent: Thursday, July 12, 2018 8:53 AM
To: Perry Wood
Subject: Open this Insider for good luck, Perry!



The Nonprofit Insider: July 12, 2018

Expanded Funding Opportunity from ECGRA!



ECGRA - Erie County Gaming Revenue Authority recently announced an expanded funding opportunity for the 2018 Community Assets Program.

- Arts, Heritage & Culture; Parks, Trails & Fields; and Community Centers
- Deadline to apply: Friday, August 31, 2018
- Grants require a 1:1 cash match

[GUIDELINES & APPLICATION](#)

The Online Donation Investigation - *July Results*



Local News

Girard businesses see improvements with ECGRA's help

By:

Jackie Roberts (<https://www.yourerie.com/meet-the-team/jackie-roberts/839232992>)

✉ (<mailto:jroberts@wjettv.com>)

Updated: Jul 11, 2018 08:17 PM EDT

(Interactive Media Not Supported by Print)



Facade grants are already at work in one Erie County community. The Girard Borough is partnering with ECGRA through the Mission Main Street program.

It's a 60/40 match program with the landowners and the borough meant to improve the appearance of the historic downtown. The goal is to encourage owners to invest in their properties.

That work is underway for some of the buildings in Girard. Bill Palmer with Randy's Carpentry Plus says, "It's brought a lot to it. A lot of people have commented on how much better it looks now and you can see the detail in the work on the buildings. They really are beautiful buildings down here."

Contractors say they're working on proposals for some of the buildings on the north side of Main Street as





Local News

Our West Bayfront receives money to improve two Erie Neighborhoods

By:

Tiarra Braddock (<https://www.yourerie.com/meet-the-team/tiarra-braddock/1004495957>)

✉ (<mailto:tbraddock@wjettv.com>)

Updated: Jul 11, 2018 11:12 PM EDT

(Interactive Media Not Supported by Print)

Enhancing Erie's West Bayfront is one of the many goals of the Our West Bayfront group. Kimberly Neamand has been living across from Gridley Park for about six years.

"Unless you're invested or we're invested in keeping our neighborhood presentable, nobody else is going to do that for us," said Neamand. Our West Bayfront is looking to make some improvements to Neamand's neighborhood.

OWB will offer property owners in the area up to \$5,000 for exterior repairs and enhancements. "How can we do a landscaping that makes the whole neighborhood able to enjoy it and not just me?" said Neamand.

The money comes from a \$100,000 grant called the "Renaissance Block Program" which they received from the Erie County Gaming Revenue Authority.

OWB is also planning on repurposing a mixed use building on West 8th Street. "It's been vacant for a few years, so we want to fully rehabilitate it so we can create new commercial space that will help activate that corridor," said Anna Frantz, director of Our West Bayfront. Frantz says they also want to create a couple of renovated apartments. "It's just an exciting opportunity to create housing that we hope will be in demand for people who want to have walking access to downtown," said Frantz.

OWB will be renovating the building with the \$250,000 "Shaping Tomorrow" grant from the Erie Community Foundation. Frantz says they hope construction will start on the building by next spring.

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NEWS

Erie County Gaming Revenue Authority Hosts Forum on Renaissance Block Program

A total of seven groups received funding in June.

Wednesday, July 11th 2018, 7:10 pm EDT

Updated: Wednesday, July 11th 2018, 7:10 pm EDT



As the neighborhood groups who received block grants from the Erie County Gaming Revenue Authority (ECGRA) determine how to use their money, ECGRA hosted a community forum Wednesday to discuss the program.



A total of 10 neighborhood groups received a total of \$485,000, which will be used to finance improvements to homes in those neighborhoods.

The Erie County Renaissance Block Program was modeled after a similar program that's been implemented in Jamestown, N.Y., so its project manager Mary Maxwell was invited Tuesday to speak and give advice.

A total of seven groups received funding in June.



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Local News

ECGRA gets tips from Jamestown while creating neighborhood improvement grant program

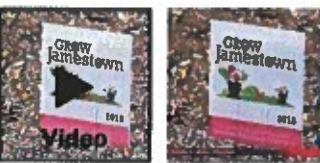
By:

Jackie Roberts (<https://www.yourerie.com/meet-the-team/jackie-roberts/839232992>)

✉ (<mailto:jroberts@wjettv.com>)

Updated: Jul 11, 2018 06:16 PM EDT

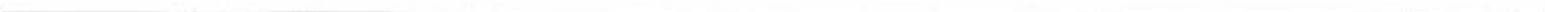
(Interactive Media Not Supported by Print)



Community groups are getting started on improving properties across Erie County, but first, they're leaning on a nearby city for guidance.

Improving a neighborhood can sometimes mean a series of small changes to make a longtime difference. That's the idea behind ECGRA's Renaissance Grant Program. It's a concept that is new to Erie County but not to the region as a whole.

Erie County has several programs in place to combat blight but one community found a method that works.



Mary Maxwell, Neighborhood Project Manager in Jamestown, says, "We need to start establishing identity with the neighborhoods and have neighbors meet neighbors; help neighbors solve their problems."

That's the idea behind the Renaissance Block Challenge in Jamestown, New York. It's a match grant program that encourages groups of neighbors to collaborate on exterior improvements to their properties.

Since it started in 2011, more than 400 property owners have participated. And, the overall home values have gone up about 4%.

ECGRA wants to echo that success, modeling its Renaissance Block Grants after the Jamestown system.

Tom Maggio, ECGRA Grant Manager, says, "It's really worked. This is a small amount of investment really encouraged other people to work on their homes and invest and neighborhood after neighborhood is taking on the challenge."

Community leaders say the grant program is not an overnight fix, but it's expected to gradually change the way residents view their neighborhoods.

Maxwell tells us, "The grant was a carrot to wave in front of the neighbors and say, 'here, organize yourselves and you can get this grant to fix up the outside of your house.'"

Right now, ECGRA has \$485,000 at work in 10 separate communities through the grant program.

In Jamestown, the property owners have invested more than \$860,000 with a reimbursement of \$440,000 from small matching grants.

That project manager will be coaching the grant recipients in Erie County in hopes of getting a similar result.

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Contributed photo

A new sign was installed Wednesday on the front of the Union City Municipal Authority building, located at 22 N. Main St., Union City. The work was done by Howard Industries and paid for through grant money from the Erie County Gaming Revenue Authority and Union City Community Foundation.

New sign installed at UC Municipal Authority

BY JORDAN SCHRECKENGOEST
jordan@thecorryjournal.com

UNION CITY — Borough residents may have noticed changes to a building in downtown Union City. A new sign was installed Wednesday on the front of the Union City Municipal Authority building, located at 22 N. Main St., Union City.

The work was done by Fairview-based company Howard Industries and paid for with funds from the Erie County Gaming Revenue Authority (ECGRA) as well as the Union City Community Foundation.

"This is the first project that was completed with

funds the borough and Union City Pride received from ECGRA's Mission Main Street Grant and the Union City Community Foundation," said Cindy Wells, Union City Borough secretary. "There are seven other projects still to be completed."

The municipal authority's sign has been well received thus far by borough residents.

"It's very nice," said Dan Brumagin, operations manager of Union City Municipal Authority. "We've received a lot of positive comments. It lets people know where we're located and what's in the building."

◀ See Authority, P.2

UC's municipal authority has been operating from the North Main Street location since October 2016 after the building was donated to the borough by Northwest Savings Bank in September 2016.

The bank relocated to another Northwest branch at 4 Perry St., Union City, and gave the building to the municipal authority, which was searching for a suitable location after the roof collapsed at its former building in 2009.

"It's been fantastic for us," Brumagin said. "It's a great asset for the community and water company."

Union City Borough awarded \$50,000 from ECGRA's Mission Main Street Grant through the Erie County Renaissance Block grant

program, which helps finance eligible exterior repairs, permanent improvements and streetscapes. The borough was also given \$6,500 from the Union City Community Foundation to go toward facade improvements.

The borough then accepted applications for downtown facade improvement projects such as improvements to windows, doors, painting and restoration, signs and

awnings. The first round of applications yielded eight projects totaling \$48,692.40 in improvements.

A one-to-one cash match is required from applicants to receive funding. Grant recipients will receive reimbursement when the project is completed. The money is for facade improvements for properties on Main Street and a portion of West High Street.

Wells said all eight

By Kevin Flowers
kflowers@timesnews.com

Thursday, June 28, 2018 | Erie Times-News | GoErie.com

Downtown facade grants awarded

Executive Pulse's president, said investments by Erie Insurance and other major employers downtown are prompting other business owners to "step up" and improve their buildings.

Kevin Flowers can be reached at 870-1693 or by email. Follow him on Twitter at www.twitter.com/ETNflowers.

with an assessment based on property value and membership fees.

This round of facade grant funding enables us to invest in other districts within our downtown community," said John Buchna, Partnership's chief executive. "Gaming funds have been used since 2013 by downtown businesses and property owners and are another important tool we have to leverage investment in downtown Erie."

Property owners within the district support the organization

Laith Ward,

comes from the Gaming Revenue Authority through its Mission Main Street program.

The Downtown Partnership serves businesses across a 70-block area of downtown Erie from Sassafras to Holland streets, between the bayfront and 14th Street.

Five downtown Erie businesses are getting financial help to improve their building's facades thanks to the Erie Downtown Partnership and the Erie County Gaming Revenue Authority.

The Downtown Partnership on Wednesday morning announced the grants, which total more than \$14,000. All of the grants require matching funds from the businesses.

Room 33 Speakeasy, 1033 State St., \$5,000 for a new awning, masonry work, power washing and fire escape painting.

Ye Ole Sweet Shoppes, 402 State St., \$3,672 for a new front door and window and signage work.

Class Growers Gallery, 10 E. Fifth St., \$2,500 for new signage, lighting, an awning and painting.

The Palace Hardware Building, 915 State St., \$2,000 for painting and

R. W. PETRUSO
HEARING & AUDIOLOGY
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Hearing Evaluations



5 receive façade grant

By Sandy Rhodes
Editor

Five property owners were chosen to receive money through Girard Borough's Façade Improvement Grant Program.

The program, the first of its kind in Girard, awarded a total of \$21,000 to owners of commercial buildings located on Main Street from Church Street to Old Ridge Road.

The property owners were recommended by the Girard façade program committee.

Those receiving grants, the address of their property and the

See Grant, P. 3

money received are:

- Ron Platz — 209-223 Main St. West, \$7,940;
- Emily Hosack — 229 Main St. West, \$6,760;
- Val Mininger — 146-150 Main St. West, \$3,280;
- Jim Thomas — 9 Main St. East, \$2,260; and
- Pat Schatz — 65, 77 and 79 Main St. West, \$760.

Applicants who were awarded grants received 79.4 percent of their requested amount, said George Drushel who, along with Jim Tometsko, presented the list to Borough Council at the Council meeting Monday, June 18.

Drushel and Tometsko are part of the Girard façade program committee.

The committee is hopeful this is just the beginning of good things to come for downtown Girard.

"There is more money out there. This is just a start," Drushel said. "I am hopeful this will make an impact and we can move forward."

The committee was pleased with the interest in the program.

"We had 14 applicants," Drushel said. "And from those applicants, we chose five."

The borough, which received \$15,000 from the Erie County Gaming Revenue Authority, kicked in another \$7,000 for the first year of the project.

Melinda Meyer, president of Preservation Erie, received \$1,000 for administrative costs.

The maximum grant available was \$10,000; the minimum was \$200.

The grant is a 60/40 match, meaning the borough will pay 60 percent and the property owners are responsible for 40 percent.

The guidelines for the grant were:

- the level of improvements
- the accuracy of historic

preservation

• the degree of impact the project will make to the downtown environment

• the completeness of information and supporting documents

• the compliance with the eligibility requirements of the Façade Improvement Grant Program.

"As far as the numbers go, we looked at all of the requests by each of the folks we are recommending and developed a 79.4 percent for each so we could get the \$21,000 figure," Tometsko said.

Drushel said one of the main items the committee looked at was the maximum impact it would have to downtown Girard.

"When someone goes through town and says, 'Wow,'" Drushel said. "They did a heck of a job on that building. Their money was put to good use; we really feel good about it."

Most of the applications were put together well with pictures and documentation.

"So it made it easy to choose," Drushel said.

Tometsko added, "It also made it easy to eliminate, too, because we had about six or so who didn't complete the whole deal."

Council unanimously approved the list.

It doesn't necessarily mean the well is dry now that this round of grants was awarded.

Meyer said there is another grant available — the Keystone Community Program.

Meyer wrote the ECGRA grant that was awarded to the Borough for \$15,000.

"Because we had 14 people apply and put in a lot of time and effort into applying, there's another option out there to keep this thing going. The Borough can request up to \$50,000 from

the façade program available through the Keystone Community Program," Drushel said.

Meyer said the timing is right for this grant and the committee was anxious to keep the ball rolling.

After the committee decided the five grant awardees, "George looks at me and says 'What do we do next,'" Meyer said. "I am thinking what do we do next with the façade program."

"He says, 'Oh, no. What is next as far as the next project. What do we go after next?'"

The answer turned out to be the Keystone Community Program through the Pennsylvania Department of Community and Economic Development.

"We had total request which exceeded \$100,000 showing that there is both interest and need in the Girard community," Meyer said of the façade grant.

Meyers said time is of the essence — this grant process opens on July 1 with the deadline of Aug 31.

"Timing is very good because we have nine applications in hand that were not approved for funding in this first cycle," Meyer said. "We can use those applications as evidence that there is indeed interest in the community. There are property owners who are willing to invest in their own properties if there are matching funds available for façade grant programs."

"Timing is really right to go after this."

This grant would require a 1-to-1 cash match with a maximum amount of \$5,000 awarded, which is a requirement of DECD, Meyer said.

Council unanimously approved the committee to proceed after the Keystone Community Program grant.

"You got my vote," Councilman Al Noble said.

The Corry Journal,

Tuesday, July 10, 2018

City of Corry receives three ECGRA grants

BY ALEX TOPOR
alex@thecorryjournal.com

The city of Corry was approved for three Erie County Gaming Revenue Authority grants, as needed at a City Council meeting on July 2.

Two of the grants, Multi-Municipal Collaboration grants, require no matching funds from the city. The other, an Anchor Building program, requires matching funds from the city.

One of the approved Multi-Municipal grants is a collaboration between Corry and Union City. ECGRA will provide \$35,000 to be matched by the Corry Redevelopment Authority.

The \$70,000 will be used to purchase equipment for reclaimed asphalt pavement, known as RAP. RAP is the term used to describe the material created when millings from asphalt are processed and formed into a usable state.

"We will research used equipment and see what the best way to process RAP is

and what we can get for the money we have. We are looking to get the millings into a usable state for alleys and aggregate for parking lots," City Manager Jason Biondi said. "It will be sold back to our paving vendors as processed RAP so they can utilize it in the paving process to lower our cost."

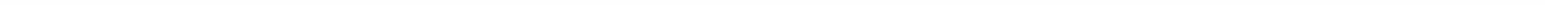
The other Multi-Municipal grant was a collaboration between Corry and Wayne Township. ECGRA provided \$30,000 and the Tri-County Council of Governments provided matching funds.

The \$60,000 will be used to purchase a bucket truck to be shared by Corry and Wayne Township.

The Anchor Building program grant will provide \$32,250 to Corry. Corry matched the \$26,125 that ECGRA provided.

The grant will be used for improvements to the city building at 100 S. Center St. The money will improve office space.

See ECGRA, P.3



MEDIA ADVISORY
CONTACT: REBECCA STYN, 814.528.9032
JUNE 26, 2018

Idea Fund Erie Adopts Quickstarter Entrepreneurial Initiative

Who: Samuel P. “Pat” Black, III, CEO of Erie Management Group; Dr. Leanne Roberts, Mercyhurst University Provost; Kristan J. Wheaton, J.D., Quickstarter Founder & Associate Professor of Intelligence studies at Mercyhurst University; Perry Wood, Executive Director of Erie County Gaming Revenue Authority, Perry Wood; and Amy Bridger, Senior Director, Corporate Strategy & External Engagement at Penn State Erie (Ignite Erie Industry-University Collaborative)

What: Quickstarter, an initiative that helps entrepreneurs design and launch successful crowd-funding campaigns, will announce its official relaunch focusing on the history, current trends and future plans of the program.

Where: Lobby of SB3 Building, 1540 East Lake Road, Erie, PA 16511

Date: Thursday, June 28th

Time: 10:00 am

Why: The event will showcase the proven vitality of the program which is an initiative that brings Erie County college and university students together with entrepreneurs to provide targeted assistance to move their crowd-funding projects forward – providing specialized services at no cost to the entrepreneur. Under new ownership, this program will now operate under the Idea Fund Erie, a non-profit organization which provides funding and education to early stage entrepreneurs.

About Idea Fund Erie

The mission of Idea Fund is to support early entrepreneurial development with priorities given to women, minorities and Veterans through funding and mentorship in order to facilitate economic opportunities that reach all parts of our community and beyond.



QUICKSTARTER



FOR IMMEDIATE RELEASE
CONTACT: REBECCA STYN, 814.528.9032
JUNE 18, 2018

Idea Fund Erie Adopts Quickstarter Entrepreneurial Initiative

ERIE, PA – Quickstarter, an initiative that helps entrepreneurs design and launch successful crowd-funding campaigns, is set to announce its official relaunch on Thursday, June 28th at 10 a.m. during a special media event.

The program, conceived and developed by Mercyhurst University Professor Kris Wheaton, is a proven output, quick turnaround initiative that brings Erie County college and university students together with entrepreneurs to provide targeted assistance to move their crowd-funding projects forward – providing specialized services at no cost to the entrepreneur. Under new ownership, this program will now operate under the Idea Fund Erie, a non-profit organization which provides funding and education to early stage entrepreneurs.

Since its inception, over 160 entrepreneurs have participated in the program and 30 have launched campaigns on major crowdfunding sites such as Kickstarter and Indiegogo using the Quickstarter process. Ninety-three percent of these campaigns have been successful (compared to the 36% success rate for Kickstarter campaigns overall) and overfunded by an average of 200+%. Quickstarter has also been recognized as an “expert” organization by Kickstarter - one of only 30 such expert consultants in the world. Successful campaigns include: Like My Thai restaurant; No Dress Code Studios, Renegade Butters and Monster Dice, just to name a few.

The program’s strategies are rooted in building awareness for the entrepreneur’s idea, product or business before launching their campaign. This initiative is designed to be fast-paced and brief in duration. By tapping into a variety of majors, students have an opportunity to use and refine the skills they are learning in the classroom. Each student is paid at a level commensurate with their skills and their participation.

In an effort to continue the growth and vitality of this already successful project, Mr. Samuel P. Black, III and Erie Management Group, which houses Idea Fund Erie, recently purchased Quickstarter. Wheaton states, “Quickstarter has been very successful and the Idea Fund is the perfect organization to take it the next level.”

Black added, “For many of us, the world of entrepreneurialism is a daunting one. When you have an idea, oftentimes you don’t know where to start. And many great ideas don’t get the traction needed to get them off the ground. We recognize the significance of this program and its value to

the entrepreneurial arena, and we are looking forward to building upon its successes and helping others root their ideas so they have a foundation upon which they can grow.”

Rebecca Styn, Director of the Idea Fund, will train with Kris, and ultimately oversee and continue to develop the Quickstarter program.

The event will begin at **10 a.m.** and will be held in the lobby of SB3 at 1540 East Lake Road, Erie, PA 16511. Media packets will be available.

###

RESOLUTION NUMBER 19, 2018

Resolution to accept the 2017-18 audited financial statements

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to accept the 2017-18 audited financial statements into record as outlined in the attached Exhibit "A".

On the motion of Mr. Sample, seconded by Mrs. Peters.

This resolution was passed on the 19th day of July 2018 by a vote of 6 - 1. (Mr. Logie voting in the negative)

ERIE COUNTY GAMING REVENUE AUTHORITY

Michael J. Logie

Chairman, Erie County Gaming Revenue Authority
July 19, 2018

ATTEST:

[Signature]
Secretary, ECGRA

DRAFT

**Erie County Gaming
Revenue Authority**

Financial Statements

Year Ended March 31, 2018
with Independent Auditor's Report



Independent Auditor's Report

**Members of the Erie
County Gaming
Revenue Authority
Erie, Pennsylvania**

We have audited the accompanying financial statements of the Erie County Gaming Revenue Authority (Authority) as of and for the year ended March 31, 2018, and the related notes to the financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

ERIE COUNTY GAMING REVENUE AUTHORITY **DRAFT**

STATEMENT OF NET POSITION

MARCH 31, 2018

Assets	
Current assets:	
Cash and cash equivalents	\$ 14,423,970
Prepaid expenses	1,161
Notes receivable, net	<u>3,058,846</u>
Total Assets	<u>\$ 17,483,977</u>
Liabilities and Net Position	
Liabilities	<u>\$ -</u>
Net Position:	
Restricted - economic development	<u>17,483,977</u>
Total Liabilities and Net Position	<u>\$ 17,483,977</u>

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY

STATEMENT OF CASH FLOWS

YEAR ENDED MARCH 31, 2018

Cash Flows From Operating Activities:	
Cash received from gaming revenue	\$ 5,418,003
Cash received from borrowers	79,569
Cash paid to borrowers as loan disbursements	(1,500,000)
Cash paid to employees and for employee benefits	(206,857)
Cash paid as grant awards	(2,765,944)
Cash paid for operating expenses	<u>(205,668)</u>
Net cash provided by (used in) operating activities	<u>819,103</u>
Cash Flows From Investing Activities:	
Interest income	<u>83,519</u>
Net Increase (Decrease) in Cash and Cash Equivalents	902,622
Cash and Cash Equivalents:	
Beginning of year	<u>13,521,348</u>
End of year	<u><u>\$ 14,423,970</u></u>
Reconciliation of Operating Income to Net Cash Flows Provided by (Used in) Operating Activities:	
Operating income	2,012,137
Adjustments to reconcile operating income to net cash provided by (used in) operating activities:	
Provision for uncollectible notes	300,000
Change in operating assets and liabilities:	
Prepaid expenses	6,966
Notes receivable	<u>(1,500,000)</u>
Total adjustments	<u>(1,193,034)</u>
Net cash provided by (used in) operating activities	<u><u>\$ 819,103</u></u>

See accompanying notes to financial statements.

ERIE COUNTY GAMING REVENUE AUTHORITY DRAFT

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

The Authority is considered a special purpose government operating a single government program.

Net Position

The Authority only reports restricted net position which represents constraints placed on net position used through external restrictions, reduced by liabilities related to those assets. The Authority's net position is restricted for economic development grants and loans. Of the total restricted net position, \$3.4 million represents notes receivable (net) from various borrowers as described in Note 6, and \$1.9 million represents grant funding committed via award agreements but not yet spent.

The Authority's policy is to use funds in the order of the most restricted to the least restrictive.

Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, as well as demand deposits in checking and savings accounts at a local financial institution.

Notes Receivable

As described in Note 6, the Authority has issued various economic development related notes. Notes receivable are written off when they are determined to be uncollectible. It is the Authority's policy to provide for future losses on notes based on an evaluation of the current portfolio, current economic conditions, and such other factors which, in the Authority's judgement, may impact collectability for specific notes. The allowance for uncollectable notes totaled \$760,000 as of March 31, 2018 and the provision for uncollectable related to notes receivable for the year ended March 31, 2018 was \$300,000.

Risk Management

The Authority is exposed to various risks of loss related to torts (mitigated through the Pennsylvania Municipal Torts Claim Act), theft of, damage to and destruction of assets; error and omission, and natural disasters for which the Authority carries commercial insurance. There have been no significant changes in insurance coverage since the prior year.

ERIE COUNTY GAMING REVENUE AUTHORITY **DRAFT**

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2018

The Authority's base rent will be payable in equal monthly installments of \$1,417. This will be charged monthly. The total expenditures for the year ended March 31, 2018 were \$16,978.

Minimum future rentals to be paid as of March 31, 2018 are as follows:

2019	\$	17,009
2020		<u>2,835</u>
	\$	<u>19,844</u>

5. Irrevocable Gifts to Erie Community Foundation

The Authority has entered into an irrevocable gift agreement with the Erie Community Foundation (ECF). This fund is under the control of the ECF and subject to their policies and, as such, is not recorded on the books of the Authority. The market value of this fund as reported by the ECF as of March 31, 2018 was \$13.7 million. A donor-designated fund, called the Lead Asset Endowment Fund was established to perpetually provide financial assistance to organizations designated by the settlement dated December 13, 2010 (Erie County Lead Regional Assets). During the fiscal year, \$454,001 in distributions from this fund were awarded directly to Erie County Lead Assets.

6. Notes Receivable

On September 13, 2012 and August 13, 2013, the Authority entered into loan agreements with the Enterprise Development Fund of Erie County, Inc. (Fund) for \$500,000 and \$800,000, respectively. The purpose of the loan was to provide loans to various entities in the County area to create and retain jobs. In March 2018, the loans were restructured and combined into one loan agreement. The loan agreement requires quarterly interest-only payments at a rate of 1% per annum, until March 31, 2028. The loan has an outstanding principal balance of \$1,300,000 as of March 31, 2018. The Authority was notified in 2016 that an entity related to the Fund, The Greater Erie Industrial Development Corporation (GEIDC), filed for Chapter 7 bankruptcy. The Authority has considered the uncertainty surrounding the ultimate collectability of the loans in its determination of the overall allowance for uncollectible notes. The Authority staff and Board will continue to monitor this dynamic situation to confirm ongoing viability of the Fund.

RESOLUTION NUMBER 20, 2018

Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with International Institute of Erie for \$200,000 mission-related investment (MRI) grant for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy

Whereas, ECGRA has established the Ignite Erie Initiative as a funding stream to make both grants and mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, ECGRA's economic development approach recognizes the importance of entities such as Community Development Financing Institutions that are created to provide "credit and financial services to underserved markets and populations"; and,

Whereas, International Institute of Erie has been prequalified by ECGRA as an entity capable of executing on a mission-related investment; and

RESOLUTION NUMBER 21, 2018

Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Blue Highway Capital for \$250,000 mission-related investment (MRI) loan for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy

Whereas, ECGRA has established the Ignite Erie Initiative as a funding stream to make both grants and mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, ECGRA's economic development approach recognizes the importance of entities such as Community Development Financing Institutions that are created to provide "credit and financial services to underserved markets and populations"; and,

Whereas, Blue Highway Capital has been prequalified by ECGRA as an entity capable of executing on a mission-related investment; and

RESOLUTION NUMBER 22, 2018

Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Bridgeway Capital for \$300,000 mission-related investment (MRI) grant and \$2,500,000 mission-related investment loan for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy

Whereas, ECGRA has established the Ignite Erie Initiative as a funding stream to make both grants and mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, ECGRA's economic development approach recognizes the importance of entities such as Community Development Financing Institutions that are created to provide "credit and financial services to underserved markets and populations"; and,

Whereas, Bridgeway Capital has been prequalified by ECGRA as an entity capable of executing on a mission-related investment; and

RESOLUTION NUMBER 23, 2018

Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with Ben Franklin Technology Partners for \$300,000 mission-related investment (MRI) grant and \$1,000,000 mission-related loan for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy

Whereas, ECGRA has established the Ignite Erie Initiative as a funding stream to make both grants and mission-related investments within Erie County that support job creation through small business; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of supporting entrepreneurship in strengthening the economy of Erie County; and,

Whereas, the Economic Development Financing Law states that "a minimum level of unemployment and maximum level of business opportunity, and the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other activities in the Commonwealth; and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,

Whereas, ECGRA's economic development approach recognizes the importance of entities such as Community Development Financing Institutions that are created to provide "credit and financial services to underserved markets and populations"; and,

Whereas, Ben Franklin Technology Partners has been prequalified by ECGRA as an entity capable of executing on a mission-related investment; and

RESOLUTION NUMBER 24, 2018

Resolution to Adopt the 2018 ECGRA Regional Asset Guidelines & Application for Mission Main Street

Whereas, ECGRA's mission of economic and community development recognizes the importance of commercial corridors we know as "main streets" in developing a strong economy and community; and

Whereas, ECGRA seeks to catalyze projects driven by nonprofits and municipalities that are responsible for the revitalization and renewal of their respective "main streets";

Whereas, ECGRA formed a Mission Main Street Committee in 2013 comprised of nonprofit leaders, main street board members, main street businesses and local elected officials that are active in community development;

Whereas, the Mission Main Street Committee discussed the grant's purpose, applicant eligibility, eligible projects and cooperation amongst the stakeholders that led to the formation of an application and guidelines now in its third year;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt guidelines and an application for the Mission Main Street Grant funding in the amount of \$2.5 million over three years for Erie County, Pennsylvania. Organizations that are eligible to apply will follow the guidelines and application outlined in the attached Exhibit "A".

On the motion of Mr Sample, seconded by Mr Barney.

This resolution was passed on the 19th day of July 2018 by a vote of 5 - 2.
(Mr. Legus & Mr. DiPaolo vote in the negative)

ERIE COUNTY GAMING REVENUE AUTHORITY

Michael J Paris

Mike Paris, Chairman
Erie County Gaming Revenue Authority

July 19, 2018

ATTEST:


Secretary
ECGRA



Mission Main Street Grant Application

Program Guidelines | July 2018



IMPACT
NEIGHBORHOODS
& COMMUNITIES

Impact Area: Neighborhoods and Communities

To reinvigorate neighborhoods and main corridors, boost buy-local efforts, and combat blight.

Two Funding Paths:

A. MMS Planning Grant – In the course of re-making or improving Main Streets, ECGRA understands there is a need to perform studies and analyses before public investment is made in areas such as streetscapes, bicycle and pedestrian safety, transportation, parking management, new construction, housing, retail, parks, and façade renovations. Additionally, pre-construction costs such as engineering and design are essential to completing construction projects ranging from streetscapes to park and accessibility improvements.

ECGRA Mission Main Street Planning Grant funds can be used for relevant studies, planning, design, and/or engineering services up to \$10,000. Planning Grant funds must have a 1:1 cash match.

Any ECGRA-funded planning, studies, or analyses must incorporate public involvement throughout and ensure adherence to the Americans with Disabilities Act (ADA). Plans shall also adhere to the basic goals of the Mission Main Street Program which are to enhance economic and business vitality while maintaining local historic integrity, quality of life, and sense of place.

Planning grants are available once per entity within the three-year program period. Mission Main Street funding cannot exceed a total of \$250,000 per entity over a three-year period.

B. MMS Implementation Grant – The Mission Main Street program encourages municipal and main street organizations to adopt and follow the National Trust for Historic Preservation’s Main Street goals which are Organization, Promotion, Design, and Economic Restructuring.

ECGRA's Mission Main Street Grant Program provides valuable funding for improvements to urban and rural main streets to support local businesses and economies. Projects relating to each of the four goals are eligible for Mission Main Street funding. Examples of past funded Mission Main Street projects include: marketing and promotions, Buy Local campaigns, website and social media development, storefront improvement programs, façade improvements, streetscaping, tree planting, park improvements along main streets, gateway treatments, farmers markets, history tours, banners, bicycle parking, development of design guidelines, special events, and program staff time.

Financials

- A funding bucket of \$2,500,000
- A contract period of up to 3 years
- A 1:1 match requirement

<i>Planning Grant</i>	<i>Implementation Grant</i>
Max award of \$10,000 per application	Max award of \$250,000 per application
Duration of grant: 1 year	Duration of grant: up to 3 years
Match 1:1	Match 1:1

Ineligible Uses of Funds.

Funding cannot be used for the following:

1. Debt service
2. Travel and attendance at conferences
3. Memberships or subscriptions
4. Any other cost that ECGRA deems to be ineligible

Geographic Focus.

The applicant or sponsoring organization's main office or headquarters must be located in the boundaries of Erie County, Pennsylvania. The town, commercial corridor, or main street must be within the boundaries of Erie County, Pennsylvania.

Budget Form, Match & Grant Request.

Each application shall be complete in its entirety in order to be eligible. It will also demonstrate the following in the form of a Budget:

- † Requested amount from ECGRA (not to exceed requirements)
- † Your agency contribution in the form of cash (do not list in-kind)
- † Other agency or funder contribution - include source, cash only (do not list in-kind)
- † Total project cost – cash only (do not list in-kind)
- † A 1:1 cash match (which is required for this program). Existence of an endowment does not count toward match.
- † Personnel costs limited to 15% of the funds requested from ECGRA

Section III. Grant Requirements & Terms

Application Submission.

Each application shall be complete in its entirety to be eligible. It will also demonstrate the following in the form of a budget:

- † Requested amount from ECGRA (**a maximum of \$250,000**)
- † Your agency contribution in the form of cash or anticipated owner contribution (do not list in-kind)
- † Other agency or funder contribution – include source; cash only
- † Total project, programming, or event cost – cash only
- † A 1:1 cash match. Existence of an endowment does not count toward match. Fundraising for a previous year's project, programming, or event does not count toward match.

Section IV. Approval Process & Terms

Application Assistance

Application for ECGRA grants shall be completed online at bit.ly/ECGRAgrants.

Program inquiries should be directed to:

Tom Maggio
ECGRA Grants Manager
(814) 897-2694
tmaggio@ECGRA.org

Grant Application Process

Receipt: Upon submission of the application and required supporting material, ECGRA staff, working with the ECGRA board of directors' review committee, will determine eligibility.

Review: The review committee will evaluate the application and determine if it meets the required parameters outlined by the board.

Approval: ECGRA's board of directors will receive funding recommendations from the review committee.

Notification: ECGRA will notify all applicants via email.

Contracting Process

Following approval by the ECGRA board of directors, the executive director will issue a letter of agreement to the grantee, which must be signed by an officer of the organization and returned within 30 days of the date of said letter. The agreement may detail additional requirements with which the grantee must comply, including but not limited to: project audit, financial grant closeout report, maintenance of records, public relations, and any other information the board or staff deem relevant.

The grant contract agreement and any subsequent amendments will not be executed until all of the following have been resolved to the satisfaction of the executive director:

- † The grantee must be in compliance with ECGRA's policies on audits relative to the submission of closeout reports on any previous contracts with ECGRA, regardless of the program or funding source.
- † The grantee must provide all supplemental documentation requested by ECGRA.
- † The grantee must be in compliance with IRS reporting standards.
- † The grantee must be current in payment of all federal, state, and local taxes unless it has entered into an agreement satisfactory to the respective taxing authority and is fully in compliance with the terms thereof.

Section V. 2018 Grant Schedule

- † **Friday, September 28, 2018** – ECGRA releases the **Mission Main Street Grant Application and Guidelines** and posts to bit.ly/ECGRAgrants
- † **Thursday, October 4, 2018** – Grant workshop TBA.
- † **Friday, November 30, 2018** – Applications must be submitted by midnight.
- † **Thursday, December 20, 2018** – ECGRA's board of directors will make the final review and approve funding recommendations.
- † **Thursday, December 20, 2018** – Grant reception – location TBA.
- † **Friday, January 11, 2019**, last day to submit signed agreement letter.
- † **Friday January 12, 2020**, last day to submit year one progress report
- † **Friday January 11, 2021**, last day to submit year two progress report
- † **Friday January 11, 2022**, last day to submit a closeout report online at bit.ly/ECGRAgrants.

them to pay workmen their wages. The posted notice of wage rates shall comply with the requirements of the Pennsylvania Code, Title 34.

The contractor and subcontractor shall keep an accurate record showing the name, craft or classification, number of hours worked per day and the actual hourly rate of wage paid, including employee benefits, to each workman employed by him in connection with the Public Work. The record shall include deductions from each workman. The record shall be preserved for two (2) years from the date of payment and shall be open at reasonable hours to the inspection of ECGRA and to the Secretary of the Department of Labor and Industry or his authorized representatives.

Apprentices shall be limited to the numbers in accordance with a bona fide apprenticeship program registered with and approved by The Pennsylvania Apprenticeship and Training Council and only apprentices whose training and employment are in full compliance with the Apprenticeship and Training Act (43 P.S. §§ 90.1 – 90.10), as approved July 14, 1961, and the regulations issued thereto, shall be employed on the Public Work project. A workman using the tools of a craft who does not qualify as an apprentice shall be paid the rate predetermined for journeymen in that particular craft or classification.

Payment of compensation to workmen for work performed on a Public Work in a lump sum basis, or a piece work system, or a price certain for the completion of a certain amount of work, or the production of a certain result shall be deemed a violation of the Act and associated regulations, regardless of the resulting average hourly wage.

Each contractor and subcontractor shall file a statement each week and a final statement at the conclusion of the work with the recipient of ECGRA funds, under oath and in a form satisfactory to the Secretary of the Department of Labor and Industry, certifying that workmen have been paid wages pursuant to the contract and the Act, or if wages remain unpaid, to set forth the amount of wages due and owing to each workman respectively.

The provisions of the Act, and its associated regulations shall be incorporated by reference in each contract.

This document is provided solely for informational purposes only and is not for the purpose of providing legal advice. You should contact your attorney to obtain advice with respect to compliance with the Prevailing Wage Act. Use of this document does not create an attorney-client relationship between the user and legal counsel to ECGRA.

Revised July, 2018

RESOLUTION NUMBER 25, 2018

**Resolution to adopt the 2018-2019 Beehive Grant Guidelines for Ignite Erie
Community-University Engagement Funding**

Whereas, ECGRA has established the Ignite Erie Initiative as a funding stream to make both grants and mission-related investments within Erie County that support job creation through entrepreneurship, small business, and industrial development; and,

Whereas, Beehives are a dedicated space at an institution such as a university where institutional resources such as research and development may be accessed for the purposes of assisting entrepreneurs, small businesses, and the industrial sector with technology transfer, business development, student engagement, and/or adoption of existing technologies; and,

Whereas, ECGRA's mission of economic and community development recognizes the importance of accelerating the development of intellectual property-based products and technology transfer to companies through Industry-University and Community-University engagement models to strengthen the economy; and

Whereas, the Economic Development Financing Law states that "economic insecurity due to unemployment is at any time a serious menace to health, safety, morals and general welfare of the people of the Commonwealth and that a high level of unemployment and lack of business opportunity particularly in areas of urban and rural blight are threats to the strength and permanence of American political and economic institutions"; and,

Whereas, the legislature found that one purpose of the Act was to "promote centers for research and development and for the use and transfer of new or existing technologies;" and,

Whereas, the Economic Development Financing Law expressly states that entities like ECGRA have as a purpose to "promote industrial, commercial and other economic development"; and,

Whereas, ECGRA's Strategic Plan calls for an economic development approach that targets small business financing that creates jobs, bridges gaps in the current ecosystem, supports demographic groups underrepresented in business ownership, leverages other sources of funding, both public and private, and develops entrepreneurial services in the form of technical assistance; and,



E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

Ignite Erie Funding Beehive Innovation Spaces

Program Guidelines | July 2018

Impact Area: Small Business

To spur small business development, build collaboration for business acceleration, and offer a broader spectrum of financing products for starting, growing, and reinventing small business.



IMPACT
SMALL
BUSINESS

ECGRA's strategic plan calls on investment in small business development as a key strategy in community revitalization. Beehive funding is designed to catalyze 501c3, nonprofit organizations such as universities to participate in the economic development system of Erie County. Beehive grants provide vital matching funds to encourage the development of entrepreneurial support services at local institutions that have this purpose in their mission. Beehive applicants should leverage their institutional size and scale to provide entrepreneurs with products and services that are needed to grow the Erie County economy.

Applicants should consider the following when designing a Beehive:

- **Accessibility.** The entrepreneur needs to feel welcome in accessing the space. This does not mean that the public should have unfettered access to a Beehive. Each institution will need to develop a process around access that ensures safety and security for both the entrepreneur and the institution as well as a matchmaking process to connect entrepreneurs with institutional resources that make sense. A description of that process should be publicly accessible. An example would be an intake form on a public facing website.
- **Student & community engagement.** Beehives should be considered labs for open innovation. Accessing student talent and community mentoring recognizes that entrepreneurs need resources, students need real world experience, and local mentors are available for guidance. The "open lab" concept recognizes that the research is user/entrepreneur-oriented, not driven by the university/institution. This requires institutions like universities to engage those that are interested in helping entrepreneurs solve problems. It also requires entrepreneurs capable of being assisted by institutional resources.
- **Mission-driven nonprofit.** The institution applying for the Beehive grant should be accessing these funds to help fulfill its mission of regional economic development. Beehives are not intended to compete with the services offered by the private sector. They are led by mission-driven nonprofits that have discovered a gap in the current system of offerings to entrepreneurs.

The goals of the **Beehive grants** are to:

- Create and retain jobs by supporting local entrepreneurs/industry through innovation.

The applicant for funding shall be an IRS designed 501c3, a local government authority, municipal government, a Community Development Financing Institution, or an SBIC approved entity. The applicant must be able to provide proof that they are in good standing with their respective regulatory agency.

Ineligible Organizations.

The organization will be deemed ineligible for funding if it is: a state or federal park; an airport or public transportation facility; a for profit; any municipality or organization that was part of the settlement agreement entered into December 13, 2010 with ECGRA; a public safety organization.

Eligible Use of Funds.

The following are eligible uses of funds:

- | | |
|------------------------|------------------------------------|
| 1. Personnel | 5. Professional Consultants |
| 2. Marketing | 6. Supplies |
| 3. Construction | 7. Equipment/Facilities |
| 4. Contracted Services | 8. Outcomes/Measurement & Tracking |

Ineligible Use of Funds.

Funds may not deviate from the approved grant budget without written consent from ECGRA staff.

Geographic Focus.

The facilities and activities funded must strive to benefit and focus on innovation, entrepreneurship, and small business-based economic development in Erie County, Pennsylvania.

Budget & Match.

Budget Form – Each application shall be complete in its entirety to be eligible. It will also demonstrate the following in the form of a budget:

1. Requested amount from ECGRA: a maximum of \$250,000 per applicant over a total of three years; there is no minimum. The total amount of funds available for the granting period is \$1,000,000.
2. Your agency’s contribution in the form of cash (do not list in-kind).
3. Other agency or funder contribution - include source, cash only (do not list in-kind).
4. Total project cost – cash only (do not list in-kind).
5. A 1:1 cash match, which is required for this program. Existence of an endowment does not count toward the match. Gaming funds from other sources cannot be used toward match.

Section IV. Approval Process & Terms

Application Assistance

Application for ECGRA grants shall be completed online at bit.ly/ECGRAgrants.

Program inquiries should be directed to:

Tom Maggio
ECGRA Grants Manager
(814) 897-2694
tmaggio@ECGRA.org

Grant Application Process

Receipt: Upon submission of the application and required supporting material, ECGRA staff, working with the ECGRA board of directors' review committee, will determine eligibility.

Review: The review committee will evaluate the application and determine if it meets the required parameters outlined by the board.

Approval: ECGRA's board of directors will receive funding recommendations from the review committee.

Notification: ECGRA will notify all applicants via email.

Contracting Process

Following approval by the ECGRA board of directors, the executive director will issue a letter of agreement to the grantee, which must be signed by an officer of the organization and returned within 30 days of the date of said letter. The agreement may detail additional requirements with which the grantee must comply, including but not limited to: project audit, financial grant closeout report, maintenance of records, public relations, and any other information the board or staff deem relevant.

The grant contract agreement and any subsequent amendments will not be executed until all the following have been resolved to the satisfaction of the executive director:

- † The grantee must follow ECGRA's policies on audits relative to the submission of closeout reports on any previous contracts with ECGRA, regardless of the program or funding source.
- † The grantee must provide all supplemental documentation requested by ECGRA.
- † The grantee must follow IRS reporting standards.
- † The grantee must be current in payment of all federal, state, and local taxes unless it has entered into an agreement satisfactory to the respective taxing authority and is fully in compliance with the terms thereof.

Section V. 2018 Grant Schedule

- † **Thursday, July 19, 2018** – ECGRA releases the Application and Guidelines and posts to bit.ly/ECGRAgrants
- † **Thursday, September 27, 2018** – Applications must be submitted by midnight.
- † **Thursday, October 18, 2018** – ECGRA’s board of directors will make the final review and approve funding recommendations.
- † **Friday, January 11, 2019**, last day to submit signed agreement letter.
- † **Friday January 12, 2020**, last day to submit year one progress report
- † **Friday January 11, 2021**, last day to submit year two progress report
- † **Friday January 11, 2022**, last day to submit a closeout report online at bit.ly/ECGRAgrants.

them to pay workmen their wages. The posted notice of wage rates shall comply with the requirements of the Pennsylvania Code, Title 34.

The contractor and subcontractor shall keep an accurate record showing the name, craft or classification, number of hours worked per day and the actual hourly rate of wage paid, including employee benefits, to each workman employed by him in connection with the Public Work. The record shall include deductions from each workman. The record shall be preserved for two (2) years from the date of payment and shall be open at reasonable hours to the inspection of ECGRA and to the Secretary of the Department of Labor and Industry or his authorized representatives.

Apprentices shall be limited to the numbers in accordance with a bona fide apprenticeship program registered with and approved by The Pennsylvania Apprenticeship and Training Council and only apprentices whose training and employment are in full compliance with the Apprenticeship and Training Act (43 P.S. §§ 90.1 – 90.10), as approved July 14, 1961, and the regulations issued thereto, shall be employed on the Public Work project. A workman using the tools of a craft who does not qualify as an apprentice shall be paid the rate predetermined for journeymen in that particular craft or classification.

Payment of compensation to workmen for work performed on a Public Work in a lump sum basis, or a piece work system, or a price certain for the completion of a certain amount of work, or the production of a certain result shall be deemed a violation of the Act and associated regulations, regardless of the resulting average hourly wage.

Each contractor and subcontractor shall file a statement each week and a final statement at the conclusion of the work with the recipient of ECGRA funds, under oath and in a form satisfactory to the Secretary of the Department of Labor and Industry, certifying that workmen have been paid wages pursuant to the contract and the Act, or if wages remain unpaid, to set forth the amount of wages due and owing to each workman respectively.

The provisions of the Act, and its associated regulations shall be incorporated by reference in each contract.

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