



MEETING OF THE BOARD OF DIRECTORS
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
May 17, 2018 8:30 a.m.

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – April 2018
5. NEW BUSINESS
 - a. Resolution Number 12, 2018 – Resolution to amend the Articles of Incorporation of the Erie County Gaming Revenue Authority
 - b. Resolution Number 13, 2018 – Resolution to enter into agreements with the Erie County Renaissance Block Program recipients
6. DIRECTORS COMMENTS
7. COMMENTS BY CHAIRMAN
8. PUBLIC COMMENT
9. COMMITTEE REPORTS
 - a. Treasurer's Report
 - b. Regional Assets Committee
 - c. Strategic Planning Committee
 - d. Update from County Council
 - e. Update from County Executive's Office
10. PRESENTATION
 - a. Ignite Erie, Penn State Behrend – Amy Bridger and Jacob Marsh
11. REPORT OF THE EXECUTIVE DIRECTOR
12. SOLICITOR'S REPORT

13. OLD BUSINESS

- a. Extend Ignite Erie contract through 2020

14. ANNOUNCEMENTS

15. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, June 21, 2018
Time: 8:30 a.m. – Board Meeting
Location: Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510

ERIE COUNTY GAMING REVENUE AUTHORITY
RESOLUTION NO. 12, 2018

RESOLUTION TO AMEND ARTICLES OF INCORPORATION

WHEREAS, the ERIE COUNTY GAMING REVENUE AUTHORITY (the "Authority") was formed pursuant to the Economic Development Financing Law, Act of August 23, 1967, P. L. 251, as amended, (the "Act"), the Pennsylvania Race Horse Development and Gaming Act, Act of July 5, 2004, P.L. 572, as amended, 4 Pa. C.S.A. §1403(c)(2)(v) and the Home Rule Charter of the County of Erie and the Articles of Incorporation were approved and filed on January 31, 2008.

WHEREAS, the Authority desires to amend its Articles of Incorporation as set forth herein.

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of the Authority as follows:

1. That, subject to the approval of the County of Erie as required by the Act, the Articles of Incorporation are amended as follows:

a. From and after the date of the filing of this Amendment with the Secretary of the Commonwealth, the registered office of the Authority shall be 5340 Fryling Road, Suite 201, Erie, Pennsylvania 16510.

b. Paragraph (6) of the Articles of Incorporation shall be amended to read as follows:

From and after the date of the filing of this Amendment with the Secretary of the Commonwealth, the Board of the Authority shall consist of nine (9) members, one resident from each of the seven Erie County Council districts, and two (2) at large members who shall be appointed by the County Executive, with the advice and consent of County Council. Each term shall be for a period of five (5) years from the date of expiration of the prior term.

2. That the foregoing Amendment to the Authority's Articles of Incorporation be submitted to the proper officials of the County of Erie for approval in accordance with the provisions of the Act.

3. That any two (2) officers of the Authority be authorized to execute such documents or instruments as may be required in order to effectuate the foregoing resolutions and comply with the requirements of the Act.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the Authority has adopted this Resolution at a meeting duly called and held on the ____ day of May, 2018.

ATTEST:

ERIE COUNTY GAMING REVENUE
AUTHORITY

Title: Board Secretary

By: _____
David Sample, Board Chairman

1929485.v1

RESOLUTION NUMBER 13, 2018

**Resolution to enter into agreements with
seven (7) entities that comprise the recipients of the
2018 Renaissance Block Program**

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania; and

Whereas, ECGRA's mission of economic and community development recognizes the importance of reinvigorating neighborhoods and main corridors, combatting blight, and maintaining a strong housing market; and

Whereas, ECGRA seeks to use gaming funds as a catalyst to address and reverse housing blight in Erie County;

Whereas, ECGRA believes that community efforts to remove housing blight and reverse deterioration will incentivize and spur private investment, make neighborhoods and communities more walkable, safe and attractive, increase market values of homes, and improve the municipal tax base; and

Whereas, the seven (7) recipients are identified as the following primary applicants: Academy Neighborhood Association, Borough of North East, Borough of Union City, Our West Bayfront, Robbins Blass Neighborhood Watch, Sisters of Saint Joseph Neighborhood Network, and Sisters of Mercy;

Whereas, the eligible applicants are awarded grants totaling \$323,500 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with seven (7) recipients of the Renaissance Block Program so the communities served may flourish, create an economic impact on the region and continue to improve upon local neighborhoods on behalf of the people of Erie County.

On the motion of _____, seconded by _____.

This resolution was passed on the 17th day of May 2018 by a vote of ___-___.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

May 17, 2018

ATTEST:

Secretary, ECGRA



2018 Renaissance Block Program

<i>Disbursing</i>	<i>Organization</i>	<i>Representative</i>	<i>Project Title</i>	<i>Amount Requested</i>	<i>Staff Recommendation</i>
YES	1. Academy Neighborhood Association	Robert Hand	Revitalize E28	\$22,500.00	\$ 22,500.00
YES	2. Bayfront East Side Taskforce	Jeremy Bloeser	Historic East Bayfront Renaissance	\$50,000.00	Needs Refined
YES	3. Borough of North East	Patrick Gehrlein	Building Blocks	\$150,000.00	\$ 50,000.00
YES	4. Borough of Union City	Cindy Wells	Renaissance Grant	\$150,000.00	\$ 50,000.00
YES	5. Erie Redevelopment Authority	Scott Henry	City of Erie Scattered Site Renaissance Blocks	\$35,200.00	Needs Refined
YES	6. Our West Bayfront	Anna Frantz	Renaissance OWB	\$150,000.00	\$ 100,000.00
YES	7. Preservation Erie	Melinda Meyer	W. 21st Street Historic District	\$150,000.00	Needs Refined
YES	8. Robbins Blass Neighborhood Watch	Breanna Adams	Robbins Blass Neighborhood Watch Exterior Improvement/Beautification Grant	\$6,000.00	\$ 6,000.00
YES	9. ServErie	Jill Mintsiveris	East Erie Core Neighborhood Renewal	\$120,000.00	Needs Refined
YES	10. Sister of Saint Joseph Neighborhood Network	Gretchen Durney	SSJNN Renaissance Block Grant Program	\$70,000.00	\$ 70,000.00
YES	11. Sisters of Mercy of the Americas, House of Mercy	Michele Schroeck	Home Improvement Grant 2018 Buffalo Rd Corridor Expansion	\$25,000.00	\$ 25,000.00
			Total Requested	\$928,700.00	\$ 323,500.00



Erie County Gaming Revenue Authority
Profit & Loss
 April 2018

	<u>April</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2017-18 Budget</u>
Ordinary Income/Expense				
Income				
44800 · Gaming Revenue				
46400 · Other Types of Income				
46410 · Interest Income - Savings	8,949.52	8,949.52		
46420 · Interest Income - EDF #1				
46421 · Interest Income - EDF #2				
46422 · Interest Income - BWC				
46424 · Interest Income - Progress Fund				
46425 · Interest Income - EDF - R	1,083.00	1,083.00		
46430 · Miscellaneous Revenue				
Total Income	<u>10,032.52</u>	<u>10,032.52</u>		
Expense				
62100 · Contracted Services	4,495.55	4,495.55	11,433.33	137,200.00
62800 · Facilities & Equipment	255.01	255.01	1,916.66	23,000.00
65000 · Office Administration	1,771.45	1,771.45	2,233.33	26,800.00
65100 · Other Types of Expenses	4,840.44	4,840.44	4,983.33	59,800.00
66000 · Payroll Expenses	18,076.14	18,076.14	18,597.92	223,175.00
Total Expense	<u>29,438.59</u>	<u>29,438.59</u>	<u>39,164.57</u>	<u>469,975.00</u>
Net Ordinary Income	(19,406.07)	(19,406.07)		
Other Income/Expense				
70000 · Grants / Settlements				
70030 · Community Assets				
70050 · Municipal Settlements				
70060 · Human Services				
70070 · Special Events	172,736.71	172,736.71		
70090 · Multi-Municipal Collaboration				
70100 · Mission Main Street				
70120 · Summer Jobs Program				
70130 · Small Business Financing				
70150 · Shaping Tomorrow				
Total 70000 · Grants / Settlements	<u>172,736.71</u>	<u>172,736.71</u>		
Net Other Income	<u>(172,736.71)</u>	<u>172,736.71</u>		
Net Income	<u>(192,142.78)</u>	<u>153,330.64</u>		



Erie County Gaming Revenue Authority
Balance Sheet
As of April 30, 2018

	April
ASSETS	
Current Assets	
Checking/Savings	
10000 · ErieBank - Checking	170,117.61
10100 · ErieBank - Savings	
10100 · ErieBank - Savings - Other	7,760,702.01
10101 · Committed Funds	2,131,666.50
10102 · Restricted Funds	4,170,155.45
Total 10100 · ErieBank - Savings	14,062,523.96
Total Checking/Savings	14,232,641.57
Other Current Assets	
12000 · Notes Receivable	
12001 · Note Receivable - EDF #1	500,000.00
12002 · Note Receivable - EDF #2	800,000.00
12003 · Note Receivable - CIBA	18,846.25
12004 · Note Receivable - BWC	1,000,000.00
12005 · Note Receivable - Progress	1,000,000.00
12010 · Note Receivable - 1855 Capital	500,000.00
Total 12000 · Notes Receivable	3,818,846.25
14500 · Prepaid Insurance	345.34
Total Other Current Assets	3,819,191.59
Total Current Assets	18,051,833.16
 TOTAL ASSETS	 18,051,833.16
 LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	15,316,911.76
Net Income	(192,142.78)
Total Equity	18,051,833.16
 TOTAL LIABILITIES & EQUITY	 18,051,833.16



Erie County Gaming Revenue Authority
Statement of Cash Flows
April 2018

	<u>April</u>
OPERATING ACTIVITIES	
Net Income	(192,142.78)
Adjustments to reconcile Net Income	
to net cash provided by operations:	
14500 · Prepaid Insurance	815.33
20000 · Accounts Payable	<u>(15,000.00)</u>
Net cash provided by Operating Activities	<u>(206,327.45)</u>
Net cash increase for period	(206,327.45)
Cash at beginning of period	<u>14,438,969.02</u>
Cash at end of period	<u><u>14,232,641.57</u></u>



Erie County Gaming Revenue Authority
Budget vs. Actual
April 2018

Expense	March	YTD	Budget	Over/(Under) Budget	% of Budget
62100 · Contracted Services					
62110 · Accounting Fees	0.00	0.00	11,000.00	(11,000.00)	0.00%
62120 · Government Relations Services	0.00	0.00	50,000.00	(50,000.00)	0.00%
62130 · Professional Services	0.00	0.00	36,000.00	(36,000.00)	0.00%
62140 · Legal Services	4,414.50	4,414.50	35,000.00	(30,585.50)	12.61%
62145 · Website Design	0.00	0.00	4,000.00	(4,000.00)	0.00%
62150 · Payroll Services	81.05	81.05	1,200.00	(1,118.95)	6.75%
Total 62100 · Contracted Services	4,495.55	4,495.55	137,200.00	(132,704.45)	3.28%
62800 · Facilities & Equipment					
62840 · Office Equipment	255.01	255.01	5,000.00	(4,744.99)	5.10%
62890 · Rent	0.00	0.00	18,000.00	(18,000.00)	0.00%
Total 62800 · Facilities & Equipment	255.01	255.01	23,000.00	(22,744.99)	1.11%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	114.67	114.67	4,000.00	(3,885.33)	2.87%
65020 · Postage	65.99	65.99	600.00	(534.01)	11.00%
65030 · Printing	0.00	0.00	1,200.00	(1,200.00)	0.00%
65040 · Office Supplies	175.66	175.66	2,800.00	(2,624.34)	6.27%
65050 · Cell Phone	288.75	288.75	2,200.00	(1,911.25)	13.13%
65060 · Copier Lease	182.00	182.00	2,200.00	(2,018.00)	8.27%
65070 · Copier Printing Costs	243.03	243.03	3,500.00	(3,256.97)	6.94%
65080 · Bank Fees	28.49	28.49	50.00	(21.51)	56.98%
65085 · Professional Development	0.00	0.00	5,000.00	(5,000.00)	0.00%
65090 · Meeting Expenses	672.86	672.86	5,000.00	(4,327.14)	13.46%
65095 · Miscellaneous Expense	0.00	0.00	250.00	(250.00)	0.00%
Total 65000 · Office Administration	1,771.45	1,771.45	26,800.00	(25,028.55)	6.61%
65100 · Other Types of Expenses					
65105 · Outreach	2,654.40	2,654.40	12,000.00	(9,345.60)	22.12%
65110 · Advertising	93.10	93.10	12,000.00	(11,906.90)	0.78%
65115 · Phone/IT/Fax	1,190.97	1,190.97	18,000.00	(16,809.03)	6.62%
65120 · Insurance	815.33	815.33	9,800.00	(8,984.67)	8.32%
65150 · Travel	86.64	86.64	8,000.00	(7,913.36)	1.08%
Total 65100 · Other Types of Expenses	4,840.44	4,840.44	59,800.00	(54,959.56)	8.09%
66000 · Payroll Expenses					
66005 · Salaries & Wages	16,153.81	16,153.81	200,000.00	(183,846.19)	8.08%
66010 · FITW Tax	1,251.07	1,251.07	15,000.00	(13,748.93)	8.34%
66015 · FUTA Tax	0.00	0.00	175.00	(175.00)	0.00%
66020 · PASUI Tax	96.18	96.18	2,000.00	(1,903.82)	4.81%
66500 · Retirement	575.08	575.08	6,000.00	(5,424.92)	9.58%
Total 66000 · Payroll Expenses	18,076.14	18,076.14	223,175.00	(205,098.86)	8.10%
Total Expense	29,438.59	29,438.59	469,975.00	(440,536.41)	6.26%



Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of April 30, 2018

	<u>April</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Uncommitted Funds	7,910,702.01		
Committed Funds	2,131,666.50		
2017 Restricted Funds:			
First Quarter Gaming Revenue		0.00	
Second Quarter Gaming Revenue		0.00	
Third Quarter Gaming Revenue		0.00	
Fourth Quarter Gaming Revenue		0.00	<u>0.00</u>
Disbursements:			
First Quarter Disbursements	172,736.71	172,736.71	
Second Quarter Disbursements		0.00	
Third Quarter Disbursements		0.00	
Fourth Quarter Disbursements		0.00	<u>172,736.71</u>

Disbursements Detail

Grants/Settlements

Community Assets

Human Services

Special Events

Albion Area Fair, Inc.	8,441.29	8,441.29
Borough of Union City	503.13	503.13
Borough of Wesleyville	398.87	398.87
CAFE	15,914.92	15,914.92
Crime Victim Center of Erie County, Inc.	1,584.51	1,584.51
Barber National Institute	10,490.36	10,490.36
Edinboro Arts & Music Fest	2,177.83	2,177.83
Edinboro Highland Games	2,332.19	2,332.19
Edinboro University Foundation	1,786.45	1,786.45
Lake Erie Ballet	2,672.43	2,672.43
Erie Contemporary Ballet Theatre	2,054.18	2,054.18
Erie DAWN	1,635.37	1,635.37
Erie Downtown Partnership	1,890.64	1,890.64
Erie Homes for Children and Adults, Inc	1,711.15	1,711.15
Erie Regional Chamber & Growth Partner.	1,196.61	1,196.61
Film Society of Northwestern PA	1,294.22	1,294.22
French Creek Council, BSA	622.76	622.76
Fort LeBoeuf Historical Society	623.41	623.41
Goodell Gardens & Homestead	894.51	894.51
Holy Trinity Roman Catholic Church	5,041.72	5,041.72
Humane Society of NWPA	319.10	319.10
Impact Cory	1,058.60	1,058.60
Jefferson Educational Society of Erie	13,960.45	13,960.45
Lake Erie Arboretum at Frontier	1,886.66	1,886.66

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
As of April 30, 2018

	<u>April</u>	<u>YTD</u>	<u>Totals/Subtotals</u>
Lake Erie Fanfare, Inc.	3,981.72	3,981.72	
Martin Luther King Center	398.87	398.87	
Mercy Center for Women	2,495.14	2,495.14	
The Nonprofit Partnership	3,085.26	3,085.26	
North East Community Fair Association	905.44	905.44	
Presque Isle Partnership	16,080.00	16,080.00	
Roar on the Shore Inc.	16,080.00	16,080.00	
SafeNet	3,190.96	3,190.96	
Saint Joseph Church	3,817.19	3,817.19	
Saint Patrick Church	4,620.91	4,620.91	
ServErie	4,339.11	4,339.11	
SSJ Neighborhood Network	2,097.70	2,097.70	
Union City Pride	800.11	800.11	
Waterford Community Fair Association	6,077.04	6,077.04	
Wattsburg Agricultural Society	7,530.87	7,530.87	
YMCA of Greater Erie	6,262.26	6,262.26	
Young Artists Debut Orchestra	2,063.75	2,063.75	
Youth Leadership Institute of Erie	801.33	801.33	
Achievement Center	1,603.13	1,603.13	
AmeriMasala	1,268.01	1,268.01	
Downtown North East, Inc.	4,746.55	4,746.55	
			172,736.71
Municipalities			
Neighborhoods & Communities			
Small Business Financing			
Youth & Education			
Total Funds Disbursements	172,736.71	172,736.71	172,736.71
	<u>April</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Committed Funds:			
GECAC - Summer Jobs Program		150,000.00	150,000.00
Penn State, The Behrend College - Ignite Erie		250,000.00	750,000.00
PennVenture Partners		1,000,000.00	1,000,000.00
Shaping Tomorrow			
Empower Erie - Community College		370,000.00	400,000.00
Erie's Public Schools - Tech After Hours		66,666.50	200,000.00
Mercyhurst University - Innovation District		295,000.00	400,000.00
Total Committed Funds		2,131,666.50	2,900,000.00

Erie County Gaming Revenue Authority
Check Detail Report
April 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
04/02/2018	EFT	VISA	2018 February Visa - Tammi	-1,049.66
04/02/2018	EFT	VISA	2018 February Visa - Perry	-4,851.98
04/03/2018	EFT	ECCA, Inc.	03/17/2018 to 03/30/2018 Payroll	-6,498.45
04/03/2018	EFT	Fidelity Investments	03/17/2018 to 03/30/2018 Retirement	-474.08
04/03/2018	2350	Great America Financial Services	2018 March Copier Lease	-332.00
04/03/2018	2351	Grise Audio Visual Center, Inc	Special Events Grant Reception	-212.50
04/03/2018	2352	Velocity Network, Inc.	Phone/IT/Fax	-902.79
04/06/2018	2353	Tom M. Maggio	1st Quarter 2018 cell phone reimbursement	-120.00
04/09/2018	2354	Perry Wood	1st Quarter 2018 Travel	-251.14
04/11/2018	2355	Preservation Erie	2018 Mission Main Street Grant	-15,000.00
04/11/2018	2356	Parker Philips	RBP Press Conference	-2,400.00
04/11/2018	2357	Presque Isle Designs, LLC	2017-18 Annual Report	-254.40
04/11/2018	EFT	Erie Bank	Stop Payment for check 2300	-28.49
04/13/2018	2358	Albion Area Fair, Inc.	2018 Special Events	-8,441.29
04/13/2018	2359	Barber National Institute	2018 Special Events	-10,490.36
04/13/2018	2360	Borough of Union City	2018 Special Events	-503.13
04/13/2018	2361	Borough of Wesleyville	2018 Special Events	-398.87
04/13/2018	2362	CAFE	2018 Special Events	-15,914.92
04/13/2018	2363	Crime Victim Center of Erie County, Inc.	2018 Special Events	-1,584.51
04/13/2018	2364	Edinboro Arts & Music Fest	2018 Special Events	-2,177.83
04/13/2018	2365	Edinboro Highland Games	2018 Special Events	-2,332.19
04/13/2018	2366	Edinboro University Foundation	2018 Special Events	-1,786.45
04/13/2018	2367	Erie Contemporary Ballet Theatre	2018 Special Events	-2,054.18
04/13/2018	2368	Erie DAWN	2018 Special Events	-1,635.37
04/13/2018	2369	Erie Downtown Partnership	2018 Special Events	-1,890.64
04/13/2018	2370	Erie Homes for Children and Adults, Inc	2018 Special Events	-1,711.15
04/13/2018	2371	Erie Regional Chamber & Growth Partner.	2018 Special Events	-1,196.61
04/13/2018	2372	Film Society of Northwestern PA	2018 Special Events	-1,294.22
04/13/2018	2373	Fort LeBoeuf Historical Society	2018 Special Events	-623.41
04/13/2018	2374	French Creek Council, BSA	2018 Special Events	-622.76
04/13/2018	2375	Goodell Gardens & Homestead	2018 Special Events	-894.51
04/13/2018	2376	Holy Trinity Roman Catholic Church	2018 Special Events	-5,041.72
04/13/2018	2377	Humane Society of NWPA	2018 Special Events	-319.10
04/13/2018	2378	Impact Corry	2018 Special Events	-1,058.60
04/13/2018	2379	Jefferson Educational Society of Erie	2018 Special Events	-13,960.45
04/13/2018	2380	Lake Erie Arboretum at Frontier	2018 Special Events	-1,886.66
04/13/2018	2381	Lake Erie Ballet	2018 Special Events	-2,672.43
04/13/2018	2382	Lake Erie Fanfare, Inc.	2018 Special Events	-3,981.72
04/13/2018	2383	Martin Luther King Center	2018 Special Events	-398.87
04/13/2018	2384	Mercy Center for Women	2018 Special Events	-2,495.14
04/13/2018	2385	North East Community Fair Association	2018 Special Events	-905.44

Erie County Gaming Revenue Authority
Check Detail Report
April 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
04/13/2018	2386	Presque Isle Partnership	2018 Special Events	-16,080.00
04/13/2018	2387	Roar on the Shore Inc.	2018 Special Events	-16,080.00
04/13/2018	2388	SafeNet	2018 Special Events	-3,190.96
04/13/2018	2389	Saint Joseph Church	2018 Special Events	-3,817.19
04/13/2018	2390	Saint Patrick Church	2018 Special Events	-4,620.91
04/13/2018	2391	ServErie	2018 Special Events	-4,339.11
04/13/2018	2392	SSJ Neighborhood Network	2018 Special Events	-2,097.70
04/13/2018	2393	The Nonprofit Partnership	2018 Special Events	-3,085.26
04/13/2018	2394	Union City Pride	2018 Special Events	-800.11
04/13/2018	2395	Waterford Community Fair Association	2018 Special Events	-6,077.04
04/13/2018	2396	Wattsburg Agricultural Society	2018 Special Events	-7,530.87
04/13/2018	2397	YMCA of Greater Erie	2018 Special Events	-6,262.26
04/13/2018	2398	Young Artists Debut Orchestra	2018 Special Events	-2,063.75
04/13/2018	2399	Youth Leadership Institute of Erie	2018 Special Events	-801.33
04/18/2018	2400	Times Publishing Company	Legal Notice 4/12/18	-93.10
04/18/2018	EFT	ECCA, Inc.	03/31/2018 to 4/13/2018 Payroll	-10,708.69
04/18/2018	EFT	Fidelity Investments	03/31/2018 to 4/13/2018 Retirement	-475.97
04/18/2018	2401	Achievement Center	2018 Special Events	-1,603.13
04/18/2018	2402	AmeriMasala	2018 Special Events	-1,268.01
04/18/2018	2403	Downtown North East, Inc.	2018 Special Events	-4,746.55



SCORECARD **CASHBACK CURRENT BALANCE** **CASHBACK PAYOUT DATE**
\$186.94 05/15/18

Account Summary		
Billing Cycle		04/09/18
Days In Billing Cycle		29
Previous Balance		\$4,851.98
Purchases	+	3,761.62
Cash	+	0.00
Special	+	\$0.00
Credits	-	\$0.00
Payments	-	\$4,851.98
Other Charges	+	\$0.00
Finance Charges	+	0.00
NEW BALANCE		\$3,761.62

Account Inquiries

Customer Service: (800) 423-7503
Report Lost or Stolen Card: (727) 570-4881

Visit us on the web at:
www.MyCardStatement.com

Please send Billing Inquiries and Correspondence to:
PO BOX 30495 TAMPA, FL 33630-3495

Credit Summary	
Total Credit Line	\$25,000.00
Available Credit Line	\$21,238.00
Available Cash	\$21,238.00
Amount Over Credit Line	\$0.00
Amount Past Due	\$0.00
Disputed Amount	\$0.00

Payment Summary	
NEW BALANCE	\$3,761.62
MINIMUM PAYMENT	\$3761.62
PAYMENT DUE DATE	05/04/18

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

PAY ONLINE OR VIEW YOUR ACCOUNT AT:
PLANT YOUR SCORECARD GARDEN - GROW YOUR CASHBACK EARNINGS BY SIMPLY USING YOUR CARD.

Gardholder Account Summary						
Trans Date	Post Date	MCC Code	Reference Number	Description	Amount	
03/14/18	03/15/18	8111	24055238074206022596450	KNOX MC LAUGHLIN GORNALL 814-459-2800 PA	\$3,412.50	legal
03/21/18	03/22/18	7523	24473018080900012321919	ERIE PARKING AUTHORITY ERIE PA	\$3.00	travel

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT 0150 0208

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830 - 0042

Account Number
6829

Check box to indicate name/address change on back of this coupon

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
04/09/18	\$3,761.62	\$3761.62	05/04/18

AMOUNT OF PAYMENT ENCLOSED

\$

ERIE COUNTY GAMING
PERRY N WOOD
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672

e-Statement

MAKE CHECK PAYABLE TO:
VISA
PO BOX 4512
CAROL STREAM IL 60197-4512



ERIEBANK

ERIE COUNTY GAMING
PERRY N WOOD

Account Number: #### ## 6829

Closing Date: 04/09/18

Credit Limit: \$25,000.00 Available Credit: \$21,238.00



Cardholder Account Summary Continued

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount
03/23/18	03/25/18	7523	24473018082900012520245	ERIE PARKING AUTHORITY ERIE PA	\$5.25
03/24/18	03/25/18	4814	24493988083083054523440	AT&T*BILL PAYMENT 800-331-0500 TX	\$340.87
03/30/18	03/30/18	0000	74335268089001156562429	ACH PMT THANK YOU	\$4,851.98 -

travel
phone/IT

17753

Additional Information About Your Account

ScoreCard CashBack Earnings as of 04/08/18					
SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$167.73	\$19.21	\$0.00	\$186.94	05/15/18

Interest Charge Calculation/Plan Level Information						
Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT						
PURCHASES	E	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
FEES/INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 3,761.62

¹ ICM Interest Charge Method: See reverse side of Page 1 for explanation.
² Your Annual Percentage Rate (APR) is the annual interest rate on your account.
(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.





SCORECARD CASHBACK CURRENT BALANCE \$28.94 CASHBACK PAYOUT DATE 05/15/18

Account Summary

Table with 2 columns: Description and Amount. Rows include Billing Cycle (04/09/18), Days In Billing Cycle (29), Previous Balance (\$1,549.66), Purchases (+ 1,151.03), Cash (+ 0.00), Special (+ \$0.00), Credits (- \$500.00), Payments (- \$1,049.66), Other Charges (+ \$0.00), Finance Charges (+ 0.00), and NEW BALANCE (\$1,151.03).

Credit Summary

Table with 2 columns: Description and Amount. Rows include Total Credit Line (\$10,000.00), Available Credit Line (\$8,848.00), Available Cash (\$8,846.00), Amount Over Credit Line (\$0.00), Amount Past Due (\$0.00), and Disputed Amount (\$0.00).

Account Inquiries

Customer Service: (800) 423-7503
Report Lost or Stolen Card: (727) 570-4881

Visit us on the web at:
www.MyCardStatement.com

Please send Billing Inquiries and Correspondence to:
PO BOX 30495 TAMPA, FL 33630-3495

Payment Summary

Table with 2 columns: Description and Amount. Rows include NEW BALANCE (\$1,151.03), MINIMUM PAYMENT (\$24.00), and PAYMENT DUE DATE (05/04/18).

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Important Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT SERVICE, NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT.COM. ENROLL TODAY!

PAY ONLINE OR VIEW YOUR ACCOUNT AT:

PLANT YOUR SCORECARD GARDEN - GROW YOUR CASHBACK EARNINGS BY SIMPLY USING YOUR CARD.

Cardholder Account Summary

Table with 6 columns: Trans Date, Post Date, MCC Code, Reference Number, Description, and Amount. Includes handwritten notes 'data' and 'O.S.' next to the last two rows.

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT 0150 0208

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830 - 0042

Account Number: #### #### #### 8023

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Table with 4 columns: Closing Date (04/09/18), New Balance (\$1,151.03), Total Minimum Payment Due (\$24.00), and Payment Due Date (05/04/18).



ERIE COUNTY GAMING
TAMMI MICHALI
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672

e-Statement

MAKE CHECK PAYABLE TO:
VISA
PO BOX 4512
CAROL STREAM IL 60197-4512



ERIEBANK

ERIE COUNTY GAMING
TAMMI MICHALI

Account Number: ##### 8023
Closing Date: 04/09/18
Credit Limit: \$10,000.00 Available Credit: \$8,848.00



Cardholder Account Summary Continued

Trans Date	Post Date	MCC Code	Reference Number	Description	Amount	
03/19/18	03/20/18	5691	24492158078637968407723	SP * YE OLE SWEET SHOP HTTPSYEOLSW PA	\$45.01	grant receipt
03/20/18	03/21/18	5814	24692168080100741898414	TIM HORTON'S #916332 ERIE PA	\$29.66	grant receipt
03/04/18	03/21/18	6010	1 8480361022000010	TRFR FRAUD TRANSACTION	\$500.00 -	
03/20/18	03/22/18	5411	24445008080500334889464	WEGMANS #075 ERIE PA	\$22.23	grant receipt
03/21/18	03/22/18	5199	24224438081101015257975	KOLDROCK WATER 814-452-0200 PA	\$13.50	O.S.
03/21/18	03/22/18	5411	24226388081400000537960	WAL-MART #3281 HARBORCREEK PA	\$67.79	mtg/O.S.
03/22/18	03/23/18	7399	24692168081100386026502	STAMPS.COM 855-608-2677 CA	\$15.99	postage
03/22/18	03/23/18	5734	24492158081637088266780	WWW.ROBLY.COM HTTSPWWW.ROBL NY	\$153.00	IT/data
03/26/18	03/27/18	5541	24299108085005990832113	COUNTRY FAIR #48 ERIE PA	\$1.99	O.S.
03/28/18	03/30/18	5968	24789308088930302474488	ERIE TIMES NEWS CIRCULATI 814-8701600 PA	\$34.67	Subscr.
03/30/18	03/30/18	0000	74335268089001156562429	ACH PMT THANK YOU	\$1,049.66 -	
04/02/18	04/03/18	5541	24299108092000288652209	COUNTRY FAIR #48 ERIE PA	\$1.99	O.S.
04/02/18	04/03/18	7399	24493988093026943891344	SHRED-IT USA LLC 866-647-4733 IL	\$31.45	O.S.
04/03/18	04/04/18	5300	24445008094400086222564	SAMS CLUB #6675 ERIE PA	\$71.30	grant workshops
04/04/18	04/06/18	5411	24445008095500368914272	WEGMANS #075 ERIE PA	\$53.50	
04/05/18	04/06/18	5999	24231688096837000040074	FAMILY DOLLAR #11810 ERIE PA	\$3.18	press conf.
04/06/18	04/06/18	5942	24692168096100024768211	AMAZON MKTPLACE PMTS AMZN.COM/BILL WA	\$36.98	off equip.

Additional Information About Your Account

ScoreCard CashBack Earnings as of 04/08/18

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	\$25.67	\$3.27	\$0.00	\$28.94	05/15/18

Interest Charge Calculation/Plan Level Information

Plan Description	ICM ¹	Balance Subject to Interest Rate	Periodic Rate	Annual Percentage Rate (APR) ²	Interest Charge	Ending Balance
CURRENT						
PURCHASES	E	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
CASH	F	\$ 0.00	0.7083%	8.50% (V)	\$ 0.00	
FEES/INTEREST CHARGE					\$ 0.00	
TOTAL				0.00%	\$ 0.00	\$ 1,151.03

¹ ICM Interest Charge Method: See reverse side of Page 1 for explanation.

² Your Annual Percentage Rate (APR) is the annual interest rate on your account.

(V) = Variable Rate. If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.





Erie County Gaming Revenue Authority
Minutes of the Board of Directors' Meeting
April 19, 2018

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on April 19, 2018 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair.

ROLL CALL

Mr. Barney, Mr. Bagnoni, Mr. DiPaolo, Mr. Logue, Mr. Paris, Mr. Peters (via phone), Ms. Presta, Mr. Sample, and Ms. Wyrosdick. Mr. Lee, Mr. Wachter, and Mr. Wood are also present.

Both Ms. Presta and Ms. Wyrosdick are present as members of the general public for this meeting.

Mr. Sample: Before the Nomination of Officers, our esteemed counselor would like to review something with us.

Mr. Wachter: I would just like to explain the Roll Call, you'll notice, that two of our members just gave. It had come to our attention after last month's meeting through a conversation with Ms. Presta and Attorney Jay Alberstadt, who represents some of the other county authorities, that when the County Council had increased the number of Board members on our Board here at the Authority, they had done so in a manner that is not compliant with the provisions of the Economic Development Financing Authority Law in order to amend the Articles of Incorporation to properly increase the number of Board members. So, the appointments were not legally effective.

Attorney Alberstadt and I do have a meeting with Attorney Haller from the County next week in order to discuss a universal fix so that this can all be fixed in one fell swoop. Until that time however, I believe that Ms. Wyrosdick and Ms. Presta are serving in an Ex-officio fashion in order to comment on policy matters that are here before the Board; however, we are not going to be able to record their votes. They will not be able to make motions or vote on any items.

Mr. Wood has done a review of all of the votes that have occurred since the County's attempt at an appointment and the outcomes of those votes would not have changed if their votes were not counted. So, the items that passed would have passed with or without their votes. There is no need to take any action to ratify any decisions that were previously taken by this Board.

I wanted to get that on the record and have an explanation for purposes of the minutes and for all the Board members as to where things are. I would anticipate, just so you're aware the process to fix this, in order to amend the Articles of Incorporation to increase or decrease the number of

members of the Board, the Authority here has to initiate the process by adopting a Resolution. Once that Resolution is adopted that contains the language of the proposed amendment to the Articles, that is then to be sent to the County Council. County Council is to adopt or reject such amendment by Resolution or Ordinance. After it has been adopted, the Articles of Amendment is to be created by the County. They shall advertise its intent to file Articles of Amendment with the Secretary of the Commonwealth. That advertisement is to appear at least three days prior to the day that the Articles of Amendment is presented to the Secretary of the Commonwealth. Then, the Secretary of the Commonwealth of the Pennsylvania Department of State is to certify the filing of the Articles of Amendment. At that point then the appointments would be effective.

I am hoping that after we have our meeting next week we'll have a resolution prepared for adoption by the Board in May, presented to County Council shortly thereafter. I would hope that they would take the necessary steps to waive prior readings, adopt whatever ordinance it is that they need to adopt, and then have that presented to the Secretary of the Commonwealth in a time sufficient for the appointments to be effective by the June meeting.

Mr. Logue: Mr. Chair, if I may ask the Solicitor a question. When did the County become aware of this problem?

Mr. Wachter: I am not aware as to when exactly the County became aware of it. I know that about three or four business days after last month's meeting, Ms. Presta reached out to me and said, "I suggest you should talk with Jay Alberstadt." He and I discussed it at that point and he said that he had made the County aware prior to all of this; maybe during the appointment procedures. Nonetheless, I did have a conversation with Marcie Haller about it that week and made her aware that Attorney Alberstadt would be scheduling a meeting and I would be participating in so that we can have a universal fix.

Mr. Logue: Thank you.

Ms. Presta: Mr. Chair, if I may. I became aware of the potential issue on the same date that I contacted Mr. Wachter, probably three or four days after our last meeting. Just in conversation with Attorney Alberstadt who is one of my partners, it came up really as just an incidental side matter; it wasn't the point of our conversation. But I followed up immediately in that regard with both Mr. Wood and Mr. Wachter and that is what ensued thereafter.

In addition, I wanted to thank Mr. Wachter for his explanation on the record and providing the context of my remark that I remain very interested in the matters of the Board and the Authority; I am going to be actively listening today. I will not, as suggested by Mr. Wachter, be moving anything or voting on anything. I will be participating and offering remarks as a member of the general public during that portion of the agenda allocated for such comment, as that's really my appropriate role at this time.

That said, I would urge the Authority to consider when it comes time to that discussion, a new voice on the Executive Committee. It is my understanding that the members in place have done a very good job for a significant period of time and it may be time for a new voice in that regard. But of course, I will not be voting.

Thank you, again, Mr. Wachter.

Mr. Sample: Thank you. Now we will move on to the nomination of officers.

NOMINATION OF OFFICERS

Mr. Paris: Mr. Chairman, if I could, I would like to make a nomination of a slate of officers.

Mr. Logue: I am going to object to that, Mr. Chair. A slate would be prohibited under the by-laws. If I read the by-laws correctly, and you can ask our Solicitor, the by-laws would respectfully have to have a – you, as a Chair, would have had to select a nominating committee to put forward such a slate. The way I read the by-laws in conjunction with the Roberts Rules of Order, that you have to have the individual; we never had a nominating committee submitted by you so therefore, individual nominations should be set forward.

Mr. Wachter: I would recognize Mr. Logue's concern. Our by-laws do not speak to a nominating committee. I do not believe there is any reference to a nominating committee within the by-laws. I do not believe there would be a concern with an appointment with the nomination of a slate.

Mr. Sample: At the last meeting it was recommended that people that were interested in offering a slate, that that would be done at this meeting.

Mr. Paris: I would like to nominate a slate of officers for the Board of ECGRA; I would like to nominate myself, Mike Paris, as Chair; Dale Barney as Vice-Chair; Chuck Peters as Treasurer; and Perry Wood as Secretary.

Mr. Sample: That's a motion. Is there a second?

Mr. Barney: I second.

Mr. Sample: Thank you, Dale. Any discussion?

Mr. DiPaolo: In light of what happened with the two young ladies here who aren't able to participate because of the Articles that need to be amended, would it be possible if we delayed this until such time that they are back on board? Would that be possible? Solicitor?

Mr. Wachter: The by-laws, Mr. DiPaolo, indicate that the Authority shall organize within the first ten days of April of each year. We did waive that at the last meeting. That organization would include the appointment of officers.

Mr. DiPaolo: Under the circumstances, could we waive it again until we have a full Board back?

Mr. Wachter: I believe that if we had the power to waive the ten-day requirement within the by-laws, that same thing would hold true for the appointment of officers. One provision doesn't carry any more weight than another, so that would be a vote. You would need a motion, a second to table that and then it would have to be a majority approval by the Board.

Mr. DiPaolo: Do we take care of Mike's first?

Mr. Wachter: You have a motion and a second, so you do have a motion and a second on the floor. A motion to table that would be something that would need to be disposed of first.

Mr. DiPaolo: I would make a motion that we would table this particular nomination of officers because of the fact of what has occurred with the two new members and that we hold off on doing that until such time that they are back on board. That way, it gives them a chance to vote for whoever they feel that they want to vote for.

Mr. Wachter: Mr. DiPaolo, would that motion include a recommendation that the current slate of officers would continue until such time?

Mr. DiPaolo: Absolutely.

Mr. Sample: We have that motion. Do we have a second?

Mr. Bagnoni: Second.

Mr. Sample: Any discussion of that?

Mr. Wood: So, we are voting on the table motion?

Mr. Sample: This is the motion to table and to extend . . .

Mr. Wachter: . . . to table the nomination of officers until such time as the appointments are legally effective.

Mr. Peters: I want to make sure before I cast my vote that I understand, and it's a little tough being remote. So, the motion is to table the nomination until that period of time when what happens? Somebody rules one way or another on the appointment of . . .

Mr. Wachter: Mr. Peters, the effective nature of the motion is that the current slate of officers would continue until such time as the Articles of Amendment are filed with the Department of State and the appointments of Ms. Wyrosdick and Ms. Presta are legally effective so that they can participate in the voting for officers.

Mr. Peters: I don't have an issue with that. I vote yes.

Mr. Barney: I don't have an issue in waiting, even though I had already seconded the other one. I don't mind everybody being involved.

Motion to table the nomination of officers carries 6 – 1, with Mr. Paris voting in the negative.

Mr. Wachter: The nomination of officers has been tabled until such point as the Articles of Amendment are legally effective.

Mr. DiPaolo: Thank you.

APPROVAL OF THE AGENDA

Mr. Peters: Mr. Chairman, before we move to that, I would just like to explain my situation where I'm at and ask advice from counsel on whether or not we should attempt to rearrange this agenda. First of all, I'd like to apologize to everyone that I can't be there; I'm in Kansas City with a client and I have limited time this morning. However, as the Treasurer, I did want to make sure that you all heard you heard my comments on the recommendation for the budget. I see the agenda in front of us, I don't know how many comments there are from the Chairman or the public or if there are any presentations but I do have limited time; I have about 30 minutes left. I'm willing to roll with this agenda if we're going to keep things moving.

Mr. Sample: There are no presentations and there are no comments. I don't view that 30 minutes as being a problem. If it is, we'll move you ahead. Or should we just amend the agenda and put him next?

Mr. Wachter: Mr. Sample, unless you have significant comments you want to give I believe we'll be at Treasurer's Report in about three minutes.

Mr. Bagnoni makes a motion to approve the agenda. Mr. Barney seconds the motion. Motion carries 7-0.

APPROVAL OF MINUTES – March 2018

Mr. Bagnoni makes a motion to approve the minutes as presented. Mr. DiPaolo seconds the motion. Motion carries 7-0.

DIRECTOR'S COMMENTS

There are no comments at this time.

COMMENTS BY THE CHAIR

Mr. Sample: I would like to apologize for not being prepared but I didn't think I would be here at this point.

PUBLIC COMMENT

Ms. Wyrosdick: I wanted to echo the comments made earlier by Ms. Presta. I too am very excited to be part of this Board and I look forward to hopefully a positive resolution of this issue. I think I can add a lot of value to the discussion and the direction of ECGRA. With that, I do thank you for tabling the item of the election of officers because I too would support some fresh new faces on the Executive Board.

I just wanted to make that known. Hopefully, as we go through the agenda and as we talk about some of the items that are on the agenda, if you would allow me just to provide some comment during that, I would appreciate that.

Mr. Wachter: If I may just comment on that. While I appreciate the efforts that are being made to ensure participation as a member of the public only, I do believe, given the intent of the County and the intent of this Board to do everything to assist in facilitating your appointments that you would have

the same ability to comment as an ex-officio member would on items before this Board. I think that is an allowance that this Board would make.

Mr. Sample: I would just like to say that I don't think that the County could have picked two better people than you and we are in full support of amending that; at least I am.

PRESENTATIONS

No presentations.

COMMITTEE REPORTS

a. Treasurer's Report – Mr. Peters: I am not sure if all of you have this up on your iPads or if it's up on the screen or not. The first part of this I would like to move through pretty quickly. You should have your March Balance Sheet; nothing unusual to report. It's consistent with where we've been going throughout the year. Profit & Loss – of course we're reporting on the last period of our fiscal year and as such, you see in essence our total annual revenue from a fiscal perspective and how that flows down through. You see next the Statement of Cash Flows. You all have this in front of you I presume?

Mr. Paris: Yes, we do.

Mr. Peters: So, the Statement of Cash Flows; where we start our cash position and where we end. Finally, the Schedule of Grant Reserves. Again, this document, for new members, shows where we have committed dollars because often it looks like we have more money than we have because we have made commitments to folks that have not completely drawn down on their grants. That's a really nice report to have to see where we are at with those commitments.

Then you see the Check Detail; where we wrote checks. And with that, I will take any questions of where we are at as of the end of March.

If there aren't any questions, ideally, we could take action on the report and then I'd like to talk about the budget after we get through March.

Mr. Wachter: Mr. Sample has stepped out for a point of personal privilege. Is our Vice-Chair able to take a motion on the approval of the Treasurer's Report?

Mr. Paris: Would anybody like to make a motion to approve Chuck's report?

Mr. Bagnoni makes a motion to approve the Treasurer's Report. Mr. Barney seconds the motion. Motion carries 6 – 0 (Mr. Sample is absent for the vote).

Mr. Peters: Thank you. The next thing I would like to talk about is the budget. Last month we went through the budget; unfortunately, I don't have it in front of me – I assume you all do. I wasn't able to get to it on the SharePoint so I apologize. There's really one change that I need to address from what you saw last month and that is that I received an email from Attorney Wachter reminding me, as we were discussing cost of living increases, that our Executive Director is under a contract. That contract does have provisions for annual increases.

We have created a budget that shows that annual increase. I'm not sure if I missed it on the SharePoint or if you all have it in front of you; if anyone there can help me out in letting me know if you have it.

Mr. Paris: Chuck, it's in the Resolution area; Number 6 and Number 7.

Mr. Peters: I got it.

Mr. Wachter: There are two resolutions so Exhibit A is Draft Budget A and then there is Exhibit B, which is Draft Budget B, which reflects the increase.

Mr. Peters: Right. I got it. I was looking under my report for that. So, in essence Resolution Budget A is without that increase which, I don't know if you want to comment on that Tim as to how that would affect the contract that we have with Perry. But the second one includes that increase.

Mr. Wachter: I don't have Mr. Wood's contract in front of me right now, but I do believe that there is a minimum CPIU increase that is guaranteed, not to exceed a certain percentage unless the . . . I think the contract says that there is a minimum CPIU increase not to exceed 3% unless the Board would vote to do so. Mr. Wood, is that fair?

Mr. Wood: Yes.

Mr. Wachter: Mr. Wood says that is a fair representation of the contractual provision.

Mr. Peters: So, when it comes time to take a vote on this budget, my recommendation to the Board would be that we approve Budget version B. Certainly, if it pleases the Board to ratchet that down to the CPIU increase, whatever that was, we can calculate that and include that. But I would like us to take action on this so that we can move forward. I'm certainly willing to take any questions about that.

Mr. Wachter: Mr. Peters, the CPIU for the period of 2017 was 2.1%.

Mr. Peters: So, it might make sense and certainly we can pass it as A with no increase which would put us out of compliance with our contract with the Executive Director, we could pass Budget B with the 3% increase which would put us above the COLA, or I suspect that we could pass a Budget B with a 2.1% increase instead of 3%. Beyond that, the budget is largely the same. I don't know if there are any other questions.

Mr. Sample: Point of clarification – the 3% is attributed to all three employees, is it not?

Mr. Peters: Yes.

Mr. DiPaolo: Mr. Chairman, I would renew my motion to table the raise only with the fact again, until we determine what we are doing with the two girls, the two young ladies I should say, in regards to waiting for them to come back on board so we can look at this again and basically go from there with it. Only because the fact that hopefully, within a short period of time, they will be back on board with us. So, that's why I feel that maybe we should wait on that particular item until such time as they're back on.

Mr. Sample: Technically, that's under new business. We're just discussing now. There won't be a vote at this point.

Mr. DiPaolo: Okay.

Mr. Sample: My feeling is that if we are contractually obligated, I don't want to end up being out of compliance.

Mr. DiPaolo: I'm sure if in fact we, as a group, decide that's what we want to do, then we would just take a vote on it and that would be the end of it. But that's my concern.

Mr. Wachter: We are not at a voting point yet but I will just add a few comments from a policy perspective. If that is the way that you would like to go, we would need another, what we've determined to be a continuing resolution to allow for continued spending, or you could adopt Budget version B which has the 3% in it with the caveat that you are not authorizing such expenditure until such time as the appointments are effective. That way, we don't have to continue with this continuing resolution; we can have a budget in place that would have the allowance of the expenditure, but you would not authorize such expenditure until the appointments would be effective.

Mr. Logue: I don't know. I think you're putting too many sprockets into the wheel here. I think that if we are just going to do this or we wait until . . .

Mr. Peters: I'm sorry. Whoever is speaking, I can't hear you.

Mr. Logue: I'm sorry Chuck. It's Tony. I think we should wait on that. I think that what you're proposing, Tim, just kind of compludes everything. I think we should just kind of hold off until we make some kind of decision with respect to the two other appointees.

Mr. Sample: Again, it's just discussion at this point.

Mr. Wachter: We'll deal with that under New Business, but I wanted to put that out there for consideration.

Mr. DiPaolo: That's fine. Thank you.

Mr. Peters: I have one other thing to report and that is Resolution Number 3. Last month I had spoke of a credit card policy which I was also hoping that we would take action on. I'm curious if the intent today is to table everything today until the new Board members are part of the group, we could probably save ourselves a lot of time by just doing that. It seems unusual to me that we would table certain of these waiting for the potential of the two new directors but move forward with others.

I had three items; I appreciate everyone passing the report but we also have the credit card policy, the budget, and then there were Summer Jobs and other requests for funding. So, I'm just curious that if that's the direction we're headed with this meeting, maybe we can just speed it up.

Mr. Sample: I, for one, would encourage us going with Draft Budget B and just moving on even if we adjust it to the COLA. Again, that's something that we're going to be voting on and if we want Mr. Peter's input, we're going to need to move forward so that he can be here for the New Business. Mr. Peters, have you completed your report?

Mr. Peters: I have nothing further unless there are questions about the credit card policy.

Mr. Wachter: I believe we do have a question.

Mr. DiPaolo: In regards to that, I don't want to beat a dead horse but I think the new members should be a part of that too – whether or not we adopt a policy for a credit card being used. I didn't get any information on it. I called Tammi and explained that for whatever reason my computer I couldn't get it. So, I have no idea what we're talking about as far as the credit card to begin with. Not just because I'm not aware what is going on with it, but I think we ought to wait and address that when we address everything else with the new members. That's my opinion.

Mr. Sample: If we do accept a credit card policy, that could be amended later, could it not?

Mr. Wachter: You could change it at the will of the Board.

- b. Regional Assets Committee: Mr. Wood: There is nothing to report.
- c. Strategic Planning Committee: Mr. Paris: There is nothing to report.
- d. Update from County Council: Dr. Foust is not present.
- e. Update from County Executive's Office: Mr. Lee: Thank you Mr. Chairman. Good morning. I just want to give an update on the Summer Jobs Program. I know that we have a resolution on hand but I am going to speak about some of the highlights and where we're headed and then answer any questions.

Back in 2014, the Dahlkemper administration along with ECGRA and the Erie Community Foundation worked together to come up with a program to really be proactive as opposed to reactive as it pertains to our youth and to help them with job training and workforce development. We came up with the Summer Jobs & More Program. This is a program to date where I have seen over 600 students complete the program, we've invested \$1.2M collectively into this program, and it is very positive for our young men and women.

It is a County program; currently, we have about 70% coming from within the City of Erie and 30% coming from outside the City of Erie. It did fall a little bit last year but we are working with GECAC, who is the administrator for the program, to share with him the importance of getting a better balance. The ultimate goal is 50/50; 50% inside the City of Erie and 50% outside the City of Erie. They have been given their marching orders and they will proceed to work on that particular mix.

In saying that, the breakdown for the funding of that program is \$150,000 from Erie County, \$150,000 from ECGRA, and then \$60,000 from the Erie Community Foundation. We were able to obtain funding from Gannon University, Erie Insurance, and National Fuel.

This year, the numbers that we are targeting is a total of 175 students for the entire program. We are adding and expanding the interviewing process. I feel that it is very

important to keep this program as real life as possible so we will have students being interviewed for the program.

The interviewing session is mainly a coaching session to share with the young men and women to help them develop their interviewing skills. Again, we're not expecting to weed anyone out, but we really want to make this of value to these young men and women to put them in real life situation and give them feedback as far as improving what they need to do.

The program criteria is you must reside in Erie County, the age group is 16 – 21, and then there are some federal guidelines as far as income restrictions that go along with the program. We will be expanding our service project and we will be teaming up with ServErie on their initiative because we feel it is very important that the students learn to give back and to pay it forward. We're very excited about that aspect of the program.

If there are any questions or any types of concerns, I would be more than happy to address them at this time.

Mr. Logue: It's not a question more as it is a concern. Last time we spoke on this, and you know I'm very big on this project, but if the community college comes to fruition here in our county and when we come to revisit funding, I want some type of or have the Authority to create some type of endowment for students that do well during the summer program or we have something built in to provide some type of . . . As a community college, I understand that the tuition base might be very low but I want some type of, I guess the correct word would be I guess I would consider it a reward or award, that if they do well in the summer program that we're going to show them that we'll continue with them. Seeing that we're putting some additional items on their backs, so to speak, that we do have something to offer them. This could be years down the road.

Mr. Wood: Like a scholarship.

Mr. Logue: A scholarship. However we could do it, I think that would be something that could help. Understanding, I don't even know what the status is here of the community college in Erie County anymore; if that's going to be coming or not.

Mr. Lee: Very good point, Mr. Logue. I can give an update on the community college. Are there any other questions about the Summer Jobs Program? Again, we look forward to continuing on with our partnership with ECGRA and we're excited about going into our fifth year.

Community college update – where we left off is the County submitted the supplemental information down to Harrisburg. It was a pretty extensive response; the State Board of Education provided five pages of questions. Our response to that amounted to 31 pages in response. So, the State Board of Education has the information, the Special Review Committee has the information, they are working in conjunction with the State Department of Education to provide us the findings and recommendations dealing with the community college.

We have been told that in their May meeting coming up, the State Board of Education is going to give an update as far as all of the information that they have collected. The Special Review Committee is going to go back and analyze this information and they are planning to have a recommendation to the full Board the second week of July (because they meet every other month). It is our hope that by the middle of July we will know one way or the other whether the community college has been approved for Erie County.

Mr. Logue: Thank you.

Mr. Sample: Unless there is an objection, I would like to move to New Business so we can have the full Board present to go over the resolutions.

NEW BUSINESS

- a. Resolution Number 9, 2018 – Resolution to adopt the funding for the Summer Jobs & More Program.

Mr. Barney makes a motion to adopt this resolution. Mr. Paris seconds the motion. Motion carries 7-0.

- b. Resolution Number 10, 2018 – Resolution to accept the credit card policy.

Mr. Paris makes a motion to accept the credit card policy. Mr. Barney seconds the motion.

Mr. DiPaolo: I would like to bring up again, Mr. Chairman, that basically I think we ought to table this until such time that the two Board members are on board. As I have said before, I have no idea why we are even doing this.

Mr. Peters: If I could interrupt for just a moment, Mr. DiPaolo. The reason for doing this is the County Controller suggested it. We already have a credit card, we already use the credit card, this policy indicates that there are rules and regulations surrounding when that card can be used. Primarily suggesting that staff can't use the credit card for personal reasons and that it's got to be work related and documented. While I absolutely respect the fact that we want to include our two new potential directors, this is a practical matter. The credit cards exists, the organization uses the credit card, I would highly recommend that we take action on this.

Mr. Sample: And again, this could be amended at any time.

Mr. DiPaolo: Let me ask you this, Chuck. If you know, was there an audit done by the County Controller that says this and that's why this was brought up? Do you know why, all of a sudden, the County Controller came in and . . .

Mr. Peters: She asked me if we have a credit card policy and I said, "No, but I'll bring it up" which I did last month. It's a best-practice to have one. But no, there was no audit done and she didn't have any concern or suggest that we shouldn't have a credit card. She suggested that it is a good idea to have a credit card policy. So, this is not a result of some issue. This is simply an administrative action to document something that is really a practical matter and that I'm confident that our staff understands already. At the same time, I think it's a good recommendation and I see absolutely no harm in moving forward with it.

Mr. DiPaolo: Thank you.

Mr. Logue: Mr. Chair, if I may. I have a couple of comments that I can incorporate with what Mr. DiPaolo stated; one of my arguments. I had the opportunity to read the credit card policy with the Solicitor. His opinion and mine differ a bit but the language in there is a bit troublesome. The language in there, and God-forbid this would happen, that we basically

would take action to more-or-less sue the individual to return the funds. I would look at it if someone was stealing like that, they should be prosecuted criminally. I think that would give them somehow some leeway to say, "Hey, I signed this contract. That's more of a civil action. You can't bring me into criminal court."

Secondly, if I read this correctly, the monies would be withheld from their paycheck to cover whatever expense might be there. I think that runs afoul with the Pennsylvania Department of Labor, their Wage and Hour Division. What I request we do is, we do table this so we can have somebody, and Tim said that the auditors suggested this language, that if we could have one of the auditors come and explain this to us as a Board or to me individually, why that language is there and why it doesn't run afoul to Pennsylvania Department of Labor and Industry, I'd be happy then.

That's what I'm asking is that be tabled until that time.

Mr. Sample: Again, anything can be amended. We have a motion and a second, we've had discussion. I'm assuming we take a vote?

Mr. Logue: I think we vote on the table.

Mr. Sample: Or do we vote on the table?

Mr. Paris: We would need a motion and a second on that.

Mr. Wachter: Mr. DiPaolo, are you making a motion to table?

Mr. DiPaolo: Yes, I would like to make a motion to table this until we can get some more information, like Tony said, from the auditors plus with the new directors being on board.

Mr. Logue: I second that.

Mr. Sample: Let's have a roll call vote on the tabling.

Motion fails 3-4, with Mr. Paris, Mr. Peters, Mr. Barney, and Mr. Sample voting in the negative.

Mr. Sample: We have a motion and a second to approve the resolution. Let's have a roll call, please.

Motion carries 5-2, with Mr. Logue and Mr. DiPaolo voting in the negative.

- c. Resolution Number 11, 2018 – Resolution to approve the 2018-19 Budget. I guess we need some clarification as to whether we are going with Budget A or Budget B.

Mr. Wachter: It depends on whoever makes the motion.

Mr. Paris: I make the motion that we accept Resolution Number 11, 2018, Budget B.

Mr. Barney: I second that.

Motion carries 5-2, with Mr. Logue and Mr. DiPaolo voting in the negative.

Mr. Sample: Now we will go back to the Report of the Executive Director. Chuck, I appreciate you hanging in there with us and I appreciate everyone for being on board.

Mr. Peters: I appreciate your understanding of the fact that I couldn't be there in person and I thank my colleagues for their patience with the technology.

REPORT OF THE EXECUTIVE DIRECTOR

Mr. Wood: I am going to be brief. The full report is in the Executive Director's download section of SharePoint. The staff has reviewed the Summer Jobs Program with the County and the other partners and we're making a recommendation that we continue, so we appreciate you passing Resolution Number 9. The credit card policy, as mentioned, has been reviewed with our auditors, it was a template provided to us by our auditors. The ideal place to receive a credit card policy is from the auditors seeing as they are the ones to review those policies as part of their audit every year. We appreciate you passing the budget.

The next thing is that we are going to request that you open up Mission-Related Investments. This would be the third round of MRI's. This is known as Impact Investing. The first round was in 2015, the second round was in 2017. It took us some time to tweak it between the two but we are ready to open up the third round.

Instead of giving you the whole presentation, I'm going to let you look at it in your leisure on the SharePoint site. In essence, I have information on here particularly for the new Board members on what is impact investing, what does the ECGRA strategy look like in impact investing (this was all passed back in 2015), what does the timeline look like, and then some practical questions that I had anticipated. Those questions are, what was loaned?, To whom was it loaned?, and what has been paid back? Finally, what was the impact of those funds? And what is the flow of the next steps?

I talk a little bit in here about how the impact investing is tied to the community development tradition, stemming from the CRA Act and how early on in the United States philanthropy partnering with government was the bridge to get this to the point where folks that were in grant-making positions or that were in philanthropic positions realized that you just couldn't get everything done; you needed to fine-tune the community with grant funds and it often made sense to make impact investments instead.

Then I go on to talk about the impact investment strategies; the four areas. First of all, there needs to be a targeted impact, that there's financial risk and return associated with it, that there is a geography element to it, and finally, what is the level of engagement with ECGRA in this circumstance?

A little bit about targeted investment; you can see here how it's related to the Strategic Plan of ECGRA as well as the things that we track during our impact. This chart is a great illustrative example of the different levels of funding that we have participated in; not necessarily asset classes, but when it comes to where companies are at in the formation investment process.

A little bit about financial risk and return. This chart was created by the FB Heron Foundation and I think is very helpful in explaining the difference between a market-rate investment that a bank might make for example or a mutual fund versus what we're doing here at ECGRA. If you look here in the center, where the guarantees are, that is kind of the fulcrum of display; everything to the right is market-rate, everything to the left is what would be a local government or economic development in the impact investment which is known as the below-market rate. Those are the different vehicles listed there; cash investments, taking senior loan position, some type of subordinate loan position or some type of quasi-equity position.

But there are other types of risk to talk about as well. There is, of course, financial risk, but when you make a mission-related investment, there is also reputational risk to keep in

mind. But I would say that it is balanced with opportunity risk; what will happen if we don't make the investment?

And finally, geography. We are able to negotiate with everyone that we have had a mission-related investment with to target these funds to Erie County in a way that has been satisfactory to the Board both legally and from a programmatic standpoint.

Level of engagement – ECGRA's level of engagement is kind of an interesting discussion because we do not have an asset manager on staff to analyze these. We do it based upon our impact investment policy, we do it based upon past practice of the organizations that we are investing with. As a result, we look at a series of things that are in what we call the prequalification packet, which you have a printed copy in front of you for that.

A little about asset allocation. Our impact investment statement calls for three different asset classes – cash, fixed income, and alternative investments. Normally you would have a very small percentage of alternative investment and much larger in fixed income. However, as an economic development authority, we exercise the inverse of that. Most of what we do is in fixed income still, but there is a higher significant amount in alternative investment. You'll see that with seed-funds like Erie Innovation Fund as well as what we recently did with 1855 Capital.

Here's an example of where some of the past investments that we have made fall into the risk as well as the vehicle status of what we have made. You'll see the Enterprise Development Fund is in the subordinated loan position, whereas the Erie Innovation Fund is a quasi-equity grant concept; what Tim calls the Groan (Grant/Loan) Concept, as well as what we've done with CIBA where we are in a senior loan position. 1855 Capital is more toward the grant support/equity position, sometimes the most convertible debt equity.

The impact investing timeline – in 2014, we adopted the impact investing policy, we began to implement it at the end of 2014. The first round of MRI's was awarded in November 2015; it took a substantial amount of time in that first round and we did a lot of reflection as well as data collection between 2015 and the second round in 2017, when we made the second awards. So, we're asking you as a staff, to open up MRI's for the third time this month.

A little bit about anticipating your questions. Some have asked us, "What exactly do we have out on the street?" This chart is a great summary of it. We have awarded a total of \$7.1M in Mission-Related investments to the entities listed; only \$6.175M of it has actually been drawn down. The big difference there is the Penn Venture Partners concept was never negotiated and therefore never closed because Penn Venture Partners Fund #2 never got up and running. However, the other groups that were properly vetted have gone through and there you can see them as a summary.

Another anticipated question – what was paid back? We have a subordinated loan positions with these entities. You can see here that the Enterprise Development Fund is who we've had a relationship with the longest, dating back to late 2010 and 2011. You can see there the interest that has been paid back; they have never missed a payment. They have been in compliance since that original proposal (since the original grant agreement). Now we have the Progress Fund, which is the newest. Bridgeway Capital is the second entity, or CDFI that we came into relationship with and that was the Erie Growth Fund just as a reminder there. Corry Industrial Benefit Association was the first Groan that we did; we're not sure where that project is headed. We had a \$50,000 low-interest groan concept with them. I will come back to this if there are still questions later.

What is the overall impact? The overall impact, back in 2016 when we did our economic impact study, I can tell you that the focus of what happened with small business development financing was significant. In fact, what we found was that there was a 6:1 return on investment; for every dollar that we put into one of these small business loans, there was another six dollars invested or leveraged somehow. That is probably one of the most significant economic impact figures that we have seen. It certainly was for the economic impact report. So, what did that do? It effectively created 573 jobs, and \$2.9 million in tax

revenue as part of an overall impact of \$87.2 million. Just to put it in real numbers, at the time of 2016, we invested \$4.1 million which was leveraged to \$24.2 million.

So, what does it look like for us to go through an MRI process, especially if you haven't been here before? First, there is a prequalification packet that is requested. There is a copy of the prequalification form in front of you. That asks for all the relevant information pertaining to mission and past performance. Then there is a staff review; they are thoroughly vetted at a staff level to make sure that all the information is accurate and all the questions are answered. Then we kick it to a committee of the Board, which is typically every member of the Board; that committee can come up with a recommendation out of discussion with the staff as to whether or not to move forward with an MRI. Then it would go into the form of a Board resolution, we would have discussion on it and vote on it at the Board level.

I'll take any questions at this time. I can talk about past performance, I can talk about other MRI's that we have made, I can talk about what the process is.

Mr. Lee: Thank you, Mr. Wood. The information is very helpful to illustrate the impact that ECGRA has made and hopefully the impact that ECGRA will continue to make. I just have a question. Shaping Tomorrow Grant Program with the Erie Community Foundation; as you are aware, the LOI's for any particular organization that wanted to be a part of it were submitted back in March. The Foundation has allowed the individuals or various organizations to have applications submitted. My question is this, will ECGRA be participating with the Erie Community Foundation in that process?

Mr. Wood: So, separate from impact investing, yes. We have had discussions about continuing the Shaping Tomorrow relationship at the ECGRA level and we have been involved in discussions at the Letter of Intent level. I have interacted with the Vice-President of Community Impact at the Community Foundation level. Of course, it's completely up to the Board but we talked about setting aside \$500,000 for that process. Erie Community Foundation has approximately \$2 million set aside. I planned at the May Board Meeting to brief the Board as to where we are at with that.

Mr. Lee: Great. Thank you.

Mr. Bagnoni: I have a question. How much money did the Ridge Policy Group bring us last month?

Mr. Wood: There is a report in the Director's Report about the activity of the Ridge Policy Group.

Mr. Bagnoni: I'm talking dollars and cents. How much?

Mr. Wood: No grant dollars.

Mr. Bagnoni: That's all I wanted to know.

Mr. Sample: There is a meeting scheduled for next week, correct?

Mr. Wood: Yes. In fact, there is a flyer in your packet on the details of that meeting.

Ms. Wyrosdick: I did have a question, thank you Perry, on some of the individual performances of these. Is there an opportunity, I know that the Enterprise Development Fund there was some challenges with that fund, an opportunity to do a "lessons learned" before going into approving the next round of MRI's? If you want to talk about that, that would be helpful. And the process.

Mr. Wood: So, the question is about the Enterprise Development Fund and the lessons learned from that. I think one of the biggest lessons learned is ECGRA has to be careful to the extent to which we are a participant in the fund. With the Enterprise Development Fund, we are well over half of its value at this point. Tim, I think it was 60% of that fund. Is that what it was approaching?

Mr. Wachter: Yes.

Mr. Wood: That's overexposed. And even though they are the Erie County based CDFI, we certainly felt the pressure of that overexposure once they were at risk of collapsing. That, of course, is what precipitated the renegotiation of their terms. So, I would say that that's probably the biggest lesson I learned in this process. It's difficult to compare these like apples to apples because they all have different sweet spots. The Progress Fund, for example, is focused on retail in rural areas whereas 1855 Capital is looking mostly for technology-based start-up companies, specifically in the pre-seed to seed level. The Erie Growth Fund, Bridgeway Capital, they're more interested in Series A, Series B growth capital financing; more of a working capital type entity.

If you're comparing apples to apples at how many jobs they created for each financing structure really requires us to look at where the gaps are in the financing and determine whether or not they are effectively doing their job in filling those gaps that are in the market place.

Ms. Wyrosdick: I assume they submit progress reports to ECGRA and those are reviewed by the Board members as well?

Mr. Wood: Those quarterly progress reports are available electronically. No, the Board does not review those on a quarterly basis; the staff does.

Mr. Wachter: But they would be available to the Board if requested.

Mr. Wood: If somebody wanted them, absolutely they would be available.

Mr. Sample: To Kathy's point, with the Enterprise Development Fund, we actually turned them down. We went to two meetings with them and had meetings with him and they wanted additional funds. We as a Board did receive some outside pressure to go ahead and fund them. We didn't and then they failed; but they were destined to fail. We were wise to not fund them further. To your point, it is a learning thing but one thing we have learned is that no matter how much outside influence, we still have to make a good decision. Part of it was, and I hated seeing it not work, but the inland port – when we talked to them and asked them what the feelings of the people of Harborcreek were, we were told it really didn't matter because he was going to do it anyway. We thought it was a wise decision to avoid that.

Mr. Wood: Just a couple other things in the Director's Report; we did hold a Renaissance Block workshop and launched that program effectively, as well as Anchor Building, we launched that. Today is the first public announcement of Anchor Building; we have a roundtable discussion about the goals of that program as well as the county cultural heritage plan. And finally, Multi-Municipal Collaboration has launched.

Mr. DiPaolo: In regards to the Renaissance and the Anchor, prior to you presenting that to us, did you know what areas this was going to; what areas you were going to target? The only reason I say this is I saw on TV last week that the West Bayfront was in line for this. If that's true, just that area or could it be anybody?

Mr. Wood: Before we bring a set of guidelines to the Board, we often do a set of focus groups with the potential grant recipients themselves, so we sit down and have a conversation with them.

Mr. DiPaolo: Okay. When does the Board find that out?

Mr. Wood: The Board is part of the process. It starts with the Board. The Board approves the concept whether it be in a planning committee or at the Board level; that's what happened with Renaissance Block. Then it went to a focus group level, and then it went to draft guidelines. Then the Board discussed and approved the draft guidelines.

Mr. DiPaolo: So prior to us voting on these, so I understand, this all comes to the Board so the Board knows exactly where this is going.

Mr. Wachter: Mr. DiPaolo, I think I see where the confusion is here. The guidelines have been approved, there are entities that are expressing interest in applying for the funds. When they apply, it will all come back to the Board for approval. The applications are not yet due, so there is not an approval for the funding for you to look at yet.

Mr. DiPaolo: Okay. But for a specific area, you don't target that?

Mr. Sample: It's county-wide. Anybody that qualifies can apply and then they bring it forward and then we decide.

Mr. DiPaolo: Okay. That's all I wanted to know.

Mr. Wachter: There are just some groups that are more excited than others.

Mr. Sample: And some feel that even a blind squirrel finds a nut once in a while and they'll apply to everything.

Mr. Wood: Are there any other questions? Thank you very much.

SOLICITOR'S REPORT

Mr. Wachter: If I may, I'm going to limit my Solicitor's Report to comments regarding the Knowledge Park lease, to respond to Mr. DiPaolo's question from last month and I would like to do that in executive session. If there are other items you would like to address first . . .

Mr. Wood: Yes, why don't we pass the MRI's first before we go into executive session. Is that okay?

OLD BUSINESS

- a. Knowledge Park Lease – to be discussed in executive session following the remainder of Old Business
- b. Opening of Mission Related Investment (MRI) Prequalification

Mr. Wachter: The only item left is the opening of the MRI Prequalification.

Mr. Sample: Let's go to that. We are looking for a motion to open the Mission Related Investments.

Mr. Paris makes a motion to open this round of MRI's. Mr. DiPaolo seconds the motion. Motion carries 5-1, with Mr. Logue voting in the negative (Mr. Peters had left the meeting prior to the vote).

Mr. Sample: Do we need a motion to go into executive session?

Mr. Wachter: We do not need a motion to go into executive session unless there is an objection. If there is no objection, would the Board permit Ms. Presta and Ms. Wyrosdick to participate in that executive session?

Mr. Sample: Not only permit, but I would encourage that.

Mr. Wachter: As long as that is fine, can we please turn off the recorder and close the door and talk about the lease item?

The Board of Directors enters into an Executive Session. The Board comes out of Executive Session at 10:09 a.m.

Mr. Sample: We are now out of executive session and we are dealing with the Knowledge Park lease.

Mr. Bagnoni makes a motion to extend the Knowledge Park lease for a period of one year. Mr. Paris seconds the motion. Motion carries 6-0.

Mr. Wachter: If I can please ask that the minutes reflect specifically that Mr. Peters was not here during the point of discussion, he was not here during the executive session, and did not participate in the vote.

ANNOUNCEMENTS

Ms. Wyrosdick: I have one other question before we adjourn; I should have asked during the Executive Director's Report, excuse me. Just a request for the Ridge Policy meeting next week, I see that there are a number of focus groups or stakeholder meetings scheduled starting at 1:30 p.m. Would it be appropriate of me as an ex-officio Board member to attend those?

Mr. Wood: Absolutely! Encouraged.

Ms. Wyrosdick: I wasn't clear if I could attend all of those.

Ms. Presta: Mr. Wood, I am clearly missing something because I see the same agendas for Day One and Day Two, but the date of this is when?

Mr. Wood: Those are next Thursday and Friday.

Ms. Presta: Is it on here? So, Day One is Thursday the 26th and Day Two is Friday the 27th?
Thank you.

ADJOURNMENT

Mr. Barney moves to adjourn. Mr. Paris seconds the motion.





E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

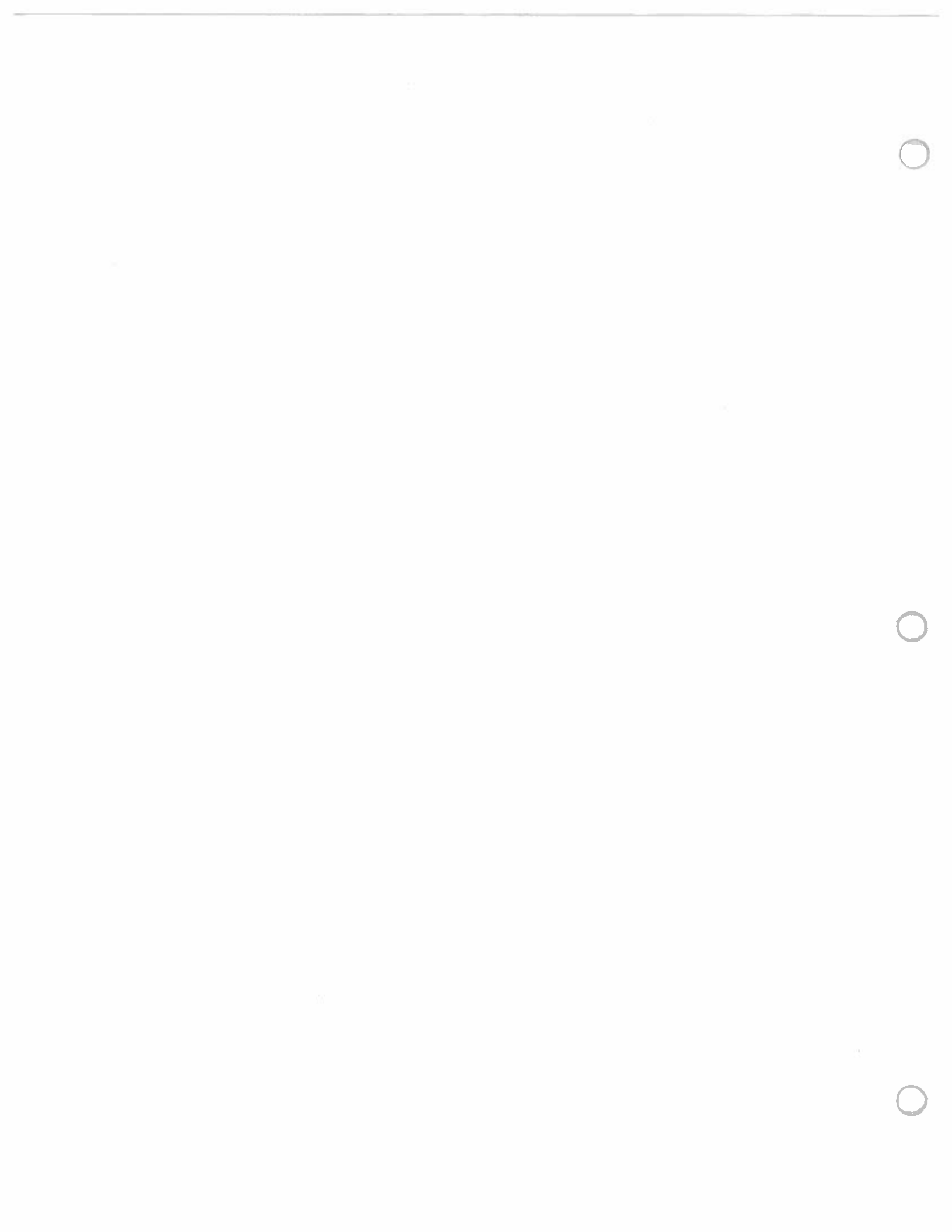
**EXECUTIVE
DIRECTOR'S
REPORT
FOR
MAY 2018**





2018 Renaissance Block Program

<i>Priority</i>	<i>Organization</i>	<i>Representative</i>	<i>Project Title</i>	<i>Amount Requested</i>	<i>Committee Recommendation</i>
YES	1. Academy Neighborhood Association	Robert Hand	Revitalize E28	\$22,500.00	\$ 22,500.00
YES	2. Bayfront East Side Taskforce	Jeremy Bloeser	Historic East Bayfront Renaissance	\$50,000.00	Needs Refined
YES	3. Borough of North East	Patrick Gehrlein	Building Blocks	\$150,000.00	\$ 50,000.00
YES	4. Borough of Union City	Cindy Wells	Renaissance Grant	\$150,000.00	\$ 50,000.00
YES	5. Erie Redevelopment Authority	Scott Henry	City of Erie Scattered Site Renaissance Blocks	\$35,200.00	Needs Refined
YES	6. Our West Bayfront	Anna Frantz	Renaissance OWB	\$150,000.00	\$ 100,000.00
YES	7. Preservation Erie	Melinda Meyer	W. 21st Street Historic District	\$150,000.00	Needs Refined
YES	8. Robbins Blass Neighborhood Watch	Breanna Adams	Robbins Blass Neighborhood Watch Exterior Improvement/Beautification Grant	\$6,000.00	\$ 6,000.00
YES	9. ServErie	Jill Mintsiveris	East Erie Core Neighborhood Renewal	\$120,000.00	Needs Refined
YES	10. Sister of Saint Joseph Neighborhood Network	Gretchen Durney	SSJINN Renaissance Block Grant Program	\$70,000.00	\$ 70,000.00
YES	11. Sisters of Mercy of the Americas, House of Mercy	Michele Schroeck	Home Improvement Grant 2018 Buffalo Rd Corridor Expansion	\$25,000.00	\$ 25,000.00
			Total Requested	\$928,700.00	\$ 323,500.00



Renaissance Block Review Matrix

	Readiness	Match	Stakeholder Buyin	Capacity & Infrastructure	Adherence to Program Goals	Alignment	Status
1 Academy	Excellent	Fair	Excellent	Fair	Excellent	Excellent	Ready
2 BEST	Excellent	Poor	Poor	Excellent	Poor	Good	Needs Refined
3 Northeast Borough	Good	Fair	Good	Excellent	Very Good	Very Good	Ready
4 Union City Borough	Good	Fair	Good	Good	Very Good	Very Good	Ready
5 Erie Redevelopment Authority	Poor	Poor	Poor	Good	Poor	Poor	Needs Refined
6 Our West Bayfront	Very Good	Good	Very Good	Excellent	Excellent	Excellent	Ready
7 Preservation Erie	Good	Poor	Excellent	Poor	Excellent	Excellent	Needs Refined
8 Robbins Blass Neigh Watch	Good	Fair	Good	Fair	Excellent	Excellent	Ready
9 ServErie	Good	Fair	Good	Fair	Poor	Poor	Needs Refined
10 Sisters of St. Joseph	Excellent	Good	Excellent	Very Good	Excellent	Excellent	Ready
11 Sisters of Mercy	Excellent	Excellent	Excellent	Very Good	Excellent	Excellent	Ready

1 Academy

2 BEST

3 Northeast Borough

4 Union City Borough

5 Erie Redevelopment Authority

6 Our West Bayfront

7 Preservation Erie

8 Robbins Blass Neigh Watch

9 ServErie

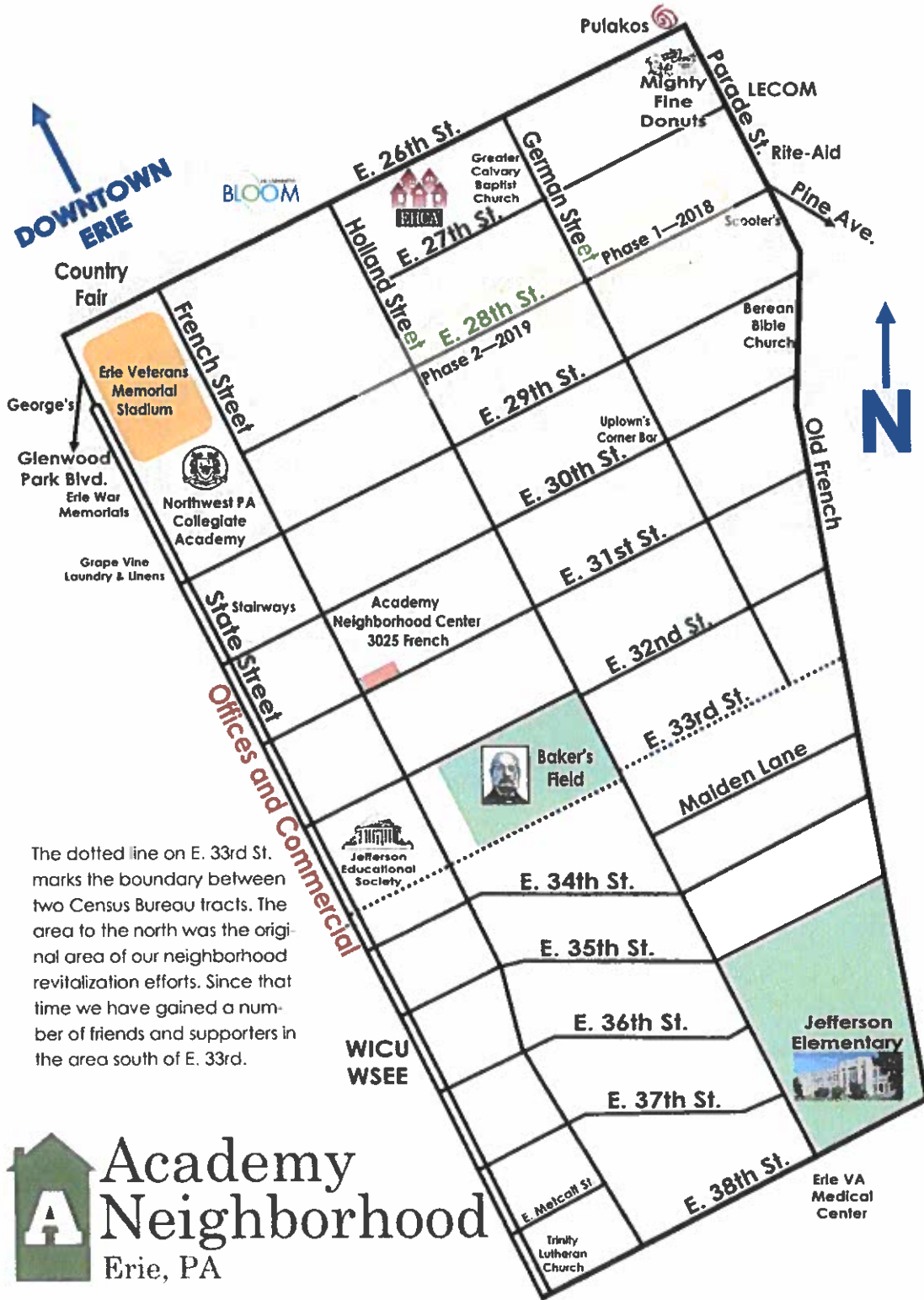
10 Sisters of St. Joseph

11 Sisters of Mercy





**DOWNTOWN
ERIE**



The dotted line on E. 33rd St. marks the boundary between two Census Bureau tracts. The area to the north was the original area of our neighborhood revitalization efforts. Since that time we have gained a number of friends and supporters in the area south of E. 33rd.



**Academy
Neighborhood**
Erie, PA

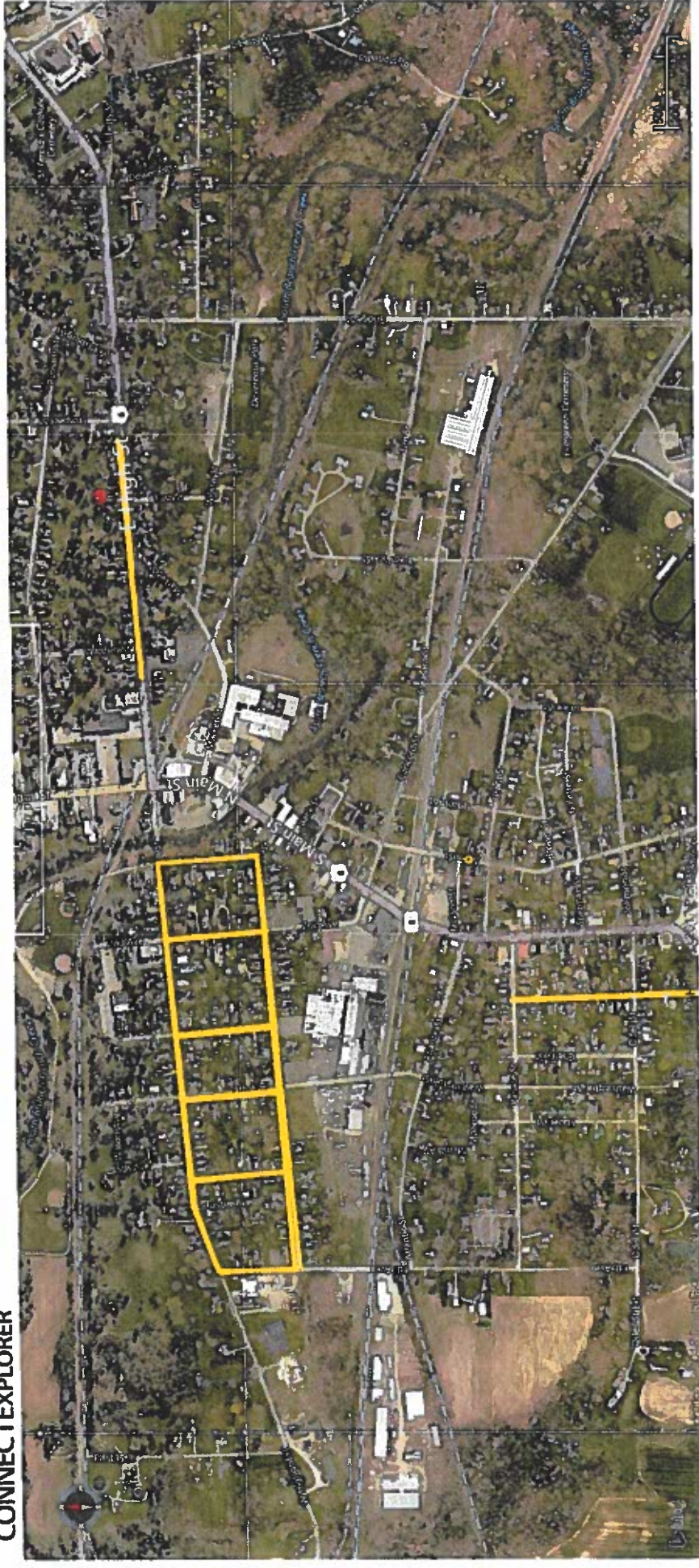




North East Building Blocks Impact Areas

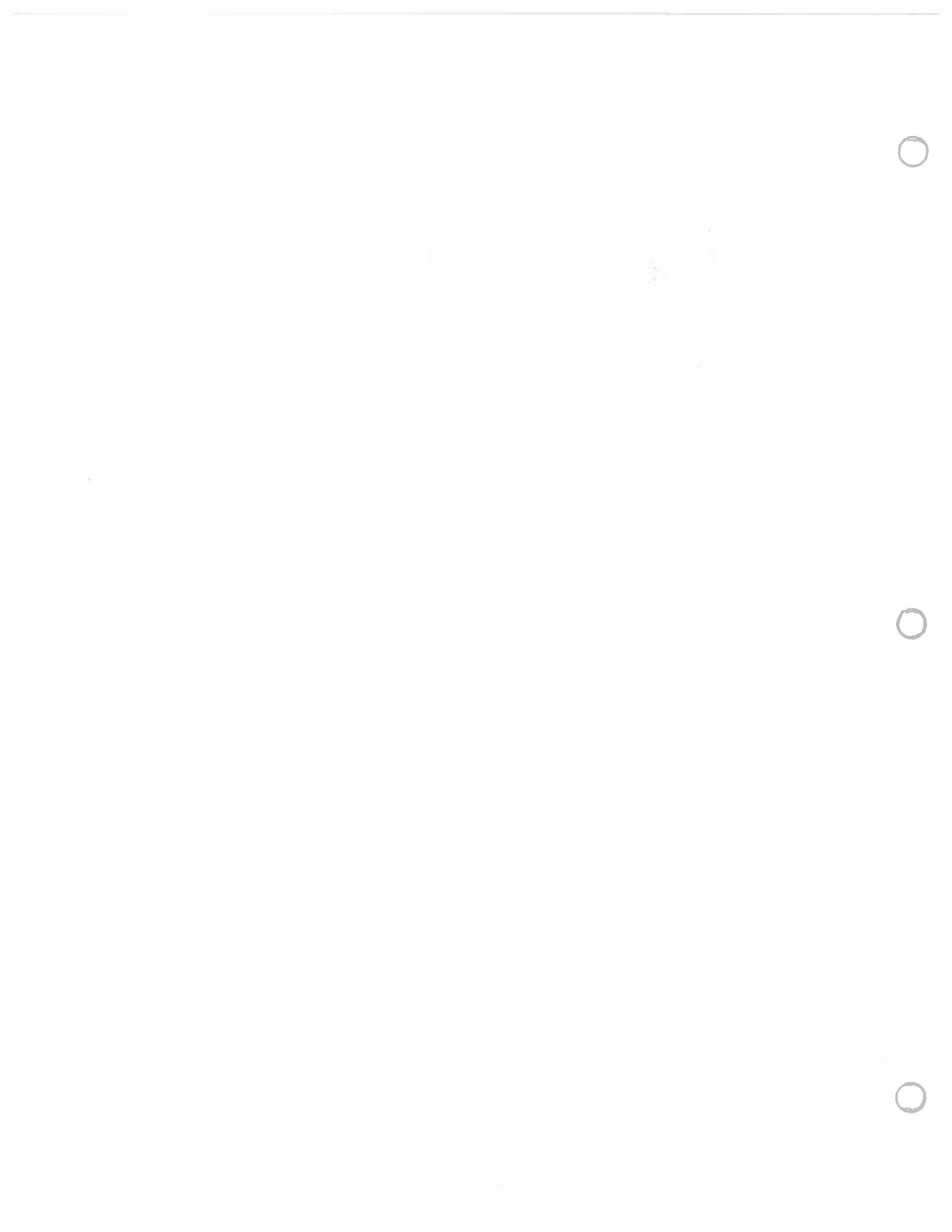






map: Auto (Mosaic) Dates: All 04/13/2017 - 04/24/2017

Target Areas

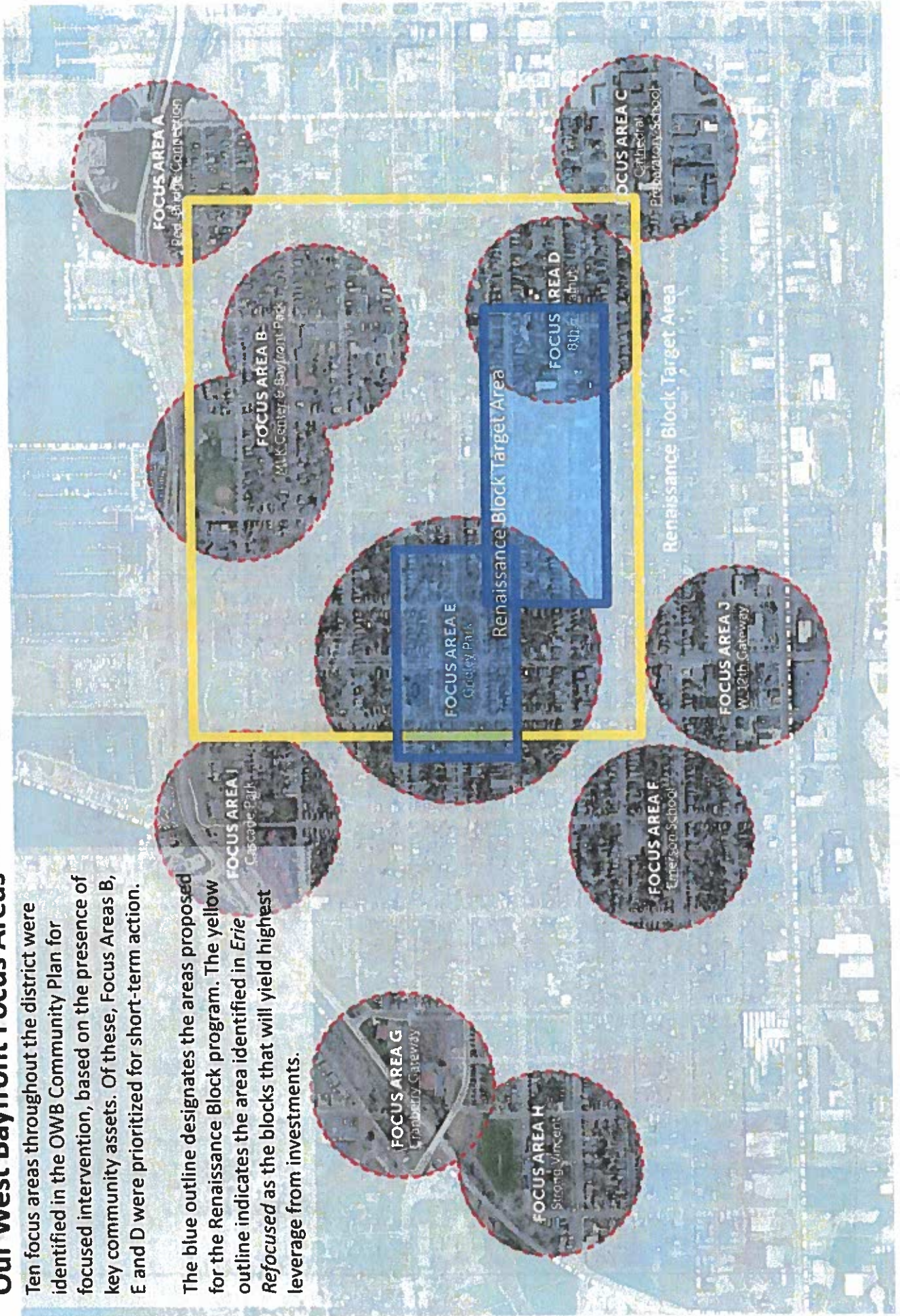




Our West Bayfront Focus Areas

Ten focus areas throughout the district were identified in the OWB Community Plan for focused intervention, based on the presence of key community assets. Of these, Focus Areas B, E and D were prioritized for short-term action.

The blue outline designates the areas proposed for the Renaissance Block program. The yellow outline indicates the area identified in *Erie Refocused* as the blocks that will yield highest leverage from investments.



Housing Conditions by Parcel within Our West Bayfront (2015 czb, LLC Survey)

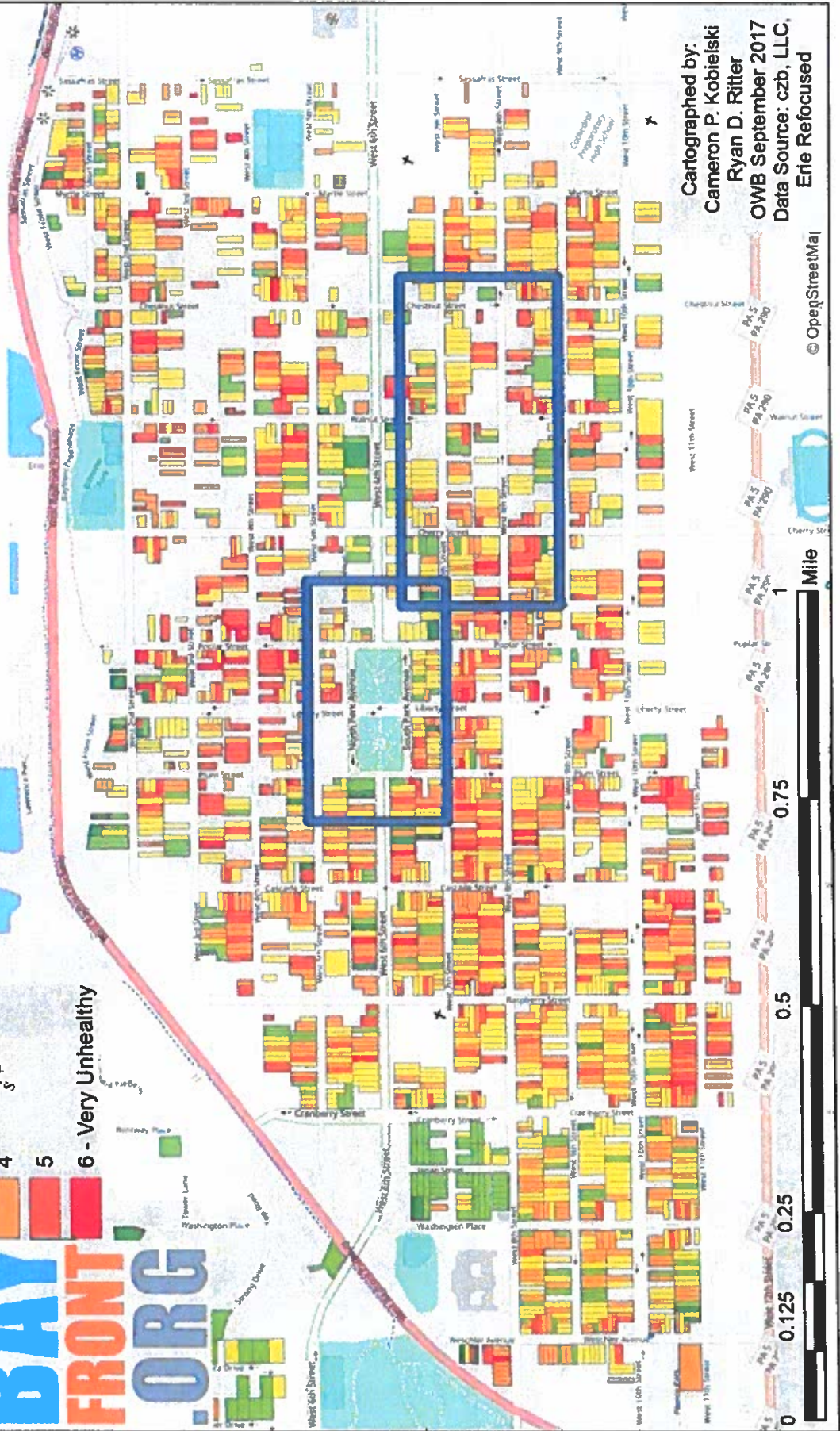
Legend

FSCORE

1 - Very Healthy
2
3
4
5
6 - Very Unhealthy

Map includes a compass rose and various street names like Washington Place, Cranberry Street, and West 10th Street.

As part of the *Erie Refocused* planning process, properties throughout the City of Erie were evaluated to determine their health and marketability. The areas proposed for the Renaissance Block program (outlined in blue) include a mix of healthy properties (in green) as well as many others that rated as 3-4 (in yellow/orange), suggesting that relatively minor investments in these districts will improve the overall marketability of these areas.



Cartographed by:
 Cameron P. Kobielski
 Ryan D. Ritter
 OWB September 2017
 Data Source: czb, LLC,
 Erie Refocused

© OpenStreetMap

1 Mile





W. 21st Historic District Renaissance Block Grant

Target Area Boundary: (Marked with a yellow line.)

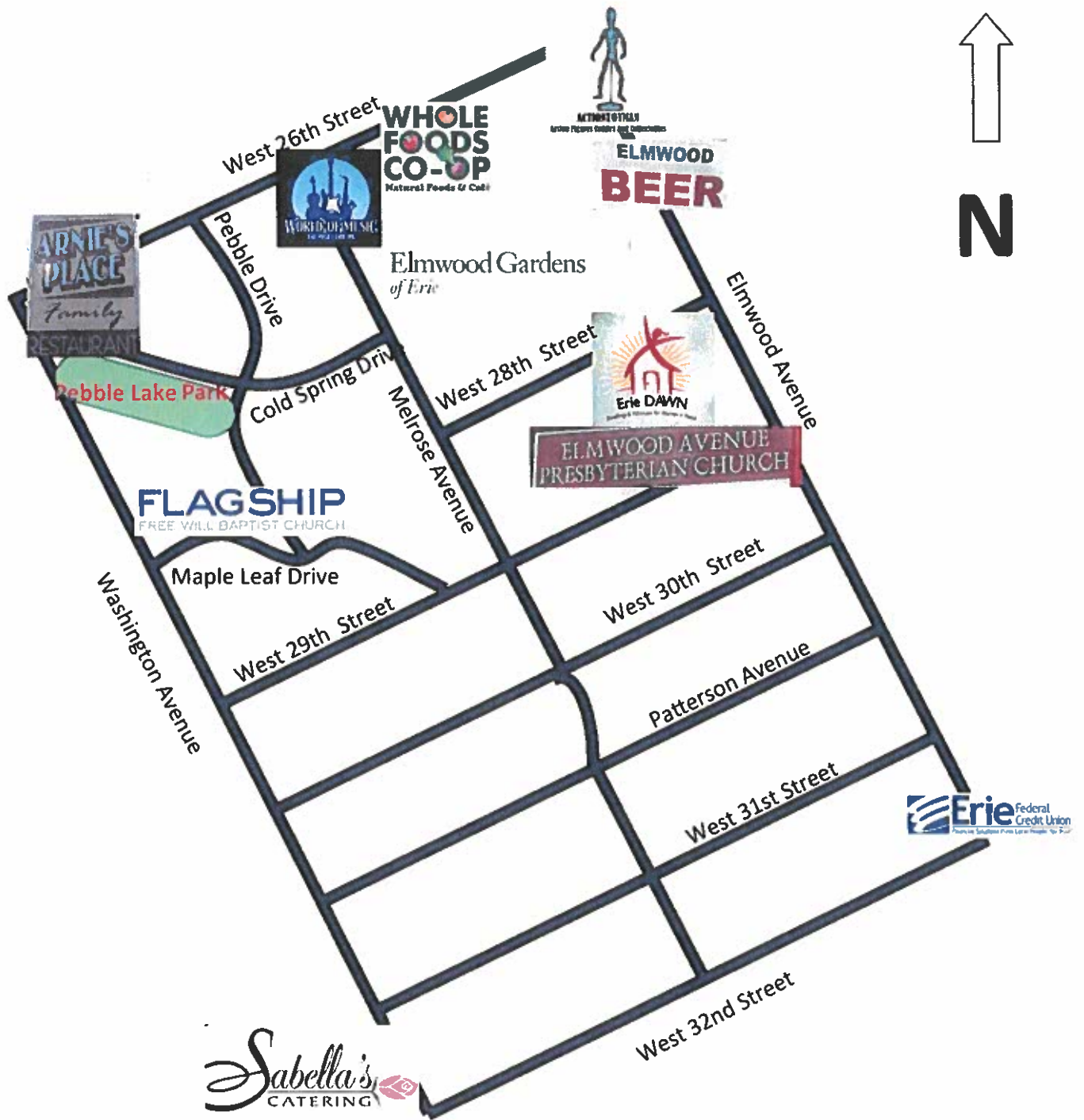
North and south sides of W. 21st Street between Sassafras and Chestnut Streets

North and south sides of W. 22nd Street between Sassafras and Chestnut Streets

East side of Chestnut Street between W. 21st and W. 22nd Streets

West side of Sassafras Street between W. 21st and W. 22nd Streets



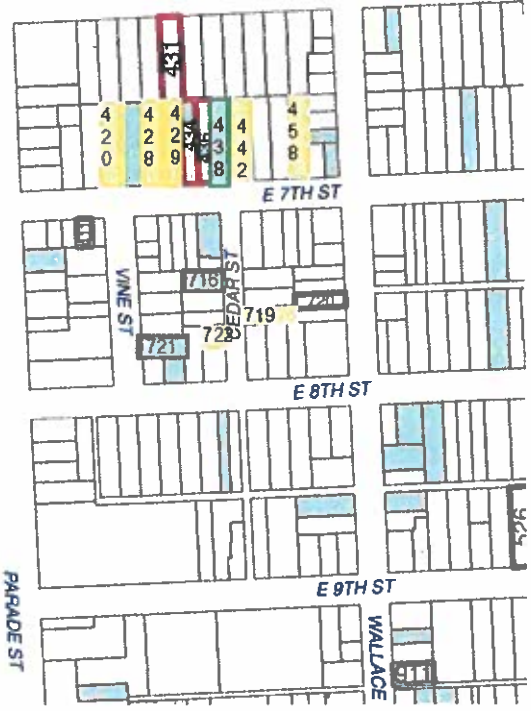
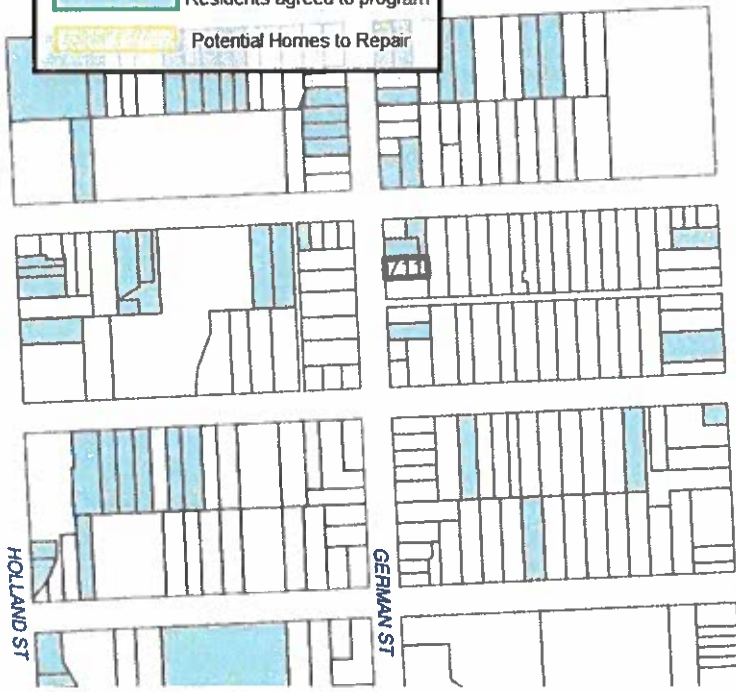


Robbins Blass Neighborhood Watch is comprised of over 400 homes and businesses! We've adopted Pebble Lake Park and maintain gardens, a picnic pavilion and signage throughout the park. For more information about Robbins Blass Neighborhood Watch, please visit www.facebook.com/rbnwerie



Residents agreed to program
 Potential Homes to Repair

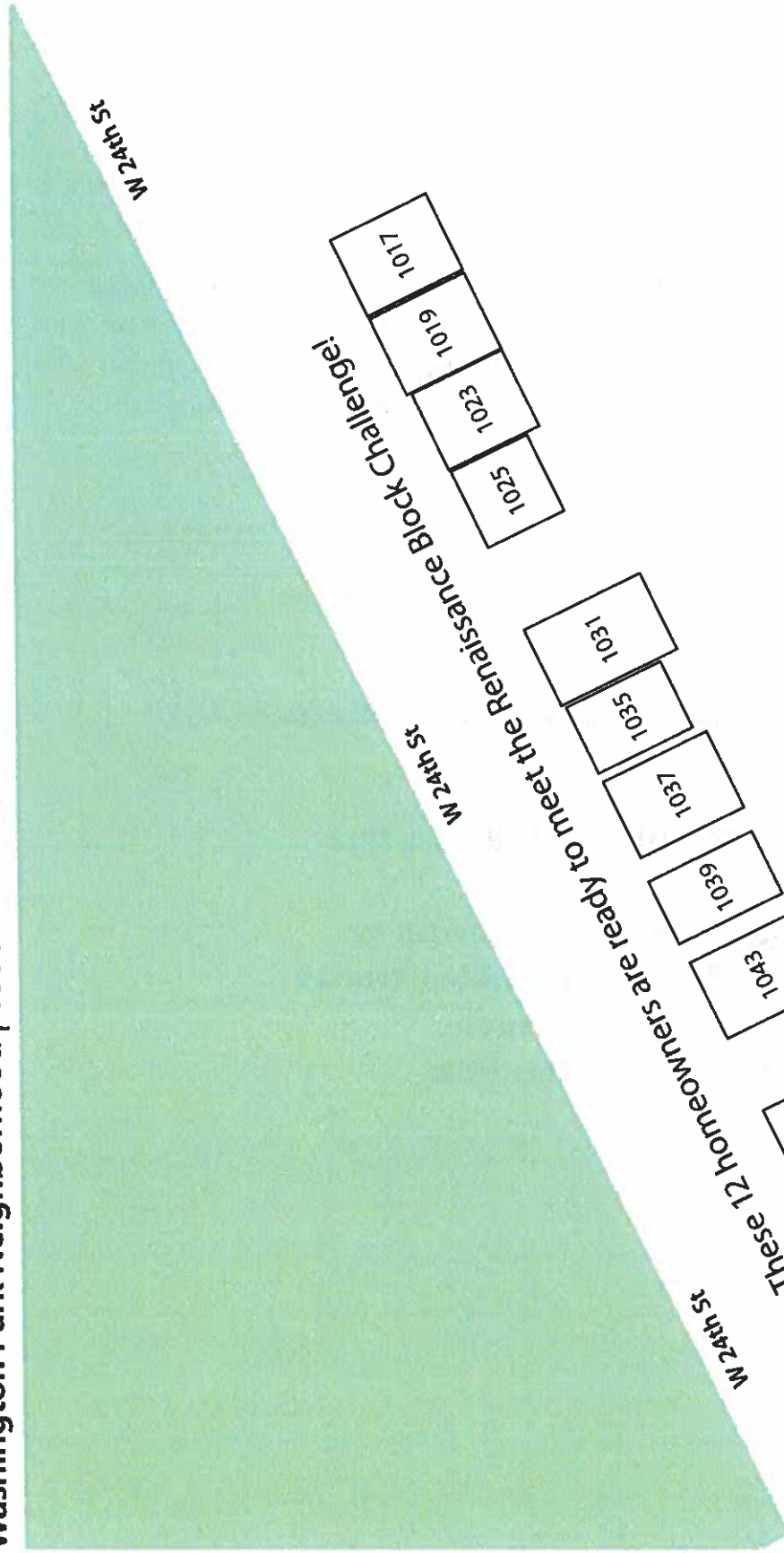
E 6TH ST







Washington Park Neighborhood | 1000 block of West 24th Street



Cranberry St

W 24th St

These 12 homeowners are ready to meet the Renaissance Block Challenge!

W 24th St

W 24th St

Raspberry St

W 25th St



House of Mercy



Legend: Blue - Unfunded Projects in Buffalo Road Cluster
Green - Projects funded by current NAP/SPP tax credits
Red - Unfunded projects







ECGRA: April 15 – May 15, 2018 Activity Report

Meetings and Phone Calls

4/25/2018	ECGRA prep call for various breakout grant meetings
4/26/2018	Meeting with Innovation Zone that included discussion of ECGRA
4/26/2018	Neighborhood Revitalization Grants Information Session
4/26/2018	Innovation & Entrepreneurship Grants Information Session
4/26/2018	Youth Skills/Workforce
4/26/2018	ECGRA Board Debrief and Brownfields Conversation
4/27/2018	Blue Zone Meeting
5/14/2018	Phone call with PA Deputy Secretary Cipriani re: Erie Summer JAM

Email Communication and Other Information Provided

(Other than above)

Entire Month	Updated the google document that lists potential grant opportunities throughout the month (most updated version attached to the report)
5/3/2018	Email to Ed Sitter and Ben Wilson on YouthBuild Follow-Up from grants information session
5/3/2018	Email to Nyima Porter on Food Dessert Grants Available
5/3/2018	Email to Kristina Huber on Pre-K Scholarships
5/3/2018	Follow-up to breakout meetings email sent with all grant documents attached
Entire Month	Helped secure Millcreek Education Foundation Pre-K EITC
5/7/2018	Email to Kathy Wyrosdick regarding the Choice Neighborhood Planning Grant

Research and Preparation

4/16/2018	Internal RPG meeting to discuss ECGRA breakout meetings
Entire Month	Spent significant time finding grant opportunities and creating documents for breakout meetings

Potential Grant Opportunities Discussed and Provided

Attached are the documents with all of the grant opportunities we provided this month.

Below is a document that we provided to the breakout meetings about successful grant applications.



DEVELOPING ERIE COUNTY'S RESOURCES

RIDGE POLICY GROUP TEAM

FEDERAL TEAM	STATE & LOCAL TEAM
MARK HOLMAN	MARK CAMPBELL
BECKY WOLFKIEL	BRITTE EARP

DAY 1: THURSDAY, APRIL 26TH

Ridge Policy Group Task Force Briefings & Listening Sessions

1:30-2:15pm	Entrepreneurship & Innovation
2:30-3:15pm	Neighborhood Revitalization
3:30-4:15pm	Summer Jobs & Youth skills development
4:30-5:15pm	ECGRA Board Briefing on Transportation & Brownfields

DAY 2: FRIDAY, APRIL 27TH

Ridge Policy Group Briefing with Blue Zones

9:30-10:30am	Steering Committee: resource development discussion
--------------	---

Notes:

- All meetings will be held at 5240 Knowledge Parkway, Erie, PA 16510
- Invites are not transferable
- For more information, contact Tammi Michali at tmichali@ecgra.org or call (814) 897-2690





THURSDAY

Entrepreneurship & Innovation

1:30-2:15

Kathy Wyrosdick - City Planning Director
 Jacob Marsh - PSU
 Amy Bridger - PSU
 Brian Slawin - NW Regional
 James Wertz - Dean of Edinboro
 Liz Wilson - Ben Franklin
 Steve Mauro - Gannon University
 Beth Zimmer - Innovation Collaborators

Neighborhood Revitalization

2:30-3:15

Nyima Porter - Bayfront Eastside Taskforce
 Kathy Wyrosdick - City Planning Director
 Donna Green - Our West Bayfront/Gannon University
 Patrick Gehrlein - North East Borough Manager
 Amy Murdock - County Planner
 Cindy Wells - Corry
 Gary Horton - County Council
 Margo Wolf - grant writer
 Kevin Oppe - Edinboro Manager
 Ed DiMattio - Corry Grants Manager
 Marcus Atkinson - ServErie
 Cameron Kobielski - HANDS
 Tim Althof - HANDS

Summer Jobs & Youth Skills Development

3:30-4:15

Gary Lee - County Director of Administration
 Benjamin Wilson - Manager, GECAC
 Kathy Wyrosdick - City Planning Director
 Kristina Huber - Exec. Director, Millcreek Education Foundation
 Marissa Orbanek - General McLane School District
 Marcus Atkinson - ServErie
 Ed Sitter - Director of Planning - GECAC

Board Briefing on Transportation & Brownfields

4:30-5:15

Kathy Wyrosdick
 Mike Paris
 Gary Lee (has to leave at 4:50)
 Dave Sample

Consulted:

County	City
CE Dahlkemper	Mayor Schember
Kyle Foust	Chris Groner
	Abby Skinner
Other:	
	Mayor Dave Mitchell
	Rose Graham

FRIDAY

Blue Zones: Steering Committee

9:30-10:30

Kathy Wyrosdick - City Planning Director
 Melissa Lyon - County Health Dept
 Bill McCarthy - Blue Zones Steering Comm





Innovation & Entrepreneurship

Federal Opportunities

Regional Innovation Strategies Program

- **i6 Challenge**

The i6 Challenge is a leading national initiative designed to support the creation of centers for innovation and entrepreneurship that increase the rate at which innovations, ideas, intellectual property, and research are translated into products, services, viable companies, and, ultimately, jobs.

Eligible Applicants:

1. A State;
2. An Indian tribe;
3. A city or other political subdivision of a State;
4. An entity that—
 - a. is a nonprofit organization, an institution of higher education, a public-private partnership, a science or research park, a Federal laboratory, or an economic development organization or similar entity; and
 - b. has an application that is supported by a State or a political subdivision of a State; or
5. A consortium of any of the entities described in subparagraphs (1) through (4).

Application Due Date: Not yet announced, but normally announced around late April – June

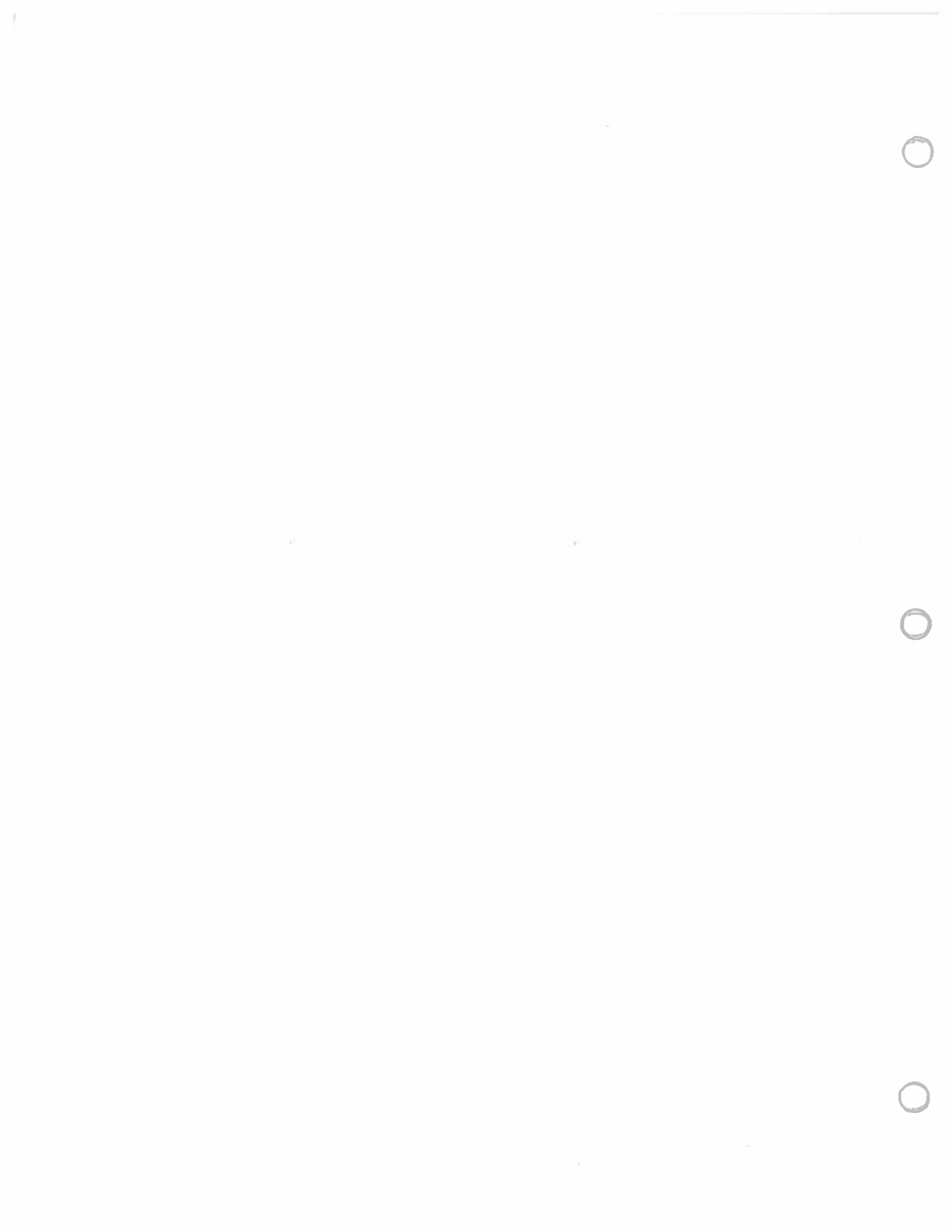
Grant Occurrence: Yearly

- **Seed Fund Challenge**

Access to capital for early-stage companies is an essential element of a healthy regional innovation cluster. Taking an idea or innovation from conception to market often requires capital, but, in many regions across the country, innovators and entrepreneurs struggle to find that capital. EDA plans to provide funding for technical assistance and operational costs that support the formation, launch, or scale of cluster-focused seed funds that will invest their capital in innovation-based startups with a potential for high growth.

Note: Same eligibility and timeline as the i6 Challenge.

- **STEM Apprenticeship Program**



RIDGE POLICY GROUP

The Ridge Policy Group has been actively pursuing funding for a STEM Apprenticeship Program within the RIS Program. This program has not yet been funded, but we will keep you updated on the progress of our efforts and if/when funding becomes available.

Small Business Administration's Growth Accelerator Fund

The Growth Accelerator Fund competition is for accelerators, incubators, and other entrepreneurial ecosystem models that help support small businesses and startups to compete for monetary prizes of \$50,000 each (20 in total).

Eligible Applicants: Accelerators, Incubators, and Entrepreneurial Ecosystems

Application Dates: Not yet posted, but last year was available from mid-June to July. It is expected to be the same this year.

Grant Occurrence: Normally yearly

ARC's POWER Grant

POWER (Partnerships for Opportunity and Workforce and Economic Revitalization) is a congressionally funded initiative that targets federal resources to help communities and regions that have been affected by job losses in coal mining, coal power plant operations, and coal-related supply chain industries due to the changing economics of America's energy production.

Eligible Applicants:

- Local development districts;
- Indian Tribes or a consortium of Indian Tribes;
- States, counties, cities, or other political subdivision of a state, including a special purpose unit of a state or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions;
- Institutions of higher education or a consortium of institutions of higher education; and
- Public or private nonprofit organizations or associations.

Application Dates: Normally posed in February and March and Due May 1

Grants Occurrence: Normally yearly, and ARC expects to have at least two more years of the program funded

SBA Prime Program

The SBA's Program for Investment in Micro-Entrepreneurs (PRIME) provides assistance to various organizations. These organizations help low-income entrepreneurs who lack sufficient training and education to gain access to capital to establish and expand their small businesses.

Eligible Applicants:

- A micro-enterprise development organization or program that has a demonstrated record of delivering micro-enterprise services to disadvantaged micro-entrepreneurs
- An intermediary, such as a private, nonprofit entity serving micro-enterprise development organizations



RIDGE POLICY GROUP

- A micro-enterprise development organization or program that is accountable to a local community, working with a state or local government or Indian tribe
- An Indian tribe acting on its own, if the Indian tribe can certify that no private organization or program exists within its jurisdiction

Types of Grants:

- **Technical Assistance Grant:** Provides training and technical assistance to disadvantaged micro-entrepreneurs
- **Capacity Building Grant:** Provides training and capacity building services to micro-enterprise development organizations and programs to assist them in developing micro-enterprise training and services
- **Research and Development Grant:** Aids in researching and developing the best practices in the field of micro-enterprise development and technical assistance programs for disadvantaged micro-entrepreneurs
- **Discretionary Grant:** Conducts such other activities determined to be consistent with these purposes

Application Dates: Last year, they were announced in early Summer and were awarded in September

Occurrence: Normally yearly

Opportunity Zones

A provision in the recently passed tax bill creates Opportunity Zones within states that consist of low-income, high-poverty areas. Parts of Erie were recently designated Opportunity Zones. Investors can take any proceeds from the sale of assets that would normally be taxed as a capital gain (20 percent rate plus 3.8 percent surtax) and instead invest those gains to create or support businesses within these opportunity zones and defer federal taxes on the profit. An investor who retains an investment for seven years within these opportunity zones will pay only 85 percent of the capital gains taxes that would have been due on the original investment. If the investment is held beyond 10 years, the investor permanently avoids capital gains taxes on any proceeds from the Opportunity Fund investment.

State Opportunities

ARC Area Development Grant

Each year in Pennsylvania, ARC provides funding for numerous projects in the Appalachian Region in a wide range of program areas. The projects funded in the program areas create thousands of new jobs, improve local water and sewer systems, increase school readiness, expand access to health care, assist local communities with strategic planning and provide technical and managerial assistance to emerging businesses.

Eligible Applications: Local governments, community organizations, and nonprofits, including educational institutions

Application Dates: May/June to the Northwest Commission so that they can score them before sending them over in order of priority to DCED for DCED's review. DCED reviews over the summer and then





invites all of the LDDs in September/October to do a more thorough review before DCED invites applications, which is done in December/January

Private Opportunities

United Healthcare (UHC)

UHC is interested in making grants in the \$50,000 - \$500,000 range. These grants from UHC could be for independent stand-alone activities, could be match for an Area Development project, be part of a POWER grant, or help an existing grantee expand activities once ARC funding ended.

The areas of focus for UHC include:

- **Health Access** – Particular area of interest in building system capacity or increasing access to physical and behavioral health services. General interests and specific interests in initiatives that improve access to substance abuse treatment or medication assisted therapy for the treatment of opioid substance abuse (children and adults).
- **Community alignment/economic development activity** – areas of interest include activity around aligning communities and/or improving city centers to foster economic development, asset improvement around industry and/or activity related to health and well-being (potential activity centered around anchor institutions, nutrition, etc.)
- **Improving broadband access/infrastructure** – particularly relevant to supporting improved access to technology based health care services (e.g. telemedicine)
- **Workforce development** – initiatives to improve access to employment (increase job opportunities, job skills development/training, improving the health care workforce in underserved areas, etc.)





Neighborhood Revitalization

Federal Opportunities

Choice Neighborhood Grants

- **Planning Grant:** Choice Neighborhoods Planning Grants support the development of comprehensive neighborhood revitalization plans which focus on directing resources to address three core goals: Housing, People and Neighborhood. To achieve these core goals, communities must develop and implement a comprehensive neighborhood revitalization strategy, or Transformation Plan. The Transformation Plan will become the guiding document for the revitalization of the public and/or assisted housing units while simultaneously directing the transformation of the surrounding neighborhood and positive outcomes for families. Current funding is available up to \$5 million for Planning Grant awards.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Application Due Date: June 12, 2018

Grant Occurrence: Yearly

- **Implementation Grant:** Choice Neighborhoods Implementation Grants support those communities that have undergone a comprehensive local planning process and are ready to implement their plan to redevelop the distressed public and/or assisted housing and neighborhood.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Application Dates: The FY2018 Implementation Grants NOFA will be posted later this spring and will announce the availability of approximately \$145 million for grant awards.

Grant Occurrence: Yearly

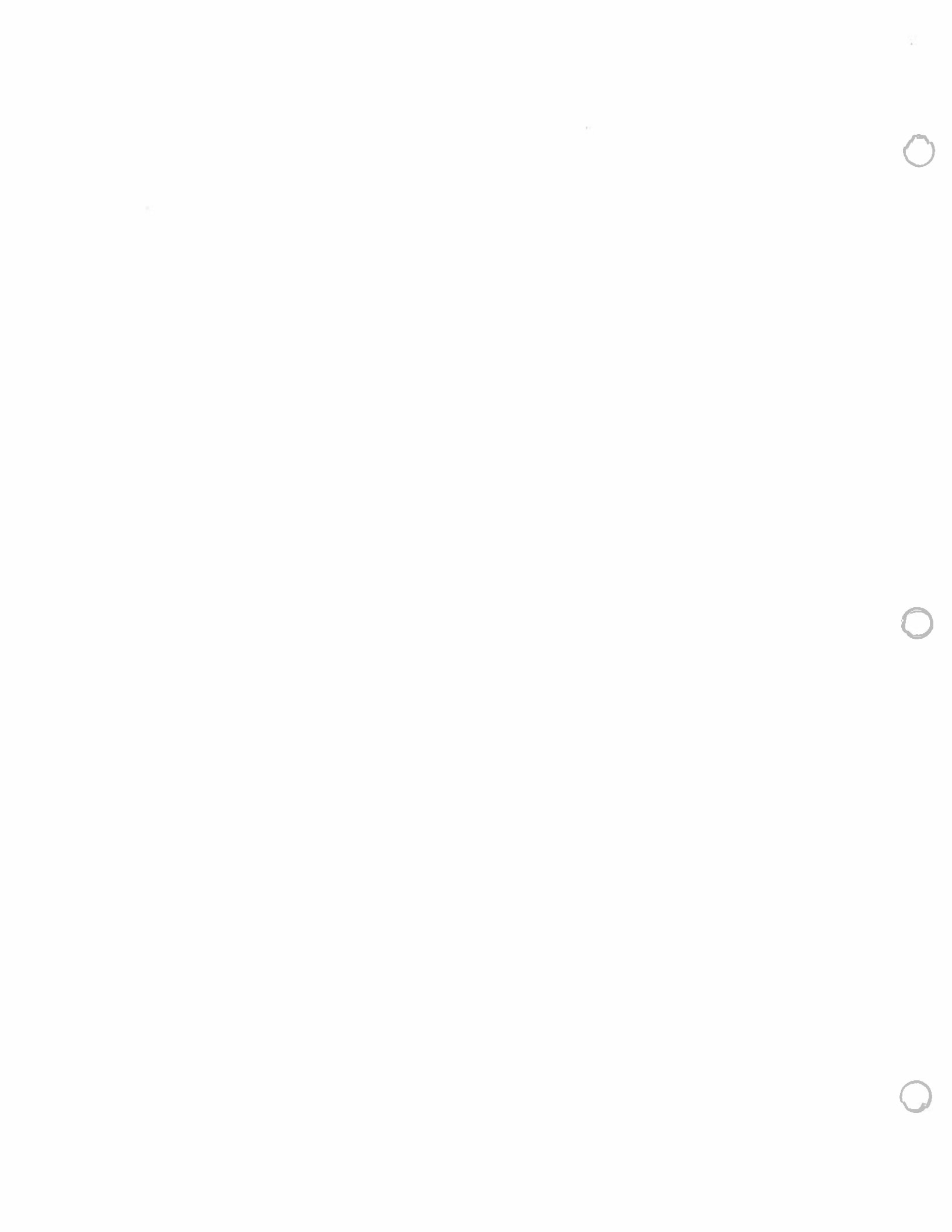
Neighborhood Stabilization Program

This program funding can be used to do the following:

- Establish financing mechanisms for purchase and redevelopment of foreclosed homes and residential properties;
- Purchase and rehabilitate homes and residential properties abandoned or foreclosed;
- Establish land banks for foreclosed homes;
- Demolish blighted structures;
- Redevelop demolished or vacant properties

Eligible Applicants: State and Local Governments, so long as all activities funded by NSP must benefit low- and moderate-income persons whose income does not exceed 120 percent of the area median income (AMI)

Application Dates/Occurrence: This has not been funded since 2015, but we will continue to monitor funding opportunities.





State Opportunities

Community Development Block Grant

The Community Development Block Grant (CDBG) Program provides annual grants on a formula basis to states, cities, and counties to develop viable urban communities by providing decent housing and a suitable living environment, and by expanding economic opportunities, principally for low- and moderate-income persons.

Eligible Applicants: Cities, counties, and states

Application Dates: Generally, applications are submitted around September of each year by the county with DCED making the final determinations for funding by the end of the calendar year

Grant Occurrence: Yearly

- **Section 108, Department of Housing and Urban Development**

If an entity receives a CDBG, they may be eligible to use a portion of the CDBG to receive a federally guaranteed loan under the Section 108 Loan Guarantee Program (Section 108) large enough to pursue physical and economic revitalization projects capable of revitalizing entire neighborhoods. This program provides communities with a source of financing for economic development, housing rehabilitation, public facilities, and other physical development projects. Loans typically range from \$500,000 to \$140 million, depending on the scale of the project or program. Under Section 108, project costs can be spread over time with flexible repayment terms, and borrowers can take advantage of lower interest rates than could be obtained from private financing sources.

Transportation Alternatives Set-Aside of the Surface Transportation Block Grant Program

The Transportation Alternatives Set-Aside (TA Set-Aside) provides funding for programs and projects defined as transportation alternatives, including on- and off-road pedestrian and bicycle facilities, infrastructure projects for improving non-driver access to public transportation and enhanced mobility, community improvement activities, environmental mitigation, recreational trail program projects, and safe routes to school projects.

Eligible Applicants: Local Transportation Safety Authorities and nonprofit organizations that oversee the administration of local transportation safety programs

Application Dates: They anticipate opening the next funding round in 2019

Grant Occurrence: Normally yearly

ARC Area Development Grant

Each year in Pennsylvania, ARC provides funding for numerous projects in the Appalachian Region in a wide range of program areas. The projects funded in the program areas create thousands of new jobs, improve local water and sewer systems, increase school readiness, expand access to health care, assist local communities with strategic planning and provide technical and managerial assistance to emerging businesses.

Eligible Applications: Local governments, community organizations, and nonprofits, including educational institutions

Application Dates: May/June to the Northwest Commission so that they can score them before sending them over in order of priority to DCED for DCED's review. DCED reviews over the summer and then





invites all of the LDDs in September/October to do a more thorough review before DCED invites applications, which is done in December/January

Grant Occurrence: Yearly





Youth Skills and Workforce

Federal Opportunities

EDA Assistance to Coal Communities

EDA designates a portion of its EAA funding to support communities and regions that have been negatively impacted by changes in the coal economy. Under the NOFA, EDA prioritizes ACC implementation projects and activities that:

- Will produce multiple economic and workforce development outcomes, such as promoting regional economic growth and diversification, new job creation, and re-employment opportunities for displaced coal economy workers; and
- Are specifically identified under local and regional economic development plans that have been collaboratively produced by diverse local and regional stakeholders.

Eligible Applicants: A consortium of

- economic development organizations,
- local governments,
- planning organizations,
- labor unions,
- state and local workforce agencies,
- institutions of higher education and other job training and adult education providers,
- supportive services and human services providers.

Application Dates: Last year it was posted in the early Summer

Grants Occurrence: This was originally funded in 2017 and it is unclear how long the program will be funded. We will continue to monitor.

ARC's POWER Grant

POWER (Partnerships for Opportunity and Workforce and Economic Revitalization) is a congressionally funded initiative that targets federal resources to help communities and regions that have been affected by job losses in coal mining, coal power plant operations, and coal-related supply chain industries due to the changing economics of America's energy production.

Eligible Applicants:

- Local development districts;
- Indian Tribes or a consortium of Indian Tribes;
- States, counties, cities, or other political subdivision of a state, including a special purpose unit of a state or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions;
- Institutions of higher education or a consortium of institutions of higher education; and
- Public or private nonprofit organizations or associations.

Application Dates: Normally posed in February and March and Due May 1

Grants Occurrence: Normally yearly, and ARC expects to have at least two more years of the program funded





WIOA Adults and Dislocated Workers Program

The Adult and Dislocated Worker Program, under Title I of the Workforce Investment Act of 1998, is designed to provide quality employment and training services to assist eligible individuals in finding and qualifying for meaningful employment, and to help employers find the skilled workers they need to compete and succeed in business.

Eligible Applicants: In order to qualify for this benefit program you must be:

- 18 years of age or older, or
- a dislocated worker.

Benefit Occurrence: Rolling program

YouthBuild

There are two ways that a local non-profit or public entity can obtain the right to use the YouthBuild name. It can win a competitive YouthBuild grant directly from DOL; or it can be licensed by YouthBuild USA as a YouthBuild program through the YouthBuild USA Affiliated Network. All local non-profit and public entities are eligible to apply to DOL and/or to apply for affiliation with YouthBuild USA.

The DOL requires all YouthBuild grantees to raise a minimum of 25% in matching non-federal funds. Individual program grants range from \$700,000 to \$1.1 million and cover two years of programming with nine months of follow up support for about 40 students.

Eligible Participants: A non-profit or public entity

Application Dates: Last year, the deadline was May 9

Grants Occurrence: Normally yearly, although there has not been an opportunity yet in 2018

Education Innovation and Research

This program provides funding to create, develop, implement, replicate, or take to scale entrepreneurial, evidence-based, field-initiated innovations to improve student achievement and attainment of STEM Education.

Eligible Applicants:

- (a) An LEA;
- (b) A State educational agency;
- (c) The Bureau of Indian Education;
- (d) A consortium of State educational agencies or LEAs;
- (e) A nonprofit organization; and
- (f) A State educational agency, an LEA, a consortium described in (d), or the Bureau of Indian Education, in partnership with—
 - (1) A nonprofit (as defined in this notice) organization;
 - (2) A business;
 - (3) An educational service agency; or
 - (4) An institution of higher education.

Application Dates:





- Deadline for Notice of Intent to Apply: May 9, 2018
- Deadline for Transmittal of Applications: June 5, 2018
- Deadline for Intergovernmental Review: August 6, 2018

Grant Occurrence: Lately

State Opportunities

ARC Area Development Grant

Each year in Pennsylvania, ARC provides funding for numerous projects in the Appalachian Region in a wide range of program areas. The projects funded in the program areas create thousands of new jobs, improve local water and sewer systems, increase school readiness, expand access to health care, assist local communities with strategic planning and provide technical and managerial assistance to emerging businesses.

Eligible Applications: Local governments, community organizations, and nonprofits, including educational institutions

Application Dates: May/June to the Northwest Commission

Manufacturing Training-to-Career Program

This program is designed to help companies identify and train a skilled workforce while creating a workplace culture that allows the workforce to advance and the company to grow and compete in a competitive, global economy as a complement to existing programs.

Eligible Applicants:

- Pennsylvania Technical
- Trade Schools
- Community Colleges
- Non-profit organizations

Application Dates: This is a rolling program and will be accepting applications until funding is depleted

Grant Occurrence: Funding is dependent upon budget recommendations and constraints set in the adopted annual budget for the Commonwealth.

The Pre-Apprentice and Apprenticeship Grant Program

The Pre-Apprentice and Apprenticeship Grant Program (Apprenticeship Program) is a statewide program which offers assistance to registered apprenticeship programs. The program's goal is to increase apprenticeship availability to Pennsylvania employers to assist them with their talent recruitment and development.

Eligible Applicants: A Single Employer, Employer Consortiums, Workforce Development Boards, Economic Development Organizations, Labor Organizations, Local Career Technical Education Institutions, Pennsylvania Community Colleges, Community Organizations or Associations

Application Dates: The program guidelines were posted in November 2017





Occurrence: Program was created in 2017, so no precedence of occurrence

21st Century Community Learning Centers

This program supports the creation of community learning centers that provide academic enrichment opportunities during non-school hours for children, particularly students who attend high-poverty and low-performing schools. The program helps students meet state and local student standards in core academic subjects, such as STEM.

Eligible Applicants: Local education agencies (LEAs) and nonprofit organization

Application Dates: Normally due in early spring; no funding currently available

Occurrence: Every one or two years

Private Opportunities

United Healthcare (UHC)

UHC is interested in making grants in the \$50,000 - \$500,000 range. These grants from UHC could be for independent stand-alone activities, could be match for an Area Development project, be part of a POWER grant, or help an existing grantee expand activities once ARC funding ended.

The areas of focus for UHC include:

- **Health Access** – Particular area of interest in building system capacity or increasing access to physical and behavioral health services. General interests and specific interests in initiatives that improve access to substance abuse treatment or medication assisted therapy for the treatment of opioid substance abuse (children and adults).
- **Community alignment/economic development activity** – areas of interest include activity around aligning communities and/or improving city centers to foster economic development, asset improvement around industry and/or activity related to health and well-being (potential activity centered around anchor institutions, nutrition, etc.)
- **Improving broadband access/infrastructure** – particularly relevant to supporting improved access to technology based health care services (e.g. telemedicine)
- **Workforce development** – initiatives to improve access to employment (increase job opportunities, job skills development/training, improving the health care workforce in underserved areas, etc.)





ECGRA Board Meeting Transportation and Brownfields

Federal Opportunities

BUILD Grants

BUILD Transportation grants replace the pre-existing Transportation Investment Generating Economic Recovery (TIGER) grant program. As the Administration looks to enhance America's infrastructure, FY 2018 BUILD Transportation grants are for investments in surface transportation infrastructure and are to be awarded on a competitive basis for projects that will have a significant local or regional impact. BUILD funding can support roads, bridges, transit, rail, ports or intermodal transportation.

Eligible Applicants: State, local and tribal governments, including U.S. territories, transit agencies, port authorities, metropolitan planning organizations (MPOs), and other political subdivisions of State or local governments.

Multiple States or jurisdictions may submit a joint application and must identify a lead applicant as the primary point of contact, and identify the primary recipient of the award. Each applicant in a joint application must be an Eligible Applicant. Joint applications must include a description of the roles and responsibilities of each applicant and must be signed by each applicant.

Grant Deadline: July 19, 2018

Grant Occurrence: This program used to be the TIGER Grant, which last made funding available in 2017 and did so yearly

Brownfield Grants

EPA's Brownfields program provides direct funding for Brownfields assessment, cleanup, revolving loans, and environmental job training. To facilitate the leveraging of public resources, EPA's Brownfields Program collaborates with other EPA programs, other federal partners, and state agencies to identify and make available resources that can be used for Brownfields activities. In addition to direct Brownfields funding, EPA also provides technical information on Brownfields financing matters.

- **Assessment Grants** provide funding for Brownfields inventories, planning, environmental assessments, and community outreach.
- **Revolving Loan Fund Grants** provide funding to capitalize loans that are used to clean up brownfields.
- **Cleanup Grants** provide funding to carry out cleanup activities at Brownfield sites owned by the applicant.
- **Area-Wide Planning Grants** provide funding to communities to research, plan and develop implementation strategies for cleaning up and revitalizing a specific area affected by one or more Brownfields sites.
- **Environmental Workforce Development and Job Training (EWDJT) Grants** provide environmental training for residents of Brownfields communities.
- **State and Tribal Response Program Grants** provide non-competitive funding to establish or enhance State and Tribal Brownfields response programs.

Eligible Applicants: Varies by program, but generally:



RIDGE POLICY GROUP

- General Purpose Unit of Local Government.
- Land Clearance Authority or another quasi-governmental entity that operates under the supervision and control of, or as an agent of, a general purpose unit of local government.
- Government Entity Created by State Legislature.
- Regional Council or group of General Purpose Units of Local Government.
- Redevelopment Agency that is chartered or otherwise sanctioned by a state.
- State.
- Indian tribe other than in Alaska.
- Alaska Native Regional Corporation, Alaska Native Village Corporation, and Metlakatla Indian Community.

Application Dates: All dates have closed for 2018 and were submitted by early April at the latest

Occurrence: Expected open solicitations in 2019

State Opportunities

Transportation Alternatives Set-Aside of the Surface Transportation Block Grant Program

The Transportation Alternatives Set-Aside (TA Set-Aside) provides funding for programs and projects defined as transportation alternatives, including on- and off-road pedestrian and bicycle facilities, infrastructure projects for improving non-driver access to public transportation and enhanced mobility, community improvement activities, environmental mitigation, recreational trail program projects, and safe routes to school projects.

Eligible Applicants: Local Transportation Safety Authorities and nonprofit organizations that oversee the administration of local transportation safety programs

Application Dates: They anticipate opening the next funding round in 2019

Grant Occurrence: Normally yearly





Blue Zone

Planning the Blue Zone Project

Choice Neighborhood Grants (Federal)

- **Planning Grant:** Choice Neighborhoods Planning Grants support the development of comprehensive neighborhood revitalization plans which focus on directing resources to address three core goals: Housing, People and Neighborhood. To achieve these core goals, communities must develop and implement a comprehensive neighborhood revitalization strategy, or Transformation Plan. The Transformation Plan will become the guiding document for the revitalization of the public and/or assisted housing units while simultaneously directing the transformation of the surrounding neighborhood and positive outcomes for families. Current funding is available up to \$5 million for Planning Grant awards.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Application Due Date: June 12, 2018

Grant Occurrence: Yearly

Implementing the Blue Zone Project

As you work to implement the Blue Zone project into Erie, there are several grants that may be available to achieve each particular goal. Those are outlined below.

1. Entire Project

Choice Neighborhood Grants (Federal)

- **Implementation Grant:** Choice Neighborhoods Implementation Grants support those communities that have undergone a comprehensive local planning process and are ready to implement their plan to redevelop the distressed public and/or assisted housing and neighborhood.

Eligible Applicants: Public Housing Authorities (PHAs), local governments, tribal entities, nonprofits

Application Dates: The FY2018 Implementation Grants NOFA will be posted later this spring and will announce the availability of approximately \$145 million for grant awards.

Grant Occurrence: Yearly

2. Move Naturally Portion of Project

The world's longest-lived people don't pump iron, run marathons or join gyms. Instead, they live in environments that constantly nudge them into moving without thinking about it. Here are some funding opportunities that may help create areas of Erie that allow people to move naturally.

TOD Planning Pilot Grants (Federal)



RIDGE POLICY GROUP

This program can be used for projects that facilitate multimodal connectivity and accessibility or increase access to transit hubs for pedestrian and bicycle traffic.

Eligible Applicants: States and counties

Application Dates: Last funding was available in 2016 but could be available in the future

Multimodal Transportation Fund (State)

The Multimodal Transportation Fund provides grants to encourage economic development and ensure that a safe and reliable system of transportation is available to the residents of the commonwealth.

Eligible Applicants:

- Municipalities
- Councils of Governments
- Businesses
- Economic Development Organizations
- Public Transportation Agencies
- Ports-Rail/Freight
- Funding

Application Dates: Applications will be received between March 1st and July 31st of each year. All applications and all required supplemental information must be electronically submitted by close of business on July 31st for hopeful consideration at the November CFA board meeting. The required, complete two (2) hard copies of the application must be postmarked no later than July 31st.

Occurrence: Yearly

COMMUNITY CONSERVATION PARTNERSHIPS PROGRAM GRANTS (State)

DCNR's Bureau of Recreation and Conservation (BRC) assists local governments and recreation and conservation organizations with funding for projects related to:

- Parks
- Recreation
- Conservation

Application dates: Typically during the spring

Occurrence: Usually yearly

3. Purpose Portion of the Project

The Okinawans call it "Ikigai" and the Nicoyans call it "plan de vida;" for both it translates to "why I wake up in the morning." Knowing your sense of purpose is worth up to seven years of extra life expectancy. Some people's purpose is their job, so workforce development programs may help with this.

Manufacturing Training-to-Career Program (State)



RIDGE POLICY GROUP

This program is designed to help companies identify and train a skilled workforce while creating a workplace culture that allows the workforce to advance and the company to grow and compete in a competitive, global economy as a complement to existing programs.

Eligible Applicants:

- Pennsylvania Technical
- Trade Schools
- Community Colleges
- Non-profit organizations

Application Dates: This is a rolling program and will be accepting applications until funding is depleted

Grant Occurrence: Funding is dependent upon budget recommendations and constraints set in the adopted annual budget for the Commonwealth.

The Pre-Apprentice and Apprenticeship Grant Program (State)

The Pre-Apprentice and Apprenticeship Grant Program (Apprenticeship Program) is a statewide program which offers assistance to registered apprenticeship programs. The program's goal is to increase apprenticeship availability to Pennsylvania employers to assist them with their talent recruitment and development.

Program Eligibility:

- A Single Employer
- Employer Consortiums
- Workforce Development Boards
- Economic Development Organizations
- Labor Organizations
- Local Career Technical Education Institutions
- Pennsylvania Community Colleges
- Community Organizations or Associations

Application Dates: The program guidelines were posted in November 2017

Occurrence: Program was created in 2017, so no precedence of occurrence

4. Plant Slant Portion of Project

Beans, including fava, black, soy and lentils, are the cornerstone of most centenarian diets. Meat—mostly pork—is eaten on average only five times per month. Serving sizes are 3-4 oz., about the size of deck or cards. Below are some grant opportunities to help provide more healthy eating options for the citizens of Erie.

Community Food Projects (CFP) Competitive Grants Program (Federal)

Meet the food needs of low-income individuals through food distribution, community outreach to assist in participation in Federally assisted nutrition programs or improving access to food as part of a comprehensive service.





Application Dates: Last year, the grant was available or applications from September 12 to December 4.

Occurrence: Yearly





Successful Grant Projects

In order to have a successful grant application, an applicant should do the following, among other things:

- Put in place an ambitious timeline to ensure plenty of time for edits of the grant;
- Meet with those administering the grant at either the federal or state level before the grant request for applications is released to understand the goals of the program for that year's funding;
- Continue to be in touch with those administering the grant throughout the application process for their advice and input;
- Participate in technical assistance calls and webinars from those Administering the grant;
- Share your intent to apply for the grant with others in the community when appropriate for their ideas and edits and to receive additional support and matching funds;
- Secure matching funds for grants that require it;
- When writing the grant, ensure that all parts of the grant are complete and all goals of the project are clearly matched to the goals of those administering the grant;
- Have the grant reviewed by multiple relevant stakeholders before submission for their edits and input; and
- Ask for a letter of support from your representatives.





Perry Wood

From: Zaida Ricker <zricker@ridgepolicygroup.com>
Sent: Tuesday, March 27, 2018 11:02 AM
To: Perry Wood
Cc: Mark Holman; Gary Lee; Benjamin Wilson
Subject: RE: Summer Jobs Funding

Thanks, Perry.

I have included a link below for each program. Let me know if you need anything else!

Zaida

From: Perry Wood <pwood@ecgra.org>
Sent: Tuesday, March 27, 2018 10:53 AM
To: Zaida Ricker <zricker@ridgepolicygroup.com>
Cc: Mark Holman <mholman@ridgepolicygroup.com>; Gary Lee <glee@eriecountypa.gov>; Benjamin Wilson <bwilson@gecac.org> <bwilson@gecac.org>
Subject: Summer Jobs Funding

Zaida,

This is the task force to double Erie's Summer Jobs Funding. Can you send link to each program? I'll follow up with Ben Wilson, our point person at GECAC.

Summer Jobs – Federal Funding Opportunities

YouthBuild

YouthBuild is a community-based alternative education program that provides job training and educational opportunities for at-risk youth ages 16-24. Youth learn construction skills while constructing or rehabilitating affordable housing for low-income or homeless families in their own neighborhoods. Youth split their time between the construction site and the classroom, where they earn their high school diploma or equivalency degree, learn to be community leaders, and prepare for college and other postsecondary training opportunities. YouthBuild includes significant support systems, such as a mentoring, follow-up education, employment, and personal counseling services; and participation in community service and civic engagement. There are approximately 210 actively-funded YouthBuild programs at any given time in more than 40 states, serving over 6,000 youth nationally per year.

Youth Formula-Funded Grant Programs

These programs provide services to eligible youth, ages 14-21, in local communities. Funds are allocated to states based on the number of unemployed individuals in areas of substantial unemployment; the relative excess number of unemployed individuals in a state; and the relative number of disadvantaged youth in a state.



Perry Wood

From: Britte Earp <bearp@ridgepolicygroup.com>
Sent: Tuesday, April 24, 2018 3:04 PM
To: Perry Wood
Cc: Mark Campbell; Zaida Ricker
Subject: Call w/ Deputy Secretary Cipriani re: Erie Summer JAM

Hey there, Perry! Sorry for the delay on this one. I just received the following dates that would work for Eileen Cipriani, Deputy Secretary for Workforce Development at PA Department of Labor & Industry, to do a call with the appropriate folks to discuss the Erie Summer JAM program -- with the hopes that she is able to identify some additional avenues for funding for this program. Please let me know if any of these would work:

Wednesday, May 2nd anytime between 1:00-4:00.
Friday, May 4th 9:00-10:00, 11:00-12:00, 2:30-4:00.
Monday, May 14th 10:00-11:00, 2:00-4:00.

Thanks much!
Britte



Perry Wood

From: Britte Earp <bearp@ridgepolicygroup.com>
Sent: Thursday, April 26, 2018 2:44 PM
To: Ben Wilson; Gary Lee; Perry Wood
Cc: Mark Campbell; Zaida Ricker
Subject: RE: Call w/ Deputy Secretary Cipriani re: Erie Summer JAM

Great – thank you. We are scheduled for Monday, May 14, from 10:00 a.m. to 11:00 a.m. Below is the call-in information her office provided:

Bridge Number: 1-717-612-4733
Toll-free: 1-855-750-1027
PIN: 377796

Thanks!
Britte

Britte Earp • Government Relations Specialist • Ridge Policy Group LLC • 401 N. Second Street • Harrisburg, Pennsylvania 17101 • Phone: 717-412-1240 • Cell: 717-433-8630 • bearp@ridgepolicygroup.com •



www.ridgepolicygroup.com •

From: Ben Wilson [mailto:bwilson@GECAC.org]
Sent: Thursday, April 26, 2018 12:36 PM
To: 'Lee, Gary'; Perry Wood; Britte Earp
Cc: Mark Campbell; Zaida Ricker
Subject: RE: Call w/ Deputy Secretary Cipriani re: Erie Summer JAM

Good afternoon Britte,

I am also available on May 4 -2:30 – 4:00 p.m. or 10:00 – 11:00 a.m. on May 14, 2018.

Ben Wilson

From: Lee, Gary [mailto:GLee@eriecountypa.gov]
Sent: Thursday, April 26, 2018 12:21 PM
To: Perry Wood; Britte Earp; Ben Wilson
Cc: Mark Campbell; Zaida Ricker
Subject: RE: Call w/ Deputy Secretary Cipriani re: Erie Summer JAM

Good afternoon Britte:

I am available on May 4 -2:30 – 4:00 p.m. or 10:00 – 11:00 a.m. on May 14, 2018.

Best,



Gary N. Lee
Director of Administration
County of Erie
140 West 6th Street, Suite 504
Erie, PA 16501
glee@eriecountypa.gov

From: Perry Wood [<mailto:pwood@ecgra.org>]
Sent: Thursday, April 26, 2018 11:20 AM
To: Britte Earp; Lee, Gary; Benjamin Wilson (bwilson@qecac.org)
Cc: Mark Campbell; Zaida Ricker
Subject: RE: Call w/ Deputy Secretary Cipriani re: Erie Summer JAM

Britte,

I can do anytime on May 4th & 10-11am on May 14th.

Gary? Ben? How does these times work for you gentlemen?

Perry N. Wood
Executive Director
ECGRA – Erie County Gaming Revenue Authority

Ph: (814) 897-2693
Fx: (814) 897-2691

www.ECGRA.org



From: Britte Earp [<mailto:bearp@ridgepolicygroup.com>]
Sent: Tuesday, April 24, 2018 3:04 PM
To: Perry Wood <pwood@ecgra.org>
Cc: Mark Campbell <mcampbell@ridgepolicygroup.com>; Zaida Ricker <zricker@ridgepolicygroup.com>
Subject: Call w/ Deputy Secretary Cipriani re: Erie Summer JAM

Hey there, Perry! Sorry for the delay on this one. I just received the following dates that would work for Eileen Cipriani, Deputy Secretary for Workforce Development at PA Department of Labor & Industry, to do a call with the appropriate folks to discuss the Erie Summer JAM program -- with the hopes that she is able to identify some additional avenues for funding for this program. Please let me know if any of these would work:

Wednesday, May 2nd anytime between 1:00-4:00.
Friday, May 4th 9:00-10:00, 11:00-12:00, 2:30-4:00.
Monday, May 14th 10:00-11:00, 2:00-4:00.

Thanks much!
Britte



Perry Wood

From: Mark Holman <mholman@ridgepolicygroup.com>
Sent: Monday, April 30, 2018 2:41 PM
To: Lyon, Melissa; Mark Campbell; Rebecca Wolfkiel
Cc: Perry Wood
Subject: RE: Thank you for Visiting Erie Blue Zones follow-up

thanks so much Melissa...we are properly inspired....I have already connected with Scott Baker and shared our impressions...Dan Onorato next!...

Mark Holman • Partner • Ridge Policy Group LLC • 1140 Connecticut Avenue, NW, Suite 510 • Washington, DC 20036 • Phone: 202-480-8094 • Cell: 202-407-3805



From: Lyon, Melissa [mailto:MLyon@eriecountypa.gov]
Sent: Monday, April 30, 2018 2:09 PM
To: Mark Campbell (Mcampbell@RidgePolicyGroup.com) <Mcampbell@RidgePolicyGroup.com>; Rebecca Wolfkiel (rwoolfkiel@RidgePolicyGroup.com) <rwoolfkiel@RidgePolicyGroup.com>; Mark Holman (mholman@RidgePolicyGroup.com) <mholman@RidgePolicyGroup.com>
Subject: Thank you for Visiting Erie Blue Zones follow-up
Importance: High

Hello Mark, Mark and Rebecca,

I really enjoyed sharing with you my passion of public health and the desire to make Erie the healthiest county in the nation.

Thank you for taking time to come to Erie and hear about the exciting projects that are underway in Erie to revitalize the city and county. It is an exciting time to be part of the movement. I had asked the Blue Zones national team (Tony Buettner and Ben Leedle) to prepare an economic impact document for our discussion on Friday. However, I forgot to bring it along with me on Friday. Therefore, I am attaching it for your reference. For those of you that want a summary, there is a one pager, for those that want the theory and calculations behind the summary that is attached as well. Lastly, if you have questions or want to learn more about these projections for Erie, I can set up a time for you to talk with the national Blue Zone representatives or I can share their contact information with you to contact them at your leisure.

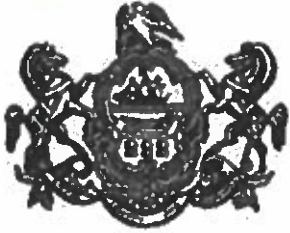
My very best to you all. I look forward to working with you in more detail in the future.

Melissa C. Lyon

Melissa C. Lyon MPH | Director
mlyon@eriecountypa.gov



<http://ecdh.org>



Public Health
Prevent. Promote. Protect.



NOTICE: This electronic mail message is intended exclusively for the individual or entity to which it is addressed. This message, together with any attachment, may contain confidential and privileged information. Any unauthorized review, use, print, retain, copy, disclosure or distribution is strictly prohibited. If you have received this message in error, please immediately advise the sender by reply email message to the sender and delete all copies of this message. Thank you for your cooperation.



Girard to offer downtown facade improvement grants

Times-News staff

GIRARD — Girard Borough is establishing a facade improvement grant program to assist property owners in improving buildings in its historic downtown.

Officials will hold a news conference Monday at 10:30 a.m. at the Borough Building, 34 Main Street East, Girard, about the program, which they said is the first of its kind for Girard. The program had been approved at the April 16 Borough Council meeting.

Property and business owners will be able to apply for facade improvement grants ranging from \$200 to \$10,000 for commercial buildings in the

area along Main Street from Church Street to Old Ridge Road, officials said. The borough will provide 60 percent of a project's cost, with the property or business owner responsible for the remaining 40 percent, officials said.

Girard received \$15,000 from the Erie County Gaming Revenue Authority for the program and has committed \$7,000 in borough funding for the first year, officials said.

Priority will be given to projects utilizing proper preservation techniques and materials in the effort to stimulate private investment in a vibrant and well-maintained downtown, officials said. The deadline to apply is June 1.

Upping the ante

Façade grants available in Girard

By Sandy Rhodes
Editor

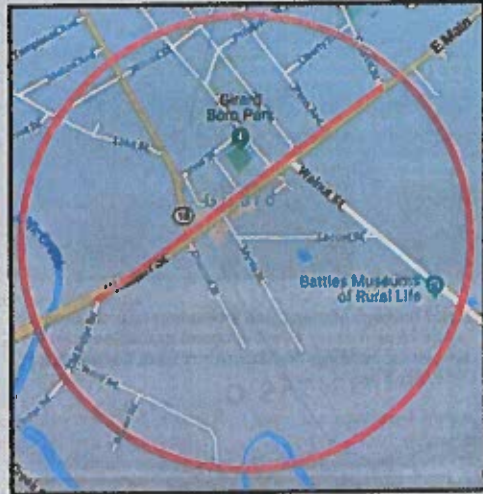
Girard Borough officials have upped the ante in the newly established Downtown Façade Improvement Program.

Now, \$22,000 is available for property owners and business owners seeking to make improvements to building façades in downtown Girard. Officials are currently accepting applications for the grant.

The announcement was made during a press conference Monday, April 30, at the Girard Borough Building.

The newly formed Girard Downtown Committee will administer the grant, which is the first of its kind for Girard.

The grants will be 60/40 matching grants. This means Girard Borough will pay up to 60 percent of the project cost. The remaining



Graphic by Sandy Rhodes

The "target area" of the Downtown Façade Improvement Program is shown.

See Girard, P. 2

40 percent will be the responsibility of the property or business owner.

"The purpose of the program is to stimulate private investment in the downtown and create a compelling place for businesses to exist and residents and visitors to spend time," Borough Manager Rob Stubenbort said.

When the Mission Main Street Grant was first announced in January, the Borough received \$15,000 from the Erie County Gaming Revenue. Of that, \$8,000 was earmarked for park renovations, which included new trash receptacles and water fountain. However, the Hazel Kibler Memorial Museum is picking up the tab for those items.

Now, the full \$15,000 of the grant will go towards the downtown facade program. In April, Borough officials approved adding another \$7,000 for the first year of the grant program.

What started out as a \$7,000, 50-50 grant has turned into a \$22,000, 60-40 grant.

"Council added a little bit of money to further interest in the program," Stubenbort said.

Grants will be awarded from \$200 to \$10,000. Anywhere from two to 16 storefronts can benefit from the grant.

"The grant program is designed to assist property and business owners in rehabilitating the façades of their commercial properties for the purpose of creating positive visual impact and improving the marketability of downtown, drawing business and residents to the target area, encouraging private investment and complimenting other community development efforts," Stubenbort said.

The facade grant program "target area" is on Main Street from Church Street to Old Ridge Road.

Priority will be given to projects utilizing proper preservation techniques and materials.

"An example would be the repair rather than the replacement of historic windows," Stubenbort said. Anyone owning commercial



Photo by Sandy Rhodes

Girard Borough Manager Rob Stubenbort talks about the new Façade Improvement Grant Program available to owners of commercial buildings on Main Street from Church Street to Old Ridge Road.

property in the "target area" is eligible to apply.

The properties could either be single-purpose retail and office buildings as well as mixed-use buildings that have retail, office and residential apartments.

Those who have businesses, but who do not own the property are also eligible for the program as long as they have the property owner's consent.

Eligible work includes masonry repairs; facade painting; repair, reconstruction or replacement of historic features; awnings or canopies; signage and exterior lighting; gutters and downspouts; handicap accessibility; and window or door repair or replacement.

"We are hopeful the facade program will result in the attraction of new business and shoppers to the

target area," Stubenbort said.

The program guidelines and application are available by contacting Stubenbort at the Girard Borough office at 774-9683 ext. 203, via cellphone at 814-392-4169 or email rstubenbort@girardboroughpa.us.

Applications are due by June 1. The seven-member committee consists of Councilwoman Jeanne Miller, Councilman Peter Burton, Jim Tomesko, George Drushel, Val Mininger, Melinda Meyers of Preservation Erie and Stubenbort.

Stubenbort explained that the committee would go through the applications and make recommendations to Council, who will then award the grants.

The first round of grants is expected to be approved at the June 18 Council meeting, Stubenbort said.





GOODELL GARDENS RECEIVES MULTIPLE GRANTS!

Please join us in extending thanks to the following organizations for their grant funding support of Goodell Gardens & Homestead:



Erie Community Foundation
\$5,000 to support the 2018 Goodell Bank Barn Foundation Stabilization & Electrical Service Entrance. This project will allow us to add electrical service to the Bank Barn and continue our multi-year project of restoring and stabilizing our historic landmark building.

Pennsylvania Council on the Arts
\$3,000 to support arts & cultural programming from Sept. 1, 2017 - Aug. 31, 2018 (2017 Harvest Festival, 2018 music series).



Erie Arts & Culture
\$1,250 to support the 13th Annual Homegrown Harvest Festival, see more about this event on page 2!

County Gaming Revenue Authority
\$894.51 to support our 2018 Schedule of Events on pages 2&3!



Inside this issue:

Garden Sprouts 2018	2
Harvest Fest/ Monarchs	2
Sing-A-Long or Storytime	2
Opening Day 2018	3
Mother's Day Brunch	3
Botanical Beverages	3
Farmers Market	3
Summer Music Series	3
Schedule of Events	2-3

Goodell Gardens helps sponsor Flaccavento visit

On April 3 & 4, organic gardener & food economist Anthony Flaccavento visited NWPA to discuss our local food system & economy building.

Goodell Gardens joined eight other area organizations to sponsor Flaccavento's visit, which included a public talk and public workshop.

Partners included Common Roots, Community Wellness Initiative at Allegheny College, Edinboro Market, Edinboro University/Students of Edinboro for Environmental Defense, Erie County Department of Health, Meadville Market House, My Meadville with the Meadville Redevelopment Authority and Whole Foods Co-op of Erie.

Check out our gift shop to pick up a copy of Flaccavento's book: *Building a Healthy Economy from the Bottom Up: Harnessing Real World Experience for Transformative Change*, or borrow it from the Frenzel Lending Library.

Annual Appeal supports Tree Fund at Goodell!

Because of the generosity of our supporters, like you, Goodell Gardens & Homestead was able to raise \$3,555 from 42 generous donors during the off-season! These funds have been ear-marked by the Board of Directors, and will be used to purchase, plant, and maintain trees on our site! We've already planted 12 apple, pear, and peach trees, and will continue to plant trees as weather allows throughout the 2018 growing season! We are forever grateful to the 42 organizations, families, and individuals, who contributed to the Tree Fund!

Dana Atwood Memorial Fund nears \$4,000

Last fall the family of the late Dana Atwood, our former Executive Director, established the Dana Atwood Memorial Fund at Goodell Gardens. To date, generous families, organizations, and individuals have graciously donated a total of \$3,910 in Dana's memory. We're still working with Dana's family and friends to develop an appropriate memorial to Dana's many years of dedicated service.

Interim site plan approved

During the March meeting of Goodell Gardens Board of Directors, the board voted to approve an interim site plan. The plan includes developing an additional eight acres of the portion of the property that was previously in cultivation.

This season, you'll notice some big changes that are included in the new plan, including adjusting the path of the driveway near the welcome center, adding an overflow parking area to accommodate large crowds at festivals, and planting many trees!

We're still working on artist renderings, but expect to have a map of the new plan ready for public view sometime this summer!

2018 Schedule of Events

FOR THE KIDS: SING-A-LONG or STORY TIME

11 am on Wednesday mornings
\$2 per person, free with membership

JUNE 27: Sing-A-Long with Lori Burke

JULY 11: Storytime, craft & locally-grown snacks
with Lisa from Live & Learn Farms

JULY 18: Sing-A-Long with Julianna Elliot
& facepainting with Tara Doodles

JULY 25: Sing-A-Long with Lori Burke

AUGUST 1: Kids' Concert featuring
Justin & Gavin Moyar

13TH ANNUAL HOMEGROWN HARVEST FESTIVAL

Sunday, Sept. 16, 12 - 5 pm
Live Music * Farm Market * Art Market
Butterfly Tent 12 -4 & Butterfly Release at 4 pm
Free admission, \$2 per car for on-site parking

Reserve a butterfly to release by Aug. 1:
Monarchs \$10 each, Painted Ladies \$6 each:
www.squareup.com/store/goodellevents

FARMERS MARKET CONNECTING FARMERS & CONSUMERS SINCE 2010

Wednesdays, 3-6 pm, June 13 - Sept. 26
(except July 4)

Fresh, local food. Now accepting SNAP!
Sign up to receive text message reminders about the market!
Text gfm216 to (814) 273-2182! Standard messaging rates may apply.

NEW: HARVEST SUNDAYS

Sundays July 15 & Aug. 19, noon - 3 pm
Shop farm vendors on Sundays!

GARDEN SPROUTS 2018 – Whose Garden is it?

Thursdays July 5 - Aug. 9, 11 am

Join Mother Nature at Goodell Gardens to learn about visitors to the Garden! This year's class theme is Whose Garden is it! Class topics will include common visitors to the gardens, including groundhogs, rabbits, worms, birds, insects and deer.

Each week your little Sprout will enjoy a lesson, story time, craft, hike in the garden, visit with Mother Nature and a game. Garden Sprouts is for pre-school children ages 3-5 years old who have been potty trained, and a parent or other grown-up. Class is limited to 12 students, and will be led Goodell preschool teacher, Chris Detar (Mother Nature) and a volunteer educator.

Tuition for this 6-week course is \$25 for members of Goodell, \$35 for nonmembers. Class is limited to 12 students, and registration is required. To register your sprout, email melissa.moreland@goodellgardens.org, or call (814) 734-6699.

2018 Schedule of Events

Signature Events



Mother's Day Brunch

May 12, 2018 or May 13, 2018
10am or 1pm

Catered by Cali's West Catering:
French Toast bar w/fresh fruit,
whipped cream and real maple syrup,
Assorted Quiches, Ham Carving
Station, Roasted Potatoes and Salad
Mimosas made with Mazza's Bare
Bones Moscato, Happy Mug Coffee &
Teas, Desserts by Cakes by Amanda
Build a Bouquet Station
Family Photo by our staff
Mini Family Tree Thumbprint Station
Tickets must be reserved by April 27.
Members: \$39 non: \$49
Membership deal: 2 tickets and
Household Membership for \$120.

RESERVE YOUR TICKETS TODAY! www.squareup.com/store/goodellevents
Proceeds benefit Goodell Gardens & Homestead!



BOTANICAL BEVERAGES TASTE THE TREES

July 14, 7-10 pm

Take a tour of Goodell Gardens, tasting
the trees along the way! Featuring live
music by Bootlegger's Bible Club,
liquor from Cart/Horse distilling and
party snacks from Cali's West.

Tickets:

Members: \$35

Non-members: \$45

Designated Driver (member) \$20

Designated Driver (non) \$ 25

Membership deal: 2 tickets and
Household Membership for \$120.

Special Events

OPENING DAY 2018

Wednesday, May 2, 11 am - 5 pm



NATIONAL PUBLIC GARDENS DAY

MAY 11, 2018

GUIDED TOURS AT 11:30 AM 1:30 AND
3:30 PM & MEMBERSHIP SPECIALS!



— DOWNTOWN —
EDINBORO
ART & MUSIC
FESTIVAL

May 19 & 20

edinborobartandmusic.com

Goodell History Night:

Share a Story of the Sisters

May 31, 6:30 pm

Goodell Summer Music Series: Fridays, 7-9 pm

Bring a lawn chair or borrow one of ours, relax & enjoy. Concessions
available for purchase from the Chameleon Food Truck. Admission: \$5
adults, \$3 seniors (55+), \$2 kids (5-17), free for members, EUP students and
kids under 5.

June 15: Celtic Hooligans

June 29: Tiger Maple String Band

July 20: Salmon Frank

Aug. 3: Patchouli & Terra Guitarra

Aug. 17: Colette Bone &

Seann Clark

Goodell Gardens receives state arts
funding support through a grant from the



pennsylvania
COUNCIL ON THE ARTS

Pennsylvania Council on the Arts, a state agency funded by the
Commonwealth of Pennsylvania and the National Endowment for the Arts, a
federal agency.

**RAIN LOCATION - UNITY IN EDINBORO, 130 Meadville St.,
(Route 99, South) Edinboro, PA 16412**

Pilates Fusion

w/ Michelee Curtze

Sunday mornings at 11 am,
Memorial Day - Labor Day (rain
location: County YMCA) \$5 per
person/class (free for members
of the County YMCA).

For more info, call the County
YMCA at (814) 734-5700.



ECGRA
ERIE COUNTY GAMING REVENUE AUTHORITY

ECGRA MONEY WORKS HERE! Grant
funding helps bring these events to you!

GOODELL GARDENS & HOMESTEAD

221 Waterford St.
PO Box 156
Edinboro, PA 16412



PITTSBURGH PA 15201

20 APR 2015 PM 5:1



Perry Wood
5240 Knowledge Parkway
Erie, PA 16510

16510-465840



Board of Directors

Eric Randall
President

Randy Walker

Judy Kubeja

Bonnie Rafferty
Secretary

Tee Scarlett

Mari Harrison

Jean Davis

GOODELL GARDENS & HOMESTEAD

221 Waterford St.
PO Box 156
Edinboro, PA 16412

(814) 734-6699
info@goodellgardens.org
www.goodellgardens.org

Staff Members

Kirk Johnson
Executive Director

Amber Wellington
Assistant Director

Brooke Harrison
Landscape Designer

Kristen Rater
Gardener

Melissa Moreland
*Visitor Services
Coordinator*

Kristen Kiedaisch
Events Aide

HOURS:
Wednesday - Sunday
11 am - 5 pm
May - October



Dr. Gertrude A. Barber Foundation

Making dreams come true.

April 25, 2018

Mr. Perry Wood
ECGRA
5340 Fryling Road, Suite 201
Erie, PA 16510

Dear Perry,

Thank you for your support of the Barber National Institute! ECGRA's very special gift of \$10,490.36 was processed on April 24, 2018 with \$1,302.36 designated for the **2019 Art Show and Sale**, \$5,763.00 designated for the **2018 Beast on the Bay**, and \$3,425.00 designated for the **2018 Christmas Ball**. We are truly grateful for your friendship and the difference you are making in the lives of children, adults and families we serve with Intellectual Disabilities throughout the Erie, Pittsburgh and Philadelphia communities.

The Barber National Institute directly supports more than 5,370 individuals with special needs in Erie, Girard, Corry, Warren, Pittsburgh and Philadelphia. Your dedication to our organization helps us continue the special work that we do, whether it's helping a child with autism learn to communicate, finding a rewarding career in the community for an adult with intellectual challenges, or providing assistance to a family through our vast array of support services. Our individuals and their families rely on the Barber National Institute every day for the programs and services they need to reach their fullest potential, and we are proud to be there when they need us the most.

Perry, thank you and everyone at ECGRA for your very special gift. Your support means the world to the children, adults and families who turn to the Barber National Institute for hope and opportunity.

I wish you all the very best!

Sincerely,

Laura R. Schaaf
Director of Giving

LRS/snm

THANK YOU!







April 24, 2018

ECGRA
Perry Wood
5240 Knowledge Pkwy Ste A
Erie, PA 16510-4658

Dear Perry,

On behalf of the women, children and staff of the Mercy Center for Women, we thank you for your gift of \$2,495.14 in support of our special events. We rely on these events to acquaint more people with our mission, and to help support the programs for our clients. After a long hard winter, we are beginning to see signs of new growth. I am so excited to share with you some of the things your kindness has accomplished for our women and children.

'Colleen' will be moving into her new home very soon and is grateful for the opportunities she was given to become self-sufficient. 'Kelly' comes back to Mercy Center often to visit and volunteer as a way to give back for the help she received. Your generous support allowed her to regain custody of her sweet little girl. It is due to your generosity that we can continue to offer life-changing services to the many women and children who come through our doors.

There are exciting things happening on every front at Mercy Center for Women, and I am so glad that you have chosen to be a part of the life-changing undertakings. Your support allows us to provide the essential programs, mentorship and job readiness skills our women need to realize their potential and be successful.

May God richly bless you. Thank you for believing in our mission and being instrumental in the lives of all those we serve.

Blessings,

Jennie

Jennie Hagerty
Executive Director

*Perry,
Thank you for supporting
our mission and good
work in the community!*

In accordance with section 170(f)(8) of the Internal Revenue Code, I certify that Mercy Center for Women is a 501(c)3 charitable organization to which contributions are tax deductible. Since no goods or services were given in exchange for your gift, the entire amount is tax deductible. This letter serves as documentation of your gift and is necessary for your income tax records.



1. The first part of the document discusses the importance of maintaining accurate records of all transactions. This is essential for ensuring the integrity of the financial statements and for providing a clear audit trail.

2. The second part of the document outlines the various methods used to collect and analyze data. These methods include direct observation, interviews, and the use of statistical models. Each method has its own strengths and limitations, and it is important to choose the most appropriate one for the specific research question.

3. The third part of the document describes the results of the study. The data shows a clear trend of increasing sales over the period studied, which is consistent with the expectations of the researchers. This finding is supported by the statistical analysis, which shows a strong positive correlation between the variables being studied.

4. Finally, the document concludes with a discussion of the implications of the findings. The results suggest that the current business strategy is effective, but there are still areas for improvement. Further research is needed to explore the long-term effects of the current strategy and to identify new opportunities for growth.



April 13, 2018

Perry Wood
ECGRA
5240 Knowledge Pkwy Ste A
Erie PA 16510

Dear Perry,

Thank you once again for sponsoring Mercy Center's Women Making History event. It was a wonderful evening of encouragement and did not leave a dry eye in the house. Each story shared reminded us of how anything is possible with faith, determination and a vision for tomorrow. I admire the diversity and the various backgrounds of the honorees. All of our sponsors were recognized with signage on the stage, live acknowledgement at both the Sponsorship Reception and during the Women Making History program, and of course, in the printed program which I have enclosed with this letter.

A special surprise this year was the inclusion of Amy-Noel Smith as the twelfth Woman Making History 2018. Amy is a graduate of Mercy Center's program and has made great strides toward achieving self-sufficiency and a happy, healthy life. Her openness and honesty in telling the hard parts of her story touched many in the audience. I'm happy to say that she has obtained a wonderful full-time job at the Mental Health Association, has her own apartment, and even a cute little dog named Squirrel! Amy is just one example of the lives that you impact through your sponsorship of Mercy Center events.

Thank you again, and may God richly bless you.

Sincerely,

A handwritten signature in blue ink that reads "Jennie".

Jennie Hagerty
Executive Director

A handwritten note in blue ink on a large, light blue butterfly graphic. The text reads: "Dear Perry, Thank you for believing in our mission and the generous support of ECGRA." The butterfly graphic has a pink stripe on its wing.

Dear Perry,
Thank you for believing
in our mission and
the generous support of ECGRA.



1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes the need for transparency and accountability in financial reporting.

2. The second part of the document outlines the various methods and techniques used to collect and analyze data. It highlights the importance of using reliable sources and ensuring the accuracy of the information gathered.

3. The third part of the document provides a detailed overview of the different types of data and how they are processed and analyzed. It discusses the challenges associated with handling large volumes of data and the importance of using appropriate tools and software.

4. The fourth part of the document focuses on the application of data analysis in various fields, including business, healthcare, and social sciences. It provides examples of how data has been used to solve real-world problems and improve decision-making.

5. The fifth part of the document concludes by summarizing the key findings and recommendations. It emphasizes the need for ongoing research and innovation in the field of data analysis to keep pace with the rapidly changing landscape of technology and data.



University Advancement
Alumni House • 210 Meadville Street • Edinboro, PA 16444
phone: (814) 732-2992
fax: (814) 732-2996
email: advancement@edinboro.edu

April 26, 2018

Mr. Perry N. Wood III, Executive Director
Erie County Gaming Revenue Authority
5340 Fryling Rd Ste 201
Erie, PA 16510-4672

Dear Mr. Wood:

You did something really special - you gave the gift of education. While an education touches lives in critical ways, so too does philanthropy. We are fortunate to have your loyalty and trust and are honored that you have chosen Edinboro University and its students as the recipient of your philanthropic spirit.

Every student's story is different, but each one has been impacted because of donors like you. Thank you for all that you have done and continue to do to make the university a place of opportunity and excellence for our students.

On behalf of the Edinboro University and our Foundation, thank you for your generous gift. You are a great example of the significant impact donors can have on students' lives -- and through them -- on our world.

Sincerely,

Jessica M. Gray, '08
Director of Annual Giving

P.S. The impact of your gift to Edinboro University may be doubled or possibly tripled! Please check with your HR Representative to see if your company sponsors a matching gift program.

~~~~~

**Gift Amount:** \$1,786.45  
**Gift Type:** Business Check 2366 dated 4/13/2018  
**Designation:** University Homecoming

*Your contribution may be tax deductible as provided by law. Please retain this document for tax filing purposes. Unless otherwise indicated, no substantial donor benefits were associated with this gift.*



2