

People, Progress, Impact: business finance, entrepreneurial coaching, community revitalization

January 4, 2024

Perry Wood, Executive Director Erie County Gaming Revenue Authority 5340 Fryling Road, Suite 201 Erie, PA 16510

Re: The Progress Fund's Quarterly Financials

Dear Mr. Wood:

I've enclosed The Progress Fund's Quarterly Financial Statements for the Quarter Ended December 31, 2023, and accompanying certificate of compliance.

Please contact me at your convenience if you have any questions.

Sincerely,

Holly Sawyer

**Executive Assistant** 

Enclosures

#### THE PROGRESS FUND

FINANCIAL STATEMENTS
AND
COMPILATION REPORT
UNAUDITED

FOR TWELVE MONTH PERIOD ENDING DECEMBER 31, 2023

### The Progress Fund Statement of Assets, Liabilities, and Net Assets As of December 31, 2023

| ASSETS                                  | December 31, 2023        |
|---|--------------------------|
| Current Assets                          |                          |
| Operations                              |                          |
| 1011 · Operational Reserve Account      | <b>*</b> 1.4 <b>**</b>   |
| 1012 · Operations Account - Enterprise  | \$1,100,796              |
| 1913 · Operational Account              | 36,481                   |
| 1034 · Operational Savings              | 39,195                   |
| Operational Savings                     | 4,943,577<br>\$6,120,050 |
| <b>2</b>                                | ψ0,12 <b>0,</b> 030      |
| Capital                                 |                          |
| 1010 · Project Account - M&T            | \$55,339                 |
| 1016 · Capital - Enterprise             | 17,822,021               |
| 1022 · PNC - Money Market               | 433,217                  |
| 1023 · PNC · Checking                   | 14,530                   |
| 1024 · Reliance - Capital Account       | 48,329                   |
| 1026 · RMAP - USDA                      | 193,035                  |
| 1027 · Enterprise - SSBCI               | 150,226                  |
| 1030 · Tri State Capital MM             | 1,577,067                |
| 1040 · RBEG - Funds - 1st Comm          | 331,004                  |
| 1070 · IRP - Loan Funds                 | 176,620                  |
| 1071 · IRP - Loan Funds                 | 89,934                   |
| Total Cash Reserved for Commitments     | \$20,891,323             |
| Other Current Assets                    |                          |
| 1028 · The Progress Fund - Project Act  | 788,645                  |
| 1029 · Enterprise - LLR                 | · ·                      |
| 1300 · Prepaid Expenses                 | 3,803,913                |
| 1032 · Rental Account - SW              | 19,277                   |
| 1033 · Rental                           | 71,843                   |
| 1499 · Loans Receivable-Current         | 124,167                  |
| Total Other Current Assets              | 1,536,375<br>\$6,344,221 |
| Total Current Assets                    |                          |
| Fixed Assets                            | \$33,355,593             |
| 1700 · Land                             | ****                     |
| 1701 · Land Improvements -108 East Main | \$192,128                |
| 1705 · Parking Lot - 101 Water St.      | \$7,000                  |
| 1710 · Buildings                        | \$57,800                 |
| 1715 · Building Improvements            | 645,636                  |
| 1720 · Equipment Asset                  | 1,014,191                |
| 1725 · Website Costs                    | 209,294                  |
|   | 15,600                   |
| 1799 · Accumulated Depreciation         | -766,707                 |
| Total Fixed Assets                      | \$1,374,943              |
| Other Assets                            |                          |
| 1053 · Investment TPF Corporation       | \$143,588                |
| 1059 · Investment in Hazelwood          | \$5,443,879              |
| 1500 - Loans Receivable-Long-Term       | 21,045,966               |
| 1510 · Loan Loss - Reserve              | -1,753,084               |
| Total Other Assets                      | \$24,880,349             |
|   |                          |

## The Progress Fund Statement of Assets, Liabilities, and Net Assets

As of December 31, 2023

|                                       | December 31, 2023 |
|---------------------------------------|-------------------|
| LIABILITIES & EQUITY                  |                   |
| Liabilities                           |                   |
| Current Liabilities                   |                   |
| Other Current Liabilities             |                   |
| 2005 · Accounts Payable               | \$26,964          |
| 2015 · Accrued Interest Expenses      | 65,848            |
| 2040 · Accrued Payroll                | 22,288            |
| 2041 · Accrued Vacation               | 59,204            |
| 2043 · Accrued FICA                   | 6,234             |
| 2045 · Accrued 401K                   | 1,301             |
| 2065 · Deferred Revenue - Ag          | 77,000            |
| 2069 · Deferred Revenue - RE          | 62,854            |
| 2070 · Deferred Revenue - Reserves    | 700,000           |
| 2071 · Deferred Revenue - ERP         | 2,618,089         |
| 2072 · Deferred Revenue - CDI         | 340,972           |
| 2090 · Loans Payable-Current          | 350,054           |
| Total Other Current Liabilities       | \$4,330,808       |
| Total Current Liabilities             | \$4,330,808       |
| Long Term Liabilities                 |                   |
| 2099 · Loans Payable-Long-Term        | \$7,696,624       |
| Total Long Term Liabilities           | \$7,696,624       |
| Total Liabilities                     | \$12,027,432      |
| Equity                                |                   |
| 3010 · Designated-Operating Reserve   | \$1,100,796       |
| 3011 · Unrestricted Net Assets        | 26,809,343        |
| 3012 · Fixed Asset                    | 1,374,943         |
| 3013 · Unrestricted-Designated - Loan | 12,277,067        |
| 3080 · Unrestricted-Designated RBEG   | 347,000           |
| 3085 · TRNA-Real Estate               | 296,532           |
| 3089 · TRNA-SSBCI                     | 147,571           |
| 3091 · TRNA-Project                   | 3,204             |
| 3092 · TRNA-Advanced/Cont. Cap.       | 1,683,703         |
| 3093 · TRNA-PA Net ARP                | 162,941           |
| 3095 · TRNA-Expansion                 | 194,366           |
| Net Income                            | 3,185,988         |
| Total Net Assets                      | \$47,583,454      |
| TOTAL LIABILITIES & NET ASSETS        | \$59,610,886      |

### Statement of Revenues, Expenses, and Other Changes January 1, 2023 through December 31, 2023

| Income              |   |                 |
|---------------------|---|-----------------|
|                     | 4010 · Lending Capital Grants                         | \$2,774,774     |
|                     | 4020 · Project Grants                                 | 287,850         |
|                     | 4038 · Program-Project Fees                           | 99,408          |
|                     | 5080 · Consulting Fee                                 | 500             |
|                     | 5088 · TA Paid from other Sources                     | 10,803          |
|                     | 5180 · Rental   | 35,600          |
|                     | 5181 · Rental B&B                                     | 22,416          |
|                     | 5191 · Investment Interest                            | 550,155         |
|                     | 5192 · Loan Interest Income                           | 1,217,797       |
|                     | 5200 · Loan Fees                                      | 54,651          |
| Total Income        | 5220 · Other Income                                   | 16,588          |
| rotal income        |   | \$5,070,543     |
| Expense             |   |                 |
|                     | 6004 - Other Board Expenses                           | \$1,852         |
|                     | 6005 · Committees                                     | 4,217           |
|                     | 6052 · Equipment & Leases                             | 228,748         |
|                     | 6054 · Computer/Equipment/Software                    | 3,622           |
|                     | 6056 · Furnishings & Displays                         | 32,084          |
|                     | 6059 · Repairs & Maintenance                          | 13,681          |
|                     | 6070 - Interest Expense                               | 176,011         |
|                     | 6082 · Liability & Property Insurance                 | 15,170          |
|                     | 6083 · Fidelity Bond Insurance                        | 100             |
|                     | 6100 · Loan Loss Reserve<br>6110 · Memberships & Dues | 40,357          |
|                     | 6114 · Publications/Subs/Ad                           | 5,877           |
|                     | 6130 · Capital & Leasehold Improvement                | 4,256           |
|                     | 6131 · Rent   | 13,300          |
|                     | 6132 · Custodial                                      | 10,750          |
|                     | 6133 · Utilities, Cable, Water, etc.                  | 7,011           |
|                     | 6135 · Real Estate Taxes                              | 12,467          |
|                     | 6136 · Routine Maintenance                            | 11,059          |
|                     | 6140 · Blight Removal                                 | 1,270<br>30,800 |
|                     | 6151 · CC; Recording Fee; Bank Charges                | 1,173           |
|                     | 6152 · License, Fees, Registration                    | 40              |
|                     | 6153 · Supplies                                       | 11,304          |
|                     | 6154 · Postage & Shipping                             | 2,210           |
|                     | 6156 · Printing/Copying                               | 4,218           |
|                     | 6157 Telephone  | 10,369          |
|                     | 6160 · Travel, Meals, Meetings                        | 41,871          |
|                     | 6180 · Graphic Design                                 | 2,015           |
|                     | 6189 · Special Pubs/Photo                             | 12,299          |
|                     | 6190 Entertainment                                    | 400             |
|                     | 6191 · Promo Events - Materials<br>6200 · Personnel   | 169             |
|                     | 6220 · Accounting/Audit Fees                          | 916,714         |
|                     | 6221 - Consultant Expenses                            | 29,620          |
|                     | 6222 · Consultants/Contracts                          | 44,183          |
|                     | 6227 · Technology Support                             | 182,873         |
|                     | 6231 · Website Design                                 | 6,904           |
|                     | 6232 · Editorial Ser                                  | 263             |
|                     | 6233 · Loan Servicing Contract                        | 2,220<br>2,214  |
|                     | 6235 · Website Mgmt.                                  | 2,214<br>866    |
| Total Expense       | <b>3</b> ·  | \$1,884,555     |
| Net Ordinary Income |   | \$3,185,988     |
| Net income          |   | \$3,185,988     |

# Certificate of Chief Financial Officer For Compliance with Loan Covenants with Erie County Gaming Revenue Authority & Status of Defaults

As of the date of this certificate there exists no violation of any provision of the Credit Agreement or the happening of any Event of Default or Compliance.

Chief Executive Officer

Chief Financial Officer

Date: 1/16/2024