MEETING OF THE BOARD OF DIRECTORS
VIA ZOOM/In Person
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
August 21, 2025

ZOOM Meeting Information:

Meeting Link: https://us02web.zoom.us/j/84591712062
Password: not required

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – July 2025
5. DIRECTOR'S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
8. PRESENTATION
    a. 908 – 912 Parade Street Update
        ~ Matt Harris
9. COMMITTEE REPORTS
    a. Treasurer's Report
    b. Strategic Planning Committee
    c. Update from County Council
    d. Update from County Executive's Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR'S REPORT

12. OLD BUSINESS

a. Foundant Grant system renewal

13. NEW BUSINESS

a. Resolution Number 24, 2025 – Resolution to enter into agreement with six (6) organizations for the Entrepreneurial Support Organizational Grants
b. Resolution Number 25, 2025 – Resolution to enter into agreements with seven (7) entities that comprise the recipients of the 2025 Anchor Building Grant Program
c. Resolution Number 26, 2025 – Resolution to adopt the funding for the Start-Up & Expansion grants as part of the Erie County Investing in Families Initiative
d. Resolution Number 27, 2025 – Resolution to enter into agreement with the Northwest Institute of Research (NWIR) for their advice and consultation services for the ECGRA Childcare funding program

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date:	Thursday, September 18, 2025
Time:	8:30 a.m. – BOARD Meeting
Location:	5240 Knowledge Parkway, Erie, PA 16510; Board Room
	ZOOM meeting – details to follow

Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting

July 17, 2025

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on July 17, 2025 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Vice Chair at 8:34 am.

ROLL CALL

Ms. Amatangelo, Mr. Cleaver, Mr. Oberlander, Mr. Smith, and Mr. Winschel are present in person. Mr. Louis is present via zoom. Mr. Wachter and Dr. Wood are present in person.

APPROVAL OF THE AGENDA

Mr. Oberlander makes a motion to approve the agenda. Mr. Winschel seconds the motion. There is no discussion on the agenda. Motion carries 6-0.

APPROVAL OF MINUTES – June 2025

Mr. Cleaver makes a motion to approve the minutes. Mr. Oberlander seconds the motion. There is no discussion on the minutes. Motion carries 6-0.

DIRECTOR'S COMMENTS

There are no comments from the Board of Directors.

COMMENTS BY THE CHAIR

Ms. Hess is not present for comments.

PUBLIC COMMENT

There is no public present.

PRESENTATIONS

a. Fly Erie Update – Jake Rouch

Mr. Rouch: Hi, everybody. I was here, I think, a little over a year ago. So just to give you some context, if you aren't aware of it, in June of 2023 United pulled out of direct nonstop service, twice daily, to Chicago. The Chamber jumped up and said that we've got to do something about this. We created a framework around a fund to help support and bring in airlines to complement what the airport does. And so, we did a lot of research, talking to places around the country that had done this; we set up and structured the fund and so I am going to give you an overview of what led us to that and then give you some performance updates on where we are and where we're going into the future.

The first thing I want to say is that ECGRA's support and commitment on the front end of this was really, really essential and vital, because, and for the record, what we asked for was $125,000 a year for three years. I'll get into how much we are looking to raise and all of that. But ECGRA being kind of first in and a leader at such a significant amount was really, really helpful, because the first thing somebody asks is, "Who else is in and how much?" And so it also, kind of like in an investment program, it kind of set the marker of how important this is to the area. Through this process, we've talked to hundreds of people; air service is not an entitlement. We got into this very deep. A lot of people wanted to point and say the airport screwed up because they didn't do this or didn't do that. The reality was that the airlines are in control; they are taking their planes and their pilots and their crews, and they are going to the places where they can make the most money. And so, there were 300 airports that, if you look at Delta, American, and United - the legacy carriers - 300 plus airports lost service. I mean, Cleveland, Pittsburgh, Buffalo, all lost a ton of service from those. And what's kept them afloat is ultra-low-cost carriers, you know, the Frontiers, the Southwests, the Breeze, the Avelos, all of those have really helped them grow. So, we weren't alone.

There's a lot of variables. The biggest one I could tell you that kind of affected the legacy ones is when the pandemic hit, they panicked and they pre-retired pilots. Then when things came back, those pilots had all been gobbled up by the ultra-low-cost carriers and by private air service, so then they had to find pilots, and there's just not enough being produced. So now all of a sudden, they had to pay higher premiums to the pilots, to the crews, to the mechanics. There was a supply chain shortage. Everything just went up. So the price point and the margins were not great before, well now they really had to go where they could make their money. It makes perfect sense when you're talking to folks, so this type of approach had to be undertaken.

So, our goal was to raise $1.5 million over three years, increase airline seat volume, route options, reduce the operating cost at the airport to under $7 - that remains in place. It's a stretch goal, but for the long term, it will help significantly. I'll explain what CPE is, help build financial stability at the airport, and then the last is to make sure that we don't take this for granted. So, in other words, whatever seats we have, let's fill them. Let's sell them so the airline is successful, and we can attract more to the community.

The key issues, and these have been long-standing issues, even at our peak, 2005 - 2007 era, we planed people, we had about 190,000 people that got onto planes. Even at that time, we were losing 250,000 passengers. So, we lose it; we generate north of 400,000 - 500,000 flights out of Erie on an annual basis, but we're losing a huge percentage to the surrounding airports. We want to capture that as much as we possibly can. The airport gets no operational support from the city or the county or from the state or the federal government. So, operating, capital improvements at the airport, they get, they have a 95/5 share - 90% of any capital improvements, if approved by the FAA, get paid by the feds. So that runway extension, that was 90% from the feds, 5% from the state, and then 5% from the airport or local government. But operationally, they are a business. They have to have tenants, they have to have service, and that's how they generate revenues at the airport.

I'll move through this quickly. Legacy carriers, I mentioned, they're the daily service. They're the gold star. You want legacy carriers because they're flying every single day, 365 days a year. Ultra-low-cost carriers is shrinking. So these airports, you might be able to find one more, but I mean airlines, that's all there are right now. I mean, there are just not that many airlines servicing the United States, and they all have a role and a function.

So, cost per enplaned passenger, this was our big bubble. You basically had a situation -and there's the total cost - so an airline has to pay landing fees, fuel flowage fees, rent for kiosks, rent for office, etc., and common area rent. That's the revenue so that, “Hey, you have an asset. I'd like to use your asset to get passengers.” So, there's a rate schedule set up by the airport, and then they charge the airport. Well, the bottom line is that gets to a total cost the airline pays to use Erie. So, then you divide it by how many people got on planes, and that gets to your cost per enplaned passenger, because that doesn't go to their bottom line, that's the cost of doing business there. And so the simplest is, your numerator is total cost, your denominator is number of passengers, and that gets you your CPE. So, the reason why we believe that we lost that Chicago flight, and I'm pretty confident it went to Dayton, I don't have it confirmed, was that basically they could make $350,000 more. They don't change the plane, they don't change the pilot, they don't change the crew. So, it makes perfect sense. We have to get that cost per enplaned passenger that we're charging to the airlines down so that that removes one variable.

If we do that successfully, the other thing that we have is our facility - our physical plan at the airport is in fine condition. In other words, there's capital improvements that can be made, but they can't say, “Oh, your runway is not long enough, or you don't have the right safety equipment in place.” All of that's been taken care of over the years. So, there is no barrier for them to come in. We have demand, we have market, but they could say, “You're too expensive.” So, we've addressed that with the airport.

The other is, every time you fly out of Erie, there's a $4.50 charge if you look at the details, it could be on Orbits or whatever. Every person that gets on a plane out of Erie, we get $4.50 back into a dedicated account. The feds take a little bit of that so it's like $4.37 that comes back to the airport. That goes into a restricted account for capital improvements, so that 5% that we need to put in for a capital improvement project, that builds over time as you fly more. And so that's another reason why we want to grow flights. I talked about the capital improvements. So, the more people that are flying, the better for the airport. Now that doesn't go to operations, that's just capital.

We created this LLC; the Knox team helped us set this up. We repurposed a previous LLC into the Fly Erie Fund LLC. We're providing all the staff support, we are providing no financial support; we're taking no money from the Fly Erie Fund. We're handling this all. That's our contribution is the administrative side of it. And so, the Chamber’s board appoints the Board of Governors. The Board of Governors for this entity has seven members. You can see the seven members, and it's designed around who put the most dollars onto the table, and we do expect that the county, at some point, will be participating and contributing dollars. I'll just answer the question that has come up in the past, the County is not presently, there's a bit of a standoff between the County Council and the County Executive - both very supportive of this. I want to be very clear; both are very supportive of it. It comes down to County Council would prefer to see a non-elected official and a non-county employee serving on this. And we appointed the County Executive before we knew that, and we still think it's vital that there's a representative from the County on there so we will continue. We're in an election season. After the dust settles this election season, we'll approach whoever wins, and we'll approach County Council again to see about getting their support going forward.

The real purpose behind the Fund is to use it for minimum revenue guarantees (MRG), and I can explain that, and CPE subsidy. We can help the airport drive the cost per enplaned passenger down, but it still might not be where the airline needs it to be. So, if we get to 10 and they say, “The airport’s cost is $10 and we need to be at seven,” we could put $3 per enplaned passenger onto the table to help them hit their target numbers. The same with the minimum revenue guarantees - they're designed to help them hit a number. They're not forever - minimum revenue guarantees are usually used on the front end just to kind of get an airline into the market, and then they go away after they've proven the market.

The one thing I need to point out is the airport can't do any direct assistance to an airline. It's prohibited by federal. They can't even know our agreement with the airlines. So basically, the airline says, “We'd like to come to Erie, but we need some assistance.” What happens is they say, “Let us get you in touch with the Fly Erie Fund.” Then we have a separate conversation, we have a separate agreement, there is no approval by the Airport Authority Board. The Fly Erie Fund decides what legally it will engage with, what it will provide to the airline. The airport is completely out of that discussion. They have no influence, they have no say, they frankly don't know the details of it. And then the airline would say, “Okay, we'll sign a contract with you,” because they have a contract with the airport and they have a contract with us. So that's how it works.

Legal costs and marketing. We haven't done any marketing yet so you're basically looking at direct subsidy to the airline, legal costs, and marketing. I think I just explained that no funds will go to the airport, but the airport does play a role in this. They have two incentives. They don't provide subsidies, but they provide two incentives. One is directed at ultra low-cost carriers; the other is towards legacy carriers. And these are built on what's been practiced around the country. So, for a low-cost carrier who is coming into the market, they pay zero CPE - so they don't pay a landing fee, fuel flowage fee, they don't pay rent. They are brought in, and for the first two years they operate at zero. For a legacy carrier, if they come in and provide service that hasn't been provided to a market in, I think it's five years or three years, they will provide them a one-year CPE. So, they eat that money; they eat that operating cost. So, with Breeze coming to Erie, they do have two years they will be operating at zero CPE. So, you might say, “Then they're just going to leave.” But this is common practice around the country, and really, what they're doing is proving that the market is sustainable and good, and you'll see in the numbers that it's proven that out.

American has been a great asset. They added a third flight in April of 2024 which is very significant for us, because it gave us a morning takeoff, a midday takeoff and a late day takeoff and those options make a lot of connections and flights more reasonable. United is the next most promising of the legacies to come back here. So, it goes expanded service with American would be the highest priority, United would be the second, Delta would be the lowest. That's just because we talked to all of these airlines. Just to be clear, Tim NeCastro, the Chamber, and the airport’s consultant, we had a direct conversation with all three of these airlines and Tim was great. He just kind of said, "Tell us what it is to get you back here." They gave us their business model, and Delta's business model is not likely to come back to regional jet service where we're flying to Detroit and they're getting passengers that way. It's just not where they're at for a few more years. United is likely and American is already here. We wanted to hold on to American, grow American, and then we want to continue to work and try to get United back here. That would be outstanding.

Right now, we're at three times daily to Charlotte, two times weekly to Orlando via Breeze. Tampa was in play from January through April; they will kick back up in October. And these are Wednesday/Saturday pairings. So, the plane leaves Wednesday morning, flies up to Erie, drops off, picks up, flies back on Wednesday. Then Saturday is the same situation. And that's the same with Tampa. And I am getting the times and the frequencies to Whitey, and I can share them with everyone here when that is set.

Just to give you a little bit of context of what we're facing here. In 2023 you can see, this is seat capacity - how many seats we had available in the marketplace. I just wanted to show we're growing that seat capacity. And it's a little bit of a misnomer because while this is all good, what you need to realize is that when this announcement happened in '23, it was a twice daily flight by American to Charlotte on a 50-seat plane, that's 100 seats a day. So that's only 36,500 seats a day. That is the same volume, and maybe less than Sheridan Wyoming, which has a population of like 12,000 people where I flew out to for a vacation. So, think of 36,500 - that's what we were facing when that flight left. And you can see that in 2025 we're going to be over 80,000. So, it's not an overnight thing. These are multi-million-dollar routes and assets and teams, and so they make cautious decisions.

This is the enplanements in '23 and '24. Now '23 and '24 seem equal, but you know, we've done that in light of losing that twice daily flight to Chicago. And in '25 you'll see some growth. So, just showing we were 43% above seat capacity than what we expected for '24 and we're 120% over expected of what we expected for '24 as well. So just showing that the seat capacity, some context there. Then just looking at actual we're 35% up on enplanement. So those are all the goals that we're trying to hit. We're trying to grow seats and we're trying to grow enplanements at the airport.

This was the cost per plane passenger at the airport, $23.05 then you get down to $11.05 and '25 is expected to be the same. You might say, "How did you do that? You didn't grow in that formula where you had the income on the top, and then you divide it by the number of passengers. How'd you get there?" Well, the answer is that the airport subsidized that. They talked to the airline and said, "What number do you need to be around?" They agreed to a number, and then they've actually driven that number lower for the airline through enhanced operations, but at the end of the day, the airport is eating dollars to help make it more cost competitive, and they can do that for a while. So, they're vested. They want more airlines, because the more airlines that they get in here, the less they have to eat into that capital reserve that they have.

Just to give you some context of comparison CPEs, you can see around us, we have pretty cost competitive airports, but there are north of a trillion dollars, at least, worth of capital improvements underway planned for airports around the country. So almost every airport around the country, their CPE is going up, and in some cases pretty significantly. So, we're trying to drive ours down to a stable number. Why is that important? In a pairing between Erie - Detroit, Erie - Chicago, Erie - DC, Erie - Charlotte, Erie - Atlanta, Erie - Dallas, wherever it might be, we don't want to be the problem, right? We want to be, "Oh, we could add Erie in because it's a cost competitive airport." So, I think we can sustain that, and I think the orientation of the board and the whole team there is we have to make sure that we're cost-competitive to the airline.

Breeze wanted to begin twice daily service in Erie, they asked for a minimum revenue guarantee, we talked about that. Basically, the way it works is they put a price tag, and per the agreement, confidentiality wise, they said, "We don't want these numbers out in public." Fair enough, they put a dollar amount for that flight of revenue that they need to generate per leg. And the leg is Orlando to Erie is a leg, Erie to Orlando is a leg. So, we run four legs a week, 16 legs a month, usually. Sometimes it's 18. And with each leg, we have to hit a revenue target at the end of the month. They get a kind of net number for the month and if we're above their target . . . So, they have a set number. Let's just say to simplify, it's 16 legs, they need to make $10,000 a leg. In that month they'd have to make $160,000. That $160,000 comes from ticket fares, and it comes from ancillary charges like baggage fees, internet fees, if somebody does that, any food and beverage taxes and fees, taxes are taken out of it. So, fares and baggage, those are going to be your big ones. Basically, we get an audit of how much money came in per route. Again, using this fictional example, if we are above $160,000 we owe them zero for the month for that route. If we're below it, if we are $20,000 below the target number, we owe them $20,000. It does not accumulate so we don't get credit for the plus months.

When they sent this revenue guarantee, the revenue guarantee started with Orlando. But in the agreement we have, it also said there's two other airports that fall into this. One is Tampa, and the other is Fort Myers, meaning, under this revenue guarantee, we could add Tampa, and we could add Fort Myers. Each of them had a different rate per leg that we had to hit target-wise; that's in their control. So, once we signed the agreement, although it was for Orlando, it was really a two-year agreement for three potential airports. The sales of tickets to Orlando were so strong that they looked at - and I'm giving you, I think, an extremely fair Monday morning quarterback assessment - they said, "We know how much money Erie has allocated for year one, and we won't tap it all. Orlando will perform extremely well. We're going to add Tampa, because Orlando is not going to use up the full guarantee that we have in the agreement. So, we're going to add Tampa." They talked about some other routes with us. The first month we wrote a check, and I think we all flipped out, because we've never done this before, and we were a little cautious on the other routes, but we continue to talk to them about Fort Myers, we've talked to them about Fort Lauderdale, we've talked to them about Myrtle Beach. So, all of those are there.

Now, a lot of this is driven by flight availability, gate availability at airports. I mean, they're still a young, growing airline. The founder of Breeze was the founder of JetBlue. So, a really good airline. If you've flown the product, and I don't know if any of you have, they have new planes that are very nice, nice set up, nice system. So, the fact that they added Tampa means we were performing well. And by the way, they added Tampa before we flew one time to Orlando. So, we announced the Breeze service in August, it was to start in November, and I think it was in the first week of October they announced that they would be adding the Tampa service. So, Erie has stepped up and supported it.

This was our performance – this was how many people got on planes, on Breeze, in each month. We get an invoice from Breeze, usually in the first week of the month and we have 30 days to pay it if we owe them money, and we take the full 30 days. You can see in parenthesis that's how many routes were flown in that month and the reason why in January, February, March, and April it's because Tampa was involved and the other months it was just Orlando.

Here is the blood that has been drained out of us, and I can give you very specific explanations. The first month – any time they enter a market, they offer discounts, percentages off, and it's a new market so you don't get as much penetration. The first month was really rate related. In December we owed nothing. January is a down month for travel because people have traveled in November and December extensively. We get to January and we added Tampa, and Tampa, just like any new route, had these insanely cheap fares. So, the base fares we got that month were extremely low. The big load in January was Tampa. In February, Orlando hit its number, Tampa did not. March, Orlando hit its number, Tampa did not. April, same thing. You might say, 'Well, Tampa's not that great." Tampa's cost per leg is higher than Orlando and that is totally driven by the distance the plane has to go. So it's not surprising that it's a heavier lift. March, as you can imagine, is Spring break and Easter so May was a down month and then June we rebound because kids are out of school.

So, that's our performance of what we've paid out. Overall, our load factor has been at 83%. You can see that we've flown 198 legs and that 73 of those legs we have exceeded our MRG. The All-In One-Way fare, so this is the average over that whole time and in essence it's a one-way fare, the average fare that people are paying in this process is $262.00 to fly round-trip to Orlando or Tampa. There has been that many new seats and that many new enplanements. (referencing the graph of the power point)

The key things that I want to finish with is that Breeze has been talked about and its performance has been recognized as above their industry standard across the country, so they are very pleased with what they have seen here in Erie. Without getting into the numbers on the Minimum Revenue Guarantee, the big number that we had in the guarantee was in year one and in year two is less than half of what we guaranteed in the first year. The fact that they are bringing Tampa back is a great sign. They are bringing it back because they see the demand, not because there is a big pot of money here. I think that's very positive.

There is a US Department of Transportation Small Communities Air Service Development Grant Program application that will go in from our airport to the feds. We have an airline lined up that says, "If you get that grant, we will bring service back to Erie." It is a legacy carrier, and it would be twice daily service to another major market that is not Charlotte. All of that is for the airport to talk about publicly, but the Fly Erie Fund will play a role in helping with their application. The fact that we have this Fund in place is going to put us in a very competitive position; it is a deeply competitive program. There is about $10-12 million dollars; we will be going after here about $800,000 to one million and it basically is the airline gets all the dollars, but it's an incentive for them to bring that service to the market. This would be very significant.

The PA Air Act is something that the Aviation Council of Pennsylvania has put together and it is gaining support, and it would provide dollars to help support what we're doing here on the Fly Erie Fund as well as some specialized improvements at the airport.

This is not political, it's reality, tariffs and the uncertainty of that have impacted airlines. Tariffs led to supply chain challenges for the completion of aircraft, so adding new routes and things – all these airlines are getting delivery of new planes, and if they are not getting the planes, they have to put a pause on their route expansion. So, there is a direct impact, and you can read about some of that.

ERI Revenues are up on parking which is all part of the game. They are a business and they have to get money in for parking, they have to get money for concessions and rental cars. So, all of that has been good. The biggest thing I would say is that we did a lot of research beforehand why people fly out of Erie – 100% because of convenience. They love it. People will complain about the prices, but frankly, if you have enough of a lead time – and I'd say a minimum of about four weeks to fly – you can find a very competitive rate out of Erie. Business travel will be different, but fares in general across the country are up and they are up for the reasons we outlined, which is the industry has to charge more and folks are paying that. But enplanements around the country are up for flying.

We are optimistic. I give a lot of credit to the Airport Authority. We have a great working relationship with them; we communicate with them a lot. They also make their consultant available to us so if we have a specific question, we can talk offline without the airport involved. We also can make connections through that.

I'm sorry that I went a little long. I'd be happy to answer any questions.

Mr. Winschel: Jake, I have a question. You know, booking out of Erie – I've flown Breeze; it's great. But, you know, like Pittsburgh, they have Breeze, but it's not like Akron. Okay, so Akron has Breeze, and they've got a lot of destinations to Charleston, Myrtle Beach. That's a smaller airport. Now, granted, they have more people, but how long have they been doing it? How do we get to that point? Are we that far apart from what Akron's doing?

Mr. Rouch: Yeah, Akron and Canton, their draw area, their MSA, they're right on the cusp of Cleveland with their MSA so they're going to pull a lot more bodies there. One thing I would say is that Breeze is not in Buffalo, so that is a help. Orlando, you could get to Orlando via Akron/Canton, but you couldn't until recently out of Pittsburgh, and you couldn't out of Buffalo. So that's an advantage. The thing we like about Tampa, and I know people, there's difference of opinions, you know what I mean. Because if you look at it on a map, I'm not a Florida expert, I'm getting better, but you've got Tampa, you've got Fort Myers, and Sarasota's in between. And Breeze is active in all those. But what we like is we have the West Coast, and we have the East Coast in Florida. So, there's always going to be... It's the direct flight that is the game changer; a lot of people like to fly out of Erie versus going to Buffalo or Pittsburgh. So, we're getting a lot of traffic from Ohio, we're getting traffic from New York and Northwest Pennsylvania that we're flying down there.

Mr. Winschel: Yeah, I see Breeze also has a lot – out of Pittsburgh and Akron - they have a lot of connecting flights now too.

Mr. Rouch: There is one on the, interestingly, I think when Tampa comes back, there's going to be, and it just happens to be, but there's going to be the ability to get out to Salt Lake City. The only reason I bring that up is because if you're flying out of Tampa and you can get out to Salt Lake City - and their service is starting October and will probably go through April again - if you're a skier, that actually is a nice connection.

Mr. Smith: Currently, Fly Erie, how is it funded?

Mr. Rouch: We have public and private entities that are writing checks to the Fund. On the municipal side, there's the City of Erie, ECGRA, Erie Events, Harborcreek Township, Summit Township, Millcreek Township all financially support it. Then on the not-for-profit and private sector, there's about 20 different entities that are writing checks.

Mr. Smith: Do you find that Erie is very excited and gung ho to support Fly Erie and really grow it?

Mr. Rouch: I think the challenge is folks have never written a check. You know, if you're talking to a private sector entity and they're like, "Why should I have to write a check? Isn't the airport a public responsibility? Don't we already support it through the city and the county?" It's a little harder sell there. The ones that have written checks and supported it are employers who say, "I think if we can get that twice daily service to another market", and we when we're going to go up to folks, as long as we believe it's a high probability, I think we can get a lot more businesses to sign up and support it if we get that second, twice daily service to a different market other than Charlotte. Charlotte's been great and American's been great. Everyone should support them because they've stayed in the game here and they have great service, but I think if we can get that service, we'll get more businesses to say, “Okay, I see what you're doing.” A lot of employers did sign up and support it because they said, “I want to support this because my employees want to get to Florida, their families want to get to Florida.” They saw it as kind of a quality-of-life thing for the market, and I think it's true.

We have a lot of people, obviously, the researchers and the consultants said there's no doubt that this will be successful because they know where we're flying, and Florida is one of Erie's top destinations.

Mr. Oberlander: How is Fly Erie’s fund balance? Is it gaining?

Mr. Rouch: We just sent out year two invoices. So, we started invoicing people last year around this time, maybe September-ish. And so, we're spending down year one. We should have enough to cover the first year of the MRG, but we need to get the second. So, part of this presentation is I'm going to be applying for ECGRA’s funding. We've sent out invoices to everybody else who hasn't paid us yet for year two, so dollars will start flowing in. We don't see any shortfall to complete year one. So, year two funds will come in and we should be good for year two as well. I think we will be good. It's just a matter of I'd rather have all the money in the bank and then know we’re covered.

Dr. Wood: Just to clarify with the board, we did approve a three-year contract, $125,000 per year, so you don't need to reapply to us. You just need to draw down. Just get with Tammi and she’ll make that happen.

Mr. Rouch: Great, okay. Like I said, we couldn't have done this without you. It's a success, and I will say, look, we live in Erie. There's always going to be people complaining. But in general, I like the complaints of, “Great. Why can't you get Raleigh? When's the Vegas flight coming? Nice start, but you got to do more.” That's fine. But in general, I think a lot of people have been very happy. And it is a game changer. If you have a family and you can hop out a plane and fly nonstop and be at that destination, I think... The planes fill up and people are genuinely excited. When I've been at the airport, all I'll say is when you fly out of Erie you usually see people you know. I've been going to the airport and I've seen very few people I know, which means we're getting a lot of new travelers utilizing the Erie market, both inside Erie and outside of Erie.

Dr. Wood: Thank you for your time. Thanks for coming in, Jake.

Mr. Rouch: Thank you.

COMMITTEE REPORTS

a. Treasurer’s Report

Mr. Winschel: We'll take a look at the reports here for this month. You'll notice on the Profit & Loss, we're continuing to try to tweak this report. You'll see that we continue to move money out of the more inactive accounts at lower interest rates, we're moving them into CDs. I worked with Tammi to kind of enhance that Profit & Loss so it shows maturity dates. And we had our first maturity in May, so as we continue to tweak these reports to make sure we accurately report the income, but we have two CDs coming due next month. And so we continue to focus on that. On the second page of the Profit & Loss, you'll see the grants for June, which include the Community Assets, Multi-Municipal Collaboration, and Renaissance Block.

If you go to the Balance Sheet, you'll see a major change from last month. Perry and I talked and we moved $2 million out of the checking account into the money market account. So, basically a very low interest-bearing account to the money market account; that went from $5 million to $7 million now earning the money market rate of 4.25% so that's a good increase on that. We have a new CD that actually got reflected in June; it's a one-year Flagship CD. Again, we have two CDs maturing in August.

You can go to the Cash Asset Analysis report, that's the new report that we created a few months ago, which basically breaks out all the funds and their respective interest rates. You see the certificate of deposits down there. We locked in some rates between anywhere from 4% to as high as 5.33%. Unfortunately, that one's coming due next month. But the Fed still hasn't lowered rates, so we can still take advantage of some of those higher rates until they do lower rates.

The Budget vs Actual for June, pretty much everything in line. Last month we talked about copier expenses, but pretty much everything's in line with the year-to-date budget. We go to the Schedule of Grant Reserves, and there's a good listing of all the reserves. The Educator Retention Award distributions from June are there. The Community Asset awards are also there for Arts and Culture. You'll also see the Schedule of Grant Reserve is the 2024 Snow Emergency funds for half a million dollars.

Perry, I just have a quick question. I know last time when we were going around that, you said you had only received like $438,000 in invoices, so I assume you got the balance.

Dr. Wood: We got the balance.

Mr. Winschel: So we got money, we gave money. Okay, and then as far as the Transaction List Detail, primarily those are the monthly expenses; normal monthly disbursements for payroll, benefits, rent, Velocity Net, professional services, as well as our awards. The credit card bills with appropriate documentation, which are standard office supplies, meeting expenses, newspaper, nothing out of the ordinary there. So, that concludes the Treasurer Report.

Ms. Amatangelo: Thank you, Mr. Winschel.

Mr. Cleaver makes a motion to approve the Treasurer's Report. Mr. Oberlander seconds the motion. There is no discussion on the Treasurer's Report. Motion carries 6-0.

b. Strategic Planning Committee

Dr. Wood: I'll just be brief on strategic planning. We did see a presentation from Mercyhurst University's Intel Department on a market analysis that we had funded. It was an initial kind of overview, not a complete report, so we look forward to seeing that. And I want to be providing them some feedback on what I found in that report. We also looked at one Municipal Collaboration grant, which is now Resolution Number 20 on your agenda. We also looked at a Transformational Grant for Behrend, which is Resolution Number 21.

Then we talked for the second time about the RDA relationship, the county RDA, and the Main Street Matters Fund, which is a new fund created in partnership between us and the USDA, and what those terms would look like. So, the terms are basically here, although Tim and I will get together and memorialize those in closing documents. I did reach out to RDA – they accepted the terms. They were enthusiastically excited about the terms. Any questions? Solicitor's report.

c. Update from County Council

Mr. Copeland and Mr. Scutella are not present for an update.

d. Update from County Executive's Office

Mr. Sinnott is not present for an update.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: The staff has been consumed with strategic planning activities. The audit has been finalized; you'll see that as Resolution Number 19 on your agenda. No one from the board called the staff and asked any additional questions, no one called the treasurer and asked any additional questions, no one called Maher Duessel and asked additional questions. We're going to take that as we're all set, we're ready to pass this audit into the history books, and then we'll distribute it to the county, in which we give it to County Council, the County Executive, and the County Controller's office to go on file permanently.

And then the other thing is the Annual Report. The annual report, which you have in front of you, is here for you. This annual report is not a legal document; I want to stress. It is a requirement of County Council. Part of our charter says every year we need an audit and an annual report. We turn it into them. It's also memorialized, but its main focus is programmatic. What have we done from a programmatic perspective? How are we telling the story of ECGRA? And I think we did a really good job this year in doing that with this whole "Make Erie Your Home" theme.

Ms. Amatangelo: Any questions on the executive director's report?

SOLICITOR'S REPORT

Mr. Wachter: I had drafted a MOU that we had needed with the county for the purpose of reconciliation of the funding at the end of every year. That has been given to Solicitor Speros and they are reviewing it.

Dr. Wood: Just real quick on that reconciliation draft. I love the way Tim laid it out there. We will get you a copy of it as soon as he accepts it. It basically goes over the history of the Auditor General's findings, the numbers that were in those reports. So therefore, the county would be acknowledging that past reconciliation is accurate, that this current fiscal year's reconciliation is accurate, and then setting a schedule for future reconciliation, which is no later than two weeks after the receipt of the fiscal year's fourth quarter distribution, which I think is fair. I'm sure they'll accept or revise and make it longer; we'll have to see. But I think this document sense and I think it had everything we needed in it.

Ms. Amatangelo: You said you won't get a copy once it's signed?

Dr. Wood: Yeah, it's just a draft right now.

Ms. Amatangelo: Thank you. Any questions on that?

OLD BUSINESS

Dr. Wood: Okay, so for old business, whenever there's any kind of substantive change in a current grantee coming back and saying, “We'd like to change what we're doing”, we want to bring it back to you for your approval. If it's a minor tweak in, let's say, the budget, but not a substantive direction, we have the latitude to do it as a staff. We have the ability to extend six months as a staff. But this was kind of a substantial scope. So Tom, I'm going to turn it over to you and the board can grab the document in front of you, this memo. Tom will be referring to this memo. Go ahead, Tom.

Mr. Maggio: During COVID, these community centers were overwhelmed with assisting the public. And so, Martin Luther King Center and Booker T. Washington Center were some of those community centers. They did an amazing job during COVID. So, the initial scope of work was to do a lot of technology things and provide online courses for kids and do a capital campaign. I think they were just overwhelmed with helping people. So, I don't think they were able to hit all of the goals in the grant application. So, we allowed them to, of course, with the board's permission, we allowed them to change the scope of work to address what really happened with just dealing with the public, feeding them and making sure they have vaccinations and such. And so we allowed them to change the scope of work a little bit to use the funds for operating costs, staff time, and things like that. They still did a little bit of social media work, but they didn't quite hit all the goals. And so, we understand that; we're not trying to punish people. So just for our record-keeping purposes, we have them send a letter out requesting formally a change in scope of work. So, we're just asking the board if they will accept that and we can just move on and make sure that there's adequate records in case of another audit, for example.

Dr. Wood: We'd be looking for a motion from someone on the board to accept the scope of work modification for this particular grant as recommended by the staff and requested by the grantee.

Mr. Wachter: Are these ARPA funds?

Dr. Wood: No, no, it's pre-ARPA. This is during COVID, and we did not have ARPA funds during COVID. It’s strictly gaming funds.

Ms. Amatangelo makes a motion to accept the change to the scope of work.

Mr. Smith: I have a question. What is the total amount that you're basically accepting in the scope of work change?

Dr. Wood: Tom, did you hear that question?

Mr. Smith: Oh, I'm sorry.

Mr. Maggio: No, I didn't hear that.

Mr. Smith: I'm sorry, Tom. I'm just wondering, what is the total dollar amount that they receive that we are now, I guess, accepting the work as complete and they are in good standing?

Mr. Maggio: So they each received $15,000.

Mr. Smith: Thank you.

Ms. Amatangelo: So, it was $15,000 each for a total of $30,000? It's not that much.

Dr. Wood: Yes, except the staff takes it seriously.

Mr. Oberlander seconds the motion.

Mr. Winschel: You said that this was for operating costs, and we typically don't cover that.

Dr. Wood: No, not ideally. It's extenuating circumstances that's for sure.

Mr. Smith: I have a question. Because I work at Booker T, when you asked for a vote, I did not vote. I don't know if you wanted to say . . .

Dr. Wood: Why don't you amend the record to abstain. We'll do that. Is that okay?

Mr. Wachter: Yeah, that's fine. What is your work with Booker T?

Mr. Smith: They have a drop-in center; it's a satellite office for people struggling with opioid use or substance abuse disorder. And it's on the corner of 26th & Holland. I direct that program.

Mr. Wachter: So, you get paid by Booker T?

Mr. Smith: Yes. So, it's the DDAP grant.

Mr. Wachter: That's fine. I just want to make sure that I know what to put in the conflict memo.

Dr. Wood: Tim does these conflict memos that we enter in the record. It's a recognition that everybody here understands that there's a potential conflict and that we were transparent.

Three is no further discussion on this scope of work modification. Motion carries 5-0-1, with Mr. Smith abstaining.

NEW BUSINESS

a. Resolution Number 18, 2025 – Resolution to fund a feasibility study for a National War of 1812 Museum in Erie through the Jefferson Educational Society

   Dr. Wood reads the resolution.

Mr. Cleaver makes a motion to accept the resolution. Mr. Smith seconds the motion. There is no discussion on the resolution. Motion carries 6-0.

b. Resolution Number 19, 2025 – Resolution to accept the 2024-25 audited financial statements

Dr. Wood reads the resolution.

Mr. Winschel makes a motion to accept the resolution. Mr. Cleaver seconds the motion. There is no discussion on the resolution. Motion carries 6-0.

c. Resolution Number 20, 2025 – Resolution to enter into agreement with one (1) entity as the sole recipient of the 2025 Multi-Municipal Collaboration grant, Round 2

Dr. Wood reads the resolution.

Mr. Smith makes a motion to table the resolution. Mr. Louis seconds the motion. There is no discussion of the table. Motion carries 6-0.

d. Resolution Number 21, 2025 – Resolution to enter into a Transformational Grant agreement with the Pennsylvania State University: The Behrend College for the Center for Manufacturing Competitiveness

Dr. Wood reads the resolution.

Mr. Oberlander makes a motion to accept the resolution. Mr. Winschel seconds the motion. There is no discussion on the resolution. Motion carries 6-0.

e. Resolution Number 22, 2025 – Resolution to authorize the executive director and solicitor to enter into negotiations and execute an agreement with the Erie County Redevelopment Authority for a $100,000 Mission related investment grant and a $1,000,000 mission related investment loan for the purpose of promoting small business growth and expansion in Erie County in accordance with the ECGRA impact investment policy

Dr. Wood reads the resolution.

Mr. Smith makes a motion to accept the resolution. Mr. Winschel seconds the motion.

Mr. Winschel: Perry, the $1 million – is that a loan or is that a grant?

Dr. Wood: That would be a loan.

Mr. Winschel: Then they would get that money all upfront.

Dr. Wood: We would give them the money all upfront, but Tim and I will make sure that the million isn't just sitting in a bank.

Mr. Winschel: That was my concern. Thank you.

Dr. Wood: It will be deployed.

There is no further discussion on the resolution. Motion carries 6-0.

f. Resolution Number 23, 2025 – Resolution to adopt the 2024-25 Annual Report

Dr. Wood reads the resolution.

Mr. Cleaver makes a motion to accept the resolution. Mr. Oberlander seconds the motion. There is no discussion on the resolution. Motion carries 6-0.

Mr. Smith: I have one question before we adjourn. So the number I think you said for the Fly Erie Fund is $125,000 per year for three years?

Dr. Wood: Per year. We're the largest public sector contributor to that Fund. Erie Insurance is the largest private sector; I think they're at $1 million a year. It's a private non-profit, so technically the rest of it's confidential, but if you want to, I'll show you the information. But that Fund is, it's private sector heavy for the contributions, but we're really impressed with how much they fundraised.

Mr. Smith: In the way of a grant, how did they apply to us?

Dr. Wood: That was a Pilot Project.

Mr. Smith: So that's a totally separate entity than the airport, right? Or is it a Lead Asset?

Dr. Wood: It's nowhere near the Lead Asset category. It is a non-profit, though. It is a non-profit LLC of the Chamber, so it uses their 501c3, but it segregates the money into separate (inaudible).

Mr. Oberlander: So that information is private. Like you said, I was asking about the fund balance, but I wasn't trying to pry. I just wanted to know is it up and down, is it declining? That's not really open for the public if it's private.

Dr. Wood: When it comes here, it's public. Anything he presents here is now public. He understands that. But yeah, it is a private LLC. But listen, if you have any questions, we can get you the answers. I guarantee there's nothing we're going to not give you the answers to.

Mr. Smith: I'm just a huge fan of the idea. Now that I understand it's private, I've always wondered why they weren't being more public about to raise funds. No more questions.

Dr. Wood: Thanks for your time, everyone.

ADJOURNMENT

Mr. Oberlander moves to adjourn. Mr. Winschel seconds the motion.

Meeting is adjourned at 9:35 am.

MEMORANDUM

TO: Kelly Hess
Board Chair
Erie County Gaming Revenue Authority

Perry Wood
Board Secretary

FROM: Darrell A. Smith
ECGRA Board Director

DATE: July 17, 2025

RE: Conflict of Interest Disclosure

On this date, the Board of Directors of the Erie County Gaming Revenue Authority considered a motion to authorize modifying the scope of work for the 2025 Community Center Program Grant which was previously awarded to Booker T. Washington Center.

I am employed by Booker T. Washington Center. As such, I have abstained from any deliberation or involvement in the discussion regarding the modification, and I abstain from the deliberation, and vote, regarding the approval of the Motion. Further, I announced my conflict during the meeting and request that this memo be made part of the minutes of the July 17, 2025 meeting of the ECGRA Board of Directors.

2514556.v1

Erie County Gaming Revenue Authority
Profit & Loss
July 2025

	July	YTD	Budget YTD	2025-26 Budget
Ordinary Income/Expense				
Income				
44000 · ARPA Fund	0.00	238,122.11		
44100 · ARPA Childcare	259,974.75	537,965.88		
44800 · Gaming Revenue		816,055.44		
44801 · Interactive Gaming Revenue				
46400 · Other Types of Income				
46410 · Interest Income - Savings	815.91	29,083.26		
46422 · Interest Income - BWC - Erie Growth		7,583.33		
46424 · Interest Income - Progress Fund		10,000.00		
46424.5 · Interest Income - 1855 Capital				
46425 · Interest Income - EDF Restruct	3,250.00	6,500.00		
46426 · Interest Income - BWC - Inclusive		6,319.44		
46427 · Interest Income - Blue Highway				
46428 · Interest Income - eCAT	2,556.00	2,556.00		
46450 · Dividend Erie Bank MMKT	41,671.48	82,123.14		
46451 · Dividend Erie FCU CD_8/28/25	23,047.61	90,122.97		
46452 · Dividend Flagship CD_9/26/25		21,937.79		
46453 · Dividend Flagship CD_6/4/26	14,887.67	14,887.67		
46454 · Dividend FNB CD_8/21/25		9,861.65		
46455 · Dividend FNB CD_2/1/26		12,637.89		
Total Income	346,203.42	1,885,756.57		
Expense				
62100 · Contracted Services	5,989.70	31,292.18	**27,550.00**	**82,650.00**
62800 · Facilities & Equipment	1,797.08	7,188.32	**7,400.00**	**22,200.00**
65000 · Office Administration	4,114.80	6,310.39	**6,432.00**	**19,300.00**
65100 · Other Types of Expenses	4,786.33	13,535.11	**19,000.00**	**57,000.00**
66000 · Payroll Expenses	37,527.35	116,176.94	**106,750.00**	**320,250.00**
67000 · Building a Better Future (ARPA)	0.00	104,122.11	**73,632.00**	**220,891.00**
67101 · Educator Retention Awards	438,669.25	1,049,298.88	**833,332.00**	**2,500,000.00**
7000 · Provision for Uncollect Notes	0.00	0.00		
Total Expense	492,884.51	1,327,923.93	**1,074,096.00**	**3,222,291.00**
Net Ordinary Income	(146,681.09)	557,832.64		

(con't)

Erie County Gaming Revenue Authority
Profit & Loss
July 2025

	July	YTD	Budget YTD	2025-26 Budget
Other Income/Expense				
70000 · Grants / Settlements / MRIs				
70030 · Community Assets	(6,000.00)	267,775.00		
70050 · Municipal Settlements		69,451.93		
70070 · Special Events		183,042.81		
70090 · Multi-Municipal Collaboration	200,000.00	700,000.00		
70100 · Mission Main Street				
70120 · Summer Jobs Program				
70125 · Neighborhoods & Communities MRI				
70130 · Small Business Financing				
70136 · Ignite Erie_Beehive				
70140 · Pilot Projects	75,000.00	81,890.00		
70150 · Shaping Tomorrow				
70170 · Renaissance Block		104,587.89		
70180 · Anchor Building	(75,000.00)	(75,000.00)		
70190 · COVID-19 Immediate Human Relief				
70300 · Transformational Grants	150,000.00	150,000.00		
Total 70000 · Grants / Settlements	344,000.00	1,481,747.63		
Net Other Income	(344,000.00)	(1,481,747.63)		
Net Income	**(490,681.09)**	**(923,914.99)**		

Erie County Gaming Revenue Authority
Balance Sheet
As of July 31, 2025

	July
ASSETS	
Current Assets	
Checking/Savings/Money Market	
10000 · ErieBank - Checking	259,150.12
10100 · ErieBank - Savings	
10101 · Committed Funds	970,733.00
10102 · Restricted Funds	4,576,016.89
10104 · ARPA Fund	116,769.01
10105 · ARPA Childcare	1,462,004.37
10100 · ErieBank - Savings - Other	(7,003,926.10)
Total 10100 · ErieBank - Savings	121,597.17
10110 · Erie Bank Money Market	7,314,645.81
Other Current Assets	
10300 · Erie FCU CD 8/28/25	5,241,644.31
10400 · Flagship CD 9/26/25	2,076,038.29
10402 · Flagship CD 6/4/26	2,014,887.67
10510 · FNB CD_7 8/21/25	1,035,990.27
10520 · FNB CD_9 2/1/26	2,038,274.81
Total Checking/Savings/Money Market/CDs	20,102,228.45
Other Current Assets	
12000 · Notes Receivable	
12004 · NR - BWC - Erie Growth	1,000,000.00
12005 · NR - Progress Fund	1,000,000.00
12010 · NR - 1855 Capital	500,000.00
12050 · NR - EDF Restructured	1,300,000.00
12060 · NR - BWC - Inclusive Erie	2,500,000.00
12070 · NR - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	482,922.27
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · NR - eCAT	500,000.00
12500 · NR - Youth Leadership Institute	98,506.00
12900 · Reserve for Uncollectable Notes	(1,553,881.00)
12000 · Notes Receivable - Other	37,077.73
Total 12000 · Notes Receivable	6,214,625.00
14500 · Prepaid Insurance	11,788.71
Total Other Current Assets	6,226,413.71
Total Current Assets	26,328,642.16
TOTAL ASSETS	**26,328,642.16**

(con't.)

Erie County Gaming Revenue Authority
Balance Sheet
As of July 31, 2025

	July
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
20100* · Deferred Revenue	1,962,034.12
20300 · Unearned Revenue	-17,231.01
Total Current Liabilities	1,944,803.11
Total Liabilities	1,944,803.11
Equity	
30000 · Opening Balance Equity	2,927,064.18
32000 · Unrestricted Net Assets	22,380,689.86
Net Income	(923,914.99)
Total Equity	24,383,839.05
TOTAL LIABILITIES & EQUITY	**26,328,642.16**

Erie County Gaming Revenue Authority
Cash Asset Analysis
as of July 31, 2025

CHECKING/SAVINGS ACCOUNT

FUND	LOCATION	AMOUNT	RATE	MATURITY DATE	LIQUIDITY
Checking Account	Erie Bank	**$259,150.12**	0.00%	N/A	daily
Committed Funds		$970,733.00		N/A	daily
Restricted Funds		$4,576,016.89		N/A	yearly
ARPA Fund		$116,769.01		N/A	daily
ARPA Childcare		$1,462,004.37		N/A	daily
Savings - Other		-$7,003,926.10		N/A	daily
Total Savings		**$121,597.17**	2.32%	N/A	daily

MONEY MARKET / CERTIFICATE OF DEPOSIT

FUND	LOCATION	AMOUNT	RATE	MATURITY DATE	LIQUIDITY
Money Market	Erie Bank	**$7,314,645.81**	4.25%	N/A	daily
Certificate of Deposit	FNB	**$1,035,990.27**	4.00%	8/21/2025	7 month
Certificate of Deposit	Erie FCU	**$5,241,644.31**	5.33%	8/28/2025	12 month
Certificate of Deposit	Flagship	**$2,076,038.29**	4.46%	9/26/2025	7 month
Certificate of Deposit	FNB	**$2,038,274.81**	4.00%	2/1/2026	9 month
Certificate of Deposit	Flagship	**$2,014,887.67**	4.25%	6/4/2026	12 month

Total Checking/Savings/MMKT, CD **$20,102,228.45**

MATURED / CLOSED CERTIFICATE OF DEPOSIT

FUND	LOCATION	AMOUNT	RATE	MATURITY DATE	LENGTH
Certificate of Deposit	FNB	1,013,222.54		11/27/2024	3 month
Certificate of Deposit	Flagship	2,054,100.50		2/27/2025	6 month

Erie County Gaming Revenue Authority
Budget vs. Actual
July 2025

	July	YTD	Budget	Over/(Under) Budget	% of Budget
Expense					
62100 · Contracted Services					
62110 · Accounting Fees	0.00	6,800.00	8,150.00	(1,350.00)	83.44%
62130 · Professional Services	3,000.00	12,000.00	40,000.00	(28,000.00)	30.00%
62140 · Legal Services	2,845.50	10,928.50	30,000.00	(19,071.50)	36.43%
62145 · Website Design	0.00	1,140.00	3,000.00	(1,860.00)	38.00%
62150 · Payroll Services	144.20	423.68	1,500.00	(1,076.32)	28.25%
Total 62100 · Contracted Services	5,989.70	31,292.18	82,650.00	(51,357.82)	37.86%
62800 · Facilities & Equipment					
62840 · Office Equipment	0.00	0.00	2,000.00	(2,000.00)	0.00%
62890 · Rent	1,797.08	7,188.32	20,200.00	(13,011.68)	35.59%
Total 62800 · Facilities & Equipment	1,797.08	7,188.32	22,200.00	(15,011.68)	32.38%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	1,811.99	2,025.96	2,000.00	25.96	101.30%
65020 · Postage	0.00	0.00	100.00	(100.00)	0.00%
65040 · Office Supplies	48.47	632.41	2,000.00	(1,367.59)	31.62%
65050 · Cell Phone	690.45	843.76	3,000.00	(2,156.24)	28.13%
65060 · Copier Lease	1,112.83	1,458.78	4,200.00	(2,741.22)	34.73%
65070 · Copier Printing Costs	0.00	664.89	100.00	564.89	664.89%
65080 · Bank Fees	0.00	60.00	300.00	(240.00)	20.00%
65085 · Professional Development	399.08	399.08	4,000.00	(3,600.92)	9.98%
65090 · Meeting Expenses	51.98	225.51	3,500.00	(3,274.49)	6.44%
65095 · Miscellaneous Expense	0.00	0.00	100.00	(100.00)	0.00%
Total 65000 · Office Administration	4,114.80	6,310.39	19,300.00	(12,989.61)	32.70%
65100 · Other Types of Expenses					
65105 · Outreach	1,500.00	1,715.00	6,000.00	(4,285.00)	28.58%
65110 · Advertising	83.60	326.74	5,000.00	(4,673.26)	6.53%
65115 · Phone/IT/Fax	1,157.38	4,630.21	18,000.00	(13,369.79)	25.72%
65120 · Insurance	1,559.97	6,239.88	18,000.00	(11,760.12)	34.67%
65130 · Grant Management Software	0.00	0.00	6,000.00	(6,000.00)	0.00%
65150 · Travel	485.38	623.28	4,000.00	(3,376.72)	15.58%
Total 65100 · Other Types of Expenses	4,786.33	13,535.11	57,000.00	(43,464.89)	23.75%
66000 · Payroll Expenses					
66005 · Salaries & Wages	32,935.55	102,401.54	276,000.00	(173,598.46)	37.10%
66010 · FITW Tax	2,244.54	6,733.62	20,000.00	(13,266.38)	33.67%
66015 · FUTA Tax	0.00	0.00	150.00	(150.00)	0.00%
66020 · PASUI Tax	0.00	0.00	2,000.00	(2,000.00)	0.00%
66700 · PMRS	2,347.26	7,041.78	22,100.00	(15,058.22)	31.86%
Total 66000 · Payroll Expenses	37,527.35	116,176.94	320,250.00	(204,073.06)	36.28%

Erie County Gaming Revenue Authority
Budget vs. Actual
July 2025

	July	YTD	Budget	Over/(Under) Budget	% of Budget
67000 · Building a Better Future (ARPA)					
67005 · Contracted Services - ARPA	0.00	0.00	5,500.00	(5,500.00)	0.00%
67010 · Subawards - ARPA	0.00	104,122.11	111,269.01	(7,146.90)	93.58%
Total 67000 · Building a Better Future (ARPA)	0.00	104,122.11	116,769.01	(12,646.90)	93.58%
67100 · Erie Co. Investing in Families					
67101 · Educator Retention Awards	438,669.25	1,049,298.88	2,500,000.00	(1,450,701.12)	41.97%
Total 67100 · Erie Co. Investing in Families	438,669.25	1,049,298.88	2,500,000.00	(1,450,701.12)	41.97%
Total Expense	492,884.51	1,327,923.93	3,118,169.01	(1,790,245.08)	42.59%

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
July 31, 2025

	July	YTD	Totals/Subtotals
Restricted Uncommitted Funds	4,576,016.89		
Committed Funds	970,733.00		
ARPA Funds	116,769.01		
ARPA Childcare	1,462,004.37		
2025 Restricted Funds: (75% - after settlement payments)			
First Quarter Gaming Revenue		69,451.93	
1,234,700.88 / 2 = 617,350.44 (land bank/county)			
617,350.44 * .55 = 339,542.74 (county)			
617,350.44 * .45 = 277,807.70 (ECGRA)			
277,807.70 * .75 = 69,451.93			
Second Quarter Gaming Revenue			
(land bank) =			
(county)			
(ECGRA)			
Third Quarter Gaming Revenue			
(county)			
(ECGRA)			
Fourth Quarter Gaming Revenue			
(county)			
(ECGRA)			
			69,451.93
2025 Interactive Gaming Revenue			
FY 2025-2026			
(county)			
(ECGRA)			
			0.00
Total Gaming Revenue			**69,451.93**
FY Disbursements:			
First Quarter Disbursements		1,852,499.37	
Second Quarter Disbursements	857,669.25	857,669.25	
Third Quarter Disbursements			
Fourth Quarter Disbursements			**2,710,168.62**

Erie County Gaming Revenue Authority

Schedule of Grant Reserve

as of

July 31, 2025

Disbursements Detail

Grants/Settlements/MRIs

	July	YTD	Subtotal
MUNICIPALITIES			
Settlements			
Summit Township		31,253.38	
Greene Township		7,639.71	
McKean Township		7,639.71	
Millcreek Township		7,639.71	
Waterford Township		7,639.71	
Erie County		7,639.71	
			69,451.93
Multi-Municipal Collaboration			
East County EMS	100,000.00	100,000.00	
Jefferson Educational Society of Erie	100,000.00	100,000.00	
			200,000.00
AMERICAN RESCUE PLAN ACT			
Erie County Investment Playbook			
ERIE COUNTY INVESTING IN FAMILIES			
Educator Retention Awards			
A Child's World Daycare & Learning Center	23,683.00	23,683.00	
Annie's Bubble Care		6,459.00	
Barber National Institute		59,207.50	
Barb's Care a Lot		19,377.00	
Barb's Family Learning Group Daycare		6,459.00	
Boro Babies Child Care Center		9,688.50	
Bright Horizons at Erie	29,065.50	29,065.50	
Corry Alliance Childcare & Learning	8,073.75	8,073.75	
Creative Learning Childcare		35,524.50	
Cuddle Time Daycare		1,076.50	
Eagle's Nest Group Daycare		6,459.00	
Early Connections City Center		16,147.50	
Early Connections Harbor Homes		6,459.00	
Early Connections North East		6,459.00	
Early Connections Union City		23,683.00	
EPS Pennbriar Childcare		16,416.63	
Erie First Christian Academy	11,303.25	11,303.25	
Fit Kids Childcare	10,226.75	10,226.75	
Growing & Learning Center LLC	43,060.00	43,060.00	
Handled With Care Childcare Facility		37,677.50	
I Love It Daycare Learning Center LLC	15,071.00	15,071.00	
Javonne Beason		1,076.50	

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
July 31, 2025

	July	YTD	Subtotal
Educator Retention Awards (cont)			
Jordan's Family Childcare Home		6,459.00	
Jumpstart Early Learning Center LLC		6,459.00	
KinderCare Learning Center	8,612.00	8,612.00	
Little Explorers Christian Academy	5,378.00	5,378.00	
Lollipop U Daycare	8,612.00	8,612.00	
Milestones Early Learning Center		35,524.50	
Miss Julie's Childcare		11,841.50	
Miss Rose's Learning Center		8,612.00	
Montessori in the Woods		9,150.25	
My Terra Village		4,844.25	
New Horizons Early Learning Center		10,750.00	
Playway Loving Childcare Center LLC		5,382.50	
Saint Benedict Center	52,748.50	52,748.50	
Saint Vincent Child Care Center	34,448.00	34,448.00	
South Hills Child Development Center Inc		37,139.25	
St. Martin Center		76,431.50	
St. Paul's Child Development Center		24,759.50	
The Learning Ladder Early Child Care		18,300.50	
Tracy Heutsche Family Home Child Care		4,844.25	
Twinkle Time Child Care Center		5,920.75	
USCRI Erie		10,765.00	
World of Care Inc		12,918.00	
YMCA of Corry		47,366.00	
YMCA of Greater Erie	188,387.50	188,387.50	
Young Environment Learning Center		20,991.75	
			1,049,298.88
NEIGHBORHOODS & COMMUNITIES			
Anchor Building			
Mission Main Street			
Renaissance Block			
Borough of Union City		100,000.00	
Impact Corry		100,000.00	
			200,000.00
PILOT PROJECT			
Jefferson Educational Society of Erie	75,000.00	75,000.00	
Mercyhurst University		6,890.00	
			81,890.00

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
July 31, 2025

	July	YTD	Subtotal
QUALITY OF PLACE			
Community Assets			
Arts, Culture, & Heritage			
Albion Area Fair, Inc.		8,000.00	
Americans for Competitive Enterprise Sys		1,300.00	
AmeriMasala	8,000.00	8,000.00	
Borough of Union City		10,000.00	
Burleigh Legacy Alliance		14,750.00	
Dafmark Dance Theater		10,000.00	
Downtown North East, Inc.		10,000.00	
Edinboro University Foundation		7,000.00	
Edinboro Arts & Music Fest		11,133.00	
Erie Art Company		10,000.00	
Erie Arts & Music Festival		9,475.00	
Erie Contemporary Ballet Theatre		10,269.00	
Erie County Veterans Memorial Park		8,000.00	
Erie PAL		10,000.00	
Erie Yesterday		14,756.00	
Erie's Black Wall Street		14,000.00	
Film Society of Northwestern PA		5,000.00	
Firefighters Historical Museum Inc	-14,000.00	0.00	
Fort LeBoeuf Historical Society		12,000.00	
Girl Scouts of Western Pennsylvania		15,000.00	
Lake Erie Ballet		8,602.00	
Northwestern Commnity Educational Found		12,000.00	
North East Arts Council		4,000.00	
Performing Artists Collective Alliance		9,000.00	
Rhoxon Productions Incorporated		2,500.00	
Wattsburg Agricultural Society		11,700.00	
WQLN Public Media		8,000.00	
YMCA of Corry		7,000.00	
Young Artists Debut Orchestra		12,000.00	
			263,485.00
Community Centers			
Bethany Outreach Center		13,000.00	
			13,000.00
Parks, Fields, Trails			

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
July 31, 2025

	July	YTD	Subtotal
Special Events			
Albion Area Fair, Inc.		12,777.05	
AmeriMasala		1,366.99	
Asbury Woods Partnership, Inc.		2,828.85	
Borough of Edinboro		1,265.90	
Borough of Wesleyville		1,071.00	
CAFE		15,000.00	
Community Blood Bank of NWPA		1,190.00	
Community Resources for Independence		2,975.00	
Compton's Table		425.00	
Crime Victim Center of Erie County, Inc,		3,151.20	
Downtown North East, Inc.		3,825.00	
Dr. Gertrude A Barber Foundation		8,911.07	
Edinboro Arts & Music Fest		3,867.50	
Edinboro University Foundation		2,295.00	
Erie Art & Music Festival		5,525.00	
Erie Cancer Wellness Center		448.21	
Erie Contemporary Ballet Theatre		4,731.31	
Film Society of Northwestern PA		3,267.53	
French Creek Council - Boy Scouts		3,467.75	
Friends of the Erie County Library		1,062.50	
Goodell Gardens & Homestead		2,475.25	
Greater Erie Economic Development Corp		12,750.00	
Harborcreek Community Engagement Team		600.25	
Harborcreek Township		1,396.60	
Heberle's Heartstrings		2,397.00	
Holy Trinity Roman Catholic Church		6,948.75	
Jefferson Educational Society of Erie		15,000.00	
Lake Erie Ballet		6,397.74	
Lake Erie Fanfare, Inc.		2,507.50	
Mercy Center for Women		1,790.31	
NAMI Erie County PA		850.00	
Nonprofit Partnership		3,545.25	
Presque Isle Audubon		1,062.50	
Presque Isle Light Station		1,289.92	
Presque Isle Partnership		6,226.25	
Saint Patrick Church		6,698.13	
SSJ Neighborhood Network		6,498.89	
Waterford Community Fair Association		8,223.75	
Wattsburg Agricultural Society		12,672.66	
Young Artists Debut Orchestra		4,260.20	
			183,042.81

Erie County Gaming Revenue Authority

Schedule of Grant Reserve

as of

July 31, 2025

	July	YTD	Subtotal
SMALL BUSINESS FINANCING			
TRANSFORMATIONAL GRANTS			
Infinite Erie	150,000.00	150,000.00	
			150,000.00
YOUTH & EDUCATION			
MISCELLANEOUS			
2024 Snow Emergency Funds			
Erie County		500,000.00	
			500,000.00
Total Funds Disbursements	857,669.25	2,710,168.62	**2,710,168.62**

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
July 31, 2025

		July	Amount Remaining	Original Commitment
Committed Funds:				
N&C	**Renaissance Block 2018**			
	1 Academy Neighborhood Association		11,250.00	22,500.00
	SSJ Neighborhood Network		7,000.00	70,000.00
	2 Bayfront Eastside Taskforce		25,000.00	50,000.00
	ServErie		29,000.00	58,000.00
	Renaissance Block 2022			
	Borough of Edinboro		50,000.00	100,000.00
	Renaissance Block 2023			
	Borough of Edinboro		50,000.00	100,000.00
	Borough of Union City		50,000.00	100,000.00
	Anchor Building 2020			
	Borough of Union City		15,000.00	64,375.00
	Mission Main Street 2022			
	Edinboro Community & Economic Development		62,500.00	125,000.00
MUN	**Multi-Municipal Collaboration 2021**			
	Borough of North East		50,000.00	100,000.00
SB	**Beehive Network**			
	Community Enterprise Financing Loan			
QP	**Transformational Grants**			
	Erie Center for Arts & Technology		125,983.00	229,060.00
	Fly Erie Fund LLC		125,000.00	250,000.00
	Infinite Erie	150,000.00	150,000.00	300,000.00
PP	**Pilot Program**			
Y&E	**Shaping Tomorrow**			
	Empower Erie - Community College		220,000.00	400,000.00
Total Committed Funds		**150,000.00**	**970,733.00**	**1,968,935.00**
ARPA Transformative Funds				
	Subawards	0.00	111,269.01	3,622,025.00
	Contracted Services	0.00	5,500.00	273,274.00
	Salaries & Wages	0.00	0.00	93,406.00
	Indirect Costs	0.00	0.00	11,295.00
Total ARPA Funds		**0.00**	**116,769.01**	**4,000,000.00**
Erie County Investing in Families				
	Educator Retention Awards	438,669.25	0.00	1,037,995.63
	Start Up & Expansion	0.00	1,462,004.37	1,462,004.37
Total Investing in Families Funds		**438,669.25**	**1,462,004.37**	**2,500,000.00**

Erie County Gaming Revenue Authority
Transaction List Detail
July 2025

Date	Num	Name	Memo	Amount
07/01/2025	EFT	The Hartford	2025 July Disability	-109.39
07/01/2025	EFT	Altair Real Estate	2025 July Rent	-1,797.08
07/01/2025	2949	Erie City Moms	Rooted Housewarming	-250.00
07/01/2025	2950	Ivies on the Lake Foundation	Outreach	-250.00
07/01/2025	2951	Pennsylvania State University	2025 ERIE Conference	-1,000.00
07/01/2025	EFT	A Child's World Daycare & Learning Center	2025 Educator Retention Awards	-23,683.00
07/01/2025	EFT	Bright Horizons at Erie	2025 Educator Retention Awards	-29,065.50
07/01/2025	EFT	Corry Alliance Childcare & Learning	2025 Educator Retention Awards	-8,073.75
07/01/2025	EFT	Growing & Learning Center LLC	2025 Educator Retention Awards	-43,060.00
07/01/2025	EFT	I Love It Daycare Learning Center LLC	2025 Educator Retention Awards	-15,071.00
07/01/2025	EFT	Little Explorers Christian Academy	2025 Educator Retention Awards	-5,378.00
07/01/2025	EFT	Lollipop U Daycare	2025 Educator Retention Awards	-8,612.00
07/01/2025	EFT	Saint Vincent Child Care Center	2025 Educator Retention Awards	-34,448.00
07/02/2025	EFT	VISA	2025 June Statement	-511.52
07/02/2025	EFT	ECCA, Inc.	06/14/2025 to 06/27/2025 Payroll	-10,074.98
07/02/2025	EFT	Fidelity Investments	06/14/2025 to 06/27/2025 Simple IRA	-500.00
07/02/2025	EFT	PMRS	Pay Ending 6/27/2025	-782.42
07/02/2025	EFT	AmeriMasala	2025 Community Assets	-8,000.00
07/02/2025	EFT	Downtown Girard	2025 Renaissance Block	-100,000.00
07/02/2025	EFT	East County EMS	2025 MMC	-100,000.00
07/02/2025	EFT	Infinite Erie	2025 Transformational Grant	-150,000.00
07/07/2025	EFT	Policy Map	2025 July Semi-Annual Subscription	-1,800.00
07/09/2025	EFT	Local iQ	Meeting Ad 6/9	-83.60
07/09/2025	EFT	Kate & Co., Inc	2025 July Professional Services	-3,000.00
07/09/2025	EFT	Velocity Network, Inc.	2025 July Phone/IT	-1,157.38
07/14/2025	EFT	Fit Kids Childcare	2025 Educator Retention Awards	-10,226.75
07/14/2025	EFT	Gary Winschel	2025 Q2 Travel	-125.86
07/14/2025	EFT	KinderCare Learning Center	2025 Educator Retention Awards	-8,612.00
07/14/2025	EFT	Perry Wood	2025 Q1, Q2 Travel, Phone	-756.55
07/14/2025	EFT	Saint Benedict Center	2025 Educator Retention Awards	-52,748.50
07/14/2025	EFT	Tammi Michali	2025 Q1,2 Travel, Q2 Phone	-293.42
07/14/2025	EFT	Xerox Corp	2025 June, July Copier Lease	-1,112.83
07/14/2025	2952	YMCA of Greater Erie	2025 Educator Retention Awards x11	-188,387.50
07/15/2025	EFT	Highmark Health Insurance	2025 July Health Insurance	-3,594.89
07/16/2025	EFT	ECCA, Inc.	06/28/2025 to 07/11/2025 Payroll	-10,077.21
07/16/2025	EFT	Fidelity Investments	06/28/2025 to 07/11/2025 Simple IRA	-500.00
07/16/2025	EFT	PMRS	Pay Ending 7/11/2025	-782.42
07/16/2025	EFT	Erie First Christian Academy	2025 Educator Retention Awards	-11,303.25
07/16/2025	EFT	Knox McLaughlin Gornall & Sennett	2025 July Legal	-2,845.50

Erie County Gaming Revenue Authority
Transaction List Detail
July 2025

Date	Num	Name	Memo	Amount
07/16/2025	EFT	Saint Vincent Child Care Center	2025 Educator Retention Awards	-34,448.00
07/21/2025	EFT	Downtown Girard	2025 Renaissance Block	-100,000.00
07/25/2025	EFT	Jefferson Educational Society of Erie	2025 MMC	-100,000.00
07/25/2025	EFT	Jefferson Educational Society of Erie	2025 Pilot Program	-75,000.00
07/31/2025	EFT	ECCA, Inc.	07/12/2025 to 07/25/2025 Payroll	-10,077.21
07/31/2025	EFT	Fidelity Investments	07/12/2025 to 07/25/2025 Simple IRA	-500.00
07/31/2025	EFT	PMRS	Pay Ending 7/25/2025	-782.42

VISA

SCORECARD	CASHBACK CURRENT BALANCE	CASHBACK PAYOUT DATE
	$0.00	05/15/2026

Account Summary

Billing Cycle		06/09/2025
Days In Billing Cycle		29
Previous Balance		$1,443.00
Purchases	+	$562.70
Cash	+	$0.00
Balance Transfers	+	$0.00
Special	+	$0.00
Credits	-	$51.18-
Payments	-	$1,443.00-
Other Charges	+	$0.00
Finance Charges	+	$0.00
NEW BALANCE		**$511.52**

Account Inquiries

Call us at: (866) 317-0355
Lost or Stolen Card: (866) 317-0355

Go to WWW.MyCardStatement.com

Write us at PO BOX 30495, TAMPA, FL 33630-3495

Credit Summary

Total Credit Line	$40,000.00
Available Credit Line	$39,488.48
Available Cash	$39,488.48
Amount Over Credit Line	$0.00
Amount Past Due	$0.00
Disputed Amount	$0.00

Payment Summary

NEW BALANCE	$511.52
MINIMUM PAYMENT	$511.52
PAYMENT DUE DATE	07/04/2025

NOTE: Grace period to avoid a finance charge on purchases, pay entire new balance by payment due date. Finance charge accrues on cash advances until paid and will be billed on your next statement.

Corporate Activity

TOTAL CORPORATE ACTIVITY $1,443.00-

Trans Date	Post Date	Reference Number	Transaction Description	Amount
06/02	06/02	1648238291	INTERNET PMT-THANK YOU	$1,443.00-

Cardholder Account Summary

	Payments & Other Credits	Purchases & Other Charges	Cash Advances	Total Activity
TAMMI MICHALI #### #### #### 0581	$51.18-	$562.70	$0.00	$511.52

Cardholder Account Detail

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
05/12	05/13	PBUS01	24137465133001364693688	GIANT EAGLE #4038 ERIE PA	$8.99 mtg exp.
05/13	05/14	PBUS01	24137465133500910572114	TST* VALERIO'S ITALIAN RE 814-825-2693 PA	$51.38 mtg exp
05/14	05/15	PBUS01	24137465135001434566896	GIANT EAGLE #4038 ERIE PA	$1.99 o.s

PLEASE DETACH COUPON AND RETURN PAYMENT USING THE ENCLOSED ENVELOPE - ALLOW UP TO 7 DAYS FOR RECEIPT

ERIEBANK
PO BOX 42
CLEARFIELD PA 16830-0042

Account Number
0623

Check box to indicate name/address change on back of this coupon

AMOUNT OF PAYMENT ENCLOSED

Closing Date	New Balance	Total Minimum Payment Due	Payment Due Date
06/09/25	$511.52	$511.52	07/04/25

$

BL ACCT 00100029-10000000
ERIE COUNTY GAMING
5340 FRYLING ROAD
SUITE 201
ERIE PA 16510-4672

8579

MAKE CHECK PAYABLE TO:

VISA
PO BOX 4517
CAROL STREAM IL 60197-4517

17 4335 2636 1001 0623 00051152 00051152 9

Cardholder Account Detail Continued

Trans Date	Post Date	Plan Name	Reference Number	Description	Amount
05/14	05/16	PBUS01	24692165135101566405930	UNITED 0162486498072 UNITED.COM TX MAGGIO/THOMASM 060425 PIT ORD UA G X PIT UA W O	$353.96
05/14	05/16	PBUS01	24692165135101566958672	UNITED 0164496583213 UNITED.COM TX	$22.56
05/14	05/16	PBUS01	24692165135101566958680	UNITED 0164496583214 UNITED.COM TX	$22.56
05/16	05/16		CB000109	SCORECARD CASHBACK RWRD	$51.18-
05/21	05/22	PBUS01	24692165141106626477797	GANNETT MEDIA CO 888-426-0491 VA	$11.99 subscript
05/21	05/23	PBUS01	24121575142000141210249	KOLDROCK WATERS, INC. 000-0000000 PA	$9.00 o.s.
06/03	06/04	PBUS01	24692165154108916448748	AMAZON MKTPL*N614V0GB1 Amzn.com/bill WA	$37.48 o.s.
06/05	06/06	PBUS01	24226385157010561043053	SAMSCLUB #6675 ERIE PA	$18.04 mtg exp
06/05	06/06	PBUS01	24445005157400145335217	WM SUPERCENTER #3281 HARBORCREEK PA	$24.75 mtg exp

prof. devel. (TOM)

Additional Information About Your Account

MANAGE YOUR CARD ACCOUNT ONLINE. IT'S FREE! IT'S EASY! SIMPLY GO TO WWW.MYCARDSTATEMENT.COM AND ENROLL IN OUR ONLINE SERVICE. YOU CAN REVIEW ACCOUNT INFORMATION, TRACK SPENDING, SET ALERT NOTIFICATIONS, DOWNLOAD FILES, AND MUCH MORE. MANAGING YOUR ACCOUNT IS FAST, SECURE AND EASY WITH MYCARDSTATEMENT. ENROLL TODAY!

ScoreCard CashBack Earnings as of 06/08/2025

SCORECARD	Beginning Balance	Current Earned	CashBack Adjusted	Ending Balance	CashBack Payout Date
	$0.00	$0.00	$0.00	$0.00	05/15/2026

Finance Charge Summary / Plan Level Information

Plan Name	Plan Description	FCM[1]	Average Daily Balance	Periodic Rate *	Corresponding APR	Finance Charges	Effective APR Fees **	Effective APR	Ending Balance
Purchases									
PBUS01 001	PURCHASE	E	$0.00	0.93750%(M)	11.2500%(V)	$0.00	$0.00	0.0000%	$511.52
Cash									
CBUS01 001	CASH	G	$0.00	0.93750%(M)	11.2500%(V)	$0.00	$0.00	0.0000%	$0.00

* Periodic Rate (M)=Monthly (D)=Daily
** includes cash advance and foreign currency fees
[1] FCM = Finance Charge Method

Days In Billing Cycle: 29
APR = Annual Percentage Rate

(V) = Variable Rate If you have a variable rate account the periodic rate and Annual Percentage Rate (APR) may vary.

Order Details

Order placed June 2, 2025   Order # 111-0322954-5626622

Ship to
Perry N. Wood
5340 FRYLING RD STE 201
ERIE, PA 16510-4672
United States

Payment method
Visa ending in 0581

Order Summary

Item(s) Subtotal:	$37.48
Shipping & Handling:	$0.00
Total before tax:	$37.48
Estimated tax to be collected:	$0.00
Grand Total:	**$37.48**

Delivered June 4

Dixie PerfecTouch 12 oz. Insulated Paper Hot Coffee Cup by GP PRO (Georgia-Pacific), Coffee Haze, 5342CDSBP, 160 Cups Per Case, Coffee Haze Design
Sold by: Mr Miracle
Return or replace items: Eligible through July 4, 2025
$29.89

Delivered June 4

It was handed directly to a receptionist or someone at a front desk.
Signed by: Receptionist

Dapesuom Mouse Wrist Rest, Ergonomic Memory Foam Mouse Wrist for Computer Desk Mats Support, PU Leather Hand Rest Pad Cushion for Gaming, Laptop, Men, Women, Pain Relief & Easy Typing, Green
Sold by: DAPESUOM Direct
Return or replace items: Eligible through July 4, 2025
$7.59

Strategic Planning Committee Meeting and Grant Review

August 18, 2025
11:00am – 1:00pm
5240 Knowledge Parkway
Erie, PA 16510

Zoom Information:
https://us02web.zoom.us/j/89238387245

AGENDA

I. Grant Reviews
   1. Entrepreneurial Support (11 grants)
   2. Anchor Building (11 grants)
   3. Childcare Start-Up & Expansion (28)
   4. NWIR Services

II. Impact Investments
   1. Keystone Innovation Fund
   2. Erie Revitalization Investment Fund

III. Good of the Order

E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

Executive Director's Report

For

August 2025

ECGRA Communications Services Report

July 2025

Meeting with Executive Director

Ongoing Social Media Management

Ongoing Consulting

IMPLEMENTED

ECGRA PRESS CONFERENCE ARTS CULTURE & HERITAGE

- Media advisory, invite and pitching
- Graphics
- Day of copy
- Press release and distribution

ANNUAL REPORT 2024-2025

- Press release and pitching

TOM MAGGIO RELEASE

PHOTOGRAPHY

- AmeriMasala
- Erie Blues and Jazz Fest

GRAPHICS

- Tom Maggio w/quote
- Anchor Building reminder
- 4th of July

IN PROGRESS

2024–2025 ANNUAL REPORT GRAPHICS

WEBSITE AUDIT

PROPOSED MONTHLY NEWSLETTER

MISSION MAIN STREET RELEASE

PARKS, FIELDS AND TRAILS RELEASE

ACH CONTENT FROM FILM ERIE

E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

Strategic Planning Committee Meeting and Grant Review

August 18, 2025
11:00am – 1:00pm
5240 Knowledge Parkway
Erie, PA 16510

Zoom Information:
https://us02web.zoom.us/j/89238387245

AGENDA

I. Grant Reviews
   1. Entrepreneurial Support (11 grants)
   2. Anchor Building (11 grants)
   3. Childcare Start-Up & Expansion (28)
   4. NWIR Services

II. Impact Investments
   1. Keystone Innovation Fund
   2. Erie Revitalization Investment Fund

III. Good of the Order

Post Office Box 9364 – Erie, PA 16505 – 814-455-0995

July 2, 2025

Thanks, Perry!

Perry Wood
ECGRA
5340 Fryling Road, Suite 201
Erie, PA 16510

Dear Perry,

On behalf of the Erie Lions Club and the Sight Center of Northwest Pennsylvania, thank you for your generous sponsorship of the 87th Annual Save An Eye All-Star Football Game. Your support plays a critical role in bringing this iconic Erie tradition to life—and in shining a powerful spotlight on services available for individuals who are blind or visually impaired across our region.

More than just a game, Save An Eye raises community awareness about the challenges faced by those living with vision loss—and the resources that are available through the Sight Center. Because of your support, children across Erie County will receive free preschool vision screenings, identifying issues before they interfere with learning and development. Thanks to you, individuals with severe vision loss will continue to have access to safe, reliable transportation for essential medical and eye care appointments. These are just a few of the life-changing services made possible through the generosity of game sponsors like you.

Your support fuels a lasting impact that extends far beyond the field. We are proud to partner with you in advancing a mission that brings hope, independence, and opportunity to so many. We've included a few game programs for your files and again, we appreciate your involvement in helping to make Friday night's event a success!

With sincere gratitude,

Linda

Linda Moore
Immediate Past President, Erie Lions Club
CEO, Sight Center of Northwest PA

Ken

Ken Brasington
Save an Eye Game Volunteer
Erie Lions Club, Member

P.S. Friday night's game was seen by nearly 2,500 spectators. The grandstands were full of a diverse crowd of young people, families from across the county and the City of Erie, representatives from multiple Lions Clubs, retired coaches, and Save an Eye alumni. We hope your investment in the game proves to be valuable to you and your business, as well.

Tammi Michali

From: Louie, Kenneth <obr@psu.edu>
Sent: Thursday, July 24, 2025 4:08 PM
To: Perry Wood
Cc: Tammi Michali; Peterson, Carol
Subject: Thank You!

Dear Perry,

On behalf of the Economic Research Institute of Erie and the Black School of Business at Penn State Behrend, I want to express my sincere appreciation again to you and ECGRA for your generous sponsorship support of the **2025 ERIE Economic Conference** on ***Economic Transformation and Revival: Erie's Path to Prosperity***

Our conference yesterday was very successful, thanks to the special guest speakers we invited, all of whom were informative, insightful, and inspiring, and we have received very favorable comments about the conference. But above all, the conference was successful because of generous support from organizations like ECGRA.

We are so very grateful for your current and past support of our work at the Economic Research Institute of Erie, which allows us to carry out Penn State University's educational and outreach mission. Most importantly, your financial support helps to provide invaluable assistance for our student research assistants who go on to successful careers, become leaders of the future, and contribute meaningfully to our economy and society.

Many thanks again for the commitment by you and your organization to the vitality and prosperity of our community!

With very best regards,

Ken

Kenneth Louie, Ph.D.

Director, Economic Research Institute of Erie
Associate Professor of Economics
Penn State Behrend | Black School of Business
296 Burke Center | Erie PA 16563
(814) 898-6265

ERIE
Economic Research Institute of Erie
ERIE is a research center of the Black School of Business at Penn State Behrend

PennState Behrend

ECGRA invests in Erie County

$7.1M was provided in fiscal year 2024

A.J. Rao
Erie Times-News
USA TODAY NETWORK

The Erie County Gaming Revenue Authority committed more than $7.1 million in fiscal year 2024, investing in projects that aim to shape the future of Erie County — one neighborhood, festival and small business at a time.

The funding, detailed in ECGRA's fiscal year 2024 annual report, touches nearly every corner of the county, from youth job training programs and downtown revitalization to ethnic festivals and cutting-edge cancer research.

It's part of a broader strategy that has seen ECGRA invest nearly $89 million in Erie County since its founding in 2011.

"ECGRA is investing dollars in every aspect of the community that Erie needs to grow," ECGRA Executive Director Perry Wood said in a news release.

Investing in Erie's Identity

At the heart of the 2024 report is a renewed focus on special events — the cultural touchstones that define Erie's sense of place. From the Troika Russian Festival to Zabawa, AmeriMasala,

See ECGRA, Page 2A

ECGRA

Continued from Page 1A

and the St. Paul's Italian Festival, ECGRA's Special Events Grants helped sustain dozens of community celebrations.

"This year, we wanted extra emphasis on the special events that make Erie home," Wood said. "This spirit of Erie County is defined by the thousands of volunteers and community members who implement our community's beloved festivals and events. Erie County's ethnic festivals are a terrific example of how communities gather to celebrate their heritage but cause a broader ripple effect that can be felt the entire summer season."

The Italian Festival, in particular, carried emotional weight this year following the passing of longtime organizer Ron DiVecchio. His legacy, organizers say, lives on through the support of ECGRA and the community.

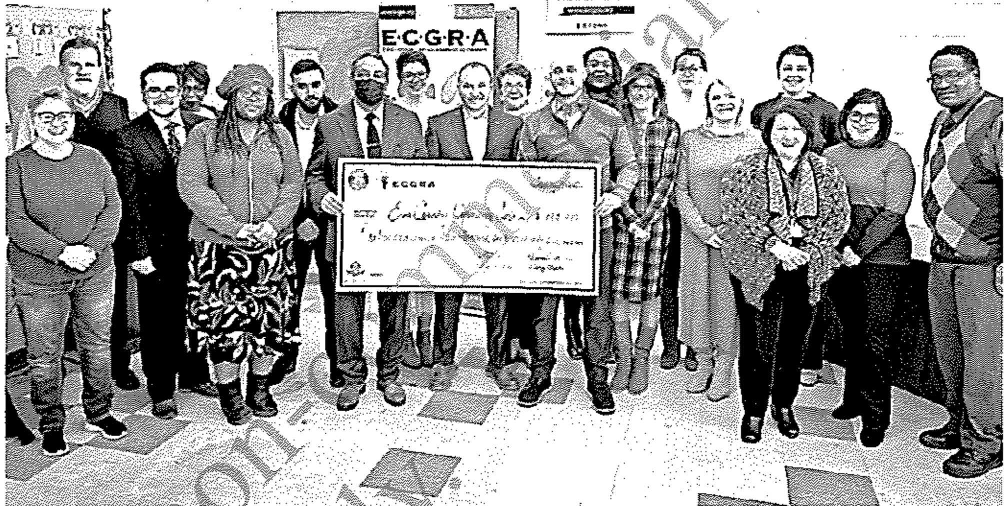
"ECGRA's continued support will give us the room to continue Ron's passion for delivering love and joy in the Erie community," said Brian Ferraro of St. Paul's Italian Festival.

Building stronger neighborhoods

Beyond cultural events, ECGRA's largest investments went toward neighborhoods and communities, with more than $2.3 million distributed to local organizations and municipalities working to improve quality of life at the street level.

Projects ranged from facade improvements and anchor building renovations to community centers and bike co-ops. The Sisters of St. Joseph Neighborhood Network, for example, received funding to expand its longtime bike program into the Erie Bike Co-Op, offering repairs, donated bikes and a work/trade program on East 26th Street.

"The bike program is a valuable resource — not only for bike enthusiasts, but also for neighbors who rely on bicycles as their primary mode of transportation," said Patrice Swick, neighborhood engagement specialist at SSJ. "We're grateful to ECGRA for helping us expand this effort and deepen our impact in the community."



The Erie County Gaming Revenue Authority awarded more than $180,000 to community centers on Jan. 27, 2025. Holding the check, from left, are Erie County Councilman Andre Horton, Erie County Executive Brenton Davis and ECGRA Executive Director Perry Wood. PROVIDED BY SAM PETERSON

Five pillars of investment

ECGRA organizes its funding into five strategic categories, each aimed at strengthening a different facet of Erie County's development. In fiscal year 2024, the authority distributed a total of $7,188,546 across these areas:

- Quality of Place: $2.39 million
- Neighborhoods and Communities: $2.35 million
- Youth and Education: $167,586
- Municipalities: $1.78 million
- Small Business: $500,000

Among the highlights: the expERIEnce Children's Museum received $26,676 to expand access for low-income families; GECAC's Earn and Learn Program was awarded $167,586 to provide summer jobs for youth; and Gannon University's I-HACK building received $500,000 to support First Ascent Biomedical's AI-driven cancer research platform.

ECGRA's fiscal year 2024 spans from Apr. 1, 2024 to Mar. 31, 2025.

A.J. Rao can be reached at arao@gannett.com or 814-440-5080.

FOUNDANT technologies

Foundant Technologies Subscription Contract for:
Erie County Gaming Revenue Authority (ECGRA)
Date: 08-07-2025

Greetings!

On the next page you will find the quote for your Foundant license renewal. It is our sincere hope that your relationship and investment with Foundant has exceeded expectations. We take your success seriously and would ask if you have any suggestions or comments, to please let us know.

As you review this, please note we have updated our terms which can be accessed via the link on the following pages and contained within this Order Form. Updated terms include the removal of the 10% price increase cap. Your 2025 pricing will not be impacted by these changes.

In an effort to save you time and paper, you have the option to sign electronically. Instructions for both electronic signature and for printing are located below.

Directions for signing your Quote below:

To Change Signees:
Should you need to change signees, click on the three dots in the top right corner of the page, select 'Forward,' and enter the name/email of the new signee.

Sign Electronically:

1. Review the following pages
2. Click the Start button above
3. If the quote is correct and you're ready to approve, click the Sign button on the last page, select a signature, and hit Accept and sign
4. Complete the additional fields with your information
5. When your electronic signature shows up, click Finish
6. You will automatically receive a copy of this signed document via email

Print, Sign, And Send:

1. Click the Other Actions button above
2. Select Download and as single PDF and review
3. If the quote is correct and you're ready to approve, print, sign, scan/upload and email it back to us at: kim.zimmer@foundant.com

After we receive your signed quote, we will send an invoice to the billing contact within 7 to 10 business days.

If you have any questions about the available features on your license, please feel free to reach out to me. You can also find more information about license levels here: Boost Your Foundant Solution

If you have any questions or concerns about the renewal process, please feel free to contact me.

Best regards,
Kim Zimmer

DATE: 8-12-25
APPROVAL: PAW
ACCOUNT: Phone | IT
AMOUNT: 12,236—

FOUNDANT
technologies

Foundant Technologies Subscription Contract for:
Erie County Gaming Revenue Authority (ECGRA)
Date: 08-07-2025

Foundant Technologies, Inc. Contact:
Kim Zimmer
kim.zimmer@foundant.com
149 Willow Peak Drive
Bozeman, MT 59718
(406) 922-5153

Erie County Gaming Revenue Authority (ECGRA) Contact:
Tammi Michali
tmichali@ecgra.org
5340 Fryling Road, Suite 201
Erie, PA 16510
(814) 897-2690

Software and Services Chart ("Software and Services Chart"):

QTY	SKU	Product Description	Subscription Start	Subscription End	Price ("Price")	Cost (USD)
1	GLM2STD	Grant Lifecycle Manager (GLM) - Standard Two-Year Licensed Subscription Includes 5 GLM Grant Processes hosting, maintenance and support with no limitations on the number of users or incoming requests	10/13/2025	10/12/2027	$12,236.00	$12,236.00

Total **$12,236.00**

This is not an invoice; do not pay based on this Order Form.
Upon approval, an invoice will be emailed to the address indicated below.

RESOLUTION NUMBER 24, 2025

Resolution to enter into agreements with six (6) organizations for the Entrepreneurial Support Organizational Grants

Whereas, ECGRA's mission of economic and community development recognizes the importance of revitalizing neighborhoods and main street corridors, combating blight, strengthening small business, and catalyzing innovation;

Whereas, the Economic Development Financing Law recognizes that economic insecurity due to unemployment is at any time a serious menace to the people of the Commonwealth in both urban and rural areas;

Whereas, the Economic Development Financing Law states expressly that entities like ECGRA may have as one of its purposes the alleviation or elimination of unemployment;

Whereas, the six (6) recipients are identified as the following primary applicants: Ben Franklin Technology Partners, Bridgeway Capital, Corry Higher Education Council, Erie Downtown Development Corporation, Erie's Black Wall Street, and U.S. Committee for Refugees and Immigrants;

Whereas, the eligible applicants are awarded grants totaling $272,000.00 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, resolves to enter into agreements with six (6) recipients of the Entrepreneurial Support Organizational Grant Program so the communities served may flourish, create an economic impact on the region and continue to improve upon local business on behalf of the people of Erie County.

On the motion of ________________________, seconded by __________________.

This resolution was passed on the 21st day of August 2025 by a vote of ____-_____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
August 21, 2025

ATTEST:

____

Secretary, ECGRA

2025

Entrepreneurial Support

Organization	Project Name	Amount Requested	Amount Recommended
Authentic Wellness & Empowerment	Empowerment Through Retreat: Forging Wellness and Resilience	$50,000.00	$0.00
Ben Franklin Technology Partners	NextGen Innovation Accelerator (NextGenIA)	$50,000.00	$50,000.00
Bridgeway Capital	Equipping Erie Entrepreneurs for Success Through TA Services	$50,000.00	$50,000.00
Community Cornerstone Project	AEH on the Move	$50,000.00	$0.00
Corry Higher Education Council	Corry Comprehensive Small Business Cooperative (CCSBC)	$50,000.00	$35,000.00
Downtown North East Inc	Sustain North East (SNE)	$50,000.00	$0.00
Erie Downtown Development Corporation	Flagship City Food Hall - Food Forward	$50,000.00	$50,000.00
Erie's Black Wall Street	New Wall Street Ventures	$50,000.00	$50,000.00
National Association of Insurance Professionals Inc	Building a Better Future for Entrepreneurs and Small Businesses in Erie County	$50,000.00	$0.00
Our West Bayfront	West Bay Works	$50,000.00	$0.00
USCRI	Growing Strength in Erie's Immigrant- and Refugee-Owned Businesses	$50,000.00	$37,000.00
TOTAL		**$550,000.00**	**$272,000.00**

RESOLUTION NUMBER 25, 2025

Resolution to enter into agreements with seven (7) entities that comprise the recipients of the 2025 Anchor Building Grant Program

Whereas, ECGRA's mission of economic and community development recognizes the importance of investing in neighborhoods and communities by working with citizen groups organized as nonprofits, authorities established to promote economic development and municipal governments;

Whereas, the Economic Development Financing Law finds that a) "the elimination or prevention of blight can best be provided by the promotion, attraction, stimulation, rehabilitation and revitalization of industry, commerce and other economic activities" and b) "that by reason of the unavailability of private credit sources, redevelopment areas in cities of this Commonwealth have remained unimproved";

Whereas, the Economic Development Financing Law states that entities like ECGRA may have as its purposes the promotion of "new or improved residential facilities or other activities deemed appropriate to eliminate blight", and the promotion of "urban and commercial centers"; and

Whereas, the seven (7) recipients are identified as the following primary applicants: Borough of Union City, Erie Art Company, Erie Downtown Development Corporation, Goodell Gardens & Homestead, McCord Memorial Library, Performing Artists collective Alliance, and Sarah A. Reed Children's Center;

Whereas, the eligible applicants are awarded grants totaling $573,300.00 to the extent outlined in the attached Exhibit "A";

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with six (6) recipients of the Anchor Building Grant Program so that they may flourish and create an economic impact on the region.

On the motion of ______________________________, seconded by ___________________.

This resolution was passed on the 21st day of August 2025 by a vote of _____-_____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
August 21, 2025

ATTEST:

____
Secretary, ECGRA

2025 ANCHOR BUILDING

Organization	Project Title	Amount Requested	Amount Recommended
Borough of Union City	City Building Rehabilitation - Phase 2	$100,000.00	$75,000.00
Erie Art Company	Erie Art Company and FEED Media Arts Façade Improvements	$100,000.00	$100,000.00
Erie Downtown Development Corporation	Flagship City Commons	$100,000.00	$100,000.00
Explore the Possibilities	Inclusive Community Access and Adaptive Gym Development	$100,000.00	$0.00
Goodell Gardens & Homestead	Tha Bank Barn & Carrie's Cabin Readaptive Use to Artist and Community Space	$78,300.00	$78,300.00
McCord Memorial Library	RENEW McCord Memorial	$65,000.00	$65,000.00
Mercy Center for Women	Sacred Heart	$100,000.00	on hold
Performing Artists Collective Alliance	PACA Window Replacement Project	$100,000.00	$100,000.00
Sarah A Reed Children's Center	St. Ann's Campus Centennial	$100,000.00	$55,000.00
UPMC Hamot	ECAT Wayne Campus Expansion	$100,000.00	on hold
Waterford Economic Community Action Network	Connect & Create	$75,000.00	apply for MMS
TOTAL		**$1,018,300.00**	**$573,300.00**

RESOLUTION NUMBER 26, 2025

Resolution to adopt the Funding for the Start Up & Expansion Grants as part of the Erie County Investing in Families Initiative

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government, businesses, and citizen groups working together in a public-private partnership to address the needs of early childhood education and development;

Whereas, the Economic Development Financing Law states that one purpose of ECGRA is to protect the health, safety and general welfare of the people of this Commonwealth and to further encourage economic development and efficiency within this Commonwealth by providing basic services;

Whereas, the Economic Development Financing Law recognizes that the present and prospective health, safety, morals and general welfare of the people of this Commonwealth require as a public purpose the promotion and development of new, expanded and rehabilitated industrial, commercial and other economic activities;

Whereas, the ECGRA seeks to strengthen provider capacity and ensure continuity of services for thousands of families throughout Erie County;

Whereas, there were twenty-eight (28) providers submitting funding requests and the Board of Directors affirms that twenty-eight (28) providers have met the threshold for funding including being in good standing with taxing bodies and other reporting requirements.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to administer funding for the Educator Retention Awards as part of the Erie County Investing in Families Initiative to the extent outlined in Exhibit A.

On the motion of ___________________________, seconded by ____________________.

This resolution was passed on the 21st day of August 2025 by a vote of _____-_____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
August 21, 2025

ATTEST:

____
Secretary, ECGRA

Erie County Investing in Families
Start-Up and Expansion Grants
2025

Organization	Project	Eligible for Award	Application Complete	Retaining Slots	Adding Slots	Amount Requested	Staff Recommendation
ABC 24HR CARE	2nd floor buildout, playground renovation	Y	Y	98	44	50,000.00	50,000.00
Annie's Bubble Care	window replacement, porch and driveway repair	Y	Y	4	2	15,000.00	15,000.00
Barb's Childcare Center	Childcare Expansion	Y	Y	7	36	50,000.00	50,000.00
Barb's Family Learning Group Daycare	update bathrooms, flooring, kitchen, play space	Y	Y	9	21	25,000.00	25,000.00
Christian Ministries	New Horizons Playground	Y	Y	29	12	33,445.00	33,445.00
Dr Gertrude A Barber Foundation	playground turf upgrade	Y	Y	18	0	47,185.00	47,185.00
Early Connections - City Center	Roof Repair	Y	Y	63	71	50,000.00	50,000.00
Early Connections - Harbor Homes	update classrooms, playground, security cameras	Y	Y	19	29	50,000.00	50,000.00
Early Connections - John Horan	expand current space and furnish / equip	Y	Y	4	26	30,200.00	30,200.00
Early Connections - North East	computers, play equipment, early learning materials	Y	Y	31	20	13,500.00	13,500.00
Early Connections - Union City	convert empty rooms to accommodate infants / toddlers	Y	Y	28	12	50,000.00	50,000.00
Explore the Possibilities	remodel 3 classrooms for educational operation	Y	Y		20	50,000.00	50,000.00
Handled With Care	create new classrooms equipped with educational materials	Y	Y		17	50,000.00	50,000.00

Organization	Project	for Award	Application Complete	Retaining Slots	Adding Slots	Amount Requested	Staff Recommendation
i-Rock Creative Learning Childcare	gross motor play area, security, new infant classroom	Y	Y	99	12	40,000.00	40,000.00
Jumpstart Early Learning Center	increase tutoring, ciriculum and technology access	Y	Y		30	50,000.00	50,000.00
Miss Julie's Childcare	new front door, fencing with effective lock	Y	Y	42	0	14,574.00	14,574.00
Montessori in the Woods	flooring replacement throughout	Y	Y	61	40	30,000.00	30,000.00
Multicultural Community Resource Center	refresh / reconfigure childcare spaces	Y	Y	40	80	50,000.00	50,000.00
My Terra Village	dedicated toddler space, security, play area, classroom, and kitchen upgrades	Y	Y	12	28	40,000.00	40,000.00
Pennbriar Childcare Services	modernize facilities and increase safety	Y	Y	73	20	50,000.00	50,000.00
Playway Loving Childcare Center	bathroom upgrades, playground expansion, painting, flooring	Y	Y	20	40	30,000.00	30,000.00
Saint Vincent Childcare Center	playground upgrade, parking lot repairs	Y	Y		6	13,271.00	13,271.00
The Learning Ladder	additional location	Y	Y	62	22	50,000.00	50,000.00
USCRI	flooring and playground upgrades to keep to code	Y	Y	30	10	50,000.00	50,000.00
World of Care	outdoor equipment upgrade, classroom materials	Y	Y	60	0	10,000.00	10,000.00
YMCA of Corry	renovate storage space into childcare classroom	Y	Y	19	20	15,870.00	15,870.00
YMCA of Greater Erie	start-up materials for new licensed space	Y	Y	20	48	12,500.00	12,500.00
Young Environment Learning Center	security doors, updating kitchen and flooring	Y	Y		10	34,000.00	34,000.00
TOTAL				848	676	1,004,545.00	1,004,545.00

RESOLUTION NUMBER 27, 2025

Resolution to Recognize the Northwest Institute of Research (NWIR) for their advice and consultation services for the ECGRA Childcare funding program

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government, businesses, and citizen groups working together in a public-private partnership to address the needs of youth development;

Whereas, ECGRA is a subrecipient of the Erie County Coronavirus Local Fiscal Recovery Funds and these funds will be used to support the creation and expansion of childcare slots throughout Erie County;

Whereas, ECGRA has held public meetings with childcare facilities and has included the Early Learning Resource Center in these meetings to assess gaps and needs in the childcare development system;

Whereas, ECGRA has worked with the Northwest Institute of Research to collect and analyze information necessary to determine eligibility of childcare facilities for funding to the ECGRA Board;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt the invoice from NWIR to be paid in the form of a grant to the extent outlined in Exhibit "A".

On the motion of ___________________________, seconded by ____________________.

This resolution was passed on the 21st day of August 2025 by a vote of _____-_____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
August 21, 2025

ATTEST:

____
Secretary, ECGRA

Steve & Elana ERA Planning Activities		
Date	**Activity**	**Hours**
1/2/2025	Implementation Timeline Development	1.5
1/16/2025	Q&A Session	0.5
2/11/2025	ECHO and PW/EC	2
2/23/2025	Grant Guidelines Review	1
2/24/2025	Grant Guidelines Review	1
2/24/2025	Grant Guidelines Review (with Leadership)	1.5
3/14/2025	Planning with EC/PW/TM	2
3/17/2025	ECGRA BOD Meeting	1.5
3/20/2025	Leadership Council ERA Prep/Meetings	2
3/21/2025	ECGRA Request (Calendar Name) (Elana)	1.5
3/26/25-3/31/25	Kick Off Sessions Logistics/RSVPs/Correspondance	5
4/1/2025	Kick Off Sessions PP and Final Guidelines Review	1.5
4/1/2025	Kick Off Sessions (3 Hours Steve, 6 Hours Elana)	9
4/1/25-4/25/25	Answering Provider Questions (various)	4
4/2/2025	Calls with PW/TM (Steve)	0.5
4/3/2025	Q&A Review	0.5
4/17/2025	Grants Review/discussion	1
4/21/2025	Call with PW (Steve)	0.25
4/24/2025	Calls with PW/RI (Steve)	0.5
5/5/2025	Discussion with EC/PW	1
5/8/2025	Discussion with EC/PW	1
Total	**Steve**	**31.25**
	Elana	**35**
		66.25
		$45.00
	Total Planning:	$2,981.25

DATE: 7-28-25

APPROVAL: PNW

ACCOUNT: ERA / ARPA

AMOUNT: 9,451.25

Elana & Abbi Application Processing Activities		
Date	**Activities**	**Hours**
4/1 - 5/15	Email / CC Q & A	20
	File Creation / Application Processing	60
	Lien / Pathway Verification	30
	Final Eligibility Spreadsheet	10
	Total hours	120
		$45.00
	Total Application Processing / Q & A / Lien Verifcation	$5,400.00

Coach Support Career Pathway Verification Assistance		
	Jen: 15 $30.00	$450.00
	Lori: 2 $30	$60.00
	Rebecca: 15 $30.00	$450.00
	Grace: 5 $22	$110.00
	Total Coach Support:	$1,070.00

Total Coach Support:	$1,070.00
Total Planning:	$2,981.25
Total Application Processing / Q & A / Lien Verification, etc	$5,400.00

Total through June 30, 2025	$9,451.25