#SaveGamingRevenue
#OurErie is Amid a Renaissance

While CBS News would like to tell the story of our manufacturing past and business and job losses, we know #OurErie is in the midst of a renaissance. Local leaders and investors are harnessing Erie's strengths and forging a more advanced, more globally competitive economic future. From revitalization in our urban core to innovative growth in rural communities, Erie is thriving in ways never anticipated and undetected by naysayers.

The Erie County Gaming Revenue Authority has strategically invested more than $44 million of local share gaming revenue—$6 million just this year—in education, workforce development, neighborhood and municipal innovation, inner-city renewal, business growth, community and cultural assets, and transformational collaboration. Local share gaming revenue is at the heart of Erie County's evolution.

March 27-28, 2017, ECGRA and Team Erie County hosted the Pennsylvania House Gaming Oversight Committee. We presented our 2009-2016 economic impact study, available online at ECGRA.org, and showcased dozens of organizations that are thriving thanks to local share gaming revenue. Team Erie County also clearly and unanimously expressed our goals to make Erie's share whole and to maintain local control of the funds.

Only time will tell if those goals will be met. What we do know is that Erie's unique and effective approach to investing gaming revenue is now being revered by Pennsylvania representatives as the model for the Commonwealth.

As you read through this report, you'll see 6,570,559 reasons why we continue our work to #SaveGamingRevenue. Each and every dollar is worth saving. Each and every dollar is fueling Erie's renaissance, as you can see in the video This is Our Erie on youtube.com.

We urge you to join our efforts. Please write and call your legislators by May 26 and tell them how ECGRA grant money works for an organization you love—everything you need to get started is online at www.ECGRA.org/calltoaction. #OurErie will thank you for generations to come!

Sincerely,

Dave Sample  
Perry Wood
**Mission:**
An impact investor, ECGRA’s mission is to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development. Since February 2008, ECGRA has invested more than $44 million in Erie County.

A growing movement spearheaded by the Rockefeller, George Gund, and F.B. Heron foundations, impact investing takes into account the social, cultural, and environmental effects of investments, in addition to the financial return. ECGRA has been measuring returns in both dollars and impact since 2011 and, in 2014, ECGRA formally adopted an Impact Investing Policy to effect change in five specific areas: Small Business, Youth & Education, Quality of Place, Neighborhoods & Communities, and Municipalities.

### ASSETS

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<tr>
<th>Item</th>
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<tr>
<td>Checking Account</td>
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<td>Savings Account</td>
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<td>Accounts Receivable*</td>
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<td>Prepaid Expenses</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$15,848,321.32</strong></td>
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### EQUITY

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<td>Community Assets</td>
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<td>Human Services</td>
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<td>Ignite Erie</td>
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<td>Lead Assets</td>
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<td>Local Government Development</td>
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<td>Multi-Municipal Collaboration</td>
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<td>Shaping Tomorrow Collaborative</td>
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<td>Special Projects &amp; Pilot Programs</td>
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<tr>
<td>Summer Jobs &amp; More</td>
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<tr>
<td><strong>TOTAL EQUITY</strong></td>
<td><strong>$15,848,321.32</strong></td>
</tr>
</tbody>
</table>

*Includes Ignite Erie Mission-Related Investments
2016-2017 ANNUAL REPORT

IMPACT INVESTMENTS

The Jefferson Educational Society uses gaming revenue to develop young leaders via its Civic Leadership Academy.

To foster progress and functional cooperation among Erie County’s 38 municipal governments.

MUNICIPALITIES

- County of Erie .................................................. $148,833.40
- Erie Area Council of Governments................................. $37,500.00
- Girard Township .................................................. $7,500.00
- Greene Township .................................................. $148,833.40
- Jefferson Educational Society ....................................... $100,000.00
- McKean Township ................................................ $148,833.40
- Millcreek Township ................................................. $148,833.40
- Summit Township ................................................ $608,863.88
- Waterford Township ............................................... $148,833.40
- West Erie County Emergency Management Agency ........ $21,100.00

To reinvigorate neighborhoods and main corridors, boost buy-local efforts, and combat blight.

NEIGHBORHOODS & COMMUNITIES

- Downtown North East, Inc. ....................................... $15,000.00
- Erie Downtown Partnership ...................................... $15,000.00
- Gannon University: East-West Bayfront Plan ................. $50,000.00
- Impact Corry ................................................................ $15,000.00

Gaming funds support the Sisters of St. Joseph Neighborhood Network as they protect and restore the Little Italy historic district.
To promote well-being, foster civic pride, drive tourism, and attract, retain, and mobilize creative talent and innovative businesses through cultural, heritage, service, and recreational organizations and projects.

Each year, thousands celebrate Scottish arts, sports, and history at the Edinboro Highland Games, made possible by gaming funds.

**QUALITY OF PLACE ......................... $2,762,135.00**

- Albion Area Fair Association .................................................. $21,660.00
- Asbury Woods Partnership, Inc. ............................................. $10,692.00
- Bethany Outreach Center .......................................................... $14,000.00
- Booker T. Washington Center ................................................... $9,000.00
- Borough of Wesleyville ............................................................. $448.00
- Café ..................................................................................... $15,750.00
- Children's Miracle Network ...................................................... $10,937.00
- Common Ground Youth Center, Inc. ......................................... $9,120.00
- Downtown Edinboro Art & Music Festival .................................. $10,581.00
- Dr. Gertrude A. Barber Foundation ........................................... $12,137.00
- Edinboro Highland Games ....................................................... $11,448.00
- Edinboro University Foundation ................................................ $2,250.00
- Emma's Footprints ................................................................ $5,000.00
- Erie Art Museum ................................................................. $170,758.00
- Erie Arts & Culture ............................................................... $121,243.00
- Erie Contemporary Ballet Theatre ............................................. $5,153.00
- Erie County Historical Society ................................................ $69,035.00
- Erie County Lead Assets Endowment ...................................... $1,000,000.00
- Erie Downtown Partnership .................................................... $1,647.00
- Erie Homes for Children and Adults ....................................... $1,800.00
- Erie Philharmonic ................................................................ $152,651.00
- Erie Playhouse .................................................................... $150,226.00
- Erie Police Athletic League ..................................................... $9,173.00
- Erie’s Public Schools ............................................................ $15,000.00
- Erie Regional Chamber & Growth Partnership ....................... $2,475.00
- Erie-Western PA Port Authority ............................................. $4,443.00
- Erie Zoological Society ............................................................ $376,387.00
- expERIEnce Children’s Museum ................................................. $47,480.00
- Flagship Niagara League ........................................................ $112,444.00
- Gannon University: Erie Chamber Orchestra ......................... $8,352.00
- Gaudenzia Erie ................................................................. $21,802.00
- Goodell Gardens & Homestead ............................................... $524.00
- Hamot Health Foundation ....................................................... $15,000.00
- Harborcreek Township .......................................................... $1,828.00
- Healthcare Ventures Alliance ................................................ $8,000.00
- Holy Trinity Roman Catholic Church ........................................ $5,760.00
- Humane Society of NWPA ..................................................... $2,432.00
- Impact Corry ....................................................................... $1,249.00
- Jefferson Educational Society ................................................ $13,844.00
- JFK Center .......................................................................... $8,977.00
- Lake Erie Arboretum at Frontier ............................................. $1,644.00
- Lake Erie Ballet .................................................................... $5,549.00
- Lake Erie College of Osteopathic Medicine ............................ $10,000.00
- Lake Erie Fanfare Inc. ............................................................. $12,713.00
- Lawrence Park Historical Society .......................................... $7,280.00
- Lawrence Park Township ....................................................... $675.00
- LeBoeuf Little League ........................................................... $8,928.00
- Living in Fulfilled Excellence ................................................. $5,248.00
- McDowell Band Aides ............................................................ $4,560.00
- McKean Community Development Group ........................... $450.00
- McLane Little League ............................................................ $3,511.00
- Medical Associates of Erie ..................................................... $5,000.00
- Mercy Center for Women ....................................................... $2,345.00
- Mercy Hilltop Center .............................................................. $2,315.00
- Mercyhurst Institute for Arts & Culture ................................... $93,402.00
- Nonprofit Partnership, The .................................................... $2,557.00
- North East Little League ........................................................ $5,100.00
- Parade Street Community Center .......................................... $2,500.00
- Presque Isle Partnership ......................................................... $13,517.00
- Roar on the Shore Inc. ......................................................... $20,467.00
- Robbins Blass Neighborhood Watch ....................................... $3,160.00
- SafeNet ................................................................................. $5,400.00
- Saint Patrick Church ............................................................... $3,672.00
- Sarah Reed Senior Living ....................................................... $7,313.00
- Sisters of St. Joseph Neighborhood Network ......................... $11,239.00
- Urban Erie Community Development Corporation ............. $8,648.00
- Veterans Miracle Center of Erie .............................................. $8,448.00
- Wattsburg Agricultural Society (Erie County Fair) .................. $13,881.00
- Waterford Community Fair Association ...................... $13,027.00
- Young Artists Debut Orchestra ............................................ $9,880.00
- Youth Leadership Institute of Erie ........................................ $9,000.00
**IMPACT INVESTMENTS**

**SMALL BUSINESS**........................................ $900,000.00

- Ben Franklin Technology Partners ........................................ $500,000.00
- Mercyhurst University: Downtown Erie Innovation District ...... $400,000.00

To spur small business development, build collaborations for business acceleration, and offer a broader spectrum of financing products for starting, growing, and reinventing small business.

**IMPACT YOUTH & EDUCATION**............................................. $869,293.39

- Corry Area School District Foundation ................................ $10,000.00
- Empower Erie ........................................................................ $400,000.00
- Erie’s Public Schools .............................................................. $150,000.00
- Fairview School Foundation ................................................. $39,150.00
- GECAC/Summer Jobs & More.............................................. $150,000.00
- General McLane Foundation ............................................... $10,960.00
- Partnership for Erie’s Public Schools ................................... $60,000.00
- Millcreek Education Foundation .......................................... $22,978.05
- Northwestern Community Educational Foundation ............ $7,260.00
- Union City Area School District Foundation ....................... $3,945.34
- United Way of Erie County .................................................. $15,000.00

Gaming revenue fuels district-wide expansion of a science, technology, engineering, and math pilot program in the Fairview School District.

**YOUTH & EDUCATION**................................................ $869,293.39

To educate Erie’s young adult workforce, strengthen schools and employers, and abate poverty.

**IMPACT YOUTH & EDUCATION**............................................. $869,293.39

To educate Erie’s young adult workforce, strengthen schools and employers, and abate poverty.

Entrepreneurs like Craig Heidelberg of Dapper Don’s Styling Lounge, 2527 Peach Street, Erie, use gaming funds as capital to open a business.
Board of Directors:
Chair David S. Sample, owner, Corry Lumber Company Inc.
Vice Chair Michael J. Paris, owner, Paris Homes
Secretary David H. Yaple, owner/operator, Pine Avenue and Lawrence Park Dairy Queens
Treasurer Charles J. Peters, managing partner, Altair Real Estate Services
David M. Bagnoni, instructor, University of Phoenix
Dale E. Barney, community engagement and growth specialist, Gateway Health
James T. Domino, president, Domino Insurance Agency
Jay A. Breneman (ex-officio), member, Erie County Council
Gary N. Lee (ex-officio), director of administration, County of Erie

ECGRA Staff
Perry N. Wood, executive director
Tom M. Maggio, grants manager
Diane K. Kuvshinikov, executive assistant

Many thanks to Communication Strategist Amanda P. Burlingham and Jenny Poff of Presque Isle Designs for helping us showcase the impact of ECGRA grant money at work in Erie County.
Since 2009, ECGRA has invested more than $44 million of local share gaming revenue to sustain and grow our region. Those funds are now threatened by evolving state laws. Join efforts to protect gaming revenue as a powerful resource fueling community impact.

44 Million Reasons to #SaveGamingRevenue

- **700** Grants & Loans
- **$87.2M** Economic Impact
- **$24.2M** Leveraged for Business Growth
- **$22M** in City Investments
- **$18.1M** Improving Quality of Life
- **573** Jobs Created & Sustained
- **$24.2M** Leveraged for Business Growth
- **$18.1M** Improving Quality of Life
- **573** Jobs Created & Sustained

**Two Ways to Help**

**WRITE. CALL. ADVOCATE**

Tell Your Legislators How ECGRA Grant Money Works for You! ECGRA.org/calltoaction

**EDUCATE** yourself.

Read and Share ECGRA’s Economic Impact Study at ECGRA.org/impactstudy