



MEETING OF THE BOARD OF DIRECTORS
VIA ZOOM/In Person
Knowledge Park; 5240 Knowledge Parkway; Erie, PA 16510
March 20, 2025

ZOOM Meeting Information:

Meeting Link: <https://us02web.zoom.us/j/89295733328>

Password: not required

AGENDA

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF AGENDA
4. APPROVAL OF MINUTES – February 2025
5. DIRECTOR’S COMMENTS
6. COMMENTS BY CHAIRMAN
7. PUBLIC COMMENT
 - a. USCRI (International Institute of Erie)
 - b. Catholic Charities
 - c. Multicultural Resource Center (MCRC)
8. PRESENTATION
9. COMMITTEE REPORTS
 - a. Treasurer’s Report
 - b. Strategic Planning Committee
 - c. Update from County Council
 - d. Update from County Executive’s Office
10. REPORT OF THE EXECUTIVE DIRECTOR
11. SOLICITOR’S REPORT

12. OLD BUSINESS

13. NEW BUSINESS

- a. Resolution Number 3, 2025 – Resolution to adopt the 2025-26 Budget
- b. Resolution Number 4, 2025 – Resolution to Appropriate \$2.5 Million for Erie County Investing in Families
- c. Resolution Number 5, 2025 – Resolution to adopt the Erie County Investing in Families – Phase 1 Grant guidelines
- d. Resolution Number 6, 2025 – Resolution to support Infinite Erie for a period of two years
- e. Resolution Number 7, 2025 – Resolution to enter into a pilot agreement with Mercyhurst University for the Erie Market Study
- f. Resolution Number 8, 2025 – Resolution to enter into agreements with Erie County Special Events grant applicants
- g. Resolution Number 9, 2025 – Resolution to renew the existing lease for the period of one year
- h. Resolution Number 10, 2025 – Resolution to authorize the Executive Director to be the sole signatory for ECGRA investments

14. ADJOURNMENT

Next Regularly Scheduled Board Meeting of ECGRA

Date: Thursday, April 17, 2025
Time: 8:30 a.m. – BOARD Meeting
Location: 5240 Knowledge Parkway, Erie, PA 16510; Board Room
ZOOM meeting – details to follow



Erie County Gaming Revenue Authority

Minutes of the Board of Directors' Meeting

February 20, 2025

CALL TO ORDER

The Board of Directors' Meeting of the Erie County Gaming Revenue Authority was held on February 20, 2025 in the Jordan Room; 5240 Knowledge Parkway; Erie, PA 16510. Legal Notice of the meeting was given through an advertisement appearing in the Erie Times-News. The meeting was called to order by the Chair at 8:34 am.

ROLL CALL

Ms. Amatangelo, Mr. Cleaver, Ms. Hess, Mr. Louis, Mr. Oberlander, Mr. Smith, and Mr. Winschel are present in person. Mr. Scutella and Mr. Copeland (begins meeting on zoom, then joins in person) are present in person. Mr. Wachter and Dr. Wood are present in person.

APPROVAL OF THE AGENDA

Mr. Oberlander makes a motion to approve the agenda. Mr. Louis seconds the motion. There is no discussion of the agenda. Motion carries 7-0.

APPROVAL OF MINUTES – January 2025

Ms. Amatangelo makes a motion to approve the minutes. Mr. Oberlander seconds the motion. There is no discussion on the minutes. Motion carries 7-0.

DIRECTOR'S COMMENTS

There are no comments from the board of directors at this time.

COMMENTS BY THE CHAIR

Mr. Cleaver has no comment at this time.

PUBLIC COMMENT

There is no one from the public present.

PRESENTATIONS

There are no presentations scheduled for today.

COMMITTEE REPORTS

a. Treasurer's Report

Ms. Amatangelo: I really didn't have any questions regarding the financials; I went over them with Perry and Tammi last week. The only thing I'll say is that the CD's are coming up.

Dr. Wood: Yes, two of them are due literally tomorrow for renewal, so we have a grace period there. I just met with the new CEO at Flagship, and they have some really competitive rates, so I think we're going to re-up there; so we'll keep the ladder going there. FNB – we're waiting to hear back from them on their rates, but we expect to hear from them today.

Mr. Winschel: Just be careful of that grace period because if you don't get it in time, they automatically renew at the lower rate.

Ms. Amatangelo: The only thing new was the Draft Budget; there was an increase for legal services and the annual 3% cost of living raise, but that was all for the financials. Does any director have any questions they want to bring up?

Mr. Winschel: I have a question on the budget and salaries, Perry. It went up like 10% and I just wonder why since the increase in wage is 3%.

Dr. Wood: That increase is a calculation on all three employees.

Mr. Winschel: But if you look at the budget item, isn't it . . .

Mr. Oberlander: It went up 9.4%.

Ms. Amatangelo: The entire budget did, yes.

Mr. Oberlander: No, just the Salaries and Benefits went up 9.4.

Mr. Winschel: So, the salaries went up three but what about the other 6%?

Ms. Michali: If you look at where we are on the Budget for this year, we are going to exceed the budget due to a miscalculation on my part. So, that increase is a fix from the undercalculation from last year plus the regular increase for this year.

Mr. Wachter: Does that line item also include health insurance?

Ms. Michali: Yes.

Mr. Wachter: What is the increase in health insurance this year?

Ms. Michali: I don't have that rate as of yet, since renewal isn't until May.

Mr. Wachter: So, you're predicting an increase not only in salaries in the salaries of \$7,500, which is 2.5 – 3% of the \$250,000, but there is an additional increase projected in there for benefits.

Mr. Cleaver: What is the date of approval for this draft? April 1st?

Dr. Wood: This is a draft; this is our first conversation. Next month would be the second conversation about it, but the third Thursday of March is when we approve it, and it's actually finalized. So, basically everything is flat other than legal fees, which we jacked up anticipating what we've just been through taking place another year, and then the 3%. Give us some grace on the health insurance stuff and we'll come back to you when we get a finalized figure from Highmark. Are there any other questions about the budget?

Mr. Wachter: With your increase in salaries, you should also double check an increase in the corresponding employment taxes.

Mr. Louis: Who is the broker you use for your health insurance? Do you work with a group?

Ms. Michali: Runsteadler Life.

Dr. Wood: We have this conversation every year. We can always look at other options but this particular group that we've used in the last three cycles has gotten us the best rate.

Mr. Louis: I know Highmark has a great product that is low cost for small groups. I was just curious.

Dr. Wood: Like a Highmark Direct product?

Mr. Louis: No, through the broker.

Dr. Wood: That's what we would run into when we would try to go direct, we're too small to get any attention.

Mr. Louis makes a motion to approve the Treasurer's Report. Ms. Hess seconds the motion. There is no discussion on the Treasurer's Report. Motion carries 7-0.

b. Strategic Planning Committee

Dr. Wood: There was no Strategic Planning meeting this month but we will be firing one up as we put out our recommendations for Special Events and any other discussion items we have. Renaissance Block is getting fired up and the Arts, Culture, and Entertainment grant is getting fired up. We'll be approving Special Events at the March Board Meeting, so you'll be getting the summaries for that.

c. Update from County Council

Chairman Scutella: I have nothing to at this time, unless somebody has a question.

Dr. Wood: Technically, Rock Copeland is our liaison now, if you want to ask him.

Mr. Cleaver: Rock, is there any comment? I apologize for overlooking you.

Mr. Copeland: No comments or concerns at the moment.

d. Update from County Executive's Office

Mr. Cleaver: We got an email from the County Executives rep, Mr. Sinnott, that said he wasn't going to be available.

REPORT OF THE EXECUTIVE DIRECTOR

Dr. Wood: Okay, just a couple of highlights here in the Executive Director's Report. We were asked to participate in a briefing on the budget; the Board was invited and Mark attended, the Infinite Erie breakfast on the government relations concept, where basically leaders of the community come together to hear about what the state budget looks like. To put it in context, they also wanted local funding sources to come in and talk as well. So, I went in and gave a speech about ECGRA's grant making, where we're currently at, what we're looking at in 2025, and answered any questions about that. I did highlight the Early Childhood industry initiative as part of that; folks are really excited about that in particular. So, we talked about the schedule of when the grants are coming out and the importance of locally controlled capital, things like local share gaming revenue.

Next is your monthly report on the activities of Kate & Co. Then you see a press conference announcement related to that Infinite Erie event I mentioned. We also had a meeting with Penn State Behrend to talk about our website. They have agreed to take us on as a client. We had a great conversation with Kathleen Noce. We talked about, what does the navigation look like compared to other websites in the Erie area that you're looking at? She did say that she thought it was a pretty robust, well thought out page, but that she could make further recommendations as part of a student/faculty project. We said we would absolutely take that help. So, we're excited about that and working with her to make things more navigable, especially in the documents page of our website, which right now is a list of items, as opposed to more of a searchable document vault. This is part of our commitment to radical transparency, and we're going to make that even easier for the user.

Are there any questions for me?

SOLICITOR'S REPORT

Mr. Wachter: I will hold my comments until the Executive Session.

OLD BUSINESS

Mr. Winschel: Maybe just an update on the audit.

Dr. Wood: An update on the audit? Absolutely. So, the auditors, I think we're in our eighth round of information requests from the auditors. The audit, as you might remember, started out as an examination of whether or not we were in compliance with the Economic Development Financing Law, the Gaming laws, and our charter as an organization in Erie County. Then it expanded into, "Now we're going to look at all of the resolutions that you did within the last two-year period." Great, we took care of that. "Now we're going to look at the finances approved in the last two-year period." Great, we took care of that. Then it turned into, by the way, this is the clause, anything else that we asked for clause, that I'm talking about now, because we completed the original audit within months. So, we're going on seven months now of this audit and the newest round of request was, "Let's take a look at everything Brenton Davis has criticized you for, and let's see if you're in violation of any of that." I kind of welcomed that; I appreciated that transparency. So, they said, "Let's take a look at the letter that he wrote," and so we provided that letter and we also provided our response to the Davis Administration. They were satisfied with those answers. Then they said, "Okay, let's go back 10 years and let's look at everything you've done for the last decade." And we said, "Okay, let's go back 10 years." So, we're now on, I think the final information, although the last three requests have said we're getting close to finishing.

But here's the thing, it's been a great walk down memory lane. We've done everything right and we're super excited about that. We all know what the finding is going to be – the finding is going to be that state law says you have to have certain financial disclosures on your website, which we did, but not to the satisfaction of certain politicians. And when we rectified that by putting literally everything on the website, the audit was already in motion. So that's where we're at. I don't know how you folks feel about it, but I'm glad we went through this exercise. I think it'll put some things to rest that have been lingering for a long time and I'm confident that the product will be something I'll be proud of and will also be thoroughly criticized by our political enemies as saying, "We told you so." So, looking forward to seeing the results of that.

I did ask, "When are we wrapping it up?" And by the way, these are professionals working on this. We've had good interactions with these professionals. Tammi, would you agree?

Ms. Michali: Absolutely.

Dr. Wood: Mary Klein, who's the head of the seven-member team that has been working on our audit for seven months; they are professionals. They have treated us with professionalism and we've reciprocated. They do anticipate it taking several months to write the final report, as well, anticipating somewhere around May that it would be completed. Any other questions about the audit?

Please note for the record that Mr. Copeland enters the meeting at 8:47am.

Mr. Winschel: So, the revenue side, they're looking at that?

Dr. Wood: We submitted the revenue numbers to them five months, six months ago, and they said, "Yeah, this is black and white; this is straightforward. Yes, it will be part of the report." I said, "Okay. Little More, please. Little more." No, nothing more than that, but we're good.

Mr. Cleaver: I have a question. Do we get, or you, get any report at all from the casino, in reference to anything as far as increase in revenue, loss in revenue, any comment whatsoever?

Dr. Wood: We don't have any contact with the casino, and I like it that way to be honest with you.

Mr. Cleaver: When you say you have no contact, it's whatever the County sends to us?

Dr. Wood: Zero. Our contact is with the Department of Revenue at the state. And of course, the way those funds operate is funds flow from the state to the county, and the county to us. We do have contact with the Department of Revenue just to make sure we're given the same numbers the county has. To rectify that, the woman who runs that department said, "You know what? I'll just send you the exact letter I sent to the county with all the data on it." It's perfect because we know exactly what the County knows, which helped us determine that the revenue figures were off.

Mr. Cleaver: Anything further in reference to that?

NEW BUSINESS

There is no new business to discuss.

ADJOURNMENT

Ms. Hess moves to adjourn. Mr. Oberlander seconds the motion. Meeting is adjourned at 8:51am.

EXECUTIVE SESSION

Executive Session begins at 8:53am.

Erie County Gaming Revenue Authority

Profit & Loss

February 2025

	February	YTD	Budget YTD	2024-25 Budget
Ordinary Income/Expense				
Income				
44000 • ARPA Fund	2,500,000.00	2,500,000.00		
44800 • Gaming Revenue	1,327,664.74	4,102,442.66		
44801 • Interactive Gaming Revenue		1,998,846.01		
46400 • Other Types of Income				
46410 • Interest Income - Savings	6,334.73	223,401.18		
46422 • Interest Income - BWC - Erie Growth		22,916.67		
46424 • Interest Income - Progress Fund		15,000.00		
46424.5 • Interest Income - 1855 Capital				
46425 • Interest Income - EDF Restruct		9,750.00		
46426 • Interest Income - BWC - Inclusive		19,097.22		
46427 • Interest Income - Blue Highway		17,112.58		
46428 • Interest Income - eCAT		10,224.00		
46450 • Dividend Erie Bank MMKT	17,090.82	161,124.77		
46451 • Dividend Erie FCU CD_12	20,377.92	128,870.00		
46452 • Dividend Flagship CD_6	27,886.80	54,100.50		
46453 • Dividend FNB CD_3		13,222.54		
46454 • Dividend FNB CD_6	13,148.55	26,128.62		
46455 • Dividend FNB CD_9	12,899.58	25,636.92		
Total Income	3,925,403.14	9,327,873.67		
Expense				
62100 • Contracted Services	4,804.28	73,394.64	65,681.00	71,650.00
62800 • Facilities & Equipment	1,741.49	18,564.48	21,263.00	23,200.00
65000 • Office Administration	310.00	12,241.87	18,106.00	19,750.00
65100 • Other Types of Expenses	6,785.53	50,041.66	50,413.00	55,000.00
66000 • Payroll Expenses	25,331.68	299,771.61	267,619.00	291,950.00
67000 • Building a Better Future (ARPA)	103,009.49	640,986.78	796,961.00	869,408.00
7000 • Provision for Uncollect Notes		(2,172.24)		
Total Expense	141,982.47	1,092,828.80	1,220,043.00	1,330,958.00
Net Ordinary Income	3,783,420.67	8,235,044.87		

(con't)

Erie County Gaming Revenue Authority
Profit & Loss
February 2025

	<u>February</u>	<u>YTD</u>	<u>Budget YTD</u>	<u>2024-25 Budget</u>
Other Income/Expense				
70000 • Grants / Settlements / MRIs				
70030 • Community Assets	25,736.01	450,114.50		
70050 • Municipal Settlements		1,193,405.99		
70070 • Special Events		199,090.70		
70090 • Multi-Municipal Collaboration	100,000.00	253,625.00		
70100 • Mission Main Street		1,167,281.18		
70120 • Summer Jobs Program	167,586.23	167,586.23		
70125 • Neighborhoods & Communities MRI				
70130 • Small Business Financing				
70136 • Ignite Erie_Beehive				
70140 • Pilot Projects		75,000.00		
70150 • Shaping Tomorrow				
70170 • Renaissance Block		213,334.00		
70180 • Anchor Building		505,000.00		
70190 • COVID-19 Immediate Human Relief				
70300 • Transformational Grants		728,077.00		
Total 70000 • Grants / Settlements	<u>293,322.24</u>	<u>4,952,514.60</u>		
Net Other Income	<u>(293,322.24)</u>	<u>(4,952,514.60)</u>		
Net Income	<u><u>3,490,098.43</u></u>	<u><u>3,282,530.27</u></u>		

Erie County Gaming Revenue Authority
Balance Sheet
As of February 28, 2025

	<u>February</u>
ASSETS	
Current Assets	
Checking/Savings/Money Market	
10000 · ErieBank - Checking	42,144.64
10100 · ErieBank - Savings	
10101 · Committed Funds	820,733.00
10102 · Restricted Funds	4,575,966.49
10104 · ARPA Fund	226,921.12
10105 · ARPA Childcare	2,500,000.00
10100 · ErieBank - Savings - Other	(1,519,664.54)
Total 10100 · ErieBank - Savings	<u>6,603,956.07</u>
10110 · Erie Bank Money Market 12/12/24	<u>6,210,110.77</u>
Other Current Assets	
10300 · Erie FCU CD 8/28/25	5,128,870.00
10400 · Flagship CD 2/21/25	2,054,100.50
10510 · FNB CD_6 2/21/25	1,026,128.62
10520 · FNB CD_9 5/21/25	<u>1,025,636.92</u>
Total Checking/Savings/Money Market/CDs	22,090,947.52
Other Current Assets	
12000 · Notes Receivable	
12004 · NR - BWC - Erie Growth	1,000,000.00
12005 · NR - Progress Fund	1,000,000.00
12010 · NR - 1855 Capital	500,000.00
12050 · NR - EDF Restructured	1,300,000.00
12060 · NR - BWC - Inclusive Erie	2,500,000.00
12070 · NR - Blue Highway	250,000.00
12080 · NR - BWC - Resp Fund Sm Bus	520,000.00
12085 · NR - BWC - Resp Fund Nnprofit	100,000.00
12090 · NR - eCAT	500,000.00
12500 · NR - Youth Leadership Institute	98,506.00
12900 · Reserve for Uncollectable Notes	(1,553,881.00)
Total 12000 · Notes Receivable	<u>6,214,625.00</u>
14500 · Prepaid Insurance	4,491.61
Total Other Current Assets	<u>6,219,116.61</u>
Total Current Assets	<u>28,310,064.13</u>
TOTAL ASSETS	<u><u>28,310,064.13</u></u>

(con't.)

Erie County Gaming Revenue Authority

Balance Sheet

As of February 28, 2025

February

LIABILITIES & EQUITY

Liabilities

Current Liabilities

20100* - Deferred Revenue (4,000,000.00)

20300 - Unearned Revenue 4,869,407.88

Total Current Liabilities 869,407.88

Total Liabilities 869,407.88

Equity

30000 - Opening Balance Equity 2,927,064.18

32000 - Unrestricted Net Assets 21,231,061.80

Net Income 3,282,530.27

Total Equity 27,440,656.25

TOTAL LIABILITIES & EQUITY 28,310,064.13

Erie County Gaming Revenue Authority
Budget vs. Actual
February 2025

	February	YTD	Budget	Over/(Under) Budget	% of Budget
Expense					
62100 · Contracted Services					
62110 · Accounting Fees	0.00	8,150.00	8,150.00	0.00	100.00%
62130 · Professional Services	3,000.00	34,500.00	40,000.00	(5,500.00)	86.25%
62140 · Legal Services	1,505.00	27,701.00	20,000.00	7,701.00	138.51%
62145 · Website Design	206.12	1,888.68	2,000.00	(111.32)	94.43%
62150 · Payroll Services	93.16	1,154.96	1,500.00	(345.04)	77.00%
Total 62100 · Contracted Services	4,804.28	73,394.64	71,650.00	1,744.64	102.43%
62800 · Facilities & Equipment					
62840 · Office Equipment	63.99	111.98	3,000.00	(2,888.02)	3.73%
62890 · Rent	1,677.50	18,452.50	20,200.00	(1,747.50)	91.35%
Total 62800 · Facilities & Equipment	1,741.49	18,564.48	23,200.00	(4,635.52)	80.02%
65000 · Office Administration					
65010 · Books, Subscriptions, Dues	0.00	1,018.91	3,000.00	(1,981.09)	33.96%
65020 · Postage	0.00	38.96	100.00	(61.04)	38.96%
65040 · Office Supplies	0.00	1,362.04	2,000.00	(637.96)	68.10%
65050 · Cell Phone	0.00	2,025.96	3,000.00	(974.04)	67.53%
65060 · Copier Lease	0.00	3,459.50	4,200.00	(740.50)	82.37%
65070 · Copier Printing Costs	0.00	32.07	200.00	(167.93)	16.04%
65080 · Bank Fees	0.00	169.00	500.00	(331.00)	33.80%
65085 · Professional Development	0.00	2,290.00	3,000.00	(710.00)	76.33%
65090 · Meeting Expenses	310.00	1,819.58	3,500.00	(1,680.42)	51.99%
65095 · Miscellaneous Expense	0.00	25.85	250.00	(224.15)	10.34%
Total 65000 · Office Administration	310.00	12,241.87	19,750.00	(7,508.13)	61.98%
65100 · Other Types of Expenses					
65105 · Outreach	0.00	4,986.50	5,000.00	(13.50)	99.73%
65110 · Advertising	319.74	4,368.31	4,000.00	368.31	109.21%
65115 · Phone/IT/Fax	4,905.82	19,543.09	18,000.00	1,543.09	108.57%
65120 · Insurance	1,559.97	14,320.70	18,000.00	(3,679.30)	79.56%
65130 · Grant Management Software	0.00	5,562.00	6,000.00	(438.00)	92.70%
65150 · Travel	0.00	1,261.06	4,000.00	(2,738.94)	31.53%
Total 65100 · Other Types of Expenses	6,785.53	50,041.66	55,000.00	(4,958.34)	90.98%
66000 · Payroll Expenses					
66005 · Salaries & Wages	22,204.69	264,820.59	250,000.00	14,820.59	105.93%
66010 · FITW Tax	1,452.74	17,429.53	20,000.00	(2,570.47)	87.15%
66015 · FUTA Tax	11.06	126.00	150.00	(24.00)	84.00%
66020 · PASUI Tax	143.99	627.78	2,000.00	(1,372.22)	31.39%
66700 · PMRS	1,519.20	16,767.71	19,800.00	(3,032.29)	84.69%
Total 66000 · Payroll Expenses	25,331.68	299,771.61	291,950.00	7,821.61	102.68%
67000 · Building a Better Future (ARPA)					
67005 · Contracted Services - ARPA	0.00	10,499.00	11,000.00	(501.00)	95.45%
67010 · Subawards - ARPA	103,009.49	630,487.78	858,408.00	(227,920.22)	73.45%
67025 · Indirect Costs - ARPA	0.00	0.00	0.00	0.00	0.00%
67030 · Salaries & Wages - ARPA	0.00	0.00	0.00	0.00	0.00%
Total 67000 · Building a Better Future (ARPA)	103,009.49	640,986.78	869,408.00	(228,421.22)	168.89%
7000 · Provision for Uncollect Notes	0.00	(2,172.24)			
Total Expense	141,982.47	1,092,828.80	1,330,958.00	(238,129.20)	82.11%

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

	February	YTD	Totals/Subtotals
Restricted Uncommitted Funds	4,575,966.49		
Committed Funds	820,733.00		
ARPA Funds	226,921.12		

2024 Restricted Funds: (75% - after settlement payments)

First Quarter Gaming Revenue		208,206.38	
$1,234,402.27 / 2 = 617,201.13$ (land bank/county)			
$617,201.13 * .55 = 339,460.62$ (county)			
$617,201.13 * .45 = 277,740.51$ (ECGRA)			
$277,740.51 * .75 = 208,206.38$			
Second Quarter Gaming Revenue		869,863.85	
$2,960,173.23 - 382,798.86 = 2,577,374.37$ (land bank)			
$2,577,374.37 * .55 = 1,417,555.90$ (county)			
$2,577,374.37 * .45 = 1,159,818.47$ (ECGRA)			
$1,159,818.47 * .75 = 869,863.85$			
Third Quarter Gaming Revenue		1,002,914.20	
$2,971,597.64 * .55 = 1,634,378.70$ (county)			
$2,971,597.64 * .45 = 1,337,218.94$ (ECGRA)			
$1,337,218.94 * .75 = 1,002,914.20$			
Fourth Quarter Gaming Revenue	995,748.55	995,748.55	
$2,950,366.08 * .55 = 1,622,701.34$ (county)			
$2,950,366.08 * .45 = 1,327,664.74$ (ECGRA)			
$1,327,664.74 * .75 = 995,748.55$			
			3,076,732.98

2024 Interactive Gaming Revenue

FY 2023-2024		1,499,134.51	1,499,134.51
$4,441,880.02 * .55 = 2,443,034.01$ (county)			
$4,441,880.02 * .45 = 1,998,846.01$ (ECGRA)			
$1,998,846.01 * .75 = 1,499,134.51$			

Total Gaming Revenue			4,575,867.49
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FY Disbursements:

First Quarter Disbursements		2,202,281.44	
Second Quarter Disbursements		1,465,714.91	
Third Quarter Disbursements		1,140,429.74	
Fourth Quarter Disbursements	396,331.73	599,575.99	5,408,002.08

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

Disbursements Detail

Grants/Settlements/MRIs

	<u>February</u>	<u>YTD</u>	<u>Subtotal</u>
MUNICIPALITIES			
Settlements			
Summit Township		312,162.54	
Greene Township		76,306.39	
McKean Township		76,306.39	
Millcreek Township		76,306.39	
Waterford Township		76,306.39	
Erie County		76,306.39	
			693,694.49
Multi-Municipal Collaboration			
Jefferson Educational Society		100,000.00	
Girard Township		10,000.00	
Washington Township		43,625.00	
West County Paramedic Association	100,000.00	100,000.00	
			253,625.00
AMERICAN RESCUE PLAN ACT			
Community Facilities			
Harvest 912		10,050.00	
Union Township		33,500.00	
			43,550.00
Erie County Investment Playbook			
Nonprofit Partnership		32,043.47	
			32,043.47
NEIGHBORHOODS & COMMUNITIES			
Anchor Building			
2019 Impact Corry		60,000.00	
2022 East Side Renaissance		50,000.00	
2024 Borough of Union City		75,000.00	
Explore the Possibilities		100,000.00	
Fort LeBoeuf Historical Society		70,000.00	
Greater Erie Community Action Committee		50,000.00	
Impact Corry		100,000.00	
North East Community Foundation		50,000.00	
			555,000.00

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

	<u>February</u>	<u>YTD</u>	<u>Subtotal</u>
NEIGHBORHOODS & COMMUNITIES			
Mission Main Street			
2019 Borough of Union City		125,000.00	
Borough of North East		125,000.00	
City of Erie		205,000.00	
Downtown Girard		125,000.00	
Fairview Township		175,000.00	
Impact Corry		125,000.00	
SSJ Neighborhood Network		100,000.00	
2022 Downtown North East		87,500.00	
			1,067,500.00
Renaissance Block			
Bayfront Eastside Taskforce		100,000.00	
Borough of Edinboro		80,000.00	
Borough of North East		80,000.00	
Borough of Union City		100,000.00	
Downtown Girard		80,000.00	
Impact Corry		100,000.00	
			540,000.00
PILOT PROJECT			
Erie City Moms		75,000.00	
			75,000.00
QUALITY OF PLACE			
Community Assets			
Arts, Culture, & Heritage			
Albion Area Fair, Inc.		7,000.00	
AmeriMasala		10,000.00	
Community Resources for Independence		3,138.93	
Dafmark Dance Theater		10,000.00	
Downtown North East, Inc.		12,000.00	
Edinboro University Foundation		5,500.00	
Edinboro Arts & Music Fest		13,000.00	
Erie Art Company		5,000.00	
Erie Arts & Music Festival		12,000.00	
Erie Yesterday		14,000.00	
Erie's Black Wall Street		12,000.00	
Film Society of Northwestern PA		10,000.00	
Heberle's Heartstrings		1,500.00	
Hornby School Restoration Society		6,300.00	
Impact Corry		11,000.00	
Lake Erie Fanfare, Inc.		12,000.00	

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

	<u>February</u>	<u>YTD</u>	<u>Subtotal</u>
Arts, Culture, & Heritage (con't)			
Messiah Lutheran Church		5,000.00	
Springfield Township		1,445.00	
Triangle DAR		10,000.00	
Veterans Miracle Center Erie		15,000.00	
Waterford Community Fair Association		13,500.00	
Wattsburg Agricultural Society		11,000.00	
WQLN Public Media		13,000.00	
YMCA of Corry		7,000.00	
Young Artists Debut Orchestra		15,000.00	
			235,383.93
Community Assets			
Community Centers			
Borough of North East	10,000.00	10,000.00	
Boys & Girls Club of Erie	8,164.00	8,164.00	
Community Resources for Independence	7,500.00	7,500.00	
Corry Community Center	15,000.00	15,000.00	
Corry Higher Education Council	2,612.50	2,612.50	
Edinboro Market	14,969.00	14,969.00	
Erie's Black Wall Street	15,000.00	15,000.00	
Harvest 912		4,950.00	
Inner-City Neighborhood Art House	7,500.00	75,000.00	
JFK Center	15,000.00	15,000.00	
Mercy Center for Women	15,000.00	15,000.00	
Mercy Hilltop Center	15,000.00	15,000.00	
Multi-Cultural Health Eval Delivery Sys	13,000.00	13,000.00	
SSJ Neighborhood Network	15,000.00	15,000.00	
Union Township		16,500.00	
			242,695.50
Parks, Fields, Trails			
Asbury Woods Partnership Inc		21,350.00	
Borough of Edinboro		25,000.00	
Borough of Union City		25,000.00	
Edinboro Legion Pool Inc		5,394.56	
Elk Creek Recreation & Leisure Board		16,500.00	
Erie Area Council of Governments		10,000.00	
Headwaters Natural Resource Center Trust		9,500.00	
McKean Recreation Authority	(25,000.00)	50,000.00	
Presque Isle Partnership		7,500.00	
			170,244.56

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

	<u>February</u>	<u>YTD</u>	<u>Subtotal</u>
Special Events			
Albion Area Fair, Inc.		13,700.25	
Americans for Competitive Enterprise Sys		2,700.00	
AmeriMasala		1,683.00	
Asbury Woods Partnership, Inc.		3,363.73	
Barber National Institute		12,516.08	
Borough of Edinboro		1,507.50	
Borough of Girard		572.93	
Borough of Wesleyville		869.40	
Borough of Union City		207.00	
CAFE		15,000.00	
Crime Victim Center of Erie County, Inc,		3,313.85	
Downtown North East, Inc.		3,044.70	
Edinboro University Foundation		2,553.75	
Edinboro Arts & Music Fest		3,420.00	
Erie Art & Music Festival		5,130.00	
Erie County Bar Association		2,250.00	
Erie Homes for Children and Adults, Inc		3,288.60	
Erie Latino Leadership Association		1,391.18	
Erie Lions Club Save an Eye Game		1,125.00	
Erie Regional Chamber & Growth Partner.		4,500.00	
Erie Roller Derby		364.14	
Erie United Methodist Alliance		3,150.00	
Erie-Western PA Port Authority		5,652.90	
Film Society of Northwestern PA		5,458.50	
Goodell Gardens & Homestead		2,947.50	
Harborcreek Community Engagement Team		936.00	
Harborcreek Township		1,350.00	
Holy Trinity Roman Catholic Church		7,065.00	
Humane Society of NWPA		7,074.00	
Impact Corry		3,472.79	
Jefferson Educational Society of Erie		15,000.00	
Lake Erie Fanfare, Inc.		2,245.50	
Lake Erie Greek Cultural Society		7,375.50	
Mercy Center for Women		4,059.00	
Orthodox Church of the Nativity		2,700.00	
Presque Isle Light Station		1,011.15	
Presque Isle Partnership		4,990.50	
Saint Patrick Church		7,389.66	
SSJ Neighborhood Network		5,031.16	

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

	<u>February</u>	<u>YTD</u>	<u>Subtotal</u>
Special Events (con't)			
Union City Pride		946.13	
Waterford Community Fair Association		8,685.00	
Wattsburg Agricultural Society		12,651.75	
YMCA of Greater Erie		330.75	
Young Artists Debut Orchestra		4,366.80	
			<u>196,390.70</u>
 SMALL BUSINESS FINANCING			
 TRANSFORMATIONAL GRANTS			
Enterprise Development Fund		250,000.00	
Erie Center for Arts & Technology		103,077.00	
Fly Erie Fund LLC		125,000.00	
Minority Community Investment Coalition		250,000.00	
			<u>728,077.00</u>
 YOUTH & EDUCATION			
Summer Jobs & More	<u>167,586.23</u>	<u>167,586.23</u>	<u>167,586.23</u>
 Total Funds Disbursements	<u>396,331.73</u>	<u>5,000,790.88</u>	<u>5,000,790.88</u>

Erie County Gaming Revenue Authority
Schedule of Grant Reserve
as of
February 28, 2025

	<u>February</u>	<u>Amount Remaining</u>	<u>Original Commitment</u>
Committed Funds:			
N&C			
Renaissance Block 2018			
1 Academy Neighborhood Association		11,250.00	22,500.00
SSJ Neighborhood Network		7,000.00	70,000.00
2 Bayfront Eastside Taskforce		25,000.00	50,000.00
ServErie		29,000.00	58,000.00
Renaissance Block 2022			
Borough of Edinboro		50,000.00	100,000.00
Renaissance Block 2023			
Borough of Edinboro		50,000.00	100,000.00
Borough of Union City		50,000.00	100,000.00
Anchor Building 2020			
Borough of Union City		15,000.00	64,375.00
Mission Main Street 2022			
Edinboro Community & Economic Development		62,500.00	125,000.00
MUN			
Multi-Municipal Collaboration 2021			
Borough of North East		50,000.00	100,000.00
SB			
Beehive Network			
Community Enterprise Financing Loan			
QP			
Transformational Grants			
Erie Center for Arts & Technology		125,983.00	229,060.00
Fly Erie Fund LLC		125,000.00	250,000.00
PP			
Pilot Program			
Y&E			
Shaping Tomorrow			
Summer Jobs 2024	167,586.23	0.00	200,000.00
Empower Erie - Community College		220,000.00	400,000.00
Total Committed Funds	167,586.23	820,733.00	1,868,935.00
 ARPA Transformative Funds			
Subawards	103,009.49	221,421.12	3,622,025.00
Contracted Services	0.00	5,500.00	273,274.00
Salaries & Wages	0.00	0.00	93,406.00
Indirect Costs	0.00	0.00	11,295.00
Total ARPA Funds	103,009.49	226,921.12	4,000,000.00

Erie County Gaming Revenue Authority
Transaction List Detail
February 2025

Date	Num	Name	Memo	Amount
02/05/2025	EFT	Altair Real Estate	2025 February Rent	-1,677.50
02/05/2025	EFT	The Hartford	2025 February Disability Insurance	-109.39
02/05/2025	EFT	Epic Web Studios	2025 February Website Support	-206.12
02/05/2025	EFT	Local iQ	2025 Meetings, Addendum, 1/9	-319.74
02/05/2025	EFT	Borough of North East	2024 Community Centers	-10,000.00
02/05/2025	EFT	Boys & Girls Club of Erie	2024 Community Centers	-8,164.00
02/05/2025	EFT	Community Resources for Independence	2024 Community Centers	-7,500.00
02/05/2025	EFT	Corry Community Center	2024 Community Centers	-15,000.00
02/05/2025	EFT	Corry Higher Education Council	2024 Community Centers	-2,612.50
02/05/2025	EFT	Edinboro Market	2024 Community Centers	-14,969.00
02/05/2025	EFT	Erie's Black Wall Street	2024 Community Centers	-15,000.00
02/05/2025	EFT	Inner-City Neighborhood Art House	2024 Community Centers	-7,500.00
02/05/2025	EFT	JFK Center	2024 Community Centers	-15,000.00
02/05/2025	EFT	Mercy Center for Women	2025 Community Centers	-15,000.00
02/05/2025	EFT	Mercy Hilltop Center	2024 Community Centers	-15,000.00
02/05/2025	EFT	Multi-Cultural Health Eval Delivery Sys	2024 Community Centers	-13,000.00
02/05/2025	EFT	SSJ Neighborhood Network	2024 Community Centers	-15,000.00
02/05/2025	EFT	West County Paramedic Association	2024 MMC Round 3	-100,000.00
02/05/2025	EFT	Diligent Corporation	2025 Board Effect	-3,748.34
02/05/2025	EFT	Grise Audio Visual Center, Inc	Community Center Presser	-310.00
02/05/2025	EFT	Velocity Network, Inc.	2025 February Phone/IT	-1,157.48
02/05/2025	EFT	Velocity Network, Inc.	Laptop Charging Port	-63.99
02/12/2025	EFT	ECCA, Inc.	01/25/2025 to 02/07/2025 Payroll	-9,867.57
02/12/2025	EFT	Fidelity Investments	01/25/2025 to 02/07/2025 Simple IRA	-500.00
02/12/2025	EFT	PMRS	Pay Ending 02/07/2025	-759.60
02/17/2025	EFT	Highmark Health Insurance	2025 February Health Insurance	-3,214.53
02/17/2025	EFT	Kate & Co., Inc	2025 February Professional Services	-3,000.00
02/17/2025	EFT	Greater Erie Community Action Committee	2024 Summer Jobs	-167,586.23
02/17/2025	EFT	Knox McLaughlin Gornall & Sennett	2025 February Legal	-1,505.00
02/27/2025	EFT	ECCA, Inc.	02/08/2025 to 02/21/2025 Payroll	-9,823.54
02/27/2025	EFT	Fidelity Investments	02/08/2025 to 02/21/2025 Simple IRA	-500.00
02/27/2025	EFT	PMRS	Pay Ending 02/21/2025	-759.60



E·C·G·R·A
ERIE COUNTY GAMING REVENUE AUTHORITY

**EXECUTIVE
DIRECTOR'S
REPORT
FOR
MARCH
2025**

Tammi Michali

From: RV, BFM Gaming <RA-BFM-Gaming@pa.gov>
Sent: Monday, January 27, 2025 2:57 PM
To: plichtenwalter@eriecountypa.gov
Cc: Perry Wood
Subject: Local Share Assessment Payment Notification - Erie County

Dear Mr. Lichtenwalter:

In accordance with the Pennsylvania Race Horse Development and Gaming Act 42 of 2017, the Department is required to distribute quarterly the Local Share Assessment collected for interactive gaming and slots to the municipalities in which a licensed gaming entity is located. This distribution is based on the interactive gaming and slots local share assessment amount collected plus the slot machine license operation fee amount collected over Summit Township's budget limitation.

An ACH for the 4th quarter of 2024 payment in the amount of \$2,950,366.08 should be deposited in your bank account within 7 - 10 business days. This payment includes the slots local share assessment of \$397,000.13, the slot machine license operation fee of \$2,500,000.00, and the interactive gaming portion of \$53,365.95. Any reductions to the Gross Interactive Gaming Revenue (GIGR) and Gross Terminal Revenue (GTR) for promotional items is the result of the Gaming Bulletin 2015-01 and the Pennsylvania Supreme Court's April 28, 2014 decision in Greenwood Gaming and Entertainment Incorporated v. Commonwealth of Pennsylvania, Department of Revenue (90 A.3d 699 (Pa. 2014)).

If you have any questions, please let me know.

Thank you.

Jennifer Heckert | Division Chief
PA Department of Revenue
Bureau of Fiscal Management | Gaming Division
1147 Strawberry Square | Harrisburg PA 17128
Phone: 717.346.4004 | Fax: 717.787.6738
[E-mail: jeheckert@pa.gov](mailto:jeheckert@pa.gov)
www.revenue.pa.gov

Our mission is to fairly, efficiently and accurately administer Pennsylvania tax and Lottery programs.

COUNTY

$$2,950,366.08 \times .55 = 1,622,701.34$$

ELGRA

$$2,950,366.08 \times .45 = 1,327,664.74$$



ECGRA Communications Services Report

February 2025 Comms.

BiWeekly Meeting with ECGRA Executive Director

Ongoing Social Media Management

Ongoing Consulting

IMPLEMENTED

February social media posts

5 new graphics scheduled in Feb.

BiWeekly planning meeting with Executive Director

Photos – West County Check Award

Video – Child Care Meeting Reels (x4)

Photos – SSJNN Bike Program via CC Funding

Video – SSJNN Bike Program via CC Funding

Interview (talking points/questions) with Millcreek Government Channel (air in March/April)

IN PROGRESS

Holiday Graphics

Brand guide updates (in review) - #ECGRAworks content from grant recipients

Little Explorers Childcare Op-Ed (in review)

Content Capture From Recipients

IN PLANNING

Event planning /scheduling (First Assent, Lead Assets, Upcoming Grants)

Annual Report 2024





Strategic Planning Committee Meeting and Grant Review

Monday, March 10, 2025
11:00am – 1:00pm
5240 Knowledge Parkway
Erie, PA 16510

AGENDA

1. Mercyhurst University: Erie Market Study
~ Zachary Prisk
2. Penn State Behrend: Center for Manufacturing Competitiveness
~ Amy Bridger
3. Infinite Erie Phase II Proposal
4. Snow Emergency receipts 2024
5. Youth Leadership Institute of Erie Loan Update
6. Draft Budget Review
7. Special Events Grant Review
8. Good of the Order



Strategic Planning Committee Meeting

Monday, March 17, 2025
11:00am – 12:30pm
5240 Knowledge Parkway
Erie, PA 16510

AGENDA

1. Erie County Investing in Families Discussion
2. Good of the Order



Economic Education Today, Economic Strength Tomorrow.

**2222 Filmore Avenue • Suite 600 • Erie, PA 16506
(814) 456-7007 • info@aceserie.org • www.aceserie.org**

February 18, 2025

Tammi Michali
Erie County Gaming Revenue Authority
5340 Fryling Rd # 201
Erie, PA 16510

Dear Tammi,

Pennsylvania Business Week at Union City School was a great success!

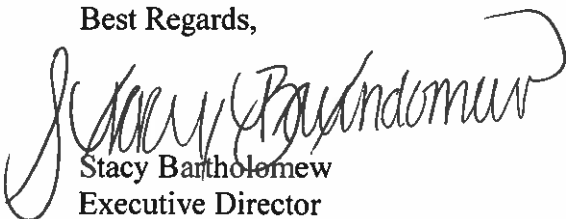
On behalf of the staff at Americans for the Competitive Enterprise System, the students at Union City High School, and all those who are committed to the education of our youth, we would like to extend our gratitude. As you can see by the enclosed student letters, your support of this innovative program is greatly appreciated.

Please take a moment and look over the student evaluations. They found PA Business Week to be an ideal learning experience where teamwork, business knowledge, productivity, and financial management are all incorporated into a fun, high-spirited environment.

Your contribution not only benefited the students at Union City High School, but also the business community as a whole. Your support enables students to see and understand how a business operates and how they can grow and succeed from this experience. Students who are better prepared for the work world will provide employers with better employment candidates.

We have also enclosed a Business Week program which recognizes the sponsors and volunteers. Thank you again for your support. We look forward to your continued involvement in this program!

Best Regards,


Stacy Bartholomew
Executive Director

Thank You!





Economic Education Today, Economic Strength Tomorrow.

2222 Fillmore Avenue • Suite 600 • Erie, PA 16506
(814) 456-7007 • info@aceserie.org • www.aceserie.org

February 20, 2025

Tammi Michali
Erie County Gaming Revenue Authority
5340 Fryling Rd # 201
Erie, PA 16510

Dear Tammi,

Pennsylvania Business Week at Girard High School was a great success!

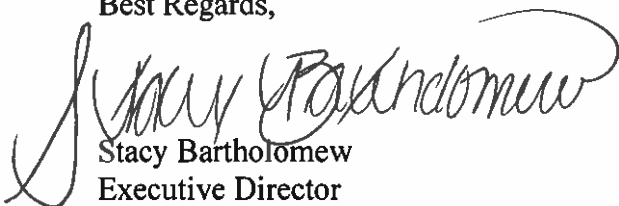
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Best Regards,


Stacy Bartholomew
Executive Director



Erie County, ECGRA starting childcare improvement plan

Nicholas Sorenson
Erie Times-News
USA TODAY NETWORK

Affordable childcare access in Erie County is receiving a boost from county government.

Erie County Executive Brenton Davis highlighted the \$2.5 million investment for childcare with an investing in Families Initiative during a news conference Tuesday at 140 W. 6th St., Suite 504.

The Erie County Investing in Families Initiative aims to improve access to affordable and high-quality childcare services across Erie County while addressing a critical need for families and the community.

This \$2.5 million investment is an American Rescue Plan investment approved by Erie City council and administered by the Erie County Gaming Revenue Authority.

The investment will potentially be matched with another \$2.5 million by the ECGRA board, bringing the total project cost to \$5 million. The board will be making an official vote at its meeting in March.

"To me this is music to my ears that ECGRA is willing to match this \$2.5 million investment from the Erie County government to get things done," Davis said. "I wholeheartedly agree childcare is economic development."

Davis said that the need for childcare is also essential to the economic stability for Erie County.

"It inhibits folks from being able to go to work," Davis said. "It inhibits parents from being able to climb the economic mobility ladder."

"We first experienced the early childhood development daycare system cri-



Erie County invests \$2.5 million in the Investing in Families Initiative. Pictured during a Feb. 25 announcement for the funding are, from left to right, Erie County Council member Rock Copeland, Erie County Gaming Revenue Authority Executive Director Perry Wood, Erie County Executive Brenton Davis and county council member Chris Drezek. NICHOLAS SORENSON/ERIE TIMES-NEWS

sis during the pandemic," said Perry Wood, executive director of ECGRA. "While the problem existed long before that, it was exacerbated that all of a sudden people weren't going to work and the industry collapsed overnight."

How is the county stabilizing the childcare industry?

The \$2.5 million investment by county government will be distributed

by the Erie County Gaming Revenue Authority to support early childhood development, enhance childcare availability and ensure that families in Erie County have the resources they need to thrive.

ECGRA started looking at models in other counties, including York, Pennsylvania where their program has a childcare employee retention rate of 78 percent.

Getting more quality daycare centers in Erie

Wood also noted that the state ranks early childhood development centers with a one- through four-star ranking through Keystone STARS, a child care quality initiative "...that promotes quality improvement in early learning and development programs and school-aged child care," according to their website. The program, which is under the Pennsylvania Department of Education, rates facilities based on standards, training and professional development, assistance, resources and support.

Out of the 129 centers in Erie, ECGRA aims to improve the one- and two-star rated centers to a three- or four-star rating.

"We plan on working with the entire spectrum of the system," Wood said. "The three- and four-star system will assure us that we have quality not just quality in the daycare system."

ECGRA is hoping to build new centers in areas of the county in need of daycare facilities. The funds will be utilized at existing childcare centers first before being applied to any new facilities that may be constructed in the future.

"The vision is to support folks like the childhood development centers and the JAM Foundation with their vision to build state-of-the-art centers," Wood said. "If we can build just two or three of those, we're going to put a significant dent in the problem ahead of us. 2,500 (daycare facilities) is a lot, but in a community like Erie County, if it's something we can get our arms around then we can make a big difference."

Contact Nicholas Sorenson at Nso-rens@erietimes.com.

RESOLUTION NUMBER 3, 2025

Resolution to Adopt the 2025-26 Budget

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, hereby adopts its 2025-26 Budget, to the extent outlined in the attached Exhibit “A”.

On the motion of _____, seconded by _____.

This resolution was passed on the 20th day of March, 2025 by a vote of ____-____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

March 20, 2025

ATTEST:

Secretary, ECGRA

Erie County Gaming Revenue Authority
Draft Budget
2025-26

Expense	<u>2024-25 Budget</u>	<u>2025-26 Budget</u>
62100 · Contracted Services		
62110 · Auditing Fees	8,150	8,150
62130 · Professional Services	40,000	40,000
62140 · Legal Services	20,000	30,000
62145 · Website Design	2,000	3,000
62150 · Payroll Services	1,500	1,500
Total 62100 · Contracted Services	<u>71,650</u>	<u>82,650</u>
62800 · Facilities & Equipment		
62840 · Office Equipment	3,000	2,000
62890 · Rent	20,200	22,000
Total 62800 · Facilities & Equipment	<u>23,200</u>	<u>24,000</u>
65000 · Office Administration		
65010 · Books, Subscriptions, Dues	3,000	2,000
65020 · Postage	100	100
65040 · Office Supplies	2,000	2,000
65050 · Cell Phone	3,000	3,000
65060 · Copier Lease	4,200	4,200
65070 · Copier Printing Costs	200	100
65080 · Bank Fees	500	300
65085 · Professional Development	3,000	4,000
65090 · Meeting Expenses	3,500	3,500
65095 · Miscellaneous Expense	250	100
Total 65000 · Office Administration	<u>19,750</u>	<u>19,300</u>
65100 · Other Types of Expenses		
65105 · Outreach	5,000	6,000
65110 · Advertising	4,000	5,000
65115 · Phone/IT/Fax	18,000	18,000
65120 · Insurance	18,000	18,000
65130 · Grant Management Software	6,000	6,000
65150 · Travel	4,000	4,000
Total 65100 · Other Types of Expenses	<u>55,000</u>	<u>57,000</u>
66000 · Payroll Expenses		
66005 · Salaries, Wages, Benefits	250,000	279,000
66010 · FITW Tax	20,000	20,000
66015 · FUTA Tax	150	150
66020 · PASUI Tax	2,000	2,000
66700 · PMRS	19,800	22,100
Total 66000 · Payroll Expenses	<u>291,950</u>	<u>323,250</u>
7000 · Reserve for Uncollectable Notes	<u>0</u>	<u>0</u>
Total Expense	<u>461,550</u>	<u>506,200</u>

RESOLUTION NUMBER 4, 2025

**Resolution to Appropriate \$2.5 Million for
Erie County Investing in Families**

Whereas, the Erie County Gaming Revenue Authority entered into a subrecipient agreement with Erie County for the purpose of facilitating \$2,500,000 of federal Coronavirus Local Fiscal Recovery Funds through the Erie County Investing in Families grant program; and

Whereas, as part of the subrecipient agreement, ECGRA has committed to ensuring that the \$2,500,000 worth of grant funding will be matched at least 1:1; and

Whereas, the Board of Directors of the Erie County Gaming Revenue Authority desires to appropriate \$2,500,000 of local share gaming revenue towards supporting the Erie County Investing in Families grant program, with such funding being eligible for use as match, to support the program, or to make supporting investments which may not be eligible for funding under the Erie County subrecipient Agreement.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to appropriate \$2,500,000 of local share gaming revenue to support the Erie County Investing in Families grant program.

On the motion of _____, seconded by _____.

This resolution was passed on the 20th day of March 2025 by a vote of ____ - ____

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman
Erie County Gaming Revenue Authority

March 20, 2025

ATTEST:

Secretary
ECGRA

RESOLUTION NUMBER 5, 2025

Resolution to adopt the Erie County Investing in Families – Phase 1: Educator Retention Awards Guidelines

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government, businesses, and citizen groups working together in a public-private partnership to address the needs of youth development;

Whereas, the Economic Development Financing Law states expressly that entities like ECGRA may have as one of its purposes the alleviation or elimination of unemployment;

Whereas, ECGRA's Strategic Plan recognizes that regional asset funding is to provide basic services that address the needs of our most vulnerable, including youth that are challenged by circumstances of economic disadvantage;

Whereas, ECGRA is a subrecipient of the Erie County Coronavirus Local Fiscal Recovery Funds and these funds will be used to support the creation and expansion of childcare slots throughout Erie County;

Whereas, ECGRA has held public meetings with childcare facilities and has included the Early Learning Resource Center in these meetings to assess gaps and needs in the childcare development system;

Whereas, ECGRA will work with the Northwest Institute of Research to collect and analyze employment information necessary to make awards and will make recommendations for funding to the ECGRA Board;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt the Educator Retention Awards Guidelines to the extent outlined in Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on the 20th day of March 2025 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
March 20, 2025

ATTEST:

Secretary, ECGRA

ECGRA Early Care and Education Educator Retention Award (ERA)
Erie County Investing in Families

FINANCIAL AWARD GUIDELINES
REQUEST and ATTESTATION FORMS
Child Care Centers, Group & Family Child Care Homes

Purpose:

This award is designed to support Early Care and Education (ECE) programs who are serving families in Erie County. Priority for these awards will be targeted to Department of Human Services (DHS) ECE programs serving vulnerable or at-risk populations. If there are available funds, they may be awarded to programs who have Pre-K Counts (PKC), Head Start and Head Start State Supplemental (HS & HSSP), Early Head Start (EHS), and/or Private Academic Pre-School (PDE) certification. Provider must be STAR 2, 3, or 4 at time of application. Pre-K counts is considered STAR 4.

Overview:

The ERA Request Forms (PAGE A & Attachment 1) will collect staff-specific information in order for eligible ECE programs to pay awards to qualified owner/operators and teaching staff.

Important Notes:

All award funds are contingent upon the availability of ECGRA funds.

This application may be denied if it is not complete or the instructions have not been followed.

For any questions regarding the completion and submission of the ERA request, please contact the JAM Team Foundation at info@jamteam.org

General Provider Eligibility:

To be eligible for the ERA, an ECE program must meet the following requirements. Additional requirements are detailed by section.

- 4) The provider must be designated at and meet all Keystone STARS Performance Standards associated with a STAR 2 (or higher) designation.
- 2) The provider must maintain the STAR designation for which the provider received the ERA during the approval and payment phase of the ERA. If a STAR level move-down occurs during this process, the provider is no longer eligible for that award amount. It is expected that the provider is making a commitment to maintain the awarded STAR designation.
 - i) If a provider moves down to a STAR 2 or 3 prior to payment, the provider will be required to submit a new application.
 - ii) If a provider moves down to a STAR 1 prior to payment, the provider will no longer be eligible to receive payment.
- 3) The provider must hold a regular Department of Human Services (DHS) Certificate of Compliance. If a provider has a Provisional Certificate of Compliance, award funds may be available upon return to a full DHS Certificate of Compliance. PKC, HS, HSSP, EHS, or PDE certification may apply and will be awarded based on available funding.
- 4) The provider must have an agreement with Child Care Works (CCW) through the Early Learning Resource Center (ELRC). Furthermore, the provider must be willing to enroll a child who qualifies for subsidy, if space is available.
- 5) Providers who owe liens/liabilities to the commonwealth and/or federal government, including tax liabilities, will be suspended from Keystone STARS and will not be able to receive grants and awards until those liens/liabilities are fully satisfied and the program provides the ELRC a clearance certificate

issued by the Department of Revenue. Clearance certificates can be obtained at the provider's local tax office.

Award Timeline:

Due to limited funds, it is recommended providers complete and submit their application by 5:00 p.m. Friday, April 25, 2025. All completed grant documents as listed below should be emailed to: info@jamteam.org

Electronic submission:

- **Page A Request Form** and **Page B Attestation Form** below; and
- **Attachment #1 ERA Excel Budget Workbook** – see Attachment's instructions for details

Guidelines and Compliance for the ERA Award

Non-compliance with any requirement of the Grant Agreement could result in the provider being required to return grant funds to ECGRA.

- All award funds are a one-time payment for those working directly with children and are not to be used to supplement the incomes of teachers.
- Funds attributed to this grant must be expended within six months of the Board approval date as specified in the signed Grant Agreement. Grants not expended must be returned.
- The provider must retain original documentation for all award expenditures for seven years and ensure the documented amounts match total expenditures as reported on the respective Attachment #1 ERA Excel Budget Workbook. Non-compliance will result in grantee being ineligible for future grants.
- **Important: Any unexpended funds must be returned to ECGRA.**

Payroll Tax Assistance

This grant will include the 7.65% employer portion of payroll taxes associated with the payments made to eligible staff included on Attachment #1. This amount will be calculated for you on Attachment 1 and should be included on the Attestation Page. Please ensure all Totals on all documents are the same.

Award Reconciliation/Closure

The completion of the respective attachments will directly tie the request and approval of the award funds to the reconciliation and approval of expended funds.

For grant closing and budget approval/expense reconciliation, the following **must** be completed and submitted to info@jamteam.org no later than November 30, 2025.

Right to Know Law

Federal funding and local share gaming revenue (State funding) is being used as a source for the program funding. As such, Erie County, the U.S. Department of the Treasury, or their authorized representatives shall have right of access to records of the grantee to conduct audits or other investigations. Grantee records including the grant application, may be subject to disclosure under Pennsylvania's Right to Know Law.

Electronic Submission:

- Attachment #1 ERA Excel Budget Workbook with all tabs completed.
(The budget revision tab is to be completed only if budget revision becomes necessary).

Providers **must** keep documentation of ERA pay-outs to staff for their records, for review by the Jam Team Foundation or ECGRA and for state/federal agents who may need to review documents for auditing/monitoring purposes. **All grant related documents must be maintained for 7 years.**

- Allowable documentation: Payroll/employee compensation documents indicate payee, date, amount paid and description of payment and/or is supported by a check or other proof of employee payment.
- Payroll documents should remain onsite and should not be submitted with Attachment #1.

Examples of Unallowable Documentation

The following is a listing of documents that are unallowable as confirmation of a receipt or invoice:

- Copies of general ledger posting records.
- Copies of check registers or listing of checks written by providers.
- Computer accounting record screen-shots or other lists of data indicating payment.
- Documents that do not indicate payee, date, amount paid and description of payment and/or is not supported by a check or other form of payment.
- Documents that appear to have been altered or changed in any way.

Eligible Staff Persons

To be eligible, staff must be listed and verified on the providers staff report in the PD Registry. The following staff positions are eligible for this award:

Position Titles:

- OO = Owner/Operator as Primary Caregiver;
- PSP = Primary Staff Person as the Operator
- D/AD = Director and one Assistant Director
- GS = Group Supervisor
- AGS = Assistant Group Supervisor
- A = Aide

*Please refer to the Career Pathway on the PA Key website for clarifications.

- **Administrative, custodial, transportation, food service staff, and volunteers are not eligible for the ERA unless they have a minimum of a Child Development Associate (CDA) and work at least 15 hours per week directly with children. If this is the case, they should be classified as an Aide or AGS.**

ECE Educator Retention Award (ERA) Award Amounts

Educator Retention Award (ERA): Staff awards are tiered to the program’s STAR level, hours worked and Career Pathway Level. Hours are calculated on the average number of hours the staff person worked for the past 12 months. Please refer to the table below.

Pro-rated ERA Table

STAR Level Attained	# Hours Worked Per Week	Director/AD Owner/Operator Level B or above	All Qualified Staff (Career Pathway Levels)*		
			Level C or above	Level B or B+	Level A or A+
STAR 2	15 – 20	\$ 2,750	\$ 1,750	\$ 1,000	\$ 500
	21 - 40	\$ 4,500	\$ 3,500	\$ 2,000	\$ 1,000
STAR 3	15 – 20	\$ 3,000	\$ 2,000	\$ 1,500	\$ 750
	21 - 40	\$ 5,000	\$ 4,000	\$ 3,000	\$ 1,500
STAR 4	15 – 20	\$ 3,500	\$ 2,500	\$ 2,000	\$ 1,000
	21 - 40	\$ 6,000	\$ 5,000	\$ 4,000	\$ 2,000

The intent of the ERA is to assist providers in establishing a stable workforce as they work toward higher levels of quality by reducing turnover and improving the education of teaching staff. To be eligible, a provider must meet site-specific requirements as well as staff-specific requirements.

ECE Provider Eligibility Requirements

The **provider** must meet the following site-specific requirements:

- Be able to provide the following upon request:
 - Copies of employee salary scale, bonus policy and personnel handbook
 - Proof of payment of payroll taxes
 - Verification of staff eligibility through Career Pathway Placement in the PD Registry.
- ERA funds must be processed through payroll and are subject to applicable taxes (processing through IRS 1099 is prohibited). Adhere to IRS guidelines for employers and be responsible for any employer’s portion of taxes as awards are distributed.
 - If a legal entity is a limited liability corporation (LLC) and must file a Schedule K-1, they must also submit a 1040 Form to document that the appropriate taxes are being paid.
 - For a group provider that files taxes with a Schedule C, they must also submit a 1040 Form to document that the appropriate taxes are being paid.
 - To prevent financial penalties to the provider from the US Department of Labor, providers are required to use all salary given to a staff person including ERA funds to calculate hourly rate of pay for over-time.

* Please refer to the Career Pathway on the PA Key website for clarifications regarding degree types, related degrees, credit hours, etc.

ECE Educator Eligibility Requirements

- **Staff** must be employed at the same legal entity for at least 12 consecutive months prior to the date of ERA request.
- Teaching staff awards may be used only for staff who work directly with children during operating hours (at least 15 hours) a week.
- Award amounts are based on the number of hours worked. Staff members working less than 15 hours per week are not eligible for awards. This may be an average of 15 hours over a 12 month period.

Academic Eligibility Requirements

Please refer to the Career Pathway on the PA Key website for clarifications regarding degree types, related degrees, credit hours, etc.

- Owner/Operator Awards
 - At least a Level B on the Career Pathway
 - Can receive the director ERA at Career Pathway A+ with an approved educational plan to achieve Career Pathway Level B
- Teaching Staff Awards
 - At least a Level A on the Career Pathway
- Teaching staff who are below Level A are not eligible.
- Administrative, custodial, transportation, food service staff, and volunteers are **not** eligible for the ERA.

Reporting Requirements

A closeout report will be required at the completion of the program. Details will be furnished at a grantee award meeting.

ECGRA must submit quarterly reports to Erie County. Grantees will need to furnish the following information:

1. Number of households served
2. Number of children served
3. Race, ethnicity, gender, and income level of families supported.

Educator Retention Award (ERA) Request Form

To be completed by provider and submitted to info@jamteam.org

Name of Provider _____

Address of Provider _____ STAR Level _____

Phone Number _____ MPI# on Certificate of Compliance _____

Number of children being served at time of application: _____

Instructions:

- On this worksheet, document all information for each staff person who is eligible. **Do not leave any columns blank.**
- Please refer to the eligibility requirements on pages 1-4 **if you have any questions.**
- Reference Educator Retention Award Table on page 3** to determine the amount entered in the “Award Amount Requested” column for each staff member
- Please make sure the PA Key website at www.pakeys.org is updated with the correct Career Pathway information for each staff member.**
- Indicate if the staff works with school-age children and how many hours per week.
- Indicate if the staff member works in a classroom funded through Head Start, Pre-K Counts, or Early Intervention.
- List the care level of the classroom the staff member spends 50% or more of their time during the day.
 - Only those staff members who are eligible: Administrative, custodial, transportation, food service staff, and volunteers are **not** eligible for the ERA.
- Make copies of this form for additional staff.

Employee Name (first and last name)	Position Title [†]	Date of Hire	Care Level of Classroom (INF, YOT, OLT, PRE, YSA, OSA or MXD) [‡]	Earnings (Child Care Annual Salary & Bonuses)	# Hours Worked Per Week	Career Pathway Level	Current Level of Education & Major Attained (as it appears on diploma) [§]	Does this staff work with school-aged children? Yes/No and, if yes, list number of hours per week	Does this staff work in a classroom that receives funding through Head Start, Pre-K Counts or Early Intervention? (please specify)	Award Amount Requested
<i>Example: Jane Doe</i>	OO	3/2/2000	MXD	\$25,000	40	CLC	BA in Human Development	No	No	\$6,000
										\$
										\$
										\$
										\$
										\$
										\$
										\$

[†] Position Titles: OO = Owner/Operator as Primary Caregiver; PSP = Primary Staff Person as the Operator

[‡] Position Titles: D = Director; GS = Group Supervisor; AGS = Assistant Group Supervisor; A = Aide; PSP = Primary Staff Person as the Operator

[§] If staff does not provide teaching time in classroom, fill in “No.”

[§]Please refer to the Career Pathway on the PA Key website for clarifications.

Name of Provider _____ MPI# _____ STAR Level _____

**ECE Educator Retention Award (ERA)
ATTESTATION Form**

To be signed by Legally Authorized representative and submitted to info@jamteam.org

Instructions: In the table below, please list the total amount requested for the ECE Educator Retention Awards, Payroll Tax Assistance from Attachment #1 and the Grand Total.

At Closure/Reconciliation: If a budget revision is required, email info@jamteam.org to discuss options.

TOTAL ECE Educator RETENTION AWARD REQUESTED	\$
Payroll Tax Assistance (multiply total by .0765 or 7.65%)	
Grant Total	

Instructions: Please complete this page and email with all copies of Page A and Attachment #1. Please make sure the Grant Total on this page matches the Total Amount Requested on Attachment #1. To be eligible to receive the ERA, make sure the individual who signs this request has legal authority to represent the provider.

Attestation:

By signing this document, the grantee certifies that the provider is in compliance with all ERA grant requirements. The grantee also certifies that, as of the date of this grant request, this legal entity/program has no liens/liabilities or other commonwealth or federal obligations. The grantee certifies that, as of the date of this grant request, this program location has a full DHS Certificate of Compliance.

Signature Section:

<hr/>	
Signature of the Individual Who is Legally Authorized to Represent the Provider	Date
<hr/>	
Print Name	
<hr/>	
Legal Entity Address & Phone Number	
<hr/>	
Title	
<hr/>	

RESOLUTION NUMBER 6, 2025

**Resolution to support Infinite Erie for a period of two years
not to exceed \$300,000**

Whereas, ECGRA's mission of economic and community development recognizes the importance of revitalizing neighborhoods and main street corridors, combating blight, strengthening small business, and catalyzing innovation;

Whereas, the Economic Development Financing Law recognizes that economic insecurity due to unemployment is at any time a serious menace to the people of the Commonwealth in both urban and rural areas;

Whereas, the Economic Development Financing Law states expressly that entities like ECGRA may have as one of its purposes the alleviation or elimination of unemployment;

Whereas, ECGRA's approach recognizes that supporting the regional economy through proper alignment of resources from the federal, state, and local levels brings additional educational, cultural, and financing resources addressing the needs of industry, nonprofits, and local governments;

Whereas, Infinite Erie has demonstrated and agrees to activate project portfolios and boost local capacity for projects;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the ECGRA Bylaws, resolves to enter into an agreement with Infinite Erie to the extent outlined in attachment "A";

On the motion of _____, seconded by _____.

This resolution was passed on the 20th day of March 2025 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority
March 20, 2025

ATTEST:

Secretary, ECGRA



INFINITE
erie

ECGRA Board Update November 21, 2024

ABOUT INFINITE ERIE:

How Does Infinite Erie Fuel Inclusive Growth?

1



Activate Project Portfolios

Convene Project Leads and Practitioners to **Develop Solutions for Complex Projects** identified in the Investment Playbook. There are four (4) Project Portfolios:

Industry Clusters
and Infrastructure

Inclusive
Entrepreneurship

Industry Clusters
and Infrastructure

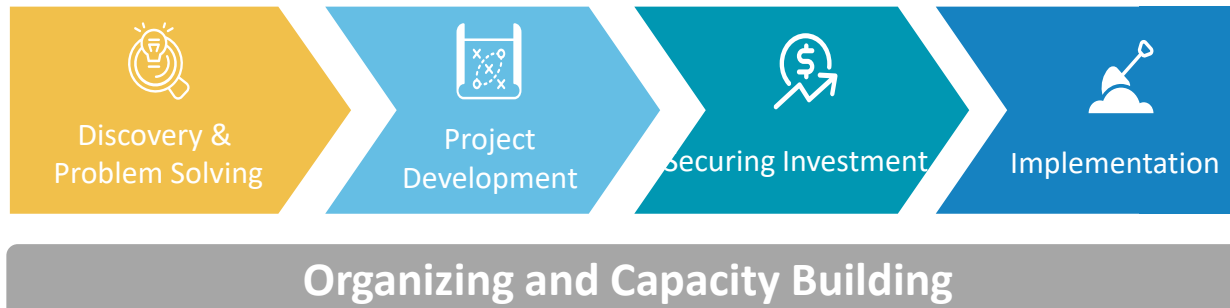
Anchor Investments
in the Greater Core

2



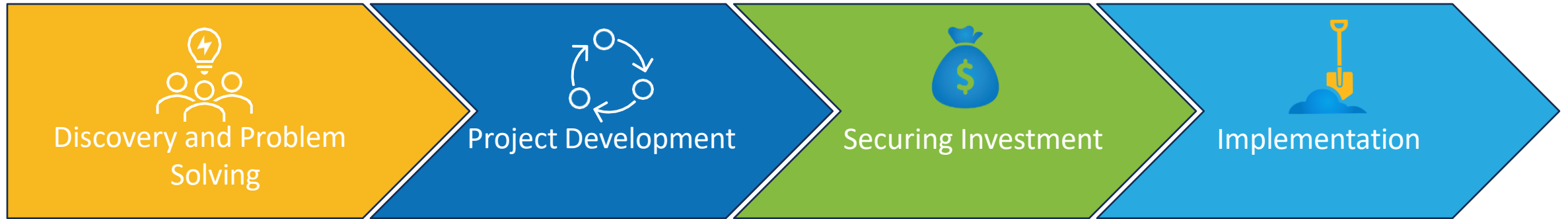
Boost Local Capacity to Advance Projects

Infinite Erie Provides **Technical Assistance** and **Capacity Building** to Portfolio Project Leads and Individual Project Sponsors implementing the Investment Playbook and assists in advancing projects toward Investment Readiness



Putting Plans Into Action

Infinite Erie supports playbook projects at every stage of the project development pipeline



Convene Practitioners and Subject-Matter Experts to Develop Strategies of Excellence to Solve Complex Problems

and

Inventory and Evaluate Projects for Investment Readiness and Impact Alignment

Provide Project Development Technical Assistance to Project Sponsors to move projects toward investment readiness

“Community Accelerator Model”

Provide Project Sponsors with Recommendations of Potential Funding Opportunities

and

Advocate on behalf of projects

Celebrate the Success of the Project Sponsor

and

Evaluate and Measure the Impact of the Project



INVESTMENT READINESS:

Project Advancement Through Technical Assistance

Technical Assistance to Date

18 Projects Received
Technical Assistance

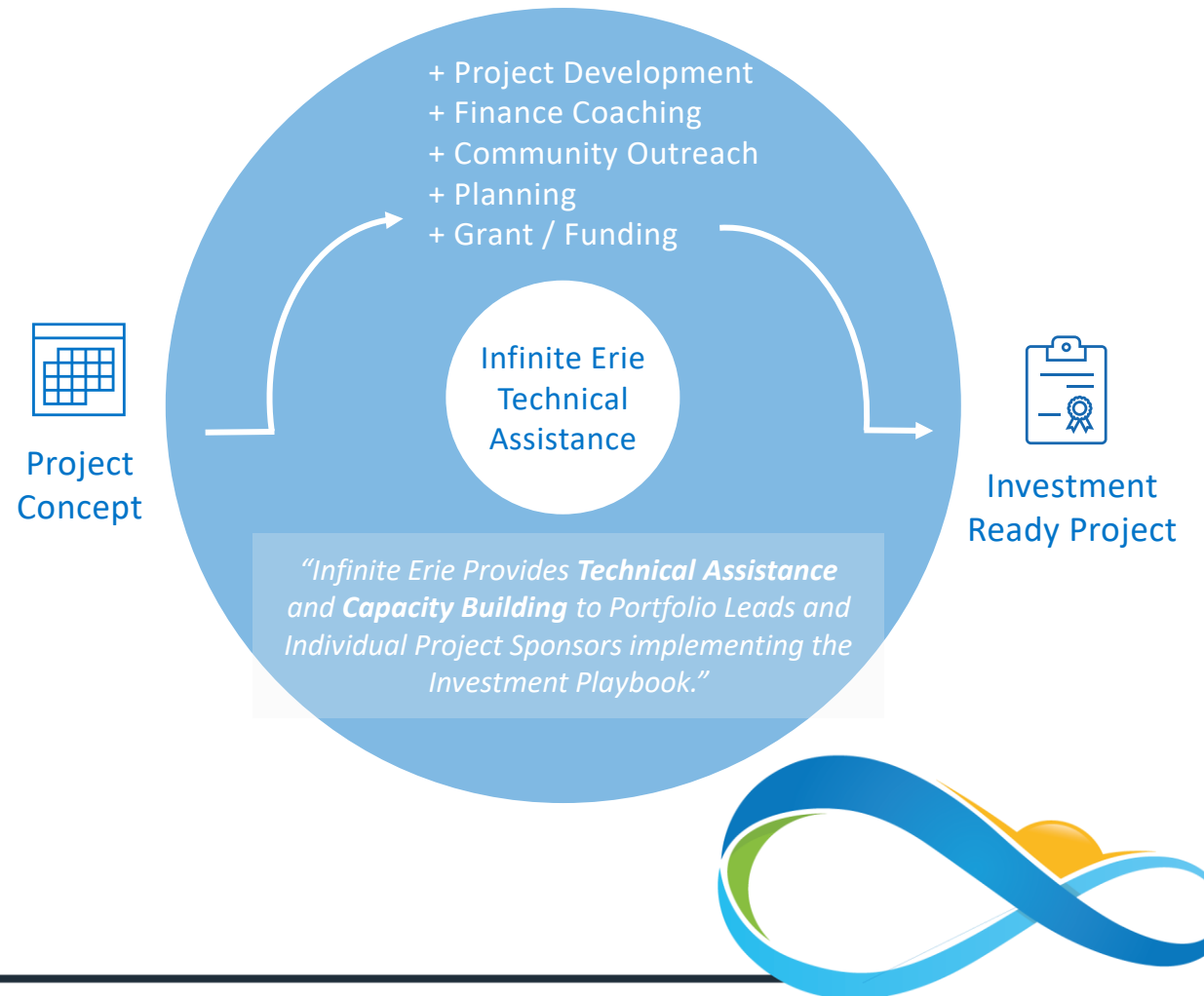
19 Projects Advanced one
Stage or more in the
Pipeline

50% Of all projects received
Technical Assistance

53% Of All Projects Advanced One
Stage or more in the Pipeline

Technical Assistance Breakdown

- 6 projects - Development Finance Coaching
- 3 projects - Planning and Site Preparation Coaching
- 2 projects - Por-Forma Development
- 2 projects - Capital Stack Development
- 4 projects - Funding Opportunity Recommendations
- 4 projects - Grant / Funding Request Preparation
- 2 projects - Project Development
- 1 projects - Market Analysis
- 0 projects - Real Estate Market Assessment
- 0 projects - Community Outreach
- 1 projects - Community Outreach Coaching
- 1 projects - Monthly Meeting and Action Planning
- 9 projects - Advocacy and Government Affairs Support
- 0 projects - Advocacy and Government Affairs Coaching



Measuring Success

Infinite Erie Team Accountability

Total Funding
Secured:

\$41.9M

Total Number of
Projects Advancing
a Stage Toward
Investment
Readiness:

19/36

Percent of Projects
serving residents in
ARC Economically
Distressed or Justice
40 Census Tracts:

69.4%



FUNDING SNAPSHOT:

Dollars Secured as a Result of Infinite Erie Technical Assistance

Funding to Date	
\$41,910,500	\$2,032,000
Total Secured	Total Pending

Local	State	Federal
\$5,424,000 total	\$25,842,000 total	\$12,676,500 total
\$5,424,000 secured	\$25,842,000 secured	\$10,644,500 secured
\$0 pending	\$0 pending	\$2,032,000 pending
Sources: ECF, EIG, ECGRA, City of Erie	Sources: RACP, DCED NAP, PHFA, DCED Multimodal	Sources: HUD, ARC Power, ARC Area Development, Federal Approps.



Collaboration in Action

- GrowErie at Savocchio Opportunity Park
- ECAT/BUILD Construction Trades Training Program Expansion
- Burton School Revitalization
- Inclusive Entrepreneurship Portfolio



What's Next...

- Reconvene Stakeholders in Q1 2025
- Set goals/priorities through 2026
- Formalize Prioritization and Portfolio Processes
- Build Infinite Erie Capacity



Continuing Partnership with ECGRA...

- Operations Support
 - \$300,000
 - (\$150,000/year through 2026)
 - Matches ECF Commitment to Operations
- Governance Support
 - Expand Board of Managers to add Dr. Perry Wood, ECGRA Executive Director
 - Current BOM includes:
 - Karen Bilowith, President ECF
 - Tim NeCastro/Christy Blashock, Erie Insurance
 - ERCGP – (vacant seat)





FUELING INFINITE
GROWTH.

INFINITE
erie

THANK YOU!

RESOLUTION NUMBER 7, 2025

Resolution to enter into a pilot agreement with Mercyhurst University for the Erie Market Study

Whereas, ECGRA was formed to oversee and administer the investment and distribution of gaming funds in Erie County, Pennsylvania;

Whereas, ECGRA's mission of economic and community development recognizes the importance of local government, businesses, and citizen groups working together in a public-private partnership to address neighborhood renewal;

Whereas, the Erie Market Study has demonstrated and agrees to the following:

1. to conduct an accessible **county-wide** market analysis to support businesses development and policy makers
2. to provide Erie County with actionable market insights for sustainable growth
3. to offer a holistic analysis of the Erie County business environment

Whereas, in accordance with ECGRA's impact investment policy and by the recommendation of the strategic planning committee, ECGRA seeks to award a pilot agreement to Mercyhurst University for the Erie Market Study;

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to adopt the Erie Market Study pilot project to the extent outlined in this document and attachments.

On the motion of _____, seconded by _____.

This resolution was passed on 20th day of March, 2025 by a vote of ____ - ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

March 20, 2025

ATTEST:

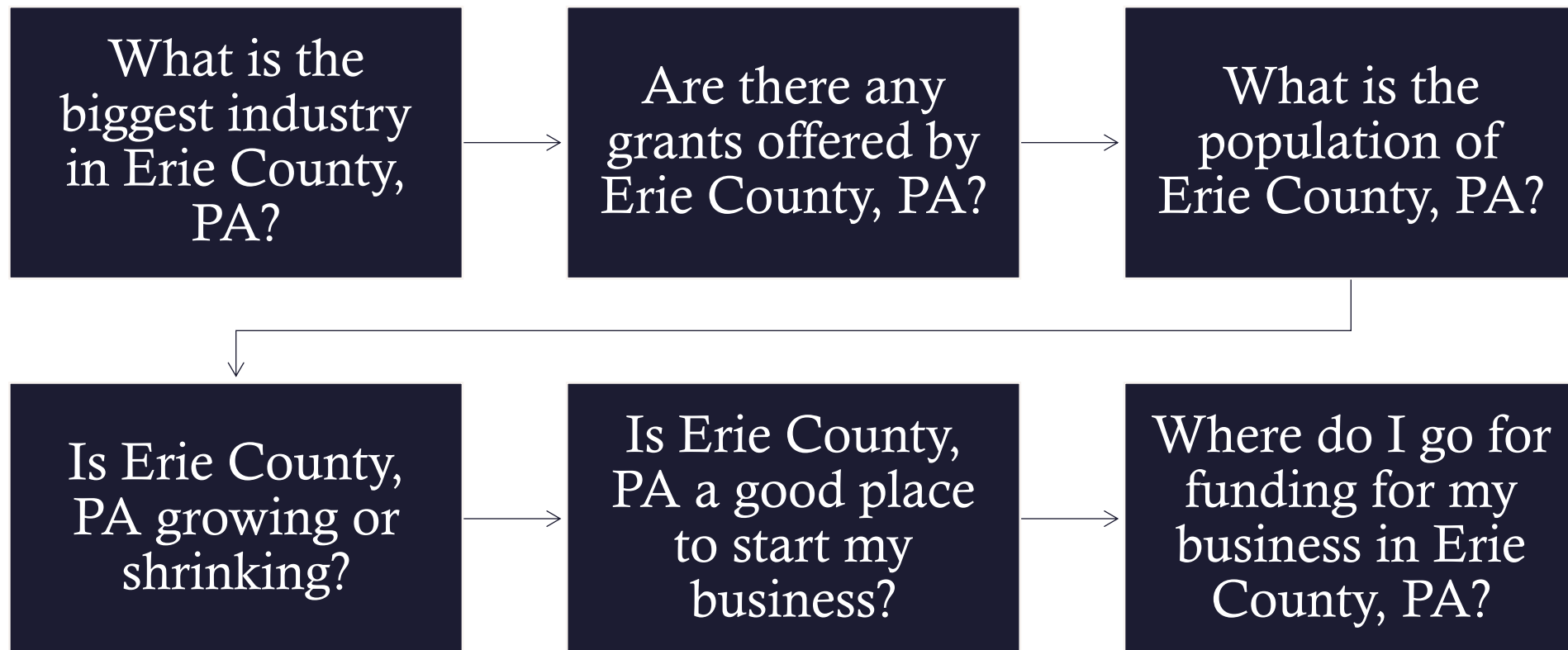
Secretary, ECGRA

2024 ERIE COUNTY MARKET STUDY PROPOSAL



11 March 2025

COMMON QUESTIONS WITH DISPARATE PLACES TO FIND AN ANSWER...



A DATA-DRIVEN APPROACH TO ECONOMIC GROWTH

- Businesses, new and existing, need access to localized data for success. With the existing business support ecosystem, anyone in Erie County who owns or is thinking of owning a business should have access to a holistic market study... but they don't.
- The purpose of this study is to deliver an accessible **county-wide** market analysis to support businesses and policy decisions.
- The mission of this study is to provide Erie County, PA with actionable market insights for sustainable growth.

MISSING INSIGHTS: GAPS IN EXISTING RESEARCH

- Existing Studies:
 - 12th St Market Analysis (Limited to a high-traffic area)~ *City of Erie, PA*
 - Competitive Realities & Target Industry Strategy (Focused on economic development, not broader market data) ~ *Erie Regional Chamber & Growth Partnership*
- **The Gap:** No comprehensive, county-wide study prepared to support new entrants and existing businesses in the market.
- **Our Solution:** A holistic analysis of the Erie County business environment.

UNDERSTANDING THE BUSINESS LANDSCAPE

WHAT WILL OUR STUDY PROVIDE?

8 Key Deliverable Areas

- County Overview
- Industry & Market Analysis
- Consumer Demographics & Behavior
- Real Estate & Commercial Development
- Workforce & Employment Trends
- Erie County Funding & Support Ecosystem
- Focus Group Insights
- Erie County Opportunities & Challenges

WHO WILL BENEFIT?

- **New Businesses**
 - Insights will provide an unbiased and data-driven look into the Erie County market
- **Existing Businesses**
 - Information about competitive positioning and market trends
- **Local Leaders & Policy Makers**
 - Strategy and economic planning
- **Investor & Developers**
 - Aid potential funding decisions

RESEARCH PLAN & METHODOLOGY

- **Data Sources (non-exhaustive):**
 - Publicly Available Information (PAI)
 - Commercially Available Information (CAI)
 - Interviews & Focus Groups
- **Methodology:**
 - Quantitative & qualitative research
 - Trend analysis
 - Structured Analytical Techniques (SAT)
- **Timeline:**
 - Based upon a mid-March 2025 start, we expect this study be completed by mid-Summer 2025.

FUNDING REQUEST

- **Total Funding Requested:** \$6890.00
- **How Funds Will Be Used:**
 - Analysts: 120 hrs x \$25 hr = \$3000.00
 - Principal Investigator (PI): 20 hrs x \$102.00 hr = \$2040.00
 - Fringe: \$1100.00
 - Indirect: \$750.00
- **Deliverables:**
 - Comprehensive report
 - Publicly accessible insights
 - Strategic recommendations for stakeholders

WHY OUR TEAM?

- The Innovation Entente Lab (IEL), has been providing these same studies at an industry specific level for the Erie County community.
- Our collection plans are mature and proven to provide community-driven insights.
- All of our analysis stems from a collaborative approach bringing in various viewpoints.
- The IEL has a commitment to externalizing our thought processes and providing unbiased impact-driven results.

"Insight from Locals, for Locals."

THANK YOU!



MERCYHURST
UNIVERSITY



Questions?

bfuller@mercyhurst.edu

iel@mercyhurst.edu

RESOLUTION NUMBER 8, 2025

Resolution to Enter into agreements with forty-four (44) Erie County Special Events Grants applicants, whose events take place between January 1, 2025 and December 31, 2025

Whereas, the Regional Assets Committee has established a set of eligibility and funding criteria for special events that are produced by municipalities and nonprofits;

Whereas, the forty-four (44) special event recipients are identified as:

Albion Area Fair Inc., AmeriMasala, Asbury Woods Partnership, Borough of Edinboro, Borough of Wesleyville, CAFÉ, Community Blood Bank of NWPA, Community Resources for Independence, Compton's Table, Crime Victim Center, Downtown North East, Dr. Gertrude A. Barber Foundation, Edinboro Arts & Music Fest, Edinboro University Foundation, Erie Arts & Music Festival, Erie Cancer Wellness Center, Erie Contemporary Ballet Theatre, Erie Latino Leadership Association, Erie Lions Club Save an Eye Fund, Film Society of NWPA, Friends of the Erie County Library, Goodell Gardens, Greater Erie Economic Development Corp, Harborcreek Community Engagement Team, Harborcreek Township, Heberle's Heartstrings, Holy Trinity RC Church, Jefferson Educational Society, Lake Erie Ballet Company, Lake Erie Fanfare, Lake Erie Greek Cultural Society, Mercy Center for Women, NAMI Erie County, Nonprofit Partnership, Orthodox Church of the Nativity, Presque Isle Audubon, Presque Isle Light Station, Presque Isle Partnership, Saint Patrick's Church, Scouting America – French Creek Council, Sisters of St. Joseph Neighborhood Network, Waterford Community Fair Association, Wattsburg Agricultural Society, Inc., and Young Artists Debut Orchestra;

Whereas, the eligible applicants are awarded grants totaling \$193,048.69 to the extent outlined in the attached Exhibit "A";

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, resolves to enter into agreements with forty-four (44) Erie County Special Events Grants applicants, whose events take place between January 1, 2025 and December 31, 2025, so they may flourish, create an economic impact on the region through tourism, and continue to enrich the quality of life for Erie County residents.

On the motion of _____, seconded by _____,

This resolution was passed on the 20th day of March 2025 by a vote of ____ to ____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

March 20, 2025

ATTEST:

Secretary, ECGRA



2025 Special Events

Organization Name	Name of Event	Amount Requested	Amount Approved
Albion Area Fair	Albion Area Fair	\$15,000.00	\$12,777.05
AmeriMasala	The AmeriMasala	\$2,147.00	\$1,366.99
Asbury Woods Partnerhsip	2025 Series of Events	\$4,269.36	\$2,828.85
Borough of Edinboro	Boro with the Works	\$1,700.00	\$1,265.90
Borough of Wesleyville	Wesleyville Community Day	\$1,260.00	\$1,071.00
CAFE	Celebrate Erie/Lights over Lake Erie	\$15,000.00	\$15,000.00
Community Blood Bank of NWPA	Donor Appreciation Day 2025	\$1,400.00	\$1,190.00
Community Resources for Independence	Fire and Ice Festival	\$3,500.00	\$2,975.00
Compton's Table	Compton's Masquerade	\$500.00	\$425.00
Crime Victim Center of Erie	2025 Series of Events	\$3,857.65	\$3,151.20
Downtown North East	Winefest 2025	\$4,500.00	\$3,825.00
Dr. Gertrude A. Barber Foundation	2025 Series of Events	\$14,086.30	\$8,911.07
Edinboro Arts & Music Fest	Downtown Edinboro Art & Music Festival	\$4,550.00	\$3,867.50
Edinboro University Foundation	Highland Games & Scottish Festival	\$2,700.00	\$2,295.00
Erie Arts and Music Festival	Erie Blues and Jazz Festival	\$6,500.00	\$5,525.00
Erie Cancer Wellness Center	Erie Duathlon	\$555.00	\$448.21
Erie Contemporary Ballet Theatre	The Nutcracker 2025	\$5,566.00	\$4,731.31
Erie Latino Leadership Association	Fiesta on the Square: Hispanic Heritage Celebration	\$1,472.75	\$1,251.84
Erie Lions Club Save An Eye Fund	87th Annual Save An Eye All-Star Football Game	\$1,300.00	\$1,105.00
Film Society of NWPA	Eerie Horror Fest	\$6,568.00	\$3,267.53
Friends of the Erie County Library	The Great American Book Sale	\$1,225.50	\$1,062.50
Goodell Gardens & Homestead	2025 Series of Events	\$3,775.00	\$2,475.25
Greater Erie Economic Development Corp	Erie Music Festival	\$15,000.00	\$12,750.00
Harborcreek Community Engagement Team	2025 Community Events	\$955.00	\$600.25
Harborcreek Township	Concert in the Park, Light Up Night	\$1,750.00	\$1,396.60
Heberle's Heartstrings	3rd Annual Jason Heberle Memorial Open Mic Competition	\$2,820.00	\$2,397.00
Holy Trinity RC Church	32nd Annual Zabawa Polish Festival	\$8,175.00	\$6,948.75
Jefferson Educational Society	JES Programming/Global Summit	\$15,000.00	\$15,000.00
Lake Erie Ballet Company	Erie's Nutcracker Reimagined	\$9,200.00	\$6,397.74
Lake Erie Fanfare	29th Annual German Heritage Festival	\$2,950.00	\$2,507.50
Lake Erie Greek Cultural Society	2025 Greek Festival (Panegyri)	\$7,415.00	\$5,774.24
Mercy Center for Women	2025 Series of Events	\$2,106.25	\$1,790.31
NAMI Erie County	Guns & Hoses Softball Game	\$1,000.00	\$850.00
Nonprofit Partnership, The	24th Annual Keystone Nonprofit Conference	\$4,400.00	\$3,545.25
Orthodox Church of the Nativity	Troika Festival 2025	\$2,500.00	\$1,874.80
Presque Isle Audubon	Festival of the Birds	\$1,250.00	\$1,062.50
Presque Isle Light Station	2025 Season of Events	\$1,517.55	\$1,289.92
Presque Isle Partnership	2025 Series of Events	\$6,977.50	\$6,226.25
Saint Patrick's Church	Erie Irish Festival	\$7,793.00	\$6,698.13
Scouting America - French Creek Council	Scouting America Events	\$3,902.00	\$3,467.75
SSJ Neighborhood Network	St. Paul's Italian Festival	\$7,645.75	\$6,498.89
Waterford Community Fair Association	2025 Waterford Community Fair	\$9,675.00	\$8,223.75
Wattsburg Agricultural Society. Inc.	Erie County Fair at Wattsburg	\$14,909.01	\$12,672.66
Young Artists Debut Orchestra	2025 Series of Events	\$5,012.00	\$4,260.20
TOTAL		\$233,385.62	\$193,048.69

RESOLUTION NUMBER 9, 2025

Resolution to Renew the existing lease for the period of one (1) year

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Erie County Gaming Revenue Authority, pursuant to the Economic Development Financing Law and the Erie County Gaming Revenue Authority Bylaws, hereby adopts the extension of the lease for the property occupied at 5340 Fryling Road, Suite 201 for the period of one (1) year, to the extent outlined in the attached Exhibit "A".

On the motion of _____, seconded by _____.

This resolution was passed on the 20th day of March, 2025 by a vote of ____-____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

March 20, 2025

ATTEST:

Secretary, ECGRA

SEVENTH AMENDMENT TO AGREEMENT OF LEASE

This SEVENTH AMENDMENT TO AGREEMENT OF LEASE (this “Amendment”) is made as of the 1st day of April 2025, by and between THE PENNSYLVANIA STATE UNIVERSITY a state-related institution and instrumentality of the Commonwealth of Pennsylvania subject to the Pennsylvania nonprofit corporation laws, located at 208 Old Main, University Park, Pennsylvania 16802 (the ‘Lessor’), and the ERIE COUNTY GAMING REVENUE AUTHORITY, having an address at 5340 Fryling Road, Suite 201, Erie, Pennsylvania 16510 (the ‘Lessee’).

BACKGROUND

- A. Lessor is the fee simple owner of certain parcels of real property situate in Erie County, Pennsylvania, commonly known as Knowledge Park.
- B. The parties entered into an Agreement of Lease dated May 22, 2015 for 1,135 square feet of commercial office space on the second floor of 5340 Fryling Road, Suite 201 in Knowledge Park Building #4, which was amended by the parties (i) on September 15, 2017, to extend the Term to May 31, 2018 (the “First Amendment”), (ii) on May 1, 2018, to extend the Term to May 31, 2019 (the “Second Amendment”), and (iii) on April 17, 2019, to extend the Term to May 31, 2021 (the “Third Amendment”) and (iv) on June 1, 2021, to extend the Term to May 31, 2022 (the “Fourth Amendment”), (v) on June 1, 2022, to extend the Term to May 31, 2023 (the “Fifth Amendment”), (vi) on June 1, 2023, to extend the Term to March 31, 2025 (the “Sixth Amendment”) (as previously amended, hereinafter referred to as the “Lease”).
- C. The parties now desire to amend the Lease to further extend the Term of the Lease to March 31, 2026 all on the terms and conditions set forth herein.

TERMS OF AGREEMENT

NOW, THEREFORE, in consideration of the mutual promises and covenants hereinafter set forth, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, and intending to be legally bound hereby, the parties hereby agree as follows:

- 1. The Term of the Lease is hereby extended from April 1, 2025 until March 31, 2026 (the “Seventh Extended Term”). The Seventh Extended Term shall be governed by all of the terms and conditions of the Lease.
- 2. Commencing April 1, 2025, the Base Rent during the Seventh Extended Term shall be \$21,564.96 annually, payable in monthly installments of \$1,797.08 per month.
- 3. All provisions of this Amendment shall be effective as of the date hereof. Except as modified herein, all other terms and conditions of the Lease shall remain unchanged and

in full force and effect and the Lease in all respects is hereby ratified and affirmed by each of the parties hereto.

4. This Amendment shall be binding upon and inure to the benefit of the parties hereto, and their successors and permitted assigns. The Lease and this Amendment represent the entire agreement of the parties with respect to the subject matter hereof and supersedes all prior agreements with respect to such subject matter, whether written or oral.
5. Each capitalized term which is not defined by this Amendment shall have the meaning given to such capitalized term in the Lease. Unless otherwise indicated in this Amendment, all section and article references in this Amendment refer to the Lease.
6. The validity, interpretation and construction of this Amendment shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania without giving effect to any choice or conflict of law provision or rule (whether of the Commonwealth of Pennsylvania or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the Commonwealth of Pennsylvania.
7. This Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall be one and the same document. The parties agree that this Amendment may be executed by means of electronic signatures and that each copy to which such electronic signatures are affixed shall be deemed to be an original.

(Remainder of Page Intentionally Left Blank)

IN WITNESS WHEREOF, this Seventh Amendment to Agreement of Lease has been executed the day and year first above written.

Lessor:

THE PENNSYLVANIA STATE
UNIVERSITY

By:_____

Name:

Title:

Lessee:

ERIE COUNTY GAMING REVENUE
AUTHORITY

By:_____

Name: Perry N. Wood

Title: Executive Director

RESOLUTION NUMBER 10, 2025

Resolution To Authorize the Executive Director to be the Sole Signatory for ECGRA Investments Pursuant to the ECGRA Investment Policy

WHEREAS, on July 18, 2024, the Erie County Gaming Revenue Authority (“ECGRA”) Board of Directors (the “Board”) adopted an Investment Policy; and

WHEREAS, also on July 18, 2024, the Board adopted a motion to authorize the Executive Director and Treasurer to create relationships with depositories in accordance with the Authority’s Investment Policy; and

WHEREAS, the Board finds that the more operationally efficient administrative procedure is to permit the Executive Director the authority to be the sole signatory on all future investment decisions, following, at the minimum, verbal consultation and approval from the Treasurer.

NOW, THEREFORE be it resolved, in accordance with the Investment Policy, the Executive Director is empowered to be the sole signatory on all future CD investment decisions following, a the minimum, verbal consultation and approval from the Treasurer. The decisions are subject to retroactive confirmation by the Board of Directors at the next regular meeting of the ECGRA Board.

On the motion of _____, seconded by _____.

This resolution was passed on the 20th day of March, 2025 by a vote of ____-____.

ERIE COUNTY GAMING REVENUE AUTHORITY

Chairman, Erie County Gaming Revenue Authority

March 20, 2025

ATTEST:

Secretary, ECGRA