

ECGRA Board Update November 21, 2024



ABOUT INFINITE ERIE:

How Does Infinite Erie Fuel Inclusive Growth?

1

Activate Project Portfolios

Convene Project Leads and Practitioners to **Develop Solutions for Complex Projects** identified in the Investment Playbook. There are four (4) Project Portfolios:



Industry Clusters and Infrastructure

Inclusive Entrepreneurship Industry Clusters and Infrastructure

Anchor Investments in the Greater Core

2

Boost Local Capacity to Advance Projects

Infinite Erie Provides **Technical Assistance** and **Capacity Building** to Portfolio Project Leads and Individual Project Sponsors implementing the Investment Playbook and assists in advancing projects toward Investment Readiness





Organizing and Capacity Building



Putting Plans Into Action

Infinite Erie supports playbook projects at every stage of the project development pipeline





Securing Investment

Implementation

Convene Practitioners and Subject-Matter Experts to Develop Strategies of Excellence to Solve Complex Problems

and

Inventory and Evaluate Projects for Investment Readiness and Impact Alignment Provide Project
Development Technical
Assistance to Project
Sponsors to move projects
toward investment
readiness

"Community
Accelerator Model"

Provide Project
Sponsors with
Recommendations of
Potential Funding
Opportunities

and

Advocate on behalf of projects

Celebrate the Success of the Project Sponsor

and

Evaluate and Measure the Impact of the Project



INVESTMENT READINESS:

Project Advancement Through Technical Assistance

Technical Assistance to Date

Projects Received Technical Assistance

Projects Advanced one Stage or more in the Pipeline

50% Of all projects received Technical Assistance

Of All Projects Advanced One Stage or more in the Pipeline

Technical Assistance Breakdown

6 projects - Development Finance Coaching

3 projects - Planning and Site Preparation Coaching

2 projects - Por-Forma Development

2 projects - Capital Stack Development

4 projects - Funding Opportunity Recommendations

4 projects - Grant / Funding Request Preparation

2 projects - Project Development

1 projects - Market Analysis

0 projects - Real Estate Market Assessment

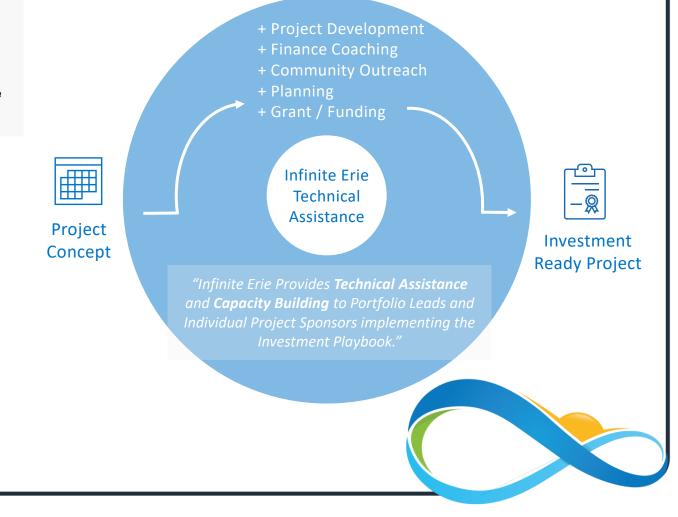
O projects - Community Outreach

1 projects - Community Outreach Coaching

1 projects - Monthly Meeting and Action Planning

9 projects - Advocacy and Government Affairs Support

O projects - Advocacy and Government Affairs Coaching



Measuring Success Infinite Erie Team Accountability

Total Funding Secured:

\$41.9M

Total Number of
Projects Advancing
a Stage Toward
Investment
Readiness:

19/36

Percent of Projects serving residents in ARC Economically Distressed or Justice 40 Census Tracts:

69.4%



FUNDING SNAPSHOT:

Dollars Secured as a Result of Infinite Erie Technical Assistance

Funding to Date

\$41,910,500

\$2,032,000

Total Secured

Total Pending

Local	State	Federal
\$5,424,000 total	\$25,842,000 total	\$12,676,500 total
\$5,424,000 secured	\$25,842,000 secured	\$10,644,500 secured
\$0 pending	\$0 pending	\$2,032,000 pending
Sources: ECF, EIG, ECGRA, City of Erie	Sources: RACP, DCED NAP, PHFA, DCED Multimodal	Sources: HUD, ARC Power, ARC Area Development, Federal Approps.



Collaboration in Action

- GrowErie at Savocchio Opportunity Park
- ECAT/BUILD Construction Trades Training Program Expansion
- Burton School Revitalization
- Inclusive Entrepreneurship Portfolio











What's Next...

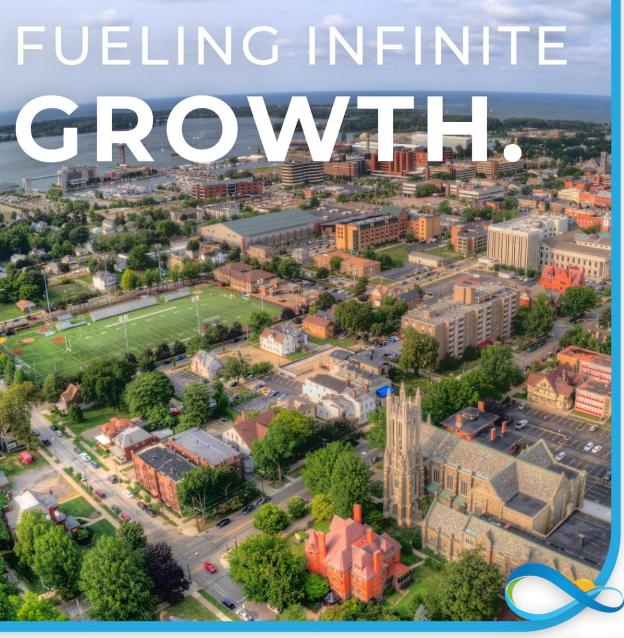
- Reconvene Stakeholders in Q1 2025
- Set goals/priorities through 2026
- Formalize Prioritization and Portfolio Processes
- Build Infinite Erie Capacity



Continuing Partnership with ECGRA...

- Operations Support
 - \$300,000
 - (\$150,000/year through 2026)
 - Matches ECF Commitment to Operations
- Governance Support
 - Expand Board of Managers to add Dr. Perry Wood,
 ECGRA Executive Director
 - Current BOM includes:
 - Karen Bilowith, President ECF
 - Tim NeCastro/Christy Blashock, Erie Insurance
 - ERCGP (vacant seat)





THANK YOU!

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