6,570,559 Reasons to #SaveGamingRevenue



2016-2017 ANNUAL REPORT

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#OurErie is Amid a Renaissance

While CBS News would like to tell the story of our manufacturing past and business and job losses, we know #OurErie is in the midst of a renaissance. Local leaders and investors are harnessing Erie's strengths and forging a more advanced, more globally competitive economic future. From transformational investments in our urban core to community revitalization and innovative growth in rural communities, **Erie is thriving in ways never anticipated and undetected by naysayers**.

The Erie County Gaming Revenue Authority has strategically invested more than \$44 million of local share gaming revenue—\$6 million just this year—in education, workforce development, neighborhood and municipal innovation, inner-city renewal, business growth, community and cultural assets, and transformational collaboration. **Local share gaming revenue is at the heart of Erie County's evolution.**

March 27-28, 2017, ECGRA and Team Erie County hosted the Pennsylvania House Gaming Oversight Committee. We presented our 2009-2016 economic impact study, available online at ECGRA.org, and showcased dozens of organizations that are thriving thanks to local share gaming revenue. Team Erie County also clearly and unanimously expressed our goals to make Erie's share whole and to maintain local control of the funds.

Only time will tell if those goals will be met. What we do know is that **Erie's unique and effective approach to investing gaming revenue is now being revered by Pennsylvania representatives as** *the model for the Commonwealth.*

As you read through this report, you'll see 6,570,559 reasons why we continue our work to #SaveGamingRevenue. Each and every dollar is worth saving. Each and every dollar is fueling Erie's renaissance, as you can see in the video *This is Our Erie on youtube.com*.

We urge you to join our efforts. **Please write and call your legislators by May 26** and tell them how ECGRA grant money works for an organization you love—everything you need to get started is online at www.ECGRA.org/calltoaction. #OurErie will thank you for generations to come!

Sincerely, Dave Sample

Perry Wood

2016-2017 ANNUAL REPORT FINANCIAL REPORT

Mission:

An impact investor, ECGRA's mission is to elevate Erie County by galvanizing nonprofits and small businesses toward economic and community development. Since February 2008, ECGRA has invested more than \$44 million in Erie County.

A growing movement spearheaded by the Rockefeller, George Gund, and F.B. Heron foundations, impact investing takes into account the social, cultural, and environmental effects of investments, in addition to the financial return. ECGRA has been measuring returns in both dollars and impact since 2011 and, in 2014, ECGRA formally adopted an <u>Impact Investing Policy</u> to effect change in five specific areas: Small Business, Youth & Education, Quality of Place, Neighborhoods & Communities, and Municipalities.

ASSETS

	TOTAL ASSETS	\$15,848,321.32
Prepaid Expenses		\$8,126.59
Accounts Receivable*		\$2,318,846.25
Savings Account		\$13,501,892.15
Checking Account		\$19,456.33

EQUITY

Beginning Balance	\$15,418,672.57
Net Income	\$429,648.75
Grants Issued	\$6,570,559.27
Community Assets	(\$151,640.00)
Human Services	(\$149,761.00)
Ignite Erie	(\$900,000.00)
Lead Assets	(\$1,293,626.00)
Lead Assets Endowment	(\$1,000,000.00)
Local Government Development	(\$1,353,030.88)
Mission Main Street	(\$45,000.00)
Multi-Municipal Collaboration	(\$166,100.00
School District Foundation Endowment Challenge	(\$115,143.39)
Shaping Tomorrow Collaborative	(\$1,000,000.00)
Special Events	(\$167,108.00)
Special Projects & Pilot Programs	(\$79,150.00)
Summer Jobs & More	(\$150,000.00)
TOTAL EQUITY	\$15,848,321.32

*Includes Ignite Erie Mission-Related Investments

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To foster progress and functional cooperation among Erie County's 38 municipal governments.

MUNICIPALITIES...... \$1,519,130.88

County of Erie	\$148,833.40
Erie Area Council of Governments	\$37,500.00
Girard Township	\$7,500.00
Greene Township	\$148,833.40
Jefferson Educational Society	\$100,000.00
McKean Township	\$148,833.40
Millcreek Township	\$148,833.40
Summit Township	\$608,863.88
Waterford Township	\$148,833.40
West Erie County Emergency Management Agency	\$21,100.00



To reinvigorate neighborhoods and main corridors, boost buylocal efforts, and combat blight.

Downtown North East, Inc.	\$15,000.00
Erie Downtown Partnership	\$15,000.00
Gannon University: East-West Bayfront Plan	\$50,000.00
Impact Corry	\$15,000.00



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To promote well-being, foster civic pride, drive tourism, and attract, retain, and mobilize creative talent and innovative businesses through cultural, heritage, service, and recreational organizations and projects.



QUALITY OF PLACE\$2,762,135.00

Albion Area Fair Association	\$21,660.00
Asbury Woods Partnership, Inc	\$10,692.00
Bethany Outreach Center	\$14,000.00
Booker T. Washington Center	\$9,000.00
Borough of Wesleyville	\$448.00
Café	\$15,750.00
Children's Miracle Network	\$10,937.00
Common Ground Youth Center, Inc	\$9,120.00
Downtown Edinboro Art & Music Festival	\$10,581.00
Dr. Gertrude A. Barber Foundation	\$12,137.00
Edinboro Highland Games	\$11,448.00
Edinboro University Foundation	\$2,250.00
Emma's Footprints	\$5,000.00
Erie Art Museum	\$170,758.00
Erie Arts & Culture	\$121,243.00
Erie Contemporary Ballet Theatre	\$5,153.00
Erie County Historical Society	\$69,035.00
Erie County Lead Assets Endowment	\$1,000,000.00
Erie Downtown Partnership	\$1,647.00
Erie Homes for Children and Adults (EHCA)	\$1,800.00
Erie Philharmonic	\$152,651.00
Erie Playhouse	\$150,226.00
Erie Police Athletic League (PAL)	\$9,173.00
Erie's Public Schools	\$15,000.00
Erie Regional Chamber & Growth Partnership	
Erie-Western PA Port Authority	\$4,443.00
Erie Zoological Society	\$376,387.00
expERIEnce Children's Museum	
Flagship Niagara League	
Gannon University: Erie Chamber Orchestra	
Gaudenzia Erie	
Goodell Gardens & Homestead	
Hamot Health Foundation	
Harborcreek Township	
Healthcare Ventures Alliance	
Holy Trinity Roman Catholic Church	

Humane Society of NWPA	\$2,432.00
Impact Corry	
Jefferson Educational Society	\$13,844.00
JFK Center	\$8,977.00
Lake Erie Arboretum at Frontier (LEAF)	\$1,644.00
Lake Erie Ballet	\$5,549.00
Lake Erie College of Osteopathic Medicine	\$10,000.00
Lake Erie Fanfare Inc	
Lawrence Park Historical Society	\$7,280.00
Lawrence Park Township	
LeBoeuf Little League	\$8,928.00
Living in Fulfilled Excellence	\$5,248.00
McDowell Band Aides	\$4,560.00
McKean Community Development Group	\$450.00
McLane Little League	\$3,511.00
Medical Associates of Erie	\$5,000.00
Mercy Center for Women	\$2,345.00
Mercy Hilltop Center	\$2,315.00
Mercyhurst Institute for Arts & Culture	\$93,402.00
Nonprofit Partnership, The	\$2,557.00
North East Little League	\$5,100.00
Parade Street Community Center	\$2,500.00
Presque Isle Partnership	\$13,517.00
Roar on the Shore Inc	\$20,467.00
Robbins Blass Neighborhood Watch	\$3,160.00
SafeNet	\$5,400.00
Saint Patrick Church	\$3,672.00
Sarah Reed Senior Living	\$7,313.00
Sisters of St. Joseph Neighborhood Network	\$11,239.00
Urban Erie Community Development Corporation	\$8,648.00
Veterans Miracle Center of Erie	\$8,448.00
Wattsburg Agricultural Society (Erie County Fair)	\$13,881.00
Waterford Community Fair Association	\$13,027.00
Young Artists Debut Orchestra	\$9,880.00
Youth Leadership Institute of Erie	\$9,000.00

2016-2017 ANNUAL REPORT IMPACT INVESTMENTS





To spur small business development, build collaborations for business acceleration, and offer a broader spectrum of financing products for starting, growing, and reinventing small business.

SMALL BUSINESS \$900,000.00



To educate Erie's young adult workforce, strengthen schools and employers, and abate poverty.

YOUTH & EDUCATION	\$869,293.39
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Corry Area School District Foundation	\$10,000.00
Empower Erie	\$400,000.00
Erie's Public Schools	\$150,000.00
Fairview School Foundation	\$39,150.00
GECAC/Summer Jobs & More	\$150,000.00
General McLane Foundation	\$10,960.00
Partnership for Erie's Public Schools	\$60,000.00
Millcreek Education Foundation	
Northwestern Community Educational Foundation	\$7,260.00
Union City Area School District Foundation	\$3,945.34
United Way of Erie County	



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